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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER
8-30830

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2017 AND ENDING 12/31/2017
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: Potomac Investment Company
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)
5600 Wisconsin Avenue

OFFICIAL USE ONLY
FIRM I.D. NO.

Chevy Chase (City) MD (State) 20815 (Zip Code)
(No. and Street)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT
Carol Greenwald 301-657-2072
(Arca Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*
RW Group

400 Old Forge Lane suite 401 Kennett Square (Address) PA (City) 19348 (State) (Zip Code)
(Name - if individual, state last, first, middle name)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Carol Greenwald, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Potomac Investment Company of December 31, 2017, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Carol Greenwald 1/29/18
Signature
president

[Signature]
Notary Public

Title
TONY E. SMITH JR.
NOTARY PUBLIC
ANNE ARUNDEL COUNTY
MARYLAND
My Commission Expires
November 16, 2019

This report ** contains (check all applicable boxes):

- (a) Facing Page.
(b) Statement of Financial Condition.
(c) Statement of Income (Loss).
(d) Statement of Changes in Financial Condition.
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(l) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
(o) Exemption Report

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

POTOMAC INVESTMENT COMPANY

**FINANCIAL STATEMENTS AND
INDEPENDENT AUDITORS' REPORT**

DECEMBER 31, 2017

Potomac Investment Company
Financial Statements and
Independent Auditors' Report
December 31, 2017

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors
of Potomac Investment Company

Opinion on the Financial Statements

We have audited the accompanying financial statements of Potomac Investment Company as of December 31, 2017, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended, and the related notes (collectively referred to as the financial statements). In our opinion, the financial statements present fairly, in all material respects, the financial position of Potomac Investment Company as of December 31, 2017, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of Potomac Investment Company's management. Our responsibility is to express an opinion on Potomac Investment Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to Potomac Investment Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Supplemental Information

The computation of net capital and aggregate indebtedness under rule 15c3-1 has been subjected to audit procedures performed in conjunction with the audit of Potomac Investment Company's financial statements. The supplemental information is the responsibility of Potomac Investment Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the computation of net capital and aggregate indebtedness under rule 15c3-1 and exemption report under rule 17a-5(d)(4) is fairly stated, in all material respects, in relation to the financial statements as a whole.

RW Group, LLC

We have served as Potomac Investment Company's auditor since 2015.

Kennett Square, Pennsylvania

January 29, 2018

POTOMAC INVESTMENT COMPANY
STATEMENT OF FINANCIAL CONDITION
DECEMBER 31, 2017

ASSETS

Cash and Cash Equivalents		\$	2,911
Investment Securities			362,306
Accounts Receivable - Trade			5,802
Prepaid Expenses			7,007
Loan to Stockholder			7
Property and Equipment	\$	53,366	
Accumulated Depreciation		(36,657)	
Net Property and Equipment			<u>16,709</u>
Total Assets			<u><u>\$ 394,742</u></u>

LIABILITIES AND STOCKHOLDER'S EQUITY

LIABILITIES

Accounts Payable-Stockholder		\$	2,200
Accounts Payable			<u>8,360</u>
Total Liabilities			<u>\$ 10,560</u>

STOCKHOLDERS' EQUITY

Common Stock (Authorized 100,00 shares, issued and outstanding 1,000)		\$	6,000
Additional Paid-In Capital			16,210
Retained Earnings			<u>361,972</u>
Total Stockholders' Equity			<u>\$ 384,182</u>
Total Liabilities and Stockholders' Equity			<u><u>\$ 394,742</u></u>

POTOMAC INVESTMENT COMPANY
STATEMENT OF INCOME
FOR THE YEAR ENDED DECEMBER 31, 2017

REVENUES

Commissions	\$ 95,321
Investment Advisory Fees	290,197
Gain/(Loss) on Securities	49,150
Interest	<u>6,837</u>

Total Revenues \$ 441,505

EXPENSES

Employee Compensation	\$ 266,595
Retirement Plan	51,750
Clearing & Execution Costs	38,128
Rent and Utilities	19,372
Office Expenses	10,492
Depreciation	3,517
Regulatory Fees and Licenses	10,098
Insurance	2,409
Payroll Expenses	12,089
Professional Fees	10,650
Subcontractor	7,673
Telephone	2,979
Other expenses	<u>1,258</u>

Total Expenses \$ 437,010

Net Income \$ 4,495

POTOMAC INVESTMENT COMPANY
STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY
FOR THE YEAR ENDED DECEMBER 31, 2017

	<u>Common Stock</u>	<u>Paid-In Capital</u>	<u>Retained Earnings</u>	<u>Total</u>
Balance at January 1, 2016	\$ 6,000	\$ 16,210	\$ 358,479	\$ 380,689
Distributions			(1,000)	(1,000)
Net Income (Loss)			4,495	4,495
Balance at December 31, 2017	<u>\$ 6,000</u>	<u>\$ 16,210</u>	<u>\$ 361,974</u>	<u>\$ 384,184</u>

POTOMAC INVESTMENT COMPANY
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31, 2017

CASH FLOWS FROM OPERATING ACTIVITIES		\$ 4,495
Net income		884
Adjustments to reconcile net income to net cash		3,517
Depreciation		2,981
Write-off of Software		(49,150)
Investment Securities		
Changes in assets and liabilities:		
(Increase) decrease:		
Accounts Receivable - Trade		884
Prepaid Expenses		(1,134)
Accounts Payable		2,164
Accounts Payable-Stockholder		2,200
		\$ (34,043)
CASH FLOWS FROM INVESTING ACTIVITIES		35,000
Receivable from Shareholder		
CASH FLOWS FROM FINANCING ACTIVITIES		(1,000)
Distributions		
		\$ (43)
CASH AND CASH EQUIVALENTS		
Cash at Beginning of Year		2,954
Cash at End of Year		\$ 2,911

SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the year for:		
Income taxes		\$ -
Interest		\$ 196
		\$ 196

POTOMAC INVESTMENT COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE 1 - ORGANIZATION

Potomac Investment Company (the Company), was incorporated under the laws of the District of Columbia on October 19, 1983, to provide securities brokerage and investment advisory services in the Washington metropolitan area. The Company, which is regulated by the Securities and Exchange Commission (SEC) under the Securities and Exchange Act of 1934, is an “introducing” broker-dealer as defined in Rule 15c3-1(a)(2).

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

Revenue Recognition - Securities transactions and related commissions are recorded on a settlement date basis, which management believes is not materially different than trade date.

Investment Advisory Fees – Investment advisory fees are received quarterly but are recognized as earned on a pro rata basis over the term of the contract.

Securities Owned - Securities owned by the Corporation are valued at market with the resultant unrealized gain or loss reflected in the statement of income. Dividends are recorded as income when received, which does not materially differ from the accrual basis.

The Company holds equity securities with a total cost basis of \$111,381 and a total fair market value of \$362,306 at December 31, 2017.

Depreciation - The Company’s equipment is depreciated using the straight line method over three to seven years.

Use of Estimates - The preparation of financial statements in conformity with general accepted accounting principles requires management to make estimates and assumptions. This will affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reported period. Actual results could differ from these estimates.

Income Taxes - Beginning with the taxable year ending December 31, 1983, the Company’s S shareholders elected to be treated as an S Corporation for Federal income tax purposes. Under this election, income, losses and credits are included in the individual tax returns of the shareholder. Therefore, no provision has been made for income taxes in the accompanying financial statements. In general, the prior three years tax returns filed with various taxing agencies are open to examination.

Accounts Receivable - Accounts receivable are recorded net of allowance for expected losses. The allowance, estimated at zero for 2017, is estimated based on historical performances.

Cash and Cash Equivalents - Cash and cash equivalents consisted of cash on deposit with established federally insured financial institutions. For purposes of the statement of cash flows, the Company considers all highly liquid instruments with original maturities of three months or less to be cash equivalents.

**POTOMAC INVESTMENT COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017**

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES – Continued

Statement of Cash Flows - For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchases with a maturity of three months or less to be cash equivalents.

Retirement Plan - The Company maintains a Simplified Employer Plan (SEP) for employees. The Company provides a discretionary contribution to the SEP on an annual basis. For 2017, the Company elected to make a contribution of \$51,750.

NOTE 3 - FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels Level 1, Level 2 and Level 3.

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

The following table presents the Company's fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of December 31, 2017.

	<u>\$</u>	<u>Level 1</u>	<u>\$</u>	<u>Level 2</u>	<u>\$</u>	<u>Level 3</u>	<u>\$</u>	<u>Total</u>
Equity Securities	<u>\$</u>	<u>362,306</u>	<u>\$</u>	<u>=</u>	<u>\$</u>	<u>=</u>	<u>\$</u>	<u>362,306</u>

POTOMAC INVESTMENT COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2017

NOTE 4 - RELATED PARTY TRANSACTIONS

The Company leases operating space from the sole shareholder. The monthly payment represents a percentage of space used and is determined on a month to month basis.

The Stockholder has loaned the Company \$2,200. The loan is due in 5 years and is non-interest bearing.

NOTE 5 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2017, the Company had net capital of \$267,277 which was \$262,277 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was .04 to 1.

NOTE 6 - OTHER REGULATORY REQUIREMENTS

The Company is exempt from the provisions of the reserve requirements of the Securities and Exchange Commission under Section (k)(2)(ii) since the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

NOTE 7 - SUBSEQUENT EVENTS

Management has evaluated subsequent events through January 29, 2018, the date on which the financial statements were available to be issued. No events have occurred since the balance sheet date that would have material impact on the financial statements.

**POTOMAC INVESTMENT COMPANY
AT DECEMBER 31, 2017**

	SCHEDULE I
COMPUTATION OF NET CAPITAL	
Total Members' Equity	\$ 384,182
Deductions and/or Changes	
Non-Allowable Assets	7,014
Other Assets	16,709
Fixed Assets	\$ 360,459
Net Capital before Haircuts on Securities Positions	
Haircuts on Securities	54,346
Haircuts Regular	38,836
Haircuts Undue Concentration	\$ 267,277
Net Capital	\$ 267,277

COMPUTATION OF BASIC NET CAPITAL REQUIREMENTS

	SCHEDULE II
Minimum Net Capital Required	\$ 704
Minimum Dollar Net Capital Requirement	\$ 5,000
Net Capital Requirement	\$ 5,000
Excess Net Capital	\$ 262,277
Excess Net Capital at 10% of A.I. or 120% of Minimum Dollar Net Capital Requirement	\$ 261,277

COMPUTATION OF AGGREGATE INDEBTEDNESS

Aggregate Indebtedness Liabilities from Statement of Condition	\$ 10,500
Accounts Payable	\$ 10,500
Total Aggregate Indebtedness Liabilities	\$ 10,500
Percentage of Aggregate Indebtedness to Net Capital	4%

**POTOMAC INVESTMENT COMPANY
AT DECEMBER 31, 2017**

SCHEDULE III

STATEMENT RELATING TO REQUIREMENTS OF RULE 17a-5(d)(4)

No material differences exist between the computation of net capital under Rule 15c3-1 in this report and such computation in the respondent's original Part IIA unaudited filing.



REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors
of Potomac Investment Company

We have reviewed management's statements, included in the accompanying Exemption Report Rule 17a-5(d)(4), in which (1) Potomac Investment Company identified the following provisions of 17 C.F.R. §15c3-3(k) under which Potomac Investment Company claimed an exemption from 17 C.F.R. §240.15c3-3: (2(ii)) (the "exemption provisions") and (2) Potomac Investment Company stated that Potomac Investment Company met the identified exemption provisions throughout the most recent fiscal year without exception. Potomac Investment Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Potomac Investment Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2(ii)) of Rule 15c3-3 under the Securities Exchange Act of 1934.

RW Group, LLC
Kennett Square, Pennsylvania
January 29, 2018

Potomac Investment Company
5600 Wisconsin Ave #108
Chevy Chase, MD 20815

Exemption Report

301-657-2072
301-657-2073 fax
cgreenwald1@verizon.net

December 31, 2017

To the best of our knowledge and belief, Potomac Investment Company is exempt from the provisions of Rule 15c3-3 because it meets the conditions set forth in paragraph (k) of rule 15c3-3 pursuant to subparagraph 15c3-3(k)(2)(ii). The Company met the exemption provision in paragraph (k)(2)(ii) of rule 15c3-3 from the period June 1, 2014 through December 31, 2017 without exception.

Very truly yours,



Carol Greenwald

President