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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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ANNUAL AUDITED REPORT  
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PART III

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Washington, DC

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Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2019 AND ENDING 12/31/2019  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: B. Riley FBR, Inc.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
11100 Santa Monica Blvd., STE 800

OFFICIAL USE ONLY  
FIRM I.D. NO.

Los Angeles CA 90025  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Spicer Jeffries LLP

(Name - If individual, state last, first, middle name)

4601 DTC Boulevard, Suite 700 Denver CO 80237  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (11-05)

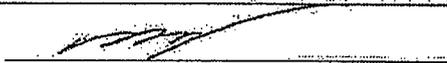
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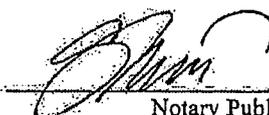
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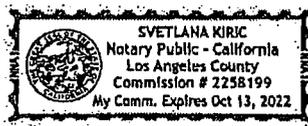
OATH OR AFFIRMATION

I, Michael McCoy, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of B. Riley FBR, Inc. of December 31st, 2019, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
\_\_\_\_\_  
Signature  
Chief Financial Officer  
\_\_\_\_\_  
Title

  
\_\_\_\_\_  
Notary Public

  
SVETLANA KIRIC  
Notary Public - California  
Los Angeles County  
Commission # 2258199  
My Comm. Expires Oct 13, 2022

- This report \*\* contains (check all applicable boxes):
- (a) Facing Page.
  - (b) Statement of Financial Condition.
  - (c) Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a Statement of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).
  - (d) Statement of Changes in Financial Condition.
  - (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
  - (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
  - (g) Computation of Net Capital.
  - (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
  - (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
  - (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
  - (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
  - (l) An Oath or Affirmation.
  - (m) A copy of the SIPC Supplemental Report.
  - (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**B. Riley FBR, Inc.**

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**December 31, 2019**

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SPICER JEFFRIES LLP

Certified Public Accountants

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholder and Board of Directors of  
B. Riley FBR, Inc.

### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of B. Riley FBR, Inc. (the "Company") as of December 31, 2019 and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2019, in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

*Spicer Jeffries LLP*

We have served as the Company's auditor since 2017.

Denver, Colorado

February 28, 2020



PUBLIC

B. Riley FBR, Inc.

Statement of Financial Condition

December 31, 2019

<b>Assets</b>	
Cash and cash equivalents	\$ 58,168
Receivables:	
Securities borrowed	814,331
Due from affiliates	795
Investment banking	7,498
Due from clearing brokers	17,472
Other	2,589
Financial instruments owned, at fair value	248,794
Operating lease right-of-use assets	6,163
Goodwill and intangible assets	3,136
Furniture, equipment, software, and leasehold improvements, net of accumulated depreciation and amortization	4,670
Prepaid expenses and other assets	1,961
Total assets	<u>\$ 1,165,577</u>
<b>Liabilities and Shareholder's Equity</b>	
<b>Liabilities</b>	
Securities loaned	\$ 810,495
Financial instruments sold, not yet purchased, at fair value	41,555
Accrued compensation and benefits	18,084
Accounts payable and accrued expenses	14,500
Due to affiliates	10,359
Operating lease liabilities	7,639
Total liabilities	<u>902,632</u>
Commitments and Contingencies (Note 11)	
<b>Shareholder's equity</b>	
Common stock, \$1 par value, 2,000 shares authorized, 1,135 shares issued and outstanding	201
Additional paid-in capital	293,615
Accumulated deficit	(30,871)
Total shareholder's equity	<u>262,945</u>
Total liabilities and shareholder's equity	<u>\$ 1,165,577</u>

*The accompanying notes are an integral part of this financial statement.*

**B. Riley FBR, Inc.**

**Notes to Statement of Financial Condition**

**December 31, 2019**

*(Dollars in thousands, except per share amounts)*

**Note 1. Organization and Nature of Operations:**

B. Riley FBR, Inc. (“the Company”) is a broker-dealer registered with the Securities and Exchange Commission (“SEC”) and is a member of the Financial Industry Regulatory Authority (“FINRA”). The Company is a Delaware corporation engaged in a single line of business as a securities broker-dealer, which includes institutional brokerage and investment banking activities. The Company is a wholly-owned subsidiary of B. Riley Financial, Inc. (the “Parent” or “B. Riley Financial”).

The Company’s principal business activities, including capital raising, financial advisory, institutional sales and trading, differentiated securities research and securities lending are all linked to the capital markets.

The Company’s investment banking and institutional brokerage business activities are primarily focused on small- and mid-cap stocks in the following industry sectors: consumer, energy and natural resources, financial institutions, healthcare, insurance, industrials, real estate, and technology, media and telecommunications. Additionally, the Company also provides securities lending services to institutional clients. These services include facilitating the sourcing, borrowing and lending of equity and fixed income securities. By their nature, the Company’s business activities are conducted in markets which are highly competitive and are subject to general market conditions, volatile trading markets and fluctuations in the volume of market activity, as well as conditions affecting the companies and markets in the Company’s areas of focus.

The Company’s revenues from investment banking are subject to substantial fluctuations due to a variety of factors that cannot be predicted with great certainty, including the overall condition of the economy and the securities markets as a whole and of the sectors on which the Company focuses. Fluctuations also occur due to the level of market activity, which, among other things, affects the flow of investment dollars and the size, number and timing of transactions. As a result, net results and revenues may vary significantly from year-to-year.

**Note 2. Summary of Significant Accounting Policies:**

**Use of Estimates**

The preparation of the Company’s financial statements, in conformity with accounting principles generally accepted in the United States of America, (“U.S. GAAP”), requires management to make estimates and assumptions affecting the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although the Company bases its estimates and assumptions on historical experience and market information (when available) and on various other factors that it believes to be reasonable under the circumstances, management exercises significant judgment in the final determination of its estimates. Actual results may differ from these estimates.

**Cash and Cash Equivalents**

Cash equivalents include demand deposits with banks, money market accounts, and highly liquid investments with original maturities of three months or less. As of December 31, 2019, approximately 53% of the Company’s cash equivalents are invested in government money market funds that invest primarily in U.S. Treasuries and other securities directly or indirectly guaranteed by the U.S. government. The Company holds cash in financial institutions in excess of the Federal Deposit Insurance Corporation insured limits. The Company periodically reviews the financial condition of the financial institutions and assesses the credit risk of such investments.

**Securities Borrowed and Securities Loaned**

Securities borrowed and securities loaned are recorded based upon the amount of cash advanced or received. Securities borrowed transactions facilitate the settlement process and require the Company to deposit cash or other collateral with the lender. With respect to securities loaned, the Company receives collateral in the form of cash. The amount of collateral required to be deposited for securities borrowed, or received for securities loaned, is an amount generally in excess of the market value of the applicable securities borrowed or loaned. The Company monitors the market value of the securities borrowed and loaned on a daily basis, with additional collateral obtained, or excess collateral recalled, when deemed appropriate. As of, and during the year ended, December 31, 2019, all collateral received or paid was in the form of cash. A substantial portion of the Company’s interest revenue and interest expense results from these activities.

**B. Riley FBR, Inc.**

**Notes to Statement of Financial Condition**

**December 31, 2019**

*(Dollars in thousands, except per share amounts)*

**Receivable from Clearing Brokers**

Outside of Securities lending business which is self-clearing, the Company clears all of its proprietary and customer transactions through other broker-dealers on a fully disclosed basis. The amount receivable from the clearing brokers represents amounts receivable for unsettled securities sold by the Company, amounts receivable for commissions, the Company's clearing deposits less amounts payable for clearing costs and other settlement charges and amounts payable for unsettled securities purchased.

**Financial Instruments**

Trading account and investment securities and financial instruments sold, not yet purchased are recorded on the trade-date and carried at fair value. Realized and unrealized gains and losses from trading securities and financial instruments sold, not yet purchased are reflected in institutional brokerage in the statement of operations.

**Fair Value of Financial Instruments**

The Financial Accounting Standards Board's ("FASB") Accounting Standards Codification ("ASC") 820, "Fair Value Measurement" ("ASC 820") defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, not adjusted for transaction costs. ASC 820 also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels giving the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3) as described below:

Level 1 Inputs – Unadjusted quoted prices in active markets for identical assets or liabilities that are accessible by the Company;

Level 2 Inputs – Quoted prices in markets that are not active or financial instruments for which all significant inputs are observable, either directly or indirectly;

Level 3 Inputs – Unobservable inputs for the asset or liability including significant assumptions of the Company and other market participants.

The Company determines fair values for the following assets and liabilities:

*Equity securities and warrants*—The Company classifies marketable equity securities within Level 1 of the fair value hierarchy because quoted market prices from an exchange are used to value these securities. Non-public equity securities are classified within Level 3 of the fair value hierarchy. In determining the fair value of these securities, the Company considers enterprise value and analyzes various financial, performance and market factors to estimate the value, including where applicable over-the-counter market trading activity. Non-exchange traded warrants to purchase public equity securities are classified as Level 3 as a Black-Scholes valuation model is used to value these securities.

*Corporate bonds and fixed income securities*—The Company classifies corporate bonds and fixed income securities within Level 2 of the fair value hierarchy as they are valued using quoted market prices provided by a broker or dealer, or alternative pricing services that provide reasonable levels of price transparency. The Company primarily uses price quotes from an independent broker dealer who makes markets in or is a specialist with expertise in the valuation of these financial instruments. The Company reviews broker or pricing service quotes it receives to assess the reasonableness of the values provided, such reviews include comparison to internal pricing models and, when available, prices observed for recently executed market transactions of comparable size. Based on this assessment, at each reporting date the Company will adjust price quotes it receives if such an adjustment is determined to be appropriate. The estimated fair values of the Company's financial instruments which are not measured at fair value on the statement of financial condition as of December 31, 2019 are as follows:

**B. Riley FBR, Inc.**

**Notes to Statement of Financial Condition**

**December 31, 2019**

*(Dollars in thousands, except per share amounts)*

	<u>Carrying Amount</u>	<u>Estimated Fair Value</u>
<b>Financial Assets</b>		
Cash and cash equivalents	\$ 58,168	\$ 58,168
Securities borrowed	814,331	814,331
Receivables	28,354	28,354
<b>Financial Liabilities</b>		
Securities loaned	\$ 810,495	\$ 810,495
Accounts payable and accrued expenses	14,500	14,500

The carrying amounts noted above for cash and cash equivalents, securities borrowed and loaned, receivables, and accounts payable and accrued expenses approximate fair value given the short-term nature of these items and/or minimal credit risk. The cash and cash equivalents are classified as Level 1 within the fair value hierarchy. The securities borrowed and loaned, receivables, and accounts payable and accrued expenses are classified as Level 2 within the fair value hierarchy.

**Goodwill and Intangible Assets**

The Company performs its annual assessment of goodwill impairment during the third quarter of each year. Management's assessment process includes determining the fair value of the Company's securities lending reporting unit and comparing such fair value to the carrying value of the reporting unit. The Company's goodwill balance of \$2,570 relates to the securities lending business that was acquired in 2014. In its annual assessment of this goodwill, based on actual results achieved compared to projections used in valuing the acquisition, the Company determined that the fair value of the reporting unit exceeded its carrying value.

**Furniture, Equipment, Software and Leasehold Improvements**

Furniture, equipment, software and leasehold improvements are stated at cost less accumulated depreciation and amortization. Furniture and equipment are depreciated using the straight-line method over their estimated useful life of three to five years. Amortization of purchased software is recorded over the estimated useful life of three to five years. Leasehold improvements are amortized using the straight-line method over the shorter of the useful life or lease term.

**Leases**

The Company determines if an arrangement is, or contains, a lease at the inception date. Operating leases are included in the right-of-use assets, with the related liabilities included in operating lease liabilities in the statement of financial condition.

Operating lease assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Operating lease assets and liabilities are recognized at the lease commencement date based on the estimated present value of lease payments over the lease term. We use our estimated incremental borrowing rate in determining the present value of lease payments. Variable components of the lease payments such as fair market value adjustments, utilities, and maintenance costs are expensed as incurred and not included in determining the present value. The lease terms include options to extend or terminate the lease when it is reasonably certain that the Company will exercise that option. Lease expense is recognized on a straight-line basis over the lease term. The company has lease agreements with lease and non-lease components which are accounted for as a single lease component. See Note 10 for additional information on leases.

**Income Taxes**

The Company joins in the filing of a consolidated federal income tax return with the Parent. The Company's income tax provision is calculated based on the benefits for loss tax allocation method. Under the benefits for loss method, tax attributes are characterized as realizable by the consolidated group even if the subsidiary would not otherwise have realized the attributes on a stand-alone basis.

**B. Riley FBR, Inc.**

**Notes to Statement of Financial Condition**

**December 31, 2019**

*(Dollars in thousands, except per share amounts)*

Tax liabilities for uncertain tax positions are recorded in accordance with ASC 740.

**Recent Accounting Pronouncements**

In February 2016, FASB issued ASU 2016-02: Leases (Topic 842) which requires a lessee to recognize a right-of-use (ROU) asset and lease liability on the balance sheet for all leases with a contract term longer than 12 months and provide enhanced disclosures. The Company adopted the new standard effective January 1, 2019 using the modified retrospective method. The Company elected the 'package of practical expedients,' which permits the Company not to reassess under the new standard the Company's prior conclusions about lease identification, lease classification and initial direct costs. Upon adoption of ASC 842 on January 1, 2019, the Company recognized \$7,684 operating lease liabilities with corresponding operating lease right-of-use assets. See Note 10 to the accompanying financial statements for additional information on leases.

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." This accounting update impacts the impairment model for certain financial assets measured at amortized cost by requiring a current expected credit loss ("CECL") methodology to estimate expected credit losses over the entire life of the financial asset, recorded at inception or purchase. CECL will replace the loss model currently applicable to bank loans, held-to-maturity securities, and other receivables carried at amortized cost. The accounting update is effective for fiscal years beginning after December 15, 2019 under a modified retrospective approach with early adoption permitted. The Company has not yet adopted this update and is currently evaluating the impact it may have on its financial condition.

**Note 3. Related-Party Transactions:**

The Company is a member of an operating group of affiliates that may provide or receive services to and from each other. From time to time, B. Riley Financial and other affiliates may record costs which, in part, may be based on the Company's operations. Accordingly, the statement of financial condition and statement of operations may not necessarily be indicative of the financial position and operations that would have existed had the Company been operated as an unaffiliated corporation.

During the year ended December 31, 2019, the Company's affiliates allocated to the Company certain overhead costs related to various corporate governance activities. In addition, the Company allocated to its affiliates certain costs representing allocations for the use by these entities of various support services administered by the Company.

As of December 31, 2019, the Company held limited partnership interests of \$1,168 in GACP I, L.P., which is a direct lending fund that provides senior secured loans and second lien secured loan facilities to middle market public and private U.S. companies. The general partner and investment manager of GACP I, L.P. is Great American Capital Partners, LLC, which is a wholly-owned subsidiary of B. Riley Financial.

At December 31, 2019, the Company held limited partnership interests of \$6,530 in BRC Partners Opportunity Fund, LP, a private equity fund managed by one of the Parent's subsidiaries and recorded unrealized gain of \$530 during the year ended December 31, 2019 related to BRC Partners Opportunity Fund, LP. The Parent's executive officers and board of directors have a 65.3% financial interest, which includes a financial interest of Bryant Riley, the Co-Chief Executive Officer, of 52.8% in the BRC Partners Opportunity Fund, LP at December 31, 2019.

**Receivables and Payables**

From time to time the Company may agree to make advances to employees or provide loans to employees, generally in connection with employee recruitment. These arrangements are typically short term in nature and repaid from incentive compensation earned by the employee. As of December 31, 2019, there was \$324 of receivables from employees included in due from affiliates on the statement of financial condition.

As of December 31, 2019, the Company has \$795 due from affiliates. In addition, the Company had a net amount of \$10,359 due to the Parent and other affiliates which includes a \$17,795 payable to the Parent for income taxes.

B. Riley FBR, Inc.

Notes to Statement of Financial Condition

December 31, 2019

(Dollars in thousands, except per share amounts)

Employee Benefits

The Company maintains a retirement plan, pursuant to section 401(k) of the Internal Revenue Code, for eligible participants to make voluntary contributions of a portion of their annual compensation, on a deferred basis, subject to limitations provided by the Internal Revenue Code. The Company may make a contribution at the discretion of the Board of Directors.

Note 4. Financial Instruments:

The following tables set forth, by level within the fair value hierarchy, financial instruments accounted for under ASC 820 as of December 31, 2019. As required by ASC 820, assets and liabilities that are measured at fair value are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

Items Measured at Fair Value on a Recurring Basis

	December 31, 2019	Level 1	Level 2	Level 3
Financial instruments owned, at fair value				
Trading account securities, at fair value				
Marketable and non-public equity securities	\$ 180,823	\$ 172,615	\$ -	\$ 8,208
Loans	33,735	-	-	33,735
Fixed income securities	7,677	-	7,677	-
Corporate bonds	18,862	-	18,862	-
	<u>241,097</u>	<u>172,615</u>	<u>26,539</u>	<u>41,943</u>
Investment funds valued at net asset value <sup>(1)</sup>	7,697			
Total financial instruments owned, at fair value	<u>\$ 248,794</u>			
Financial instruments sold, not yet purchased, at fair value				
Marketable and non-public equity securities	\$ 5,360	\$ 5,360	\$ -	\$ -
Fixed income securities	2,759	-	2,759	-
Corporate bonds	33,436	-	33,436	-
Financial instruments sold, not yet purchased, at fair value	<u>\$ 41,555</u>	<u>\$ 5,360</u>	<u>\$ 36,195</u>	<u>\$ -</u>

(1) In accordance with Subtopic 820-10, certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated balance sheets.

As of December 31, 2019, financial assets measured and reported at fair value on a recurring basis and classified within Level 3 were \$25,622, or 2.1% of the Company's total assets at that date. Regarding these Level 3 financial assets, in determining fair value, the Company analyzes various financial, performance and market factors to estimate the value, including for non-public equity securities, over-the-counter market trading activity. The following table provides the valuation technique and unobservable inputs primarily used in assessing the value of these securities as of December 31, 2019:

B. Riley FBR, Inc.

Notes to Statement of Financial Condition

December 31, 2019

(Dollars in thousands, except per share amounts)

	Fair Value	Valuation Technique	Unobservable Input	Range	Weighted Average
Marketable and non-public equity securities	8,208	Market approach	Multiple of revenue	1.2x	1.2x
			Multiple of EV-10	0.35x	0.35x
			Market price of related security	\$0.70/share	\$0.70
		Option pricing model	Annualized volatility	75%	75%
Loans Receivable	33,735	Discounted cash flow	Market interest rate	13.0% -13.7%	13.4%
		Market approach	Market price of related security	\$0.70/share	\$0.70
Total level 3 assets measured at fair value	<u>41,943</u>				

For those non-public equity securities valued using a market approach, adverse industry market conditions or events experienced by the underlying entities could result in lower over-the-counter trading prices for the securities. Such lower trading prices would result in a decline in the estimated fair value of these assets. The Company assessed the reasonableness of the fair values of the non-public equity securities noted above based on its consideration of available financial data related to these issuers as well as an assessment of the nature of any over-the-counter trading activity during the period.

**Items Measured at Fair Value on a Non-Recurring Basis**

In addition, the Company may also measure certain financial and other assets and liabilities at fair value on a non-recurring basis including items such as intangible assets and fixed assets. Adjustments to the fair value of these assets usually result from the write downs of individual assets. Due to the nature of these assets and liabilities, in determining value the Company would analyze various financial, performance and market factors to estimate the fair value. As a result, these assets and liabilities would be classified within Level 3 of the fair value hierarchy.

During the year ended December 31, 2019, there were no assets or liabilities measured at fair value on a non-recurring basis for which there was a change in carrying value.

**Note 5. Goodwill and Intangible Assets:**

The Company performs its annual assessment of goodwill impairment during the third quarter of each year. Management's assessment process includes determining the fair value of the Company's securities lending reporting unit and comparing such fair value to the carrying value of the reporting unit. The Company's goodwill balance of \$2,570 relates to the securities lending business that was acquired in 2014. In its annual assessment of this goodwill, based on actual results achieved compared to projections used in valuing the acquisition, the Company determined that the fair value of the reporting unit exceeded its carrying value.

As a result of the 2014 securities lending acquisition, the Company also recorded a finite-lived intangible asset related to acquired customer relationships initially valued at \$2,500. The customer relationship intangible assets are amortized over their estimated useful life of seven years on a straight-line basis. The Company has recognized a total of \$1,934 in amortization expense since acquisition and as of December 31, 2019, the net carrying value of this intangible asset is \$566. During the year ended December 31, 2019, the Company recorded \$357 of amortization expense related to this intangible asset that is included in other operating expenses in the Company's statement of operations. The Company expects to recognize \$357 of comparable amortization expense in 2020 and the remaining balance of \$209 in 2021.

**Note 6. Securities Lending:**

The Company accounts for securities lending transactions in accordance with ASU 2013-01, "Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities," requiring companies to report disclosures of offsetting assets and liabilities. The Company does not net securities borrowed and securities loaned and these items are presented on a gross basis on the statement of financial condition. The following table presents the contractual gross and net securities borrowing and lending balances and the related offsetting amount as of December 31, 2019.

B. Riley FBR, Inc.

Notes to Statement of Financial Condition

December 31, 2019

(Dollars in thousands, except per share amounts)

	Gross amounts <u>recognized</u>	Gross amounts offset in the statement of <u>financial condition (1)</u>	Net amounts included in the statement of <u>financial condition</u>	Amounts not offset in the statement of financial condition but eligible for offsetting upon <u>counterparty default (2)</u>	<u>Net amounts</u>
Securities borrowed	\$ 814,331	\$ -	\$ 814,331	\$ 814,331	\$ -
Securities loaned	\$ 810,495	\$ -	\$ 810,495	\$ 810,495	\$ -

(1) Includes financial instruments subject to enforceable master netting provisions that are permitted to be offset to the extent an event of default has occurred.

(2) Includes the amount of cash collateral held/posted.

**Note 7. Furniture, Equipment, Software and Leasehold Improvements:**

Furniture, equipment, software and leasehold improvements, summarized by major classification, as of December 31, 2019 were as follows:

Leasehold improvements	\$ 11,919
Furniture and equipment	5,568
Software	2,129
	<hr/>
	19,616
Less - accumulated depreciation and amortization	14,946
	<hr/>
	\$ 4,670

**Note 8. Income Taxes:**

The Company is treated as a disregarded entity for federal and state income tax purposes and the Parent includes the taxable income of the Company on its tax return except in the State of Virginia where the company files a separate return.

The Company is not currently under audit related to its federal income tax returns. As of December 31, 2019, tax years subsequent to December 31, 2015 remain open under the federal statute of limitations and for the Company's significant state jurisdictions. As of December 31, 2019, the Company had no liability for uncertain tax positions.

**Note 9. Regulatory Requirements:**

The Company is registered with the SEC and is a member of FINRA. As such, the Company is subject to the Uniform Net Capital Rule 15c3-1 ("Rule 15c3-1") which stipulates minimum net capital requirements and aggregate indebtedness levels. As of December 31, 2019, the Company had net capital of \$106,283 which was \$103,322 in excess of its required net capital of \$2,961. Rule 15c3-1 also requires that the Company's aggregate indebtedness to net capital percentage not exceed 1500%. The Company's aggregate indebtedness to net capital percentage was 42%.

The Company is exempt from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934, (the "Rule") based on sections k(2)(i) and k(2)(ii) of the Rule because the Company maintains a Special Account for the Exclusive Benefit of Customers and all customer transactions are cleared through other broker-dealers on a fully disclosed basis. The Company does not carry or hold any customer funds or securities.

**Note 10. Leasing Arrangements:**

The Company's operating lease assets primarily represent the lease of office space where the Company conducts its operations with the weighted average lease term of 10.3 years. The operating leases have lease terms ranging from two to

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twelve years. The weighted average discount rate used to calculate the present value of lease payments was 5.58% at December 31, 2019.

For the year ended December 31, 2019, cash payments against operating lease liabilities totaled \$3,252 and non-cash transactions totaled \$873 to recognize operating lease right-of-use assets and operating lease liabilities. Cash flows from operating leases are classified as net cash flows from operating activities in the accompanying consolidated statements of cash flows.

At December 31, 2019, maturities of operating lease liabilities were as follows:

	<u>Operating Leases</u>
Year ending December 31:	
2020	\$ 943
2021	960
2022	972
2023	1,015
2024	1,060
Thereafter	<u>5,162</u>
Total lease payments	10,112
Less: imputed interest	<u>(2,473)</u>
Total operating lease liability	<u>\$ 7,639</u>

**Note 11. Commitments and Contingencies:**

**Litigation**

As of December 31, 2019, except as described below, the Company was neither a defendant nor plaintiff in any lawsuits or arbitrations nor involved in any governmental or self-regulatory organization matters that are expected to have a material adverse effect on its financial condition, results of operations or liquidity. The Company has been named as a defendant in a small number of civil lawsuits relating to its various businesses. In addition, the Company is subject to various reviews, examinations, investigations and other inquiries by governmental agencies and self-regulatory organizations. There can be no assurance that these matters individually or in aggregate will not have a material adverse effect on the Company's financial condition, results of operations, or liquidity in a future period. However, based on management's review with counsel, resolution of these matters is not expected to have a material adverse effect on the Company's financial condition, results of operations or liquidity.

Many aspects of the Company's business involve substantial risks of liability and litigation. Underwriters and broker-dealers are exposed to liability under federal and state securities laws, other federal and state laws and court decisions, including decisions with respect to underwriters' liability and limitations on indemnification, as well as with respect to the handling of customer accounts. For example, underwriters may be held liable for material misstatements or omissions of fact in a prospectus used in connection with the securities being offered and broker-dealers may be held liable for statements made by their securities analysts or other personnel. The Company has been named as a defendant in a small number of securities claims involving investment banking clients as a result of the Company's role as an underwriter. In these cases, the underwriting agreement provides, subject to certain conditions, that the investment banking client is required to indemnify the Company against certain claims or liabilities, including claims or liabilities under the Securities Act of 1933, as amended (the "Securities Act"), or contribute to payments which the Company is required to make as a result of the litigation. There can be no assurance that such indemnification or contribution will ultimately be available to the Company or that an investment banking client will be able to satisfy its indemnity or contribution obligations when due.

In accordance with applicable accounting guidance, the Company establishes an accrued liability for litigation and regulatory matters when those matters present loss contingencies that are both probable and estimable. In such cases, there may

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be an exposure to loss in excess of any amounts accrued. When a loss contingency is not both probable and estimable, the Company does not establish an accrued liability. As a litigation or regulatory matter develops, management, in conjunction with counsel, evaluates on an ongoing basis whether such matter presents a loss contingency that is probable and estimable. Based on management's review with counsel and present information known by management, loss contingencies for litigation and regulatory matters are not probable and estimable as of December 31, 2019.

In certain circumstances, broker-dealers may also be held liable by customers and clients for losses sustained on investments. In recent years, there has been an increasing incidence of litigation and actions by government agencies and self-regulatory organizations involving the securities industry, including class actions that seek substantial damages. The Company is also subject to the risk of litigation, including litigation that may be without merit. As the Company intends to actively defend such litigation, significant legal expenses could be incurred. An adverse resolution of any future litigation against the Company could materially affect its financial condition, operating results and liquidity.

**Other**

In February 2016, pursuant to a compensation plan, the Company granted certain employees an interest in a pool of assets valued at \$2,766. The individual awards are subject to a 4-year cliff vesting requirement based on continued service. The terms of the compensation plan provide that any forfeited awards be reallocated to remaining award recipients and that the total value of the asset pool at the date of vesting be distributed. The specific assets in the pool may change over the vesting period and the Company may settle the awards in cash. The value of the asset pool was \$539 as of December 31, 2019. During 2019, the Company recorded \$254 of expense related to this plan. This amount is included in compensation and benefits expense on the statement of operations.

**Note 12. Off-Balance-Sheet Risk and Other Risk:**

**Market Risk**

Market risk is primarily caused by movements in market prices of the Company's trading account securities. The Company's trading securities are also subject to interest rate volatility and possible illiquidity in markets in which the Company trades or invests. The Company manages market risk through risk limits, daily monitoring procedures, and hedging activities. The Company conducts both equity and fixed income principal trading activities.

Positions taken and commitments made by the Company, including those made in connection with investment banking activities, may result in substantial amounts of exposure to individual issuers and businesses, including non-investment grade issuers, securities with low trading volumes and those not readily marketable. These issuers and securities expose the Company to a higher degree of risk than associated with investment grade instruments. As part of its trading activities, the Company may sell securities it does not currently own. When the Company sells a security short and borrows the security to make a delivery, a gain, limited to the price at which the Company sold the security short, or a loss, unlimited in size, will be realized upon the termination of the short sale. Financial instruments sold, not yet purchased represent obligations of the Company to deliver the specified security at the contracted price, and thereby, create a liability to purchase the security in the market at prevailing prices. These transactions when unrelated to over-allotments result in off-balance-sheet risk as the Company's ultimate obligation to satisfy the sale of securities sold but not yet purchased may exceed the current value recorded in the statement of financial condition.

**Credit Risk**

The Company functions as an introducing broker that places and executes customer orders. The orders are then settled by an unrelated clearing broker that maintains custody of customers' securities and provides financing to customers. The Company clears all of its securities transactions through clearing brokers on a fully disclosed basis. Pursuant to the terms of the agreements between the Company and the clearing brokers, the clearing brokers have the right to charge the Company for losses that result from a counterparty's failure to fulfill its contractual obligations. As the right to charge the Company has no maximum amount and applies to all trades executed through the clearing brokers, the Company believes there is no maximum amount assignable to this right. At December 31, 2019, the Company has recorded no liabilities with regard to the right. During the year ended December 31, 2019, the Company did not incur any costs related to these guarantees.

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In addition, the Company has the right to pursue collection of performance from the counterparties who do not perform under their contractual obligations. The Company monitors the credit standing of the clearing brokers and all counterparties with which it conducts business. The Company attempts to limit its credit spread risk by offsetting long or short positions in various related securities.

The securities industry is subject to numerous risks, including the risk of loss associated with the underwriting, ownership, and trading of securities, and the risk of reduced revenues in periods of reduced demand for security offerings and activity in secondary trading markets. Changing economic and market trends may negatively impact the liquidity and value of the Company's financial instruments and the level of security offerings underwritten by the Company, which may adversely affect the Company's revenues and profitability.

Through indemnification provisions in agreements with the Company's clearing organizations, customer activities may expose the Company to off-balance-sheet credit risk. Financial instruments may have to be purchased or sold at prevailing market prices in the event a customer fails to settle a trade on its original terms or in the event cash and securities in customer margin accounts are not sufficient to fully cover customer obligations. The Company seeks to manage the risks associated with customer activities through customer screening and selection procedures as well as through requirements on customers to maintain margin collateral in compliance with various regulations and clearing organization policies.

Credit risk from the Company's securities lending operations arises if a lender or borrower defaults on an outstanding securities loan or borrow transaction and the cash or securities the Company is holding is insufficient to cover the amount they owe the Company for that receivable. The Company assigns credit limits and collateral posting thresholds for each counterparty and these limits and thresholds are reviewed periodically.

The Company's equity and debt trading securities may include non-investment grade securities of privately held issuers with no ready markets. The concentration and illiquidity of these trading securities expose the Company to a higher degree of risk than associated with readily marketable securities.

**Note 13. Subsequent Events:**

The Company has performed an evaluation of subsequent events through the date the financial statements were issued. The evaluation did not result in any subsequent events that required disclosures and/or adjustments.