**SECURI** 



**ANNUAL AUDITED REPORT** 

**FORM X-17A-5** 

**ISSION** 

**OMB Number:** Expires:

3235-0123 April 30, 2013

Estimated average burden hours per response . . . . . 12.00

**OMB APPROVAL** 

SEC FILE NUMBER

8 - 65859

65399

# SEC Mail Processing Section

MAY 3 0 2013 PART III Washington DC

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

	MM/DD/YY		MM/DD/YY
			*****
A. REC	SISTRANT IDENTIFICAT	ION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
McNally Financial Services Corpo	oration		
ADDRESS OF PRINCIPAL PLACE OF BUSINI	ESS: (Do not use P.O. Box No.)	Ĺ	FIRM ID. NO.
1115 Tranquil Trail Drive			
1110 1100100000000000000000000000000000	(No. and Street)		
San Antonio	Texas		78232
(City)	(State)		(Zip Code)
			0 545-7080 Node – Telephone No.)
NDEPENDENT PUBLIC ACCOUNTANT who	OUNTANT IDENTIFICAT	(Area C	ode – Telephone No.)
NDEPENDENT PUBLIC ACCOUNTANT who		(Area C	
NDEPENDENT PUBLIC ACCOUNTANT who PMB Helin Donovan, LLP (Name	se opinion is contained in this Re	(Area C	
NDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained in this Re	(Area C	ode – Telephone No.)
NDEPENDENT PUBLIC ACCOUNTANT who  PMB Helin Donovan, LLP  (Name  5918 West Courtyard Drive, Ste 500  (Address)	se opinion is contained in this Re  - if individual, state last, first, middle name  Austin  (City)	(Area C FION  port*  E)  Texas  (State)	78730
NDEPENDENT PUBLIC ACCOUNTANT who  PMB Helin Donovan, LLP  (Name  5918 West Courtyard Drive, Ste 500 (Address)  CHECK ONE:  Certified Public Accountant  Public Accountant	se opinion is contained in this Re  - if individual, state last, first, middle name  Austin  (City)	(Area C FION  port*  E)  Texas  (State)	78730
NDEPENDENT PUBLIC ACCOUNTANT who  PMB Helin Donovan, LLP  (Name  5918 West Courtyard Drive, Ste 500 (Address)  CHECK ONE:  Certified Public Accountant  Public Accountant	se opinion is contained in this Re  - if individual, state last, first, middle name  Austin  (City)  d States or any of its possessions	(Area C FION  port*  E)  Texas  (State)	78730

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

## **OATH OR AFFIRMATION**

Corp	David McNally, swear (or affirm) that, to the best of my knowledge and belief to a panying financial statement and supporting schedules pertaining to the firm of McNally Financial Service oration, as of March 31, 2013, are true and correct. I further swear (or affirm) the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account.
	fied solely as that of a customer, except as follows:
	NONE
	NONE
	Dana Dulland
	SHARON SPRINGER Title
	Notary Public, State of Texas
$\overline{}$	Mark Could be a second control of the second
	Novary Fulfilly
This r	eport** contains (check all applicable boxes):
	(a) Facing page.
	(b) Statement of Financial Condition.
	(c) Statement of Income (Loss).
	(d) Statement of Changes in Financial Condition.
	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
	(g) Computation of Net Capital.
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
	(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and t
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods consolidation.
_	(1) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous
	audit.
	conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Financial Statements and Supplementary Schedule March 31, 2013

(With Independent Auditor's Report Thereon)

Index to Financial Statements and Supplemental Schedule
March 31, 2013

INDEPENDENT AUDITORS' REPORT	1
FINANCIAL STATEMENTS	
Statement of Financial Condition	2
Statement of Operations	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	5
Notes to the Financial Statements	6
SUPPLEMENTARY SCHEDULE	
I. Computation of Net Capital and Aggregate Indebtedness Pursuant to Rule 15c3-1 of the Securities and Exchange Commission	11
INDEPENDENT AUDITORS' REPORT	10
ON INTERNAL CONTROL	12
AGREED UPON PROCEDURES REPORT REGARDING FORM SIPC-7	14
Schedule of Assessment Payments on Form SIPC-7 as required under Rule 17a-5e(4)(i) of the Securities and Exchange Commission	15



## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of McNally Financial Services Corporation:

#### Report on the Financial Statements

We have audited the accompanying financial statements of McNally Financial Services Corporation which comprise the statement of financial condition as of March 31, 2013, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended and the related notes to the financial statements you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of McNally Financial Services Corporation as of March 31, 2013, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## Report on Other Legal and Regulatory Requirements

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

PMB Helin Donovan, LLP

PMB Helin Donovar, UP

Austin, Texas May 24, 2013

# Statement of Financial Condition March 31, 2013

ASSETS		
Cash	\$	100,658
Receivable from clearing broker-dealers		202,870
Deposit with clearing company		25,000
Securities owned, at fair value		54,305
Property and equipment, net		2,626
Other assets and receivables		16,485
TOTAL ASSETS	\$	401,944
LIABILITIES AND STOCKHOLDER'S EQUITY		
Liabilities		
Accounts payable and accrued expenses	_\$	263,241
Total liabilities		263,241
Stockholder's Equity		
Common stock, voting, 2,000 shares authorized, \$0.01 par value, 1,000 shares		
issued and outstanding		10
Additional paid-in capital		104,411
Retained earnings		34,282
Total stockholder's equity		138,703
TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY	\$	401,944

# Statement of Operations For the Year Ended March 31, 2013

REVENUES	
Securities commissions	\$ 2,251,346
Insurance commissions	737,858
Interest and investment income, net	2,442
Total revenues	 2,991,646
EXPENSES	
Commission expense	2,534,162
Payroll expenses	171,330
Professional services	127,405
Regulatory fees	5,234
Advertising	902
Depreciation	884
Other expenses	67,018
Total expenses	 2,906,935
NET INCOME BEFORE INCOME TAX	84,711
Income tax expense	 26,128
NET INCOME	\$ 58,583

Statement of Changes in Stockholder's Equity For the Year Ended March 31, 2013

	nmon ock	dditional Paid-in Capital	Retained Earnings	Total
Balance at March 31, 2012	\$ 10	\$ 104,411	\$ 10,699	\$ 115,120
Distributions	-	-	(35,000)	(35,000)
Net income			 58,583	 58,583
Balance at March 31, 2013	\$ 10	\$ 104,411	\$ 34,282	\$ 138,703

Statement of Cash Flows For the Year Ended March 31, 2013

Cash flows from operating activities:	
Net income	\$ 58,583
Adjustments to reconcile net income to cash provided by operating activities:	
Depreciation	884
Unrealized loss on securities owned	4,183
Deferred taxes	107
Changes in operating assets and liabilities:	
Receivable from clearing broker-dealers	(44,339)
Other assets and receivables	(4,767)
Accounts payable and accrued expenses	61,943
Net cash provided by operating activities	 76,594
Cash flows from investing activities:	
Purchases of property and equipment	 (1,515)
Net cash used in operating activities	(1,515)
Cash flows from financing activities:	
Distributions to stockholder	(35,000)
Net cash used in financing activities	 (35,000)
Net increase in cash	40,079
Cash at beginning of year	60,579
Cash at end of year	\$ 100,658
Supplemental Disclosures of Cash Flow Information:	
Interest paid	\$ 
Income taxes paid	\$ 2,791

Notes to the Financial Statements March 31, 2013

#### Note 1 - Nature of Business

McNally Financial Services Corporation (the "Company") was incorporated in the State of Texas on April 11, 2002 and became a registered broker-dealer with the Securities and Exchange Commission ("SEC") in September 2002 and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company operates under the provisions of Paragraph K(2)(ii) of Rule 15c3-3 (the "Rule") of the SEC, and accordingly, is exempt from the remaining provisions of the Rule. The Company's customers consist primarily of individuals located throughout the United States of America.

For the year ended March 31, 2013, substantially all the commissioned brokerage transactions were settled through Pershing, LLC ("Pershing") pursuant to a fully disclosed Clearing Agreement. The Company is required to keep a minimum cash balance of \$25,000 for brokerage transactions with Pershing.

## Note 2 - Summary of Significant Accounting Policies

#### Basis of Accounting

These financial statements are presented on the accrual basis of accounting in accordance with generally accepted accounting principles in the United States of America. Revenues are recognized in the period earned and expenses when incurred.

#### Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reported period. Actual results could differ from those estimates.

#### Cash and Cash Equivalents

Cash and cash equivalents include cash and highly liquid investments with a maturity at date of purchase of ninety days or less. The Company considers highly liquid investments in money market funds to be cash equivalents.

#### Property and Equipment

Property and equipment are carried at cost less accumulated depreciation. Depreciation is recognized using the straight-line method over the estimated useful lives of the related assets (three to five years), except for leasehold improvements, which are depreciated straight-line over the shorter of the estimated useful life or the life of the lease. Expenditures for repairs and maintenance and minor replacements are charged to expense as incurred.

Long-lived assets, such as property and equipment, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to estimated undiscounted future cash flows expected to be generated by the asset. If the carrying amount of an asset exceeds its estimated future cash flows, an impairment charge is recognized by the amount by which the carrying amount of the asset exceeds the fair value of the asset. Assets to be disposed of would be separately presented in the statements of financial condition, reported at the lower of the carrying amount or fair value less costs to sell, and no longer depreciated.

Notes to the Financial Statements March 31, 2013

## Note 2 - Summary of Significant Accounting Policies (continued)

### **Trading Profit**

Trading profits include gains and losses on securities traded as well as adjustments to record securities positions at market value. Dividends are recorded on the ex-dividend date.

The Company's investments are stated at fair value. However, interpreting market data to estimate fair value requires considerable judgment. Accordingly, the estimates presented herein do not necessarily indicate the amounts that the Company could realize in a current market exchange. The use of different market assumptions and estimation methodologies may have a material effect on the estimated fair value amounts.

#### Securities Transactions

Security transactions and the related commission revenues and expenses are recorded on a settlement date basis, generally the third business day following the transaction. If materially different, commission income and related expenses are recorded on a trade date basis.

#### **Insurance Commissions**

Insurance commissions are recorded when the insurance products are funded by the customer and the commission is earned.

#### Financial Instruments and Credit Risk

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers and other financial institutions. In the event that counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counter party or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counter party.

Financial instruments that potentially subject the Company to credit risk include cash, receivables from clearing broker-dealers and securities owned. Receivables from clearing broker-dealers represent cash deposited and commissions receivable from these broker dealers and are insured by the Securities Investor Protection Corporation. Securities owned consist of investments in registered investment companies and are held for investment purposes. Securities that are marketable are stated at fair market value (as determined by quoted market prices) and securities not readily marketable are carried at fair value as determined by management of the Company. The increase or decrease in net unrealized appreciation or depreciation of securities is credited or charged to operations.

#### **Income Taxes**

The Company accounts for income taxes using the liability method whereby deferred tax asset and liability account balances are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. Valuation allowances are established, when necessary, to reduce deferred tax assets to the amount expected to be realized.

Notes to the Financial Statements March 31, 2013

### Note 2 - Summary of Significant Accounting Policies (continued)

In the ordinary course of business, there are many transactions for which the ultimate tax outcome is uncertain. The Company regularly assesses uncertain tax positions in each of the tax jurisdictions in which it has operations and accounts for the related financial statement implications. Unrecognized tax benefits are reported using the two-step approach under which tax effects of a position are recognized only if it is "more-likely-than-not" to be sustained and the amount of the tax benefit recognized is equal to the largest tax benefit that is greater than fifty percent likely of being realized upon ultimate settlement of the tax position. Determining the appropriate level of unrecognized tax benefits requires the Company to exercise judgment regarding the uncertain application of tax law. The amount of unrecognized tax benefits is adjusted when information becomes available or when an event occurs indicating a change is appropriate.

The Company files U.S. federal and U.S. state tax returns. The Company is generally no longer subject to tax examinations relating to federal and state tax returns for years prior to 2010.

For the year ended March 31, 2013, the Company did not record income tax expense for the Texas margin tax.

#### Fair Value Measurements

The fair value of the Company's financial instruments reflects the amounts that the Company estimates to receive in connection with the sale of an asset or paid in connection with the transfer of a liability in an orderly transaction between market participants at the measurement date (exit price). The fair value hierarchy that prioritizes the use of inputs used in valuation techniques is as follows:

Level 1 – quoted prices in active markets for identical assets and liabilities;

Level 2 – observable inputs other than quoted prices in active markets, such as quoted prices for similar assets and liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data;

Level 3 – unobservable inputs reflecting management's assumptions, consistent with reasonably available assumptions made by other market participants. These valuations require significant judgment.

The carrying amounts of the Company's financial instruments, which include cash and cash equivalents, receivables from broker-dealers, other assets, due to broker-dealers, accounts payable and accrued expenses, approximate their fair values due to their short maturities.

#### Management Review

The Company has evaluated subsequent events through May 24, 2013, the date the financial statements were available to be issued.

### Recent Accounting Pronouncements

Accounting standards that have been issued or proposed by the Financial Accounting Standards Board ("FASB") or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations or cash flows.

Notes to the Financial Statements
March 31, 2013

### **Note 3 - Clearing Deposit**

The Company maintains a deposit account with Pershing as part of the Company's contract for services. Pershing requires a deposit for its services that serves as a reserve for counterparty credit risk, including default risk and settlement risk, as well as market risk to open un-hedged positions. As of March 31, 2013, the deposit balance was \$25,000.

## Note 4 - Property and Equipment

Property and equipment consists of the following as of March 31, 2013:

Equipment	\$ 20,744
Total property and equipment	20,744
Accumulated depreciation	(18,118)
Net property and equipment	\$ 2,626

Depreciation expense was \$884 for the year ended March 31, 2013 and is included in the accompanying statement of operations.

### Note 5 - Fair Value Measurements

The following table presents information about the Fund's assets and liabilities measured at fair value as of March 31, 2013:

	fo	ted Prices r Active	Ot	ficant her	_	ficant	
	Ident	rkets for ical Assets Level 1)	Inp	rvable outs rel 2)	Inp	ervable outs rel 3)	Total
<u>Description</u> Assets:				<u> </u>		<u> </u>	 1000
Mutual Funds	\$	54,305	\$	-	\$	-	\$ 54,305
Total assets	\$	54,305	\$	_	\$	-	\$ 54,305

#### Note 6 - Income Taxes

Deferred income taxes reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. As of March 31, 2013, deferred tax assets and liabilities are not significant.

Notes to the Financial Statements March 31, 2013

#### Note 6 - Income Taxes (continued)

The Company's provision for income taxes differs from the expected tax expense (benefit) amount computed by applying the statutory federal income tax rate of 34% to income before income taxes as a result of the following:

Tax at U.S. statutory rate of 34%	\$ 28,802
Permanent differences and other	 (2,674)
Income tax provision	\$ 26,128

In assessing the ability to realize deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. Management considers the scheduled reversal of deferred tax assets, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods which the deferred tax assets are deductible, management believes it is more likely than not the Company will realize the benefits of these deductible differences.

#### Note 7 - Net Capital Requirements

The Company, as a registered fully licensed broker and dealer in securities, is subject to the SEC Uniform Net Capital Rule ("Rule 15c3-1"). Under this rule, the Company is required to maintain a minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 15 to 1. At March 31, 2013, the minimum net capital requirement for the Company was \$50,000. Net capital at March 31, 2013 aggregated \$111,446. The Company's ratio of aggregate indebtedness to net capital was 2.36 to 1 at March 31, 2013.

## Schedule I

## MCNALLY FINANCIAL SERVICES CORPORATION

Computation Net Capital and Aggregate Indebtedness
Pursuant to Rule 15c3-1 of the Securities and Exchange Commission
For the Year Ended March 31, 2013

Total stockholder's equity qualified for net capital	\$	138,703
Deductions and/or charges		
Non-allowable assets:		
Property and equipment, net		2,626
Other assets	_	16,485
Total deductions and/or charges	-	19,111
Net capital before haircuts on securities		119,592
Haircuts on securities	-	8,146
Net capital	\$_	111,446
Aggregate indebtedness		
Accounts payable and accrued expenses	\$_	263,241
Total aggregate indebtedness	\$.	263,241
Computation of basic net capital requirement		
Minimum net capital required (greater of \$50,000 or		
6 2/3% of aggregate indebtedness)	\$.	50,000
Net capital in excess of minimum requirement	\$.	61,446
Net capital less greater of 10% of aggregate indebtedness or 120% of		<b>-1.44</b> 6
minimum net capital required	\$.	51,446
Ratio of aggregate indebtedness to net capital		2.36 to 1
Net capital, as reported in the Company's Part II (unaudited) Focus report		
filed with FINRA on April 25, 2013	\$	166,946
Audit adjustments:		
Net effect of audit adjustments on net capital		(55,500)
Net capital per audit	\$	111,446

See notes to the financial statements and independent auditors' report.



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

To the Board of Directors of McNally Financial Services Corporation:

In planning and performing our audit of the financial statements and supplemental schedule of McNally Financial Services Corporation (the "Company") as of and for the year ended March 31, 2013, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses.

However, we identified the following deficiency in internal control that we consider to be a material weakness, as defined above. The Company did not record certain transactions in its general ledger using generally accepted accounting principles as of March 31, 2013. The overall effect of these entries was a decrease of net capital of approximately \$56,000. These entries are properly reflected on the financial statements as of March 31, 2013.

These conditions were considered in determining the nature, timing, and extent of the procedures performed in our audit of the financial statements of the Company as of and for the year ended March 31, 2013, and this report does not affect our report thereon dated May 24, 2013.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2013 to meet the SEC's objectives.

This report is intended solely for use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, Inc. and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

PMB Helin Donovan, LLP

PMB Helin Donovan, UP

Austin, Texas May 24, 2013



# Independent Accountants' Report on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

To the Board of Directors of McNally Financial Services Corporation:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments ("Form SIPC-7") to the Securities Investor Protection Corporation ("SIPC") for the year ended March 31, 2013, which were agreed to by McNally Financial Services Corporation and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in McNally Financial Services Corporation's compliance with the applicable instructions of the Form SIPC-7. McNally Financial Services Corporation's management is responsible for McNally Financial Services Corporation's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our finding are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement record entries noting no differences;
- 2. Compared the amounts reported on the quarterly Forms X-17A-5 for the year ended March 31, 2013, as applicable, with the amounts reported in Form SIPC-7 for the year ended March 31, 2013 noting a difference of \$49 in the calculated general assessment;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no material differences; and
- 4. Proved the arithmetical accuracy of the calculations reflected in the Form SIPC-7 and in the supporting schedules and working papers supporting the adjustments noting no material differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would be been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

PMB Helin Donovan, LLP

May 24, 2013

PMB Helin Donovar, LLP

# **SIPC-7** (33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION
P.O. Box 92185 Washington, D.C. 20090-2185
202-371-8300
General Assessment Reconciliation

SIPC-7

(33-REV 7/10)

For the fiscal year ended  $\,$  March 31,  $\,$  , 20 13 (Read carefully the instructions in your Working Copy before completing this Form)

## TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

rposes of the audit requirement of SEC Rule 17a-5:  065388 FINRA NAR  McNally Financial Services Corp.  P.O. Box 701928  San Antonio, TX 78270-1928	Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.  Name and telephone number of person to contact respecting this form.
A. General Assessment (item 2e from page 2)  B. Less payment made with SIPC-6 filed (exclude interest)	\$3,726 (1,601, 1879, 87.50
October 26, 2012, April 15, 2013  Date Paid C. Less prior overpayment applied D. Assessment balance due or (overpayment)	( <u>77</u> 158.50
E. Interest computed on late payment (see instruction E)     Total assessment balance and interest due (or overpa)	
G. PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$ 158.50
H. Overpayment carried forward  Subsidiaries (S) and predecessors (P) included in this for	\$() rm (give name and 1934 Act registration number):
Subsidiaries (S) and predecessors (P) included in this form and the erson by whom it is executed represent thereby at all information contained herein is true, correct	McNally Financial Services Corporation  (Name of Congration Rartnership of their organization)  (Authorized Signature)
H. Overpayment carried forward  Subsidiaries (S) and predecessors (P) included in this for the state of the s	McNally Financial Services Corporation (Name of Chaptralian Bartnership of their organization)

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 04/01 , 2012 and ending 03/31 , 2013Eliminate cents Item No. \$ 2,991,646 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030) 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. (2) Net loss from principal transactions in securities in trading accounts. (3) Net loss from principal transactions in commodities in trading accounts. (4) Interest and dividend expense deducted in determining item 2a. (5) Net loss from management of or participation in the underwriting or distribution of securities. (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities. 4,183 (7) Net loss from securities in investment accounts. Total additions 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate 1,505,512 accounts, and from transactions in security futures products. (2) Revenues from commodity transactions. (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions. (4) Reimbursements for postage in connection with proxy solicitation. (5) Net gain from securities in investment accounts. (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date. (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act). (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C): (9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960). Enter the greater of line (i) or (ii) 1,505,512 Total deductions s 1,490,317 2d. SIPC Net Operating Revenues 3,726 2e. General Assessment @ .0025 (to page 1, line 2.A.)