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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securifies Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 04/01/2015 AND ENDING 03/31/2016			/31/2016
KEI OKI TOK TILE TEKIOD BEGINNING_	MM/DD/YY		MM/DD/YY
A. REC	GISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Purshe	Kaplan Sterling Investr	nents, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. F	Box No.)	FIRM I.D. NO.
18 Corporate Woods Blvd		•	
	(No. and Street)		
Albany	NY		12211
(City)	(State)	(	Zip Code)
NAME AND TELEPHONE NUMBER OF PI	ERSON TO CONTACT IN	REGARD TO THIS RE	PORT 518-436-3536
			(Area Code – Telephone Number
B. ACC	COUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained	n this Report*	
Slocum DeAngelus & Associates	s P. C.		
	(Name – if individual, state last,	first, middle name)	
974 Albany Shaker Road	Latham,	NY	12210
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant		SECURITIE	ES AND EXCHANGE COMMISSION
Public Accountant			RECRIVED
Accountant not resident in Uni	ted States or any of its poss	essions.	MAY 2 7 2016
	FOR OFFICIAL USE C	DIVISION DIVISIONI DIVIS	ON OF TRADING & MARKETS

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

I, J. Peter Purcell	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying fin Purshe Kaplan Sterling Investments, Inc.	nancial statement and supporting schedules pertaining to the firm of
of March 31	, 20 16 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprieto classified solely as that of a customer, except a	or, principal officer or director has any proprietary interest in any account as follows:
	Λ Λ
KATHERINE M. FLOUTON Notary Public, State of New York No. 01FL5068617 Qualified in Schenectady County Commission Expires	Signature
Katherine M. Slortan Notary Public	Title
This report ** contains (check all applicable be a (a) Facing Page. (b) Statement of Financial Condition.  (c) Statement of Income (Loss).  (d) Statement of Changes in Financial Contains.	
(f) Statement of Changes in Liabilities Su (g) Computation of Net Capital.	'Equity or Partners' or Sole Proprietors' Capital.  abordinated to Claims of Creditors.  Serve Requirements Pursuant to Rule 15c3-3.
<ul> <li>(i) Information Relating to the Possession</li> <li>(j) A Reconciliation, including appropriat</li> <li>Computation for Determination of the</li> </ul>	n or Control Requirements Under Rule 15c3-3.  e explanation of the Computation of Net Capital Under Rule 15c3-1 and the Reserve Requirements Under Exhibit A of Rule 15c3-3.  and unaudited Statements of Financial Condition with respect to methods of
consolidation. (I) An Oath or Affirmation. (II) (III) (IIII) (IIII) (III) (III) (IIII) (III) (III) (IIII) (III) (III) (III) (III) (III) (I	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### PURSHE KAPLAN STERLING INVESTMENTS, INC.

FINANCIAL STATEMENTS
AND
REPORT OF INDEPENDENT REGISTERED
PUBLIC ACCOUNTING FIRM

MARCH 31, 2016 AND 2015

#### PURSHE KAPLAN STERLING INVESTMENTS, INC.

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VICTORIA J. VETSCH, C.P.A.

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MICHAEL J. RYAN, C.P.A.

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ALYSSA M. RIVENBURG, C.P.A.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors Purshe Kaplan Sterling Investments, Inc. Albany, New York

We have audited the accompanying balance sheets of Purshe Kaplan Sterling Investments, Inc. (a New York corporation) as of March 31, 2016 and 2015, and the related statements of income, changes in stockholder's equity and changes in liabilities subordinated to the general claims of creditors and cash flows for the years then ended, and the related notes to the financial statements that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Purshe Kaplan Sterling Investments, Inc as of March 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Slocum, DeAngelus & Associatio, P.C.

Slocum DeAngelus & Associates, P.C.

May 13, 2016 Albany, New York

#### PURSHE KAPLAN STERLING INVESTMENTS, INC. STATEMENTS OF FINANCIAL CONDITION MARCH 31, 2016 AND 2015

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ASSETS		
	<u>2016</u>	<u>2015</u>
CURRENT ASSETS		_
Cash and cash equivalents Receivables -	\$ 3,110,020	\$ 2,676,254
Clearing broker	229,796	311,922
Accrued commissions	5,586,688	5,208,211
Other	31,449	26,621
Prepaid income taxes	56,462	4,282
Prepaid expenses	26,212	147,472
Total current assets	9,040,627	8,374,762
FURNITURE AND EQUIPMENT, net of accumulated depreciation of \$ 403,760 and \$ 317,661 in 2016 and 2015, respectively	333,800	<u>356,010</u>
OTHER ASSETS  Cash deposited with clearing broker	175,000	175,000
Security deposits	17,982	16,882
Total other assets	192,982	191,882
TOTAL ASSETS	<u>\$ 9,567,409</u>	<u>\$ 8,922,654</u>
LIABILITIES AND STOCKHOLDER'S	EQUITY	
CURRENT LIABILITIES		•
Accounts payable and accrued expenses	\$ 7,385,298	\$ 6,821,567
Income taxes payable	2,521	7,434
•		
Total current liabilities	7,387,819	6,829,001
LONG-TERM LIABILITIES		
Deferred income taxes	96,802	103,243
Subordinated loan – Parent company	150,000	150,000
Total long-term liabilities	246,802	253,243
TOTAL LIABILITIES	7,634,621	7,082,244
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDER'S EQUITY		
Common stock, 200 shares no par value		
authorized, issued and outstanding	10,000	10,000
Additional paid in capital	119,028	119,028
Retained earnings	1,803,760	<u>1,711,382</u>
Total stockholder's equity	1,932,788	<u>1,840,410</u>
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$ 9,567,409	\$ 8,922,654
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#### PURSHE KAPLAN STERLING INVESTMENTS, INC., STATEMENTS OF INCOME FOR THE YEARS ENDED MARCH 31, 2016 AND 2015

	REVENUES		<u>2016</u>		<u>2015</u>
0	Mutual fund commissions Variable annuities, insurance and other product commissions Securities commissions Fee income Interest and other income	\$	37,661,652 16,498,226 4,327,378 799,143 72,988	\$	36,234,493 17,147,704 5,209,498 723,608 50,997
0	Total revenues		59,359,387		59,366,300
:	COST OF REVENUES (Supplementary schedule)		48,865,057	_	49,223,996
	GROSS PROFIT		10,494,330		10,142,304
0	OPERATING EXPENSES Rent Administrative payroll and benefits General and administrative (Supplementary schedule)		421,740 3,848,677 6,025,576		410,704 3,556,247 5,602,215
_	Total operating expenses		10,295,993		9,569,166
O	NET INCOME FROM OPERATIONS		198,337		573,138
	INTEREST EXPENSE		(22,875)		(22,813)
i	PROVISION FOR TAXES		(83,084)	_	(217,156)
0	NET INCOME	<u>\$</u>	92,378	<u>\$</u>	333,169

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# PURSHE KAPLAN STERLING INVESTMENTS, INC. STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY AND CHANGES IN LIABILITIES SUBORDINATED TO THE GENERAL CLAIMS OF CREDITORS FOR THE YEARS ENDED MARCH 31, 2016 AND 2015

		ommon Stock	F	dditional Paid In Capital		Retained Earnings	Total Stockholder's <u>Equity</u>
Balance-March 31, 2014	\$	10,000	\$	119,028	\$	1,378,213	\$1,507,241
Net income		-0-		-0-		333,169	333,169
Balance-March 31, 2015		10,000		119,028		1,711,382	1,840,410
Net income		-0-		-0-		92,378	92,378
Balance-March 31, 2016	<u>\$</u>	10,000	<u>\$</u>	119,028	<u>\$</u>	1,803,760	<u>\$1,932,788</u>

#### LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

Balance - March 31, 2015	\$ 150,000
Additional Loans	 -0-
Balance - March 31, 2016	\$ _150,000



#### PURSHE KAPLAN STERLING INVESTMENTS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED MARCH 31, 2016 AND 2015

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	<u>2016</u>	<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES	-	
Net income	\$ 92,378	\$ 333,169
Adjustments to reconcile net income to	, σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ σ	Ψ 000,100
net cash provided by operations:		
Depreciation	108,596	96,961
(Increase) decrease in:	100,000	
Receivables -	•	
Clearing broker	82,126	(12,229)
Accrued commissions	(378,477)	(486,091)
Other	(4,828)	2,214
Prepaid income taxes	(52,180)	(4,282)
Prepaid expenses	121,260	(128,202)
Security deposits	(1,100)	(120,202)
Increase (decrease) in:	(1,100)	-0-
Accounts payable and accrued expenses	563,731	538,709
Deferred income taxes	(6,441)	19,630
Income taxes payable	(4,913)	(54,428)
mcome taxes payable	(4,913)	(34,420)
Net cash provided by operating activities	520,152	305,451
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase furniture and equipment	(96.396)	(164 640)
Furchase furniture and equipment	(86,386)	(164,649)
CASH FLOW FROM FINANCING ACTIVITIES		* *
		(0.400)
Principal payments on long term debt		(3,402)
NET INCREASE IN CASH AND CASH EQUIVALENTS	433,766	137,400
CASH AND CASH EQUIVALENTS – BEGINNING		
OF YEAR	2,676,254	2,538,854
OI TEAR	2,070,234	2,030,004
CASH AND CASH EQUIVALENTS - END		
OF YEAR	\$ 3,110,020	\$ 2,676,254
SUPPLEMENTAL DISCLOSURES OF CA	SH FLOW INFORMATIO	N
		<del>_</del>
INCOME TAXES PAID		. •
Provision for income taxes per statement of income	\$ 83,084	\$ 217,156
Adjustments related to prepaid income taxes	52,180	4,282
Adjustments related to deferred income taxes	6,441	(19,630)
Adjustments related to income taxes payable	4,913	54,428
tanguatine na tanguat ta maanna tanaa pagasia	<u> </u>	04,420
TOTAL INCOME TAXES PAID	\$ 146,618	<u>\$ 256,236</u>
INTEREST DAID		
INTEREST PAID	<u>\$ 22,875</u>	<u>\$ 22,813</u>



## PURSHE KAPLAN STERLING INVESTMENTS, INC. SUPPLEMENTARY INCOME STATEMENT SCHEDULES FOR THE YEARS ENDED MARCH 31, 2016 AND 2015

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O		<u>2</u> 016	2015
	COCT OF REVENUES	<del></del>	<del></del>
	COST OF REVENUES Independent agent commissions	\$ 41.514.872	Ф 44 00E 22C
	Sales and trading salaries	• • • • • • • •	\$ 41,805,336
•	Professional liability insurance	2,840,114 1,808,103	3,120,277
0	Fees and regulatory	1,898,102	1,558,376
•	Clearing and execution	1,191,853	1,258,326
	Payroll taxes and benefits	537,610 716,876	644,525
	Retirement plan	•	650,536
	remement plan	<u> </u>	186,620
Ó	Total cost of revenues	<u>\$ 48,865,057</u>	\$ 49,223,996
	GENERAL AND ADMINISTRATIVE	•	•
	Management services	\$ 4,007,307	\$ 3,510,759
	Communication and technology	733,730	619,271
	Payroll and data processing	224,148	216,250
	Insurance	135,342	129,610
0	Travel	116,952	131,178
	Depreciation	108,596	96,961
	Postage	98,545	97,312
	Professional fees	89,153	232,466
	Computer supplies	88,401	92,277
	Meals and entertainment	87,152	86,505
0	Office	47,706	85,158
Ų	Telephone	56,538	54,873
	Customer statements	55,703	53,934
	Training and education	46,703	53,734
	Utilities	40,767	48,006
	Other	32,867	47,236
$\sim$	Advertising and promotion	18,492	23,353
0	Equipment rental and repair	<u>37,474</u>	23,332
	Total general and administrative	\$ 6,025,576	<u>\$ 5,602,215</u>



#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Purshe Kaplan Sterling Investments, Inc. (the "Company") is presented to assist in understanding the Company's financial statements. The financial statements and notes are representations of the Company's management who is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

#### NATURE OF OPERATIONS

The Company is a broker/dealer of securities registered under the Securities Exchange Act of 1934. The Company clears all of its customers' transactions through National Financial Services, LLC, ("NFS") another registered broker/dealer, on a fully disclosed basis. The Company has a deposit with NFS of \$ 175,000 pursuant to its clearing agreement.

The Company is a wholly-owned subsidiary of PKS Holdings, LLC (the "Parent Company", a New York State limited liability company).

#### METHOD OF ACCOUNTING

The Company records its revenue on the accrual basis of accounting. Revenues and related broker expenses are recorded on a trade date basis as securities transactions occur.

#### REVENUE RECOGNITION

Revenues are comprised of commission-based products for which we and our registered representatives receive an upfront commission and, for certain products, a trailing commission and fee income for administrative services. Our brokerage offerings include mutual funds, equities, variable and fixed annuities, alternative investments such as non-traded real estate investment trusts and business development companies, retirement and 529 education savings plans, fixed income and insurance.

#### CASH AND CASH EQUIVALENTS

The Company considers all highly liquid investment instruments purchased with a maturity of three months or less to be cash equivalents. Money market fund cash balances are included as cash and cash equivalents.

#### **ACCOUNTS RECEIVABLE**

The Company considers accounts receivable to be fully collectible, accordingly, no allowance for doubtful accounts has been established. If, in the future, management determines that amounts may be uncollectible, an allowance will be established and operations will be charged when that determination is made.

#### **DEPRECIATION**

Depreciation is provided by using the straight-line method for book purposes and accelerated rates for income tax purposes over varying useful lives from 3 to 7 years. Depreciation expense totaled \$ 108,596 and \$ 96,961 for the years ended March 31, 2016 and 2015, respectively.

#### **USE OF ESTIMATES**

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the recorded amounts of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### COMPENSATED ABSENCES

Compensated absences are paid as incurred on an annual basis and do not carry over to future years. Accordingly, no accrual for such costs has been made in these statements.

See Report of Independent Registered Public Accounting Firm



#### **INCOME TAXES**

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We account for income taxes under the assets and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined on the basis of the differences between the financial statement and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date.

We record uncertain tax positions in accordance with ASC 740 on the basis of a two-step process whereby (1) we determine whether it is more likely than not that the tax positions will be sustained on the basis of the technical merits of the position and (2) for those tax positions that meet the more-likely-than-not recognition threshold, we recognize the largest amount of tax benefit that is more than 50% likely to be realized upon ultimate settlement with the related tax authority.

The provision for income taxes includes the tax effects of transactions reported in the financial statements and consists of taxes currently due plus deferred taxes. The Company provides for income taxes using the applicable statutory rates. The components of income taxes for the years ended March 31, 2016 and 2015 are as follows:

	2016	<u>2015</u>
Current income tax expense Deferred income tax (benefit) expense	\$ 89,525 (6,441)	\$ 197,526 <u>19,630</u>
Total income tax expense	\$ 83,084	<u>\$_217,156</u>

The Company does business in most states within the United States and accordingly, pays a minimum tax to each of them.

Deferred income taxes relate to certain items being depreciated at an accelerated rate for income tax purposes and at the straight-line rate for book purposes resulting in a future tax liability.

#### SUBSEQUENT EVENTS

Subsequent events have been evaluated through May 13, 2016, which is the date the financial statements were available to be issued.

#### (2) COMMITMENTS

The Company is headquartered in Albany, New York. The Company also maintains a disaster recovery site in Latham, New York and a Co-location for data in Albany, New York. All premises are leased under the terms of non-cancelable operating leases.

<u>Location</u>	Expiration	 Base Annual Rent
Albany, New York	October 31, 2019	\$ 440,913
Albany, New York	` June 30, 2018	27,300
Latham, New York	March 31, 2020	13,200

Base annual rent does not include contractually billed additional incurred operating expenses. The Company has entered into sub-leasing agreements with other affiliated companies and received \$ 72,467 and \$ 61,354 for the years ended March 31, 2016 and 2015, respectively. Rent is shown net of sublease income on the statements of income.

See Report of Independent Registered Public Accounting Firm

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#### (2) COMMITMENTS (CONTINUED)

The future aggregate minimum rental payments under all leases are as follows:

Year Ended March 31,		Amount
2017	\$	481,413
2018		481,413
2019		278,424
2020		14,400

#### (3) RETIREMENT PLAN

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The Company maintains a 401(K) retirement plan for the benefit of its employees. Contributions to the plan by the Company are limited to a maximum of 3% of employee compensation and are based upon employee contributions. Employees must be 21 years of age and employed for three months to participate. Company contributions to the plan amounted to \$165,630 and \$186,620 in 2016 and 2015, respectively.

#### (4) RELATED PARTY TRANSACTIONS

The Company pays its Parent Company fees to cover management and other support costs. The total fees charged to the Company amounted to \$4,370,000 and \$3,770,000 in 2016 and 2015, respectively.

The Company receives reimbursement from two affiliates also owned by its parent company to cover operating costs. Reimbursements received for these costs totaled \$ 1,444,995 and \$ 1,281,622 in 2016 and 2015, respectively. Costs and expenses are shown net of these reimbursements on the statements of income.

The Company purchases certain of its insurance coverage against errors and omissions risk from a related company that is licensed and regulated under the laws of the British Virgin Islands. Independent registered representatives of PKS elect coverage from this affiliate or another carrier of their own choosing whose coverage meets PKS' adequacy standards. Policy premiums paid to this affiliate by PKS and by independent registered representatives of approximately \$879,823 and \$930,379 were paid in 2016 and 2015, respectively.

#### (5) LIABILITIES SUBORDINATED TO CLAIMS OF CREDITORS

In September, 2005, the Company borrowed \$ 150,000 from its parent company. The note and its related terms, which include interest at the annual rate of 15%, were found acceptable by FINRA as a satisfactory subordination agreement. Accordingly, the note principal amount is allowed as net capital in the computation described in Note (8). Interest paid pursuant to the subordination agreement was \$22,875 and \$22,813 for 2016 and 2015, respectively.

See Report of Independent Registered Public Accounting Firm
SLOCUM DEANGELUS ASSOCIATES PC

#### (6) NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital of \$ 250,000. Additionally, aggregate indebtedness can not exceed 1500% of net capital.

2016 2015

Computed net capital, including subordinated note \$ 985,714 \$ 830,787

Aggregate indebtedness, excluding subordinated note \_\_\_\_\_759% 834%

The Company is exempt from Rule 15c3-3 under subsection (k). Under this exemption, the "Computation for Determination of Reserve Requirements" and "Information Relating to the Possession or Control Requirements" are not required to be made.

The Company is under contractual obligation with its clearing broker to maintain net capital of \$750,000 and \$350,000 for 2016 and 2015, respectively.

#### (7) FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET CREDIT RISK

The activities of the Company's customers are transacted on either a cash or margin basis through the facilities of its clearing broker. In margin transactions, the clearing broker extends credit to the customers, subject to various regulatory and margin requirements, collateralized by cash and securities in the customer's account. In connection with these activities, the clearing broker may also execute and clear customer transactions involving the sale of securities not yet purchased.

These transactions may expose the Company to significant off-balance-sheet risk in the event margin requirements are not sufficient to fully cover losses which the customers may incur. In the event the customers fail to satisfy their obligations to the clearing broker, the Company may be required to compensate the clearing broker for losses incurred on behalf of the customers.

The Company, through its clearing broker, seeks to control the risk associated with its customers' activities by requiring customers to maintain margin collateral in compliance with various regulatory and internal guidelines. The clearing broker monitors required margin levels daily and, pursuant to such guidelines, requires the customers to deposit additional collateral, or reduce positions, when necessary.

#### (8) CONTINGENCIES

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In February 2016, the Financial Institutions Regulatory Authority (FINRA) commenced an enforcement action against the Company. FINRA alleges that the Company failed to offer the correct breakpoint discounts with respect to sales of various REITs to an institutional customer in the amount of approximately \$3.3 million, and that the total commissions of these sales in the amount of approximately \$11 million were not properly disclosed by the selling registered representative to that customer. The Company believes it has meritorious defenses against these allegations and intends to vigorously defend itself. This matter is in the early stages of litigation, is tentatively scheduled to be heard around March 2017, and no estimate of either the likelihood or liability of an outcome can be made at this time.

The Company has also been named as a defendant in other complaints which are in various stages of litigation. The Company is defending itself vigorously in these actions, each of which separately and in the aggregate are not likely to have a material impact on the financial position of the Company, and are adequately insured by an affiliate of the Company.

See Report of Independent Registered Public Accounting Firm

-10ASSOCIATES PC

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SCHENECTADY OFFICE:

MICHAEL J. RYAN, C.P.A.

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ALYSSA M. RIVENBURG, C.P.A.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON SUPPLEMENTARY INFORMATION REQUIRED BY RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

To the Board of Directors Purshe Kaplan Sterling Investments, Inc. Albany, New York

We have audited the accompanying financial statements of Purshe Kaplan Sterling Investments, Inc. as of and for the years ended March 31, 2016 and 2015, and have issued our report thereon dated May 13, 2016. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Exhibit I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. The supplementary information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves and other additional procedures, in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Slocum, DeAngelus & Associates, P.C.

SLOCUM DeANGELUS & ASSOCIATES, P.C.

May 13, 2016 Albany, New York

#### PURSHE KAPLAN STERLING INVESTMENTS, INC. SUPPLEMENTARY FINANCIAL INFORMATION MARCH 31, 2016 AND 2015

### EXHIBIT I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION

<u>NET CAPITAL</u>	<u>2016</u>	2015
Total stockholder's equity Add- Liabilities subordinated to claims of creditors	\$ 1,932,788 <u>150,000</u>	\$ 1,840,410 150,000
Total stockholder's equity	2,082,788	1,990,410
Deductions -	•	
Commissions aged or unallowable Other receivables Security deposits Funds reserved for regulatory fees Prepaid expenses Fixed assets	608,077 31,449 17,982 14,670 82,674 333,800	565,673 26,621 16,882 17,481 151,754 356,010
Total deductions	1,088,652	
Net capital before haircuts on money market accounts	994,136	855,989
Haircuts on money market accounts	8,422	25,884
Net capital	985,714	830,105
Net capital requirement (Based on aggregate indebtedness if greater than \$250,000)	498,975	462,150
Excess net capital	<u>\$ 486,739</u>	<u>\$ 367,955</u>
AGGREGATE INDEBTEDNI	<u>ESS</u>	
Accounts payable and accrued expenses Income tax payable	\$ 7,385,298 99,323	\$ 6,821,567 110,677
Total aggregate indebtedness	\$ 7,484,621	\$ 6,932,244
Ratio of aggregate indebtedness to net capital	7.59 to 1.00	8.34 to 1.00

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Note: There are no material differences between the preceding computation and the companies corresponding unaudited part II of form X-17a-5 as of March 31, 2016 and 2015.

MICHAEL J. SLOCUM, C.P.A.

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VICTORIA J. VETSCH, C.P.A.

Michael J. Ryan, C.P.A.

**SCHENECTADY OFFICE:** 518.372.5451

ALYSSA M. RIVENBURG, C.P.A.

#### REVIEW REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors Purshe Kaplan Sterling Investments, Inc. Albany, New York

We have reviewed management's statements, included in the accompanying exemption report, in which Purshe Kaplan Sterling Investments Inc., identified the following provisions of 17 C.F. R. Section 15c3-3(k) under which Purshe Kaplan Sterling Investments Inc. claimed an exemption from 17 C.F.R. Section 240.15c3-3(k)(2)(i), and Purshe Kaplan Sterling Investments Inc., stated that Purshe Kaplan Sterling Inc. met the identified exemption provision throughout the most recent fiscal year without exception. Purshe Kaplan Sterling Investments management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, include inquiries and other required procedures to obtain evidence about Purshe Kaplan Sterling Investments Inc.'s, compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is to the expression of an opinion on managements statements. Accordingly, we do not express such an opinion.

Based on our review we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set for the in paragraph (k)(2)(i) of rule 15c3-3 under the Securities Exchange Act of 1934.

Slocum, Deangelus & Associates, P.C. slocum, Deangelus & Associates, P.C.

May 13, 2016 Albany, New York



#### PURSHE KAPLAN STERLING INVESTMENTS INC. EXEMPTION REPORT

Purshe Kaplan Sterling Investments, Inc., is a registered broker-dealer subject to the Rule 17a5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4).

To the best of its knowledge and belief, Purshe Kaplan Sterling Investments, Inc. states the following:

- 1. Purshe Kaplan Sterling Investments, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provision of 17 C.F.R. §240.15c3-3(k)(2)(i).
- 2. Purshe Kaplan Sterling Investments, Inc. met the identified exemption provision in 17 C.F.R. §240.15c3-3(k) throughout the year ended March 31, 2016.

Purshe Kaplan Sterling Investments, Inc.

I, J. Peter Purcell affirm that, to my best knowledge and belief, this Exemption Report is true and correct.

By:

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J. Peter Purcell, CEO

May 13, 2016

MICHAEL J. SLOCUM, C.P.A.

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ALYSSA M. RIVENBURG, C.P.A.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Board of Directors
Purshe Kaplan Sterling Investments, Inc.
Albany, New York

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the period from April 1, 2015 to March 31, 2016, which were agreed to by Purshe Kaplan Sterling Investments, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC solely to assist you and the other specified parties in evaluating Purshe Kaplan Sterling Investments, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Purshe Kaplan Sterling Investments, Inc.'s management is responsible for Purshe Kaplan Sterling Investments, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries from their operating account noting no differences;
- 2. Compared the Total Revenue amounts of the audited Form X-17A-5 for the year ended March 31, 2016, with revenues reported on the FOCUS reports for the period from April 1, 2015 to March 31, 2016, as applicable, with the amounts reported in Form SIPC-7 for the period from April 1, 2015 to March 31, 2016, noting no differences.
- Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers relating to the reconciliation of total revenue and deductions to determination of SIPC Net Operating Revenues noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers reconciliation of total revenue and deductions to determination of SIPC Net Operating Revenues supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Slocum, DeAngelus & Associates, P.C. SLOCUM DEANGELUS & ASSOCIATES, P.C.

May 13, 2016 Albany, New York

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