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ANNUAL AUDITED REPORT

FEB 20 2018

FORM X-17A-5 PART III

Washington DC 406

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

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SEC FILE NUMBER 8-66791

REPORT FOR THE PERIOD BEGINNING 01/01/17 AND ENDING 12/31/17 MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Schneider Downs Corporate Finance, LP

OFFICIAL USE ONLY FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

1 PPG Place, Suite 1700

(No. and Street)

Pittsburgh

PA

15222

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Plante & Moran, PLLC

(Name - if individual, state last, first, middle name)

2601 Cambridge

Auburn

MI

48326

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- [x] Certified Public Accountant [ ] Public Accountant [ ] Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

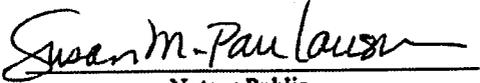
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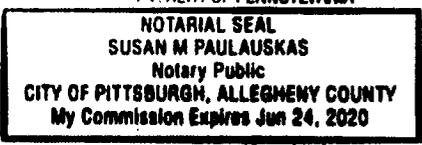
OATH OR AFFIRMATION

I, Peter Lieberman, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Schneider Downs Corporate Finance, LP, as of December 31, 2017, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
\_\_\_\_\_  
Signature  
Partner and Chief Compliance Officer  
\_\_\_\_\_  
Title

  
\_\_\_\_\_  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Partners  
Schneider Downs Corporate Finance, LP

### Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of Schneider Downs Corporate Finance, LP as of December 31, 2017 and the related statements of operations, changes in partners' capital, and cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Schneider Downs Corporate Finance, LP as of December 31, 2017 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

### Basis for Opinion

These financial statements are the responsibility of Schneider Downs Corporate Finance, LP's management. Our responsibility is to express an opinion on Schneider Downs Corporate Finance, LP's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Schneider Downs Corporate Finance, LP in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

### Supplemental Information

The accompanying Schedule I, Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission has been subjected to audit procedures performed in conjunction with the audit of Schneider Downs Corporate Finance, LP's financial statements. The supplemental information is the responsibility of Schneider Downs Corporate Finance, LP's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the this supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

*Plante & Moran, PLLC*

We have served as Schneider Downs Corporate Finance, LP's auditor since 2005.  
Auburn Hills, Michigan  
February 15, 2018



# Schneider Downs Corporate Finance, LP

Statement of Financial Condition  
December 31, 2017

## Assets

Cash and cash equivalents	\$	653,361
Accounts receivables, net of allowances of \$8,396		
Billed		114,758
Unbilled		20,000
Other assets		<u>16,799</u>
<b>Total Assets</b>	<b>\$</b>	<b><u>804,918</u></b>

## Liabilities and Partners' Capital

Accounts payable, accrued expenses, and other liabilities	\$	124,235
Due to affiliated entity/owner (Note 5)		6,819
Partners' capital (Note 2)		<u>673,864</u>
<b>Total Liabilities and Partners' Capital</b>	<b>\$</b>	<b><u>804,918</u></b>

See Notes to Financial Statements.

# Schneider Downs Corporate Finance, LP

## Statement of Operations and Changes in Partners' Capital For the Year Ended December 31, 2017

<b>Revenues</b>	
Billings and other income	\$ 3,751,308
<b>Expenses</b>	
Employee compensation and benefits (Note 7)	1,335,770
Regulatory fees and expenses	22,676
Occupancy (Note 5)	36,000
Marketing expense	33,057
Professional services	82,730
Management fees (Note 5)	309,483
Other operating expenses	<u>89,177</u>
Total expenses	<u>1,908,893</u>
<b>Net Income</b>	1,842,415
<b>Partners' Capital at January 1, 2017</b>	767,477
Partner contributions	9,235
Partner retirement return of capital	(25,263)
Partner distributions	<u>(1,920,000)</u>
<b>Partners' Capital at December 31, 2017</b>	<u><u>\$ 673,864</u></u>

See Notes to Financial Statements.

# Schneider Downs Corporate Finance, LP

## Statement of Cash Flows For the Year Ended December 31, 2017

### Cash Flows from Operating Activities

Net income	\$	1,842,415
Changes in:		
Receivables		(50,352)
Other assets		(4,646)
Due to/from affiliated entity/owner		9,301
Accounts payable, accrued expenses, and other liabilities		<u>59,655</u>

**Net Cash Provided by Operating Activities** 1,856,373

### Cash Flows from Financing Activities

Partner contributions		9,235
Partner retirement return of capital		(25,263)
Partner distributions		<u>(1,920,000)</u>

**Net Cash Used in Financing Activities** (1,936,028)

**Net Decrease in Cash and Cash Equivalents** (79,655)

**Cash and Cash Equivalents at Beginning of Year** 733,016

**Cash and Cash Equivalents at End of Year** \$ 653,361

# Schneider Downs Corporate Finance, LP

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Notes to Financial Statements  
December 31, 2017

## Note 1 - Significant Accounting Policies

**Nature of Business** - Schneider Downs Corporate Finance, LP (the "Company") is a licensed business providing securities advice principally related to mergers and acquisitions and other strategic transactions. The Company is exempt from the reporting requirements under SEC Rule 15c3-3(k)(2)(i).

The Company organized on August 17, 2004 as a limited partnership. The Company received Financial Industry Regulatory Authority (formerly National Association of Securities Dealers) approval on June 29, 2005.

**Basis of Accounting** - These financial statements have been prepared on the accrual basis of accounting.

**Revenue Recognition** - Revenue from non-refundable retainer fees is deferred and recognized systematically over the periods in which the services are delivered. Revenues from investment banking service commissions completed on a best-efforts basis are recognized upon completion of the transaction as outlined in related contracts.

**Cash and Cash Equivalents** - The Company considers cash and all highly liquid short-term securities with an original maturity of three months or less to be cash and cash equivalents. The Company maintains its cash balances at banks in the United States of America.

**Receivables** - The Company grants trade credit during the normal course of business without requiring collateral. Accounts receivable are stated at their contractual outstanding balances, which approximate fair value, net of any allowance for doubtful accounts. The Company establishes an allowance for doubtful accounts when collectability is uncertain, based on prior bad debt experience and a review of existing receivables. An \$8,396 allowance was recorded at December 31, 2017.

**Use of Estimates** - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Recent Accounting Pronouncements** - In February 2016, the Financial Accounting Standards Board issued ASU 2016-02, Leases, which supersedes current lease accounting requirements. This new ASU requires lessees to recognize a right-of-use asset and related lease liability for all leases, with limited exception for short-term leases. This new guidance will be effective for the Company's fiscal year ending December 31, 2020. Upon implementation, the Company's lease payment obligations will be recognized at their estimated present value along with a corresponding right-of-use asset. Lease expense recognition is not expected to have a significant impact on the financial statements of the company.

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, Revenue from Contracts with Customers (Topic 606), which will supersede the current revenue recognition requirements in Topic 605, Revenue Recognition. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The ASU permits application of the new revenue recognition guidance to be applied using one of two retrospective application methods. The Corporation has not yet determined which application method it will use. The standard is effective for annual reporting periods beginning after December 15, 2017, therefore will be effective for the fiscal year beginning on January 1, 2018. The adoption of the new standard is not expected to have a significant impact on the financial statements of the company.

**Subsequent Events** - The financial statements and related disclosures include evaluation of events up through and including February 15, 2017, which is the date the financial statements were issued.

## Note 2 - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2017, the Company had net capital of \$522,307, which was \$513,570 above the required net capital of \$8,737. The Company had aggregate indebtedness of \$131,054 at December 31, 2017.

# Schneider Downs Corporate Finance, LP

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Notes to Financial Statements  
December 31, 2017

## Note 3 - Liabilities Subordinated to Claims of General Creditors

The Company had no liabilities subordinated to the claims of general creditors during the year. Therefore, no statement of changes in liabilities subordinated to the claims of general creditors is presented in these financial statements.

## Note 4 - Income Taxes

The Company, with the consent of its partners, has elected to have its income or loss reported directly by the partners under provisions of partnership taxation of the Internal Revenue Code.

## Note 5 - Related Party Transactions

The partners of the Company also have ownership interests in other affiliated entities. The Company has various employment, administrative, and services agreements with these affiliated entities. The Company earns revenue and incurs expenses under these agreements.

The Company incurred \$309,483 in management fees under employment and administrative agreements with affiliated entities during the year ended December 31, 2017. The Company also leases office space from an affiliated entity on a month-to-month basis. Rent incurred to this affiliated entity was \$36,000 for the year ended December 31, 2017.

Amounts due to affiliated entities totaled \$6,819 as of December 31, 2017.

## Note 6 - Concentration

During the year ended December 31, 2017, three customers accounted for approximately 80 percent of total revenue. As of December 31, 2017 one customer accounted for approximately 80 percent of total accounts receivable.

## Note 7 - Defined Contribution Pension Plan

The Company sponsors a 401(k) retirement plan covering substantially all of its employees. The Company accrued employer contributions total \$46,816 for 2017, to be paid in 2018.

# Schneider Downs Corporate Finance, LP

SCHEDULE I  
Computation of Net Capital Under Rule 15c3-1 of the Securities and  
Exchange Commission  
December 31, 2017

<b>Net Capital</b>	
Total partners' capital	\$ 673,864
Deductions and/or charges	
Non-allowable assets:	
Receivables	(134,758)
Other assets	<u>(16,799)</u>
Net capital before haircuts on securities	522,307
Haircuts on securities (computed, where applicable, pursuant to Rule 15c3-1 (f))	
Trading and investment securities	
Other securities	-
Undue concentrations	<u>-</u>
<b>Net Capital</b>	<b><u>\$ 522,307</u></b>
<b>Aggregate Indebtedness</b>	
Accounts payable, accrued expenses, and other liabilities	\$ 124,235
Due to affiliated entity/owner	6,819
<b>Total Aggregate Indebtedness</b>	<b><u>\$ 131,054</u></b>
<b>Computation of Basic Net Capital Requirement</b>	
Minimum net capital required	<u>\$ 8,737</u>
Excess net capital	<u>\$ 513,570</u>
Excess at 1000%	<u>\$ 509,202</u>
Ratio: Aggregate indebtedness to net capital	<u>25%</u>

## Reconciliation with Company's Computation

(included in Part IIA of Form X-17A-5 as of December 31, 2017)

There are no material differences between the preceding computation and the Company's corresponding unaudited part II of form X-17A-5 as of December 31, 2017.



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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Partners  
Schneider Downs Corporate Finance, LP

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Schneider Downs Corporate Finance, LP identified the following provision of 17 C.F.R. §15c3-3(k) under which Schneider Downs Corporate Finance, LP claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provision") and (2) Schneider Downs Corporate Finance, LP stated that Schneider Downs Corporate Finance, LP met the identified exemption provision throughout the most recent fiscal year without exception. Schneider Downs Corporate Finance, LP's management is responsible for compliance with the exemption provision and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and accordingly, included inquiries and other required procedures to obtain evidence about Schneider Downs Corporate Finance, LP's compliance with the exemption provision. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provision set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

*Plante & Moran, PLLC*

Auburn Hills, Michigan  
February 15, 2018

