| SE   | 13030830   | OMMI              |  | OMB APPROVAL<br>DMB Number: 3235-012<br>Expires: April 30, 2013 |
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| A  | NNUAL AUDI   | TED RMAIOR        |  | Estimated average burden<br>nours per response12.               |
|  | FORM X<br>PART                                       | -1/A-3            | 7 2013                                   | SEC FILE NUMB   |
| Information required o<br>Securities Excha                                     | FACING 1<br>of Brokers and Dea<br>ange Act of 1934 a | lers Purshant to  | igton DC<br>Section 17 o<br>Section 17 o | 8-67919<br>f the  |
| REPORT FOR THE PERIOD BEGINNING  | 6 01/01/12<br>mm/dd/yy                               | AND ENDI          | NG 12/3<br>mm/0                          |   |
| A. REC   | GISTRANT IDEN  | <b>FIFICATION</b> |  |   |
| NAME OF BROKER-DEALER: Demet   | t <b>er Advisory Group,</b><br>ISINESS: (Do not us   |                   |  | OFFICIAL USE ON   |
|  |  |                   |  | FIRM I.D. NO.   |
| 220 Halleck Street, Ste 110  | (No. and Street                                      |                   |  |   |
| San Francisco  | California   | 94129             |  |   |
| (City)   | (State)  | (Zip Code)        |  |   |
| NAME AND TELEPHONE NUMBER OF Jeff Menashe                                      | PERSON TO CONT.                                      | ACT IN REGARD     | 4  | ORT<br>1 <b>5-632-4400</b><br>rea Code – Telephone Nur          |
| BACC   | COUNTANT IDEN  | TIFICATION        |  | •   |
| D.ACC  |  |                   |  | • · ·   |
| INDEPENDENT PUBLIC ACCOUNTANT<br>Ernst Wintter & Associates, Certified F<br>(N | -  | -                 | <b>t*</b>                                |   |
| 675 Ygnacio Valley Road, Suite A200  | Walnut Creek   | California        | 94596                                    |   |
| (Address)  | (City)   | (State)           | (Zip Code)                               |   |
| CHECK ONE:   |  |                   |  |   |
| Certified Public Accountant  |  |                   |  |   |
| Public Accountant  |  |                   |  |   |
| Accountant not resident in United S  | States or any of its pos                             | ssessions.        |  |   |
| F  | FOR OFFICIAL U                                       | SE ONLY           |  |   |
|  |  |                   |  |   |

240.17a-5(e)(2).

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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SEC 1410 (06-02)

#### **OATH OR AFFIRMATION**

I, Jeff Menashe, affirm that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Demeter Advisory Group, LLC, as of December 31, 2012, are true and correct. I further affirm that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

NONE

Signature CEO Title DANIEL EUGENE DURAN Commission # 1920650 Notary Public Notary Public - California San Francisco County My Comm. Expires Jan 8, 2015 This report\*\* contains (check all applicable boxes):  $\square$ (a) Facing page  $\mathbf{\nabla}$ (b) Statement of Financial Condition.  $\mathbf{N}$ (c) Statement of Income (Loss).  $\mathbf{\nabla}$ (d) Statement of Cash Flows.  $\mathbf{\overline{M}}$ Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's (e) Capital. Statement of Changes in Liabilities Subordinated to Claims of Creditors. (f)  $\mathbf{V}$ (g) Computation of Net Capital.  $\mathbf{V}$ Computation for Determination of Reserve Requirements Pursuant to Rule (h) 15c3-3. Information Relating to the Possession or control Requirements Under Rule  $\square$ (i) 15c3-3.  $\square$ A Reconciliation, including appropriate explanation, of the Computation of Net (j) Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirement Under Exhibit A of Rule 15c3-3. A Reconciliation between the audited and unaudited Statements of Financial (k) Condition with respect to methods of consolidation.  $\mathbf{\nabla}$ **(I)** An Oath or Affirmation.  $\mathbf{\nabla}$ (m) A copy of the SIPC Supplemental Report. П A report describing any material inadequacies found to exist or found to have (n) existed since the date of the previous audit.  $\mathbf{\Lambda}$ Independent Auditor's Report on Internal Accounting Control. (0)

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Annual Audit Report

December 31, 2012

ERNST WINTTER & ASSOCIATES -Certified Public Accountants

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Annual Audit Report

December 31, 2012

**ERNST WINTTER & ASSOCIATES** Certified Public Accountants

December 31, 2012

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675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

#### Independent Auditor's Report

To the Member Demeter Advisory Group, LLC San Francisco, California

#### **Report on the Financial Statements**

We have audited the accompanying statement of financial condition of Demeter Advisory Group, LLC, (the "Company") as of December 31, 2012, and the related statements of income, changes in member's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Demeter Advisory Group, LLC as of December 31, 2012, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information in Schedules I and II has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedules I and II is fairly stated in all material respects in relation to the financial statements as a whole.

February 15, 2013

SAW Association

# **Statement of Financial Condition**

December 31, 2012

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| Assets  |              |
|---|--------------|
| Cash  | \$ 475,287   |
| Accounts receivable   | 2,529        |
| Prepaid expenses and other assets   | 2,747        |
| Total Assets  | \$ 480,563   |
| Liabilities and Member's Equity<br>Accounts payable and accrued expenses<br>Due to member | \$ 30,582    |
| Total Liabilities   | 2,529 33,111 |
|   |              |
| Member's Equity Total Liabilities and Member's Equity                                     | 447,452      |
| Total Liabilities and Member's Equily   | \$ 480,563   |

**Statement of Income** 

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# For the Year Ended December 31, 2012

| Revenue                      |              |
|------------------------------|--------------|
| Investment advisory fees     | \$ 8,138,000 |
| Interest and dividend income | 1            |
| Total Revenue                | 8,138,001    |
| Expenses                     |              |
| Professional fees            | 17,950       |
| Other operating expenses     | 41,833       |
| Total Expenses               | 59,783       |
| Net Income                   | \$ 8,078,218 |

# Statement of Changes in Member's Equity

# For the Year Ended December 31, 2012

| December 31, 2011 | \$ 39,311   |
|-------------------|-------------|
| Distributions     | (7,670,077) |
| Net income        | 8,078,218   |
| December 31, 2012 | \$ 447,452  |

## **Statement of Cash Flows**

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## For the Year Ended December 31, 2012

| Cash Flows from Operating Activities   |              |
|--|--------------|
| Net income   | \$ 8,078,218 |
| Adjustments to reconcile net income<br>to net cash provided by operating activities: |              |
| (Increase) decrease in:  |              |
| Accounts receivable  | 24,428       |
| Prepaid expenses and other assets  | (161)        |
| Increase (decrease) in:  |              |
| Accounts payable and accrued expenses  | 11,962       |
| Due to member  | (28,147)     |
| Net Cash Provided by Operating Activities  | 8,086,300    |
| Cash Flows from Financing Activities   |              |
| Distributions  | (7,670,077)  |
| Net Cash Used by Financing Activities  | (7,670,077)  |
| Net Increase in Cash and Cash equivalents  | 416,223      |
| Cash and cash equivalents at beginning of year                                       | 59,064       |
| Cash and Cash Equivalents at End of Year   | \$ 475,287   |

#### Notes to the Financial Statements

#### December 31, 2012

#### 1. Organization

Demeter Advisory Group, LLC (the "Company") was organized as a California limited liability company in March, 2008. The Company is owned by its sole member, Demeter Group Holdings, LP ("DGH"), and operates in San Francisco, California. Under this form of organization, the member is not liable for the debts of the Company. The Company is a securities broker dealer registered with the Securities and Exchange Commission and engages in mergers and acquisitions and private placement advisory services on a fee basis.

#### 2. Significant Accounting Policies

#### **Cash and Cash Equivalents**

The Company considers all demand deposits held in banks and certain highly liquid investments with original maturities of three months or less, other than those held for sale in the ordinary course of business, to be cash equivalents.

#### Accounts Receivable

Accounts receivable represent amounts earned per agreement that have not been collected. Management reviews accounts receivable and sets up an allowance for doubtful accounts when collection of a receivable becomes unlikely. The Company considers accounts receivable to be fully collectible, and accordingly, no allowance for doubtful accounts has been provided.

#### **Investment Banking Fees**

Investment banking revenues are earned from providing merger and acquisitions and private placement advisory services. Revenue is recognized when earned either by fee contract or the success of a predetermined specified event and the income is reasonably determinable.

#### Use of Estimates

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and may have an impact on future periods.

#### **Fair Value of Financial Instruments**

Unless otherwise indicated, the fair values of all reported assets and liabilities that represent financial instruments (none of which are held for trading purposes) approximate the carrying values of such amounts.

#### **Income Taxes**

The Company, a limited liability company, is taxed as a division of its sole member under the Internal Revenue Code and a similar state statute. In lieu of income taxes, the Company passes 100% of its taxable income and expenses to its sole member. Therefore, no provision or liability for federal or state income taxes is included in these financial statements. The Company is however, subject to the annual California LLC tax of \$800 and a California LLC fee based on gross revenue.

#### Notes to the Financial Statements

### **December 31, 2012**

#### 3. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1) which requires the Company to maintain a minimum net capital equal to or greater than \$5,000 and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1, both as defined. At December 31, 2012, the Company's net capital was \$442,176 which exceeded the requirement by \$437,176.

#### 4. Risk Concentration

For the year ended December 31, 2012, 93% of investment banking fees were earned from four clients.

At various times during the year, the Company's cash in bank balances exceeded the FDIC insured limit. At December 31, 2012, the Company held deposits at a financial institution which were in excess of applicable federal insurance limits by \$225,287.

#### 5. Related Party Transactions

The Company has an expense sharing agreement with DGH. DGH provides office space and pays most overhead expenses for the Company. The Company has no obligation to reimburse or compensate DGH. The Company's results of operations and financial position could differ significantly from those that would have been obtained if the entities were autonomous.

At December 31, 2012, \$2,529 was due to the Member for client expenses reimbursed to the Company that were paid by the Member.

#### 6. Subsequent Events

The Company has evaluated subsequent events through February 15, 2013, the date which the financial statements were available to be issued.

#### SUPPLEMENTAL INFORMATION

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### Demeter Advisory Group, LLC Schedule I

### Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

### As of December 31, 2012

| Net Capital   |            |
|---|------------|
| Total member's equity                                     | \$ 447,452 |
| Less: Non-allowable assets                                |            |
| Accounts receivable                                       | 2,529      |
| Prepaid expenses and other assets                         | 2,747      |
| Total non-allowable assets                                | 5,276      |
| Net Capital   | 442,176    |
| Net minimum capital requirement of 6 2/3% of aggregate    |            |
| indebtedness of \$33,111 or \$5,000, whichever is greater | 5,000      |
| Excess Net Capital  | \$ 437,176 |

## Reconciliation with Company's Net Capital Computation (Included in Part II of Form X-17A-5 as of December 31, 2012)

There were no material differences noted in the Company's net capital computation at December 31, 2012.

### Demeter Advisory Group, LLC Schedule II

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission

For the Year Ended December 31, 2012

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(i). All customer transactions are processed in accordance with Rule 15c3-1(a)(2).

### Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commissions

For the Year Ended December 31, 2012

An exemption from Rule 15c3-3 is claimed, based upon section (k)(2)(i).

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

# Independent Auditor's Report on Internal Control Required by SEC Rule 17a-5(g)(1) for a Broker-Dealer Claiming an Exemption From SEC Rule 15c3-3

To the Member Demeter Advisory Group, LLC San Francisco, California

In planning and performing our audit of the financial statements and supplemental schedules of Demeter Advisory Group, LLC (the "Company"), as of and for the year ended December 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. However, we identified the following deficiency in internal control that we consider to be a material weakness, as defined above. This condition was considered in determining the nature, timing, and extent of the procedures performed in our audit of the financial statements of the Company for the year ended December 31, 2012, and this report does not affect our report thereon dated February 15, 2013.

The size of the business and the resultant limited number of employees imposes practical limitations on the effectiveness of those internal control policies and procedures that depend on the segregation of duties. Because this condition is inherent in the size of the Company, the specific weaknesses are not described herein and no corrective action has been taken or proposed by the Company.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the member, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Sont With - Associaten

February 15, 2013

675 Ygnacio Valley Road, Suite A200 Walnut Creek, CA 94596 (925) 933-2626 Fax (925) 944-6333

# Independent Accountant's Report on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

To the Member Demeter Advisory Group, LLC San Francisco, California

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation ("SIPC") for the year ended December 31, 2012, which were agreed to by Demeter Advisory Group, LLC (the "Company") and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2012 noting \$1 more revenue reported on the Form X-17A-5;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers noting no differences;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed noting no differences (if applicable).

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Ent Water + Association

February 15, 2013

| •   |  | sessment Reconcilia<br>iscal year ended 12/31/2012                  | (33-RE)   | • • • •                                |
|---|--|---|---|--|
|   | (Read carefully the instructions   | in your Working Copy before   | , <b>v</b>  |  |
| 1 kin-  | TO BE FILED BY ALL SIPO  |   |   | . <b>4</b>                             |
| purpo   | ne of Member, address, Designated Examining Auth<br>ses of the audit requirement of SEC Rule 17a-5:  | uniy, 1954 Act (egistratio  | m no, and month in which liscal year ends   | 101                                    |
| 067919 FINRA DEC<br>DEMETER ADVISORY GROUP LLC 10*10<br>220 HALLECK ST STE 110        |  |   | Note: If any of the information shown on<br>mailing label requires correction, please<br>any corrections to form@sipc.org and so<br>indicate on the form filed. | e-m                                    |
| SAN FRANCISCO CA 94129-1728   |  | Name and telephone number of person t contact respecting this form. | 0   |  |
|   | <b>L</b>   |   |   |  |
|   |  |   |   |  |
| 2. A.   | General Assessment (item 2e from page 2)   |   | \$ 20,345   |  |
| Β.  | Less payment made with SIPC-6 filed (exclude intere  | est)  | (,553   |  |
|   | Date Paid  |   |   |  |
| C.  | Less prior overpayment applied   |   | (   |  |
| D.  | Assessment balance due or (overpayment)  |   |   |  |
| E.  | Interest computed on late payment (see instruction   | E) fordays at 20%   | per annum   |  |
| F.  | Total assessment balance and interest due (or ove  | rpayment carried forward)   | \$ 17,792   |  |
| G.  | PAID WITH THIS FORM:   |   |   |  |
|   | Check enclosed, payable to SIPC<br>Total (must be same as F above)   | \$ 17,792   | 2   |  |
|   | Overpayment carried forward  | \$(   | )   |  |
| H.  | overpayment carned formald   | · · ·   |   |  |
|   |  |   | Act registration number):   |  |
|   | sidiaries (S) and predecessors (P) included in this  |   | Act registration number):   |  |
|   |  |   | Act registration number):   |  |
| 3. Sub  | sidiaries (S) and predecessors (P) included in this  |   | Act registration number):   |  |
| 3. Sub  | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby  |   | Act registration number):<br>Act registration number):  | ****                                   |
| 3. Sub  | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the  | form (give name and 1934  | Act registration number):   |  |
| 3. Sub<br>The SI<br>person<br>that al<br>and co                                       | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby<br>information contained herein is true, correct<br>mplete.  | form (give name and 1934  | Apris and Group<br>of Corporation, Partner Mor other organization<br>(Authorized Signature)   |  |
| 3. Sub<br>The SI<br>person<br>that al<br>and co                                       | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby<br>information contained herein is true, correct   | form (give name and 1934  | of perperation. Partney of the organization   | •••••••••••••••••••••••••••••••••••••• |
| 3. Sub<br>The Si<br>person<br>that al<br>and co<br>Dated<br>This fo                   | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby<br>information contained herein is true, correct<br>mplete.<br>the day of, 20<br>orm and the assessment payment is due 60 days   | form (give name and 1934  | (Authorized Signature)<br>(Authorized Signature)<br>(Trile)<br>al year, Retain the Working Copy of thi  | s for                                  |
| 3. Sub<br>———<br>The Si<br>person<br>that al<br>and co<br>Dated<br>This fo            | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby<br>information contained herein is true, correct<br>mplete.<br>the day of, 20  | form (give name and 1934  | (Authorized Signature)<br>(Authorized Signature)<br>(Trile)<br>al year, Retain the Working Copy of thi  | s for                                  |
| 3. Sub<br>The Si<br>person<br>that al<br>and co<br>Dated<br><b>This fo</b><br>for a p | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby<br>information contained herein is true, correct<br>mplete.<br>the day of, 20,<br>orm and the assessment payment is due 60 days<br>eriod of not less than 6 years, the latest 2 years                        | form (give name and 1934  | (Authorized Signature)<br>(Authorized Signature)<br>(Trile)<br>al year, Retain the Working Copy of thi  | s for                                  |
| 3. Sub<br>The Si<br>person<br>that al<br>and co<br>Dated<br><b>This fo</b><br>for a p | sidiaries (S) and predecessors (P) included in this<br>PC member submitting this form and the<br>by whom it is executed represent thereby<br>information contained herein is true, correct<br>mplete.<br>the day of, 20,<br>orm and the assessment payment is due 60 days<br>eriod of not less than 6 years, the latest 2 years<br>ites:               | form (give name and 1934  | (Authorized Signature)<br>(Authorized Signature)<br>(Trile)<br>al year, Retain the Working Copy of thi  | s for                                  |
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### DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal period beginning 1/1/2012 and ending 12/31/2012

| Item No.<br>2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)   | Eliminate cents<br>\$   |
|--|---|
| 2b. Additions:<br>(1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and<br>predecessors not included above.  |   |
| (2) Net loss from principal transactions in securities in trading accounts.  |   |
| (3) Net loss from principal transactions in commodities in trading accounts.   |   |
| (4) Interest and dividend expense deducted in determining item 2a.   | • united in the state state in the state of |
| (5) Net loss from management of or participation in the underwriting or distribution of securities.  |   |
| (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining ne profit from management of or participation in underwriting or distribution of securities.   | t   |
| (7) Net loss from securities in investment accounts.   |   |
| Total additions  |   |
| <ul> <li>2c. Deductions:</li> <li>(1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.</li> </ul> |   |
| (2) Revenues from commodity transactions.  | ••••••••••••••••••••••••••••••••••••••  |
| (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with<br>securities transactions.   | <b>i</b><br>  |
| (4) Reimbursements for postage in connection with proxy solicitation.  |   |
| (5) Net gain from securities in investment accounts.   |   |
| (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and<br>(ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less<br>from issuance date.   |   |
| (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue<br>related to the securities business (revenue defined by Section 16(9)(L) of the Act).   |   |
| (8) Other revenue not related either directly or indirectly to the securities business.<br>(See Instruction C):  |   |
| (Deductions in excess of \$100,000 require documentation)  |   |
| <ul> <li>(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13,<br/>Code 4075 plus line 2b(4) above) but not in excess<br/>of total interest and dividend income.</li> </ul>   |   |
| (ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).  |   |
| Enter the greater of line (i) or (ii)  |   |
| Total deductions   |   |
| 2d. SIPC Net Operating Revenues  | \$ 8, 138,000   |
| 2e. General Assessment @ .0025   | \$345<br>(to page 1, line 2.A.)   |