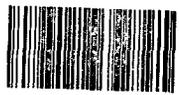


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Estimated average burden hours per response.....	12.00

**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

SEC  
Mail Process  
Section

MAR 01 2017

SEC FILE NUMBER
8-39398

FACING PAGE

Washington DC  
400

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/2016 AND ENDING 12/31/16  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Eastern Point Securities, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  
 3 River Place

(No. and Street)  
 Lexington VA 24450  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
 Robert Moreschi (540) 460-3720  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Dave Banerjee, CPA, An Accountancy Corp

(Name - if individual, state last, first, middle name)  
 21860 Burbank Blvd., Suite 150 Woodland Hills CA 91367  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Handwritten signature

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

Handwritten signature

OATH OR AFFIRMATION

I, Robert Moreschi, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Eastern Point Securities, Inc., as of December, 31, 2016, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_

Robert Moreschi  
Signature

Principal  
\_\_\_\_\_  
Title

Kathy Davis Bartley  
Notary Public



This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Robert Moreschi, CEO  
Eastern Point Securities, Inc.  
Lexington, Virginia

We have audited the accompanying statement of financial condition of Eastern Point Securities, Inc. as of December 31, 2016 and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of Eastern Point Securities, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

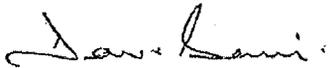
In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eastern Point Securities, Inc. as of December 31, 2016 and the results of its operations and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information for the year ended December 31, 2016 (Schedule I, Computation of Net Capital Under Rule 15c3-1, Schedule II, Computation of Determination of Reserve Requirements Under Rule 15c3-3 (exemption), and Schedule III, Information for Possession or Control Requirements Under Rule 15c3-3 (exemption)) has been subjected to audit procedures performed in conjunction with the audit of Eastern Point Securities, Inc.'s financial statements. The supplemental information is the responsibility of Eastern Point Securities, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on supplemental information, we evaluated whether the supplemental information, including the form and content is presented in conformity with Rule 17a-5 of the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Robert Moreschi, CEO  
Eastern Point Securities, Inc.  
Lexington, Virginia

This opinion is intended solely for the information and use of the board of directors, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be used and should not be used by anyone other than these specified parties.



Dave Banerjee CPA, An Accountancy Corp.  
Woodland Hills, California  
February 23, 2017

**EASTERN POINT SECURITIES, INC.**

**Statement of Financial Condition  
December 31, 2016**

**ASSETS**

Cash and cash equivalents	\$ 27,651
Deposit - FINRA CRD account	237
Other assets	21,671
Total assets	<u>\$ 49,559</u>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

Liabilities:

Accounts payable and accrued expenses	-
Total liabilities	<u>\$ -</u>

Stockholders' equity:

Common stock: no par value, 1,000,000 shares authorized 200 shares issued and outstanding	\$ 2,000
Additional paid-in-capital	150,000
Distributions	-
Retained earnings	(108,879)
Net income	6,439
Total stockholders' equity	<u>\$ 49,559</u>
Total liabilities and stockholders' equity	<u>\$ 49,559</u>

*The accompanying notes are an integral part of these financial statements*

**EASTERN POINT SECURITIES, INC.**

**Statement of Income  
For the year ended December 31, 2016**

REVENUE:

Total revenue	<u>\$ 288,617</u>
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EXPENSES:

Rent	\$ 1,625
Professional fees	41,391
General and administrative	9,412
Licensing and Royalty Fees	<u>229,750</u>
Total expenses	<u>\$ 282,178</u>

NET OPERATING INCOME	<u>\$ 6,439</u>
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NET INCOME	<u>\$ 6,439</u>
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*The accompanying notes are an integral part of these financial statements*

**EASTERN POINT SECURITIES, INC.**

**Statement of Changes in Stockholders' Equity  
For the year ended December 31, 2016**

	Capital Stock	Additional Paid in Capital	Distributions	Retained Earnings	Total Stockholders' Equity
<b>Ending balance December 31, 2012</b>	<b>\$ 2,000</b>	<b>\$ 150,000</b>	<b>\$ (214,434)</b>	<b>\$ 94,560</b>	<b>\$ 32,126</b>
Net loss				(9,632)	(9,632)
<b>Ending balance December 31, 2013</b>	<b>\$ 2,000</b>	<b>\$ 150,000</b>	<b>\$ (214,434)</b>	<b>\$ 84,928</b>	<b>\$ 22,494</b>
Distribution			(46,000)		(46,000)
Net Income				76,324	76,324
<b>Ending balance December 31, 2014</b>	<b>\$ 2,000</b>	<b>\$ 150,000</b>	<b>\$ (260,434)</b>	<b>\$ 161,252</b>	<b>\$ 52,818</b>
Distribution			-		-
Net loss				(9,698)	(9,698)
<b>Ending balance December 31, 2015</b>	<b>\$ 2,000</b>	<b>\$ 150,000</b>	<b>\$ (260,434)</b>	<b>\$ 151,554</b>	<b>\$ 43,120</b>
Distribution			-		-
Net loss				6,439	6,439
<b>Ending balance December 31, 2016</b>	<b>\$ 2,000</b>	<b>\$ 150,000</b>	<b>\$ (260,434)</b>	<b>\$ 157,993</b>	<b>\$ 49,559</b>

*The accompanying notes are an integral part of these financial statements*

**EASTERN POINT SECURITIES, INC.**

**Statement of Cash Flows  
For the year ended December 31, 2016**

CASH FLOWS FROM OPERATING ACTIVITIES

Net income	\$ 6,439
Adjustments to reconcile net income to net cash provided by operating activities:	
(Increase) decrease in assets:	
Depsit-FINRA	1,038
Other Assets	4,749
Increase (decrease) in liabilities:	
Accounts Payable and Accured Expenses	(9,622)
Total adjustments	<u>\$ (3,835)</u>
Net cash provided by operating activities	<u>\$ 2,604</u>
Net Increase in cash	\$ 2,604
Cash at beginning of year	\$ 25,047
Cash at end of year	<u>\$ 27,651</u>
Supplemental disclosure of cash flow information: None	

*The accompanying notes are an integral part of these financial statements*

**EASTERN POINT SECURITIES, INC.**  
**Notes to Financial Statements**  
**December 31, 2016**

**Note 1: Organization**

In January 2014, pursuant to NASD Rule 1017, FINRA granted the continuing membership application of Presidio Securities, Inc. (the "Firm" and "Presidio") for approval of its change in ownership and change of name. Specifically, for DS Sigurd, VBT ("DS Sigurd"), 100% owner of Presidio Securities, Inc. which merged with National Trust and Fiduciary Services Company, Inc. ("NTFSC"), DBA Eastern Point Trust Company, Inc. The merger was finalized on December 31, 2013 though FINRA finalized its approval of the CMA process on January 14, 2014. Renamed Eastern Point Securities, Inc., (the Company) is 100% owned by NTFSC. As the proposed change did not involve any modification to the Firm's management, supervisory structure or business activities, the Firm was approved to operate and conduct business as set forth in their current Membership Agreements (which covers each firm and all successors). The Firm amended its Form BD to reflect the new ownership structure.

Subsequent to the merger, the owners of the holding company, National Trust and Fiduciary Services Company, Inc., voted unanimously to convert Eastern Point Securities, Inc. from an "S" corporation to a "C" corporation. As part of the conversion, there was an adjustment made to shareholder's equity in the amount of \$850.43, labeled "Opening Balance Equity" in the 2015 financial statements.

Presidio Securities, Inc. (the Firm) was approved on December 1, 2011 as a domestic corporation in the State of Virginia. Eastern Point Securities, Inc. (The Company) is currently registered as a broker-dealer under Section 15(b) of The Securities Exchange Act of 1934, with FINRA and with the state of Virginia. On April 30, 2010, The Company had obtained a continuance in membership agreement with FINRA with regards to the sale of more than 75% of the firm to D.S. Sigurd VBT, a trust whose beneficial owner is Mr. Edward Armand.

The Company does not hold or maintain funds or securities or provide clearing services to other broker-dealer(s) and is currently approved to do business as a mutual fund retailer and broker or dealer selling variable annuities.

**Note 2: Summary of Significant Accounting Policies Basis of Presentation**

The accompanying financial statements of the Company have been prepared in accordance with accounting principles generally accepted in the United States of America. The Company uses accrual method of accounting.

Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and

disclosures of contingent assets and liabilities at the date of the financial statements as well as the reported amount of revenues and expenses during the reporting period. Actual results could differ from these estimates.

#### Cash and Cash Equivalents

The Company considers all highly liquid instruments with an original maturity of three months or less when purchased to be cash equivalents. As of December 31, 2016, the Company had a cash balance of \$27,651.04.

#### **Note 2: Summary of Significant Accounting Policies (cont.) Revenue Recognition**

The Company generates income from trailing fees (12b-1) as concessions and related brokerage fees as transaction fees. Company recognizes revenue when the transactions are completed and the 12b-1 fees are received, except, per FINRA guidance, the Company shows accrued trailing fees and commissions for the just completed month as an Accounts Receivable (fees and commissions earned for the month but not yet received).

#### Professional Fees:

At present the Company has a total of 1 registered representatives working as independent contractors and paid as professional services. As of December 31, 2016, the Company paid \$41,391 for professional fees.

#### Comprehensive Income:

The Company adopted SPAS No. 130, "Reporting Comprehensive Income," which requires that an enterprise report, by major components and as a single total, the changes in equity. There were no comprehensive income items for the year ended December 31, 2016. The firm did not have any adjustments that would have made comprehensive income different from net income.

#### **Note 3: Securities Owned**

As of the balance sheet date the Company does not own any corporate stocks or debt instruments.

#### **Note 4: Income Taxes**

The Company, with the consent of its stockholder, is taxed as a C corporation for Federal and State income tax purposes. Thus, EPS is liable for taxes on its profits.

#### **Note 5: Fair Value**

The Company adopted Financial Accounting Standards ("SFAS") ASC 820 Measurements and Disclosures, for assets and measured at fair value on a recurring basis. The ASC 820 had no effect on the Company's financials. ASC 820 accomplishes the following key objectives:

- Defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date;
- Establishes a three-level hierarchy (the "Valuation Hierarchy") for fair value measurements;
- Requires consideration of the Company's creditworthiness when valuing liabilities; and expands disclosures about instruments measured at fair value.

The Valuation Hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the Valuation Hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels of the Valuation Hierarchy and the distribution of the Company's financial assets within it are as follows:

Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - inputs to the valuation methodology included quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Certain financial instruments are carried at cost on the balance sheet, which approximates fair value due to their short-term, highly liquid nature. These instruments include cash and cash equivalents, accounts receivable, accrued expenses and other liabilities.

#### **Note 6: Net Capital Requirements**

Pursuant to the Basic Uniform Net Capital provisions of the Securities and Exchanges Commission, the Company is required to maintain a minimum net capital, as defined, in such provision. Further, the provisions require that the ratio of aggregate indebtedness, as defined, to net capital shall not exceed 15 to 1. Net capital and the related net capital ratio may fluctuate on a daily basis. At December 31, 2016, the Company had net capital and net capital requirements of approximately \$27,651.00 and \$5,000 respectively. The Company's net capital ratio was 0.0% which is less than 15:1.

#### **Note 7: Recently issued Accounting Standards**

The Financial Accounting Standards Board (the "FASB") issued a new professional standard in June of 2009 which resulted in a major restructuring of U.S. accounting and reporting standards. The new professional standard, issued as ASC 105 ("ASC 105"), establishes the Accounting Standards Codification ("Codification or ASC") as the source of authoritative accounting principles ("GAAP") recognized by the FASB. The principles embodied in the Codification are

to be applied by nongovernmental entities in the preparation of financial statements in accordance with generally accepted accounting principles in the United States.

Rules and interpretive releases of the Securities and Exchange Commission (SEC) issued under authority of federal securities laws are also sources of GAAP for SEC registrants. Existing GAAP was not intended to be changed as a result of the Codification, and accordingly the change did not impact the financial statements of the Company.

For the year ending December 31, 2013, various Accounting Standard Updates ("ASU") issued by the FASB were either newly issued or had effective implementation dates that would require their provisions to be reflected in the financial statements for the year then ended. The Company has reviewed the following ASU releases to determine relevance to the Company's operations:

ASU No.	Effective Date
2014-01 Investments Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Housing Projects (a consensus of the Emerging Issues Task Force)	For all entities other than public business entities, the amendments are effective for annual periods beginning after December 15, 2014, and interim periods within annual Reporting periods beginning after December 15, 2015. Early adoption is permitted.
2014-02 Intangibles-Goodwill and Other (a consensus of the Private Company Council) Early application is permitted, including application to any period for which the entity	goodwill existing as of the beginning of the period of adoption and new goodwill recognized in annual periods beginning after December 15, 2014, and interim periods within annual periods beginning after December 15, 2015.
2013-10 Property, Plant, and Equipment (Topic 360): Derecognition of in Substance Real Estate-a Scope Clarification (a consensus of the FASB Emerging Issues Task Force)	After December 15, 2013

The Company has either evaluated or is currently evaluating the implications, if any, of each of these pronouncements and the possible impact they may have on the Company's financial statements. In most cases, management has determined that the pronouncement has either limited or no application to the Company and, in all cases, implementation would not have a material impact on the financial statements taken as a whole.

**Note 8: Commitments and Contingencies**

As of the audit date there are no contingencies, guarantees of debt, and the like. Rental commitment for administrative services is a minimum of \$250.00/month or \$3,000.00/year. Anything over 10 hours is charged at the \$25.00/hour rate. While the agreement runs for twelve months (November 1 to October 31) it does not contain termination language that would obligate the Company to pay beyond the current month. In 2016 the total rent paid as shown on the financial statements was only \$1,625. This is a net amount, reflecting a credit of \$4,250 to correct an overcharge of rent in the 4<sup>th</sup> quarter of 2015.

**Note 9: Subsequent Events**

Financial statements were approved by management and available for issuance on February 23, 2017. Events subsequent to December 31, 2016 have been evaluated through this date. No material changes or events have occurred year to date.

**Note 10: Licensing and Royalty Agreement**

In 2015, Eastern Point Securities, Inc. and its parent, National Trust and Fiduciary Services Company, Inc. (NTFSC), dba Eastern Point Trust Company, Inc. (EPTC) proposed a Licensing and Royalty Agreement for the purpose of the broker-dealer compensating the Trust Company for business and services rendered. Without the business of the Trust Company, there would not be a revenue stream for Eastern Point Securities, Inc. While payments were made in 2015, the agreement was submitted to FINRA for review. On February 16, 2016, FINRA completed its review of the agreement and allowed its continued use. Said payments totaled \$229,750 in 2016.

**EASTERN POINT SECURITIES, INC.**

**Statement of Net Capital  
Schedule I  
For the year ended December 31, 2016**

	<u>Focus 12/31/16</u>	<u>Audit 12/31/16</u>	<u>Change</u>
Stockholders' equity, December 31, 2016	\$ 49,559	\$ 49,559	\$ -
Subtract - Non allowable assets:			
Other asset	(21,908)	(21,908)	-
Tentative net capital	<u>\$ 27,651</u>	<u>\$ 27,651</u>	<u>-</u>
Haircuts:	-	-	-
NET CAPITAL	<u>\$ 27,651</u>	<u>\$ 27,651</u>	<u>\$ -</u>
Minimum net capital	(5,000)	(5,000)	-
Excess net capital	<u>\$ 22,651</u>	<u>\$ 22,651</u>	<u>\$ -</u>
Aggregate indebtedness	\$ -	\$ -	\$ -
Ratio of aggregate indebtedness to net capital	0.00%	0.00%	

There was no difference noted between the Audit and Focus report as of December 31, 2016.

*The accompanying notes are an integral part of these financial statements*

**EASTERN POINT SECURITIES , INC.**  
**December 31, 2016**

**Schedule II**  
**Determination of Reserve Requirements**  
**Under Rule 15c3-3 of the Securities and Exchange Commission**

The Company is exempt from the Reserve Requirement of computation according to the provision of Rule 15c3-3(k)(2)(i)

**Schedule III**  
**Information Relating to Possession or Control**  
**Requirements Under Rule 15c3-3**

The Company is exempt from the Rule 15c3-3 as it relates to Possession and Control requirements under the (k)(2)(i) exemptive provision.

*The accompanying notes are an integral part of these financial statements*



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED UPON PROCEDURES RELATED TO AN ENTITY'S CLAIM FOR EXCLUSION FROM MEMBERSHIP IN SIPC**

**To: Eastern Point Securities, Inc.**

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934 and with the SIPC Series 600 Rules, we have performed the procedures enumerated below with respect to the accompanying Schedule of Form SIPC-3 Revenues of Eastern Point Securities, Inc. (the "Company") for the year ended December 31, 2016 which were agreed to by the Company and the Securities Investor Protection Corporation ("SIPC"), solely to assist you and SIPC in evaluating the Company's compliance with the exclusion requirements from membership in SIPC under section 78ccc(a)(2)(A) of the Securities Investor Protection Act of 1970 during the year ended December 31, 2016 as noted on the accompanying Certification of Exclusion From Membership (Form SIPC-3). Management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the Public Company Accounting Oversight Board (United States). The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

The procedures we performed and our findings are as follows:

1. Compared the Total amount included in the accompanying Schedule of Form SIPC-3 Revenues prepared by the Company for the year ended December 31, 2016 to the total revenues in the Company's audited financial statements included on Annual Audited Report Form X-17A-5 Part III for the year ended December 31, 2016 noting no differences;
2. Compared the amount in each revenue classification reported in the Schedule of Form SIPC-3 Revenues prepared by the Company for the year ended December 31, 2016 to supporting schedules and working papers, noting no differences;
3. Recalculated the arithmetical accuracy of the Total Revenues amount reflected in the Schedule of Form SIPC-3 Revenues prepared by the Company for the year ended December 31, 2016 and in the related schedules and working papers, noting no difference;

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on the Company's claim for exclusion from membership in SIPC. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Dave Banerjee CPA, An Accountancy Corp.  
Woodland Hills, California  
February 23, 2017

**Eastern Point Securities, Inc.**

**Schedule of Form SIPC-3 Revenues for the year ended December 31, 2016**

<b>Amount (\$)</b>	<b>Business activities through which revenue was earned</b>
\$	Business conducted outside the United States and its territories and possessions
\$ 284,635	Distribution of shares of registered open end investment companies or unit investment trusts
\$ 3,982	Sale of variable annuities
\$	Insurance commissions and fees
\$	Investment advisory services to one of more registered investment companies or insurance company separate accounts
\$	Transactions in securities futures products
<b>\$ 288,617</b>	<b>Total Revenues</b>

Securities Investor Protection Corporation  
1667 K Street NW, Ste 10000  
Washington, DC 20006-1620

Forwarding and Address Correction Requested

SIPC-3 2016

Check appropriate boxes.

(i) its principal business, in the determination of SIPC, taking into account business of affiliated entities, is conducted outside the United States and its territories and possessions;\*

(ii) its business as a broker-dealer is expected to consist exclusively of:

(I) the distribution of shares of registered open end investment companies or unit investment trusts;

(II) the sale of variable annuities;

(III) the business of insurance;

(IV) the business of rendering investment advisory services to one or more registered investment companies or insurance company separate accounts;

(iii) it is registered pursuant to 15 U.S.C. 78o(b)(11)(A) as a broker-dealer with respect to transactions in securities futures products;

Pursuant to the terms of this form (detailed below).

x Robert W. Thorsen January 11, 2016  
Authorized Signature/Title Date

8-

8-039398 FINRA DEC 9/14/1994  
EASTERN POINT SECURITIES INC  
3 RIVER PLACE  
LEXINGTON, VA 24450

Securities Investor Protection Corporation  
1667 K Street NW, Ste 10000  
Washington, DC 20006-1620

Form SIPC-3

FY 2016

**Certification of Exclusion From Membership.**

TO BE FILED BY A BROKER-DEALER WHO CLAIMS EXCLUSION FROM MEMBERSHIP IN THE SECURITIES INVESTOR PROTECTION CORPORATION ("SIPC") UNDER SECTION 78ccc(a)(2)(A) OF THE SECURITIES INVESTOR PROTECTION ACT OF 1970 ("SIPA").

The above broker-dealer certifies that during the year ending December 31, 2016 its business as a broker-dealer is expected to consist exclusively of one or more of the following (check appropriate boxes):

- (i) its principal business, in the determination of SIPC, taking into account business of affiliated entities, is conducted outside the United States and its territories and possessions;\*
- (ii) its business as a broker-dealer is expected to consist exclusively of:
- (I) the distribution of shares of registered open end investment companies or unit investment trusts;
- (II) the sale of variable annuities;
- (III) the business of insurance;
- (IV) the business of rendering investment advisory services to one or more registered investment companies or insurance company separate accounts;
- (iii) it is registered pursuant to 15 U.S.C. 78o(b)(11)(A) as a broker-dealer with respect to transactions in securities futures products;

and that, therefore, under section 78ccc(a)(2)(A) of SIPA it is excluded from membership in SIPC.

\*If you have any questions concerning the foreign exclusion provision please contact SIPC via telephone at 202-371-8300 or e-mail at asksipc@sipc.org to request a foreign exclusion questionnaire.

The following bylaw was adopted by the Board of Directors:

Interest on Assessments.

... If any broker or dealer has incorrectly filed a claim for exclusion from membership in the Corporation, such broker or dealer shall pay, in addition to all assessments due, interest at the rate of 20% per annum of the unpaid assessment for each day it has not been paid since the date on which it should have been paid.

In the event of any subsequent change in the business of the undersigned broker-dealer that would terminate such broker-dealer's exclusion from membership in SIPC pursuant to section 78ccc(a)(2)(A) of the SIPA, the undersigned broker-dealer will immediately give SIPC written notice thereof and make payment of all assessments thereafter required under section 78ddd(c) of the SIPA.

Sign, date and return this form no later than 30 days after the beginning of the year, using the enclosed return envelope.

Retain a copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.



**REPORT OF INDEPENDENT REGISTERED PUBLIC  
ACCOUNTING FIRM**

Robert Moreschi, CEO  
Eastern Point Securities, Inc.  
Lexington, Virginia

We have reviewed management's statements, included in the accompanying Eastern Point Securities, Inc. Exemption Report in which (1) Eastern Point Securities, Inc., identified the following provisions of 17 C.F.R. §15c3-3(k) under which Eastern Point Securities, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provision") and (2) Company, stated that Eastern Point Securities, Inc., met the identified exemption provision throughout the most recent fiscal year without exception. Eastern Point Securities, Inc.'s management is responsible for compliance with the exemption provision and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and accordingly, included inquiries and other required procedures to obtain evidence about Company's compliance with the exemption provision. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Dave Banerjee CPA, An Accountancy Corp.  
Woodland Hills, California  
February 23, 2017



3 River Place, Lexington VA 24450  
Office: 540.460.3720  
Fax: 540.216.0540

Member FINRA

February 15, 2017

## Assertions Regarding Exemption Provisions

We, as members of management of Eastern Point Securities, Inc. ("the Company"), are responsible for compliance with the annual reporting requirements under Rule 17a-5 of the Securities Exchange Act of 1934. Those requirements compel a broker or dealer to file annual reports with the Securities Exchange Commission (SEC) and the broker or dealer's designated examining authority (DEA). One of the reports to be included in the annual filing is an exemption report prepared by an independent public accountant based upon a review of assertions provided by the broker or dealer. Pursuant to that requirement, the management of the Company hereby makes the following assertions:

### Identified Exemption Provision:

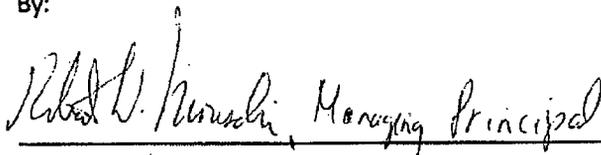
The Company claims exemption from the custody and reserve provisions of Rule 15c3-3 by operating under the exemption provided by Rule 15c3-3, Paragraph (k)(2)(i).

### Statement Regarding Meeting Exemption Provision:

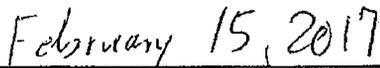
The Company met the identified exemption provision without exception throughout the period ending January 1, 2016 through December 31, 2016 (FISCAL YEAR END).

Eastern Point Securities, Inc.

By:

  
\_\_\_\_\_  
Robert D. Nurzoli, Managing Principal

(Name and Title)

  
\_\_\_\_\_  
February 15, 2017

(Date)