**SECURITI** 

# ANNUAL AUDITED REPORTED

JAN 23 2014

OMB APPROVAL

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SEC FILE NUMBER

**8**- 05743

FACING PAGE	
Information Required of Brokers and Dealers Pursuant to Section 17	of the
Securities Exchange Act of 1934 and Rule 1723 Thereunder	

**FORM X-17A-5 PART III** 

REPORT FOR THE PERIOD BEGINNING	12/01/12 MM/DD/YY	AND ENDING	11/30/13 MM/DD/YY	
1 D	EGISTRANT IDEN	PIETC A TION		
A. K	EGISTRANT IDEN	ITFICATION		
NAME OF BROKER-DEALER: Quincy Cass	s Associates, Incorporated		OFFICIAL USE ON	
ADDRESS OF PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.	
11111 Santa Monica Boulvear			_	
Los Angeles	(No. and Street) California		90025	
(City)	(State)		(Zip Code)	
JAME AND TELEPHONE NUMBER OF PER	SON TO CONTACT IN I	PEGARD TO THIS DI	₽₽∩RT	
T 170 %		010 400 4411	STORT	
			(Area Code - Telephone Number)	
	OSE opinion is contained in			
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Na	ose opinion is contained in a son me – if individual, state last, first,	this Report*	01254	
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar	ose opinion is contained in	this Report*	91356 (Zip Code)	
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)	ose opinion is contained in a son me – if individual, state last, first, Tarzana	this Report*  middle name)  California		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)	ose opinion is contained in a son me – if individual, state last, first, Tarzana	this Report*  middle name)  California		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)  CHECK ONE:	ose opinion is contained in a son me – if individual, state last, first, Tarzana	this Report*  middle name)  California		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)  CHECK ONE:  Certified Public Accountant Public Accountant	ose opinion is contained in ason me – if individual, state last, first, Tarzana (City)	this Report*  middle name)  California (State)		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)  CHECK ONE:  CHECK ONE:  Public Accountant  Public Accountant	ose opinion is contained in ason me – if individual, state last, first, Tarzana (City)	this Report*  middle name)  California (State)		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)  CHECK ONE:  Certified Public Accountant Public Accountant	ose opinion is contained in ason me – if individual, state last, first, Tarzana (City)	this Report*  middle name) California (State)  sessions.		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)  CHECK ONE:  Certified Public Accountant Public Accountant	nose opinion is contained in ason me – if individual, state last, first, Tarzana (City)  ited States or any of its pos	this Report*  middle name) California (State)  sessions.		
NDEPENDENT PUBLIC ACCOUNTANT wh Brian W. An (Nar 18425 Burbank Blvd., #606 (Address)  CHECK ONE:  Certified Public Accountant Public Accountant	nose opinion is contained in ason me – if individual, state last, first, Tarzana (City)  ited States or any of its pos	this Report*  middle name) California (State)  sessions.		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



## OATH OR AFFIRMATION

Joel Ravitz	, swear (or affirm) that, to the bes
f my knowledge and belief the accompanying financial statement	and supporting schedules pertaining to the firm of
Quincy Cass Associates, Incorporated	, as
f November 30	, 2013, are true and correct. I further swear (or
ffirm) that neither the company nor any partner, proprietor, princi lassified solely as that of a customer, except as follows:	ipal officer or director has any proprietary interest in any account
REBECCA TERRAZAS Commission # 1984961 Notary Public - California Los Angeles County My Comm. Expires Jul 13, 2016	Signature  Chairman and CEO  Title
Notary Public	
his report ** contains (check all applicable boxes):	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners'	or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims	
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requirements I	Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Required	
(j) A Reconciliation, including appropriate explanation of the Computation for Determination of the Reserve Requirement	Computation of Net Capital Under Rule 15c3-1 and the
(k) A Reconciliation between the audited and unaudited Stater consolidation.	
(1) An Oath or Affirmation.	•
(y) In our of the SIPC Supplemental Report.	
_ , , ,	ist or found to have existed since the date of the previous audit.
For conditions of confidential treatment of certain portions of th	is filing, see section 240.17a-5(e)(3).

# QUINCY CASS ASSOCIATES, INCORPORATED FINANCIAL STATEMENTS AND ACCOMPANYING SUPPLEMENTARY INFORMATION

REPORT PURSUANT TO SEC RULE 17a-5(d)

FOR THE YEAR ENDED NOVEMBER 30, 2013

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#### **BRIAN W. ANSON**

Certified Public Accountant

18425 Burbank Blvd., Suite 606, Tarzana, CA 91356 • Tel. (818) 401-8800 • Fax (818) 401-8818

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Quincy Cass Associates, Incorporated Los Angeles, California 90025

#### Report on the Financial Statements

I have audited the accompanying statement of financial condition of Quincy Cass Associates, Incorporated as of November 30, 2013 and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my opinion.

#### **Opinion**

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Quincy Cass Associates, Incorporated as of November 30, 2013 and the results of its operations and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other matter

My audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The information contained on Schedules I-IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities and Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare these financial statements. The information in Schedules I-IV has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information in Schedules I-IV is fairly stated in all material respects in relation to the financial statements as a whole.

This opinion is intended solely for the information and use of the board of directors, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and intended to be and should not be used by anyone other than these specified parties.

Brian W. Anson

Certified Public Accountant

Tarzana, California

January 8, 2014

#### Statement of Financial Condition November 30, 2013

#### **ASSETS**

Cash and cash equivalents	\$ 617,017
Receivable from clearing broker	19,802
Accounts receivable	182,250
Clearing deposit	50,000
Fixed assets	,
net of accumulated depreciation of \$405,790	10,028
Other assets	44,230
Other assets	 11,250
Total assets	\$ 923,327
LIABILITIES AND STOCKHOLDERS' EQUITY	
LIABILITIES:	
Accounts payable and accrued expenses	\$ 166,105
Commissions payable	2,961
Payable to clearing broker	3,423
Tayant to treating pronor	 
Total liabilities	172,489
STOCKHOLDERS' EQUITY:	
Common stock - Series A, no par value. 300 shares	
authorized, 201 shares issued and outstanding	1,407
Common stock - Series B, no par value. 300 shares	
authorized, 38.24 shares issued and outstanding	325,000
Additional paid in capital	35,530
Retained earnings	388,901
Total stockholders' equity	 750,838
Total liabilities and stockholders' equity	\$ 923,327

## Statement of Income For the year ended November 30, 2013

#### INCOME:

Management and advisory income Commissions Other income Total income	\$ 735,988 386,846 34,402 1,157,236
EXPENSES:	
Commissions Clearing and advisory Employee compensation and benefits Legal and professional Occupancy Other operating expenses Total expenses	60,102 54,048 438,565 172,318 136,120 263,195 1,124,348
INCOME BEFORE INCOME TAXES	32,888
INCOME TAX PROVISION (Note 2)	
Income tax expense	20,291
NET INCOME	\$ 12,597

#### Statement of Changes in Stockholders' Equity For the year ended November 30, 2013

	ommon Stock eries A	Common Stock Series B	dditional I-in-capital	Retained Earnings	Sto	Total ockholders' Equity
Balance December 1, 2012	\$ 1,407	\$ 325,000	\$ 35,530	\$ 376,304	\$	738,241
Net income				12,597		12,597
Balance November 30, 2013	\$ 1,407	\$ 325,000	\$ 35,530	\$ 388,901	\$	750,838

#### Statement of Cash Flows For the year ended November 30, 2013

#### CASH FLOWS FROM OPERATING ACTIVITIES:

Net income Adjustments to reconcile net income to net cash provided by operating activities:	\$	12,597
Depreciation Loss on disposal of fixed assets		4,886 8,678
(Increase) decrease in:  Receivable from clearing broker  Accounts receivable  Other assets		22,273 (30,520) 21,810
Increase (decrease) in: Accounts payable and accrued expenses Commissions payable Payable to clearing broker Total adjustments		87,158 (5,051) (5,671) 103,563
Net cash provided by operating activities		116,160
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of fixed assets	4-1	(2,684)
Net cash used in investing activities		(2,684)
Increase in cash		113,476
Cash-beginning of period		503,541
Cash-end of period	\$	617,017
Supplemental disclosure of cash flow information		
Cash paid during the year for:		
Interest Income taxes	<b>\$</b> <b>\$</b>	800

#### Notes to Financial Statements November 30, 2013

#### Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### General

Quincy Cass Associates, Incorporated (the "Company") conducts business processing broker-dealer transactions on a fully disclosed basis, investment management of customers' accounts, and operational management of various real estate projects, typically mobile home parks.

#### Summary of significant accounting policies

The presentation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

The Company considers highly liquid investments purchased with a maturity of three months or less to be cash equivalents. The company includes money market accounts as cash equivalents.

Fixed assets are recorded at cost. Repairs and maintenance to these assets are charged to expense as incurred; major improvements enhancing the function and/or useful life are capitalized. When items are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gains or losses arising from such transactions are recognized. Fixed assets are depreciated by the straight line method over their estimated useful lives which range from five to seven years.

The Company adopted SFAS No. 130, "Reporting Comprehensive Income," which requires that an enterprise report, by major components and as a single total, the changes in equity. There were no other comprehensive income items for the year ended November 30, 2013.

FASB ASC 820 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritized the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes the transaction to sell the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820 are used to measure fair value.

#### Notes to Financial Statements November 30, 2013

## Note 1: <u>GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u> (Continued)

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.

Level 2 inputs are inputs (other than quoted prices included within Level 1) that are observable for the asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

#### Consolidation and Revenue Recognition

The consolidated financial statements include the results of operations, account balances and cash flows of the Company and its wholly-owned subsidiaries, QCA Management Company, Inc. and QCA Capital Management, Inc. All material inter-company balances have been eliminated. Securities transactions are recorded on a trade date basis with the related commission revenues and expenses also recorded on a trade date basis.

#### **Income Taxes**

The Company files a consolidated tax return with its subsidiaries. Income taxes are calculated for the Company as a stand alone entity. The Company recognizes and measures its unrecognized tax benefits in accordance with FASB ASC 740, Income Taxes, when material. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each tax year. The measurement of unrecognized tax benefits is adjusted when new information becomes available.

The Company is subject to audit by the taxing agencies for years ending November 30, 2010, 2011, and 2012.

#### Securities Owned

Marketable securities owned by the Company are accounted for at market value, with market value based on current published market prices. The resulting difference between cost and market (or fair value) is included in income.

#### Notes to Financial Statements November 30, 2013

#### Note 2: DEPOSITS WITH CLEARING ORGANIZATIONS

The Company has entered into a clearing agreement with National Financial Services, who carries the accounts of the customers of the Company. The Company has deposited \$50,000 with its clearing firm as security for its transactions with them. The balance at November 30, 2013 is \$50,000.

#### Note 3: EQUIPMENT, NET

Fixed Assets as of November 30, 2013 consists of the following:

Fixed Assets	\$ 415,818
Less accumulated depreciation	(405,790)
	\$ 10,028

Depreciation expense for the year ended November 30, 2013 is \$4,886.

#### Note 4: <u>INCOME TAXES</u>

The income tax provision at November 30, 2013 consists of the following:

Federal	\$ 17,384
California	2,907
Total Income Tax Expense	\$ 20,291

#### Note 5: <u>COMMITMENTS AND CONTINGENCIES</u>

The Company has an operating lease covering its Los Angeles office through July 31, 2016. Minimum future rental commitments are:

Year Ending	Amount
November 30, 2014	115,504
November 30, 2015	120,661
November 30, 2016	83,016

#### Notes to Financial Statements November 30, 2013

## Note 5: <u>COMMITMENTS AND CONTINGENCIES</u> (continued)

On October 6, 2010, the Company was named as a respondent in an arbitration proceeding initiated by a former customer and third-party respondents. The claimants allege breach of fiduciary duty, suitability, negligence, and failure to supervise. The arbitration proceeding was held in November, 2011 and the Company prevailed. The claimants then filed an appeal with the courts and the courts dismissed the appeal. The Company submitted a request for reimbursement of attorney's fees and has prevailed in the amount of \$75,000 plus interest. No adjustment has been made for the reimbursement of legal fees as the Company has not received any amounts as of the date of these financials.

In January 2012, the Company was named as a respondent in a FINRA arbitration. The issue pertains to a former broker/employee of the Company. The claim is in response to the employees' U-4 filing and language pertaining to prior employment. The employee has an unrelated claim against his former employer and the firm countersued and included the Company in their countersuit. The Company's legal counsel believes that the allegations against the Company are without merit.

#### Note 6: CONCENTRATION OF CREDIT RISK

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker/dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends upon the creditworthiness of the counterparty or issuer of the instrument. To mitigate the risk of loss, the Company maintains its accounts with credit worthy customers and counterparties.

#### Note 7: NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Net capital and aggregate indebtedness change day to day, but on November 30, 2013 the Company had net capital of \$502,904, which was \$402,904 in excess of its required net capital of \$100,000, and the Company's ratio of aggregate indebtedness of \$172,489 to net capital was 0.34 to 1, which is less than the 15 to 1 maximum ratio required of a broker/dealer.

#### **Note 8: SUBSEQUENT EVENTS**

The Company has evaluated subsequent events through January 8, 2014, which is the date the financial statements were issued.

## Statement of Net Capital

## Schedule I

For the year ended November 30, 2013

	Noven	ber 30, 2013
Stockholders' equity, November 30, 2013 Add - Other deductions or allowable credits	\$	750,838 312,550
Total capital		1,063,388
Subtract - Non allowable assets:		
Accounts receivable		94,948
Equipment, net		10,028
Investment in subsidiaries		405,420
Other assets		44,218
Tentative net capital		508,774
Haircuts		5,870
NET CAPITAL		502,904
Mnimum net capital		100,000
Excess net capital	\$	402,904
Aggregate indebtedness		172,489
Ratio of aggregate indebtedness to net capital		34%

Statement pursuant to rule 17a-5(d)(4)

A reconciliation with the Company's computation of net capital as reported was not included as there are no material differences between the Company's computation of net capital included in its unaudited Form X17A 5 Part IIA and the computation contained herein.

Schedule II

Determination of Reserve Requirements

Under Rule 15c3-3 of the Securities and Exchange Commission

November 30, 2013

The Company is exempt from the Reserve Requirement computation according to the provision of Rule 15c3-3(k)(2)(ii).

Schedule III
Information Relating to Possession or Control
Requirements Under Rule 15c3-3
November 30, 2013

The Company is exempt from the Rule 15c3-3 as it relates to possession and Control requirements under the (k)(2)(ii) exemptive provision.

# (33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300 General Assessment Reconciliation

(33-REV 7/10)

For the fiscal year ended **November 30**, 20 13 (Read carefully the instructions in your Working Copy before completing this Form)

	TO BE LITED BY ALL SIDE				
1. Na purpo	me of Member, address, Designated Examining Authorises of the audit requirement of SEC Rule 17a-5:	rity, 1934 Act registrat	ion no. and month in which fiscal year ends for		
	8-005743 FINRA NOV QUINCY CASS ASSOCIATES INC 11111 SANTA MONICA BLVD STE LOS ANGELES, CA 90025-3348	12/30/1970 1450	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to		
			contact respecting this form.		
2. A.	General Assessment (item 2e from page 2)		\$ 1,724		
8.	Less payment made with SIPC-6 filed (exclude interest)	(			
^	Date Paid Less prior overpayment applied		(		
_	, , , , , , , , , , , , , , , , , , , ,		877		
D.	. Assessment balance one of (overpayment)				
Ε.			. 577		
F.	, , ,		D)		
G.	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ 87	1		
Н,	Overpayment carried forward	\$(	)		
3. Su	bsidiarles (S) and predecessors (P) included in this fo	rm (give name and 193	14 Act registration number):		
perso that a	SIPC member submitting this form and the n by whom it is executed represent thereby all information contained herein is true, correct omplete.	QUINCY CAS	S ASSOCIATES INC		
uno v	omplete.		(Authorized Singerifie)		
Dated	the 18th day of DECEMBER, 2013.	Chaire	(Authorized Signature)		
This for a	form and the assessment payment is due 60 days a period of not less than 6 years, the latest 2 years i	fter the end of the fis n an easily accessibl	cal year. Retain the Working Copy of this form e place.		
ee [	Dates:				
	Postmarked Received Revi  Calculations Docu  Exceptions:  Disposition of exceptions:	Postmarked Received Reviewed			
EM EM	Calculations Docu	mentation	Forward Copy		
36 E	exceptions:				
S	Disposition of exceptions:				

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 12/l, 2012 and ending 11/30, 2013

Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		Eliminate cents \$_1,157,236
Additions:     (1) Total revenues from the securities business of subsidiaries predecessors not included above.	(except foreign subsidiaries) and	
(2) Net loss from principal transactions in securities in trading	accounts.	
(3) Net loss from principal transactions in commodities in tradir	ng accounts.	
(4) Interest and dividend expense deducted in determining item	2a, ·	
(5) Net loss from management of or participation in the underwo	riting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees profit from management of or participation in underwriting o		
(7) Net loss from securities in investment accounts.		
Total additions		5
Deductions:     (1) Revenues from the distribution of shares of a registered open investment trust, from the sale of variable annuities, from the advisory services rendered to registered investment comparaccounts, and from transactions in security futures products		
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to other S securities transactions.	IPC members in connection with	41,904
(4) Reimbursements for postage in connection with proxy solicit		
(5) Net gain from securities in investment accounts.		
(6) 100% of commissions and markups earned from transactions (ii) Treasury bills, bankers acceptances or commercial pape from issuance date.		
(7) Direct expenses of printing advertising and legal fees incurred related to the securities business (revenue defined by Section 1).		
(8) Other revenue not related either directly or indirectly to the (See Instruction C):		
(Deductions in excess of \$100,000 require documentation)	N SETURINES BUSINESS	422,911
(9) (I) Total interest and dividend expense (FOCUS Line 22/PAR Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.	T IIA Line 13,	
<ul><li>(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).</li></ul>	s 2,797	
Enter the greater of line (i) or (ii)		2,797
Total deductions		467,612
2d. SIPC Net Operating Revenues	\$ 689,629	
2e. General Assessment @ .0025	s 1,724	
•		(to page 1, line 2.A.)

#### BRIAN W. ANSON

Certified Public Accountant

18425 Burbank Blvd., Suite 606, Tarzana, CA 91356 • Tel. (818) 401-8800 • Fax (818) 401-8818

Independent Accountant's Report on Applying Agreed - Upon Procedures Related to an Entity's SIPC Assessment Reconciliation.

**Board of Directors Quincy Cass Associates, Incorporated** Los Angeles, CA 90025

In accordance with Rule 17a-5 (e)(4) under the Securities Exchange Act of 1934, I have performed the procedures enumerated below with respect to the accompanying Scheduled of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the Year Ended November 30, 2013, which were agreed to by Quincy Cass Associates, Incorporated and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Quincy Cass Associates, Incorporated's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Quincy Cass Associates, Incorporated's management is responsible for Quincy Cass Associates, Incorporated's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, I make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures I performed and my findings are as follows:

- 1. Compared the listed assessment payment in Form SIPC-7 with respective cash disbursement records entries from the cash disbursements journal and related bank statements and reconciliations, noting no differences;
- 2. Compared the amounts reported on the audited Form X-17a-5 for the year ended November 30, 2013, as applicable, with the amounts reported in Form SIPC-7 for the year ended November 30, 2013, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, such as clearing firms records supporting securities revenues, noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers, such as revenues from third party support and bank records supporting the adjustments, noting no differences.

I was not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, I do not express such an opinion. Had I performed additional procedures, other matters might have come to my attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Brian W. Anson

Certified Public Accountant

MARI

Tarzana, California January 8, 2014

Certified Public Accountant

18425 Burbank Blvd., Suite 606, Tarzana, CA 91356 · Tel. (818) 401-8800 · Fax (818) 401-8818

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTANT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17A-5

Board of Directors Quincy Cass Associates, Incorporated Los Angeles, CA 90025

In planning and performing my audit of the financial statements of Quincy Cass Associates, Incorporated for the year ended November 30, 2013 in accordance with auditing standards generally accepted in the United States of America, I considered its internal control structure, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control structure. Accordingly, I do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g) (1) of the Securities and Exchange Commission, I have made a study of the practices and procedures including tests of such practices and procedures followed by Quincy Cass Associates, Incorporated including test of compliance with such practices and procedures that I considered relevant to objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following: (i) in making the quarterly securities examinations, counts, verifications and comparisons, (ii) recordation of differences required by Rule 17a-13, or (iii) in complying with the requirements for prompt payment for securities of Section 8 of Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the proceeding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants and the Public Company Accounting Oversight Board (United States). A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving the internal control structure, including control activities for safeguarding securities, which I consider to be material weaknesses as defined above.

In addition, my consideration of the internal control structure indicated that the Company was in compliance with the conditions of the exemption under Paragraph (k) (2) (ii) of Rule 15c3-3, and no facts came to my attention indicating that such conditions had not been complied with during the period. The scope of my engagement did not include the Anti Money Laundering provision of the U.S. Patriot Act.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purpose in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at November 30, 2013 to meet the Commission's objectives.

This report is intended solely for the information and use of the board of directors, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Brian W. Anson

Certified Public Accountant

Tarzana, California

January 8, 2014