	UNITED STATE SECURITIES AND EXCHANGE	S E COMMISSION	OMB APPROVAL OMB Number: 3235-01 Expires: April 30, 20
	Washington, D.C. 2	Mail Pro	CBSS average burden
13030575	ANNUAL AUDITED FORM X-17 PART III		
Information Ro Securit	FACING PAG equired of Brokers and Deale ies Exchange Act of 1934 and	E 40 Ers Pursuant to Sect	0 <u>20744</u> ion 17 of the
REPORT FOR THE PERIOD BE	GINNING JANUARY 1,2012 MM/DD/YY	2AND ENDING	DECEMBER 31,2012 MM/DD/YY
	A. REGISTRANT IDENTI	FICATION	
IAME OF BROKER-DEALER: DDRESS OF PRINCIPAL PLA	BILL PARKER AGENCY CE OF BUSINESS: (Do not use P.C	). Box No.)	OFFICIAL USE ONL FIRM I.D. NO.
4528 MILLR	ACE ROAD (No. and Street)		
SACRAMENTO (City)	CA (State)	95864-	0826 (Zip Code)
AME AND TELEPHONE NUM BRENDA PAR	IBER OF PERSON TO CONTACT I KER	IN REGARD TO THIS I (916)4	REPORT 86-0783 (Area Code - Telephone Numb
<u> </u>	B. ACCOUNTANT IDENT	IFICATION	
NDEPENDENT PUBLIC ACCO	UNTANT whose opinion is containe ASSOCIATES (Name – if individual, state le	ast, first, middle name)	
816 21ST S (Address)	TREET SACRAMENTO (City)	CA 9581 (State	
CHECK ONE: Certified Public Ac			
Accountant not res	ident in United States or any of its p FOR OFFICIAL US		

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

M

SEC 1410 (06-02)

# CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

•

Ą

State of California	}
County of Secremento	J
On <u>のえ-ん-13</u> before me, <u>ナ</u>	PERMIN NOTARY PUBLIC Here Insert Name and Title of the Officer
personally appeared	PGN/ARA Name(s) of Signer(s)
JEFF P. INFANTINO Commission # 1895026 Notary Public - California Placer County My Comm. Expires Jul 10, 2014	<ul> <li>who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they- executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s) or the entity upon behalf of which the person(s) acted, executed the instrument.</li> <li>I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.</li> </ul>
	WITNESS my hand and official seal.
Place Notary Seal Above	
Though the information below is not required be and could prevent fraudulent remove Description of Attached Document US	TIONAL y law, it may prove valuable to persons relying on the document al and reattachment of this form to another document. Secure 14185 f Exchange 644 is 5100
Title or Type of Document: Annual August	Befort Form X-17A-5 part 111 3/-12 Number of Pages: 30
Oliver and Alexandree and Alexandree	
Capacity(les) Claimed by Signer(s)	Signer's Nome
Corporate Officer – Title(s):	Corporate Officer + Title(s):
<ul> <li>Individual</li> <li>Partner — I Limited General</li> <li>Attorney in Fact</li> </ul>	Signer's Name: Corporate Officer Title(s): Individual Partner — Limited General Attorney in Fact Trustee Guardian or Conservator Other: Signer Is Representing:
Guardian or Conservator     Other:	Guardian or Conservator     Gother:

© 2010 National Notary Association • NationalNotary.org • 1-800-US NOTARY (1-800-876-6827) Item #5907

#### OATH OR AFFIRMATION

\_, swear (or affirm) that, to the best of BRENDA PARKER I. my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of BILL PARKER AGENCY \_\_\_\_\_, 20<u>12</u>, are true and correct. I further swear (or affirm) that DECEMBER 31 of neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

Signature

Title

PROPRIETOR

Notary Public

This report **\*\*** contains (check all applicable boxes):

(a) Facing Page.

(b) Statement of Financial Condition.

(c) Statement of Income (Loss).

(d) Statement of Changes in Financial Condition.

(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.

(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.

(g) Computation of Net Capital.

(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. 

(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.

(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.

(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.

(1) An Oath or Affirmation.

R (m) A copy of the SIPC Supplemental Report.

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

OMB APPROVAL SEC OMB Number: 3235-0123 Mail Processing UNITED STATES Expires: April 30, 2013 SECTION TIES AND EXCHANGE COMMISSION Estimated average burden Washington, D.C. 20549 hours per response.....12.00 MAR 4-2013 Form Washington DC FOCUS REPORT 400 (Financial and Operational Combined Uniform Single Report) X-17A-5 PART IIA (Please read instructions before preparing Form.) This report is being filed pursuant to (Check Applicable Block(s)) 3) Rule 17a-11 18 17 2) Rule 17a-5(b) 1) Rule 17a-5(a) x 16 5) Other 26 19 4) Special request by designated examining authority SEC FILE NO. NAME OF BROKER-DEALER 8-20744 14 FIRM I.D. NO. BILL PARKER AGENCY 13 2N06783 15 ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do Not Use P.O. Box No.) FOR PERIOD BEGINNING (MM/DD/YY) 20 4528 MILLRACE ROAD **JANUARY 1,2012** 24 (No. and Street) AND ENDING (MM/DD/YY) 95864 CA 23 22 SACRAMENTO 21 DECEMBER 31,2012 25 (Zip Code) (State) (City) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (Area Code) — Telephone No. (916)486-0783BRENDA PARKER 30 31 OFFICIAL USE NAME(S) OF SUBSIDIARIES OR AFFILIATES CONSOLIDATED IN THIS REPORT: 33 32 35 34 37 36 38 39 DOES RESPONDENT CARRY ITS OWN CUSTOMER ACCOUNTS? 41 YES 40 NO 42 CHECK HERE IF RESPONDENT IS FILING AN AUDITED REPORT EXECUTION: The registrant/broker or dealer submitting this Form and its attachments and the person(s) by whom it is executed represent hereby that all information contained therein is true, correct and complete. It is understood that all required items, statements, and schedules are considered integral parts of this Form and that the submission of any amendment represents that all unamended items, statements and schedules remain true, correct and complete as previously submitted. 20 Dated the B Manual signatures of: Princ Recutive Officer or Managing Partner 2) Principal Financiai Officer Par nei -81 3) Principal Operations Officer or Partner ATTENTION — Intentional misstatements or omissions of facts constitute Federal Criminal Violations. (See 18 U.S.C. 1001 and 15 U.S.C. 78:f(a)) Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB

control number.

SEC 1696 (02-03) 1 of 16

# TO BE COMPLETED WITH THE ANNUAL AUDIT REPORT ONLY:

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is	contained in this Report		
NAME (If individual, state last, first, middle name)			
MISTRETTA ASSOCIAT	ES	70	
ADDRESS		——————————————————————————————————————	· · · · · · · · · · · · · · · · · · ·
816 21ST STREET	71 SACRAMENTO 72	CA 73	95811 74
Number and Street	City	State	Zip Code
CHECK ONE			
Certified Public Accountant	75	FOR SEC I	JSE
Public Accountant	76		
Accountant not resident in United States or any of its possessions	77	L	

DO	NOT WRITE UNDER THIS	LINE FOR SEC USE	ONLY	
WORK LOCATION	REPORT DATE MM/DD/YY	DOC. SEQ. NO.	CARD	
50	51	52	53	

SEC 1696 (02-03) 2 of 16

ROKER OR DEALER BILL PARKER	AGENCY				5	
STATEMENT OF FI	NANCIAL CONDITIC CERTAIN OTHER		CARRYING, NONCLEA	ARING AND	· . · ·	
	CERTAIN OTHER				21 2010	·
		2	is of (MM/DD/YY) DE	CEMBER	31,2012	
			SEC FILE NO.		Consolidated	
					Unconsolidated	╧┑┝┪
		•				
		launabla (	Non All		<b>T</b> -1-1	
$= 2 \left( 2 \left( 2 \left( \frac{1}{2} \right)^2 + 2 \left( \frac{1}{2}$	ан сайта (так сайта). Ай	<u>iowabie</u>	<u>Non-All</u>	owadie	<u>Total</u>	2 J.M.
Cash	\$ 17.578	200			\$ 17.578	7
Receivables from brokers or dealers:						
A. Clearance account	3	295			1	
B. Other	7.561	300	\$	550	7,561	8
Receivable from non-customers		355		600	×	8
Securities and spot commodities						
owned at market value:		440				
A. Exempted securities B. Debt securities		418		· · ·		
C. Options		420			÷	
D. Other securities		424				
E. Spot commodities		430	• •			8
Securities and/or other investments						
not readily marketable:				. · · · ·		
A. At cost 2 \$ 130 B. At estimated fair value	2 A	440		610		8
B. At estimated fair value		440		1 010		0
agreements and partners' individual and capital	1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -			1. Sec. 1.		· · ·
securities accounts, at market value:	•	460	·	630		88
A. Exempted				7.		
securities \$ 150						
B. Other securities \$ 160			· ·		and the second second	
_securities \$160		470	· · · ·	540		89
Market value of collateral:					· · · · · · · · · · · · · · · · · · ·	
A. Exempted			· ·	•		
securities \$ 170	en de la composition				*	
B. Other	1 i i i		•			
securities \$ 180	100 A.		•			
Memberships in exchanges:		· .	• • •		•	
A. Owned, at market \$ 190				÷ .		
B. Owned, at cost	•	•	<u></u>	650	ч -	
C. Contributed for use of the company, at	•	ъ.,				
market value		-	2 · · ·	660		90
Investment in and receivables from affiliates,				ا <del>لمتيتنية مي</del>		
subsidiaries and associated partnerships		480		670		91
Property, furniture, equipment, leasehold					· · · · · · · · · · · · · · · · · · ·	
			• . •			• .
improvements and rights under lease agreements,	•					
at cost-net of accumulated depreciation and	· · · · · · · · ·			[ end ] -		
amortization	·	490		680 %		92
Other assets	- 25 120	535	- <u></u>	735		93
TOTAL ASSETS	25,139	540	5	740 \$	25,139	941

PART IIA

BROKER OR DEALER

#### BILL PARKER AGENCY

# as of DECEMBER 31, 2012

# STATEMENT OF FINANCIAL CONDITION FOR NONCARRYING, NONCLEARING AND CERTAIN OTHER BROKERS OR DEALERS

## LIABILITIES AND OWNERSHIP EQUITY

Liabilities		A.I. Liabilifie	IS	Non-A.I. Liabilities		Total	
13. Bank loans payable	¢				1255	· <u> </u>	1470
13. Bank loans payable	Ф		<u>1040</u> a		1233 13	<u> </u>	14/0
A. Clearance account			1114		1315		1560
B. Other	10	<u>-</u>	1115		1305	· · · · · · · · · · · · · · · · · · ·	1540
15. Pavable to non-customers		· _ · · · · · · · · · · · · · · · · · ·	1155		1355		1610
16. Securities sold not yet purchased,			· ·				
at market value			· · · ·		1360		1620
17. Accounts payable, accrued liabilities,	11	,386			· · · · ·		·
expenses and other	s'	,300	1205		1385	<u>    11,386    </u>	1685
18. Notes and mortgages payable:			1210				( coo)
A. Unsecured			1210		1390 14	· · · · · · · · · · · · · · · · · · ·	<u>1690</u> 1700
19. E. Liabilities subordinated to claims	i		1211 12		1090 14		1700
of general creditors:				•			
A. Cash borrowings:					1400		1710
1. from outsiders \$ 970			-				لتبغيث
<ol> <li>includes equity subordination (15c3-1(d))</li> </ol>		· · · · ·				•	
of \$ 980							
B. Securities borrowings, at market value			-		1410	······································	1720
from outsiders \$990							
C. Pursuant to secured demand note					1420		1730
collateral agreements 1. from outsiders \$ 1000			· · -		1420		1130
2. includes equity subordination (15c3-1(d))							
of \$ [1010]							
D. Exchange memberships contributed for							
use of company, at market value			· _	· · ·	1430		1740
E. Accounts and other borrowings not							
qualified for net capital purposes	_ <del> </del>		1220	· · · · · · · · · · · · · · · · · · ·	1440		1750
20. TOTAL LIABILITIES	\$11	, 386	1230 \$	NONE	1450 \$	11,386	1760
Ownership Equity							
21. Sole Proprietorship					×_\$	13 753	1770
22. Partnership (limited partners)	in (\$		1020)	**********************	15 Ψ.	101100	1780
23. Corporation:			( ليعمون				<u>, , , , , , , , , , , , , , , , , , , </u>
A. Preferred stock							1791
B. Common stock							1792
C. Additional paid-in capital							1793
D. Retained earnings							1794
E. Total						<u>_</u>	1795
F. Less capital stock in treasury 24. TOTAL OWNERSHIP EQUITY						40 750	1796
25. TOTAL LIABILITIES AND OWNERSHIP EQUITY						$\frac{13}{25}$	1810
					-	<u> </u>	ليتبتقد

OMIT PENNIES

BILL PARKER AGENCY	· · · · ·	
COMPUTATION OF NET CAPITAL	•	
Total ownership equity from Statement of Financial Condition	\$ <u>13,753</u>	3480 ) 3490
Total ownership equity qualified for Net Capital		3500
A. Liabilities subordinated to claims of general creditors allowable in computation of net capital		3520
3. Other (deductions) or allowable credits (List)	\$ 13,753	3525
Deductions and/or charges:	*	
A. Total non-allowable assets from Statement of Financial Condition (Notes B and C)		4
3. Secured demand note delinquency		
Commodity futures contracts and spot commodities proprietary capital charges		
) Other deductions and/or charges	· · · · · · · · · · · · · · · · · · ·	) 3620
Pther additions and/or allowable credits (List)	20\$ 13.753	3630
laircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):	ευΨ <u>ισιφ_/</u>	0040
Contractual securities commitments		
. Diplo unitation and investment securities:		•
1. Exempted securities 3735	•	
2. Debt securities	· · ·	
4. Other securities		•
0. Undue Concentration	(	3740
et Capital	\$ 13 753	3750
	Ψ <u></u>	
	OMIT	PENNIES
NET CAPITAL PER FOCUS REPORT FILED		
FOR THE QUARTER ENDING DECEMBER 31,2012	\$ 16,171	
REDUCTION OF OTHER RECEIVABLE AT DECEMBER 31,2012	(510)	
REDUCTION OF OTHER RECEIVABLE RI DECEMBER 51,2012	(518)	
and a second		
INCREASE TO ACCRUED EXPENSES AT DECEMBER 31,2012	(1,900)	
NET CAPITAL PER DECEMBER 31,2012 AUDITED FINANCIAL STATEMENTS	t 12 750	
NOPTIDE IINNNOIRD BIRIDHUNID.	\$ 13,753	

30

PART IIA

BROKER OR DEALER BILL PARKER AGENCY		as of	DECEMBER	31,20
COMPUTATION OF NET CAPIT	TAL REQUIREMENT			
Part A	•	•		
<ol> <li>Minimum net capital required (6%% of line 19)</li> <li>Minimum dollar net capital requirement of reporting broker or dealer and minimum net ca</li> </ol>		\$	759	3756
<ol> <li>Minimum dollar net capital requirement of reporting broker or dealer and minimum net ca of subsidiaries computed in accordance with Note (A)</li> </ol>	pital requirement		5,000	3758
of subsidiaries computed in accordance with Note (A) 13. Net capital requirement (greater of line 11 or 12) 14. Excess meticapital (line 10 less 13)	E prazo di vezza di deve de la dev	\$	5,000	3760
15. Excess net capital at 1000% (line 10 less 10% of line 19)			12,615	37B0
COMPUTATION OF AGGREGA	TE INDEBTEDNESS			
16. Total A.I. liabilities from Statement of Financial Condition	*****	\$	11,386	3790
17. Add: A. Drafts for immediate credit		0		1
B. Market value of securities borrowed for which no equivalent value	·	ក	•	
is paid or credited C. Other unrecorded amounts (List)	\$382	0 \$		3830
<ol> <li>Total aggregate indebtedness</li></ol>		\$ %	<u>11,386</u> 82,8	3840 3850
20. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d)	*****	%	N/A	3860
		•		•
COMPUTATION OF ALTERNATE NET	CAPITAL REQUIREMENT		•	•
Part B			•	

21.	2% of combined aggregate debit items as shown in Formula for Reserve Requirements pursuant to Rule 15c3-3		
	prepared as of the date of the net capital computation including both brokers or dealers and consolidated subsidiaries' debits	\$	3970
22.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of		
	subsidiaries computed in accordance with Note (A)	3\$	3880
23.	Net capital requirement (greater of line 21 or 22)	\$	3760
24.	Excess capital (line 10 less:23)	\$	3910
	Net capital in excess of the greater of:		
	A. 5% of combined aggregate debit items or \$120,000	\$	3920

#### NOTES:

(A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:

Minimum dollar net capital requirement, or
67,% of aggregate indebtedness or 4% of aggregate debits if alternative method is used.

(B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.

(C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

2

BROKER OR DEALER

## BILL PARKER AGENCY

For the period (MMDDYY) from 1/1/1/2 3932 to 12/31/1/2 3933 Number of months included in this statement 12 3931

# STATEMENT OF INCOME (LOSS)

STRTEMENT OF NOOME (LOOD)		
REVENUE		
1. Commissions:		
a. Commissions on transactions in exchange listed equity securities executed on an exchange		3935
b. Commissions on listed option transactions	25	3938
c. All other securities commissionsmutualfundsandvariableannuities	<u>146.054</u>	3939
d. Total securities commissions		3940
2. Gains or losses on firm securities trading accounts	•	
a. From market making in options on a national securities exchange	••••	3945
b. From all other trading		3949
c. Total gain (loss)		3950
3. Gains or losses on firm securities investment accounts		3952
<ol> <li>Profit (loss) from underwriting and selling groups</li> </ol>		3955
<ol> <li>From closely were under writing and cosing groups infinitiation of the second se</li></ol>	20	3970
<ol> <li>Commodities revenue</li> </ol>		3990
<ol> <li>Fees for account supervision, investment advisory and administrative services</li> </ol>		3975
8. Other revenueincludesinterest		3995
9. Total revenue	*** \$ <u>116 0FF</u>	4030
9. Total revenue	* <u>146,055</u>	14000
EXPENSES		4120
10. Salaries and other employment costs for general partners and voting stockholder officers		4115
11. Other employee compensation and benefits		4140
12. Commissions paid to other broker-dealers	··· <u>-68,778</u>	4075
13. Interest expense	<u></u>	4013
a. Includes interest on accounts subject to subordination agreements 407		4195
14. Regulatory fees and expenses		4195
15. Other expenses	··· <u>9,946</u>	
16. Total expenses	\$ <u>79,714</u>	4200
NET INCOME	ECC 241	4210
17. Income (loss) before Federal income taxes and items below (Item 9 less Item 16)		4210
18. Provision for Federal income taxes (for parent only)	28	4220
19. Equity in earnings (losses) of unconsolidated subsidiaries not included above		4222
a. After Federal income taxes of		1001
20. Extraordinary gains (losses)	<u></u>	4224
a. After Federal income taxes of	9	
21. Cumulative effect of changes in accounting principles		4225
22. Net income (loss) after Federal income taxes and extraordinary items	\$ <u>66,341</u>	4230
MONTHLY INCOME		
23. Income (current month only) before provision for Federal income taxes and extraordinary items	\$ <u>14,108</u>	4211

	BROKER OR DEALER BILL PARKER AGENCY
	For the period (MMDDYY) from $\frac{1/1/12}{to}$ to $\frac{12/31/12}{to}$
	STATEMENT OF CHANGES IN OWNERSHIP EQUITY (SOLE PROPRIETORSHIP, PARTNERSHIP OR CORPORATION)
1.	Balance, beginning of period\$ 14,1064240A. Net income (loss) $66,341$ 4250B. Additions (Includes non-conforming capital of $266,341$ 4260C. Deductions (Includes non-conforming capital of $proprietor w/drawal(66,694)$ 4270
2.	Balance, end of period (From item 1800)
	STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS
3.	Balance, beginning of period

 A. Increases
 NONE
 4310

 B. Decreases
 NONE
 4320

 4. Balance, end of period (From item 3520)
 \$NONE
 4330

OMIT PENNIES

BROKER OR DEALER	BILL PARKER AGENCY	as oDECEMBER	<u>_31,</u> 2012
	EXEMPTIVE PROVISION UNDER RULE 15c3-3		
24. If an exemption from Rule	15c3-1 is claimed, identify below the section upon which such exemption is based (check one only)	•	·
A. (k)(1) - \$2,500 capit	al category as per Rule 15c3-1	X	4550
B. (k)(2)(A) - "Special /	Account for the Exclusive Benefit of customers" maintained	•	4560
C. (k)(2)(B) All custon	ner transactions cleared through another broker-dealer on a fully disclosed basis.		
Name of clearing firm	u 4335	5]	4570
D. (k)(3) - Exempted by	order of the Commission (include copy of letter)	•	4580

Ownership Equity and Subordinated Liabilities maturing or proposed to be withdrawn within the next six months and accruals, (as defined below), which have not been deducted in the computation of Net Capital.

Type of Proposed Withdrawal or Accrual (See below for code)	Name of Lender or Contributor	Insider or Outsider? (In or Out)	Amount to be Withdrawn (cash amount and/or Net Capital Value of Securities)	(MMDDYY) Withdrawal or Maturity Date	Expect to Renew (Yes or No)
4600	4601	4602		4603 4604	460
4610	4611	4612		4613 4614	461
4620	4621	4622		4623 4624	462
4630	4631	4632		4633 4634	463
4640	4641	4642		4643 4644	464
		Total \$ 36		4699	·* . ·

**OMIT PENNIES** 

Instructions: Detail Listing must include the total of items maturing during the six month period following the report date, regardless of whether or not the capital contribution is expected to be renewed. The schedule must also include proposed capital withdrawals scheduled within the six month period following the report date including the proposed redemption of stock and anticipated accruals which would cause a reduction of Net Capital. These anticipated accruals would include amounts of bonuses, partners' drawing accounts, taxes, and interest on capital, voluntary contributions to pension or profit sharing plans, etc., which have not been deducted in the computation of Net Capital, but which you anticipate will be paid within the next six months.

WITHDRAWAL (	ODE:	
1.		
2.		
3.		

DESCRIPTIONS Equity Capital Subordinated Liabilities Accruals

SEC 1696 (02-03) 15 of 16

# **BILL PARKER AGENCY**

# (A SOLE PROPRIETORSHIP)

FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES Year ended December 31, 2012



MISTRETTA ASSOCIATES

M Certified Public Accountants Financial Management Consultants ...

MISTRETTA ASSOCIATES Certified Public Accountants – Financial Management Consultants

816 21<sup>st</sup> Street Sacramento, CA 95811 916-497-0676 916-497-0677 - Fax

Robert Mistretta, CPA, MBA

#### INDEPENDENT AUDITOR'S REPORT

Brenda Parker, Proprietor Bill Parker Agency Sacramento, California

I have audited the accompanying financial statements of Bill Parker Agency (a sole proprietorship), which comprise the balance sheet as of December 31, 2012 and the related statements of income and proprietor's equity and cash flows for the year then ended, and the related notes to the financial statements.

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

My responsibility is to express an opinion on these financial statements based on my audit. I conducted the audit in accordance with auditing standards generally accepted in the United States of America and auditing standards of the Public Company Accounting Oversight Board (United States of America). Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Bill Parker Agency as of December 31, 2012 and the results of it's operations and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

My audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary schedules (Form X-17a-5(a))which precede the audited financial statements and this report are presented for purposes of regulatory requirements and additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such

information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole and in conformity with the rules of the Securities Exchange Commission.

Mistata associates

February 19, 2013

۰.

BILL PARKER AGENCY (A SOLE PROPRIETORSHIP) BALANCE SHEET December 31, 2012

# ASSETS

•..

:

Current Assets Cash Commissions receivable Total Current Assets	\$ 17,578 <u>7,561</u> 25,139
Furniture and Equipment, at cost, less accumulated depreciation of \$11,633	
Total Assets	<u>\$ 25,139</u>
LIABILITIES AND PROPRIETOR'S EQUITY	
Current Liabilities Commissions payable Accrued expenses Total Current Liabilities	\$    7,561 <u> </u>
Proprietor's Equity	13,753
Total Liabilities and Proprietor's Equity	<u>\$ 25,139</u>

See accompanying notes and auditor's report.

# BILL PARKER AGENCY (A SOLE PROPRIETORSHIP) STATEMENT OF INCOME AND PROPRIETOR'S EQUITY Year ended December 31, 2012

۰.

•

Commission Income	<u>\$ 146,054</u>
Expenses	
Commissions	68,778
Marketing	1,126
Meetings	398
Insurance	1,049
Office expense	179
Advertising	1,781
Regulating fees and expenses	990
Accounting and auditing	3,800
Travel, lodging and meals	639
Postage	441
Computer software and repairs	533
Total Expenses	79,714
Net Income (Loss) From Operations	66,340
Other Income	
Interest	1
Total Other Income	1
Net Income (Loss)	66,341
Proprietor's Equity, December 31, 2011	14,106
Proprietor's withdrawals	<u>(66,694</u> )
Proprietor's Equity, December 31, 2012	<u>\$ 13,753</u>

See accompanying notes and auditor's report.

## BILL PARKER AGENCY (A SOLE PROPRIETORSHIP) STATEMENT OF CASH FLOWS Year ended December 31, 2012

۰.

:

Increase (Decrease) in Cash and Cash Equivalents

Cash Flows From Operating Activities Net income (loss) Adjustments to reconcile net income to net cash provided	<u>\$ 66,341</u>
by operating activities:	
Depreciation	-
Changes in assets and liabilities:	(50)
Increase in commissions receivable	(52)
Decrease in commissions payable/accrued expenses	<u>(136)</u>
Total Adjustments	(188)
Net Cash Provided By Operating Activities	66,153
Cash Flows From Financing Activities Proprietor's withdrawals Net Cash Used By Financing Activities	<u>(66,694)</u> <u>(66,694</u> )
Net Increase (Decrease) in Cash	(541)
Cash and cash equivalents, December 31, 2011	18,119
Cash and cash equivalents, December 31, 2012	<u>\$ 17,578</u>

Supplementary Disclosure of Cash Flow Information

There was no interest paid during the period.

## **Disclosure of Accounting Policy**

For purposes of the Statement of Cash Flows, the Company considers all highly-liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

See accompanying notes and auditor's report.

## BILL PARKER AGENCY (A SOLE PROPRIETORSHIP) NOTES TO THE FINANCIAL STATEMENTS December 31, 2012

-

#### Note 1: Summary of Significant Accounting Policies

The following items comprise the significant accounting policies of the Company. The policies reflect industry practices and conform to generally accepted accounting principles.

#### **Company's Activities**

The Company is engaged in the sale of variable annuities, mutual funds and life insurance to individuals, organizations and businesses in Northern California and Nevada. Commissions are paid by the issuing companies to Bill Parker Agency, which in turn pays commissions to the father of the proprietor as a security representative/life agent.

#### **Furniture and Equipment**

The Company depreciates furniture and equipment using the straight-line method over the estimated useful lives of the assets, which are five to seven years. Furniture and equipment is fully depreciated as of December 31, 2012

#### Proprietors' Salaries

No provision has been made for salaries for the proprietor.

#### Income Taxes

No provision has been made for income taxes as the liability, if any, is that of the sole proprietor.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Date of Management's Review

Management has evaluated subsequent events through February 19, 2013, the date on which the financial statements were available to be issued.

# BILL PARKER AGENCY (A SOLE PROPRIETORSHIP) NOTES TO THE FINANCIAL STATEMENTS December 31, 2012

## Note 2: Furniture and Equipment

-...

Furniture and equipment consists of the following at December 31, 2012:

			Net
		Accumulated	Book
	Cost	Depreciation	Value
Office furniture and		•	
equipment	\$ 1,530	\$ 1,530	\$-
Computer equipment	10,103	10,103	_
	<u>\$ 11,633</u>	\$ 11,633	<u>\$                                    </u>

## Note 3: <u>Net Capital Requirement</u>

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain net capital of not less than \$5,000. At December 31, 2012, the Company had net capital of \$13,753.

#### Note 4: <u>Related Party Transactions</u>

Commissions expense for the year ended December 31, 2012 included in the statement of income was earned by the father of the sole proprietor.

# BILL PARKER AGENCY (A SOLE PROPRIETORSHIP) NOTES TO THE FINANCIAL STATEMENTS December 31, 2012

`.

•

Bill Parker Agency does not retain customer funds or customer securities. The following schedules are inapplicable and thus have not been prepared:

- Computation for Determination of Reserve Requirements pursuant to Rule 15c3-3
- Information Relating to the Possession or Control Requirements pursuant to Rule 15c3-3
- A Reconciliation pursuant to Rule 17a-5(d)(4)

816 21<sup>st</sup> Street Sacramento, CA 95811 916-497-0676 916-497-0677 - Fax

.....

Robert Mistretta, CPA, MBA

## SUPPLEMENTARY REPORT ON INTERNAL ACCOUNTING CONTROL

To The Proprietor Bill Parker Agency Sacramento, California

I have examined the financial statements of Bill Parker Agency for the year ended December 31, 2012 and have issued my report thereon dated February 19, 2013. As part of my examination, I made a study and evaluation of the system of internal accounting control to the extent I considered necessary to evaluate the system as required by generally accepted auditing standards and Rule 17a-5 of the Securities and Exchange Commission. This study and evaluation included the accounting system. The Company is exempt from compliance with Rule 15c3-3. No facts came to my attention indicating that the conditions of the exemption had not been complied with during the period. Rule 17a-5 states that the scope of the study and evaluation should be sufficient to provide reasonable assurance that any material weakness existing at the date of my examination would be disclosed. Under generally accepted auditing standards and rule 17a-5, the purposes of such study and evaluation are to establish a basis for reliance thereon in determining the nature, timing, and extent of other auditing procedures necessary for expressing an opinion on the financial statements and to provide a basis for reporting material weaknesses in internal accounting control.

The objective of internal accounting control is to provide reasonable, but not absolute, assurance concerning the safeguarding of assets against loss from unauthorized use or disposition and concerning the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily requires estimates and judgment by Management. However, for the purposes of this report under Rule 17a-5, the determination of weaknesses to be reported was made without considering the practicability of corrective action by Management within the framework of a cost/benefit relationship.

There are inherent limitations that should be recognized in considering the potential effectiveness of any system of internal accounting control. In the performance of most control procedures, errors can result from misunderstanding instructions, mistakes of judgment, carelessness, or other personnel factors. Control procedures whose effectiveness depends on segregation of duties can be circumvented by collusion. Similarly, control procedures can be circumvented intentionally by Management either with respect to the execution and recording of transactions or with respect to the estimates and judgments required in the preparation of financial statements. Further, projection of any evaluation of internal accounting control to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions or that the degree of compliance with the procedures may deteriorate.

Bill Parker Agency Supplementary Report on Internal Accounting Control Page 2

My study and evaluation of the system of internal accounting control for the year ended December 31, 2012, which was made for the purposes set forth in the first paragraph above, and would not necessarily disclose all weaknesses in the system that may have existed during the period, disclosed no weakness that I believe to be material except that substantially all accounting functions are performed or directed by one individual (sole proprietor with assistance from a prior partner, father of the sole proprietor). This lack of segregation of duties allows opportunity for accounting improprieties to occur without collusion. Although, not a formal control, the proprietor has full access to all accounting records and is extremely familiar with the transactions and business activities of the Proprietorship.

Mistata associates

February 19, 2013

٦.,