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OMB Number: 3235-0123 Expires: April 30, 2013

Estimated average burden hours per response......12.00

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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

Section MAY 3 0 2013

SEC File Number 8-53490

**FACING PAGE** 

Washington DC

Information Required of Brokers and Dealers Pursuant to Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

Occurrings Exchange					
Report for the period beginning 04/6	01/12 and en	ding 3/31/13	*		
A. REGISTRANT IDENTIFICATION					
NAME OF BROKER-DEALER:			Official Use Onl		
Saxony Securities, Inc.			Firm ID No.		
ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do not use P.O. Box No.): 86 Kenrick Plaza  (No. and Street)					
St. Louis	MO (State)	63119 (Zip Code)			
(City)	, ,	, , ,			
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT: Brian Clark (314) 963-9336					
REPORT: Brian Clark	*	Code - Telephone No.)			
B. ACCOL	JNTANT ID	ENTIFICATION	· ·		
INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* <u>DeMarco Sciaccotta Wilkens &amp; Dunleavy, LLP</u> (Name – if individual, state last, first, middle name)					
1211 West 22 <sup>nd</sup> Street, Suite 110 (No. and Street)					
Oak Brook	Illinois (State)	60523 (Zip Code)			
CHECK ONE:	(2,	, , ,			
X Certified Public Accountant Public Accountant Accountant, not resident in Unite	ed States or a	iny of its posses	sions		
FOR OFFICAL USE ONLY					

<sup>\*</sup>Claims for exemption from the requirement that the annual report covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)



# **OATH OR AFFIRMATION**

I, <b>Richard E. Griffard</b> , swear (or affirm) that, to the best of my knowledge and belief, the accompanying financial statement and supporting schedules pertaining to the firm of Saxony Securities, Inc., as of March 31, 2013, are true and correct. I further swear (or affirm) that neither the Company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except, as follows:					
None.					
	Rukar E Huffar Stgnature				
	CEO/President Title				
Mai	NATHAN MATARAZZI Notary Public - Notary Seal State of Missouri Commissioned for St. Louis City My Commission Expires: May 10, 2015 Commission Number: 11038242				
This re	port** contains (check all applicable boxes):				
X (a) (b) (c) (d) (e) (f) (g) (h) (i) (j) (k)	Facing Page.  Statement of Financial Condition.  Statement of Income (Loss).  Statement of Cash Flows.  Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.  Statement of Changes in Liabilities Subordinated to Claims of Creditors.  Computation of Net Capital.  Computation for Determination of Reserve Requirements Pursuant to Rule 15c-3-3.  Information Relating to the Possession or Control Requirements Under Rule 15c-3-3.  A Reconciliation, including appropriate explanation, of the Computation of Net Capital  Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements  Under Exhibit A of Rule 15c3-3.  A Reconciliation between audited and unaudited Statements of Financial Condition with respect to methods of consolidation.  An Oath or Affirmation.  A copy of the SIPC Supplemental Report.				
(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.				

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# SEC Mail Processing Section

MAY 3 0 2013

SAXONY SECURITIES, INC. Washington DC 404

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

MARCH 31, 2013



## INDEPENDENT AUDITORS' REPORT

Board of Directors Saxony Securities, Inc.

#### Report on the Financial Statement

We have audited the accompanying statement of financial condition of Saxony Securities, Inc. (the Company) as of March 31, 2013 that is filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statement.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of this financial statement in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Saxony Securities, Inc. as of March 31, 2013 in accordance with accounting principles generally accepted in the United States of America.

De Marco Sciacrotta Wilhera & Smallway LLP

Oak Brook, Illinois May 21, 2013

# STATEMENT OF FINANCIAL CONDITION

# MARCH 31, 2013

# ASSETS

Cash and cash equivalents Receivable from broker/dealers Concessions and fees receivable Note receivable and advances, net of allowance for doubtful accounts of \$136,911 Furniture, equipment and software, at cost net of \$155,857 accumulated depreciation	\$	841,934 822,304 436,082 -0- 54,923
Other assets		102,824
TOTAL ASSETS	<u>\$</u>	<u>2,258,067</u>
LIABILITIES AND SHAREHOLDER'S EQUITY		
LIABILITIES		
Accounts payable and accrued expenses	\$	300,343
Commissions payable		1,320,031
Total Liabilities	<u>\$</u>	1,620,374
SHAREHOLDER'S EQUITY		
Common stock	\$	14,081
Additional paid-in capital		553,919
Retained earnings		69,693
Total Shareholder's Equity	\$	637,693
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	<u>\$</u> :	2,258,067

The accompanying notes are an integral part of this financial statement.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

### YEAR ENDED MARCH 31, 2013

# NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Organization - Saxony Securities, Inc. (the "Company") was incorporated in the state of Missouri on July 13, 2001. The Company is a wholly-owned subsidiary of Saxony Holdings, Inc. The Company is registered with the Securities and Exchange Commission and the Commodities Futures Trading Commission and is a member of the National Futures Association and the Financial Industry Regulatory Authority (FINRA). The Company's principal business activity is the sale of securities. Operations began in February 2002.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis.

Concentrations of Credit Risk - The Company is engaged in various trading and brokerage activities in which the counterparties primarily include broker/dealers, banks, other financial institutions and the Company's own customers. In the event the counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

In addition, the Company's cash is on deposit at several financial institutions and the balances at times may exceed the federally insured limit. The Company believes it is not exposed to any significant credit risk to cash.

Cash Equivalents - For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months that are not held for sale in the ordinary course of business.

Note Receivable and Advances - The Company reviews its note receivable and advances for collectability on a regular basis. The allowance for doubtful accounts reflects management's best estimate of probable losses determined principally on the basis of historical experience.

Furniture, equipment and software - Depreciation is provided using the straight-line method over three to ten year periods.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED MARCH 31, 2013

## NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events - The Company evaluated all significant events or transactions that occurred through the audit report date, the date these financial statements were available to be issued.

#### NOTE 2 - FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, creates a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level
   1) that are observable for the asset or liability, either directly or indirectly.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED MARCH 31, 2013

## NOTE 2 - FAIR VALUE MEASUREMENT - (Continued)

• Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability.

Level 1 inputs have been applied to value cash equivalents on the statement of financial condition. Notes receivable have been valued at their net realizable value. No valuation techniques have been applied to all other assets and liabilities included in the statement of financial condition. Due to the nature of these items, all have been recorded at their historical values.

## **NOTE 3 - NET CAPITAL REQUIREMENTS**

As a registered broker/dealer and member of the Financial Industry Regulatory Authority and National Futures Association, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At March 31, 2013, the Company's net capital and required net capital were \$414,961 and \$108,025 respectively. The ratio of aggregate indebtedness to net capital was 390%.

### NOTE 4 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT

The Company's customers may enter into various transactions involving derivatives and other off-balance-sheet financial instruments. These financial instruments include securities sold, not yet purchased, options, mortgage-backed to-be-announced securities (TBA's) and securities purchased and sold on a when-issued basis. These derivative financial instruments are used to meet the needs of customers and are subject to varying degrees of market and credit risk. In addition, the Company's customers may sell securities that they do not currently own and will, therefore, be obligated to purchase such securities at a future date.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED MARCH 31, 2013

## NOTE 4 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT - (Continued)

Since the Company enters into the aforementioned transactions only for the benefit of its customers, the Company does not bear any of the credit or market risk of those customers, with the exception of the risk to the Company should its customers fail to honor their obligations related to these derivative and other off-balance sheet financial instruments, as mentioned below.

Clearing Agreement - To facilitate securities transactions, including the aforementioned transactions, on behalf of its customers, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced securities transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. consideration for introducing customers to the Clearing Broker/dealer, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/dealer. As part of the terms of the agreement between the Company and Clearing Broker/dealer, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to off-balancesheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

The Company is required to maintain a minimum deposit of \$100,000 with the Clearing Broker/dealer to assure the Company's performance under the agreement. This amount is included in the "Receivable from broker/dealers" on the Statement of Financial Condition. The agreement may be terminated by either party with 90 days prior notification. Additional terms state that if this agreement is terminated prior to March 2016, the Company will be subject to a early termination fee declining from \$350,000 to \$150,000.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

### YEAR ENDED MARCH 31, 2013

#### **NOTE 5 - LEASE COMMITMENTS**

Occupancy - The Company is party to a noncancellable lease agreement for office space that expires March 31, 2017. Pursuant to terms of the lease amendment dated December 14, 2012, the Company has two renewal options, each for an additional 3 year period. These options provide for a 3% increase over the prior period's base rent and other provisions. The total expenditure for office space for the year ended March 31, 2013 was \$61,918. This amount includes additional charges pursuant to the lease agreement.

Other Operating Leases - The Company has entered several noncancellable operating leases for quotation, communications and other services. These agreements expire at various dates through March 2017. In addition, most have automatic renewal periods that range for additional one or two year periods. Total expenses relating to these agreements for the year ended March 31, 2013 were \$138.051.

Future minimum lease payments for all leases, exclusive of additional payments which may be required, are as follows:

Year Ended	
March 31	<u>Total</u>
2014	\$ 218,148
2015	170,448
2016	53,698
2017	42,320
Total	<u>\$ 484,614</u>

## NOTE 6 - INCOME TAXES

The Company reports its income for federal and state income tax purposes on a consolidated basis with the income of its parent company, Saxony Holdings, Inc. (Parent). In addition, the Parent uses the calendar year for income tax filings. Since both entities are S-Corporations, the shareholders of the Parent are responsible for any income taxes.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED MARCH 31, 2013

#### **NOTE 7 - CONTINGENCIES**

The Company, from time to time, is involved in certain claims and arbitrations incidental to its business operations. The Company contests liability and the amount of damages as appropriate in each pending matter. When the Company has information available to it which indicates that it is probable that a liability has been incurred and the Company can reasonably estimate the amount of that liability, the Company accrues the estimated liability by a charge to income.

In addition, the Company is also subject to the reviews by regulatory authorities and self-regulatory organizations. The Securities and Exchange Commission and The Financial Industry Regulatory Authority conducted reviews of the Company during the year ended March 31, 2013. Several matters raised as a result of these reviews remain unresolved at March 31, 2013, as the Company continues to provide responses to its regulators.

Subject to the foregoing, and based on currently available information and consultation with legal counsel and taking into account its established reserves, management is of the opinion that any claims or potential regulatory matters, either individually or in the aggregate, to which the Company is a party will not have a material adverse effect on the Company's financial position. However, if during any future period a potential adverse contingency should become probable or be resolved in excess of the established reserves, the results of operations in that period could be materially adversely affected. In addition, there can be no assurances that material losses will not be incurred from claims that have not yet been brought to the Company's attention or are not yet determined to be probable or reasonably possible to result in a loss. Company has established a total liability for all such matters of \$123,000 as of March 31, 2013, which is included in "Accounts payable and accrued expenses" on the Statement of Financial Condition. Management currently estimates the aggregate range of possible loss is from \$0 to \$185,000 in excess of the accrued liability related to contingent matters as of March 31, 2013 where the likelihood of loss is at least reasonably possible. The Company policy for accounting for legal fees is to record such fees as the services are provided.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED MARCH 31, 2013

#### **NOTE 8 - RELATED PARTY TRANSACTIONS**

As mentioned in Note 1, the Company is a wholly-owned subsidiary of Saxony Holdings, Inc. In addition, through common ownership and/or management, the Company is affiliated with Saxony Advisors, LLC (SA), Saxony Financial Holdings, LLC (SFH), Saxony Capital Management, LLC (SCM), Saxony Insurance Agency, LLC (SIA), RECA Group, Inc. (RECA) and Patrick Capital Markets, LLC (PCM), a registered broker/dealer.

The Company has an agreement with RECA to lease software on a month to month basis. The agreement may be terminated by either party with 30 days written notice. Total payments made by the Company during the year ended March 31, 2013 relating to this agreement were \$12,300.

The Company has been reimbursed \$1,130,294 from SCM for commissions, payroll and other expenses the Company has paid on SCM's behalf. At March 31, 2013, the Company has \$25,896 due to SCM included with accounts payable and accrued expenses on the statement of financial condition.

The Company has incurred expenses to SIA totaling \$54,000 for licensing services provided during the year ended March 31, 2013. In addition, the Company has been reimbursed \$6,000 from SIA for wages and other payroll expenses the Company has paid on SIA's behalf.

The Company has been reimbursed \$102,456 for salary, payroll, rent and other expenses the Company has incurred on behalf of PCM during the year ended March 31, 2013. In addition, PCM earned \$18,958 in commissions for revenue it earned on securities transactions introduced through the Company, of which \$3,973 was owed to PCM at March 31, 2013. The Company earned \$49,251 in commissions on securities transactions introduced through PCM.

The Company has been reimbursed \$8,393 and \$11,383 from Saxony Holding, Inc. and SFH, respectively, for legal fees.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED MARCH 31, 2013

## **NOTE 9 - COMMISSION REVENUE**

One registered representative of the Company was responsible for approximately 38% of the commissions and concessions revenue earned during the year ended March 31, 2013, as stated on the statement of income.

#### NOTE 10 - NOTE RECEIVABLE AND ADVANCES

The note receivable and advances, with combined balances of \$136,911, have various expiration dates. The note receivable is in default and has an interest rate of 14% per annum. An allowance for doubtful accounts has been created for the note receivable and advances for \$136,911. The net balance of the note receivable and advances at March 31, 2013 is \$0.

# NOTE 11 - OTHER AGREEMENTS

Third Party Broker Agreements - The Company has entered into agreements with other broker/dealers (third party brokers) whereby the third party brokers will introduce securities transactions to the Company and the Company will then introduce the same transactions to the Company's Clearing Broker/dealer (see Note 4). This is commonly referred to as a piggyback arrangement. The third party brokers receive commissions from the Company for the transactions introduced through the Company to its Clearing Broker/dealer, less certain fees and charges. The agreements have initial 12 month terms that automatically extend for additional 12 month periods.

Either party may terminate the agreement at any time with thirty days prior written notice. Additional terms state that each party will not hire or recruit registered representatives from the other without prior written consent until 12 months have elapsed after the termination of any agreement. These agreements contain the same off-balance-sheet risk as discussed in Note 4.

# NOTES TO STATEMENT OF FINANCIAL CONDITION

# YEAR ENDED MARCH 31, 2013

## NOTE 12 - CAPITAL STOCK

The authorized, issued, and outstanding shares of capital stock at March 31, 2013, were as follows:

Common stock, \$1 par value; 18,000 shares authorized; 14,081 shares issued and outstanding.

Preferred stock, \$5 par value, voting, 10% non-cumulative 4,000 shares authorized; none issued and outstanding.