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Information Required of Brokers and Dealers Ryannator Specion 17 of the Securities Exchange Act of 1934 and Rule 17a45 Thereunder

REPORT FOR THE PERIOD BEGINNING	04/01/2012	AND ENDING	03/31/2013
	MM/DD/YY		MM/DD/YY
A. RI	EGISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Avalon	Investment & Securities	Group, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BI	JSINESS: (Do not use P.O. 1	Box No.)	FIRM I.D. NO.
404 Avalon A	venue, Suite 200		
	(No. and Street)		
Muscle Shoals	AL		35661
(City)	(State)	-	(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN	REGARD TO THIS R	EPORT
			(Area Code - Telephone Number
B. AC	COUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained	in this Report*	
Byrd, Smalley & Adams	s, PC .		
	(Name - if individual, state last,	first, middle name)	
PO Box 2179	Decatur	\mathbf{AL}	35602
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		· *	
☐ Public Accountant		•	
☐ Accountant not resident in U	nited States or any of its poss	sessions.	
	FOR OFFICIAL USE	ONLY	
*			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I.	Das A. Borden	, swear (or affirm) that, to the best of
	y knowledge and belief the accompanying financial stat Avalon Investment & Securities Group, Inc.	ement and supporting schedules pertaining to the firm of
of	March 31	20 13 , are true and correct. I further swear (or affirm) that
nei clas	ither the company nor any partner, proprietor, principa assified solely as that of a customer, except as follows:	officer or director has any proprietary interest in any account
		De a Tour
		President/CEO
		Title
	Notary Public My Commission Expires 9/	/10/13
Thi	nis report ** contains (check all applicable boxes):	
X	(a) Facing Page.	
X	\ - /	
X		•
×	(d) Statement of Changes in Financial Condition.	Deutsen 2 on Cala Propriotors' Capital
X	(e) Statement of Changes in Stockholders' Equity or	Partners of Sole Proprietors Capital.
X		to Claims of Cicultors.
		irements Pursuant to Rule 15c3-3.
X	(i) Information Relating to the Possession or Contro	I Requirements Under Rule 15c3-3.
	(i) A Reconciliation, including appropriate explanation	on of the Computation of Net Capital Under Rule 13c3-1 and the
	Computation for Determination of the Reserve R	equirements Under Exhibit A of Rule 1303-3.
	(k) A Reconciliation between the audited and unaudi	ited Statements of Financial Condition with respect to methods of
_	consolidation.	
	(I) An Oath or Affirmation.	
X	(m) A copy of the SIPC Supplemental Report.	
M	(n) A report describing any material inadequacies four	nd to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

AVALON INVESTMENT & SECURITIES GROUP, INC.

ANNUAL REPORT FORM X-17-A March 31, 2013

AVALON INVESTMENT & SECURITIES GROUP, INC.

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Byrd, Smalley & Adams, P.C.

Certified Public Accountants & Consultants

Independent Auditor's Report

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Timothy A. Smalley, CPA

John R. Adams, CPA

James B. Cole, CPA

Board of Directors Avalon Investment & Securities Group, Inc. Muscle Shoals, Alabama

Report on the Financial Statements

We have audited the accompanying statements of financial condition of Avalon Investment & Securities Group, Inc. as of March 31, 2013, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Avalon Investment & Securities Group, Inc. as of March 31, 2013, and the results of its operations and cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained on pages 11-17 is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information on pages 11-17 has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information on pages 11-17 is fairly stated in all material respects in relation to the financial statements as a whole.

Byrd, Smalley & Adams, P.C.
May 22, 2013



STATEMENT OF FINANCIAL CONDITION March 31,

	 2013
ASSETS	
Current Assets	
Cash	\$ 50,586
Accounts receivable	96,669
Prepaid expenses	2,311
Investments	 9,690
Total Current Assets	159,256
TOTAL ASSETS	\$ 159,256
LIABILITIES AND STOCKHOLDERS' EQUITY	
Current Liabilities	
Payable to brokers	\$ 82,765
Accounts payable and accrued liabilities	3,090
Other payables	 6,084
Total Current Liabilities	91,939
Stockholders' Equity	
Common Stock, \$10.00 par value per share,	1,000
400 shares authorized, 100 shares issued & outstanding	
Additional paid in capital	66,579
Retained Earnings	 (262)
Total Stockholders' Equity	 67,317
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 159,256

STATEMENT OF INCOME

For the year ended March 31,

	2013	
REVENUE		
Commissions and Concessions:		
Variable Products	\$ 476,91	18
Mutual Funds	229,95	50
Other	46,05	56
TOTAL REVENUE	752,92	24
OPERATING EXPENSES		
Administration expenses	44,14	14
Audit and tax preparation	8,79	93
Bank charges	41	15
Commissions	577,12	29
Consulting	65,97	70
Contract labor	4,47	78
Dues and assessments	5,02	26
Internet	1,57	73
Licenses and permits	2,84	17
Miscellaneous expenses	23	37
Other taxes	91	LO
Postage, printing, deliver and reproduction	9,94	13
Rent	13,92	20
Repairs	87	7 5
Supplies	2,14	12
Telephone	9,29	90
TOTAL OPERATING EXPENSES	747,69	} 2
INCOME FROM OPERATIONS	5,23	32
OTHER INCOME (EXPENSES)		
Interest income	8	39
Administrative processing fee	3,87	<u>'3</u>
TOTAL OTHER INCOME	3,96	52
INCOME BEFORE INCOME TAXES	9,19	14
PROVISION FOR INCOME TAXES		
NET INCOME	9,19	14
OTHER COMPREHENSIVE INCOME Unrealized gain on securities	1,95	5 9
TOTAL COMPREHENSIVE INCOME	\$ 11,15	<u> </u>

STATEMENT OF CASH FLOWS For the year ended March 31,

		2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Total Comprehensive Income	\$	11,153
Adjustments to reconcile net income to net cash		
provided by operating activities:		
(Increase) decrease in accounts receivable		(36,902)
(Increase) decrease in shareholder receivable		18,371
(Increase) decrease in prepaid expenses		(501)
Increase (decrease) in accounts payable		(1,511)
Increase (decrease) in other payable		(1,461)
Increase (decrease) in commission payable		34,686
Unrealized gain on securities		(1,921)
Total adjustments		10,761
Net cash provided (used) by operating activities		21,914
Net increase (decrease) in cash and cash equivalents		21,914
Cash and cash equivalents at beginning of year	-	28,672
Cash and cash equivalents at end of year	\$	50,586

Avalon Investment & Securities Group, Inc. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For the Year Ended March 31,

	2013		
Stockholders' Equity, Beginning of Period	\$	56,164	
Total Comprehensive Income		11,153	
Stockholders' Equity, End of Period	\$	67,317	

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED

TO CLAIMS OF GENERAL CREDITORS

For the year	ended	l March 31,
--------------	-------	-------------

	2013	_
Balance, Beginning of Period	\$ -	
Increases (Decreases)		_
Balance, End of Period	\$ -	

NOTE 1 ORGANIZATION AND NATURE OF BUSINESS

The Company is an Alabama corporation operating as a broker/dealer licensed to sell mutual funds and various insurance products (including variable annuities, variable universal live, etc.) and direct participation programs. The Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

NOTE 2 SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting: The Company prepares its financial statements using U.S. generally accepted accounting principles on the accrual basis.

Use of Estimates: The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to makes estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Revenue Recognition: The Company earns commissions from the purchase of investment products by its customers. It also receives additional compensation, on an annual, quarterly, or monthly basis, for continuing management of the assets.

Cash and Cash Equivalents: For the purposes of cash flows, the Company considers all short-term investments with a maturity of three months or less to be cash equivalents.

Income Taxes: The amount of current or deferred taxes payable or refundable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits, if material, are recognized in the financial statements for the changes in deferred tax liabilities or assets between years.

The Company recognizes and measures its unrecognized tax benefits in accordance with FASB ACS 740, Income Taxes. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change.

Advertising: The Company follows the policy of charging the costs of advertising to expense as incurred.

NOTE 3 ACCOUNTS RECEIVABLE

Accounts receivable consists of the following at March 31,:

	<u>2013</u>
Mutual Fund Commissions	\$ 1,554
Variable Annuity Commissions	19,864
Trails CommissionsMutual Funds	40,811
Trails CommissionsVariable Annuities	 34,440
Total Accounts Receivable	\$ 96,669

All commissions are deemed collectible by management; therefore, there is no allowance for doubtful accounts.

NOTE 4 INVESTMENTS IN EQUITY SECURITIES

		Unrealized	Unrealized	
	<u>Cost</u>	<u>Gains</u>	<u>Losses</u>	<u>Fair Value</u>
Available for Sale				
Equity Securities	8,100	1,959	_	9,690

Available for sale securities are carried in the financial statements at fair value. Net unrealized holding losses on available-for-sale securities in the amount of \$1,959 for the year ended March 31, 2013, has been included in accumulated other comprehensive income.

NOTE 5 FAIR VALUE MEASUREMENTS

FASB Accounting Standards Codification (FASC) Section 820-10 defines fair value, establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent, with the market, income or cost approach, as specified by FASC Section 820-10, are used to measure fair value.

NOTE 5 FAIR VALUE MEASUREMENTS (Continued)

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.

Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.

Level 3 are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.

The following tables present the Company's fair value hierarchy for those assets and

		Quoted	Significant		
		Prices	Other	Significant	
		in Active	Observable	Unobservable	
		Markets	Inputs	Inputs	Total Gains
Description	3/31/2013	Level 1	Level 2	Level 3	(losses)
Recurring fair value r	neasurements				
Available for sale sec	urities:				
Equity securities	9,690	9,690	-	-	1,959

NOTE 6 FINANCIAL INSTRUMENTS AND CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Company to concentrations of credit risk consist primarily of trade accounts receivable. The Company's revenues are dependent upon the fluctuations of the stock market. Consequently, the ability of the Company to collect the amounts due from it customer is affected by economic fluctuations related to this industry.

The company maintains bank balances at a financial institution located in Muscle Shoals, Alabama. The Federal Deposit Insurance Company (FDIC) insures accounts up to \$250,000 at each institution. At March 31, 2013, the company had no uninsured balances.

NOTE 7 INCOME TAXES

The Company does not have any tax positions at the end of the year for which it is reasonably possible that the total amounts of unrecognized tax benefits will significantly increase or decrease within twelve months of the reporting date.

The Company's federal and state income tax returns are subject to audit, generally for a period of three years from the date they were filed.

NOTE 8 OPERATING LEASE

The Company leases its office on a month-to-month basis. The monthly rent is \$1,160. The Company's sole shareholder is the manager of the property; however, he has no ownership in the property.

NOTE 9 RELATED PARTY TRANSACTIONS

The Company has advanced its shareholder at March 31, 2012 the amount of \$18,371. This amount is was collected during fiscal year 2013.

NOTE 10 NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At March 31, 2013, the Company had net capital of \$49,650, which was \$43,521 in excess of its required net capital of \$6,129.

NOTE 11 CONTINGENCIES AND RISK

The Company remains self-insured. As a result, any judgment against the Company from litigation arising subsequent to date of occurrence could adversely affect the Company's results of operations.

NOTE 12 SUBSEQUENT EVENTS

The Company has evaluated subsequent events through May 22, 2013, the date which the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION	

-

COMPUTATION OF NET CAPITAL March 31,

		2013
Total stockholders' equity from Statement of	\$	67,317
Financial Condition Deduct stockholders' equity not allowable for Net Capital		_
Total stockholders' equity qualified for Net Capital		67,317
Deductions and/or changes:		
Nonallowable assets from Statement of Financial Condition		
Prepaid expenses Commissions receivable		231
Total nonallowable assets from Statement of	_	15,983 16,214
Financial Condition		
Net Capital, before haircuts on securities positions		51,103
Haircut on securities: other securities		1,453
Net Capital		49,650
Net Capital Requirement		6,129
Excess Net Capital	\$	43,521

Avalon Investment & Securities Group, Inc. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS March 31, 2013

The firm of Avalon Investment & Securities Group, Inc. is exempt from SEC Rule 15c3-3 under section K(1) due to limited business (mutual funds and /or variable annuities only).

Avalon Investment & Securities Group, Inc. INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS March 31, 2013

The firm of Avalon Investment & Securities Group, Inc. is exempt from SEC Rule 15c3-3 under section K(1) due to limited business (mutual funds and /or variable annuities only).

Avaion Investment & Securities Group, Inc. COMPUTATION OF AGGREGATE INDEBTNESS March 31,

	2013	
Total liabilities from Statement of Financial Condition	\$	91,939
Less: Non-Aggregate indebtedness		
Total Aggregate Indebtedness	\$	91,939

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Independent Accountants' Report on Applying Agreed Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

To the Board of Directors Avalon Investment & Securities Group, Inc. Muscle Shoals, Alabama

In accordance with Rule 17a5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended March 31, 2013, which were agreed to by Avalon Investment & Securities Group, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating Avalon Investment & Securities Group, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Avalon Investment & Securities Group, Inc.'s management is responsible for the Avalon Investment & Securities Group, Inc.'s compliance with those requirements. This agreed upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended March 31, 2013, as applicable, with the amounts reported in Form SIPC-7 for the year ended March 31, 2013, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Byrd. Smalley & Adams, P.C.

May 22, 2013



Byrd, Smalley & Adams, P.C.
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John R. Adams, CPA

James B. Cole, CPA

Report on Internal Control www.byrdsmalley.com

Board of Directors **Avalon Investment & Securities Group, Inc.**Muscle Shoals, Alabama

In planning and performing our audit of the financial statements of Avalon Investment & Securities Group, Inc., as of and for the year ended March 31, 2013 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions related to customer securities, we did not review the practices and procedures followed by the company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charge with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in and control activities for safeguarding securities that we consider to be material weaknesses, as defined above. However, we identified the following deficiency in internal control that we consider to be a material weakness, as defined above. These conditions were considered in determining the nature, timing, and extent of the procedures performed in our audit of the financial statement of Avalon Investment and Securities Group, Inc.; as of and for the year ended March 31, 2013. Due to the limited size of the Company's administrative staff, there is an overall lack of segregation of duties.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that, except for the material weakness described above, the Company's practices and procedures, as described in the second paragraph of this report, were adequate at March 31, 2013, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, FINRA, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Byrd. Smalley & Adams, P.C.

May 22, 2013