

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	August 31, 2020
Estimated average burden hours per response.....	12.00



19011190

SEC FILE NUMBER
8-34061

DEC 09 2019
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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 10/01/2018 AND ENDING 09/30/2019
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Wilson Parker Connally Stephenson Inc

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

100 Lexington Street, Suite 150

(No. and Street)

Fort Worth

TX

76102

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mark Wilson - (817) 332-8700

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Phillip V. George, PLLC

(Name - if individual, state last, first, middle name)

5179 CR 1026

Celeste

TX

75423

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

RMS

OATH OR AFFIRMATION

I, Ronald G. Stephenson, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Wilson Parker Connally Stephenson Inc, as of September 30, 2019, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

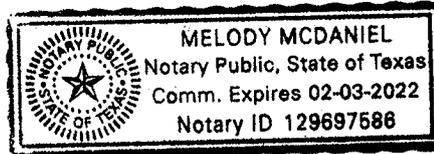
None

[Handwritten Signature]
Signature

President

Title

Melody McDaniel
Notary Public



This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a Statement of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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PHILLIP V. GEORGE, PLLC
CERTIFIED PUBLIC ACCOUNTANT

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors
Wilson Parker Connally Stephenson, Inc.

Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Wilson Parker Connally Stephenson, Inc. as of September 30, 2019, the related statements of operations, changes in stockholders' equity, and cash flows for the year then ended, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of Wilson Parker Connally Stephenson, Inc. as of September 30, 2019, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of Wilson Parker Connally Stephenson, Inc.'s management. Our responsibility is to express an opinion on Wilson Parker Connally Stephenson, Inc.'s financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Wilson Parker Connally Stephenson, Inc. in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Auditor's Report on Supplemental Information

The supplemental information contained in Schedule I has been subjected to audit procedures performed in conjunction with the audit of Wilson Parker Connally Stephenson, Inc.'s financial statements. The supplemental information is the responsibility of Wilson Parker Connally Stephenson, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information contained in Schedule I is fairly stated, in all material respects, in relation to the financial statements as a whole.



PHILLIP V. GEORGE, PLLC

We have served as Wilson Parker Connally Stephenson, Inc.'s auditor since 2016.

Celeste, Texas
November 25, 2019

Wilson Parker Connally Stephenson, Inc.

Statement of Financial Condition

September 30, 2019

ASSETS

Cash	\$ 130,056
Commissions receivable	18,000
Prepaid expenses	4,338
Clearing deposit	100,000
Security deposit	5,190
Property and equipment, net	<u>5,249</u>
Total Assets	<u>\$ 262,833</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

Liabilities

Accrued compensation and related costs	\$ 93,917
Income taxes payable	<u>1,575</u>
Total Liabilities	<u>95,492</u>

Stockholders' Equity

Common stock; no par value; 100,000 shares authorized; 57,000 shares issued; and 42,000 shares outstanding.	26,000
Additional paid-in capital	36,190
Retained earnings	<u>185,151</u>
	247,341
Treasury stock, 15,000 shares at cost	<u>(80,000)</u>
Total Stockholders' Equity	<u>167,341</u>
Total Liabilities and Stockholders' Equity	<u>\$ 262,833</u>

The accompanying notes are an integral part of these financial statements.

Wilson Parker Connally Stephenson, Inc.
Statement of Operations
Year Ended September 30, 2019

Revenue

Securities commissions	\$ 1,236,423
Mutual fund commissions	446,257
Referral fees	24,644
Other revenue	<u>2,135</u>
 Total Revenue	 <u>1,709,459</u>

Expenses

Compensation and related costs	1,452,836
Clearing charges	97,835
Communications	25,481
Occupancy and equipment costs	98,599
Professional fees	14,403
Promotional costs	10,188
Regulatory fees	16,531
Other expenses	16,718
Expense reimbursements from related parties	<u>(35,918)</u>
 Total Expenses	 <u>1,696,673</u>
 Net income before provision for income taxes	 12,786
 Current provision for income taxes - state	 <u>495</u>
 Net Income	 <u><u>\$ 12,291</u></u>

The accompanying notes are an integral part of these financial statements.

Wilson Parker Connally Stephenson, Inc.
Statement of Changes in Stockholders' Equity
Year Ended September 30, 2019

	Common Shares Outstanding	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total Stockholders' Equity
Balances at September 30, 2018	42,000	\$26,000	\$36,190	\$172,860	(\$80,000)	\$155,050
Net income	-	-	-	12,291	-	12,291
Balances at September 30, 2019	42,000	\$26,000	\$36,190	\$185,151	(\$80,000)	\$167,341

The accompanying notes are an integral part of these financial statements.

Wilson Parker Connally Stephenson, Inc.
Statement of Cash Flows
Year Ended September 30, 2019

Cash flows from operating activities:

Net income	\$ 12,291
Adjustments to reconcile net income to net cash used in operating activities:	
Depreciation expense	2,615
Changes in assets and liabilities	
Decrease in commissions receivable	32,563
Increase in prepaid expenses	(658)
Decrease in accounts payable and accrued expenses	(1,026)
Decrease in accrued compensation and related costs	<u>(70,457)</u>
Net cash used in operating activities	<u>(24,672)</u>

Cash flows from investing activities:

Purchase of property and equipment	<u>(2,060)</u>
Net change in cash	(26,732)
Cash at beginning of year	<u>156,788</u>
Cash at end of year	<u>\$ 130,056</u>

Supplemental Disclosures of Cash Flow Information:

Cash paid during the year for:

Income taxes - federal	<u>\$ -</u>
Income taxes - state	<u>\$ 495</u>
Interest	<u>\$ 69</u>

The accompanying notes are an integral part of these financial statements.

Wilson Parker Connally Stephenson, Inc.
Notes to Financial Statements
September 30, 2019

Note 1 – Nature of Business and Summary of Significant Accounting Policies

Nature of Business:

Wilson Parker Connally Stephenson, Inc. (the Company) was organized in May 1985 as a Texas Corporation. The Company is a broker/dealer in securities registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA) and Securities Investor Protection Corporation (SIPC). The Company is also a registered investment advisor with the state of Texas.

The Company operates under the exemptive provisions of Rules 15c3-3(k)(2)(i) and 15c3-3(k)(2)(ii) of the Securities Exchange Act of 1934, and accordingly, is exempt from the remaining provisions of that Rule. The Company does not hold customer funds or securities.

The Company's operations consist primarily of providing securities brokerage to individuals located in the State of Texas.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepting accounting principles requires management to make estimates and assumptions that assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over estimated useful lives of five to seven years.

Treasury Stock

Treasury stock is accounted for using the cost method.

Revenue Recognition

The Financial Accounting Standards Board (FASB), issued a comprehensive new revenue recognition standard that supersedes most existing revenue recognition guidance under GAAP (FASB Accounting Standards Codification 606). The Company adopted this standard effective October 1, 2018 using the modified retrospective approach which had no effect on the Company's reported financial position or results of operations.

Wilson Parker Connally Stephenson, Inc.
Notes to Financial Statements
September 30, 2019

Note 1 – Nature of Business and Summary of Significant Accounting Policies (continued)

Securities Commissions

The Company buys and sells securities on behalf of its customers. Each time a customer enters into a buy or sell transaction, the Company may charge a commission. Commissions and related clearing expenses are recorded on the trade date (the date that the Company fills the trade order by finding and contracting with a counterparty and confirms the trade with the customer). The Company believes that the performance obligation is satisfied on the trade date because that is when the underlying financial instrument or purchaser is identified, the pricing is agreed upon and the risks and rewards of ownership have been transferred to/from the customer. Securities commissions also include interest rebates on customer accounts, and other revenue related to customer accounts which is recorded on the trade date.

Mutual Fund Commissions

The Company enters into arrangements with pooled investment vehicles (funds) to distribute shares to investors. The Company may receive distribution fees paid by the funds up front, over time, upon the investor's exit from the fund (that is, a contingent deferred sales charge), or as a combination thereof. The Company believes that its performance obligation is the sale of securities to investors and as such this is fulfilled on the trade date. Any fixed amounts are recognized on the trade date and variable amounts are recognized to the extent it is probable that a significant revenue reversal will not occur once the uncertainty is resolved. For variable amounts, as the uncertainty is dependent on the value of the shares at future points in time as well as the length of time the investor remains in the fund, both of which are highly susceptible to factors outside the Company's influence, the Company does not believe it can overcome this constraint until the market value of the funds and the investor activities are known, which are either monthly or quarterly. Distribution fees recognized in the current period are primarily related to performance obligations that have been satisfied in prior periods.

Referral Fees

Referral fees consist of a percentage of the management fee and performance allocation earned by unaffiliated hedge funds to whom clients are referred and are recorded as earned. The performance allocation is earned based on investment return benchmarks and can vary significantly from year-to-year.

Income Taxes

As of September 30, 2019, open Federal tax years subject to examination include the tax years ended September 30, 2016 through September 30, 2018.

The Company is also subject to state franchise taxes.

Wilson Parker Connally Stephenson, Inc.

Notes to Financial Statements

September 30, 2019

Note 2 – Transactions with Clearing Broker/Dealer

The Company has an agreement with a national clearing broker/dealer to provide clearing, execution and other related services. The agreement requires minimum quarterly charges of \$25,000. The agreement also requires the Company to maintain a minimum of \$100,000 in a deposit account with the clearing broker/dealer.

Note 3 – Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At September 30, 2019, the Company had net capital of \$152,564, which was \$102,564 in excess of its net capital requirement of \$50,000. The Company's net capital ratio was .63 to 1.

Note 4 – Property and Equipment

Property and equipment is carried at cost less accumulated depreciation and consists of the following:

Furniture and fixtures and computer equipment	\$ 16,063
Accumulated depreciation	<u>(10,814)</u>
	<u>\$ 5,249</u>

Depreciation expense for the year was \$2,615 and is reflected in the accompanying statement of operations as occupancy and equipment costs.

Wilson Parker Connally Stephenson, Inc.

Notes to Financial Statements

September 30, 2019

Note 5 – Commitments and Contingencies

Office Lease

The Company leases office space under a noncancelable operating lease expiring March 2023. The monthly lease payment is currently \$5,603 per month. Future minimum lease payments due for each of the years ending September 30 are as follows:

September 30, 2020	\$ 68,475
September 30, 2021	70,598
September 30, 2022	72,721
September 30, 2023	36,803
Thereafter	<u>-</u>
Total	<u>\$ 248,597</u>

The terms of the lease require the Company to provide liability insurance and cover certain general operating expenses with provision for escalation. Office rent expense for the year was \$79,740 and is reflected in the accompanying statement of operations as occupancy and equipment costs.

Contingencies

There are currently no asserted claims or legal proceedings against the Company, however, the nature of the Company's business subjects it to various claims, regulatory examination, and other proceedings in the ordinary course of business. The ultimate outcome of any such action against the Company could have an adverse impact on the financial condition, results of operations, or cash flows by the company.

Note 6 – Retirement Plan

The Company has established a Simple IRA Plan (Plan) for its employees. The Company and employees may contribute to the Plan. The Company may contribute matching contributions equal to the elective deferral of each employee, but not more than 3% of the individual employee's compensation, up to \$15,500. Company matching contributions totaled \$30,137 for the year, and are included in compensation and related costs in the accompanying statement of operations.

Wilson Parker Connally Stephenson, Inc.
Notes to Financial Statements
September 30, 2019

Note 7 – Related Party Transaction/Economic Dependency/Concentration of Services

The four shareholders of the Company, who are also registered securities representatives and officers of the Company, generated approximately 81% of the Company's revenue and accounted for approximately 77% of the Company's compensation and related costs for the year ended September 30, 2019. The Company is economically dependent upon the shareholders due to the concentration of services provided by them.

The Company provides office space, personnel and resources to a related party company owned by one of the shareholders. The related party company reimburses the Company related to the allocated expenses, which are computed monthly based on the relative use by the related party company. For the year ended September 30, 2019 the Company received \$35,918 in expense reimbursements from this related party.

Note 8 – Off-Balance-Sheet Risk and Concentration of Credit Risk

In the normal course of business, the Company's customer activities involve the execution and settlement of customer securities transactions on a fully disclosed basis with its clearing broker-dealer. The clearing broker-dealer carries accounts of the Company's customers and is responsible for execution, collection and payment of funds, and receipt and delivery of securities relative to customer transactions. These transactions may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill their contractual obligations wherein the clearing broker-dealer may charge any losses it incurs to the Company. The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and that customer transactions are executed properly by the clearing broker-dealer.

The Company has \$100,046, or approximately 38%, of its total assets in cash and clearing deposit held at the Company's clearing broker/dealer.

Note 9 – Subsequent Events

Management has evaluated the Company's events and transactions that occurred subsequent to September 30, 2019, through November 25, 2019, the date which the financial statements were available to be issued.

In February 2016, the FASB approved ASU 2016-02, *Leases (Topic 842)*. The ASU is effective for fiscal years beginning after December 15, 2018. The Company adopted ASU 2016-02 effective October 1, 2019, which resulted in the recording of a right-of-use asset and lease liability each of approximately \$215,147.

Schedule I
Wilson Parker Connally Stephenson, Inc.
Supplemental Information Pursuant to Rule 17a-5
September 30, 2019

Computation of Net Capital

Total stockholders' equity qualified for net capital	<u>\$ 167,341</u>
Deductions and/or charges	
Non-allowable assets:	
Prepaid expenses	4,338
Security deposit	5,190
Property and equipment, net	<u>5,249</u>
Total deductions and/or charges	<u>14,777</u>
Net Capital	<u><u>\$ 152,564</u></u>
Aggregate indebtedness	
Accrued compensation and related costs	\$ 93,917
Income taxes payable	<u>1,575</u>
Total aggregate indebtedness	<u><u>\$ 95,492</u></u>
Computation of basic net capital requirement	
Minimum net capital required (greater of \$50,000 or 6 2/3% of aggregate indebtedness)	<u>\$ 50,000</u>
Net capital in excess of minimum requirement	<u><u>\$ 102,564</u></u>
Ratio of aggregate indebtedness to net capital	<u><u>.63 to 1</u></u>

See accompanying report of independent registered public accounting firm.

Schedule I (Continued)
Wilson Parker Connally Stephenson, Inc.
Supplemental Information Pursuant to Rule 17a-5
September 30, 2019

Reconciliation of Computation of Net Capital

The above computation does not differ from the computation of net capital under Rule 15c3-1 as of September 30, 2019 as filed by Wilson Parker Connally Stephenson, Inc. on Form X-17A-5. Accordingly, no reconciliation is deemed necessary.

Statement Regarding the Reserve Requirements and Possession or Control Requirements

The Company operates pursuant to sections (k)(2)(i) and (k)(2)(ii) exemptive provisions of Rule 15c3-3 of the Securities Exchange Act of 1934. Under these exemptive provisions, the Computation of Determination of the Reserve Requirements and Information Relating to the Possession or Control Requirements are not required.

Statement Regarding Changes in Liabilities Subordinated to Claims of General Creditors.

No statement is required as no subordinated liabilities existed at any time during the year.

See accompanying report of independent registered public accounting firm.

PHILLIP V. GEORGE, PLLC
CERTIFIED PUBLIC ACCOUNTANT

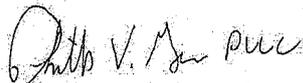
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors
Wilson Parker Connally Stephenson, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Wilson Parker Connally Stephenson, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Wilson Parker Connally Stephenson, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3:(2)(i) and (2)(ii) (exemption provisions) and (2) Wilson Parker Connally Stephenson, Inc. stated that Wilson Parker Connally Stephenson, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Wilson Parker Connally Stephenson, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Wilson Parker Connally Stephenson, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) and (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.



PHILLIP V. GEORGE, PLLC

Celeste, Texas
November 25, 2019

WILSON PARKER CONNALLY STEPHENSON, INC.

100 LEXINGTON STREET, SUITE 150

FORT WORTH, TX 76102

817-926-4415 • 817-922-8000

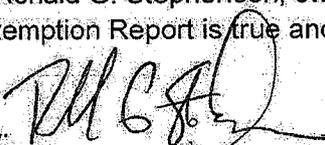
Wilson Parker Connally Stephenson, Inc.'s Exemption Report

Wilson Parker Connally Stephenson, Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3 (k): (2)(i) and (2)(ii), and
- (2) The Company met the identified exemption provisions in 17 C.F.R. §240.15c3-3 (k) throughout the most recent fiscal year without exception.

Wilson Parker Connally Stephenson, Inc.

I, Ronald G. Stephenson, swear and affirm that, to the best of my knowledge and belief, this Exemption Report is true and correct.

By: 

Ronald G. Stephenson
President

November 21, 2019