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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

SEC FILE NUMBER
8-51808

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/18 AND ENDING 12/31/18
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: G.L.S. & Associates, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)
200 Clinton Avenue Suite 707

Huntsville AL 35801
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT
Gregory L. Smith (256) - 539-4805
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Byrd, Smalley & Adams, PC

237 Johnston Street Decatur AL 35601
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (11-05)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Gregory L. Smith, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of G.L.S. & Associates, Inc. as of December 31, 2018, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

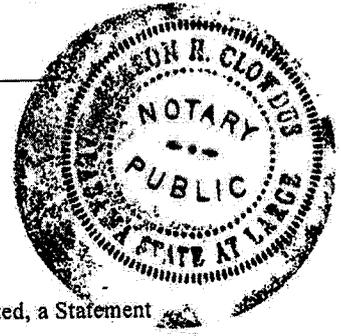
Gregory L. Smith

Signature
President

Title

Sharon McCloud

Notary Public
my commission expires 6/23/2020



This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a Statement of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

G.L.S. & ASSOCIATES, INC.
ANNUAL REPORT
FORM X-17A-5
December 31, 2018

G.L.S. & ASSOCIATES, INC.
TABLE OF CONTENTS

Report of Independent Registered Accounting Firm	1
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholders' Equity	4
Statement of Changes in Liabilities Subordinated to Claims of General Creditors	5
Statement of Cash Flows	6
Notes to the Financial Statements	7-11
Supplementary Information	
Computation of Net Capital – Schedule I	12 -14
Computation for Determination of Reserve Requirements – Schedule II	15
Information for Possession or Control Requirements – Schedule III	16
Review Report by Independent Registered Accounting Firm Related to Exemption Provision under Rule 15c3-3	17
G.L.S & Associates, Inc. Exemption Report under Rule 15c3-3	18

**Byrd, Smalley
& Adams, P.C.**
Certified Public Accountants & Consultants

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Facsimile (256) 353-1578

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Post Office Box 2179
Decatur, AL 35602-2179

www.byrdsmalley.com

Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders
Of G.L.S. & Associates, Inc.
Huntsville, Alabama

Disclaimer of Opinion on the Financial Statements

We were engaged to audit the accompanying balance sheet of G.L.S. & Associates, Inc. (the Company) as of December 31, 2018 and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). As described in the following paragraph, the Company has been unable to resolve a conflict in the contractual terms of an agreement that would have resulted in the disposition of certain intangible assets of the Company, which results in a significant uncertainty as to the effect on the Company's financial statements. Accordingly, we were not able to obtain sufficient appropriate audit evidence to provide a basis for an audit opinion on the financial statements, and we do not express an opinion of these financial statements.

Basis for Disclaimer of Opinion

The Company entered into an agreement that would have resulted in a transfer of its intangible assets with an effective date of December 31, 2018. Subsequent to year-end, the terms of that agreement and the related income tax implications have been unresolved by the parties. While there are continuing discussions between the parties in an attempt to resolve the differences, a resolution has not yet been finalized.

These financial statements are the responsibility of the Company's management. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

Supplemental Information

We were engaged to audit the financial statements of G.L.S. & Associates, Inc. for the year ended December 31, 2018. As stated above, we do not express an opinion on those financial statements. The supplemental information: Computation of Net Capital Under Rule 15c3-1 (Schedule I), Computation for Determination of Reserve Requirements Under Rule 15c3-3 (Schedule II), and the Information for Possession or Control Requirements Under Rule 15c3-3 (Schedule III) is the responsibility of G.L.S & Associates, Inc.'s management. As a result of not being able to obtain sufficient appropriate audit evidence as a basis for an audit opinion on the financial statements, we do not express an opinion or provide any assurance on the supplemental information.

We have served as the Company's auditor since 1999.

Byrd, Smalley & Adams, P.C.

Decatur, Alabama
March 28, 2019

G.L.S. Associates, Inc.
STATEMENT OF FINANCIAL CONDITION
December 31, 2018

ASSETS

Current Assets

Cash	\$ 41,695
Accounts receivable	120,496
Deferred tax asset	2,096

Total Current Assets 164,287

Fixed Assets

Furniture and Equipment, net of depreciation	<u>2,447</u>
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TOTAL ASSETS \$ 166,734

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities

Accounts payable & accrued liabilities	\$ 73,303
Accounts payable credit due clients	18
Income taxes payable	18,175
Deferred revenue	13
Treasury Stock Liability	2,200

Total Current Liabilities 93,709

Stockholders' Equity

Common Stock	1,000
Treasury Stock, at cost	(108,602)
Retained Earnings	<u>180,627</u>

Total Stockholders' Equity 73,025

TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY \$ 166,734

The accompanying notes are an integral part of these financial statements.

G.L.S. Associates, Inc.
STATEMENT OF INCOME
For the year ended December 31, 2018

Income	
Commissions income	\$ 14,935
Investment Advisory Fee income	776,273
Trails income	661,625
TOTAL INCOME	<u>1,452,833</u>
 Operating Expenses	
Office expenses	31,730
Salaries and bonuses	912,413
Advertising	41,371
Accounting/Legal Expense	29,600
Consulting Fees	8,000
Depreciation	2,946
Employee Benefits	110,905
Insurance	26,532
Fees and subscriptions	25,967
Meals	16,817
Licenses and taxes	2,260
Rent	89,296
Payroll taxes	49,047
Telephone	17,329
Sales training	2,605
Travel and transportation	6,156
Miscellaneous	3,901
TOTAL OPERATING EXPENSES	<u>1,376,875</u>
INCOME (LOSS) FROM OPERATIONS	<u>75,958</u>
 Other Income (Expenses)	
Other Income	2
TOTAL OTHER INCOME	<u>2</u>
INCOME (LOSS) BEFORE INCOME TAXES	75,960
BENEFIT (PROVISION) FOR INCOME TAXES	<u>(21,635)</u>
NET INCOME (LOSS)	<u>\$ 54,325</u>

The accompanying notes are an integral part of these financial statements.

G.L.S. Associates, Inc.
STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY
For the Year Ended December 31, 2018

Stockholders' Equity, Beginning of Period	\$ 92,900
Treasury Stock Sold (Purchased)	(74,200)
Net Income (Loss)	<u>54,325</u>
Stockholders' Equity, End of Period	<u><u>\$ 73,025</u></u>

The accompanying notes are an integral part of these financial statements.

G.L.S. Associates, Inc.
STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS
For the year ended December 31, 2018

Balance, Beginning of Period	\$	-
Increases (Decreases)	<u>\$</u>	<u>-</u>
Balance, End of Period	<u>\$</u>	<u>-</u>

The accompanying notes are an integral part of these financial statements.

G.L.S. Associates, Inc.
STATEMENT OF CASH FLOWS
For the year ended December 31, 2018

	2018
CASH FLOWS FROM OPERATING ACTIVITIES	
Net Income (Loss)	\$ 54,325
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	2,946
(Increase) decrease in accounts receivable	(1,305)
(Increase) decrease in deferred tax asset	3,460
Increase (decrease) in accounts payable	11,293
Increase (decrease) in deferred revenue	<u>13</u>
Total adjustments	<u>16,407</u>
Net cash provided (used) by operating activities	70,732
 CASH FLOWS FROM INVESTING ACTIVITIES	
Cash payments for the purchase of treasury stock	<u>(72,000)</u>
Net cash provided (used) by investing activities	(72,000)
 Net increase (decrease) in cash and cash equivalents	(1,268)
 Cash and cash equivalents at beginning of year	<u>42,963</u>
 Cash and cash equivalents at end of year	<u><u>\$ 41,695</u></u>

The accompanying notes are an integral part of the financial statements.

G.L.S. & Associates, Inc.
NOTES TO THE FINANCIAL STATEMENTS

Note 1 ORGANIZATION AND NATURE OF BUSINESS

The Company is a broker-dealer firm and an investment advisory firm. The broker dealer is a member of FINRA and SIPC. The investment advisor firm is registered with the SEC. The Company is an Alabama Corporation.

Note 2 SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting: The Company prepares its financial statements using U.S. generally accepted accounting principles on the accrual basis.

Use of Estimates: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to makes estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition: The Company receives commissions from the purchase of certain investment products by its customers which is earned and recorded as revenue upon completion of the related transactions. This commission is credited toward the customers' advisory fee. The firm also received investment advisory fees, on an annual, quarterly, or monthly basis, for continuing management of the assets that is recorded as revenue over the period for which the services are provided. Amounts paid in advance are deferred until earned. This fee is paid directly by the customer, paid from the 12b-1 fee of the investment vehicle, or some combination of both.

The Company provides investment advisory services on a daily basis. The Company believes the performance obligation for providing advisory services is satisfied over time because the customer is receiving and consuming the benefits as they are provided by the Company. Fee arrangements are based on a percentage applied to the customer's assets under management. Fees are recognized when received as they relate specifically to the services provided in that period, which are distinct from the services provided in other periods.

Cash and Cash Equivalents: For the purposes of cash flows, the Company considers all short-term investments with a maturity of three months or less to be cash equivalents.

Fair Value of Financial Instruments: Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, Fair Value Measurement, defines fair value as the price that would be received upon sale of an asset or paid upon transfer of a liability in an orderly transaction between market participants at the measurement date and in the principal or most advantageous market for that asset or liability. The fair value should be calculated based on assumptions that market participants would use in pricing the asset or liability, not on assumptions specific to the entity.

The Company's financial instruments are cash, accounts receivable, trading securities and accounts payable. The recorded values of these accounts approximate their fair values.

Property and Equipment: Property and equipment are stated at cost. Depreciation is provided on a straight-line basis over the estimate useful lives of the assets.

Advertising: The Company follows the policy of charging the costs of advertising to expense as incurred.

G.L.S. & Associates, Inc.
NOTES TO THE FINANCIAL STATEMENTS

Note 2 SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes: The amount of current or deferred taxes payable or refundable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits, if material, are recognized in the financial statements for the changes in deferred tax liabilities or assets between years.

The Company recognizes and measures its unrecognized tax benefits in accordance with FASB ACS 740, Income Taxes. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change.

NOTE 3 ACCOUNTS RECEIVABLE

Accounts receivable consists of the following at December 31, 2018:

Mutual Fund Commissions	\$ 639
Investment Advisory Fees	\$ 48,598
Trails Commissions--Mutual Funds	\$ 25,886
Trails Commissions--Variable Annuities	\$ 45,373
Total Accounts Receivable	<u>\$ 120,496</u>

All commissions are deemed collectible by management; therefore, there is no allowance for doubtful accounts.

NOTE 4 PROPERTY AND EQUIPMENT

Property and equipment consists of the following at December 31, 2018:

Furnishings and Equipment	\$ 81,957
Less: Accumulated Depreciation	<u>(79,510)</u>
Total Property & Equipment	<u>\$ 2,447</u>

NOTE 5 SECURITIES OWNED BY COMPANY

The company invests excess funds in short-term investments classified as trading securities.

At December 31, 2018:

Trading Securities at cost	\$ 0
Unrealized gains	0
Unrealized losses	<u>-</u>
Trading Securities at fair value	<u>\$ 0</u>

G.L.S. & Associates, Inc.
NOTES TO THE FINANCIAL STATEMENTS

NOTE 6 STOCKHOLDERS' EQUITY

The company has authorized 100,000 shares of \$.01 par value common stock. At December 31, 2018, 95,550 shares were outstanding; treasury stock of 4,550 shares have been recorded at cost.

NOTE 7 RETIREMENT PLAN

The Company sponsors a retirement plan for the employees. Participants are allowed to defer up to \$18,500 (employees over age 50 may defer an additional \$6,000), and the company matches up to four percent of eligible compensation. Additionally, the Company elected to make an additional discretionary contribution amount of \$35,729. The company contributed \$24,390 for the year ended December 31, 2018.

NOTE 8 FINANCIAL INSTRUMENTS AND CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of trade accounts receivable. The Company's revenues are dependent upon the fluctuations of the stock market. Consequently, the ability of the Company to collect the amounts due from its customer is affected by economic fluctuations related to this industry.

The Company maintains bank balances at a financial institution located in Huntsville, Alabama. The Federal Deposit Insurance Company (FDIC) insures accounts up to \$250,000 at each institution. At December 31, 2018, the company had \$0 of uninsured deposits.

NOTE 9 INCOME TAXES

The Company uses an accelerated depreciation method for tax purposes. The deferred tax asset and/or liability is the result of temporary (timing) differences in the recognition of depreciation, charitable contribution and net operating loss deductions between income tax rules and when those deductions are used for financial reporting. Any net operating losses are available to be carried forward for a maximum of twenty years.

G.L.S. & Associates, Inc.
NOTES TO THE FINANCIAL STATEMENTS

NOTE 9 **INCOME TAXES (CONTINUED)**

The current and deferred (if material) portions of the income tax expense (benefit) included in the statement of operations as determined in accordance with FASB ACS 740 are as follows at December 31, 2018:

Current	
Federal	\$ 17,685
State	<u>490</u>
Total Current Income Tax Benefit (Provision)	\$ 18,175
Deferred	
Federal	\$ 2,043
State	<u>53</u>
Total Deferred Income Tax Asset (Liability)	<u>\$ 2,096</u>

The Company's effective income tax rate is composed of a federal rate of 21% and a state rate of 6.5% for a total of 27.5%.

The Company does not have any tax positions at the end of the year for which it is reasonably possible that the total amounts of unrecognized tax benefits will significantly increase or decrease within twelve months of the reporting date.

The Company's federal income tax returns for prior years are subject to examination by the Internal Revenue Service, generally for three years after they are filed.

NOTE 10 **LEASES**

The company leases its office facilities in Huntsville, Alabama. The current lease will expire April 30, 2019. The base (minimum) monthly lease payments from January 1, 2018 through April 30, 2018 are \$6,971. For the period beginning May 1, 2018 through April 30, 2019, the minimum payments will be \$7,145. Rent expense for the year ended December 31, 2018 was \$89,296.

Future minimum rental payments are as follows:

2019	\$ 28,580
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Additional amounts are also due under the terms of the lease for excess building operating costs.

G.L.S. & Associates, Inc.
NOTES TO THE FINANCIAL STATEMENTS

NOTE 11 NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2018, the Company had net capital of \$68,482 which was \$62,235 in excess of its required net capital of \$6,247.

NOTE 12 CONTINGENCIES

- The firm is engaged in a regularly scheduled audit by the Securities and Exchange Commission. The audit began November 26, 2018 and is still open. The firm is currently responding to the Deficiency Letters sent to the company on March 18, 2019.

NOTE 13 SUBSEQUENT EVENTS

The Company has evaluated subsequent events through March 28, 2019, the date which the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION

G.L.S. Associates, Inc.
COMPUTATION OF NET CAPITAL
December 31, 2018

Schedule I

Total stockholders' equity from Statement of Financial Condition	\$ 73,025
Add liabilities subordinated to claims of general creditors	<u>-</u>
Total stockholders' equity qualified for Net Capital	73,025
Deductions and/or changes:	
Nonallowable assets from Statement of Financial Condition	
Property and equipment, net	2,447
Deferred tax asset	<u>2,096</u>
Total nonallowable assets from Statement of Financial Condition	<u>4,543</u>
Net Capital, before haircuts on securities positions	68,482
Haircut on securities: other securities	<u>-</u>
Net Capital (Deficit)	68,482
Capital Requirement	<u>6,247</u>
Excess (Deficit) Net Capital	<u>\$ 62,235</u>

G.L.S. Associates, Inc.
COMPUTATION OF AGGREGATE INDEBTEDNESS
December 31, 2018

Schedule I, continued

Total liabilities from Statement of Financial Condition	\$ 93,709
Less: Non-Aggregate Indebtedness	
Deferred tax liability	<u>-</u>
Total Aggregate Indebtedness	<u><u>\$ 93,709</u></u>
Percentage of Aggregate Indebtedness to Net Capital	136.84%

G.L.S. Associates, Inc.
RECONCILIATION OF NET CAPITAL
December 31, 2018

Schedule I, continued

Description	As Originally Reported	As Audited	Difference	Explanation
Statement of Financial Condition				
Deferred Tax Asset	\$5,556	\$2,096	(\$3,460)	Change in deferred tax asset
Treasury Stock Liability	\$0	\$2,200	\$2,200	Change in deferred tax asset
Retained Earnings	\$179,213	\$180,627	\$1,414	Change in net income
Statement of Income				
Provision for income tax	\$22,400	\$18,175	(\$4,225)	Decrease in accrual of income tax
Computation of Net Capital				
Total ownership equity	\$73,811	\$73,025	(\$786)	Change in liability

NET CAPITAL COMPUTATION: As a result of the above modifications, net capital increased by \$2,942

G.L.S. Associates, Inc.
COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS
December 31, 2018

Schedule II

The firm of G.L.S. & Associates, Inc. is exempt from SEC Rule 15c3-3 under section K(1) due to limited business (mutual funds and /or variable annuities only).

G.L.S. Associates, Inc.
INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS
December 31, 2018

Schedule III

The firm of G.L.S. & Associates, Inc. is exempt from SEC Rule 15c3-3 under section K(1) due to limited business (mutual funds and /or variable annuities only).

**Byrd, Smalley
& Adams, P.C.**

Certified Public Accountants & Consultants

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Facsimile (256) 353-1578

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Decatur, AL 35602-2179

www.byrdsmalley.com

Report of Independent Registered Public Accounting Firm

Board of Directors and Shareholders
of G.L.S. & Associates, Inc.
Huntsville, Alabama

We have reviewed management's statements included in the accompanying Exemption Report, in which (1) G.L.S. & Associates, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which G.L.S. & Associates, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3:(1) - the firm conducts limited business (mutual funds and/or variable annuities only), and (2) G.L.S. & Associates, Inc. stated that G.L.S. & Associates met the identified exemption provisions throughout the most recent fiscal year without exception. G.L.S. & Associates, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about G.L.S. & Associates, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such and opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(1) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Byrd, Smalley & Adams, P.C.

Decatur, Alabama
March 28, 2019



February 5, 2019

G. L. S. & Associates, Inc.'s Exemption Report

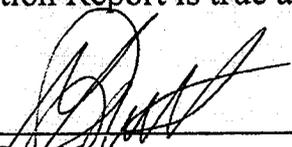
G. L. S. & Associates, Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

The broker or dealer met the identified exemption provisions in 17 C.F.R. § 240.15c3-3 (k) throughout the most recent fiscal year without exception.

Under the following provisions of 17 C.F.R. § 240.15c3-3 (k) (1): the firm conducts limited business (mutual funds and/or variable annuities only).

G.L.S. & Associates, Inc.
Name of Company

I, Gregory L. Smith, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

By: 
Title: President

200 Clinton Avenue, Suite 707, Huntsville, AL 35801
256-539-4805 • 1-800-529-4805

Securities offered through G.L.S. & Associates, Inc. Member FINRA, SIPC

**Byrd, Smalley
& Adams, P.C.**

Certified Public Accountants & Consultants

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Decatur, AL 35602-2179

www.byrdsmalley.com

**Report of Independent Registered Public Accounting Firm
On Applying Agreed-Upon Procedures**

Board of Directors and Shareholders
of G.L.S. & Associates, Inc.
Huntsville, Alabama

We have performed the procedures included in Rule 17a5(e)(4) under the Securities Exchange Act of 1934 and in the SIPC Series 600 Rules, which are enumerated below, which were agreed to by G.L.S. & Associates, Inc. and the SIPC, solely to assist you and SIPC in evaluating G.L.S. & Associates, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2018. G.L.S. & Associates, Inc.'s management is responsible for its Form SIPC-7 and for its compliance with those requirements. This agreed upon procedures engagement was conducted in accordance with standards established by the Public Company Accounting Oversight Board (United States) and in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
2. Compared the Total Revenue amount reported on the annual audited report Form X-17A-5 Part III for the year ended December 31, 2018 with the amounts reported in Form SIPC-7 for the year ended December 31, 2018, noting no differences;
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
4. Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.
5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination or review, the objective of which would be the expression of an opinion or conclusion, respectively G.L.S. & Associates, Inc.'s compliance with the applicable instructions on the Form SIPC-7 for the year ended December 31, 2018. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of G.L.S. & Associates, Inc. and the SIPC and is not intended to be and should not be used by anyone other than these specified parties.

Byrd, Smalley & Adams, P.C.

Decatur, Alabama
March 28, 2019