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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL  
OMB Number: 3235-0123  
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hours per response... 12.00

ANNUAL AUDITED REPORT

SECURITIES AND EXCHANGE COMMISSION  
RECEIVED  
FORM X-17A-5  
PART III

SEC FILE NUMBER  
8-53621

FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/14 AND ENDING 12/31/14  
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: W. H. Colson Securities, Inc.

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

211 Commerce Street, Suite  
(No. and Street)  
GREENVILLE NC 27858  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
WILLARD H. COLSON, JR. 252-756-4902  
(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

WJB & Co., P.C.  
(Name - if individual, state last, first, middle name)  
1720 Epps Bridge Parkway  
Suite 108-381 Athens GA 30606  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Ma 3/12

OATH OR AFFIRMATION

I, WILLARD H. COLSON JR, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of W.H. COLSON SECURITIES, INC., as of DECEMBER 31, 2014, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Willard H Colson Jr.  
Signature

PRESIDENT  
Title

Miranda A. Shelp  
Notary Public  
Pitt County, NC 2-27-14

**MIRANDA A. SHELP**  
Notary Public  
Pitt Co., North Carolina  
My Commission Expires Sept. 23, 2019

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**W.H. COLSON SECURITIES, INC.**

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FINANCIAL STATEMENTS FOR THE YEAR ENDED  
DECEMBER 31, 2014  
AND REPORT OF INDEPENDENT REGISTERED  
PUBLIC ACCOUNTING FIRM

# **W.H. COLSON SECURITIES, INC.**

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# WJB & CO., P.C.

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors  
W.H Colson Securities, Inc.  
Greenville, NC

We have audited the accompanying financial statements of W.H Colson Securities, Inc., which comprise the statement of financial condition as of December 31, 2014, and the related statements of operations, changes in shareholder's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information. These financial statements are the responsibility of W.H Colson Securities, Inc.'s management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of W.H. Colson Securities, Inc. as of December 31, 2014, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The supplemental information contained in Schedules I, II and III has been subjected to audit procedures performed in conjunction with the audit of W.H. Colson Securities, Inc.'s financials statements. The supplemental information is the responsibility of W.H Colson Securities, Inc.'s management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 of the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.



Athens, Georgia  
February 25, 2015

1720 EPPS BRIDGE PARKWAY, SUITE 108-381  
ATHENS, GEORGIA 30606  
PH 770 500-9798  
FAX 678-868-1411  
[W.BOWDEN@VOLCPA.COM](mailto:W.BOWDEN@VOLCPA.COM)

# W.H. COLSON SECURITIES, INC.

## STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2014

### ASSETS

<b>CURRENT ASSETS</b>	
Cash	\$ 127,129
Commissions receivable	49,868
Employee advances	5,680
	-
<b>TOTAL ASSETS</b>	<b>\$ 182,676</b>

### LIABILITIES AND STOCKHOLDER'S EQUITY

<b>CURRENT LIABILITIES</b>	
Commissions payable	\$ 36,742
Accounts payable	1,414
<b>Total liabilities</b>	<b>38,156</b>
<b>STOCKHOLDER'S EQUITY</b>	
Capital stock	1,000
Additional paid-in capital	166,000
Retained earnings	(22,480)
<b>Total stockholder's equity</b>	<b>144,520</b>
<b>TOTAL</b>	<b>\$ 182,676</b>

The accompanying notes are an integral  
part of these financial statements.

# W.H. COLSON SECURITIES, INC.

## STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2014

<b>COMMISSIONS</b>	<b>\$ 752,042</b>
<b>EXPENSES</b>	
Commissions and fees	552,652
Salaries and wages	84,000
Legal and professional fees	15,828
Taxes and licenses	18,020
Rent	13,039
Office	11,841
Dues and subscriptions	7,288
Telephone and computer	5,124
Travel	6,005
Other operating expenses	1,103
Total expenses	<b>714,899</b>
Net operating income	<b>37,143</b>
<b>OTHER INCOME</b>	
Reimbursements from agents	10,497
Interest income	20
Tax refund	0
Total other income	<b>10,517</b>
<b>NET INCOME</b>	<b>\$ 47,660</b>

The accompanying notes are an integral part of these financial statements.

## W.H. COLSON SECURITIES, INC.

### STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2014

<b>STOCKHOLDER'S EQUITY, JANUARY 1</b>	\$	216,860
Net income		47,660
Distribution to member		(120,000)
<b>STOCKHOLDER'S EQUITY, DECEMBER 31</b>	<b>\$</b>	<b>144,520</b>

The accompanying notes are an integral  
part of these financial statements.

# W.H. COLSON SECURITIES, INC.

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2014

<b>OPERATING ACTIVITIES</b>	
Net income	\$ 47,660
Adjustments to reconcile net income to net cash provided by operating activities	
Decrease in commissions receivable	4,091
Decrease in employee advances	4,231
Decrease in commissions payable	(3,137)
Decrease in accounts payable	(320)
Net cash used by operating activities	4,865
<b>Financing Activities</b>	
Distributions to members	(120,000)
Net cash provided by financing activities	(120,000)
<b>NET DECREASE IN CASH</b>	(67,475)
<b>CASH AT BEGINNING OF YEAR</b>	194,603
<b>CASH AT END OF YEAR</b>	\$ 127,128

# **W.H. COLSON SECURITIES, INC.**

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## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2014

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### **1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Nature of Business

W.H. Colson Securities, Inc. (the "Company") is a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and is a member of various exchanges and the Financial Industry Regulatory Authority ("FINRA"). The Company was formed as a Georgia corporation on June 1, 2001.

#### Basis of Presentation

The Company is engaged in a single line of business as a securities broker-dealer, which comprises several classes of services.

#### Estimates

The presentation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Income Taxes

The Company is a Subchapter S Corporation for income tax reporting purposes and, as such, is not subject to income tax. Accordingly, no provision for income taxes is provided in the financial statements.

### **2. COMMISSIONS RECEIVABLE AND PAYABLE**

Commission revenue is derived as the Company, as an agent, buys and sells securities on behalf of its customers. In return for such services, the Company charges a commission. Each time a customer enters into a buy or sell transaction, a commission is earned by the Company for its selling and administrative efforts. For securities purchased, the commission is recorded as a receivable from customers; for securities sold, it is recorded as a reduction in the payable to customers. Commissions receivable as of December 31, 2014 was \$49,868. Commissions payable as of December 31, 2014 was \$36,742.

**3. OTHER INCOME**

The Company charges each agent for their respective share of expenses for insurance, meetings and conferences. This amount is withheld from the agents' commissions earned. At times, the fees are collected in advance of the Company paying for the expenses. For the year ended December 31, 2014, the Company collected \$10,497 more than what was remitted for expenses.

**4. NET CAPITAL REQUIREMENTS**

The Company is subject to the SEC Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At December 31, 2014, the Company had net capital of \$138,840, which was \$133,840 in excess of its required net capital of \$5,000. The Company's percentage of aggregate indebtedness to net capital was 27.48%.

**5. RELATED PARTY TRANSACTIONS**

The Company and the sole shareholder have entered into a management expense sharing agreement ("Agreement"), whereby many of the expenses of the Company can be paid by the sole shareholder individually or by a company under common control. Additionally, under the Agreement, the sole shareholder will contribute additional capital to the Company in order for the Company to meet its regulatory requirements for maintaining net capital as defined in Rule 15c3-1 (see also Note 4). Although the Agreement is still intact, all of the Company's expenses were paid by the Company during the year ended December 31, 2014.

During the year ended December 31, 2014, the sole shareholder was paid \$36,000 in salary by the Company. This amount is included in salaries and wages on the accompanying Statement of Operations.

The sole shareholder also owns 100% of two other companies, W.H. Colson & Associates, Inc. ("WHCA") and W.H. Colson Insurance Agency ("WHCI"). WHCA serves as a registered investment advisory service ("RIA") and WHCI sells insurance. For the year ended December 31, 2014, the Company received \$5,140 from the commonly controlled RIA for commissions earned which is less than prior years due to these commissions being shifted to WHCA. Also for the year ended December 2014, the Company received \$89,840 from the commonly controlled insurance company for commissions earned on variable insurance products.

**6. SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through the date that its financial statements were issued, and determined that there are no material subsequent events requiring adjustment to or disclosure in its financial statements.

# W.H. COLSON SECURITIES, INC.

## COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2014

SCHEDULE I	
<b>TOTAL STOCKHOLDER'S EQUITY QUALIFIED FOR NET CAPITAL</b>	\$ 144,520
<b>DEDUCTIONS AND/OR CHARGES</b>	
Nonallowable asset - employee advances	(5,680)
<b>NET CAPITAL</b>	\$ 138,840
<b>AGGREGATE INDEBTEDNESS</b>	
Commissions payable	36,742
Accounts payable	1,414
Total aggregate indebtedness	\$ 38,156
<b>COMPUTATION OF BASIC NET CAPITAL REQUIREMENT</b>	
Minimum dollar net capital requirement	\$ 5,000
Excess net capital	133,840
Net capital in excess of the greater of: 10% of aggregate indebtedness or 120% of minimum net capital requirement	\$ 132,840
Percentage of aggregate indebtedness to net capital	27.48%

There is no material difference in the above computation and the Company's net capital, as reported in Company's Part IIA (unaudited) FOCUS report as of December 31, 2014.

# **W.H. COLSON SECURITIES, INC.**

**December 31, 2014**

## **SCHEDULE II**

### **COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION**

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 pursuant to paragraph (k)(1) of the rule.

## **SCHEDULE III**

### **INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION**

The Company is exempt from the provisions of Rule 15c3-3 under the Securities Exchange Act of 1934 pursuant to paragraph (k)(1) of the rule.

# WJB & CO., P.C.

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors  
W.H. Colson Securities, Inc.  
Greenville, NC

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) W.H. Colson Securities, Inc. identified the following provisions of 17 C.F.R. §15c3-3(k) under which W.H. Colson Securities, Inc. claimed an exemption from 17 C.F.R. §240.15c3-3(1) (the "exemption provisions") and (2) W.H. Colson Securities, Inc. stated that W.H. Colson Securities, Inc. met the identified exemption provisions throughout the most recent fiscal year without exception. W.H. Colson Securities, Inc.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about W.H. Colson Securities, Inc.'s compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(1) of Rule 15c3-3 under the Securities Exchange Act of 1934.

*WJB & Co., P.C.*

Athens, Georgia  
February 25, 2015

*Exemption Report*

1720 EPPS BRIDGE PARKWAY, SUITE 108-381  
ATHENS, GEORGIA 30606  
PH 770 500-9798  
FAX 678 868-1411  
[WBOWDLN.GA.VOL.CPA.COM](http://WBOWDLN.GA.VOL.CPA.COM)

# *W. H. Colson Securities, Inc.*

P. O. Box 4007, Greenville, NC 27836-2007 ~ 211 Commerce St., Suite C, Greenville, NC 27858-5030  
Phone 252-756-9902 ~ Fax 252-756-8397 ~ [butchc@whcolson.com](mailto:butchc@whcolson.com)

---

February 25, 2015

## EXEMPTION REPORT YEAR ENDED DECEMBER 31, 2014

We, as members of management of W. H. Colson Securities, Inc. (the Company) are responsible for complying with 17 C.F.R §240.17a-5, "Reports to be made by certain brokers and dealers". We have performed an evaluation of the Company's compliance with the requirements of 17 C.F.R §240.17a-5 and the exemption provisions in 17 C.F.R §240.15c3-3(k) (the "exemption provisions"). Based on this evaluation we make the following statements to the best knowledge and belief of the Company:

1. We identified the following provisions of 17 C.F.R §15c3-3(k) under which the Company claimed an exemption from 17 C.F.R §240.15c3-3: (k)(1).
2. We met the identified exemption provisions throughout the most recent fiscal year ended December 31, 2014 without exception.

The Company is exempt from the provisions of 17 C.F.R §240.15c3-3 of the Securities Exchange Act of 1934 (pursuant to paragraph (k)(1) of such Rule) as the Company is an introducing broker or dealer whose business is limited to the sale of mutual funds and insurance products, carries no customers' accounts, promptly transmits any customer funds and customer securities to the clearing broker or dealer and does not otherwise hold funds or securities of customers.

W. H. Colson Securities, Inc.

*Willard H. Colson, Jr.*

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Willard H Colson, Jr.  
President

# WJB & CO., P.C.

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

## INDEPENDENT ACCOUNTANT'S AGREED-UPON PROCEDURES REPORT

### ON SCHEDULE OF ASSESSMENT AND PAYMENTS (FORM SIPC-7)

To the Board of Directors  
W.H. Colson Securities, Inc.  
Greenville, NC

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2014, which were agreed to by W.H. Colson Securities, Inc. (the Company), and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of Form SIPC-7. The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1) Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries in the general ledger, noting no differences;
- 2) Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2014, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2014, noting no differences;
- 3) Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences;
- 4) Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5) Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.



Athens, Georgia  
February 25, 2015

1720 EPPS BRIDGE PARKWAY, SUITE 108-381  
ATHENS, GEORGIA 30606  
PH 770-500-9798  
FAX 678-868-1411  
[WBOWDEN@VOLLCPA.COM](mailto:WBOWDEN@VOLLCPA.COM)

**SIPC-7**

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION  
P.O. Box 92185 Washington, D.C. 20090-2185  
202-371-8300  
**General Assessment Reconciliation**

**SIPC-7**

(33-REV 7/10)

For the fiscal year ended 12/31/2014

(Read carefully the instructions in your Working Copy before completing this Form.)

**TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS**

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

1616\*\*\*\*\*2086\*\*\*\*\*MIXED AADC 220  
053621 FINRA DEC  
W H COLSON SECURITIES INC  
211 COMMERCE ST STE C  
GREENVILLE NC 27858-5030

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.  
252-756-9902  
WILLARD H COLSON, JR.

- 2. A. General Assessment (item 2e from page 2) \$ 5,39
- B. Less payment made with SIPC-6 filed (exclude interest) ( )
- C. Less prior overpayment applied ( 306.86 )
- D. Assessment balance due or (overpayment) ( 301.47 )
- E. Interest computed on late payment (see instruction E) for \_\_\_\_\_ days at 20% per annum \_\_\_\_\_
- F. Total assessment balance and interest due (or overpayment carried forward) \$ ( 301.47 )
- G. PAID WITH THIS FORM:  
Check enclosed, payable to SIPC  
Total (must be same as F above) \$ \_\_\_\_\_
- H. Overpayment carried forward \$( 301.47 )

3 Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number):

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, correct and complete.

W.H. Colson Securities, Inc  
Name of Corporation, Partnership or other organization  
Willard H. Colson, Jr.  
(Authorized Signature)  
President  
Title

Dated the 20 day of January 20 15.

This form and the assessment payment is due 60 days after the end of the fiscal year. Retain the Working Copy of this form for a period of not less than 6 years, the latest 2 years in an easily accessible place.

SIPC REVIEWER

Dates: \_\_\_\_\_ Posimarked \_\_\_\_\_ Received \_\_\_\_\_ Reviewed \_\_\_\_\_  
Calculations \_\_\_\_\_ Documentation \_\_\_\_\_ Forward Copy \_\_\_\_\_  
Exceptions: \_\_\_\_\_  
Disposition of exceptions: \_\_\_\_\_

**DETERMINATION OF "SIPC NET OPERATING REVENUES"  
AND GENERAL ASSESSMENT**

Amounts for the fiscal period  
beginning 1/1/2014  
and ending 12/31/2014

Eliminate cents

Item No.

2a. Total revenue (FOCUS Line 12; Part IIA Line 9, Code 4030)

\$ 753,061

2b. Additions:

(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.

\_\_\_\_\_

(2) Net loss from principal transactions in securities in trading accounts.

\_\_\_\_\_

(3) Net loss from principal transactions in commodities in trading accounts.

\_\_\_\_\_

(4) Interest and dividend expense deducted in determining item 2a

\_\_\_\_\_

(5) Net loss from management of or participation in the underwriting or distribution of securities.

\_\_\_\_\_

(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.

\_\_\_\_\_

(7) Net loss from securities in investment accounts.

\_\_\_\_\_

Total additions

\_\_\_\_\_

2c. Deductions:

(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.

749,905

(2) Revenues from commodity transactions

\_\_\_\_\_

(3) Commissions floor brokerage and clearance paid to other SIPC members in connection with securities transactions

\_\_\_\_\_

(4) Reimbursements for postage in connection with proxy solicitation.

\_\_\_\_\_

(5) Net gain from securities in investment accounts.

\_\_\_\_\_

(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date

\_\_\_\_\_

(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 5(9)(L) of the Act).

\_\_\_\_\_

(8) Other revenue not related either directly or indirectly to the securities business.  
(See Instruction C).

\_\_\_\_\_

(Deductions in excess of \$100,000 require documentation)

(9) (i) Total interest and dividend expense (FOCUS Line 22; PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.

\$ \_\_\_\_\_

(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).

\$ \_\_\_\_\_

Enter the greater of line (i) or (ii)

Total deductions

749,905

2d. SIPC Net Operating Revenues

\$ 2,156

2e. General Assessment @ .0025

\$ 5.39

(to page 1, line 2.A)