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Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	ORT FOR THE PERIOD BEGINNING 01/01/2017 AND ENDING 12/31/2017		
2	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Silver C	Oak Securities, Inc.	O	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.
403 North Parkway, Suite 202			
	(No. and Street)		
Jackson	TN	3830)5
(City)	(State)	(Zip Co	ie)
NAME AND TELEPHONE NUMBER OF I George T. Allen, III	PERSON TO CONTACT IN R (731) 668-3825	EGARD TO THIS REPORT	
		(Area	Code – Telephone Number
B. AC	COUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in	this Report*	
Alexander Thompson Arnold, F			
	(Name - if individual, state last, fi	rst, middle name)	
2070 Rhino Crossing	Milan	TN	38358
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			
Accountant not resident in U	nited States or any of its posse	ssions.	
	FOR OFFICIAL USE O	NLY	
			•

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

X SEC 1410 (06-02)

OATH OR AFFIRMATION

I, George T. Allen, III		, swear (or affirm) that, to the best of
my knowledge and belief the accompanying f Silver Oak Securities, Inc.	inancial statement a	nd supporting schedules pertaining to the firm of , as
of December 31	, 20 17	, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprie		or director has any proprietary interest in any account
classified solely as that of a customer, except	as follows:	
None		
Notary Public This report ** contains (check all applicable [] (a) Facing Page. [] (b) Statement of Financial Condition.		Signature Signature Signature State OF TENNESSEE NOTARY PUBLIC NOTARY PU
 ✓ (c) Statement of Income (Loss). ✓ (d) Statement of Changes in Financial Composition ✓ (e) Statement of Changes in Stockholder ✓ (f) Statement of Changes in Liabilities Sometimes ✓ (g) Computation of Net Capital. ✓ (h) Computation for Determination of Responsibility ✓ (j) A Reconciliation, including appropria 	rs' Equity or Partners Subordinated to Clair eserve Requirements on or Control Requirate explanation of the	s' or Sole Proprietors' Capital. ns of Creditors. Pursuant to Rule 15c3-3.
(k) A Reconciliation between the audited consolidation. ✓ (l) An Oath or Affirmation. ✓ (m) A copy of the SIPC Supplemental Reconstruction of the supplemental Reconstruction.	d and unaudited Stat	ements of Financial Condition with respect to methods of
		st or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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SILVER OAK SECURITIES, INC.
FINANCIAL STATEMENTS
DECEMBER 31, 2017 AND 2016

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of Silver Oak Securities, Inc.

Opinion on the Financial Statements

We have audited the accompanying statements of financial condition of Silver Oak Securities, Inc. as of December 31, 2017 and 2016, the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the years then ended, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of Silver Oak Securities, Inc. as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of Silver Oak Securities, Inc.'s management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) ("PCAOB") and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

The Computation of Net Capital has been subjected to audit procedures performed in conjunction with the audit of Silver Oak Securities, Inc.'s financial statements. The supplemental information is the responsibility of Silver Oak Securities, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the Computation of Net Capital is fairly stated, in all material respects, in relation to the financial statements as a whole.

We have served as the Company's auditor since 2008.

Milan, Tennessee February 27, 2018

FINANCIAL SECTION

SILVER OAK SECURITIES, INC. STATEMENTS OF FINANCIAL CONDITION

December 31, 2017 and 2016

	<u>2017</u>	<u> 2016</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 495,644	\$ 643,931
CRD account	3,242	3,953
Commissions receivable	1,189,372	980,753
Other receivables	19,435	29,864
Security deposit held by broker	15,000	15,000
Income taxes receivable	32,282	39,833
Total assets	<u>\$ 1,754,975</u>	\$ 1,713,334
Liabilities and stockholders' equity		
Current liabilities		
Commissions payable	\$ 1,061,981	\$ 868,736
Accounts payable	35,659	27,883
Total liabilities	1,097,640	<u>896,619</u>
Stockholders' equity		
Common stock		
Class A	55,225	55,225
Class B	172,000	172,000
Treasury Stock		
Class A	(99,000)	-
Class B	(51,000)	-
Retained earnings	580,110	<u>589,490</u>
Total stockholders' equity	657,335	816,715
Total liabilities and stockholders' equity	<u>\$ 1,754,975</u>	\$ 1,713,334

SILVER OAK SECURITIES, INC. STATEMENTS OF INCOME

For the Years Ended December 31, 2017 and 2016

	<u> 2017</u>	<u> 2016</u>
Revenue		
Commissions	\$ 5,457,549	\$ 5,967,099
Interest	8,813	1,803
Advisory fee earned	2,813,451	2,277,887
Investment banking success fees	3,388,306	704,581
Other income	300,630	374,986
Total revenue	11,968,749	9,326,356
Expenses		
Employee compensation and benefits	615,404	496,852
Commissions	4,834,329	5,284,111
General office	240,463	235,640
RIA advisory fees	2,365,661	1,996,580
Investment banking fee expense	3,307,859	687,660
Insurance expense	73,923	62,711
Advertising expense	11,008	9,179
Other expenses	521,932	673,396
Total expenses	11,970,579	9,446,129
Loss before income taxes	(1,829)	(119,773)
Income tax expense (benefit)	7,551	(16,402)
Net loss	\$ (9,380)	\$ (103,371)

SILVER OAK SECURITIES, INC. STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

For the Years Ended December 31, 2017 and 2016

	Common Stock	k-Class A	Common Sto	ock-Class B				
	Shares	Amount	Shares	Amount	Retained Earnings	Treasury Stock Class A	Treasury Stock Class B	Total
Balance at January 1, 2016	76,000,000	\$ 55,225	15,210,000	\$ 172,000	\$ 692,861	\$ -	\$ - 9	920,086
Net loss for the year	-	-	-	-	(103,371) -	-	(103,371)
Treasury Stock Transactions					·	<u> </u>		
Balance at December 31, 2016	76,000,000	55,225	15,210,000	172,000	589,490	-	-	816,715
Net loss for the year	-	-	-	-	(9,380) -	-	(9,380)
Treasury Stock Transactions	<u> </u>					(99,000)	(51,000)	(150,000)
Balance at December 31, 2017	76,000,000	\$ 55,22 <u>5</u>	15,210,000	\$ 172,000	\$ 580, <u>110</u>	\$ (99,000)	\$ (51,000)	657,335

SILVER OAK SECURITIES, INC. STATEMENTS OF CASH FLOWS

For the Years Ended December 31, 2017 and 2016

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities		
Net income (loss)	\$ (9,380)) \$ (103,371)
Adjustments to reconcile net income (loss) to net cash		
provided (used) by operating activities		
(Increase) decrease in receivables	(197,479) 186,110
Decrease (increase) in deferred tax asset	` · ·	1,420
Increase (decrease) in accounts payable	201,021	(168,394)
Decrease in accrued income taxes	7,551	35,740
Beorease in assisted insome taxes		,
Net cash provided (used) by operating activities	1,713	(48,495)
iver cash provided (daed) by operating delivines	1,7.10	(10,100)
Cash flows from financing activities		
Purchase of treasury stock	(150,000) -
Total and the state of the stat	` '	,
Net cash used by financing activities	(150,000) -
		,
Net decrease in cash provided by operations	(148,287	(48,495)
Cash and cash equivalents at beginning of the period	643,931	692,426
Cash and cash equivalents at end of the period	\$ 495,644	\$ 643,931
•		2 1111111111111111111111111111111111111
Supplemental disclosures of cash flow information:	•	ф (40.704)
Cash paid during the year for income taxes	\$ -	• \$ (12,781)

December 31, 2017 and 2016

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

A. Description of Business

The Company was chartered in January 1998. In January 1999, the Company received \$16,100 upon issuance of 1,610,000 shares of common stock. Effective December 5, 2007, the Company was reorganized and changed its name from William Hopkins & Associates, Inc. to Silver Oak Securities, Inc. The outstanding common stock was exchanged for Class A common stock of Silver Oak Securities, Inc. Additionally, the Company issued Class B common stock.

The Company operates in the securities industry as an introducing broker, predominantly in the West Tennessee area.

B. Commissions Receivable

Trade accounts receivable are stated at the amount management expects to collect from balances outstanding at year end. Based on management's assessment of the credit history with its broker-dealer and other customers having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year end will be immaterial.

C. Revenue Recognition

The Company recognizes commission and fee income when it is earned. The Company's agents are involved in various transactions with unrelated parties which results in commission and fee income for the Company with the amount of the commission or fee either being negotiated on each respective transaction, dictated by fee agreement with the client, or dictated by selling agreements in place with the unrelated parties. Individual securities transactions, executed through a clearing arrangement with INTL FCStone are negotiated for each individual transaction; mutual fund, variable annuity, and other application way sales commissions are dictated by the sales agreement and product class of each individual product, detailing up front and trailing commissions; investment advisory fees are dictated by the advisory agreement signed by each individual client; and investment banking fees are dictated by the contract between the seller and the representatives of Silver Oak Securities, Inc.

D. Income Taxes

Income taxes are provided using an asset and liability approach. The difference between the financial statement and tax bases of assets and liabilities is determined annually. Deferred income tax assets and liabilities are computed for those differences that have future tax consequences using the currently enacted tax laws and rates that apply to the periods in which they are expected to affect taxable income. Deferred tax assets are recognized for the expected future tax benefit attributable to certain accrued expenses that are not deductible until paid. Valuation allowances are established, if necessary, to reduce the deferred tax asset to the amount that will more likely than not be realized. Income tax expense is the current tax payable or refundable for the period plus or minus the net change in the deferred tax assets and liabilities.

E. Cash Flows

For purposes of reporting cash flows, cash consists of cash on deposit. Highly liquid investments with a maturity of three months or less when purchased are considered cash equivalents. At December 31, 2017 and 2016, cash equivalents in the form of money market accounts totaled \$407,922 and \$482,012, respectively.

December 31, 2017 and 2016

F. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles and prevailing industry practices requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

G. Concentrations of Credit Risk

The Company has an agreement with a broker-dealer whereby all of certain types of securities transactions must be cleared through that broker-dealer. Other securities transactions (primarily mutual fund transactions) are excluded from this agreement. In the event counterparties with whom the Company transacts business do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. The Company does not anticipate nonperformance by clients or counterparties in the preceding situations. If either a customer or counterparty fails to perform, the Company may be required to discharge the obligation of the nonperforming party and, in such circumstances, the Company may sustain a loss. It is the Company's policy to review, as necessary, the credit standing of each counterparty with which it conducts business.

The Company maintains its cash balances in three financial institutions located in West Tennessee. Cash equivalents are insured up to \$250,000 as of December 31, 2017 and December 31, 2016. As of December 31, 2017, the Company has no uninsured cash balances.

	<u>2017</u>	<u>2016</u>
<u>Financial Institution</u> FirstBank	\$ 87,722	\$ 161,919
Bank of Jackson	204,087	248,749
Commercial Bank	<u>203,835</u>	233,263
	<u>\$ 495,644</u>	<u>\$ 643,931</u>

H. Subsequent Events

Management has evaluated subsequent events through February 27, 2018, the date which the financial statements were available to be issued.

December 31, 2017 and 2016

NOTE 2 – INCOME TAXES

The accompanying statements of financial condition include no deferred tax assets and liabilities.

The components of income tax (benefit) expense are as follows:

	<u>2017</u>		2016	
Current				
Federal	\$	6,369	\$ (17,780)	
State		<u>1,182</u>	<u>1,378</u>	
		7,551	(16,402)	

The income tax provision differs from the (benefit) expense that would result from applying federal statutory tax rates to income (loss) before income taxes because of state income taxes and penalties paid by the company during the year. Changes in tax laws and rates affect recorded deferred tax assets and liabilities and the effective tax rate in the future. In December 2017, there were significant changes to the tax laws. Because a change in tax law is accounted for in the period of enactment, the effects are recognized in the 2017 financial results. This tax law change is expected to favorably affect the company's estimated annual effective tax rate for 2018 by thirteen percentage points.

NOTE 3 – CAPITAL STOCK

As a result of a business reorganization that was effective as of December 5, 2007, the Company's name changed from William E. Hopkins & Associates, Inc. to Silver Oak Securities, Inc. The Company is authorized to issue one hundred million (100,000,000) shares with no par value, with ten voting rights per share to be known as Class A stock, and one hundred million (100,000,000) shares with no par value, with one voting right per share to be known as Class B stock. As of December 31, 2017 and 2016, 76,000,000 shares of Class A stock have been issued and remain outstanding, and 15,210,000 shares of Class B stock have been issued and remain outstanding. During the year ended December 31, 2017 the Company purchased 3,333,336 shares of Class A stock and 1,666,668 shares of Class B stock. The Company is holding these shares as treasury stock at year end.

NOTE 4 – RELATED PARTY TRANSACTIONS

During the years ended December 31, 2017 and 2016, the Company paid commissions to related parties in the amount of \$82,680 and \$76,125, respectively. In addition, approximately \$13,384 and \$12,201, of commissions payable to these individuals was included in accrued expenses as of December 31, 2017 and 2016, respectively.

The Company paid officer salaries in the combined amount of \$387,200 and \$358,661 to three employees who are also shareholders of the Company during the years ended December 31, 2017 and 2016, respectively.

The Company leased office space from Hopkins Anderton Partnership. This lease was a month-to-month lease requiring monthly payments of \$2,000. This lease was terminated on October 31, 2017 and there were no future obligations as of December 31, 2017.

December 31, 2017 and 2016

NOTE 5 - OPERATING LEASE COMMITMENTS

The Company leases office space from Camp Holdings, LLC. This lease is a 10 year lease requiring monthly payments of \$2,400 until November 1, 2022 when the monthly payment shall be \$2,640 for the remaining 60 months of the lease. There were no future obligations as of December 31, 2017. The Company leases certain equipment and office facilities which are classified as operating lease agreements. The Company is under the obligation of one lease as of December 31, 2017 and 2016, which expired as of each year ended. There are no future obligations as of December 31, 2017.

Lease payments in 2017 and 2016 were \$30,043 and \$28,997, respectively.

NOTE 6 - NET CAPITAL REQUIREMENTS

The Company is subject to the minimum capital requirements of several regulatory organizations. Under the most restrictive of these rules, the Company is required to maintain "adjusted net capital" in an amount exceeding the greater of \$5,000 or 6-2/3 percent of total aggregate indebtedness. As of December 31, 2017, this requirement totaled \$73,176. The Company's net capital amounted to \$497,597 as of December 31, 2017, exceeding the minimum capital requirement by \$424,421. In addition, Rule 15c3-1 requires that the company's aggregate indebtedness not exceed 1500 percent of its net capital. The actual aggregate indebtedness to net capital ratio as of December 31, 2017 was 220.59 percent.

SUPPLEMENTARY INFORMATION SECTION

SILVER OAK SECURITIES, INC. COMPUTATION OF NET CAPITAL

For the Year Ended December 31, 2017

	Reported in Form <u>X-17A-5</u>	Reconciling <u>Items</u>	Reported in Audit <u>Report</u>
Computation of net capital pursuant to Rule 15c3-1 of the Securities and Exchange Commission Act of 1934 for Investment Advisory			
Total stockholder's equity from balance sheet/ qualified for net capital	\$ 657,335	\$ -	\$ 657,335
Deductions: Total non-allowable assets	(151,279)	·	(151,279)
Net capital before haircuts on securities positions	506,056	-	506,056
Haircuts on security positions	(8,458)		(8,458)
Net capital	\$ 497,597	\$ -	<u>\$ 497,597</u>
Computation of basic			
net capital requirement Minimum net capital required	\$ 73,176	\$ -	\$ 73,176
Minimum dollar net capital requirment	\$ 5,000	\$ -	\$ 5,000
Net capital requirement	\$ 73,176	\$ -	\$ 73,176
Excess net capital	\$ 424,421	\$ -	\$ 424,421
Excess net capital at 120%	\$ 387,833	\$ -	\$ 387,833
Computation of aggregate indebtedness Total liabilities from balance sheet/			
aggregate indebtedness	\$ 1,097,640	\$ -	\$1,097,640
Other unrecorded amounts	\$ -	\$ -	\$ -
Percentage of aggregate indebtedness to net capital	221%	, -	221%

AGREED UPON PROCEDURES



Alexander Thompson Arnold PLLC

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES

To the Board of Directors of Silver Oak Securities, Inc.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and with the SIPC Series 600 Rules, we have performed the procedures enumerated below, which were agreed to by Silver Oak Securities, Inc. and the Securities Investor Protection Corporation (SIPC) with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) of Silver Oak Securities, Inc. for the year ended December 31, 2017, solely to assist you and SIPC in evaluating Silver Oak Securities Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Silver Oak Securities, Inc.'s management is responsible for Silver Oak Securities, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries, noting no differences;
- Compared the amounts reported on the Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2017, with the Total Revenue amount reported in Form SIPC-7 for the year ended December 31, 2017, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences:
- 4) Recalculated the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance with the applicable instructions of the Form SIPC-7. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Alexander Thompson Arnold PLLC

Milan, Tennessee February 27, 2018

COMPLIANCE



SILVER OAK SECURITIES, INC.

To Whom It May Concern:

Silver Oak Securities, Inc. is a fully-disclosed introducing broker dealer and as such claims exemption from SEC Rule 15C3-3 under provision (k)(2)(ii), as listed below:

(k)(2)(ii) Exemption - Applies to broker-dealers who, as introducing broker-dealers, clear all customer transactions on a fully-disclosed basis with a clearing broker-dealer, and who promptly transmit all customer funds and securities to such clearing broker-dealer. In these arrangements, the clearing broker-dealer carries all of the customer accounts of the introducing broker-dealer and maintains and preserves such books and records related to customer accounts as required by SEC Rules 17a-3 and 17a-4.

Silver Oak Securities, Inc. has met the identified exemption provisions throughout the most recent fiscal year without exception.

Sincerely,

George Thomas Allen, III

1-11-1X

CFO



Alexander Thompson Arnold PLLC

2070 Rhino Crossing, Milan, TN 38358 ② 731.686.8371 ② 731.686.8378 www.atacpa.net

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors of Silver Oak Securities, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Silver Oak Securities, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Silver Oak Securities, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provisions") and (2) Silver Oak Securities, Inc. stated that Silver Oak Securities, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Silver Oak Securities, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Silver Oak Securities, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Alexander Thompson Arnold PLLC

Milan, Tennessee February 27, 2018