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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEG	INNING <u>05/01/13</u> /	AND ENDING0	4/30/14 MM/DD/YY
	A. REGISTRANT IDENTIFICAT	rion	
NAME OF BROKER-DEALER: National Pension & CADDRESS OF BRINCIPAL DIAC	Group Consultants, Inc. E OF BUSINESS: (Do not use P.O. Box N	Ja Y	OFFICIAL USE ONLY FIRM I.D. NO.
3130 Broadway	E OF BUSINESS. (DO HOLUSE F.O. BUX I	····	FIRM I.D. NO.
	(No. and Street)		
Kansas City	Missouri		64111
(City)	(State)	(Zip Code)
INDEPENDENT PUBLIC ACCOU	B. ACCOUNTANT IDENTIFICATION INTANT whose opinion is contained in this	· · · · · · · · · · · · · · · · · · ·	(Area Code – Telephone Number)
Goodrich Baron Goo	dyear LLP		· .
*	(Name - if individual, state last, first, i	middle name)	
6700 E. Pacific Co	east Highway, Suite 255,	Long Beach,	California 9080
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Acc	countant		
☐ Public Accountant	:		
☐ Accountant not resid	lent in United States or any of its possessio	ons.	
	FOR OFFICIAL USE ONL	Υ :	
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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3

OATH OR AFFIRMATION

I, Richard F. Jones	. swear (or affirm) that, to the best of	
my knowledge and belief the accompanying financial state	ment and supporting schedules pertaining to the firm of	
National Pension & Group Consultants, Inc.	, as	
of April 30 , 2	014, are true and correct. I further swear (or affirm) that	
neither the company nor any partner, proprietor, principal	officer or director has any proprietary interest in any account	
classified solely as that of a customer, except as follows:		
N/A		
	Transfer your	
	Signature	
	Richard F. Jones, President	
()	Title	
	•	
amela of partes	PAMELA L. PROCTOR	
Notary Public	Notary Public - Notary Seal	
This report ** contains (check all applicable boxes):	STATE OF MISSOURI	
(a) Facing Page.	Jackson County	
(b) Statement of Financial Condition.	My Commission Expires Oct. 13, 2018 Commission # 14028998	
(c) Statement of Income (Loss).	CONTINUOUS IN THE CONTINUE OF	
(d) Statement of Changes in Financial Condition. Ca	sh Flows.	
(e) Statement of Changes in Stockholders' Equity or	Partners' or Sole Proprietors' Capital.	
(f) Statement of Changes in Liabilities Subordinated	to Claims of Creditors.	
(g) Computation of Net Capital.		
(h) Computation for Determination of Reserve Requi		
(i) Information Relating to the Possession or Contro		
	on of the Computation of Net Capital Under Rule 15c3-1 and the	
Computation for Determination of the Reserve R		
(k) A Reconciliation between the audited and unaudi	ited Statements of Financial Condition with respect to methods of	
(1) An Oath or Affirmation.		
(i) All Oath of Attitudation. (m) A copy of the SIPC Supplemental Report.		
	nd to exist or found to have existed since the date of the previous audit	
(ii) Artoport destribing any interval interval Account		
**For conditions of confidential treatment of certain por	tions of this filing, see section 240,17a-5(e)(3).	



NATIONAL PENSION & GROUP CONSULTANTS, INC.

FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2014

(With Independent Auditor's Report Thereon)

NATIONAL PENSION & GROUP CONSULTANTS, INC.

FINANCIAL STATEMENTS

YEAR ENDED APRIL 30, 2014

(With Independent Auditor's Report Thereon)

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors National Pension & Group Consultants, Inc. Kansas City, Missouri

Report on the Financial Statements

We have audited the accompanying statement of financial condition of National Pension & Group Consultants, Inc. (the Company) as of April 30, 2014, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of National Pension & Group Consultants, Inc. as of April 30, 2014, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained on pages 11 through 13 is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule17a-5 under the Securities Exchange of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information on pages 11 through 13 has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information on pages 11 through 13 is fairly stated in all material respects in relation to the financial statements as a whole.

Hoodich Baron Goodgar, LCP

Long Beach, California June 17, 2014

NATIONAL PENSION & GROUP CONSULTANTS, INC. STATEMENT OF FINANCIAL CONDITION

APRIL 30, 2014

ASSETS

Cash and cash equivalents: 142,189 Cash in bank Vanguard Money Market Funds <u>352,173</u> 494,362 Total cash and cash equivalents 11,070 NASDAQ Stock – Allowable (at market value) Receivables (non-allowable): Commissions - Variable annuities 390 390 Total receivables Other assets (non-allowable): **CRD** deposit 2,070 IRS tax deposit 49,019 Total other assets 51,089 Total assets \$ 556,911 LIABILITIES AND STOCKHOLDER'S EQUITY Liabilities: Expense reimbursements due to an affiliate \$<u>13,885</u> **Total liabilities** 13,885 Stockholder's equity: Common stock, Class A, \$10 par value; authorized 4,000 shares; issued and outstanding, 2,400 shares 24,000 Additional paid-in capital 50,000 Retained earnings 469,026 Total stockholder's equity 543,026 Total liabilities and stockholder's equity \$ <u>556,911</u>

The accompanying notes are an integral part of these financial statements.

NATIONAL PENSION & GROUP CONSULTANTS, INC. STATEMENT OF INCOME (LOSS)

YEAR ENDED APRIL 30, 2014

Revenues: Commissions – Variable annuities Advisory fees-FTJFundchoice, LLC Dividends and interest Unrealized and realized loss on investments		\$	13,404 127,344 224 2,226
Total revenues			143,198
Expenses: Commissions Management fees/expense reimbursement Professional fees Fidelity bond FINRA membership assessment and fees State filing fees SIPC assessment Office and other expenses Dues and publications	\$ 652 125,696 16,970 3,829 6,166 50 396 4,988 1,821		
Total expenses	•	_	160,568
Net income (loss)		\$_	(17,370)

The accompanying notes are an integral part of these financial statements.

NATIONAL PENSION & GROUP CONSULTANTS, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

YEAR ENDED APRIL 30, 2014

	Common St Shares	ock, Class A Amount	Additional Paid-In Capital	Retained Earnings	Total Stockholder's <u>Equity</u>
Balance, April 30, 2012	2,400	\$ 24,000	\$ 50,000	\$ 486,396	\$ 560,396
Net loss for year ended April 30, 2013				(17,370)	(17,370)
Balance, April 30, 2013	<u>2,400</u>	\$ <u>24.000</u>	\$ <u>50,000</u>	\$ <u>469,026</u>	\$ <u>543,026</u>

NATIONAL PENSION & GROUP CONSULTANTS, INC. STATEMENT OF CASH FLOWS

YEAR ENDED APRIL 30, 2014

Cash flows from operating activities: Net income (loss) Adjustments to reconcile net income (loss) to net cash used for operating activities: Net unrealized and realized gains and losses on investments Increase in receivables — non-allowable Increase in CRD deposits Increase in payables	\$ (2,226) (177) (1,065) 	\$	(17,370)
Total adjustments			2,314
Net cash flow used for operating activities			(15,056)
Cash flows from investing activities:			-
Cash flows from financing activities:			*************************************
Net decrease in cash and cash equivalents			(15,056)
Cash and cash equivalents at beginning of year			509,418
Cash and cash equivalents at end of year		\$,	494,362

The accompanying notes are an integral part of these financial statements.

NATIONAL PENSION & GROUP CONSULTANTS, INC. NOTES TO FINANCIAL STATEMENTS

APRIL 30, 2014

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

National Pension & Group Consultants, Inc. (the "Company") was formed in the District of Columbia in 1961 and was registered to do business in the State of Missouri as a foreign corporation in October 1971 with its only office in Kansas City, Missouri. The Company is a registered broker-dealer and is a member of the Financial Industry Regulatory Authority (FINRA), and is registered with the Securities and Exchange Commission (SEC) and various other states and is an investment advisor. The Company also was registered with the National Futures Association ("NFA") (but has resigned as explained below) and the Commodity Futures Trading Commission ("CFTC").

The Company primarily conducts a mutual fund business by way of FTJFundChoice, LLC, which provides financial services in the nature of investment administration. The Company conducts a minimal variable contract business. The Company tendered their resignation as a member of the National Futures Association as of January 1, 2013, and such resignation became effective June 6, 2013.

The Company does not clear securities transactions or hold customers' securities or funds. The Company does not require a clearing agent in order to conduct its securities business.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Income Taxes

The Company elected under Section 1372(a) of the Internal Revenue Code to be treated as an S corporation. Accordingly, the Company is not subject to federal income taxes as all income, deductions, credits, etc. are taxable to the shareholder. Therefore, no provision for income taxes has been made in these financial statements. The Company is required to make certain deposits to the Internal Revenue Service due to its election of a fiscal year-end versus a calendar year-end.

NATIONAL PENSION & GROUP CONSULTANTS, INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED

APRIL 30, 2014

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, Continued

Income Taxes

As required by the Income Taxes-Overall-Recognition Topic of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC), the Company is required to disclose unrecognized tax benefits as a result of tax positions taken during a prior period. FASB ASC also requires the Company to recognize any interest and penalties associated with its tax positions. Management believes, more likely than not, that tax positions taken will be sustained.

The Company's income tax returns are subject to examination by the taxing authorities for three years subsequent to their filing.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(2) RELATED PARTY TRANSACTIONS

The Company is an affiliate of American Service Life Insurance Company ("ASLIC"), Fidelity Security Life Insurance Company ("FSLIC"), Forrest T. Jones & Company, Inc. ("FTJ"), Forrest T. Jones Consulting Company, Inc., and Fidelity Security Assurance Company, in all of which Richard F. Jones has an equity interest. FTJ performs management and accounting services. Also, some of the transactions recorded in the Company's financial statements reflect the intercompany billings based on allocation of common costs.

The Company received investment advisory fees from FTJFundChoice, LLC (FundChoice) totaling \$127,344. Certain officers and affiliates of the Company own minority interests in FundChoice.

In 1999, the Company entered into an affiliation agreement with FSLIC and FTJ for the purpose of selling FSL Flexible Premium Variable Annuity contracts offered by FSLIC. Pursuant to this agreement, the Company served as the distributor for the variable annuity insurance contracts. Commissions were paid to FTJ or its designates based on the percentage of sales and contract value in accordance with the instructions received from FTJ. However, the Company has not marketed variable annuity contracts for several years and, therefore, all current year's commissions received, which totaled \$13,404, related to trail commissions on variable annuities issued or assumed in prior years.

NATIONAL PENSION & GROUP CONSULTANTS, INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED

APRIL 30, 2014

(2) RELATED PARTY TRANSACTIONS, Continued

Prior to its dissolution, the Company performed management and investment services for NPGC Fund, LP. A management fee of .125% per month of the month-end net asset value was received by the Firm (one and one-half percent per year). These fees amounted to \$89,260 in 2012-13. The Company pays an annual management fee to one of its principal officers equal to 50% of certain income less the related expenses. However, no management fees were incurred under the agreement for the year ended April 30, 2014.

The Company reimburses FTJ for its share of general and administrative costs in the form of a management fee which amounted to \$125,696 for the year.

(3) CLASS B COMMON STOCK

The Company has authorized 1,000 shares of Class B non-voting common stock of which no shares have been issued.

(4) CONCENTRATION OF CASH IN BANK AND CASH EQUIVALENTS

Financial instruments that potentially subject the Company to concentrations of credit risk consist principally of uninsured cash and cash equivalent balances. The Company places its cash and cash equivalents with high-credit quality financial institutions. At times, balances in the Company's accounts may exceed the Federal Deposit Insurance Corporation (FDIC) limit of \$250,000.

(5) FAIR VALUE MEASUREMENTS/MARKETABLE SECURITIES

FASB ASC 820, Fair Value Measurements and Disclosures, defines fair value, establishes a consistent framework for measuring fair value, and expands disclosure requirements for fair value measurements.

FASB ASC 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of input are defined as follows:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company has the ability to access at the measurement date.

Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the asset or liability.

NATIONAL PENSION & GROUP CONSULTANTS, INC. NOTES TO FINANCIAL STATEMENTS, CONTINUED

APRIL 30, 2014

(5) FAIR VALUE MEASUREMENTS/MARKETABLE SECURITIES, Continued

Cash, receivables, other assets, accounts payable and accrued expenses – The carrying amounts reported in the accompanying statement of financial are a reasonable estimate of fair value.

The following table presents the Company's assets and related valuation inputs within the fair value hierarchy utilize to measure fair value as of April 30, 2014, on a recurring basis.

	Level 1	Level 2	Level 3	<u>Total</u>
Marketable equity securities	\$ <u>11.070</u>	\$	\$	\$ <u>11.070</u>

The Company holds three hundred shares of NASDAQ-OMX Group, inc. stock which are stated at fair market value as of April 30, 2014 (Level 1 in the hierarchy established by current standards). These securities are listed on national exchanges and the fair value is determined based on published market prices. At April 30, 2014, the securities had a market value of \$11,070 with cumulative gross unrealized gains of approximately \$1,070.

(6) NET CAPITAL

The Company has a minimum required net capital of \$5,000. The ratio of aggregate indebtedness to net capital cannot exceed 15 to 1. Net capital and the related net capital ratio fluctuate on a daily basis. As of April 30, 2014, the net capital was \$482,843, which exceeded the required minimum capital of \$5,000 by \$477,843, and the net capital ratio was .03 to 1.

(7) SUBSEQUENT EVENTS

Management has evaluated subsequent events and transactions occurring after year-end through the date that the financial statements were available for issuance which was June 17, 2014. No transactions or events were found that were material enough to require recognition in the financial statements.

NATIONAL PENSION & GROUP CONSULTANTS, INC. COMPUTATION OF NET CAPITAL PURSUANT TO RULE 15c3-1

APRIL 30, 2014

Total equity from statement of financial condition	\$ 543,026	
Less non-allowable assets: Receivables CRD deposit Other deposits	\$ 390 2,070 _49, 019	<u>(51,479</u>)
Net capital before haircut		491,547
Haircut: Vanguard Money Market funds (\$352,173 @ 2%) NASDAQ Stock (\$11,070 @ 15%)	7,043 <u>1,661</u>	
Total haircuts		(8,704)
Net capital		\$ <u>482,843</u>
COMPUTATION OF BASIC NET CAPITAL	_ REQUIREMEN	ı <u>τ</u>
Minimum net capital required (6-2/3% of aggregate indebtedness or \$45,000, whichever is greater)		\$5,000
Net capital from above		\$ <u>482,843</u>
Excess net capital	\$ <u>477.843</u>	
COMPUTATION OF RATIO OF AGGREGATE INDEB	TEDNESS TO N	NET CAPITAL
Total liabilities (aggregate indebtedness)		\$ <u>13,885</u>
Ratio of aggregate indebtedness to net capital		.03 to 1
Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)		N/A
The net capital as reported in the most recent amended unauc	lited Part IIA filin	g agrees with the

audited net capital above.

NATIONAL PENSION & GROUP CONSULTANTS, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS PURSUANT TO RULE 15c3-3

APRIL 30, 2014

Not applicable – The Company is not required to prepare a Computation of Reserve Requirement pursuant to Rule 15c3-3 as it is a corporation dealing primarily in mutual funds transacted directly with the Fund. The Company does not receive or deliver customer funds or securities and is exempt pursuant to Paragraph (k)(1) of the Rule.

NATIONAL PENSION & GROUP CONSULTANTS, INC. INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

APRIL 30, 2014

The Company is not subject to the requirements of Rule 15c3-3 Customer Protection – Reserves and custody of securities with respect to physical possession or control as set forth in the rule - as it does not receive or hold funds or securities.



REPORT ON INTERNAL ACCOUNTING CONTROL

The Board of Directors
National Pension & Group Consultants, Inc.
Kansas City, Missouri

In planning and performing our audit of the financial statements of National Pension & Group Consultants, Inc.(the Company) as of and for the year ended April 30, 2014, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computation of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13,
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at April 30, 2014, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934, in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Looded bown Lovelgou, UP

Long Beach, California

June 17, 2014