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**PUBLIC**

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**



SEC FILE NUMBER
8-25338

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/15 AND ENDING 12/31/15  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: American Municipal Securities, Inc.

OFFICIAL USE ONLY
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

720 Second Avenue South

(No. and Street)

Saint Petersburg

(City)

FL

(State)

33701

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Hacker, Johnson & Smith PA

(Name - if individual, state last, first, middle name)

500 N Westshore Blvd., Ste 1000 Tampa

(Address)

(City)

FL

(State)

33609

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

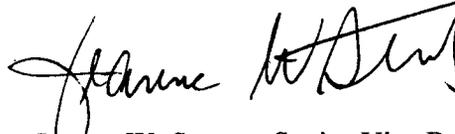
\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

*ty 3/1*

## OATH OR AFFIRMATION

I, the undersigned officer of American Municipal Securities, Inc., affirm that, to the best of my knowledge and belief the accompanying financial statements and accompanying schedules pertaining to the firm of American Municipal Securities, Inc., as of December 31, 2015, are true and correct. I further affirm that neither the Company, nor any officer or director has any proprietary interest in any account classified solely as that of a customer.

American Municipal Securities, Inc.



Jeanne W. Steuart, Senior Vice President  
Financial and Operations Principal

Sworn to and subscribed before me this  
25<sup>th</sup> day of February, 2016.



(Signature of Notary Public)

Personally known: X



This report \*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income.
- (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) And Oath or Affirmation.
- (m) A copy of SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portion of this filing. see section 240.17a-5(e)(3).



## HACKER, JOHNSON & SMITH PA

Fort Lauderdale  
Orlando  
Tampa

Certified Public Accountants

### Report of Independent Registered Public Accounting Firm

To the Stockholders  
American Municipal Securities, Inc.  
St. Petersburg, Florida

We have audited the accompanying statement of financial condition of American Municipal Securities, Inc. (the "Company") as of December 31, 2015, and the related statements of income, changes in stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2015, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States.

The computation of net capital under Rule 15c3-1 of the Securities and Exchange Commission has been subjected to audit procedures performed in conjunction with the audit of the Company's financial statements. The supplemental information is the responsibility of the Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 15c3-1 of the Securities and Exchange Commission. In our opinion, the Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission is fairly stated, in all material respects, in relation to the financial statements as a whole.

HACKER, JOHNSON & SMITH PA  
Tampa, Florida  
February 22, 2016

**AMERICAN MUNICIPAL SECURITIES, INC.**

**Statement of Financial Condition**

**December 31, 2015**

**Assets**

Cash, including interest-bearing deposits of \$43,049	\$ 94,332
Receivable from clearing organization	36,079
Securities owned, at fair value	11,453,093
Accrued interest receivable	234,702
Premises and equipment, net	20,652
Other assets and prepaid expenses	<u>56,036</u>
Total	\$ <u>11,894,894</u>

**Liabilities and Stockholders' Equity**

**Liabilities:**

Accounts payable	37,850
Payable to clearing broker	4,910,045
Accrued expenses and other liabilities	<u>1,753,343</u>

Total liabilities 6,701,238

Commitments and contingencies (Notes 3, 8 and 9)

**Stockholders' equity:**

Preferred stock, \$10 cumulative, par value \$.10 (authorized 45,000 shares; none issued)	-
Common stock, \$.10 par value (authorized 30,000 shares; 6,600 issued and outstanding)	660
Additional paid-in capital	306,640
Retained income	<u>4,886,356</u>

Total stockholders' equity 5,193,656

Total \$ 11,894,894

See accompanying Notes to Financial Statements.

# AMERICAN MUNICIPAL SECURITIES, INC.

## Notes to Financial Statements

December 31, 2015 and the Year Then Ended

### (1) Summary of Significant Accounting Policies

American Municipal Securities, Inc. (the "Company") is a securities broker/dealer headquartered in St. Petersburg, Florida with a branch office in Little Rock, Arkansas. The Company is a retail securities dealer and market maker operating primarily in the United States of America. The following items comprise the significant accounting policies which the Company follows in preparing and presenting its financial statements:

Management has evaluated all significant events occurring subsequent to the balance sheet date through February 22, 2016, which is the date the financial statements were available to be issued, determining no events require additional disclosure in the financial statements.

**Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Securities and Security Transactions.** The Company clears its proprietary and customer transactions through another broker-dealer on a fully disclosed basis. Commission income and expense on customer transactions are earned from the sale of exchange listed securities, mutual funds and insurance products. Income and expenses related to security transactions are recorded on a trade date basis. Securities owned are carried at fair value. Unrealized gains and losses on securities owned are reflected currently in principal transactions.

**Interest.** The Company earns interest on its securities portfolio. Interest is accrued and recorded when it is earned.

**Depreciation and Amortization.** Depreciation is provided using accelerated methods over the estimated useful lives of the assets. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the term of the lease

**Income Taxes.** The stockholders of the Company have elected to be taxed as an S-Corporation. For federal and state income tax purposes, all items of income and expense flow through to its stockholders, therefore no provision for income taxes is reflected in these financial statements.

(continued)

# AMERICAN MUNICIPAL SECURITIES, INC.

## Notes to Financial Statements, Continued

### (1) Summary of Significant Accounting Policies, Continued

***Income Taxes, Continued.*** GAAP sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than fifty percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management's judgment. The Company's status as an S-Corporation is defined as a tax position under this accounting guidance. As of December 31, 2015, management is not aware of any uncertain tax positions that would have a material effect on the Company's financial statements.

The Company recognizes interest and penalties on income taxes as a component of income tax expense, should such an expense be realized.

The Company files a U.S. Income Tax Return for an S-Corporation. With few exceptions, the Company is no longer subject to U.S. federal income tax examination by the Internal Revenue Service for years before 2012.

***Fair Value Measurements.*** Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The hierarchy describes three levels of inputs that may be used to measure fair value:

Level 1: Observable inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; and model-driven valuations whose inputs are observable or whose significant value drivers are observable. Valuations may be obtained from, or corroborated by, third-party pricing services.

Level 3: Unobservable inputs to measure fair value of assets and liabilities for which there is little, if any market activity at the measurement date, using reasonable inputs and assumptions based upon the best information at the time, to the extent that inputs are available without undue cost and effort.

(continued)

# AMERICAN MUNICIPAL SECURITIES, INC.

## Notes to Financial Statements, Continued

### (1) Summary of Significant Accounting Policies, Continued

**Fair Value Measurements, Continued.** The following describes valuation methodologies used for assets measured at fair value-

*Securities Owned.* Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include exchange-traded equities. State and municipal obligations are valued using the Electronic Municipal Market Access system from the Municipal Securities Rulemaking Board. The price from the last "inter-dealer" trade of the year is generally the fair value. Because this is not an active market, but has significant other observable inputs, their securities are classified with Level 2 of the valuation hierarchy.

### (2) Receivable from Clearing Organization

The receivable from Clearing Organization consists of cash on deposit with the Company's clearing broker.

### (3) Premises and Equipment

A summary of premises and equipment at December 31, 2015 is as follows:

Furniture and equipment	\$511,326
Leasehold improvements	<u>33,380</u>
Total, at cost	544,706
Less accumulated depreciation and amortization	<u>524,054</u>
Premises and equipment, net	\$ <u>20,652</u>

The Company leases its office facilities under an operating lease. The lease contains escalation clauses based upon increases in operating expenses, real estate taxes, utility costs and renewal options. The Company's St. Petersburg, Florida office is leased from a related party. Rent expense was \$152,571 during the year ended December 31, 2015 and included \$108,000 paid to related parties. The current lease was renewed in January 2015 and will expire in December 2017. Minimum future lease payments are approximately as follows:

(continued)

**AMERICAN MUNICIPAL SECURITIES, INC.**

**Notes to Financial Statements, Continued**

**(3) Premises and Equipment, Continued**

<u>Year Ending December 31,</u>	<u>Amount</u>
2016	108,000
2017	<u>108,000</u>
	<u>\$ 216,000</u>

**(4) Securities Owned**

Marketable securities owned consist of trading and investment securities and are as follows:

State and municipal obligations	\$ 11,423,393
Corporate debt securities	<u>29,700</u>
	<u>\$ 11,453,093</u>

At December 31, 2015, the Company did not have any securities that would be classified as sold, not yet purchased.

Securities owned measured at fair value on a recurring basis are summarized below:

	Fair Value As of December 31, <u>2015</u>	<u>Fair Value Measurements Using</u>		
		<u>Quoted Prices In Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Securities owned:				
State and municipal obligations	\$ 11,423,393	-	11,423,393	-
Corporate debt securities	<u>29,700</u>	<u>-</u>	<u>29,700</u>	<u>-</u>
	<u>\$ 11,453,093</u>	<u>-</u>	<u>11,453,093</u>	<u>-</u>

During the year ended December 31, 2015, no securities were transferred in or out of Level 1, Level 2 or Level 3.

(continued)

## AMERICAN MUNICIPAL SECURITIES, INC.

### Notes to Financial Statements, Continued

**(5) Payable to Clearing Broker**

The Company has a margin account with a clearing broker. The clearing broker funds a portion of securities purchased by the Company. The percentage of the purchases funded depends on the underlying security. Interest is at a floating rate (1.40% at December 31, 2015) that generally corresponds to the federal funds rate plus 0.9%. At December 31, 2015, \$4,910,045 had been advanced to purchase securities. At December 31, 2015, this account is collateralized by securities owned with a carrying value of \$11,453,093.

**(6) Employee Benefit Plan**

The Company offers a 401(k) Profit Sharing Plan, which is available to employees who have completed one year of service and have attained age twenty-one. The Company did not contribute to the plan for the year ended December 31, 2015.

**(7) Net Capital Requirements**

Pursuant to the rules of the Securities Exchange Act of 1934, the Company is required to maintain net capital. Aggregate indebtedness must not exceed net capital as those terms are defined by 1,500 percent of its net capital. At December 31, 2015, the Company's minimum net capital requirement was \$119,413. The Company's net capital computed in accordance with the Rule of the Commission amounted to \$4,371,840 and the percentage of aggregate indebtedness to net capital was 41%.

**(8) Legal Contingencies**

Various legal claims arise from time to time in the normal course of business which, in the opinion of management, will not have a material effect on the Company's consolidated financial statements.

**(9) Financial Instruments with Off-Balance-Sheet Risk**

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.