

# Honeywell

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2013 ANNUAL REPORT

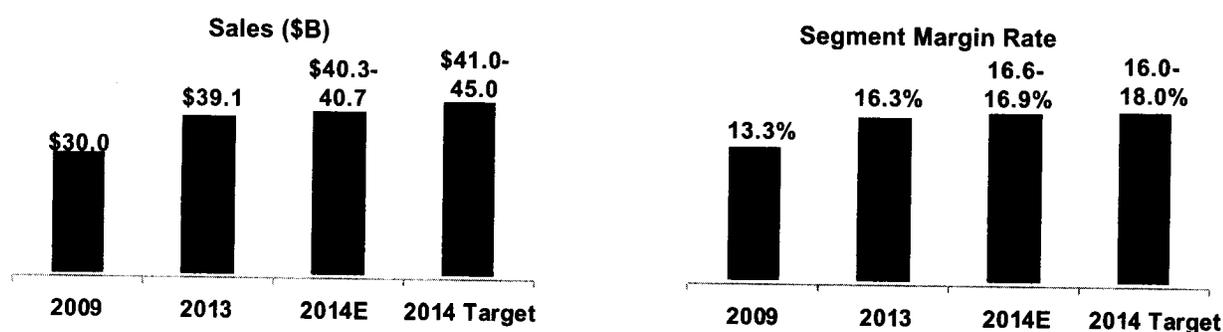
# SHAREOWNER LETTER—2014

March 1, 2014

We had very good performance in another “weakish” year in the global economy. We were able to grow sales 4% to \$39.1 billion and earnings per share\* by 11% to \$4.97. Our segment margin rate grew 70 basis points to 16.3% and free cash flow\*\* grew to \$3.8 billion, a 96% conversion rate.” As usual, we also took the opportunity to continue our seed planting...products, technologies, restructuring, geographies, services, processes, new capacity...to ensure that growth continues far into the future.

## Five-Year Plan

The year 2014 is the last in the five-year plan (2010-2014) Honeywell introduced in March 2010. Despite economic and foreign exchange headwinds versus what we assumed then, we’ve performed quite well as you can see from the chart below.



We estimate that those headwinds versus our original macro assumptions cost us about \$3 billion in sales over the 2010-2014 period. Even with those headwinds, we expect to almost touch the bottom of the targeted sales range growing sales 6% annually and expect to be around the midpoint of the margin rate range (a margin rate increase of approximately 350 basis points).

While there was a lot of skepticism in 2010 about our five-year plan, our performance has generated a lot of interest in the next five-year plan covering 2014-2018. We will be introducing it at Investor Day on March 5. Our intent, of course, is to continue outperforming our peers, and we look forward to discussing it with you.

## Business Model

That outperformance will continue through the application of our Business Model...a great portfolio of businesses, a focus on internal processes, and a culture that learns, evolves, and performs. With the recently announced divestiture of Friction Materials, we’re now at a point where 99% of the Company’s sales come from Great Positions in Good Industries. That is, markets where we can win with differentiated technology. That’s a nice position to be in and allows us to use our disciplined acquisition process to fuel further growth.

\* Proforma, V% exclude pension mark-to-market adjustment

\*\* Free cash flow (cash flow from operations less capital expenditures) and free cash flow conversion prior to any cash pension contributions, NARCO Trust establishment payments and cash taxes relating to the sale of available for sale investments

There is a lot more opportunity to ensure “the machinery” works better every day through our key process drivers the Honeywell Operating System (HOS), Velocity Product Development™ (VPD™), and Functional Transformation (FT). Improving those processes constantly allows our 131,000+ employees to be more efficient and effective every day. We can make all kinds of great business and strategic decisions, but if there aren’t great processes to implement them, it doesn’t matter much.

Culture is equally important to sustained performance. The ability to learn and evolve faster than our markets, to be a “Thinking Company”, to recognize “The Trick is in the Doing,” to see the difference between “Compliance with Words” and “Compliance with Intent,” the ability to accomplish “Two Seemingly Conflicting Goals at the Same Time,” to achieve our quarterly targets while “Seed Planting” for quarters three years from now. Culture makes a difference... and ours is hugely different from what it was.

## **Leadership**

Our Business Model works because we have terrific leaders to make it happen. Leadership also makes a difference.

I often say that Leadership requires three elements of which only one is very visible. The first is the ability to mobilize or excite a workforce. This one is the most visible, gets the most attention, and I’d say is only 5% of the job of a leader. The second element is the ability to pick the right direction...and to be able to do it even in the face of what’s considered collective wisdom at the time. Some have referred to that collective wisdom as “Fad Surfing,” a term I like myself because that’s exactly what happens. Many leadership errors occur because leaders follow fads and don’t think for themselves. The third element is the ability to get the entire organization moving step-by-step in the right direction. This one is tough because many leaders start to think their job is to just make the decisions and let others handle the step-by-step, get it done, work. That’s also a leadership mistake. Leaders have to be involved in ensuring that step-by-step the organization moves in the right direction. That the machinery works. That’s not micro management, that’s leadership that understands no good decision is worth anything unless it actually gets done.

Our strength as a company has been those second and third elements that aren’t as visible but that represent 95% of leadership. Having a sound, consistent strategy and executing against it day-by-day. Letting our competitors be the guys making the wonderful new strategic shifts every couple of years that get a lot of attention...and no results.

## **Cash Deployment**

Our focus on implementing the Business Model and having the right kinds of leaders has shown up in operating results, stock performance, and cash flow. That has resulted in a cash balance at year end of \$6.4 billion and debt of \$8.8 billion causing a lot of investor questions along the lines of, “So Dave, what are you going to do with the cash?” My first response is that no one should worry about me blowing it or doing something silly. After 12 years in this job, it’s really nice Investors generally accept that, because they weren’t so sure in the beginning.

Our first priority is to continue driving superior cash flow by having high quality earnings. That is, to have a high free cash flow conversion rate\*\* (Free Cash Flow\*\* divided by Net Income\*). In this decade we have averaged about 122% free cash flow conversion\*\* meaning very high-quality earnings.

The next priority is to ensure we invest in our businesses. We have to keep seed planting. That's particularly noteworthy now as we invest more heavily in Performance Materials and Technologies (PMT) for new production capacity to support orders we've already won. That's a very nice position to be in where plants are basically full the day they are completed. We'll spend an additional \$300 million of CAPEX in 2014 and about the same amount again in 2015 largely driven by PMT plant projects. These are high IRR (Internal Rate of Return) projects and a great use of shareowner funds to drive future performance in cash and earnings.

The next priority is to pay a strong competitive dividend that we can be reasonably confident will never be cut. Importantly, shareowners should have reasonable confidence that the dividend will continue to grow in the future as we perform. Over the last 10 years we have increased our dividend per share 140% from \$0.75 to \$1.80 per annum.

I used to say that after CAPEX and dividends, there were two other potential uses for cash...share repurchases and acquisitions. Now I would add a third and that is to let cash build a bit. When it comes to share repurchases, we want to do enough on an ongoing basis to keep share count flat. Beyond that, we want to be opportunistic so we're buying at the right time. Studies estimate that nearly two out of three companies in the S&P 500 repurchase at the wrong time. I'd say the 2007 big repurchase we did wasn't one of my better decisions. While we repurchased at an average price of \$54 and today it's about \$90 (so it wasn't that bad), it sure would have felt better to have that \$4 billion in the middle of the recession when the stock price dropped to \$23.23. Our repurchase strategy is to do enough on an ongoing basis to hold share count flat (dollar cost averaging if you will) and be opportunistic for bigger amounts when we can be confident we will be in the one third of companies that get the timing right.

Letting cash build a bit will also let us be opportunistic to do more smart acquisitions, something we do very well and now have a lot of credibility given our performance. We continue to adhere to a rigorous, disciplined process that results in not overpaying, great execution, and terrific results for shareowners. We have four major steps...identification, valuation, due diligence, and integration. We developed this process internally and it works. That adherence to discipline begins with me. For any deal over \$50 million I personally conduct the integration review pre-close, at 30-60-90 days, and quarterly thereafter for at least a year to ensure we are performing as we said we would. We also never allow sales synergies to be included in a valuation model. We do achieve good sales synergies and they are a nice return upside, but I don't want anyone counting on them. The process works.

The problem with good acquisitions is that the timing is unpredictable. I can't say with confidence how much we'll be able to spend in any year. I've likened it to being in a retail store where from 10AM to 2PM no one comes in and at 2:07PM, six people walk in at the same time. We have to be ready when the time comes to take advantage of the opportunity.

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\* Proforma, excludes pension mark-to-market adjustment

\*\* Free cash flow (cash flow from operations less capital expenditures) and free cash flow conversion prior to any cash pension contributions, NARCO Trust establishment payments and cash taxes relating to the sale of available for sale investments. 2008 free cash flow excludes cash taxes related to the sale of the Consumable Solutions business.

That ability to be opportunistic with both buybacks and acquisitions is why letting some cash build gives us that flexibility. Additionally given the uncertainty of the economic times, who knows what will happen? In uncertain times, cash is a good friend to have.

### **Summary**

We're really proud of what we've been able to accomplish and even more excited about where all our "Seed Planting" is going to take us.

Our Leaders will continue to focus on the customer and understand that if we don't do a good job for customers in quality, delivery, new products, and project delivery then there won't be any success for our employees or our investors. Our customers' success is our success.

It's exciting to be at Honeywell. We look forward to sharing our new five-year plan with you at Investor Day on March 5.

A handwritten signature in black ink that reads "David M. Cote". The signature is fluid and cursive, with the first letters of each word being capitalized and prominent.

DAVID M. COTE  
*Chairman and Chief Executive Officer*

Notes to Shareowner Letter:

1) Reconciliation of EPS to EPS, Excluding Pension Mark-to-Market Adjustment

	<u>2012<sup>(a)</sup></u>	<u>2013<sup>(b)</sup></u>
EPS.....	\$3.69	\$4.92
Pension Mark-to-Market Adjustment .....	<u>0.79</u>	<u>0.05</u>
EPS, Excluding Pension Mark-to-Market Adjustment.....	<u>\$4.48</u>	<u>\$4.97</u>

(a) Utilizes weighted average shares of 791.9 million. Mark-to-market uses a blended tax rate of 35.0%.

(b) Utilizes weighted average shares of 797.3 million. Mark-to-market uses a blended tax rate of 25.5%.

2) Reconciliation of Segment Profit to Operating Income Excluding Pension Mark-to-Market Adjustment and Calculation of Segment Profit and Operating Income Margin Excluding Pension Mark-to-Market Adjustment

<i>(\$M)</i>	<u>2009</u>	<u>2012</u>	<u>2013</u>
Segment Profit.....	\$ 3,991	\$ 5,879	\$ 6,351
Stock Based Compensation <sup>(a)</sup> .....	(117)	(170)	(170)
Repositioning and Other <sup>(a,b)</sup> .....	(493)	(488)	(699)
Pension Ongoing (Expense) Income <sup>(a)</sup> .....	(287)	(36)	90
Pension Mark-to-Market Adjustment <sup>(a)</sup> .....	(741)	(957)	(51)
OPEB Income (Expense) <sup>(a)</sup> .....	15	(72)	(20)
Operating Income.....	<u>\$ 2,368</u>	<u>\$ 4,156</u>	<u>\$ 5,501</u>
Pension Mark-to-Market Adjustment <sup>(a)</sup> .....	<u>(\$741)</u>	<u>(\$957)</u>	<u>(51)</u>
Operating Income Excluding Pension Mark-to-Market Adjustment.....	<u>\$ 3,109</u>	<u>\$ 5,113</u>	<u>\$ 5,552</u>
Segment Profit.....	\$ 3,991	\$ 5,879	\$ 6,351
÷ Sales .....	<u>\$29,951</u>	<u>\$37,665</u>	<u>39,055</u>
Segment Profit Margin % .....	<u>13.3%</u>	<u>15.6%</u>	<u>16.3%</u>
Operating Income.....	\$ 2,368	\$ 4,156	\$ 5,501
÷ Sales .....	<u>\$29,951</u>	<u>\$37,665</u>	<u>\$39,055</u>
Operating Income Margin %.....	<u>7.9%</u>	<u>11.0%</u>	<u>14.1%</u>
Operating Income Excluding Pension Mark-to-Market Adjustment.....	\$ 3,109	\$ 5,113	\$ 5,552
÷ Sales .....	<u>\$29,951</u>	<u>\$37,665</u>	<u>\$39,055</u>
Operating Income Margin Excluding Pension Mark-to-Market Adjustment.....	<u>10.4%</u>	<u>13.6%</u>	<u>14.2%</u>

(a) Included in cost of products and services sold and selling, general and administrative expenses

(b) Includes repositioning, asbestos, environmental expenses and equity income adjustment

3) Reconciliation Of Cash Provided By Operating Activities To Free Cash Flow And Calculation Of Free Cash Flow Conversion Percentage

<i>(\$M)</i>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>
Cash Provided by Operating Activities.....	\$2,253	\$2,442	\$3,211	\$3,911
Expenditures for Property, Plant and Equipment .	<u>(629)</u>	<u>(684)</u>	<u>(733)</u>	<u>(767)</u>
	\$1,624	\$1,758	\$2,478	\$3,144
Cash Pension Contributions .....	<u>74</u>	<u>70</u>	<u>296</u>	<u>204</u>
Free Cash Flow.....	<u>\$1,698</u>	<u>\$1,828</u>	<u>\$2,774</u>	<u>\$3,348</u>
Net Income Attributable to Honeywell .....	\$1,442	\$1,886	\$2,289	\$2,594
Pension Mark-to-Market Adjustment, Net of Tax <sup>(a)</sup> .....	<u>58</u>	<u>21</u>	<u>20</u>	<u>9</u>
Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment.	<u>\$1,500</u>	<u>\$1,907</u>	<u>\$2,309</u>	<u>\$2,603</u>
Cash Provided by Operating Activities.....	\$2,253	\$2,442	\$3,211	\$3,911
÷ Net Income Attributable to Honeywell .....	<u>1,442</u>	<u>1,886</u>	<u>2,289</u>	<u>2,594</u>
Operating Cash Flow Conversion %.....	<u>156%</u>	<u>129%</u>	<u>140%</u>	<u>151%</u>
Free Cash Flow.....	\$1,698	\$1,828	\$2,774	\$3,348
+ Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment.	<u>1,500</u>	<u>1,907</u>	<u>2,309</u>	<u>2,603</u>
Free Cash Flow Conversion % .....	<u>113%</u>	<u>96%</u>	<u>120%</u>	<u>129%</u>

(a) Mark-to-market uses a blended tax rate of 30.0%, 32.3%, 28.6% and 30.8% for 2004 through 2007, respectively.

3) Reconciliation Of Cash Provided By Operating Activities To Free Cash Flow And Calculation Of Free Cash Flow Conversion Percentage (Continued)

<i>(\$M)</i>	<u>2008</u>
Cash Provided by Operating Activities.....	\$3,791
Expenditures for Property, Plant and Equipment.....	<u>(884)</u>
	\$2,907
Cash Pension Contributions .....	143
Cash Taxes Relating to the Sale of the Consumable Solutions Business ...	<u>166</u>
Free Cash Flow.....	<u>\$3,216</u>
Net Income Attributable to Honeywell .....	\$ 806
Pension Mark-to-Market Adjustment, Net of Tax <sup>(a)</sup> .....	<u>2,033</u>
Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment.....	<u>\$2,839</u>
Cash Provided by Operating Activities.....	\$3,791
÷ Net Income Attributable to Honeywell .....	<u>806</u>
Operating Cash Flow Conversion % .....	<u>470%</u>
Free Cash Flow.....	\$3,216
÷ Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment.....	<u>2,839</u>
Free Cash Flow Conversion % .....	<u>113%</u>

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(a) Mark-to-market uses a blended tax rate of 38.2% in 2008.

3) Reconciliation Of Cash Provided By Operating Activities To Free Cash Flow And Calculation Of Free Cash Flow Conversion Percentage (Continued)

<i>(\$M)</i>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>
Cash Provided by Operating Activities.....	\$3,946	\$4,203	\$2,833	\$3,517
Expenditures for Property, Plant and Equipment.....	<u>(609)</u>	<u>(651)</u>	<u>(798)</u>	<u>(884)</u>
	\$3,337	\$3,552	\$2,035	\$2,633
Cash Pension Contributions .....	<u>265</u>	<u>651</u>	<u>1,745</u>	<u>1,039</u>
Free Cash Flow.....	<u>\$3,602</u>	<u>\$4,203</u>	<u>\$3,780</u>	<u>\$3,672</u>
Net Income Attributable to Honeywell .....	\$1,548	\$2,022	\$2,067	\$2,926
Pension Mark-to-Market Adjustment, Net of Tax <sup>(a)</sup> .....	<u>486</u>	<u>319</u>	<u>1,137</u>	<u>622</u>
Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment .....	<u>\$2,034</u>	<u>\$2,341</u>	<u>\$3,204</u>	<u>\$3,548</u>
Cash Provided by Operating Activities.....	\$3,946	\$4,203	\$2,833	\$3,517
+ Net Income Attributable to Honeywell .....	<u>1,548</u>	<u>2,022</u>	<u>2,067</u>	<u>2,926</u>
Operating Cash Flow Conversion %.....	<u>255%</u>	<u>208%</u>	<u>137%</u>	<u>120%</u>
Free Cash Flow.....	\$3,602	\$4,203	\$3,780	\$3,672
+ Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment .....	<u>2,034</u>	<u>2,341</u>	<u>3,204</u>	<u>3,548</u>
Free Cash Flow Conversion %.....	<u>177%</u>	<u>180%</u>	<u>118%</u>	<u>103%</u>

(a) Mark-to-market uses a blended tax rate of 34.4%, 32.3%, 36.9% and 35.0% for 2009 through 2012, respectively.

3) Reconciliation Of Cash Provided By Operating Activities To Free Cash Flow And Calculation Of Free Cash Flow Conversion Percentage (Continued)

<i>(\$M)</i>	<u>2013</u>
Cash Provided by Operating Activities.....	\$4,335
Expenditures for Property, Plant and Equipment.....	<u>(947)</u>
	\$3,388
Cash Pension Contributions.....	156
NARCO Trust Establishment Payments.....	164
Cash Taxes Relating to the Sale of Available for Sale Investments.....	<u>100</u>
Free Cash Flow.....	<u>\$3,808</u>
Net Income Attributable to Honeywell.....	\$3,924
Pension Mark-to-Market Adjustment, Net of Tax <sup>(a)</sup> .....	<u>38</u>
Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment.....	<u>\$3,962</u>
Cash Provided by Operating Activities.....	\$4,335
+ Net Income Attributable to Honeywell.....	<u>3,924</u>
Operating Cash Flow Conversion %.....	110%
Free Cash Flow.....	\$3,808
+ Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment.....	<u>3,962</u>
Free Cash Flow Conversion %.....	<u>96%</u>

(a) Mark-to-market uses a blended tax rate of 25.5% in 2013.

This letter contains certain statements that may be deemed “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical fact, that address activities, events or developments that we or our management intends, expects, projects, believes or anticipates will or may occur in the future are forward-looking statements. Such statements are based upon certain assumptions and assessments made by our management in light of their experience and their perception of historical trends, current economic and industry conditions, expected future developments and other factors they believe to be appropriate. The forward-looking statements included in this release are also subject to a number of material risks and uncertainties, including but not limited to economic, competitive, governmental, and technological factors affecting our operations, markets, products, services and prices. Such forward-looking statements are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by such forward-looking statements.

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

**Form 10-K**

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the fiscal year ended December 31, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 1-8974

**Honeywell International Inc.**

(Exact name of registrant as specified in its charter)

Delaware

22-2640650

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer  
Identification No.)

101 Columbia Road  
Morris Township, New Jersey

07962

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code (973) 455-2000  
Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange  
on Which Registered

Common Stock, par value \$1 per share\*

New York Stock Exchange  
Chicago Stock Exchange  
New York Stock Exchange

9½% Debentures due June 1, 2016

\* The common stock is also listed on the London Stock Exchange.

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "accelerated filer," "large accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check One):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by nonaffiliates of the Registrant was approximately \$62.3 billion at June 30, 2013.

There were 784,131,620 shares of Common Stock outstanding at January 24, 2014.

Documents Incorporated by Reference

Part III: Proxy Statement for Annual Meeting of Shareowners to be held April 28, 2014.

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## PART I.

### Item 1. Business

Honeywell International Inc. (Honeywell) is a diversified technology and manufacturing company, serving customers worldwide with aerospace products and services, control, sensing and security technologies for buildings, homes and industry, turbochargers, automotive products, specialty chemicals, electronic and advanced materials, process technology for refining and petrochemicals, and energy efficient products and solutions for homes, business and transportation. Honeywell was incorporated in Delaware in 1985.

We maintain an internet website at <http://www.honeywell.com>. Our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to those reports, are available free of charge on our website under the heading "Investor Relations" (see "SEC Filings & Reports") immediately after they are filed with, or furnished to, the Securities and Exchange Commission (SEC). In addition, in this Form 10-K, the Company incorporates by reference certain information from parts of its proxy statement for the 2014 Annual Meeting of Stockholders, which we expect to file with the SEC on or about March 13, 2014, and which will also be available free of charge on our website.

Information relating to corporate governance at Honeywell, including Honeywell's Code of Business Conduct, Corporate Governance Guidelines and Charters of the Committees of the Board of Directors are also available, free of charge, on our website under the heading "Investor Relations" (see "Corporate Governance"), or by writing to Honeywell, 101 Columbia Road, Morris Township, New Jersey 07962, c/o Vice President and Corporate Secretary. Honeywell's Code of Business Conduct applies to all Honeywell directors, officers (including the Chief Executive Officer, Chief Financial Officer and Controller) and employees.

### Major Businesses

We globally manage our business operations through four businesses that are reported as operating segments: Aerospace, Automation and Control Solutions, Performance Materials and Technologies, and Transportation Systems. Financial information related to our operating segments is included in Note 24 of Notes to Financial Statements in "Item 8. Financial Statements and Supplementary Data."

The major products/services, customers/uses and key competitors of each of our operating segments follows:

### Aerospace

Our Aerospace segment is a leading global provider of integrated avionics, engines, systems and service solutions for aircraft manufacturers, airlines, business and general aviation, military, space and airport operations.

### Turbine propulsion engines

<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
TFE731 turbofan	Business, regional, and general	Rolls Royce/Allison
TFE1042 turbofan	aviation	Turbomeca
ATF3 turbofan	Commercial helicopters	United Technologies
F125 turbofan	Military vehicles	Williams
F124 turbofan	Military helicopters	
ALF502 turbofan	Military trainer	
LF507 turbofan		
CFE738 turbofan		
HTF 7000 turbofan		
T53 turboshaft		
T55 turboshaft		
CTS800 turboshaft		

## **Turbine propulsion engines**

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### **Major Products/Services**

HTS900 turboshaft  
LT101 turboshaft  
TPE 331 turboprop  
AGT1500 turboshaft  
Repair, overhaul and spare parts

### **Major Customers/Uses**

### **Key Competitors**

## **Auxiliary power units (APUs)**

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### **Major Products/Services**

Airborne auxiliary power units  
Jet fuel starters  
Secondary power systems  
Ground power units  
Repair, overhaul and spare parts

### **Major Customers/Uses**

Commercial, regional, business and military aircraft  
Ground power

### **Key Competitors**

United Technologies

## **Environmental control systems**

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### **Major Products/Services**

Air management systems:  
Air conditioning  
Bleed air  
Cabin pressure control  
Air purification and treatment  
Gas Processing  
Heat Exchangers  
Repair, overhaul and spare parts

### **Major Customers/Uses**

Commercial, regional and general aviation aircraft  
Military aircraft  
Ground vehicles  
Spacecraft

### **Key Competitors**

Auxilec  
Barber Colman  
Dukes  
Eaton-Vickers  
General Electric  
Liebherr  
Pacific Scientific  
TAT  
United Technologies

## **Electric power systems**

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### **Major Products/Services**

Generators  
Power distribution & control  
Power conditioning  
Repair, overhaul and spare parts

### **Major Customers/Uses**

Commercial, regional, business and military aircraft  
Commercial and military helicopters  
Military vehicles

### **Key Competitors**

General Electric  
Safran  
United Technologies

## **Engine systems accessories**

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### **Major Products/Services**

Electronic and hydromechanical fuel controls  
Engine start systems  
Electronic engine controls  
Sensors  
Valves  
Electric and pneumatic power generation systems  
Thrust reverser actuation, pneumatic and electric

### **Major Customers/Uses**

Commercial, regional and general aviation aircraft  
Military aircraft

### **Key Competitors**

BAE Controls  
Parker Hannifin  
United Technologies

## **Avionics, displays, flight guidance and flight management systems**

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### **Major Products/Services**

Flight data and cockpit voice recorders  
Integrated avionics systems

### **Major Customers/Uses**

Commercial, business and general aviation aircraft  
Government aviation

### **Key Competitors**

BAE  
Boeing/Jeppesen  
Garmin

## **Avionics, displays, flight guidance and flight management systems**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Flight management systems Cockpit display systems Data management and aircraft performance monitoring systems Aircraft information systems Network file servers Wireless network transceivers Weather information network Navigation database information Cabin management systems Vibration detection and monitoring Mission management systems Tactical data management systems Maintenance and health monitoring systems Flight control and autopilot systems	Military aircraft	General Electric Kaiser L3 Lockheed Martin Lufthansa Technik Northrop Grumman Rockwell Collins Thales Trimble/Terra United Technologies Universal Avionics Universal Weather

## **Radios, radar, navigation communication, datalink safety systems**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Flight safety systems: Enhanced Ground Proximity Warning Systems (EGPWS) Traffic Alert and Collision Avoidance Systems (TCAS) Windshear detection systems Weather radar Communication, navigation and surveillance systems: Navigation and guidance systems Global positioning systems Satellite systems	Commercial, business and general aviation aircraft Government aviation Military aircraft	BAE Boeing/Jeppesen Garmin General Electric Kaiser L3 Lockheed Martin Northrop Grumman Rockwell Collins Thales Trimble/Terra United Technologies Universal Avionics Universal Weather

## **Aircraft lighting**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Interior and exterior aircraft lighting	Commercial, regional, business, helicopter and military aviation aircraft (operators, OEMs, parts distributors and MRO service providers)	Hella/United Technologies LSI Luminator Whelen

## **Inertial sensor**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Inertial sensor systems for guidance, stabilization, navigation and control Gyroscopes, accelerometers, inertial measurement units and thermal switches Attitude and heading reference systems	Military and commercial vehicles and aircraft Commercial spacecraft and launch vehicles Transportation Powered, guided munitions Munitions Advanced drilling support	Astronautics Kearfott BAE GEC General Electric L3 KVH Northrop Grumman Rockwell United Technologies Thales Sagem

## **Control products**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Radar altimeters Pressure products Air data products Thermal switches Magnetic sensors	Military aircraft Powered, guided munitions, UAVs Commercial applications Commercial, regional, business aircraft	BAE Northrop Grumman Rockwell Collins Rosemount United Technologies

## **Space products and subsystems**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Guidance subsystems Control subsystems Processing subsystems Radiation hardened electronics and integrated circuits GPS-based range safety systems Gyroscopes	Commercial and military spacecraft DoD FAA NASA	BAE Ball Ithaco L3 Lockheed Martin Northrop Grumman Raytheon

## **Management and technical services**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Maintenance/operation and provision of space systems, services and facilities Systems engineering and integration Information technology services Logistics and sustainment	NASA DoD FAA DoE Local governments Commercial space ground segment systems and services	Bechtel Boeing Computer Sciences Dyncorp Exelis Lockheed Martin Raytheon SAIC The Washington Group United Space Alliance

## **Landing systems**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Wheels and brakes Wheel and brake repair and overhaul services	Commercial airline, regional, business and military aircraft USAF, DoD, DoE Boeing, Airbus, Lockheed Martin	Meggitt Messier-Bugatti United Technologies

## **Automation and Control Solutions**

Our Automation and Control Solutions segment is a leading global provider of environmental and combustion controls, sensing controls, security and life safety products and services, scanning and mobility devices and process automation and building solutions and services for homes, buildings and industrial facilities.

## **Environmental and combustion controls; sensing controls**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Heating, ventilating and air conditioning controls and components for homes and buildings	Original equipment manufacturers (OEMs) Distributors Contractors	Amphenol Bosch Cherry Danfoss

## **Environmental and combustion controls; sensing controls**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Indoor air quality products including zoning, air cleaners, humidification, heat and energy recovery ventilators	Retailers	Eaton
Controls plus integrated electronic systems for burners, boilers and furnaces	System integrators	Emerson
Consumer household products including humidifiers and thermostats	Commercial customers and homeowners served by the distributor, wholesaler, contractor retail and utility channels	Endress & Hauser
Electrical devices and switches	Package and materials handling operations	Freescale Semiconductor
Water controls	Appliance manufacturers	Holmes
Sensors, measurement, control and industrial components	Transportation companies	Invensys
Energy demand/response management products and services	Aviation companies	Johnson Controls
	Food and beverage processors	Omron
	Medical equipment	Schneider
	Heat treat processors	Siemens
	Computer and business equipment manufacturers	United Technologies
		Yamatake
		Measurement Specialties

## **Security and life safety products and services**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Security products and home control systems	OEMs	Alarm.com
Fire products and systems	Retailers	AT&T
Connected home solutions	Distributors	Axis Communications
Access controls and closed circuit television	Commercial customers and homeowners served by the distributor, wholesaler, channels	Bosch
Home health monitoring and nurse contractor, retail and utility call systems	Health care organizations	Comcast
Gas and radiation detection products and systems	Security monitoring service providers	Draeger
Emergency lighting	Industrial, fire service, utility distributors, data centers and telecommunication companies and U.S. Government	Hikvision
Distribution		Hubbell Inc
Personal protection equipment		Mine Safety Appliances
		Schneider
		Phillips
		Riken Keiki
		Siemens
		Tyco
		Tri Ed/Northern Video Distribution
		United Technologies
		2Gig/Nortek
		3M

## **Scanning and mobility**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Hand held and hands free image and laser based bar code scanners	OEMs	Bluebird Soft
Scan engines	Retailers	Code Corporation
Rugged mobile and wireless computers for use in hand held and vehicle mount applications	Distributors	Datalogic
Voice Solutions	Governmental agencies	Iridium Vars
Industrial, desktop and mobile printers and printer media	Commercial customers served by the transportation and logistics, manufacturing, healthcare and retail, warehousing and ports industries	Lucas
RFID tags, readers and hardware solutions		Motorola Solutions
After-market and mobility managed services		Skywave
		Tsi
		Voxware
		Zebra

## **Scanning and mobility**

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### **Major Products/Services**

Satellite tracking hardware, airtime services and applications

Search & Rescue ground stations system software

### **Major Customers/Uses**

Security, logistics, maritime customers for: the tracking of vehicles, containers, ships, and personnel in remote environments

National organizations that monitor distress signals from aircraft, ships and individuals typically military branches and coast guards

### **Key Competitors**

## **Process automation products and solutions**

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### **Major Products/Services**

Advanced control software and industrial automation systems for control and monitoring of continuous, batch and hybrid operations  
Production management software  
Communications systems for Industrial Control equipment and systems  
Consulting, networking engineering and installation  
Terminal automation solutions  
Process control instrumentation  
Field instrumentation  
Analytical instrumentation  
Recorders and controllers  
Critical environment control solutions and services  
Aftermarket maintenance, repair and upgrade  
Gas control, measurement and analyzing equipment

### **Major Customers/Uses**

Refining and petrochemical companies  
Chemical manufacturers  
Oil and gas producers  
Food and beverage processors  
Pharmaceutical companies  
Utilities  
Film and coated producers  
Pulp and paper industry  
Continuous web producers in the paper, plastics, metals, rubber, non-wovens and printing industries  
Mining and mineral industries

### **Key Competitors**

ABB  
AspenTech  
Emerson  
Invensys  
Siemens  
Yokogawa

## **Building solutions and services**

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### **Major Products/Services**

HVAC and building control solutions and services  
Energy management solutions and services, including demand response and automation  
Security and asset management solutions and services  
Enterprise building integration solutions  
Building information services  
Airport lighting and systems, visual docking guidance systems

### **Major Customers/Uses**

Building managers and owners  
Contractors, architects and developers  
Consulting engineers  
Security directors  
Plant managers  
Utilities  
Large global corporations  
Public school systems  
Universities  
Local governments  
Public housing agencies  
Airports

### **Key Competitors**

Ameresco  
Chevron  
Invensys  
Johnson Controls  
Local contractors and utilities  
Safegate  
Schneider  
Siemens  
Trane  
Thorn  
United Technologies

## Performance Materials and Technologies

Our Performance Materials and Technologies segment is a global leader in providing customers with leading technologies and high-performance materials, including hydrocarbon processing technologies, catalysts, adsorbents, equipment and services, fluorine products, specialty films and additives, advanced fibers and composites, intermediates, specialty chemicals, electronic materials and chemicals.

### Resins & chemicals

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Nylon 6 polymer Caprolactam	Nylon for carpet fibers, engineered resins and flexible packaging Fertilizer	BASF DSM INEOS Mitsui
Ammonium sulfate Phenol	Resins - Phenolic, Epoxy, Polycarbonate Solvents	Polimeri Sinopec UBE
Acetone Cyclohexanone MEKO	Chemical intermediates Paints, Coatings, Laquers	Shell

### Hydrofluoric acid (HF)

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Anhydrous and aqueous hydrofluoric acid	Fluorochemicals Metals processing Oil refining Chemical intermediates Semiconductors Photovoltaics	Mexichem Fluor Solvay

### Fluorochemicals

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Refrigerants, aerosol and insulation foam blowing agents Solstice® refrigerants, blowing agents, aerosols and solvents Oxyfume sterilant gases Enovate 3000 blowing agent for refrigeration insulation	Refrigeration Stationary air conditioning Automotive air conditioning Polyurethane foam Precision cleaning Optical Appliances Hospitals Medical equipment Manufacturers	Asahi Arkema Daikin Dupont Mexichem Fluor Sinochem Solvay 3M

### Nuclear services

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
UF6 conversion services	Nuclear fuel Electric utilities	Cameco Areva Rosatom

### Research and fine chemicals

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Oxime-based fine chemicals Fluoroaromatics High-purity solvents	Agrichemicals Biotech	Avecia Degussa DSM E. Merck Lonza Thermo Fisher Scientific Sigma-Aldrich

## **Performance chemicals, Imaging chemicals, Chemical processing sealants**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
HF derivatives Fluoroaromatics Catalysts	Diverse by product type	Atotech BASF DSM

## **Advanced fibers & composites**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
High modulus polyethylene fiber and shield composites Aramid shield composites	Bullet resistant vests, helmets and other armor applications Cut-resistant gloves Rope & cordage	DuPont DSM Teijin

## **Healthcare and packaging**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Cast nylon film Bi-axially oriented nylon film Fluoropolymer film	Food and pharmaceutical packaging	American Biaxial CFP Daikin Kolon Unitika

## **Specialty additives**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Polyethylene waxes Paraffin waxes and blends PVC lubricant systems Processing aids Luminescent pigments Adhesives	Coatings and inks PVC pipe, siding & profiles Plastics Reflective coatings Safety & security applications	BASF Clariant Westlake

## **Electronic chemicals**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Ultra high-purity HF Inorganic acids Hi-purity solvents	Semiconductors Photovoltaics	BASF KMG

## **Semiconductor materials and services**

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<b><u>Major Products/Services</u></b>	<b><u>Major Customers/Uses</u></b>	<b><u>Key Competitors</u></b>
Interconnect-dielectrics Interconnect-metals Semiconductor packaging materials Advanced polymers Anti-reflective coatings Thermo-couples	Semiconductors Microelectronics Telecommunications	BASF Brewer Dow Nikko Praxair Shinko Tosoh

## **Catalysts, adsorbents and specialties**

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### **Major Products/Services**

Catalysts  
Molecular sieves  
Adsorbents  
Aluminas  
Customer catalyst  
manufacturing

### **Major Customers/Uses**

Petroleum, refining,  
petrochemical industry, gas  
processing industry and  
home, automotive, steel and  
medical manufacturing  
industries

### **Key Competitors**

Axens  
Albemarle  
Chevron  
Exxon-MobilHaldor Topsoe  
Johnson Matthey  
Shell/Criterion  
Sinopec  
SK  
WR Grace

## **Process technology and equipment**

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### **Major Products/Services**

Technology licensing and  
engineering design of  
process units and systems  
Engineered products  
Proprietary equipment  
Training and development of  
technical personnel

### **Major Customers/Uses**

Petroleum refining,  
petrochemical

### **Key Competitors**

Axens  
Chevron Lummus  
Global  
Chicago Bridge & Iron  
Exxon-Mobil  
Koch Glitsch  
Linde AG  
Natco  
Technip  
Sinopec  
Shell/SGS

## **Renewable fuels and chemicals**

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### **Major Products/Services**

Technology licensing of  
Process, catalysts, adsorbents,  
Refining equipment and  
services for producing  
renewable-based fuels and  
chemicals

### **Major Customers/Uses**

Military, refining, fuel oil, power  
production

### **Key Competitors**

Dynamotive  
Haldor Topsoe  
Kior  
Lurgi  
Neste Oy  
Syntroleum

## **Gas processing and hydrogen**

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### **Major Products/Services**

Design, engineer, manufacture  
and install natural gas  
processing hydrogen  
separation plants

### **Major Customers/Uses**

Gas processing and hydrogen  
separation

### **Key Competitors**

Cameron  
General Electric  
Exterran  
Linde AG  
Lurgi  
Optimized Process Design  
Proquip  
PWA-Prosep

## Transportation Systems

Our Transportation Systems segment is one of the leading manufacturers of engine boosting systems for passenger cars and commercial vehicles, as well as a leading provider of braking products.

### Charge-air systems

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Turbochargers for gasoline, diesel, CNG, LPG	Passenger car, truck and off-highway OEMs Engine manufacturers Aftermarket distributors and dealers	Borg-Warner Cummins Holset IHI MHI Bosch Mahle Continental

### Thermal systems

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Exhaust gas coolers Charge-air coolers Aluminum radiators Aluminum cooling modules	Passenger car, truck and off-highway OEMs Engine manufacturers Aftermarket distributors and dealers	Behr Modine Valeo

### Brake hard parts and other friction materials

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<u>Major Products/Services</u>	<u>Major Customers/Uses</u>	<u>Key Competitors</u>
Disc brake pads and shoes Drum brake linings Brake blocks Disc and drum brake components Brake hydraulic components Brake fluid Aircraft brake linings Railway linings	Automotive and heavy vehicle OEMs, OES, brake manufacturers and aftermarket channels Installers Railway and commercial/military aircraft OEMs and brake manufacturers	Akebono Continental Federal-Mogul ITT Corp JBI Nisshinbo TRW

## Aerospace Sales

Our sales to aerospace customers were 31, 32, and 31 percent of our total sales in 2013, 2012 and 2011, respectively. Our sales to commercial aerospace original equipment manufacturers were 7, 7, and 6 percent of our total sales in 2013, 2012 and 2011, respectively. In addition, our sales to commercial aftermarket customers of aerospace products and services were 11, 12, and 11 percent of our total sales in 2013, 2012 and 2011. Our Aerospace results of operations can be impacted by various industry and economic conditions. See "Item 1A. Risk Factors."

## U.S. Government Sales

Sales to the U.S. Government (principally by our Aerospace segment), acting through its various departments and agencies and through prime contractors, amounted to \$3,856, \$4,109 and \$4,276 million in 2013, 2012 and 2011, respectively, which included sales to the U.S. Department of Defense, as a prime contractor and subcontractor, of \$3,066, \$3,273 and \$3,374 million in 2013, 2012 and 2011, respectively. U.S. defense spending decreased in 2013 compared to 2012. Due to anticipated lower U.S. Government spending levels mandated by the Budget Control Act (sequestration), we expect a slight decline in our defense and space revenue in 2014. We do not expect our overall operating results to be significantly affected by any proposed changes in 2014 federal defense spending due principally to the varied mix of the government programs which impact us (OEM production, engineering development programs, aftermarket spares and repairs and overhaul programs), increases in direct foreign defense and space market sales, as well as our diversified commercial businesses.

Our contracts with the U.S. Government are subject to audits, investigations, and termination by the government. See "Item 1A. Risk Factors."

### **Backlog**

Our total backlog at December 31, 2013 and 2012 was \$16,523 and \$16,307 million, respectively. We anticipate that approximately \$12,262 million of the 2013 backlog will be filled in 2014. We believe that backlog is not necessarily a reliable indicator of our future sales because a substantial portion of the orders constituting this backlog may be canceled at the customer's option.

### **Competition**

We are subject to active competition in substantially all product and service areas. Competition is expected to continue in all geographic regions. Competitive conditions vary widely among the thousands of products and services provided by us, and vary by country. Our businesses compete on a variety of factors, such as price, quality, reliability, delivery, customer service, performance, applied technology, product innovation and product recognition. Brand identity, service to customers and quality are important competitive factors for our products and services, and there is considerable price competition. Other competitive factors include breadth of product line, research and development efforts and technical and managerial capability. While our competitive position varies among our products and services, we believe we are a significant competitor in each of our major product and service classes. A number of our products and services are sold in competition with those of a large number of other companies, some of which have substantial financial resources and significant technological capabilities. In addition, some of our products compete with the captive component divisions of original equipment manufacturers. See Item 1A "Risk Factors" for further discussion.

### **International Operations**

We are engaged in manufacturing, sales, service and research and development globally. U.S. exports and foreign manufactured products are significant to our operations. U.S. exports comprised 14, 14 and 12 percent of our total sales in 2013, 2012 and 2011, respectively. Foreign manufactured products and services, mainly in Europe and Asia, were 41, 41 and 43 percent of our total sales in 2013, 2012 and 2011, respectively.

Approximately 23 percent of total 2013 sales of Aerospace-related products and services were exports of U.S. manufactured products and systems and performance of services such as aircraft repair and overhaul. Exports were principally made to Europe, Asia, Canada, and Latin America. Foreign manufactured products and systems and performance of services comprised approximately 16 percent of total 2013 Aerospace sales. The principal manufacturing facilities outside the U.S. are in Europe, with less significant operations in Canada and Asia.

Approximately 3 percent of total 2013 sales of Automation and Control Solutions products and services were exports of U.S. manufactured products. Foreign manufactured products and performance of services accounted for 57 percent of total 2013 Automation and Control Solutions sales. The principal manufacturing facilities outside the U.S. are in Europe and Asia, with less significant operations in Canada and Australia.

Approximately 30 percent of total 2013 sales of Performance Materials and Technologies products and services were exports of U.S. manufactured products. Exports were principally made to Asia and Latin America. Foreign manufactured products and performance of services comprised 23 percent of total 2013 Performance Materials and Technologies sales. The principal manufacturing facilities outside the U.S. are in Europe and Asia.

Approximately 4 percent of total 2013 sales of Transportation Systems products were exports of U.S. manufactured products. Foreign manufactured products accounted for 84 percent of total 2013 sales of Transportation Systems. The principal manufacturing facilities outside the U.S. are in Europe, with less significant operations in Asia.

Financial information including net sales and long-lived assets related to geographic areas is included in Note 25 of Notes to Financial Statements in "Item 8. Financial Statements and Supplementary Data". Information regarding the economic, political, regulatory and other risks associated with international operations is included in "Item 1A. Risk Factors."

### **Raw Materials**

The principal raw materials used in our operations are generally readily available. Although we occasionally experience disruption in raw materials supply, we experienced no significant problems in the purchase of key raw materials and commodities in 2013. We are not dependent on any one supplier for a material amount of our raw materials, except related to R240 (a key component in foam blowing agents), a raw material used in our Performance Materials and Technologies segment.

The costs of certain key raw materials, including cumene, fluorspar, R240, natural gas, perchloroethylene, sulfur and ethylene in our Performance Materials and Technologies business, nickel, steel and other metals in our Transportation Systems business, and nickel, titanium and other metals in our Aerospace business, are expected to continue to fluctuate. We will continue to attempt to offset raw material cost increases with formula or long-term supply agreements, price increases and hedging activities where feasible. We do not presently anticipate that a shortage of raw materials will cause any material adverse impacts during 2014. See "Item 1A. Risk Factors" for further discussion.

### **Patents, Trademarks, Licenses and Distribution Rights**

Our segments are not dependent upon any single patent or related group of patents, or any licenses or distribution rights. We own, or are licensed under, a large number of patents, patent applications and trademarks acquired over a period of many years, which relate to many of our products or improvements to those products and which are of importance to our business. From time to time, new patents and trademarks are obtained, and patent and trademark licenses and rights are acquired from others. We also have distribution rights of varying terms for a number of products and services produced by other companies. In our judgment, those rights are adequate for the conduct of our business. We believe that, in the aggregate, the rights under our patents, trademarks and licenses are generally important to our operations, but we do not consider any patent, trademark or related group of patents, or any licensing or distribution rights related to a specific process or product, to be of material importance in relation to our total business. See "Item 1A. Risk Factors" for further discussion.

We have registered trademarks for a number of our products and services, including Honeywell, Aclar, Ademco, Bendix, BW, Callidus, Enovate, Esser, Fire-Lite, Garrett, Genetron, Gent, Howard Leight, Intermec, Jurid, Matrikon, Maxon, MK, North, Notifier, Novar, Oleflex, Parex, RAE Systems, RMG, Silent Knight, Solstice, Spectra, System Sensor, Trend, Tridium and UOP.

### **Research and Development**

Our research activities are directed toward the discovery and development of new products, technologies and processes, and the development of new uses for existing products and software applications. The Company's principal research and development activities are in the U.S., India, Europe and China.

Research and development (R&D) expense totaled \$1,804, \$1,847 and \$1,799 million in 2013, 2012 and 2011, respectively. The decrease in R&D expense of 2 percent in 2013 compared to 2012 was primarily due to lower pension (primarily due to the absence of U.S. pension mark-to-market adjustment in 2013) and other postretirement expenses, partially offset by the increased expenditures for new product development in our Automation and Control Solutions and Performance Materials Technologies segments. The increase in R&D expense of 3 percent in 2012 compared to 2011 was mainly due to increased expenditures on the development of new technologies to support existing and new aircraft platforms in our Aerospace segment and new product development in our Automation and Control Solutions and Performance Materials Technologies segments. R&D as a percentage of sales was 4.6, 4.9 and 4.9 percent in 2013, 2012 and 2011, respectively. Customer-sponsored (principally

the U.S. Government) R&D activities amounted to an additional \$969, \$835 and \$867 million in 2013, 2012 and 2011, respectively.

## **Environment**

We are subject to various federal, state, local and foreign government requirements regulating the discharge of materials into the environment or otherwise relating to the protection of the environment. It is our policy to comply with these requirements, and we believe that, as a general matter, our policies, practices and procedures are properly designed to prevent unreasonable risk of environmental damage, and of resulting financial liability, in connection with our business. Some risk of environmental damage is, however, inherent in some of our operations and products, as it is with other companies engaged in similar businesses.

We are and have been engaged in the handling, manufacture, use and disposal of many substances classified as hazardous by one or more regulatory agencies. We believe that, as a general matter, our policies, practices and procedures are properly designed to prevent unreasonable risk of environmental damage and personal injury, and that our handling, manufacture, use and disposal of these substances are in accord with environmental and safety laws and regulations. It is possible, however, that future knowledge or other developments, such as improved capability to detect substances in the environment or increasingly strict environmental laws and standards and enforcement policies, could bring into question our current or past handling, manufacture, use or disposal of these substances.

Among other environmental requirements, we are subject to the federal superfund and similar state and foreign laws and regulations, under which we have been designated as a potentially responsible party that may be liable for cleanup costs associated with current and former operating sites and various hazardous waste sites, some of which are on the U.S. Environmental Protection Agency's Superfund priority list. Although, under some court interpretations of these laws, there is a possibility that a responsible party might have to bear more than its proportional share of the cleanup costs if it is unable to obtain appropriate contribution from other responsible parties, to date we have not had to bear significantly more than our proportional share in multi-party situations taken as a whole.

We do not believe that existing or pending climate change legislation, regulation, or international treaties or accords are reasonably likely to have a material effect in the foreseeable future on the Company's business or markets that it serves, nor on its results of operations, capital expenditures or financial position. We will continue to monitor emerging developments in this area.

Further information, including the current status of significant environmental matters and the financial impact incurred for remediation of such environmental matters, if any, is included in "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations," in Note 22 Commitments and Contingencies of Notes to Financial Statements in "Item 8. Financial Statements and Supplementary Data," and in "Item 1A. Risk Factors."

## **Employees**

We have approximately 131,000 employees at December 31, 2013, of which approximately 51,000 were located in the United States.

## Item 1A. Risk Factors

### Cautionary Statement about Forward-Looking Statements

We have described many of the trends and other factors that drive our business and future results in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations”, including the overview of the Company and each of our segments and the discussion of their respective economic and other factors and areas of focus for 2014. These sections and other parts of this report (including this Item 1A) contain “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934.

Forward-looking statements are those that address activities, events or developments that management intends, expects, projects, believes or anticipates will or may occur in the future. They are based on management’s assumptions and assessments in light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ significantly from those envisaged by our forward-looking statements. We do not undertake to update or revise any of our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties that can affect our performance in both the near-and long-term. These forward-looking statements should be considered in light of the information included in this Form 10-K, including, in particular, the factors discussed below.

### Risk Factors

Our business, operating results, cash flows and financial condition are subject to the risks and uncertainties set forth below, any one of which could cause our actual results to vary materially from recent results or from our anticipated future results.

#### ***Industry and economic conditions may adversely affect the markets and operating conditions of our customers, which in turn can affect demand for our products and services and our results of operations.***

The operating results of our segments are impacted by general global industry and economic conditions that can cause changes in spending and capital investment patterns, demand for our products and services and the level of our manufacturing and shipping costs. The operating results of our Aerospace segment, which generated 31 percent of our consolidated revenues in 2013, are directly tied to cyclical industry and economic conditions, including global demand for air travel as reflected in new aircraft production, the deferral or cancellation of orders for new aircraft, delays in launch schedules for new aircraft platforms, the retirement of aircraft, global flying hours, and business and general aviation aircraft utilization rates, as well as changes in customer buying patterns with respect to aftermarket parts, supplier consolidation, factory transitions, capacity constraints, and the level and mix of U.S. and foreign government appropriations for defense and space programs (as further discussed in other risk factors below). The challenging operating environment faced by the commercial airline industry may be influenced by a wide variety of factors including global flying hours, aircraft fuel prices, labor issues, airline consolidation, airline insolvencies, terrorism and safety concerns as well as changes in regulations. Future terrorist actions or pandemic health issues could dramatically reduce both the demand for air travel and our Aerospace aftermarket sales and margins. The operating results of our Automation and Control Solutions (ACS) segment, which generated 42 percent of our consolidated revenues in 2013, are impacted by the level of global residential and commercial construction (including retrofits and upgrades), capital spending and operating expenditures on building and process automation, industrial plant capacity utilization and expansion, inventory levels in distribution channels, and global economic growth rates. Performance Materials and Technologies’ operating results, which generated 17 percent of our consolidated revenues in 2013, are impacted by global economic growth rates, capacity utilization for chemical, industrial, refining, petrochemical and semiconductor plants, our customers’ availability of capital for refinery construction and expansion, and raw material demand and supply volatility. Transportation Systems’ operating results, which generated 10 percent of our consolidated revenues in 2013, are impacted by global production and demand for

automobiles and trucks equipped with turbochargers, and regulatory changes regarding automobile and truck emissions and fuel economy, delays in launch schedules for new automotive platforms, and consumer demand and spending for automotive aftermarket products. Demand of global automotive and truck manufacturers will continue to be influenced by a wide variety of factors, including ability of consumers to obtain financing, ability to reduce operating costs and overall consumer and business confidence. Each of the segments is impacted by volatility in raw material prices (as further described below) and non-material inflation.

***Raw material price fluctuations, the ability of key suppliers to meet quality and delivery requirements, or catastrophic events can increase the cost of our products and services, impact our ability to meet commitments to customers and cause us to incur significant liabilities.***

The cost of raw materials is a key element in the cost of our products, particularly in our Performance Materials and Technologies (cumene, fluorspar, R240, natural gas, perchloroethylene, sulfur and ethylene), Transportation Systems (nickel, steel and other metals) and Aerospace (nickel, titanium and other metals) segments. Our inability to offset material price inflation through increased prices to customers, formula or long-term fixed price contracts with suppliers, productivity actions or through commodity hedges could adversely affect our results of operations.

Our manufacturing operations are also highly dependent upon the delivery of materials (including raw materials) by outside suppliers and their assembly of major components, and subsystems used in our products in a timely manner and in full compliance with purchase order terms and conditions, quality standards, and applicable laws and regulations. In addition, many major components, product equipment items and raw materials are procured or subcontracted on a single-source basis with a number of domestic and foreign companies; in some circumstances these suppliers are the sole source of the component or equipment. Although we maintain a qualification and performance surveillance process to control risk associated with such reliance on third parties and we believe that sources of supply for raw materials and components are generally adequate, it is difficult to predict what effects shortages or price increases may have in the future. Our ability to manage inventory and meet delivery requirements may be constrained by our suppliers' inability to scale production and adjust delivery of long-lead time products during times of volatile demand. Our suppliers may fail to perform according to specifications as and when required and we may be unable to identify alternate suppliers or to otherwise mitigate the consequences of their non-performance. The supply chains for our businesses could also be disrupted by suppliers' decisions to exit certain businesses, bankruptcy and by external events such as natural disasters, extreme weather events, pandemic health issues, terrorist actions, labor disputes, governmental actions and legislative or regulatory changes (e.g., product certification or stewardship requirements, sourcing restrictions, product authenticity, climate change or greenhouse gas emission standards, etc.). Our inability to fill our supply needs would jeopardize our ability to fulfill obligations under commercial and government contracts, which could, in turn, result in reduced sales and profits, contract penalties or terminations, and damage to customer relationships. Transitions to new suppliers may result in significant costs and delays, including those related to the required recertification of parts obtained from new suppliers with our customers and/or regulatory agencies. In addition, because our businesses cannot always immediately adapt their cost structure to changing market conditions, our manufacturing capacity for certain products may at times exceed or fall short of our production requirements, which could adversely impact our operating costs, profitability and customer and supplier relationships.

Our facilities, distribution systems and information technology systems are subject to catastrophic loss due to, among other things, fire, flood, terrorism or other natural or man-made disasters. If any of these facilities or systems were to experience a catastrophic loss, it could disrupt our operations, result in personal injury or property damage, damage relationships with our customers and result in large expenses to repair or replace the facilities or systems, as well as result in other liabilities and adverse impacts. The same risk could also arise from the failure of critical systems supplied by Honeywell to large industrial, refining and petrochemical customers.

***Failure to increase productivity through sustainable operational improvements, as well as an inability to successfully execute repositioning projects, may reduce our profitability or adversely impact our businesses***

Our profitability and margin growth are dependent upon our ability to drive sustainable improvements through the Honeywell Enablers. In addition, we seek productivity and cost savings benefits through repositioning actions and projects, such as consolidation of manufacturing facilities, transitions to cost-competitive regions and product line rationalizations. Risks associated with these actions include delays in execution of the planned initiatives, additional unexpected costs, adverse effects on employee morale and the failure to meet operational targets due to employee attrition. Many of the restructuring actions are complex and difficult to implement. Hence, we may not realize the full operational or financial benefits we expected, the recognition of these benefits may be delayed and these actions may potentially disrupt our operations. See Note 3 Repositioning and Other Charges of Notes to the Financial Statements in “Item 8. Financial Statements and Supplementary Data” for a summary of our repositioning actions.

***Our future growth is largely dependent upon our ability to develop new technologies that achieve market acceptance with acceptable margins.***

Our businesses operate in global markets that are characterized by rapidly changing technologies and evolving industry standards. Accordingly, our future growth rate depends upon a number of factors, including our ability to (i) identify emerging technological trends in our target end-markets, (ii) develop and maintain competitive products, (iii) enhance our products by adding innovative features that differentiate our products from those of our competitors and prevent commoditization of our products, (iv) develop, manufacture and bring products to market quickly and cost-effectively, and (v) develop and retain individuals with the requisite expertise.

Our ability to develop new products based on technological innovation can affect our competitive position and requires the investment of significant resources. These development efforts divert resources from other potential investments in our businesses, and they may not lead to the development of new technologies or products on a timely basis or that meet the needs of our customers as fully as competitive offerings. In addition, the markets for our products may not develop or grow as we currently anticipate. The failure of our technologies or products to gain market acceptance due to more attractive offerings by our competitors could significantly reduce our revenues and adversely affect our competitive standing and prospects.

***Protecting our intellectual property is critical to our innovation efforts.***

We own or are licensed under a large number of U.S. and non-U.S. patents and patent applications, trademarks and copyrights. Our intellectual property rights may expire or be challenged, invalidated or infringed upon by third parties or we may be unable to maintain, renew or enter into new licenses of third party proprietary intellectual property on commercially reasonable terms. In some non-U.S. countries, laws affecting intellectual property are uncertain in their application, which can affect the scope or enforceability of our patents and other intellectual property rights. Any of these events or factors could diminish or cause us to lose the competitive advantages associated with our intellectual property, subject us to judgments, penalties and significant litigation costs, and/or temporarily or permanently disrupt our sales and marketing of the affected products or services.

***Cybersecurity incidents could disrupt business operations, result in the loss of critical and confidential information, and adversely impact our reputation and results of operations.***

Global cybersecurity threats and incidents can range from uncoordinated individual attempts to gain unauthorized access to information technology (IT) systems to sophisticated and targeted measures known as advanced persistent threats, directed at the Company and/or its third party service providers. While we have experienced, and expect to continue to experience, these types of threats and incidents, none of them to date have been material to the Company. Although we employ comprehensive measures to prevent, detect, address and mitigate these threats (including access

controls, data encryption, vulnerability assessments, continuous monitoring of our IT networks and systems and maintenance of backup and protective systems), cybersecurity incidents, depending on their nature and scope, could potentially result in the misappropriation, destruction, corruption or unavailability of critical data and confidential or proprietary information (our own or that of third parties) and the disruption of business operations. The potential consequences of a material cybersecurity incident include reputational damage, litigation with third parties, diminution in the value of our investment in research, development and engineering, and increased cybersecurity protection and remediation costs, which in turn could adversely affect our competitiveness and results of operations.

***An increasing percentage of our sales and operations is in non-U.S. jurisdictions and is subject to the economic, political, regulatory and other risks of international operations.***

Our international operations, including U.S. exports, comprise a growing proportion of our operating results. Our strategy calls for increasing sales to and operations in overseas markets, including developing markets such as China, India, the Middle East and other high growth regions.

In 2013, approximately 55 percent of our total sales (including products manufactured in the U.S. and sold outside the U.S. as well as products manufactured in international locations) were outside of the U.S. including approximately 29 percent in Europe and approximately 13 percent in Asia. Risks related to international operations include exchange control regulations, wage and price controls, employment regulations, foreign investment laws, import, export and other trade restrictions (such as embargoes), changes in regulations regarding transactions with state-owned enterprises, nationalization of private enterprises, government instability, acts of terrorism, and our ability to hire and maintain qualified staff and maintain the safety of our employees in these regions. We are also subject to U.S. laws prohibiting companies from doing business in certain countries, or restricting the type of business that may be conducted in these countries. The cost of compliance with increasingly complex and often conflicting regulations worldwide can also impair our flexibility in modifying product, marketing, pricing or other strategies for growing our businesses, as well as our ability to improve productivity and maintain acceptable operating margins.

With more than half of the Company's sales generated internationally, global economic conditions can have a significant impact on our total sales. Uncertain global economic conditions arising from a tepid recovery in the Euro zone and varying rates of growth in emerging regions could reduce customer confidence that results in decreased demand for our products and services, disruption in payment patterns and higher default rates, a tightening of credit markets (see risk factor below regarding volatility of credit markets for further discussion) and increased risk regarding supplier performance. Volatility in exchange rates of emerging market currencies present uncertainties that complicate planning and could unexpectedly impact our profitability, presenting increased counterparty risk with respect to the financial institutions with whom we do business. While we employ comprehensive controls regarding global cash management to guard against cash or investment loss and to ensure our ability to fund our operations and commitments, a material disruption to the financial institutions with whom we transact business could expose Honeywell to financial loss.

Sales and purchases in currencies other than the US dollar expose us to fluctuations in foreign currencies relative to the US dollar and may adversely affect our results of operations. Currency fluctuations may affect product demand and prices we pay for materials, as a result, our operating margins may be negatively impacted. Fluctuations in exchange rates may give rise to translation gains or losses when financial statements of our non-U.S. businesses are translated into U.S. dollars. While we monitor our exchange rate exposures and seek to reduce the risk of volatility through hedging activities, such activities bear a financial cost and may not always be available to us or successful in significantly mitigating such volatility.

***Volatility of credit markets or macro-economic factors could adversely affect our business.***

Changes in U.S. and global financial and equity markets, including market disruptions, limited liquidity, and interest rate volatility, may increase the cost of financing as well as the risks of refinancing maturing debt. In addition, our borrowing costs can be affected by short and long-term ratings assigned by independent rating agencies. A decrease in these ratings could increase our cost of borrowing.

Delays in our customers' ability to obtain financing, or the unavailability of financing to our customers, could adversely affect our results of operations and cash flow. The inability of our suppliers to obtain financing could result in the need to transition to alternate suppliers, which could result in significant incremental cost and delay, as discussed above. Lastly, disruptions in the U.S. and global financial markets could impact the financial institutions with which we do business.

***We may be required to recognize impairment charges for our long-lived assets or available for sale investments.***

At December 31, 2013, the net carrying value of long-lived assets (property, plant and equipment, goodwill and other intangible assets) and available for sale securities totaled approximately \$20.8 billion and \$0.8 billion, respectively. In accordance with generally accepted accounting principles, we periodically assess these assets to determine if they are impaired. Significant negative industry or economic trends, disruptions to our business, unexpected significant changes or planned changes in use of the assets, divestitures and market capitalization declines may result in impairments to goodwill and other long-lived assets. An other than temporary decline in the market value of our available for sale securities may also result in an impairment charge. Future impairment charges could significantly affect our results of operations in the periods recognized. Impairment charges would also reduce our consolidated shareholders' equity and increase our debt-to-total-capitalization ratio, which could negatively impact our credit rating and access to the public debt and equity markets.

***A change in the level of U.S. Government defense and space funding or the mix of programs to which such funding is allocated could adversely impact Aerospace's defense and space sales and results of operations.***

Sales of our defense and space-related products and services are largely dependent upon government budgets, particularly the U.S. defense budget. Sales as a prime contractor and subcontractor to the U.S. Department of Defense comprised approximately 25 percent and 8 percent of Aerospace and total sales, respectively, for the year ended December 31, 2013. We cannot predict the extent to which total funding and/or funding for individual programs will be included, increased or reduced as part of the 2014 and subsequent budgets ultimately approved by Congress, or be included in the scope of separate supplemental appropriations. We also cannot predict the impact of potential changes in priorities due to military transformation and planning and/or the nature of war-related activity on existing, follow-on or replacement programs. A shift in defense or space spending to programs in which we do not participate and/or reductions in funding for or termination of existing programs could adversely impact our results of operations.

***As a supplier of military and other equipment to the U.S. Government, we are subject to unusual risks, such as the right of the U.S. Government to terminate contracts for convenience and to conduct audits and investigations of our operations and performance.***

In addition to normal business risks, companies like Honeywell that supply military and other equipment to the U.S. Government are subject to unusual risks, including dependence on Congressional appropriations and administrative allotment of funds, changes in governmental procurement legislation and regulations and other policies that reflect military and political developments, significant changes in contract requirements, complexity of designs and the rapidity with which they become obsolete, necessity for frequent design improvements, intense competition for U.S. Government business necessitating increases in time and investment for design and development, difficulty of forecasting costs and schedules when bidding on developmental and highly sophisticated technical work, and other factors characteristic of the industry, such as contract award protests and delays in the timing of contract approvals. Changes are customary over the life of U.S. Government contracts, particularly development contracts, and generally result in adjustments to contract prices and schedules.

Our contracts with the U.S. Government are also subject to various government audits. Like many other government contractors, we have received audit reports that recommend downward price adjustments to certain contracts or changes to certain accounting systems or controls to comply with

various government regulations. When appropriate and prudent, we have made adjustments and paid voluntary refunds in the past and may do so in the future.

U.S. Government contracts are subject to termination by the government, either for the convenience of the government or for our failure to perform consistent with the terms of the applicable contract. In the case of a termination for convenience, we are typically entitled to reimbursement for our allowable costs incurred, plus termination costs and a reasonable profit. If a contract is terminated by the government for our failure to perform we could be liable for procurement costs incurred by the government in acquiring undelivered goods or services from another source and for other damages suffered by the government as permitted under the contract.

We are also subject to government investigations of business practices and compliance with government procurement regulations. If, as a result of any such investigation or other government investigations (including violations of certain environmental or export laws), Honeywell or one of its businesses were found to have violated applicable law, it could be suspended from bidding on or receiving awards of new government contracts, suspended from contract performance pending the completion of legal proceedings and/or have its export privileges suspended. The U.S. Government also reserves the right to debar a contractor from receiving new government contracts for fraudulent, criminal or other egregious misconduct. Debarment generally does not exceed three years.

***Our reputation and ability to do business may be impacted by the improper conduct of employees, vendors, agents or business partners.***

We cannot ensure that our extensive compliance controls, policies and procedures will, in all instances, protect us from reckless, unethical or criminal acts committed by our employees, vendors, agents or business partners that would violate the laws of the jurisdictions in which the Company operates, including laws governing payments to government officials, competition, data privacy and rights of employees. Any improper actions could subject us to civil or criminal investigations, monetary and non-monetary penalties and could adversely impact our ability to conduct business, results of operations and reputation.

***Changes in legislation or government regulations or policies can have a significant impact on our results of operations.***

The sales and margins of each of our segments are directly impacted by government regulations. Safety and performance regulations (including mandates of the Federal Aviation Administration and other similar international regulatory bodies requiring the installation of equipment on aircraft), product certification requirements and government procurement practices can impact Aerospace sales, research and development expenditures, operating costs and profitability. The demand for and cost of providing Automation and Control Solutions products, services and solutions can be impacted by fire, security, safety, health care, environmental and energy efficiency standards and regulations. Performance Materials and Technologies' results of operations can be affected by environmental (e.g. government regulation of fluorocarbons), safety and energy efficiency standards and regulations, while emissions, fuel economy and energy efficiency standards and regulations can impact the demand for turbochargers in our Transportation Systems segment. Honeywell sells products that address safety and environmental regulation and a substantial portion of our portfolio is dedicated to energy efficient products and services. Legislation or regulations regarding areas such as labor and employment, employee benefit plans, tax, health, safety and environmental matters, import, export and trade, intellectual property, product certification, and product liability may impact the results of each of our operating segments and our consolidated results.

***Completed acquisitions may not perform as anticipated or be integrated as planned, and divestitures may not occur as planned.***

We regularly review our portfolio of businesses and pursue growth through acquisitions and seek to divest non-core businesses. We may not be able to complete transactions on favorable terms, on a timely basis or at all. In addition, our results of operations and cash flows may be adversely impacted

by (i) the failure of acquired businesses to meet or exceed expected returns, (ii) the discovery of unanticipated issues or liabilities, (iii) the failure to integrate acquired businesses into Honeywell on schedule and/or to achieve synergies in the planned amount or within the expected timeframe, (iv) the inability to dispose of non-core assets and businesses on satisfactory terms and conditions and within the expected timeframe, and (v) the degree of protection provided by indemnities from sellers of acquired companies and the obligations under indemnities provided to purchasers of our divested businesses.

***We cannot predict with certainty the outcome of litigation matters, government proceedings and other contingencies and uncertainties.***

We are subject to a number of lawsuits, investigations and disputes (some of which involve substantial amounts claimed) arising out of the conduct of our business, including matters relating to commercial transactions, government contracts, product liability (including asbestos), prior acquisitions and divestitures, employment, employee benefits plans, intellectual property, antitrust, import and export matters and environmental, health and safety matters. Resolution of these matters can be prolonged and costly, and the ultimate results or judgments are uncertain due to the inherent uncertainty in litigation and other proceedings. Moreover, our potential liabilities are subject to change over time due to new developments, changes in settlement strategy or the impact of evidentiary requirements, and we may become subject to or be required to pay damage awards or settlements that could have a material adverse effect on our results of operations, cash flows and financial condition. While we maintain insurance for certain risks, the amount of our insurance coverage may not be adequate to cover the total amount of all insured claims and liabilities. It also is not possible to obtain insurance to protect against all our operational risks and liabilities. The incurrence of significant liabilities for which there is no or insufficient insurance coverage could adversely affect our results of operations, cash flows, liquidity and financial condition.

***Our operations and the prior operations of predecessor companies expose us to the risk of material environmental liabilities.***

Mainly because of past operations and operations of predecessor companies, we are subject to potentially material liabilities related to the remediation of environmental hazards and to claims of personal injuries or property damages that may be caused by hazardous substance releases and exposures. We have incurred remedial response and voluntary clean-up costs for site contamination and are a party to lawsuits and claims associated with environmental and safety matters, including past production of products containing hazardous substances. Additional lawsuits, claims and costs involving environmental matters are likely to continue to arise in the future. We are subject to various federal, state, local and foreign government requirements regulating the discharge of materials into the environment or otherwise relating to the protection of the environment. These laws and regulations can impose substantial fines and criminal sanctions for violations, and require installation of costly equipment or operational changes to limit emissions and/or decrease the likelihood of accidental hazardous substance releases. We incur, and expect to continue to incur, capital and operating costs to comply with these laws and regulations. In addition, changes in laws, regulations and enforcement of policies, the discovery of previously unknown contamination or new technology or information related to individual sites, the establishment of stricter state or federal toxicity standards with respect to certain contaminants, or the imposition of new clean-up requirements or remedial techniques could require us to incur costs in the future that would have a negative effect on our financial condition or results of operations.

***Our expenses include significant costs related to employee and retiree health benefits.***

With approximately 131,000 employees, including approximately 51,000 in the U.S., our expenses relating to employee health and retiree health benefits are significant. In recent years, we have experienced significant increases in certain of these costs, largely as a result of economic factors beyond our control, in particular, ongoing increases in health care costs well in excess of the rate of inflation. Continued increasing health-care costs, legislative or regulatory changes, and volatility in

discount rates, as well as changes in other assumptions used to calculate retiree health benefit expenses, may adversely affect our financial position and results of operations.

***Risks related to our defined benefit pension plans may adversely impact our results of operations and cash flow.***

Significant changes in actual investment return on pension assets, discount rates, and other factors could adversely affect our results of operations and pension contributions in future periods. U.S. generally accepted accounting principles require that we calculate income or expense for the plans using actuarial valuations. These valuations reflect assumptions about financial markets and interest rates, which may change based on economic conditions. Funding requirements for our U.S. pension plans may become more significant. However, the ultimate amounts to be contributed are dependent upon, among other things, interest rates, underlying asset returns and the impact of legislative or regulatory changes related to pension funding obligations. For a discussion regarding the significant assumptions used to estimate pension expense, including discount rate and the expected long-term rate of return on plan assets, and how our financial statements can be affected by pension plan accounting policies, see “Critical Accounting Policies” included in “Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

***Additional tax expense or additional tax exposures could affect our future profitability.***

We are subject to income taxes in both the United States and various non-U.S. jurisdictions. Our domestic and international tax liabilities are dependent, in part, upon the distribution of income among these different jurisdictions. In 2013, our tax expense represented 26.8 percent of our income before tax. Our tax expense includes estimates of tax reserves and reflects other estimates and assumptions, including assessments of future earnings of the Company which could impact the valuation of our deferred tax assets. Our future results of operations could be adversely affected by changes in the effective tax rate as a result of a change in the mix of earnings in countries with differing statutory tax rates, changes in the overall profitability of the Company, changes in tax legislation and rates, changes in generally accepted accounting principles, changes in the valuation of deferred tax assets and liabilities, changes in the amount of earnings permanently reinvested offshore, the results of audits and examinations of previously filed tax returns and continuing assessments of our tax exposures.

**Item 1B. Unresolved Staff Comments**

Not applicable.

**Item 2. Properties**

We have approximately 1,300 locations consisting of plants, research laboratories, sales offices and other facilities. Our headquarters and administrative complex is located in Morris Township, New Jersey. Our plants are generally located to serve large marketing areas and to provide accessibility to raw materials and labor pools. Our properties are generally maintained in good operating condition. Utilization of these plants may vary with sales to customers and other business conditions; however, no major operating facility is significantly idle. We own or lease warehouses, railroad cars, barges, automobiles, trucks, airplanes and materials handling and data processing equipment. We also lease space for administrative and sales staffs. Our properties and equipment are in good operating condition and are adequate for our present needs. We do not anticipate difficulty in renewing existing leases as they expire or in finding alternative facilities.

Our principal plants, which are owned in fee unless otherwise indicated, are as follows:

**Aerospace**

Anniston, AL (leased)	Olathe, KS	Toronto, Canada
Glendale, AZ (leased)	Minneapolis, MN (partially leased)	Olomouc, Czech Republic (leased)
Phoenix, AZ (partially leased)	Plymouth, MN	Penang, Malaysia
Tempe, AZ	Rocky Mount, NC	Chihuahua, Mexico
Tucson, AZ	Albuquerque, NM (partially leased)	Singapore
Torrance, CA	Urbana, OH	Yeovil, UK (leased)
Clearwater, FL	Greer, SC	South Bend, IN

**Automation and Control Solutions**

San Diego, CA (leased)	Pleasant Prairie, WI (leased)	Schonaich, Germany (leased)
Northford, CT	Shenzhen, China (leased)	Pune, India (partially leased)
Freeport, IL	Suzhou, China	Chihuahua, Mexico (partially leased)
St. Charles, IL (leased)	Tianjin, China (leased)	Juarez, Mexico (partially leased)
Golden Valley, MN	Brno, Czech Republic (leased)	Tijuana, Mexico (leased)
York, PA (leased)	Mosbach, Germany	Emmen, Netherlands
Murfreesboro, TN (leased)	Neuss, Germany	Newhouse, Scotland

**Performance Materials and Technologies**

Mobile, AL (partially leased)	Shreveport, LA	Colonial Heights, VA
Des Plaines, IL	Frankford, PA	Hopewell, VA
Metropolis, IL	Pottsville, PA	Spokane, WA (partially leased)
Baton Rouge, LA	Orange, TX	Seelze, Germany
Geismar, LA	Chesterfield, VA	Tulsa, OK
		Danville, IL

**Transportation Systems**

Shanghai, China	Atessa, Italy	Mexicali, Mexico (partially leased)
Glinde, Germany	Kodama, Japan	Bucharest, Romania
	Ansan, Korea (leased)	Pune, India

**Item 3. Legal Proceedings**

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See a discussion of environmental, asbestos and other litigation matters in Note 22 Commitments and Contingencies of Notes to Financial Statements.

**Environmental Matters Involving Potential Monetary Sanctions in Excess of \$100,000**

The U.S. Environmental Protection Agency (“EPA”) has alleged that PreCon, Inc., a Honeywell service provider, failed to comply with certain environmental regulations at a Virginia facility. EPA has initially calculated the relevant penalty at approximately \$180,000, although negotiations are ongoing. Honeywell includes this allegation because of its contractual relationship with PreCon, Inc. The EPA has made no allegations against Honeywell.

Although the outcome of the matter discussed above cannot be predicted with certainty, we do not believe that it will have a material adverse effect on our consolidated financial position, consolidated results of operations or operating cash flows.

## Item 4. Mine Safety Disclosures

Not applicable.

### Executive Officers of the Registrant

The executive officers of Honeywell, listed as follows, are elected annually by the Board of Directors. There are no family relationships among them.

<u>Name, Age, Date First Elected an Executive Officer</u>	<u>Business Experience</u>
David M. Cote, 61 2002(a)	Chairman of the Board and Chief Executive Officer since July 2002.
Katherine L. Adams, 49 2009	Senior Vice President and General Counsel since April 2009. Vice President and General Counsel from September 2008 to April 2009. Vice President and General Counsel for Performance Materials and Technologies from February 2005 to September 2008.
David J. Anderson, 64 2003	Senior Vice President and Chief Financial Officer since June 2003.
Roger Fradin, 60 2004	President and Chief Executive Officer Automation and Control Solutions since January 2004.
Alexandre Ismail, 48 2009	President Energy, Safety and Security since May 2013. President and Chief Executive Officer Transportation Systems from April 2009 to May 2013. President Turbo Technologies from November 2008 to April 2009. President Global Passengers Vehicles from August 2006 to November 2008.
Mark R. James, 52 2007	Senior Vice President Human Resources, Procurement and Communications since November 2007.
Terrence S. Hahn, 47 2013	President and Chief Executive Officer Transportation Systems since May 2013. Vice President and General Manager of Fluorine Products from March 2007 to May 2013.
Andreas C. Kramvis, 61 2008	President and Chief Executive Officer Performance Materials and Technologies since March 2008. President of Environmental and Combustion Controls from September 2002 to February 2008.
Timothy O. Mahoney, 57 2009	President and Chief Executive Officer Aerospace since September 2009. Vice President Aerospace Engineering and Technology and Chief Technology Officer from March 2007 to August 2009.
Krishna Mikkilineni, 54 2010	Senior Vice President Engineering, Operations and Information Technology since April 2013. Senior Vice President Engineering and Operations from April 2010 to April 2013 and President Honeywell Technology Solutions from January 2009 to April 2013. Vice President Honeywell Technology Solutions from July 2002 to January 2009

(a) Also a Director.

## Part II.

### Item 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Honeywell's common stock is listed on the New York Stock Exchange. Market and dividend information for Honeywell's common stock is included in Note 27 Unaudited Quarterly Financial Information of Notes to Financial Statements in "Item 8. Financial Statements and Supplementary Data."

The number of record holders of our common stock at December 31, 2013 was 55,537.

Honeywell purchased 3,500,000 shares of its common stock, par value \$1 per share, in the quarter ending December 31, 2013. In December 2013, the Board of Directors authorized the repurchase of up to a total of \$5 billion of Honeywell common stock, which replaced the previously approved share repurchase program. \$5 billion remained available as of December 31, 2013 for additional share repurchases. Honeywell presently expects to repurchase outstanding shares from time to time to offset the dilutive impact of employee stock based compensation plans, including future option exercises, restricted unit vesting and matching contributions under our savings plans. The amount and timing of future repurchases may vary depending on market conditions and the level of operating, financing and other investing activities.

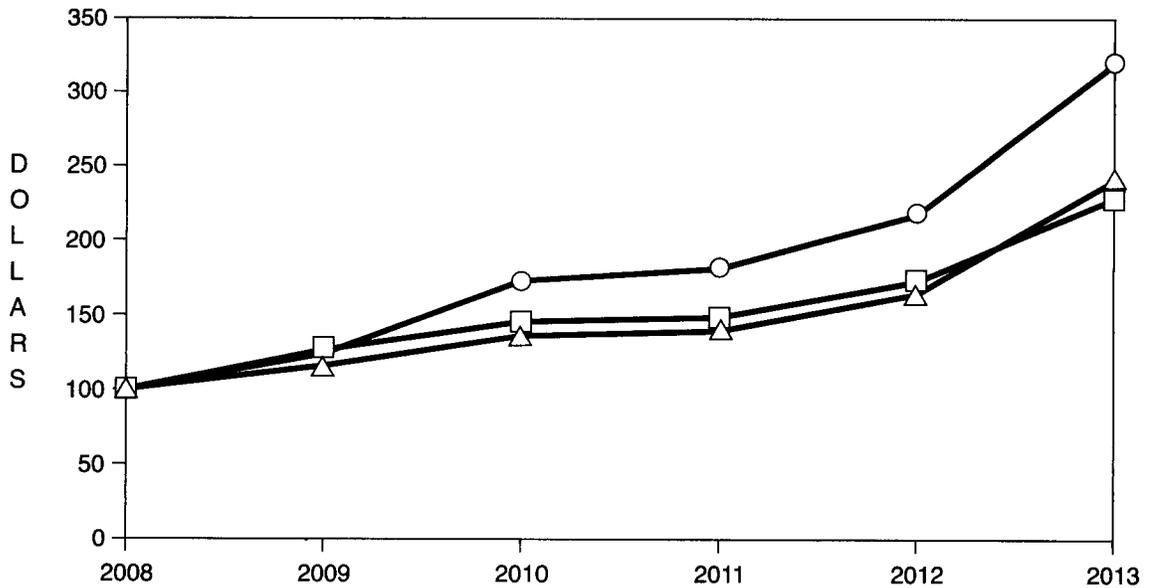
The following table summarizes Honeywell's purchase of its common stock, par value \$1 per share, for the three months ended December 31, 2013:

Period	Issuer Purchases of Equity Securities			
	(a)	(b)	(c)	(d)
	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet be Purchased Under Plans or Programs (Dollars in millions)
November 2013	3,500,000	\$86.96	3,500,000	\$ 525
December 2013	—	—	—	\$5,000

### Performance Graph

The following graph compares the five-year cumulative total return on our Common Stock to the total returns on the Standard & Poor's 500 Stock Index and a composite of Standard & Poor's Industrial Conglomerates and Aerospace and Defense indices, on a 60%/40% weighted basis, respectively (the "Composite Index"). The weighting of the components of the Composite Index are based on our segments' relative contribution to total segment profit. The selection of the Industrial Conglomerates component of the Composite Index reflects the diverse and distinct range of non-aerospace businesses conducted by Honeywell. The annual changes for the five-year period shown in the graph are based on the assumption that \$100 had been invested in Honeywell stock and each index on December 31, 2008 and that all dividends were reinvested.

**COMPARISON OF CUMULATIVE FIVE YEAR TOTAL RETURN**



	<u>Dec 2008</u>	<u>Dec 2009</u>	<u>Dec 2010</u>	<u>Dec 2011</u>	<u>Dec 2012</u>	<u>Dec 2013</u>
Honeywell	100	123.82	172.74	181.09	217.03	319.15
S&P 500 Index®	100	126.46	145.51	148.59	172.37	228.19
Composite Index	100	115.95	135.97	139.41	164.06	240.51

## HONEYWELL INTERNATIONAL INC.

The Consumer Products Group (CPG) automotive aftermarket business had historically been part of the Transportation Systems reportable segment. In accordance with generally accepted accounting principles, CPG is presented as discontinued operations in all periods presented. See Note 2 Acquisitions and Divestitures for further details. This selected financial data should be read in conjunction with Honeywell's Consolidated Financial Statements and related Notes included elsewhere in this Annual Report as well as the section of this Annual Report titled Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Item 6. Selected Financial Data

	Years Ended December 31,				
	2013	2012	2011	2010	2009
	(Dollars in millions, except per share amounts)				
<b>Results of Operations</b>					
Net sales .....	\$39,055	\$37,665	\$36,529	\$32,350	\$29,951
Amounts attributable to Honeywell:					
Income from continuing operations less net income attributable to the noncontrolling interest .....	3,924	2,926	1,858	1,944	1,492
Income from discontinued operations(1) .....	—	—	209	78	56
Net income attributable to Honeywell .....	3,924	2,926	2,067	2,022	1,548
<b>Earnings Per Common Share</b>					
Basic:					
Income from continuing operations .....	4.99	3.74	2.38	2.51	1.99
Income from discontinued operations .....	—	—	0.27	0.10	0.07
Net income attributable to Honeywell .....	4.99	3.74	2.65	2.61	2.06
Assuming dilution:					
Income from continuing operations .....	4.92	3.69	2.35	2.49	1.98
Income from discontinued operations .....	—	—	0.26	0.10	0.07
Net income attributable to Honeywell .....	4.92	3.69	2.61	2.59	2.05
Dividends per share .....	1.68	1.53	1.37	1.21	1.21
<b>Financial Position at Year-End</b>					
Property, plant and equipment—net .....	5,278	5,001	4,804	4,724	4,847
Total assets .....	45,435	41,853	39,808	37,834	35,993
Short-term debt .....	2,028	1,101	674	889	1,361
Long-term debt .....	6,801	6,395	6,881	5,755	6,246
Total debt .....	8,829	7,496	7,555	6,644	7,607
Redeemable noncontrolling interest .....	167	150	—	—	—
Shareowners' equity .....	17,579	13,065	10,902	10,787	8,971

(1) For the year ended December 31, 2011, income from discontinued operations includes a \$178 million, net of tax gain, resulting from the sale of the CPG business which funded a portion of the 2011 repositioning actions.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

(Dollars in millions, except per share amounts)

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help the reader understand the results of operations and financial condition of Honeywell International Inc. and its consolidated subsidiaries ("Honeywell" or the "Company") for the three years ended December 31, 2013. All references to Notes related to Notes to the Financial Statements in "Item 8-Financial Statements and Supplementary Data".

The Consumer Products Group (CPG) automotive aftermarket business had historically been part of the Transportation Systems reportable segment. In accordance with generally accepted accounting principles, CPG results are excluded from continuing operations and are presented as discontinued operations in all periods presented. See Note 2 Acquisitions and Divestitures for further details.

### EXECUTIVE SUMMARY

For Honeywell, 2013 marked another year of growth and enhanced profitability. Despite a modest 2.5 percent growth in World GDP and Industrial Production, Honeywell's 2013 revenues were \$39.1 billion representing a 4 percent improvement compared to 2012 revenues of \$37.7 billion. Our segment profit improved by 8 percent, roughly two times revenue growth, evidencing the Company's continued focus on operational excellence. We achieved strong segment profit expansion while reinvesting in our businesses through seed planting and continued focus on proactive repositioning. See Review of Business Segments section of this MD&A for a reconciliation of segment profit to consolidated income from continuing operations before taxes.

The Company's operational excellence and ability to expand profit faster than sales growth is due in part to a consistent, methodical application of several key internal business processes which drive improvements in organizational efficiency and service quality, bringing world-class products and services to markets faster and more cost effectively for our customers. Honeywell refers to these processes as the Honeywell Enablers. In 2013, Honeywell continued to strengthen and expand the use of the Honeywell Enablers:

- *The Honeywell Operating System ("HOS")*: HOS drives sustainable improvements in our manufacturing operations to generate exceptional performance in safety, quality, delivery, cost, and inventory management. Approximately 75 percent of our manufacturing cost base has achieved HOS certification.
- *Velocity Product Development ("VPD")*: VPD is a process which brings together all of the functions necessary to successfully launch new products—R&D, manufacturing, marketing and sales—to increase the probability that in commercializing new technologies Honeywell delivers the right products at the right price.
- *Functional Transformation ("FT")*: Functional Transformation is HOS for our administrative functions—Finance, Legal, HR, IT and Purchasing—standardizing the way we work, which improves service quality and reduces costs.

The Company continues to invest for future growth as measured by a number of important metrics:

- R&D spending at 4.6 percent of revenues was targeted at such high growth areas as natural gas processing, low global warming refrigerants and blowing agents, and voice control and wireless control devices and technologies.
- Capital expenditures grew 7 percent to \$947 million principally related to the construction and expansion of Performance Materials and Technologies manufacturing facilities, as well as upgrades to our Aerospace facilities.
- The Company recognized approximately \$231 million of charges relating to restructuring actions to support sustainable productivity in years to come.

- The Company completed \$1,133 million (net of cash acquired) in acquisitions in 2013, including the acquisition of Intermec, Inc. (“Intermec”), a leading provider of mobile computing, radio frequency identification solutions (RFID) and bar code, label and receipt printers for use in warehousing, supply chain, field service and manufacturing environments and RAE Systems, Inc. (RAE), a global manufacturer of fixed and portable gas and radiation detection systems, and software.
- The Company continued to monitor its portfolio of businesses and to divest those that do not fit within our long-term strategic plan. In January 2014, the Company entered into a definitive agreement to sell its Friction Materials business for approximately \$155 million.
- Expansion of Honeywell's presence and sales in high growth regions and countries such as China, India, Eastern Europe, the Middle-East, and Latin America. Sales to customers outside the United States now account for approximately 55 percent of total revenues.

Operating cash flow grew by 23 percent in 2013 to \$4,335 million. This operating cash flow performance enabled us to invest \$947 million in capital expenditures, partially fund the acquisitions discussed above, make \$156 million in non-U.S. pension contributions, provide a 10 percent increase in the Company's cash dividend rate (vs. 2012) and repurchase 13.5 million shares of common stock.

## CONSOLIDATED RESULTS OF OPERATIONS

### Net Sales

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Net sales .....	\$39,055	\$37,665	\$36,529
% change compared with prior period .....	4%	3%	

The change in net sales compared to the prior year period is attributable to the following:

	<u>2013 Versus 2012</u>	<u>2012 Versus 2011</u>
Volume .....	1%	2%
Price .....	1%	1%
Acquisitions/Divestitures .....	2%	2%
Foreign Exchange .....	—	(2)%
	<u>4%</u>	<u>3%</u>

A discussion of net sales by segment can be found in the Review of Business Segments section of this MD&A.

### Cost of Products and Services Sold

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Cost of products and services sold .....	\$28,364	\$28,291	\$28,556
% change compared with prior period .....	—	(1)%	
Gross Margin percentage .....	27.4%	24.9%	21.8%

Cost of products and services sold increased by \$73 million in 2013 compared with 2012 principally due to an estimated increase in direct material costs of approximately \$585 million and indirect material costs of approximately \$115 million (driven by higher sales volume and acquisitions) and increased repositioning and other charges of approximately \$140 million partially offset by a decrease in pension expense of approximately \$760 million, primarily driven by the \$650 million decrease in the pension mark-to-market adjustment allocated to cost of products and services sold (approximately \$30 million in 2013 versus approximately \$680 million in 2012).

Gross margin percentage increased by 2.5 percentage points in 2013 compared with 2012 principally due to lower pension expense (approximately 2.0 percentage point impact primarily driven by the decrease in the pension mark-to-market adjustment allocated to cost of products and services

sold), higher segment gross margin in all of our business segments (approximately 0.5 percentage point impact collectively) and lower other postretirement expense (0.1 percentage point impact) partially offset by higher repositioning and other charges (approximately 0.4 percentage point impact)

Cost of products and services sold decreased by \$265 million or 1 percent in 2012 compared with 2011, principally due to a decrease in pension expense of approximately \$800 million (primarily driven by the decrease in the pension mark-to-market adjustment allocated to cost of products and services sold of \$780 million) and a decrease in repositioning and other charges of approximately \$220 million, partially offset by an estimated increase in direct material costs of approximately \$620 million driven substantially by a 3 percent increase in sales as a result of the factors (excluding price) shown above and discussed in the Review of Business Segments section of this MD&A and an increase in other postretirement expense of approximately \$135 million due to the absence of 2011 curtailment gains.

Gross margin percentage increased by 3.1 percentage points in 2012 compared with 2011 principally due to lower pension expense (approximately 2.2 percentage point impact primarily driven by the decrease in the pension mark-to-market adjustment allocated to cost of products and services sold), lower repositioning actions (approximately 0.6 percentage point impact) and higher segment gross margin in our Aerospace, Automation and Control Solutions and Performance Materials and Technologies segments (approximately 0.4 percentage point impact collectively), partially offset by higher other postretirement expense (approximately 0.4 percentage point impact).

### Selling, General and Administrative Expenses

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Selling, general and administrative expense.....	\$5,190	\$5,218	\$5,399
Percent of sales.....	13.3%	13.9%	14.8%

Selling, general and administrative expenses (SG&A) decreased as a percentage of sales by 0.6 percent in 2013 compared to 2012 primarily driven by (i) higher sales as a result of the factors discussed in the Review of Business Segments section of this MD&A, (ii) an estimated \$270 million decrease in pension expense primarily driven by an approximately \$250 million decrease in the pension mark-to-market charge allocated to SG&A (approximately \$20 million in 2013 versus approximately \$270 million in 2012) partially offset by an estimated \$215 million increase in labor costs (primarily acquisitions, merit increases and investment for growth) and an \$80 million increase in repositioning charges.

Selling, general and administrative expenses decreased as a percentage of sales by 0.9 percent in 2012 compared to 2011 driven by the impact of higher sales as a result of the factors discussed in the Review of Business Segments section of this MD&A, an estimated \$110 million decrease in pension expense (driven by the decrease in the portion of the pension mark-to-market charge allocated to SG&A), \$90 million decrease due to foreign exchange and \$80 million decrease in repositioning actions, partially offset by the impact of an estimated \$140 million increase in costs resulting from acquisitions, investment for growth and merit increases (net of other employee related costs).

### Other (Income) Expense

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Equity (income) loss of affiliated companies.....	\$ (36)	\$(45)	\$(51)
Gain on sale of available for sale investments.....	(195)	—	—
Loss (gain) on sale of non-strategic businesses and assets.....	20	(5)	(61)
Interest income.....	(69)	(58)	(58)
Foreign exchange.....	34	36	50
Other, net.....	8	2	36
	<u>\$(238)</u>	<u>\$(70)</u>	<u>\$(84)</u>

Other income increased by \$168 million in 2013 compared to 2012 primarily due to \$195 million of realized gain related to the sale of marketable equity securities. These securities (B/E Aerospace common stock), designated as available for sale, were obtained in conjunction with the sale of the

Consumables Solutions business in July 2008. This gain was partially offset by an increase in loss on sale of non-strategic businesses and assets of \$25 million, primarily due to a pre-tax loss of approximately \$28 million related to the pending divestiture of the Friction Materials business within our Transportation Systems segment. See Note 2, Acquisitions and Divestitures for further details.

Other income decreased by \$14 million in 2012 compared to 2011 due primarily to a \$50 million pre-tax gain related to the divestiture of the automotive on-board sensors products business within our Automation and Control Solutions segment in the first quarter of 2011, partially offset by a loss of \$29 million resulting from early redemption of debt in 2011 included within "Other, net" and the reduction of approximately \$6 million of acquisition related costs compared to 2011 included within "Other, net".

### Interest and Other Financial Charges

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Interest and other financial charges.....	\$327	\$351	\$376
% change compared with prior period.....	(7)%	(7)%	

Interest and other financial charges decreased by 7 percent in 2013 compared with 2012 primarily due to lower borrowing costs, partially offset by higher average debt balances.

Interest and other financial charges decreased by 7 percent in 2012 compared with 2011 primarily due to lower borrowing costs, partially offset by higher average debt balances.

### Tax Expense

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Tax expense .....	\$1,450	\$ 944	\$ 417
Effective tax rate.....	26.8%	24.4%	18.3%

The effective tax rate increased by 2.4 percentage points in 2013 compared with 2012. The year over year increase in the effective tax rate was primarily attributable to lower mark-to-market pension expense in the U.S. Other factors causing an increase in the effective tax rate include higher tax expense related to an increase in tax reserves and higher state tax expense. These increases in the effective tax rate were partially offset by tax benefits from retroactive law changes in the U.S. The Company's foreign effective tax rate for 2013 was 19.0 percent, an increase of approximately 2.0 percentage points compared to 2012. The year over year increase in the foreign effective tax rate was primarily attributable to higher expense related to retroactive tax law changes in Germany and additional reserves in various jurisdictions, coupled with higher earnings in higher tax rate jurisdictions. The effective tax rate was lower than the U.S. statutory rate of 35 percent primarily due to overall foreign earnings taxed at lower rates.

The effective tax rate increased by 6.1 percentage points in 2012 compared with 2011 primarily due to a change in the mix of earnings taxed at higher rates (primarily driven by an approximate 6.1 percentage point impact from the decrease in pension mark-to-market expense), a decreased benefit from valuation allowances, a decreased benefit from the settlement of tax audits and the absence of the U.S. R&D tax credit, partially offset by a decreased expense related to tax reserves. The foreign effective tax rate was 17.0 percent, a decrease of approximately 4.1 percentage points which primarily consisted of a 10.0 percent impact related to a decrease in tax reserves, partially offset by a 5.2 percent impact from increased valuation allowances on net operating losses primarily due to a decrease in Luxembourg and France earnings available to be offset by net operating loss carry forwards and a 1.4 percent impact from tax expense related to foreign exchange. The effective tax rate was lower than the U.S. statutory rate of 35 percent primarily due to overall foreign earnings taxed at lower rates.

The American Taxpayer Relief Act of 2012 was signed into law on January 2, 2013. Some of these provisions provided retroactive changes to the 2012 tax year which were not taken into account in determining the Company's effective tax rate for 2012. The impact of these retroactive changes was approximately \$76 million of lower tax expense and was recorded in the first quarter of 2013.

## Net Income Attributable to Honeywell

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Amounts attributable to Honeywell			
Income from continuing operations .....	\$3,924	\$2,926	\$1,858
Income from discontinued operations .....	—	—	209
Net income attributable to Honeywell .....	<u>\$3,924</u>	<u>\$2,926</u>	<u>\$2,067</u>
Earnings per share of common stock—assuming dilution			
Income from continuing operations .....	\$ 4.92	\$ 3.69	\$ 2.35
Income from discontinued operations .....	—	—	0.26
Net income attributable to Honeywell .....	<u>\$ 4.92</u>	<u>\$ 3.69</u>	<u>\$ 2.61</u>

Earnings per share of common stock—assuming dilution increased by \$1.23 per share in 2013 compared with 2012 primarily due to lower pension expense (mainly due to a decrease in the pension mark-to-market adjustment), increased segment profit in each of our business segments and higher other income as discussed above, partially offset by increased tax expense and higher repositioning and other charges.

Earnings per share of common stock—assuming dilution increased by \$1.08 per share in 2012 compared with 2011 primarily due to lower pension expense (mainly due to a decrease in the pension mark-to-market adjustment), increased segment profit in our Aerospace, Automation and Control Solutions and Performance Materials and Technologies segments, lower repositioning and other charges, partially offset by increased tax expense, decreased income from discontinued operations and higher other postretirement expense.

For further discussion of segment results, see “Review of Business Segments.”

## BUSINESS OVERVIEW

This Business Overview provides a summary of Honeywell and its four reportable operating segments (Aerospace, Automation and Control Solutions, Performance Materials and Technologies and Transportation Systems), including their respective areas of focus for 2014 and the relevant economic and other factors impacting their results, and a discussion of each segment’s results for the three years ended December 31, 2013. Each of these segments is comprised of various product and service classes that serve multiple end markets. See Note 24 Segment Financial Data of Notes to the Financial Statements for further information on our reportable segments and our definition of segment profit.

## Economic and Other Factors

In addition to the factors listed below with respect to each of our operating segments, our consolidated operating results are principally impacted by:

- Change in global economic growth rates and industry conditions and demand in our key end markets;
- Overall sales mix, in particular the mix of Aerospace original equipment and aftermarket sales and the mix of Automation and Control Solutions (ACS) products, distribution and services sales;
- The extent to which cost savings from productivity actions are able to offset or exceed the impact of material and non-material inflation;
- The impact of the pension discount rate and asset returns on pension expense, including mark-to-market adjustments, and funding requirements; and
- The impact of fluctuations in foreign currency exchange rates (in particular the Euro), relative to the U.S. dollar.

## **Areas of Focus for 2014**

The 2014 areas of focus are supported by the enablers including the Honeywell Operating System, our Velocity Product Development process, and Functional Transformation. These areas of focus are generally applicable to each of our operating segments and include:

- Driving profitable growth through R&D, technological excellence and optimized manufacturing capability to deliver innovative products that customers value;
- Expanding margins by maintaining and improving the Company's cost structure through manufacturing and administrative process improvements, repositioning, and other actions, which will drive productivity and enhance the flexibility of the business as it works to proactively respond to changes in end market demand;
- Proactively managing raw material costs through formula and long-term supply agreements and hedging activities, where feasible and prudent;
- Driving strong cash flow conversion through effective working capital management which will enable the Company to undertake strategic actions to benefit the business including capital expenditures, strategic acquisitions, and returning cash to shareholders;
- Increasing our sales penetration and expanding our localized footprint in high growth regions, including China, India, Eastern Europe, the Middle East and Latin America;
- Aligning and prioritizing investments for long-term growth, while considering short-term demand volatility;
- Monitoring both suppliers and customers for signs of liquidity constraints, limiting exposure to any resulting inability to meet delivery commitments or pay amounts due, and identifying alternate sources of supply as necessary; and
- Controlling Corporate and other non-operating costs, including costs incurred for asbestos and environmental matters, pension and other post-retirement expenses and tax expense.

## Review of Business Segments

	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>Net Sales</b>			
Aerospace			
Product .....	\$ 7,043	\$ 6,999	\$ 6,494
Service .....	4,937	5,041	4,981
Total .....	11,980	12,040	11,475
Automation and Control Solutions			
Product .....	14,193	13,610	13,328
Service .....	2,363	2,270	2,207
Total .....	16,556	15,880	15,535
Performance Materials and Technologies			
Product .....	6,223	5,642	5,064
Service .....	541	542	595
Total .....	6,764	6,184	5,659
Transportation Systems			
Product .....	3,755	3,561	3,859
Service .....	—	—	—
Total .....	3,755	3,561	3,859
Corporate			
Product .....	—	—	—
Service .....	—	—	1
Total .....	—	—	1
	<u>\$39,055</u>	<u>\$37,665</u>	<u>\$36,529</u>
<b>Segment Profit</b>			
Aerospace .....	\$ 2,372	\$ 2,279	\$ 2,023
Automation and Control Solutions .....	2,437	2,232	2,083
Performance Materials and Technologies .....	1,271	1,154	1,042
Transportation Systems .....	498	432	485
Corporate .....	(227)	(218)	(276)
	<u>\$ 6,351</u>	<u>\$ 5,879</u>	<u>\$ 5,357</u>

A reconciliation of segment profit to consolidated income from continuing operations before taxes is as follows:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Segment Profit .....	\$6,351	\$5,879	\$ 5,357
Other income (expense)(1) .....	202	25	33
Interest and other financial charges .....	(327)	(351)	(376)
Stock compensation expense(2) .....	(170)	(170)	(168)
Pension ongoing income (expense)(2) .....	90	(36)	(105)
Pension mark-to-market expense(2) .....	(51)	(957)	(1,802)
Other postretirement income (expense)(2) .....	(20)	(72)	86
Repositioning and other charges(2) .....	(663)	(443)	(743)
Income from continuing operations before taxes .....	<u>\$5,412</u>	<u>\$3,875</u>	<u>\$ 2,282</u>

(1) Equity income (loss) of affiliated companies is included in Segment Profit.

(2) Amounts included in cost of products and services sold and selling, general and administrative expenses.

	2013	2012	2011	% Change	
				2013 Versus 2012	2012 Versus 2011
<b>Aerospace Sales</b>					
Commercial:					
Original Equipment					
Air transport and regional .....	\$ 1,716	\$ 1,601	\$ 1,439	7%	11%
Business and general aviation .....	935	967	723	(3)%	34%
Aftermarket					
Air transport and regional .....	2,960	2,947	2,828	—	4%
Business and general aviation .....	1,499	1,417	1,207	6%	17%
Defense and Space .....	4,870	5,108	5,278	(5)%	(3)%
Total Aerospace Sales .....	11,980	12,040	11,475		
<b>Automation and Control Solutions Sales</b>					
Energy Safety & Security .....	8,756	8,123	7,977	8%	2%
Process Solutions .....	3,091	3,093	3,010	—	3%
Building Solutions & Distribution .....	4,709	4,664	4,548	1%	3%
Total Automation and Control Solutions Sales .....	16,556	15,880	15,535		
<b>Performance Materials and Technologies Sales</b>					
UOP .....	2,962	2,253	1,931	31%	17%
Advanced Materials .....	3,802	3,931	3,728	(3)%	5%
Total Performance Materials and Technologies Sales .....	6,764	6,184	5,659		
<b>Transportation Systems Sales</b>					
Turbo Technologies .....	3,755	3,561	3,859	5%	(8)%
Total Transportation Systems Sales .....	3,755	3,561	3,859		
Corporate .....	—	—	1		
Net Sales .....	<u>\$39,055</u>	<u>\$37,665</u>	<u>\$36,529</u>		

## Aerospace

### Overview

Aerospace is a leading global supplier of aircraft engines, avionics, and related products and services for aircraft manufacturers, airlines, aircraft operators, military services, and defense and space contractors. Our Aerospace products and services include auxiliary power units, propulsion engines, environmental control systems, electric power systems, engine controls, flight safety, communications, navigation, radar and surveillance systems, aircraft lighting, management and technical services, logistics services, advanced systems and instruments, aircraft wheels and brakes and repair and overhaul services. Aerospace sells its products to original equipment (OE) manufacturers in the air transport, regional, business and general aviation aircraft segments, and provides spare parts and repair and maintenance services for the aftermarket (principally to aircraft operators). The United States Government is a major customer for our defense and space products.

### Economic and Other Factors

Aerospace operating results are principally impacted by:

- New aircraft production rates and delivery schedules set by commercial air transport, regional jet, business and general aviation OE manufacturers, as well as airline profitability, platform mix and retirement of aircraft from service;

- Global demand for commercial air travel as reflected in global flying hours and utilization rates for corporate and general aviation aircraft, as well as the demand for spare parts and maintenance and repair services for aircraft currently in use;
- Level and mix of U.S. and foreign government appropriations for defense and space programs and military activity;
- Changes in customer platform development schedules, requirements and demands for new technologies;
- Availability and price variability of raw materials such as nickel, titanium and other metals; and
- International regulation affecting aircraft operating equipment.

## Aerospace

	2013	2012	Change	2011	Change
Net sales .....	\$11,980	\$12,040	—	\$11,475	5%
Cost of products and services sold .....	8,848	8,949		8,655	
Selling, general and administrative expenses ....	547	606		589	
Other .....	213	206		208	
Segment profit .....	<u>\$ 2,372</u>	<u>\$ 2,279</u>	4%	<u>\$ 2,023</u>	13%

<u>Factors Contributing to Year-Over-Year Change</u>	<u>2013 vs. 2012</u>		<u>2012 vs. 2011</u>	
	Sales	Segment Profit	Sales	Segment Profit
Organic growth/ Operational segment profit .....	—	4%	3%	8%
Acquisitions and divestitures, net .....	—	—	1%	1%
Other .....	—	—	1%	4%
Total % Change .....	<u>—</u>	<u>4%</u>	<u>5%</u>	<u>13%</u>

Aerospace sales by major customer end-markets were as follows:

<u>Customer End-Markets</u>	<u>% of Aerospace Sales</u>			<u>% Increase (Decrease) in Sales</u>	
	2013	2012	2011	2013 Versus 2012	2012 Versus 2011
<b>Commercial original equipment</b>					
Air transport and regional .....	14%	13%	13%	7%	11%
Business and general aviation .....	8%	8%	6%	(3)%	34%
Commercial original equipment .....	<u>22%</u>	<u>21%</u>	<u>19%</u>	3%	19%
<b>Commercial aftermarket</b>					
Air transport and regional .....	25%	25%	25%	—	4%
Business and general aviation .....	12%	12%	11%	6%	17%
Commercial aftermarket .....	37%	37%	36%	2%	8%
<b>Defense and Space</b>	<u>41%</u>	<u>42%</u>	<u>45%</u>	(5)%	(3)%
Total .....	<u>100%</u>	<u>100%</u>	<u>100%</u>	<u>—</u>	<u>5%</u>

### 2013 compared with 2012

Aerospace sales were flat in 2013 compared with 2012 primarily due to favorable pricing, increased volumes in our commercial original equipment (OE) business and increased licensing revenue (primarily due to a royalty gain in the fourth quarter), offset by decreased volumes in our defense and space and commercial aftermarket businesses and an increase in payments due to business and general aviation and air transport and regional OE manufacturers to partially offset their pre-production costs associated with new aircraft platforms (OEM Payments).

Details regarding the changes in sales by customer end-markets are as follows:

Commercial original equipment (OE) sales increased by 3 percent in 2013 compared to 2012.

- Air transport and regional OE sales increased by 7 percent in 2013 driven by higher air transport volumes, consistent with the OE Manufacturers' (OEM) higher production rates, partially offset by lower regional jet sales.
- Business and general aviation OE sales decreased by 3 percent in 2013 driven by an increase in OEM Payments to business and general aviation customers, partially offset by strong demand in the business jet mid to large cabin segment.

Commercial aftermarket sales increased by 2 percent in 2013 compared to 2012.

- Air transport and regional aftermarket sales were flat for 2013 primarily due to higher repair and overhaul activities related to utilization, offset by lower spares volumes.
- Business and general aviation aftermarket sales increased by 6 percent in 2013 primarily due to higher sales for retrofit, modifications and upgrades, partially offset by fewer repair and overhaul activities.

Defense and space sales decreased by 5 percent in 2013 primarily due to U.S. government program ramp downs and lower defense budget, partially offset by a royalty gain in the fourth quarter.

Aerospace segment profit increased by 4 percent in 2013 compared with 2012 primarily due to an increase in operational segment profit driven by commercial sales growth, as discussed above, including favorable pricing and productivity, net of inflation, partially offset by lower defense and space sales, as discussed above. The segment margin impact from other factors was flat, which reflects the net effect of a royalty gain in the fourth quarter, offset by the unfavorable impact from an increase in OEM Payments. Cost of products and services sold totaled \$8.8 billion in 2013, a decrease of approximately \$101 million from 2012 which is primarily a result of the factors discussed above (excluding price).

### **2012 compared with 2011**

Aerospace sales increased by 5 percent in 2012 compared with 2011 primarily due to an increase in organic growth of 3 percent primarily due to increased commercial sales volume, a 1 percent increase from acquisitions, net of divestitures, and a 1 percent increase in revenue related to an \$88 million reduction in payments to business and general aviation OE manufacturers to partially offset their pre-production costs associated with new aircraft platforms (OEM Payments).

Details regarding the changes in sales by customer end-markets are as follows:

Commercial original equipment (OE) sales increased by 19 percent (12 percent organic) in 2012 compared to 2011.

- Air transport and regional OE sales increased by 11 percent (11 percent organic) in 2012 primarily driven by higher sales to our OE customers, consistent with higher production rates, and a favorable platform mix.
- Business and general aviation OE sales increased by 34 percent (15 percent organic) in 2012 driven by strong demand in the business jet end-market, favorable platform mix, growth from acquisitions and the favorable 12 percent impact of the OEM Payments discussed above.

Commercial aftermarket sales increased by 8 percent in 2012 compared to 2011.

- Air transport and regional aftermarket sales increased by 4 percent for 2012 primarily due to increased sales of spare parts and higher maintenance activity driven by an approximate 2 percent increase in global flying hours in 2012, increased sales of avionics upgrades, and changes in customer buying patterns relating to maintenance activity in the first half of 2012.
- Business and general aviation aftermarket sales increased by 17 percent in 2012 primarily due to increased sales of spare parts and revenue associated with maintenance service agreements and a higher penetration in retrofit, modifications, and upgrades.

Defense and space sales decreased by 3 percent (negative 4 percent organic) in 2012 primarily due to anticipated program ramp downs, partially offset by higher international aftermarket sales and growth from acquisitions, net of divestitures.

Aerospace segment profit increased by 13 percent in 2012 compared with 2011 primarily due to an increase in operational segment profit of 8 percent, a 4 percent favorable impact from lower OEM Payments, discussed above, and a 1 percent increase from acquisitions, net of divestitures. The increase in operational segment profit is due to the favorable impact from higher price and productivity, net of inflation, and commercial demand partially offset by increased research, development and engineering investments. Cost of products and services sold totaled \$9.0 billion in 2012, an increase of approximately \$324 million from 2011 which is primarily a result of the factors discussed above (excluding price).

### **2014 Areas of Focus**

Aerospace's primary areas of focus for 2014 include:

- Global pursuit of new commercial, defense and space programs;
- Driving customer satisfaction through operational excellence (product quality, cycle time reduction, and supplier management);
- Aligning research and development and customer support costs with customer requirements and demand for new platforms with high marketplace appeal;
- Expanding sales and operations in international locations;
- Focusing on cost structure initiatives to maintain profitability in face of economic uncertainty and potential defense and space budget reductions and program specific appropriations;
- Continuing to design equipment that enhances the safety, performance and durability of aerospace and defense equipment, while reducing weight and operating costs; and
- Continued deployment and optimization of our common enterprise resource planning (ERP) system.

## **Automation and Control Solutions (ACS)**

### **Overview**

ACS provides innovative products and solutions that make homes, buildings, industrial sites and infrastructure more efficient, safe and comfortable. Our ACS products and services include controls and displays for heating, cooling, indoor air quality, ventilation, humidification, combustion, lighting and home automation; advanced software applications for home/building control and optimization; sensors, switches, control systems and instruments for measuring pressure, air flow, temperature and electrical current; security, fire and gas detection; personal protection equipment; access control; video surveillance; remote patient monitoring systems; products for automatic identification and data collection; installation, maintenance and upgrades of systems that keep buildings safe, comfortable and productive; and automation and control solutions for industrial plants, including field instruments and advanced software and automation systems that integrate, control and monitor complex processes in many types of industrial settings as well as equipment that controls, measures and analyzes natural gas production and transportation.

### **Economic and Other Factors**

ACS's operating results are principally impacted by:

- Economic conditions and growth rates in developed (North America, Europe and Australia) and high growth regions;
- Industrial production and global commercial construction (including retrofits and upgrades);
- Demand for residential security, environmental control retrofits and upgrades and energy efficient products and solutions;

- Government and public sector spending;
- The strength of global capital and operating spending on process (including petrochemical and refining) and building automation;
- Inventory levels in distribution channels; and
- Changes to energy, fire, security, health care, safety and environmental concerns and regulations.

### Automation and Control Solutions

	<u>2013</u>	<u>2012</u>	<u>Change</u>	<u>2011</u>	<u>Change</u>
Net sales.....	\$16,556	\$15,880	4%	\$15,535	2%
Cost of products and services sold.....	10,913	10,613		10,401	
Selling, general and administrative expenses.....	2,898	2,743		2,773	
Other.....	<u>308</u>	<u>292</u>		<u>278</u>	
Segment profit.....	<u>\$ 2,437</u>	<u>\$ 2,232</u>	9%	<u>\$ 2,083</u>	7%

<u>Factors Contributing to Year-Over-Year Change</u>	<u>2013 vs. 2012</u>		<u>2012 vs. 2011</u>	
	<u>Sales</u>	<u>Segment Profit</u>	<u>Sales</u>	<u>Segment Profit</u>
Organic growth/ Operational segment profit .....	2%	8%	3%	8%
Foreign exchange.....	0%	0%	(2)%	(2)%
Acquisitions and divestitures, net .....	<u>2%</u>	<u>1%</u>	<u>1%</u>	<u>1%</u>
Total % Change .....	<u>4%</u>	<u>9%</u>	<u>2%</u>	<u>7%</u>

### 2013 compared with 2012

Automation and Control Solutions (“ACS”) sales increased by 4 percent in 2013 compared with 2012, primarily due to organic sales growth and growth from acquisitions.

- Sales in our Energy, Safety & Security businesses increased by 8 percent (3 percent organic) in 2013 principally due to (i) the positive impact of acquisitions, (ii) increases in sales volumes in our environmental and combustion control and security businesses driven by improved U.S. residential market conditions and new product introductions and (iii) higher sales volumes of our fire systems and sensors and safety products (in the second half), partially offset by decreases in sales volumes of our sensing and control products (in the first half of 2013) and scanning and mobility products primarily the result of continued softness in their U.S. end markets.
- Sales in our Process Solutions business were flat (increased 1 percent organic) in 2013 principally due to decreased volume reflecting the completion of several large projects as expected offset by service and software solutions volume growth.
- Sales in Building Solutions & Distribution increased by 1 percent in 2013 principally due to increased sales volumes in our Americas Distribution business due to improved U.S. residential market conditions partially offset by continued softness in the U.S. energy retrofit business.

ACS segment profit increased by 9 percent in 2013 compared with 2012 due to an 8 percent increase in operational segment profit and a 1 percent increase from acquisitions. The increase in operational segment profit is primarily the result of the positive impact from price and productivity, net of inflation, investment for growth and higher sales volumes as discussed above. Cost of products and services sold totaled \$10.9 billion in 2013, an increase of \$300 million which is primarily due to acquisitions, inflation and higher sales volume partially offset by the favorable impact of productivity and foreign exchange.

## **2012 compared with 2011**

ACS sales increased by 2 percent in 2012 compared with 2011, primarily due to a 3 percent increase in organic revenue driven by increased sales volume and 1 percent growth from acquisitions, net of divestitures, partially offset by the unfavorable impact of foreign exchange.

- Sales in our Energy, Safety & Security businesses increased by 2 percent (1 percent organic) in 2012 principally due to (i) the positive impact of acquisitions (most significantly EMS Technologies, Inc. and King's Safetywear Limited), net of divestitures, (ii) higher sales volumes due to contract wins and new product introductions in the scanning and mobility business, (iii) higher sales volumes due to improved U.S. residential market conditions and new product introductions in the security business, partially offset by (i) the unfavorable impact of foreign exchange, (ii) lower sales volume in Europe and (iii) decreases in sales volumes of our personal protective equipment and sensing and control products primarily the result of softness in industrial end markets.
- Sales in our Process Solutions business increased 3 percent (6 percent organic) in 2012 principally due to increased conversion to sales from backlog, partially offset by the unfavorable impact of foreign exchange. Project orders decreased in the second half of 2012 compared to the corresponding period in 2011 primarily driven by extension of project timing by customers and higher than typical project orders in the fourth quarter of 2011.
- Sales in our Building Solutions & Distribution businesses increased by 3 percent (4 percent organic) in 2012 principally due to growth in our Building Solutions business reflecting conversion to sales from backlog and increased sales volume in our Americas Distribution business due to improved U.S. residential market conditions, partially offset by the unfavorable impact of foreign exchange and softness in the energy retrofit business. Project orders decreased in the fourth quarter of 2012 principally due to extension of project timing by customers and softness in the energy retrofit business.

ACS segment profit increased by 7 percent in 2012 compared with 2011 due to a 8 percent increase in operational segment profit and a 1 percent increase from acquisitions, net of divestitures partially offset by a 2 percent unfavorable impact of foreign exchange. The increase in operational segment profit is primarily the result of the positive impact from price and productivity, net of inflation. Cost of products and services sold totaled \$10.6 billion in 2012, an increase of \$212 million which is primarily due to higher sales, inflation and acquisitions, net of divestitures partially offset by the favorable impact of foreign exchange and productivity.

## **2014 Areas of Focus**

ACS's primary areas of focus for 2014 include:

- Extending technology leadership through continued investment in new product development and introductions which deliver energy efficiency, lowest total installed cost and integrated solutions;
- Defending and extending our installed base through customer productivity, globalization, channel optimization and service penetration;
- Sustaining strong brand recognition through our brand and channel management;
- Continuing to identify, execute and integrate acquisitions in or adjacent to the markets which we serve;
- Continuing to establish and grow presence and capability in high growth regions;
- Continued deployment and optimization of our common ERP system;
- Continued deployment and maturation of HOS; and
- Continued proactive cost actions and successful execution of repositioning actions.

## Performance Materials and Technologies (PMT)

### Overview

Performance Materials and Technologies develops and manufactures high-purity, high-quality and high-performance chemicals and materials for applications in the refining, petrochemical, automotive, healthcare, agricultural, packaging, refrigeration, appliance, housing, semiconductor, wax and adhesives segments. Performance Materials and Technologies includes UOP, which provides process technology, products, including catalysts and adsorbents, and services for the petroleum refining, gas processing, petrochemical, renewable energy and other industries. Performance Materials and Technologies also includes Advanced Materials, which provides products including fluorocarbons, hydrofluoroolefins, caprolactam, resins, ammonium sulfate fertilizer, phenol, specialty films, waxes, additives, advanced fibers, customized research chemicals and intermediates, electronic materials and chemicals, catalysts and adsorbents.

### Economic and Other Factors

Performance Materials and Technologies operating results are principally impacted by:

- Level and timing of capital spending and capacity and utilization rates in refining and petrochemical end markets;
- Pricing volatility and industry supply conditions for raw materials such as cumene, fluorspar, R240, natural gas, perchloroethylene, sulfur and ethylene;
- Impact of environmental and energy efficiency regulations;
- Global supply conditions and demand for non-ozone depleting, low global warming refrigerants and blowing agents;
- Global supply conditions and demand for caprolactam, nylon resin and ammonium sulfate;
- Condition of the U.S. residential housing and non-residential industries and automotive demand;
- Extent of change in order rates from global semiconductor customers; and
- Demand for new products including renewable energy and biofuels, low global warming products for insulation and refrigeration, additives and enhanced nylon resin.

### Performance Materials and Technologies

	<u>2013</u>	<u>2012</u>	<u>Change</u>	<u>2011</u>	<u>Change</u>
Net sales .....	\$6,764	\$6,184	9%	\$5,659	9%
Cost of products and services sold .....	4,933	4,525		4,144	
Selling, general and administrative expenses .....	485	433		416	
Other .....	75	72		57	
Segment profit .....	<u>\$1,271</u>	<u>\$1,154</u>	10%	<u>\$1,042</u>	11%

<u>Factors Contributing to Year-Over-Year Change</u>	<u>2013 vs. 2012</u>		<u>2012 vs. 2011</u>	
	<u>Sales</u>	<u>Segment Profit</u>	<u>Sales</u>	<u>Segment Profit</u>
Organic growth/ Operational segment profit .....	1%	3%	4%	9%
Foreign exchange .....	0%	0%	(1)%	(1)%
Acquisitions and divestitures, net .....	8%	7%	6%	3%
Total % Change .....	<u>9%</u>	<u>10%</u>	<u>9%</u>	<u>11%</u>

## **2013 compared with 2012**

PMT sales increased by 9 percent in 2013 compared with 2012 due to 8 percent growth from acquisitions and 1 percent increase in organic sales.

- UOP sales increased by 31 percent (9 percent organic) in 2013 compared to 2012 primarily driven by (i) the favorable impact of acquisitions, (ii) higher volume of petrochemical catalysts, (iii) increased revenue from gas processing and (iv) increased equipment revenue in the first half of 2013, partially offset by decreased service revenues related to scheduled project completions and lower licensing revenues.
- Advanced Materials sales decreased by 3 percent in 2013 compared to 2012 primarily driven by (i) lower Fluorine Products volume (due to the unfavorable impact of unseasonably cool weather on refrigerant volume and planned plant outages in the first half of 2013) and price, (ii) soft end market conditions in Electronic Materials and (iii) lower production volume in Resins and Chemicals.

PMT segment profit increased by 10 percent in 2013 compared with 2012 due to a 7 percent increase from acquisitions and 3 percent increase in operational segment profit. The increase in operational segment profit is primarily due to higher UOP sales volume and positive impact of price and productivity, net of inflation and investment for growth. Cost of products and services sold totaled \$4.9 billion in 2013, an increase of \$408 million which is primarily due to acquisitions, inflation and higher volume, partially offset by productivity.

The Company has completed upgrades to its Metropolis Works nuclear conversion facility, a Fluorine Products facility, as required by the U.S. Nuclear Regulatory Commission (NRC). Since the second quarter of 2012 production at the Metropolis facility had been suspended. Operations recommenced in July 2013 after final review and approval by the NRC.

## **2012 compared with 2011**

PMT sales increased by 9 percent in 2012 compared with 2011 due to 6 percent growth from acquisitions and 4 percent increase in organic growth, partially offset by 1 percent unfavorable impact of foreign exchange.

- UOP sales increased by 17 percent (12 percent organic) in 2012 compared to 2011 primarily driven by (i) increased equipment and licensing revenues and higher volume of petrochemical and refining catalysts in the first nine months, reflecting continued strength in the refining and petrochemical industries, and (ii) the favorable impact from acquisitions, partially offset by lower service revenue related to scheduled project completions.
- Advanced Materials sales increased by 5 percent (flat organic) in 2012 compared to 2011 primarily driven by an increase in Resins and Chemicals sales, primarily due to the phenol plant acquisition; offset by lower sales in Fluorine Products primarily due to unfavorable pricing reflecting more challenging global end market conditions and the unfavorable impact of foreign exchange.

PMT segment profit increased by 11 percent in 2012 compared with 2011 due to a 9 percent increase in operational segment profit (net of a 10 percent decrease in the fourth quarter due to the factors described below) and a 3 percent increase from acquisitions partially offset by an unfavorable impact of 1 percent in foreign exchange. The increase in operational segment profit is primarily due to higher licensing, catalyst and equipment revenues in UOP and productivity (net of continued investment in growth initiatives) partially offset by unfavorable pricing in Fluorine Products and Resins and Chemicals reflecting more challenging global end market conditions. Cost of products and services sold totaled \$4.5 billion in 2012, an increase of \$381 million which is primarily due to acquisitions, higher volume and continued investment in growth initiatives partially offset by productivity and the favorable impact of foreign exchange.

## 2014 Areas of Focus

Performance Materials and Technologies primary areas of focus for 2014 include:

- Continuing to develop new processes, products and technologies that address energy efficiency, the environment and security, as well as position the portfolio for higher value;
- Commercializing new products and technologies in the petrochemical, gas processing and refining industries, fluorochemicals and renewable energy sector;
- Investing to increase plant capacity and reliability to service backlog and improve productivity and quality through operational excellence;
- Driving sales and marketing excellence and expanding local presence in high growth regions;
- Managing exposure to raw material price and supply fluctuations through evaluation of alternative sources of supply and contractual arrangements; and
- Secure long-term contracts for low-global warming products.

## Transportation Systems

### Overview

Transportation Systems provides automotive products that improve the performance and efficiency of cars, trucks, and other vehicles through state-of-the-art technologies, world class brands and global solutions to customers' needs. Transportation Systems' products include turbochargers and thermal systems; and friction materials (Bendix(R) and Jurid(R)) and brake hard parts. Transportation Systems sells its products to original equipment ("OE") automotive and truck manufacturers (e.g., BMW, Caterpillar, Daimler, Renault, Ford, and Volkswagen), wholesalers and distributors and through the retail aftermarket.

### Economic and Other Factors

Transportation Systems operating results are principally impacted by:

- Financial strength and stability of automotive OE manufacturers;
- Global demand for automobile and truck production;
- Turbo penetration rates for new engine platforms;
- Global consumer preferences, particularly in Western Europe, for boosted diesel passenger cars;
- Degree of volatility in raw material prices, including nickel and steel;
- New automobile production rates and the impact of inventory levels of automotive OE manufacturers on demand for our products;
- Regulations mandating lower emissions and improved fuel economy;
- Consumers' ability to obtain financing for new vehicle purchases; and
- Impact of factors such as consumer confidence on automotive aftermarket demand.

### Transportation systems

	<u>2013</u>	<u>2012</u>	<u>Change</u>	<u>2011</u>	<u>Change</u>
Net sales .....	\$3,755	\$3,561	5%	\$3,859	(8)%
Cost of products and services sold .....	3,041	2,914		3,159	
Selling, general and administrative expenses .....	158	157		160	
Other .....	<u>58</u>	<u>58</u>		<u>55</u>	
Segment profit .....	<u>\$ 498</u>	<u>\$ 432</u>	15%	<u>\$ 485</u>	(11)%

<u>Factors Contributing to Year-Over-Year Change</u>	<u>2013 vs. 2012</u>		<u>2012 vs. 2011</u>	
	<u>Sales</u>	<u>Segment Profit</u>	<u>Sales</u>	<u>Segment Profit</u>
Organic growth/ Operational segment profit .....	5%	14%	(3)%	(4)%
Foreign exchange .....	0%	1%	(5)%	(7)%
Total % Change .....	<u>5%</u>	<u>15%</u>	<u>(8)%</u>	<u>(11)%</u>

### **2013 compared with 2012**

Transportation Systems sales increased by 5 percent in 2013 compared with 2012 primarily due to an increase in organic sales driven by continued strong growth from new platform launches and higher global turbo gas penetration.

Transportation Systems segment profit increased by 15 percent in 2013 compared with 2012 due to a 14 percent increase in operational segment profit and a 1 percent favorable impact from foreign exchange. The increase in operational segment profit is primarily due to increased productivity (most significantly the positive impacts from material productivity in Turbo Technologies and ongoing projects to drive operational improvement in the Friction Materials business), partially offset by unfavorable pricing. Cost of products and services sold totaled \$3.0 billion in 2013, an increase of \$127 million which is primarily a result of increased volume, partially offset by increased productivity.

In January 2014, the Company entered into a definitive agreement to sell its Friction Materials business unit to Federal Mogul Corporation for approximately \$155 million. See Note 2 Acquisitions and Divestitures for further details.

### **2012 compared with 2011**

Transportation Systems sales decreased by 8 percent in 2012 compared with the 2011 primarily due to an unfavorable impact from foreign exchange of 5 percent and a decrease in organic sales of 3 percent. Lower sales were primarily driven by decreased light vehicle production in Europe and lower aftermarket sales partially offset by new platform launches, including higher turbo gas penetration in North America.

Transportation Systems segment profit decreased by 11 percent in 2012 compared with 2011 due to a 7 percent unfavorable impact from foreign exchange and a 4 percent decrease in operational segment profit. The decrease in operational segment profit is primarily due to decreased volume and unfavorable pricing, substantially offset by productivity (net of the impact of ongoing projects to drive operational improvement in the Friction Materials business), net of inflation. Cost of products and services sold totaled \$2.9 billion in 2012, a decrease of \$235 million which is primarily a result of foreign exchange, decreased volume and increased productivity.

### **2014 Areas of Focus**

Transportation Systems primary areas of focus in 2014 include:

- Sustaining superior turbocharger technology through successful platform launches;
- Maintaining the high quality of current products while executing new product introductions;
- Increasing global penetration and share of diesel and gasoline turbocharger OEM demand;
- Reducing manufacturing costs through increasing plant productivity and an improving global manufacturing footprint;
- Aligning cost structure with current economic outlook, and successful execution of repositioning actions; and
- Aligning development efforts and costs with new turbo platform launch schedules.

## Repositioning and Other Charges

See Note 3 Repositioning and Other Charges of Notes to the Financial Statements for a discussion of repositioning and other charges incurred in 2013, 2012, and 2011. Our repositioning actions are expected to generate incremental pretax savings of approximately \$150 million in 2014 compared with 2013 principally from planned workforce reductions. Cash expenditures for severance and other exit costs necessary to execute our repositioning actions were \$160, \$136, and \$159 million in 2013, 2012, and 2011, respectively. Such expenditures for severance and other exit costs have been funded through operating cash flows. Cash expenditures for severance and other costs necessary to execute the remaining actions are expected to be approximately \$175 million in 2014 and will be funded through operating cash flows.

The following tables provide details of the pretax impact of total net repositioning and other charges by segment.

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>Aerospace</b>			
Net repositioning charge .....	<u>\$ 45</u>	<u>\$ (5)</u>	<u>\$ 29</u>
<b>Automation and Control Solutions</b>			
Net repositioning charge .....	\$ 90	\$ 18	\$191
Other.....	3	—	—
	<u>\$ 93</u>	<u>\$ 18</u>	<u>\$191</u>
<b>Performance Materials and Technologies</b>			
Net repositioning charge .....	<u>\$ 31</u>	<u>\$ 12</u>	<u>\$ 41</u>
<b>Transportation Systems</b>			
Net repositioning charge .....	\$ 26	\$ 28	\$ 82
Asbestos related litigation charges, net of insurance .	164	169	146
	<u>\$190</u>	<u>\$197</u>	<u>\$228</u>
<b>Corporate</b>			
Net repositioning charge .....	\$ 9	\$ —	\$ 11
Asbestos related litigation charges, net of insurance .	17	(13)	3
Probable and reasonably estimable environmental liabilities.....	272	234	240
Other.....	6	—	—
	<u>\$304</u>	<u>\$221</u>	<u>\$254</u>

## LIQUIDITY AND CAPITAL RESOURCES

The Company continues to manage its businesses to maximize operating cash flows as the primary source of liquidity. In addition to our available cash and operating cash flows, additional sources of liquidity include committed credit lines, short-term debt from the commercial paper market, long-term borrowings, and access to the public debt and equity markets, as well as the ability to sell trade accounts receivables. We continue to balance our cash and financing uses through investment in our existing core businesses, acquisition activity, share repurchases and dividends.

### Cash Flow Summary

Our cash flows from operating, investing and financing activities, as reflected in the Consolidated Statement of Cash Flows for the years ended 2013, 2012 and 2011, are summarized as follows:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Cash provided by (used for):			
Operating activities.....	\$ 4,335	\$ 3,517	\$ 2,833
Investing activities.....	(1,959)	(1,428)	(611)
Financing activities.....	(433)	(1,206)	(1,114)
Effect of exchange rate changes on cash.....	(155)	53	(60)
Net increase in cash and cash equivalents.....	<u>\$ 1,788</u>	<u>\$ 936</u>	<u>\$ 1,048</u>

### 2013 compared with 2012

Cash provided by operating activities increased by \$818 million during 2013 compared with 2012 primarily due to (i) reduced cash contributions to our pension plans of \$883 million, (ii) a \$447 million increase of net income before the non-cash pension mark-to-market adjustment, (iii) a \$135 million favorable impact from working capital (driven by improved accounts payable performance and inventory, partially offset by higher receivables primarily due to sales growth and timing of sales), partially offset by higher cash tax payments of approximately \$352 million and a \$260 million increase in net payments for repositioning and other charges (most significantly the NARCO Trust establishment payments of \$164 million).

Cash used for investing activities increased by \$531 million during 2013 compared with 2012 primarily due to an increase in cash paid for acquisitions of \$695 million (most significantly Intermec and RAE), partially offset by an increase of approximately \$190 million in settlement receipts of foreign currency exchange contracts used as economic hedges on certain non-functional currency denominated monetary assets and liabilities.

Cash used for financing activities decreased by \$773 million during 2013 compared to 2012 primarily due to an increase in the net proceeds from debt issuances of \$1,462 million, partially offset by an increase in net repurchases of common stock of \$651 million and an increase in cash dividends paid of \$142 million.

### 2012 compared with 2011

Cash provided by operating activities increased by \$684 million during 2012 compared with 2011 primarily due to reduced cash contributions to our pension plans of \$706 million and a \$342 million increase of net income before the non-cash pension mark-to-market adjustment, partially offset by higher cash tax payments of approximately \$340 million.

Cash used for investing activities increased by \$817 million during 2012 compared with 2011 primarily due to (i) a decrease in proceeds from sales of businesses of \$1,135 million (most significantly the divestiture of the Consumer Products Group business and the automotive on-board sensor products business within our Automation and Control Solutions segment in 2011), (ii) a net \$117 million increase in investments (primarily short-term marketable securities), and (iii) an increase in expenditures for property, plant and equipment of \$86 million, partially offset by a decrease in cash paid for acquisitions of \$535 million.

Cash used for financing activities increased by \$92 million during 2012 compared with 2011 primarily due to a decrease in the net proceeds from debt issuances of \$825 million and an increase in dividends paid of \$120 million, partially offset by a decrease of \$806 million in net repurchases of common stock and a decrease of \$33 million in the payment of debt assumed with acquisitions.

## Liquidity

Each of our businesses is focused on implementing strategies to increase operating cash flows through revenue growth, margin expansion and improved working capital turnover. Considering the current economic environment in which each of the businesses operate and their business plans and strategies, including the focus on growth, cost reduction and productivity initiatives, the Company believes that cash balances and operating cash flows are the principal source of liquidity. In addition to the available cash and operating cash flows, additional sources of liquidity include committed credit lines, short-term debt from the commercial paper markets, long-term borrowings, and access to the public debt and equity markets, as well as the ability to sell trade accounts receivables. At December 31, 2013, a substantial portion of the Company's cash and cash equivalents were held by foreign subsidiaries. If the amounts held outside of the U.S. were to be repatriated, under current law, they would be subject to U.S. federal income taxes, less applicable foreign tax credits. However, our intent is to permanently reinvest these funds outside of the U.S. It is not practicable to estimate the amount of tax that might be payable if some or all of such earnings were to be repatriated, and the amount of foreign tax credits that would be available to reduce or eliminate the resulting U.S. income tax liability.

We monitor the third-party depository institutions that hold our cash and cash equivalents on a daily basis. Our emphasis is primarily on safety of principal and secondarily on maximizing yield on those funds. We diversify our cash and cash equivalents among counterparties to minimize exposure to any one of these entities.

Global economic conditions or a tightening of credit markets could adversely affect our customers' or suppliers' ability to obtain financing, particularly in our long-cycle businesses and airline, automotive and refining/petrochemical end markets. Customer or supplier bankruptcies, delays in their ability to obtain financing, or the unavailability of financing could adversely affect our cash flow or results of operations. To date we have not experienced material impacts from customer or supplier bankruptcy or liquidity issues. We continue to monitor and take measures to limit our exposure.

A source of liquidity is our ability to issue short-term debt in the commercial paper market. Commercial paper notes are sold at a discount and have a maturity of not more than 365 days from date of issuance. Borrowings under the commercial paper program are available for general corporate purposes as well as for financing acquisitions. There was \$1,299 million of commercial paper outstanding at December 31, 2013.

Our ability to access the commercial paper market, and the related cost of these borrowings, is affected by the strength of our credit rating and market conditions. Our credit ratings are periodically reviewed by the major independent debt-rating agencies. As of December 31, 2013, Standard and Poor's (S&P), Fitch, and Moody's have ratings on our long-term debt of A, A and A2 respectively, and short-term debt of A-1, F1 and P1 respectively. S&P, Fitch and Moody's have Honeywell's rating outlook as "stable". To date, the Company has not experienced any limitations in our ability to access these sources of liquidity.

We also have a current shelf registration statement filed with the Securities and Exchange Commission under which we may issue additional debt securities, common stock and preferred stock that may be offered in one or more offerings on terms to be determined at the time of the offering. Net proceeds of any offering would be used for general corporate purposes, including repayment of existing indebtedness, capital expenditures and acquisitions.

As a source of liquidity, we sell interests in designated pools of trade accounts receivables to third parties. As of December 31, 2013 and 2012, none of the receivables in the designated pools had been sold to third parties. When we sell receivables, they are over-collateralized and we retain a subordinated interest in the pool of receivables representing that over-collateralization as well as an undivided interest in the balance of the receivables pools. The terms of the trade accounts receivable

program permit the repurchase of receivables from the third parties at our discretion, providing us with an additional source of revolving credit. As a result, program receivables remain on the Company's balance sheet with a corresponding amount recorded as Short-term borrowings.

In March 2013, the Company repaid \$600 million of its 4.25 percent notes.

In November 2013, the Company issued \$300 million 3.35 percent Senior Notes due 2023 and \$700 million Floating Rate Senior Notes due 2015 (collectively, the "Notes"). The Notes are senior unsecured and unsubordinated obligations of Honeywell and rank equally with all of Honeywell's existing and future senior unsecured debt and senior to all of Honeywell's subordinated debt. The offering resulted in gross proceeds of \$1 billion, offset by \$7 million in discount and closing costs related to the offering.

On December 10, 2013, the Company entered into a \$4 billion Amended and Restated Five Year Credit Agreement ("Credit Agreement") with a syndicate of banks. Commitments under the Credit Agreement can be increased pursuant to the terms of the Credit Agreement to an aggregate amount not to exceed \$4.5 billion. The Credit Agreement contains a \$700 million sublimit for the issuance of letters of credit. The Credit Agreement is maintained for general corporate purposes and amends and restates the previous \$3 billion five year credit agreement dated April 2, 2012 ("Prior Agreement"). There have been no borrowings under the Credit Agreement or the Prior Agreement.

During 2013, the Company repurchased \$1,073 million of outstanding shares to offset the dilutive impact of employee stock based compensation plans, including option exercises, restricted unit vesting and matching contributions under our savings plans (see Part II, Item 5 for share repurchases in the fourth quarter of 2013). In December 2013, the Board of Directors authorized the repurchase of up to a total of \$5 billion of Honeywell common stock.

On June 3, 2013, the Company acquired RAE, a global manufacturer of fixed and portable gas and radiation detection systems, and software. The aggregate value, net of cash acquired, was \$338 million. The acquisition was funded with available cash. See Acquisitions in Note 2 to the financial statements for further discussion.

On September 17, 2013, the Company acquired 100 percent of the issued and outstanding shares of Intermec, a leading provider of mobile computing, radio frequency identification solutions and bar code, label and receipt printers for use in warehousing, supply chain, field service and manufacturing environments. Intermec was a U.S. public company that operated globally and had reported 2012 revenues of \$790 million. The aggregate value, net of cash acquired, was \$607 million. The acquisition was funded with the issuance of commercial paper. See Acquisitions in Note 2 to the financial statements for further discussion.

In January 2014, the Company entered into a definitive agreement to sell its Friction Materials business to Federal Mogul Corporation for approximately \$155 million. The transaction, subject to required regulatory approvals and applicable information and consultation requirements, is expected to close in the second half of 2014. See Divestitures in Note 2 to the financial statements for further discussion.

In 2013, we were not required to make contributions to our U.S. pension plans. During 2013, cash contributions of \$156 million were made to our non-U.S. plans to satisfy regulatory funding standards.

The NARCO Plan of Reorganization went into effect on April 30, 2013. In 2013, the Company made NARCO Trust establishment payments of \$164 million. See Asbestos Matters in Note 22 to the financial statements for further discussion of possible funding obligations in 2014 related to the NARCO Trust.

In addition to our normal operating cash requirements, our principal future cash requirements will be to fund capital expenditures, dividends, strategic acquisitions, share repurchases, employee benefit obligations, environmental remediation costs, asbestos claims, severance and exit costs related to repositioning actions and debt repayments.

Specifically, we expect our primary cash requirements in 2014 to be as follows:

- Capital expenditures—we expect to spend approximately \$1.2 billion for capital expenditures in 2014 primarily for growth, production and capacity expansion, cost reduction, maintenance, and replacement.
- Share repurchases—under the Company's share repurchase program, \$5 billion is available as of December 31, 2013 for additional share repurchases. Honeywell presently expects to repurchase outstanding shares from time to time to offset the dilutive impact of employee stock-based compensation plans, including future option exercises, restricted unit vesting and matching contributions under our savings plans. The amount and timing of future repurchases may vary depending on market conditions and the level of operating, financing and other investing activities.
- Dividends—we increased our dividend rate by 10 percent to \$.45 per share of common stock effective with the fourth quarter 2013 dividend. The Company intends to continue to pay quarterly dividends in 2014.
- Asbestos claims—we expect our cash spending for asbestos claims and our cash receipts for related insurance recoveries to be approximately \$459 and \$76 million, respectively, in 2014. See Asbestos Matters in Note 22 to the financial statements for further discussion of possible funding obligations in 2014 related to the NARCO Trust.
- Pension contributions—in 2014, we are not required to make contributions to our U.S. pension plans. We plan to make contributions of cash and/or marketable securities of approximately \$150 million (\$117 million of marketable securities were contributed in January 2014) to our non-U.S. plans to satisfy regulatory funding standards. The timing and amount of contributions to both our U.S. and non-U.S. plans may be impacted by a number of factors, including the funded status of the plans.
- Repositioning actions—we expect that cash spending for severance and other exit costs necessary to execute repositioning actions will approximate \$175 million in 2014.
- Environmental remediation costs—we expect to spend approximately \$300 million in 2014 for remedial response and voluntary clean-up costs. See Environmental Matters in Note 22 to the financial statements for additional information.

We continuously assess the relative strength of each business in our portfolio as to strategic fit, market position, profit and cash flow contribution in order to upgrade our combined portfolio and identify business units that will most benefit from increased investment. We identify acquisition candidates that will further our strategic plan and strengthen our existing core businesses. We also identify businesses that do not fit into our long-term strategic plan based on their market position, relative profitability or growth potential. These businesses are considered for potential divestiture, restructuring or other repositioning actions subject to regulatory constraints. In 2013 and 2012, we realized \$3 and \$21 million, respectively, in cash proceeds from sales of non-strategic businesses.

Based on past performance and current expectations, we believe that our operating cash flows will be sufficient to meet our future operating cash needs. Our available cash, committed credit lines, access to the public debt and equity markets as well as our ability to sell trade accounts receivables, provide additional sources of short-term and long-term liquidity to fund current operations, debt maturities, and future investment opportunities.

### **Contractual Obligations and Probable Liability Payments**

Following is a summary of our significant contractual obligations and probable liability payments at December 31, 2013:

	<u>Total(6)</u>	<u>Payments by Period</u>			<u>Thereafter</u>
		<u>2014</u>	<u>2015-2016</u>	<u>2017-2018</u>	
Long-term debt, including capitalized leases(1) .....	\$ 7,433	\$ 632	\$1,328	\$1,343	\$4,130
Interest payments on long-term debt, including capitalized leases .....	3,664	315	591	494	2,264
Minimum operating lease payments .....	1,244	313	440	227	264
Purchase obligations(2) .....	1,626	796	502	248	80
Estimated environmental liability payments(3) .....	643	304	230	80	29
Asbestos related liability payments(4) ....	1,611	461	630	401	119
Asbestos insurance recoveries(5) .....	(672)	(77)	(140)	(148)	(307)
	<u>\$15,549</u>	<u>\$2,744</u>	<u>\$3,581</u>	<u>\$2,645</u>	<u>\$6,579</u>

- (1) Assumes all long-term debt is outstanding until scheduled maturity.
- (2) Purchase obligations are entered into with various vendors in the normal course of business and are consistent with our expected requirements.
- (3) The payment amounts in the table only reflect the environmental liabilities which are probable and reasonably estimable as of December 31, 2013. See Environmental Matters in Note 22 Commitments and Contingencies of Notes to the Financial Statements for additional information.
- (4) These amounts are estimates of asbestos related cash payments for NARCO and Bendix based on our asbestos related liabilities which are probable and reasonably estimable as of December 31, 2013. We have accrued for the estimated value of future NARCO asbestos related claims expected to be asserted against the NARCO Trust through 2018. In light of the uncertainties inherent in making long-term projections and in connection with the initial operation of a 524(g) trust, as well as the stay of all NARCO asbestos claims from January 2002 until April 2013 when the NARCO Plan of Reorganization became fully effective, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018. Projecting future events is subject to many uncertainties that could cause asbestos liabilities to be higher or lower than those projected and recorded. See Asbestos Matters in Note 22 Commitments and Contingencies of Notes to the Financial Statements for additional information.
- (5) These amounts represent our insurance recoveries that are deemed probable for asbestos related liabilities as of December 31, 2013. The timing of insurance recoveries are impacted by the terms of insurance settlement agreements, as well as the documentation, review and collection process required to collect on insurance claims. Where probable insurance recoveries are not subject to definitive settlement agreements with specified payment dates, but instead are covered by insurance policies, we have assumed collection will occur beyond 2018. Projecting the timing of insurance recoveries is subject to many uncertainties that could cause the amounts collected to be higher or lower than those projected and recorded or could cause the timing of collections to be earlier or later than that projected. We reevaluate our projections concerning insurance recoveries in light of any changes or developments that would impact recoveries or the timing thereof. See Asbestos Matters in Note 22 Commitments and Contingencies of Notes to the Financial Statements for additional information.
- (6) The table excludes tax effects as well as \$729 million of uncertain tax positions. See Note 6 Income Taxes of Notes to the Financial Statements for additional information.

The table also excludes our pension and other postretirement benefits (OPEB) obligations. In 2014, we are not required to make contributions to our U.S. pension plans, however, we plan to make contributions of cash and/or marketable securities of approximately \$150 million (\$117 million of marketable securities were contributed in January 2014) to our non-U.S. plans to satisfy regulatory funding standards. The timing and amount of contributions to both our U.S. and non-U.S. plans may be impacted by a number of factors, including the funded status of the plans. Beyond 2014, the actual amounts required to be contributed are dependent upon, among other things, interest rates, underlying

asset returns and the impact of legislative or regulatory actions related to pension funding obligations. Payments due under our OPEB plans are not required to be funded in advance, but are paid as medical costs are incurred by covered retiree populations, and are principally dependent upon the future cost of retiree medical benefits under our plans. We expect our OPEB payments to approximate \$130 million in 2014 net of the benefit of approximately \$11 million from the Medicare prescription subsidy. See Note 23 to the financial statements for further discussion of our pension and OPEB plans.

The noncontrolling interest shareholder of UOP Russell LLC (formerly Thomas Russell Co.), one of our subsidiaries, has put rights that may be exercised causing us to purchase their equity interests beginning January 1, 2016 through December 31, 2016. The same interest is subject to certain call rights by the Company. As the amount paid is based on operating income performance from 2013 to 2015, the actual settlement amount may be different and has therefore been excluded from this table.

### Off-Balance Sheet Arrangements

Following is a summary of our off-balance sheet arrangements:

**Guarantees**—We have issued or are a party to the following direct and indirect guarantees at December 31, 2013:

	<b>Maximum Potential Future Payments</b>
Operating lease residual values .....	\$40
Other third parties' financing .....	5
Customer financing .....	4
	<u>\$49</u>

We do not expect that these guarantees will have a material adverse effect on our consolidated results of operations, financial position or liquidity.

In connection with the disposition of certain businesses and facilities we have indemnified the purchasers for the expected cost of remediation of environmental contamination, if any, existing on the date of disposition. Such expected costs are accrued when environmental assessments are made or remedial efforts are probable and the costs can be reasonably estimated.

### Environmental Matters

We are subject to various federal, state, local and foreign government requirements relating to the protection of the environment. We believe that, as a general matter, our policies, practices and procedures are properly designed to prevent unreasonable risk of environmental damage and personal injury and that our handling, manufacture, use and disposal of hazardous substances are in accordance with environmental and safety laws and regulations. However, mainly because of past operations and operations of predecessor companies, we, like other companies engaged in similar businesses, have incurred remedial response and voluntary cleanup costs for site contamination and are a party to lawsuits and claims associated with environmental and safety matters, including past production of products containing hazardous substances. Additional lawsuits, claims and costs involving environmental matters are likely to continue to arise in the future.

With respect to environmental matters involving site contamination, we continually conduct studies, individually or jointly, with other potentially responsible parties, to determine the feasibility of various remedial techniques to address environmental matters. It is our policy (see Note 1 to the financial statements) to record appropriate liabilities for environmental matters when remedial efforts or damage claim payments are probable and the costs can be reasonably estimated. Such liabilities are based on our best estimate of the undiscounted future costs required to complete the remedial work. The recorded liabilities are adjusted periodically as remediation efforts progress or as additional technical or legal information becomes available. Given the uncertainties regarding the status of laws, regulations, enforcement policies, the impact of other potentially responsible parties, technology and information related to individual sites, we do not believe it is possible to develop an estimate of the

range of reasonably possible environmental loss in excess of our recorded liabilities. We expect to fund expenditures for these matters from operating cash flow. The timing of cash expenditures depends on a number of factors, including the timing of litigation and settlements of remediation liability, personal injury and property damage claims, regulatory approval of cleanup projects, execution timeframe of projects, remedial techniques to be utilized and agreements with other parties.

Remedial response and voluntary cleanup costs charged against pretax earnings were \$272, \$234 and \$240 million in 2013, 2012 and 2011, respectively. At December 31, 2013 and 2012, the recorded liabilities for environmental matters was \$643 and \$654 million, respectively. In addition, in 2013 and 2012 we incurred operating costs for ongoing businesses of approximately \$88 and \$84 million, respectively, relating to compliance with environmental regulations.

Remedial response and voluntary cleanup payments were \$304, \$320 and \$270 million in 2013, 2012 and 2011, respectively, and are currently estimated to be approximately \$300 million in 2014. We expect to fund such expenditures from operating cash flow.

Although we do not currently possess sufficient information to reasonably estimate the amounts of liabilities to be recorded upon future completion of studies, litigation or settlements, and neither the timing nor the amount of the ultimate costs associated with environmental matters can be determined, they could be material to our consolidated results of operations or operating cash flows in the periods recognized or paid. However, considering our past experience and existing reserves, we do not expect that environmental matters will have a material adverse effect on our consolidated financial position.

See Note 22 Commitments and Contingencies of Notes to the Financial Statements for a discussion of our commitments and contingencies, including those related to environmental matters and toxic tort litigation.

## **Financial Instruments**

As a result of our global operating and financing activities, we are exposed to market risks from changes in interest and foreign currency exchange rates and commodity prices, which may adversely affect our operating results and financial position. We minimize our risks from interest and foreign currency exchange rate and commodity price fluctuations through our normal operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. We do not use derivative financial instruments for trading or other speculative purposes and do not use leveraged derivative financial instruments. A summary of our accounting policies for derivative financial instruments is included in Note 1 Summary of Significant Accounting Policies of Notes to the Financial Statements. We also hold investments in marketable equity securities, which exposes us to market volatility, as discussed in Note 16 Financial Instruments and Fair Value Measures of Notes to the Financial Statements.

We conduct our business on a multinational basis in a wide variety of foreign currencies. Our exposure to market risk from changes in foreign currency exchange rates arises from international financing activities between subsidiaries, foreign currency denominated monetary assets and liabilities and anticipated transactions arising from international trade. Our objective is to preserve the economic value of non-functional currency cash flows. We attempt to hedge transaction exposures with natural offsets to the fullest extent possible and, once these opportunities have been exhausted, through foreign currency forward and option agreements with third parties. Our principal currency exposures relate to the U.S. Dollar, Euro, Canadian Dollar, British Pound, Mexican Peso, Indian Rupee, Chinese Renminbi, Czech Koruna, Hong Kong Dollar, Korean Won, Singapore Dollar, Swiss Franc, United Arab Emirates Dirham, Swedish Krona, Thai Baht and Romanian Leu.

Our exposure to market risk from changes in interest rates relates primarily to our net debt and pension obligations. As described in Note 14 Long-term Debt and Credit Agreements and Note 16 Financial Instruments and Fair Value Measures of Notes to the Financial Statements, we issue both fixed and variable rate debt and use interest rate swaps to manage our exposure to interest rate movements and reduce overall borrowing costs.

Financial instruments, including derivatives, expose us to counterparty credit risk for nonperformance and to market risk related to changes in interest and foreign currency exchange rates and

commodity prices. We manage our exposure to counterparty credit risk through specific minimum credit standards, diversification of counterparties, and procedures to monitor concentrations of credit risk. Our counterparties are substantial investment and commercial banks with significant experience using such derivative instruments. We monitor the impact of market risk on the fair value and expected future cash flows of our derivative and other financial instruments considering reasonably possible changes in interest and currency exchange rates and restrict the use of derivative financial instruments to hedging activities.

The following table illustrates the potential change in fair value for interest rate sensitive instruments based on a hypothetical immediate one-percentage-point increase in interest rates across all maturities, the potential change in fair value for foreign exchange rate sensitive instruments based on a 10 percent weakening of the U.S. dollar versus local currency exchange rates across all maturities, and the potential change in fair value of contracts hedging commodity purchases based on a 20 percent decrease in the price of the underlying commodity across all maturities at December 31, 2013 and 2012.

	<u>Face or Notional Amount</u>	<u>Carrying Value(1)</u>	<u>Fair Value(1)</u>	<u>Estimated Increase (Decrease) in Fair Value(2)</u>
<b>December 31, 2013</b>				
<b>Interest Rate Sensitive Instruments</b>				
Long-term debt (including current maturities) .....	\$7,433	\$(7,433)	\$(8,066)	\$(466)
Interest rate swap agreements .....	1,700	55	55	(77)
<b>Foreign Exchange Rate Sensitive Instruments</b>				
Foreign currency exchange contracts(3).....	7,298	(7)	(7)	296
<b>Commodity Price Sensitive Instruments</b>				
Forward commodity contracts(4).....	1	—	—	—
<b>December 31, 2012</b>				
<b>Interest Rate Sensitive Instruments</b>				
Long-term debt (including current maturities) .....	\$7,020	\$(7,020)	\$(8,152)	\$(555)
Interest rate swap agreements .....	1,400	146	146	(67)
<b>Foreign Exchange Rate Sensitive Instruments</b>				
Foreign currency exchange contracts(3).....	8,506	20	20	361
<b>Commodity Price Sensitive Instruments</b>				
Forward commodity contracts(4).....	17	—	—	(3)

(1) Asset or (liability).

(2) A hypothetical immediate one percentage point decrease in interest rates across all maturities, a potential change in fair value of foreign exchange rate sensitive instruments based on a 10 percent strengthening of the U.S. dollar versus local currency exchange rates across all maturities, and a potential change in fair value of contracts hedging commodity purchases based on a 20 percent increase in the price of the underlying commodity across all maturities will result in a change in fair value equal to the inverse of the amount disclosed in the table.

(3) Changes in the fair value of foreign currency exchange contracts are offset by changes in the fair value or cash flows of underlying hedged foreign currency transactions.

(4) Changes in the fair value of forward commodity contracts are offset by changes in the cash flows of underlying hedged commodity transactions.

The above discussion of our procedures to monitor market risk and the estimated changes in fair value resulting from our sensitivity analyses are forward-looking statements of market risk assuming certain adverse market conditions occur. Actual results in the future may differ materially from these estimated results due to actual developments in the global financial markets. The methods used by us to assess and mitigate risk discussed above should not be considered projections of future events.

## CRITICAL ACCOUNTING POLICIES

The preparation of our consolidated financial statements in accordance with generally accepted accounting principles is based on the selection and application of accounting policies that require us to make significant estimates and assumptions about the effects of matters that are inherently uncertain. We consider the accounting policies discussed below to be critical to the understanding of our financial statements. Actual results could differ from our estimates and assumptions, and any such differences could be material to our consolidated financial statements.

We have discussed the selection, application and disclosure of these critical accounting policies with the Audit Committee of our Board of Directors and our Independent Registered Public Accountants. New accounting standards effective in 2013 which had a material impact on our consolidated financial statements are described in the Recent Accounting Pronouncements section in Note 1 Summary of Significant Accounting Policies of Notes to the Financial Statements.

**Contingent Liabilities**—We are subject to a number of lawsuits, investigations and claims (some of which involve substantial dollar amounts) that arise out of the conduct of our global business operations or those of previously owned entities, including matters relating to commercial transactions, government contracts, product liability (including asbestos), prior acquisitions and divestitures, employee benefit plans, intellectual property, and environmental, health and safety matters. We recognize a liability for any contingency that is probable of occurrence and reasonably estimable. We continually assess the likelihood of any adverse judgments or outcomes to our contingencies, as well as potential amounts or ranges of probable losses, and recognize a liability, if any, for these contingencies based on a careful analysis of each matter with the assistance of outside legal counsel and, if applicable, other experts. Such analysis includes making judgments concerning matters such as the costs associated with environmental matters, the outcome of negotiations, the number and cost of pending and future asbestos claims, and the impact of evidentiary requirements. Because most contingencies are resolved over long periods of time, liabilities may change in the future due to new developments (including new discovery of facts, changes in legislation and outcomes of similar cases through the judicial system), changes in assumptions or changes in our settlement strategy. For a discussion of our contingencies related to environmental, asbestos and other matters, including management's judgment applied in the recognition and measurement of specific liabilities, see Notes 1 Summary of Significant Accounting Policies and 22 Commitments and Contingencies of Notes to the Financial Statements.

**Asbestos Related Contingencies and Insurance Recoveries**—We are a defendant in personal injury actions related to products containing asbestos (refractory and friction products). We recognize a liability for any asbestos related contingency that is probable of occurrence and reasonably estimable. Regarding North American Refractories Company (NARCO) asbestos related claims, we accrued for pending claims based on terms and conditions in agreements with NARCO, its former parent company, and certain asbestos claimants, and an estimate of the unsettled claims pending as of the time NARCO filed for bankruptcy protection. We also accrued for the estimated value of future NARCO asbestos related claims expected to be asserted against the NARCO Trust through 2018 as described in Note 22 Commitments and Contingencies of Notes to the Financial Statements. In light of the inherent uncertainties in making long term projections and in connection with the initial operation of a 524(g) trust, as well as the stay of all NARCO asbestos claims from January 2002 through the effective date of the NARCO Trust on April 30, 2013, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018. Regarding Bendix asbestos related claims, we accrued for the estimated value of pending claims using average resolution values for the previous five years. We also accrued for the estimated value of future anticipated claims related to Bendix for the next five years based on historic claims filing experience and dismissal rates, disease classifications, and average resolution values in the tort system for the previous five years. In light of the uncertainties inherent in making long-term projections, as well as certain factors unique to friction product asbestos claims, we do not believe that we have a reasonable basis for estimating asbestos claims beyond the next five years. We will continue to update the resolution values used to estimate the cost of pending and future Bendix claims during the fourth quarter each year. For additional information see Note 22 Commitments and Contingencies of Notes to the Financial Statements. We continually assess the likelihood of any adverse judgments or outcomes to our contingencies, as well as potential ranges of

probable losses and recognize a liability, if any, for these contingencies based on an analysis of each individual issue with the assistance of outside legal counsel and, if applicable, other experts.

In connection with the recognition of liabilities for asbestos related matters, we record asbestos related insurance recoveries that are deemed probable. In assessing the probability of insurance recovery, we make judgments concerning insurance coverage that we believe are reasonable and consistent with our historical dealings and our knowledge of any pertinent solvency issues surrounding insurers. Our insurance is with both the domestic insurance market and the London excess market. While the substantial majority of our insurance carriers are solvent, some of our individual carriers are insolvent, which has been considered in our analysis of probable recoveries. Projecting future events is subject to various uncertainties that could cause the insurance recovery on asbestos related liabilities to be higher or lower than that projected and recorded. Given the inherent uncertainty in making future projections, we reevaluate our projections concerning our probable insurance recoveries in light of any changes to the projected liability, our recovery experience or other relevant factors that may impact future insurance recoveries. See Note 22 Commitments and Contingencies of Notes to the Financial Statements for a discussion of management’s judgments applied in the recognition and measurement of insurance recoveries for asbestos related liabilities.

**Defined Benefit Pension Plans**—We sponsor both funded and unfunded U.S. and non-U.S. defined benefit pension plans covering the majority of our employees and retirees.

We recognize net actuarial gains or losses in excess of 10 percent of the greater of the fair value of plan assets or the plans’ projected benefit obligation (the corridor) annually in the fourth quarter each year (MTM Adjustment) and, if applicable, in any quarter in which an interim remeasurement is triggered. Net actuarial gains and losses occur when the actual experience differs from any of the various assumptions used to value our pension plans or when assumptions change as they may each year. The primary factors contributing to actuarial gains and losses are changes in the discount rate used to value pension obligations as of the measurement date each year and the difference between expected and actual returns on plan assets. This accounting method results in the potential for volatile and difficult to forecast MTM Adjustments. MTM charges were \$51, \$957 and \$1,802 million in 2013, 2012 and 2011, respectively. The remaining components of pension income/expense, primarily service and interest costs and assumed return on plan assets, are recorded on a quarterly basis (Pension ongoing (income) expense).

For financial reporting purposes, net periodic pension income/expense is calculated based upon a number of actuarial assumptions, including a discount rate for plan obligations and an expected long-term rate of return on plan assets. We determine the expected long-term rate of return on plan assets utilizing historical plan asset returns over varying long-term periods combined with our expectations on future market conditions and asset mix considerations (see Note 23 Pension and Other Postretirement Benefits of Notes to the Financial Statements for details on the actual various asset classes and targeted asset allocation percentages for our pension plans). The discount rate reflects the market rate on December 31 (measurement date) for high-quality fixed-income investments with maturities corresponding to our benefit obligations and is subject to change each year. Information on all our significant actuarial assumptions is included in Note 23 Pension and Other Postretirement Benefits of Notes to the Financial Statements.

The key assumptions used in developing our 2013, 2012 and 2011 net periodic pension expense for our U.S. plans included the following:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Discount rate .....	4.06%	4.89%	5.25%
Assets:			
Expected rate of return.....	7.75%	8%	8%
Actual rate of return.....	23%	13%	—
Actual 10 year average annual compounded rate of return.....	8%	8%	6%

The discount rate can be volatile from year to year as it is determined based upon prevailing interest rates as of the measurement date. We will use a 4.89 percent discount rate in 2014, reflecting the increase in the market interest rate environment since December 31, 2012. We plan to continue to

use an expected rate of return on plan assets of 7.75 percent for 2014 as this is a long-term rate based on historical plan asset returns over varying long term periods combined with our expectations on future market conditions and the asset mix of the plan's investments.

In addition to the potential for MTM Adjustments, changes in our expected rate of return on plan assets and discount rate resulting from economic events also affects future pension ongoing (income) expense. The following table highlights the sensitivity of our U.S. pension obligations and ongoing (income) expense to changes in these assumptions, assuming all other assumptions remain constant. These estimates exclude any potential MTM Adjustment:

<u>Change in Assumption</u>	<u>Impact on 2014 Pension Ongoing Expense</u>	<u>Impact on PBO</u>
0.25 percentage point decrease in discount rate ..	Decrease \$4 million	Increase \$529 million
0.25 percentage point increase in discount rate ...	Increase \$3 million	Decrease \$512 million
0.25 percentage point decrease in expected rate of return on assets .....	Increase \$40 million	—
0.25 percentage point increase in expected rate of return on assets .....	Decrease \$40 million	—

Pension ongoing income for all of our pension plans is expected to be approximately \$230 million in 2014 compared with pension ongoing income of \$90 million in 2013. The increase in pension ongoing income in 2014 compared with 2013 results primarily from an increase in the plans' assets at December 31, 2013 compared with December 31, 2012 mainly due to strong asset returns in 2013. Also, if required, an MTM Adjustment will be recorded in the fourth quarter of 2014 in accordance with our pension accounting method as previously described. It is difficult to reliably forecast or predict whether there will be a MTM Adjustment in 2014, and if one is required what the magnitude of such adjustment will be. MTM Adjustments are primarily driven by events and circumstances beyond the control of the Company such as changes in interest rates and the performance of the financial markets.

In 2013, 2012 and 2011, we were not required to make contributions to satisfy minimum statutory funding requirements in our U.S. pension plans and did not make a contribution to our U.S. plans during 2013. However, we made voluntary contributions of \$792 and \$1,650 million to our U.S. pension plans in 2012 and 2011, respectively, primarily to improve the funded status of our plans which had been adversely impacted by relatively low discount rates and asset losses in 2011 and 2008 resulting from the poor performance of the equity markets. In 2014, we are not required to make contributions to our U.S. pension plans. We plan to make contributions of cash and/or marketable securities of approximately \$150 million (\$117 million of marketable securities were contributed in January 2014) to our non-U.S. plans to satisfy regulatory funding standards. The timing and amount of contributions to both our U.S. and non-U.S. plans may be impacted by a number of factors, including the funded status of the plans.

**Long-Lived Assets (including Tangible and Finite-Lived Intangible Assets)**—To conduct our global business operations and execute our business strategy, we acquire tangible and intangible assets, including property, plant and equipment and finite-lived intangible assets. At December 31, 2013, the net carrying amount of these long-lived assets totaled approximately \$7.1 billion. The determination of useful lives (for depreciation/amortization purposes) and whether or not these assets are impaired involves the use of accounting estimates and assumptions, changes in which could materially impact our financial condition or operating performance if actual results differ from such estimates and assumptions. We evaluate the recoverability of the carrying amount of our long-lived assets whenever events or changes in circumstances indicate that the carrying amount of a long-lived asset group may not be fully recoverable. The principal factors in considering when to perform an impairment review are as follows:

- Significant under-performance (i.e., declines in sales, earnings or cash flows) of a business or product line in relation to expectations;
- Annual operating plans or five-year strategic plans that indicate an unfavorable trend in operating performance of a business or product line;

- Significant negative industry or economic trends; or
- Significant changes or planned changes in our use of the assets.

Once it is determined that an impairment review is necessary, recoverability of assets is measured by comparing the carrying amount of the asset grouping to the estimated future undiscounted cash flows. If the carrying amount exceeds the estimated future undiscounted cash flows, the asset grouping is considered to be impaired. The impairment is then measured as the difference between the carrying amount of the asset grouping and its fair value. We endeavor to utilize the best information available to measure fair value, which is usually either market prices (if available), level 1 or level 2 of the fair value hierarchy, or an estimate of the future discounted cash flow, level 3 of the fair value hierarchy. The key estimates in our discounted cash flow analysis include expected industry growth rates, our assumptions as to volume, selling prices and costs, and the discount rate selected. As described in more detail in Note 16 Financial Instruments and Fair Value Measures of Notes to the Financial Statements, we have recorded impairment charges related to long-lived assets of \$72 million in 2013, principally related to property, plant and equipment and \$22 million in 2012, principally related to property, plant and equipment and intangible assets.

***Goodwill and Indefinite-Lived Intangible Assets Impairment Testing***—Goodwill represents the excess of acquisition costs over the fair value of the net tangible assets and identifiable intangible assets acquired in a business combination. Indefinite-lived intangible assets primarily consist of trademarks acquired in business combinations. Goodwill and indefinite-lived assets are not amortized, but are subject to impairment testing. Our goodwill and indefinite-lived intangible asset balances of \$13.0 billion and \$725 million, respectively, as of December 31, 2013, are subject to impairment testing annually as of March 31, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable. This testing compares carrying values to fair values and, when appropriate, the carrying value is reduced to fair value. In testing goodwill, the fair value of our reporting units is estimated utilizing a discounted cash flow approach utilizing cash flow forecasts in our five year strategic and annual operating plans adjusted for terminal value assumptions. This impairment test involves the use of accounting estimates and assumptions, changes in which could materially impact our financial condition or operating performance if actual results differ from such estimates and assumptions. To address this uncertainty we perform sensitivity analysis on key estimates and assumptions.

We completed our annual impairment test as of March 31, 2013 and determined that there was no impairment to our goodwill and indefinite-lived intangible assets as of that date. However, significant negative industry or economic trends, disruptions to our business, unexpected significant changes or planned changes in use of the assets, divestitures and market capitalization declines may have a negative effect on the fair values in the future.

***Income Taxes***—Deferred tax assets and liabilities are determined based on the difference between the financial statements and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Our provision for income taxes is based on domestic and international statutory income tax rates in the jurisdictions in which we operate. Significant judgment is required in determining income tax provisions as well as deferred tax asset and liability balances, including the estimation of valuation allowances and the evaluation of tax positions.

As of December 31, 2013, we recorded a net deferred tax asset of \$1,004 million that is comprised of net deductible temporary differences, net operating loss carryforwards and tax credit carryforwards that are available to reduce taxable income in future periods. We maintain a valuation allowance of \$614 million to offset a portion of this non-U.S. net deferred tax asset. The determination of the amount of valuation allowance to be provided on recorded deferred tax assets involves estimates regarding (1) the timing and amount of the reversal of taxable temporary differences, (2) expected future taxable income, and (3) the impact of tax planning strategies. A valuation allowance is established to offset any deferred tax assets if, based upon the available evidence it is more likely than not that some or all of the deferred tax asset will not be realized. In assessing the need for a valuation allowance, we consider all available positive and negative evidence, including past operating results, projections of future taxable income and the feasibility of ongoing tax planning strategies. The projections of future taxable income include a number of estimates and assumptions regarding our

volume, pricing and costs. Additionally, valuation allowances related to deferred tax assets can be impacted by changes to tax laws.

Our net deferred tax asset of \$1,004 million consists of \$19 million related to U.S. operations and \$985 million related to non-U.S. operations. The U.S. net deferred tax asset of \$19 million consists of federal and state tax credit and net operating loss carryforwards reduced by net taxable temporary differences. The non-U.S. net deferred tax asset of \$985 million consists principally of net deductible temporary differences, net operating loss, capital loss and tax credit carryforwards, (mainly in Canada, France, Luxembourg, Netherlands and the United Kingdom). We maintain a valuation allowance of \$614 million against a portion of the non-US net deferred tax assets. The valuation allowance maintained against these deferred tax assets reflects our historical experience and lower expectations of taxable income over the applicable carryforward periods. As more fully described in Note 6 to the financial statements, our valuation allowance increased by \$16 million in 2013, increased by \$7 million in 2012 and decreased by \$45 million in 2011. In the event we determine that we will not be able to realize our net deferred tax assets in the future, we will reduce such amounts through a charge to income in the period such determination is made. Conversely, if we determine that we will be able to realize net deferred tax assets in excess of the carrying amounts, we will decrease the recorded valuation allowance through a credit to income in the period that such determination is made.

Significant judgment is required in determining income tax provisions and in evaluating tax positions. We establish additional reserves for income taxes when, despite the belief that tax positions are fully supportable, there remain certain positions that do not meet the minimum recognition threshold. The approach for evaluating certain and uncertain tax positions is defined by authoritative guidance which determines when a tax position is more likely than not to be sustained upon examination by the applicable taxing authority. In the normal course of business, the Company and its subsidiaries are examined by various federal, state and foreign tax authorities. We regularly assess the potential outcomes of these examinations and any future examinations for the current or prior years in determining the adequacy of our provision for income taxes. We continually assess the likelihood and amount of potential adjustments and adjust the income tax provision, the current tax liability and deferred taxes in the period in which the facts that give rise to a change in estimate become known.

***Sales Recognition on Long-Term Contracts***—In 2013, we recognized approximately 16 percent of our total net sales using the percentage-of-completion method for long-term contracts in our Automation and Control Solutions, Aerospace and Performance Materials and Technologies segments. These long-term contracts are measured on the cost-to-cost basis for engineering-type contracts and the units-of-delivery basis for production-type contracts. Accounting for these contracts involves management judgment in estimating total contract revenue and cost. Contract revenues are largely determined by negotiated contract prices and quantities, modified by our assumptions regarding contract options, change orders, incentive and award provisions associated with technical performance and price adjustment clauses (such as inflation or index-based clauses). Contract costs are incurred over a period of time, which can be several years, and the estimation of these costs requires management judgment. Cost estimates are largely based on negotiated or estimated purchase contract terms, historical performance trends and other economic projections. Significant factors that influence these estimates include inflationary trends, technical and schedule risk, internal and subcontractor performance trends, business volume assumptions, asset utilization, and anticipated labor agreements. Revenue and cost estimates are regularly monitored and revised based on changes in circumstances. Anticipated losses on long-term contracts are recognized when such losses become evident. We maintain financial controls over the customer qualification, contract pricing and estimation processes to reduce the risk of contract losses.

## **OTHER MATTERS**

### **Litigation**

See Note 22 to the financial statements for a discussion of environmental, asbestos and other litigation matters.

**Recent Accounting Pronouncements**

See Note 1 to the financial statements for a discussion of recent accounting pronouncements.

**Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

Information relating to market risk is included in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations under the caption "Financial Instruments".

## ITEM 8. Financial Statements and Supplementary Data

### HONEYWELL INTERNATIONAL INC. CONSOLIDATED STATEMENT OF OPERATIONS

	Years Ended December 31,		
	2013	2012	2011
	(Dollars in millions, except per share amounts)		
Product sales .....	\$31,214	\$29,812	\$28,745
Service sales .....	7,841	7,853	7,784
Net sales .....	<u>39,055</u>	<u>37,665</u>	<u>36,529</u>
Costs, expenses and other			
Cost of products sold .....	23,317	22,929	23,220
Cost of services sold .....	5,047	5,362	5,336
	<u>28,364</u>	<u>28,291</u>	<u>28,556</u>
Selling, general and administrative expenses .....	5,190	5,218	5,399
Other (income) expense .....	(238)	(70)	(84)
Interest and other financial charges .....	327	351	376
	<u>33,643</u>	<u>33,790</u>	<u>34,247</u>
Income from continuing operations before taxes .....	5,412	3,875	2,282
Tax expense .....	1,450	944	417
Income from continuing operations after taxes .....	3,962	2,931	1,865
Income from discontinued operations after taxes .....	—	—	209
Net income .....	3,962	2,931	2,074
Less: Net income attributable to the noncontrolling interest .....	38	5	7
Net income attributable to Honeywell .....	<u>\$ 3,924</u>	<u>\$ 2,926</u>	<u>\$ 2,067</u>
<b>Amounts attributable to Honeywell:</b>			
Income from continuing operations less net income attributable to the noncontrolling interest .....	3,924	2,926	1,858
Income from discontinued operations .....	—	—	209
Net income attributable to Honeywell .....	<u>\$ 3,924</u>	<u>\$ 2,926</u>	<u>\$ 2,067</u>
Earnings per share of common stock—basic:			
Income from continuing operations .....	4.99	3.74	2.38
Income from discontinued operations .....	—	—	0.27
Net income .....	<u>\$ 4.99</u>	<u>\$ 3.74</u>	<u>\$ 2.65</u>
Earnings per share of common stock—assuming dilution:			
Income from continuing operations .....	4.92	3.69	2.35
Income from discontinued operations .....	—	—	0.26
Net income .....	<u>\$ 4.92</u>	<u>\$ 3.69</u>	<u>\$ 2.61</u>
Cash dividends per share of common stock .....	<u>\$ 1.68</u>	<u>\$ 1.53</u>	<u>\$ 1.37</u>

The Notes to Financial Statements are an integral part of this statement.

**HONEYWELL INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
	(Dollars in millions)		
Net income .....	\$3,962	\$2,931	\$ 2,074
Other comprehensive income (loss), net of tax			
Foreign exchange translation adjustment .....	(52)	282	(146)
Actuarial gains (losses) .....	2,064	(839)	(1,317)
Prior service credit .....	99	9	10
Prior service cost (credit) recognized during year .....	5	6	(1)
Actuarial losses recognized during year .....	61	649	1,171
Transition obligation recognized during year .....	2	2	2
Settlements and curtailments .....	(26)	(2)	(107)
Foreign exchange translation and other .....	(2)	(23)	33
Pensions and other postretirement benefit adjustments .....	2,203	(198)	(209)
Unrealized gains (losses) for the period .....	140	(6)	12
Less: reclassification adjustment for gains included in net income ..	127	—	—
Changes in fair value of available for sale investments .....	13	(6)	12
Effective portion of cash flow hedges recognized in other comprehensive income .....	(30)	14	(48)
Less: reclassification adjustment for losses included in net income .	(23)	(13)	(14)
Changes in fair value of effective cash flow hedges .....	(7)	27	(34)
Other comprehensive income (loss), net of tax .....	2,157	105	(377)
Comprehensive income .....	6,119	3,036	1,697
Less: Comprehensive income attributable to the noncontrolling interest .....	36	5	3
Comprehensive income attributable to Honeywell .....	<u>\$6,083</u>	<u>\$3,031</u>	<u>\$ 1,694</u>

The Notes to Financial Statements are an integral part of this statement.

**HONEYWELL INTERNATIONAL INC.**  
**CONSOLIDATED BALANCE SHEET**

	December 31,	
	2013	2012
	(Dollars in millions)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 6,422	\$ 4,634
Accounts, notes and other receivables .....	7,929	7,429
Inventories .....	4,293	4,235
Deferred income taxes .....	849	669
Investments and other current assets .....	1,671	631
Total current assets .....	21,164	17,598
Investments and long-term receivables .....	393	623
Property, plant and equipment—net .....	5,278	5,001
Goodwill .....	13,046	12,425
Other intangible assets—net .....	2,514	2,449
Insurance recoveries for asbestos related liabilities .....	595	663
Deferred income taxes .....	368	1,889
Other assets .....	2,077	1,205
Total assets .....	\$45,435	\$41,853
<b>LIABILITIES</b>		
Current liabilities:		
Accounts payable .....	\$ 5,174	\$ 4,736
Short-term borrowings .....	97	76
Commercial paper .....	1,299	400
Current maturities of long-term debt .....	632	625
Accrued liabilities .....	6,979	7,208
Total current liabilities .....	14,181	13,045
Long-term debt .....	6,801	6,395
Deferred income taxes .....	804	628
Postretirement benefit obligations other than pensions .....	1,019	1,365
Asbestos related liabilities .....	1,150	1,292
Other liabilities .....	3,734	5,913
Redeemable noncontrolling interest .....	167	150
<b>SHAREOWNERS' EQUITY</b>		
Capital—common stock issued .....	958	958
—additional paid-in capital .....	4,682	4,358
Common stock held in treasury, at cost .....	(9,374)	(8,801)
Accumulated other comprehensive income (loss) .....	818	(1,339)
Retained earnings .....	20,383	17,799
Total Honeywell shareowners' equity .....	17,467	12,975
Noncontrolling interest .....	112	90
Total shareowners' equity .....	17,579	13,065
Total liabilities, redeemable noncontrolling interest and shareowners' equity .....	\$45,435	\$41,853

The Notes to Financial Statements are an integral part of this statement.

**HONEYWELL INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENT OF CASH FLOWS**

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
	(Dollars in millions)		
<b>Cash flows from operating activities:</b>			
Net income .....	\$ 3,962	\$ 2,931	\$ 2,074
Less: Net income attributable to the noncontrolling interest .....	38	5	7
Net income attributable to Honeywell .....	3,924	2,926	2,067
Adjustments to reconcile net income attributable to Honeywell to net cash provided by operating activities:			
Depreciation and amortization .....	989	926	957
Loss (Gain) on sale of non-strategic businesses and assets .....	20	(5)	(362)
Gain on sale of available for sale investments .....	(195)	—	—
Repositioning and other charges .....	663	443	743
Net payments for repositioning and other charges .....	(763)	(503)	(468)
Pension and other postretirement (income) expense .....	(19)	1,065	1,823
Pension and other postretirement benefit payments .....	(298)	(1,183)	(1,883)
Stock compensation expense .....	170	170	168
Deferred income taxes .....	262	84	(331)
Excess tax benefits from share based payment arrangements .....	(132)	(56)	(42)
Other .....	308	108	289
Changes in assets and liabilities, net of the effects of acquisitions and divestitures:			
Accounts, notes and other receivables .....	(365)	(119)	(316)
Inventories .....	41	25	(310)
Other current assets .....	(421)	(78)	25
Accounts payable .....	352	(13)	527
Accrued liabilities .....	(201)	(273)	(54)
Net cash provided by operating activities .....	<u>4,335</u>	<u>3,517</u>	<u>2,833</u>
<b>Cash flows from investing activities:</b>			
Expenditures for property, plant and equipment .....	(947)	(884)	(798)
Proceeds from disposals of property, plant and equipment .....	15	5	6
Increase in investments .....	(1,220)	(702)	(380)
Decrease in investments .....	1,122	559	354
Cash paid for acquisitions, net of cash acquired .....	(1,133)	(438)	(973)
Proceeds from sales of businesses, net of fees paid .....	3	21	1,156
Other .....	201	11	24
Net cash used for investing activities .....	<u>(1,959)</u>	<u>(1,428)</u>	<u>(611)</u>
<b>Cash flows from financing activities:</b>			
Net increase (decrease) in commercial paper .....	899	(199)	300
Net increase (decrease) in short-term borrowings .....	31	22	(2)
Payment of debt assumed with acquisitions .....	—	—	(33)
Proceeds from issuance of common stock .....	447	342	304
Proceeds from issuance of long-term debt .....	1,063	102	1,390
Payments of long-term debt .....	(607)	(1)	(939)
Excess tax benefits from share based payment arrangements .....	132	56	42
Repurchases of common stock .....	(1,073)	(317)	(1,085)
Cash dividends paid .....	(1,353)	(1,211)	(1,091)
Other .....	28	—	—
Net cash used for financing activities .....	<u>(433)</u>	<u>(1,206)</u>	<u>(1,114)</u>
Effect of foreign exchange rate changes on cash and cash equivalents .....	(155)	53	(60)
Net increase in cash and cash equivalents .....	1,788	936	1,048
Cash and cash equivalents at beginning of period .....	4,634	3,698	2,650
Cash and cash equivalents at end of period .....	<u>\$ 6,422</u>	<u>\$ 4,634</u>	<u>\$ 3,698</u>

The Notes to Financial Statements are an integral part of this statement.

**HONEYWELL INTERNATIONAL INC.**  
**CONSOLIDATED STATEMENT OF SHAREOWNERS' EQUITY**

	Years Ended December 31,					
	2013		2012		2011	
	Shares	\$	Shares	\$	Shares	\$
	(in millions)					
<b>Common stock, par value</b> .....	957.6	958	957.6	958	957.6	958
<b>Additional paid-in capital</b>						
Beginning balance.....		4,358		4,157		3,977
Issued for employee savings and option plans.....		155		22		14
Stock-based compensation expense .....		170		170		168
Other owner changes .....		(1)		9		(2)
Ending balance.....		<u>4,682</u>		<u>4,358</u>		<u>4,157</u>
<b>Treasury stock</b>						
Beginning balance.....	(174.8)	(8,801)	(182.9)	(8,948)	(174.6)	(8,299)
Reacquired stock or repurchases of common stock.....	(13.5)	(1,073)	(5.0)	(317)	(20.3)	(1,085)
Issued for employee savings and option plans.....	14.5	500	13.1	464	12.0	436
Ending balance.....	<u>(173.8)</u>	<u>(9,374)</u>	<u>(174.8)</u>	<u>(8,801)</u>	<u>(182.9)</u>	<u>(8,948)</u>
<b>Retained earnings</b>						
Beginning balance.....		17,799		16,083		15,097
Net income attributable to Honeywell.....		3,924		2,926		2,067
Dividends on common stock.....		(1,329)		(1,210)		(1,081)
Redemption value adjustment.....		(11)		—		—
Ending balance.....		<u>20,383</u>		<u>17,799</u>		<u>16,083</u>
<b>Accumulated other comprehensive income (loss)</b>						
Beginning balance.....		(1,339)		(1,444)		(1,067)
Foreign exchange translation adjustment .....		(52)		282		(146)
Pensions and other postretirement benefit adjustments.....		2,203		(198)		(209)
Changes in fair value of available for sale investments.....		13		(6)		12
Changes in fair value of effective cash flow hedges .....		(7)		27		(34)
Ending balance.....		<u>818</u>		<u>(1,339)</u>		<u>(1,444)</u>
<b>Noncontrolling interest</b>						
Beginning balance.....		90		96		121
Acquisitions.....		—		6		—
Interest sold (bought).....		—		7		(5)
Net income attributable to noncontrolling interest .....		9		2		7
Foreign exchange translation adjustment .....		(2)		—		(4)
Dividends paid.....		(16)		(21)		(23)
Contributions from noncontrolling interest holders .....		28		—		—
Other owner changes .....		3		—		—
Ending balance.....		<u>112</u>		<u>90</u>		<u>96</u>
<b>Total shareowners' equity</b> .....	<u>783.8</u>	<u>17,579</u>	<u>782.8</u>	<u>13,065</u>	<u>774.7</u>	<u>10,902</u>

The Notes to Financial Statements are an integral part of this statement.

# HONEYWELL INTERNATIONAL INC.

## NOTES TO FINANCIAL STATEMENTS

(Dollars in millions, except per share amounts)

### Note 1. Summary of Significant Accounting Policies

**Accounting Principles**—The financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America. The following is a description of Honeywell's significant accounting policies.

**Principles of Consolidation**—The consolidated financial statements include the accounts of Honeywell International Inc. and all of its subsidiaries and entities in which a controlling interest is maintained. Our consolidation policy requires equity investments that we exercise significant influence over but do not control the investee and are not the primary beneficiary of the investee's activities to be accounted for using the equity method. Investments through which we are not able to exercise significant influence over the investee and which we do not have readily determinable fair values are accounted for under the cost method. All intercompany transactions and balances are eliminated in consolidation.

The Consumer Products Group (CPG) automotive aftermarket business had historically been part of the Transportation Systems reportable segment. In accordance with generally accepted accounting principles, CPG is presented as discontinued operations in all periods presented. See Note 2 Acquisitions and Divestitures for further details.

Noncontrolling interest is included within the equity section in the Consolidated Balance Sheet. Redeemable noncontrolling interest is considered to be temporary equity and is therefore reported outside of permanent equity on the Consolidated Balance Sheet at the greater of the initial carrying amount adjusted for the noncontrolling interest's share of net income (loss) or its redemption value. We present net income attributable to Honeywell and the noncontrolling interest in the Consolidated Statement of Operations. Furthermore, we disclose comprehensive income attributable to Honeywell and the noncontrolling interest in the Consolidated Statement of Comprehensive Income.

**Cash and Cash Equivalents**—Cash and cash equivalents include cash on hand and on deposit and highly liquid, temporary cash investments with an original maturity of three months or less.

**Inventories**—Inventories are valued at the lower of cost or market using the first-in, first-out or the average cost method and the last-in, first-out (LIFO) method for certain qualifying domestic inventories.

**Investments**—Investments in affiliates over which we have a significant influence, but not a controlling interest, are accounted for using the equity method of accounting. Other investments are carried at market value, if readily determinable, or at cost. All equity investments are periodically reviewed to determine if declines in fair value below cost basis are other-than-temporary. Significant and sustained decreases in quoted market prices or a series of historic and projected operating losses by investees are strong indicators of other-than-temporary declines. If the decline in fair value is determined to be other-than-temporary, an impairment loss is recorded and the investment is written down to a new carrying value.

**Property, Plant and Equipment**—Property, plant and equipment are recorded at cost, including any asset retirement obligations, less accumulated depreciation. For financial reporting, the straight-line method of depreciation is used over the estimated useful lives of 10 to 50 years for buildings and improvements and 2 to 16 years for machinery and equipment. Recognition of the fair value of obligations associated with the retirement of tangible long-lived assets is required when there is a legal obligation to incur such costs. Upon initial recognition of a liability, the cost is capitalized as part of the related long-lived asset and depreciated over the corresponding asset's useful life. See Note 11 Property, Plant and Equipment—Net and Note 17 Other Liabilities for additional details.

**Goodwill and Indefinite-Lived Intangible Assets**—Goodwill represents the excess of acquisition costs over the fair value of tangible net assets and identifiable intangible assets of businesses acquired. Goodwill and certain other intangible assets deemed to have indefinite lives are not amortized. Intangible assets determined to have finite lives are amortized over their useful lives. Goodwill and indefinite-lived intangible assets are subject to impairment testing annually as of March

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Dollars in millions, except per share amounts)

31, or whenever events or changes in circumstances indicate that the carrying amount may not be fully recoverable. This testing compares carrying values to fair values and, when appropriate, the carrying value of these assets is reduced to fair value. We completed our annual goodwill impairment test as of March 31, 2013 and determined that there was no impairment as of that date. See Note 12 for additional details on goodwill balances.

**Other Intangible Assets with Determinable Lives**—Other intangible assets with determinable lives consist of customer lists, technology, patents and trademarks and other intangibles and are amortized over their estimated useful lives, ranging from 2 to 24 years.

**Long-Lived Assets**—We evaluate the recoverability of the carrying amount of long-lived assets (including property, plant and equipment and intangible assets with determinable lives) whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. We evaluate events or changes in circumstances based on a number of factors including operating results, business plans and forecasts, general and industry trends and, economic projections and anticipated cash flows. An impairment is assessed when the undiscounted expected future cash flows derived from an asset are less than its carrying amount. Impairment losses are measured as the amount by which the carrying value of an asset exceeds its fair value and are recognized in earnings. We also evaluate the estimated useful lives of all long-lived assets if circumstances warrant and revise such estimates based on current events.

**Sales Recognition**—Product and service sales are recognized when persuasive evidence of an arrangement exists, product delivery has occurred or services have been rendered, pricing is fixed or determinable, and collection is reasonably assured. Service sales, principally representing repair, maintenance and engineering activities in our Aerospace and Automation and Control Solutions segments, are recognized over the contractual period or as services are rendered. Sales under long-term contracts in the Aerospace, Automation and Control Solutions and Performance Materials and Technologies segments are recorded on a percentage-of-completion method measured on the cost-to-cost basis for engineering-type contracts and the units-of-delivery basis for production-type contracts. Provisions for anticipated losses on long-term contracts are recorded in full when such losses become evident. Revenues from contracts with multiple element arrangements are recognized as each element is earned based on the relative fair value of each element provided the delivered elements have value to customers on a standalone basis. Amounts allocated to each element are based on its objectively determined fair value, such as the sales price for the product or service when it is sold separately or competitor prices for similar products or services.

**Allowance for Doubtful Accounts**—We maintain allowances for doubtful accounts for estimated losses as a result of customer's inability to make required payments. We estimate anticipated losses from doubtful accounts based on days past due, as measured from the contractual due date, historical collection history and incorporate changes in economic conditions that may not be reflected in historical trends for example, customers in bankruptcy, liquidation or reorganization. Receivables are written-off against the allowance for doubtful accounts when they are determined uncollectible. Such determination includes analysis and consideration of the particular conditions of the account, including time intervals since last collection, success of outside collection agencies activity, solvency of customer and any bankruptcy proceedings.

**Environmental Expenditures**—Environmental expenditures that relate to current operations are expensed or capitalized as appropriate. Expenditures that relate to an existing condition caused by past operations, and that do not provide future benefits, are expensed as incurred. Liabilities are recorded when environmental remedial efforts or damage claim payments are probable and the costs can be reasonably estimated. Such liabilities are based on our best estimate of the undiscounted future costs required to complete the remedial work. The recorded liabilities are adjusted periodically as remediation efforts progress or as additional technical, regulatory or legal information becomes available. Given the uncertainties regarding the status of laws, regulations, enforcement policies, the

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Dollars in millions, except per share amounts)

impact of other potentially responsible parties, technology and information related to individual sites, we do not believe it is possible to develop an estimate of the range of reasonably possible environmental losses in excess of our recorded liabilities.

**Asbestos Related Contingencies and Insurance Recoveries**—Honeywell is a defendant in personal injury actions related to products containing asbestos (refractory and friction products). We recognize a liability for any asbestos related contingency that is probable of occurrence and reasonably estimable. Regarding North American Refractories Company (NARCO) asbestos related claims, we accrued for pending claims based on terms and conditions in agreements with NARCO, its former parent company, and certain asbestos claimants, and an estimate of the unsettled claims pending as of the time NARCO filed for bankruptcy protection. We also accrued for the estimated value of future NARCO asbestos related claims expected to be asserted against the NARCO Trust through 2018 as described in Note 22 Commitments and Contingencies. In light of the inherent uncertainties in making long term projections and in connection with the initial operation of a 524(g) trust, as well as the stay of all NARCO asbestos claims from January 2002 through the effective date of the NARCO Trust on April 30, 2013, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018. Regarding Bendix asbestos related claims, we accrued for the estimated value of pending claims using average resolution values for the previous five years. We also accrued for the estimated value of future anticipated claims related to Bendix for the next five years based on historic claims filing experience and dismissal rates, disease classifications, and average resolution values in the tort system for the previous five years. In light of the uncertainties inherent in making long-term projections, as well as certain factors unique to friction product asbestos claims, we do not believe that we have a reasonable basis for estimating asbestos claims beyond the next five years. We will continue to update the resolution values used to estimate the cost of pending and future Bendix claims during the fourth quarter each year. For additional information see Note 22. We continually assess the likelihood of any adverse judgments or outcomes to our contingencies, as well as potential ranges of probable losses and recognize a liability, if any, for these contingencies based on an analysis of each individual issue with the assistance of outside legal counsel and, if applicable, other experts.

In connection with the recognition of liabilities for asbestos related matters, we record asbestos related insurance recoveries that are deemed probable. In assessing the probability of insurance recovery, we make judgments concerning insurance coverage that we believe are reasonable and consistent with our historical dealings and our knowledge of any pertinent solvency issues surrounding insurers.

**Aerospace Sales Incentives**—We provide sales incentives to commercial aircraft manufacturers and airlines in connection with their selection of our aircraft equipment, predominately wheel and braking system hardware, avionics, and auxiliary power units, for installation on commercial aircraft. These incentives consist of free or deeply discounted products, credits for future purchases of product and upfront cash payments. These costs are recognized in the period incurred as cost of products sold or as a reduction to sales, as appropriate. Generally, for aircraft manufacturers, incentives are recorded when the products are delivered; for airlines, incentives are recorded when the associated aircraft are delivered by the aircraft manufacturer to the airline.

**Research and Development**—Research and development costs for company-sponsored research and development projects are expensed as incurred. Such costs are principally included in Cost of Products Sold and were \$1,804, \$1,847 and \$1,799 million in 2013, 2012 and 2011, respectively.

**Stock-Based Compensation Plans**—The principal awards issued under our stock-based compensation plans, which are described in Note 20 Stock-Based Compensation Plans, include non-qualified stock options and restricted stock units (RSUs). The cost for such awards is measured at the grant date based on the fair value of the award. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods (generally the

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vesting period of the equity award) and is included in selling, general and administrative expense in our Consolidated Statement of Operations. Forfeitures are estimated at the time of grant to recognize expense for those awards that are expected to vest and are based on our historical forfeiture rates.

**Pension Benefits**—We sponsor both funded and unfunded U.S. and non-U.S. defined benefit pension plans covering the majority of our employees and retirees. We recognize net actuarial gains or losses in excess of 10 percent of the greater of the fair value of plan assets or the plans' projected benefit obligation (the corridor) annually in the fourth quarter each year (MTM Adjustment), and, if applicable, in any quarter in which an interim remeasurement is triggered. The remaining components of pension expense, primarily service and interest costs and assumed return on plan assets, are recorded on a quarterly basis (Pension ongoing (income) expense).

**Foreign Currency Translation**—Assets and liabilities of subsidiaries operating outside the United States with a functional currency other than U.S. dollars are translated into U.S. dollars using year-end exchange rates. Sales, costs and expenses are translated at the average exchange rates in effect during the year. Foreign currency translation gains and losses are included as a component of Accumulated Other Comprehensive Income (Loss). For subsidiaries operating in highly inflationary environments, inventories and property, plant and equipment, including related expenses, are remeasured at the exchange rate in effect on the date the assets were acquired, while monetary assets and liabilities are remeasured at year-end exchange rates. Remeasurement adjustments for these subsidiaries are included in earnings.

**Derivative Financial Instruments**—As a result of our global operating and financing activities, we are exposed to market risks from changes in interest and foreign currency exchange rates and commodity prices, which may adversely affect our operating results and financial position. We minimize our risks from interest and foreign currency exchange rate and commodity price fluctuations through our normal operating and financing activities and, when deemed appropriate through the use of derivative financial instruments. Derivative financial instruments are used to manage risk and are not used for trading or other speculative purposes and we do not use leveraged derivative financial instruments. Derivative financial instruments that qualify for hedge accounting must be designated and effective as a hedge of the identified risk exposure at the inception of the contract. Accordingly, changes in fair value of the derivative contract must be highly correlated with changes in fair value of the underlying hedged item at inception of the hedge and over the life of the hedge contract.

All derivatives are recorded on the balance sheet as assets or liabilities and measured at fair value. For derivatives designated as hedges of the fair value of assets or liabilities, the changes in fair values of both the derivatives and the hedged items are recorded in current earnings. For derivatives designated as cash flow hedges, the effective portion of the changes in fair value of the derivatives are recorded in Accumulated Other Comprehensive Income (Loss) and subsequently recognized in earnings when the hedged items impact earnings. Cash flows of such derivative financial instruments are classified consistent with the underlying hedged item.

**Transfers of Financial Instruments**—Sales, transfers and securitization of financial instruments are accounted for under authoritative guidance for the transfers and servicing of financial assets and extinguishments of liabilities.

We sell interests in designated pools of trade accounts receivables to third parties. The terms of the trade accounts receivable program permit the repurchase of receivables from the third parties at our discretion. As a result, these program receivables are not accounted for as a sale and remain on the Consolidated Balance Sheet with a corresponding amount recorded as Short-term borrowings.

At times we also transfer trade and other receivables that qualify as a sale and are thus removed from the Consolidated Balance Sheet at the time they are sold. The value assigned to any subordinated interests and undivided interests retained in receivables sold is based on the relative fair

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values of the interests retained and sold. The carrying value of the retained interests approximates fair value due to the short-term nature of the collection period for the receivables.

**Income Taxes**—Deferred tax liabilities or assets reflect temporary differences between amounts of assets and liabilities for financial and tax reporting. Such amounts are adjusted, as appropriate, to reflect changes in tax rates expected to be in effect when the temporary differences reverse. A valuation allowance is established to offset any deferred tax asset if, based upon the available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. The determination of the amount of a valuation allowance to be provided on recorded deferred tax assets involves estimates regarding (1) the timing and amount of the reversal of taxable temporary differences, (2) expected future taxable income, and (3) the impact of tax planning strategies. A valuation allowance is established to offset any deferred tax assets if, based upon the available evidence it is more likely than not that some or all of the deferred tax asset will not be realized. In assessing the need for a valuation allowance, we consider all available positive and negative evidence, including past operating results, projections of future taxable income and the feasibility of ongoing tax planning strategies. The projections of future taxable income include a number of estimates and assumptions regarding our volume, pricing and costs. Additionally, valuation allowances related to deferred tax assets can be impacted by changes to tax laws.

Significant judgment is required in determining income tax provisions and in evaluating tax positions. We establish additional reserves for income taxes when, despite the belief that tax positions are fully supportable, there remain certain positions that do not meet the minimum recognition threshold. The approach for evaluating certain and uncertain tax positions is defined by the authoritative guidance which determines when a tax position is more likely than not to be sustained upon examination by the applicable taxing authority. In the normal course of business, the Company and its subsidiaries are examined by various federal, state and foreign tax authorities. We regularly assess the potential outcomes of these examinations and any future examinations for the current or prior years in determining the adequacy of our provision for income taxes. We continually assess the likelihood and amount of potential adjustments and adjust the income tax provision, the current tax liability and deferred taxes in the period in which the facts that give rise to a change in estimate become known.

**Earnings Per Share**—Basic earnings per share is based on the weighted average number of common shares outstanding. Diluted earnings per share is based on the weighted average number of common shares outstanding and all dilutive potential common shares outstanding.

**Use of Estimates**—The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts in the financial statements and related disclosures in the accompanying notes. Actual results could differ from those estimates. Estimates and assumptions are periodically reviewed and the effects of revisions are reflected in the consolidated financial statements in the period they are determined to be necessary.

**Reclassifications**—Certain prior year amounts have been reclassified to conform to the current year presentation.

**Recent Accounting Pronouncements**—Changes to accounting principles generally accepted in the United States of America (U.S. GAAP) are established by the Financial Accounting Standards Board (FASB) in the form of accounting standards updates (ASU's) to the FASB's Accounting Standards Codification.

The Company considers the applicability and impact of all ASU's. ASU's not listed below were assessed and determined to be either not applicable or are expected to have minimal impact on our consolidated financial position or results of operations.

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In May 2011, the FASB issued amendments to clarify the application of existing fair value measurements and expand existing disclosure requirements. These amendments, effective for the interim and annual periods beginning on or after December 15, 2011 (early adoption was prohibited), resulted in a common definition of fair value and common requirements for measurement of and disclosure requirements between U.S. GAAP and International Financial Reporting Standards. The implementation of the amended accounting guidance did not have a material impact on our consolidated financial position or results of operations.

In June 2011, the FASB issued amendments to disclosure requirements for presentation of comprehensive income. This guidance, effective retrospectively for the interim and annual periods beginning on or after December 15, 2011 (early adoption was permitted), required presentation of total comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued an amendment to defer the presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for annual and interim financial statements. The implementation of the amended accounting guidance did not have a material impact on our consolidated financial position or results of operations. In February 2013, the FASB issued amendments to disclosure requirements for presentation of comprehensive income. The standard required presentation (either in a single note or parenthetically on the face of the financial statements) of the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. If a component was not required to be reclassified to net income in its entirety, a cross reference to the related footnote for additional information would be required. The amendments were effective prospectively for reporting periods beginning after December 15, 2012 (early adoption was permitted). Since these amendments to accounting guidance impacted presentation and disclosure requirements only, their adoption did not have a material impact on our consolidated financial position or results of operations.

In September 2011, the FASB issued amendments to the goodwill impairment guidance which provided an option for companies to use a qualitative approach to test goodwill for impairment if certain conditions were met. The amendments were effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011 (early adoption was permitted). The implementation of the amended accounting guidance did not have a material impact on our consolidated financial position or results of operations.

In July 2012, the FASB issued amendments to the indefinite-lived intangible asset impairment guidance which provided an option for companies to use a qualitative approach to test indefinite-lived intangible assets for impairment if certain conditions were met. The amendments were effective for annual and interim indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012. The implementation of the amended accounting guidance did not have a material impact on our consolidated financial position or results of operations.

In February 2013, the FASB issued amendments to guidance for obligations resulting from joint and several liability arrangements. The amended guidance requires an entity to measure obligations resulting from joint and several liability arrangements for which the sum of (1) the amount of the obligation within the scope of this guidance is fixed at the reporting date, as the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and (2) any additional amount the reporting entity expects to pay on behalf of its co-obligors. The guidance also requires an entity to disclose the nature and amount of the obligation as well as other information about those obligations. The amendments should be applied retrospectively to all prior periods presented for obligations within the scope of guidance that exist at the beginning of an entity's fiscal year of adoption. The amendments are effective for fiscal years, and interim periods within those years, beginning after

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December 15, 2013 (early adoption is permitted). The implementation of the amended accounting guidance is not expected to have a material impact on our consolidated financial position or results of operations.

In March 2013, the FASB issued amendments to address the accounting for the cumulative translation adjustment when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity. The amendments are effective prospectively for fiscal years (and interim reporting periods within those years) beginning after December 15, 2013 (early adoption is permitted). The initial adoption has no impact on our consolidated financial position and results of operations.

In July 2013, the FASB issued amendments to allow the Federal Funds Effective Swap Rate (which is the Overnight Index Swap rate, or OIS rate, in the U.S.) to be designated as a benchmark interest rate for hedge accounting purposes under the derivatives and hedging guidance. The amendments also allowed for the use of different benchmark rates for similar hedges. The amendments were effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. The initial adoption had no impact on our consolidated financial position and results of operation.

In July 2013, the FASB issued amendments to guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The amendments require entities to present an unrecognized tax benefit netted against certain deferred tax assets when specific requirements are met. However, the amendments only affect gross versus net presentation and do not impact the calculation of the unrecognized tax benefit. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013 (early adoption is permitted). The implementation of the amended accounting guidance is not expected to have a material impact on our consolidated financial position.

**Note 2. Acquisitions and Divestitures**

**Acquisitions**—We acquired businesses for an aggregate cost (net of cash acquired) of \$1,133 million, \$438 million, and \$973 million in 2013, 2012 and 2011, respectively. For all of our acquisitions the acquired businesses were recorded at their estimated fair values at the dates of acquisition. Significant acquisitions made in these years are discussed below.

On September 17, 2013, the Company acquired 100 percent of the issued and outstanding shares of Intermec, a leading provider of mobile computing, RFID and bar code, label and receipt printers for use in warehousing, supply chain, field service and manufacturing environments. Intermec was a U.S. public company that operated globally and had reported 2012 revenues of \$790 million.

The aggregate value, net of cash acquired, was \$607 million and was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. On a preliminary basis, the Company has assigned \$257 million to identifiable intangible assets, predominantly customer relationships, existing technology and trademarks. These intangible assets are being amortized over their estimated lives which range from 4 to 15 years using straight-line and accelerated amortization methods. The excess of the purchase price over the estimated fair values of net assets acquired (approximating \$349 million), was recorded as goodwill. This goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and enter into new and profitable segments, and the expected cost synergies that will be realized through the consolidation of the acquired business within our Automation and Control Solutions segment. The goodwill is non-deductible for tax purposes.

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On June 3, 2013, the Company acquired RAE, a global manufacturer of fixed and portable gas and radiation detection systems, and software. The aggregate value, net of cash acquired, was \$338 million and was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. On a preliminary basis, the Company has assigned approximately \$102 million to identifiable intangible assets, predominantly customer relationships, existing technology and trademarks. These intangible assets are being amortized over their estimated lives which range from 3 to 15 years using straight-line and accelerated amortization methods. The excess of the purchase price over the estimated fair values of net assets acquired (approximating \$264 million), was recorded as goodwill. This goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and enter into new and profitable segments, and the expected cost synergies that will be realized through the consolidation of the acquired business within our Automation and Control Solutions segment. The goodwill is non-deductible for tax purposes.

The results of Intermec and RAE from the acquisition dates through December 31, 2013 are included in our Automation and Control Solutions segment. The results were not material to the consolidated financial statements. As of December 31, 2013, the purchase accounting for Intermec and RAE is subject to final adjustment primarily for the amounts allocated to intangible assets and goodwill, useful lives of intangible assets, for certain pre-acquisition contingencies, and for the valuation of inventory and property, plant and equipment.

On October 22, 2012, the Company acquired a 70 percent controlling interest in Thomas Russell Co., a privately-held leading provider of technology and equipment for natural gas processing and treating, for approximately \$525 million (\$368 million, net of cash acquired). Thomas Russell Co.'s results of operations have been consolidated into the Performance Materials and Technologies segment, with the noncontrolling interest portion reflected in net income attributable to the noncontrolling interest in the Consolidated Statement of Operations. During the calendar year 2016, Honeywell has the right to acquire and the noncontrolling shareholder has the right to sell to Honeywell the remaining 30 percent interest at a price based on a multiple of Thomas Russell Co.'s average annual operating income from 2013 to 2015, subject to a predetermined cap and floor. Additionally, Honeywell has the right to acquire the remaining 30 percent interest for a fixed price equivalent to the cap at any time on or before December 31, 2015. See Note 21 Redeemable Noncontrolling Interest.

The aggregate value of Thomas Russell Co. was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their consolidated estimated fair values at the acquisition date. The Company has assigned approximately \$205 million to identifiable intangible assets. The intangible assets are predominantly backlog, technology, and trademarks. These intangible assets are being amortized over their estimated lives, which range from 3 to 10 years, using both straight-line and accelerated amortization methods. The excess of the purchase price over the estimated fair values of net assets acquired (approximating \$453 million), was recorded as goodwill. This goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and serve as entry into new and profitable businesses within the Performance Materials and Technologies segment. Our interest in the acquired goodwill is deductible for tax purposes.

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The following amounts represent the final determination of the fair value of the identifiable assets acquired and liabilities assumed:

Cash .....	\$ 157
Accounts and other receivables .....	85
Other assets .....	15
Intangible assets .....	205
Deferred revenue .....	(221)
Other current liabilities .....	(18)
Net assets acquired .....	223
Goodwill .....	453
Redeemable noncontrolling interest .....	(151)
Purchase price .....	<u>\$ 525</u>

The results from the acquisition date through December 31, 2012 are included in the Performance Materials and Technologies segment and were not material to the consolidated financial statements.

In December 2011, the Company acquired King's Safetywear Limited (KSW) a leading international provider of branded safety footwear. The aggregate value, net of cash acquired, was approximately \$331 million (including the assumption of debt of \$33 million) and was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. The Company has assigned approximately \$167 million to identifiable intangible assets, predominantly trademarks, technology, and customer relationships. The definite lived intangible assets are being amortized over their estimated lives, using straight-line and accelerated amortization methods. The value assigned to trademarks of approximately \$84 million is classified as indefinite lived intangibles. The excess of the purchase price over the estimated fair values of net assets acquired (approximately \$157 million), was recorded as goodwill. This goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and serve as entry into new and profitable segments, and the expected cost synergies that will be realized through the consolidation of the acquired business into our Automation and Control Solutions segment. Their cost synergies are expected to be realized principally in the areas of selling, general and administrative expenses, material sourcing and manufacturing. This goodwill is non—deductible for tax purposes.

The results from the acquisition date through December 31, 2011 are included in the Automation and Control Solutions segment and were not material to the consolidated financial statements.

In August 2011, the Company acquired 100 percent of the issued and outstanding shares of EMS Technologies, Inc. (EMS), a leading provider of connectivity solutions for mobile networking, rugged mobile computers and satellite communications. EMS had reported 2010 revenues of approximately \$355 million.

The aggregate value, net of cash acquired, was approximately \$513 million and was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. The Company has assigned approximately \$119 million to identifiable intangible assets, of which approximately \$89 million and approximately \$30 million were recorded within the Aerospace and Automation and Control segments, respectively. The intangible assets are predominantly customer relationships, existing technology and trademarks. These intangible assets are being amortized over their estimated lives, using straight-line and accelerated amortization methods. The excess of the purchase price over the estimated fair values of net assets acquired (approximating \$314 million), was recorded as goodwill. This goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and serve as entry into new and profitable segments, and the expected cost synergies that will be realized through the consolidation of the acquired business

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into our Aerospace and Automation and Control Solutions segments. These cost synergies are expected to be realized principally in the areas of selling, general and administrative expenses, material sourcing and manufacturing. This goodwill is non-deductible for tax purposes.

The results from the acquisition date through December 31, 2011 are included in the Aerospace and Automation and Control Solutions segments and were not material to the consolidated financial statements.

In connection with all acquisitions in 2013, 2012 and 2011, the amounts recorded for transaction costs and the costs of integrating the acquired businesses into Honeywell were not material.

The proforma results for 2013, 2012 and 2011, assuming these acquisitions had been made at the beginning of the comparable prior year, would not be materially different from consolidated reported results.

**Divestitures**—In January 2014, the Company entered into a definitive agreement to sell its Friction Materials business to Federal Mogul Corporation for approximately \$155 million. The transaction, subject to required regulatory approvals and applicable information and consultation requirements, is expected to close in the second half of 2014. The Company recognized a pre-tax and after-tax loss of approximately \$28 million in the fourth quarter of 2013. The sale of Friction Materials, which has been part of the Transportation Systems segment, is consistent with the Company's strategic focus on its portfolio of differentiated global technologies.

In July 2011, the Company sold its Consumer Products Group business (CPG) to Rank Group Limited. The sale was completed for approximately \$955 million in cash proceeds, resulting in a pre-tax gain of approximately \$301 million and approximately \$178 million, net of tax. The gain was recorded in net income from discontinued operations after taxes in the Company's Consolidated Statement of Operations for the year ended December 31, 2011. The net income attributable to the noncontrolling interest for the discontinued operations is insignificant. The sale of CPG, which had been part of the Transportation Systems segment, is consistent with the Company's strategic focus on its portfolio of differentiated global technologies.

The key components of income from discontinued operations related to CPG were as of follows:

	<u>Year Ended</u> <u>December 31,</u> <u>2011</u>
Net sales .....	\$530
Costs, expenses and other .....	421
Selling, general and administrative expense .....	63
Other (income) expense .....	<u>(2)</u>
Income before taxes .....	<u>48</u>
Gain on disposal of discontinued operations .....	<u>301</u>
Net income from discontinued operations before taxes .....	<u>349</u>
Tax expense .....	<u>140</u>
Net income from discontinued operations after taxes .....	<u><u>\$209</u></u>

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**Note 3. Repositioning and Other Charges**

A summary of repositioning and other charges follows:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Severance .....	\$186	\$ 91	\$246
Asset impairments .....	23	12	86
Exit costs .....	22	16	48
Reserve adjustments .....	<u>(30)</u>	<u>(66)</u>	<u>(26)</u>
Total net repositioning charge .....	<u>201</u>	<u>53</u>	<u>354</u>
Asbestos related litigation charges, net of insurance .....	181	156	149
Probable and reasonably estimable environmental liabilities .....	272	234	240
Other .....	<u>9</u>	<u>—</u>	<u>—</u>
Total net repositioning and other charges .....	<u>\$663</u>	<u>\$443</u>	<u>\$743</u>

The following table summarizes the pretax distribution of total net repositioning and other charges by income statement classification:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Cost of products and services sold .....	\$566	\$428	\$646
Selling, general and administrative expenses .....	<u>97</u>	<u>15</u>	<u>97</u>
	<u>\$663</u>	<u>\$443</u>	<u>\$743</u>

The following table summarizes the pretax impact of total net repositioning and other charges by segment:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Aerospace .....	\$ 45	\$ (5)	\$ 29
Automation and Control Solutions .....	93	18	191
Performance Materials and Technologies .....	31	12	41
Transportation Systems .....	190	197	228
Corporate .....	<u>304</u>	<u>221</u>	<u>254</u>
	<u>\$663</u>	<u>\$443</u>	<u>\$743</u>

In 2013, we recognized repositioning charges totaling \$231 million including severance costs of \$186 million related to workforce reductions of 3,081 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives, achieving acquisition-related synergies in our Automation and Control Solutions segment, outsourcing of non-core components in our Aerospace and Transportation Systems segments, the shutdown of a manufacturing facility in our Performance Materials and Technologies segment, and factory transitions in our Automation and Control Solutions segment to more cost-effective locations. The repositioning charges include asset impairments of \$23 million primarily related to manufacturing plant and equipment associated with the shutdown of a manufacturing facility in our Performance Materials and Technologies segment. The repositioning charges also includes exit costs of \$22 million primarily related to closure obligations associated with the shutdown of manufacturing facilities and costs for early termination of lease contracts. Also, \$30 million of previously established accruals, primarily for severance, in our Automation and Control Solutions and Performance Materials and Technologies segments were returned to income in 2013 due to changes in the scope of previously announced

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repositioning actions, lower than expected costs in completing the exit of a product line and fewer employee severance actions caused by higher attrition than originally planned associated with prior severance programs.

In 2012, we recognized repositioning charges totaling \$119 million including severance costs of \$91 million related to workforce reductions of 2,204 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to the planned shutdown of a manufacturing facility in our Transportation Systems segment, the exit from a product line in our Performance Materials and Technologies segment, and cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. The repositioning charge also included asset impairments of \$12 million principally related to manufacturing plant and equipment associated with the exit of a product line in our Performance Materials and Technologies segment. The repositioning charge also included exit costs of \$16 million principally related to closure obligations associated with the planned shutdown of a manufacturing facility in our Transportation Systems segment and exit from a product line in our Performance Materials and Technologies segment. Also, \$66 million of previously established accruals, primarily for severance, in our Automation and Control Solutions, Aerospace and Performance Materials and Technologies segments were returned to income in 2012 due primarily to fewer employee severance actions caused by higher attrition than originally planned associated with prior severance programs and changes in the scope of previously announced repositioning actions.

In 2011, we recognized repositioning charges totaling \$380 million including severance costs of \$246 million related to workforce reductions of 3,188 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to the planned shutdown of a manufacturing facility in our Transportation Systems segment, cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives, factory transitions in connection with acquisition-related synergies in our Automation and Control Solutions and Aerospace segments, the exit from and/or rationalization of certain product lines and markets in our Performance Materials and Technologies and Automation and Control Solutions segments, the consolidation of repair facilities in our Aerospace segment, and factory consolidations and/or rationalizations and organizational realignments of businesses in our Automation and Control Solutions segment. The repositioning charges included asset impairments of \$86 million principally related to the write-off of certain intangible assets in our Automation and Control Solutions segment due to a change in branding strategy and manufacturing plant and equipment associated with the planned shutdown of a manufacturing facility and the exit of a product line and a factory transition as discussed above. The repositioning charges also included exit costs of \$48 million principally for costs to terminate contracts related to the exit of a market and product line and a factory transition as discussed above. Exit costs also included closure obligations associated with the planned shutdown of a manufacturing facility and exit of a product line also as discussed above. Also, \$26 million of previously established accruals, primarily for severance, in our Aerospace and Automation and Control Solutions segments, were returned to income in 2011 due principally to fewer employee separations than originally planned associated with prior severance programs.

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The following table summarizes the status of our total repositioning reserves:

	<u>Severance Costs</u>	<u>Asset Impairments</u>	<u>Exit Costs</u>	<u>Total</u>
Balance at December 31, 2010 .....	\$ 270	\$ —	\$ 34	\$ 304
2011 charges .....	246	86	48	380
2011 usage—cash .....	(136)	—	(23)	(159)
2011 usage—noncash .....	—	(86)	—	(86)
Adjustments .....	(26)	—	—	(26)
Foreign currency translation .....	(1)	—	—	(1)
Balance at December 31, 2011 .....	<u>353</u>	<u>—</u>	<u>59</u>	<u>412</u>
2012 charges .....	91	12	16	119
2012 usage—cash .....	(113)	—	(23)	(136)
2012 usage—noncash .....	—	(12)	—	(12)
Adjustments .....	(61)	—	(5)	(66)
Foreign currency translation .....	6	—	—	6
Balance at December 31, 2012 .....	<u>276</u>	<u>—</u>	<u>47</u>	<u>323</u>
2013 charges .....	186	23	22	231
2013 usage—cash .....	(139)	—	(21)	(160)
2013 usage—noncash .....	—	(23)	—	(23)
Adjustments .....	(27)	—	(3)	(30)
Foreign currency translation .....	6	—	—	6
Balance at December 31, 2013 .....	<u>\$ 302</u>	<u>\$ —</u>	<u>\$ 45</u>	<u>\$ 347</u>

Certain repositioning projects in our Aerospace, Automation and Control Solutions and Transportation Systems segments included exit or disposal activities, the costs related to which will be recognized in future periods when the actual liability is incurred. The nature of these exit or disposal costs includes asset set-up and moving, product recertification and requalification, and employee retention, training and travel. The following table summarizes by segment, expected, incurred and remaining exit and disposal costs related to 2011 repositioning actions which we were not able to recognize at the time the actions were initiated. The exit and disposal costs related to the repositioning actions in 2013 and 2012 which we were not able to recognize at the time the actions were initiated were not significant.

<u>2011 Repositioning Actions</u>	<u>Aerospace</u>	<u>Automation and Control Solutions</u>	<u>Transportation Systems</u>	<u>Total</u>
Expected exit and disposal costs .....	\$15	\$11	\$ 7	\$33
Costs incurred during:				
Year ended December 31, 2011 .....	(1)	—	—	(1)
Year ended December 31, 2012 .....	(2)	(3)	(1)	(6)
Year ended December 31, 2013 .....	<u>(2)</u>	<u>(4)</u>	<u>(2)</u>	<u>(8)</u>
Remaining exit and disposal costs at December 31, 2013 .....	<u>\$10</u>	<u>\$ 4</u>	<u>\$ 4</u>	<u>\$18</u>

In 2013, 2012 and 2011, we recognized charges of \$272, \$234 and \$240 million, respectively, for environmental liabilities deemed probable and reasonably estimable during the year. In 2013 this included a charge of \$58 million in the fourth quarter related to Onondaga Lake in Syracuse, New York mainly reflecting updated estimates for completion of the dredging and capping components of the approved Lake remedy. In 2013, 2012 and 2011, we recognized asbestos related litigation charges, net of insurance, of \$181, \$156 and \$149 million, respectively. Environmental and Asbestos matters are

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discussed in detail in Note 22 Commitments and Contingencies of Notes to the Financial Statements. In 2013 we also recognized other charges of \$9 million related to the resolution of legal matters.

**Note 4. Other (Income) expense**

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Equity (income) loss of affiliated companies.....	\$ (36)	\$(45)	\$(51)
Gain on sale of available for sale investments .....	(195)	—	—
Loss (gain) on sale of non-strategic businesses and assets.....	20	(5)	(61)
Interest income .....	(69)	(58)	(58)
Foreign exchange.....	34	36	50
Other, net .....	8	2	36
	<u>\$(238)</u>	<u>\$(70)</u>	<u>\$(84)</u>

Gain on sale of available for sale investments for 2013 is due to \$195 million of realized gain related to the sale of marketable equity securities. These securities (B/E Aerospace common stock), designated as available for sale, were obtained in conjunction with the sale of the Consumables Solutions business in July 2008. See Note 16, Financial Instruments and Fair Value Measures for further details.

Loss on sale of non-strategic business and assets for 2013 includes a pre-tax loss of approximately \$28 million related to the pending divestiture of the Friction Materials business within our Transportation Systems segment. See Note 2, Acquisitions and Divestitures for further details.

Gain on sale of non-strategic businesses and assets for 2011 includes a \$50 million pre-tax gain, \$31 million net of tax, related to the divestiture of the automotive on-board sensor products business within our Automation and Control Solutions segment.

Other, net in 2011 includes a loss of \$29 million resulting from early redemption of debt in the first quarter of 2011. See Note 14 Long-term Debt and Credit Agreements for further details.

**Note 5. Interest and Other Financial Charges**

	<u>Years Ended December 31</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Total interest and other financial charges .....	\$346	\$369	\$389
Less—capitalized interest .....	(19)	(18)	(13)
	<u>\$327</u>	<u>\$351</u>	<u>\$376</u>

The weighted average interest rate on short-term borrowings and commercial paper outstanding at December 31, 2013 and 2012 was 0.79 percent and 1.43 percent, respectively.

**Note 6. Income Taxes**

**Income from continuing operations before taxes**

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
United States.....	\$3,002	\$1,761	\$ 318
Foreign.....	2,410	2,114	1,964
	<u>\$5,412</u>	<u>\$3,875</u>	<u>\$2,282</u>

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**Tax expense (benefit)**

	Years Ended December 31,		
	2013	2012	2011
United States .....	\$ 993	\$584	\$ 3
Foreign .....	457	360	414
	\$1,450	\$944	\$417

	Years Ended December 31,		
	2013	2012	2011
<b>Tax expense consists of</b>			
<b>Current:</b>			
United States .....	\$ 663	\$470	\$ 171
State .....	97	10	13
Foreign .....	428	380	564
	\$1,188	\$860	\$ 748
<b>Deferred:</b>			
United States .....	\$ 160	\$ 85	\$(185)
State .....	72	19	4
Foreign .....	30	(20)	(150)
	262	84	(331)
	\$1,450	\$944	\$ 417

	Years Ended December 31,		
	2013	2012	2011
<b>The U.S. statutory federal income tax rate is reconciled to our effective income tax rate as follows:</b>			
Statutory U.S. federal income tax rate .....	35.0%	35.0%	35.0%
Taxes on foreign earnings below U.S. tax rate(1) .....	(7.2)	(7.1)	(18.9)
State income taxes(1) .....	1.8	0.8	0.4
Manufacturing incentives .....	(0.9)	(1.7)	(1.8)
ESOP dividend tax benefit .....	(0.5)	(0.6)	(1.1)
Tax credits .....	(1.8)	(0.4)	(2.3)
Reserves for tax contingencies .....	0.6	(0.4)	5.2
All other items—net .....	(0.2)	(1.2)	1.8
	26.8%	24.4%	18.3%

(1) Net of changes in valuation allowance

The effective tax rate increased by 2.4 percentage points in 2013 compared to 2012. The year over year increase was primarily attributable to lower mark-to-market pension expense in the U.S. Other factors causing an increase in the effective tax rate include higher tax expense related to an increase in tax reserves and higher state tax expense. These increases in the effective tax rate were partially offset by tax benefits from retroactive law changes in the U.S. The Company's foreign effective tax rate for 2013 was 19.0 percent, an increase of approximately 2.0 percentage points compared to 2012. The year over year increase in the foreign effective tax rate was primarily attributable to higher expense related to retroactive tax law changes in Germany and additional reserves in various jurisdictions, coupled with higher earnings in higher tax rate jurisdictions. The effective tax rate was lower than the U.S. statutory rate of 35 percent primarily due to overall foreign earnings taxed at lower rates.

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The effective tax rate increased by 6.1 percentage points in 2012 compared to 2011 primarily due to a change in the mix of earnings taxed at higher rates (primarily driven by an approximate 6.1 percentage point impact from the decrease in pension mark-to-market expense), a decreased benefit from valuation allowances, a decreased benefit from the settlement of tax audits and the absence of the U.S. R&D tax credit, partially offset by a decreased expense related to tax reserves. The foreign effective tax rate was 17.0 percent, a decrease of approximately 4.1 percentage points which primarily consisted of a 10.0 percent impact related to a decrease in tax reserves, partially offset by a 5.2 percent impact from increased valuation allowances on net operating losses primarily due to a decrease in Luxembourg and French earnings available to be offset by net operating loss carry forwards and a 1.4 percent impact from tax expense related to foreign exchange. The effective tax rate was lower than the U.S. statutory rate of 35 percent primarily due to overall foreign earnings taxed at lower rates.

**Deferred tax assets (liabilities)**

Deferred income taxes represent the future tax effects of transactions which are reported in different periods for tax and financial reporting purposes. The tax effects of temporary differences and tax carryforwards which give rise to future income tax benefits and payables are as follows:

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
<b>Deferred tax assets:</b>		
Pension.....	\$ 32	\$ 1,362
Postretirement benefits other than pensions .....	499	657
Asbestos and environmental .....	437	535
Employee compensation and benefits .....	382	402
Other accruals and reserves.....	702	504
Net operating and capital losses .....	838	820
Tax credit carryforwards .....	266	333
Gross deferred tax assets .....	<u>3,156</u>	<u>4,613</u>
Valuation allowance .....	(614)	(598)
Total deferred tax assets .....	<u>\$ 2,542</u>	<u>\$ 4,015</u>
<b>Deferred tax liabilities:</b>		
Property, plant and equipment .....	\$ (654)	\$ (668)
Intangibles .....	(1,126)	(1,106)
Other asset basis differences .....	(350)	(327)
Other .....	(22)	(39)
Total deferred tax liabilities .....	<u>(2,152)</u>	<u>(2,140)</u>
Net deferred taxes .....	<u>\$ 390</u>	<u>\$ 1,875</u>

The net deferred tax assets are included as components of Current and Non-Current Deferred Income Taxes and Accrued Liabilities within the Consolidated Balance Sheet.

There were approximately \$45 million of U.S. federal tax net operating losses available for carryforward at December 31, 2013 with various expiration dates though 2032. All of these carryforwards were generated by subsidiaries prior to their acquisition. The use of pre-acquisition net operating loss carryforwards are subject to limitations imposed by Section 382 of the Internal Revenue Code. We do not anticipate that these limitations will affect the utilization of these carryforwards prior to their expiration. The Company has state tax net operating loss carryforwards of \$2.7 billion at December 31, 2013 with various expiration dates through 2034. We also have foreign net operating and capital losses of \$3.0 billion which are available to reduce future income tax payments in several countries, subject to varying expiration rules.

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There were approximately \$62 million of U.S. federal tax credits available for carryforward at December 31, 2013 with various expiration dates through 2032. All of these carryforwards were generated by subsidiaries prior to their acquisition. The use of pre-acquisition tax credit carryforwards are subject to limitations imposed by Section 382 of the Internal Revenue Code. We do not anticipate that these limitations will affect the utilization of these carryforwards prior to their expiration. We also have state tax credit carryforwards of \$46 million at December 31, 2013, including carryforwards of \$40 million with various expiration dates through 2028 and tax credits of \$6 million which are not subject to expiration. There were approximately \$173 million of tax credits available for carryforward in foreign jurisdictions, primarily in Canada, at December 31, 2013 with various expiration dates through 2032.

The valuation allowance against deferred tax assets increased by \$16 million in 2013 and increased by \$7 million and decreased by \$45 million in 2012 and 2011, respectively. The 2013 increase in the valuation allowance was primarily due to decreased earnings in France and Luxembourg. This is partially offset by a decrease in the valuation allowance in Germany and the United Kingdom. The 2012 increase in the valuation allowance was primarily due to decreased earnings in France and Luxembourg. This is partially offset by a decrease in the valuation allowance related to purchase accounting for various acquisitions and audit resolutions for various countries. The 2011 decrease in the valuation allowance was primarily due to decreased foreign net operating losses related to the Netherlands and Germany, partially offset by the increase in the valuation allowance of France, Luxembourg and Canada.

Federal income taxes have not been provided on undistributed earnings of the majority of our international subsidiaries as it is our intention to reinvest these earnings into the respective subsidiaries. At December 31, 2013 Honeywell has not provided for U.S. federal income and foreign withholding taxes on approximately \$13.5 billion of such earnings of our non-U.S. operations. It is not practicable to estimate the amount of tax that might be payable if some or all of such earnings were to be repatriated, and the amount of foreign tax credits that would be available to reduce or eliminate the resulting U.S. income tax liability.

We had \$729 million, \$722 million and \$815 million of unrecognized tax benefits as of December 31, 2013, 2012, and 2011 respectively. If recognized, \$729 million would be recorded as a component of income tax expense as of December 31, 2013. For the year ended December 31, 2013, the Company increased its unrecognized tax benefits by \$7 million due to adjustments related to our ongoing assessment of the likelihood and amount of potential outcomes of current and future examinations, partially offset by the expiration of various statute of limitations and resolutions of audits with tax authorities. For the year ended December 31, 2012, the Company decreased its unrecognized tax benefits by \$93 million due to the expiration of various statute of limitations and resolutions of audits with tax authorities, partially offset by adjustments related to our ongoing assessment of the likelihood and amount of potential outcomes of current and future examinations. The following table summarizes the activity related to our unrecognized tax benefits:

	<u>2013</u>	<u>2012</u>	<u>2011</u>
Change in unrecognized tax benefits:			
Balance at beginning of year .....	\$722	\$815	\$ 757
Gross increases related to current period tax positions .....	41	25	46
Gross increases related to prior periods tax positions .....	118	44	327
Gross decreases related to prior periods tax positions .....	(21)	(62)	(56)
Decrease related to resolutions of audits with tax authorities .....	(92)	(40)	(237)
Expiration of the statute of limitations for the assessment of taxes	(30)	(64)	(12)
Foreign currency translation .....	(9)	4	(10)
Balance at end of year .....	<u>\$729</u>	<u>\$722</u>	<u>\$ 815</u>

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Generally, our uncertain tax positions are related to tax years that remain subject to examination by the relevant tax authorities. The following table summarizes these open tax years by major jurisdiction as of December 31, 2013:

<u>Jurisdiction</u>	<u>Open Tax Year</u>	
	<u>Examination in progress</u>	<u>Examination not yet initiated</u>
United States(1).....	2001 – 2012	2007 – 2013
United Kingdom.....	N/A	2011 – 2013
Canada(1).....	2007 – 2012	2013
Germany(1).....	2004 – 2011	2010 – 2013
France.....	2000 – 2003, 2008 – 2013	2004 – 2007
Netherlands.....	2009	2010 – 2013
Australia.....	N/A	2009 – 2013
China.....	2003 – 2012	2013
India.....	2000 – 2011	2012 – 2013
Italy.....	2008 – 2012	2013

(1) Includes federal as well as state, provincial or similar local jurisdictions, as applicable.

Based on the outcome of these examinations, or as a result of the expiration of statute of limitations for specific jurisdictions, it is reasonably possible that certain unrecognized tax benefits for tax positions taken on previously filed tax returns will materially change from those recorded as liabilities for uncertain tax positions in our financial statements. In addition, the outcome of these examinations may impact the valuation of certain deferred tax assets (such as net operating losses) in future periods. Based on the number of tax years currently under audit by the relevant U.S federal, state and foreign tax authorities, the Company anticipates that several of these audits may be finalized in the foreseeable future. However, based on the status of these examinations, the protocol of finalizing audits by the relevant taxing authorities, and the possibility that the Company might challenge certain audit findings (which could include formal legal proceedings), at this time it is not possible to estimate the impact of such changes, if any, to previously recorded uncertain tax positions.

Unrecognized tax benefits for examinations in progress were \$431 million, \$443 million and \$482 million, as of December 31, 2013, 2012, and 2011, respectively. The decrease from 2012 to 2013 is primarily due to the expiration of various statute of limitations and resolutions of audits with tax authorities. The decrease from 2011 to 2012 is primarily due to the expiration of various statute of limitations and resolutions of audits with tax authorities. Estimated interest and penalties related to the underpayment of income taxes are classified as a component of Tax Expense in the Consolidated Statement of Operations and totaled \$17 million, \$37 million and \$63 million for the years ended December 31, 2013, 2012, and 2011, respectively. Accrued interest and penalties were \$301 million, \$284 million and \$247 million, as of December 31, 2013, 2012, and 2011, respectively.

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**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
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**Note 7. Earnings Per Share**

The details of the earnings per share calculations for the years ended December 31, 2013, 2012 and 2011 are as follows:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>Basic</b>			
Income from continuing operations less net income attributable to the noncontrolling interest .....	\$3,924	\$2,926	\$1,858
Income from discontinued operations .....	—	—	209
Net income attributable to Honeywell .....	<u>\$3,924</u>	<u>\$2,926</u>	<u>\$2,067</u>
Weighted average shares outstanding .....	<u>786.4</u>	<u>782.4</u>	<u>780.8</u>
Earnings per share of common stock:			
Income from continuing operations .....	\$ 4.99	\$ 3.74	\$ 2.38
Income from discontinued operations .....	—	—	0.27
Net Income attributable to Honeywell .....	<u>\$ 4.99</u>	<u>\$ 3.74</u>	<u>\$ 2.65</u>
	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
<b>Assuming Dilution</b>			
Income from continuing operations less net income attributable to the noncontrolling interest .....	\$3,924	\$2,926	\$1,858
Income from discontinued operations .....	—	—	209
Net income attributable to Honeywell .....	<u>\$3,924</u>	<u>\$2,926</u>	<u>\$2,067</u>
<b>Average Shares</b>			
Weighted average shares outstanding .....	786.4	782.4	780.8
Dilutive securities issuable—stock plans .....	<u>10.9</u>	<u>9.5</u>	<u>10.8</u>
Total weighted average diluted shares outstanding .....	<u>797.3</u>	<u>791.9</u>	<u>791.6</u>
Earnings per share of common stock—assuming dilution:			
Income from continuing operations .....	\$ 4.92	\$ 3.69	\$ 2.35
Income from discontinuing operations .....	—	—	0.26
Net income attributable to Honeywell .....	<u>\$ 4.92</u>	<u>\$ 3.69</u>	<u>\$ 2.61</u>

The diluted earnings per share calculations exclude the effect of stock options when the options' assumed proceeds exceed the average market price of the common shares during the period. In 2013, 2012, and 2011 the weighted number of stock options excluded from the computations were 2.2 million, 12.5 million, and 9.5 million, respectively. These stock options were outstanding at the end of each of the respective periods.

**Note 8. Accounts, Notes and Other Receivables**

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Trade .....	\$7,530	\$6,940
Other .....	<u>646</u>	<u>737</u>
	8,176	7,677
Less—Allowance for doubtful accounts .....	<u>(247)</u>	<u>(248)</u>
	<u>\$7,929</u>	<u>\$7,429</u>

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**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
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Trade Receivables includes \$1,609 and \$1,495 million of unbilled balances under long-term contracts as of December 31, 2013 and December 31, 2012, respectively. These amounts are billed in accordance with the terms of customer contracts to which they relate.

**Note 9. Inventories**

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Raw materials .....	\$1,121	\$1,152
Work in process .....	841	859
Finished products .....	<u>2,497</u>	<u>2,421</u>
	4,459	4,432
Reduction to LIFO cost basis .....	<u>(166)</u>	<u>(197)</u>
	<u>\$4,293</u>	<u>\$4,235</u>

Inventories valued at LIFO amounted to \$405 and \$325 million at December 31, 2013 and 2012, respectively. Had such LIFO inventories been valued at current costs, their carrying values would have been approximately \$166 and \$197 million higher at December 31, 2013 and 2012, respectively.

**Note 10. Investments and Long-Term Receivables**

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Investments .....	\$143	\$424
Long-term trade and other receivables .....	235	168
Long-term financing receivables .....	<u>15</u>	<u>31</u>
	<u>\$393</u>	<u>\$623</u>

The decline in the investments balance as of December 31, 2013 compared to December 31, 2012 is primarily due to the reclassification of available for sale securities (B/E Aerospace common stock) to Investments and Other Current Assets on the Consolidated Balance Sheet.

Long-Term Trade and Other Receivables include \$26 million and \$31 million of unbilled balances under long-term contracts as of December 31, 2013 and 2012, respectively. These amounts are billed in accordance with the terms of the customer contracts to which they relate.

The following table summarizes long term trade, financing and other receivables by segment, including current portions of these receivables and the related allowances for credit losses.

	<u>December 31,</u>
	<u>2013</u>
Aerospace .....	\$ 14
Automation and Control Solutions .....	132
Performance Materials and Technologies .....	23
Transportation Systems .....	15
Corporate .....	<u>71</u>
	<u>\$255</u>

Allowance for credit losses for the above detailed long-term trade, financing and other receivables totaled \$5 million and \$4 million as of December 31, 2013 and 2012, respectively. The receivables are evaluated for recoverability on an individual basis, including consideration of credit quality. The above detailed financing receivables are predominately with commercial and governmental counterparties of investment grade credit quality.

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
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**Note 11. Property, Plant and Equipment—Net**

	December 31,	
	2013	2012
Land and improvements .....	\$ 376	\$ 367
Machinery and equipment.....	10,437	10,023
Buildings and improvements .....	3,157	3,045
Construction in progress .....	647	592
	<u>14,617</u>	<u>14,027</u>
Less—Accumulated depreciation .....	(9,339)	(9,026)
	<u>\$ 5,278</u>	<u>\$ 5,001</u>

Depreciation expense was \$670, \$660 and \$699 million in 2013, 2012 and 2011, respectively.

**Note 12. Goodwill and Other Intangible Assets—Net**

The change in the carrying amount of goodwill for the years ended December 31, 2013 and 2012 by segment is as follows:

	December 31, 2012	Acquisitions	Currency Translation Adjustment	December 31, 2013
Aerospace.....	\$ 2,075	\$ —	\$ 1	\$ 2,076
Automation and Control Solutions .....	8,343	606	—	8,949
Performance Materials and Technologies .....	1,810	12	2	1,824
Transportation Systems .....	197	—	—	197
	<u>\$12,425</u>	<u>\$618</u>	<u>\$ 3</u>	<u>\$13,046</u>

We completed our annual impairment testing of goodwill and indefinite-lived intangibles as of March 31, 2013 and determined that there was no impairment as of that date. No matters have arisen subsequent to that date which have resulted in a change to this assessment.

	December 31, 2013			December 31, 2012		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
Determinable life intangibles:						
Patents and technology .....	\$1,438	\$ (935)	\$ 503	\$1,224	\$ (841)	\$ 383
Customer relationships .....	1,904	(749)	1,155	1,736	(625)	1,111
Trademarks.....	194	(118)	76	179	(103)	76
Other.....	294	(234)	60	311	(157)	154
	<u>3,830</u>	<u>(2,036)</u>	<u>1,794</u>	<u>3,450</u>	<u>(1,726)</u>	<u>1,724</u>
Indefinite life intangibles:						
Trademarks.....	720	—	720	725	—	725
	<u>\$4,550</u>	<u>\$(2,036)</u>	<u>\$2,514</u>	<u>\$4,175</u>	<u>\$(1,726)</u>	<u>\$2,449</u>

Intangible assets amortization expense was \$319 million, \$266 million, and \$249 million in 2013, 2012, 2011, respectively. Estimated intangible asset amortization expense for each of the next five years approximates \$261 million in 2014, \$217 million in 2015, \$193 million in 2016, \$183 million in 2017, and \$168 million in 2018.

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**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
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**Note 13. Accrued Liabilities**

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Compensation, benefit and other employee related .....	\$1,506	\$1,447
Customer advances and deferred income .....	2,172	2,127
Asbestos related liabilities .....	461	480
Repositioning .....	303	323
Product warranties and performance guarantees .....	323	375
Environmental costs .....	304	304
Income taxes .....	240	548
Accrued interest .....	100	108
Other taxes (payroll, sales, VAT etc.) .....	249	232
Insurance .....	255	192
Other (primarily operating expenses) .....	1,066	1,072
	<u>\$6,979</u>	<u>\$7,208</u>

# HONEYWELL INTERNATIONAL INC.

## NOTES TO FINANCIAL STATEMENTS

(Dollars in millions, except per share amounts)

### Note 14. Long-term Debt and Credit Agreements

	December 31,	
	2013	2012
4.25% notes due 2013 .....	\$ —	\$ 600
3.875% notes due 2014 .....	600	600
Floating rate notes due 2015 .....	700	—
5.40% notes due 2016 .....	400	400
5.30% notes due 2017 .....	400	400
5.30% notes due 2018 .....	900	900
5.00% notes due 2019 .....	900	900
4.25% notes due 2021 .....	800	800
3.35% notes due 2023 .....	300	—
5.70% notes due 2036 .....	550	550
5.70% notes due 2037 .....	600	600
5.375% notes due 2041 .....	600	600
Industrial development bond obligations, floating rate maturing at various dates through 2037 .....	35	37
6.625% debentures due 2028 .....	216	216
9.065% debentures due 2033 .....	51	51
Other (including capitalized leases), 0.6%-13.3% maturing at various dates through 2023 .....	381	366
	7,433	7,020
Less: current portion .....	(632)	(625)
	<u>\$6,801</u>	<u>\$6,395</u>

The schedule of principal payments on long-term debt is as follows:

	December 31, 2013
2014 .....	\$ 632
2015 .....	860
2016 .....	468
2017 .....	442
2018 .....	901
Thereafter .....	4,130
	7,433
Less-current portion .....	(632)
	<u>\$6,801</u>

In March 2013, the Company repaid \$600 million of its 4.25 percent notes.

In November 2013, the Company issued \$300 million 3.35 percent Senior Notes due 2023 and \$700 million Floating Rate Senior Notes due 2015 (collectively, the "Notes"). The Notes are senior unsecured and unsubordinated obligations of Honeywell and rank equally with all of Honeywell's existing and future senior unsecured debt and senior to all of Honeywell's subordinated debt. The offering resulted in gross proceeds of \$1 billion, offset by \$7 million in discount and closing costs related to the offering.

On December 10, 2013, the Company entered into a \$4 billion Amended and Restated Five Year Credit Agreement ("Credit Agreement") with a syndicate of banks. Commitments under the Credit Agreement can be increased pursuant to the terms of the Credit Agreement to an aggregate amount not to exceed \$4.5 billion. The Credit Agreement contains a \$700 million sublimit for the issuance of

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letters of credit. The Credit Agreement is maintained for general corporate purposes and amends and restates the previous \$3 billion five year credit agreement dated April 2, 2012 ("Prior Agreement"). There have been no borrowings under the Credit Agreement or the Prior Agreement.

The Credit Agreement does not restrict our ability to pay dividends and contains no financial covenants. The failure to comply with customary conditions or the occurrence of customary events of default contained in the Credit Agreement would prevent any further borrowings and would generally require the repayment of any outstanding borrowings under the Credit Agreement. Such events of default include: (a) non-payment of Credit Agreement debt, interest or fees; (b) non-compliance with the terms of the Credit Agreement covenants; (c) cross-default with other debt in certain circumstances; (d) bankruptcy or insolvency; and (e) defaults upon obligations under the Employee Retirement Income Security Act. Additionally, each of the banks has the right to terminate its commitment to lend additional funds or issue letters of credit under the Credit Agreement if any person or group acquires beneficial ownership of 30 percent or more of our voting stock, or, during any 12-month period, individuals who were directors of Honeywell at the beginning of the period cease to constitute a majority of the Board of Directors.

The Credit Agreement has substantially the same material terms and conditions as the Prior Agreement with an improvement in pricing and an extension of maturity. Loans under the Credit Agreement are required to be repaid no later than December 10, 2018, unless such date is extended pursuant to the terms of the Credit Agreement.

Revolving credit borrowings under the Credit Agreement would bear interest, at Honeywell's option, (A) (1) at a rate equal to the highest of (a) the floating base rate publicly announced by Citibank, N.A., (b) 0.5 percent above the Federal funds rate or (c) LIBOR plus 1.00 percent, plus (2) a margin based on Honeywell's credit default swap mid-rate spread and subject to a floor and a cap as set forth in the Credit Agreement (the "Applicable Margin") minus 1.00 percent, provided such margin shall not be less than zero; or (B) at a rate equal to LIBOR plus the Applicable Margin; or (C) by a competitive bidding procedure.

We have agreed to pay a commitment fee for the aggregate unused commitment for the Credit Agreement, which is subject to change, based upon a grid determined by our long term debt ratings. The Credit Agreement is not subject to termination based upon a decrease in our debt ratings or a material adverse change as defined by the Credit Agreement.

As a source of liquidity, we sell interests in designated pools of trade accounts receivables to third parties. As of December 31, 2013 and December 31, 2012, none of the receivables in the designated pools had been sold to third parties. When we sell receivables, they are over-collateralized and we retain a subordinated interest in the pool of receivables representing that over-collateralization as well as an undivided interest in the balance of the receivables pools. The terms of the trade accounts receivable program permit the repurchase of receivables from the third parties at our discretion, providing us with an additional source of revolving credit. As a result, program receivables remain on the Company's balance sheet with a corresponding amount recorded as Short-term borrowings.

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**Note 15. Lease Commitments**

Future minimum lease payments under operating leases having initial or remaining noncancellable lease terms in excess of one year are as follows:

	At December 31, 2013
2014 .....	\$ 313
2015 .....	252
2016 .....	188
2017 .....	135
2018 .....	92
Thereafter .....	264
	<b>\$1,244</b>

We have entered into agreements to lease land, equipment and buildings. Principally all our operating leases have initial terms of up to 25 years, and some contain renewal options subject to customary conditions. At any time during the terms of some of our leases, we may at our option purchase the leased assets for amounts that approximate fair value. We do not expect that any of our commitments under the lease agreements will have a material adverse effect on our consolidated results of operations, financial position or liquidity.

Rent expense was \$404, \$390 and \$386 million in 2013, 2012 and 2011, respectively.

**Note 16. Financial Instruments and Fair Value Measures**

**Credit and Market Risk**—Financial instruments, including derivatives, expose us to counterparty credit risk for nonperformance and to market risk related to changes in interest and currency exchange rates and commodity prices. We manage our exposure to counterparty credit risk through specific minimum credit standards, diversification of counterparties, and procedures to monitor concentrations of credit risk. Our counterparties in derivative transactions are substantial investment and commercial banks with significant experience using such derivative instruments. We monitor the impact of market risk on the fair value and cash flows of our derivative and other financial instruments considering reasonably possible changes in interest rates, currency exchange rates and commodity prices and restrict the use of derivative financial instruments to hedging activities.

We continually monitor the creditworthiness of our customers to which we grant credit terms in the normal course of business. The terms and conditions of our credit sales are designed to mitigate or eliminate concentrations of credit risk with any single customer. Our sales are not materially dependent on a single customer or a small group of customers.

**Foreign Currency Risk Management**—We conduct our business on a multinational basis in a wide variety of foreign currencies. Our exposure to market risk for changes in foreign currency exchange rates arises from international financing activities between subsidiaries, foreign currency denominated monetary assets and liabilities and transactions arising from international trade. Our objective is to preserve the economic value of non-functional currency denominated cash flows. We attempt to hedge transaction exposures with natural offsets to the fullest extent possible and, once these opportunities have been exhausted, through foreign currency exchange forward and option contracts with third parties.

We hedge monetary assets and liabilities denominated in non-functional currencies. Prior to conversion into U.S. dollars, these assets and liabilities are remeasured at spot exchange rates in effect on the balance sheet date. The effects of changes in spot rates are recognized in earnings and included in Other (Income) Expense. We partially hedge forecasted sales and purchases, which predominantly occur in the next twelve months and are denominated in non-functional currencies, with

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currency forward contracts. Changes in the forecasted non-functional currency cash flows due to movements in exchange rates are substantially offset by changes in the fair value of the currency forward contracts designated as hedges. Market value gains and losses on these contracts are recognized in earnings when the hedged transaction is recognized. Open foreign currency exchange forward contracts mature predominantly in the next twelve months. At December 31, 2013 and 2012, we had contracts with notional amounts of \$7,298 million and \$8,506 million, respectively, to exchange foreign currencies, principally the U.S. Dollar, Euro, Canadian Dollar, British Pound, Mexican Peso, Indian Rupee, Chinese Renminbi, Czech Koruna, Hong Kong Dollar, Korean Won, Singapore Dollar, Swiss Franc, United Arab Emirates Dirham, Swedish Krona, Thai Baht and Romanian Leu.

**Commodity Price Risk Management**—Our exposure to market risk for commodity prices can result in changes in our cost of production. We primarily mitigate our exposure to commodity price risk through the use of long-term, fixed-price contracts with our suppliers and formula price agreements with suppliers and customers. We also enter into forward commodity contracts with third parties designated as hedges of anticipated purchases of several commodities. Forward commodity contracts are marked-to-market, with the resulting gains and losses recognized in earnings when the hedged transaction is recognized. At December 31, 2013 and 2012, we had contracts with notional amounts of \$1 million and \$17 million, respectively, related to forward commodity agreements, principally base metals and natural gas.

**Interest Rate Risk Management**—We use a combination of financial instruments, including long-term, medium-term and short-term financing, variable-rate commercial paper, and interest rate swaps to manage the interest rate mix of our total debt portfolio and related overall cost of borrowing. At December 31, 2013 and 2012, interest rate swap agreements designated as fair value hedges effectively changed \$1,700 million and \$1,400 million, respectively, of fixed rate debt at rates of 3.96 and 4.09, respectively, to LIBOR based floating rate debt. Our interest rate swaps mature at various dates through 2023.

**Fair Value of Financial Instruments**—The FASB’s accounting guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The FASB’s guidance classifies the inputs used to measure fair value into the following hierarchy:

Level 1	Unadjusted quoted prices in active markets for identical assets or liabilities
Level 2	Unadjusted quoted prices in active markets for similar assets or liabilities, or  Unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or  Inputs other than quoted prices that are observable for the asset or liability
Level 3	Unobservable inputs for the asset or liability

The Company endeavors to utilize the best available information in measuring fair value. Financial and nonfinancial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following table sets forth the Company’s financial assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2013 and 2012:

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	December 31,	
	2013	2012
<b>Assets:</b>		
Foreign currency exchange contracts .....	\$ 20	\$ 52
Available for sale investments .....	826	518
Interest rate swap agreements .....	63	146
Forward commodity contracts .....	—	1
<b>Liabilities:</b>		
Foreign currency exchange contracts .....	\$ 27	\$ 32
Interest rate swap agreements .....	8	—
Forward commodity contracts .....	—	1

The foreign currency exchange contracts, interest rate swap agreements, and forward commodity contracts are valued using broker quotations, or market transactions in either the listed or over-the-counter markets. As such, these derivative instruments are classified within level 2. The Company holds investments in marketable equity securities that are designated as available for sale and are valued using quoted market prices. As such, these investments are classified within level 1. The Company also holds investments in commercial paper, certificates of deposits, and time deposits that are designated as available for sale and are valued using market transactions in over-the-counter markets. As such, these investments are classified within level 2.

The carrying value of cash and cash equivalents, trade accounts and notes receivables, payables, commercial paper and short-term borrowings contained in the Consolidated Balance Sheet approximates fair value. The following table sets forth the Company's financial assets and liabilities that were not carried at fair value:

	December 31, 2013		December 31, 2012	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Assets</b>				
Long-term receivables .....	\$ 250	\$ 245	\$ 199	\$ 200
<b>Liabilities</b>				
Long-term debt and related current maturities .....	\$7,433	\$8,066	\$7,020	\$8,152

The Company determined the fair value of the long term receivables by discounting based upon the terms of the receivable and counterparty details including credit quality. As such, the fair value of these receivables is considered level 2. The Company determined the fair value of the long-term debt and related current maturities utilizing transactions in the listed markets for identical or similar liabilities. As such, the fair value of the long-term debt and related current maturities is considered level 2 as well.

At December 31, 2013, the Company had nonfinancial assets, principally property, plant and equipment, with a net book value of \$244 million, which were accounted for at fair value on a nonrecurring basis. These assets were tested for impairment and based on the fair value of these assets the Company recognized losses of \$72 million in the year ended December 31, 2013, primarily in connection with our repositioning actions (see Note 3 Repositioning and Other Charges) and the pending divestiture of the Friction Materials business within our Transportation Systems segment. At December 31, 2012, the Company had nonfinancial assets, principally property, plant and equipment and intangible assets, with a net book value of \$22 million, which were accounted for at fair value on a nonrecurring basis. These assets were tested for impairment and based on the fair value of these assets the Company recognized losses of \$22 million in the year ended December 31, 2012, primarily in connection with our repositioning actions (see Note 3 Repositioning and Other Charges). The Company has determined that the fair value measurements of these nonfinancial assets are level 3 in the fair value hierarchy. The Company utilizes the market, income or cost approaches or a combination

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of these valuation techniques for its non-recurring level 3 fair value measures. Inputs to such measures include observable market data obtained from independent sources such as broker quotes and recent market transactions for similar assets. It is the Company's policy to maximize the use of observable inputs in the measurement of fair value or non-recurring level 3 measurements. To the extent observable inputs are not available the Company utilizes unobservable inputs based upon the assumptions market participants would use in valuing the asset. Examples of utilized unobservable inputs are future cash flows, long term growth rates and applicable discount rates.

We enter into transactions that are subject to arrangements designed to provide for netting of offsetting obligations in the event of the insolvency or default of a counterparty. However, we have not elected to offset multiple contracts with a single counterparty, therefore the fair value of the derivative instruments in a loss position is not offset against the fair value of derivative instruments in a gain position. The derivatives utilized for risk management purposes as detailed above are included on the Consolidated Balance Sheet and impacted the Statement of Operations as follows:

Fair value of derivatives classified as assets consist of the following:

<u>Designated as a Hedge</u>	<u>Balance Sheet Classification</u>	<u>December 31,</u>	
		<u>2013</u>	<u>2012</u>
Foreign currency exchange contracts .....	Accounts, notes, and other receivables .....	\$16	\$ 37
Interest rate swap agreements .....	Other assets .....	63	146
Forward commodity contracts .....	Accounts, notes, and other receivables .....	—	1

<u>Not Designated as a Hedge</u>	<u>Balance Sheet Classification</u>	<u>December 31,</u>	
		<u>2013</u>	<u>2012</u>
Foreign currency exchange contracts .....	Accounts, notes, and other receivables .....	\$4	\$15

Fair value of derivatives classified as liabilities consist of the following:

<u>Designated as a Hedge</u>	<u>Balance Sheet Classification</u>	<u>December 31,</u>	
		<u>2013</u>	<u>2012</u>
Foreign currency exchange contracts .....	Accrued liabilities .....	\$23	\$29
Interest rate swap agreements .....	Accrued liabilities .....	8	—
Forward commodity contracts .....	Accrued liabilities .....	—	1

<u>Not Designated as a Hedge</u>	<u>Balance Sheet Classification</u>	<u>December 31,</u>	
		<u>2013</u>	<u>2012</u>
Foreign currency exchange contracts .....	Accrued liabilities .....	\$4	\$3

Gains (losses) recognized in other comprehensive income (effective portions) consist of the following:

<u>Designated Cash Flow Hedge</u>	<u>Years Ended</u>	
	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Foreign currency exchange contracts..	\$(37)	\$31
Forward commodity contracts .....	(1)	(8)

Gains (losses) reclassified from AOCI to income consist of the following:

<u>Designated Cash Flow Hedge</u>	<u>Income Statement Location</u>	<u>Years Ended</u>	
		<u>December 31,</u>	
		<u>2013</u>	<u>2012</u>
Foreign currency exchange contracts .....	Product sales.....	\$ (7)	\$ (7)
	Cost of products sold .....	(4)	23
	Sales & general administrative .....	(11)	(12)
Forward commodity contracts .....	Cost of products sold .....	\$ (1)	\$(17)

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Ineffective portions of commodity derivative instruments designated in cash flow hedge relationships were insignificant in the years ended December 31, 2013 and 2012 and are classified within cost of products sold. Foreign currency exchange contracts in cash flow hedge relationships qualify as critical matched terms hedge relationships and as a result have no ineffectiveness.

Interest rate swap agreements are designated as hedge relationships with gains or (losses) on the derivative recognized in Interest and other financial charges offsetting the gains and losses on the underlying debt being hedged. Losses on interest rate swap agreements recognized in earnings were \$91 million in the year ended December 31, 2013. Gains on interest rate swap agreements recognized in earnings were \$12 million in the year ended 2012. Gains and losses are fully offset by losses and gains on the underlying debt being hedged.

We also economically hedge our exposure to changes in foreign exchange rates principally with forward contracts. These contracts are marked-to-market with the resulting gains and losses recognized in earnings offsetting the gains and losses on the non-functional currency denominated monetary assets and liabilities being hedged. We recognized \$162 million and \$20 million of income, in Other (Income) Expense for the years ended December 31, 2013 and 2012, respectively. See Note 4 Other (Income) Expense for further details of the net impact of these economic foreign currency hedges.

**Note 17. Other Liabilities**

	Years Ended December 31,	
	2013	2012
Pension and other employee related .....	\$1,756	\$4,440
Environmental.....	339	350
Income taxes .....	952	550
Insurance.....	241	273
Asset retirement obligations(1).....	68	71
Deferred income .....	44	47
Other.....	334	182
	<u>\$3,734</u>	<u>\$5,913</u>

(1) Asset retirement obligations primarily relate to costs associated with the future retirement of nuclear fuel conversion facilities in our Performance Materials and Technologies segment and the future retirement of facilities in our Automation and Control Solutions segment.

A reconciliation of our liability for asset retirement obligations for the year ended December 31, 2013, is as follows:

	2013	2012
Change in asset retirement obligations:		
Balance at beginning of year .....	\$71	\$74
Liabilities settled .....	(5)	(8)
Adjustments.....	—	3
Accretion expense.....	2	2
Balance at end of year .....	<u>\$68</u>	<u>\$71</u>

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**Note 18. Capital Stock**

We are authorized to issue up to 2,000,000,000 shares of common stock, with a par value of \$1. Common shareowners are entitled to receive such dividends as may be declared by the Board, are entitled to one vote per share, and are entitled, in the event of liquidation, to share ratably in all the assets of Honeywell which are available for distribution to the common shareowners. Common shareowners do not have preemptive or conversion rights. Shares of common stock issued and outstanding or held in the treasury are not liable to further calls or assessments. There are no restrictions on us relative to dividends or the repurchase or redemption of common stock.

In December 2013 the Board of Directors authorized the repurchase of up to a total of \$5 billion of Honeywell common stock, \$5 billion remained available as of December 31, 2013 for additional share repurchases.

We purchased a total of approximately 13.5 million and 5 million shares of our common stock in 2013 and 2012, for \$1,073 and \$317 million, respectively.

We are authorized to issue up to 40,000,000 shares of preferred stock, without par value, and can determine the number of shares of each series, and the rights, preferences and limitations of each series. At December 31, 2013, there was no preferred stock outstanding.

**Note 19. Accumulated Other Comprehensive Income (Loss)**

Total accumulated other comprehensive income (loss) is included in the Consolidated Statement of Shareowners' Equity. Comprehensive Income (Loss) attributable to noncontrolling interest consisted predominantly of net income. The changes in Accumulated Other Comprehensive Income (Loss) are as follows:

	<u>Pretax</u>	<u>Tax</u>	<u>After Tax</u>
<b>Year Ended December 31, 2013</b>			
Foreign exchange translation adjustment.....	\$ (52)	\$ —	\$ (52)
Pensions and other postretirement benefit adjustments.....	3,514	(1,311)	2,203
Changes in fair value of available for sale investments.....	30	(17)	13
Changes in fair value of effective cash flow hedges.....	(14)	7	(7)
	<u>\$3,478</u>	<u>\$(1,321)</u>	<u>\$2,157</u>
<b>Year Ended December 31, 2012</b>			
Foreign exchange translation adjustment.....	\$ 282	\$ —	\$ 282
Pensions and other postretirement benefit adjustments.....	(285)	87	(198)
Changes in fair value of available for sale investments.....	54	(60)	(6)
Changes in fair value of effective cash flow hedges.....	35	(8)	27
	<u>\$ 86</u>	<u>\$ 19</u>	<u>\$ 105</u>
<b>Year Ended December 31, 2011</b>			
Foreign exchange translation adjustment.....	\$ (146)	\$ —	\$ (146)
Pensions and other postretirement benefit adjustments.....	(317)	108	(209)
Changes in fair value of available for sale investments.....	12	—	12
Changes in fair value of effective cash flow hedges.....	(41)	7	(34)
	<u>\$ (492)</u>	<u>\$ 115</u>	<u>\$ (377)</u>

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**Components of Accumulated Other Comprehensive Income (Loss)**

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Cumulative foreign exchange translation adjustment.....	\$304	\$ 356
Pensions and other postretirement benefit adjustments.....	355	(1,848)
Change in fair value of available for sale investments.....	170	157
Change in fair value of effective cash flow hedges.....	(11)	(4)
	<u>\$818</u>	<u>\$(1,339)</u>

**Changes in Accumulated Other Comprehensive Income by Component**

	<u>Foreign Exchange Translation Adjustment</u>	<u>Pension and Other Postretirement Adjustments</u>	<u>Changes in Fair Value of Available for Sale Investments</u>	<u>Changes in Fair Value of Effective Cash Flow Hedges</u>	<u>Total</u>
Balance at December 31, 2012 ....	\$356	\$(1,848)	\$ 157	\$ (4)	\$(1,339)
Other comprehensive income (loss) before reclassifications ..	(52)	2,161	140	(30)	2,219
Amounts reclassified from accumulated other comprehensive income .....	<u>—</u>	<u>42</u>	<u>(127)</u>	<u>23</u>	<u>(62)</u>
Net current period other comprehensive income (loss)	(52)	2,203	13	(7)	2,157
Balance at December 31, 2013 ....	<u>\$304</u>	<u>\$ 355</u>	<u>\$ 170</u>	<u>\$(11)</u>	<u>\$ 818</u>

**Reclassifications Out of Accumulated Other Comprehensive Income**

	<u>Year Ended December 31, 2013</u>					
	<u>Affected Line in the Consolidated Statement of Operations</u>					
	<u>Product Sales</u>	<u>Cost of Products Sold</u>	<u>Cost of Services Sold</u>	<u>Selling, General and Administrative Expenses</u>	<u>Other (Income) Expense</u>	<u>Total</u>
<b>Amortization of Pension and Other Postretirement Items:</b>						
Actuarial losses recognized .....	\$—	\$ 62	\$14	\$13	—	\$ 89
Prior service cost recognized ....	—	7	1	1	—	9
Transition obligation recognized..	—	2	—	—	—	2
Settlements and curtailments ....	—	(30)	(6)	(6)	—	(42)
<b>Losses on Cash Flow Hedges:</b>						
Foreign currency exchange contracts.....	7	4	—	11	—	22
Forward commodity contracts....	—	1	—	—	—	1
<b>Unrealized Gains on Available for Sale Investments:</b>						
Reclassification adjustment for gains included in net income ..	<u>—</u>	<u>—</u>	<u>—</u>	<u>—</u>	<u>(195)</u>	<u>(195)</u>
Total Before Tax .....	<u>\$ 7</u>	<u>\$ 46</u>	<u>\$ 9</u>	<u>\$19</u>	<u>(195)</u>	<u>\$(114)</u>
Tax Expense .....						52
Total reclassifications for the period, net of tax .....						<u>\$ (62)</u>

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**Note 20. Stock-Based Compensation Plans**

We have stock-based compensation plans available to grant non-qualified stock options, incentive stock options, stock appreciation rights, restricted units and restricted stock to key employees. Under the terms of the 2011 Stock Incentive Plan of Honeywell International Inc. and its Affiliates (the Plan) there were 25,913,501 shares of Honeywell common stock available for future grants at December 31, 2013. Additionally, under the 2006 Stock Plan for Non-Employee Directors of Honeywell International Inc. (the Directors Plan) there were 145,367 shares of Honeywell common stock available for future grant at December 31, 2013.

**Stock Options**—The exercise price, term and other conditions applicable to each option granted under our stock plans are generally determined by the Management Development and Compensation Committee of the Board. The exercise price of stock options is set on the grant date and may not be less than the fair market value per share of our stock on that date. The fair value is recognized as an expense over the employee's requisite service period (generally the vesting period of the award). Options generally vest over a four-year period and expire after ten years.

The fair value of each option award is estimated on the date of grant using the Black-Scholes option-pricing model. Expected volatility is based on implied volatilities from traded options on our common stock and historical volatility of our common stock. We used a Monte Carlo simulation model to derive an expected term. Such model uses historical data to estimate option exercise activity and post-vest termination behavior. The expected term represents an estimate of the time options are expected to remain outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. treasury yield curve in effect at the time of grant.

Compensation cost on a pre-tax basis related to stock options recognized in operating results (included in selling, general and administrative expenses) in 2013, 2012 and 2011 was \$70, \$65 and \$59 million, respectively. The associated future income tax benefit recognized in 2013, 2012 and 2011 was \$24, \$23 and \$19 million, respectively.

The following table sets forth fair value per share information, including related weighted-average assumptions, used to determine compensation cost:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Weighted average fair value per share of options granted during the year(1) .....	\$11.85	\$13.26	\$12.56
Assumptions:			
Expected annual dividend yield.....	2.55%	2.57%	2.68%
Expected volatility .....	24.73%	30.36%	27.60%
Risk-free rate of return.....	0.91%	1.16%	2.47%
Expected option term (years).....	5.5	5.8	5.8

(1) Estimated on date of grant using Black-Scholes option-pricing model.

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The following table summarizes information about stock option activity for the three years ended December 31, 2013:

	Number of Options	Weighted Average Exercise Price
Outstanding at December 31, 2010.....	40,791,531	\$39.05
Granted.....	7,625,950	57.08
Exercised.....	(7,984,840)	36.39
Lapsed or canceled.....	(1,516,271)	42.38
Outstanding at December 31, 2011.....	38,916,370	43.01
Granted.....	5,788,734	59.86
Exercised.....	(8,347,313)	36.52
Lapsed or canceled.....	(788,770)	49.76
Outstanding at December 31, 2012.....	35,569,021	47.13
Granted.....	6,041,422	69.89
Exercised.....	(10,329,611)	41.91
Lapsed or canceled.....	(616,995)	53.84
Outstanding at December 31, 2013.....	<u>30,663,837</u>	\$53.27
Vested and expected to vest at December 31, 2013(1).....	<u>28,190,580</u>	\$52.20
Exercisable at December 31, 2013.....	<u>15,594,410</u>	\$45.76

(1) Represents the sum of vested options of 15.6 million and expected to vest options of 12.6 million. Expected to vest options are derived by applying the pre-vesting forfeiture rate assumption to total outstanding unvested options of 15.1 million.

The following table summarizes information about stock options outstanding and exercisable at December 31, 2013:

Range of Exercise prices	Options Outstanding				Options Exercisable		
	Number Outstanding	Weighted Average Life(1)	Weighted Average Exercise Price	Aggregate Intrinsic Value	Number Exercisable	Weighted Average Exercise Price	Aggregate Intrinsic Value
\$28.35–\$39.99 .....	3,526,437	3.69	\$31.29	\$ 212	3,526,437	\$31.29	\$212
\$40.00–\$49.99 .....	8,018,738	4.69	42.25	394	6,368,574	42.75	310
\$50.00–\$59.99 .....	13,067,490	7.02	58.35	431	5,624,099	58.04	187
\$60.00–\$75.00 .....	6,051,172	9.11	69.70	131	75,300	60.54	2
	<u>30,663,837</u>	6.43	53.27	<u>\$1,168</u>	<u>15,594,410</u>	45.76	<u>\$711</u>

(1) Average remaining contractual life in years.

There were 19,468,017 and 21,672,281 options exercisable at weighted average exercise prices of \$43.64 and \$40.71 at December 31, 2012 and 2011, respectively.

The total intrinsic value of options (which is the amount by which the stock price exceeded the exercise price of the options on the date of exercise) exercised during 2013, 2012 and 2011 was \$367, \$202 and \$164 million, respectively. During 2013, 2012 and 2011, the amount of cash received from the exercise of stock options was \$432, \$305 and \$290 million, respectively, with an associated tax benefit realized of \$129, \$74 and \$54 million, respectively. In 2013, 2012 and 2011 we classified \$99, \$56 and \$42 million, respectively, of this benefit as a financing cash inflow in the Consolidated Statement of Cash Flows, and the balance was classified as cash from operations.

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At December 31, 2013 there was \$120 million of total unrecognized compensation cost related to non-vested stock option awards which is expected to be recognized over a weighted-average period of 2.28 years. The total fair value of options vested during 2013, 2012 and 2011 was \$67, \$63 and \$52 million, respectively.

**Restricted Stock Units**—Restricted stock unit (RSU) awards entitle the holder to receive one share of common stock for each unit when the units vest. RSUs are issued to certain key employees at fair market value at the date of grant as compensation. RSUs typically become fully vested over periods ranging from three to seven years and are payable in Honeywell common stock upon vesting.

The following table summarizes information about RSU activity for the three years ended December 31, 2013:

	<u>Number of Restricted Stock Units</u>	<u>Weighted Average Grant Date Fair Value Per Share</u>
Non-vested at December 31, 2010 .....	9,973,953	\$39.89
Granted .....	1,887,733	55.11
Vested .....	(1,509,528)	49.48
Forfeited .....	<u>(605,725)</u>	40.11
Non-vested at December 31, 2011 .....	9,746,433	41.35
Granted .....	2,156,753	59.52
Vested .....	(3,380,251)	31.84
Forfeited .....	<u>(427,196)</u>	45.78
Non-vested at December 31, 2012 .....	8,095,739	49.91
Granted .....	1,904,504	75.73
Vested .....	(2,995,553)	42.17
Forfeited .....	<u>(312,470)</u>	56.58
Non-vested at December 31, 2013 .....	<u>6,692,220</u>	\$60.04

As of December 31, 2013, there was approximately \$191 million of total unrecognized compensation cost related to non-vested RSUs granted under our stock plans which is expected to be recognized over a weighted-average period of 3.42 years. Compensation expense related to RSUs was \$100, \$105 and \$109 million in 2013, 2012, and 2011, respectively. The associated future income tax benefit recognized in 2013, 2012 and 2011 was \$35, \$37, and \$36 million, respectively.

**Non-Employee Directors' Plan**—Under the Directors' Plan each new non-employee director receives a one-time grant of 3,000 restricted stock units that will vest on the fifth anniversary of continuous Board service.

In 2011, each non-employee director received an annual grant to purchase 5,000 shares of common stock at the fair market value on the date of grant. In 2012, the annual equity grant changed from a fixed number of shares to a target value of \$75,000 and consists of 50 percent options and 50 percent RSUs. Options become exercisable over a four-year period and expire after ten years. RSUs generally vest on the third anniversary of the date of grant.

**Note 21. Redeemable Noncontrolling Interest**

As discussed in Note 2 Acquisitions and Divestitures, on October 22, 2012, the Company acquired a 70 percent controlling interest in Thomas Russell Co. During the calendar year 2016, Honeywell has the right to acquire and the noncontrolling shareholder has the right to sell to Honeywell the remaining 30 percent interest at a price based on a multiple of Thomas Russell Co.'s average annual operating income from 2013 to 2015, subject to a predetermined cap and floor. Additionally, Honeywell has the

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right to acquire the remaining 30 percent interest for a fixed price equivalent to the cap at any time on or before December 31, 2015. Noncontrolling interests with redemption features, such as the arrangement described above, that are not solely within the Company's control are considered redeemable noncontrolling interests. Redeemable noncontrolling interest is considered temporary equity and is therefore reported outside of permanent equity on the Company's Consolidated Balance Sheet at the greater of the initial carrying amount adjusted for the noncontrolling interest's share of net income (loss) or its redemption value. The Company accretes changes in the redemption value over the period from the date of acquisition to the date that the redemption feature becomes puttable. The Company will reflect redemption value adjustments in the earnings per share calculation if redemption value is in excess of the fair value of the noncontrolling interest.

As of December 31, 2012, the redemption value of the redeemable noncontrolling interest approximated the carrying value. The rollforward of redeemable noncontrolling interest from December 31, 2012 to December 31, 2013 is as follows:

	<b>2013</b>
Balance at beginning of year .....	\$150
Net income .....	29
Distributions .....	(26)
Redemption value adjustment .....	11
Other .....	3
Balance at end of year .....	<b>\$167</b>

**Note 22. Commitments and Contingencies**

**Environmental Matters**

We are subject to various federal, state, local and foreign government requirements relating to the protection of the environment. We believe that, as a general matter, our policies, practices and procedures are properly designed to prevent unreasonable risk of environmental damage and personal injury and that our handling, manufacture, use and disposal of hazardous substances are in accordance with environmental and safety laws and regulations. However, mainly because of past operations and operations of predecessor companies, we, like other companies engaged in similar businesses, have incurred remedial response and voluntary cleanup costs for site contamination and are a party to lawsuits and claims associated with environmental and safety matters, including past production of products containing hazardous substances. Additional lawsuits, claims and costs involving environmental matters are likely to continue to arise in the future.

With respect to environmental matters involving site contamination, we continually conduct studies, individually or jointly with other potentially responsible parties, to determine the feasibility of various remedial techniques. It is our policy to record appropriate liabilities for environmental matters when remedial efforts or damage claim payments are probable and the costs can be reasonably estimated. Such liabilities are based on our best estimate of the undiscounted future costs required to complete the remedial work. The recorded liabilities are adjusted periodically as remediation efforts progress or as additional technical, regulatory or legal information becomes available. Given the uncertainties regarding the status of laws, regulations, enforcement policies, the impact of other potentially responsible parties, technology and information related to individual sites, we do not believe it is possible to develop an estimate of the range of reasonably possible environmental loss in excess of our recorded liabilities. We expect to fund expenditures for these matters from operating cash flow. The timing of cash expenditures depends on a number of factors, including the timing of remedial investigations and feasibility studies, the timing of litigation and settlements of remediation liability, personal injury and property damage claims, regulatory approval of cleanup projects, remedial techniques to be utilized and agreements with other parties.

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The following table summarizes information concerning our recorded liabilities for environmental costs:

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Beginning of year.....	\$ 654	\$ 723	\$ 753
Accruals for environmental matters deemed probable and reasonably estimable .....	272	234	240
Environmental liability payments .....	(304)	(320)	(270)
Other .....	21	17	—
End of year .....	<u>\$ 643</u>	<u>\$ 654</u>	<u>\$ 723</u>

Environmental liabilities are included in the following balance sheet accounts:

	<u>December 31,</u> <u>2013</u>	<u>December 31,</u> <u>2012</u>
Accrued liabilities .....	\$304	\$304
Other liabilities.....	339	350
	<u>\$643</u>	<u>\$654</u>

Although we do not currently possess sufficient information to reasonably estimate the amounts of liabilities to be recorded upon future completion of studies, litigation or settlements, and neither the timing nor the amount of the ultimate costs associated with environmental matters can be determined, they could be material to our consolidated results of operations or operating cash flows in the periods recognized or paid. However, considering our past experience and existing reserves, we do not expect that these environmental matters will have a material adverse effect on our consolidated financial position.

***New Jersey Chrome Sites***—The excavation and offsite disposal of approximately one million tons of chromium residue present at a predecessor Honeywell site located in Jersey City, New Jersey, known as Study Area 7, was completed in January 2010. We are also implementing related groundwater remedial actions, and are conducting related river sediment work. In addition, remedial investigations and related activities are underway at other sites in Hudson County, New Jersey that allegedly have chromium contamination, and for which Honeywell has accepted responsibility in whole or in part. Provisions have been made in our financial statements for the estimated cost of investigations and implementation of these remedies consistent with the accounting policy described above. We do not believe that these matters will have a material adverse impact on our consolidated results of operations, financial position or operating cash flows.

***Onondaga Lake, Syracuse, NY***—We are implementing a combined dredging/capping remedy of Onondaga Lake pursuant to a consent decree approved by the United States District Court for the Northern District of New York in January 2007. We have accrued for our estimated cost of remediating Onondaga Lake based on currently available information and analysis performed by our engineering consultants. Honeywell is also conducting remedial investigations and activities at other sites in Syracuse. We have recorded reserves for these investigations and activities where appropriate, consistent with the accounting policy described above.

Honeywell has entered into a cooperative agreement with potential natural resource trustees to assess alleged natural resource damages relating to this site. It is not possible to predict the outcome or duration of this assessment, or the amounts of, or responsibility for, any damages.

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**Asbestos Matters**

Like many other industrial companies, Honeywell is a defendant in personal injury actions related to asbestos. We did not mine or produce asbestos, nor did we make or sell insulation products or other construction materials that have been identified as the primary cause of asbestos related disease in the vast majority of claimants.

Honeywell's predecessors owned North American Refractories Company (NARCO) from 1979 to 1986. NARCO produced refractory products (bricks and cement used in high temperature applications). We sold the NARCO business in 1986 and agreed to indemnify NARCO with respect to personal injury claims for products that had been discontinued prior to the sale (as defined in the sale agreement). NARCO retained all liability for all other claims. NARCO and/or Honeywell are defendants in asbestos personal injury cases asserting claims based upon alleged exposure to NARCO asbestos-containing products. Claimants consist largely of individuals who allege exposure to NARCO asbestos-containing refractory products in an occupational setting. These claims, and the filing of subsequent claims, were stayed continuously since January 4, 2002, the date on which NARCO sought bankruptcy protection (see discussion below).

Honeywell's Bendix friction materials (Bendix) business manufactured automotive brake parts that contained chrysotile asbestos in an encapsulated form. Claimants consist largely of individuals who allege exposure to asbestos from brakes from either performing or being in the vicinity of individuals who performed brake replacements.

The following tables summarize information concerning NARCO and Bendix asbestos related balances:

**Asbestos Related Liabilities**

	Year Ended December 31, 2013			Year Ended December 31, 2012			Year Ended December 31, 2011		
	Bendix	NARCO	Total	Bendix	NARCO	Total	Bendix	NARCO	Total
Beginning of year . . . . .	\$ 653	\$1,119	\$1,772	\$ 613	\$1,123	\$1,736	\$ 594	\$1,125	\$1,719
Accrual for update to estimated liability . . . . .	180	5	185	168	(1)	167	167	3	170
Change in estimated cost of future claims . . . . .	16	—	16	30	—	30	16	—	16
Update of expected resolution values for pending claims . . . . .	(5)	—	(5)	8	—	8	2	—	2
Asbestos related liability payments . . . . .	(188)	(169)	(357)	(166)	(3)	(169)	(166)	(5)	(171)
End of year . . . . .	<u>\$ 656</u>	<u>\$ 955</u>	<u>\$1,611</u>	<u>\$ 653</u>	<u>\$1,119</u>	<u>\$1,772</u>	<u>\$ 613</u>	<u>\$1,123</u>	<u>\$1,736</u>

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**Insurance Recoveries for Asbestos Related Liabilities**

	Year Ended December 31, 2013			Year Ended December 31, 2012			Year Ended December 31, 2011		
	Bendix	NARCO	Total	Bendix	NARCO	Total	Bendix	NARCO	Total
Beginning of year.....	\$138	\$569	\$707	\$162	\$618	\$ 780	\$157	\$ 718	\$ 875
Probable insurance recoveries related to estimated liability ....	27	—	27	28	—	28	29	—	29
Insurance receipts for asbestos related liabilities .....	(24)	(34)	(58)	(60)	(62)	(122)	(34)	(100)	(134)
Insurance receivables settlements and write offs .....	—	(6)	(6)	8	13	21	10	—	10
Other .....	—	2	2	—	—	—	—	—	—
End of year .....	<u>\$141</u>	<u>\$531</u>	<u>\$672</u>	<u>\$138</u>	<u>\$569</u>	<u>\$ 707</u>	<u>\$162</u>	<u>\$ 618</u>	<u>\$ 780</u>

NARCO and Bendix asbestos related balances are included in the following balance sheet accounts:

	December 31,	
	2013	2012
Other current assets.....	\$ 77	\$ 44
Insurance recoveries for asbestos related liabilities.....	595	663
	<u>\$ 672</u>	<u>\$ 707</u>
Accrued liabilities.....	\$ 461	\$ 480
Asbestos related liabilities.....	1,150	1,292
	<u>\$1,611</u>	<u>\$1,772</u>

**NARCO Products**—On January 4, 2002, NARCO filed a petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code. In connection with the filing of NARCO's petition in 2002, the U.S. Bankruptcy Court for the Western District of Pennsylvania ("the Bankruptcy Court") issued an injunction staying the prosecution of NARCO-related asbestos claims against the Company, which stayed in place throughout NARCO's Chapter 11 case. In November 2007, the Bankruptcy Court confirmed NARCO's Third Amended Plan of Reorganization (NARCO Plan of Reorganization) and it became fully effective on April 30, 2013.

In connection with implementation of the NARCO Plan of Reorganization, a federally authorized 524(g) trust ("NARCO Trust") was established for the evaluation and resolution of all existing and future NARCO asbestos claims. Both Honeywell and NARCO are protected by a permanent channeling injunction barring all present and future individual actions in state or federal courts and requiring all asbestos related claims based on exposure to NARCO products to be made against the NARCO Trust. The NARCO Trust will review submitted claims and determine award amounts in accordance with established Trust Distribution Procedures approved by the Bankruptcy Court which set forth all criteria claimants must meet to qualify for compensation including, among other things, exposure and medical criteria that determine the award amount. In addition, Honeywell will continue to provide input to the detailed controls design of the NARCO Trust, and has on-going audit rights to review and monitor claims processor's adherence to the established requirements of the Trust Distribution Procedures and as a means of detecting and deterring irregularities in claims.

In connection with NARCO's bankruptcy filing, Honeywell agreed to certain obligations which were triggered upon the effective date of the NARCO Plan of Reorganization. As agreed, during the second quarter of 2013, we provided NARCO with \$17 million in financing and simultaneously forgave such indebtedness. We also paid \$40 million to NARCO's former parent company and \$16 million to certain

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asbestos claimants whose claims were fully resolved during the pendency of the NARCO bankruptcy proceedings.

Honeywell is obligated to fund NARCO asbestos claims submitted to the trust which qualify for payment under the Trust Distribution Procedures, subject to annual caps of \$140 million in the years 2014 through 2018 and \$145 million for each year thereafter, provided, however, that the first \$100 million of claims processed through the NARCO Trust (the "Initial Claims Amount") will not count against the first year annual cap and any unused portion of the Initial Claims Amount will roll over to subsequent years until fully utilized.

Honeywell will also be responsible for the following funding obligations which are not subject to the annual cap described above: a) previously approved payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings which provide that a portion of these settlements is to be paid by the NARCO Trust, which amounts are estimated at \$130 million and are expected to be paid during the first year of trust operations (\$91 million of which was paid during 2013) and, b) payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings that provide for the right to submit claims to the NARCO Trust subject to qualification under the terms of the settlement agreements and Trust Distribution Procedures criteria, which amounts are estimated at \$150 million and are expected to be paid during the first two years of trust operations.

Our consolidated financial statements reflect an estimated liability for the amounts discussed above, unsettled claims pending as of the time NARCO filed for bankruptcy protection and for the estimated value of future NARCO asbestos claims expected to be asserted against the NARCO Trust through 2018. In light of the uncertainties inherent in making long-term projections and in connection with the initial operation of a 524(g) trust, as well as the stay of all NARCO asbestos claims which remained in place throughout NARCO's Chapter 11 case, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018. In the absence of actual trust experience on which to base the estimate, Honeywell projected the probable value, including trust claim handling costs, of asbestos related future liabilities based on Company specific and general asbestos claims filing rates, expected rates of disease and anticipated claim values. Specifically, the valuation methodology included an analysis of the population likely to have been exposed to asbestos containing products, epidemiological studies estimating the number of people likely to develop asbestos related diseases, NARCO asbestos claims filing history, general asbestos claims filing rates in the tort system and in certain operating asbestos trusts, and the claims experience in those forums, the pending inventory of NARCO asbestos claims, disease criteria and payment values contained in the Trust Distribution Procedures and an estimated approval rate of claims submitted to the NARCO Trust. This methodology used to estimate the liability for future claims has been commonly accepted by numerous bankruptcy courts addressing 524(g) trusts and resulted in a range of estimated liability of \$743 to \$961 million. We believe that no amount within this range is a better estimate than any other amount and accordingly, we have recorded the minimum amount in the range.

Our insurance receivable corresponding to the estimated liability for pending and future NARCO asbestos claims reflects coverage which reimburses Honeywell for portions of NARCO-related indemnity and defense costs and is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. We conduct analyses to determine the amount of insurance that we estimate is probable of recovery in relation to payment of current and estimated future claims. While the substantial majority of our insurance carriers are solvent, some of our individual carriers are insolvent, which has been considered in our analysis of probable recoveries. We made judgments concerning insurance coverage that we believe are reasonable and consistent with our historical dealings and our knowledge of any pertinent solvency issues surrounding insurers.

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Projecting future events is subject to many uncertainties that could cause the NARCO-related asbestos liabilities or assets to be higher or lower than those projected and recorded. There is no assurance that insurance recoveries will be timely or whether there will be any NARCO-related asbestos claims beyond 2018. Given the inherent uncertainty in predicting future events, we review our estimates periodically, and update them based on our experience and other relevant factors. Similarly, we will reevaluate our projections concerning our probable insurance recoveries in light of any changes to the projected liability or other developments that may impact insurance recoveries.

**Friction Products**—The following tables present information regarding Bendix related asbestos claims activity:

<u>Claims Activity</u>	<u>Years Ended December 31,</u>	
	<u>2013</u>	<u>2012</u>
Claims Unresolved at the beginning of year.....	23,141	22,571
Claims Filed.....	4,527	3,920
Claims Resolved(a).....	<u>(15,366)</u>	<u>(3,350)</u>
Claims Unresolved at the end of year .....	<u>12,302</u>	<u>23,141</u>

(a) Claims resolved in 2013 includes significantly aged (i.e., pending for more than six years) claims totaling 12,250 of which 92% were non-malignant.

<u>Disease Distribution of Unresolved Claims</u>	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Mesothelioma and Other Cancer Claims.....	5,810	5,367
Nonmalignant Claims.....	<u>6,492</u>	<u>17,774</u>
Total Claims .....	<u>12,302</u>	<u>23,141</u>

Honeywell has experienced average resolution values per claim excluding legal costs as follows:

	<u>Years Ended December 31,</u>				
	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
	(in whole dollars)				
Malignant claims .....	\$51,000	\$49,000	\$48,000	\$54,000	\$50,000
Nonmalignant claims.....	\$ 850	\$ 1,400	\$ 1,000	\$ 1,300	\$ 200

It is not possible to predict whether resolution values for Bendix-related asbestos claims will increase, decrease or stabilize in the future.

Our consolidated financial statements reflect an estimated liability for resolution of pending (claims actually filed as of the financial statement date) and future Bendix-related asbestos claims. We have valued Bendix pending and future claims using average resolution values for the previous five years. We update the resolution values used to estimate the cost of Bendix pending and future claims during the fourth quarter each year.

The liability for future claims represents the estimated value of future asbestos related bodily injury claims expected to be asserted against Bendix over the next five years. Such estimated cost of future Bendix-related asbestos claims is based on historic claims filing experience and dismissal rates, disease classifications, and resolution values in the tort system for the previous five years. In light of the uncertainties inherent in making long-term projections, as well as certain factors unique to friction product asbestos claims, we do not believe that we have a reasonable basis for estimating asbestos claims beyond the next five years. The methodology used to estimate the liability for future claims is similar to that used to estimate the future NARCO-related asbestos claims liability.

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Our insurance receivable corresponding to the liability for settlement of pending and future Bendix asbestos claims reflects coverage which is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. Based on our ongoing analysis of the probable insurance recovery, insurance receivables are recorded in the financial statements simultaneous with the recording of the estimated liability for the underlying asbestos claims. This determination is based on our analysis of the underlying insurance policies, our historical experience with our insurers, our ongoing review of the solvency of our insurers, judicial determinations relevant to our insurance programs, and our consideration of the impacts of any settlements reached with our insurers.

On a cumulative historical basis, Honeywell has recorded insurance receivables equal to approximately 36 percent of the value of the underlying asbestos claims recorded. However, because there are gaps in our coverage due to insurance company insolvencies, certain uninsured periods, and insurance settlements, this rate is expected to decline for any future Bendix-related asbestos liabilities that may be recorded. Future recoverability rates may also be impacted by numerous other factors, such as future insurance settlements, insolvencies and judicial determinations relevant to our coverage program, which are difficult to predict. Assuming continued defense and indemnity spending at current levels, we estimate that the cumulative recoverability rate could decline over the next five years to approximately 30 percent.

Honeywell believes it has sufficient insurance coverage and reserves to cover all pending Bendix-related asbestos claims and Bendix-related asbestos claims estimated to be filed within the next five years. Although it is impossible to predict the outcome of either pending or future Bendix-related asbestos claims, we do not believe that such claims would have a material adverse effect on our consolidated financial position in light of our insurance coverage and our prior experience in resolving such claims. If the rate and types of claims filed, the average resolution value of such claims and the period of time over which claim settlements are paid (collectively, the "Variable Claims Factors") do not substantially change, Honeywell would not expect future Bendix-related asbestos claims to have a material adverse effect on our results of operations or operating cash flows in any fiscal year. No assurances can be given, however, that the Variable Claims Factors will not change.

#### **Other Matters**

We are subject to a number of other lawsuits, investigations and disputes (some of which involve substantial amounts claimed) arising out of the conduct of our business, including matters relating to commercial transactions, government contracts, product liability, prior acquisitions and divestitures, employee benefit plans, intellectual property, and environmental, health and safety matters. We recognize a liability for any contingency that is probable of occurrence and reasonably estimable. We continually assess the likelihood of adverse judgments of outcomes in these matters, as well as potential ranges of possible losses (taking into consideration any insurance recoveries), based on a careful analysis of each matter with the assistance of outside legal counsel and, if applicable, other experts. Included in these other matters are the following:

***Honeywell v. United Auto Workers ("UAW") et. al***—In July 2011, Honeywell filed an action in federal court (District of New Jersey) against the UAW and all former employees who retired under a series of Master Collective Bargaining Agreements ("MCBAs") between Honeywell and the UAW. The Company is seeking a declaratory judgment that certain express limitations on its obligation to contribute toward the healthcare coverage of such retirees (the "CAPS") set forth in the MCBAs may be implemented, effective January 1, 2012. In September 2011, the UAW and certain retiree defendants filed a motion to dismiss the New Jersey action and filed suit in the Eastern District of Michigan alleging that the MCBAs do not provide for CAPS on the Company's liability for healthcare coverage. The UAW and retiree plaintiffs subsequently filed a motion for class certification and a motion for partial summary judgment in the Michigan action, seeking a ruling that retirees who retired

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prior to the initial inclusion of the CAPS in the 2003 MCBA are not covered by the CAPS as a matter of law. In December 2011, the New Jersey action was dismissed on forum grounds. Honeywell appealed the New Jersey court's dismissal to the United States Court of Appeals for the Third Circuit. The Third Circuit denied the appeal. Honeywell has now answered the UAW's complaint in Michigan and has asserted counterclaims for fraudulent inducement, negligent misrepresentation and breach of implied warranty. The parties stipulated to the certification of a class of all potentially affected retirees, surviving spouses, and eligible dependents. The UAW filed a motion to dismiss these counterclaims. The court dismissed Honeywell's fraudulent inducement and negligent misrepresentation claims, but let stand the claim for breach of implied warranty. Honeywell is confident that the CAPS will be upheld and that its liability for healthcare coverage premiums with respect to the putative class will be limited as negotiated and expressly set forth in the applicable MCBAs. In the event of an adverse ruling, however, Honeywell's other postretirement benefits for pre-2003 retirees would increase by approximately \$180 million, reflecting the estimated value of these CAPS.

**Joint Strike Fighter Investigation**—In 2013 the Company received subpoenas from the Department of Justice requesting information relating primarily to parts manufactured in the United Kingdom and China used in the F-35 fighter jet. The Company is cooperating fully with the investigation. While we believe that Honeywell has complied with all relevant U.S. laws and regulations regarding the manufacture of these sensors, it is not possible to predict the outcome of the investigation or what action, if any, may result from it.

Given the uncertainty inherent in litigation and investigations (including the specific matters referenced above), we do not believe it is possible to develop estimates of reasonably possible loss in excess of current accruals for these matters (other than as specifically set forth above). Considering our past experience and existing accruals, we do not expect the outcome of these matters, either individually or in the aggregate, to have a material adverse effect on our consolidated financial position. Because most contingencies are resolved over long periods of time, potential liabilities are subject to change due to new developments, changes in settlement strategy or the impact of evidentiary requirements, which could cause us to pay damage awards or settlements (or become subject to equitable remedies) that could have a material adverse effect on our results of operations or operating cash flows in the periods recognized or paid.

**Warranties and Guarantees**—We have issued or are a party to the following direct and indirect guarantees at December 31, 2013:

	<u>Maximum Potential Future Payments</u>
Operating lease residual values .....	\$40
Other third parties' financing .....	5
Customer financing .....	<u>4</u>
	<u>\$49</u>

We do not expect that these guarantees will have a material adverse effect on our consolidated results of operations, financial position or liquidity.

In connection with the disposition of certain businesses and facilities we have indemnified the purchasers for the expected cost of remediation of environmental contamination, if any, existing on the date of disposition. Such expected costs are accrued when environmental assessments are made or remedial efforts are probable and the costs can be reasonably estimated.

In the normal course of business we issue product warranties and product performance guarantees. We accrue for the estimated cost of product warranties and performance guarantees based on contract terms and historical experience at the time of sale. Adjustments to initial obligations for warranties and guarantees are made as changes in the obligations become reasonably estimable.

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The following table summarizes information concerning our recorded obligations for product warranties and product performance guarantees:

	Years Ended December 31,		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Beginning of year .....	\$ 407	\$ 402	\$ 415
Accruals for warranties/guarantees issued during the year .....	212	196	197
Adjustment of pre-existing warranties/guarantees .....	(1)	(20)	(2)
Settlement of warranty/guarantee claims .....	<u>(213)</u>	<u>(171)</u>	<u>(208)</u>
End of year .....	<u>\$ 405</u>	<u>\$ 407</u>	<u>\$ 402</u>

Product warranties and product performance guarantees are included in the following balance sheet accounts:

	<u>2013</u>	<u>2012</u>
Accrued liabilities .....	\$323	\$375
Other liabilities .....	<u>82</u>	<u>32</u>
	<u>\$405</u>	<u>\$407</u>

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**Note 23. Pension and Other Postretirement Benefits**

We sponsor both funded and unfunded U.S. and non-U.S. defined benefit pension plans covering the majority of our employees and retirees. Pension benefits for substantially all U.S. employees are provided through non-contributory, qualified and non-qualified defined benefit pension plans. U.S. defined benefit pension plans comprise 75 percent of our projected benefit obligation. All non-union hourly and salaried employees joining Honeywell for the first time after December 31, 2012, are not eligible to participate in Honeywell's U.S. defined benefit pension plans. Non-U.S. employees, who are not U.S. citizens, are covered by various retirement benefit arrangements, some of which are considered to be defined benefit pension plans for accounting purposes. Non-U.S. defined benefit pension plans comprise 25 percent of our projected benefit obligation.

We also sponsor postretirement benefit plans that provide health care benefits and life insurance coverage to eligible retirees. Our retiree medical plans mainly cover U.S. employees who retire with pension eligibility for prescription drug, hospital, professional and other medical services. Most of the U.S. retiree medical plans require deductibles and copayments, and virtually all are integrated with Medicare. Retiree contributions are generally required based on coverage type, plan and Medicare eligibility. All non-union hourly and salaried employees joining Honeywell after January 1, 2000 are not eligible to participate in our retiree medical and life insurance plans. Less than 5 percent of Honeywell's U.S. employees are eligible for a retiree medical subsidy from the Company; and this subsidy is limited to a fixed-dollar amount. In addition, more than seventy-five percent of Honeywell's current retirees either have no Company subsidy or have a fixed-dollar subsidy amount. This significantly limits our exposure to the impact of future health care cost increases. The retiree medical and life insurance plans are not funded. Claims and expenses are paid from our operating cash flow.

In 2013, Honeywell amended its U.S. retiree medical plans to no longer offer certain retirees Company group coverage. This plan amendment reduced the accumulated postretirement benefit obligation by \$166 million which will be recognized as part of net periodic postretirement benefit cost over the expected future lifetime of the remaining participants in the plans. Also in 2013, in connection with a new collective bargaining agreement reached with a union group, Honeywell amended its plans eliminating the Company subsidy for these union employees. The plan amendment resulted in a curtailment gain of \$42 million which was included as part of net periodic postretirement benefit cost. The curtailment gain represents the recognition in net periodic postretirement benefit cost of prior service credits attributable to the future years of service of the union group for which future accrual of benefits has been eliminated.

In 2011, in connection with new collective bargaining agreements reached with several of its union groups, Honeywell amended its U.S. retiree medical plans eliminating the subsidy for those union employees which resulted in curtailment gains totaling \$167 million. The curtailment gains represented the recognition in net periodic postretirement benefit cost of prior service credits attributable to the future years of service of the union groups for which future accrual of benefits was eliminated.

The following tables summarize the balance sheet impact, including the benefit obligations, assets and funded status associated with our significant pension and other postretirement benefit plans at December 31, 2013 and 2012.

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	<b>Pension Benefits</b>			
	<b>U.S. Plans</b>		<b>Non-U.S. Plans</b>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Change in benefit obligation:				
Benefit obligation at beginning of year.....	\$17,117	\$15,600	\$5,272	\$4,648
Service cost .....	272	256	58	48
Interest cost .....	677	738	215	221
Plan amendments.....	14	—	—	—
Actuarial (gains) losses.....	(975)	1,493	72	372
Acquisitions.....	190	—	44	—
Benefits paid.....	(1,005)	(970)	(198)	(188)
Settlements and curtailments .....	—	—	—	(16)
Other.....	—	—	60	187
Benefit obligation at end of year .....	<u>16,290</u>	<u>17,117</u>	<u>5,523</u>	<u>5,272</u>
Change in plan assets:				
Fair value of plan assets at beginning of year .....	14,345	12,836	4,527	3,958
Actual return on plan assets .....	3,191	1,654	428	336
Company contributions .....	28	825	183	271
Acquisitions.....	168	—	45	—
Benefits paid.....	(1,005)	(970)	(198)	(188)
Settlements and curtailments .....	—	—	—	(16)
Other.....	—	—	52	166
Fair value of plan assets at end of year.....	<u>16,727</u>	<u>14,345</u>	<u>5,037</u>	<u>4,527</u>
Funded status of plans .....	<u>\$ 437</u>	<u>\$ (2,772)</u>	<u>\$ (486)</u>	<u>\$ (745)</u>
Amounts recognized in Consolidated Balance Sheet consist of:				
Prepaid pension benefit cost(1) .....	\$ 839	\$ —	\$ 120	\$ 87
Accrued pension liability(2) .....	(402)	(2,772)	(606)	(832)
Net amount recognized .....	<u>\$ 437</u>	<u>\$ (2,772)</u>	<u>\$ (486)</u>	<u>\$ (745)</u>

(1) Included in Other Assets on Consolidated Balance Sheet

(2) Included in Other Liabilities - Non-Current on Consolidated Balance Sheet

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	<b>Other Postretirement Benefits</b>	
	<u>2013</u>	<u>2012</u>
Change in benefit obligation:		
Benefit obligation at beginning of year.....	\$ 1,477	\$ 1,534
Service cost .....	—	1
Interest cost .....	44	53
Plan amendments.....	(175)	(1)
Actuarial (gains) losses.....	(108)	34
Benefits paid.....	<u>(142)</u>	<u>(144)</u>
Benefit obligation at end of year .....	<u>1,096</u>	<u>1,477</u>
Change in plan assets:		
Fair value of plan assets at beginning of year .....	—	—
Actual return on plan assets.....	—	—
Company contributions .....	—	—
Benefits paid.....	<u>—</u>	<u>—</u>
Fair value of plan assets at end of year.....	<u>—</u>	<u>—</u>
Funded status of plans .....	<u><u>\$(1,096)</u></u>	<u><u>\$(1,477)</u></u>
Amounts recognized in Consolidated Balance Sheet consist of:		
Accrued liabilities.....	(130)	(167)
Postretirement benefit obligations other than pensions(1).....	<u>(966)</u>	<u>(1,310)</u>
Net amount recognized .....	<u><u>\$(1,096)</u></u>	<u><u>\$(1,477)</u></u>

(1) Excludes Non-U.S. plans of \$53 and \$55 million in 2013 and 2012, respectively.

Amounts recognized in Accumulated Other Comprehensive (Income) Loss associated with our significant pension and other postretirement benefit plans at December 31, 2013 and 2012 are as follows:

	<b>Pension Benefits</b>			
	<u>U.S. Plans</u>		<u>Non-U.S. Plans</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Transition obligation.....	\$ —	\$ —	\$ 3	\$ 5
Prior service cost (credit).....	111	120	(14)	(16)
Net actuarial (gain) loss .....	(1,378)	1,712	434	530
Net amount recognized.....	<u>\$(1,267)</u>	<u>\$1,832</u>	<u>\$423</u>	<u>\$519</u>
			<b>Other Postretirement Benefits</b>	
			<u>2013</u>	<u>2012</u>
Prior service (credit) .....			<u>\$(168)</u>	<u>\$ (48)</u>
Net actuarial loss .....			<u>256</u>	<u>391</u>
Net amount recognized .....			<u><u>\$ 88</u></u>	<u><u>\$343</u></u>

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The components of net periodic benefit cost and other amounts recognized in other comprehensive (income) loss for our significant plans for the years ended December 31, 2013, 2012, and 2011 include the following components:

<b>Net Periodic Benefit Cost</b>	<b>Pension Benefits</b>					
	<b>U.S. Plans</b>			<b>Non-U.S. Plans</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Service cost .....	\$ 272	\$ 256	\$ 232	\$ 58	\$ 48	\$ 59
Interest cost .....	677	738	761	215	221	239
Expected return on plan assets .....	(1,076)	(1,020)	(1,014)	(308)	(291)	(284)
Amortization of transition obligation .....	—	—	—	2	2	2
Amortization of prior service cost (credit) .....	23	28	33	(2)	(2)	(2)
Recognition of actuarial losses .....	—	707	1,568	51	250	234
Settlements and curtailments .....	—	—	24	—	2	1
<b>Net periodic benefit (income) cost .....</b>	<b>\$ (104)</b>	<b>\$ 709</b>	<b>\$ 1,604</b>	<b>\$ 16</b>	<b>\$ 230</b>	<b>\$ 249</b>
<b>Other Changes in Plan Assets and Benefits Obligations Recognized in Other Comprehensive (Income) Loss</b>						
	<b>U.S. Plans</b>			<b>Non-U.S. Plans</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Actuarial (gains) losses .....	\$(3,090)	\$ 859	\$ 1,628	\$(48)	\$ 327	\$ 368
Prior service cost (credit) .....	14	—	5	—	—	—
Transition obligation recognized during year .....	—	—	—	(2)	(2)	(2)
Prior service (cost) credit recognized during year .....	(23)	(28)	(33)	2	2	2
Actuarial losses recognized during year .....	—	(707)	(1,568)	(51)	(250)	(234)
Foreign exchange translation adjustments .....	—	—	—	3	23	(11)
<b>Total recognized in other comprehensive (income) loss .....</b>	<b>\$(3,099)</b>	<b>\$ 124</b>	<b>\$ 32</b>	<b>\$(96)</b>	<b>\$ 100</b>	<b>\$ 123</b>
<b>Total recognized in net periodic benefit (income) cost and other comprehensive (income) loss .....</b>	<b>\$(3,203)</b>	<b>\$ 833</b>	<b>\$ 1,636</b>	<b>\$(80)</b>	<b>\$ 330</b>	<b>\$ 372</b>

The estimated prior service cost (credit) for pension benefits that will be amortized from accumulated other comprehensive (income) loss into net periodic benefit cost in 2014 are expected to be \$23 million and \$(2) million for U.S. and Non-U.S. benefit plans, respectively.

<b>Net Periodic Benefit Cost</b>	<b>Other Postretirement Benefits Years Ended December 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>
Service cost .....	\$ —	\$ 1	\$ 1
Interest cost .....	44	53	69
Amortization of prior service (credit) .....	(13)	(14)	(34)
Recognition of actuarial losses .....	27	34	38
Settlements and curtailments .....	(42)	(6)	(167)
<b>Net periodic benefit (income) cost .....</b>	<b>\$ 16</b>	<b>\$ 68</b>	<b>\$ (93)</b>

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<b>Other Changes in Plan Assets and Benefits Obligations Recognized in Other Comprehensive (Income) Loss</b>	<b>Years Ended December 31,</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>
Actuarial (gains) losses .....	\$(108)	\$ 34	\$ 6
Prior service (credit) .....	(175)	(1)	(21)
Prior service credit recognized during year .....	13	14	34
Actuarial losses recognized during year .....	(27)	(34)	(38)
Settlements and curtailments .....	42	6	167
Total recognized in other comprehensive (income) loss.....	<u>\$(255)</u>	<u>\$ 19</u>	<u>\$148</u>
Total recognized in net periodic benefit (income) cost and other comprehensive (income) loss .....	<u>\$(239)</u>	<u>\$ 87</u>	<u>\$ 55</u>

The estimated net loss and prior service (credit) for other postretirement benefits that will be amortized from accumulated other comprehensive (income) loss into net periodic benefit cost in 2014 are expected to be \$24 and \$(20) million, respectively.

Major actuarial assumptions used in determining the benefit obligations and net periodic benefit cost for our significant benefit plans are presented in the following table.

	<b>Pension Benefits</b>					
	<b>U.S. Plans</b>			<b>Non-U.S. Plans</b>		
	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Actuarial assumptions used to determine benefit obligations as of December 31:						
Discount rate .....	4.89%	4.06%	4.89%	4.29%	4.29%	4.84%
Expected annual rate of compensation increase .....	4.50%	4.50%	4.50%	2.81%	3.55%	3.67%
Actuarial assumptions used to determine net periodic benefit (income) cost for years ended December 31:						
Discount rate .....	4.06%	4.89%	5.25%	4.29%	4.84%	5.40%
Expected rate of return on plan assets .....	7.75%	8.00%	8.00%	6.99%	7.03%	7.06%
Expected annual rate of compensation increase .....	4.50%	4.50%	4.50%	3.55%	3.67%	3.79%
				<b>Other Postretirement Benefits</b>		
				<b>2013</b>	<b>2012</b>	<b>2011</b>
Actuarial assumptions used to determine benefit obligations as of December 31:						
Discount rate .....				4.05%	3.40%	4.00%
Actuarial assumptions used to determine net periodic benefit cost for years ended December 31:						
Discount rate .....				3.40%	4.00%	4.70%

The discount rate for our U.S. pension and other postretirement benefits plans reflects the current rate at which the associated liabilities could be settled at the measurement date of December 31. To determine discount rates for our U.S. pension and other postretirement benefit plans, we use a modeling process that involves matching the expected cash outflows of our benefit plans to a yield curve constructed from a portfolio of high quality, fixed-income debt instruments. We use the average yield of this hypothetical portfolio as a discount rate benchmark. The discount rate used to determine the other postretirement benefit obligation is lower principally due to a shorter expected duration of other postretirement plan obligations as compared to pension plan obligations.

Our expected rate of return on U.S. plan assets of 7.75 percent is a long-term rate based on historical plan asset returns over varying long-term periods combined with current market conditions

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and broad asset mix considerations. We review the expected rate of return on an annual basis and revise it as appropriate.

For non-U.S. benefit plans, none of which was individually material, assumptions reflect economic assumptions applicable to each country.

**Pension Benefits**

Included in the aggregate data in the tables above are the amounts applicable to our pension plans with accumulated benefit obligations exceeding the fair value of plan assets. Amounts related to such plans were as follows:

	December 31,			
	U.S. Plans		Non-U.S. Plans	
	2013	2012	2013	2012
Projected benefit obligation.....	\$576	\$17,117	\$911	\$4,670
Accumulated benefit obligation .....	\$569	\$16,288	\$855	\$4,426
Fair value of plan assets.....	\$174	\$14,345	\$307	\$3,837

Accumulated benefit obligation for our U.S. defined benefit pension plans were \$15.7 and \$16.3 billion and for our Non-U.S. defined benefit plans were \$5.3 and \$5.0 billion at December 31, 2013 and 2012, respectively.

Our asset investment strategy for our U.S. pension plans focuses on maintaining a diversified portfolio using various asset classes in order to achieve our long-term investment objectives on a risk adjusted basis. Our actual invested positions in various securities change over time based on short and longer-term investment opportunities. To achieve our objectives, we have established long-term target allocations as follows: 60-70 percent equity securities, 10-20 percent fixed income securities and cash, 5-15 percent real estate investments, and 10-20 percent other types of investments. Equity securities include publicly-traded stock of companies located both inside and outside the United States. Fixed income securities include corporate bonds of companies from diversified industries, mortgage-backed securities, and U.S. Treasuries. Real estate investments include direct investments in commercial properties and investments in real estate funds. Other types of investments include investments in private equity and hedge funds that follow several different strategies. We review our assets on a regular basis to ensure that we are within the targeted asset allocation ranges and, if necessary, asset balances are adjusted back within target allocations.

Our non-U.S. pension assets are typically managed by decentralized fiduciary committees with the Honeywell Corporate Investments group providing standard funding and investment guidance. Local regulations, local funding rules, and local financial and tax considerations are part of the funding and investment allocation process in each country. While our non-U.S. investment policies are different for each country, the long-term investment objectives are generally the same as those for the U.S. pension assets.

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The fair values of both our U.S. and non-U.S. pension plans assets at December 31, 2013 and 2012 by asset category are as follows:

	U.S. Plans			
	December 31, 2013			
	Total	Level 1	Level 2	Level 3
Common stock/preferred stock:				
Honeywell common stock.....	\$ 1,697	\$ 1,697	\$ —	\$ —
U.S. large cap stocks .....	4,147	4,107	40	—
U.S. mid cap stocks.....	757	752	5	—
U.S. small cap stocks .....	215	210	5	—
International stocks.....	2,685	2,503	182	—
Real estate investment trusts .....	90	90	—	—
Fixed income investments:				
Short term investments.....	956	955	1	—
Government securities.....	266	—	266	—
Corporate bonds .....	2,931	—	2,931	—
Mortgage/Asset-backed securities.....	770	—	770	—
Insurance contracts .....	7	—	7	—
Investments in private funds:				
Private funds .....	1,058	—	—	1,058
Hedge funds .....	6	—	—	6
Real estate funds .....	237	—	—	237
Direct investments:				
Direct private investments .....	278	—	—	278
Real estate properties .....	627	—	—	627
	<u>\$16,727</u>	<u>\$10,314</u>	<u>\$4,207</u>	<u>\$2,206</u>

	U.S. Plans			
	December 31, 2012			
	Total	Level 1	Level 2	Level 3
Common stock/preferred stock:				
Honeywell common stock.....	\$ 1,182	\$1,182	\$ —	\$ —
U.S. large cap stocks.....	2,903	2,903	—	—
U.S. mid cap stocks.....	731	731	—	—
U.S. small cap stocks .....	261	261	—	—
International stocks.....	2,203	2,073	130	—
Real estate investment trusts .....	44	44	—	—
Fixed income investments:				
Short term investments .....	1,139	1,139	—	—
Government securities.....	266	—	266	—
Corporate bonds .....	2,728	—	2,728	—
Mortgage/Asset-backed securities.....	654	—	654	—
Insurance contracts.....	6	—	6	—
Investments in private funds:				
Private funds.....	1,100	—	—	1,100
Hedge funds .....	52	—	—	52
Real estate funds .....	254	—	—	254
Direct investments:				
Direct private investments .....	227	—	—	227
Real estate properties .....	595	—	—	595
	<u>\$14,345</u>	<u>\$8,333</u>	<u>\$3,784</u>	<u>\$2,228</u>

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	<b>Non-U.S. Plans</b>			
	<b>December 31, 2013</b>			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Common stock/preferred stock:				
U.S. companies .....	\$ 459	\$394	\$ 65	\$ —
Non-U.S. companies .....	1,929	244	1,685	—
Fixed income investments:				
Short-term investments .....	147	140	7	—
Government securities .....	1,303	—	1,303	—
Corporate bonds .....	656	—	656	—
Mortgage/Asset-backed securities .....	25	—	25	—
Insurance contracts .....	208	—	208	—
Investments in private funds:				
Private funds .....	67	—	—	67
Hedge funds .....	62	—	—	62
Real estate funds .....	181	—	—	181
	<u>\$5,037</u>	<u>\$778</u>	<u>\$3,949</u>	<u>\$310</u>

	<b>Non-U.S. Plans</b>			
	<b>December 31, 2012</b>			
	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Common stock/preferred stock:				
U.S. companies .....	\$ 366	\$316	\$ 50	\$ —
Non-U.S. companies .....	1,605	176	1,429	—
Fixed income investments:				
Short-term investments .....	104	104	—	—
Government securities .....	1,321	—	1,321	—
Corporate bonds .....	571	—	571	—
Mortgage/Asset-backed securities .....	8	—	8	—
Insurance contracts .....	203	—	203	—
Investments in private funds:				
Private funds .....	136	—	—	136
Hedge funds .....	56	—	—	56
Real estate funds .....	157	—	—	157
	<u>\$4,527</u>	<u>\$596</u>	<u>\$3,582</u>	<u>\$349</u>

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The following tables summarize changes in the fair value of Level 3 assets for the years ended December 31, 2013 and 2012:

	U.S. Plans				
	Private Funds	Direct Private Investments	Hedge Funds	Real Estate Funds	Real Estate Properties
Balance at December 31, 2011.....	\$1,039	\$161	\$ 60	\$256	\$553
Actual return on plan assets:					
Relating to assets still held at year-end..	44	12	11	16	29
Relating to assets sold during the year ..	(1)	6	1	(1)	—
Purchases.....	147	65	4	31	41
Sales and settlements.....	(129)	(17)	(24)	(48)	(28)
Balance at December 31, 2012.....	1,100	227	52	254	595
Actual return on plan assets:					
Relating to assets still held at year-end..	(10)	34	(22)	11	61
Relating to assets sold during the year ..	117	1	22	1	4
Purchases.....	94	37	9	15	15
Sales and settlements.....	(243)	(21)	(55)	(44)	(48)
Balance at December 31, 2013.....	<u>\$1,058</u>	<u>\$278</u>	<u>\$ 6</u>	<u>\$237</u>	<u>\$627</u>

	Non-U.S. Plans		
	Private Funds	Hedge Funds	Real Estate Funds
Balance at December 31, 2011.....	\$112	\$54	\$160
Actual return on plan assets:			
Relating to assets still held at year-end.....	3	2	8
Relating to assets sold during the year ..	3	—	—
Purchases.....	21	—	21
Sales and settlements ..	(3)	—	(32)
Balance at December 31, 2012.....	136	56	157
Actual return on plan assets:			
Relating to assets still held at year-end.....	(6)	4	18
Relating to assets sold during the year ..	3	—	(1)
Purchases.....	4	2	12
Sales and settlements ..	(70)	—	(5)
Balance at December 31, 2013.....	<u>\$ 67</u>	<u>\$62</u>	<u>\$181</u>

The Company enters into futures contracts to gain exposure to certain markets. Sufficient cash or cash equivalents are held by our pension plans to cover the notional value of the futures contracts. At December 31, 2013 and 2012, our U.S. plans had contracts with notional amounts of \$1,938 and \$1,241 million, respectively. At December 31, 2013 and 2012, our Non-U.S. plans had contracts with notional amounts of \$61 and \$55 million, respectively. In both our U.S. and Non-U.S. pension plans, the notional derivative exposure is primarily related to outstanding equity futures contracts.

Common stocks, preferred stocks, real estate investment trusts, and short-term investments are valued at the closing price reported in the active market in which the individual securities are traded. Corporate bonds, mortgages, asset-backed securities, and government securities are valued either by using pricing models, bids provided by brokers or dealers, quoted prices of securities with similar characteristics or discounted cash flows and as such include adjustments for certain risks that may not be observable such as credit and liquidity risks. Certain securities are held in commingled funds which are valued using net asset values provided by the administrators of the funds. Investments in private

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equity, debt, real estate and hedge funds and direct private investments are valued at estimated fair value based on quarterly financial information received from the investment advisor and/or general partner. Investments in real estate properties are valued on a quarterly basis using the income approach. Valuation estimates are periodically supplemented by third party appraisals.

Our general funding policy for qualified pension plans is to contribute amounts at least sufficient to satisfy regulatory funding standards. In 2013, 2012 and 2011, we were not required to make contributions to our U.S. pension plans. No contribution was made to the U.S. plans in 2013. However, in 2012 and 2011, we made voluntary contributions of \$792 and \$1,650 million, respectively, to the U.S. plans primarily to improve the funded status. These contributions do not reflect benefits paid directly from Company assets. In 2013, cash contributions of \$156 million were made to our non-U.S. plans to satisfy regularly funding requirements. In 2014, we expect to make contributions of cash and/or marketable securities of approximately \$150 million (\$117 million of marketable securities were contributed in January 2014) to our non-U.S. defined benefit pension plans to satisfy regulatory funding standards. We are not required to make any contributions to our U.S. defined benefit pension plans in 2014.

Benefit payments, including amounts to be paid from Company assets, and reflecting expected future service, as appropriate, are expected to be paid as follows:

	<u>U.S. Plans</u>	<u>Non-U.S. Plans</u>
2014.....	\$1,068	\$ 202
2015.....	1,111	208
2016.....	1,106	213
2017.....	1,105	219
2018.....	1,118	226
2019-2023 .....	5,675	1,228

**Other Postretirement Benefits**

	<u>December 31,</u>	
	<u>2013</u>	<u>2012</u>
Assumed health care cost trend rate:		
Health care cost trend rate assumed for next year .....	7.00%	7.00%
Rate that the cost trend rate gradually declines to.....	5.00%	5.00%
Year that the rate reaches the rate it is assumed to remain at.....	2019	2019

The assumed health care cost trend rate has a significant effect on the amounts reported. A one-percentage-point change in the assumed health care cost trend rate would have the following effects:

	<u>1 percentage point</u>	
	<u>Increase</u>	<u>Decrease</u>
Effect on total of service and interest cost components .....	\$ 3	\$ (2)
Effect on postretirement benefit obligation.....	\$84	\$(52)

Benefit payments reflecting expected future service, as appropriate, are expected to be paid as follows:

	<u>Without Impact of</u>	<u>Net of</u>
	<u>Medicare Subsidy</u>	<u>Medicare Subsidy</u>
2014 .....	\$141	\$130
2015 .....	123	113
2016 .....	119	108
2017 .....	113	103
2018 .....	108	97
2019-2023.....	448	399

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Dollars in millions, except per share amounts)

**Employee Savings Plans**

We sponsor employee savings plans under which we match, in the form of our common stock, savings plan contributions for certain eligible employees. Shares issued under the stock match plans were 2.0, 2.4, and 2.6 million at a cost of \$159, \$144 and \$138 million in 2013, 2012, and 2011, respectively.

**Note 24. Segment Financial Data**

We globally manage our business operations through four reportable operating segments serving customers worldwide with aerospace products and services, control, sensing and security technologies for buildings, homes and industry, automotive products and chemicals. Segment information is consistent with how management reviews the businesses, makes investing and resource allocation decisions and assesses operating performance. Our four reportable segments are as follows:

- Aerospace includes Air Transport and Regional, Business and General Aviation and Defense and Space and provides products and services which include auxiliary power units; propulsion engines; environmental control systems; electric power systems, engine controls; repair and overhaul services; flight safety, communications, navigation, radar and surveillance systems; aircraft lighting; management and technical services; logistic services; advanced systems and instruments; and aircraft wheels and brakes.
- Automation and Control Solutions includes Energy, Safety & Security (controls for heating, cooling, indoor air quality, ventilation, humidification, lighting and home automation; advanced software applications for home/building control and optimization; sensors, switches, control systems and instruments for measuring pressure, air flow, temperature and electrical current; security, fire and gas detection and monitoring; radiation detection; personal protection equipment; access control; video surveillance equipment; remote patient monitoring systems; automatic identification and data collection; and voice solutions); Process Solutions (provides a full range of automation and control solutions for industrial plants, offering advanced software and automation systems that integrate, control and monitor complex processes in many types of industrial settings as well as equipment that controls, measures and analyzes natural gas production and transportation); and Building Solutions & Distribution (installs, distributes, maintains and upgrades systems that keep buildings safe, comfortable and productive).
- Performance Materials and Technologies includes Advanced Materials (fluorocarbons, hydro-fluoroolefins, caprolactam, resins, ammonium sulfate for fertilizer, specialty films, waxes, additives, advanced fibers, customized research chemicals and intermediates, and electronic materials and chemicals) and UOP (process technology, products, including catalysts and absorbents, and services for the petroleum refining, gas processing, petrochemical, renewable energy and other industries).
- Transportation Systems includes turbochargers, thermal systems, brake hard parts and other friction materials.

The accounting policies of the segments are the same as those described in Note 1. Honeywell's senior management evaluates segment performance based on segment profit. Segment profit is measured as business unit income (loss) before taxes excluding general corporate unallocated expense, other income (expense), interest and other financial charges, pension and other postretirement benefits (expense), stock compensation expense, repositioning and other charges and accounting changes.

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Dollars in millions, except per share amounts)

	<u>Years Ended December 31,</u>		
	<u>2013</u>	<u>2012</u>	<u>2011</u>
Net Sales			
Aerospace			
Product .....	\$ 7,043	\$ 6,999	\$ 6,494
Service .....	4,937	5,041	4,981
Total .....	<u>11,980</u>	<u>12,040</u>	<u>11,475</u>
Automation and Control Solutions			
Product .....	14,193	13,610	13,328
Service .....	2,363	2,270	2,207
Total .....	<u>16,556</u>	<u>15,880</u>	<u>15,535</u>
Performance Materials and Technologies			
Product .....	6,223	5,642	5,064
Service .....	541	542	595
Total .....	<u>6,764</u>	<u>6,184</u>	<u>5,659</u>
Transportation Systems			
Product .....	3,755	3,561	3,859
Service .....	—	—	—
Total .....	<u>3,755</u>	<u>3,561</u>	<u>3,859</u>
Corporate			
Product .....	—	—	—
Service .....	—	—	1
Total .....	<u>—</u>	<u>—</u>	<u>1</u>
	<u>\$39,055</u>	<u>\$37,665</u>	<u>\$36,529</u>
Depreciation and amortization			
Aerospace .....	\$ 200	\$ 211	\$ 208
Automation and Control Solutions .....	350	352	364
Performance Materials and Technologies .....	288	215	216
Transportation Systems .....	90	85	96
Corporate .....	61	63	64
	<u>\$ 989</u>	<u>\$ 926</u>	<u>\$ 948</u>
Segment Profit			
Aerospace .....	\$ 2,372	\$ 2,279	\$ 2,023
Automation and Control Solutions .....	2,437	2,232	2,083
Performance Materials and Technologies .....	1,271	1,154	1,042
Transportation Systems .....	498	432	485
Corporate .....	(227)	(218)	(276)
	<u>\$ 6,351</u>	<u>\$ 5,879</u>	<u>\$ 5,357</u>
Capital expenditures			
Aerospace .....	\$ 205	\$ 191	\$ 174
Automation and Control Solutions .....	151	143	153
Performance Materials and Technologies .....	429	328	282
Transportation Systems .....	105	129	133
Corporate .....	57	93	48
	<u>\$ 947</u>	<u>\$ 884</u>	<u>\$ 790</u>

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Dollars in millions, except per share amounts)

	December 31,		
	2013	2012	2011
Total Assets			
Aerospace .....	\$ 9,160	\$ 8,977	\$ 9,109
Automation and Control Solutions .....	20,382	18,754	19,127
Performance Materials and Technologies .....	6,827	6,396	5,402
Transportation Systems .....	2,219	2,047	1,991
Corporate .....	6,847	5,679	4,179
	<u>\$45,435</u>	<u>\$41,853</u>	<u>\$39,808</u>

A reconciliation of segment profit to consolidated income from continuing operations before taxes are as follows:

	Years Ended December 31,		
	2013	2012	2011
Segment Profit .....	\$6,351	\$5,879	\$ 5,357
Other income (expense)(1) .....	202	25	33
Interest and other financial charges .....	(327)	(351)	(376)
Stock compensation expense(2) .....	(170)	(170)	(168)
Pension ongoing income (expense)(2) .....	90	(36)	(105)
Pension mark-to-market expense(2) .....	(51)	(957)	(1,802)
Other postretirement income (expense)(2) .....	(20)	(72)	86
Repositioning and other charges(2) .....	(663)	(443)	(743)
Income from continuing operations before taxes .....	<u>\$5,412</u>	<u>\$3,875</u>	<u>\$ 2,282</u>

(1) Equity income (loss) of affiliated companies is included in Segment Profit.

(2) Amounts included in cost of products and services sold and selling, general and administrative expenses.

**Note 25. Geographic Areas—Financial Data**

	Net Sales(1)			Long-lived Assets(2)		
	Years Ended December 31,			December 31,		
	2013	2012	2011	2013	2012	2011
United States .....	\$22,978	\$22,379	\$21,005	\$3,393	\$3,118	\$2,956
Europe .....	9,804	9,118	9,604	905	932	919
Other International .....	6,273	6,168	5,920	980	951	929
	<u>\$39,055</u>	<u>\$37,665</u>	<u>\$36,529</u>	<u>\$5,278</u>	<u>\$5,001</u>	<u>\$4,804</u>

(1) Sales between geographic areas approximate market and are not significant. Net sales are classified according to their country of origin. Included in United States net sales are export sales of \$5,431, \$5,126 and \$4,549 million in 2013, 2012 and 2011, respectively.

(2) Long-lived assets are comprised of property, plant and equipment—net.

**HONEYWELL INTERNATIONAL INC.**  
**NOTES TO FINANCIAL STATEMENTS—(Continued)**  
(Dollars in millions, except per share amounts)

**Note 26. Supplemental Cash Flow Information**

	Years Ended December 31,		
	2013	2012	2011
Payments for repositioning and other charges:			
Severance and exit cost payments .....	\$ (160)	\$(136)	\$(161)
Environmental payments .....	(304)	(320)	(270)
Insurance receipts for asbestos related liabilities .....	58	122	134
Asbestos related liability payments.....	(357)	(169)	(171)
	\$ (763)	\$(503)	\$(468)
Interest paid, net of amounts capitalized .....	\$ 330	\$ 344	\$ 378
Income taxes paid, net of refunds .....	1,271	919	578
Non-cash investing and financing activities:			
Common stock contributed to savings plans.....	159	144	138

**Note 27. Unaudited Quarterly Financial Information**

	2013				
	Mar. 31	June 30	Sept. 30	Dec. 31	Year
Net Sales .....	\$ 9,328	\$ 9,693	\$ 9,647	\$10,387	\$39,055
Gross Profit .....	2,545	2,666	2,705	2,775	10,691
Net income attributable to Honeywell .....	966	1,021	990	947	3,924
Earnings per share—basic .....	1.23	1.30	1.26	1.20	4.99
Earnings per share—assuming dilution .....	1.21	1.28	1.24	1.19	4.92
Dividends paid per share.....	0.4100	0.4100	0.4100	0.4510	1.68
Market Price per share					
High .....	75.48	80.85	86.79	91.37	91.37
Low.....	64.75	71.47	77.88	81.45	64.75
	2012				
	Mar. 31	June 30	Sept. 30	Dec. 31	Year
Net Sales .....	\$ 9,307	\$ 9,435	\$ 9,342	\$ 9,581	\$37,665
Gross Profit .....	2,427	2,513	2,534	1,900	9,374
Net income (loss) attributable to Honeywell ..	823	902	950	251	2,926
Earnings per share—basic .....	1.06	1.15	1.21	0.32	3.74
Earnings per share—assuming dilution .....	1.04	1.14	1.20	0.32	3.69
Dividends paid per share.....	0.3725	0.3725	0.3725	0.4100	1.53
Market Price per share					
High .....	61.78	61.29	61.72	64.29	64.29
Low.....	55.18	52.92	53.60	59.15	52.92

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

TO THE BOARD OF DIRECTORS AND SHAREHOLDERS OF  
HONEYWELL INTERNATIONAL INC.;

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of Honeywell International Inc. and its subsidiaries at December 31, 2013 and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under item 15(a)(2) presents fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2013, based on criteria established in *Internal Control - Integrated Framework (1992)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for these financial statements and the financial statement schedule, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in Management's Report on Internal Control over Financial Reporting under Item 9A. Our responsibility is to express opinions on these financial statements, on the financial statement schedule and on the Company's internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Florham Park, New Jersey  
February 14, 2014

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

Not Applicable.

## **Item 9A. Controls and Procedures**

Honeywell management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Annual Report on Form 10-K. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that such disclosure controls and procedures were effective as of the end of the period covered by this Annual Report on Form 10-K to ensure information required to be disclosed in the reports that Honeywell files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms and that it is accumulated and communicated to our management, including our Chief Executive Officer, our Chief Financial Officer and our Controller, as appropriate, to allow timely decisions regarding required disclosure. There have been no changes that have materially affected, or are reasonably likely to materially affect, Honeywell's internal control over financial reporting that have occurred during the quarter ended December 31, 2013.

### **Management's Report on Internal Control Over Financial Reporting**

Honeywell management is responsible for establishing and maintaining adequate internal control over financial reporting as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934. Honeywell's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Honeywell's internal control over financial reporting includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of Honeywell's assets;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of Honeywell's management and directors; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of Honeywell's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of Honeywell's internal control over financial reporting as of December 31, 2013. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control—Integrated Framework (1992)*.

Based on this assessment, management determined that Honeywell maintained effective internal control over financial reporting as of December 31, 2013.

The effectiveness of Honeywell's internal control over financial reporting as of December 31, 2013 has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their report which is included in "Item 8. Financial Statements and Supplementary Data."

## Item 9B. Other Information

Not Applicable.

## Item 10. Directors and Executive Officers of the Registrant

Information relating to the Directors of Honeywell, as well as information relating to compliance with Section 16(a) of the Securities Exchange Act of 1934, will be contained in our definitive Proxy Statement involving the election of the Directors, which will be filed with the SEC pursuant to Regulation 14A not later than 120 days after December 31, 2013, and such information is incorporated herein by reference. Certain other information relating to the Executive Officers of Honeywell appears in Part I of this Annual Report on Form 10-K under the heading "Executive Officers of the Registrant".

The members of the Audit Committee of our Board of Directors are: George Paz (Chair), Kevin Burke, D. Scott Davis, Linnet Deily, Judd Gregg and Robin L. Washington. The Board has determined that Mr. Paz is the "audit committee financial expert" as defined by applicable SEC rules and that Mr. Paz, Mr. Burke, Mr. Davis, Ms. Deily and Ms. Washington satisfy the "accounting or related financial management expertise" criteria established by the NYSE. All members of the Audit Committee are "independent" as that term is defined in applicable SEC Rules and NYSE listing standards.

Honeywell's Code of Business Conduct is available, free of charge, on our website under the heading "Investor Relations" (see "Corporate Governance"), or by writing to Honeywell, 101 Columbia Road, Morris Township, New Jersey 07962, c/o Vice President and Corporate Secretary. Honeywell's Code of Business Conduct applies to all Honeywell directors, officers (including the Chief Executive Officer, Chief Financial Officer and Controller) and employees. Amendments to or waivers of the Code of Business Conduct granted to any of Honeywell's directors or executive officers will be published on our website within five business days of such amendment or waiver.

## Item 11. Executive Compensation

Information relating to executive compensation is contained in the Proxy Statement referred to above in "Item 10. Directors and Executive Officers of the Registrant," and such information is incorporated herein by reference.

## Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Information relating to security ownership of certain beneficial owners and management and related stockholder matters is contained in the Proxy Statement referred to above in "Item 10. Directors and Executive Officers of the Registrant," and such information is incorporated herein by reference.

### EQUITY COMPENSATION PLANS

As of December 31, 2013 information about our equity compensation plans is as follows:

<u>Plan category</u>	<u>Number of Shares to be Issued Upon Exercise of Outstanding Options, Warrants and Rights</u> (a)	<u>Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights</u> (b)	<u>Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a))</u> (c)
Equity compensation plans approved by security holders.....	39,151,116(1)	\$53.27(2)	28,192,463(3)
Equity compensation plans not approved by security holders.....	554,475(4)	N/A(5)	N/A(6)
Total .....	<u>39,705,591</u>	<u>53.27</u>	<u>28,192,463</u>

- (1) Equity compensation plans approved by shareowners awards under which are included in column (a) of the table are the 2011 Stock Incentive Plan of Honeywell International Inc. and its Affiliates (the "2011 Stock Incentive Plan"), the 2006 Stock Incentive Plan of Honeywell International Inc. and its Affiliates (the "2006 Stock Incentive Plan"), and the 2003 Stock Incentive Plan of Honeywell International Inc. and its Affiliates (the "2003 Stock Incentive Plan") (30,284,081 shares of Common Stock to be issued for options with a weighted average term of 6.43 years; 18,000 shares to be issued for stock appreciation rights ("SARs"); 6,665,554 RSUs subject to continued employment; and 1,805,848 deferred RSUs of earned and vested awards where delivery of shares has been deferred); and the 2006 Stock Plan for Non-Employee Directors of Honeywell International Inc. (the "2006 Non-Employee Director Plan") and the 1994 Stock Plan for Non-Employee Directors of Honeywell International Inc. (the "1994 Non-Employee Director Plan") (354,356 shares of Common Stock to be issued for options; and 23,277 RSUs subject to continued services). RSUs included in column (a) of the table represent the full number of RSUs awarded and outstanding whereas the number of shares of Common Stock to be issued upon vesting will be lower than what is reflected on the table due to the net share settlement process used by the Company (whereas the value of shares required to meet employee statutory minimum tax withholding requirements are not issued).

1,092,801 growth plan units were issued for the performance cycle commencing on January 1, 2010 and ending December 31, 2011 pursuant to the 2006 Stock Incentive Plan. The second and final payment related to these growth plan units was paid in March 2013, subject to active employment on the payment date. 1,535,800 growth plan units were issued for the performance cycle commencing January 1, 2012 and ending December 31, 2013 pursuant to the 2011 Stock Incentive Plan. 50% of the payment related to these growth plan units, if any, will be paid in March 2014 and the remaining 50% will be paid in March 2015, subject to active employment on the payment dates.

The ultimate value of any growth plan award may be paid in cash or shares of Common Stock and, thus, growth plan units are not included in the table above. The ultimate value of growth plan units depends upon the achievement of pre-established performance goals during the two-year performance cycle.

Because the number of future shares that may be distributed to employees participating in the Honeywell Global Stock Plan is unknown, no shares attributable to that plan are included in column (a) of the table above.

- (2) Column (b) relates to stock options and does not include any exercise price for RSUs or growth plan units granted to employees or non-employee directors under equity compensation plans. RSUs do not have an exercise price because their value is dependent upon attainment of certain performance goals or continued employment or service and they are settled for shares of Common Stock on a one-for-one basis. Growth plan units are denominated in cash and the ultimate value of the award is dependent upon attainment of certain performance goals.
- (3) The number of shares that may be issued under the 2011 Stock Incentive Plan as of December 31, 2013 is 25,913,501 which includes the following additional shares under the 2011 Stock Incentive Plan (or any Prior Plan as defined in the 2011 Stock Incentive Plan) that may again be available for issuance: shares that are settled for cash, expire, are canceled, or under any Prior Plan, are tendered in satisfaction of an option exercise price or tax withholding obligations, are reacquired with cash tendered in satisfaction of an option exercise price or with monies attributable to any tax deduction enjoyed by Honeywell to the exercise of an option, or are under any outstanding awards assumed under any equity compensation plan of an entity acquired by Honeywell. No securities are available for future issuance under the 2006 Stock Incentive Plan, the 2003 Stock Incentive Plan, or the 1994 Non-Employee Director Plan.

The number of shares that may be issued under the Honeywell Global Stock Plan as of December 31, 2012 is 2,133,595. This plan is an umbrella plan for three plans maintained solely for eligible employees of participating non-U.S. countries.

A sub-plan of the Honeywell Global Stock Plan, the UK Sharebuilder Plan, allows an eligible UK employee to contribute a specified percentage of their taxable earnings that is then invested in shares. The Company matches those shares and dividends paid are used to purchase additional

shares of Common Stock. The match share percentage for 2013 was 62.50%. Matched shares are subject to a three-year vesting schedule. Shares taken out of the plan before five years lose their tax-favored status. For the year ending December 31, 2013, 77,716 shares were credited to participants' accounts under the UK Sharebuilder Plan.

The remaining two sub-plans of the Honeywell Global Stock Plan, the Honeywell International Technologies Employees Share Ownership Plan (Ireland) and the Honeywell Measurex (Ireland) Limited Group Employee Profit Sharing Scheme, allow eligible employees in Ireland to contribute specified percentages of base pay, bonus or performance pay that are then invested in Common Stock. Shares must be held in trust for at least two years and lose their tax-favored status if they are taken out of the plan before three years. For the year ending December 31, 2013, 14,453 shares of Common Stock were credited to participants' accounts under these two plans. A fourth sub-plan, the Global Employee Stock Purchase Plan, was terminated as of February 1, 2013, and all shares remaining in the plan on that date were transferred to direct registration accounts maintained by the Corporation's stock transfer agent.

The remaining 145,367 shares included in column (c) are shares remaining for future grants under the 2006 Non-Employee Director Plan.

- (4) Equity compensation plans not approved by shareowners that are included in the table are the Supplemental Non-Qualified Savings Plan for Highly Compensated Employees of Honeywell International Inc. and its Subsidiaries, the AlliedSignal Incentive Compensation Plan for Executive Employees of AlliedSignal Inc. and its Subsidiaries and the Deferred Compensation Plan for Non-Employee Directors of Honeywell International Inc.

The Supplemental Non-Qualified Savings Plan for Highly Compensated Employees of Honeywell International Inc. and its Subsidiaries is an unfunded, non-tax qualified plan that provides benefits equal to the employee deferrals and company matching allocations that would have been provided under Honeywell's U.S. tax-qualified savings plan if the Internal Revenue Code limitations on compensation and contributions did not apply. The Company matching contribution is credited to participants' accounts in the form of notional shares of Common Stock. The notional shares are distributed in the form of actual shares of Common Stock when payments are made to participants under the plan. The number of shares to be issued under this plan based on the value of the notional shares as of December 31, 2013 is 530,403.

The AlliedSignal Incentive Compensation Plan for Executive Employees of AlliedSignal Inc. and its Subsidiaries was a cash incentive compensation plan maintained by AlliedSignal Inc. This plan has expired. Employees were permitted to defer receipt of a cash bonus payable under the plan and invest the deferred bonus in notional shares of Common Stock. The notional shares are distributed in the form of actual shares of Common Stock when payments are made to participants under the plan. No further deferrals can be made under this plan. The number of shares of Common Stock that remain to be issued under this expired plan as of December 31, 2013 is 24,072.

The Deferred Compensation Plan for Non-Employee Directors of Honeywell International Inc. provides for mandatory and elective deferral of certain payments to non-employee directors. Mandatory deferrals are invested in notional shares of Common Stock. Directors may also invest any elective deferrals in notional shares of Common Stock. Because the notional shares are distributed in the form of cash when payments are made to directors under the plan, they are not included in the table above.

- (5) Column (b) does not include any exercise price for notional shares allocated to employees under Honeywell's equity compensation plans not approved by shareowners because all of these shares are notionally allocated as a matching contribution under the non-tax qualified savings plans or as a notional investment of deferred bonuses or fees under the cash incentive compensation and directors' plans as described in note 4 and are only settled for shares of Common Stock on a one-for-one basis.
- (6) No securities are available for future issuance under the AlliedSignal Incentive Compensation Plan for Executive Employees of AlliedSignal Inc. and its Subsidiaries and the Deferred Compensation Plan for Non-Employee Directors of Honeywell International Inc. The cash incentive compensation

plan has expired. All notional investments in shares of Common Stock are converted to cash when payments are made under the directors' plan. The amount of securities available for future issuance under the Supplemental Non-Qualified Savings Plan for Highly Compensated Employees of Honeywell International Inc. and its Subsidiaries is not determinable because the number of securities that may be issued under this plan depends upon the amount deferred to the plan by participants in future years.

The table does not contain information for employee benefit plans of Honeywell that are intended to meet the requirements of Section 401(a) of the Internal Revenue Code and a small number of foreign employee benefit plans that are similar to such Section 401(a) plans.

### **Item 13. Certain Relationships and Related Transactions**

Information relating to certain relationships and related transactions is contained in the Proxy Statement referred to above in "Item 10. Directors and Executive Officers of the Registrant," and such information is incorporated herein by reference.

### **Item 14. Principal Accounting Fees and Services**

Information relating to fees paid to and services performed by PricewaterhouseCoopers LLP in 2013 and 2012 and our Audit Committee's pre-approval policies and procedures with respect to non-audit services are contained in the Proxy Statement referred to above in "Item 10. Directors and Executive Officers of the Registrant," and such information is incorporated herein by reference.

### **Item 15. Exhibits and Financial Statement Schedules**

	<u>Page Number in Form 10-K</u>
(a)(1.) Consolidated Financial Statements:	
Consolidated Statement of Operations for the years ended December 31, 2013, 2012 and 2011.....	59
Consolidated Statement of Comprehensive Income for the years ended December 31, 2013, 2012 and 2011.....	60
Consolidated Balance Sheet at December 31, 2013 and 2012.....	61
Consolidated Statement of Cash Flows for the years ended December 31, 2013, 2012 and 2011.....	62
Consolidated Statement of Shareowners' Equity for the years ended December 31, 2013, 2012 and 2011.....	63
Notes to Financial Statements .....	64
Report of Independent Registered Public Accounting Firm.....	121
(a)(2.) Consolidated Financial Statement Schedules:	
Schedule II—Valuation and Qualifying Accounts .....	132
<p>All other financial statement schedules have been omitted because they are not applicable to us or the required information is shown in the consolidated financial statements or notes thereto.</p>	
(a)(3.) Exhibits	
See the Exhibit Index of this Annual Report on Form 10-K.....	128



## EXHIBIT INDEX

Exhibit No.	Description
3(i)	Amended and Restated Certificate of Incorporation of Honeywell International Inc., as amended April 26, 2010 (incorporated by reference to Exhibit 3(i) to Honeywell's Form 8-K filed April 27, 2010)
3(ii)	By-laws of Honeywell International Inc., as amended September 27, 2013 (incorporated by reference to Exhibit 3(ii) to Honeywell's Form 8-K filed September 30, 2013)
4	Honeywell International Inc. is a party to several long-term debt instruments under which, in each case, the total amount of securities authorized does not exceed 10% of the total assets of Honeywell and its subsidiaries on a consolidated basis. Pursuant to paragraph 4(iii)(A) of Item 601(b) of Regulation S-K, Honeywell agrees to furnish a copy of such instruments to the Securities and Exchange Commission upon request.
10.1*	2003 Stock Incentive Plan of Honeywell International Inc. and its Affiliates (incorporated by reference to Honeywell's Proxy Statement, dated March 17, 2003, filed pursuant to Rule 14a-6 of the Securities Exchange Act of 1934), and amended by Exhibit 10.1 to Honeywell's Form 8-K filed December 21, 2004, Exhibit 10.1 to Honeywell's Form 10-K for the year ended December 31, 2006 and Exhibit 10.1 to Honeywell's Form 10-K for the year ended December 31, 2008
10.2*	Deferred Compensation Plan for Non-Employee Directors of Honeywell International Inc., as amended and restated (incorporated by reference to Exhibit 10.2 to Honeywell's Form 10-Q for quarter ended June 30, 2003), and amended by Exhibit 10.1 to Honeywell's Form 8-K filed December 21, 2004 and Exhibit 10.2 to Honeywell's Form 10-K for the year ended December 31, 2005
10.3*	Stock Plan for Non-Employee Directors of AlliedSignal Inc., as amended (incorporated by reference to Exhibit 10.3 to Honeywell's Form 10-Q for the quarter ended June 30, 2003), and amended by Exhibit 10.2 to Honeywell's Form 10-Q for the quarter ended June 30, 2007 and Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended September 30, 2008
10.4*	Honeywell International Inc. Incentive Compensation Plan for Executive Employees, as amended and restated (filed herewith)
10.5*	Supplemental Non-Qualified Savings Plan for Highly Compensated Employees of Honeywell International Inc. and its Subsidiaries, as amended and restated (incorporated by reference to Exhibit 10.6 to Honeywell's Form 10-K for the year ended December 31, 2008), and amended by Exhibit 10.5 to Honeywell's Form 10-K for the year ended December 31, 2010, Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended June 30, 2012, and the attached amendment (filed herewith)
10.6*	Honeywell International Inc. Severance Plan for Designated Officers, as amended and restated (filed herewith)
10.7*	Salary and Incentive Award Deferral Plan for Selected Employees of Honeywell International Inc. and its Affiliates, as amended and restated (incorporated by reference to Exhibit 10.8 to Honeywell's Form 10-K for the year ended December 31, 2008), and amended by the attached amendment (filed herewith)
10.8*	Honeywell International Inc. Supplemental Pension Plan, as amended and restated (incorporated by reference to Exhibit 10.10 to Honeywell's Form 10-K for the year ended December 31, 2008), and amended by Exhibit 10.10 to Honeywell's Form 10-K for the year ended December 31, 2009
10.9*	Honeywell International Inc. Supplemental Executive Retirement Plan for Executives in Career Band 6 and Above, as amended and restated (incorporated by reference to Exhibit 10.12 to Honeywell's Form 10-K for the year ended December 31, 2008), and amended by Exhibit 10.12 to Honeywell's Form 10-K for the year ended December 31, 2009, and the attached amendment (filed herewith)

Exhibit No.	Description
10.10*	Honeywell Supplemental Defined Benefit Retirement Plan, as amended and restated (incorporated by reference to Exhibit 10.13 to Honeywell's Form 10-K for the year ended December 31, 2008), and amended by Exhibit 10.13 to Honeywell's Form 10-K for the year ended December 31, 2009
10.11*	Letter between David J. Anderson and Honeywell International Inc. dated June 12, 2003 (incorporated by reference to Exhibit 10.26 to Honeywell's Form 10-Q for the quarter ended June 30, 2003), and amended by Exhibit 10.14 to Honeywell's Form 10-K for the year ended December 31, 2008
10.12*	Honeywell International Inc. Severance Plan for Corporate Staff Employees (Involuntary Termination Following a Change in Control), as amended and restated (filed herewith)
10.13*	Employment Agreement dated as of February 18, 2002 between Honeywell and David M. Cote (incorporated by reference to Exhibit 10.24 to Honeywell's Form 8-K filed March 4, 2002), and amended by Exhibit 10.3 to Honeywell's Form 10-Q for the quarter ended September 30, 2008, Exhibit 10.17 to Honeywell's Form 10-K for the year ended December 31, 2008, and Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended March 31, 2013
10.14*	2003 Stock Incentive Plan for Employees of Honeywell International Inc. and its Affiliates Award Agreement (incorporated by reference to Exhibit 10.1 to Honeywell's Form 8-K filed February 7, 2005)
10.15*	2003 Stock Incentive Plan for Employees of Honeywell International Inc. and its Affiliates Restricted Unit Agreement (incorporated by reference to Exhibit 10.21 to Honeywell's Form 10-K for the year ended December 31, 2005)
10.16*	Stock Plan For Non-Employee Directors of Honeywell International Inc. Option Agreement (incorporated by reference to Exhibit 10.1 to Honeywell's Form 8-K filed April 29, 2005)
10.17*	Deferred Compensation Agreement dated August 4, 2006 between Honeywell and David M. Cote (incorporated by reference to Exhibit 10.22 to Honeywell's Form 10-K for the year ended December 31, 2006) and amended by Exhibit 10.22 to Honeywell's Form 10-K for the year ended December 31, 2009
10.18*	Honeywell Supplemental Retirement Plan (incorporated by reference to Exhibit 10.24 to Honeywell's Form 10-K for the year ended December 31, 2006)
10.19*	Pittway Corporation Supplemental Executive Retirement Plan (incorporated by reference to Exhibit 10.25 to Honeywell's Form 10-K for the year ended December 31, 2006) and amended by Exhibit 10.25 to Honeywell's Form 10-K for the year ended December 31, 2008 and Exhibit 10.25 to Honeywell's 10-K for the year ended December 31, 2009
10.20*	2006 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates, as amended and restated (incorporated by reference to Exhibit 10.26 to Honeywell's Form 10-K for the year ended December 31, 2008), and amended by Exhibit 10.1 to Honeywell's 10-Q for the quarter ended March 31, 2011
10.21*	2006 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Option Award Agreement (incorporated by reference to Exhibit 10.2 to Honeywell's Form 10-Q for the quarter ended March 31, 2009)
10.22*	2006 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Restricted Unit Agreement (incorporated by reference to Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended March 31, 2009)
10.23*	2006 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Growth Plan Agreement (incorporated by reference to Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended March 31, 2010)

Exhibit No.	Description
10.24*	2006 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Performance Share Agreement (incorporated by reference to Exhibit 10.30 to Honeywell’s Form 10-K for the year ended December 31, 2006)
10.25*	2006 Stock Plan for Non-Employee Directors of Honeywell International Inc., as amended and restated (incorporated by reference to Exhibit 10.31 to Honeywell’s Form 10-K for the year ended December 31, 2008), and amended by Exhibit 10.27 to Honeywell’s Form 10-K for the year ended December 31, 2011
10.26*	2006 Stock Plan for Non-Employee Directors of Honeywell International Inc.—Form of Option Agreement (incorporated by reference to Exhibit 10.3 to Honeywell’s Form 10-Q for the quarter ended March 31, 2012)
10.27*	2006 Stock Plan for Non-Employee Directors of Honeywell International Inc.—Form of Restricted Unit Agreement (incorporated by reference to Exhibit 10.4 to Honeywell’s Form 10-Q for the quarter ended March 31, 2012)
10.28*	2007 Honeywell Global Employee Stock Plan (incorporated by reference to Honeywell’s Proxy Statement, dated March 12, 2007, filed pursuant to Rule 14a-6 of the Securities Exchange Act of 1934)
10.29*	Letter Agreement dated July 20, 2007 between Honeywell and Roger Fradin (incorporated by reference to Exhibit 10.1 to Honeywell’s Form 10-Q for the quarter ended September 30, 2007) and amended by Exhibit 10.36 to Honeywell’s Form 10-K for the year ended December 31, 2009
10.30*	Letter Agreement dated October 6, 2010 between Honeywell and Roger Fradin (incorporated by reference to Exhibit 10.34 to Honeywell’s Form 10-K for the year ended December 31, 2010) and amended by Exhibit 10.1 to Honeywell’s Form 10-Q for the quarter ended September 30, 2012
10.31*	Employee Non-Competition Agreement dated October 26, 2010 for Andreas Kramvis (incorporated by reference to Exhibit 10.35 to Honeywell’s Form 10-K for the year ended December 31, 2010)
10.32*	2006 Stock Incentive Plan of Honeywell International Inc. and its Affiliates—Form of Restricted Unit Agreement, Form 2 (incorporated by reference to Exhibit 10.2 to Honeywell’s Form 10-Q for the quarter ended June 30, 2010)
10.33*	2006 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Option Award Agreement, Form 2 (incorporated by reference to Exhibit 10.37 to Honeywell’s Form 10-K for the year ended December 31, 2010)
10.34*	Letter Agreement dated September 3, 2009 between Honeywell and Timothy Mahoney (incorporated by reference to Exhibit 10.38 to Honeywell’s Form 10-K for the year ended December 31, 2010)
10.35*	Form of Honeywell International Inc. Noncompete Agreement for Senior Executives (incorporated by reference to Exhibit 10.39 to Honeywell’s Form 10-K for the year ended December 31, 2010)
10.36*	2011 Stock Incentive Plan of Honeywell International Inc. and its Affiliates (incorporated by reference to Honeywell’s Proxy Statement, dated March 10, 2011, filed pursuant to Rule 14a-6 of the Securities Exchange Act of 1934), and amended by Exhibit 10.36 to Honeywell’s Form 10-K for the year ended December 31, 2012
10.37*	2011 Stock Incentive Plan of Honeywell International Inc. and its Affiliates—Form of Restricted Unit Agreement (filed herewith)
10.38*	2011 Stock Incentive Plan of Honeywell International Inc. and its Affiliates—Form of Restricted Unit Agreement, Form 2 (filed herewith)
10.39*	2011 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Stock Option Award Agreement (filed herewith)
10.40*	2011 Stock Incentive Plan of Honeywell International Inc. and Its Affiliates—Form of Growth Plan Agreement (filed herewith)

Exhibit No.	Description
10.41*	Letter Agreement dated August 4, 2011 between Honeywell International Inc. and David M. Cote (incorporated by reference to Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended September 30, 2011)
10.42	Amended and Restated Five Year Credit Agreement dated as of December 10, 2013 by and among Honeywell International Inc., the banks, financial institutions and other institutional lenders parties thereto, Citibank, N.A., as administrative agent, Citibank International PLC, as swing line agent, JPMorgan Chase Bank, N.A., as syndication agent, Bank of America, N.A., Barclays Bank PLC, Deutsche Bank Securities Inc., Goldman Sachs Bank USA, Morgan Stanley MUFG Loan Partners, LLC and The Royal Bank of Scotland PLC, as documentation agents, and Citigroup Global Markets Inc., and J.P. Morgan Securities LLC, as joint lead arrangers and co-book managers (incorporated by reference to Exhibit 10.1 to Honeywell's Form 8-K filed December 11, 2013)
10.43	Stock and Asset Purchase Agreement dated June 9, 2008, by and between Honeywell International Inc. and BE Aerospace, Inc. (incorporated by reference to Exhibit 10.1 to Honeywell's Form 8-K filed June 11, 2008)
10.44	Tender Offer Agreement dated May 19, 2010 by and among Sperian Protection S.A., Honeywell International Inc. and Honeywell Holding France SAS (incorporated by reference to Exhibit 10.1 to Honeywell's Form 10-Q for the quarter ended June 30, 2010)
10.45	Stock and Asset Purchase Agreement dated January 27, 2011 by and among Honeywell International Inc., Rank Group Limited and Autoparts Holdings Limited, (incorporated by reference to Exhibit 10.1 to Honeywell's Form 8-K filed January 31, 2011)
12	Statement re: Computation of Ratio of Earnings to Fixed Charges (filed herewith)
21	Subsidiaries of the Registrant (filed herewith)
23	Consent of PricewaterhouseCoopers LLP (filed herewith)
24	Powers of Attorney (filed herewith)
31.1	Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
31.2	Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith)
101.INS	XBRL Instance Document (filed herewith)
101.SCH	XBRL Taxonomy Extension Schema (filed herewith)
101.CAL	XBRL Taxonomy Extension Calculation Linkbase (filed herewith)
101.DEF	XBRL Taxonomy Extension Definition Linkbase (filed herewith)
101.LAB	XBRL Taxonomy Extension Label Linkbase (filed herewith)
101.PRE	XBRL Taxonomy Extension Presentation Linkbase (filed herewith)

The Exhibits identified above with an asterisk (\*) are management contracts or compensatory plans or arrangements.

**HONEYWELL INTERNATIONAL INC.**  
**SCHEDULE II—VALUATION AND QUALIFYING ACCOUNTS**  
Three Years Ended December 31, 2013  
(Dollars in millions)

**Allowance for Doubtful Accounts:**

Balance December 31, 2010 .....	\$ 279
Provision charged to income .....	81
Deductions from reserves .....	(113)
Acquisitions .....	<u>14</u>
Balance December 31, 2011 .....	261
Provision charged to income .....	117
Deductions from reserves .....	(132)
Acquisitions .....	<u>2</u>
Balance December 31, 2012 .....	248
Provision charged to income .....	110
Deductions from reserves .....	(119)
Acquisitions .....	<u>8</u>
Balance December 31, 2013 .....	<u><u>\$ 247</u></u>

**Deferred Tax Assets—Valuation Allowance**

Balance December 31, 2010 .....	\$ 636
Additions charged to income tax expense .....	109
Reductions credited to income tax expense .....	(152)
Reductions due to expiring NOLs .....	(8)
Reductions due to capital loss carryforwards .....	(5)
Reductions credited to equity .....	(13)
Additions charged to goodwill .....	<u>24</u>
Balance December 31, 2011 .....	591
Additions charged to income tax expense .....	72
Reductions credited to income tax expense .....	(54)
Reductions due to expiring NOLs .....	(2)
Reductions due to capital loss carryforwards .....	14
Reductions credited to equity .....	12
Reductions credited to goodwill .....	<u>(35)</u>
Balance December 31, 2012 .....	598
Additions charged to income tax expense .....	103
Reductions credited to income tax expense .....	(54)
Reductions due to capital loss carryforwards .....	(27)
Reductions credited to equity .....	(8)
Additions charged to goodwill .....	<u>2</u>
Balance December 31, 2013 .....	<u><u>\$ 614</u></u>

# LEADERSHIP TEAM AND CORPORATE OFFICERS

**DAVID M. COTE**  
Chairman and  
Chief Executive Officer

**KATHERINE L. ADAMS**  
Senior Vice President and  
General Counsel

**DAVID J. ANDERSON**  
Senior Vice President and  
Chief Financial Officer

**ROGER FRADIN**  
President and  
Chief Executive Officer  
Automation and Control  
Solutions

**TERRENCE A. HAHN**  
President and  
Chief Executive Officer  
Transportation Systems

**ALEXANDRE ISMAIL**  
President  
Energy, Safety and  
Security

**MARK R. JAMES**  
Senior Vice President  
Human Resources,  
Procurement and  
Communications

**ANDREAS C. KRAMVIS**  
President and  
Chief Executive Officer  
Performance  
Materials and  
Technologies

**TIMOTHY O. MAHONEY**  
President and  
Chief Executive Officer  
Aerospace

**KRISHNA MIKKILINENI**  
Senior Vice President  
Engineering, Operations,  
and Information  
Technology

**HARSH BANSAL**  
Vice President  
Investments

**THOMAS L. BUCKMASTER**  
Vice President  
Communications  
and President Honeywell  
Hometown Solutions

**RHONDA GERMANY**  
Corporate Vice President  
Chief Strategy and  
Marketing Officer

**RICHARD W. GRABER**  
Senior Vice President  
Global Government  
Relations

**ADAM M. MATTEO**  
Vice President and  
Controller

**JEFFREY N. NEUMAN**  
Vice President  
Corporate Secretary and  
Deputy General Counsel

**THOMAS A. SZLOSEK**  
Vice President Corporate  
Finance

**SHANE TEDJARATI**  
President High Growth  
Regions

**JOHN J. TUS**  
Vice President and  
Treasurer

# SHAREOWNER INFORMATION

## ANNUAL MEETING

The Annual Meeting of Shareowners will be held at 10:30 a.m. on Monday, April 28, 2014, at Honeywell's corporate headquarters, 101 Columbia Road, Morristown, New Jersey, 07962.

## DIVIDENDS/SHAREOWNERS MATTERS

Honeywell's Dividend Reinvestment and Share Purchase Plan provides for automatic reinvestment of common stock dividends at market price. Participants also may add cash for the purchase of additional shares of common stock without payment of any brokerage commission or service charge. Honeywell offers Direct Registration, or paperless stock ownership. This means that instead of getting a paper stock certificate to represent your shares, your shares are held in your name and tracked electronically in our records.

The company has established a Direct Deposit of Dividends service enabling registered shareowners to have their quarterly dividend payments sent electronically to their bank accounts on the payment date.

For more information on these services or for answers to questions about dividend checks, stock transfers, or other shareowner matters, please contact Honeywell's transfer agent and registrar:

**AMERICAN STOCK TRANSFER & TRUST COMPANY, LLC**  
6201 15th Avenue  
Brooklyn, NY 11219  
1-800-647-7147  
<http://www.amstock.com>  
E-mail: [info@amstock.com](mailto:info@amstock.com)

## HONEYWELL INTERNATIONAL INC.

Corporate Publications  
101 Columbia Road  
Morristown, NJ 07962-2245  
1-973-455-2000

## STOCK EXCHANGE LISTINGS

Honeywell's Common Stock is listed on the New York and Chicago stock exchanges under the symbol HON. It is also listed on the London Stock Exchange. Shareowners of record as of December 31, 2013, totaled 55,537.

## GENERAL INQUIRIES

For additional shareowner inquiries, please contact Honeywell's Shareowner Services at 1-800-647-7147 or Honeywell Investor Relations at 1-973-455-2222.

# Honeywell

Aerospace • Automation and Control Solutions • Performance Materials and Technologies • Transportation Systems

Honeywell International Inc.  
101 Columbia Road  
P.O. Box 2245  
Morristown, NJ 07962-2245  
USA

For more information about Honeywell, visit [www.honeywell.com](http://www.honeywell.com).

# **2014 Honeywell Annual Shareowners Meeting**

**March-April 2014**

**Honeywell**

# Discussion Of 2014 Proxy Matters

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Honeywell

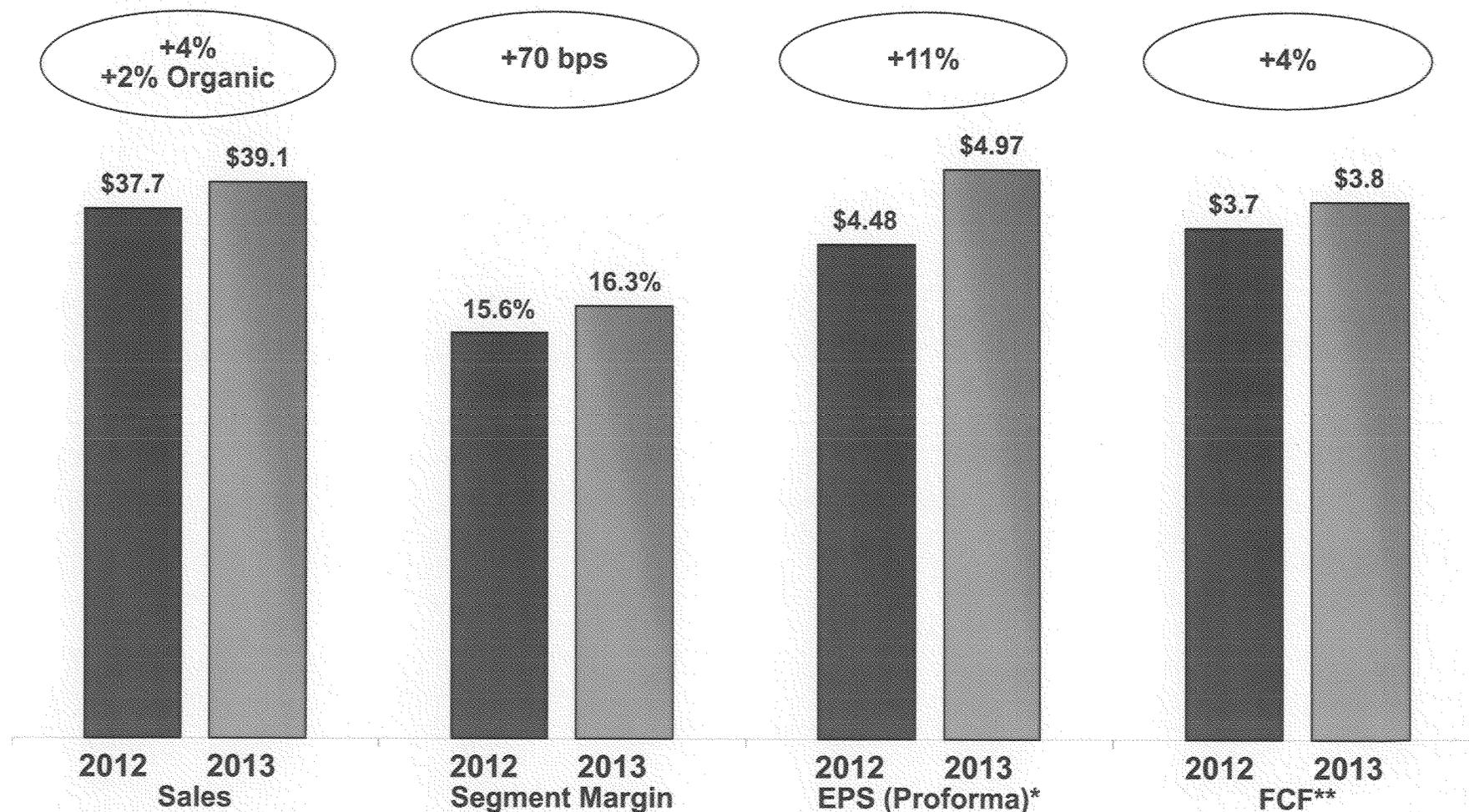
- **2013 Financial Performance**
  
- **“Say on Pay”**
  - Alignment Of Pay And Performance
  - Overview Of Honeywell Compensation Programs
  - 2013 Compensation Actions
  
- **Shareholder Proposals:**
  - Separation Of CEO And Chair Roles
  - Action By Written Consent
  - Vesting Of Equity Awards Upon A Change-in-Control
  - Political Contributions/Lobbying Disclosure
  - Waiver Of Mandatory Retirement Policy For Gordon Bethune

# *Honeywell Performance*

# 2013 Performance

Honeywell

(\$B, except per share amounts)



\*Proforma, V% Exclude Pension Mark-to-Market (MTM) Adjustment

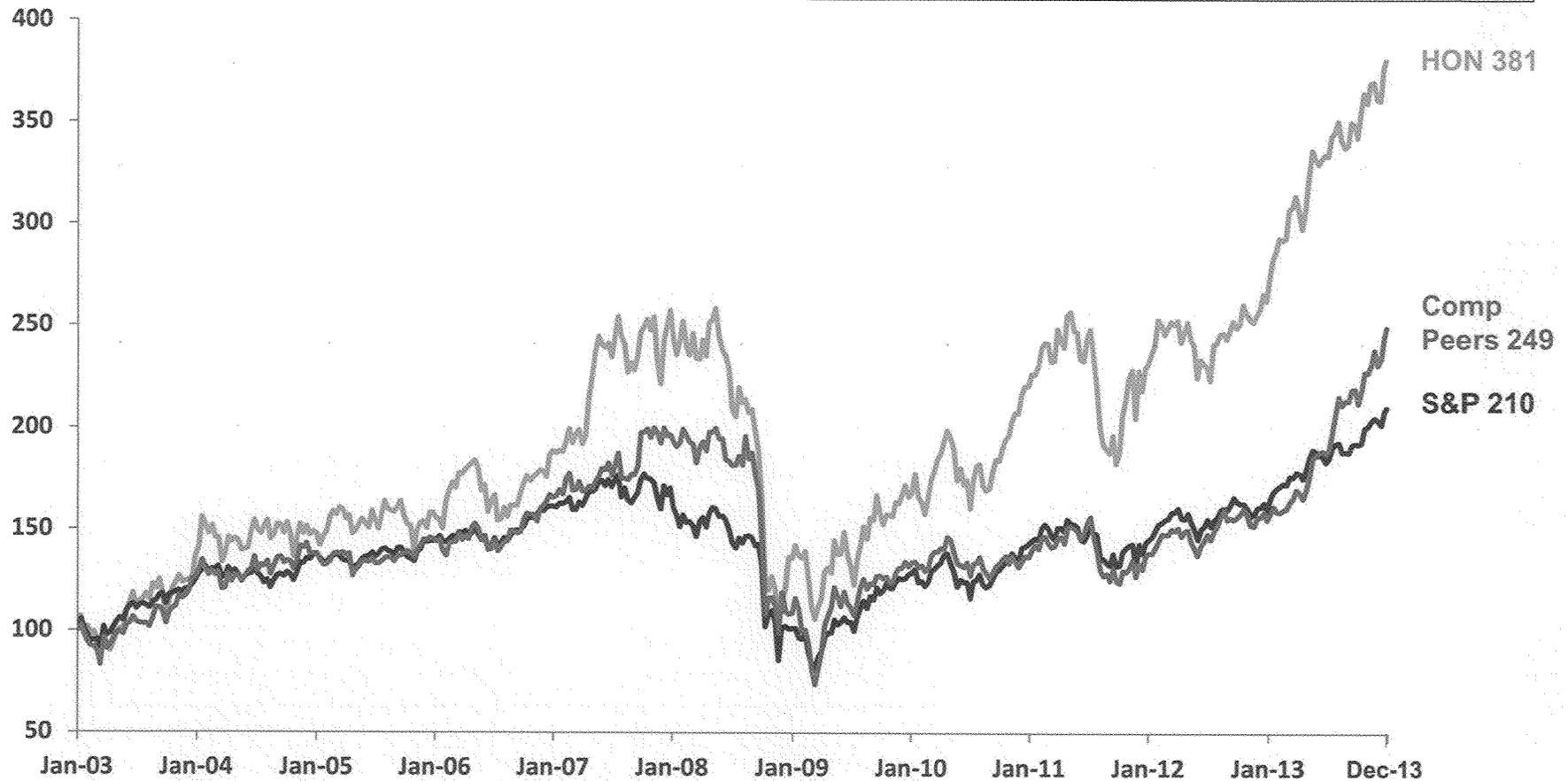
\*\*FCF Shown Prior to Any Cash Pension Contributions, NARCO Trust Establishment Payments, and Cash Taxes Relating to the Sale of Available for Sale Investments

**Honeywell Delivers Again In 2013**

# Long-Term Stock Price Performance

Honeywell

	<u>HON</u>	<u>S&amp;P</u>	<u>Comp Peers</u>
<i>TSR - Indexed</i>	500	263	323
<i>TSR - Cum. Growth</i>	400%	163%	223%



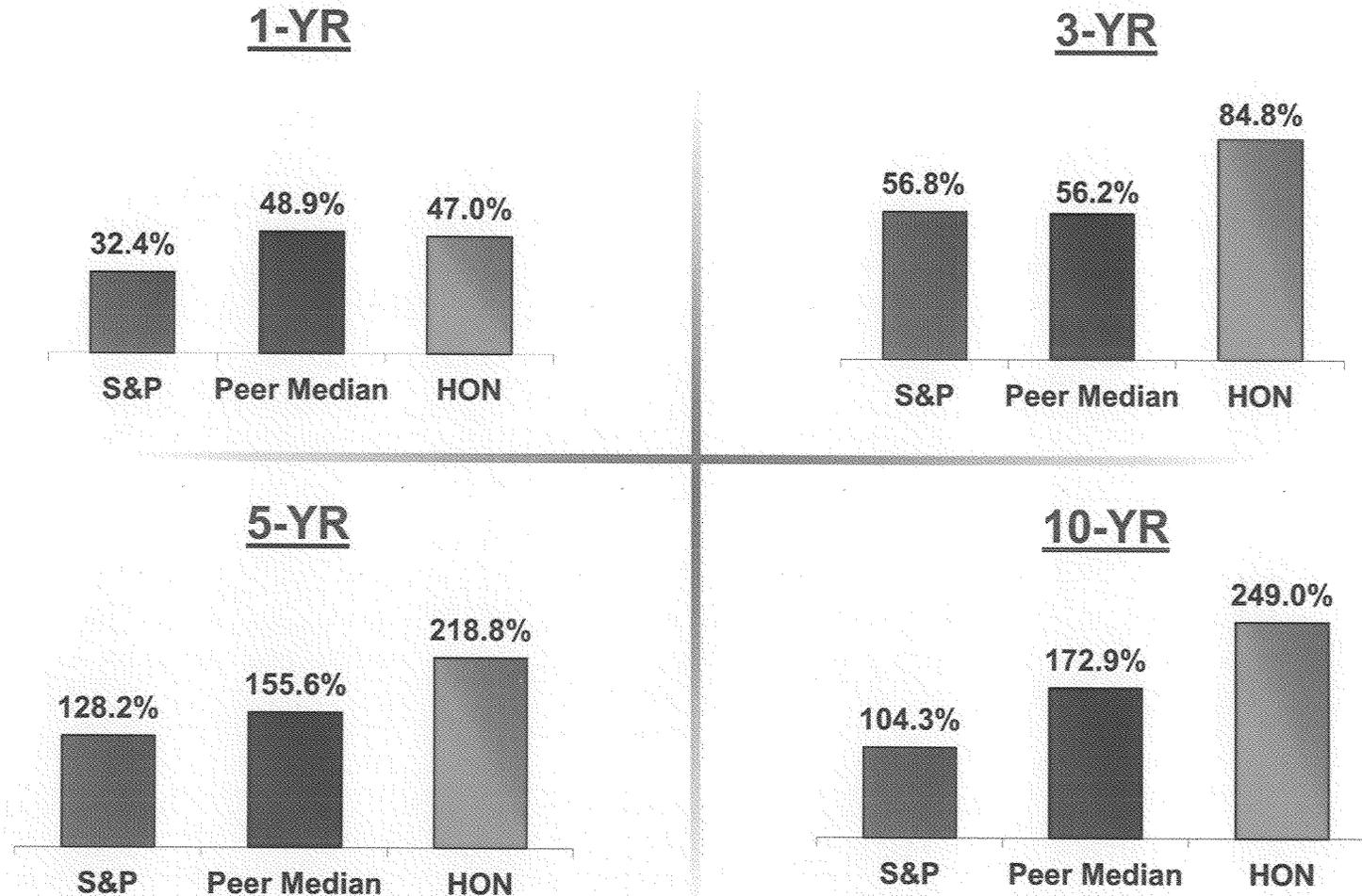
Indexed (January 1, 2003 to December 31, 2013); Comp Peers Reflects Compensation Peer Group Median

***HON Outperformed Market And Peers***

***“Say On Pay”***

# Total Shareowner Return

Honeywell



Peer Median Reflects Compensation Peer Group Median; Percentages Reflect Cumulative Growth Over The Period  
 Updated as of December 31, 2013; 1-year period begins 1/1/2013, 3-year period begins 1/1/2011, 5-year period begins 1/1/2009; 10-year period begins 1/1/2004

***Consistently Delivering Value To Shareowners***

# Key Operating Metrics And ICP Spend

Honeywell

## Business Performance

## ICP Plan (Total Company)

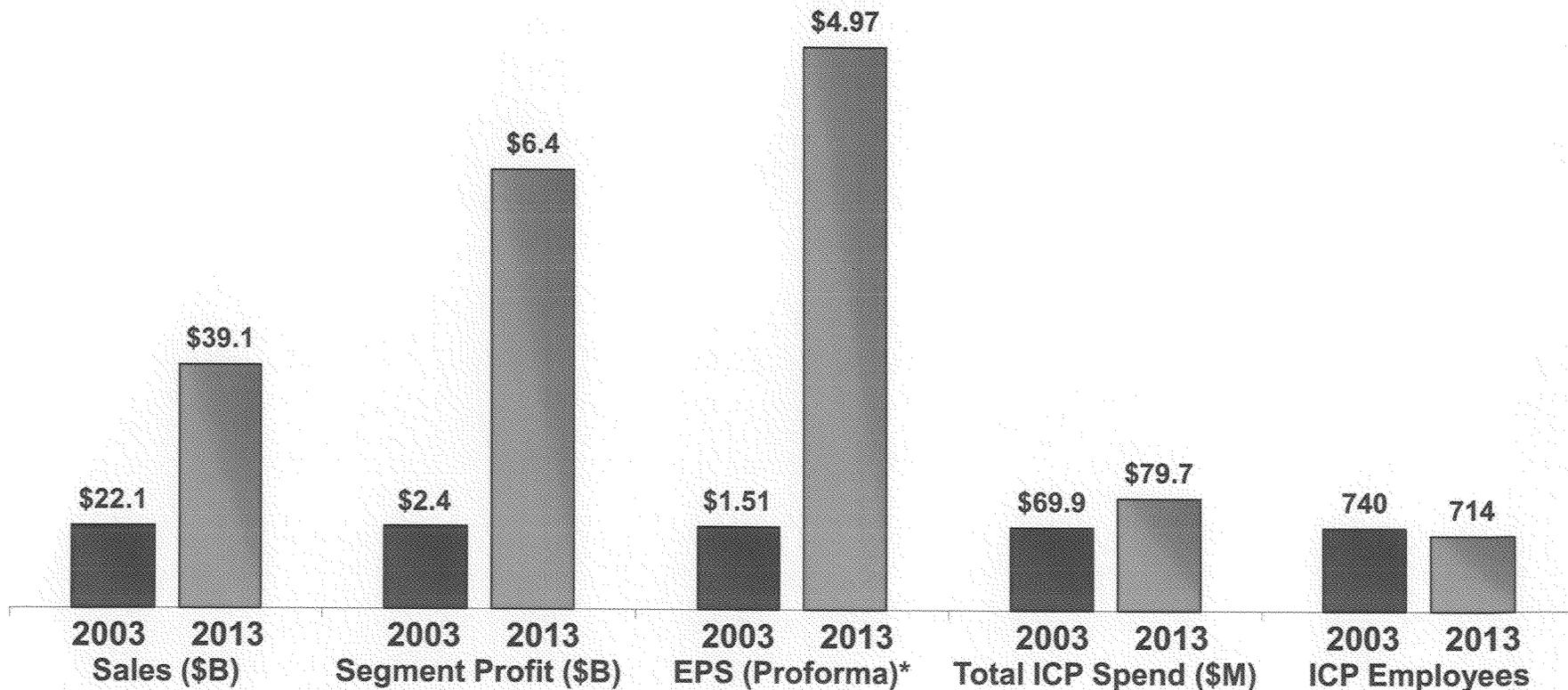
+77%

+170%

+229%

+14%

(-4%)

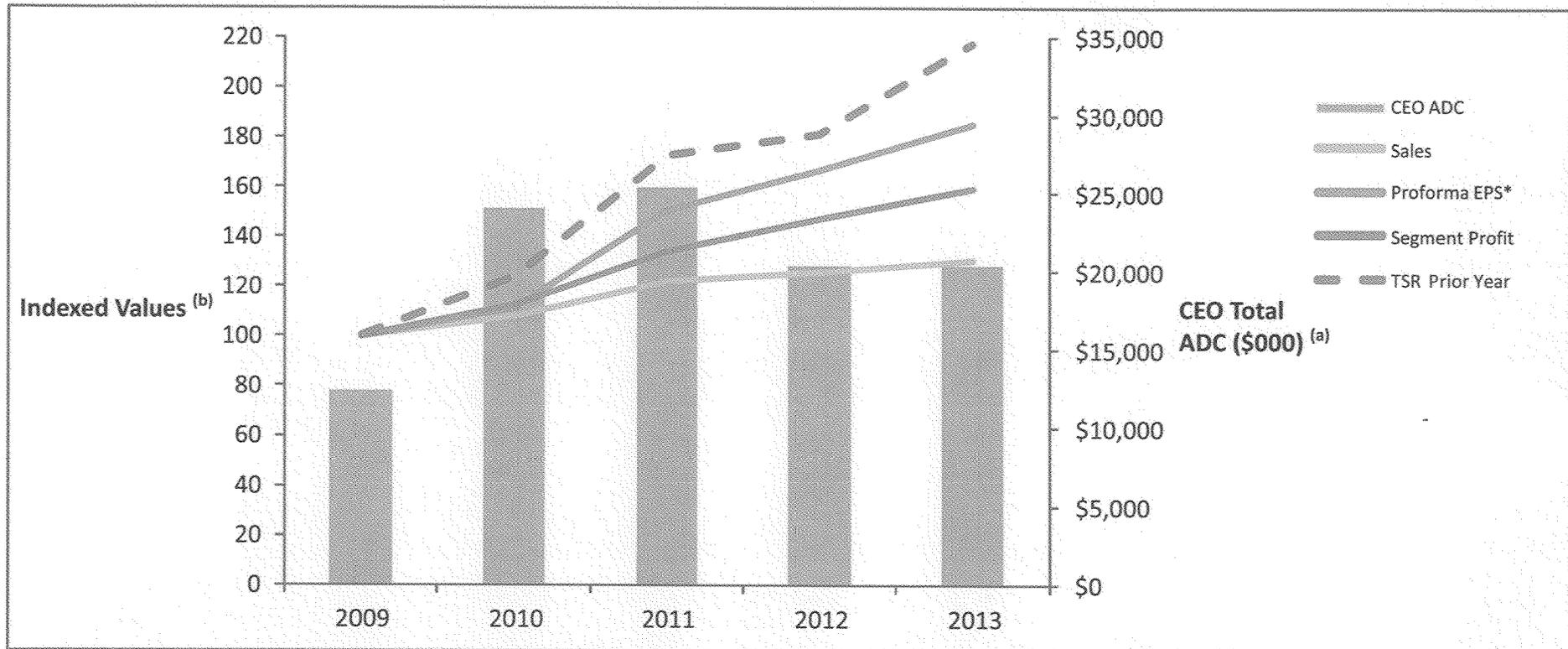


\*Proforma, V% Exclude Pension Mark-to-Market (MTM) Adjustment

***Business Results Support Pay Actions***

# CEO Annual Direct Compensation (“ADC”)

Honeywell



(a) CEO Annual Direct Compensation or “ADC” consists of base salary, ICP award, annual stock option grant, and annualized Growth Plan unit award.

- 2012 and 2013: each year includes 50% of the actual award earned for the 2012-2013 performance cycle. Performance cycles do not overlap.
- 2010 and 2011: each year includes 50% of the actual award earned for the 2010-2011 performance cycle.
- 2009: no Growth Plan units granted during economic downturn.

(b) Reflects 2008 base year for TSR and 2009 base year for proforma EPS, sales and segment profit, in each case, at 100.

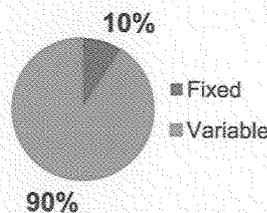
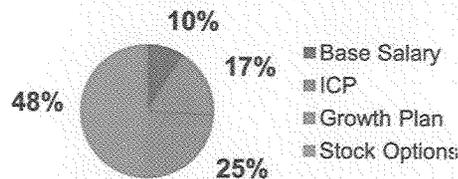
\* Proforma, Excludes Pension Mark-to-Market (MTM) Adjustment

***Alignment Of CEO Pay With Business Results***

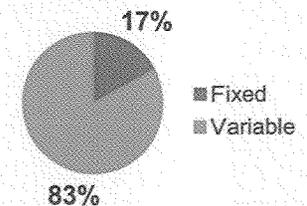
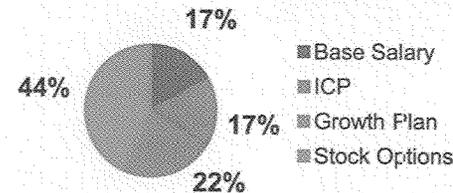
# Annual Incentive Program

- **ICP (Bonus) Plan – Annual (Cash)**
  - Key Financial Metrics: EPS, FCF, Working Capital Turns
  - Performance Context: Current Year, vs. Prior Year, vs. Peers, Other Metrics & Factors
- **Stock Options – LTI (Equity)**
  - Have Value Only If Stock Price Goes Up
- **Growth Plan – LTI (Cash)**
  - Sales Growth (1/3), ROI Performance (1/3), Margin Expansion (1/3)
  - 2-Year Non-Overlapping Cycles; 100% Formulaic; Deferred Payout for Retention (50% Q1 After Cycle, 50% Year Later)

## CEO



## Other NEOs



While not part of the regular annual incentive program, long-term performance-adjusted (i.e. relative TSR) Restricted Stock Units may be granted from time to time for retention and succession planning purposes

***Focused On Key Business Drivers And At Risk***

# 2013 Compensation Actions (2014 Proxy)

Honeywell

- **No Base Salary Increases For Any Of The NEOs**
- **Stock Option Grant Values Flat To 2012 In The Aggregate**
- **2012-2013 Growth Plan Earned Awards Determined**
  - Relates to grant made in 2012 (no grant in 2013) – half attributable to 2013
  - NEO awards ranged from 77% to 113% of Target (95% at Corporate)
  - Exceeded Target on ROI and Margin Expansion
  - Just short of Threshold on 2-year Total Revenue
  - 50% to be paid in March 2014; 50% deferred to March 2015
  - Total value reported in 2014 proxy
- **ICP Payouts Based On 2013 Performance**
  - NEO awards ranged from 97% to 165% of Target
  - 3 NEO's (Anderson, Fradin, Kramvis) held flat to 2012 Award
  - CEO received an 8% increase due to consistently strong financial performance
    - ♦ Exceeded EPS & FCF targets and revenue, segment profit, segment margins, net income and ROI all exceeded 2012 and represented record performance
  - 1 NEO's ICP reduced 11% versus 2012 (Mahoney)
- **Other**
  - 1 NEO (Kramvis) granted 10k Performance-Adjusted RSUs for Retention
    - ♦ Potential 30% +/- Adjustment Based on Relative TSR vs. Comp Peers

***94% SoP Vote In 2013 – No Program Changes***

# *Shareholder Proposals*

# HON's Board Opposes Separation Of Chair/CEO Honeywell

- **Current Governance Practices / Board Structure Has Served Shareholders Well**
  - Cumulative TSR of 400% since Mr. Cote's arrival; compares favorably to median TSR for the same period for our peers (223%) and the S&P 500 (163%)
- **Board Should Have Flexibility To Decide Whether And When To Combine Chair/CEO Roles**
  - Complexity of businesses, technologies and geographies requires unified leadership
- **Competing Chair/CEO Undermines Unity Of Action, Coordination And Focus**
- **Robust Governance Practices Ensure Adequate Oversight**
  - Other than CEO, Board is 100% independent; all committees 100% independent
  - No governance or management issues
  - Presiding Director leads executive sessions and serves as liaison between independent Directors and Chairman
- **Board Has Worked Hard To Cultivate A Sense Of Shared Responsibility**
  - Elevating one director undermines sense of collective responsibility
- **Recent Board Actions Obviate Need For Lead Director**
  - Amended by-laws to allow Chair of Governance Committee (CGRC) to call a meeting of Directors
  - Chair of CGRC designated as permanent point of contact for shareowner feedback

***Unified Board Leadership Important For HON Success***

# The Board Opposes Action By Written Consent Honeywell

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- **Written Consent Undermines Shareowner Democracy By Allowing Insurgent Shareholders To Act Outside The Annual Shareowners' Meeting**
  - Undermines annual shareowners meeting process allowing for removal of board of directors without cause immediately following Annual Shareholder Meeting
  - Compared to formal proxy process, lacks procedural protections and ability of both sides to communicate with shareowners
  - Allows narrow, parochial interests to distract management and the board and waste resources
- **Honeywell Shareowners Already Able To Call Special Meeting Based On Vote Of 20% Of Outstanding Shares**
- **Honeywell Shareowners Have Adequate Opportunity For Their Voices To Be Heard**
  - Annual election of directors and majority voting in uncontested elections
  - Shareowner approval of poison pills
  - Elimination of supermajority voting
  - Year-round engagement of management with shareowners
  - Chair of Governance Committee is permanent point of contact for shareowner feedback (added in 2013)

***Written Consent Undermines Annual Proxy Process***

# Vesting Of Equity Upon A Change-In-Control Honeywell

- **Shareholder Proposal Seeks To (a) Prohibit Accelerated Vesting Of Equity Awards Upon A Change-in-Control (CIC) And (b) Require Prorated Or Partial Vesting Upon Subsequent Double-Trigger Termination Of Employment After A CIC**
- **Based On Extensive Shareholder Outreach During 2013, HON Is Amending Its 2011 Stock Plan To Eliminate Single-Trigger Vesting**
  - HON executives no longer entitled to automatic vesting and cash-out of stock options, RSUs and growth plan units (GPUs) upon a CIC for awards that are rolled over
  - Unvested options/ RSUs/GPUs rolled over into stock or performance awards of the successor will remain outstanding with vesting terms no less favorable than before the CIC; any employee who resigns without good reason will forfeit such awards
  - An employee who is involuntarily terminated or resigns for good reason within 2-years of a CIC will then be eligible for vesting of pre-CIC awards
    - Equity awards will vest in full; Growth Plan awards will vest based on portion of performance cycle completed
  - MDCC retains authority to negotiate rollover or cash-out (e.g. if preferred by acquiror)
- **Elimination Of Single-Trigger Addresses Most Shareowners' Concerns About Automatic Accelerated Payouts Without A Continuing Employment Commitment**
  - Strikes the right balance between incentivizing executives to remain through the CIC closing and avoiding large payouts to executives who are required for the ongoing performance of the business

***Eliminate Executive's Right To Single Trigger Vesting At CIC***

# Political Contributions/Lobbying Disclosure Honeywell

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- **We Have Not Made Any Political Contributions Using Corporate Funds Since At Least 2009**
  - No intention of using corporate funds for political purposes
  - Political activities/lobbying not perceived as high risk for multi-industry company like HON
- **In Response To Shareholder Proposal, HON Has Updated Its Disclosure On Political Contributions And Lobbying**
  - HON disclosure already in “third tier” at 57% as ranked by CPA-Zicklin (comparable to many peers)
  - Improved disclosure focuses on: top legislative and regulatory priorities; our internal government relations organization; and greater detail on management and board oversight
- **We Maintain A Rigorous Compliance Process To Ensure Political Activities Are Lawful, Properly Disclosed And Aligned With Our Code Of Business Conduct**
  - Gov’t Relations group reports into HON’s Law Department
  - Report provided annually to the Corporate Governance and Responsibility Committee which consists entirely of independent, non-employee directors

***No Use Of HON Funds For Political Purposes***

# Waiver Of HON Retirement Policy: Gordon Bethune

Honeywell

- **Gordon Bethune Is An Independent HON Board Member With Unique Aerospace Credentials:**
  - Former CEO of Continental Airlines
  - Held senior level production positions at Boeing (oversaw production and launch of 757 and new versions of 737)
  - Only HON board member with broad aerospace experience (Aero accounts for 30%+ of \$37BN+ HON revenues)
  - HON Director since 1999 who turned 72 in 2013
- **HON Policy: Mandatory Retirement At Age 72 “Unless The Board Otherwise Determines”**
- **HON Board Has Determined To Nominate Mr. Bethune To The Board In The 2014 And 2015 Elections**
  - Mr. Bethune is in excellent mental and physical health
  - Remains an active, engaged board member; serves on CGRC and MDCC committees
  - Aircraft manufacturing and airline expertise is invaluable to HON management
  - Difficult to recruit suitable replacement with same breadth of experience and NYSE independence (\$12BN+ in annual aero sales; HON sells to virtually every carrier and OEM)

***Mr. Bethune Remains A Valuable, Experienced HON Director***

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***Appendix***  
***Reconciliation of non-GAAP Measures***  
***to GAAP Measures***

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## Reconciliation Of Segment Profit To Operating Income Excluding Pension Mark-To-Market Adjustment

Honeywell

(\$B)	<u>2003</u>
Segment Profit	\$2.4
Stock Based Compensation <sup>(1)</sup>	-
Repositioning and Other <sup>(2, 3)</sup>	(0.2)
Pension Ongoing Expense <sup>(2)</sup>	(0.1)
Pension Mark-to-Market Adjustment <sup>(2)</sup>	(0.2)
Other Postretirement Expense <sup>(2)</sup>	(0.2)
Operating Income	<u>\$1.7</u>
Pension Mark-to-Market Adjustment <sup>(2)</sup>	(0.2)
Operating Income Excluding Pension Mark-to-Market Adjustment	<u><u>\$1.9</u></u>

(1) Stock Based Compensation included in Segment Profit.

(2) Included in cost of products and services sold and selling, general and administrative expenses.

(3) Includes repositioning, asbestos and environmental expenses.

# Reconciliation Of Segment Profit To Operating Income Excluding Pension Mark-To-Market Adjustment And Calculation Of Segment Profit And Operating Income Margin Excluding Pension Mark-To-Market Adjustment

Honeywell

(\$M)	2009	2010	2011	2012	2013
Segment Profit	\$3,991	\$4,485	\$5,357	\$5,879	\$6,351
Stock Based Compensation <sup>(1)</sup>	(117)	(163)	(168)	(170)	(170)
Repositioning and Other <sup>(1, 2)</sup>	(493)	(626)	(794)	(488)	(699)
Pension Ongoing (Expense)/Income <sup>(1)</sup>	(287)	(185)	(105)	(36)	90
Pension Mark-to-Market Adjustment <sup>(1)</sup>	(741)	(471)	(1,802)	(957)	(51)
Other Postretirement Income/(Expense) <sup>(1)</sup>	15	(29)	86	(72)	(20)
Operating Income	\$2,368	\$3,011	\$2,574	\$4,156	\$5,501
Pension Mark-to-Market Adjustment <sup>(1)</sup>	(741)	(471)	(1,802)	(957)	(51)
Operating Income Excluding Pension Mark-to-Market Adjustment	\$3,109	\$3,482	\$4,376	\$5,113	\$5,552
Segment Profit	\$3,991	\$4,485	\$5,357	\$5,879	\$6,351
÷ Sales	29,951	32,350	36,529	37,665	39,055
Segment Profit Margin %	13.3%	13.9%	14.7%	15.6%	16.3%
Operating Income	\$2,368	\$3,011	\$2,574	\$4,156	\$5,501
÷ Sales	29,951	32,350	36,529	37,665	39,055
Operating Income Margin %	7.9%	9.3%	7.0%	11.0%	14.1%
Operating Income Excluding Pension Mark-to-Market Adjustment	\$3,109	\$3,482	\$4,376	\$5,113	\$5,552
÷ Sales	29,951	32,350	36,529	37,665	39,055
Operating Income Margin Excluding Pension Mark-to-Market Adjustment	10.4%	10.8%	12.0%	13.6%	14.2%

(1) Included in cost of products and services sold and selling, general and administrative expenses.

(2) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

## Reconciliation Of EPS To EPS, Excluding Pension Mark-to-Market Adjustment Honeywell

	<b>2003<sup>(1)</sup></b>				
EPS, Previously Reported	<u>\$1.50</u>				
Effect of Pension Accounting Change	<u>(0.11)</u>				
EPS	<u>\$1.39</u>				
Pension Mark-to-Market Adjustment	<u>0.12</u>				
EPS, Excluding Pension Mark-to-Market Adjustment	<u><u>\$1.51</u></u>				
	<b>2009<sup>(2)</sup></b>	<b>2010<sup>(3)</sup></b>	<b>2011<sup>(4)</sup></b>	<b>2012<sup>(5)</sup></b>	<b>2013<sup>(6)</sup></b>
EPS	<u>\$2.05</u>	<u>\$2.59</u>	<u>\$2.61</u>	<u>\$3.69</u>	<u>\$4.92</u>
Pension Mark-to-Market Adjustment	<u>0.64</u>	<u>0.41</u>	<u>1.44</u>	<u>0.79</u>	<u>0.05</u>
EPS, Excluding Pension Mark-to-Market Adjustment	<u><u>\$2.69</u></u>	<u><u>\$3.00</u></u>	<u><u>\$4.05</u></u>	<u><u>\$4.48</u></u>	<u><u>\$4.97</u></u>

(1) Utilizes weighted average shares of 862.1 million. Mark-to-market uses a blended tax rate of 33.5% for 2003

(2) Utilizes weighted average shares of 755.7 million. Mark-to-market uses a blended tax rate of 34.4% for 2009

(3) Utilizes weighted average shares of 780.9 million. Mark-to-market uses a blended tax rate of 32.3% for 2010

(4) Utilizes weighted average shares of 791.6 million. Mark-to-market uses a blended tax rate of 36.9% for 2011

(5) Utilizes weighted average shares of 791.9 million. Mark-to-market uses a blended tax rate of 35.0% for 2012

(6) Utilizes weighted average shares of 797.3 million. Mark-to-market uses a blended tax rate of 25.5% for 2013

## Reconciliation Of Cash Provided By Operating Activities To Free Cash Flow Honeywell

<i>(\$M)</i>	<u>2012</u>	<u>2013</u>
Cash Provided by Operating Activities	\$3,517	\$4,335
Expenditures for Property, Plant and Equipment	(884)	(947)
	<u>\$2,633</u>	<u>\$3,388</u>
Cash Pension Contributions	1,039	156
NARCO Trust Establishment Payments	-	164
Cash Taxes Relating to the Sale of Available for Sale Investments	-	100
Free Cash Flow	<u><u>\$3,672</u></u>	<u><u>\$3,808</u></u>
Net Income Attributable to Honeywell	\$2,926	\$3,924
Pension Mark-to-Market Adjustment, net of tax <sup>(1)</sup>	<u>622</u>	<u>38</u>
Net Income Attributable to Honeywell Excluding Pension Mark-to-Market Adjustment	<u><u>\$3,548</u></u>	<u><u>\$3,962</u></u>

(1) Mark-to-market uses a blended tax rate of 35.0% and 25.5%, in 2012 and 2013, respectively.

## Discontinued Operations Reconciliation

Honeywell

	<b>2003</b>
<b>(\$B)</b>	
<b>Sales - Total Honeywell</b>	<b>\$23.1</b>
<b>Sales - CPG</b>	<b>1.0</b>
<b>Sales - Continuing Operations</b>	<b>\$22.1</b>