

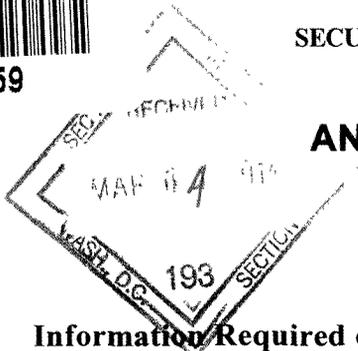


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*\*KW 3/13/14*

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8 - 14354

**FACING PAGE  
Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/13 AND ENDING 12/31/13  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: Lincoln Investment Planning, Inc.

OFFICIAL USE ONLY  
FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

218 Glenside Avenue  
(No. and Street)  
Wyncote PA 19095  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  
N. Mark Marr (215) 881-4698  
(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Mitchell & Titus, LLP  
(Name - If individual, state last, first, middle name)  
1818 Market Street Philadelphia PA 19103  
(Address) (City) (State) (Zip Code)

**CHECK ONE:**

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

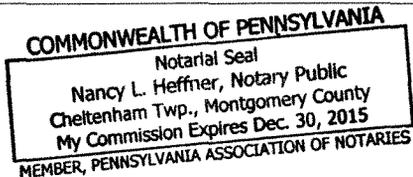
\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, N. Mark Marr, affirm that, to the best of my knowledge and belief, the accompanying financial statements and supporting schedules pertaining to the firm of Lincoln Investment Planning, Inc., as of December 31, 2013, are true and correct. I further affirm that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

None.



*Nancy L. Heffner*  
Notary Public

*N. Mark Marr*  
Signature

Chief Financial Officer  
Title

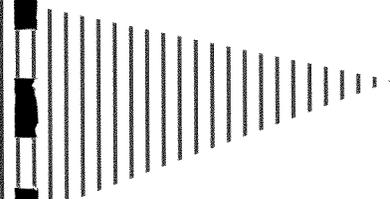
This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income.
- (d) Statement of cash flows.
- (e) Statement of Changes in Stockholders' Equity.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5 (e) (3).



Mitchell & Titus, LLP



**Mitchell  
& Titus**

**LINCOLN INVESTMENT PLANNING, INC.  
AND SUBSIDIARIES**

**Consolidated Statement of Financial Condition  
Year Ended December 31, 2013  
With Report of Independent Registered Public Accounting Firm**

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**  
Consolidated Statement of Financial Condition  
Year Ended December 31, 2013

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## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

### **Management**

Lincoln Investment Planning, Inc. and Subsidiaries

We have audited the accompanying consolidated statement of financial condition of Lincoln Investment Planning, Inc. and Subsidiaries (the Company) as of December 31, 2013, and the related notes to the consolidated statement of financial condition.

### **Management's Responsibility for the Financial Statement**

Management is responsible for the preparation and fair presentation of the consolidated statement of financial condition in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of a statement of financial condition that is free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on the consolidated statement of financial condition based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the consolidated statement of financial condition in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated statement of financial condition.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated statement of financial condition referred to above presents fairly, in all material respects, the consolidated financial position of Lincoln Investment Planning, Inc. and Subsidiaries at December 31, 2013, in conformity with U.S. generally accepted accounting principles.

*Mitchell & Titus, LLP*

February 27, 2014

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**

## Consolidated Statement of Financial Condition

December 31, 2013

**ASSETS**

|  |                      |
|--|----------------------|
| Cash   | \$ 19,921,571        |
| Cash—segregated under Federal and other regulations  | 14,628,024           |
| Commissions receivable   | 5,202,097            |
| Receivable from affiliates   | 169,165              |
| Fees receivable  | 160,462              |
| Advances to financial representatives, net of provision for<br>doubtful accounts of \$69,633                   | 4,191,262            |
| Receivables from customers   | 177,789              |
| Receivables from providers   | 910                  |
| Prepaid expenses   | 1,305,988            |
| Notes receivable from financial representatives and others, net of provision for<br>doubtful accounts of \$414 | 3,209,953            |
| Furniture and fixtures, net of accumulated depreciation of \$4,759   | 5,798                |
| Deposits with clearing organizations and others  | 144,242              |
| Goodwill and other intangible assets, net of accumulated amortization  | 2,202,624            |
| Other assets   | 1,035,190            |
| <b>Total assets</b>  | <b>\$ 52,355,075</b> |

**LIABILITIES AND STOCKHOLDER'S EQUITY***Liabilities*

|                                       |                   |
|---------------------------------------|-------------------|
| Payables to customers                 | \$ 8,941,339      |
| Commissions payable                   | 7,056,449         |
| Payables to retirement plan           | 1,010,294         |
| Accounts payable and accrued expenses | 10,123,606        |
| Note payable                          | 395,506           |
| Deferred advisory revenue             | 79,745            |
| <b>Total liabilities</b>              | <b>27,606,939</b> |

*Stockholder's equity*

|  |                      |
|--|----------------------|
| Capital stock  |                      |
| Voting: authorized 10,000 shares at \$.001 par; issued—1,204 shares              | 1                    |
| Non-voting: authorized 1,000,000 shares at \$.001 par; issued—<br>119,254 shares | 119                  |
| Additional paid-in capital   | 570,306              |
| Retained earnings  | 24,391,356           |
| Less: Treasury stock—12,511 shares at cost                                       | (213,646)            |
| <b>Total stockholder's equity</b>  | <b>24,748,136</b>    |
| <b>Total liabilities and stockholder's equity</b>                                | <b>\$ 52,355,075</b> |

The accompanying notes are an integral part of the consolidated statement of financial position.

## LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES

Notes to Consolidated Statement of Financial Condition

December 31, 2013

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### NOTE 1 ORGANIZATION

Lincoln Investment Planning, Inc. and Subsidiaries (the Company) is in the business of providing financial services. Lincoln Investment Planning, Inc. (Lincoln) is a broker-dealer registered with the U.S. Securities and Exchange Commission (SEC) and various states and territories' securities commissions and is also a member of the Financial Industry Regulatory Authority (FINRA) and the National Futures Association (NFA). Lincoln is also an investment advisor registered with the SEC and is subject to regulation by the U.S. Commodity Futures Trading Commission (CFTC). Lincoln was incorporated in November 1968 and is a wholly owned subsidiary of Lincoln Investment Group Holdings, Inc. (the Parent). The Company specializes in the sale of mutual funds to its retail investors with a particular focus on its clients' retirement needs. The Company's investment advisory services include strategic and tactical asset allocation programs. Customers are geographically located throughout the U.S., with a primary concentration in the Eastern and Central regions.

Linjersey, Inc. is a wholly owned subsidiary of Lincoln. Linjersey, Inc. purchased the assets of a New Jersey-based financial services provider specializing in 403(b) retirement plans and individual IRAs.

Lingren, Inc. is a wholly owned subsidiary of Lincoln. Lingren, Inc. purchased the assets of a Washington State-based financial services provider specializing in 403(b) retirement plans and individual IRAs.

Lincoln Acquisition Corporation (LAC) is a wholly owned subsidiary of Lincoln. LAC owns 100% of the stock of both Linmass, Inc. and Linchic, Inc. Linmass, Inc. acquired the assets of a Massachusetts-based broker/dealer and the book of business of that broker/dealer's majority shareholder. Linchic, Inc. purchased the assets of a Chicago-based financial services provider, which was transacting securities business through Lincoln.

All securities business of Linmass, Inc., Linchic, Inc., Linjersey, Inc., and Lingren, Inc. are transacted through financial representatives registered with Lincoln.

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**  
Notes to Consolidated Statement of Financial Condition  
December 31, 2013

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**NOTE 2      SIGNIFICANT ACCOUNTING POLICIES**

Use of Estimates

The accompanying consolidated statement of financial condition has been prepared in conformity with U.S. generally accepted accounting principles, which require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated statement of financial condition. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company has defined cash and cash equivalents as highly liquid investments with original maturities of less than ninety days at the time of purchase.

Principles of Consolidation

The consolidated statement of financial condition includes the accounts of the Company and its wholly owned subsidiaries. All intercompany balances and transactions are eliminated in consolidation.

Income Taxes

Effective June 1, 2012, the Company has elected, with the consent of its stockholders, to be taxed as a subsidiary to the Parent, filing a consolidated tax return under the provisions of Subchapter S of the Internal Revenue Code and Pennsylvania Revenue Code. Under these provisions, the Company does not pay Federal or Pennsylvania corporate income taxes on its taxable income. Instead, the stockholders are liable for individual Federal and various state and local income taxes on their share of the Company's taxable income. The Company pays taxes in certain states and local jurisdictions where Subchapter S is not recognized.

## LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES

Notes to Consolidated Statement of Financial Condition

December 31, 2013

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### NOTE 2      **SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

#### Income Taxes *(continued)*

In July 2006, the Financial Accounting Standards Board (FASB) issued Accounting Standards Codification (ASC) 740-10, *Accounting for Uncertainty in Income Taxes*. Accounting principles generally accepted in the United States require the Company's management to evaluate uncertain tax positions taken by the Company. This interpretation clarified the accounting for uncertainty in income taxes recognized in financial statements. Under ASC 740-10, a tax benefit is recognized when it is more-likely-than-not to be sustained upon examination, based solely on its technical merits. The recognized benefit is measured as the largest amount of benefit, which is more-likely-than-not to be realized on ultimate settlement, based on a cumulative probability basis. A tax position failing to qualify for initial recognition is recognized in the first interim period in which it meets the ASC 740-10 statute of limitations. De-recognition of a previously recognized tax position occurs following the determination that the tax position no longer meets the more-likely-than-not threshold of being sustained. The Company does not have any tax positions for which a liability has been established or is otherwise unrecognized.

The Company is subject to routine examination by taxing jurisdictions. The Company believes it is no longer subject to income tax examinations prior to 2009.

#### Fixed Assets

Fixed assets include furniture and fixtures, which are depreciated using the straight-line method over the estimated useful life of the assets of five years.

#### Provision for Doubtful Accounts

The Company provides for a provision for doubtful accounts for advances to and notes receivable from financial representatives and others based on experience and specifically identified risks. Advances to financial representatives and notes receivable to financial representatives and others are considered delinquent when management determines recovery is unlikely and the Company ceases collection efforts.

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**  
Notes to Consolidated Statement of Financial Condition  
December 31, 2013

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**NOTE 2      SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Goodwill and Other Intangible Assets

Goodwill and sales representative relationship are accounted for in accordance with the requirements of ASC 350, *Intangibles—Goodwill and Other*. Goodwill and sales representative relationship are tested for impairment on an annual basis and between annual tests if an event occurs or circumstances change, which would more-likely-than-not reduce its fair value below the carrying value.

The Company performed an annual impairment evaluation as of December 31, 2013 and noted there was no impairment to any of its goodwill or sales representative relationship.

Customer lists are amortized over five- to eight-year periods. Covenants not to compete are amortized over the related contract term. Management routinely assesses if an event occurs or circumstances change indicating that the carrying value of its customer lists and covenants not to compete become non-recoverable. No such events or circumstances took place during the year.

Notes Receivable from Financial Representatives and Others

The Company's notes receivable balance primarily consists of notes receivable from financial representatives. These interest-bearing note agreements are given to financial representatives to assist them in purchasing a book of business. The repayment term of the note ranges from six months to ten years depending on the size of the advance.

Based on the nature of these notes receivable, the Company does not analyze this asset on a portfolio segment or class basis. Concerns regarding recoverability generally arise in the event that a financial representative's securities registration is terminated by the Company. The Company maintains a provision for doubtful accounts and determines the amount of the provision based on specific identification of material amounts at risk by financial representatives and maintains a reserve based on its historical collection experience. The credit quality of the notes receivable and the adequacy of this provision is assessed on a monthly basis by evaluating all known factors, such as historical collection experience, the economic and competitive environment and changes in the creditworthiness and licensing registration status of the financial representatives. Although management believes its provision is adequate, it cannot anticipate with any certainty the changes in the financial condition of its financial representatives. As a result, the Company records adjustments to the provision for doubtful accounts in the period in which the new information that requires an adjustment to the reserve becomes known.

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**  
Notes to Consolidated Statement of Financial Condition  
December 31, 2013

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**NOTE 2      SIGNIFICANT ACCOUNTING POLICIES** *(continued)*

Notes Receivable from Financial Representatives and Others *(continued)*

The accrual of interest is discontinued for all notes classified as doubtful and non-performing. A note returns to accrual status when it is classified as performing. The note, at that time, recaptures the interest not accrued during the non-accrual period. Payments received for notes on non-accrual status are applied first to outstanding interest due on the notes and then to outstanding principal. A note is considered impaired under applicable accounting guidance if it is classified as doubtful; that is, when based on current information, it is probable that the Company will be unable to collect the scheduled amounts due according to the contractual terms of the note agreement. At December 31, 2013, all outstanding notes receivable were categorized as performing.

**NOTE 3      SERVICE AGREEMENT**

On May 12, 2010, the Company entered into a services agreement (the Agreement) with Great American Advisors, Inc. (GAA) and Great American Financial Resources, Inc. (GAFRI). The Agreement provided for an introduction by GAA and GAFRI of GAA's financial representatives (Financial Reps) to the Company and to assist with the transition of those Financial Reps who elected to join and then transfer their registrations to the Company. The Agreement covered services provided by the parties starting on May 12, 2010 and remained in effect until August 1, 2013. Under the terms of the Agreement and in return for services provided by GAFRI and/or GAA, the Company would pay a fee for services (Service Fee) of up to \$1.5 million. The Agreement also provided for a service fee offset (the Offset) of up to \$1.5 million. The agreement is no longer in effect since the term expired on August 1, 2013.

**NOTE 4      CASH SEGREGATED UNDER FEDERAL REGULATIONS**

Cash of \$14,628,024 is segregated for the exclusive benefit of customers pursuant to Rule 15c3-3 of the SEC.

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**  
Notes to Consolidated Statement of Financial Condition  
December 31, 2013

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**NOTE 5      RETIREMENT PLAN**

The Company has a defined contribution profit-sharing and Section 401(k) salary deferral plan that covers employees who have attained the age of 18. Employees are eligible for the 401(k) salary deferral plan on the first day of employment and are able to enroll on a quarterly basis. Employees are eligible for the profit-sharing component after completing 1,000 hours of service. The employee must also be employed on the last day of the plan year to receive the profit-sharing component.

Under the plan, eligible participating employees may elect to contribute up to the lesser of 75% of their salaries, or \$17,500, with an opportunity for participants 50 years of age or older during the plan year to contribute an additional \$5,500. The Company contributes an amount equal to 50% to 100% of the participant's contribution up to 5% of compensation based on years of service. Participants are always fully vested in their contributions and Company contributions become fully vested to the participants after six years of continued employment.

**NOTE 6      DEFERRED COMPENSATION PLAN**

In 2005, the Company adopted a deferred compensation plan for certain executives. This plan entitles certain eligible executives to a percentage of the appreciation in the estimated fair value of the Company as determined by a formula for periods subsequent to each participant's initial eligibility date. Such amounts are generally payable upon the retirement of the executive over a payment schedule ranging from five to ten years, depending on the age of the executive upon termination, and are included in accounts payable and accrued expenses on the Company's consolidated statement of financial condition.

Deferred Compensation Plan for Retired Participants

The Company's note payable relates to the liability under the deferred compensation plan for retired participants. The note bears an interest rate of 6% and will be paid off in October 2018.

# LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES

Notes to Consolidated Statement of Financial Condition

December 31, 2013

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## NOTE 7 GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill and other intangible assets are comprised of the following:

|                                   |                     |
|-----------------------------------|---------------------|
| Goodwill                          | \$ 468,185          |
| Sales representative relationship | 1,203,188           |
| Customer lists                    | 1,733,678           |
| Covenant not to compete           | 588,600             |
| Total                             | <u>3,993,651</u>    |
| Less: Accumulated amortization    | <u>(1,791,027)</u>  |
| Net                               | <u>\$ 2,202,624</u> |

Goodwill is related to an acquisition of a business in the New England area in 2000 and a Washington state-based financial services provider during 2009 and is not amortized. The sales representative relationship asset is related to the acquisition of the Washington State-based financial services provider and is not amortized. The customer lists are related to the acquisition of a Chicago-based financial services provider during 2005, a New Jersey-based financial services provider during 2008, and a portion of the business of an existing Lincoln financial representative based in Virginia during 2013, and are being amortized over five to eight years. The weighted-average amortization period for customer lists is approximately 7.2 years. Non-amortized intangible assets are subject to periodic review for impairment, and are written down as applicable. The covenant not to compete is related to the acquisition of the Chicago-based financial services provider, the New Jersey-based financial services provider, and the Washington State-based financial services provider and is being amortized over the contract term of five years.

## NOTE 8 COMMISSIONS AND OTHER FEES RECEIVABLE

Commissions and other fees receivable arise from selling mutual fund shares, other securities, insurance products, and providing services to investors. Overall, the Company believes the concentration of credit risk is limited due to the number of funds in which their customers invest.

Securities owned by customers are held as collateral for receivables from customers. The value of such securities equals or exceeds the amount of the receivables. Such collateral is not reflected in the consolidated statement of financial condition.

## NOTE 9 PAYABLES TO CUSTOMERS

Payables to customers include amounts due on cash transactions.

## LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES

Notes to Consolidated Statement of Financial Condition

December 31, 2013

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### **NOTE 10      COMMITMENTS AND CONTINGENCIES**

The Company conducts its operations in leased facilities under leases that expire at various dates. The Company's headquarters are in Wyncote, Pennsylvania, but its sales offices are maintained in several other locations.

The Company is party to a number of claims, lawsuits, and arbitrations arising in the course of its normal business activities. It is not possible to forecast the outcome of such lawsuits/arbitrations. However, because of existing insurance, management believes that the disposition of such lawsuits/arbitrations will not have a materially adverse effect on the Company's financial position.

As with many financial services companies, from time to time, the Company received informal and formal requests for information from various state and Federal governmental agencies and self-regulatory organizations in connection with inquiries and investigations of the products and sales practices of the financial services industry. In each case, the Company believes full cooperation has been given and is being provided. Management believes that there are no regulatory issues pending that would have a materially adverse effect on the Company's operations or financial position.

### **NOTE 11      AGREEMENTS WITH CARRYING BROKER**

The Company has entered into an agreement with a broker (the Carrying Broker) to execute certain securities transactions on behalf of its customers. The Company discloses these arrangements to its customers. The Company is subject to off-balance-sheet risk in that it may be responsible for losses incurred by the Carrying Broker that result from a customer's failure to complete securities transactions as provided for in the agreements.

### **NOTE 12      RELATED-PARTY TRANSACTIONS**

The Company's headquarters are leased under an operating lease agreement with 218 Glenside Partnership, Ltd. (Partnership). Certain stockholders of the Parent own the Partnership.

The Company rents computer equipment, other equipment, and furniture and fixtures for its headquarters and other offices from For Lease, Inc., owned by certain stockholders of the Parent.

## LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES

Notes to Consolidated Statement of Financial Condition

December 31, 2013

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### NOTE 12 RELATED-PARTY TRANSACTIONS *(continued)*

The Company received administrative service fees from Lincoln Investment Planning Insurance Agency, Inc., a corporation owned by the Company's president and stockholder in the Parent.

Capital Analysts, Inc. (CAI) is a wholly owned subsidiary of the Parent and is registered as an investment advisor with the SEC. The Company has receivables of \$162,350 from CAI and \$6,815 from the Parent, respectively, which are included in due from affiliates in the accompanying consolidated statement of financial condition as of December 31, 2013.

The Company had engaged in a subordinated debt arrangement with an affiliate as described in Note 13.

### NOTE 13 SUBORDINATED DEBT

An affiliate of the Company had issued a collateralized secured demand note payable to Lincoln and Lincoln issued subordinated debt to the affiliate each in the amount of \$2,300,000. Per the terms of the secured demand note collateral agreement, certain securities held by the affiliate were pledged as collateral. The subordinated liability is available in computing net capital under the SEC's Uniform Net Capital Rule (Rule 15c3-1) and had been approved by FINRA for inclusion in the Company's net capital computations. Both the subordinated debt and secured demand note bore interest at 7%. On August 2, 2013, Lincoln repaid the principal amount of \$2,300,000 and all accrued interest to the affiliate to satisfactorily discharge the note. The repayment was approved by FINRA. In addition, the affiliate repaid the principal amount of the collateralized secured demand note of \$2,300,000 and all accrued interest to Lincoln.

### NOTE 14 NET CAPITAL REQUIREMENTS

The Company is subject to Rule 15c3-1, which requires the maintenance of minimum net capital. A broker-dealer that fails to comply with Rule 15c3-1 may be subject to disciplinary actions by the SEC and self-regulatory organizations, such as FINRA, including censures, fines, suspensions, or expulsion.

**LINCOLN INVESTMENT PLANNING, INC. AND SUBSIDIARIES**

Notes to Consolidated Statement of Financial Condition

December 31, 2013

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**NOTE 14**    **NET CAPITAL REQUIREMENTS** *(continued)*

The Company has elected to use the alternative method permitted by Rule 15c3-1, which requires that the Company maintain minimum net capital equal to the greater of \$250,000, or 2%, of aggregate debit balances arising from customer transactions. The Company is also subject to the net capital requirements of CFTC Regulation 1.17 and requirements of the NFA, and is required to maintain minimum net capital of the greater of \$45,000 or its Rule 15c3-1 net capital requirement. At December 31, 2013, the Company had net capital of \$11,972,750, which was 6,734% of aggregate debit balances and \$11,722,750 in excess of the minimum net capital requirement.

Subchapter S distribution payments and other equity withdrawals are subject to certain notification and other provisions of Rule 15c3-1 and other regulatory bodies. Under the alternative method, the Company may not repay subordinated borrowings, pay cash dividends, or make any unsecured advances or loans to its stockholder or employees if such payment would result in net capital of less than 5% of aggregate debit balances, or less than 120% of its minimum dollar net capital requirement.

Mitchell & Titus, LLP

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[www.mitchelltitus.com](http://www.mitchelltitus.com)

Stock No. S144MT

