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**SEC Mail Processing**  
**MAR 01 2019**  
**Washington, DC**

**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

SEC FILE NUMBER
8-65941

FACING PAGE  
**Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/18 AND ENDING 12/31/18  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **Blue Vista Capital, LLC**  
 ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
**353 N. Clark Street Suite 730**

OFFICIAL USE ONLY
FIRM I.D. NO.

(No. and Street)  
 Chicago IL 60654  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
 Stacy Donahue 312-324-6059  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*  
**Sassetti LLC**

(Name - if individual, state last, first, middle name)  
 6611 W. North Avenue Oak Park IL 60302  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)*

RMS

OATH OR AFFIRMATION

I, Peter Stelian, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Blue Vista Capital, LLC, as of December 31, 2018, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Amy Lynn Heller, Notary Public

P. Stelian Signature, SEC Mail Processing, Managing Principal

Title MAR 01 2019

Washington, DC

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a Statement of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



**Blue Vista Capital, LLC**

Financial Statements

December 31, 2018

**Sassetti**



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CERTIFIED PUBLIC ACCOUNTANTS

Blue Vista Capital LLC

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**Sassetti**



CERTIFIED PUBLIC ACCOUNTANTS

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders  
of Blue Vista Capital LLC

### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Blue Vista Capital LLC as of December 31, 2018, the related statements of income, changes in members' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Blue Vista Capital LLC as of December 31, 2018, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of Blue Vista Capital LLC's management. Our responsibility is to express an opinion on Blue Vista Capital LLC's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Blue Vista Capital LLC in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### Supplemental Information

Schedule I, Computation of Net Capital Under Rule 15c3-1 has been subjected to audit procedures performed in conjunction with the audit of Blue Vista Capital LLC's financial statements. The supplemental information is the responsibility of Blue Vista Capital LLC's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, Schedule I, Computation of Net Capital Under Rule 15c3-1 is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Sassetti LLC*

We have served as Blue Vista Capital LLC's auditor since 2009.

Oak Park, Illinois  
February 22, 2019

**BLUE VISTA CAPITAL, LLC**

**STATEMENT OF FINANCIAL CONDITION**

**December 31, 2018**

**ASSETS**

**ASSETS**

Cash and Cash Equivalents	\$ 32,700
Prepaid Expense	<u>7,405</u>

TOTAL CURRENT ASSETS \$ 40,105

TOTAL ASSETS \$ 40,105

**LIABILITIES AND MEMBERS' EQUITY**

**LIABILITIES**

Accrued Expenses	<u>\$ 2,049</u>
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TOTAL CURRENT LIABILITIES \$ 2,049

**MEMBERS' EQUITY**

Managing Members' Equity	<u>38,056</u>
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TOTAL MEMBERS' EQUITY 38,056

TOTAL LIABILITIES AND MEMBERS' EQUITY \$ 40,105

**BLUE VISTA CAPITAL, LLC**

**STATEMENT OF INCOME**

**Year Ended December 31, 2018**

**REVENUES**

Asset Management Service Fees	\$ 743,720
Real Estate Investment Advisory Fee	<u>202,500</u>

**TOTAL REVENUES** \$ 946,220

**EXPENSES**

License, Dues and Fees	10,084
Asset Management Fees	727,720
Insurance	1,134
Professional Fees	19,826
Occupancy and Administrative Expenses	168,483
Other Expenses	<u>903</u>

**TOTAL EXPENSES** 928,150

**OPERATING INCOME** 18,070

**OTHER INCOME**

Dividend and Interest Income	<u>14</u>
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**NET INCOME BEFORE TAXES** 18,084

Income Taxes	<u>-</u>
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**NET INCOME** \$ 18,084

**BLUE VISTA CAPITAL, LLC**

**STATEMENT OF CHANGES IN MEMBERS' EQUITY**

**Year Ended December 31, 2018**

	<u>Total Members' Equity</u>
Balance at December 31, 2017	\$ 19,972
Members' Contribution	-
Net Income	18,084
Members' Draw	<u>-</u>
Balance at December 31, 2018	<u>\$ 38,056</u>

**BLUE VISTA CAPITAL, LLC**

**STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED  
TO CLAIMS OF GENERAL CREDITORS**

**Year Ended December 31, 2018**

Subordinated Borrowings at December 31, 2017	\$	-
Increases:		
Issuances of Subordinated Notes		-
Decreases:		
Payment of Subordinated Notes		<u>-</u>
Subordinated Borrowings at December 31, 2018	\$	<u>-</u>

**BLUE VISTA CAPITAL, LLC**  
**STATEMENT OF CASH FLOWS**  
**Year Ended December 31, 2018**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net Income		\$ 18,084
Adjustments to Reconcile Net Income to Net		
Cash Provided by Operating Activities:		
Decrease in Operating Assets:		
Prepaid Expense	(1,134)	
Increase in Operating Liabilities:		
Accrued Expenses	<u>57</u>	
Total Adjustments		<u>(1,077)</u>

**NET CASH PROVIDED BY OPERATING  
ACTIVITIES**

		<u>17,007</u>
Total Increase in Cash		17,007
Cash at December 31, 2017		<u>15,693</u>
Cash at December 31, 2018		<u>\$ 32,700</u>

**Supplemental Cash Flows Disclosures:**

Income Tax Payments		<u>\$ -</u>
Interest Payments		<u>\$ -</u>

**BLUE VISTA CAPITAL, LLC**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**Year Ended December 31, 2018**

**NOTE 1 - ORGANIZATION AND NATURE OF BUSINESS:**

The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company's primary focus is on raising capital for real estate ventures and is limited to private placement of securities. They do not carry customers' accounts or clear customers' securities transactions. The Company is an Illinois Limited Liability Company.

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:**

Revenue Recognition Policy

Investment advisory fees and asset management fees are recognized and recorded based upon the accrual method of accounting. Those fees are fixed in nature and are thus quantifiable on a monthly basis.

Cash and Cash Equivalents

The Company considers all short-term highly liquid investments to be cash equivalents.

Income Taxes

Blue Vista Capital, LLC is a Limited Liability Company taxed as a partnership. Blue Vista Capital, LLC pays no Federal income taxes (under most circumstances), since their earnings are taxed directly to the partners. The Company's income tax returns for the years ending December 31, 2015, 2016 and 2017 are subject to examination by the taxing authorities, generally for three years after they are filed.

Statement of Cash Flows

The Company considers money market funds to be cash equivalents.

Accounts Receivable

Accounts receivable are carried at the contractual agreed upon amount less an estimate for doubtful receivables based on review of all outstanding amounts on a monthly basis.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent Events

The Company has evaluated subsequent events through February 22, 2019, the date the financial statements were available to be issued.

**BLUE VISTA CAPITAL, LLC**

**NOTES TO THE FINANCIAL STATEMENTS (CONT'D)**

**Year Ended December 31, 2018**

**NOTE 3 - CASH AND SECURITIES SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS:**

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, they do not have to comply with the reserve requirement as stated in Rule 15c3-3 of the Securities and Exchange Commission. Therefore, no segregation of cash has been made.

**NOTE 4 - COMMITMENTS AND RELATED PARTY TRANSACTIONS:**

On April 1, 2012, the Company entered into an agreement with a related party to provide professional and administrative services and furnished office space and supplies for a fee of \$8,333 per month. On October 1, 2017, the Company entered into an amended agreement for a fee of the lesser of \$29,000 annually per fund and the actual costs and expenses incurred by the related party for providing such services. The amended agreement expired on September 30, 2018 and automatically renews for additional one-year terms. The Company incurred professional and administrative service costs with a related party of \$168,483 during the year ended December 31, 2018.

On October 1, 2012, the Company entered into an agreement with an affiliated company to provide investment advisory services relating to an acquisition of specified core student housing investments involving the State of Wisconsin Investment Board ("SWIB") and reimburse the related party for all expenses. As part of this agreement, Blue Vista Capital, LLC received funds of \$743,720 and paid expenses of \$727,720 during the year ended December 31, 2018.

On January 1, 2012, the Company entered into separate investment manager agreements with four affiliated companies to oversee and manage all matters pertaining to the respective funds of each company. On October 1, 2017, the Company entered into a revised agreement with seven affiliated companies to oversee and manage all matters pertaining to the respective funds of each company.

Disclosure for the funds for the year ended December 31, 2018 is as follows:

<u>Fund</u>	<u>Received during 2018</u>
Blue Atlantic Acquisition Group, LLC	\$30,000
Blue Atlantic Acquisition Group II, LLC	\$30,000
Blue Vista Sponsor Equity Fund III, LLC	\$30,000
Blue Vista Real Estate Partners IV, L.P.	\$30,000
Blue Vista Student Housing Select Strategies Fund, L.P.	\$30,000
Blue Vista Finance, L.P.	\$30,000
Blue Vista Real Estate Partners V, L.P.	\$22,500

No funds were due from the investment manager at December 31, 2018.

**BLUE VISTA CAPITAL, LLC**

**NOTES TO THE FINANCIAL STATEMENTS (CONT'D)**

**Year Ended December 31, 2018**

**NOTE 5 - NET CAPITAL REQUIREMENTS:**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital shall not exceed 15 to 1. At December 31, 2018, the Company had net capital of \$30,651, which was \$25,651 in excess of its required net capital of \$5,000. The Company has outstanding indebtedness of 2,049 as of December 31, 2018.

**NOTE 6 - RECENT ACCOUNTING PRONOUNCEMENTS:**

The FASB recently issued ASU 2014-09, Revenue (Topic 606): Revenue from Contracts with Customers. The ASU provides updated guidance to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance. The ASU will need to be applied either retrospectively to each prior period presented, or retrospectively with the cumulative effect of initially applying this ASU recognized at the date of initial application. The new standard will be effective for the Company's December 31, 2019 financial statements.

Management is currently reviewing the impact of this accounting pronouncement on the Company's financial statements.

**SUPPLEMENTAL INFORMATION**

**SCHEDULE I**

**BLUE VISTA CAPITAL, LLC**

**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE  
SECURITIES AND EXCHANGE COMMISSION**

**Year Ended December 31, 2018**

<b>Net Capital</b>	
Total Members' Equity	\$ 38,056
Deduct: Members' Equity Not Allowable for Net Capital	<u>-</u>
Total Members' Equity Qualified for Net Capital	38,056
Deductions and/or charges:	
Nonallowable assets:	
Prepaid Expenses	<u>7,405</u>
Net Capital Before Haircuts on Securities	30,651
Haircuts on Securities pursuant to Rule 15c3-1:	
Money Market Instruments	<u>-</u>
<b>NET CAPITAL</b>	<u><u>\$ 30,651</u></u>
<b>Aggregate Indebtedness</b>	
Items Included in Statement of Financial Condition	
Accounts Payable and Accrued Expenses	\$ 2,049
Items Not Included in Statement of Financial Condition	
Other Unrecorded Amounts	<u>-</u>
<b>TOTAL AGGREGATE INDEBTEDNESS</b>	<u><u>\$ 2,049</u></u>
<b>Computation of Basic Net Capital Requirement</b>	
Minimum Net Capital Required	<u>\$ 5,000</u>
Percentage of Aggregate Indebtedness to Net Capital	<u><u>6.68%</u></u>

**Reconciliation with the Company's Computation of Net Capital**

There were no differences noted between the Company's computation of net capital and the net capital computed above.

**SUPPLEMENTARY REPORTS**



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors  
of Blue Vista Capital LLC

We have reviewed management's statements, included in the accompanying exemption report, in which (1) **Blue Vista Capital LLC** identified the following provisions of 17 C.F.R. §15c3-3(k) under which **Blue Vista Capital LLC** claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(i) (the "exemption provisions") and (2) **Blue Vista Capital LLC** stated that **Blue Vista Capital LLC** met the identified exemption provisions throughout the most recent fiscal year without exception. **Blue Vista Capital LLC's** management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about **Blue Vista Capital LLC's** compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

*Sassetti LLC*

Oak Park, IL  
February 22, 2019



BLUE VISTA CAPITAL, LLC  
353 NORTH CLARK STREET, SUITE 730, CHICAGO, IL 60654  
T 312.578.0033 F 312.828.0139 WWW.BLUEVISTALLC.COM

Exemption Report

Blue Vista Capital LLC's Exemption Report Blue Vista Capital (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3(k): (2)(i)

Blue Vista Capital LLC

I, Peter Stelian, swear (or affirm) that, to my best knowledge and belief, this Exemption Report is true and correct.

By: A handwritten signature in cursive script, reading "Peter Stelian", written over a horizontal line.



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON  
APPLYING AGREED-UPON PROCEDURES

To the Board of Directors of  
Blue Vista Capital LLC

We have performed the procedures included in Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and in the Securities Investor Protection Corporation (SIPC) Series 600 Rules, which are enumerated below, and were agreed to by **Blue Vista Capital LLC** (Company) and the SIPC, solely to assist you and the SIPC in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7) for the year ended December 31, 2018. Management of the Company is responsible for its Form SIPC-7 and for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and in accordance with attestations standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- 2) Compared the Total Revenue amount reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2018, with the Total Revenue amount reported in Form SIPC-7 for the year ended December 31, 2018, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences

We were not engaged to, and did not conduct an examination or a review, the objective of which would be the expression of an opinion or conclusion, respectively, on the Company's compliance with the applicable instructions of the Form SIPC-7 for the year ended December 31, 2018. Accordingly, we do not express such an opinion or conclusion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Company and the SIPC and is not intended to be and should not be used by anyone other than these specified parties.

*Sassetti LLC*

Oak Park, IL  
February 22, 2019

**SIPC-7**

(36-REV 12/18)

SECURITIES INVESTOR PROTECTION CORPORATION  
P.O. Box 92185 Washington, D.C. 20090-2185  
202-371-8300

**General Assessment Reconciliation**

**SIPC-7**

(36-REV 12/18)

For the fiscal year ended 12/31/2018  
(Read carefully the instructions in your Working Copy before completing this Form)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

11\*11\*\*\*\*\*2213\*\*\*\*\*MIXED AADC 220  
65941 FINRA DEC  
BLUE VISTA CAPITAL LLC  
ATTN: STACY DONAHUE  
353 N CLARK ST STE 730  
CHICAGO, IL 60654-3453

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

Stacy Donahue 312-324-6059

- 2. A. General Assessment (item 2e from page 2) \$ 1,419
- B. Less payment made with SIPC-6 filed (exclude interest) (704)  
7/12/18  
Date Paid
- C. Less prior overpayment applied (        )
- D. Assessment balance due or (overpayment) 715
- E. Interest computed on late payment (see instruction E) for \_\_\_\_\_ days at 20% per annum
- F. Total assessment balance and interest due (or overpayment carried forward) \$ 715
- G. PAYMENT:  the box  
Check mailed to P.O. Box  Funds Wired  ACH   
Total (must be same as F above) \$ \_\_\_\_\_
- H. Overpayment carried forward \$( \_\_\_\_\_ )

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

Blue Vista Capital, LLC

(Name of Corporation, Partnership or other organization)

(Authorized Signature)

Dated the 9<sup>th</sup> day of January, 20 19.

(Title)

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

**SIPC REVIEWER** Dates:          Postmarked          Received          Reviewed         

Calculations          Documentation          Forward Copy         

Exceptions: \_\_\_\_\_

Disposition of exceptions: \_\_\_\_\_

## DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period  
beginning 1/1/2018  
and ending 12/31/2018

**Item No.**

Eliminate cents

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

\$ 946,234

**2b. Additions:**

- (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.
- (2) Net loss from principal transactions in securities in trading accounts.
- (3) Net loss from principal transactions in commodities in trading accounts.
- (4) Interest and dividend expense deducted in determining item 2a.
- (5) Net loss from management of or participation in the underwriting or distribution of securities.
- (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.
- (7) Net loss from securities in investment accounts.

Total additions

**2c. Deductions:**

- (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.
- (2) Revenues from commodity transactions.
- (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.
- (4) Reimbursements for postage in connection with proxy solicitation.
- (5) Net gain from securities in investment accounts.
- (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.
- (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).
- (8) Other revenue not related either directly or indirectly to the securities business.  
(See Instruction C):

(Deductions in excess of \$100,000 require documentation)

(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.      \$ \_\_\_\_\_

(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).      \$ \_\_\_\_\_

Enter the greater of line (i) or (ii)

Total deductions

2d. SIPC Net Operating Revenues

\$ 946,234

2e. General Assessment @ .0015

\$ 1,419

(to page 1, line 2.A.)