# IN ACCORDANCE WITH RULE 202 OF REGULATION S-T, <br> THE SUPPORTING FINANCIAL DATA OF <br> THIS EXHIBIT 99.3.1 TO THE REGISTRANT'S FORM S-1 IS BEING <br> FILED IN PAPER PURSUANT TO A CONTINUING <br> HARDSHIP EXEMPTION <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, DC 20549 <br> FORM SE <br> SEC <br> Mail Procossing Section <br> FEB 112014 <br> Weshington Do 

## FORM FOR SUBMISSION OF PAPER FORMAT EXHIBITS

BY ELECTRONIC FILERS

New Investors Bancorp, Inc. (Exact Name of Registrant as Specified in Charter)

0001594012
(Registrant's CIK Number)

Exhibit 99.3.1 to the Form S-1
(Electronic Report, Schedule or Registration Statement of Which the Documents Are a Part (Give Period of Report))

333-192966
(SEC File Number, if Available)

Not Applicable
(Name of Person Filing the Document (If Other Than the Registrant))

## SIGNATURES

The Registrant has duly caused this form to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Short Hills, State of New Jersey on Fcbruary $11,2014$.

NEW INVESTORS BANCORP, INC.

By:


EXHIBIT 99.3.1

# PRO FORMA VALUATION UPDATE REPORT 

INVESTORS BANCORP, INC. Short Hills, New Jersey<br>PROPOSED HOLDING COMPANY FOR:<br>INVESTORS BANK<br>Short Hills, New Jersey

Dated As Of:
January 31, 2014

[^0]Boards of Directors Investors Bancorp, MHC Investors Bancorp, Inc. Investors Bank 101 JFK Parkway Short Hills, New Jersey 07078

Members of the Boards of Directors:
We have completed and hereby provide an updated appraisal of the estimated pro forma market value of the common stock which is to be issued in connection with the mutual-to-stock conversion described below.

This updated appraisal is furnished pursuant to the requirements of 563 b .7 and has been prepared in accordance with the "Guidelines for Appraisal Reports for the Valuation of Savings and Loan Associations Converting from Mutual to Stock Form of Organization" of the Office of Thrift Supervision ("OTS") and accepted by the Federal Reserve Board ("FRB"), the Federal Deposit Insurance Corporation ("FDIC"), the New Jersey Department of Banking and Insurance (the "Department") and the Office of the Comptroller Currency ("OCC"), and applicable interpretations thereof. Our original appraisal report, dated November 29, 2013 (the "Original Appraisal"), is incorporated herein by reference. As in the preparation of our Original Appraisal, we believe the data and information used herein is reliable; however, we cannot guarantee the accuracy and completeness of such information.

On December 17, 2013, the respective Boards of Directors of Investors Bancorp, MHC (the "MHC") and Investors Bancorp, Inc. ("ISBC"), a Delaware corporation, adopted the plan of conversion and reorganization (the "Plan of Conversion"), whereby the MHC will convert to stock form. As a result of the conversion, ISBC, which currently owns all of the issued and outstanding common stock of Investors Bank, will be merged into a new Delaware corporation with the name of Investors Bancorp, Inc. ("Investors Bancorp" or the "Company"). Following the conversion, the MHC will no longer exist. For purposes of this document, the existing consolidated entity will hereinafter be referred to as Investors Bancorp or the Company. As of December 31, 2013, the MHC had a majority ownership interest in, and its principal asset consisted of, approximately $61.35 \%$ of the common stock (the "MHC Shares") of Investors Bancorp. The remaining $38.65 \%$ of Investors Bancorp's common stock was owned by public shareholders.

It is our understanding that Investors Bancorp will offer its stock, representing the majority ownership interest held by the MHC, in a subscription offering to Eligible Account Holders, Tax-Qualified Plans including Investors Bank's employee stock ownership plan (the "ESOP"), Supplemental Eligible Account Holders and Other Depositors, as such terms are defined for purposes of applicable federal regulatory requirements governing mutual-to-stock conversions. To the extent that shares remain available for purchase after satisfaction of all

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subscriptions received in the subscription offering, the shares may be offered for sale in a firm commitment underwritten offering. Upon completing the mutual-to-stock conversion and stock offering (the "second-step conversion"), the Company will be $100 \%$ owned by public shareholders, the publicly-held shares of ISBC will be exchanged for shares in the Company at a ratio that retains their ownership interest at the time the conversion is completed and the MHC assets will be consolidated with the Company.

In connection with the second-step conversion, the Company will contribute $\$ 10$ million of Investors Bancorp common stock and $\$ 10$ million of cash to the Investors Charitable Foundation (the "Foundation").

On April 5, 2013, the Company announced the acquisition of Gateway Community Financial Corporation ("Gateway Community"), the federally-chartered holding company for GCF Bank. On January 10, 2014, the acquisition of Gateway Community was completed. Pursuant to the terms of the Gateway Community merger agreement, Gateway Community Financial, MHC ("Gateway Community MHC") has merged into the MHC, with the MHC as the surviving entity, which was followed by the merger of Gateway Community into Investors Bancorp, with Investors Bancorp surviving, and the merger of GCF Bank into Investors Bank, with Investors Bank surviving. As Gateway Community has no public shareholders, no merger consideration was paid to third parties. Investors Bancorp issued 762,776 shares of its common stock to the MHC as consideration for the transaction, which was based on the $\$ 19.0$ million pro forma market valuation of Gateway Community as determined by an independent appraisal, divided by the average of the closing sales price of a share of Investors Bancorp common stock, as reported on the Nasdaq Stock Market, for the twenty consecutive days ending on the second day preceding the closing of the mergers.

Accordingly, after taking into the pro forma impact of the Investor Bancorp shares issued for the acquisition of Gateway Community, the MHC's ownership interest increased from $61.35 \%$ to $61.56 \%$ and the public shareholders' ownership interest decreased from $38.65 \%$ to 38.44\%.

This updated appraisal reflects the following noteworthy items: (1) a review of recent developments in Investors Bancorp's financial condition, including financial data through December 31, 2013; (2) an updated comparison of Investors Bancorp's financial condition and operating results versus the Peer Group companies identified in the Original Appraisal; and (3) a review of stock market conditions since the date of the Original Appraisal.

The estimated pro forma market value is defined as the price at which Investors Bancorp's common stock, immediately upon completion of the second-step offering, would change hands between a willing buyer and a willing seller, neither being under any compulsion to buy or sell and both having reasonable knowledge of relevant facts.

Our valuation is not intended, and must not be construed, as a recommendation of any kind as to the advisability of purchasing shares of the common stock. Moreover, because such valuation is necessarily based upon estimates and projections of a number of matters, all of which are subject to change from time to time, no assurance can be given that persons who purchase shares of common stock in the conversion will thereafter be able to buy or sell such shares at prices related to the foregoing valuation of the pro forma market value thereof. RP

Boards of Directors
January 31, 2014
Page 3

Financial is not a seller of securities within the meaning of any federal and state securities laws and any report prepared by RP Financial shall not be used as an offer or solicitation with respect to the purchase or sale of any securities. RP Financial maintains a policy which prohibits the company, its principals or employees from purchasing stock of its client institutions.

## Discussion of Relevant Considerations

## 1. Financial Results

Table 1 presents summary balance sheet and income statement details for the twelve months ended September 30, 2013 and updated financial information through December 31, 2013. Financial data shown in Table 1 is based on Investors Bancorp's reported financial results and, therefore, does not include the pro forma merger adjustments for Roma Financial and Gateway Community for the September 30, 2013 financial data and the pro forma merger adjustments for Gateway Community for the December 31, 2013 financial data. Investors Bancorp's assets increased by $\$ 1.8$ billion or $13.2 \%$ from September 30, 2013 to December 31, 2013, which was largely related to completing the acquisition of Roma Financial Corporation ("Roma Financial") on December 6, 2013. An increase in loans receivable accounted for most of the Company's asset growth and, to a lesser extent, cash and investments increased as well. Overall, cash and investments (inclusive of FHLB stock) increased from $\$ 1.849$ billion or $13.4 \%$ of assets at September 30, 2013 to $\$ 2.046$ billion or $13.1 \%$ of assets at December 31, 2013. Loans receivable increased from $\$ 11.374$ billion or $82.4 \%$ of assets at September 30, 2013 to $\$ 12.883$ billion or $82.5 \%$ of assets at December 31, 2013, while the balances for bank-owned life insurance ("BOLI") and loans heid for sale were respectively slightly higher and lower during the quarter ended December 31, 2013. Pursuant to the purchase accounting impact of the Roma Financial acquisition, intangibles increased from $\$ 85.8$ million or $0.6 \%$ of assets at September 30, 2013 to $\$ 94.4$ million or $0.6 \%$ of assets at December 31, 2013.

Updated credit quality measures showed a slight increase in non-performing assets, although the ratio of non-performing assets as a percent of assets declined. Investors Bancorp's non-performing assets increased from $\$ 139.2$ million or $1.01 \%$ of assets at September 30, 2013 to $\$ 148.5$ million or $0.95 \%$ of assets at December 31,2013 . The increase in the balance of non-performing assets was due to increases in accruing troubles debt restructured loans and other real estate owned ("OREO"), which was partially offset by a decrease in non-accruing loans. As of December 31, 2013, non-performing assets consisted of $\$ 100.4$ million of non-accruing loans, $\$ 39.6$ million of accruing troubled debt restructured loans and $\$ 8.5$ million of OREO.

The Company's interest-bearing funding composition showed an increase in deposits, which was mostly related to the Roma Financial acquisition, and a slight decrease in borrowings. Deposits increased from $\$ 8.642$ billion or $62.6 \%$ of assets at September 30, 2013 to $\$ 10.719$ billion or $68.6 \%$ of assets at December 31, 2013. Borrowings decreased from 3.796 billion or $27.5 \%$ of assets at September 30, 2013 to $\$ 3.367$ billion or $21.6 \%$ of assets at December 31, 2013. Investors Bancorp's equity increased from $\$ 1.127$ billion or $8.2 \%$ of assets at September 30, 2013 to $\$ 1.334$ billion or $8.5 \%$ of assets at December 31, 2013 and tangible equity increased from $\$ 1.041$ billion or $7.5 \%$ of assets at September 30, 2013 to $\$ 1.240$ billion or $7.9 \%$ of assets at December 31, 2013. Capital growth during the fourth quarter was

## Boards of Directors

 January 31, 2014 Page 4| Balance Sheet Data |
| :--- |
| Total assets |
| Cash, cash equivalents |
| Investment securities |
| Loans held for sale |
| Loans receivable, net |
| Bank-owned life insurance |
| FHLB stock |
| Intangible assets |
| Deposits |
| Borrowings |
| Total equity |
| Tangible equity |

Summary Income Statement

| Interest income | \$529,185 | 4.12\% | \$545,068 | 4.04\% |
| :---: | :---: | :---: | :---: | :---: |
| Interest expense | (110,494) | (0.86) | (109,642) | (0.81) |
| Net interest income | 418,691 | 3.26 | 435,426 | 3.23 |
| Provisions for loan losses | (58,250) | (0.45) | $(50,500)$ | (0.37) |
| Net interest income after prov. | 360,441 | 2.81 | 384,926 | 2.86 |
| Non-interest operating income | 25,972 | 0.20 | 26,577 | 0.20 |
| Gain on securities transactions, net | 694 | 0.01 | 772 | 0.00 |
| Net impairment losses on investments | s | 0.00 | (977) | (0.01) |
| Gain on loan transactions, net | 12,294 | 0.10 | 8,748 | 0.06 |
| Gain on sales of OREO, net | 630 | 0.00 | 1,451 | 0.01 |
| Non-interest operating expense | (233,311) | (1.82) | (245,711) | (1.82) |
| Income before income tax expense | 166,720 | 1.30 | 175,786 | 1.30 |
| Income taxes | (60,825) | (0.48) | (63,755) | (0.47) |
| Net income | \$105,895 | 0.82\% | \$112,031 | 0.83\% |

Sources: Investors Bancorp's prospectus, audited and unaudited financial statements, and RP Financial calculations.
attributable to the acquisition of Roma Financial and, to a lesser extent, retention of earnings, which was partially offset by a slight increase in the accumulated other comprehensive loss.

Investors Bancorp's operating results for the twelve months ended September 30, 2013 and December 31, 2013 are also set forth in Table 1. The Company's reported earnings increased from $\$ 105.9$ million or $0.82 \%$ of average assets for the twelve months ended September 30,2013 to $\$ 112.0$ million or $0.83 \%$ of average assets for the twelve months ended December 31, 2013. The increase in net income was mostly due to an increase in net interest income and a decrease in provisions for loan losses, which were partially offset by a decrease in loan sale gains and higher operating expenses.

Investors Bancorp's net interest income increased from $\$ 418.7$ million or $3.26 \%$ of average assets for the twelve months ended September 30,2013 to $\$ 435.4$ million or $3.23 \%$ of average assets for the twelve months ended December 31, 2013. The decrease in the net interest income ratio was due to a more significant decrease in the interest income ratio compared to the interest expense ratio, which was consistent with trends in the Company's interest rate spread. Investors Bancorp's interest rate spread decreased from 3.36\% during fourth quarter of 2012 to $3.29 \%$ during the fourth quarter of 2013 , as the result of a 29 basis point decline in the average yield earning versus a 22 basis point decline in the average rate paid on interest-bearing liabilities.

Operating expenses were higher during most recent twelve month period, but remained stable as a percent of average assets equaling $1.82 \%$ of average for both twelve month periods shown in Table 1. The increase in operating expenses was primarily attributable to increases in compensation and fringe benefits primarily as the result of staff additions. Overall, Investors Bancorp's updated ratios for net interest income and operating expenses provided for a nominally lower expense coverage ratio (net interest income divided by operating expenses). Investors Bancorp's expense coverage ratio decreased from 1.79x for the twelve months ended September 30, 2013 to 1.77x for the twelve months ended December 31, 2013.

Non-interest operating income increased slightly during the most recent twelve month period, equaling $0.20 \%$ of average assets during both twelve month periods shown in Table.1. Overall, when factoring non-interest operating income into core earnings, the Company's updated efficiency ratio of $52.48 \%$ (operating expenses, net of amortization of intangibles, as a percent of net interest income and non-interest operating income) approximated the $52.02 \%$ efficiency ratio recorded for the twelve months ended September 30, 2013. Amortization of intangibles equaled $0.02 \%$ of average assets for both twelve month periods covered in Table 1.

The Company's updated earnings showed a decrease in non-operating income, due to a decline in gains on loan transactions and a net impairment loss that was recorded in the fourth quarter of 2013, which were partially offset by slightly higher gains on securities transactions and sales of OREO. Overall, non-operating income decreased from $0.11 \%$ of average assets for the twelve months ended September 30, 2013 to 0.06\% of average assets for the twelve months ended December 31, 2013.

Lower loan loss provisions were established in the most recent twelve period, decreasing as percent of average assets from $0.45 \%$ for the twelve months ended September

30,2013 to $0.37 \%$ for the twelve months ended December 31, 2013. Improving market conditions in the Company's lending markets and a continuation of the downward trend in the non-accruing loan balance were among the factors that supported the lower amount of loan loss provisions established during the most recent twelve month period. As of December 31, 2013, the Company maintained an allowance for loan losses of $\$ 173.9$ million equal to $124.23 \%$ of non-performing loans and $173.30 \%$ of non-accruing loans.

## 2. Peer Group Financial Comparisons

Tables 2 and 3 present the financial characteristics and operating results for Investors Bancorp, the Peer Group and all publicly-traded thrifts. The Company's and the Peer Group's ratios are based on financial results through December 31, 2013 and September 30, 2013, respectively.

In general, the comparative balance sheet ratios for the Company and the Peer Group did not vary significantly from the ratios exhibited in the Original Appraisal. Consistent with the Original Appraisal, the Company's updated interest-earning asset composition reflected a lower concentration of cash and investments and a higher concentration of loans. Overall, the Company's and the Peer Group's updated interest-earning assets-to-assets ratios equaled $95.6 \%$ and $93.1 \%$, respectively.

In contrast to the Original Appraisal, Investors Bancorp's updated funding composition showed a slightly higher concentration of deposits than the Peer Group. Investors Bancorp's funding composition continued to reflect a higher concentration of borrowings, but the difference between the level of the Company's and the Peer Group's borrowings narrowed. Updated interest-bearing liabilities-to-assets ratios equaled $90.2 \%$ and $86.5 \%$ for the Company and the Peer Group, respectively. Investors Bancorp's updated tangible equity-to-assets ratio equaled $7.9 \%$, which remained below the comparable Peer Group ratio of $9.4 \%$. Overall, Investors Bancorp's updated interest-earning assets-to-interest-bearing liabilities ("IEA/IBL") ratio equaled $106.0 \%$, which remained slightly below the comparable Peer Group ratio of $107.6 \%$. As discussed in the Original Appraisal, the additional capital realized from stock proceeds should serve to increase Investors Bancorp's IEA/IBL ratio, as the level of interestbearing liabilities funding assets will be lower due to the increase in capital realized from the offering and the net proceeds realized from the offering will be primarily deployed into interestearning assets.

Updated growth rates for Investors Bancorp and the Peer Group are based on annual growth rates for the twelve months ended December 31, 2013 and September 30, 2013, respectively. Investors Bancorp recorded a $22.8 \%$ increase in assets, which was mostly related to the acquisition of Roma Financial and remained well above the Peer Group's asset growth rate of $3.2 \%$. Loan growth of $24.7 \%$ was the primary source of the Company's asset growth and was supplemented with a $9.3 \%$ increase in cash and investments. Comparatively, the Peer Group's asset growth was also primarily sustained by a $5.8 \%$ increase in loans, which was in part funded a by a $4.2 \%$ decrease in cash and investments.

On the funding side of the balance sheet, the Company's deposits and borrowings increased by $22.3 \%$ and $24.5 \%$, respectively. Comparatively, asset growth for the Peer Group was funded by a $2.2 \%$ increase in borrowings and an $11.4 \%$ increase in

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| 15 | 11.2 | 1.0 | 825 | 62.6 | 21.9 | 0.0 | 2.5 | $0 \cdot$ | 29 | 22.30 | 9.34 | 24.93 | 22.27 | 24.45 | 2588 | 25.57 | 828 | 8.20 | 1139 |
| 6.1 | 23.0 | 1.8 | 66.7 | 742 | 50.7 | 0.4 | 33. | 0.7 | 127 | 3.2 | 255 | 5.56 | 4.69 | -214 | 068 | 0.34 | 12.36 | 1271 | 20.54 |
| 3.3 | 46.7 | 20 | 693 | 75.5 | 8.8 | 0.0 | 425 | 0.0 | 11.4 | 1.34 | 0.68 | 3* | 1.06 | -2.39 | $-1.03$ | 0.92 | 12:38 | 12.46 | 69.5\% |
| $3{ }^{3}$ | 25. | 25. | 64.4. | 74.3 | 13.5 | 02 | 83.6 | 1.9 | 125 | 4.47 | ${ }^{-3.93}$ | 9380 | 2.74 | 45.93 | -1.54 | 211 | 12.13 | 12.13 | 20.24 |
| 18 | 21.2 | 2.4 | 683 | 73 | 11.3 | 0.0 | 131 | 0.5 | 104 | 238 | -8.54 | ** | $1.0 \%$ | 2.10 | 0.7 | 0.77 | 10.44 | 10.44 | 20.59 |
| 33 | 14.5 | 2.8 | 76.2 | 58.3 | 300 | 00 | 128 | a | 128 | -28? | 262 | 3.65 | .8.85 | 230 | 1909 | 19.09 | 12.47 | 12.17 | 78.8t |
| 40 | 17.4 | 1.5 | 727 | 87.7 | 180 | 0.8 | 12.1 | 28 | 9.4 | 321 | 4.20 | $5 \pi 7$ | 223 | 11.42 | 0.41 | 0.04 | 16.49 | 10.68 | 19.82 |
| 18 | 16.4 | 1.0 | 703 | 70.4 | 15.0 | 0.7 | 124 | 18 | 7.9 | 2.41 | -4.99 | 6.22 | 23 | 78 | 9,3m | 0.3 | 9.36 | 9.35 | 85.00 |
| 0.9 | 15.5 | 27 | 77.4 | 62. | 2.6 | 00 | 9.1 | 12 | 73 | -5.95 | 1.70 | -781 | - 54 | -14.56 | 125 | 14.67 | 8.44 | 8.44 | 15.00 |
| 1.4 | 14.5. | 1.8 | 72.7 | 72 | 13.6 | 1.6 | 12.4. | 5.0 | 7.4 | 17.61 | 32.24. | 14.75 | 12.53 | 54.55 | 13.92 | 13.93 | NA | NH. | NA |
| 1.2 | 31.7 | 0.7 | 54.9 | 50.2 | 30.8 | 0.0 | 17.8 | 0.3 | 87.6 | -2.05 | -45.40 | 6.28 | 1.34 | 213 | -9.85 | -9.65 | 14.82 |  | 35.86 |
| 1.6 | 2.7 | 4.4 | 36.3 | 65.0 | 19.2 | 1.6 | 10.5 | 8.4 | 9.1 | 1.54 | -81.03 | 10.37 | 7.5 | -15.90 | 9.08 | 10.54 | 9.51 | 9.54 | Na |
| 2.7 | 18.3 | 9.9 | 702 | 55.3 | 31.0 | 0.8 | 12.4 | 5.4 | 7.1 | 3,79 | 8.56 | 2.88 | 3.21 | 708 | 0.97 | 227 | Na | NA | ¢3.80 |
| 5.3 | 15.0 | 1.4 | 71.5 | 72.4 | 10.9 | 13 | 14.4 | 22 | 122 | -1.73 | 7.01 | 0.09 | -1.74 | 7.00 | -3.07 | 43.9 | MA | ${ }^{13.32}$ | 2230 |
| 1.9 | 13.9 | 1.1 | 73.2 | 70.4 | 13.0 | 0.5 | 19.7 | ${ }_{6.3}$ | 79 | 10.27 | $18: 18$ | 10.30 | 3.87 | N(M) | -920 | -15.05 | 3.20 | 920 | 12.50 |
| 13 | 21.2 | 2.0 | 68.3 | 71.6 | 13.8 | ab | 43.6 | 4.8 | 8.7 | 105 | -10.70 | 5. 55 | -220 | 21.89 | 0.82 | 152 | ma | Na | 14.27 |
| 12.5 | 2.3 | 0.0 | 625 | 873 | 4.2 | 0.0 | 7.9 | ${ }^{0.6}$ | 7.9 | 3.7 | -5.73 | 8.39 | 3.12 | 14.51 | 0.290 | -0.90 | NA | 8.26 |  |
| 11.3 | 19.9 | 1.4 | 64.0 | 70.3 | 18.2 | 1.5 | 8.4 | 0.9 | 7.5 | 423 | 4.05 | (6.18 | -1.22 | 35.64 | -10,4 | - 12.97 | NA | NA | nan |



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ncome as Percent of Average Assets and Yeids, Costs, Spreads
Comparable institution Analysis
For the 12 Morthr Ended September 30,2013

| Investors Pancors inc December 31, 2013 |  |
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| Af Public Comranies |  |
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|  | A Astoria Financial Comp of Ar |
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|  | FFin Capitel Federat Fin inc. of ks |
|  | COM Dime Comrnunity Bancshars of NY |
|  | YCe New York Commuriny Bop of NY |
|  | WBi Nortwest Eancshares tnc of PA, |
|  | 3 CT Peoples United Financial of CT |
|  | FS Provident Fin Serv, inc of NJ |
|  | RST Tustico eank Corp NY of NY. |
|  | SFS WSFS Financial Corp. of DE |


|  | Net intersest income |  |  |  | NII <br> After Provis: <br> (\%) | Other incame |  |  | Total Oner frowne (\%) | Qxalother Exp. |  | Nam-Op ferms |  | Yields, Costs, and Spreads |  |  | MEMO: <br> Assetsf <br> FTEEmp <br> (3) | Meno: <br> Effective <br> Tax居解 <br> (3) |
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| $\begin{gathered} \text { Nel } \\ \frac{\text { ineorne }}{\text { (\%) }} \end{gathered}$ | $\frac{\text { income }}{(\%)}$ | Expense <br> (\%) | $\frac{\mathrm{N} \mid 1}{(x)}$ | Loss <br> Provis. <br> onIEA <br> (\%) |  | $\begin{aligned} & \text { Loan } \\ & \frac{\text { Fees }}{\left(T_{k}\right)} \end{aligned}$ | RE Oper. (\%) | Other ncome (\%) |  | C8A Expense (\%) | Gcodwill Amor. (\%) | $\begin{gathered} \text { Not } \\ =\frac{\text { Gains }}{(\%)} \end{gathered}$ | $\begin{aligned} & \text { Extraa } \\ & \frac{\text { fems }}{\text { (\% }} \end{aligned}$ | $\begin{gathered} \begin{array}{c} \text { Yield } \\ \text { OnAssetis } \end{array} \\ (\%)^{2} \end{gathered}$ | $\begin{aligned} & \text { Cost } \\ & \text { Of Furds } \\ & \text { (D(m) } \end{aligned}$ | Midcost Spread (\%) |  |  |
| 0.83 | 4.04 | 0.81 | 323 | 0.37 | 2.86 | 0.00 | 0.00 | 020 | 020 | 1.80 | 0.02 | 0.06 | 0.00 | 4.2 | 0.98 | 324 | 10,138 | 35.27 |
| 052 | 373 | 073 | 300 | 0.20 | 2.60 | 0.06 | $\bigcirc 000$ | 0.70 | a70 | 3.05 | 0.01 | 040 | 000 | 3.98 | 0.86 | 3.12 | 6,622 | 30.65 |
| 0.60 | 367 | 0.69 | 303 | 0.13 | 2.88 | 000 | -0.02 | 0.50 | 0.58 | 2.89 | 0.00 | 0.12 | 0.00 | 3.97 | 0.82 | 3.15 | 4,815 | 33.33 |
| 055 | 357 | 0.74 | 283 | 029 | 2.54 | 001 | -0.06 | 0.49 | 0.46 | 2.65 | 0.01 | 005 | 000 | 3.83 | 088 | 233 | 3,346 | 31.72 |
| 0.56 | 3.46 | 0.69 | 2.84 | 0.15 | 258 | 000 | 0.00 | 0.48 | 0.41 | 2.03 | 0.00 | 006 | 0.00 | 3.71 | 0.86 | 300 | 6,958 | 34.72 |
| 219 | 400 | 1.52 | 248 | 0.37 | 2.11 | 000 | 0.00 | 0.27 | 0.7 | 653 | 000 | 596 | 000 | 423 | 179 | 2.44 | 2,088 | 2144 |
| 0.84 | 364 | 0.81 | 284 | 015 | 269 | 0.04 | -0.02 | 082 | 0.83 | 2.08 | 0.03 | 0.08 | 0.00 | 3.92 | 0 Cd | 2.98 | 8,322 | 3233 |
| 084 | 345 | 0.35 | 2.95 | 0.16 | 2.82 | 0.02 | 0.00 | 076 | 074 | 202 | 002 | 0.04 | 000 | 378 | 0.87 | 3.18 | 7.245 | 3376 |
| 033 | 3.26 | 1.15 | 2.09 | 0.17 | 1.93 | 000 | 000 | 0.39 | 039 | 175 | 0.00 | 006 | 000 | 3.47 | 1.31 | 2.16 | 10.472 | 3313 |
| 077 | 4.00 | 0.69 | 3.31 | 0.22 | 309 | 0.09 | -0.09 | 1.41 | 1.49 | 270 | 0.40 | 037 | 0.00 | 4.48 | 0.80 | 3.67 | 5,388 | 21.30 |
| 075 | 321 | 1.30 | 192 | 0.01 | 193 | 0.02 | -0.02 | 0.27 | 0.7 | 1.06 | 0.00 | 000 | 0.00 | 3.29 | 1.60 | 1.59 | 19,835 | 34.32 |
| 1.01 | 4.54 | 121 | 333 | 001 | 332 | 0.00 | 0.00 | 1.17 | 1.6 | 156 | 0.00 | -0.06 | 000 | 4.78 | 1.41 | 337 | 10,295 | 33.39 |
| 107 | 3.87 | 1.27 | 2.60 | 0.08 | 252 | 0.16 | 0.00 | 0.14 | 0.30 | 1.34 | 0.04 | 0.23 | 0.00 | 4.33 | 146 | 287 | 13,234 | 35.97 |
| 079 | 4.02 | 080 | 322 | 0.32 | 2.90 | 0.05 | 010 | 0.8 | 088 | 272 | 0.02 | 003 | 000 | 4.33 | 0.94 | 3.39 | 3.873 | 27.07 |
| 077 | 3.29 | 0.37 | 252 | 0.5 | 2.7 | 0.00 | 000 | 1.02 | 102 | 2.66 | 0.09 | 0.08 | 0.00 | 3.71 | 0.45 | 3.25 | 6,125 | 31.60 |
| 086 | 348 | 0.52 | 296 | 0.11 | 2.86 | 0.01 | 0.00 | 053 | 059 | 2.02 | 0.02 | 0.02 | 000 | 3.85 | 0.61 | 324 | 9,304 | 34.13 |
| 088 | 3.42 | 0.35 | 3.07 | 0.19 | 2.87 | 0.00 | -0,08 | 059 | 0.31 | 202 | 000. | 0.05 | 000 | 3.50 | 0.39 | 3.12 | 5,875 | 37.26 |
| 0.97 | 3.33 | 0.39 | 2.34 | 022 | 2.72 | 0.04 | 0.01 | 166 | 1.71 | 299 | 002 | 0.06 | 0.00 | 3.45 | 0.43 | 3.06 | 5.823 | 34.92 |

(1) Ratios are based on the date of the most recent financtal statements disclosed in the offering prospectus

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borrowings. Updated tangible net worth growth rates showed an increase of $26.6 \%$ for the Company and a very nominal increase for the Peer Group. The Roma Financial acquisition was the primary source of the Company's capital growth during the twelve month period. As noted in the Original Appraisal, the Company's post-conversion capital growth rate will initially be constrained by maintenance of a higher pro forma capital position. Dividend payments and stock repurchases, pursuant to regulatory limitations and guidelines, could also potentially continue to slow the Company's capital growth rate in the longer term following the stock offering.

Table 3 displays comparative operating results for Investors Bancorp and the Peer Group, based on the Company's and the Peer Group's earnings for the twelve months ended December 31, 2013 and September 30, 2013, respectively. Investors Bancorp and the Peer Group reported net income to average assets ratios of $0.83 \%$ and $0.84 \%$, respectively. Higher net interest income, lower operating expenses and higher net gains continued to represent earnings advantages of the Company, which continued to be offset by earnings advantages maintained by the Peer Group with respect to a higher ratio for non-interest operating income and a lower ratio for loan loss provisions.

In terms of core earnings strength, updated expense coverage ratios posted by Investors Bancorp and the Peer Group equaled 1.77 x and 1.35 x , respectively. The Company's higher expense coverage continued to be supported by both a higher net interest income ratio and a lower operating expenses ratio. The Company's higher net interest income ratio was realized through maintenance of a higher interest income ratio, while the Company and the Peer Group maintained equal interest expense ratios.

Non-interest operating income remained a larger contributor to the Peer Group's earnings, as such income amounted to $0.20 \%$ and $0.83 \%$ of the Company's and the Peer Group's average assets, respectively. Accordingly, taking non-interest operating income into account in assessing Investors Bancorp's core earnings strength relative to the Peer Group's, the Company's updated efficiency ratio of $52.48 \%$ remained slightly lower or more favorable than the Peer Group's efficiency ratio of $56.68 \%$.

Net gains and losses realized from the sale of assets and other non-operating items continued to have a more favorable impact on the Company's earnings, as the Company reported net non-operating gains equal to $0.06 \%$ of average assets and the Peer Group reported a net non-operating loss equal to $0.08 \%$ of average assets. As set forth in the Original Appraisal, typically such gains and losses are discounted in valuation analyses as they tend to have a relatively high degree of volatility, and, thus, are not considered part of core operations. If gains are attributable to secondary market loan sales on a regular basis, then such gains may warrant some consideration as a core profitability component. However, loan sale gains are typically viewed as a more volatile source of income than income generated through the net interest margin and non-interest operating income, and are given less consideration in developing core earnings for valuation purposes. In this appraisal, for both Investors Bancorp and the Peer Group, we have considered earnings and profitability before and after such net gains and losses. Extraordinary items remained a non-factor in the Company's and the Peer Group's updated earnings.

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Loan loss provisions remained a more significant factor in the Company's earnings, with loan loss provisions established by the Company and the Peer Group equaling $0.37 \%$ and $0.15 \%$ of average assets, respectively.

The Company's effective tax rate of $36.27 \%$ remained slightly higher than the Peer Group's effective tax rate of $32.33 \%$. As set forth in the prospectus, the Company's effective marginal tax rate is equal to $37.0 \%$.

The Company's updated credit quality measures continued to imply similar credit risk exposure, relative to the Peer Group's implied credit risk exposure. As shown in Table 4, the Company's ratios for non-performing/assets and non-performing loans/loans equaled $0.95 \%$ and $1.07 \%$, respectively, versus comparable measures of $1.04 \%$ and $1.26 \%$ for the Peer Group. The Company's and Peer Group's loss reserves as a percent of non-performing loans equaled $124.23 \%$ and $95.77 \%$, respectively. Loss reserves maintained as percent of loans receivable equaled $1.33 \%$ for the Company, versus $0.97 \%$ for the Peer Group. Net loan charge-offs were a slightly less significant factor for the Company, as net loan charge-offs for the Company and the Peer Group equaled $0.14 \%$ of loans and $0.31 \%$ of loans, respectively.

## 3. Stock Market Conditions

Since the date of the Original Appraisal, the performance of the broader stock market has been mixed. Stocks traded lower at the start of December 2013, as a number of favorable economic reports stoked concerns that the Federal Reserve would start to wind down its stimulus efforts in the near future. After five consecutive losses in the Dow Jones Industrial Average ("DJIA)", the stock market rebounded on news of the strong employment report for November. The rebound was temporary, as stocks eased lower ahead of the Federal Reserve's mid-December meeting. Stocks surged at the conclusion of the Federal Reserve's meeting, as investors approved of the Federal Reserve's action to begin measured paring of its $\$ 85$ billion a-month bond buying program. The DJIA moved to record highs in late-December, as more favorable economic reports helped to sustain the stock market rally through the end of 2013. Overall, the DJIA was up $30 \%$ during 2013, which was its strongest performance in 18 years.

Stocks retreated at the start of 2014, as profit taking and a disappointing employment report for December weighed on the broader stock market. Mixed fourth quarter earnings reports translated into an up and down stock market in mid-January. Concerns about weakening economies in emerging market countries precipitated a global stock market selloff heading into the second half of January, as the DJIA posted five consecutive losses. News that the Federal Reserve voted again to scale back its monthly bond buying program by another $\$ 10$ billion, despite recent turmoil in emerging markets and soft jobs data, added to the selloff to close out January. Overall, the DJIA was down $5.3 \%$ in January. On January 31, 2014, the DJIA closed at 15698.85 or $2.41 \%$ lower since the date of the Original Appraisal and the NASDAQ closed at 4103.88 or $1.08 \%$ higher since the date of the Original Appraisal.

The market for thrift stocks has been somewhat mixed since the date of the Original Appraisal. Thrift issues generally followed trends in the broader stock market throughout December 2013, declining in early-December on the uncertain outlook for the Federal Reserve's stimulus efforts and then rallying higher on the stronger-than-expected job

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| Table 4 <br> Credit Risk Measures and Related Information Comparable Institution Analysis As of September 30, 2013 or Most Recent Date Available |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Instlition | REO <br> Assets <br> (\%) | NPAS \& $90+\mathrm{Del}$ Assets (\%) | NPLs/ Loans <br> (\%) | Rsnes/ Loans. <br> (\%) | Reves/ NPLS <br> (\%) | Rsives/ NPAs \& $90+\mathrm{De}$ (\%) | Net Loan Chargoffs ( $\$ 000$ ) | $\begin{aligned} & \text { NLCs } \\ & \frac{\text { Loans }}{(\%)} \end{aligned}$ |
| Inyestors Bancorp. Inc. |  |  |  |  |  |  |  | 014 |
| All Public Companies |  |  |  |  |  |  |  |  |
| Averages | 0.38 | 2.59 | 325 | 1.42 | 88.19 | 54.89 | 852 | 0.21 |
| Mediants | 0.16 | 1.67 | 232 | 1.23 | 52.57 | 44.95 | 201 | 0.13 |
| State of NJ |  |  |  |  |  |  |  |  |
| Averages | 0.40 | 2.70 | 3.75 | 1.25 | 54.87 | 48.89 | 751 | 0.42 |
| Medians | 009 | 1.86 | 2,60 | 1.30 | 51.54 | 45.33 | 633 | 0.15 |
| Comparable Recent Conversions(1) |  |  |  |  |  |  |  |  |
| WSBF Watersione Financial, Inc. of WI | 1.84 | 6.70 | 7.36 | 2.57 | 34.96 | 25,36 | 2,731 | 0.25 |
| Comparable Group |  |  |  |  |  |  |  |  |
| Averagas | 0.13 | 1.04 | 126 | 0.97 | 95.77 | 78.83 | 18,333 | 0.31 |
| Medians | $\because \quad 0.14$ | 1.01 | 1.25 | 0.99 | 82.45 | 72.14 | 14,839 | 0.25 |
| Comparable Group |  |  |  |  |  |  |  |  |
| AF Astorla Financlal Corp. of NY | 0.22 | 2.41 | 2.80 | 1.14 | 40.71 | 37.02 | 32,565 | 0.28 |
| EHLB Berkshire Hils Bancorp of MA | 0.07 | 0.58 | 0.70 | 0.83 | 117.62 | 104.46 | 10,960 | 0.27 |
| CFFN Capitol Federal Fin Inc. of KS | 0.04 | 0.33 | 0.44 | 0.15 | 33.36 | 28.09 | 1,211 | 0.02 |
| DCOM Dime Community Bancshars of NY | 0.00 | 0.28 | 0.24 | 0.56 | 232.41 | 184.50 | 542 | 0.02 |
| NYCE Now York Community Berp of NY | 0.16 | 0.43 | 0.43 | 0.48 | 113.63 | 71.78 | 17,706 | 0.06 |
| NWBI Northwest Bancshares inc of PA | 0.26 | 182 | 2.16 | 1.32 | 61.32 | 52.73 | 21,040 | 0.37 |
| PBCT Peoples United Financial of CT | 0.11 | 0.69 | 1.02 | 0.81 | 79.34 | 60.40 | 43,500 | 0.19 |
| PFS Provident Fin. Serv. Inc of NJ | 0.10 | 1.21 | 1,60 | 1.30 | 80.91 | 74.28 | 11,972 | 0.24 |
| TRST TrustCo Bank Corp NY of NY | 0.22 | 1.16 | 1.47 | 1.68 | 414.37 | 92.57 | 0.143 | 0.29 |
| WSFS WSFS Financial Corp, of DE | 0.16 | 1.29 | 1.71 | 1.44 | 83.99 | 72.49 | 35,587 | 1.34 |

(1) Ratios are based on the date of the most recent financial statement disclosed in the offering prospectus.

Source: Audited and unaudited financial statoments, corporate reports and offering circulars, and RP Financial, LC. calculations. The information provided in this table has been obtained from sources we believe are reliable, but wo cannot guarantee the accuracy or completenoss of such information.

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growth reflected in the November employment data. After trading in a narrow range into midDecember, the rally in thrift issues resumed following the Federal Reserve's mid-December meeting and announcement that it will begin to taper its bond buying. Thrift stocks participated in the broader stock market rally to close out 2013, with the SNL Index for all publicly-traded thrifts posting a gain of $25 \%$ for all of 2013 .

Shares of thrift issues traded down at the start of 2014, as the 10 -year Treasury yield approached $3.0 \%$ in early-January. Thrift stocks were also hurt by the disappointing employment report for December and then traded in a narrow range in mid-January, as investors reacted to mixed fourth quarter earnings reports coming out the banking sector at the start of the fourth quarter earnings season. Financial shares participated in the selloff experienced in the broader stock market during the second half of January. On January 31, 2014, the SNL index for all publicly-traded thifts closed at 685.5, a decrease of $1.65 \%$ since November 29, 2013.

Since the date of the Original Appraisal, the updated pricing measures for the Peer Group reflected more significant declines relative to the SNL Index for all publicly-traded thrifts and the updated pricing measures for all publicly-traded thrifts as the larger market cap stocks were more price sensitive to the selloff experienced in the broader stock market. Since the date of the Original Appraisal, the stock prices of all ten of the Peer Group companies were lower as of January 31, 2014. A comparative pricing analysis of the Peer Group and all publicly-traded thrifts is shown in the following table, based on closing stock market prices as of November 29, 2013 and January 31, 2014.

## Average Pricing Characteristics

|  | $\begin{aligned} & \text { At Nov. } 29, \\ & \underline{2013} \end{aligned}$ | $\begin{aligned} & \text { At Jan. 31, } \\ & \underline{2014} \end{aligned}$ | \% Change |
| :---: | :---: | :---: | :---: |
| Peer Group(1) |  |  |  |
| Price/Earnings ( x ) | 19.14 x | 17.96x | (6.17)\% |
| Price/Core Earnings ( x ) | 19.04 | 17.85 | (6.25) |
| Price/Book (\%) | 131.43\% | 122.43\% | (6.85) |
| Price/Tangible Book(\%) | 171.63 | 159.78 | (6.90) |
| Price/Assets (\%) | 15.18 | 14.21 | (6.39) |
| Avg. Mkt. Capitalization (\$MiI) | \$2,049.22 | \$1,940.05 | (5.33) |
| All Publicly-Traded Thrifts(1) |  |  |  |
| Price/Earnings ( x ) | 18.97x | 18.92x | (0.26)\% |
| Price/Core Earnings ( x ) | 21.90 | 21.29 | (2.79) |
| Price/Book (\%) | 103.56\% | 101.20\% | (2.28) |
| Price/Tangible Book(\%) | 112.18 | 109.36 | (2.51) |
| Price/Assets (\%) | 13.66 | 13.52 | (1.02) |
| Avg. Mkt. Capitalization (\$MiI) | \$364.30 | \$352.88 | (3.13) |

As set forth in the Original Appraisal, the "new issue" market is separate and distinct from the market for seasoned issues like the Peer Group companies in that the pricing

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ratios for converting issues are computed on a pro forma basis, specifically: (1) the numerator and denominator are both impacted by the conversion offering amount, unlike existing stock issues in which price change affects only the numerator; and (2) the pro forma pricing ratio incorporates assumptions regarding source and use of proceeds, effective tax rates, stock plan purchases, etc. which impact pro forma financials, whereas pricing for existing issues are based on reported financials. The distinction between the pricing of converting and existing issues is perhaps most evident in the case of the price/book ("P/B") ratio in that the P/B ratio of a converting thrift will typically result in a discount to book value, whereas in the current market for existing thrifts the $\mathrm{P} / \mathrm{B}$ ratio may reflect a premium to book value. Therefore, it is appropriate to also consider the market for new issues, both at the time of the conversion and in the aftermarket.

For purposes of comparable data in connection with the valuation of the Company, second-step conversion offerings are viewed to be the most relevant. As shown in Table 5, two second-step conversions have been completed during the past three months. Waterstone Financial's offering was closed at the top of its offering range and Delanco Bancorp's offering was closed slightly below the midpoint of its offering range. The average closing pro forma price/tangible book ratio of the two recent second-step conversion offerings equaled $66.3 \%$. On average, the two second-step conversion offerings had price appreciation of $5.7 \%$ after their first week of trading. As of January 31, 2014, the two recent second-step conversion offerings showed an average price increase of $9.7 \%$ from their respective IPO prices.

Out of the two recent second-step conversion offerings, Waterstone Financial's second-step offering was viewed to be more comparable to Investors Bancorp's second-step offering. Waterstone Financial's offering was over subscribed and closed on January 23, 2014, with gross proceeds raised in second-step offering totaling $\$ 253.0$ million. Waterstone Financial's closing pro forma price/tangible book ratio equaled $80.7 \%$.

Shown in Table 6 are the current pricing ratios for the fully-converted offerings completed during the past three months that trade on NASDAQ or an Exchange. The current average P/TB ratio for the recent fully-converted offerings equaled $80.11 \%$, based on closing stock prices as of January 31, 2014.

As set forth in the Original Appraisal, RP Financial's analysis of stock market conditions also considered recent trading activity in Investors Bancorp's stock. Since the date of the Original Appraisal, the trading price of the Company's stock ranged from a low closing price of $\$ 23.52$ on December 2, 2013 to a high closing price of $\$ 25.95$ on January 8, 2014. As of January 31, 2014, the Company's closing stock price was $\$ 25.37$ per share which equaled a $5.4 \%$ increase from Investors Bancorp's closing stock price of $\$ 24.07$ per share as of the November 29, 2013 date of the Original Appraisal.

## Summary of Adjustments

In the Original Appraisal, we made the following adjustments to Investors Bancorp's pro forma value based upon our comparative analysis to the Peer Group:

Table 5
Pricing Charactevistics and After-Market Trends
Conversions Completed in the Last Three Months


| BiankerCabithation |  | Per Stame Data |  |  |  |  |  |  | Dividends(4) |  |  | Fimancal charaterstes (0) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Crere | E00k | Priming faticsf3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Pricel | Marcer | 32 Month | Waluer |  |  |  |  |  | Amount shaty | $\frac{\frac{1}{x i d e f}}{\frac{1}{m}}$ | Payour Ratiog |  |  | Tang Em | NPast | Repated |  | cone |  |
| sharyal | $\frac{\text { Batue }}{f 88610}$ | $\frac{e_{0}(2)}{(n)}$ | $\frac{\text { Snare }}{(2)}$ | $\frac{\mathrm{EF}}{4}$ | $\%$ | $\frac{8 / 2}{(\%)}$ | $\frac{9 \pi}{\left(\alpha_{2}\right)}$ | $\frac{\text { BCote }}{(x)}$ |  |  | $\frac{\mathrm{Ratiog}}{(9)}$ |  |  | $\begin{gathered} \text { Assentis } \\ (H) \end{gathered}$ | $\frac{A_{s s e t s}}{(\%)}$ |  | $\frac{\mathrm{B}_{20}}{\left(\%_{6}\right)}$ | $\begin{aligned} & 808 \\ & \left(x_{3}\right) \end{aligned}$ | $\frac{805}{(m)}$ |
| 45.24 | 336.41 | 0.35 | 14.88 | 1973. | 107.85 | 14.30 | 116.58 | 21.39 | 0.33 | t. 50 | 24.97 | 2.530 | 13.89 | 1284 | 259 | 0.49 | 379 | 0.24 | 1.88 |
| 10.48 | 207.37 | 0.26 | 13.14 | 12.08 | 80.04 | 16.13 | 80.11 | 24.56: | 0.00 | 0.0. ${ }^{\text {a }}$ | 0.00 | 1,117 | 19,92 | 19.97 | 3.60 | 0.85 | 3.53 | 8.46 | 2.08 |
| 13.36 | 390.59 | 0.26 | 11.12 | 22.69 | 133.15 | 1733 | 146:15 | 21.56 | 0.25 | 1.61 | 29.87 | ${ }^{3} 1875$ | 13.42 | 12.52 | 279 | 0.3 | 238 | 839 | $2.0 \%$ |
| 4080 | 51.67 | 0.09 | 13.87 | NM | 74.98 | 1223 | 74.98 | 64 | 0.00 | 0.00 | 0.00 | 422 | 1628 | 18.28 | 215 | 003 | 029 | 8.18 | 0.63 |
| 10.58 | 383.26 | 0.4 | 12.41 | 1200 | 8509 | z0.05 | 8573 | 24.56 | 000 | ans | ano | 1,812 | 23.56 | 23.54 | s.as | 1.86 | 705 | 0.82 | 3.50 |







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Key Valuation Parameters:<br>Financial Condition<br>Profitability, Growth and Viability of Earnings<br>Asset Growth<br>Primary Market Area<br>Dividends<br>Liquidity of the Shares<br>Marketing of the Issue<br>Management<br>Effect of Govt. Regulations and Regulatory Reform

PreviousValuation
Adjustment
Slight Upward
No Adjustment
Slight Upward
No Adjustment
No Adjustment
No Adjustment
No Adjusment

No Adjustment
No Adjustment

The factors concerning the valuation parameters of primary market area, dividends, liquidity of the shares, management and effect of government regulations and regulatory reform did not change since the Original Appraisal. Accordingly, those parameters were not discussed further in this update.

In terms of balance sheet strength, on a pro forma basis the Company's updated financial condition continued to warrant a slight upward adjustment, based on upward adjustments for the Company's more favorable asset/liability composition and stronger pro forma capital position. No adjustment remained appropriate for earnings, as the Company's and the Peer Group's reported and core earnings on a return on average assets basis continued to be similar. Likewise, the slight upward adjustments applied for the Company's earnings interest rate risk and earnings growth potential continued to offset by the downward adjustment applied for the Company's lower pro forma return on equity. A slight upward adjustment remained appropriate for the Company's asset growth, based on the Company's stronger historical growth and greater pro forma leverage capacity.

The general market for thrift stocks was down slightly since the date of the Original Appraisal, as indicated by the decreases exhibited in the SNL Index for all publicly-traded thrifts and the updated pricing measures for all publicly-traded thrifts. Comparatively, the updated pricing measures for the Peer Group reflected more significant declines relative to all publiclytraded thrifts. Two second-step conversion offerings have been completed during the past three months and have traded above the IPO prices in initial trading activity. Of the two recent second-step conversion offerings, Waterstone Financial's second-step conversion offering completed on January 23, 2014 was a comparatively larger offering and, therefore, was viewed to be more relevant to Investor Bancorp's second-step offering. Waterstone Financial's offering was over subscribed and it was closed at the top of its offering range, with gross proceeds of $\$ 253.0$ million. As of January 31, 2014, Waterstone Financial's closing stock price was up $5.6 \%$ from its IPO price. Investors Bancorp's stock price was up $5.4 \%$ since the date of the Original Appraisal and the $\$ 25.37$ closing price on January 31, 2014 approximated the maximum of the offering range as set forth in the Original Appraisal.

Overall, taking into account the foregoing factors, RP Financial concluded that as of January 31, 2014, the aggregate pro forma market value of Investors Bancorp's conversion stock equaled $\$ 3.248$ billion at the midpoint equal to a $5.3 \%$ increase from the Original Appraisal midpoint value. The increase in value takes into consideration the increase in the

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Company's equity and earnings from September 30, 2013 to December 31, 2013, the increase in the Company's stock price since the Original Appraisal date and the strong subscription results of Waterstone Financial's second-step offering. The updated value also took into considerations pricing trends for all publicly-traded thrift stocks and the Peer Group since the date of the Original Appraisal. Based on the sale of a $61.77 \%$ ownership interest to the public, the midpoint of the public offering increased to $\$ 2.000$ billion. The MHC's $61.77 \%$ ownership interest is consistent with the pro forma assumptions set forth in the prospectus and the Original Appraisal, which is based on the Company's shares outstanding as of September 30, 2013 and takes into account the pro forma impact of the shares issued for the acquisitions of Roma Financial and Gateway Community as well as the dilution resulting from the estimated pro forma net assets held by the MHC. The MHC's ownership interest as of December 31, 2013 equaled $61.35 \%$, which does not reflect the shares issued for the acquisition of Gateway Community.

## Valuation Approaches

In applying the accepted valuation methodology promulgated by the regulatory agencies, i.e., the pro forma market value approach, we considered the three key pricing ratios in valuing Investors Bancorp's to-be-issued stock -- price/earnings ("P/E"), price/book ("P/B"), and price/assets ("P/A") approaches -- all performed on a pro forma basis including the effects of the conversion proceeds.

In computing the pro forma impact of the offering and the related pricing ratios, the valuation parameters utilized in the Original Appraisal were updated with Investors Bancorp's financial data as of December 31, 2013. Consistent with the Original Appraisal, the Company's pre-conversion earnings were adjusted to reflect the pro forma earnings impact of the Roma Financial and Gateway Community acquisitions. The earnings adjustments for the Roma Financial and Gateway Community acquisitions did not change from the Original Appraisal. Since the Company's December 31, 2013 balance sheet reflects the acquisition of Roma Financial, the Company's pre-conversion book value and assets were adjusted to reflect only the pro forma impact of the Gateway Community acquisition based on Gateway Community's balance sheet as of December 31, 2013 and the pro forma merger adjustments as set forth in the Original Appraisal.

Consistent with the Original Appraisal, this updated appraisal continues to be based primarily on fundamental analysis techniques applied to the Peer Group, including the P/E approach, the P/B approach and the P/A approach. Also consistent with the Original Appraisal, this updated appraisal incorporates a "technical" analysis of recently completed offerings, including principally the $P / B$ approach which (as discussed in the Original Appraisal) is the most meaningful pricing ratio as the pro forma P/E ratios reflect an assumed reinvestment rate and do not yet reflect the actual use of proceeds.

RP Financial also considered the trading price of Investor's Bancorp's stock, which had a closing price of $\$ 25.37$ as of January 31,2014 , an increase of $5.3 \%$ from its closing price as of November 29, 2014. The $\$ 25.37$ closing trading price implied a pro forma market capitalization for investors Bancorp of approximately $\$ 3.529$ billion, which is between the midpoint and maximum of the updated valuation range.

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The Company has adopted "Employers' Accounting for Employee Stock Ownership Plans" ("ASC $718-40^{\text {" }}$ ), which causes earnings per share computations to be based on shares issued and outstanding excluding unreleased ESOP shares. For purposes of preparing the pro forma pricing analyses, we have reflected all shares issued in the offering, including all ESOP shares, to capture the full dilutive impact, particularly since the ESOP shares are economically dilutive, receive dividends and can be voted. However, we did consider the impact of ASC 71840 in the valuation.

1. P/E Approach. The application of the P/E valuation method requires calculating the Company's pro forma market value by applying a valuation P/E multiple to the pro forma earnings base. In applying this technique, we considered both reported earnings and a recurring earnings base, that is, earnings adjusted to exclude any one-time non-operating items, plus the estimated after-tax earnings benefit of the reinvestment of the net proceeds. The Company's reported earnings, including the pro forma earnings impact of the acquisitions of Roma Financial and Gateway Community as set forth in the Original Appraisal, equaled $\$ 115.452$ million for the twelve months ended December 31, 2013. In deriving Investors Bancorp's core earnings, the adjustments made to reported earnings were to eliminate net gains on securities transactions equal to $\$ 750,000$, net gains on loan transactions equal to $\$ 9.854$ million, net impairment losses on investments equal to $\$ 977,000$ and net gains on the sale of OREO equal to $\$ 1.167$ million. As shown below, assuming an effective marginal tax rate of $37.0 \%$ for the earnings adjustments, the Company's core earnings were estimated to equal $\$ 108.581$ million for the twelve months ended December 31, 2013. (Note: see Exhibit 2 for the adjustments applied to the Peer Group's earnings in the calculation of core earnings).

> Amount

Net income(1)
Deduct: Net gain on securities transactions(1)(2)
Deduct: Net gain on loan transactions(1)(2)
Add back: Net impairment loss on investments(1)(2)
Deduct; Net gains on sale of OREO(1)(2)
Core earnings estimate
\$115,452

616
(806)
$\$ 108,581$
(1) Reflect pro form earnings impact of Roma Financial and Gateway Community acquisitions.
(2) Adjustments were tax effected at 37.0\%

Based on Investors Bancorp's reported and estimated core earnings, and incorporating the impact of the pro forma assumptions discussed previously, the Company's reported and core P/E multiples at the $\$ 3.248$ billion midpoint value equaled 29.39 times and 31.34 times, respectively. The Company's updated reported and core P/E multiples provided for premiums of $63.64 \%$ and $75.57 \%$ relative to the Peer Group's average reported and core P/E multiples of 17.96 times and 17.85 times, respectively (versus premiums of $54.02 \%$ and $69.64 \%$ relative to the Peer Group's average reported and core P/E multiples as indicated in the Original Appraisal). The Company's updated reported and core P/E multiples indicated premiums of $84.26 \%$ and $83.70 \%$ relative to the Peer Group's median reported and core P/E multiples, which equaled 15.95 times and 17.06 times, respectively (versus premiums of $65.43 \%$ and $75.73 \%$ relative to the Peer Group's median reported and core P/E multiples as

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$\underset{\substack{\text { Midpoint } \\ \text { Minimum }}}{\substack{\text { and }}}$

Alliganahe Public cormanies on Averages

All Non-MHC Shate of wim Averges
Mediars
sitateons
CEN Cape Bancom, inc of NJ COBK Colonial Financial Serv, of NJ
HCaK Husson City Bancop, inc of $\mathrm{HJ}(7)$ WFEK Nonhfied Eancorp. Inc. of NJJ SHC Ocean Shore Hoding Co. of NS OCFC OceanFist Fincocrp of NJ


Comparalic Group Avershes Averges
Medians

## Comparable Gmun

 BHLB Eerkshire Hills Bancorp of MA
CFFN Capital Federal Fin Irc of KS COM Dime Community Exncshars of N WSI Not Hwest Bannsthares tnc of PA PBCT Peoples Unied Financial of CT
 TRST Tustico eanik Corp NY of NY
WEFS WGFS Financial Corp. of DE

| MarkeqCapitazation |  | Per Share Data |  | Picicin Ratos(3) |  |  |  |  | Dividends(4) |  |  | Financial Charactersicics(6) |  |  |  |  |  |  |  | $\begin{aligned} & \text { Exchange } \\ & \text { Ratio } \end{aligned}$ | 2nd Step Offering |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Core | $\frac{\text { Book }}{}$ |  |  |  |  |  | $\begin{aligned} & \text { Totait } \\ & \frac{\text { Assets }}{\text { (sMin }} \end{aligned}$ | EquiylAsseft | Tang Eqf Asselts | $\begin{aligned} & \text { NPRSI } \\ & \text { Assers } \end{aligned}$ | Reported |  | Core |  |  |  |
| Pncer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | $\bigcirc$ |  |  |
| $\frac{\text { Share(1) }}{(7)}$ | $\begin{aligned} & \text { value } \\ & \hline \text { Vavin } \end{aligned}$ | $\frac{\text { EPSR }}{(7)}$ | $\frac{\text { Sthare }}{(9)}$ | $\frac{\mathrm{PIF}}{(x)}$ | $\frac{p e 9}{(x)}$ | $\frac{8 / 4}{(x)}$ | $\frac{B m)}{(\infty)}$ | $\frac{\mathrm{PCOOR}}{(x)}$ |  |  | $\frac{\text { shate }}{(5)}$ | $\frac{\text { Yield }}{(\%)}$ |  | (\%) |  | $(\%)$ | $x_{1}$ | $\frac{\mathrm{BOA}}{(\%)}$ | (\%) |  | $\frac{\text { Ampost }}{\text { (SMi) }}$ |
| 10.00 | 4,23233 | 0.24 | 874 | 39.40 | 114.42. | 23.45 | 117.51 | 42.05 | 0.00 | 0.08 | 0.00 | 18,303 | 20.49 | 20.07 | 0.81 | 0.60 | 2.91 | 0.56 | 272 | 3.0662 | 2.645000 |
| 10.00 | 3,733.76 | 0.28 | 921 | 34.01 | 408.58 | 20.75 | 111.73 | 36.28 | 0.00 | 0.00 | a, 0 | 17,999 | 19.11 | 18.68 | 0.83 | 0.61 | 3.19 | 0.57 | 299 | 2 25680 | 23300000 |
| 40.00 | 3,248.05 | 0.32 | 9.75 | 29.39 | 102.56 | 18.33 | 105.82 | 31.34 | 0.00 | 0.00 | 0.00 | 77.720 | 17.37 | 17.42 | 0.84 | 062 | 3.49 3.4 | 0.58 | 3.27 | 2.3200 | 2,800.030 |
| 1000 | 2.76235 | 0.38 | 10.43 | 24.84 | 95.42 | 15,93 | 98.72 | 28.47 | 0.00 | 0000 | 000 | 17,44s | 16.59 | 15.13 | 0.85 | 0.54 | 3.84 | 068 | 3.60 | 1.9720 | 1,700000 |
| 36.65 | 352.88 | 0.35 | 15.53 | 18.92 | 10120 | 13.52 | 109.36 | 21.29 | 0.24 | 1.52 | 25.76 | 2,501 | 13.21 | 1280 | 2.59 | 0.57 | 392 | 0.23 | 1.54 |  |  |
| 74.51 | 84.80 | 0.41 | 14.30 | 18.30 | 94.84 | 12.75 | 101.04 | 20.55 | 020 | ${ }^{1.37}$ | 3.70 | 892 | 12.35 | 11.52 | 1.74 | 0.60 | 4.21 | 0.43 | 3.13 |  |  |
| 14.24 | 436.16 | 0.48 | 13.63 | 18.15 | 106.18 | 15.46 | 117.91 | 19.11 | 0.36 | 238 | 45.69 | 2.556 | 14.45 | 13.42 | 226 | 0.62 | 424 | 0.38 | 3.92 |  |  |
| 13.31 | 308.79 | 0.74 | 12.37 | 47.69 | 100.49 | 13.51 | 105.17 | 17.76 | 0.24 | 2.36 | 48.00 | 2.286 | 13.08 | 10.08 | 201 | 0.64 | 4.79 | 0.68 | 4.85 |  |  |
| 60.17 | 123.75 | 0.38 | 11.55 | 22.60 | 38.05 | 14.52 | 10517 | 2576 | 0.24 | 2.36 | 53.33 | 1,074 | 13.08 | 11.19 | 2.01 | 0.52 | 3.70 | 0.44 | 3.13 |  |  |
| 12.47 | 48.05 | -1.07 | 15,65 | NM | 79.68 | 0.03 | 79.58 | NM: | 0.00 | 0.00 | NHE | 598 | 10.03 | 10.08 | $5 \times 7$ | 0.54 | $-5.46$ | -0.66 | -6.27 |  |  |
| 9.04 | 4.776 .91 | 0.33 | 888 | 25.83 | 101.92 | 12.19 | ${ }^{105.36}$ | 27.39 | 0.16 | 177 | 45.71 | 35, 188 | 11.86 | 11.64 | 293 | 0.68 | 3.94 | 0.43 | 3.72 |  |  |
| 12.43 | 720.02 | 028 | 12.37 | NM | 100.49 | 26.40 | 102.38 | NM | 0.24 | 193 | NM | 2,727 | 25.27 | 25.80 | 171 | 064 | 298 | 0.60 | 279 |  |  |
| 13.81 | 05.33 | 0.74 | 15.37 | 18.92 | 8985 | 9.14 | 94.52 | 18.66 | 0.24 | 1.74 | 32.88 | 1,044 | 10.17 | 9.71 | 0.38 | 0.48 | 4.73 | 0.49 | 4.85 |  |  |
| 17.76 | 308.79 | 1.00 | 1229 | 16.75 | 144.51 | 13.51 | 144.51 | 1778 | 048 | 2.70 | 4528 | 2.286 | 9.35 | 935 | 2.95 | 0.80 | ${ }^{8.46}$ | 0.76 | 7.98 |  |  |
| 15.74 | 719.36 | 0.91 | 11.52 | 17.69 | 1396.63 | 25.48 | ${ }^{436.63}$ | 17.30 | 0.70 | 4.45 | NM | 2.824 | 48.65 | 18.65 | 0.98 | 4.45 | 788 | 1.48 | 88.85 |  |  |
| 17.32 | 1,097.78 | 1.15 | ${ }_{16} 63$ | 1480 | 104.15 | 1414 | 161.87 | 15.06 | 0.60 | 3.45 | 54.28 | 7,341 | 13.57 | 9.18 | 2.03 | 0.96 | 7.09 | 0.85 | 637 |  |  |
| 20.64 | 4,340.05 | 1.30 | 1655 | 17.98 | 122.43 | 44.24 | ${ }^{459.78}$ | 17.35 | 0.53 | 327 | 44.67 | 13.610 | 12.12 | 9.60 | 1.45 | 0.83 | 7.09 | 088 | 7.69 |  |  |
| 15.20 | 1,173,23 | 0.82 | 13.18 | \$5.95 | 112.21 | 14.26 | 162.64 | 1706 | 0.54 | 3.45 | 51.28 | 7,625 | 12.45 | 828 | 1.31 | 0.84 | 8,50 | 0.87 | 7.10 |  |  |
| 13.24 | 1,309.67 | 0.53 : | 13.44 | 22.44 | 98.51 | 8.17 | 114.53 | 24.98 | 0.16 | 122 | 27.12 | 16,022 | 910 | 8.04 | 2.98 | 0.36 | 4.23 | 0.32 | 3.78 |  |  |
| 24.45 | 812.38 | 210 | 2589 | 15.29 | 30.96 | 11.24 | 152.59 | 11.65 | 0.72 | 254 | 45.00 | 5,450 | 1235 | 7.75 | 0.56 | 0.77 | 6.11 | 1.02 | 8.802 |  |  |
| 11.97 | ${ }^{1.763 .34}$ | 0.47 | 11.08 | 25.47 | 108.03 | 19.19 | 108.03 | 25,47 | 0.30 | 2.51 | ${ }^{63.83}$ | 9,486 | 17.77 | 17.77 | 0.44 | 0.75 | 4.13 | 0.75 | 4.13 |  |  |
| 16.34 | 599,89 | 4.77 | 11.51 | 14.99 | 141.96 | 14.94 | 183.40 | 8.23 | 0.58 | 3.43 | 51.38 | 4.015 | 10.52 | 9.27 | 1.40 | 1.01 | 9.95 | 1.54 | $\underset{76.15}{783}$ |  |  |
| 16.19 | 7,138.70 | 0.93 | 12.92 | 14.98 | ${ }^{125.31}$ | ${ }^{15.59}$ | 22027 | 17.41 | 1.00 | Q.78 | NM. | ${ }^{45,765}$ | 12.48 | 788 1243 | 0,46 | 1.07 0.79 | 8.40 5.52 | ${ }_{0}^{0.92}$ | 7.23 <br> 538 <br> 8. |  |  |
| 14.06 | 1.325.07 | 0.65 | 12.08 | 20,99 | 116.39 | 16.75 | 137.84 | 21.63 | 0.52 | 3.70 | NM | 7.008 | 44.40 | ${ }_{6} 1243$ | ${ }_{4}^{235}$ | 0.79 | 5.52 4.79 | 0.72 | 4.47 |  |  |
| 14.21 | 4.361.19 | 071 | 15.14 | 18.70 | 94.04 | 13.84 | 174.14 | 20.01 | 0.65 | 457 | ${ }_{51.28}$ |  | 14.72 +3.57 | 6.32 9.18 |  | 0.95 | 7.09 | 0.95 | 6.37 |  |  |
| 17.32 | 1.037 .78 | 115 | 16.63 | 14.80 | 104.15 | 14.14 | 161.87 | 15.06 | ${ }^{9.50}$ | 3.4s 3.98 0.98 | 54.28 83.41 | 4,460 | 77.94 | 7.88 | +33 | 0.88 | 10.88 | 0.86 | 10.61 |  |  |
| ${ }^{6.53}$ | 516.84 | 0.40 | 375 | ${ }_{15}^{1593}$ | 174.13 <br> 17079 | 13.83 14.38 | 174.13 190.95 | 16.33 18.70 | 0.26 0.48 | ${ }_{0.67}$ | 63.41 10.67 | 4,443 | 8.42 | 7.50 | 1.29 | 0.92 | 9.85 | 0.88 | 9.41 |  |  |

(1) Average of Higithow or BixidAsk price per share.

(3) PRE = Price to eanings; Pre = Price to book; PIA = Price to assits; Prte = Frice to tangible Dook value; and PMCore = Price to core earnings.
(4) inicted 12 montid dinidend, based on last cuarterty dividend dectared

(5) ROA (retum on assets) and ROE (rotumn on equity) are indicated ralios baseat on triling 12 month common eamings and sverage common equify

Copyrght (c) 2014 $2 y$ RF finalial tc
indicated in the Original Appraisal). The Company's pro forma P/E ratios based on reported earnings at the minimum and the super maximum equaled 24.84 times and 39.40 times, respectively, and based on core earnings at the minimum and the super maximum equaled 26.47 times and 42.05 times, respectively. The Company's implied conversion pricing ratios relative to the Peer Group's pricing ratios are indicated in Table 7, and the pro forma calculations are detailed in Exhibits 3 and 4.
2. $P / B$ Approach. $P / B$ ratios have generally served as a useful benchmark in the valuation of thrift stocks, with the greater determinant of long term value being earnings. In applying the P/B approach, we considered both reported book value and tangible book value. The Company's pro forma book value was adjusted for the impact of the Gateway Community acquisition, which was not reflected in the Company's financial data as of December 31, 2013. The pro forma impact of the Gateway Community acquisition increased reported and tangible book value by $\$ 22.3$ million. Based on the $\$ 3.248$ billion midpoint value, the Company's P/B and PITB ratios equaled $102.56 \%$ and $105.82 \%$, respectively. In comparison to the average $P / B$ and $P / T B$ ratios indicated for the Peer Group of $122.43 \%$ and $159.78 \%$, respectively, Investors Bancorp's updated ratios reflected a discount of $16.23 \%$ on a P/B basis and a discount of $33.77 \%$ on a P/TB basis (versus discounts of $23.07 \%$ and $38.99 \%$ from the Peer Group's average P/B and P/TB ratios as indicated in the Original Appraisal). In comparison to the median $P / B$ and $P / T B$ ratios indicated for the Peer Group of $112.21 \%$ and $162.64 \%$, respectively, Investors Bancorp's updated ratios reflected discounts of $8.60 \%$ and $34.94 \%$ at the $\$ 3.248$ billion midpoint value (versus discounts of $16.09 \%$ and $40.60 \%$ from the Peer Group's median $P / B$ and $P / T B$ ratios as indicated in the Original Appraisal). At the super maximum of the range, the Company's $\mathrm{P} / \mathrm{B}$ and $\mathrm{P} / \mathrm{TB}$ ratios equaled $114.42 \%$ and $117.51 \%$, respectively. In comparison to the Peer Group's average P/B and P/TB ratios, the Company's P/B and P/TB ratios at the super maximum of the range reflected discounts of $6.54 \%$ and $26.46 \%$, respectively. In comparison to the Peer Group's median P/B and P/TB ratios, the Company's $P / B$ and $P / T B$ ratios at the super maximum of the range reflected a premium of $1.97 \%$ and a discount of $27.75 \%$, respectively.

In addition to the fundamental analysis applied to the Peer Group, RP Financial utilized a technical analysis of recent conversion offerings. As indicated in the Original Appraisal, the pricing characteristics of recent conversion offerings are not the primary determinate of value. Consistent with the Original Appraisal, particular focus was placed on the P/TB approach in this analysis since the P/E multiples do not reflect the actual impact of reinvestment and the source of the conversion funds (i.e., external funds versus deposit withdrawals).

As discussed previously, the two recently completed second-step offerings had an average forma price/tangible book ratio at closing of $66.30 \%$ (see Table 5). In comparison, the Company's pro forma price/tangible book ratio at the midpoint value reflects an implied premium of $59.61 \%$.

As previously noted, out of the two recent second-step conversion offerings, Waterstone Financial's second-step offering was viewed to be more comparable to Investors Bancorp's second-step offering. Waterstone Financial's pro forma price/tangible book ratio at closing equaled $80.70 \%$. In comparison, the Company's pro forma price/tangible book ratio at the midpoint value reflects an implied premium of $31.13 \%$. Waterstone Financial's current P/TB

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ratio, based on closing stock prices as of January 31, 2014, equaled $85.23 \%$. In comparison to Waterstone Financial's current P/TB ratio, the Company's P/TB ratio at the midpoint value reflects an implied premium of $24.16 \%$. Comparative pre-conversion financial data for Waterstone Financial has been included in the Chapter III tables and show that, in comparison to Investors Bancorp, Waterstone Financial maintained a higher tangible equity-to-assets ratio ( $12.8 \%$ versus $7.9 \%$ for Investors Bancorp), a higher return on average assets ( $2.19 \%$ versus $0.83 \%$ for Investors Bancorp) and a higher ratio of non-performing assets as a percent of assets (6.70\% versus $0.95 \%$ for Investors Bancorp).
3. P/A Approach. P/A ratios are generally not as a reliable indicator of market value, as investors do not place significant weight on total assets as a determinant of market value. Investors place significantly greater weight on book value and earnings -- which have received greater weight in our valuation analysis. At the $\$ 3.248$ billion midpoint value investors Bancorp's pro forma P/A ratio equaled 18.33\%. In comparison to the Peer Group's average P/A ratio of $14.21 \%$, Investors Bancorp's P/A ratio indicated a premium of $28.99 \%$ (versus a premium of $16.27 \%$ at the midpoint valuation in the Original Appraisal). In comparison to the Peer Group's median P/A ratio of $14.26 \%$, Investors Bancorp's P/A ratio at the $\$ 3.248$ billion midpoint value indicated a premium of $28.54 \%$ (versus a premium of $13.00 \%$ at the midpoint valuation in the Original Appraisal).

## Valuation Conclusion

Based on the foregoing, it is our opinion that, as of January 31, 2014, the estimated aggregate pro forma valuation of the shares of the Company to be issued and outstanding at the end of the conversion offering - including (1) newly-issued shares representing the MHC's current ownership interest in the Company; (2) exchange shares issued to existing public shareholders of the Company; and (3) shares issued to the Foundation - was $\$ 3,248,053,610$ at the midpoint, equal to $324,805,361$ shares at a per share value of $\$ 10.00$. The resulting range of value and pro forma shares, all based on $\$ 10.00$ per share, are as follows:

|  | Total Shares | Offering <br> Shares | Exchange Shares <br> Issued to Public <br> Shareholders | Foundation <br> Shares | Exchange <br> Ratio |  |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
|  |  |  |  |  |  |  |
| Shares |  |  |  |  |  |  |
| Maximum, as Adjusted | $429,232,589$ | $264,500,000$ | $163,732,589$ | $1,000,000$ | 3.0682 |  |
| Maximum | $373,376,165$ | $230,000,000$ | $142,376,165$ | $1,000,000$ | 2.6680 |  |
| Midpoint | $324,805,361$ | $200,000,000$ | $123,805,361$ | $1,000,000$ | 2.3200 |  |
| Minimum | $276,234,557$ | $170,000,000$ | $105,234,557$ | $1,000,000$ | 1.9720 |  |
|  |  |  |  |  |  |  |
| Distribution of Shares |  |  |  |  |  |  |
| Maximum, as Adjusted | $100.00 \%$ | $61.62 \%$ | $38.15 \%$ | $0.23 \%$ |  |  |
| Maximum | $100.00 \%$ | $61.60 \%$ | $38.13 \%$ | $0.27 \%$ |  |  |
| Midpoint | $100.00 \%$ | $61.58 \%$ | $38.12 \%$ | $0.31 \%$ |  |  |
| Minimum | $100.00 \%$ | $61.54 \%$ | $38.10 \%$ | $0.36 \%$ |  |  |

Aggregate Market Value at $\$ 10$ per share

| Maximum, as Adjusted | $\$ 4,292,325,890$ | $\$ 2,645,000,000$ | $\$ 1,637,325,890$ | $\$$ | $10,000,000$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Maximum | $\$ 3,733,761,650$ | $\$ 2,300,000,000$ | $\$ 1,423,761,650$ | $\$$ | $10,000,000$ |
| Midpoint | $\$ 3,248,053,610$ | $\$ 2,000,000,000$ | $\$ 1,238,053,610$ | $\$$ | $10,000,000$ |
| Minimum | $\$ 2,762,345,570$ | $\$ 1,700,000,000$ | $\$ 1,052,345,570$ | $\$$ | $10,000,000$ |

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## Establishment of the Exchange Ratio

Conversion regulations provide that in a conversion of a mutual holding company, the minority shareholders are entitled to exchange the public shares for newly issued shares in the fully converted company. The Board of Directors of Investors Bancorp has independently determined the exchange ratio, which has been designed to preserve the current aggregate percentage ownership in the Company held by the public shareholders. The exchange ratio to be received by the existing minority shareholders of the Company will be determined at the end of the offering, based on the total number of shares sold in the subscription and firm commitment underwritten offerings and the final appraisal. Based on the valuation conclusion herein, the resulting offering value and the $\$ 10.00$ per share offering price, the indicated exchange ratio at the midpoint is 2.3200 shares for every one public share held by public shareholders. Furthermore, based on the offering range of value, the indicated exchange ratio is 1.9720 at the minimum, 2.6680 at the maximum and 3.0682 at the super maximum. RP Financial expresses no opinion on the proposed exchange of newly issued Company shares for the shares held by the public shareholders or on the proposed exchange ratio.


| Exhibit <br> Number | Description |
| :---: | :--- |
| 1 | Stock Prices: As of January 31, 2014 |
| 2 | Peer Group Core Earnings Analysis |
| 3 | Pro Forma Analysis Sheet |
| 4 | Pro Forma Effect of Conversion Proceeds |
| 5 | Firm Qualifications Statement |

## EXHIBIT 1

Stock Prices
As of January 31, 2014

| Markst Avasgas AnPublicemparisytronH |  | 24.003 | 352．${ }^{\text {a }}$ | \％ 8 \％${ }^{\text {a }}$ | 4325 | 14.70 | 482 | 16．33 |  |  |  |  |  | ${ }^{12748} 4$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1785 | ＋55， $2 \times 6$ | 2，5er ${ }^{30.8}$ | 78．43 | 12.55 | 12.50 |  | 2375 | －301 | ${ }_{0}^{0.8 .82}$ | 4，4．6． | $14.56 \%$ <br> 45.58 |  |  |
|  | 16．52 | \％6，334 | 2338 | 88.38 | ＋530 | 18，${ }^{\text {che }}$ | －8．30 | ＋685 | $\underline{-10.45}$ | 1.35 | 0.27 | 43．93 | 43 | 428．99 |
|  | ${ }^{2384}$ | 9，450 | ${ }_{2}^{3184.30}$ | ${ }_{88,97}$ | \％382 | ＋7 | 1．4．4 | $2{ }^{2} .07$ | 2．83 | 1.74 | － 0.40 | 51985 | \＄4．41 |  |
| Fbedid Comperiss ${ }^{\text {（1）}}$ | ${ }^{17897}$ |  | 580.9 | 183 | ＋289 | 15．08 | － 07 | texo | wh | 0.53 | 0.49 | 4， 50 | ${ }^{3} \mathbf{3} 23$ | 124. |
|  | 45．97 | 3，545 | $2 \mathrm{Sa5} 9$ | ¢6， 21 | 14.73 | 45，03 | －030 | 8104 | 08 | 2．${ }^{\text {g }}$ | 0.20 | 45.80 | ${ }^{14.588}$ |  |
| Mkidwest Compenisa／28） | 14， 87 | ${ }_{28,594}$ | $478 \times$ | 20.45 | 16s | 190\％ | －1．59 | 9.07 | －230 | 0.78 | 0.73 | 71.20 | 15，48 | 159.77 |
| Now Erxaland Comtuenios（17） | 985 | ${ }^{28,984}$ |  | ${ }_{45}{ }^{2} 47$ | 10.48 | tam | ces | 1825 | 070 | 0.31 | 0.73 | 93．38 | ${ }^{13}$ ，${ }^{\text {a }}$ | 10：3 |
| Nowthest Comparsis（e） |  |  | 4305 | 17.83 | 13.92 | 46．${ }^{5}$ | 0 0，808 | 8.01 | 0.04 | 0.79 | 0.51 | 488 | ${ }^{36} .78$ | 10552 |
| Scuthersst Companiesal（4） | 16.34 | ${ }^{8} 8.822$ | 14.9 | 24.85 | 㪀53 | 21：5 | 0.94 | 6．21 | 1.89 | 0.71 | 0.3 | 19．4＊ | 19．8\％ | ${ }^{58888}$ |
|  | 12.65 | 8 css | 134.7 | 8 | 1583 | \％\％\％ | －4．4 | 0.57 | 2.80 | 1.08 | as | 46 | ${ }_{14}^{14.73}$ | ${ }_{3} 143.893$ |
|  | 16．19 | 21，364 | 309.8 | 1771 | 12，83 | 36．15 | 282 | （6．5s | 234 | a， | 0.38 |  | 45 | ¢\％7 |
| Tinfi Smatayt ${ }^{\text {a }}$ ） | 4505 | 9， $\mathrm{m}_{5} 8$ | 489.3 | 18.62 | 14.12 | 14.58 | 3,45 | \％ 8.50 | 033 | 1.89 | －1．78 | 1595 | 22．8is | 30107 |
|  <br> Dinersfata：Strsway（z） | 43 y | 157， 983 | 2.499 .9 | 4778 | 2s3？ |  | $2 \mathrm{zo4}$ | ${ }^{36} 68$ | 570 | 238 0.35 | ${ }^{2} 2.53$ | 588 |  | 433988 |
| Compenies lusuing Dridardepa） | \％6 ${ }^{\text {d }}$ |  | 4287 <br> 1728 | \％ | 13.83 | ${ }_{15} 9.97$ | ${ }^{288}$ | \％${ }_{\text {\％}}$ | 272 | 0．9 | $\cdots$ |  | 14．58 | 4203 |
|  | 5 | $4 \times 38$ | 23.2 | 3.88 | 225 | 4.53 | \％3．66 | 7 mas | 2987 | 0.11 | 40 | 188 | fis | 141805 |
|  |  |  |  | 20．85 | 13．68 | 19.08 | $\underline{648}$ | \％\％ | －988 | 4， | 8.47 | （4， 32 | 14.43 | 162.80 |
|  | ${ }_{1}^{19024}$ | ${ }_{88,267}$ | 448.8 | 46.83 | 43.34 | 15.46 | 4370 | 92.23 | －123 | 0.81 | 0,38 | 96T7 | 1322 | ${ }^{403.350}$ |
|  | 90．38 | 19.678 | 2097 | 10，89 | 2.5 | 5 | 278 | 23，42 | 447 | 0.8 | 628 | ${ }^{3314}$ | ${ }_{6}^{1214.48}$ | 672 6 5 |
| Conventd Lss 3 Mosthe moment |  | 2，128 | 4573 | 7959 | 5780 | 7939 | 031 | 13， 35 | 011 |  |  |  |  | 5581 |
| Actinyly Yrxad Companisal | 311 | 4 4， | 10.5 | 3，\％1 | 1 \％ | 2187 | miss | $\rightarrow$ 3．4c | 028 |  | ${ }_{0} 0.37$ |  | 783 | ${ }^{7} \mathbf{2} 227$ |
| Hodirg Comserys Siveture\｛83） | 15．38 | 25855 | 328.4 | 1705 | 1250 | ${ }^{15.458}$ | －032 | \％ | －289 | 1.17 | 048 | 1880 | 14.97 | 440．85 |
| Atasts OVar \＄1 Blitiondr） | ts | \％ | 920 | 450 | 10.97 | \％as | 163 | 20.37 | 279 | 8.40 | 0.86 | 12．05 | 1314 | 1167 |
|  |  | 年， | 948 |  | 12.93 | ¢53 | －10\％ | 10．Es | －35 | $\mathrm{c}^{\text {cse }}$ | 0.39 | 7304 | 16.73 | ${ }^{143,3 \%}$ |
|  | 4003 | 2358 | 21.1 | 11.1 | 780 | 282 | 3.96 | 985 | －483 | 848 | 3.44 | 12， 40 | ＋2368 |  |
| Assests mas then 3250 Mriotl | ${ }_{1559}$ | ${ }^{3} 3787$ | 4506 | ${ }_{17} 75$ | 42.61 | 45.78 | －1／48 | 15.58 | －489 | 838 | a， 30 | ＋1573 | ${ }_{4597}$ |  |
|  | 1913 | \％ | 198.50 | 18.75 | 14.14 | 18：00 | ap7 | 4 75 | 0.8 | 10.85 | 0.20 |  |  |  |
|  |  |  |  |  | 30.4 | 13.54 | 056 | 29.71 | 1．40 | 0.33 | 0.31 | 8．8 | 5.40 | 969 |
| All Fublic Comparios（4） | ＋13800 | 48，${ }^{489}$ | 288.8 | 14．93 | 10.44 | 13.58 | 0.34 | 2379 | 1.46 | 0.33 | 0.31 | 8．98 | 8．40 | co |
| NASDAOLStad OTC Companime（ 59 |  |  | 299 | 15．3i | to． 27 | \＄3．50 | 0.78 | 27\％ | 47 | 0.38 | 0.3 | 9.94 |  |  |
|  | T008 | TE7， | 4 ATP 4 | 11273 | \％ 38 | 19.34 | －0．29 | 848 | 0.87 | 0.8 | 028 | 8．3．4 | 8.97 | 4， 22 |
|  |  |  | 12 al | $45^{\text {a }} 3$ | П1新 | 463\％ | 073 | 2089 | 1.38 | 0.96 | 023 | 932 |  |  |
|  | 1749 | 5，233 | 30.8 | 1785 | 13．78 | 17.00 | 2．88 | 19.88 | －3．83 | 0.68 | $0 . .6$ | ${ }_{8}^{1289}$ | ${ }_{8}^{2.88}$ | OS 4 |
|  | 13.50 | 46，364 | 2783 | 14.83 | 10.44 | 1354 |  | 278 | ${ }^{1.48}$ | ${ }_{0}^{0.33}$ | 0.58 | ${ }_{6}^{6.68}$ | 9.14 |  |
|  | 14.4 | 23，4935 | 179\％ | 1618 | 1138 983 | ${ }_{12}^{14.388}$ | ${ }_{6}^{6.47}$ | 27．an | 2.21 | 0.00 | －0．10 | 7.85 | 7.29 | 71.01 |
| Companiss Withou Cemidensele） | 14.4 | 30，738 | 4 | 80 | 2．so | $4{ }^{4.4}$ | －1．18 | 372 24 | 6.74 | 0.3 | 0.98 | 10.60 | 8.48 | 8832 |
|  | ${ }_{4504}$ | 33，360 |  | ${ }^{77887}$ | 919 | 16．0\％ | 9，0\％ | 3143 | 1.20 | 0.30 | 0.28 | ${ }^{9,32}$ | 5.8 |  |
|  | 11.83 | 83， 329 | 282 |  | 9， 8 \％ | 19.57 | 0.40 | 19，46 | 1.00 | 0.28 | 0.23 | 8.54 |  |  |
|  | 13 \％ | 47， 909 | 235.5 | 13.84 | 10.33 | 13538 | ${ }^{0.32}$ | $2{ }^{248}$ | \％，63 | 0.34 | 9．31 | 789 | 7\％ |  |
|  | 16，09 | 100， 3 全 | 5298 | ${ }^{18} 8.87$ | 12．23 | 16．089 | 0.01 | 23.85 | 0.69 | 0.35 | 0.28 |  | 1088 |  |
|  | 16．54 | sovo | 39.3 | 2 s | 1204 | 19．35 | 429 | 43， 44 | 2.18 | 1378 | 0.20 | 9.44 | \％， 8.2 |  |
|  | tobt | 0，724 | $2{ }^{\text {c }}$ | 119 | 8.43 | 40.57 | 0.6 | 1897 | 1.32 | ${ }_{0}^{0.35}$ | 932 | 8.29 | 7.36 |  |
|  | 13.38 | \％1392 | 3509 | 14.27 | 10.15 | 13，35 | 198 | ${ }_{85} 24$ | 0.53 | 0.61 | aso | 10．49 | 10.48 |  |
|  | 15.96 | 963 | 31.4 | ${ }_{4 \times 4 \times 3}$ | \％194 | ${ }_{7}^{74} 54$ | 3 sc | 2871 | 1，45 | 033 | 0.31 | 89 | 8.40 |  |
| MH1C maxisionexis）．． | 420 | 46， 364 |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ， and <br>  wermot <br>  kyostr | w wrose fos <br>  <br>  <br>  | watury <br>  cormaty <br>  | ane and <br> 4 | $\cot \sin$ <br> gex | tize <br> mon |  |  |  |  |  |  |  |  |


















|  | Exhibil 1－B <br> Weekly Thit Market Line－Part Two Proces As of danuary 31， 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Kay Fimancel Ratios |  |  |  |  |  |  | Asses Onatyratios |  |  | Primin Postios |  |  |  |  |  |  |  |
|  | Equay | Targ Equam | Repar | ried Earmin |  | Crae | amings | Nphat |  |  | Pricel | Pricas | Prioul | Prisal | Fmear | bex |  |  |
|  | $\frac{\text { Asposis } 9]}{(\%)}$ |  |  | $\frac{\operatorname{ROK} \mathrm{GI}}{(\%)}$ | $\frac{\operatorname{ROH}(1)}{(N)}$ |  | $\frac{\text { ROE }}{2!}$ | $\frac{\operatorname{Asests}}{(\%)}$ | $\frac{M P A g}{(9)}$ | $\frac{L o s m s m}{(\%)}$ |  | $\frac{800 i s}{(\%)}$ | $\frac{A \sec +5)}{(\%)}$ | $\frac{Y_{\text {exg Book }}}{(\%)}$ |  | $\frac{5 \sin 9}{(8)}$ | $\frac{y_{2}}{(x)}$ |  |
| Emancitumstrrion |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1320 | 12．59 | asi | 3．93 | 3.83 | 0.38 | ${ }^{1.58}$ | 2.53 | 53.88 | 1．46 | ＂8．52． | 10420 | 13.52 | 19038 | 21.28 | 0.23 | 1.92 | 25.73 |
| NYSE Traded Comparinas ${ }^{\text {a }}$ | 1020 | g， 58 | 0.94 | 5.25 | 4.57 | 0.00 | －43 | 2.48 | 4703 | 130 | 10．36 | 14988 | 12.04. | ¢53．85 | 19.15 | 0.38 | 23s | 222 |
|  | 13.47 | 12.93 | 050 | 3.31 | 3.76 | 0.24 | 1.69 | 2.51 | 55.32 | 184 | $\bigcirc 9.04$ | 100．zs | 13.50 | 100：32 | 25.4 | 23 | （1） | 25.93 |
| Gufifumia Compenises a $^{\text {a }}$ | ＋0．6s | 10，58 | 9.77 | 549 | －3．84 | －0， | 0.35 | 4.94 | ${ }^{\text {an，}}$ | 3.64 | 1839 | $7 \mathrm{c}, 18$ | 183 | 718.88 | 敬效 | 0.19 | 298 | 218 |
| Fhers Comparks ${ }^{4}$（1） | 825 | 7.97 | 0．70 | 9.9 | 0.40 | 0.30 | －3， 3 | 1.49 | \％030 | ${ }^{0.45}$ | 15.62 | 150.30 | 12.40 | 180．03 | ${ }^{\text {and }}$ | 0.12 | 0.68 | 10．${ }^{\text {a }}$ |
|  | 12.14 | 1228 | 0.38 | 3.84 | 2.82 | 0.30 | 28.4 | $2 \% 1$ | ${ }^{51} 1.2$ | 1.7 | 1908 | 100．32 | ${ }^{1374}$ | \％ | ${ }_{4}^{19368}$ | 9．288 | 7：89 | 34．65 |
|  | 13.96 | 12.58 | 0.56 | 4.30 | 4.38 | $0: 6$ | 1．949 | 2.55 | 的18 | 1.32 | 17.76 | \％\％${ }^{\text {\％}}$ | 12， 27 | 100．98 | 20.0 | 0.25 | \％ | 28.8 |
| Now Ersferal Compursesity | 12.53 | 12.49 | 0.20 | 2.62 | 1.68 | 028 | 206 | ${ }_{4}^{1.44}$ | 63.92 | 1.07 | 29.4 | 102.20 | ${ }^{1254}$ | ${ }^{15748}$ | 2394 | 0.28 | 10 | 28,49 $+5 \times 8$ |
| Notth－West Compmaxisu（G） | $13: 27$ | 12.65 | 8． 5 \％ | 0.75 | 7.28 | 10，0\％ | －2．84 | 5.50 | 3302 | 4．88 | ＋2．75 | 14.40 | $12 \times 8$ | 39.47 | ${ }_{7}^{12.50}$ | 048 | 310 | ＋5．28 |
|  | 12．93 | 10.54 | 0.54 | 3.98 | 4.01 | 0.47 | 289 | 2.58 | Has 59 | 4．51 |  | 100 | ${ }^{17365}$ | 196，絈 | 25.54 | 0.10 | 0.78 | 46， 8 |
| Southownen Companies（2） | 12.52 | 12.58 | 0.47 | 3.00 | 3.48 | 0.36 | 4.12 | $1{ }^{\circ}$ | ${ }^{\text {cke } 28}$ | 3.39 | 21.73 | ${ }^{7088} 78$ | ${ }^{13,94}$ | 109，45 | NM4 |  | 0.40 | 0.00 |
| Western Compenies（Exal CAl（a） | 14.59 | 10．3n | 0.36 | 5．59 | 5.87 | 0.12 | 1.67 | 0.38 | ${ }^{56} 25$ | 0.48 | ${ }^{16.5}$ | 边碞 | 1135 | 105．45． | ${ }^{20.23}$ | 0.48 | 2mos | 44．23 |
| Teritemegytu） | 13.34 | 12.78 | 0.48 | 3.75 | ${ }^{3.888}$ | 0.23 | 1.38 | 8.8 | ${ }_{5}^{56.88}$ | 74\％ | 18.18 | 700．60 | ${ }^{13,53}$ |  | ${ }^{24.45}$ | 0.23 | ＋4．49 | ${ }_{21,108}^{20.28}$ |
| Mempagh 3miner Strangy？ | ${ }^{13,88}$ | ${ }^{13,38}$ | 7．${ }^{2}$ | ${ }^{11.58}$ | ${ }^{1256}$ | －1，46 | －4．28 | ＋，95 | 537\％ | 1，43 | ${ }_{7} 7988$ | ${ }^{34} 48.38$ | ${ }^{12898}$ | ${ }^{34} 98585$ |  |  |  |  |
| Diversfed Stragylz | $115 \%$ | 8.06 | 0.64 | 7.32 | 5.81 | 0.60 | 5.94 | 1.45 | ${ }^{563}$ | 193 | 17.33 | \＄22．42 | ${ }^{1+611}$ | ${ }_{1}^{182555}$ | ${ }^{18.380}$ |  |  | 10.5 $3 \% 30$ |
|  | 3297 | 12.45 | 0.88 | 4.38 | 4.83 | 0.35 | 2.84 | 214 | ${ }^{61.57}$ | \％ 13.3 | 19744 | 908，70 | （13．35 |  |  |  | 278 |  |
| Compenties Wharou Dinderst（za） | 84，9\％ | ＋3．82 | 0.18 | 1.45 | 1.38 | $-0.44$ | －1．17 | ${ }_{3}^{3.82}$ | ${ }^{40} 58$ | ${ }^{1.788}$ | 19.84 19.98 | ${ }_{\text {8228 }}^{82}$ | $1 \begin{aligned} & 13.89 \\ & 3.09\end{aligned}$ | 80．78 |  | 80.02 | 2088 | 0.00 |
| Equatlis ssets $065 \%$（3） | 220 | 2.28 | －0．48 | －3．51 | s．93 | 0.17 | 3．38 |  | ${ }_{4}^{20.28}$ |  | ${ }_{7}^{19.58}$ | ＋0828 | ${ }_{1398}$ | 188， |  |  |  | 278 |
|  | ${ }^{297}$ | ${ }^{3} 9.15$ | 8．46 | 8．04 | 4.78 | 8.17 | 1.79 | ${ }_{238}^{2 \times 8}$ | ${ }_{\text {50，} 28}$ | ${ }_{1}^{1.41}$ | 1723 <br> 2822 <br>  <br> 18 | ${ }_{8}^{10928}$ |  | 188， | ${ }_{2285}$ | 80.23 | 1.53 | 24.85 |
|  | 18,27 18,22 | 4558 +290 | ${ }_{0}^{0.85}$ |  | 3.13 4.34 | ${ }_{0}^{0.288}$ | 1.38 | ${ }_{50.63}^{2.3}$ | ${ }^{51,38}$ | 2.08 | ${ }_{2200}^{202}$ | ${ }_{6704}$ | 16，3\％ | 30，4 | 24.58 | 0.00 | 0.30 | 0，0 |
| Actively Tredsa Comprosiss（t） | 274 | 774 | 1.07 | 13.58 | 78.8 | 1.07 | ${ }^{13 \mathrm{sc}}$ c | 0.50 | 10770 | Q $2^{2}$ | 12.83 | 165.71 | 12．83 | 985，7\％ | 12.83 | 1.88 | 9.37 | 1788 |
|  | 3.28 | 724 | －0．42 | －6．50 | －3．87 | 40.39 | 5.38 | 8.08 | 25．6\％ | 2.50 | NM | 5248 | 438 | 5722 | N4． | 0.05 | 2.285 | ${ }^{0} 808$ |
| Mokity Compeny Sturwel（m） | 19．64 | 12，39 | 0.35 | 3.58 | ${ }^{3.52}$ | ars | 1.77 | 2.71 | ${ }^{4}$ | 157 | 12.82 |  | ${ }^{1324}$ | 41617？ | 21.88 |  |  | ${ }^{28864}$ |
| Asseds Own［ft Eilion［47） | 12.88 | 11.60 | 0.73 | 6．18 | 508 | 0.3 | 258 | 2.18 | 48.43 | 1.27 | ${ }_{50}$ | ${ }^{413.34}$ | ${ }_{\substack { 14,58 \\ \begin{subarray}{c}{257{ 1 4 , 5 8 \\ \begin{subarray} { c } { 2 5 7 } }\end{subarray}}$ | ${ }^{128087}$ | 20.18 | 0.18 | ${ }_{128}^{2.28}$ |  |
|  | 1294 | 12\％ | 0.31 | 2.23 | 329 | 018 | \％．18 <br> 0.45 | 328 <br> 258 <br> 208 | ${ }_{41} 88$ | 1787 | 8988 <br> 19.24 <br> 18 | ${ }_{\text {cita }}$ | － | 102／3 | ${ }_{2}^{21.24}$ | 0.14 | 0.93 | 18.37 |
|  | ${ }_{14}^{14.54}$ | ${ }_{14.58}$ | 0.38 | 0.97 | － 18 | －0．19 | －1，58 | 2.80 | ${ }_{2 s, 88}$ | 1，98 | 2904 | 77： | 9.03 | 781 | NM | 0.12 | 1．20 | 31.37 |
|  | 12.35 | 11.79 | 0.58 | 477 | 4．3\％ | 0.31 | 237 | 2.45 | 46，37 | 1.41 | 1757 | 100．63 | 12.60 | 41538 | \％988 | 0.31 | 1.98 | 31．98 |
|  | 13.80 | 13.00 | 0.42 | 284 | 2.43 | 042 | 0.50 | 2.36 | \％ 43 | 2：SZ | 21.25 | 102.27 | ＋4／7 | 102．27 | 25.47 | 0.15 | 0.98 | 483 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NASCAQ Liswam otc Comparing（45） | 13.56 | 12.74 | 0.36 | 2.50 | f ${ }^{\text {a }}$ | 0.33 | 238 | 258 | ${ }^{47} 93$ | ${ }^{1,128}$ | ${ }^{2} 81$ | ＋150／22 | 17，48080 | 18239 | ${ }_{2146}^{22.34}$ | 0.7 | －02 |  |
| Midatimic Comparise（tib） | 12．51 | 44.85 | 0.22 | 230 | 0.85 | 6.28 | 2．3． | 27. | \＄3， | 1.28 |  | ${ }^{15258}$ | ${ }_{7275}^{17.88}$ | ${ }_{164} 1685$ |  | 0.20 |  |  |
| miduwat Compenise（e） | 18.98 | $1{ }^{16.585}$ | 0.78 | 3.65 | ${ }^{272}$ | 0.78 | 3．8\％ | 0.00 | 000 | 072 | ${ }_{3}^{25}$ | \％490？ | ${ }_{14.48}^{27.35}$ | 16475 |  | 0.80 | ${ }^{234}$ | ${ }_{3}^{0.000}$ |
| Naw \＃nglend Commmias［2］ | 10.16 | 20．22 | 2．40 | 700 | ${ }_{3}^{258}$ | 0.25 103 | 2.388 4.86 | 2．05 | ${ }_{2049}^{37.48}$ | 1，937 | ${ }^{39}$ | ${ }^{1 / 485.59}$ | 27．83 | ${ }_{1}^{135.65}$ | 26.58 | 0.43 | 229 | 58.62 |
| Southesa（ampariest | ${ }_{13}^{20.59}$ | ${ }_{1274}^{20.55}$ | 8．36 | 288 | ${ }^{3.1 .39}$ | 0.38 | 259 | 2.52 | 4784 | 1.12 | 259.9 | 15042 | 19.40 | ${ }^{683.39}$ | 2237 | 0.7 | 4.31 | 19.0 |
| Companies lasuing Dixterrest？ | 14.48 | 13.75 | 0.63 | 3.17 | 3.51 | 0.64 | 5.20 | 1.89 | 59.41 | 1.09 | 25.25 | ${ }^{148.57}$ | 19，62 | ${ }^{158.68}$ |  | 0.20 | 2.18 | 38.43 |
|  | 122 | 11.22 | 0.04 | 0 cs | －1．45 | 0.42 | －4．33 | ${ }^{3} 38$ | 4027 | 1.8 | 33.58 | 153＊8 | 10，08 | ${ }^{176,25}$ | N4 | 0,0 | 0.00 | ${ }_{1250}$ |
| Fqumysaster c\％（1） | 5.63 | 4.88 | 0.51 | 6．17 | 6．66 | 0.51 | a． 17 | 1.07 | \＄1．76 | 138 | 15.08 | \＄3599 | ${ }^{7} 768$ | ${ }^{157.83}$ | ${ }_{7}^{15.81}$ | 0.12 | ${ }_{1.91}$ | ${ }_{18.17}^{12.50}$ |
| Equaytamesis $8-12 \%$（ 6 ） | 953 | 8.10 | 0.14 | 22 | 0.18 | 0.28 | 1.158 289 | 3.21 <br> 188 <br> 180 | ${ }_{4}^{43} 82$ | ${ }_{0}^{183}$ | 3207 <br> 2604 | 16076 73008 | 24．05 | ${ }^{1759}$ |  | 0.18 | 1.91 4.90 | 18.15 |
|  | 7783 | 66．45 | 051 | 298 | 218 | 0.55 |  | 1.96 2.52 |  | ${ }^{9.88}$ | ${ }_{2694}^{2404}$ |  | ${ }_{78,68}^{24.05}$ |  | ${ }_{2}^{23} 3$ | 8.18 | 1.87 | ${ }_{18,08}^{23,18}$ |
| Hodituc Compay Sinucurs（ 9 ） | 123\％ | 72， 12.4 |  | $2{ }^{2}$ | 1.50 | 0.32 | ${ }_{3}^{235}$ | ${ }_{1}^{252}$ | ${ }_{73.85}^{47.85}$ | 188 | 26995 | 143.58 <br> 201.35 | 18,68 2505 |  | ${ }_{3}^{223}$ | 0.07 | 12.85 | ${ }_{5}^{18.28}$ |
|  | \％3315 | 12.58 8.68 1.680 | ${ }^{6.50}$ | ${ }_{5}^{4.23}$ | ${ }^{1.91}$ | 0.50 | 358 5.88 | ${ }^{1,3 \%}$ | ${ }_{41,85}$ | 2200 | 16.56 | ${ }_{1}^{24859}$ | ＋2．50 | 24， 1.51 | ${ }_{46} 16$ | 0.35 | 1.38 | z3， 13 |
| Aspois |  | ${ }^{19.485}$ | 8.23 | Q． 83 | er | 0.37 | 0.94 | 2.83 | 32.84 | 4.09 | $2{ }^{3} 32$ | 108.30 | 15.58 | 11879 | 20.26 | 0.21 | 2.04 | 39．33 |
| Sestax Camparios（9） | 43.75 | 12.34 | ${ }_{6}^{6.42}$ | 3.34 | 23.39 | 0.38 | 3.37 | 204 | $3{ }^{3}$ | 12 | 30.488 | ${ }^{18804}$ | ${ }^{29850}$ | 18t．73 | ${ }_{2}^{23,57}$ |  | 4 | ${ }_{7,987}^{6.98}$ |
|  | 13.72 | 13.72 | $\bigcirc 8$ | 5.14 | ${ }^{3.43}$ | Q：56 | ${ }^{4.93}$ | 233 | 3820 | a， 12 | zose |  |  |  |  |  |  |  |
| MHO medidutuselt | 13.58 | 12.74 | 0.36 | $2{ }^{29}$ | 4.53 | 0.33 | 259 |  | 47.94 |  | 26.91 | 150.42 | 19.40 | 163：99 | 22.37 | 04 | 1.3 | 89.07 |
| geomh |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  <br>  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  Copyright fay 2044 by $\mathrm{RP}^{\circ}$ Finemeial， ES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |




Exhibit $1-8$ (continued)
Weekly Thit Markel Line - Patt wo


| Sadotc Comparises cenay |  |
| :---: | :---: |
|  | Investors 8 \% MHC of M(4, 4 :6) |
| JxSE |  |
|  | Jafterem tom |
|  |  |
| NY K |  |
| 9. |  |
| LPSE |  |
| 1.351 |  |
| lase lis | Lousieser Bancore, fro of La? |
| Masem |  |
| cak | Madison Courriy Finamsial of |
| hagr M |  |
| muy m |  |
| s |  |
| cast N |  |
| NASB N | Naser Fin, fra of Cendidisus |
| Numes | He Comm Bncep MHC of NY (d2S) |
| me | NH Thmit Barembras of $\mathrm{NH}^{+}$ |
| NUSL N | Namgatuck valley Fin Cp of Cr* |
| NHEK N |  |
| (3) |  |
|  | Otea Financial Sars inc of ME** |
| OSHC | Oman Shre Hoding Ca, git ins. |
| acre | Oesanfirat Fin Cop of $\mathrm{S}^{\prime \prime}$ |
| ED |  |
| oabc |  |
| Onfe |  |
| ह3T | Oftari Finamial Condo |
|  |  |
| SHC P | Patifinder EC MHC of NY [39,5] |
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| pask p |  |
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| rov P | Pmudemit fars Hocidigs of CA" |
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|  | Staty fresters luncorp of Li* |
| thro | IT Finarcis Conperation of PA* |
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| Tenk | Tsplotial Barcers, no of $\mathrm{H}^{*}$ |
| TSBK |  |
| TRST | Trutcos Bank Gem MY of M |
| visa | Untad Commundy Barcom of \|1 $\mathbb{N}^{*}$ |
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| Werk Wellaswey Extcorp, lhe of MA |  |
|  |  |
| O | Wessfates Fis inc. of MA |
|  |  |




















## EXHIBIT 2

Core Earnings Analysis
$R P^{@}$ Financial, LC.
Exhibit 2
Core Eamings Analysis
Comparable Institution Analysis
For the 12 Months Ended September 30, 2013

| Comparable Group |  | Net Income to Common | Less: Net Gains(Loss) | Tax Effect @ 34\% | Less: <br> Extraordinary Items | Estimated Core Income to Common | Shares <br> (000) | Estimated Core EPS |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | (000) |  |
| AF | Astoria Financial Corp. of NY | 58,336 | -9,667 | 3,287 | 0 | 51,956 | 98,842 | 0.53 |
| BHLB | Berkshire Hills Bancorp of MA | 39,935 | 19,036 | -6,472 | 0 | 52,499 | 25,036 | 2.10 |
| CFFN | Capitol Federal Fin Inc. of KS | 69,340 | -61 | 21 | 0 | 69,300 | 147,313 | 0.47 |
| DCOM | Dime Community Bancshars of NY | 39,975 | 38,165 | -12,976 | 0 | 65,164 | 36,713 | 1.77 |
| NYCB | New York Community Borp of NY | 478,235 | -100,961 | 34,327 | 0 | 411,601 | 440,809 | 0.93 |
| NWBI | Northwest Bancshares Inc of PA | 62,701 | -2,454 | 834 | 0 | 61,081 | 94,244 | 0.65 |
| PBCT | Plooples United Financial of CT | 234,300 | $-25,700$ | 8,738 | 0 | 217,338 | 306,910 | 0.71 |
| PFS | Provident Fin. Serv. Inc of NJ | 69,814 | -1,509 | 513 | 0 | 68,818 | 59,918 | 1.15 |
| TRST | ThustCo Bank Corp NY of NY | 38,989 | -2,247 | 764 | 0 | 37,506 | 94,463 | 0.40 |
| WSFS | W'SFS Financial Corp of DE | 40,040 | -2,697 | 917 | 0 | 38,260 | 8,895 | 4.30 |

Source: SNL Financial, LC. and RP ${ }^{* 10}$ Financial, LC. calculations. The information provided in this table has been oblained from sources we believe are reliable, but we cannot guarantee the accuracy or completeness of such information.

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## EXHIBIT 3

Pro Forma Analysis Sheet

EXHBEIT 3
PRO FORMA ANALYSIS SHEET
investors Bancorp, inc.
Prices as of January 31, 2014

| Valualion Midpoint Pricing Multiples |  | Symbol | Subject |  | Peer Group |  | New Jersey Companies |  | All Public |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | at Midpoint |  | Mean | Median | Mean | Median | Mean | Median |
| Frice-earnings multiplo | $=$ | P/E | 29.39 | $x$ | 17.96x | 15.95x | 18.15x | 17.60x | 18.92x | 18.30x |
| Price-core earnings multiple | = | PICE | 31.34 | x | 17.85 x | 17.06x | 19.11 x | 17.76x | 21.25x | 20.55 x |
| Price-book ratlo | = | P/B | 102.56\% |  | 122.43\% | 112.24\% | 106.19\% | 100.49\% | 101.20\% | 94.84\% |
| Price-tanglble book ratio | = | PITB | 105.82\% |  | 459.78\% | 162.64\% | 117.91\% | 105.17\% | 109.36\% | 101.04\% |
| Price-assets ratlo | = | PIA | 18.33\% |  | 14.21\% | 14.26\% | 15.46\% | 13.51\% | 13.52\% | 12.75\% |


| Valuation Parameters |  |  |  | Adusted |
| :---: | :---: | :---: | :---: | :---: |
| Pre-Conversion Earnings ( O ) | \$115,544,000 | (12 M ${ }^{\text {chs }} 12 / 13$ )(2) | ESOP Stock (\% of Offering + Foundation)(E) | 3.00\% |
| Pre-Converslon Core Earnings (YC) | \$108,673,000 | (12 Mits 12/13)(2) | Cost of ESOP Borrowings ( S ) | 0.00\% |
| Pre-Conversion Book Value (B) | \$1,367,060,000 | (2) | ESOP Amortization (T) | 30.00 Years |
| Pre-Conv. Tans. Book Value (B) | \$1,271,233,000 | (2) | Stock Program (\% of Offering + Foundation (M) | 4.00\% |
| Pre-Conversion Assets (A) | \$15,920,325,000 | (2) | Stock Programs Vesting (N) | 5.00 Years |
| Reinvestment Rate (R) | 1.39\% |  | Fixed Expenses | \$6,525,000 |
| Tax rate(TAX) | 37.00\% |  | Variable Expenses (Blenced Commisston \%) | 2.54\% |
| After Tax Relnvest. Rate (R) | 0.88\% |  | Percentage Sold (PCT) | 61.7655\% |
| Est. Conversion Expenses (1)(X) | 2.87\% |  | MHC Assels | \$10,440,000 |
| Insider Purchases | \$2,850,000 |  | Options as (\% of Offering + Foundation) (01) | 10.00\% |
| Price/Share | \$10.00 |  | Estimated Option Value (02) | 25.60\% |
| Foundation Cash Contribution (FC) | \$ 10,000,000 |  | Option Vesting Perlod (03) | 5.00 Years |
| Foundation Stock Contribution (FS) | \$ 10,000,000 |  | \% of Options taxable (04) | 25.00\% |
| Foundation Tax Benefit (FT) | \$ 7,400,000 |  |  |  |

## Calculation of Pro Forma Value After Conversion



EXHIBIT 4
Pro Forma Effect of Conversion Proceeds

## Exhibit 4

PRO FORMA EFFECT OF CONVERSION PROCEEDS
Investors Bancorp, Inc.
At the Minimum of the Range

1. Fully Converted Value and Exchange Ratio

| Fully Converted Value | $\$ 2,762,345,570$ |
| :--- | ---: |
| Exchange Ratio | 1.97197 |
| 2nd Step Offering Proceeds | $\$ 1,700,000,000$ |
| Less: Estimated Offering Expenses | $49,685,313$ |
| 2nd Step Net Conversion Proceeds (Including Foundation) | $\$ 1,650,314,688$ |

2. Estimated Additional Income from Conversion Proceeds

| Net Conversion Proceeds | $\$ 1,650,314,688$ |
| :--- | ---: |
| Less: Cash Contribution to Foundation | $(10,000,000)$ |
| Less: ESOP Stock Purchases (1) | $(51,300,000)$ |
| Less: RRP Stock Purchases (2) | $(68,400,000)$ |
| Net Cash Proceeds | $\$ 1,520,614,688$ |
| Estimated after-tax net incremental rate of return | $0.88 \%$ |
| Earnings increase | $\$ 13,316,023$ |
| Less: Consolidated interest cost of ESOP borrowings | 0 |
| Less: Amortization of ESOP borrowings(3) | $(1,077,300)$ |
| Less: RRP Vesting (3) | $(8,618,400)$ |
| Less: Option Plan Vesting (4) | $(7,945,344)$ |
| Net Earnings Increase | $(\$ 4,325,021)$ |


| 3. Pro Forma Earnings |  |  | Before <br> Conversion(5) |  | Net Earnings Increase | After Conversion |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 Months ended December 31 | (reported) | \$115,544,000 |  | (\$4,325,021) | \$111,218,979 |
|  | 12 Months ended December 31 | (core) | \$108,673,000 |  | (\$4,325,021) | \$104,347,979 |
| 4. | Pro Forma Net Worth | Before Conversion(5) | Net Cash Proceeds |  | Tax Benefit and Other | After Conversion |
|  | December 31, 2013 | \$1,367,060,000 | \$1,520,614,688 | \$ | 7,400,000 | \$2,895,074,688 |
|  | December 31, 2013 (Tangible) | \$1,271,233,000 | \$1,520,614,688 |  | \$7,400,000 | \$2,799,247,688 |
| 5. | Pro Forma Assets | Before Conversion(5) | Net Cash Proceeds |  | Tax Benefit and Other | After Conversion |
|  | December 31, 2013 | \$15,920,325,000 | \$1,520,614,688 |  | \$7,400,000 | \$17,448,339,688 |

(1) Includes ESOP purchases of $3 \%$ of the second step offering and stock contribution to the Foundation.
(2) Includes RRP purchases of $4 \%$ of the second step offering and stock contribution to the Foundation.
(3) ESOP amortized over 30 years, RRP amortized over 5 years, tax effected at:
(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming $25 \%$ taxable.
(5) Adjusted to reflect consolidation and reinvestment of net MHC assets.

Exhibit 4
PRO FORMA EFFECT OF CONVERSION PROCEEDS
Investors Bancorp, Inc.
At the Midpoint of the Range

| 1. Fully Converted Value and Exchange Ratio |  |
| :--- | ---: |
| Fully Converted Value | $\$ 3,248,053,610$ |
| Exchange Ratio | 2.31997 |
|  | $\$ 2,000,000,000$ |
| 2nd Step Offering Proceeds | $\underline{57,305,313}$ |
| Less: Estimated Offering Expenses | $\$ 1,942,694,688$ |

2. Estimated Additional Income from Conversion Proceeds

| Net Conversion Proceeds | $\$ 1,942,694,688$ |
| :--- | ---: |
| Less: Cash Contribution to Foundation | $(10,000,000)$ |
| Less: ESOP Stock Purchases (1) | $(60,300,000)$ |
| Less: RRP Stock Purchases (2) | $(80,400,000)$ |
| Net Cash Proceeds | $\$ 1,791,994,688$ |
| Estimated after-tax net incremental rate of return | $0.88 \%$ |
| Earnings Increase | $\$ 15,692,497$ |
| Less: Consolidated interest cost of ESOP borrowings | 0 |
| Less: Amortization of ESOP borrowings(3) | $(1,266,300)$ |
| Less: RRP Vesting (3) | $(10,130,400)$ |
| Less: Option Plan Vesting (4) | $(9,339,264)$ |
| Net Earnings Increase | $(\$ 5,043,467)$ |


| 3. Pro Forma Earnings |  |  | Before Conversion(5) | Net Earnings Increase | After Conversion |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 Months ended December 31 | 2013 (reported) | \$115,544,000 | (\$5,043,467) | \$110,500,533 |
|  | 12 Months ended December 31 | 2013 (core) | \$108,673,000 | $(\$ 5,043,467)$ | \$103,629,533 |
| 4. | Pro Forma Net Worth | Before <br> Conversion (5) | Net Cash <br> Proceeds | Tax Benefit of Foundation | After Conversion |
|  | December 31, 2013 | \$1,367,060,000 | \$1,791,994,688 | \$ 7,400,000 | \$3,166,454,688 |
|  | December 31, 2013 (Tangible) | \$1,271,233,000 | \$1,791,994,688 | \$7,400,000 | \$3,070,627,688 |
| 5. | Pro Forma Assets | Before <br> Conversion (5) | Net Cash <br> Proceeds | Tax Benefit of Foundation | After Conversion |
|  | December 31, 2013 | \$15,920,325,000 | \$1,791,994,688 | \$7,400,000 | \$17,719,719,688 |

(1) Includes ESOP purchases of $3 \%$ of the second step offering and stock contribution to the Foundation.
(2) Includes RRP purchases of $4 \%$ of the second step offering and stock contribution to the Foundation.
(3) ESOP amortized over 30 years, RRP amortized over 5 years, tax effected at:
37.00\%
(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming $25 \%$ taxable.
(5) Adjusted to reflect consolidation and reinvestment of net MHC assets.

## Exhibit 4 <br> PRO FORMA EFFECT OF CONVERSION PROCEEDS <br> Investors Bancorp, Inc. <br> At the Maximum of the Range

| 1. Fully Converted Value and Exchange Ratio |  |
| :--- | ---: |
| Fully Converted Value | $\$ 3,733,761,650$ |
| Exchange Ratio | 2.66796 |
|  |  |
| 2nd Step Offering Proceeds |  |
| Less: Estimated Offering Expenses | $\$ 2,300,000,000$ |
| 2nd Step Net Conversion Proceeds (Including Foundation) | $\mathbf{6 4 , 9 2 5 , 3 1 3}$ |

2. Estimated Additional Income from Conversion Proceeds

| Net Conversion Proceeds | $\$ 2,235,074,688$ |
| :--- | ---: |
| Less: Cash Contribution to Foundation | $(10,000,000)$ |
| Less: ESOP Stock Purchases (1) | $(69,300,000)$ |
| Less: RRP Stock Purchases (2) | $(92,400,000)$ |
| Net Cash Proceeds | $\$ 2,063,374,688$ |
| Estimated after-tax net incremental rate of return | $0,88 \%$ |
| Earnings Increase | $\$ 18,068,972$ |
| Less: Consolidated interest cost of ESOP borrowings | 0 |
| Less: Amortization of ESOP borrowings(3) | $(1,455,300)$ |
| Less: RRP Vesting (3) | $(11,642,400)$ |
| Less: Option Plan Vesting (4) | $(10,733,184)$ |
| Net Earnings Increase | $(\$ 5,761,912)$ |


| 3. Pro Forma Earnings |  |  | Before Conversion(5) | Net <br> Earnings Increase | After Conversion |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4. | 12 Months ended December 31 | 2013 (reported) | \$115,544,000 | (\$5,761,912) | \$109,782,088 |
|  | 12 Months ended December 31 | 2013 (core) | \$108,673,000 | (\$5,761,912) | \$102,911,088 |
|  | Pro Forma Net Worth | Before <br> Conversion (5) | Net Cash <br> Proceeds | Tax Benefit of Foundation | After Conversion |
|  | December 31, 2013 | \$1,367,060,000 | \$2,063,374,688 | \$ 7,400,000 | \$3,437,834,688 |
|  | December 31, 2013 (Tangible) | \$1,271,233,000 | \$2,063,374,688 | \$7,400,000 | \$3,342,007,688 |
| 5. | Pro Forma Assets | Before <br> Conversion (5) | Net Cash <br> Proceeds | Tax Benefit of Foundation | After Conversion |
|  | December 31, 2013 | \$15,920,325,000 | \$2,063,374,688 | \$7,400,000 | \$17,991,099,688 |

(1) Includes ESOP purchases of $3 \%$ of the second step offering and stock contribution to the Foundation.
(2) Includes RRP purchases of $4 \%$ of the second step offering and stock contribution to the Foundation.
(3) ESOP amortized over 30 years, RRP amortized over 5 years, tax effected at:
(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming 25\% taxable.
(5) Adjusted to reflect consolidation and reinvestment of net MHC assets.

Exhibit 4
PRO FORMA EFFECT OF CONVERSION PROCEEDS
Investors Bancorp, Inc.
At the Super Maximum Value

| 1. Fully Converted Value and Exchange Ratio |  |
| :--- | ---: |
| Fully Converted Value | $\$ 4,292,325,890$ |
| Exchange Ratio | 3,06816 |
|  |  |
| 2nd Step Offering Proceeds | $\$ 2,645,000,000$ |
| Less: Estimated Offering Expenses | $\mathbf{7 3 , 6 8 8 , 3 1 3}$ |
| 2nd Step Net Conversion Proceeds (Including Foundation) | $\$ 2,571,311,688$ |

2. Estimated Additional Income from Conversion Proceeds

| Net Conversion Proceeds | $\$ 2,571,311,688$ |
| :--- | ---: |
| Less: Cash Contribution to Foundation | $(10,000,000)$ |
| Less: ESOP Stock Purchases (1) | $(79,650,000)$ |
| Less: RRP Stock Purchases (2) | $(106,200,000)$ |
| Net Cash Proceeds | $\$ 2,375,461,688$ |
| Estimated after-tax net incremental rate of return | $\mathbf{0 . 8 8 \%}$ |
| Earnings Increase | $\$ 20,801,918$ |
| Less: Consolidated interest cost of ESOP borrowings | 0 |
| Less: Amortization of ESOP borrowings(3) | $(1,672,650)$ |
| Less: RRP Vesting (3) | $(13,381,200)$ |
| Less: Option Plan Vesting (4) | $\underline{(12,336,192)}$ |
| Net Earnings Increase | $(\$ 6,588,124)$ |


| 3. Pro Forma Earnings |  |  | Before Conversion(5) | Net Earnings Increase | After Conversion |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 12 Months ended December 31 | 2013 (reported) | \$115,544,000 | $(\$ 6,588,124)$ | \$108,955,876 |
|  | 12 Months ended December 31 | 013 (core) | \$108,673,000 | (\$6,588,124) | \$102,084,876 |
| 4. | Pro Forma Net Worth | Before Conversion (5) | Net Cash Proceeds | Tax Benefit of Foundation | After Conversion |
|  | December 31, 2013 | \$1,367,060,000 | \$2,375,461,688 | \$ 7,400,000 | \$3,749,921,688 |
|  | December 31, 2013 (Tangible) | \$1,271,233,000 | \$2,375,461,688 | \$7,400,000 | \$3,654,094,688 |
| 5. | Pro Forma Assets | Before <br> Conversion (5) | Net Cash Proceeds | Tax Benefit of Foundation | After Conversion |
|  | December 31, 2013 | \$15,920,325,000 | \$2,375,461,688 | \$7,400,000 | \$18,303,186,688 |

(1) Includes ESOP purchases of $3 \%$ of the second step offering and stock contribution to the Foundation,
(2) Includes RRP purchases of $4 \%$ of the second step offering and stock contribution to the Foundation.
(3) ESOP amortized over 30 years, RRP amortized over 5 years, tax effected at: $37.00 \%$
(4) Option valuation based on Black-Scholes model, 5 year vesting, and assuming $25 \%$ taxable.
(5) Adjusted to reflect consolidation and reinvestment of net MHC assets.

| \$10.00 | \$4,292.33 | \$0.24 |  | 39.40 | 114.42\% | 23.83\% | 178.51\% | 42.05 | s0.00 | 0.00\% | 0.00\% | \$18,303 | 20.49\% | 20.07\% | 6.31\% | 066\% | 2.36\% | 0.55\% | 2.72\% | 36682 | $s$ | 2,885000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10.00 | 3,733,76 | \$0.28 | 921 | 34.09 | 1095.58\% | 20.73\% | 111.73\% | 3 c 22 | 50.00 | 0.00\% | 0.00\% | 17,994 | 19.71\% | 18.64\% | 0.83\% | 0.54\% | 3.99\% | 0.57\% | 2.99\% | 26080 |  | 23000000 |
| 10.00 | 3248.05 | ${ }^{50.32}$ | 975 | 2939 | 100.56\% | 18.33\% | 105.82\% | 31.34 | so.0 | 0.00\% | 0.00\% | 77,720 | 87. 8 \%\% | 77.42\% | 0.84\% | 0.62\% | 3.49\%\% | 0.58\% | 3.27\% | 23209 |  | 2,000000 |
| 10.80 | 2.76235 | \$0.39 | 10.48 | 24.34 | $95.42 \%$ | 15.83\% | 98.72\% | 26.47 | \$0.00 | 000\% | 0.00\% | 17.448 | 16.59\% | 76.33\% | 0.85\% | 0.84\% | $3 \mathrm{Ba} \mathrm{\%}$ | 0.80\% | 3.60\% | 1,9720 |  | 1.900000 |

## EXHIBIT 5

Firm Qualifications Statement

## RP FINANCIAL. LC.

Advisory / Plamiag | Valoation

FIBM QUALIF CAIION STATEMENT
RP* Financial, LC. ("RP Financial") provides financial and management consuting, merger advisory and valuation services to the financial services companies, including banks, thrifts, credit unions, insurance companies, mortgage companies and others. We offer a broad array of services, high quality and prompt service, hands-on involvement by our senior staff, careful structuring of strategic initiatives and sophisticated valuation and other analyses consistent with industry practices and regulatory requirements. Our staff has extensive consulting, valuation, financial advisory and industry backgrounds.


#### Abstract

RP Financial's strategic planning services, for established or de novo banking companies, provide effective feasible plans with quantifiable results to enhance shareholder value, achieve regulatory approval or realize other objectives. We conduct situation analyses; establish mission/vision statements, develope strategic goals and objectives; and identify strategies to enhance value, address tapital, increase earnings,


 manage risk and tackle eperational or organizational matters. Our proprietary financial simulation models faciltate the evaluation of the feasibility, impact and merit of alternative financial strategies.[^2][^3]RP Financial provides effective organizational planning, and we are often engaged to prepare independent management studies required for regulatory enforcement actions. We evaluate Board, management and staffing needs, assess existing talent and capabilites and make strategic recommendations for new positions, replacement, succession and other organizational matters.

RP Financial provides effective enterprise risk assessment consulting services to assist our dients in evaluating the degree to which they have properly identified, understood, measured, monitored and controlled
enterprise risk as part of a deliberate risk/reward strategy and to help them implement strategies to mitigate risk, enhance performance, ensure effective reporting and compliance with laws and regulations and avoid potential future damage to their reputation and associated consequences and to mitigate residual risk and unanticipated losses.

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| Marcus Faust, Managing Director (26) | (703) 647-6553 | mfausterpfinancial.com |
| Gregory E. Dum, Director (31) | (703) 647-6548 | gdunn@rpfinancialcom |
| James P. Hennessey, Director (28) | (703) 647-6544 | jhennesseyerpfinancial.com |
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[^2]:    RP financials merger advisory services incude targeting bryers and sellers, assessing acquisition merit, conducting cue dimence, negotaing and structuring deal tems, preparng merger business plans and financial simulations, rendering faimess opinions, preparing fair valuation analyses and supporting post-merger strategies. RP Financial is also expert in de novo charters, shelf charters and failed bank deals with loss sharing or other assistance. Through financial simulations, valuation proficiency and regulatory familiarity, RP Financial's mesger advisory services center on enhancing shareholder retums.

[^3]:    AP Financial's extensive valuation practice includes mergers, thrift stock conversions, insurance company demutualizations, merger valuation and goodwilimpairment, Esops, going private, secondary offerings and other purposes. We are highly experienced in performing appraisals conforming with regulatory guidelines and appraisal standards. RP Financial is the nation's leading valuation firm for thrift stock conversions, with offerings ranging up to $\$ 4$ billion.

[^4]:    RP Financial provides other consulting services including evaluating regulatory changes, development diversification and branching strategies, conducting feasibility studies and other pesearch, and preparing management studies in response to regulatory enforcement actions. We assist clients with CRA plans and revising policies and procedures. Our other consulting services are alded by proprietary valuation and financial simulation models.

