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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Washington DC  
405

OMB APPROVAL  
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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER  
8- *66211*

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 1/1/13 AND ENDING 12/31/13  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **WALTER GREENBLATT & ASSOCIATES, LLC**

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

**430 NASSAU STREET**

(No. and Street)

**PRINCETON**

**NJ**

**08540**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**LEHMAN NEWMAN FLYNN VOLLARO CPA'S PC**

(Name - if individual, state last, first, middle name)

**14 PENN PLAZA, SUITE 2220**

**NEW YORK**

**NY**

**10001**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

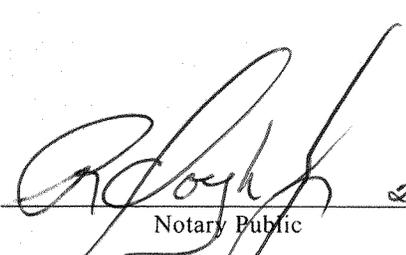
\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

*AP  
3/12/14*

OATH OR AFFIRMATION

I, ERIK ANGAIST, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Walter Greenblatt & Associates, as of February 28, 2014, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
Notary Public 2/28/2014

Erik Angaist  
Signature  
CCO  
Title

Richard C. Doyle Jr.  
Notary Public, State of New York  
No. 01DO4723508  
Qualified in Schenectady County  
Commission Expires 6-30-2014

This report \*\* contains (check all applicable boxes):

- (a) Facing Page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

WALTER GREENBLATT & ASSOCIATES, LLC  
INDEPENDENT AUDITORS' REPORT  
FINANCIAL STATEMENTS  
YEAR ENDED DECEMBER 31, 2013

WALTER GREENBLATT & ASSOCIATES, LLC  
INDEPENDENT AUDITORS' REPORT  
FINANCIAL STATEMENTS  
YEAR ENDED DECEMBER 31, 2013

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# LEHMAN NEWMAN FLYNN VOLLARO P.C.

CERTIFIED PUBLIC ACCOUNTANTS

14 PENN PLAZA

SUITE 2220

NEW YORK, NEW YORK 10122

MARTIN M. LEHMAN, CPA  
BARRY NEWMAN, CPA  
SCOTT P. FLYNN, CPA  
LAWRENCE A. VOLLARO, CPA

TEL: (212) 736-2220

FAX: (212) 736-8018

WEB: [www.LNFcpa.com](http://www.LNFcpa.com)

Members:

American Institute of CPAs  
New York State Society of CPAs

## Independent Auditors Report

To the Member of  
Walter Greenblatt & Associates, LLC  
Princeton, NJ

We have audited the accompanying financial statements of Walter Greenblatt & Associates, LLC, which comprise the statement of financial condition as of December 31, 2013 and the related statement of income, change in members equity, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Walter Greenblatt & Associates, LLC as of December 31, 2013 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Supplementary Information

We have audited the financial statements of Walter Greenblatt & Associates, LLC as of and for the year ended December 31, 2013, which expressed an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management as was derived from and relates directly to the underlying accounting and other records to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statement or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Lehman Newman Flynn Vollaro*

February 8, 2014

WALTER GREENBLATT & ASSOCIATES, LLC  
STATEMENT OF FINANCIAL CONDITION  
DECEMBER 31, 2013

ASSETS

Current assets:	
Cash	\$233,162
Accounts receivable	25,883
Prepaid expenses	<u>4,151</u>
Total current assets	<u>263,196</u>
Other assets:	
Property and equipment, net of accumulated depreciation	<u>-</u>
Total other assets	<u>-</u>
Total assets	<u>\$263,196</u>

LIABILITIES AND MEMBERS' EQUITY

Current liabilities:	
Accrued expenses and payroll liabilities	\$ <u>52,182</u>
Members' equity	<u>211,014</u>
Total liabilities and members' equity	<u>\$263,196</u>

The accompanying notes and accountants' audit report  
are an integral part of this statement.

WALTER GREENBLATT & ASSOCIATES, LLC  
STATEMENT OF INCOME AND CHANGES IN MEMBERS' EQUITY  
YEAR ENDED DECEMBER 31, 2013

Revenue	<u>\$ 839,677</u>
Operating expenses:	
Outside services	370,071
Officers salary	223,000
Employee salaries	116,150
Pension expense	69,000
Professional fees	26,199
Travel expenses	21,642
Payroll taxes	19,727
Office supplies and expense and other	14,946
Telephone expense	9,344
Dues and subscriptions	6,581
Meals and Entertainment	3,245
Payroll processing	1,990
Advertising	<u>1,654</u>
Total operating expenses	<u>883,549</u>
Net loss before depreciation	(43,872)
Depreciation	<u>752</u>
Net loss	(44,624)
Members' equity – January 1, 2013	<u>255,638</u>
Members' equity – December 31, 2013	<u>\$ 211,014</u>

The accompanying notes and accountants' audit report  
are an integral part of this statement.

WALTER GREENBLATT & ASSOCIATES, LLC  
STATEMENT OF CASH FLOWS  
YEAR ENDED DECEMBER 31, 2013

Cash flows from operating activities:	
Net loss	\$ (44,624)
Adjustments to reconcile net income to net cash used by operating activities:	
Depreciation	752
Accounts receivable	33,114
Prepaid expenses	1,166
Accrued expenses	16,027
Deferred revenue	<u>(20,590)</u>
Net cash used in operating activities	<u>(14,155)</u>
Cash flows from investing activities:	
Investment in Lerner Medical	<u>37</u>
Net change in cash	(14,118)
Cash at beginning of year	<u>247,280</u>
Cash at end of year	<u>\$ 233,162</u>
Supplemental disclosures of cash flow information:	
Cash paid during the year for interest	<u>\$ -0-</u>
Cash paid during the year for taxes	<u>\$ -0-</u>

The accompanying notes and accountants' audit report  
are an integral part of this statement.

WALTER GREENBLATT & ASSOCIATES, LLC  
NOTES TO FINANCIAL STATEMENTS  
YEAR ENDED DECEMBER 31, 2013

1. Summary of Significant Accounting Policies

**Business Description**

Walter Greenblatt & Associates, LLC offers business consulting and investment banking services to public and private, middle market and early stage companies in the biotech and healthcare related sectors. Consulting services include business plan development, strategic planning and market research and valuation.

**Use of Estimates**

The preparation of the financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Income Taxes**

The Company, with the consent of its shareholder, elected to be taxed under Subchapter S, of the Internal Revenue Code for federal income tax purposes. Under the provisions of Subchapter S, the Corporation does not pay federal corporate income taxes on its taxable income. Corporate income or loss of any tax credits earned are included in the shareholders' individual income tax returns.

**Revenue Recognition**

The Company recognizes revenue when services are performed.

**Method of Accounting**

The financial statements have been prepared on the accrual basis of accounting.

**Subsequent Events**

ASC 855 Subsequent Events sets forth general accounting and disclosure requirements for events that occur subsequent to the balance sheet date but before the company's financial statements are issued. We have evaluated events that have occurred subsequent to December 31, 2013 as prescribed by the FASB.

2. Net Capital

As a broker dealer, the Company is subject to the Securities and Exchange Commission's regulations and operating guidelines, which require the Company to maintain a specified amount of net capital, as defined, and a ratio of aggregate indebtedness to net capital as derived, not exceeding 15 to 1. The Company's net capital is computed under Rule 15c3-1, was \$180,980 at December 31, 2013, which exceeded required net capital of \$5,000 by \$175,980. The ratio of aggregate indebtedness to net capital at December 31, 2013 was 28.8%.

WALTER GREENBLATT & ASSOCIATES, LLC  
NOTES TO FINANCIAL STATEMENTS  
YEAR ENDED DECEMBER 31, 2013

(CONTINUED)

3. Pension Plan

The Company maintains a qualified defined benefit pension plan. The Company's policy is to fund, at a minimum, the amount necessary on an actuarial basis to provide for benefits in accordance with the requirements of the Employee Retirement Income Security Act of 1974. Pension benefits are generally based on years of service and/or compensation.

The Company implemented a 401k plan in 2009.

4. Concentration of Credit Risk

Cash

At times during the year, the Company had cash balances in financial institutions that exceed Federal depository insurance limits. Management believes that credit risk related to these deposits is minimal.

Accounts Receivable

Accounts receivable from trade customers are generally due upon receipt. The Company performs periodic credit evaluations of its customers' financial condition and generally does not require collateral. 100% of the company's total sales were made to nine customers. At December 31, 2013 the reserve for bad debt is \$115,877.

WALTER GREENBLATT & ASSOCIATES, LLC  
SUPPLEMENTARY SCHEDULES  
FOR THE YEAR ENDED DECEMBER 31, 2013

SCHEDULE 1

WALTER GREENBLATT & ASSOCIATES, LLC

COMPUTATION OF AGGREGATE INDEBTEDNESS AND NET CAPITAL  
PURSUANT TO RULE 15c3-1

DECEMBER 31, 2013

Total ownership equity from statement of financial condition	\$ 211,014
Total nonallowable assets from statement of financial condition	<u>30,034</u>
Net capital before haircuts on securities positions	180,980
Haircuts on securities	<u>-</u>
Net capital	\$ <u>180,980</u>
Aggregate indebtedness:	
Total A.I. liabilities from statement of financial condition	\$ <u>52,182</u>
Total aggregate indebtedness	<u>52,182</u>
Percentage of aggregate indebtedness to net capital	<u>28.8%</u>
Computation of basic net capital requirement:	
Minimum net capital required (6.67% of A.I.)	<u>3,481</u>
Minimum dollar net capital requirement of reporting broker or dealer	<u>5,000</u>
Net capital requirement	<u>5,000</u>
Excess net capital	<u>175,980</u>
Excess net capital at 1000%	\$ <u>170,762</u>

SCHEDULE 1 (CONTINUED)

WALTER GREENBLATT & ASSOCIATES, LLC

RECONCILIATION OF NET CAPITAL PURSUANT TO RULE 15C3-1  
(X-17A-5)

AT DECEMBER 31, 2013

	Focus Report- Part IIA Period ended <u>December 31, 2013</u>	<u>Adjustments</u>	Annual Financial Statements At <u>December 31, 2013</u>
<b>COMPUTATION OF NET CAPITAL</b>			
Total ownership equity from statement of financial condition	<u>\$312,578</u>	<u>\$(101,564)*</u>	<u>\$211,014</u>
Deductions and/or charges; Total nonallowable assets from statement of financial condition	159,036	(129,002)	30,034
Haircuts on securities	<u>-</u>	<u>-</u>	<u>-</u>
Total deductions	<u>159,036</u>	<u>(129,002)</u>	<u>30,034</u>
Net capital	<u>\$153,542</u>	<u>\$ (27,438)</u>	<u>\$180,980</u>

\* Note: adjustments reflect writeoff of accounts receivable and investments

SCHEDULE II

WALTER GREENBLATT & ASSOCIATES, LLC

INFORMATION RELATING TO POSSESSION OR CONTROL  
REQUIREMENTS UNDER RULE 15c3-3

DECEMBER 31, 2013

The Company had no items reportable as customers' fully paid securities: (1) not in the Company's possession or control as of the audit date (for which instructions to reduce to possession or control had been issued as of the audit date) but for which the required action was not taken by the Company within the timeframes specified under Rule 15c3-3 or (2) for which instructions to reduce to possession or control had not been issued as of the audit date, excluding items arising from "temporary lags which result from normal business operations" as permitted under rule 15c3-3.

SCHEDULE III

WALTER GREENBLATT & ASSOCIATES, LLC

SCHEDULE OF SEGREGATION REQUIREMENTS AND FUNDS IN  
SEGREGATION FOR CUSTOMERS' REGULATED  
COMMODITY FUTURES AND OPTION ACCOUNTS

DECEMBER 31, 2013

The Company claims exemption from the segregation requirements of the Commodities Futures Act since it has no commodity customers as the term is defined in Regulation 1.3(k).

SCHEDULE IV

WALTER GREENBLATT & ASSOCIATES, LLC

COMPUTATION FOR DETERMINATION OF  
RESERVE REQUIREMENTS FOR BROKER/DEALER UNDER  
RULE 15c3-3 OF THE SECURITIES EXCHANGE ACT OF 1934

DECEMBER 31, 2013

Walter Greenblatt & Associates, LLC, is exempt from the reserve requirements of Rule 15c3-3 as its transactions are limited, such that they do not handle customer funds or securities. Accordingly, the computation for determination of reserve requirements pursuant to rule 15c3-3 and information relating to the possession or control requirement pursuant to Rule 15c3-3 are not applicable.

**LEHMAN NEWMAN FLYNN VOLLARO P.C.**  
CERTIFIED PUBLIC ACCOUNTANTS  
14 PENN PLAZA  
SUITE 2220  
NEW YORK, NEW YORK 10122

MARTIN M. LEHMAN, CPA  
BARRY NEWMAN, CPA  
SCOTT P. FLYNN, CPA  
LAWRENCE A. VOLLARO, CPA

TEL: (212) 736-2220  
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**Independent Auditor's Report on Internal  
Control Structure Required by SEC Rule 17a-5**

Member of  
Walter Greenblatt & Associates, LLC

In planning and performing our audit of the financial statements and supplemental schedules of Walter Greenblatt & Associates, LLC (the Company), for the year ended December 31, 2013, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons
2. Recordation of differences required by rule 17a-13
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objective. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, our study and evaluation disclosed that a lack of segregation of function exists. Although this condition may be considered to be a material weakness in internal control, it is common condition in entities of this size. This condition was considered in determining the nature, timing, and extent of the procedures to be performed in or audit of the financial statement of Walter Greenblatt & Associates, LLC for the year ended December 31, 2013 and this report does not affect our report thereon dated February 8, 2014.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2013, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers Regulation, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Lehman Newman FlynnVollaro*

Certified Public Accountants

New York, NY

February 8, 2014

# LEHMAN NEWMAN FLYNN VOLLARO P.C.

CERTIFIED PUBLIC ACCOUNTANTS

14 PENN PLAZA

SUITE 2220

NEW YORK, NEW YORK 10122

MARTIN M. LEHMAN, CPA  
BARRY NEWMAN, CPA  
SCOTT P. FLYNN, CPA  
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To the Members of Walter Greenblatt & Associates LLC  
Princeton, NJ

In accordance with rule 17a-5(e)(4) under the Securities Exchange Act of 1934, We have performed the procedures enumerated below with respect to the accompanying General Assessment Reconciliation (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the Year Ended December 31, 2013, which were agreed to by Walter Greenblatt & Associates LLC and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC solely to assist you and the other specified parties in evaluating Walter Greenblatt & Associates LLC's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Walter Greenblatt & Associates LLC's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records, noting no differences;
2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2013, with the amounts in Form SIPC-7 for the year ended December 31, 2013 noting no differences;
3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
4. Proved the arithmetical accuracy of the calculation reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be used by anyone other than these specified parties.

*Lehman Newman Flynn Vollaro*  
February 8, 2014