

SECURITIES  
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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
8-32682

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/16 AND ENDING 12/31/16  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

BNP PARIBAS SECURITIES CORP.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

787 Seventh Avenue

(No. and Street)

New York

(City)

New York

(State)

10019

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

George L. Parry

(201) 850-5108

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM whose opinion is contained in this Report\*

PricewaterhouseCoopers LLP

(Name - if individual, state last, first, middle name)

300 Madison Avenue

(Address)

New York

(City)

New York

(State)

10017

(Zip Code)

SECURITIES AND EXCHANGE COMMISSION

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DIVISION OF TRADING & MARKETS

**CHECK ONE:**

Certified Public Accountant

Public Accountant

Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2).

SEC 1410 (06-02)

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CONFIDENTIAL TREATMENT REQUESTED

**Affirmation**

I, George L. Parry, affirm that to the best of my knowledge and belief, the accompanying financial statements and supplementary schedules pertaining to the firm of BNP Paribas Securities Corp. as of December 31, 2016, are true and correct. I further affirm that neither BNP Paribas Securities Corp. nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

  
\_\_\_\_\_  
George L. Parry

Chief Financial Officer  
\_\_\_\_\_  
Title

Subscribed and sworn to before me on this 1<sup>st</sup> day  
of March 2017.

  
\_\_\_\_\_  
Notary Public

STANLEY EGBUCHULAM  
NOTARY PUBLIC-STATE OF NEW YORK  
No. 01EG6009709  
- Qualified in Nassau County  
My Commission Expires October 04, 2018

**BNP Paribas Securities Corp.**  
**(SEC I.D. No. 8-32682)**

SEC  
Mail Processing  
Section

MAR 02 2017

Washington DC  
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**STATEMENT OF FINANCIAL CONDITION**  
**AS OF DECEMBER 31, 2016**  
**AND**  
**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

\* \* \* \* \*



## Report of Independent Registered Public Accounting Firm

To the Board of Directors of BNP Paribas Securities Corp.,

In our opinion, the accompanying statement of financial condition presents fairly, in all material respects, the financial position of BNP Paribas Securities Corp. as of December 31, 2016 in conformity with accounting principles generally accepted in the United States of America. The statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on the statement of financial condition based on our audit. We conducted our audit of this statement of financial condition in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition, assessing the accounting principles used and significant estimates made by management, and evaluating the overall statement of financial condition presentation. We believe that our audit of the statement of financial condition provides a reasonable basis for our opinion.

As discussed in Note 2 to the statement of financial condition, the Company changed the manner in which it accounts for income taxes in 2016.

PricewaterhouseCoopers L.L.P.

March 1, 2017

**BNP Paribas Securities Corp.**  
**(An indirectly wholly owned subsidiary of BNP PARIBAS)**  
**Statement of Financial Condition**  
**As of December 31, 2016**  
**(in thousands)**

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**Assets**

Cash	\$ 109,054
Cash and securities segregated under federal and other regulations (cash of \$ 363,781 and securities with fair value of \$439,953)	803,734
Financial instruments owned - at fair value (including securities owned, pledged to counterparties of \$7,321,074)	9,165,017
Securities purchased under agreements to resell	2,747,369
Receivable from brokers, dealers, and clearing organizations	1,826,575
Securities borrowed	531,290
Receivable from customers	155,325
Securities failed to deliver	82,267
Other assets (includes \$260,546 at fair value)	<u>518,066</u>
<b>Total Assets</b>	<b><u>\$ 15,938,697</u></b>

**Liabilities and Stockholder's equity**

**Liabilities**

Short-term borrowings	\$ 33,380
Securities sold under agreements to repurchase	7,776,594
Payable to customers	1,512,414
Financial instruments sold, not yet purchased - at fair value	1,100,253
Payable to brokers, dealers, and clearing organizations	1,071,090
Securities loaned	1,007,250
Securities failed to receive	116,193
Accrued expenses and other liabilities (includes \$325,907 at fair value)	<u>1,101,800</u>
<b>Total Liabilities</b>	<b>13,718,974</b>

Liabilities subordinated to the claims of general creditors	1,107,000
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Stockholder's Equity	<u>1,112,723</u>
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<b>Total Liabilities and Stockholder's Equity</b>	<b><u>\$ 15,938,697</u></b>
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The accompanying notes are an integral part of these financial statements

**1. Organization and Nature of Business**

BNP Paribas Securities Corp. (the “Company” or “BNPPSC”) is a wholly-owned subsidiary of BNP Paribas North America, Inc. (“BNPPNA”), now known as BNP Paribas US Wholesale Holdings, Corp. effective January 1, 2017, the ultimate parent of which is BNP PARIBAS (“BNPP”).

The Company is registered as a broker-dealer with the Securities and Exchange Commission (“SEC”) under the Securities Exchange Act of 1934. As a broker-dealer, the Company is a member of the New York Stock Exchange (“NYSE”) and the Financial Industry Regulatory Authority (“FINRA”). In addition, BNPPSC is registered as a futures commission merchant (“FCM”) with the Commodity Futures Trading Commission (“CFTC”), under the Commodity Exchange Act. As an FCM, the Company is a member of the Chicago Mercantile Exchange (“CME”), the National Futures Association (“NFA”), LCH. Clearnet Limited and ICE Clear Credit LLC. The Company is approved by the ICE Clear Credit LLC as a clearing member for credit default swaps products and by CME to clear over-the-counter swap derivatives transactions.

The Company engages in market making transactions and brokerage activities for its customers, primarily institutions, other broker-dealers, and affiliates. BNPPSC also engages in investment banking activities and provides certain operational services.

Standard & Poor’s (“S&P”) ratings services assigned a AA-/A+ counterparty credit ratings to the Company. S&P based its rating of BNPPSC solely on the ratings of its ultimate parent BNPP.

**2. Significant Accounting Policies**

**Basis of Presentation and Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“U.S. GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at December 31, 2016, as well as the reported amounts of revenues and expenses during the year then ended. Significant estimates include the realization of a deferred tax asset, deferred compensation, the fair value measurement of Financial instruments owned and Financial instruments sold, not yet purchased. Actual results could differ materially from such estimates included in the financial statements.

**Cash**

The Company has all cash on deposit with major money center banks.

**Cash and Securities Segregated Under Federal and Other Regulations**

The Company is required by its primary regulators, including the SEC and CFTC, to segregate cash and qualified securities to satisfy rules regarding the protection of customer assets.

**Securities and Commodities Transactions**

Regular way securities transactions are recognized on trade date basis. Regular way securities transactions settle within the timeframe generally established by regulation or market convention. Forward settling trades such as when-issued and to-be-announced (“TBA”)

securities are not considered regular way trades when settlement does not occur within the shortest period possible for the securities types. These transactions are recorded as derivatives on trade date and only the fair values are recognized on the Statement of Financial Condition. Financial instruments owned and Financial instruments sold, not yet purchased are recorded at fair value in accordance with the Accounting Standards Codification (“ASC”) 820-10 “*Fair Value Measurements*”. Customers’ commodity transactions are reported on the trade date.

#### **Reverse Repurchase and Repurchase Agreements**

Securities purchased under agreements to resell (“reverse repo”) and securities sold under agreements to repurchase (“repo”) are treated as collateralized financing transactions and are carried at their contracted price plus accrued interest. It is the Company’s policy to take possession of securities with a fair value equal to or in excess of the principal amount loaned plus accrued interest. The Company monitors the fair value of reverse repo and repo on a daily basis with additional collateral obtained or returned, as necessary. Where the requirements of ASC 210-20 offsetting are met, resell and repurchase agreements with the same counterparty are reported on a net basis in the Statement of Financial Condition. Such transactions are netted by counterparty where the right to offset exists.

#### **Securities Borrowing and Lending Activities**

Securities borrowed and securities loaned are recorded at the amount of cash collateral advanced or received. Securities borrowed transactions require the Company to deposit cash or similar collateral with the lender. With respect to securities loaned, the Company receives collateral in the form of cash in an amount generally in excess of the fair value of securities loaned. The Company monitors the fair value of securities borrowed or securities loaned on a daily basis with additional collateral obtained or returned, as necessary. Interest receivable or interest payable on such transactions is accrued and included in the Statement of Financial Condition in Other assets or Accrued expenses and other liabilities, respectively.

#### **Short-Term Borrowings**

The Company obtains short-term financing by borrowing from an affiliate or a major money center using an unsecured loan facility. The affiliated borrowing is on an overnight basis and term loans are up to 1 month in duration. The principal and accrued interest associated with these borrowings are recorded as Short-term borrowings in the Statement of Financial Condition.

#### **Securities Received as Collateral and Obligation to Return Securities Received as Collateral**

The Company receives and pledges securities as collateral in connection with non-cash transactions in which the Company is the lender. When the Company is permitted to sell or repledge these securities, the Company reports the fair value of the collateral received and the related obligation to return the collateral in the Statement of Financial Condition.

#### **Exchange Memberships**

Membership shares and rights that are required by the Company to conduct its clearance and execution activities are recorded at cost, less any adjustments for permanent impairments and are included in Other assets in the Statement of Financial Condition.

**Foreign Currencies**

The Company's functional base currency is U.S. dollar. At December 31, 2016, the Company has assets and liabilities balances denominated in foreign currencies which are translated at closing exchange rates at December 31, 2016.

**Securities Received from Customers and Affiliates**

Securities received from customers and affiliates in lieu of cash margin are not reflected in the Statement of Financial Condition as the Company does not own such securities and they may only be sold or hypothecated to the extent the Company requires the equivalent funds to meet regulatory or counterparty requirements.

**Receivables from and Payables to Broker-Dealers and Clearing Organizations**

Receivables from broker-dealers and clearing organizations include amounts receivable from clearing organizations relating to open transactions, non-customer receivables and margin deposits. Payables to broker-dealers and clearing organizations include amounts payable to clearing organizations relating to open transactions, non-customer payables, and amounts related to unsettled securities trading activity. These balances are reported net by counterparty when the right of offset exists.

**Securities Failed to Deliver and Securities Failed to Receive**

Securities failed to deliver and Securities failed to receive represent sales and purchases of securities by the Company, either for its account or for accounts of other brokers and dealers but does not deliver or receive the securities on settlement date. Such transactions are initially measured at the sale or purchase price plus any accrued interest.

**Receivables and Payables with Customers**

Customer receivables and payables represent amounts due from/to customers, primarily related to unsettled securities transactions, commodities activity and cash deposits, which are reported net by customer. The Company does not include in the Statement of Financial Condition the securities owned by customers or the securities sold short by customers.

**Income Taxes**

The Company was previously accounting for income taxes under ASC 740 "*Income Taxes*" using the modified separate return method. In 2016, the Company joined a new consolidated tax group which resulted in a new tax sharing agreement being established on July 1, 2016, effective for tax years ending December 31, 2016. In connection with the new tax group and the new tax sharing agreement, the Company adopted a new method of accounting for its taxes using a modified benefit for loss methodology. This change was made in accordance with ASC 250 "*Accounting Changes and Error Corrections*". Under this methodology, the Company records an income tax provision equal to the total current and deferred tax provision / benefit, but (i) taking into account implications of certain unitary/combined state tax group, and (ii) considering whether the tax attributes of the Company are realizable by the consolidated or combined/unitary group even if the Company would not otherwise have realized such attributes on a stand-alone basis (see note 9).

The new accounting method was adopted in order to better align the Company's accounting policies with the economics of the new tax sharing agreement and to eliminate changes to the

capital structure of the Company that would otherwise have been required under the old method. The new accounting method is also generally consistent with the market practice.

This change did not have any impact on the statement of financial condition as of December 31, 2016.

Deferred tax assets and liabilities are recognized for temporary differences between the financial reporting and the tax basis of the Company's assets and liabilities. Valuation allowances are established, if applicable, to reduce deferred tax assets to the amount that more likely than not will be realized. The Company's net tax assets or liabilities are presented as a component of either Other assets or Accrued expenses and other liabilities, respectively, in the Statement of Financial Condition.

#### **Fair Value Measurement – Definition and Hierarchy**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

ASC 820 "*Fair Value Measurements*" established a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions that market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 – Valuations based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Valuation adjustments and block discounts are not applied to Level 1 instruments.

Level 2 – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly. Observable inputs other than quoted prices for the asset or liability (e.g. interest rates and yield curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates).

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

The Company uses market quotes for pricing its trading portfolio, when available. When no active market exists the Company uses prices of comparable instruments to determine the fair value. In some instances, the Company may also employ a mark to model valuation methodology. During 2016, no trading positions were valued using a mark to model approach.

#### **Recent Accounting Developments**

In May 2014, the FASB issued Accounting Standards Update 2014-09, "Revenue from Contracts with Customers" ("ASU 2014-09"), as amended in March 2016 by FASB Accounting Standards Update 2016-08, "Principal versus Agent Considerations" ("ASU 2016-08"), in April 2016 by

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**Notes to Statement of Financial Condition**  
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**(in thousands)**

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FASB Accounting Standards Update 2016-10, "Identifying Performance Obligations and Licensing" ("ASU 2016-10"), and in May 2016 by FASB Accounting Standards Update 2016-12, "Narrow-Scope Improvements and Practical Expedients" ("ASU 2016-12"), which supersedes or replaces nearly all GAAP revenue recognition guidance. The new guidance establishes a new control-based revenue recognition model, changes the basis for deciding when revenue is recognized over time or at a point in time and will expand disclosures about revenue. In July 2015, the FASB issued Accounting Standards Update 2015-14, "Deferral of the Effective Date," which deferred the effective date of ASU 2014-09. ASU 2014-09, as amended by ASU 2015-14, ASU 2016-08, ASU 2016-10, and ASU 2016-12, is now effective for annual reporting periods beginning after December 15, 2017 and interim periods within those years, with early adoption permitted for annual reporting periods beginning after December 15, 2016 and interim periods within those years. In December 2016, the FASB issued ASU 2016-20, "Technical Corrections and Improvements to Topic 606, Revenue from Contracts with Customers" ("ASU 2016-20"). The amendments allow entities not to make quantitative disclosures about remaining performance obligations in certain cases and require entities that use any of the new or previously existing optional exemptions to expand their qualitative disclosures. It also makes 12 additional technical corrections and improvements to the new revenue standard. The Company is currently assessing the impact of ASU 2014-09, as amended, and does not anticipate a material impact on its financial statements from adopting this standard.

In August 2014, The FASB issued Accounting Standards Update 2014-15, "Presentation of Financial Statements – Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern" ("ASU 2014-15"), which provides guidance on how an entity's management should assess and disclose conditions and events related to an entity's ability to continue as a going concern. Under the new standard, disclosures are required when conditions give rise to substantial doubt about a company's ability to continue as a going concern within one year from the financial statement issuance date. ASU 2014-15 is effective for the annual period ending after December 15, 2016, and all annual and interim periods thereafter, early application is permitted. The Company will be in compliance as of the effective date of ASU 2014-15.

In January 2016, the FASB issued Accounting Standards Update No. 2016-01, "Financial Instruments-Recognition and Measurement of Financial Assets and Financial Liabilities" ("ASU 2016-01"), which requires all equity investments to be measured at fair value with changes in the fair value recognized through net income (other than those accounted for under the equity method of accounting or those that result in consolidation of the investee). ASU 2016-01 will be effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, with early adoption permitted. The Company is currently evaluating the potential impact of ASU 2016-01 and does not anticipate any material impact on its financial statements from adopting this standard.

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments" ("ASU 2016-15"), which addresses eight specific cash flow issues with the objective of reducing the existing diversity in the presentation and classification of changes in restricted cash on the Statement of Cash Flows (Topic 230). ASU 2016-15 will be effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, with early adoption permitted. The amendment

requires the use of the retrospective transaction approach for adoption. The Company is currently evaluating the potential impact of ASU 2016-15 on the financial statements.

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash" ("ASU 2016-18"), which addresses diversity in practice that exists in the classification and presentation of changes in restricted cash on the Statement of Cash Flows under Topic 230, Statement of Cash Flows, and other Topics. ASU 2016-18 will be effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017, with early adoption permitted. The Company is currently evaluating the potential impact of ASU 2016-18 on the financial statements.

### **3. Collateralized Transactions**

The Company enters into reverse repurchase agreements, repurchase agreements, securities borrowed and securities loaned transactions to, among other things, acquire securities to cover short positions and settle other securities obligations, to accommodate customers' needs and to finance the Company's inventory positions. The Company manages credit exposure arising from such transactions by, in appropriate circumstances, entering into master netting agreements and collateral agreements with counterparties that provide the Company, in the event of a counterparty default (such as bankruptcy or a counterparty's failure to pay or perform), the right to net a counterparty's rights and obligations under such agreement and liquidate and setoff collateral against the net amount owed by the counterparty. The Company's policy is generally to take possession of securities purchased under agreements to resell and securities borrowed, and to receive securities and cash posted as collateral (with rights of rehypothecation). In certain cases the Company may agree for such collateral to be posted to a third party custodian under a tri-party arrangement that enables the Company to take control of such collateral in the event of a counterparty default. The Company also monitors the fair value of the underlying securities as compared with the related receivable or payable, including accrued interest, and, as necessary, requests additional collateral as provided under the applicable agreement to ensure such transactions are adequately collateralized.

The Company is a netting member of the Government Securities Division of the Fixed Income Clearing Corporation ("FICC"), an industry clearing house for reverse repurchase and repurchase transactions. At the end of each business day, for every trade submitted to and matched by FICC, the transaction is novated to FICC, thereby FICC becomes the Company's counterparty.

At December 31, 2016, included in securities purchased under agreements to resell on the Statement of Financial Condition are amounts under contracts with FICC. In accordance with applicable accounting guidance, netting applied to the FICC reverse repo and FICC repo balances was \$2,696.

At December 31, 2016, included in securities purchased under agreements to resell on the Statement of Financial Condition are amounts under contracts with bilateral counterparties. In accordance with applicable accounting guidance, netting applied to all bilateral agreements of reverse repo and repo balances was \$9,964,699.

**BNP Paribas Securities Corp.**  
**(An indirectly wholly owned subsidiary of BNP PARIBAS)**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2016**  
**(in thousands)**

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The following table presents information about the offsetting of these instruments, inclusive of FICC, and related collateral amounts:

	<b>Gross Amounts</b>	<b>Amounts Offset in the Statement of Financial Condition</b>	<b>Net Amounts Presented in Statement of Financial Condition</b>
<b>Assets</b>			
Securities purchased under agreements to resell	\$ 12,714,764	\$ (9,967,395)	\$ 2,747,369
Securities borrowed	531,290	-	531,290
	<b>Gross Amounts</b>	<b>Amounts Offset in the Statement of Financial Condition</b>	<b>Net Amounts Presented in Statement of Financial Condition</b>
<b>Liabilities</b>			
Securities sold under agreements to repurchase	\$ 17,743,989	\$ (9,967,395)	\$ 7,776,594
Securities loaned	1,007,250	-	1,007,250

As of December 31, 2016, the gross liabilities for Securities sold under agreements to repurchase and Securities loaned disaggregated by class of collateral pledged and by remaining contractual maturity of the agreements.

	<b>Securities sold under agreements to repurchase</b>	<b>Securities loaned</b>	<b>Total</b>
U.S. Government and agencies securities	\$ 15,275,495	\$ 1,007,250	\$ 16,282,745
Corporate debt securities	1,636,292	-	1,636,292
Private Label Mortgage and Asset-backed securities	832,202	-	832,202
	<b>\$ 17,743,989</b>	<b>\$ 1,007,250</b>	<b>\$ 18,751,239</b>

**BNP Paribas Securities Corp.**  
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**Notes to Statement of Financial Condition**  
**As of December 31, 2016**  
**(in thousands)**

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	<b>Overnight and Open</b>	<b>Up to 30 days</b>	<b>31-90 days</b>	<b>Greater than 90 days</b>	<b>Total</b>
Securities sold under agreements to repurchase	\$ 15,782,786	\$ 588,563	\$ 742,252	\$ 630,388	\$ 17,743,989
Securities loaned	-	1,007,250	-		1,007,250
	<u>\$ 15,782,786</u>	<u>\$ 1,595,813</u>	<u>\$ 742,252</u>	<u>\$ 630,388</u>	<u>\$ 18,751,239</u>

**4. Financial Instruments Owned and Financial Instruments Sold, Not Yet Purchased – at Fair Value**

Financial instruments owned and financial instruments sold, not yet purchased – at fair value as of December 31, 2016 consist of:

	<b>Owned</b>	<b>Sold</b>
U.S. Government and agencies securities	\$ 7,474,319	\$ 16,391
Corporate debt instruments	429,881	-
Listed equity options	638,351	706,767
Equities	622,466	377,095
	<u>\$ 9,165,017</u>	<u>\$ 1,100,253</u>

Securities owned that are pledged to counterparties represent proprietary positions which have been pledged as collateral to counterparties on terms which permit the counterparty to sell or repledge the securities to others.

**5. Receivable from and Payable to Brokers, Dealers and Clearing Organizations**

Amounts receivable from and payable to brokers, dealers and clearing organizations as of December 31, 2016, consist of the following:

	<b>Receivable</b>	<b>Payable</b>
Receivable/Payable from/to clearing organizations	\$ 1,386,195	\$ 15,604
Receivable/Payable from/to brokers & dealers	440,360	112,471
Receivable/Payable from/to non-customers	20	910,130
Unsettled trades receivable/payable, net	-	32,885
	<u>\$ 1,826,575</u>	<u>\$ 1,071,090</u>

The Company clears certain of its proprietary, non-customer, and customer transactions through various clearing organizations. Unsettled regular way trades relate to amounts receivable from or payable to clearing organizations for proprietary positions that had yet reached settlement date.

**6. Liabilities Subordinated to Claims of General Creditors**

The Company has eight subordinated loan agreements totaling \$1,107,000 with affiliates outstanding as of December 31, 2016. These loans have varying rollover dates.

<u>Rollover Date</u>	<u>Affiliated Lender</u>	<u>Rate</u>	<u>Amount</u>
April 30, 2017	BNPPNA	3M LIBOR + 60bps	\$ 72,000
June 30, 2017	BNPPNA	3M LIBOR + 60bps	10,000
June 30, 2017	BNPPNA	3M LIBOR + 60bps	10,000
July 31, 2017	BNPPNA	3M LIBOR + 60bps	75,000
October 31, 2017	BNPPNA	3M LIBOR + 60bps	90,000
December 31, 2017	BNPPNA	1M LIBOR + 34bps	100,000
December 31, 2017	BNPPNA	3M LIBOR + 40bps	300,000
December 31, 2017	BNPPUSA	3M LIBOR + 85bps	450,000
			<u>\$ 1,107,000</u>

The loans allow for prepayment of all or any part of the obligations at the option of the Company, and upon receipt of prior written approval of the FINRA and the CME. All loans bear interest based on the London Interbank Offered Rate ("LIBOR") rate, as defined by their lenders.

On November 2, 2016, the Company paid down \$25,000 subordinated loan to CooperNeff Group, Inc.

The agreements covering the subordinated borrowings have been approved by the FINRA and CME, and are thus available in computing net capital pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934 and Regulation 1.17 under the Commodity Exchange Act. To the extent that such borrowings are required for the Company's continued compliance with net capital requirements, they may not be repaid. The FINRA subordinated loan agreements have automatic annual rollover extensions with regard to maturity dates. FINRA requires more than six months advance notification of intent to not extend the maturity of a subordinated loan agreement. The Company has made no such notification.

**7. Deferred Compensation**

BNPP sponsors numerous deferred compensation plans. Employees of the Company with annual discretionary bonus awards in excess of a certain fixed amount as defined by BNPP will receive a portion of such excess amount in units according to the specific award provisions of each plan.

In 2012, BNPP established three new plans: (a) DCS 2013 Plan; (b) DCS Plus 2013 Plan; and (c) KCDP CIB 2013 Plan. All three plans are liability awards with grant dates in February 2013. Units are awarded based on the average closing price of BNPP shares over a specified period. The vesting of DCS Plus 2013 Plan is subject to fulfillment of specified performance conditions. The remaining two plans vest based on the fulfillment of service conditions. The vesting and payment periods for DCS 2013 Plan and DCS Plus 2013 Plan are March of 2014, 2015 and 2016 for cash deferred portions and September of 2014, 2015 and 2016 for cash-indexed deferred. The

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**Notes to Statement of Financial Condition**  
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**(in thousands)**

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vesting and payment periods for KCDP CIB 2013 plan are June of 2014, 2015 and 2016 for both cash deferred and cash-indexed deferred portions.

In 2012, BNPP established a buyout plan Buy out 2013. The value of the unvested and forfeited awards under deferred compensation arrangements from former employer is divided equally between Cash Buy Out and Cash Index Buy out. The remaining plans vest based on the fulfillment of service conditions. The vesting and payment periods for Buy Out 2013 Plan are June of 2014, 2015 and 2016.

In 2013, BNPP established three new plans: (a) DCS 2014 Plan; (b) DCS Plus 2014 Plan; and (c) KCDP CIB 2014 Plan. All three plans are liability awards with grant dates in February 2015. Units are awarded based on the average closing price of BNPP shares over a specified period. The vesting of DCS Plus 2013 Plan is subject to fulfillment of specified performance conditions. The remaining two plans vest based on the fulfillment of service conditions. The vesting and payment periods for DCS 2014 Plan and DCS Plus 2014 Plan are March of 2015, 2016 and 2017 for cash deferred portions and September of 2015, 2016 and 2017 for cash-indexed deferred. The vesting and payment periods for KCDP CIB 2014 plan are June of 2015, 2016 and 2017 for both cash deferred and cash-indexed deferred portions.

In 2013, BNPP established a buyout plan Buy out 2014. The value of the unvested and forfeited awards under deferred compensation arrangements from former employer is divided equally between Cash Buy Out and Cash Index Buy out. The remaining plans vest based on the fulfillment of service conditions. The vesting and payment periods for Buy Out 2014 Plan are June of 2015, 2016 and 2017.

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In 2013, 2014, 2015, 2016 BNPP granted selected key employees the International Sustainability and Incentive Scheme to receive a cash amount in June 2016, 2017, 2018, 2019 subject to indexation, performance, and payment conditions.

In addition, BNPP allows certain employees to defer up to 100% of their bonus through a voluntary deferred compensation plan ("Plan"). The assets of the Plan are owned by BNPP and recorded as an asset with an offsetting liability to the individual employees.

#### **8. Employee Benefit Plans**

Substantially all employees of BNPP and its affiliates in the United States of America, who meet certain age and tenure requirements, are covered under various benefit plans in which BNPPSC participates. The plans include a funded noncontributory defined benefit plan, a supplemental executive retirement plan and a defined contribution 401(k) plan. The assets of the defined benefit plan are principally invested in fixed income and equity securities, held by a third-party trustee and managed by third party investment advisors. All defined benefit plans were frozen as of December 31, 2011.

#### **9. Income Taxes**

The Company is a member of a consolidated group for U.S. federal income tax purposes and a member of multiple combined group tax return filings for state and local income tax purposes. Federal and state income taxes as well as benefits for federal and state net operating losses ("NOL's") are allocated based on a formal tax sharing agreement between the Company and BNPPUSA. All current balances will be settled by Company with BNPPUSA.

The tax sharing agreement in place for the U.S. consolidated group outlines the arrangements amongst the members with respect to federal taxes and is consistent with the applicable federal tax consolidation rules governing the tax sharing agreement. It outlines the allocation amongst the members of the consolidated federal tax liabilities (where there is consolidated taxable income for an income year).

The Company was previously accounting for income taxes under ASC 740 "*Income Taxes*" using the modified separate return method. In 2016, the Company joined a new consolidated tax group which resulted in a new tax sharing agreement being established on July 1, 2016, effective for tax years ending December 31, 2016. In connection with the new tax group and the new tax sharing agreement, the Company adopted a new method of accounting for its taxes using a modified benefit for loss methodology. Under this methodology, the Company records an income tax provision equal to the total current and deferred tax provision / benefit, but (i) taking into account

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implications of certain unitary/combined state tax group, and (ii) considering whether the tax attributes of the Company are realizable by the consolidated or combined/unitary group even if the Company would not otherwise have realized such attributes on a stand-alone basis.

The new accounting method was adopted in order to better align the Company's accounting policies with the economics of the new tax sharing agreement and to eliminate changes to the capital structure of the Company that would otherwise have been required under the old method. The new accounting method is also generally consistent with the market practice.

This change did not have any impact on the statement of financial condition as of December 31, 2016.

The difference between the Company's federal statutory and effective tax rate is due to permanent differences such as non-deductible meals and entertainment, non-deductible tax penalties, state and local taxes, and unrecognized tax benefits.

The resulting tax payable or benefit receivable is settled with BNPPUSA periodically. The Company made \$18,513 in tax payments to BNPPUSA during 2016.

At December 31, 2016, the Company's net deferred tax asset of \$47,950 is comprised of \$55,491 of deferred tax assets and a valuation allowance of \$7,541 against its New York City ("NYC") and Pennsylvania ("PA") net deferred tax asset. The net deferred tax asset is due to differences between tax basis of assets and liabilities and their respective financial-reporting amounts arising primarily from differences in the timing of the expenses for deferred compensation and cash bonuses, and reserves against certain investments.

The Company has recorded a valuation allowance against the net deferred tax asset related to NYC and PA, as management believes that the benefit related to the deferred tax asset is not more likely than not to be realized in the future in those particular jurisdictions. The net deferred tax asset as of December 31, 2016 is included in Other Assets in the Statement of Financial Condition.

As of December 31, 2016, the Company's open tax years potentially subject to examination by the Internal Revenue Service, New York State ("NYS") and NYC are 2010 through 2015. As of December 31, 2016, on a stand-alone basis, it has a PA post-apportioned NOL carryforward of \$102,116, the majority of which will expire between 2030 and 2033; however, management does not expect to be able to utilize this NOL due to decreased tax apportionment and significant tax adjustments that generate losses in the State. As such, there is a valuation allowance against this deferred tax asset item.

Members of the U.S. consolidated group that generate a current NOL contribute such loss against the U.S. consolidated group's income tax liability to the extent members of the U.S. consolidated group contributed taxable income. The loss member will be due an amount equal to the loss that has been utilized to offset taxable income in accordance with the terms of the tax sharing agreement. The settlement of the tax accounts between the Company and the BNPPUSA are in line with the terms of the tax sharing agreement.

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Management has evaluated the Company's tax positions and determined that the only uncertain tax positions required to be recognized by the Company relates to the investment income/expense allocations reported on the NYS and NYC tax returns and an out of period compensation-related deduction that will be recorded on the 2016 Federal, state and local tax returns. The Company does not expect the unrecognized tax benefit to change significantly during the next twelve months.

**10. Transactions with Related Parties**

The Company engages in various transactions with BNPP and its affiliates. These transactions include financing agreements and operational support.

At December 31, 2016, the Company has a formal unsecured line of credit with BNPP. Borrowings under this line of credit bear a rate of LIBOR plus a nominal interest rate. The borrowing limit under these arrangements is €3,500,000 or the U.S. dollar equivalent based on December 31, 2016 exchange rate is \$3,322,575. On any date in which the equivalent in euros of the aggregate principal amount of all advances outstanding exceeds 105% of the maximum borrowing amount, BNPP may, at its sole discretion notify the Company of such excess and make demand for prepayment in respect thereof. At December 31, 2016, the Company borrowed \$33,380 under this line.

At December 31, 2016, assets and liabilities with related parties consist of:

**Assets**

Cash	\$	76,666
Cash and securities segregated under federal and other regulations		245,146
Securities purchased under agreements to resell		538,328
Receivable from brokers, dealers, and clearing organizations		377,160
Securities borrowed		15,690
Securities failed to deliver		49,898
Other assets		136,031
<b>Total assets</b>	<b>\$</b>	<b>1,438,919</b>

**Liabilities**

Short-term borrowings	\$	33,380
Securities sold under agreements to repurchase		1,795,397
Payable to customers		1,082,269
Payable to brokers, dealers, and clearing organizations		707,784
Securities loaned		1,007,250
Securities failed to receive		78,946
Accrued expenses and other liabilities		540,676
<b>Total liabilities</b>	<b>\$</b>	<b>5,245,702</b>

Liabilities subordinated to the claims of general creditors	\$	1,107,000
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The Company paid dividend in the amount of \$315,000 to BNPPNA.

Payable to brokers, dealers, and clearing organizations includes net unsettled regular way trade sales in the amount of \$314,818.

The Company executes various transactions with its affiliates, such as Securities purchased under agreements to resell, Securities sold under agreements to repurchase, Securities borrowed, Securities loaned, margin financing and clearance and settlement.

The Company has been historically notified in late March of the following year regarding its final settlement amounts concerning its portion of the global transfer pricing flows. To mitigate the impact of this late notification, the Company has entered into a fee agreement with BNPPUSA, whereby BNPPUSA pays or receives the difference between the amount accrued at year end and the final settlement amount. In addition, the Company entered a separate agreement with its ultimate parent, BNPP, to limit the amount of its allocated global aggregate net loss from transfer pricing flows to a maximum level of \$0 under these transfer pricing agreements.

The Company has a parental guarantee arrangement covering all obligations of the entity.

At December 31, 2016 intercompany transfer pricing receivables were \$869 which are included in Other assets in the Statement of Financial Condition. At December 31, 2016 intercompany transfer pricing payables were \$87,785 which are included in Accrued expenses and other liabilities in the Statement of Financial Condition. Transfer pricing is accounted for in accordance with BNPP transfer pricing agreements.

At December 31, 2016, the Company entered into forward starting repurchase transactions with affiliates which have a total contract value of \$200,175.

**11. Pledged Assets, Commitments and Contingencies**

At December 31, 2016, the approximate fair values of collateral received which may be sold or repledged by the Company.

Sources of collateral	
Securities purchased under agreements to resell	\$ 12,781,376
Securities received in securities borrowed vs. cash transactions	513,859
Securities received in securities borrowed vs. pledged transactions	<u>11,185,748</u>
Total	<u>\$ 24,480,983</u>

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At December 31, 2016, the approximate fair values of the portion of collateral received that were sold or repledged by the Company, including the collateral related to amounts netted under FASB ASC 210-20-45 (formerly FIN 41), were:

Uses of collateral	
Securities sold under agreements to repurchase	\$ 16,298,837
Securities lent in securities loaned vs. cash transactions	1,010,523
Securities pledged in securities borrowed vs. pledged transactions	<u>5,384,936</u>
Total	<u>\$ 22,694,296</u>

At December 31, 2016, the Company entered into forward starting reverse repurchase and repurchase transactions which had a total fair value of \$24,781 and \$219,347 respectively.

The Company is required to maintain deposits with various clearing organizations and exchanges. At December 31, 2016, the Company has placed securities it owns which have a fair value of \$298,794 and cash deposits of \$1,386,057 to satisfy such requirements.

In 2016, the Company entered into a committed reverse repurchase facilities agreement for a maximum amount of \$300,000 with ICE Clear Europe Limited, ICE Clear Credit, LLC and ICE Clear US, Inc (\$150,000, \$100,000, \$50,000 respectively), and can be drawn at any time.

As a member of the Mortgage Backed Securities Division (“MBSD”) of the Fixed Income Clearing Corp (“FICC”), the Company participates in the Capped Contingency Liquidity Facility (“CCLF”). The CCLF creates overnight repos between the FICC and each of its solvent firms so that, if a firm fails, the funding to offset its portfolio would be sourced across FICC’s membership rather than dependent on an expensive, long-term line of credit. As of December 31, 2016, the Company’s commitment to the CCLF was \$368,451 of which no utilization had occurred. This amount is calculated by FICC based on membership size and volumes and may fluctuate significantly.

The Company is a member of numerous exchanges and clearinghouses. Under the membership agreements, members are generally required to guarantee the performance of other members. Additionally, if a member becomes unable to satisfy its obligations to the clearinghouse, other members would be required to meet shortfalls. To mitigate these performance risks, the exchanges and clearinghouses often require members to post collateral as well as meet certain minimum financial standards. The Company’s maximum potential liability under these arrangements cannot be quantified. However, the potential for the Company to be required to make payments under these arrangements is remote. Accordingly, no contingent liability is recorded in the Statement of Financial Condition for these arrangements.

The Company, in the normal course of business, has been named as defendant in various legal proceedings. In view of the inherent difficulty of predicting the outcome of legal matters, particularly where the claimants seek very large or indeterminate damages or where the cases present novel legal theories or involve a large number of parties, the Company cannot state with confidence what the eventual outcome of the pending matters will be, or that such outcome would not have a material adverse effect on the Company’s financial statements.

## **12. Net Capital Requirements**

As a registered broker-dealer, the Company is subject to the Uniform Net Capital Rule (“Rule 15c3-1”) under the Securities Exchange Act of 1934. The Company has elected to compute its net capital using the alternative method, which requires the maintenance of minimum net capital equal to the greater of \$1,000 or 2% of aggregate debit balances arising from customer transactions, as defined.

As a registered futures commission merchant, the Company is subject to the Minimum Financial Requirements Rule pursuant to Regulation 1.17 under the Commodity Exchange Act, which requires the maintenance of minimum net capital, as defined, equal to the greater of 8% of the total customer risk margin requirements plus 8% of the total non-customer risk margin requirements required to be segregated pursuant to the Commodity Exchange Act.

At December 31, 2016, the 8% of the total non-customer risk margin requirements produced the greater net capital requirement. The Company had net capital of \$1,644,361, which was \$1,431,789 in excess of its required net capital.

## **13. Cash and Securities Segregated under Federal and Other Regulations**

As a registered broker-dealer, the Company is subject to the Customer Protection Rule (“Rule 15c3-3”) under the Securities Exchange Act of 1934. The Rule requires the deposit of cash and/or qualified securities, as defined, in a special reserve account for the exclusive benefit of customers. As of December 31, 2016, the Company made a computation related to Rule 15c3-3 and was required to maintain a balance of \$119,826 in this account. The Company had segregated cash in a money market demand account with a value of \$1,334 as of December 31, 2016. In addition, the Company had qualified securities with a market value of \$222,297 in a special reserve account for the exclusive benefit of customers as of December 31, 2016.

As of December 31, 2016, the Company made a computation related to the reserve requirement for Proprietary Accounts of Brokers (“PAB”). As of December 31, 2016, the Company made a computation related to PAB Rule 15c3-3 and was not required to maintain a balance in this account. The Company had segregated cash in a money market demand account with a value of \$20,021 as of December 31, 2016.

The Company is subject to Section 4d(2) and Regulation 30.7 under the Commodity Exchange Act (“CEA”), which requires a FCM to segregate, secure or sequester money, securities, funds and property related to customers’ regulated commodity futures accounts in a special bank account for the exclusive benefit of customers. As of December 31, 2016, the Company made a segregation computation related to Section 4d(2) and was required to maintain a balance of \$1,077,830 in this account. The total amount segregated was \$1,181,918, which consisted of segregated cash of \$233,544, deposits at clearing organizations of \$299,712 and funds and property related to customers’ regulated commodity balances with a fair value of \$648,662. These assets have been segregated under the CEA and represent funds deposited by customers and funds accruing to customers as a result of trades or contracts.

As of December 31, 2016, the Company made a secured computation related to Regulation 30.7 and was required to maintain a balance of \$107,083. The total amount segregated was \$136,505,

which consisted of secured cash of \$42,674, deposits at clearing organizations of \$81,212, and funds and property related to customers' regulated commodity balances with a fair value of \$12,619. Both amounts have been segregated under the CEA and represent funds deposited by customers and funds accruing to customers as a result of trades or contracts.

As of December 31, 2016, the Company made a customer cleared swaps computation under the CEA and was required to maintain a balance of \$628,330 in this account. The total amount segregated was \$751,512 which consisted of cash of \$66,207, deposits at clearing organizations of \$235,211, and funds and property related to customers' cleared swaps balances with a fair value of \$450,094 have been sequestered under the CEA and represent funds deposited by customers and funds accruing to customers as a result of trades.

#### **14. Credit Risk and Financial Instruments with Off-Balance Sheet Risk**

In the normal course of business, the Company executes and settles securities activities with customers, brokers and dealers and affiliates. These securities transactions are on a cash or margin basis. The Company is exposed to risk of loss on these transactions in the event the counterparty or affiliate fails to satisfy its obligations in which case the Company may be required to purchase or sell financial instruments at prevailing market prices.

The Company engages in various securities activities with a diverse group of domestic and foreign counterparties and affiliates. The Company's exposure to credit risk associated with the nonperformance of these counterparties in fulfilling their contractual obligations pursuant to securities activities can be directly impacted in volatile trading markets which may impair the ability of the counterparties to satisfy their obligations to the Company.

In margin transactions, the Company extends credit to its affiliates and customers, subject to various regulatory and internal margin guidelines, collateralized by cash and securities in the affiliates' or customers' accounts. In connection with these activities, the Company executes and clears affiliate and customer transactions involving the sale of securities not yet purchased, substantially all of which are transacted on a margin basis subject to individual exchange regulations. Such transactions may expose the Company to significant off-balance sheet risk in the event margin requirements are not sufficient to fully cover losses that affiliates and customers may incur. In the event the affiliate or customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at the prevailing market prices to fulfill the affiliates' and customer's obligations. The Company seeks to control the risks associated with its affiliate and customer activities by requiring affiliates and customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company monitors daily the required margin levels, and pursuant to such guidelines, requires the affiliate or customer to deposit additional collateral or to reduce positions when necessary.

In connection with securities financing activities, the Company enters into reverse repos and repos, primarily in U.S. government securities, and securities borrowing and lending arrangements which may result in significant credit exposure in the event the counterparty to the transaction is unable to fulfill its contractual obligations.

In accordance with industry practice, reverse repos are generally collateralized by securities held by the Company with a fair value in excess of the customers' or affiliates obligation under the contract and repos are collateralized by securities deposited by the Company with a fair value in excess of the Company's obligation under the contract. Similarly, securities borrowed and loaned

agreements are collateralized by deposits and receipts of cash. The Company attempts to minimize credit risk associated with these activities by monitoring customer credit exposure and collateral values on a daily basis and requiring additional collateral to be deposited with or returned to the Company when deemed necessary.

Securities sold, but not yet purchased represent obligations of the Company to deliver the specified securities or underlying security at the contracted price, and thereby, create a liability to repurchase them in the market at prevailing prices. Accordingly, these transactions result in off-balance-sheet risk as the Company's repurchase of such securities may exceed the amount recognized in the Company's Statement of Financial Condition.

The Company has entered into an irrevocable guarantee with BNPP for payment and performance of guaranteed obligations of BNPPSC.

**15. Fair Value Disclosures**

Due to the nature of its operations, substantially all of the Company's assets are comprised of cash and securities deposited with clearing organizations or segregated under federal and other regulations, reverse repos, securities borrowed, securities failed to deliver, receivables from customers, brokers, dealers, and clearing organizations, securities owned and U.S. agency securities TBA. Securities deposited with clearing organizations or segregated under federal regulations, securities owned, and U.S. agency securities TBA are carried at fair value based on the fair value hierarchy described. All remaining assets are short-term in nature and the carrying amounts are a reasonable estimate of fair value.

Similarly, substantially all of the Company's liabilities arise from repos, securities loaned, securities failed to receive, payables to customers, brokers, dealers, and clearing organizations, securities sold, not yet purchased and U.S. agency securities TBA. Securities sold, not yet purchased, and U.S. agency securities TBA are carried at fair value based on the fair value hierarchy described below. All remaining liabilities are short-term in nature and the carrying amounts are a reasonable estimate of fair value.

Due to the variable rate of interest charged on its subordinated loans the carrying value approximates the estimated fair value.

Assets and liabilities measured at fair value on a recurring basis are disclosed in the table below.

Level 1 – Assets and liabilities utilizing Level 1 inputs include U.S. Government and agencies securities, Listed equity options, Equities and convertibles, To-be-announced (“TBA”) contracts and Extended settlement contracts. Level 1 inputs are unadjusted quoted prices in active markets for assets or liabilities identical to those to be reported at fair value.

Level 2 – Assets and liabilities utilizing Level 2 inputs include U.S. Government and agencies securities, Corporate debt securities, Equities and convertibles, Private label mortgage and asset-backed securities, TBA contracts and Extended settlement contracts. Level 2 inputs are inputs other than quoted prices within Level 1 inputs that are observable either directly or indirectly. The Company uses prices of comparable securities in determining the fair value of Level 2 securities. Observable inputs other than quoted prices for the asset or liability (e.g. interest rates and yield

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curves observable at commonly quoted intervals, volatilities, prepayment speeds, loss severities, credit risks, and default rates).

Level 3 – During 2016, the Company had no activity in Level 3 assets. As of December 31, 2016, the Company has no assets or liabilities measured under Level 3 hierarchy.

**Assets Measured at Fair Value on a Recurring Basis as of December 31, 2016**

	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Netting and collateral</b>	<b>Total</b>
Securities segregated under federal and other regulations	\$ 439,953	\$ -	\$ -	\$ -	\$ 439,953
Financial instruments owned - at fair value					
U.S. Government and agencies securities	441,220	7,033,099	-	-	7,474,319
Corporate debt securities	-	1	-	-	1
Listed equity options	638,351	-	-	-	638,351
Equities and convertibles	615,028	7,438	-	-	622,466
Private Label Mortgage and Asset-based securities	-	429,880	-	-	429,880
Other assets					
U.S. agency securities TBA	539,840	-	-	(282,350)	257,490
Extended settlement receivables	641	2,597	-	(182)	3,056
	<u>\$ 2,675,033</u>	<u>\$ 7,473,015</u>	<u>\$ -</u>	<u>\$ (282,532)</u>	<u>\$ 9,865,516</u>

**Liabilities Measured at Fair Value on a Recurring Basis as of December 31, 2016**

	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Netting and collateral</b>	<b>Total</b>
Financial instruments sold, not yet purchased - at fair value					
U.S. Government and agencies securities	\$ 16,391	\$ -	\$ -	\$ -	\$ 16,391
Listed equity options	706,767	-	-	-	706,767
Equities and convertibles	377,095	-	-	-	377,095
Accrued expenses & other liabilities					
U.S. agency securities TBA	503,938	-	-	(182,561)	321,377
Extended settlement payables	540	4,172	-	(182)	4,530
	<u>\$ 1,604,731</u>	<u>\$ 4,172</u>	<u>\$ -</u>	<u>\$ (182,743)</u>	<u>\$ 1,426,160</u>

The carrying values of certain financial assets and liabilities that are not carried at fair value on the Statement of Financial Condition are carried at amounts that approximate fair value due to their short-term nature and generally negligible credit risk.

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**Assets Not Measured at Fair Value as of December 31, 2016**

	Carrying Value	Level 1	Level 2	Level 3	Total Estimated Fair Value
Cash	\$ 109,054	\$ 109,054	\$ -	\$ -	\$ 109,054
Cash segregated under federal and other regulations	363,781	363,781	-	-	363,781
Securities purchased under agreements to resell	2,747,369	-	2,747,369	-	2,747,369
Receivable from brokers, dealers and clearing organizations	1,826,575	-	1,826,575	-	1,826,575
Securities borrowed	531,290	-	531,290	-	531,290
Receivable from customers	155,325	-	155,325	-	155,325
Securities failed to deliver	82,267	-	82,267	-	82,267
Other Assets					
DTC/Exchange Membership	3,659	-	7,885	-	7,885
	<u>\$ 5,819,320</u>	<u>\$ 472,835</u>	<u>\$ 5,350,711</u>	<u>\$ -</u>	<u>\$ 5,823,546</u>

**Liabilities Not Measured at Fair Value as of December 31, 2016**

	Carrying Value	Level 1	Level 2	Level 3	Total Estimated Fair Value
Short-term borrowings	\$ 33,380	\$ -	\$ 33,380	\$ -	\$ 33,380
Securities sold under agreements to repurchase	7,776,594	-	7,776,594	-	7,776,594
Payable to customers	1,512,414	-	1,512,414	-	1,512,414
Payable to brokers, dealers and clearing organizations	1,071,090	-	1,071,090	-	1,071,090
Securities loaned	1,007,250	-	1,007,250	-	1,007,250
Securities failed to receive	116,193	-	116,193	-	116,193
Liabilities subordinated to the claims of general creditors	1,107,000	-	1,107,000	-	1,107,000
	<u>\$ 12,623,921</u>	<u>\$ -</u>	<u>\$ 12,623,921</u>	<u>\$ -</u>	<u>\$ 12,623,921</u>

**16. Derivative Instruments**

The derivative balances represent future commitments to exchange payment streams based on notional amounts or to purchase or sell other financial instruments at specific terms on a specific date. The Company enters into trading derivatives contracts to satisfy the needs of its clients, for trading purposes and to manage the Company's exposure to market and credit risks resulting from its trading and market making activities. The following table sets the fair value and the notional value of the Company's derivative contracts by major product type as of December 31, 2016:

	<b>Derivative Assets (1)</b>	<b>Derivative Liabilities (1)</b>	<b>Notional</b>
Listed equity options	\$ 638,351	\$ 706,767	\$ 8,837,334
U.S. agency securities TBA	257,490	321,377	111,274,838
Extended settlement receivables	<u>3,056</u>	<u>4,530</u>	2,451,201
Total included in Other assets and Accrued expenses and other liabilities	<u>\$ 898,897</u>	<u>\$ 1,032,674</u>	

(1) Derivative fair values include counterparty netting within product category

**17. Subsequent Events**

The Company evaluates subsequent events through the date on which the financial statements are issued. There have been no material subsequent events that occurred during this period that would require disclosure or adjustment to these financial statements.

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