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**ANNUAL AUDITED REPORT  
 FORM X-17A-5  
 PART 111**

SEC FILE NUMBER  
**8-66424**

**FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
 Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/18 AND ENDING 12/31/18  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

**TLG Lenox, LLC**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**3384 Peachtree Road NE, Suite 300**

(No. and Street)

**Atlanta**

(City)

**GA**

(State)

**30326**

(Zip Code)

OFFICIAL USE ONLY

FIRM I.D. NO.

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**James M. Fite, Jr.**

**(404) 419-1663**

(Area Code -- Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in the Report\*

**Rubio CPA, PC**

(Name -- if individual, state last, first, middle name)

**2727 Paces Ferry Rd SE, Ste 2-1680**

(Address)

**Atlanta**

(City)

**Georgia**

(State)

**30339**

(Zip Code)

**SEC Mail Processing**

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

MAR U4 2019

**Washington, DC**

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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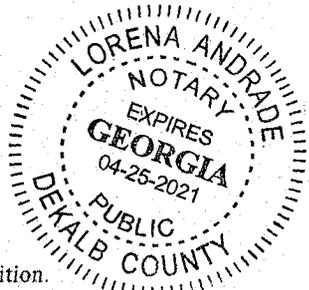
OATH OR AFFIRMATION

I, James M. Fite, Jr., swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of TLG Lenox, LLC, as of December 31, 2018, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

James M. Fite, Jr.  
Signature  
President  
Title

[Signature]  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation, between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# **TLG Lenox, LLC**

## **Table of Contents** **December 31, 2018**

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### **Report of Registered Independent Public Accounting Firm**

#### **Financial Statements**

Statement of Financial Condition

Statement of Operations and Changes in Member's Equity

Statement of Cash Flows

Notes to Financial Statements

#### **Supplementary Information**

Schedule I - Computation of Net Capital

Schedule II and Schedule III

Report of Registered Independent Public Accounting Firm  
Related to the Exemption Report

Exemption Report

**REPORT OF INDEPENDENT  
REGISTERED PUBLIC ACCOUNTING FIRM**

To the Member of  
TLG Lenox, LLC

Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of TLG Lenox, LLC (the "Company") as of December 31, 2018, the related statements of operations, changes in member's equity, and cash flows for the year then ended and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audit we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audit included performing procedures to assess the risks of material misstatement to the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis of our opinion.

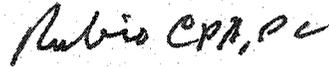
Supplemental Information

The information contained in Schedules I, II and III has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the information in Schedules I, II and III reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the accompanying schedules. In forming our opinion on the accompanying schedules, we evaluated whether the supplemental information, including its form and content, is

presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the aforementioned supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as the Company's auditor since 2014.

March 1, 2019  
Atlanta, Georgia

A handwritten signature in black ink that reads "Rubio CPA, PC". The signature is written in a cursive, flowing style.

Rubio CPA, PC

**TLG Lenox, LLC**

**Financial Statements  
And Supplementary Information  
With Report of Registered  
Independent Accounting Firm**

**December 31, 2018**

# TLG Lenox, LLC

## Statement of Financial Condition December 31, 2018

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<b>Assets</b>	
Cash	\$ 26,906
Accounts receivable	96,324
<b>Total current assets</b>	<b>123,229</b>
<b>Other assets</b>	
Other assets	2,695
<b>Total assets</b>	<b>\$ 125,924</b>
<b>Liabilities and member's equity</b>	
<b>Liabilities</b>	
Accounts Payable	\$ 1,853
Deferred rent	8,735
<b>Total liabilities</b>	<b>10,588</b>
Member's equity	115,336
<b>Total liabilities and member's equity</b>	<b>\$ 125,924</b>

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See accompanying notes.

# TLG Lenox, LLC

## Statement of Operations and Changes in Member's Equity For the Year Ended December 31, 2017

<b>Revenue</b>	
Success fees and retainers	\$ 459,934
Interest Income	61
<hr/>	
Total Revenue	459,995
<hr/>	
<b>Operating expenses</b>	
Salary and benefits expense	463,565
General and administrative	25,703
Insurance expense	89,615
Occupancy and equipment expense	66,117
Professional fees	29,930
Quotations and research	54,783
Licenses and registration	4,469
Technology and Communications	23,887
Other operating expenses	27,961
<hr/>	
Total operating expenses	786,030
<hr/>	
Net loss	(326,035)
<hr/>	
<b>Member's equity,</b>	
Beginning balance	85,913
<hr/>	
Contributions to Member - Payment of Operating Expenses	358,250
<hr/>	
Ending balance	\$ 118,128
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The accompanying notes are an integral part of these financial statements.

# TLG Lenox, LLC

## Statement of Cash Flows For the Year Ended December 31, 2018

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<b>Cash flows from operating activities</b>	
Net loss	\$ (180,258)
Adjustments to reconcile net loss to net cash used by by operating activities:	
Operating Expenses Paid by Member	177,466
Accounts payable	643
Accounts receivable	(36,324)
Due to Parent	(58,822)
Other assets	3,362
Deferred rent liability	(8,542)
	<hr/>
<b>Net cash used in operating activities</b>	<b>(102,475)</b>
	<hr/>
<b>Net decrease in cash</b>	<b>(102,475)</b>
	<hr/>
<b>Cash,</b>	
Beginning of year	129,381
	<hr/>
<b>End of year</b>	<b>26,906</b>
	<hr/>
<b>Supplemental Cash Flow Information</b>	
Operating Expenses Paid and Contributed by Member	177,466

The accompanying notes are an integral part of these financial statements.

## Notes to Financial Statements December 31, 2018

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### 1. Organization and Summary of Significant Accounting Policies

TLG Lenox, LLC (the Company) is a registered broker-dealer and is a wholly-owned subsidiary of Lenox Capital Partners, LLC (the Parent), and an affiliate of The Lenox Group, LLC (Lenox Group), a middle market investment banker specializing in merger and acquisition advisory services and capital-raising transactions. The Company provides merger and acquisition, financial and capital advisory services to various clients and industries.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash

The Company maintains its demand deposits in a high credit quality financial institution. Balances at times may exceed federally insured limits.

#### Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable are due from clients mainly for providing financial advisory services. The collectibility of accounts receivable balances is regularly evaluated based on a combination of factors such as client credit-worthiness, past transaction history with the client, current economic and industry trends, and changes in client payment terms. If it is determined that a client will be unable to fully meet its financial obligation, such as in the case of a bankruptcy filing or other material event impacting its business, a specific reserve for bad debt is recorded to reduce the related receivable to the amount expected to be recovered. As of December 31, 2018, management did not believe an allowance was necessary.

#### Revenue Recognition

Success fees are recognized in accordance with terms agreed upon with each client and are generally based on (1) a percentage of capital raised or (2) profit allocated and success fees earned on funds received from investors introduced by the Company.

The Financial Accounting Standards Board (FASB) has issued a comprehensive new revenue recognition standard that supersedes most existing revenue recognition guidance under GAAP (FASB Accounting Standards 606). The Company adopted this standard effective January 1, 2018.

# TLG Lenox, LLC

## Notes to Financial Statements December 31, 2018

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The standard's core principle is that an entity should recognize revenue when it transfers promised good or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those good or services. ASU 2014-09 prescribes a five-step process to accomplish this core principle, including:

- Identification of the contract with the customer;
- Identification of the performance obligation(s) under the contract;
- Determination of transaction price;
- Allocation of the transaction price to the identified performance obligation(s); and
- Recognition of revenue as (or when) an entity satisfies the identified performance obligation(s).

The Company recognizes revenue from retainers upon completion of performance obligations.

Application of the standard in 2018 using the modified retrospective approach had no effect on reported financial position, results of operations or related disclosures.

### Related Party Transaction

The Company has an informal expense sharing arrangement, whereby the Company absorbs and reimburses the Parent for substantially all expenses incurred by the Parent, including rent expense for office space.

The office premises lease contains a period of free rent. The deferred rent liability arises from allocation of the rent payments over the term of the lease to the free rent period. The office lease expires in October 2019, and the future minimum lease payments are approximately the following:

2019	<u>\$59,000</u>
	\$59,000

Rent expense for the year ended December 31, 2018 was approximately \$70,000.

Amounts paid by the Company in accordance with this arrangement were approximately \$650,000 and an additional \$177,000 in expenses were forgiven by the Member as a contribution to capital.

### Income Taxes

The Company is a limited liability company and, as such, its earnings flow through directly to the member.

**Notes to Financial Statements**

**December 31, 2018**

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Management of the Company considers the likelihood of changes by tax authorities in its filed income tax returns and discloses potential significant changes that management believes are more likely than not to occur upon examination by tax authorities. Management has not identified any uncertain tax positions in its filed income tax returns that require disclosure in the accompanying financial statements.

**Subsequent Events**

Management evaluates events occurring subsequent to the date of the financial statements in determining the accounting for and disclosure of transactions and events that affect the financial statements. Subsequent events have been evaluated through the date the financial statements were issued.

**New Accounting Pronouncements**

In February 2016, the FASB issued a new accounting pronouncement regarding lease accounting for reporting periods beginning after December 15, 2019. A lessee will be required to recognize on the balance sheet the assets and liabilities for leases with lease terms of more than 12 months. Management is currently evaluating the effect this pronouncement will have on the financial statements and related disclosures.

**2. Net Capital Requirements**

The Company is subject to the Securities and Exchange Commission's Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital (as these terms are defined in the Rule) shall not exceed 15 to one. Net capital and the net capital ratio fluctuate on a daily basis. At December 31, 2018, the ratio of aggregate indebtedness to net capital was .65 to one, and net capital was \$16,317 which was \$11,317 more than the minimum required capital amount of \$5,000.

**3. Contingencies**

The Company is subject to litigation in the normal course of business. The Company has no litigation in progress at December 31, 2018, as defendant.

**4. Concentration**

Approximately, 84% of the revenue earned by the Company in 2018 was from three customers.

**5. Net Loss**

The Company incurred a significant loss in 2018 and was dependent upon capital contributions from its Member for working capital and net capital. The Company's Member has

# **TLG Lenox, LLC**

## **Notes to Financial Statements December 31, 2018**

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represented that it intends to continue to make capital contributions, as needed, to insure the Company's survival through March 1, 2020.

Management expects the Company to continue as a going concern and the accompanying financial statements have been prepared on a going-concern basis without adjustments for realization in the event that the Company ceases to continue as a going concern.

## **Supplementary Information**

**Schedule I**  
**TLG LENOX, LLC**

**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES EXCHANGE COMMISSION ACT OF 1934**  
**AS OF DECEMBER 31, 2018**

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**Computation of net capital**

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Member's equity, December 31, 2018	\$ 115,336
Less non-allowable assets	99,019
<b>Net capital</b>	<b>\$ 16,317</b>

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**Aggregate Indebtedness:**  
Total liabilities 10,588

**Computation of Basic Net Capital Requirements:**  
Minimum net capital required at 6.67% of aggregate indebtedness 5,000

Excess Net Capital 11,317

Ratio of aggregate indebtedness to net capital .65 to 1

**RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL INCLUDED**  
**IN PART IIA OF FORM X-17A-5 AS OF DECEMBER 31, 2018**

There was no significant difference between net capital in the Focus report as of December 31, 2018 and net capital reported above.

**TLG LENOX, LLC**

**SCHEDULE II**

**COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS  
UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS  
OF DECEMBER 31, 2018**

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, pursuant to paragraph (k)(2)(i) of the Rule.

**SCHEDULE III**

**INFORMATION RELATING TO THE POSSESSION OR CONTROL  
REQUIREMENTS  
UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION  
AS OF DECEMBER 31, 2018**

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934, pursuant to paragraph (k)(2)(i) of the Rule.

# RUBIO CPA, PC

CERTIFIED PUBLIC ACCOUNTANTS

2727 Paces Ferry Road SE  
Building 2, Suite 1680  
Atlanta, GA 30339  
Office: 770 690-8995  
Fax: 770 838-7123

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

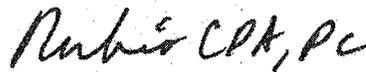
To the Member of  
TLG Lenox, LLC

We have reviewed management's statements, included in the accompanying Broker Dealers Annual Exemption Report in which (1) TLG Lenox, LLC identified the following provisions of 17 C.F.R. § 15c3-3(k) under which TLG Lenox, LLC claimed an exemption from 17 C.F.R. § 240.15c3-3: (k)(2)(i) (the "exemption provisions"); and, (2) TLG Lenox, LLC stated that TLG Lenox, LLC met the identified exemption provisions throughout the most recent fiscal year without exception. TLG Lenox, LLC's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about TLG Lenox, LLC's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i), of Rule 15c3-3 under the Securities Exchange Act of 1934.

March 1, 2019  
Atlanta, GA



Rubio CPA, PC



Member FINRA and SIPC

3384 Peachtree Road, N.E. Suite 300 Atlanta, Georgia 30326 404.419.1660 Fax: 404 .419.1661

**EXEMPTION REPORT  
SEA RULE 17a-5(d)(4)**

January 28, 2019

Rubio CPA, PC  
900 Circle 75 Parkway  
Suite 1100  
Atlanta, GA 30339

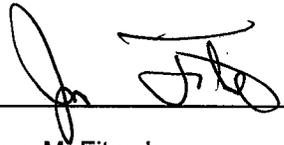
To Whom It May Concern:

The below information is designed to meet the Exemption Report criteria pursuant to SEA Rule 17a-5(d)(4):

TLG Lenox, LLC is a broker/dealer registered with the SEC and FINRA. Pursuant to paragraph k(2)(i) of SEA Rule 15c3-3, the Company is claiming an exemption from SEA Rule 15c3-3 for the fiscal year ended December 31, 2018.

The Company has met the identified exemption provisions throughout the most recent fiscal year without exception.

The above statement is true and correct to the best of my and the Company's knowledge.

Signed:  \_\_\_\_\_

Name: James M. Fite, Jr.

Title: President