



#### UNITEDSTATES

SECURITIES AND EXCHANGE COMMISSION SEC Washington, D.C. 20549

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the

	Securities Exchai	nge Act of 1934 and Ri	uie 1/a-5 Inereun	uer
NAME OF BROKER-DEALER: Milestone Investments, Inc.  OFFICIAL USE OF  ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  FIRM I.D. NO  6331 (a) mel Rd  (No. and Street)  Chail, He NC 28226-8246  (City) (State) (Zip Code)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  Michel W. Miles  (Area Code - Telephone Number OF PERSON TO CONTACT IN REGARD TO THIS REPORT  Michel W. Miles  (Area Code - Telephone Number OF PERSON TO CONTACT IN REGARD TO THIS REPORT  Michel W. Miles  (Area Code - Telephone Number OF PERSON TO CONTACT IN REGARD TO THIS REPORT  Michel W. Miles  (Area Code - Telephone Number Of Person In this Report*  Greek Walker, LL P  (Name - if individual, state last, first, middle name)  227 W. Trade St., Suife 1100 Charlotte  (City) (State) (Zip Code)  CHECK ONE:  Certified Public Accountant  Public Accountant	REPORT FOR THE PERIOD BEGINNING_	01/01/2012 MM/DD/YY	AND ENDING	12/31/2012 MM/DD/YY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)    Continue	A. REG	SISTRANT IDENTIFIC	CATION	
(No. and Street)  Charlo He NC 28226-8246  (City) (State) (Zip Code)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  Michael W. Miles  (Area Code - Telephone Number Code - Telephone - Telephone Number Code - Telephone Number Code - Telephone Nu	NAME OF BROKER-DEALER: M:/•	stone Invostm	ents, Inc.	OFFICIAL USE ONLY
(No. and Street)  (No. and Street)  (City)  (City)  (State)  (Zip Code)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  (Area Code - Telephone No. M. 1.5)  (Area Code - Telephone No. M	ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Bo	ox No.)	FIRM I.D. NO.
(No. and Street)  (No. and Street)  (City)  (City)  (State)  (Zip Code)  NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  (Area Code - Telephone No. M. 1.5)  (Area Code - Telephone No. M	6331 Carmel R	) d		
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  704-716-276  (Area Code - Telephone No. 11.5)  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  (Name - if individual, state last, first, middle name)  (Name - if individual, state last, first, middle name)  (Address)  (City)  (State)  (City) Code)  CHECK ONE:  (City)		(No. and Street)		
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT  704-716-276  (Area Code - Telephone No. 11.5)  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  Greer Walker, LLP  (Name - if individual, state last, first, middle name)  227 W. Trade St., Su. fe 1100 Charlet NC (State)  (Address)  CHECK ONE:  Certified Public Accountant  Public Accountant	Charlo He	NC	2-8	126-8246
Michael W. Miles  B. ACCOUNTANT IDENTIFICATION  INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  Greer Walker, LLP  (Name - if individual, state last, first, middle name)  DD7 W. Trade St., Suife 1100 Charlotte NC DESTO.  (Address)  (City)  (State)  CHECK ONE:  Public Accountant	(City)	(State)	· · · · · · · · · · · · · · · · · · ·	(Zip Code)
(Address)  (City)  (State)  (State)  (Zip Code)  CHECK ONE:  Certified Public Accountant  Public Accountant	INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained in	this Report*	
CHECK ONE:    Certified Public Accountant   Public Accountant		(Name - if individual, state last, fi	rst, middle name)	
CHECK ONE:  Certified Public Accountant  Public Accountant	227 W. Trade St., Suite	1100 Charlotte	NC	28202
CHECK ONE:  Certified Public Accountant  Public Accountant	(Address)	(City)	(State)	(Zip Code)
Public Accountant				
	☑ Certified Public Accountant			
Accountant not resident in United States or any of its possessions.	☐ Public Accountant			
	☐ Accountant not resident in Unit	ed States or any of its posse	ssions.	
FOR OFFICIAL USE ONLY		FOR OFFICIAL USE O	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

## OATH OR AFFIRMATION

I,	Michael	W. Miles		, swear (or affirm) that, to the best of				
my	knowledge and belief t	the accompanying fi	nancial statemen	nt and supporting schedules pertaining to the firm of , as , are true and correct. I further swear (or affirm) that				
of	December	31	, 20	, are true and correct. I further swear (or affirm) that				
nei	ther the company nor a	any partner, propriet	or, principal offi	icer or director has any proprietary interest in any account				
	ssified solely as that of							
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_	is report ** contains (ch	heck all applicable b	oxes):					
X	(a) Facing Page.							
Ø	(b) Statement of Finan							
区	(c) Statement of Incom		4!4!					
	(d) Statement of Changes in Financial Condition.							
		(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.						
X								
X			serve Requireme	ents Pursuant to Rule 15c3-3.				
Ö				quirements Under Rule 15c3-3.				
Ø	(i) A Reconciliation.	including appropriat	e explanation of	the Computation of Net Capital Under Rule 15c3-1 and the				
_	Computation for I	Determination of the	Reserve Requir	rements Under Exhibit A of Rule 15c3-3.				
	(k) A Reconciliation I	between the audited	and unaudited S	Statements of Financial Condition with respect to methods of				
_	consolidation.			-				
X	(l) An Oath or Affirm	nation.						
岱	(m) A copy of the SIP	C Supplemental Rep	oort.					
	(n) A report describing	g any material inaded	quacies found to	exist or found to have existed since the date of the previous audi				

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

## **MILESTONE INVESTMENTS, INC.**

Statement of Financial Position as of December 31, 2012 and Independent Auditors' Report



## TABLE OF CONTENTS

	<u>Page</u>
Independent Auditors' Report	1
Financial Statement	2
Notes to Financial Statement	3-4



## INDEPENDENT AUDITORS' REPORT

Milestone Investments, Inc.:

We have audited the accompanying statement of financial condition of Milestone Investments, Inc. (the "Company") as of December 31, 2012, that the Company is filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statement.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of this financial statement in accordance with generally accepted accounting principles in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on this financial statement based on our audit. We conduct our audit in accordance with generally accepted auditing standards in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Milestone Investments, Inc. as of December 31, 2012, in accordance with generally accepted accounting principles in the United States of America.

Grear Walker LLP

February 25, 2013

GreerWalker LLP - Certified Public Accountants

The Carillon I 227 West Trade St., Suite 1100 I Charlotte, NC 28202 I USA

Accounting & Tax | Wealth Management | Corporate Finance

## **MILESTONE INVESTMENTS, INC.**

# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2012

<u>ASSETS</u>	
CURRENT ASSETS:	
Cash and cash equivalents	\$ 21,697
Receivables from other broker-dealers	170,779
Total current assets	 192,476
PROPERTY:	
Office furniture and equipment	6,413
Computer equipment and software	10,000
Less accumulated depreciation	15,667
Property, net	 746
TOTAL ASSETS	\$ 193,222
LIABILITIES AND STOCKHOLDERS' EQUITY	
CURRENT LIABILITIES:	
Accounts payable	\$ 7,536
Accrued compensation and benefits allocation	21,693
Total current liabilities	 29,229
STOCKHOLDERS' EQUITY:	
Common stock, no par; 100,000 shares authorized;	
1,000 shares issued and outstanding	12,701
Retained earnings	151,292
Total stockholders' equity	 163,993
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 193,222

## **MILESTONE INVESTMENTS, INC.**

## NOTES TO FINANCIAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2012

## 1. SUMMARY OF OPERATIONS AND SIGNIFICANT ACCOUNTING POLICIES

Operations - Milestone Investments, Inc. (the "Company") is a North Carolina Corporation. The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). It provides mutual fund and variable annuity investment products to predominately small and medium size employers in the southeastern and mid-western areas of the United States that sponsor qualified retirement plans and to individuals who are eligible for distributions from such plans. In addition, it can provide investment advisory services to employers sponsoring qualified retirement plans. The Company is a limited broker-dealer and does not receive funds for investment nor does it hold securities for customers. Rather, all customer funds are delivered to, and securities are held with, either a mutual fund company broker-dealer or a variable annuity company broker-dealer.

<u>Use of Accounting Estimates</u> - The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of certain assets and liabilities and disclosures. Accordingly, the actual amounts could differ from those estimates. Any adjustments applied to estimated amounts are recognized in the year in which such adjustments are determined.

<u>Cash and Cash Equivalents</u> - The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Company maintains cash deposits with financial institutions which may exceed federally insured limits at various times throughout the year.

<u>Receivables From Other Broker-Dealers</u> - Receivables from other broker-dealers represent commissions due for mutual fund and group and individual variable annuity investment transactions. No allowance has been provided on these receivables because management believes all amounts are collectible. At December 31, 2012, receivables from three other broker-dealers represent approximately 84% of total receivables.

<u>Property</u> - Property is recorded at cost. Depreciation is provided using the straight-line method over the estimated useful lives of the assets.

<u>Income Taxes</u> - Under the provisions of the Internal Revenue Code, the Company has elected to be taxed as a subchapter "S" corporation. Under such election, the Company's taxable income and tax credits are passed through to its stockholders for inclusion in their individual income tax returns.

The Company records liabilities for income tax positions taken or expected to be taken when those positions are deemed uncertain to be upheld in an examination by taxing authorities. As of December 31, 2012, the tax years ended December 31, 2009 through 2012 were open for potential examination by taxing authorities. No liabilities for uncertain income tax positions were recorded as of December 31, 2012.

<u>Commission Income</u> - Commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

Investment Advisory Income - Investment advisory fees are recognized as earned.

<u>Subsequent Events</u> - In preparing its financial statements, the Company has evaluated subsequent events through February 25, 2013, which is the date the financial statements were available to be issued.

## 2. RESERVE REQUIREMENTS

The Company is not obligated to report under SEC Rule 15c3-3 since, as a limited broker-dealer, its transactions are limited to the sale and redemption of redeemable securities of registered investment companies or of interests or participations in insurance company separate or general accounts. In addition, the Company transmits all funds and delivers all securities received in connection with its activities as a broker-dealer and does not otherwise hold funds or securities for, or owe money or securities to, customers. As such, the Company meets the exemptive requirements under SEC Rule 15c3-3(k)(1). Therefore, the Company does not have a reserve requirement nor does it have any information relating to the possession or control requirement under Rule 15c3-3.

### 3. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2012, the Company had net capital of \$16,398, which was \$11,398 in excess of its required net capital of \$5,000. The ratio of aggregate indebtedness to net capital was 1.78 to 1.00 at December 31, 2012.

## 4. RELATED PARTY TRANSACTIONS

The Company shares office space and certain administrative overhead with a related company.

### 5. SIPC MEMBERSHIP EXCLUSION

The Company has claimed exclusion from SIPC membership for the year ended December 31, 2012 under Section 78ccc(2)(A)ii of the Securities Investor Protection Act of 1970.