

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington D.C. 20549

OMB APPROVAL
OMB Number: 3235-0123 Expires: October 31, 2023 Estimated average burden Hours per response...12.00

ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER
8-35724

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING January 1, 2020 AND ENDING December 31, 2020  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

Investment Architects, Inc.

11 Petaluma Blvd. North Suite 205

OFFICIAL USE ONLY
FIRM ID NO.

**Petaluma** (No. and Street) **CA** **94952**  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

ANTHONY DUCKWORTH (707) 763-7861

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this report\*

Cropper Accountancy Corporation

**2700 Ygnatio Valley Rd, Ste 270** (Name - if individual, state, last, first, middle name) **Walnut Creek** **CA** **94598**  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SEC 1410 (06-02) Potential persons who are to respond to the collection of information contained in this form are not required to respond unless this form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, David Haddock, swear (or affirm) that, to the best of my knowledge and belief, the accompanying financial statements and supporting schedules pertain to the firm of Investment Architects, Inc. as of December 31, 2020, and are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE

[Handwritten Signature]

Signature

President

Title

Subscribed and sworn to before me this 30 day of March 2021

Maureen E. McGuigan
Notary Public



This report\*\* contains (check all applicable boxes):

- (a) Facing page.
(b) Statement of Financial Condition.
(c) Statement of Operations.
(d) Statement of Cash Flows.
(e) Statement of Changes in Stockholders' Equity or Partners' Equity or Members' Equity or Sole Proprietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital for brokers and dealers pursuant to Rule 15c3-1.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or control Requirements for broker and dealers under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
(o) Independent auditor's report on internal control.
(p) Schedule of segregation requirements and funds in segregation-customers' regulated commodity futures account pursuant to Rule 171-5.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**INVESTMENT ARCHITECTS INC**  
**FINANCIAL STATEMENTS AND SCHEDULE**  
**DECEMBER 31, 2020**

## TABLE OF CONTENTS

	<u>Page No.</u>
Report of Independent Registered Public Accounting Firm	1
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Shareholders' Equity	4
Statement of Cash Flows	5
Notes to Financial Statements	6-9
Supplementary Information	
Schedule I – Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission as of December 31, 2020	10
Schedule II - Computation For Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission as of December 31, 2020	11
Report of Independent Registered Public Accounting Firm on applying Agreed-Upon Procedures	12
SIPC general assessment reconciliation (SIPC-7)	13-14
Report of Independent Registered Public Accounting Firm	15
Exemption Report Pursuant to SEC Rule 17a-5	16



2700 Ygnacio Valley Road, Ste 270  
Walnut Creek, CA 94598  
(925) 932-3860 tel  
(925) 476-9930 efax  
[www.cropperaccountancy.com](http://www.cropperaccountancy.com)

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders  
of Investment Architects, Inc.

### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Investment Architects, Inc. as of December 31, 2020, the related statements of income, changes in shareholders' equity, and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of Investment Architects, Inc. as of December 31, 2020, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of Investment Architects, Inc.'s management. Our responsibility is to express an opinion on Investment Architects, Inc.'s financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Investment Architects, Inc. in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### Auditors' Report on Supplemental Information

The supplemental information contained in Schedules I and II has been subjected to audit procedures performed in conjunction with the audit of Investment Architects, Inc.'s financial statements. The supplemental information is the responsibility of Investment Architects, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Cropper Accountancy Corporation*

CROPPER ACCOUNTANCY CORPORATION

We have served as Investment Architects, Inc.'s auditor since 2015.

Walnut Creek, California

March 18, 2021

INVESTMENT ARCHITECTS, INC.  
Statement of Financial Condition  
December 31, 2020

---

ASSETS

Cash in bank	\$ 267,432
Deposits with clearing broker	<u>25,216</u>
Total cash	292,648
Commissions receivable	<u>205,823</u>
Total assets	<u><u>\$ 498,471</u></u>

LIABILITIES AND SHAREHOLDERS' EQUITY

Liabilities:	
Commissions payable	\$ 189,185
Deferred taxes	<u>20,198</u>
Total liabilities	<u>209,383</u>

SHAREHOLDERS' EQUITY

Shareholders' equity:	
Common stock, no par value, 1,000 shares authorized	
540 issued and outstanding	7,500
Retained earnings	<u>281,588</u>
Total shareholders' equity	<u>289,088</u>
Total liabilities and shareholders' equity	<u><u>\$ 498,471</u></u>

The accompanying notes are an integral part of these financial statements.

INVESTMENT ARCHITECTS, INC.  
Statement of Income  
For the Year Ended December 31, 2020

---

Revenue	
Commissions earned	\$ 2,140,584
Private Placements	810,709
Investment Advisory	14,164
Other Income	<u>636</u>
Total revenues	<u>2,966,093</u>
Expenses	
Commissions	2,450,599
Compensation, payroll taxes and benefits	262,413
Communications	7,637
Financial technology services	2,188
Regulatory	20,603
Insurance	23,215
Office	33,450
Professional fees	70,521
Rent	10,920
Utilities	<u>1,468</u>
Total expenses	<u>2,883,014</u>
Net income before taxes	<u>83,079</u>
Tax expense	<u>26,930</u>
Net income	<u><u>\$ 56,149</u></u>

The accompanying notes are an integral part of these financial statements.

INVESTMENT ARCHITECTS, INC.  
Statement of Changes in Shareholders' Equity  
For the Year Ended December 31, 2020

---

	<u>Common Stock</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance, beginning of year	\$ 7,500	\$ 225,439	\$ 232,939
Net income	-	56,149	56,149
Balance, end of year	<u>\$ 7,500</u>	<u>\$ 281,588</u>	<u>\$ 289,088</u>

The accompanying notes are an integral part of these financial statements.

INVESTMENT ARCHITECTS, INC.  
Statement of Cash Flows  
For the Year Ended December 31, 2020

---

Cash flows from operating activities:	
Net income	\$ 56,149
<i>Changes in operating assets and liabilities:</i>	
Increase in deposit with clearing firm	(17)
Decrease in commissions receivable	10,075
Increase in accrued expenses	6,904
Decrease in commissions and accounts payable	<u>(11,877)</u>
Net cash provided by operating activities	<u>61,234</u>
Net increase in cash	61,234
Cash at beginning of year	<u>206,198</u>
Cash at end of year	<u><u>\$ 267,432</u></u>
Taxes paid	<u><u>\$ 26,930</u></u>
Interest paid	<u><u>\$ -</u></u>

The accompanying notes are an integral part of these financial statements.

INVESTMENT ARCHITECTS INC  
Notes to Financial Statements  
December 31, 2020

1. Description of Operation

Description of Business

Investment Architects, Inc. (the “Company”), is registered as a broker and dealer in securities with the Securities and Exchange Commission (“SEC”) and the Financial Industry Regulatory Authority (FINRA). The Company is an independently owned, full service broker dealer, whose representatives come from financial planning, insurance, and wire house backgrounds. The Company assists clients in investing in mutual funds, insurance products, stocks, bonds, managed accounts and other investment services. It does not hold customer funds or securities.

The Company has an agreement with its clearing broker to clear securities transactions, carry customers’ accounts on a fully-disclosed basis and perform record keeping functions.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying financial statements have been prepared in accordance with Accounting Principles Generally Accepted in the United State of America (US GAAP). See Note 2 for more information regarding Revenue Recognition.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and cash equivalents

The Company considers all highly liquid financial instruments purchased with an original maturity of three months or less to be cash equivalents. The Company maintains cash in one bank account and one cash account held by its clearing broker. See Note 3 for additional details on cash held at the clearing broker.

INVESTMENT ARCHITECTS INC  
Notes to Financial Statements  
December 31, 2020

2. Summary of Significant Accounting Policies (continued)

Commissions Receivable

Commissions receivable consist of revenue earned during the year that have not been received by year end. At December 31, 2020 commissions receivable of \$205,823 was completely comprised of commissions earned. The Company considers the whole balance at December 31, 2020 to be fully collectible.

Commissions

Commissions and related clearing expenses are recorded on a trade date basis as securities transactions occur.

Income taxes

Generally accepted accounting principles require that management determine whether a tax position of the Company is more likely than not to be sustained upon examination by the applicable taxing authority, including resolution of any related appeals of litigation processes, based on the technical merits of the position.

Income taxes are provided for the tax effect of transactions reported in the financial statements and consist of taxes currently due and deferred tax related to unrealized gains on investments. The deferred tax liability represents the future tax return consequences of those differences.

The tax benefit to be recognized is measured as the largest amount of benefit that is greater than fifty percent likely of being realized upon ultimate settlement with the relevant taxing authority. De-recognition of a tax benefit previously recognized results in the Company recording a tax liability that reduces ending shareholder's equity. Based on its analysis, the Company's management has determined that it has a \$ 20,198 tax liability as of December 31, 2020. See Note 9 for additional information.

Currently, the tax years ended December 31, 2017 – 2020 are open and subject to examination by the Internal Revenue Service and the State of California. However, the Company is not currently under audit nor has the Company been contacted by any of these jurisdictions.

Revenue Recognition

The Company is a FINRA registered broker-dealer in securities.

For commission income (\$2,030,932), customers place orders to purchase or sell securities with the Company who, in turn, places the orders with its clearing broker-dealer. The clearing broker-dealer executes the transaction and the Company earns and recognizes its revenue on execution on the trade

INVESTMENT ARCHITECTS INC  
Notes to Financial Statements  
December 31, 2020

date basis. The clearing broker-dealer pays the Company at month end for the commissions and fees earned.

For private placements services (\$810,709) the Company receives its earned funds and recognizes revenue at the close of the fund. The Company did not have any open contracts at year end. The Company did not receive funds before year end for which it did not earn the revenue.

Commissions	\$ 2,030,932
Private Placements	810,709
Other	<u>123,816</u>
Total Revenue	<u>\$ 2,965,457</u>

Subsequent Events

Management has evaluated subsequent events through the date of the Report of Independent Registered Public Accounting Firm, the date on which the financial statements were available to be issued and has determined there were no material subsequent events to disclose.

3. Deposits with Clearing Broker and Off-Balance Sheet Risk

The Company has a brokerage agreement with Wedbush Morgan Securities under which Wedbush Morgan Securities acts as a clearing broker for the Company. The Company introduces all of its customers' securities transactions to its clearing broker, on a fully disclosed basis. All of the customers' money balances and long and short security positions are carried on the books of the clearing broker. In accordance with the clearing agreement, the Company is obligated for any losses the clearing broker may sustain from carrying securities transactions introduced by the Company. In accordance with industry practice and regulatory requirements, the Company and the clearing broker monitor collateral on the customers' accounts introduced by the Company.

The clearing broker carries separate cash and securities accounts for the Company. These accounts serve as collateral for any amounts due to the clearing broker, as well as collateral for securities sold short or securities purchased on margin. At December 31, 2020 the clearing broker held \$25,216 (\$25,000 required and \$216 of interest earned) on deposit for the Company.

4. Occupancy

The Company has leased its facilities on a month-to-month basis payable at a rate of \$1,820 per month. Beginning in September 2018, Resource Investment Architects, an affiliated company, paid the rent directly to the property management company. Management of the Company decided that Resource Investment Architects would continue to pay rents paid during the year. In September, 2019, the Company began paying rents. The rent expense for the year ended December 31, 2020 was \$10,920.

INVESTMENT ARCHITECTS INC  
Notes to Financial Statements  
December 31, 2020

5. Risk Concentrations

The Company maintains its cash in bank accounts which, at times, may exceed federally insured limits. Cash accounts are guaranteed by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Deposits with brokers, \$53,054 and \$25,216, are not covered by FDIC insurance.

6. Defined Contribution Retirement Plan

In 2014 the Company adopted a defined contribution retirement plan (“the 401(k) Plan”) together with its affiliate Resource Investment Architects, Inc. Eligible employees can elect to have a portion of their salary withheld and contributed to the 401(k) Plan. The Company may make a contribution to the 401(k) Plan each year at the discretion of the Board of Directors. The Company’s discretionary contribution to the 401(k) Plan for 2020 was \$20,512, which was paid and fully incurred by Resource Investment Architects Inc.

7. Net Capital Requirements

As a registered broker and dealer in securities, the Company is subject to the Securities Exchange Commission Uniform Net Capital Rule (Rule 15c3-1).

The Company's ratio of aggregate indebtedness to net capital as defined in the Uniform Net Capital Rule was approximately 0.78 to 1 at December 31, 2020. Aggregate indebtedness and net capital change from day to day. The Company is required to maintain a ratio of less than 15 to 1.

At December 31, 2020, the Company had net capital as defined of \$268,890 which exceeded the minimum requirement of \$13,959 as computed using 6.66% of the aggregate indebtedness of \$209,383. The Company must maintain a minimum net capital of 120% of the minimum required capital to avoid interim reporting requirements.

8. Income Taxes – New Operating Loss Carry Forward

The Company had a Net Operating Loss carry forward in the amount of \$24,464 for Federal and \$16,291 for California. These carry forward losses were utilized in the calculation for income tax provisions for 2020.

9. Commitments and Contingencies

The Company is unaware of any material commitments or contingencies that would materially affect the Company financials.

# INVESTMENT ARCHITECTS INC

Supplemental Schedules Required by Rule 17a-5  
As of and for the year ended December 31, 2020

## SCHEDULE I

### Computation of Net Capital Pursuant to Rule 15c3-1 December 31, 2020

#### Computation of Net Capital

Shareholders' Equity	\$ 289,088
Non-Allowable Assets – Deferred Tax	(20,198)
Net Capital	<u>\$ 268,890</u>

#### Computation of Net Capital Requirement

Minimum Net Capital Required as 6 2/3% of Aggregate Indebtedness	\$ 13,959
Minimum Dollar Net capital Requirement of Reporting Broker-Dealer	5,000
Net Capital Requirement	\$ 13,959
Excess Net Capital	\$ 254,931

#### Computation of Aggregate Indebtedness

Total Aggregate Indebtedness	\$ 209,383
Percentage of Aggregate Indebtedness to Net Capital	77.86%

#### Computation of Reconciliation of Net Capital

Net Capital Computed on FOCUS IIA as of December 31, 2020	\$ 334,531
Decrease in Equity	(51,801)
Decrease in Non-Allowable Assets	<u>(13,840)</u>
Net Capital per Audit	<u>\$ 268,890</u>

INVESTMENT ARCHITECTS INC

Supplemental Schedules Required by Rule 17a-5  
As of and for the year ended December 31, 2020

**SCHEDULE II**

**Computation For Determination of Reserve Requirements and Information  
Relating to the Possession or Control Requirements  
Under Rule 15c3-3 of the Securities and Exchange Commission**

Not Applicable – See Exemption Report

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON  
APPLYING AGREED-UPON PROCEDURES

To the Shareholders  
of Investment Architects, Inc.

We have performed the procedures included in Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and in the Securities Investor Protection Corporation (SIPC) Series 600 Rules, which are enumerated below and were agreed to by Investment Architects, Inc. and the SIPC, solely to assist you and SIPC in evaluating Investment Architects, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2020. Investment Architects, Inc.'s management is responsible for its Form SIPC-7 and for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with standards established by the Public Company Accounting Oversight Board (United States) and in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2) Compared the Total Revenue amounts reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2020 with the Total Revenue amount reported in Form SIPC-7 for the year ended December 31, 2020, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively, on Investment Architects, Inc.'s compliance with the applicable instructions of the Form SIPC-7 for the year ended December 31, 2020. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of Investment Architects, Inc. and the SIPC and is not intended to be and should not be used by anyone other than these specified parties.

*Cropper Accountancy Corporation*  
CROPPER ACCOUNTANCY CORPORATION  
Walnut Creek, California  
March 18, 2021

**SIPC-7**

(36-REV 12/18)

SECURITIES INVESTOR PROTECTION CORPORATION  
P.O. Box 92185 Washington, D.C. 20090-2185  
202-371-8300

**General Assessment Reconciliation**

For the fiscal year ended 12-31-2020

(Read carefully the instructions in your Working Copy before completing this Form)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

35724      FINRA      DEC

INVESTMENT ARCHITECTS INC  
11 PETALUMA BLVD N.      STE 205  
PETALUMA CA 94952-3085

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

John Durden (925) 447-7660

- 2. A. General Assessment (item 2e from page 2) \$ 1,690.62
- B. Less payment made with SIPC-6 filed (exclude interest) ( 591.78 )  
07/29/2020  
Date Paid
- C. Less prior overpayment applied ( \_\_\_\_\_ )
- D. Assessment balance due or (overpayment) \_\_\_\_\_
- E. Interest computed on late payment (see instruction E) for \_\_\_\_\_ days at 20% per annum \_\_\_\_\_
- F. Total assessment balance and interest due (or overpayment carried forward) \$ 1,098.84
- G. PAYMENT:  the box  
Check mailed to P.O. Box  Funds Wired  ACH  \$ 1,098.84  
Total (must be same as F above)
- H. Overpayment carried forward \$( \_\_\_\_\_ )

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

INVESTMENT ARCHITECTS INC

(Name of Corporation, Partnership or other organization)

(Authorized Signature)

(Title)

Dated the 24 day of MARCH, 2021.

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

**SIPC REVIEWER**

Dates: Postmarked      Received      Reviewed

Calculations \_\_\_\_\_      Documentation \_\_\_\_\_

Forward Copy \_\_\_\_\_

Exceptions:

Disposition of exceptions:

-13-

**DETERMINATION OF "SIPC NET OPERATING REVENUES"  
AND GENERAL ASSESSMENT**

Amounts for the fiscal period  
beginning 01/01/2020  
and ending 12/31/2020

Item No.

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

Eliminate cents  
\$ 2,966,093

2b. Additions:

(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.

\_\_\_\_\_

(2) Net loss from principal transactions in securities in trading accounts.

\_\_\_\_\_

(3) Net loss from principal transactions in commodities in trading accounts.

\_\_\_\_\_

(4) Interest and dividend expense deducted in determining item 2a.

\_\_\_\_\_

(5) Net loss from management of or participation in the underwriting or distribution of securities.

\_\_\_\_\_

(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.

\_\_\_\_\_

(7) Net loss from securities in investment accounts.

\_\_\_\_\_

Total additions

-0-

2c. Deductions:

(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.

1,839,011

(2) Revenues from commodity transactions.

\_\_\_\_\_

(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.

\_\_\_\_\_

(4) Reimbursements for postage in connection with proxy solicitation.

\_\_\_\_\_

(5) Net gain from securities in investment accounts.

\_\_\_\_\_

(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.

\_\_\_\_\_

(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).

\_\_\_\_\_

(8) Other revenue not related either directly or indirectly to the securities business.  
(See Instruction C):

\_\_\_\_\_

(Deductions in excess of \$100,000 require documentation)

(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

\$ \_\_\_\_\_

(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

\$ \_\_\_\_\_

Enter the greater of line (i) or (ii)

Total deductions

1,839,011

2d. SIPC Net Operating Revenues

\$ 1,127,082

2e. General Assessment @ .0015

\$ 1,690.62

(to page 1, line 2.A.)

- 14 -



2700 Ygnacio Valley Road, Ste 270  
Walnut Creek, CA 94598  
(925) 932-3860 tel  
(925) 476-9930 efax  
[www.cropperaccountancy.com](http://www.cropperaccountancy.com)

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders  
of Investment Architects, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Investment Architects, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Investment Architects, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(ii) (exemption provisions) and (2) Investment Architects, Inc. stated that Investment Architects, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Investment Architects, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Investment Architects, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934 and the non-covered firm portion identified in the Company's Exemption Report.

*Cropper Accountancy Corporation*  
CROPPER ACCOUNTANCY CORPORATION  
Walnut Creek, California  
March 18, 2021

Investment Architects Inc.  
11 Petaluma Blvd. North Suite 205  
Petaluma, CA 94952  
(707) 763-7861

March 1, 2021

Cropper Accountancy Corporation  
2977 Ygnatio Valley Road #460  
Walnut Creek, California 94598

RE: Exemption Statement Rule 15c3-3 (k) (2) (ii) for FYE December 31, 2020

Investment Architects Inc. (the Company) is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. 240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. 240.15c-3-3 under the following provisions of 17 C.F.R. 240.15c-3-3 (k)(2)(ii):
- (2) The Company met the identified exemption provisions in 17 C.F.R. 240.15c-3-3 (k)(2)(ii) throughout the most recent fiscal year.
- (3) The Company is also filing this Exemption Report because the Company's other business activities contemplated by Footnote 74 of the SEC Release No. 34-70073 adopting amendments to 17 C.F.R. 240.17a-5 are limited to effecting securities transactions via subscriptions on a subscription way basis where the funds are payable to the issuer or its agent and not to the Company; or participating in distributions of securities (other than firm commitment underwritings) in accordance with the requirements of paragraph (a) or (b)(2) of Rule 15c2-4; and the Company did not directly or indirectly receive, hold, or otherwise owe funds or securities for or to customers, (other than money or other consideration received and promptly transmitted in compliance with paragraph (a) or (b)(2) of Rule 15c2-4 and/or funds received and promptly transmitted for effecting transactions via subscriptions on a subscription way basis where funds are payable to the issuer or its agent and not the Company; did not carry accounts of or for customers; and did not carry PAB accounts (as defined in Rule 15c3-3) throughout the most recent fiscal year without exception.

Investment Architects Inc

I, David Haddock, swear (~~or~~ affirm) that, to my best knowledge and belief, the Exemption Report is true and correct.

\_\_\_\_\_  
President

