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ANNUAL AUDITED REPORT NUV 282016 FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGIN | _{NING_} 10/01/2015 | AND ENDING | 09/30/16 |
|--|---------------------------------------|---------------------|--------------------------------|
| | MM/DD/YY | | MM/DD/YY |
| | A. REGISTRANT IDENTIFIC | CATION | |
| NAME OF BROKER-DEALER: R | aymond James (USA) Lt | d . | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE (| OF BUSINESS: (Do not use P.O. B | ox No.) | FIRM I.D. NO. |
| 2100 925 West Georgia St | reet | | |
| | (No. and Street) | | |
| Vancouver | BC Can | ada | V6C 3L2 |
| (City) | (State) | | (Zip Code) |
| NAME AND TELEPHONE NUMBER Sandra Richard | R OF PERSON TO CONTACT IN I | REGARD TO THIS RE | PORT 604-654-1223 |
| | | | (Area Code – Telephone Number) |
| В | . ACCOUNTANT IDENTIFI | CATION | |
| INDEPENDENT PUBLIC ACCOUNT KPMG LLP | TANT whose opinion is contained i | n this Report* | |
| THE TELE | (Name – if individual, state last, j | first, middle name) | |
| 777 Dunsmuir Street, PO Box 10426 | Pacific Centre Vancouver | ВС | V7Y 1K3 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | | |
| Certified Public Accou | ntant | | |
| Public Accountant | | | |
| Accountant not residen | t in United States or any of its poss | essions. | |
| | FOR OFFICIAL USE O | NLY | |
| | | | |
| | | | |

^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

| I, Sand | dra Richard | , swear (or affirm) that, to the best of |
|--------------|--|---|
| | owledge and belief the accompanying financial statement of the statement o | |
| of Sept | tember 30 , 20 1 | 6 , are true and correct. I further swear (or affirm) that |
| | | ficer or director has any proprietary interest in any account |
| 1RJ007 | 7492 Eiben Koll, 1RJ007484 Eiben Will, 1RJ004614 Dol | ynski Lauren, 1RJ004606 Dolynski Colin, 1RJ003939 Eiben Maxx |
| | | Danuel |
| | | Signature |
| | | Director and Chief Financial Officer |
| -/ | Alan Wong Raymond James Ltd. Notary Public Counsel | Title |
| | port ** contains (offeck all applicable boxes): Facing Page. | |
| | Statement of Financial Condition. | |
| ` , | Statement of Income (Loss). | |
| ` ` | Statement of Changes in Financial Condition. | |
| ☑ (e) | Statement of Changes in Stockholders' Equity or Par | tners' or Sole Proprietors' Capital. |
| | Statement of Changes in Liabilities Subordinated to | Claims of Creditors. |
| | Computation of Net Capital. | |
| | Computation for Determination of Reserve Requirem | |
| | Information Relating to the Possession or Control R | |
| ☑ (j) | Computation for Determination of the Reserve Requ | of the Computation of Net Capital Under Rule 15c3-1 and the |
| □ (k) | | Statements of Financial Condition with respect to methods of |
| (K) | consolidation. | Statements of Amanomic Constition with respect to inculous of |
| ☑ (i) | An Oath or Affirmation. | |
| |) A copy of the SIPC Supplemental Report. | |
| 団 (n) | A report describing any material inadequacies found to | o exist or found to have existed since the date of the previous audit |

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



KPMG LLP PO Box 10426 777 Dunsmuir Street Vancouver BC V7Y 1K3 Canada Telephone (604) 691-3000 Fax (604) 691-3031

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have audited the accompanying statements of financial condition of Raymond James (USA) Ltd. (the "Company") as of September 30, 2016 and 2015, and the related statements of operations and comprehensive income, changes in stockholder's equity, and cash flows for each of the years in the two year period then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company, as of September 30, 2016 and 2015, and the results of its operations and its cash flows for each of the years in the two year period then ended in conformity with U.S. generally accepted accounting principles.

The supplemental information contained in Schedules I and II has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. § 240.17a-5. In our opinion, the supplemental information contained in Schedules I and II is fairly stated, in all material respects, in relation to the financial statements as a whole.

Chartered Professional Accountants

November 25, 2016 Vancouver, Canada

KPMG ILP

RAYMOND JAMES (USA) LTD. (A WHOLLY OWNED SUBSIDIARY OF RAYMOND JAMES LTD.)

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(confidential)

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(A wholly owned subsidiary of Raymond James Ltd.) Statements of Financial Condition (Expressed in United States dollars) (confidential)

As of September 30, 2016, with comparative information for 2015

| | 2016 | 2015 |
|---|---------------|---------------|
| Assets | | |
| Cash and cash equivalents | \$ 4,400,777 | \$ 4,856,848 |
| Deposits in compliance with reserve requirements (note 4) | 3,033,665 | 3,027,767 |
| Client and broker receivables (note 6) | 9,294,671 | 18,723,365 |
| Due from related party (note 6) | 382,066 | 228,870 |
| Other assets | 375,301 | 19,789 |
| | \$ 17,486,480 | \$ 26,856,639 |
| Liabilities and Stockholder's Equity | | |
| Client and broker payables (note 6) | \$ 8,229,727 | \$ 17,689,138 |
| Other accounts payable | 18,951 | 364,524 |
| | 8,248,678 | 18,053,662 |
| Stockholder's equity: | | |
| Capital stock (note 5) | 1,045,000 | 1,045,000 |
| Retained earnings | 8,192,802 | 7,757,977 |
| | 9,237,802 | 8,802,977 |
| | | |

(A wholly owned subsidiary of Raymond James Ltd.) Statements of Operations and Comprehensive Income (Expressed in United States dollars) (confidential)

Year ended September 30, 2016, with comparative information for 2015

| | 2016 | 2015 |
|--|--------------|--------------|
| Revenue: | | |
| Commission income (note 6) | \$ 6,914,434 | \$ 7,290,885 |
| Interest income | 45,737 | 16,319 |
| Foreign exchange gain | 21,201 | 69,683 |
| | 6,981,372 | 7,376,887 |
| Expenses (note 6): | | |
| Commission expense | 3,588,674 | 3,761,312 |
| Employee compensation and benefits | 954,433 | 1,042,110 |
| Communication and information processing | 1,104,697 | 1,082,327 |
| Occupancy and equipment | 347,498 | 382,328 |
| Business development | 300,392 | 285,638 |
| Other | 155,069 | 182,212 |
| Interest | 2,726 | 2,459 |
| Clearance and floor brokerage | 2,070 | 3,604 |
| | 6,455,559 | 6,741,990 |
| Earnings before income taxes | 525,813 | 634,897 |
| Income taxes expense (note 7) | 90,988 | 609,629 |
| Net earnings and comprehensive income | \$ 434,825 | \$ 25,268 |

(A wholly owned subsidiary of Raymond James Ltd.) Statements of Changes in Stockholder's Equity (Expressed in United States dollars) (confidential)

Year ended September 30, 2016, with comparative information for 2015

| | Common shares | Retained earnings | Total |
|-----------------------------|------------------|-------------------|--------------|
| Balance, September 30, 2014 | \$ 1,045,000 | \$ 7,732,709 | \$ 8,777,709 |
| Net earnings | | 25,268 | 25,268 |
| Balance, September 30, 2015 | 1,045,000 | 7,757,977 | 8,802,977 |
| Net earnings | - | 434,825 | 434,825 |
| Balance, September 30, 2016 | \$ 1,045,000 | \$ 8,192,802 | \$ 9,237,802 |

(A wholly owned subsidiary of Raymond James Ltd.) Statements of Cash Flows (Expressed in United States dollars) (confidential)

Year ended September 30, 2016, with comparative information for 2015

| | 2016 | 2015 |
|--|-----------------|-----------------|
| Cash provided by (used in): | | |
| Operations: | | |
| Net earnings | \$ 434,825 | \$ 25,268 |
| Change in non-cash operating working capital (note 10) | (890,896) | (226,473) |
| | | |
| Decrease in cash and cash equivalents | (456,071) | (201,205) |
| Cash and cash equivalents, beginning of year | 4,856,848 | 5,058,053 |
| Cash and cash equivalents, end of year | \$ 4,400,777 | \$ 4,856,848 |
| Cash and cash equivalents consist of: | | |
| Cash | \$ 4,022,585 | \$ 4,478,732 |
| Term deposits | 378,192 | 378,116 |
| | \$ 4,400,777 | \$ 4,856,848 |

Supplemental cash flow information (note 10)

(A wholly owned subsidiary of Raymond James Ltd.)

Notes to Financial Statements
(Tabular amounts expressed in United States dollars, unless otherwise indicated)
(confidential)

Year ended September 30, 2016

1. Operations:

Raymond James (USA) Ltd. (the Company) is incorporated under the Canada Business Corporations Act. The Company was previously incorporated under the laws of the State of New York, United States of America, then merged with a newly incorporated Arizona company for purposes of continuance as an existing corporation under the Canada Business Corporations Act on September 15, 2006. The Company is a wholly owned subsidiary of Raymond James Ltd., a Canadian registered investment dealer and member of Investment Industry Regulatory Organization of Canada (IIROC), Canadian Investor Protection Fund, the Toronto Stock Exchange, TSX Venture Exchange, and the Montreal Exchange.

The Company is a broker-dealer registered with the United States Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority (FINRA), and Securities Investor Protection Corporation.

The Company is also a registered investment advisor with the SEC. While the Company accesses the Canadian securities markets, its clients are US and Canadian residents. The Company's primary business is institutional and its clients are US based institutions that wish to have access to the Canadian securities markets. This business is all delivery vs payment or receipt vs payment. The Company also has retail business that is private client-wealth management and uses US-based Pershing LLC as its clearing broker on a fully disclosed basis. Segment information is presented in note 9.

2. Significant accounting policies:

(a) Financial statement presentation:

The financial statements are presented in accordance with accounting principles generally accepted in United States of America.

(b) Securities transactions:

The Company records its agency securities transactions on a trade date basis.

(c) Commission income:

Commission income is recorded when earned on a trade date basis.

(d) Income taxes:

The Company follows the asset and liability method in accounting for income taxes which requires the recording of deferred assets and liabilities to recognize the expected future tax consequences of events that have been reflected in the Company's financial statements or tax returns and the adjustment of deferred tax balances to reflect tax rate changes. As at September 30, 2016 and 2015, the Company's tax basis in its assets and liabilities was equal to its financial statement basis amounts for such assets and liabilities.

(A wholly owned subsidiary of Raymond James Ltd.)

Notes to Financial Statements
(Tabular amounts expressed in United States dollars, unless otherwise indicated)
(confidential)

Year ended September 30, 2016

2. Significant accounting policies (continued):

(e) Cash and cash equivalents:

Cash equivalents are investments that mature in 90 days or less, when acquired, and are readily convertible into known amounts of cash.

(f) Financial instruments:

The fair value of cash and cash equivalents, deposits in compliance with reserve requirements, clients and broker receivables, due from related party, client and broker payables and other accounts payable approximate their fair value due to the short-term maturities of these instruments.

(g) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

3. New accounting pronouncements:

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers, which creates a new Topic Accounting Standards Codification (Topic 606). The standard is principle-based and provides a five-step model to determine when and how revenue is recognized. The core principle is that a company should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which we expect to be entitled in exchange for those goods or services. This standard is effective for interim or annual periods beginning after December 15, 2016 and allows for either full retrospective or modified retrospective adoption. Early adoption of this standard is not allowed. We are currently evaluating the impact of the adoption of Topic 606 will have on our financial statements.

4. Deposits in compliance with reserve requirements:

The deposit of \$3,033,665 cash at September 30, 2016 (2015 - \$3,027,767) is held in compliance with reserve requirements. The minimum amount (which fluctuates) required to be held on deposit under the reserve computation is \$12,997 (2015 - \$3,158), and is restricted.

(A wholly owned subsidiary of Raymond James Ltd.)
Notes to Financial Statements
(Tabular amounts expressed in United States dollars, unless otherwise indicated)
(confidential)

Year ended September 30, 2016

5. Capital stock:

| 2016 | 2015 |
|------|------|

Authorized:

400 voting common shares without par value

Issued:

400 common shares (2015 - 400)

\$ 1,045,000

\$ 1,045,000

6. Related party transactions:

Pursuant to an agreement dated March 1, 2008, between the Company and its parent Raymond James Ltd. (RJL), all securities and cash settlements with institutional clients, accounting, record keeping and regulatory processing and reporting services are provided to the Company by RJL. In consideration for these services, RJL receives 50% of all gross commissions and other fees earned with respect to trades conducted for institutional clients of Raymond James (USA) Ltd. In addition, Raymond James (USA) Ltd. is responsible for all direct expenses and is allocated operating expenses from RJL based on proportionate use. Fees are reviewed annually for reasonableness and consistent application.

During the year ended September 30, 2016, commissions and operating costs of \$6,180,672 (2015 - \$6,587,274) were paid to RJL. As at September 30, 2016, the Company has \$382,066 (2015 - \$228,870 receivable from) receivable from RJL. In addition, clients and brokers receivable include amounts due from RJL of \$1,325,333 (2015 - nil) and clients and brokers payable include amounts due to RJL of \$434,851 (2015 - \$13,504,272).

(A wholly owned subsidiary of Raymond James Ltd.)

Notes to Financial Statements
(Tabular amounts expressed in United States dollars, unless otherwise indicated)
(confidential)

Year ended September 30, 2016

7. Income taxes:

The total provision for income taxes in the statement of operations and comprehensive income is at a rate different than the combined federal and provincial statutory income tax rate for the following reasons:

| | 2016 | 2015 |
|--|---------------|---------------|
| Income before taxes | \$ 525,813 | \$ 634,897 |
| Combined federal and provincial statutory income | | |
| tax rate | 26.37% | 26.44% |
| Increase (decrease) in rate due to: | | |
| Meals and entertainment | 2.16% | 2.08% |
| Foreign exchange translation gains (losses) ⁽¹⁾ and other | (11.23%) | 67.50% |
| Effective income tax rate | 17.30% | 96.02% |
| Income tax expense | \$ 90,988 | \$ 609,629 |

⁽¹⁾ Raymond James (USA) Ltd. pays income taxes in Canada based on its taxable income calculated in Canadian dollars.

8. Net capital requirement:

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule which requires that the minimum net capital shall be the greater of \$250,000 or 2% aggregate debit items pursuant to Rule 15c3-3. At September 30, 2016, the Company had net capital pursuant to Rule 15c3-1 of \$8,480,240 (2015 - \$8,497,849) which was \$8,230,240 (2015 - \$8,247,849) in excess of its net capital requirement of \$250,000.

9. Segment Information:

The Company currently operates through two business segments: Private Client Group and Capital Markets. The business segments are determined based upon factors such as the services provided and the distribution channels served, and the financial results of the Company's segments are presented using the same policies as described in note 2. Segment results include charges allocating corporate overhead and benefits to each segment.

(A wholly owned subsidiary of Raymond James Ltd.)

Notes to Financial Statements

(Tabular amounts expressed in United States dollars, unless otherwise indicated)

(confidential)

Year ended September 30, 2016

The Private Client Group segment includes the retail branches located throughout Canada. These branches provide securities brokerage services including the sale of equities, mutual funds and fixed income products to their individual clients. The Capital Markets segment includes institutional sales and trading in Canada to US resident institutions. We provide securities brokerage, trading and research services to institutions with an emphasis on the sale of U.S. and Canadian equities and fixed income products.

(a) Revenues by segment:

| | 2016 | 2015 |
|----------------------|--------------|--------------|
| Capital Markets | \$ 5,463,162 | \$ 6,298,134 |
| Private Client Group | 1,518,210 | 1,078,753 |
| | \$ 6,981,372 | \$ 7,376,887 |

(b) Earnings (loss) before income taxes by segment:

| | 2016 | 2015 |
|---|-------------------------|---------------------------|
| Capital Markets Private Client Group | \$ 921,140 (395,327) | \$ 1,189,708 (554,811) |
| | \$ 525,813 | \$ 634,897 |

(c) Total assets by segment:

| | 2016 | 2015 |
|---|---------------------------|-------------------------|
| Capital Markets Private Client Group | \$16,473,309 1,013,171 | \$25,859,610 997,029 |
| | \$17,486,480 | \$26,856,639 |

(A wholly owned subsidiary of Raymond James Ltd.)

Notes to Financial Statements

(Tabular amounts expressed in United States dollars, unless otherwise indicated) (confidential)

Year ended September 30, 2016

10. Supplemental cash flow information:

| | 2016 | | 2015 |
|--|-----------------|----|-----------|
| Change in non-cash operating working capital: | | • | |
| Deposits in compliance with reserve requirements | \$ (5,898) | \$ | (695) |
| Client and brokers, net | (30,717) | | 89,618 |
| Other assets | (355,512) | | 3,294 |
| Due from related party | (153,196) | | (215,229) |
| Other accounts payable | (345,573) | | (103,461 |
| | \$ (890,896) | \$ | (226,473) |
| Supplementary information: | | | |
| Taxes paid | \$ 802,635 | \$ | 413,730 |

11. Liabilities subordinated to the claims of general creditors:

As at and during the years ended September 30, 2016 and 2015, the Company had no liabilities which were subordinated to the claims of general creditors.

12. Subsequent events:

Management has evaluated subsequent events through November 25, 2016, the date the financial statements were available to be issued. There were no subsequent events requiring adjustments to, or disclosures in, the financial statements.

(A wholly owned subsidiary of Raymond James Ltd.)
Computation of Net Capital Pursuant to SEC Rule 15c3-1
(Expressed in United States dollars)
(confidential)

Schedule I

Year ended September 30, 2016, with comparative information for 2015

| | 2016 | 2015 |
|------------------------------|--------------|--------------|
| Total capital: | | |
| Total ownership equity | \$ 9,237,802 | \$ 8,802,977 |
| Deductions: | | |
| Non-allowable assets: | | |
| Due from related party | 382,066 | 228,870 |
| Other deductions | 375,497 | 76,258 |
| Total deductions | 757,562 | 305,128 |
| Net capital | 8,480,240 | 8,497,849 |
| Minimum net capital required | 250,000 | 250,000 |
| Excess net capital | \$ 8,230,240 | \$ 8,247,849 |

The 2016 computation does not differ materially from the regulatory computation filed on its Focus II.

(A wholly owned subsidiary of Raymond James Ltd.)

Computation for Determination of Reserve Requirements and Information Related Schedule II to the Possession or Control Requirements Pursuant to SEC Rule 15c3-3

(Expressed in United States dollars)

(confidential)

Year ended September 30, 2016, with comparative information for 2015

As at September 30, 2016, the Company is subject to the reserve requirements under Rule 15c3-3 of the Securities Exchange Act of 1934. Under Rule 15c3-3, the excess of total credits over total debits was \$12,997 (2015 - \$3,158). Therefore, the minimum reserve required under 15c3-3 as at September 30, 2016 is \$12,997 (2015 - \$3,158). As at September 30, 2016, the Company had \$3,033,665 (2015 - \$3,027,767) in cash on deposit in compliance with reserve requirements.

The above computation does not differ materially from the computation the Company filed on its Focus II.

As at September 30, 2016 the Company is subject to the possession or control requirements pursuant to SEC Rule 15c3-3. Under Rule 15c3-3, as at September 30, 2016, the Company did not have any security positions required to be in possession or control, or required to be in possession or control that had not been reduced to possession or control in the proper time frame.



KPMG LLP PO Box 10426 777 Dunsmuir Street Vancouver BC V7Y 1K3 Canada Telephone (604) 691-3000 Fax (604) 691-3031

Report of Independent Registered Public Accounting Firm

The Board of Directors Raymond James (USA) Ltd.

We have reviewed management's statements, included in the accompanying Raymond James (USA) Ltd. Exemption Report (the Exemption Report), in which (1) Raymond James (USA) Ltd. (the Company) stated that it may file an Exemption Report for the period from October 1, 2015 through September 30, 2016 based on guidance received from the Securities and Exchange Commission Staff on September 17, 2015 because for its institutional business (i) the Company's items included in its reserve computations during the period from October 1, 2015 through September 30, 2016 were substantially all related to fails-to-receive and fails-to-deliver associated with RVP/DVP transactions and (ii) the Company had not taken possession of customer funds or securities at any time during the period from October 1, 2015 through September 30, 2016; (2) the Company identified the following provisions of 17 C.F.R. § 15c3-3 (k) under which the Company claimed an exemption from 17 C.F.R. § 240.15c3-3: (k)(2)(ii) (the exemption provisions); and (3) the Company stated that it met the identified exemption provisions from October 1, 2015 to September 30, 2016 except as described in its Exemption Report. The Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about the Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in the first paragraph above.

Chartered Professional Accountants

November 25, 2016 Vancouver, Canada

KPMG LLP

Exemption Report As of September 30, 2016

Raymond James (USA) Ltd. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. § 240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company may file an Exemption Report for the period from October 1, 2015 through September 30, 2016 based on guidance received from the Securities and Exchange Commission Staff on September 17, 2015 because for its institutional business (i) the Company's items included in its reserve computations during the period from October 1, 2015 through September 30, 2016 were substantially all related to fails-to-receive and fails-to-deliver associated with RVP/DVP transactions and (ii) the Company had not taken possession of customer funds or securities at any time during the period from October 1, 2015 through September 30, 2016.
- (2) The Company claimed an exemption from 17 C.F.R. § 240.15c3-3 under the provisions of 17 C.F.R. § 240.15c3-3 (k)(2)(ii) for its retail business..
- (3) The Company met the identified exemption provisions in 17 C.F.R. § 240.15c3-3(k)(2)(ii) from October 1, 2015 to September 30, 2016 except as described below:

| Date Transmitted | Description - Failed to Promptly Transmit by Noon the Next Business day | |
|---------------------|---|--|
| 3/10/2016 | Cheque delivered after 12:00pm next business day. Courier pick up after noon. | |
| 3/15/2016 | Cheque delivered after 12:00pm next business day. Courier pick up after noon. | |
| 4/11/2016 | Client sent in the cheque to the financial advisor without the new account application being approved. The New Client Account Form got held up with the branch manager for a few days well | |
| 4/28/2016 | Cheque sent the next business day. Courier records did not indicate time of pick up, therefore cannot validate cheque was transmitted by noon. | |
| 5/4/2016 | Cheque delivered after 12:00pm next business day. Courier pick up after noon. | |
| 6/15/2016 | Cheque delivered after 12:00pm next business day. Courier pick up after noon. | |
| 6/24/2016 | Cheque sent the next business day. Courier records did not indicate time of pick up, therefore cannot validate cheque was transmitted by noon. | |
| 6/24/2016 | Cheque sent the next business day. Courier records did not indicate time of pick up, therefore cannot validate cheque was transmitted by noon. | |
| 6/24/2016 | Cheque delivered after 12:00pm next business day. Courier pick up after noon. | |
| 7/27/2016 | These assets came from a third party bank and they would not issue a cheque to the Company's carrying broker for the client. The Company's carrying broker will only accept Canadian dollar cheques made to the Company's carrying broker. The third party bank issued cheque to the Company's carrying broker who then issued the cheque for the client. The cheque was stored in the cage for one night since the Company received it too late to get the Company's carrying broker's approval. Cheque was sent after noon the next business day. | |
| 9/12/2016 | Cheque delivered after 12:00pm next business day Courier pick up after noon | |

| Date Transmitted | Description - Failed to Promptly Transmit by Noon the Next Business day |
|---|--|
| 10/19/2015 | Security sent the next business day. Courier records did not indicate time of pick up, therefore cannot validate security was transmitted by noon. |
| 10/29/2015 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 11/6/2015 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 01/05/16 delivered to Transfer agent | Security certificate came into home office and was received at the security cage. The individual in charge of receiving had put the security certificate in the vault and had to immediately leave a she went into labor. The financial advisor thought the security certificate was lost until it was finally tracked down on 1/5/16. The security certificate was registered in the wrong name and had to be sent back to transfer agent |
| 1/25/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 2/10/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 2/10/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 3/14/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 4/5/2016 | Client sent in security certificates to the financial advisor without the new signed account. The security certificate was couriered to the Company's carrying broker once proper documentation was received. |
| 4/5/2016 | Client sent in security certificates to the financial advisor without the new signed account. The security certificate was couriered to the Company's carrying broker once proper documentation was received. |
| 4/6/2016 | Client sent in security certificates to the financial advisor without the new signed account. The security certificate was couriered to the Company's carrying broker once proper documentation was received. |
| 4/6/2016 | Client sent in security certificates to the financial advisor without the new signed account. The security certificate was couriered to the Company's carrying broker once proper documentation was received. |
| 4/8/2016 | Client sent in security certificates to the financial advisor without the new signed account. The security certificate was couriered to the Company's carrying broker once proper documentation was received. |
| 4/25/2016 | Joint account paperwork was not signed and security required reregistration causing delay in sending security to the Company's carrying broker. Security sent via courier once paperwork received. |
| 5/13/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 8/22/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |
| 9/14/2016 | Security sent after 12:00 pm next business day. Courier pick up after noon. |

We, the management affirm that, to the best of our knowledge and belief this Exemption Report is true and correct.

Sandra Richard

Chief Financial Officer

November 25, 2016



KPMG LLP PO Box 10426 777 Dunsmuir Street Vancouver BC V7Y 1K3 Canada Telephone (604) 691-3000 Fax (604) 691-3031

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES PURSUANT TO SEC RULE 17A-5(E)(4)

The Board of Directors Raymond James (USA) Ltd.

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended September 30, 2016, which were agreed to by Raymond James (USA) Ltd. (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC (collectively the Specified Parties of the report), solely to assist you and the Specified Parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of the Specified Parties. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with a copy of the checks noting no differences;
- Compared the amounts reported on the audited Form X-17A-5 for the year ended September 30, 2016 as applicable, with the amounts reported in Form SIPC-7 for the year ended September 30, 2016 noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with the General Ledger or other supporting schedules, noting no differences;
- Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in Form X-17A-5, the General Ledger, or related schedules supporting the adjustments; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.



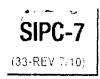
We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the Specified Parties and is not intended to be and should not be used by anyone other than these Specified Parties.

Chartered Professional Accountants

November 25, 2016 Vancouver, Canada

LPMG LLP



SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

For the fiscal year ended 9/30/2016 (Read carefully the costs off me in your Westing Guny before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

| | 42071 FINRA SEP RAYMOND JAMES (USA) LTD 925 WEST GEORGIA ST-2100 VANCOUVER BC V6C 3L2, CANADA | May programme and programme an | maining labe any correcti indicate on the Name and to contact resp | of the information shown on the ! requires correction, please e-mail ons to form@sipc.org and so the form filed. elephone number of person to ecting this form. Rickard |
|---------------------|--|--|--|--|
| 2. A. | . General Assessment (item 2e from page 2) | | | \$ 17,446.61 |
| В | Less payment made with SIPC-6 filed (exclude interest |) | | (5,124 42 |
| С | Date Paid Less prior overpayment applied | | | (|
| D | . Assessment balance due or (overpayment) | | | 9,322 19 |
| E | . Interest computed on late payment (see instruction E) fordays at 20% per annum Total assessment balance and interest due (or everpayment carried forward) | | | |
| F | | | s 9 322 19 | |
| G | PAYMENT: √ the box Check mailed to P.O. Box ☐ Funds Wired ☐ Total (must be same as F above) | \$ 9,322 (9) | | |
| Н | . Overpayment carried forward | \$(| |) |
| The pers that | SIPC member submitting this form and the on by whom it is executed represent thereby all information contained herein is true, correct complete. | Piccymon | a Ocymes L | |
| Data | d the day of 20 | | Outhorized CEO | Signatura; |
| | form and the assessment payment is due 60 days af | | al year. Retain | |
| This | period of not less than 6 years, the latest 2 years in | n an easily accessible | piace. | |
| EWER | Dates: Postmarked Received Review | | ріасе. | Forward Copy |

DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 10/1/2015 and ending 9/30/2016

| tem No. a. Total revenue (7.0611S Line 12/Piur NA Line 9, Code 4030) | | \$ 6,971.371 |
|---|--|---|
| b Additions: | | |
| (1) Total revenues from the securities business of subsidiaries (e predecessors not included above. | except foreign subsidiaries) and | |
| (2) Net loss from principal transactions in securities in trading ac | counts. | 4-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1 |
| (3) Net loss from principal transactions in commodities in trading | accounts. | |
| (4) Interest and dividend expense deducted in determining item 2 | a. | |
| (5) Net loss from management of or participation in the underwrit | ing or distribution of securities. | |
| (6) Expenses other than advertising, printing, registration fees ar profit from management of or participation in underwriting or | | |
| (7) Net loss from securities in investment accounts. | | |
| Total additions | | |
| c. Deductions: | | |
| (1) Revenues from the distribution of shares of a registered upen investment trust, from the sale of variable annuities, from the advisory services rendered to registered investment companie accounts, and from transactions in security futures products. | business of insurance, from investment | |
| (2) Revenues from commodity transactions. | | · |
| (3) Commissions, floor brokerage and clearance paid to other StF securities transactions. | PC members in connection with | |
| (4) Reimbursements for postage in connection with proxy solicital | lion | |
| (5) Net gain from securities in investment accounts. | | |
| (6) 100% of commissions and markups earned from transactions i (ii) Treasury bills, bankers acceptances or commercial paper from issuance date. | | |
| (7) Direct expenses of printing advertising and legal fees incurred related to the securities business (revenue defined by Section | | |
| (8) Other revenue not related either directly or indirectly to the se (See Instruction C): | ecurities business. | |
| (Deductions in excess of \$100,000 require documentation) | | <u></u> |
| . (9) (i) Total interest and dividend expense (FOCUS Line 22/PART | FHA Line 13. | |
| Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. | \$ <u>2,126</u> | |
| (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3950). | \$ | |
| Enter the greater of line (i) or (ii) | | 2,726 |
| Total deductions | | 2,726 |
| Pd. SIPC Net Operating Revenues | | \$ <u>6,978,645</u> |
| Re. General Assessment @ .0025 | | \$_17, GHE.6+ (to page 1. line 2.A.) |
| | | |