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OMB APPROVAL	
OMB Number: 3235-0123	
Expires: Oct. 31, 2023	
Estimated average burden hours per response: 12	

ANNUAL REPORTS
FORM X-17A-5
PART III

SEC Mail Processing

SEC FILE NUMBER
8-6827fg

MAR 01 2022

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Information Required Pursuant to Rules 17a-5, 17a-12, and 18a-7 under the Securities Exchange Act of 1934

Washington, DC

FILING FOR THE PERIOD BEGINNING 01/01/21 AND ENDING 12/31/21
 MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF FIRM: Regulus Financial Group, LLC

TYPE OF REGISTRANT (check all applicable boxes):

- Broker-dealer Security-based swap dealer Major security-based swap participant
 Check here if respondent is also an OTC derivatives dealer

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use a P.O. box no.)

2687 44th St., Ste 101

(No. and Street)

Kentwood

MI

49512

(City)

(State)

(Zip Code)

PERSON TO CONTACT WITH REGARD TO THIS FILING

Donald Carlson

616-485-1131

dcarlson@regalfin.com

(Name)

(Area Code - Telephone Number)

(Email Address)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose reports are contained in this filing*

Maner Costerisan

(Name - if individual, state last, first, and middle name)

2425 E. Grand River Ave, Ste 1

Lansing

MI

48912

(Address)

(City)

(State)

(Zip Code)

(Date of Registration with PCAOB)(if applicable)

(PCAOB Registration Number, if applicable)

FOR OFFICIAL USE ONLY

* Claims for exemption from the requirement that the annual reports be covered by the reports of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis of the exemption. See 17 CFR 240.17a-5(e)(1)(ii), if applicable.

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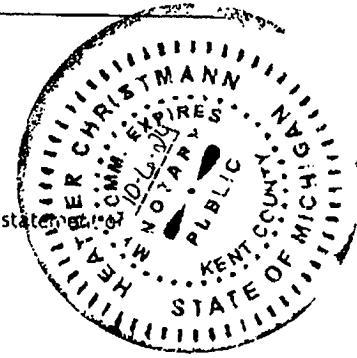
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OATH OR AFFIRMATION

I, Donald Carlson, swear (or affirm) that, to the best of my knowledge and belief, the financial report pertaining to the firm of Regulus Financial Group, LLC as of December 31st, 2021, is true and correct. I further swear (or affirm) that neither the company nor any partner, officer, director, or equivalent person, as the case may be, has any proprietary interest in any account classified solely as that of a customer.

Signature: [Signature]
Title: President

[Signature]
Notary Public



This filing** contains (check all applicable boxes):

- (a) Statement of financial condition.
- (b) Notes to consolidated statement of financial condition
- (c) Statement of income (loss) or, if there is other comprehensive income in the period(s) presented, a statement of comprehensive income (as defined in § 210.1-02 of Regulation S-X)
- (d) Statement of cash flows.
- (e) Statement of changes in stockholders' or partners' or sole proprietor's equity
- (f) Statement of changes in liabilities subordinated to claims of creditors
- (g) Notes to consolidated financial statements
- (h) Computation of net capital under 17 CFR 240.15c3-1 or 17 CFR 240.18a-1, as applicable.
- (i) Computation of tangible net worth under 17 CFR 240.18a-2.
- (j) Computation for determination of customer reserve requirements pursuant to Exhibit A to 17 CFR 240.15c3-3
- (k) Computation for determination of security-based swap reserve requirements pursuant to Exhibit B to 17 CFR 240.15c3-3 or Exhibit A to 17 CFR 240.18a-4, as applicable.
- (l) Computation for Determination of PAB Requirements under Exhibit A to § 240.15c3-3
- (m) Information relating to possession or control requirements for customers under 17 CFR 240.15c3-3.
- (n) Information relating to possession or control requirements for security-based swap customers under 17 CFR 240.15c3-3(p)(2) or 17 CFR 240.18a-4, as applicable.
- (o) Reconciliations, including appropriate explanations, of the FOCUS Report with computation of net capital or tangible net worth under 17 CFR 240.15c3-1, 17 CFR 240.18a-1, or 17 CFR 240.18a-2, as applicable, and the reserve requirements under 17 CFR 240.15c3-3 or 17 CFR 240.18a-4, as applicable, if material differences exist, or a statement that no material differences exist.
- (p) Summary of financial data for subsidiaries not consolidated in the statement of financial condition
- (q) Oath or affirmation in accordance with 17 CFR 240.17a-5, 17 CFR 240.17a-12, or 17 CFR 240.18a-7, as applicable
- (r) Compliance report in accordance with 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- (s) Exemption report in accordance with 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- (t) Independent public accountant's report based on an examination of the statement of financial condition
- (u) Independent public accountant's report based on an examination of the financial report or financial statements under 17 CFR 240.17a-5, 17 CFR 240.18a-7, or 17 CFR 240.17a-12, as applicable
- (v) Independent public accountant's report based on an examination of certain statements in the compliance report under 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- (w) Independent public accountant's report based on a review of the exemption report under 17 CFR 240.17a-5 or 17 CFR 240.18a-7, as applicable.
- (x) Supplemental reports on applying agreed-upon procedures, in accordance with 17 CFR 240.15c3-1e or 17 CFR 240.17a-12, as applicable.
- (y) Report describing any material inadequacies found to exist or found to have existed since the date of the previous audit, or a statement that no material inadequacies exist, under 17 CFR 240.17a-12(k).
- (z) Other: _____

**To request confidential treatment of certain portions of this filing, see 17 CFR 240.17a-5(e)(3) or 17 CFR 240.18a-7(d)(2), as applicable.



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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Members
of Regulus Financial Group, LLC

Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Regulus Financial Group, LLC as of December 31, 2021, the related statements of income, changes in members' equity, and cash flows for the year then ended, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of Regulus Financial Group, LLC as of December 31, 2021, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of Regulus Financial Group, LLC's management. Our responsibility is to express an opinion on Regulus Financial Group, LLC's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Regulus Financial Group, LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Auditor's Report on Supplemental Information

The supplemental information, Schedule I - Computation of Net Capital Under SEC Rule 15c3-1 of the Securities and Exchange Commission, Schedule II - Reconciliation of Net Capital Under SEC Rule 17a-5(d)(4) of the Securities and Exchange Commission, Schedule III - Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission (exemption), and Schedule IV, Information for Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission (exemption), has been subjected to audit procedures performed in conjunction with the audit of Regulus Financial Group, LLC's financial statements. The supplemental information is the responsibility of Regulus Financial Group, LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Maney Costeiron PC

We have served as Regulus Financial Group, LLC's auditor since 2016.

February 24, 2022

REGULUS FINANCIAL GROUP, LLC
STATEMENT OF FINANCIAL CONDITION

As at December 31st, 2021

ASSETS

ASSETS:

Cash and cash equivalents	\$	185,377
CRD accounts		2,272
Receivables:		
Commissions		322,246
Representatives		2,319
Affiliated Company		-
Prepaid expenses		73,841
DTCC Deposit		5,000
Computer Software (net of accumulated amortization)		-

TOTAL ASSETS	\$	<u>591,055</u>
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LIABILITIES AND MEMBERS' EQUITY

LIABILITIES:

Payables:		
Commissions	\$	330,912
Accounts Payable		19,531
Affiliated Company		(4,540)
Accrued Liabilities		18,745
Deferred Revenue		-

Total Liabilities	\$	<u>364,648</u>
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MEMBERS' EQUITY:

Paid-in capital	\$	363,533
Retained deficit		<u>(137,126)</u>

Total Members' Equity	\$	<u>226,407</u>
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TOTAL LIABILITIES AND MEMBERS' EQUITY	\$	<u>591,055</u>
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REGULUS FINANCIAL GROUP, LLC

STATEMENT OF INCOME

For the year ended December 31st, 2021

REVENUES:

Commissions:			
Securities	\$	198,396	2.6 %
Insurance-Based Products		5,791,156	75.9
Mutual Fund		1,369,222	17.9
Other Revenue		272,953	3.6
Total Revenues	\$	7,631,727	100.00 %

EXPENSES:

Representative Compensation	\$	6,516,203	85.4 %
Staff Compensation		527,325	6.9
Computer and Internet Expenses		241,719	3.2
Insurance Expense		79,349	1.0
Brokerage Expense		67,366	0.9
Regulatory Expenses		63,928	0.8
Professional Fees		42,644	0.6
Rent Expense		31,920	0.4
Finance Charges		31,283	0.4
Consulting Fees		9,539	0.1
Payroll Service Fee		9,875	0.1
Office Expense		4,556	0.1
Telephone Expense		2,344	-
Dues and Subscriptions		1,495	-
Marketing & Promotion		797	-
Training & Development		-	-
Total Expenses	\$	7,630,343	100.00 %
NET INCOME	\$	1,384	- %

REGULUS FINANCIAL GROUP, LLC
STATEMENT OF CHANGES IN MEMBERS' EQUITY

For the year ended December 31st, 2021

	<u>Paid-in Capital</u>	<u>Retained Deficit</u>	<u>Total Members' Equity</u>
Balance at January 1st, 2021	\$ 343,533	\$ (138,510)	\$ 205,023
Contributions	20,000	-	20,000
Net Income (Loss)	-	1,384	1,384
Balance at December 31st, 2021	\$ 363,533	\$ (137,126)	\$ 226,407

REGULUS FINANCIAL GROUP, LLC

STATEMENT OF CASH FLOWS

For the year ended December 31st, 2021

CASH FLOWS FROM OPERATING ACTIVITIES:

Net Income **\$ 1,384**

Adjustments to reconcile net income to net
cash provided by operating activities:

(Increase) decrease in:

Computer Software Amortization Expense	-
Receivables	(12,305)
Prepaid expenses	(5,994)
CRD account	(2,012)
Increase (decrease) in:	
Accounts payable	5,334
Commissions payable	17,780
Accrued Liabilities	(312)
Deferred Revenue	(198)

NET CASH PROVIDED BY OPERATING ACTIVITIES **\$ 3,677**

CASH FLOWS FROM FINANCING ACTIVITIES:

Capital Contributions 20,000

NET CASH PROVIDED BY FINANCING ACTIVITIES **\$ 20,000**

INCREASE IN CASH AND CASH EQUIVALENTS **23,677**

CASH AND CASH EQUIVALENTS, Beginning of Year **161,700**

CASH AND CASH EQUIVALENTS, End of Year **\$ 185,377**

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash paid during the year for interest \$ -

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS

DECEMBER 31ST, 2021

1. ORGANIZATION AND NATURE OF BUSINESS

Regulus Financial Group, LLC is an introducing broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company is a Michigan Corporation.

In 2020, FINRA excluded the use of the term “advisor” for all broker-dealer registered entities. On September 16th, 2020, the company changed its name to Regulus Financial Group, LLC, in response to this FINRA requirement.

During 2020 and 2021, the COVID-19 Global Pandemic impacted many economic sectors. The Company was unaffected by the Pandemic as our systems and processes allowed the Company to operate successfully with its employees working remotely. We experienced no significant disruption amongst our customers or vendors. The financial condition and results of the Company’s operations were not adversely affected and the Company does not foresee any undue future uncertainty.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. BASIS OF PRESENTATION

The Company is engaged in business in Michigan and multiple other states as a securities broker-dealer, which comprises several classes of services. The Company clears its securities under a tri-party agreement dated July 4th 2017, with Pershing, LLC and Saxony Securities. The Company offers services through direct relationships with vendors and product sponsors.

b. CONTRACT ASSETS AND LIABILITIES

Contract assets represent the Company’s right to consideration in exchange for goods or services that the Company has transferred to a customer, excluding unconditional rights to consideration that are presented as receivables. Contract liabilities represent the Company’s obligation to deliver products or provide data to customers in the future for which cash has already been received.

c. CASH AND CASH EQUIVALENTS

The statement of cash flow is designed to show the change in cash and cash equivalents during the year. Cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to cash and are so near maturity that fluctuations in interest rates lead to insignificant risk of changes in investment value.

d. ACCOUNTS RECEIVABLE

Accounts receivable are securities fees/commissions and representative fee obligations due under normal trade terms. Commissions receivable are stated at the amount management expects to collect from outstanding balances. The Company establishes an allowance based upon relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. The Company considered the historical evidence and current conditions, and there is not a foreseeable expectation of an event of change that would result in the receivables being paid for less than amortized cost. Accordingly, the

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS

DECEMBER 31ST, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Company did not record an allowance for expected credit losses for the year ended December 31st, 2021.

e. PREPAID FINRA LICENSING

The Company amortizes the cost of annual FINRA licensing over the period of benefit, which was twelve months for 2021.

f. ADVERTISING COSTS

Advertising costs are charged to expense as incurred and amounted to \$797 for the year ended December 31st, 2021.

g. PROPERTY, EQUIPMENT AND OTHER FIXED ASSETS

Property, equipment and other fixed assets are stated at cost. Depreciation on property and equipment is computed primarily using the straight-line method over the estimated useful lives of the assets, which range from 5 to 39 years. Software is amortized on a straight-line basis over a 3-year period from acquisition. Leasehold improvements are amortized over the shorter of the useful life of the related assets or the lease term. Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any related gain or loss is reflected in income for the period.

h. MANAGEMENT ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles issued by United States of America Financial Accounting Standards Board (FASB) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

i. OFF-BALANCE SHEET RISK AND CONCENTRATION OF CREDIT RISK

Credit risk represents the maximum potential loss that the Company would incur if the counterparties failed to perform pursuant to the terms of their agreements with the Company.

In the normal course of business, the Company facilitates the execution of securities transactions on behalf of customers as an agent. If the agency transactions do not settle because of failure to perform by either the customer or the counterparty, the Company may be obligated to discharge the obligation of the nonperforming party and, as a result, may incur a loss if the market value of the securities differs from the contract amount.

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS

DECEMBER 31ST, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

j. STATEMENT OF CHANGES IN LIABILITIES SUBORDINATE TO CLAIMS OF GENERAL CREDITORS

The Company does not have any liabilities subordinated to claims of general creditors.

k. REVENUE RECOGNITION

Revenues are recognized when control of the promised services is transferred to customers, in an amount that reflects the consideration the Company expects to be entitled to in exchange for those services. Revenues are analyzed to determine whether the Company is the principal (i.e., reports revenues on a gross basis) or agent (i.e., reports revenues on a net basis) in the contract. Principal or agent designations depend primarily on the control an entity has over the product or service before control is transferred to a customer. The indicators of which party exercises control include primary responsibility over performance obligations, inventory risk before the good or service is transferred and discretion in establishing the price.

i) Significant Judgments

Revenue from contracts with customers includes commission income and fees from advisors. The recognition and measurement of revenue is based on the assessment of individual contract terms. Significant judgment is required to determine whether performance obligations are satisfied at a point in time or over time; how to allocate transaction prices where multiple performance obligations are identified; when to recognize revenue based on the appropriate measure of the Company's progress under the contract; and whether constraints on variable consideration should be applied due to uncertain future events.

ii) Commission Revenue

Commission revenue represents sales commissions generated by advisors for their clients' purchases and sales of securities on exchanges and over-the-counter, as well as purchases of other investment products. The Company views the selling, distribution and marketing, or any combination thereof, of investment products to such clients as a single performance obligation to the product sponsors.

The Company is the principal for commission revenue, as it is responsible for the execution of the clients' purchases and sales and maintains relationships with the product sponsors. Advisors assist the Company in performing its obligations. Accordingly, total commission revenues are reported on a gross basis.

The following table presents our total commission revenue disaggregated by investment product category:

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31ST, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

		Twelve Months Ended December 31 st , 2021
Equities	\$	189,981
Options		4
Insurance-based Products		5,791,156
Mutual Funds		1,369,222
Debt		8,411
Alternative Investments		-
Commission Income	<u>\$</u>	<u>7,358,774</u>

The Company generates two types of commission revenue: sales-based commission revenue that is recognized at the point of sale on the trade date and trailing commission revenue that is recognized over time as earned. Sales-based commission revenue varies by investment product and is based on a percentage of an investment product's current market value at the time of purchase. Trailing commission revenue is generally based on a percentage of the current market value of clients' investment holdings in trail-eligible assets, and is recognized over the period during which services, such as on-going support, are performed. As trailing commission revenue is based on the market value of clients' investment holdings, this variable consideration is constrained until the market value is determinable.

The following table presents our sales-based and trailing commission revenues disaggregated by product category:

		Twelve Months Ended December 31 st , 2021
Sales-based:		
Equities	\$	189,981
Options		4
Insurance-based Products		5,791,156
Mutual Funds		615,671
Debt		8,411
Total sales-based revenue	<u>\$</u>	<u>6,605,223</u>
Trailing:		
Mutual Funds	\$	753,551
Total trailing revenue		<u>753,551</u>
Total commission revenue	<u>\$</u>	<u>7,358,774</u>

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS

DECEMBER 31ST, 2021

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Administrative fees are based upon an agreement with Regulus Financial Group, LLC and cover expenses related to both entities, see Note 7 for Related Party Transactions.

Other income is generated by affiliation – fees charged to advisors and marketing reimbursements.

Distribution Fees

The Company enters into arrangements with managed accounts or other pooled investment vehicles (funds) to distribute shares to investors. The Company may receive distribution fees paid by the fund upfront, over time, upon the investor's exit from the fund (that is, a contingent deferred sales charge), or as a combination thereof. The Company believes that its performance obligation is the sale of the securities to investors and as such this is fulfilled on the trade date. Any fixed amounts are recognized on the trade date and variable amounts are recognized to the extent it is probable that a significant revenue reversal will not occur once the uncertainty is resolved. For variable amounts, as the uncertainty is dependent on the value of the shares at future points in time as well as the length of time the investor remains in the fund, both of which are highly susceptible to factors outside the Company's influence, the Company does not believe that it can overcome this constraint until the market value of the fund and the investor activities are known, which are usually monthly or quarterly. Distribution fees recognized in the current period are primarily related to performance obligations that have been satisfied in prior periods.

3. CASH AND CASH EQUIVALENTS

Substantially all cash is on deposit with three financial institutions. At various times during the year, the Company's cash balances exceed the Federally Insured limits. At December 31st, 2021, the Company's institutional balances totaled \$185,377 of which \$0 was uninsured by the Federal Deposit Insurance Corporation (FDIC).

4. DEPOSIT WITH CLEARING BROKER

The Company clears securities through a tri-party agreement with Pershing and Saxony Securities. The Company is required to maintain deposit accounts with the clearing broker.

The Company also has a clearing agreement with National Securities Clearing Corporation (NSCC) for utilizing the Mutual Fund Services and Insurance and Retirement Processing Services. This agreement requires the Company to maintain a \$5,000 deposit with The Depository Trust & Clearing Corporation (DTCC).

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31ST, 2021

5. INCOME TAXES

The Company is a limited liability company. In lieu of federal corporate income taxes, the members are taxed on their share of the Company's taxable income. Therefore, no provision or liability for federal or state income taxes has been included in these financial statements.

Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Company and recognize a tax liability if the Company has taken an uncertain position that more likely than not would not be sustained upon examination by the applicable taxing authority.

Management has analyzed the tax positions taken by the Company, and has concluded that as of December 31st, 2021, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes the prior three years remain subject to income tax examinations by the applicable taxing authorities.

6. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule (SEC rule 15c3-1), which requires the Company to maintain minimum net capital of not less than \$5,000 and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31st, 2021, the Company had net capital of \$94,639, which was \$70,328 in excess of the required net capital of \$24,311 and the Company's aggregate indebtedness to net capital ratio was 3.85 to 1.

7. RELATED PARTY TRANSACTIONS

The Company rents office space from a related party limited liability company under an operating lease agreement, as disclosed in note 8.

The Company contracts the majority of its employees from Regal Financial Group, LLC and Regal Investment Advisors, LLC under expense sharing agreements.

The Company also receives varied communication support services, information technology support services and use of equipment and software from Regal Investment Advisors, LLC. A total of \$934,404 was charged to expense under the expense sharing agreement with Regal Investments Advisors, LLC, respectively for the year ended December 31st, 2021.

8. OPERATING AGREEMENT – INCLUDING RELATED PARTIES

The Company signed a one-year agreement for office space from a related party commencing on September 1st, 2020, at a monthly rate of \$2,660. The agreement specifies 3,600 square feet; however, the space used is not physically distinct. Therefore, this agreement does not meet the definition of a lease under ASC 842. Rent under this agreement totaled \$31,920 for the year ended December 31st, 2021.

REGULUS FINANCIAL GROUP, LLC
NOTES TO FINANCIAL STATEMENTS

DECEMBER 31ST, 2021

8. OPERATING AGREEMENT – INCLUDING RELATED PARTIES (CONTINUED)

The following schedule details future minimum payments as of December 31st, 2021 for the operating agreement:

For the year ending December 31 st , 2022:	\$	31,920
	<u>\$</u>	<u>31,920</u>

9. MAJOR PRODUCTS

During the year ended December 31st, 2021, the Company's revenues were substantially from two main product types which accounted for approximately 80% of total revenues; 40% of total revenue was received from two vendors. These two main product types were variable annuities (consisting of new business and trail revenue) and mutual fund trails. Of the outstanding commission receivable, 74% was from two vendors.

10. SUBSEQUENT EVENTS

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through January 21, 2022, the date the financial statements were available to be issued.

11. COMMITMENTS, GUARANTEES, AND CONTINGENCIES

The Company is not aware of any current issues that will have any material effect on the Company's financial position.

The Company provides representation and warranties to the counterparties in connection with a variety of commercial transactions and occasionally indemnifies them against potential losses caused by the breach of those representations and warranties. The Company may also provide standard indemnifications to some counterparties to protect them in the event additional taxes are owed or payments are withheld, due either to a change in or adverse application of certain tax laws. These indemnifications generally are standard contractual terms and are entered into in the normal course of business.

The maximum potential amount of future payments that the Company could be required to make under these indemnifications cannot be estimated. However, the Company believes that it is unlikely it will have to make material payments under these arrangements and has not recorded any contingent liability in the consolidated financial statements for these indemnifications.

12. RECENT ACCOUNTING PRONOUNCEMENTS

ASU 2016-13 Measurement of Credit Losses on Financial Instruments ("ASU 2016-13") – Effective January 1st, 2020, the Company adopted ASU 2016-13 which requires entities to present financial assets, measured at amortized cost basis, at the net amount expected to be collected. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis. The measurement of expected credit loss will be based on historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. The Company adopted this guidance using the modified retrospective adoption method and applied it to all applicable accounts. As a

REGULUS FINANCIAL GROUP, LLC

NOTES TO FINANCIAL STATEMENTS

DECEMBER 31ST, 2021

12. RECENT ACCOUNTING PRONOUNCEMENTS (CONTINUED)

result, management determined there was no material impact on the Company's financial statements for the year ended December 31st, 2021.

SUPPLEMENTARY SCHEDULES

REGULUS FINANCIAL GROUP, LLC

**SCHEDULE I
COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE
SECURITIES AND EXCHANGE COMMISSION**

As at December 31st, 2021

NET CAPITAL:

Total members' equity	\$	<u>226,407</u>
Total capital qualified for net capital		226,407
Deductions and/or charges:		
Non-allowable assets:		
Receivables:		
Non-allowable commissions		48,337
Representatives		2,007
Affiliate		-
Undeposited Funds		311
Pershing Account		-
DTCC Deposit		5,000
CRD Accounts		2,272
Prepaid expenses		<u>73,841</u>
TOTAL NET CAPITAL	\$	<u>94,639</u>

AGGREGATE INDEBTEDNESS:

Items included in Statement of Financial Condition:		
Accounts payable	\$	19,531
Affiliate Payable		(4,540)
Commissions Payable		330,912
Accrued Liabilities		18,745
Deferred Revenue		-
TOTAL AGGREGATE INDEBTEDNESS	\$	<u>364,648</u>

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:

Net capital requirement	\$	<u>5,000</u>
Minimum net capital required		<u>24,311</u>
Excess net capital		<u>70,328</u>
Net capital less 10% of aggregate indebtedness		<u>58,175</u>
Ratio: Aggregate indebtedness to net capital		<u>3.85</u>

REGULUS FINANCIAL GROUP, LLC

SCHEDULE II
RECONCILIATION OF NET CAPITAL UNDER RULE 17A-5(d)(4) OF THE
SECURITIES AND EXCHANGE COMMISSION

As at December 31st, 2021

Total member's equity as reported in Part II FOCUS Report	\$	208,443
Total member's equity excluded in Company computation		<u>17,964</u>
Member's equity as reported in Company Audited Schedule I	\$	<u>226,407</u>

REGULUS FINANCIAL GROUP, LLC
SCHEDULE III
COMPUTATION FOR DETERMINATION OF RESERVE
REQUIREMENTS UNDER RULE 15c3-3
OF THE SECURITIES AND EXCHANGE COMMISSION

As at December 31st, 2021

As at December 31st, 2021, the Company had no credit items that would result in a reserve requirement.

REGULUS FINANCIAL GROUP, LLC

**SCHEDULE IV
INFORMATION FOR POSSESSION OR CONTROL
REQUIREMENTS UNDER RULE 15c3-3
OF THE SECURITIES AND EXCHANGE COMMISSION**

As at December 31st, 2021

The Company is exempt from Rule 15c3-3 under (k)(2)(ii) because all customer transactions are cleared through another broker/dealer on a fully disclosed basis nor does it hold customer funds or safekeep customer securities. During the year, the Company did not hold customers' funds or securities.



2425 E. Grand River Ave.,
Suite 1, Lansing, MI 48912

☎ 517.323.7500

📠 517.323.6346

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Members
of Regulus Financial Group, LLC

We have reviewed management's statements, included in the accompanying Regulus Financial Group, LLC Exemption Report, in which (1) Regulus Financial Group, LLC identified the following provision of 17 C.F.R. §15c3-3(k) under which Regulus Financial Group, LLC claimed the following exemption from 17 C.F.R. §240.15c3-3: (k)(2)(ii) (exemptive provisions) and (2) Regulus Financial Group, LLC stated that Regulus Financial Group, LLC met the identified exemption provisions throughout the most recent fiscal year without exception.

The Company is also filing this Exemption Report because the Company's other business activities contemplated by Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R. § 240.17a-5 are limited to effecting securities transactions via subscriptions on a subscription way basis where the funds are payable to the issuer or its agent and not to the Company. In addition, the Company did not directly or indirectly receive, hold, or otherwise owe funds or securities for or to customers, other than money or other consideration received and promptly transmitted in compliance with paragraph (a) or (b)(2) of Rule 15c2-4 and/or funds received and promptly transmitted for effecting transactions via subscriptions on a subscription way basis where the funds are payable to the issuer or its agent and not to the Company; did not carry accounts of or for customers; and did not carry PAB accounts (as defined in Rule 15c3-3) throughout the most recent fiscal year without exception.

Regulus Financial Group, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Regulus Financial Group, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraphs (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934 and the Company's other business activities contemplated by Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R. § 240.17a-5, and related SEC Staff Frequently Asked Questions.

Maner Costerisan PC

February 24, 2022

REGULUS FINANCIAL GROUP, LLC
MANAGEMENT STATEMENT REGARDING EXEMPTION FROM SEC RULE 15c3-3
YEAR ENDED DECEMBER 31, 2021

We, as members of management of Regulus Financial Group, LLC (the Company) are responsible for complying with 17 C.F.R §240.17a-5, "Reports to be made by certain brokers and dealers". We have performed an evaluation of the Company's compliance with the requirements of 17 C.F.R §240.17a-5 and the exemption provisions in 17 C.F.R §240.15c3-3(k) (the "exemption provisions"). Based on this evaluation we make the following statements to the best knowledge and belief of the Company:

1. We identified the following provisions of 17 C.F.R §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R §240.15c3-3 (k)(2)(ii).
2. We met the identified exemption provisions throughout the most recent fiscal year ended December 31st, 2021 without exception.

The Company is exempt from the provisions of 17 C.F.R §240.15c3-3 of the Securities Exchange Act of 1934 (pursuant to paragraph and (k)(2)(ii) of such Rules) as the Company does not hold customer funds or safekeep customer securities and is an introducing broker or dealer that clears all transactions with and for customers on a fully disclosed basis with a clearing broker.

The Company is also filing this Exemption Report because the Company's other business activities contemplated by Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R § 240.17a-5 are limited to effecting securities transactions via subscriptions on a subscription way basis where the funds are payable to the issuer or its agent and not to the Company, and the Company (1) did not directly or indirectly receive, hold, or otherwise owe funds or securities for or to customers, (other than money or other consideration received and promptly transmitted in compliance with paragraph (a) or (b)(2) of Rule 15c2-4 and/or funds received and promptly transmitted for effecting transactions via subscriptions on a subscription way basis where the funds are payable to the issuer or its agent and not to the Company); (2) did not carry accounts of or for customers; and (3) did not carry PAB accounts (as defined in Rule 15c3-3) throughout the most recent fiscal year without exception.

Regulus Financial Group, LLC



Don Carlson, President



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
ON APPLYING AGREED-UPON PROCEDURES**

To the Board of Directors and Members
of Regulus Financial Group, LLC

We have performed the procedures included in Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and in the Securities Investor Protection Corporation (SIPC) Series 600 Rules, which are enumerated below on the accompanying General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2021. Management of Regulus Financial Group, LLC (Company) is responsible for its Form SIPC-7 and for its compliance with the applicable instructions on Form SIPC-7.

Management of the Company has agreed to and acknowledged that the procedures performed are appropriate to meet the intended purpose of assisting you and SIPC in evaluating the Company's compliance with the applicable instructions on Form SIPC-7 for the year ended December 31, 2021. Additionally, SIPC has agreed to and acknowledged that the procedures performed are appropriate for their intended purpose. This report may not be suitable for any other purpose. The procedures performed may not address all the items of interest to a user of this report and may not meet the needs of all users of this report and, as such, users are responsible for determining whether the procedures performed are appropriate for their purposes. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
2. Compared the Total Revenue amount reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2021 with the Total Revenue amount reported in Form SIPC-7 for the year ended December 31, 2021, noting no differences;
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
4. Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were engaged by the Company to perform this agreed-upon procedures engagement and conducted our engagement in accordance with attestation standards established by the AICPA and in accordance with the standards of the Public Company Accounting Oversight Board (United States). We were not engaged to and did not conduct an examination or a review engagement, the objective of which would be the expression of an opinion or conclusion, respectively, on the Company's Form SIPC-7 and for its compliance with the applicable instructions on Form SIPC-7 for the year ended December 31, 2021. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

We are required to be independent of the Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements related to our agreed-upon procedures engagement.

This report is intended solely for the information and use of the Company and SIPC and is not intended to be and should not be used by anyone other than these specified parties.

Maney Costeiran PC

February 24, 2022

SIPC-7

(36-REV 12/18)

SECURITIES INVESTOR PROTECTION CORPORATION

Mail Code: 8967 P.O. Box 7247 Philadelphia, PA 19170-0001

SIPC-7

(36-REV 12/18)

General Assessment Reconciliation

For the fiscal year ended 12/31/2021

(Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

68275 FINRA DEC
Regulus Financial Group LLC
2687 44th St SE Ste 101
Kentwood, MI 49512-3876

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

Jeffrey Heller (973) 669-4744

WORKING COPY

- 2. A. General Assessment (item 2e from page 2) \$ 289
- B. Less payment made with SIPC-6 filed (exclude interest) (182)
8/06/2021
Date Paid
- C. Less prior overpayment applied ()
- D. Assessment balance due or (overpayment) 107
- E. Interest computed on late payment (see instruction E) for _____ days at 20% per annum _____
- F. Total assessment balance and interest due (or overpayment carried forward) \$ 107
- G. PAYMENT: the box
Check mailed to P.O. Box Funds Wired ACH \$ 107
Total (must be same as F above)
- H. Overpayment carried forward \$()

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

Regulus Financial Group, LLC

(Name of Corporation, Partnership or other organization)

(Authorized Signature)

Dated the 6 day of February, 20 22

President

(Title)

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

SIPC REVIEWER Dates: Postmarked Received Reviewed

Calculations Documentation Forward Copy

Exceptions: _____

Disposition of exceptions: _____

**DETERMINATION OF "SIPC NET OPERATING REVENUES"
AND GENERAL ASSESSMENT**

Amounts for the fiscal period
beginning 01/01/2021
and ending 12/31/2021

Eliminate cents

Item No.	
2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ <u>7,631,728</u>
2b. Additions:	
(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	_____
(2) Net loss from principal transactions in securities in trading accounts.	_____
(3) Net loss from principal transactions in commodities in trading accounts.	_____
(4) Interest and dividend expense deducted in determining item 2a.	_____
(5) Net loss from management of or participation in the underwriting or distribution of securities.	_____
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	_____
(7) Net loss from securities in investment accounts.	_____
Total additions	_____
2c. Deductions:	
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	<u>7,168,035</u>
(2) Revenues from commodity transactions.	_____
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	_____
(4) Reimbursements for postage in connection with proxy solicitation.	_____
(5) Net gain from securities in investment accounts.	_____
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	_____
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	_____
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
Rep Affiliation Fees and Marketing Reimbursement	<u>270,837</u>
(Deductions in excess of \$100,000 require documentation)	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	\$ _____
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	\$ _____
Enter the greater of line (i) or (ii)	
Total deductions	<u>7,438,872</u>
2d. SIPC Net Operating Revenues	\$ <u>192,856</u>
2e. General Assessment @ .0015	\$ <u>289</u>

(to page 1, line 2.A.)