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REPORT FOR THE PERIOD BEGIN	NNING 10101120 MM/DD/		D ENDING	09/30/2016 MM/DD/YY	
	A. REGISTRANT IDE	NTIFICATI	ON		
NAME OF BROKER-DEALER:	LSON PARKER CO	NNAUY S	TEPHENSO		LY
ADDRESS OF PRINCIPAL PLACE	OF BUSINESS: (Do not us	se P.O. Box No.	) <b>INC.</b>	FIRM I.D. NO.	-
100 LEXINGTON	1 ST. STE. 150				
FURT WURTH	(No. and S TEXAS	,	7	10107	
(City)		tate)	(	Zip Code)	
NAME AND TELEPHONE NUMB	R OF PERSON TO CONTA	ACT IN REGAF	RD TO THIS REI	PORT	
······································				(Area Code - Telephone Num	nber)
	B. ACCOUNTANT IDE	ENTIFICATI	ION		
INDEPENDENT PUBLIC ACCOUN	JTANT whose opinion is co	ntained in this I	Report*		
PHILLIP V. GEORG	E, PLIC				
	(Name – if individual,	state last, first, mia	ldle name)	_	
5179 CR 1026	CELESTE		TX	75423	
(Address)	(City)		(State)	(Zip Code)	
CHECK ONE:	untant ent in United States or any of	f its possessions	5.		
	FOR OFFICIAL	USE ONLY			
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

:

I,	JR	MES A.	PARK	ER	, swear (or affirm) that, to the best of
-					icial statement and supporting schedules pertaining to the firm of
-	-	-	_		STEPHENSON INC.
		PTEMBE			, 20_10, are true and correct. I further swear (or affirm) that
neith	er 1	the company i	or any par	ner, proprictor, p	principal officer or director has any proprietary interest in any account
classi	ifie	d solely as tha	it of a custo	mer, except as fo	follows:
N	ON	E			
					ΛΟ
					Man
					Signature
					CHIEF FINANCIAL OFFICER
	~	<u> </u>	$\frown$		Title
blo	X19		1 NH		BLAIR ALPUERTO
1.000		Notary	Public		Notary Public, State of Texas Comm. Expires 08-26-2019
<b>m</b> 1 •					1 32
		Facing Page.	is (check al	applicable boxe	es):
		Statement of	Financial C	ondition.	
		Statement of			
				Financial Condit	ition.
					Equity or Partners' or Sole Proprietors' Capital.
					ordinated to Claims of Creditors.
		Computation			
					ve Requirements Pursuant to Rule 15c3-3.
					r Control Requirements Under Rule 15c3-3.
	()				explanation of the Computation of Net Capital Under Rule 15c3-1 and the eserve Requirements Under Exhibit A of Rule 15c3-3.
	w				d unaudited Statements of Financial Condition with respect to methods of
	(*)	consolidation		n the autieu all	a analated statements of rinancial condition with respect to memods of
	(I)	An Oath or A	-		
				lemental Report	t.
					acies found to exist or found to have existed since the date of the previous audit.
**Fa	or c	onditions of c	onfidential	treatment of cert	tain portions of this filing, see section 240.17a-5(e)(3).

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# PHILLIP V. GEORGE, PLLC Certified Public Accountant

### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors

Wilson Parker Connally Stephenson, Inc.

We have audited the accompanying statement of financial condition of Wilson Parker Connally Stephenson, Inc. (a Texas corporation) as of September 30, 2016, and the related statements of operations, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of Wilson Parker Connally Stephenson, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wilson Parker Connally Stephenson, Inc. as of September 30, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in Schedule I has been subjected to audit procedures performed in conjunction with the audit of Wilson Parker Connally Stephenson, Inc.'s financial statements. The supplemental information is the responsibility of Wilson Parker Connally Stephenson, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information contained in Schedule I is fairly stated, in all material respects, in relation to the financial statements as a whole.

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PHILLIP V. GEORGE, PLLC

Celeste, Texas November 21, 2016

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# Wilson Parker Connally Stephenson, Inc. Statement of Financial Condition September 30, 2016

#### ASSETS

Cash	\$ 194,718
Commissions receivable	26,000
Referral fees receivable	17,319
Prepaid expenses	3,012
Clearing deposit	25,000
Security deposit	5,190
Property and equipment, net	10,517
Total Assets	\$ 281,756

# LIABILITIES AND STOCKHOLDERS' EQUITY

### Liabilities

Accounts payable	\$ 8,133
Commissions payable	135,175
Income tax payable	4,932
Total Liabilities	148,240

# Stockholders' Equity

Common stock; no par value; 100,000 shares authorized; 45,000 shares issued; and 30,000	
shares outstanding.	6,000
Additional paid-in capital	36,190
Retained earnings	171,326
	213,516
Treasury stock, 15,000 shares at cost	(80,000)
Total Stockholders' Equity	133,516
Total Liabilities and Stockholders' Equity	\$ 281,756

The accompanying notes are an integral part of these financial statements.

Page 2

# Wilson Parker Connally Stephenson, Inc. Statement of Operations Year Ended September 30, 2016

#### Revenue

Securities commissions Mutual fund commissions Referral fees Interest income	\$	1,314,720 346,991 67,106 648
Total Revenue		1,729,465
Expenses		
Compensation and related costs		1,455,839
Occupancy and equipment costs		104,957
Clearing charges		79,770
Communications		29,409
Other expenses		24,400
Promotion		22,409
Regulatory fees		17,085
Professional fees		9,366
Expense reimbursements from related parties	•==	(30,695)
Total Expenses		1,712,540
Net income before provision for income taxes		16,925
Provision for federal income taxes		1,800
Net Income	\$	15,125

The accompanying notes are an integral part of these financial statements.

Page 3

# Wilson Parker Connally Stephenson, Inc. Statement of Changes in Stockholders' Equity Year Ended September 30, 2016

	Common Shares Outstanding	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Total Stockholders' Equity
Balances at September 30, 2015	30,000	\$6,000	\$31,000	\$156,201	(\$80,000)	\$113,201
Additional capital contributed – non-cash	-	-	5,190	-	-	5,190
Net income		<u> </u>		15,125		15,125
Balances at September 30, 2016	30,000	\$6,000	\$36,190	\$171,326	(\$80,000)	\$133,516

The accompanying notes are an integral part of these financial statements.

# Wilson Parker Connally Stephenson, Inc. **Statement of Cash Flows**

Year Ended September 30, 2016

<b>Cash flows from operating activities:</b> Net income Adjustments to reconcile net loss to	\$ 15,125
net cash provided by operating activities:	2 626
Depreciation expense	2,626
Changes in assets and liabilities	(5.000)
Increase in commissions receivable	(5,000)
Increase in referral fees receivable	(1,057)
Increase in prepaid expenses	(51)
Decrease in accounts payable	(162)
Increase in commissions payable	1,585
Increase in income taxes payable	 4,932
Net cash provided by operating activities	17,998
Net change in cash	17,998
Cash at beginning of year	 176,720
Cash at end of year	\$ 194,718
Supplemental Disclosures of Cash Flow Information:	

Cash paid during the year for:

Income taxes - federal	\$ -
Interest	\$ -

Non-Cash Financing Activity:

The deposit for the Company's office lease was paid by the Company's shareholders and recorded as additional paid-in capital during the year.

The accompanying notes are an integral part of these financial statements.

#### Note 1 – Nature of Business and Summary of Significant Accounting Policies

#### Nature of Business:

Wilson Parker Connally Stephenson, Inc. (the Company) was organized in May 1985 as a Texas Corporation. The Company is a broker/dealer in securities registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA) and Securities Investor Protection Corporation (SIPC). The Company is also a registered investment advisor with the state of Texas.

The Company operates pursuant to section (k)(2)(ii) exemptive provisions of Rule 15c3-3 of the Securities Exchange Act of 1934, and accordingly, is exempt from the remaining provisions of that Rule. The Company, does not hold customer funds or securities, but as an introducing broker or dealer, will clear all transactions on behalf of customers on a fully disclosed basis through a clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers and maintains and preserves all related books and records as are customarily kept by a clearing broker/dealer.

The Company's operations consist primarily of providing securities brokerage services to individuals located in the State of Texas.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepting accounting principles requires management to make estimates and assumptions that assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Fair Value of Financial Instruments

Substantially all of the Company's financial asset and liability amounts reported in the statement of financial condition are short-term in nature and approximate fair value.

#### Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Depreciation is calculated using the straight-line method over estimated useful lives of five to seven years.

#### Note 1 - Nature of Business and Summary of Significant Accounting Policies (continued)

#### **Revenue Recognition**

General securities commissions and related expenses are recorded on a trade date basis.

Mutual fund commissions and the related expenses are recorded on the trade date. Mutual fund trail fees are accrued as earned.

Referral fees consist of a percentage of the management fee and performance allocation earned by the unaffiliated hedge funds to whom clients are referred and are recorded as earned. The performance allocation is earned based on investment return benchmarks and can vary significantly from year-to-year.

#### Income Taxes

As of September 30, 2016, open Federal tax years include the tax years ended September 30, 2013 through September 30, 2015.

The Company is also subject to state franchise taxes.

#### Note 2 – <u>Transactions with Clearing Broker/Dealer</u>

The Company has an agreement with a national clearing broker/dealer to provide clearing, execution and other related services. The agreement requires minimum quarterly charges of \$25,000. The agreement also requires the Company to maintain a minimum of \$25,000 in an account with the clearing broker/dealer.

#### Note 3 - <u>Net Capital Requirements</u>

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At September 30, 2016, the Company had net capital of \$114,797, which was \$64,797 in excess of its net capital requirement of \$50,000. The Company's net capital ratio was 1.29 to 1.

#### Note 4 - Property and Equipment

Property and equipment is carried at cost less accumulated depreciation and consists of the following:

Furniture and fixtures and	
computer equipment	\$ 33,967
Accumulated depreciation	(23,450)
	<u>\$ 10,517</u>

Depreciation expense for the year was \$2,626 and is reflected in the accompanying statement of operations as occupancy and equipment costs.

#### Note 5 – <u>Income Taxes</u>

The current federal income tax provision differs from the expense expected that would result from applying the Federal statutory rate to the net income before provision for federal income taxes, due to a prior year refund of \$3,032 net of permanent non-deductible differences.

#### Note 6 – <u>Commitments and Contingencies</u>

#### Office Lease

The Company leases office space under a noncancelable operating lease through October 2017. The monthly lease payment is currently \$5,662 per month. Future minimum lease payments due for each of the years ending September 30 are as follows:

September 30, 2017	\$ 67,944
September 30, 2018	5,662
Total	<u>\$ 73,606</u>

The terms of the lease require the Company to provide liability insurance and cover certain general operating expenses with provision for escalation. Office rent expense for the year was \$81,694 and is reflected in the accompanying statement of operations as occupancy and equipment costs.

#### Note 6 - Commitments and Contingencies (continued)

#### **Contingencies**

The nature of the Company's business subjects it to carious claims, regulatory examination, and other proceedings in the ordinary course of business. The ultimate outcome of any such action against the Company could have an adverse impact on the financial condition, results of operations, or cash flows by the company.

#### Note 7 – <u>Retirement Plan</u>

The Company has established a Simple IRA Plan (Plan) for its employees. The Company and employees may contribute to the Plan. The Company will contribute matching contributions equal to the elective deferral of each employee, but not more 3% of the individual employee's compensation, up to \$14,500. Company matching contributions totaled \$26,914 for the year, and are included in compensation and related costs in the accompanying statement of operations.

#### Note 8 – Related Party Transaction/Economic Dependency/Concentration of Services

The shareholders of the Company, who are also registered of securities representatives and officers of the Company, generated approximately 77% of the Company's revenue and accounted for approximately 82% of the Company's commission expense for the year ended September 30, 2016. The Company is economically dependent upon the shareholders due to the concentration of services provided them.

The Company shares office space, personnel and resources with another company owned by one of the shareholders. The Company receives expense reimbursements related to these shared expenses which is computed and paid monthly. For the year ended September 30, 2016, the Company received \$30,695 in expense reimbursements from this related party.

#### Note 9 – Off-Balance-Sheet Risk

As discussed in Note 1, the Company's customers' securities transactions are introduced on a fully disclosed basis with its clearing broker/dealer. The clearing broker/dealer carries all of the accounts of the customers of the Company and are responsible for execution, collection and payment of funds, and receipt and delivery of securities relative to customer transactions. Off-balance-sheet risk exists with respect to these transactions due to the possibility that customers may be unable to fulfill their contractual commitments wherein the clearing broker/dealer may charge any losses it incurs to the Company.

### Note 9 – Off-Balance-Sheet Risk (continued)

The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and that customer transactions are executed properly by the clearing broker/dealer.

#### Note 10 – Subsequent Events

Management has evaluated the Company's events and transactions that occurred subsequent to September 30, 2016, through November 21, 2016, the date which the financial statements were available to be issued.

# Schedule I Wilson Parker Connally Stephenson, Inc. Supplemental Information Pursuant to Rule 17a-5 September 30, 2016

# **Computation of Net Capital**

Total stockholders' equity qualified for net capital	\$	133,516
Deductions and/or charges		
Non-allowable assets:		
Prepaid expenses		3,012
Security deposit		5,190
Property and equipment, net		10,517
Total deductions and/or charges		18,719
Net Capital	\$	114,797
Aggregate indebtedness		
Accounts payable	\$	8,133
Commissions payable		135,175
Income taxes payable		4,932
Total aggregate indebtedness	\$	148,240
Computation of basic net capital requirement		
Minimum net capital required (greater of \$50,000 or		
6 2/3% of aggregate indebtedness)	\$	50,000
Net capital in excess of minimum requirement	\$	64,797
Ratio of aggregate indebtedness to net capital	1.29 to 1	

See accompanying report of independent registered public accounting firm.

# Schedule I (Continued) Wilson Parker Connally Stephenson, Inc. Supplemental Information Pursuant to Rule 17a-5 September 30, 2016

#### **Reconciliation of Computation of Net Capital**

The above computation does not differ from the computation of net capital under Rule 15c3-1 as of September 30, 2016 as filed by Wilson Parker Connally Stephenson, Inc. on Form X-17A-5. Accordingly, no reconciliation is deemed necessary.

#### Statement Regarding the Reserve Requirements and Possession or Control Requirements

The Company operates pursuant to section (k)(2)(ii) exemptive provisions of Rule 15c3-3 of the Securities Exchange Act of 1934, in which all customer transactions are cleared on a fully disclosed basis through a clearing broker/dealer. Under these exemptive provisions, the Computation of Determination of the Reserve Requirements and Information Relating to the Possession or Control Requirements are not required.

### Statement Regarding Changes in Liabilities Subordinated to Claims of General Creditors.

No statement is required as no subordinated liabilities existed at any time during the year.

See accompanying report of independent registered public accounting firm.

### PHILLIP V. GEORGE, PLLC Certified Public Accountant

#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

Board of Directors

Wilson Parker Connally Stephenson, Inc.

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) Wilson Parker Connally Stephenson, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Wilson Parker Connally Stephenson, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3:(2)(ii) (the "exemption provisions") and (2) Wilson Parker Connally Stephenson, Inc. stated that Wilson Parker Connally Stephenson, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. Wilson Parker Connally Stephenson, Inc. is management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Wilson Parker Connally Stephenson, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

( JUDV. Son Pice

PHILLIP V. GEORGE, PLLC

Celeste, Texas November 21, 2016

# Wilson Parker Connally Stephenson, Inc.

100 Lexington Street, Suite 150 Fort Worth, TX 76102 817-926-4415 • 817-922-8000

Wilson Parker Connally Stephenson, Inc.'s Exemption Report

Wilson Parker Connally Stephenson, Inc. (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

- (1) The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3 (k):(2)(ii), and
- (2) The Company met the identified exemption provisions in 17 C.F.R. §240.15c3-3 (k) throughout the most recent fiscal year without exception.

Wilson Parker Connally Stephenson, Inc.

I, James A. Parker, swear and affirm that, to the best of my knowledge and belief, this Exemption Report is true and correct.

By

James A. Parker Chief Financial Officer

November 16, 2016