RECEIVED	13031792		OMB APPROVAL OMB Number: 3235-0123 Expires: April 30, 2013 Estimated average burden Hours per response12.00
S MAY 2 9 2013		5	SEC FILE NUMBER
	FACING PAGE		8-24792
	ed of Brokers and Dealers change Act of 1934 and R	Pursuant to Section	
EPORT FOR THE PERIOD BEGINNIN	G <u>April 1, 2012</u> AND F	ENDING <u>Marc</u>	ch 31, 2013
	A. <u>REGISTRANT IDEN</u>	TIFICATION	
AME OF BROKER-DEALER:			OFFICIAL USE ONLY
W Securities Corporation			
00 Larkspur Landing Circle, Ste 20	)0		FIRM ID NO.
arkspur	(No. and Street		94939
City)	(State)	·····	(Zip Code)
AME AND TELEPHONE NUMBER OF PE	RSON TO CONTACT IN RE	GARD TO THIS REI	PORT
awrence A. Krause			415-925-4310
		····	(Area Code – Telephone No.)
. ACCOUNTANT IDENTIFICAT	TION		· · · · · · · · · · · · · · · · · · ·
IDEPENDENT PUBLIC ACCOUNTAN	IT whose opinion is contain	ned in this report*	
isnerAmper LLP			
ne Market, Landmark, Suite 620	Name – if individual, state, last, first, San Francisco	middle name) CA	94105
Address) HECK ONE:	(City)	(State)	(Zip Code)
Certified Public Accountant		ions	
<ul><li>Public Accountant</li><li>Accountant not resident in United</li></ul>	States or any of its possess	i o i o i	

A1

SEC 1410 (06-02) Potential persons who are to respond to the collection of information contained in this form are not required to respond unless this form displays a currently valid OMB control number.

# **OATH OR AFFIRMATION**

I, Lawrence A. Krause, swear (or affirm) that, to the best of my knowledge and belief, the accompanying financial statements and supporting schedules pertain to the firm of KW Securities Corporation, as of March 31, 2013, and are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Signature President Subscribed and sworn to before me EVAN TIMMEL day of 2013 Commission # 1992840 Notary Public - California Marin County My Comm. Expires Oct 27, 2016 This report\*\* contains (check all applicable boxes):

- Facing page. (a)
- Statement of Financial Condition. (b)
- Statement of Operations. (c)
  - Statement of Cash Flows. (d)
  - Statement of Changes in Stockholders' Equity or Partners' Equity or Members' Equity or Sole Proprietor's (e) Capital.
  - (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
  - Computation of Net Capital for brokers and dealers pursuant to Rule 15c3-1. (g)
  - Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (h)
- Information Relating to the Possession or control Requirements for broker and dealers under Rule (i) 15c3-3.
- $\boxtimes$ A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the (j) Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- Π (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
  - An Oath or Affirmation. (l)
  - A copy of the SIPC Supplemental Report. (m)
  - A report describing any material inadequacies found to exist or found to have existed since the date of the previous (n) audit.
  - Independent auditor's report on internal control. (0)
  - Schedule of segregation requirements and funds in segregation-customers' regulated commodity futures account (p) pursuant to Rule 171-5.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## KW SECURITIES CORPORATION

## FINANCIAL STATEMENTS TOGETHER WITH SUPPORTING SCHEDULES AND AUDITORS' REPORT

MARCH 31, 2013



EisnerAmper LLP One Market, Landmark, Suite 620 San Francisco, CA 94105 T 415.974.6000 F 415.974.5488

www.eisneramper.com

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of KW Securities Corporation

#### **Report on the Financial Statements**

We have audited the accompanying statement of financial condition of KW Securities Corporation (the "Company") as of March 31, 2013, and the related statements of operations, changes in members' equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KW Securities Corporation as of March 31, 2013, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.



#### Other matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules I, II, III, and IV is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information in Schedules I, II, III, and IV has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedules I, II, III, and IV is fairly stated in all material respects in relation to the financial statements as a whole.

Eionandemper LLP

San Francisco, CA May 24, 2013

# KW Securities Corporation Statement of Financial Condition March 31, 2013

.

,

### <u>Assets</u>

Cash Deposit with clearing-broker Commissions receivable	\$	2,770 50,000 8,915
Total assets	<u>\$</u>	61,685
Liabilities and Stockholder's Equity		
Liabilities:		
Due to parent	\$	2,500
Accounts payable and accrued expenses	. <u> </u>	6,850
Total liabilities		9,350
Stockholder's equity:		
Common stock, \$1 par value: Authorized: 500,000 shares;		
Issued and outstanding: 4,500 shares		4,500
Retained earnings		47,835
Total stockholder's equity		52,335
Total liabilities and stockholder's equity	\$	61,685

# KW Securities Corporation Statement of Operations Year Ended March 31, 2013

Revenues:

.

.

Commissions Interest and dividends Other	\$ 157,554 152 4,308
Total revenues	162,014
Expenses:	
Management fees	105,689
Professional fees	19,780
Clearing and brokerage	17,666
Payroll	6,300
Rent	3,500
Licenses, fees and other	7,227
Total expenses	160,162
Net income	<u>\$ 1,852</u>

# KW Securities Corporation Statement of Changes in Stockholder's Equity Year Ended March 31, 2013

.

	Capita Commo	Retained		Total Stockholder's			
	Shares	A	mount	Earnings		Equity	
Balances, April 1, 2012	4,500	\$	4,500	\$	45,983	\$	50,483
Net income	<u>-</u>		-		1,852		1,852
Balances, March 31, 2013	4,500	<u>\$</u>	4,500	\$	47,835	<u>\$</u>	52,335

# KW Securities Corporation Statement of Cash Flows Year Ended March 31, 2013

.

Cash flows from operating activities:		
Net income	<u>\$</u>	1,852
Adjustments to reconcile net income to net cash provided by operating activies:		
Decrease in commissions receivable		(5,024)
Decrease in due to parent		(500)
Increase in accounts payable and accrued expenses		5,850
Total adjustments		326
Net cash provided by operating activities		2,178
Cash, beginning of year	<u> </u>	592
Cash, end of year	\$	2,770

## KW Securities Corporation Notes to the Financial Statements March 31, 2013

#### 1. <u>Summary of Business and Significant Accounting Policies</u>

#### **Business**

KW Securities Corporation (the "Company") is a California corporation formed in 1980. The Company is registered with the Securities and Exchange Commission ("SEC") as a securities broker-dealer and is a member of the Financial Industry Regulatory Authority, Inc. ("FINRA"). RBC Dain Correspondent Services (the "Clearing Broker") provides clearing services to the Company.

#### Method of Accounting

The Company has prepared these financial statements in conformity with accounting principles generally accepted in the United States, and uses the cash method of accounting for income tax purposes.

#### <u>Cash</u>

The Company maintains its cash in bank deposit accounts which at times may exceed federally insured limits. The Company has not experienced any losses in such accounts.

#### Commissions Receivable

The Company clears securities transactions through the Clearing Broker who collects commissions earned and remits to the Company its share of commissions collected. Commission receivable represent amounts due from the Clearing Broker.

#### Revenue Recognition

Commission revenue and related expenses arising from securities transactions are recorded on a trade-date basis as reported by the Clearing Broker or the mutual fund or the variable annuity sponsor. Commission revenues primarily include commissions from customer securities transactions executed and cleared through the Clearing Broker and commissions and fees earned from registered investment companies and life insurance companies for sales of mutual fund shares and variable annuities.

#### KW Securities Corporation Notes to the Financial Statements March 31, 2013

## 1. <u>Summary of Significant Accounting Policies (continued)</u>

#### Income Taxes

The Company is a wholly-owned subsidiary of KW Financial Services, Inc. and is included in the consolidated income tax returns filed by its parent company. A portion of the consolidated income tax liability is allocated to the Company, as if the Company had filed separate income tax returns. There was no liability allocated to the Company for the year ended March 31, 2013.

The Company believes that it does not have unrecognized tax benefits in accordance with FASB ASC 740, "Income Taxes". Under that guidance, the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each year. The measurement of unrecognized tax benefits is adjusted when new information is available, or when an event occurs that requires a change. With few exceptions, the Company is no longer subject to examination by tax authorities for years before 2008.

#### Use of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### 2. <u>Indemnifications</u>

The Company enters into contracts that contain a variety of indemnifications for which the maximum exposure is unknown. The Company has no current claims or losses pursuant such contracts.

KW Securities Corporation Notes to the Financial Statements March 31, 2013

#### 3. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At March 31, 2013, the Company had net capital of \$49,356 which was \$24,356 in excess of its required net capital of \$25,000. The Company's aggregate indebtedness to net capital ratio was 0.1894 to 1.

#### 4. <u>Related Party Transactions</u>

The Company is a wholly-owned subsidiary of KW Financial Services, Inc. (the "Parent") and has entered into an expense-sharing agreement with the Parent whereby the Company reimburses the Parent for a pro-rata share of overhead expenses allocable to its operations. During the year ended March 31, 2013, the Company paid \$105,689 as a reimbursement to the Parent for its share of expenses; such payments are reported as "management fees" in the accompanying statement of operations. As of March 31, 2013, the Company had \$2,500 payable to the Parent for management fees, which is recorded as "due to parent" in the accompanying statement of financial condition.

#### 5. <u>Deposit with Clearing-Broker</u>

Under the Company's clearing agreement, a good faith deposit of \$50,000 is required to be held at the Clearing Broker. As of March 31, 2013, the Company had \$50,000 on deposit with the Clearing Broker.

SUPPLEMENTARY INFORMATION

· ·

٦

## FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

.

BROKER OR DEALER: <u>KW Securities Corporation</u> as	of <u>March 31, 201</u>	3
1. Total ownership equity from Statement of Financial Condition	\$ 52,335	3480
2. Deduct ownership equity not allowable for Net Capital	(	) 3490
3. Total ownership equity qualified for Net Capital	52,335	3500
4. Add:		
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital		3520
B. Other (deductions) or allowable credits (List)		3525
5. Total capital and allowable subordinated liabilities	52,335	3530
6. Deductions and/or charges:         A. Total non-allowable assets from Statement of Financial Condition         (Notes B and C)12b-1 fees receivable		
B. Secured demand note delinquency		
D. Other deductions and/or charges	(2,979)	3620
7. Other additions and/or allowable credits (List)		3630
8. Net capital before haircuts on securities positions	49,356	3640
9. Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f):		
A. Contractual securities commitments		
B. Subordinated securities borrowings		
C. Trading and investment securities:		
1. Exempted Securities		
2. Debt securities		
3. Options		
4. Other securities		
D. Undue Concentration		
E. Other (List)		3740
10. Net Capital	\$ 49,356	3750

OMIT PENNIES

## FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

	COMPUTATION OF NET CAPITA	AL REQUIF	REMENT		
art A					
1. Minimun	n net capital required (6 2/3% of line 19)			\$ 623	3756
2. Minimun of subsi	n dollar net capital requirement of reporting broker or dealer and min idiaries computed in accordance with Note (A)	imum net c	apital requirement	25,000	3758
13. Net capital requirement (greater of line 11 or 12)					3760
14. Excess net capital (line 10 less 13)					3770
5. Net capi	19,356	3780			
	COMPUTATION OF AGGREGATE	INDEBTED	DNESS		
5. Total A.I 7. Add:	I. liabilities from Statement of Financial Condition	•••••		9,350	3790
7. Add:	I. liabilities from Statement of Financial Condition		3800	9,350	3790
7. Add: A. D B. N		\$	<b></b>	9,350	3790
7. Add: A. D B. M P	Drafts for immediate credit Market value of securities borrowed for which no equivalent value is	\$	3800 3810	9,350	3790 3830
7. Add: A. D B. M P C. C	Drafts for immediate credit Market value of securities borrowed for which no equivalent value is paid or credited	\$\$\$	3800 3810 3820	9,350	·
7. Add: A. D B. M P C. C 9. Total Age	Drafts for immediate credit Market value of securities borrowed for which no equivalent value is baid or credited Dther unrecorded amounts (List)	\$ \$	3800 3810 3820		3830

22. 2% of combined aggregate debit items as shown in Formula for Reserve Requirement pursuant to F 15c3-3 prepared as of the date of the net capital computation including both brokers of dealers and consolidated subsidiaries debits.	3970
<ol> <li>Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requir or subsidiaries computed in accordance with Note (A)</li> </ol>	ement
24. Net capital requirement (greater of line 22 or 23)	
<ul><li>25. Excess capital (line 10 or 24)</li><li>26. Net capital excess of the greater of:</li></ul>	
5% of combined aggregate debit items or 120% of minimum net capital requirement	

#### NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
  - 1. Minimum dollar net capital requirement, or
  - 2. 6 2/3% of aggregated indebtedness or 4% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.

(C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

# SCHEDULE II

KW Securities Corporation Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3 March 31, 2013

.

The Company claims an exemption under Rule 15c3-3(k)(2)(ii) and therefore is not subject to the reserve requirements of Rule 15c3-3.

## SCHEDULE III

KW Securities Corporation Information Relating to the Possession Or Control Requirements Under Rule 15c3-3 March 31, 2013

The Company claims an exemption under Rule 15c3-3(k)(2)(ii) and therefore is not subject to the possession and control provisions of Rule 15c3-3.

## KW Securities Corporation Reconciliations Pursuant to Rules 15c3-1 and 15c3-3 For The Year Ended March 31, 2013

.

# 1. Reconciliation of Computation of Net Capital with Company's Computation (included in Part II of Form X-17A-5 as of March 31, 2013)

		Net <u>Capital</u>		ggregate ebtedness	Percentage
Computation per respondent		52,335	\$	9,350	17.87%
Adjustments:					
12b-1 fees receivable - NA		(2,979)		<u>-</u>	
Computation per Schedule I (audited)	<u>\$</u>	49,356	<u>\$</u>	9,350	18.94%

## 2. <u>Reconciliation of Computation of Reserve Requirements to Respondent's Computations</u>

The Company claims an exemption under Rule 15c3-3(k)(2)(ii) and therefore is not subject to the reserve requirements of Rule 15c3-3.



www.eisneramper.com

## **INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5(g)(1)**

To the Board of Directors of KW Securities Corporation

In planning and performing our audit of the financial statements of KW Securities Corporation (the "Company"), as of and for the year ended March 31, 2013 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



٠

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at March 31, 2013, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC, FINRA, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

EismerAmper LLP

San Francisco, California May 24, 2013