

		OMB APPROVAL			
SEC	16001010		OMB Number: 3235-0123		
Mail Processing	16021016		Expires: March 31, 2016 Estimated average burden		
Saction	NNUAL AUDITED P	REPORT	hours per response 12.00		
FEA 29 2015	FORM X-17A-		<u></u>		
	PART III	•	SEC FILE NUMBER		
Washington DC		*	8- 33724		
416	FACING PAGE	2			
	d of Brokers and Dealers				
Securities Ex	change Act of 1934 and R	ule 17a-5 Thereur	ider		
REPORT FOR THE PERIOD BEGINNIN	NG 01/01/15	AND ENDING	12/31/15		
	MM/DD/YY		MM DD YY		
A. I	REGISTRANT IDENTIFI	CATION			
NAME OF BROKER-DEALER: Ster	rn Brothers & Co.		OFFICIAL USE ONLY		
ADDRESS OF PRINCIPAL PLACE OF	Box No.)	FIRM I.D. NO.			
*8000 Maryland Ave. Ste			Lean		
	(No. and Street)				
Saint Louis			63105		
(City)					
			(Zip Code)		
NAME AND TELEPHONE NUMBER O Jason Miriani 314-7	727-5519	REGARD TO THIS RI	SPORT		
	• ••••••		Area Code - Telephone Number)		
B. A	CCOUNTANT IDENTIF	ICATION			
INDEPENDENT PUBLIC ACCOUNTAI	NF whose opinion is contained a	in this Report*			
Crowe Horwath LLP					
	(Name - if individual, state last	firsi, middle name)	<u> </u>		
488 Madison Ave. Floor 3	3 New York	NY	10022		
(Address)	((ity)		(Lip (ode)		
CHECK ONE.					
CHECK ONE:					
Certified Public Accounta	1				
Public Accountant					
Accountant not resident in	United States or any of its poss	essions.			
······	FOR OFFICIAL USE C	DNLY			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

•

1

ne no

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

 I.
 Peggy P. Finn
 . swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Stern Brothers & Co.
 , as of December 31
 , 20 15
 , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

ADRIENNE L. PINES Notary Public - Notary Seal State of Missouri

Commissioned for St. Louis City My Commission Expires: June 10, 2016 Commission Number, 12380835

ignature

Title

Chairperson and Chief Executive Officer

Notary Public

This report ** contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- 🖾 (d) Statement of Changes in Financial Condition.
- 2 (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- □ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- 🖾 (1) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Crowe Horwath LLP Independent Member Crowe Horwath International

1.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Stern Brothers & Co. St. Louis, Missouri

We have audited the accompanying statement of financial condition of Stern Brothers & Co. as of December 31, 2015, and the related notes to the financial statement. This financial statement is the responsibility of Stern Brothers & Co.'s management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Stern Brothers & Co. as of December 31, 2015, in conformity with accounting principles generally accepted in the United States of America.

Crow Howath LLP

Crowe Horwath LLP

New York, New York February 26, 2016

Stern Brothers & Co. Statement of Financial Condition December 31, 2015 Available for Public Inspection

Assets				
Cash and cash equivalents	\$ 147,541			
Securities owned, at fair value	1,480,943			
Receivable from clearing broker	5,285,457			
Deposit with clearing broker	100,000			
Other receivables, net	816,234			
Accrued interest receivable from securities	9,307			
Prepaid expenses and other assets	216,705			
Deferred income taxes	145,131			
Property and equipment, net	11,389			
Total assets	<u>\$ 8,212,707</u>			
Liabilities and Stockholders' Equity				
Liabilities				
Payable to clearing broker	\$ 1,458,800			
Accounts payable	190,902			
Accrued liabilities	963,102			
Income tax payable	23,322			
Deferred rent and revenue	89,711			
Total liabilities	2,725,837			
Commitments and contingent liabilities (Note 8)				
Stockholders' equity				
Common stock, \$0.001 par value;				
10,000,000 shares authorized, 3,508,675 shares issued	3,509			
Additional paid-in capital	3,109,505			
Retained earnings	3,078,501			
Treasury stock, at cost, 337,232 shares	(704,645)			
Total stockholders' equity	5,486,870			
Total liabilities and stockholders' equity	\$ 8,212,707			

The accompanying notes are an integral part of this financial statements.

2

1. Corporate Operation

Stern Brothers & Co. (the "Company") is a WBENC certified Women's Business Enterprise, a state of Missouri certified Women-owned Business Enterprise, a registered securities broker/dealer with the Securities and Exchange Commission, and a member of the Financial Industry Regulatory Authority and the Securities Investor Protection Corporation. The predominant businesses of the Company are underwriting bond offerings for municipalities, providing financial services related to tax-exempt financing, and acting as principal in transactions for the purchase and sale of various types of debt securities. Securities traded for its account consist primarily of tax-exempt obligations.

The Company has entered into an agreement (the "Agreement") with an unrelated broker/dealer to process and clear all of the Company's securities transactions. Substantially, all of the Company's investments are held by the broker/dealer to facilitate the Company's trading activities. Although there are a number of unrelated broker/dealer entities which could provide comparable services to the Company on terms generally equivalent to the Agreement, a change in the clearing relationship could cause the Company to experience delays in purchases or sales of its investments.

2. Summary of Significant Accounting Policies

The following is a summary of the significant accounting policies used in the preparation of these financial statements:

- A. Securities owned are carried at fair value. At year-end, these securities consist primarily of state and municipal bonds.
- B. An allowance for doubtful accounts is established as needed for specific receivables which may be uncollectible. A receivable is charged off by management as a loss when deemed uncollectible, although collection efforts continue and recoveries may occur.
- C. Proprietary securities transactions are recorded on the trade date, as if they had settled.
- D. Prepaid expenses and others assets include rental deposits and other prepaid expenses.
- E. Property and equipment are recorded at cost. When assets are retired or otherwise disposed of, the cost and related accumulated depreciation and amortization is removed from the accounts. Any realized gain or loss on sale would be recorded in the statement of operations.
- F. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

- G. Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there are such matters that will have a material effect on the financial statements.
- H. Treasury stock is accounted for using the cost method whereby the entire cost of the acquired stock is recorded as treasury stock. When treasury stock is reissued, the FIFO method is used.
- I. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

3. Other Receivables, Net

Other receivables at December 31, 2015 consist of the following:

Remarketing fees receivable	\$ 635,656
Financial advisory fees and other receivables	207,808
Related party receivable	165,658
	1,009,122
Less allowance for doubtful accounts	192,888
	\$ 816,234

4. Borrowings

Bank borrowings

The Company maintains a credit facility with Parkside Financial Bank & Trust. The facility is unsecured and permits the Company to draw on the credit facility in amounts up to \$3,000,000. The interest rate on borrowings under this credit facility is the greater of 5 percent or a fluctuating rate equal to 50 basis points plus the Parkside Financial Bank & Trust's prime rate, which was 3.50 percent at December 31, 2015. There were no outstanding borrowings under this credit facility at December 31, 2015. The credit facility expires on March 23, 2016 and contains customary representations and warranties, covenants, and events of default. The Company believes that circumstances that might give rise to breach of these covenants or an event or default as specified in the credit facilities are remote.

Clearing broker borrowings

The Company maintains its proprietary trading accounts with its clearing broker. These accounts hold the Company's securities inventory and are collateralized by deposits totaling \$100,000, and all the Company's securities inventory. The Company may borrow up to an agreed-upon percentage of the value of the collateral as specified in the Agreement. The accounts bear interest at 75 basis points plus the clearing broker's cost of funds. The Company does not pay cash for

these amounts as they are netted against revenues owed to the Company from the clearing broker. There was \$1,463,492 of investments in the accounts at December 31, 2015. The payable to the clearing broker is net of unrealized gains in the aforementioned investments of \$4,692 at December 31, 2015.

5. Income Taxes

At January 1, 2015 and December 31, 2015, the Company had no unrecognized tax benefits recorded. The Company does not expect the amount of unrecognized tax benefits to significantly change within the next twelve months.

The components of the deferred income taxes as of December 31, 2015 are as follows:

Deferred income tax asset:	
AMT tax credit carry forwards	\$ 33,189
State net operating loss carry forwards	222
Deferred rent and revenue	33,196
Allowance for doubtful accounts	71,643
Accumulated depreciation	6,881
	\$ 145,131

The Company is subject to U.S. federal income tax as well as income tax of the state of Missouri, and various other states. The Company is no longer subject to examination by taxing authorities for years before 2012.

6. Property and Equipment

The major components of property and equipment at December 31, 2015 are as follows:

			Estimated Useful Life
Furniture and fixtures	\$	197,561	7 years
Office equipment		325,932	3-5 years
Leasehold improvements		53,179	Life of lease
		576,672	
Less accumulated depreciation and amortization		565,283	
Property and equipment, net	<u>\$</u>	11,389	

7. Stockholders' Equity

From time to time, the Board of Directors authorizes the Company to repurchase its common stock. During the year ended December 31, 2015, the Board of Directors did not authorize any repurchases.

8. Commitments and Contingent Liabilities

The Company is a party to operating lease agreements for the rental of office space that expire in various years. Rent expense is recognized on a straight-line basis over the life of the lease rather than in accordance with the actual lease payments. Deferred rent and revenue represents the adjustments to future rents as a result of using the straight-line method as well as revenue collected but not earned as of December 31, 2015.

At December 31, 2015, future minimum lease payments under the operating leases are approximately as follows:

Year ending December 31,

2016	\$ 292,953
2017	253,693
2018	215,213
2019	160,317
	\$ 922,176

In the normal course of its business, the Company may be contingently liable to its clearing broker/dealer for specified potential losses such as the margin requirements of customer margin securities transactions, the failure to deliver securities sold or nonpayment of securities purchased by a customer. The Company seeks to minimize this risk through procedures designed to monitor the credit worthiness of its customers and that customer transactions are executed properly by the clearing broker/dealer. The maximum potential amount of future payments that the Company could be required to make under these circumstances cannot be estimated. Based on historical experience, the Company believes that it is unlikely it will have any payments related to these items and that any payments would be immaterial and accordingly has not recorded any obligation in its financial statements related to these items.

9. Net Capital Requirement

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain minimum net capital and the ratio of aggregate indebtedness to net capital shall not exceed fifteen to one. At December 31, 2015, the Company had net capital and minimum net capital required of \$4,223,150 and \$100,000, respectively. The Company's percentage of aggregate indebtedness to net capital was 27.88 percent at December 31, 2015. The Company claims exemption from certain requirements of Rule 15c3-3 pursuant to section (k)(2)(ii). All customer transactions are cleared through a broker-dealer on a fully disclosed basis and the Company does not hold funds for the account of its customers.

10. Financial Instruments With Off-Balance Sheet Risk and Concentrations of Credit Risk

The clearing and depository operations for the Company's securities transactions are performed by its clearing broker pursuant to the Agreement. At December 31, 2015, all of the non-equity securities owned, which are presented on the accompanying Statement of Financial Condition, are positions with and amounts due principally from the clearing broker, who is a member of a nationally recognized exchange. The Company also maintains a \$100,000 deposit with its clearing broker and has a receivable of \$5,285,457 as of December 31, 2015. The Company consistently monitors the credit worthiness of the clearing broker to mitigate the Company's exposure to credit risk. Also, at December 31, 2015, the Company has cash of \$142,842 deposited at Parkside Financial Bank & Trust.

11. Fair Value Measurements

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate fair value:

Securities owned

The fair values of securities owned are determined by obtaining quoted prices on nationally recognized securities exchanges or matrix pricing, which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities' relationship to other benchmark quoted securities. Inputs to the matrix pricing include recent transactions of similar securities and other observable market data.

Financial Assets	Fair value		Quote In active for identic (Lev	markets al assets	Ő	ificant other bservable Inputs (Level 2)	Unob Ir	nificant servable iputs evel 3)
State/political subdivisions:								
AAA rated	\$	-	\$	-	\$		\$	-
AA rated		-		-		-		-
A rated	1,369,14	48		-		1,369,148		-
BB rated		-		-		-		-
Quasi governmental bond	85,90	09		-		85,909		-
Corporate Bonds	8,4	35		-		8,435		-
Equity securities:								
Corporate Equity	17,4	51		17,451		-		
Total securities owned	\$ 1,480,94	43	\$	17,451	\$	1,463,492	\$	-

Securities owned measured at fair value on a recurring basis are summarized below as of December 31, 2015:

Current assets, exclusive of securities owned, are carried at book value, which approximates their fair value, and liabilities are carried at amounts approximating fair value based on their relatively short due dates.

12. Risks and Uncertainties

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in risks in the near term would materially affect the amounts reported in the statement of financial condition, operations and stockholders' equity. The risk of loss on unsettled transactions relates to customers' and other counterparties' inability to fulfill their contracted obligations.