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**ANNUAL AUDITED REPORT  
FORM X-17A-5**

SEC FILE NUMBER
8- 666906

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 thereunder

**SEC Mail Processing**  
 Date: 8/28/18  
 Washington, DC

REPORT FOR THE PERIOD BEGINNING 01/01/18 MM/DD/YY AND ENDING 12/31/18 MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **Ullico Investment Company LLC**

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
**8403 Colesville RD**

(No. and Street) **Silver Spring** **MD** **20910**  
 (City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
**Adam Fried** **202-354-8062**  
 (Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**Ernst & Young LLP**

(Name - if individual, state last, first, middle name)  
**2005 Market Street, Suite 700 Philadelphia PA 19103**  
 (Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

<b>FOR OFFICIAL USE ONLY</b>

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

RMS

OATH OR AFFIRMATION

I, Adam Fried, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Ullico Investment Company LLC of December 31, 2018, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

[Handwritten Signature]
Signature
Chief Financial Officer
Title

[Handwritten Signature]
Notary Public

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



MEGHAN C. NEWKIRK
Notary Public, State of Maryland
Prince George's County
My Commission Expires May 11, 2020

**SEC Mail Processing**

**FEB 28 2019**

**Washington, DC**

**FINANCIAL STATEMENTS AND SUPPLEMENTAL  
INFORMATION**

**Ullico Investment Company, LLC**

**Year Ended December 31, 2018**

**With Report of Independent Registered Public Accounting Firm**

3

**Ullico Investment Company, LLC**  
**Financial Statements and Supplemental Information**

Year Ended December 31, 2018

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Ernst & Young LLP  
One Commerce Square  
Suite 700  
2005 Market Street  
Philadelphia, PA 19103

Tel: +1 215 448 5000  
Fax: +1 215 448 4069

## Report of Independent Registered Public Accounting Firm

To the Stockholder and Board of Directors of Ullico Investment Company, LLC

### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Ullico Investment Company, LLC, (the Company) as of December 31, 2018, the related statements of income, changes in stockholder's equity and cash flows for the year then ended, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company at December 31, 2018, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

### Basis for Opinion

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### Supplemental Information

The accompanying information contained in Schedules I, II and III has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. Such information is the responsibility of the Company's management. Our audit procedures included determining whether the information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information. In forming our opinion on the information, we evaluated whether such information, including its form and content, is presented in conformity with Rule 17a-5 under the Securities Exchange Act of 1934. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Ernst & Young LLP*

*We have served as the Company's auditor since 2014.*

February 25, 2019

Ullico Investment Company, LLC  
Statement of Financial Condition

As of December 31, 2018

**Assets**

Cash and cash equivalents	\$	1,730,535
Prepaid assets		23,037
<b>Total assets</b>		<b>1,753,572</b>

**Liabilities**

Compensation payable	\$	791,037
Intercompany payable		47,118
<b>Total liabilities</b>		<b>838,155</b>

**Stockholder's Equity**

Common stock (\$1 par value; 1,000 shares authorized, issued, and outstanding)		1,000
Additional paid-in capital		249,000
Retained earnings		665,417
<b>Total stockholder's equity</b>		<b>915,417</b>
<b>Total liabilities and stockholder's equity</b>	<b>\$</b>	<b>1,753,572</b>

*The accompanying notes are an integral part of these financial statements.*

Ullico Investment Company, LLC

Statement of Income

For the Year Ended December 31, 2018

<b>Revenues</b>	
Commissions	\$ 6,769,805
Interest income	20,656
<b>Total revenues</b>	<b>6,790,461</b>
<b>Expenses</b>	
Allocated compensation and related expenses	2,443,219
Allocated operating expenses	2,232,234
Professional fees	98,593
Insurance expense	70,914
Regulatory fees and expenses	20,851
Direct operating expenses	13,287
<b>Total expenses</b>	<b>4,879,098</b>
Income before income tax provisions	1,911,363
State income tax expense	5,950
Total tax expense	5,950
<b>Net income</b>	<b>\$ 1,905,413</b>

*The accompanying notes are an integral part of these financial statements.*

Ullico Investment Company, LLC  
Statement of Changes in Stockholder's Equity

For the Year Ended December 31, 2018

	Shares of Common Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Total Stockholder's Equity
Balance, December 31, 2017	1,000	\$ 1,000	\$ 249,000	\$ 560,004	\$ 810,004
Net income	-	-	-	1,905,413	1,905,413
Dividends to stockholder	-	-	-	(1,800,000)	(1,800,000)
<b>Balance, December 31, 2018</b>	<b>1,000</b>	<b>\$ 1,000</b>	<b>\$ 249,000</b>	<b>\$ 665,417</b>	<b>\$ 915,417</b>

*The accompanying notes are an integral part of these financial statements.*

Ullico Investment Company, LLC

Statement of Cash Flows

For the Year Ended December 31, 2018

**Cash flows from operating activities**

Net income \$ 1,905,413

Adjustments to reconcile net income to net cash provided by operating activities:

Change in operating assets and liabilities:

Prepaid assets 280

Compensation payable 535,925

Intercompany payable 42,581

Cash provided by operating activities: 2,484,199

**Cash flows from financing activities**

Dividends to stockholder (1,800,000)

Cash used in financing activities (1,800,000)

Net change in cash and cash equivalents 684,199

Cash and cash equivalents at beginning of year 1,046,336

Cash and cash equivalents at end of year \$ 1,730,535

**Supplemental disclosure of cash flow information**

Income tax payments (paid to parent) -

*The accompanying notes are an integral part of these financial statements.*

# Ullico Investment Company, LLC

## Notes to Financial Statements

December 31, 2018

### **1. Organization and Nature of Business**

Ullico Investment Company, LLC (the Company), a wholly owned subsidiary of Ullico Inc. (Ullico), was incorporated in 2004 as a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company markets group annuity contracts and private investment funds that are established, owned, and/or managed by affiliates.

The Company is a component of a larger business enterprise, and its officers, personnel and other support are provided by that entity. Substantially all of its revenue is derived from placement agent fees, which represent a percentage of the investment management fees earned by Ullico Investment Advisors, Inc. (UIA) and The Union Labor Life Insurance Company (ULL), both wholly owned subsidiaries of Ullico.

All debts, obligations and liabilities of the Company, whether arising in contract, tort or otherwise, shall be solely the debts, obligations and liabilities of the Company, and the stockholder shall not be obligated personally for any such debt, obligation or liability of the Company solely by reason of being a stockholder.

### **2. Significant Accounting Policies**

#### **Basis of Presentation and Use of Estimates**

The Company's financial statements are prepared in accordance with U.S. generally accepted accounting principles (GAAP) which may require the use of management estimates and assumptions. Actual results could differ from those estimates.

The Company and other affiliated entities that provide services to the Company are under common ownership and management control. The existence of this control could result in the Company's operating results or financial position being significantly different from those that would have been obtained if the Company were autonomous.

#### **Revenue Recognition**

Revenue is recognized as earned in accordance with respective placement agent agreements between the Company and other entities. Under the respective placement agent agreements, the Company receives a percentage of investment management fees earned by ULL and UIA for serving as a placement agent. Revenue is recognized on a daily basis as management fees are earned by ULL and UIA.

Ullico Investment Company, LLC  
Notes to Financial Statements (continued)

**2. Significant Accounting Policies (continued)**

**Income Taxes**

The Company is organized as a single member Limited Liability Company and has elected to be treated as a disregarded entity for federal and state income tax reporting purposes. The Company's earnings are included in the federal tax return filed by the sole member. Accordingly, the accompanying financial statements do not reflect any provisions or credits for federal income taxes.

**Cash and Cash Equivalents**

Cash and cash equivalents consist of highly liquid investments in a money market fund and/or investments purchased with an original maturity of three months or less.

**Financial Instruments**

The Company's financial instruments consist primarily of cash equivalents. The Company believes all of the financial instruments are recorded at values that approximate fair value due to the short-term nature of these instruments.

**Stockholder Dividends**

During 2018, the Board of Directors approved stockholder dividends of \$1,800,000, which were paid to Ullico, its sole shareholder and parent.

Ullico Investment Company, LLC  
Notes to Financial Statements (continued)

**2. Significant Accounting Policies (continued)**

**Fair Value Measurements**

The Company has adopted ASC 820, Fair Value Measurements and Disclosures, for all financial instruments accounted for at fair value on a recurring basis in the Company's financial statements. ASC 820 established a new framework for measuring fair value and expands related disclosures.

Broadly, the framework requires fair value to be determined based on the price that would be received for an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants. It also establishes market or observable inputs as the preferred source of values, followed by assumptions based on hypothetical transactions in the absence of market inputs.

ASC 820 specifies that a hierarchy of valuation techniques be determined for each asset based on whether the inputs to the valuation technique for those assets are observable or unobservable. Observable inputs reflect market data corroborated by independent sources while unobservable inputs reflect assumptions that are not observable in an active market or are developed internally. These two types of inputs create three valuation hierarchy levels:

- Level 1 valuations reflect quoted market or exchange prices for the actual or identical assets or liabilities in active markets.
- Level 2 valuations reflect inputs other than quoted prices in Level 1, which are observable. The inputs can include some or all of the following:
  - quoted prices on similar assets in active markets
  - quoted prices on actual assets that are not active
  - inputs other than quoted prices such as yield curves, volatilities, or prepayments speeds
  - inputs derived from market data
- Level 3 valuations reflect valuations in which one or more of the significant valuation inputs are not observable in an active market, there is limited if any market activity, and/or are based on management inputs into a valuation model

The Company maintains policies and procedures to value instruments using the best and most relevant data available. For the year ended December 31, 2018, there were no transfers between levels. As of December 31, 2018, the Company held no investments at fair value.

**Liabilities Subordinated to the Claims of General Creditors**

At December 31, 2018, and during the year then ended, the Company had no liabilities subordinated to the claims of general creditors.

Ullico Investment Company, LLC  
Notes to Financial Statements (continued)

**3. Recently Adopted Accounting Pronouncements**

**Revenue from Contracts with Customers**

The Financial Accounting Standards Board issued ASU 2014-9, Revenue from Contracts with Customers (Topic 606) (ASU 2014-9) in May 2014 and subsequently issued several amendments to the standard. ASU 2014-9, and related amendments, provide comprehensive guidance for recognizing revenue from contracts with customers. Entities will be able to recognize revenue when the entity transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. The guidance includes a five-step framework that requires an entity to: (i) identify the contract(s) with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract, and (v) recognize revenue when the entity satisfies a performance obligation. The Company adopted ASU 2014-9 and its related amendments using the modified retrospective method in 2018. The adoption did not have a material impact to the Company's financial condition, results of operations, or cash flows. There are no material changes in the timing or measurement of revenues based upon the guidance. As a result, there is no cumulative effect on retained earnings.

**4. Recently Issued Pronouncements Not Yet Adopted**

**Leases**

In July 2018, the FASB issued new accounting guidance related to Update 2016-02 Leases (Topic 842) which clarified or corrected unintended application of the new guidance in Update 2016-02. It also provided entities with an additional and optional transition method to adopt the new lease standard. Under this new transition method, an entity initially applies the new leases standard at the adoption date and recognizes a cumulative effect adjustment to the opening balance sheet of retained earnings. In addition, the amendments in this update also provide lessors with a practical expedient to not separate non-lease components from the associated lease components, and instead, to account for those components as a single component if the non-lease component otherwise would be accounted for under the new revenue guidance, Topic 606. The guidance is effective for fiscal years beginning after December 15, 2018 including interim periods within those fiscal years. The Company is currently evaluating the impact of this guidance on the Statement of Financial Condition and opening retained earnings. The Company expects the new guidance to have minimal impact on the Statement of Income or Statement of Cash Flows.

Ullico Investment Company, LLC  
Notes to Financial Statements (continued)

**5. Income Taxes**

The components of the tax expense of the Company are as follows:

	<u>Amount</u>	<u>Tax Rate</u>
State income tax expense	5,950	0.07%
Total tax expense	<u>5,950</u>	<u>0.07%</u>

The Company assesses the likelihood, based on their technical merit, that tax positions taken, will be sustained upon examination based on the facts, circumstances, and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change. As of December 31, 2018, the Company had no unrecognized tax benefit. Tax years that remain open and subject to examination by the Internal Revenue Service are calendar years 2015 and forward.

**6. Net Capital Requirements**

Pursuant to the Uniform Net Capital Rule (Rule 15c3-1) of the SEC, the Company is required to maintain minimum net capital, as defined under such provisions. The rule requires the Company to maintain minimum net capital equal to the greater of \$5,000 or 6% of aggregate indebtedness. At December 31, 2018, the Company's net capital was \$859,823 which was \$803,946 in excess of net capital requirements. The Company's ratio of aggregate indebtedness to net capital was 0.97 to 1.

**7. Related-Party Transactions**

The Company earns a placement agent fee derived from an agreed upon percentage of the annual investment management fees earned by UIA through the management of certain privately offered funds. The Company also earns a placement agent fee derived from an agreed upon percentage of the annual investment management fees earned by ULL through the offer of group annuity products. These revenues are reflected in the Commissions line item on the Statement of Income.

The Company has entered into an Expense Sharing Agreement (Agreement) with UIA whereby UIA allocates a certain percentage of expenses for rent, utilities, salaries and employee benefits, telephone, equipment, furniture and fixtures, accounting services and other general administrative and office expenses to the Company. These expenses are reflected in the Allocated operating expenses and the Allocated compensation and related expenses line items on the Statement of Income. All other operating expenses other than those allocated under the Agreement are paid directly by the Company.

Ullico Investment Company, LLC  
Notes to Financial Statements (continued)

**8. Risks and Uncertainties**

The Company maintains its cash in a bank account, which, at times, may exceed federally insured limits. The Company has not experienced any losses on this account. In the ordinary course of business, the Company enters into contracts that contain a variety of indemnifications. The Company's maximum exposure under these arrangements is unknown. However, the Company has not had prior claims or losses pursuant to these contracts and expects the risk of loss to be remote.

Additionally, approximately 76% of the revenues earned by the Company are generated by two affiliated products, representing a significant concentration. Management does not believe there to be any significant risk of loss of these products and its correlated revenues.

**9. Subsequent Events**

Events or transactions that occur after the balance sheet date but before the financial statements are issued are categorized as recognized or non-recognized for financial statement purposes. The Company has evaluated subsequent events through February 25, 2019, and has determined the following event requires disclosure.

On January 28, 2019, the Company paid a dividend to Ullico in the amount of \$123,000.

## Supplemental Information

Ullico Investment Company, LLC

Schedule I - Computation of Net Capital Pursuant to Rule 15c3-1 of the  
Securities and Exchange Commission

December 31, 2018

Total stockholder's equity qualified for net capital	\$ 915,417
Less non-allowable assets:	
Prepaid assets	(23,037)
Tentative Net Capital	<u>892,380</u>
Less haircut on securities	(32,556)
Net capital	<u>859,823</u>
Aggregate indebtedness	<u>\$ 838,155</u>
Minimum capital required (greater of 6 2/3 % of aggregate indebtedness or \$5,000)	<u>\$ 55,877</u>
Net capital in excess of minimum required	<u>\$ 803,946</u>
Excess net capital at 10%, as defined	<u>\$ 776,008</u>
Ratio of aggregate indebtedness to net capital	<u>0.97 to 1</u>

Statement Pursuant to Paragraph (d) (4) of SEC Rule 17a-5

There are no material differences between this computation of net capital and the corresponding computation prepared by the Company and included in the unaudited Part IIA FOCUS filing on January 25, 2019.

Ullico Investment Company, LLC

Schedule II - Statement Pursuant to SEC Rule 17a-5(d) Regarding Computation for  
Determination of Reserves Requirements under Rule 15c3-3 of the  
Securities and Exchange Commission

December 31, 2018

**Computation for Determination of Reserve Requirement**

The Company is exempt from the computation of reserve requirements under paragraph (k)(2)(i) of SEC rule 15c3-3 of the Securities Exchange Act of 1934.

Ullico Investment Company, LLC

Schedule III – Statement Pursuant to SEC Rule 17a-5(d) Regarding Information  
Relating to Possessions or Control of Securities under Rule 15c3-3 of the  
Securities and Exchange Commission

December 31, 2018

**Information Relating to Possession or Control Requirements**

The Company did not maintain possession or control of any customer funds or securities as of December 31, 2018 and is exempt from the possession or control requirements under paragraph (k)(2)(i) of SEC rule 15c3-3 of the Securities Exchange Act of 1934.

**General Assessment Reconciliation**

For the fiscal year ended **12/31/2018**

(Read carefully the instructions in your Working Copy before completing this Form)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

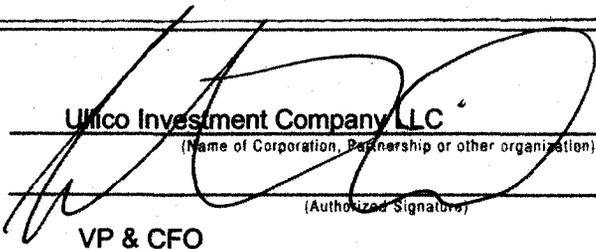
93-1568 MIXED AADC 220  
68906 FINRA DEC  
ULLICO INVESTMENT COMPANY LLC  
ATTN: ADAM FRIED  
8403 COLESVILLE RD 14TH FL  
SILVER SPRING, MD 20910-6331

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  
  
Name and telephone number of person to contact respecting this form.  
  
Adam Fried (202) 354-8062

2. A. General Assessment (item 2e from page 2)	\$	<u>6,589.79</u>
B. Less payment made with SIPC-6 filed (exclude interest)	(	<u>2,902.07</u> )
<u>7/24/2018</u> Date Paid		
C. Less prior overpayment applied	(	<u>                    </u> )
D. Assessment balance due or (overpayment)		<u>3,687.72</u>
E. Interest computed on late payment (see instruction E) for _____ days at 20% per annum		<u>                    </u>
F. Total assessment balance and interest due (or overpayment carried forward)	\$	<u>3,687.72</u>
G. PAYMENT: <input checked="" type="checkbox"/> the box Check mailed to P.O. Box <input checked="" type="checkbox"/> Funds Wired <input type="checkbox"/> ACH <input type="checkbox"/>	\$	<u>3,687.72</u>
Total (must be same as F above)		
H. Overpayment carried forward	\$(	<u>                    </u> )

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

Ullico Investment Company LLC  
(Name of Corporation, Partnership or other organization)  
  
(Authorized Signature)  
VP & CFO  
(Title)

Dated the 17 day of January, 2019

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

**SIPC REVIEWER** Dates:            Postmarked            Received            Reviewed  
Calculations            Documentation            Forward Copy             
Exceptions:  
Disposition of exceptions:

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period  
beginning 1/1/2018  
and ending 12/31/2018

Item No.	Eliminate cents
2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	\$ <u>6,790,461</u>
<b>2b. Additions:</b>	
(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.	_____
(2) Net loss from principal transactions in securities in trading accounts.	_____
(3) Net loss from principal transactions in commodities in trading accounts.	_____
(4) Interest and dividend expense deducted in determining item 2a.	_____
(5) Net loss from management of or participation in the underwriting or distribution of securities.	_____
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	_____
(7) Net loss from securities in investment accounts.	_____
Total additions	_____
<b>2c. Deductions:</b>	
(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.	_____
	2,376,614
(2) Revenues from commodity transactions.	_____
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	_____
(4) Reimbursements for postage in connection with proxy solicitation.	_____
(5) Net gain from securities in investment accounts.	_____
	20,656
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	_____
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	_____
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	_____
<hr/>	
(Deductions in excess of \$100,000 require documentation)	
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13. Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	\$ _____
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	\$ _____
Enter the greater of line (i) or (ii)	_____
Total deductions	_____
	2,397,270
<b>d. SIPC Net Operating Revenues</b>	\$ <u>4,393,191</u>
<b>e. General Assessment @ .0015</b>	\$ <u>6,589.79</u>
	(to page 1, line 2.A.)

**ULLICO**  
**Investment Company LLC**  
8403 Colesville Rd.  
Silver Spring, MD 20910  
(202) 682-7927

 Security features included. Details on back.

 **411000276**  
**02/04/2019**  
62-4  
311  
\*\*\*\*\*\$3,687.72

**Three Thousand Six Hundred Eighty-Seven And 72/100 Dollars**

VOID AFTER 180 DAYS

TO THE ORDER OF  
**SECURITIES INVESTOR  
PROTECTION CORPORATION  
PO BOX 92185  
WASHINGTON, DC 20090-2185**



Joseph Linder

Two signatures required

The Bank of New York Mellon, Philadelphia, PA.

⑈411000276⑈ ⑆031100047⑆ 201913481⑈

DETACH LOWER PORTION AT PERFORATION AND RETAIN FOR YOUR RECORDS

REFERENCE NUMBER  
**12957**

DATE  
**02/04/2019**

CHECK NUMBER  
**411000276**

SIPC-7-2018

01/31/2019

3687.72

**ULLICO**  
**Investment Company LLC**

8403 Colesville Rd.  
Silver Spring, MD 20910  
(202) 682-7927

CHECK AMOUNT  
\$ **3687.72**



Ernst & Young LLP  
One Commerce Square  
Suite 700  
2005 Market Street  
Philadelphia, PA 19103

Tel: +1 215 448 5000  
Fax: +1 215 448 4069

## Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures

To the Board of Directors and Management of Ullico Investment Company, LLC:

We have performed the procedures enumerated below, which were agreed to by the Board of Directors, management of Ullico Investment Company, LLC (the Company), and the Securities Investor Protection Corporation (SIPC), as set forth in the Series 600 Rules of SIPC, solely to assist the specified parties in evaluating the Company's schedule of assessments and payments is in accordance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the fiscal year ended December 31, 2018. The Company's management is responsible for the Company's compliance with those requirements. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures enumerated below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

1. Compared the assessment payments made in accordance with the General Assessment Payment Form (Form SIPC-6) and applied to the General Assessment calculation on Form SIPC-7 with respective cash disbursement record entries as follows:
  - a. We compared the amounts on page 1, item 2B on Form SIPC-7 to the amount on check #411000258 paid to SIPC on July 24, 2018 noting no differences.
  - b. We compared the amount on page 1, item 2G on Form SIPC-7 to the amount on check #411000276 paid to SIPC on February 04, 2019, noting no differences.
2. Compared the amounts reported in the audited financial statements required by SEC Rule 17a-5 with the amounts reported in Form SIPC-7 for the fiscal year ended December 31, 2018.
  - a. We compared total revenues amount of \$6,790,461 reported on page 4 of the audited financial statements on form X-17A-5 for the fiscal year ended December 31, 2018 with the Total revenue amount of \$6,790,461 reported on page 2, item 2a in Form SIPC-7 for the fiscal year ended December 31, 2018, noting no differences.
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers supporting the adjustments as follows:



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- a. Agreed the deduction of \$2,376,614 reported on page 2, item 2c(1) of Form SIPC-7 to the supporting schedule prepared by the Company, titled Ullico Investment Company, LLC's Placement Fees, which is derived from the accounting records used to prepare the audited financial statements on form X-17A-5 for the fiscal year ended December 31, 2018, noting no differences.
  - b. Agreed the deduction of \$20,656 of net gain from securities in investment accounts on line 2c(5) of Form SIPC-7 to the interest income reported on page 4 of the audited financial statements on form X-17A-5 for the fiscal year ended December 31, 2018, noting no differences.
4. Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the schedules and working papers supporting the adjustments.
- a. Recalculated the arithmetical accuracy of the SIPC Net Operating Revenues on page 2, line 2d and the General Assessment at 0.0015 on page 2, line 2e of \$4,393,191 and \$6,589.79, respectively, of the Form SIPC-7, noting no differences.
  - b. Recalculated the arithmetical accuracy of the Ullico Investment Company, LLC's Placement Fees schedule references in 3a above, noting no differences.

This agreed-upon procedures engagement was conducted in accordance with the interim attestation standards of the Public Company Accounting Oversight Board (United States) and the attestation standards established by the American Institute of Certified Public Accountants. We were not engaged to and did not conduct an examination or a review, the objective of which would be the expression of an opinion or conclusion, respectively, on whether Ullico Investment Company, LLC's schedule of assessments and payments is in accordance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the fiscal year ended December 31, 2018. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

*Ernst & Young LLP*

February 25, 2019

**Ullico Investment Company LLC.**  
**Exemption Report**

Ullico Investment Company LLC. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- 1) The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3(k)(2)(i);
- 2) The Company met the identified exemption provisions in 17 C.F.R. §240.15c3-3(k)(2)(i); throughout the most recent fiscal year without exception.

Ullico Investment Company LLC.

I, Adam Fried, swear and affirm that to my best knowledge and belief, this Exemption Report is true and correct.

By: \_\_\_\_\_

Title: Vice President, Chief Financial Officer, FINOP, Secretary & Treasurer

Dated: 2/25/19



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### Report of Independent Registered Public Accounting Firm

The Board of Directors and Management of Ullico Investment Company, LLC

We have reviewed management's statements, included in the accompanying Ullico Investment Company, LLC's Exemption Report, in which (1) Ullico Investment Company, LLC (the Company) identified the following provisions of 17 C.F.R. § 15c3-3(k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3 (k): (2)(i) (the "exemption provisions") and (2) the Company stated that it met the identified exemption provisions in 17 C.F.R. § 240.15c3-3 (k) throughout the most recent fiscal year ended December 31, 2018 without exception. Management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, FINRA, other regulatory agencies that rely on Rule 17a-5 under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and other recipients specified by Rule 17a-5(d)(6) and is not intended to be and should not be used by anyone other than these specified parties.

*Ernst & Young LLP*

February 25, 2019