SEC       13030546         Mell Processingecuerra:       13030546         Section       Washington, D.C. 2059         MAR D 4 2013       ANNUAL AUDITED REPORT         Washington DC       FORM X-17A-5         401       PART III         Formation Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder         REPORT FOR THE PERIOD BEGINNING_OI [01] 2012       AND ENDING_U31] 2012         MAMDDYY       MAMDDYY         MAMB OF BROKER-DEALER:       CDP Reatty Sales, Inc.         MORDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)       FIFIM I.D. NO.         THDA EAST LUNCOLN OF NE       (State)         (City)       (State)         B. ACCOUNTANT IDENTIFICATION         NAME AND TELEPHONE NUMBER OF RESON TO CONTACT IN REGARD TO THIS REPORT         (City)       (State)         (State)       (D)         B. ACCOUNTANT IDENTIFICATION         INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*         (Mate MP)       (Gity)       (State)         (Mate MP)       (City)       (State)       (Zip Code)	. 11				
MAR D 4 2013 ANNUAL AUDITED REPORT Washington DC 401 FORM X-17A-5 PART III PACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING_OI OI 01 2012 AND ENDING_2131 2012 MM/DD/Y MM/DD/Y A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: COREALLY SALES, TA C. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) THUE EAST LINCOUN OF INC (No. and Stread) ScottSdale AZ 85253 (City) (State) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT MARE ON TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT MARE AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (Area Code - Telephone Number B. ACCOUNTANT IDENTIFICATION (Mare - I individual, state last, first, middle name) 10716 INTERNATION (City) (State) (City) (State) (Zip Code) CARE COUNTANT Whose opinion is contained in this Report* KOM & UP (Address) (City) (State) (Zip Code) CHECK ONE: Cortified Public Accountant Public Accountant	0, 2013	OMB Number: 3235 Expires: April 30,		Cessingecuritie	SE Mail Pro
Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder REPORT FOR THE PERIOD BEGINNING OI	. 12.00	hours per response	X-17A-5	gton DC FOR	Washing
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NAME OF BROKER-DEALER: CBREATY SQUES, TAC. ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) THD2 EUST LINCOLN OF NE (No. and Street) Scottsdall <u>AZ</u> 85253 (City) (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT AT <u>AUD - 744-527</u> (Area Code - Telephone Number B. ACCOUNTANT IDENTIFICATION NDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* KDMG UP (Name - If individual, state last, first, middle name) 1676 INTERPORT (City) (State) (Zip Code) THECK ONE: Cortified Public Accountant Public Accountant			DENTIFICATION	A. REGISTRANT	
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AME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT <u>August 100 - 744-527</u> (Area Code - Telephone Number <b>B. ACCOUNTANT IDENTIFICATION</b> NDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* <u>KPMG</u> <u>Norme - if individual, state last, first, middle name</u> ) <u>1676</u> <u>1676</u> <u>1676</u> <u>1676</u> <u>1676</u> (City) (State) <u>(City)</u> (State) <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(State)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u> <u>(City)</u>			<del>Z</del> 85	(No	
NDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report* KPMG UP (Namo - if individual, state last, first, middle name) 1676 INternational Drive, Mclean UA 20102 (Address) (City) (State) (Zip Code) HECK ONE: Certified Public Accountant Public Accountant	-79 mber)	240-144-52		M Palmer	IAME AND TELEPHONE NU KUHULEEN
KPMG UP (Name - if individual, state last, first, middle name) <u>1676 International Drive, Mallan UA 20102</u> (Address) (City) (State) (Zip Code) <b>HECK ONE:</b> Certified Public Accountant Public Accountant			DENTIFICATION	B. ACCOUNTANT	
(Address) (City) (State) (Zip Code) HECK ONE: Certified Public Accountant Public Accountant			ontained in this Report*	COUNTANT whose opinion	NDEPENDENT PUBLIC ACC
(Address) (City) (State) (Zip Code) THECK ONE: Certified Public Accountant Public Accountant		.^		(Name if indiv	<b>A b b b c c c c c c c c c c</b>
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

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OATH OR AFFIRMATION
I, Kathleen M. Falmer, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of <u>CBPCOITY</u> , as
of
neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:
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CANTURNA KANNA PAL
VIOZ '61 Any saying uorssinuno) Avi
Title
a Nu to
Notary Public
This report ** contains (check all applicable boxes):
(a) Facing Page.
<ul> <li>(b) Statement of Financial Condition.</li> <li>(c) Statement of Income (Loss).</li> </ul>
Dr (d) Statement of Changes in Financial Condition.
(d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
<ul> <li>(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.</li> </ul>
(g) Computation of Net Capital.
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of
(k) A Reconcination between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
(1) An Oath or Affirmation.
(m) A copy of the SIPC Supplemental Report.
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

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\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# INDEX TO FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES CB Realty Sales, Inc. December 31, 2012 and 2011

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Report of Independent Registered Public Accounting Firm	4
Financial Statements:	
Statements of Financial Condition	5
Statements of Operations	6
Statements of Changes in Shareholder's Equity	7
Statements of Cash Flows	8
Notes to Financial Statements	9-10
Supplementary Financial and Operation Combined Uniform Single Report Part IIA Schedules I and II (For the year ended December 31, 2012)	11-14
Report on Internal Controls As Required by Rule 17a-5(g)(1) Under the Securities Exchange Act of 1934	15-16



KPMG LLP 1676 International Drive McLean, VA 22102

SEC Mail Processing Section

MAR 04 2013

# Washington DC 401 Report of Independent Registered Public Accounting Firm

The Board of Directors CB Realty Sales, Inc:

We have audited the accompanying financial statements of CB Realty Sales, Inc., which comprise the statements of financial condition as of December 31, 2012 and 2011, and the related statements of operations, changes in shareholder's equity, and cash flows for the years then ended, that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly in all material respects, the financial position of CB Realty Sales, Inc. as of December 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



**Other Matter** 

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the (financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information in Schedules I and II has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information in Schedules I and II is fairly stated in all material respects in relation to the financial statements as a whole.



February 28, 2013

# STATEMENTS OF FINANCIAL CONDITION CB Realty Sales, Inc. December 31, 2012 and 2011

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		2012		2011
ASSETS				
Cash and cash equivalents Receivable from Shareholder	\$	90,358 74,057	\$	90,270 <u>129,978</u>
	<u>\$</u>	164.415	<u>\$</u>	220,248
LIABILITIES AND SHAREHOLDER'S EQUITY				
LIABILITIES Accounts payable and accrued expenses	<u>\$_</u>	25,168	<u>\$</u>	<u>25,531</u>
Total liabilities	••	25,168		25,531
SHAREHOLDER'S EQUITY Common stock, \$10 stated value; 100 shares				
authorized, issued and outstanding Additional paid-in capital		1,000 99,000		1,000
Retained earnings	••			99,000 94,717
Total shareholder's equity	·· <u> </u>	139,247		194,717
	<u>\$</u>	164.415	<u>\$</u>	220.248

# STATEMENTS OF OPERATIONS CB Realty Sales, Inc. Years Ended December 31, 2012 and 2011

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	2012	2011
REVENUES Commissions\$ Interest	32,700 103	\$
Fees for administrative services	2,000	3.000
-	34,803	62,971
EXPENSES		
Salaries and benefits	95,89 <del>9</del>	68,463
Regulatory and professional fees	23,469	24,913
Rent	3,583	3,583
Communications	1 <b>,977</b>	1,939
Employee Relations	499	974
Other	1,106	803
-	126,533	100,675
LOSS BEFORE TAXES	(91,730)	(37,704)
INCOME TAX BENEFIT	36,260	14,307
NET LOSS	(55,470)	<u>\$ (23.397)</u>

# STATEMENTS OF CHANGES IN SHAREHOLDER'S EQUITY CB Realty Sales, Inc. Years Ended December 31, 2012 and 2011

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	Common Stock	Additional Paid-In Capital			Retained Earnings	<del></del>	Total
Balance, January 1, 2011	\$ 1,000	\$	99,000	\$	118,114	\$	218,114
Net loss					(23,397)		(23,397)
Balance, December 31, 2011	1,000		99,000		94,717		194,717
Net loss		,			(55,470)		(55,470)
Balance, December 31, 2012	<u>\$1.000</u>	<u>s</u>	99.000	<u>\$</u>	39.247	<u>\$</u>	139.247

# STATEMENTS OF CASH FLOWS CB Realty Sales, Inc. Years Ended December 31, 2012 and 2011

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-	2012	******	2011
OPERATING ACTIVITIES Net loss	\$ (55,470)	¢	(22 207)
	¢ (33,470)	\$	(23,397)
Adjustments to reconcile to cash provided by operations: Changes in assets and liabilities:			
Receivable from Shareholder Accounts payable and accrued expenses	55,921 (363)		23,235 239
Cash provided by operating activities	88		77
INCREASE IN CASH AND CASH EQUIVALENTS	88		77
CASH AND CASH EQUIVALENTS at beginning of year	90,270		90,193
CASH AND CASH EQUIVALENTS at end of year	90.358	<u>\$</u>	90.270

# NOTES TO FINANCIAL STATEMENTS CB Realty Sales, Inc. December 31, 2012 and 2011

### NOTE 1. THE COMPANY

CB Realty Sales, Inc., a Delaware Corporation, (the "Company") is engaged primarily in the resale of limited partnership units in Camelback Inn Associates Limited Partnership (the "Partnership"). The Partnership's business consists of the rental pooling of condominium units located in Arizona. The Company is registered as a real estate broker and broker/dealer of securities in Arizona. The Company is a wholly-owned subsidiary of Host Hotels & Resorts, Inc. (the "Shareholder").

# NOTE 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Basis of Accounting**

The Company's records are maintained on the accrual basis of accounting and its fiscal year coincides with the calendar year.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date the financial statements were available to be issued, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company has evaluated subsequent events from the balance sheet date through February 28, 2013, the date at which the financial statements were available to be issued, and determined there are no other items to disclose.

### Cash and Cash Equivalents

The Company considers all highly liquid investments with an original maturity of three months or less at date of purchase to be cash equivalents. Cash equivalents consist of money market funds, whose fair value is determined using Level 1 inputs (as defined by U.S. GAAP) consisting of unadjusted quoted prices for identical assets or liabilities in active markets.

#### **Commission Revenue**

Commission revenue generated through the sale of condominium units for which the Company acts as broker is recorded on the trade date.

### Income Taxes

The Company is included in the consolidated federal income tax return filed by a taxable group of subsidiaries of the Shareholder. Federal and state income taxes are calculated using the pro rata method, and the amount of current tax expense or benefit calculated is either remitted to or received from the Shareholder. The amount of current and deferred taxes payable or refundable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates. The Company's provision for income taxes for 2012 and 2011 is based on a 35% federal rate and an approximate 7% state rate.

As of December 31, 2012 and 2011, the Company was owed \$36,260 and \$14,307 from the Shareholder, respectively, related to its income tax benefit.

## NOTE 3. RELATED PARTY TRANSACTIONS

### **Bank** Accounts

All of the Company's receipts and disbursements are recorded through the Shareholder's central accounting system and banking account, except for the bank account used to maintain the Company's minimum net capital requirement (see Note 4).

The Company is required to maintain separate accounts for any funds for the exclusive benefit of customers in its possession. Monies for the purchase or sale of partnership units are deposited by the buyer directly with the title company which then pays the Company for commissions earned on the transaction. Accordingly, the Company did not possess any funds for the exclusive benefit of customers as of December 31, 2012 or 2011. The Company has claimed, and been granted, exempt status under SEC rule 15c3–3, Section (k)(2)(A) with regards to certain filing requirements based upon its treatment of funds for the exclusive benefit of customers.

### Receivable from Shareholder

The receivable from Shareholder represents revenues of the Company deposited in the Shareholder's central bank account less expenses paid on behalf of the Company by the Shareholder and distributions paid to the Shareholder. The Company earned interest on the average monthly receivable balance at approximately 0.02% and 0.1% for the years ended December 31, 2012 and 2011, respectively.

### Services Rendered

During the years ended December 31, 2012 and 2011, the Shareholder provided the Company with administrative assistance which included accounting, management and legal services. The Shareholder charged the Company \$95,899 and \$68,463 for these services in 2012 and 2011, respectively. These charges represent a pro-rata allocation of salaries and benefits expense incurred by employees of the Shareholder related to time dedicated to the affairs of the Company and are included as salaries and benefits expense.

### NOTE 4. NET CAPITAL REQUIREMENT

The Company is required to maintain minimum net capital of \$5,000. In addition, the Company is required to maintain a percentage of aggregate indebtedness to net capital not to exceed 1,500% (as these terms are defined in the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1)). On December 31, 2012, the Company's net capital (as defined) was \$63,383, resulting in excess net capital of \$58,383. The Company's percentage of aggregate indebtedness to net capital was 39.71% at December 31, 2012.

# SCHEDULE I Page 1 of 3

FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT
PART IIA

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BROKER OR DEALER: CB Realty Sales, Inc.			As of:	Dece	mber 31, 2012	
Computation of I	Net Capital					
1. Total ownership equity from Statement of Financial Con	dition			\$	139,247	348
2. Deduct ownership equity qualified for Net Capital					_	349
3. Total ownership equity qualified for Net Capital				\$	139,247	350
4. Add:						
A. Liabilities subordinated to claims of general creditor	s allowable					
in computation of net capital					-	352
B. Other (deductions) or allowable credits (List)			•		-	352
5. Total capital and allowable subordinated liabilities			•	\$	139,247	353
6. Deductions and/or charges:			•			6
A. Total nonallowable assets from Statement o f						
Financial Condition (Notes B and C)	\$	74,057	3540			
B. Secured demand note deficiency		-	3590			
C. Commodity futures contracts and spot commodities						
- proprietary capital charges		-	3600			
D. Other deductions and/or charges (List)			3610	\$	(74,057)	362
7. Other additions and/or credits (List)			_		-	363
8. Net capital before haircuts on securities positions			_	\$	65,190	364
9. Haircuts on securities (comuted, where applicable,						
pursuant to 15c3-1(f)):						
A. Contractual securities commitments		-	3660			
B. Subordinated securities borrowings		-	3670			
C. Trading and investment securities:			,			
1. Exempted securities		-	3735			
2. Debt securities	····	-	3733			
3. Options		•	3730			
4. Other securities		-	3734			
D. Undue Concentration	. <u></u>	-	3650			
E. Other (List) MONEY MARKET FUND		(1,807)	3736	\$	(1,807)	
10. Net Capital			_	\$	63,383	375

#### SCHEDULE I Page 2 of 3

#### FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER: CB Realty Sales, Inc.	As of:	December 31,	2012
Computation of Basic Net Capital Requirement			
Part A			
11. Minimum net capital required (6-2/3% of line 19)		<b>\$</b>	,678 37
12. Minimum dollar net capital requirement of reporting broker or dealer and minim	num		
net capital requirement of subsidiaries computed in accordance w/ Note (A)			<b>,000 37</b> .
13. Net Capital Requirement (greater of line 11 or 12)	-	<u>\$</u> \$58	5,000 37
14. Excess net capital (line 10 less 13)	-	\$ 58	,383 37
15. Excess net capital at 1000% (line 10 less 10% of line 19)		\$ 60	,866 37
Computation of Aggregate Indebtedness			
16. Total A.I. Liabilities from Statement of Financial Condition		\$ 25	,168 37
17. Add:			
A. Drafts for immediate credit	3800		
B. Market value of securities borrowed for which no			
equivalent value is paid or credited	3810		
C. Other unrecorded amounts (List)	3820	\$	- 38
19. Total aggregate indebtedness		\$ 25	,168 38
20. Percentage of aggregate indebtedness to net capital (line 19/line 10)	-	39	.71% 38

Note: There are no material differences between the computation on this schedule and the Company's corresponding unaudited part II of Form X-17A-5 as of December 31, 2012.

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# SCHEDULE I Page 3 of 3

# STATEMENT OF NON-ALLOWABLE ASSETS CB Realty Sales, Inc. As of December 31, 2012

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## SCHEDULE II

# FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT PART IIA

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BROKER OR DEALER: CB Realty Sales, Inc.	As of:	December 31, 2012
Exemptive Provision Under Rule 15c3-3		
<ul> <li>25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based (check one only)</li> <li>A. (k) (1) - \$2,500 capital category as per Rule 15c3-1</li> <li>B. (k) (2)(A) - "Special Account for the Exclusive Benefit of</li> </ul>		4550
customers" maintained C. (k) (2)(B) - All customer transactions cleared through another broker-dealer on a fully disclosed basis. Name of clearing		X 4560
firm D. (k) (3) - Exempted by order of the Commission	4335	4570 4580



KPMG LLP 1676 International Drive McLean, VA 22102

# Report of Independent Registered Public Accounting Firm on Internal Control Pursuant to Securities and Exchange Commission Rule 17a-5

The Board of Directors CB Realty Sales, Inc.:

In planning and performing our audit of the financial statements of CB Realty Sales, Inc. (the Company), as of and for the year ended December 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13, and
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LIP

February 28, 2013



KPMG LLP 1676 International Drive McLean, VA 22102

# Report of Independent Registered Public Accounting Firm on Applying Agreed-Upon Procedures Pursuant to SEC Rule 17a-5(e)(4)

The Board of Directors CB Realty Sales, Inc.:

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2012, which were agreed to by CB Realty Sales, Inc. (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). The Company's management is responsible for the Company's compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries noting no differences;
- 2. Compared total revenues reported on the audited Form X-17A-5 for the year ended December 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2012, noting no differences;
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no adjustments reported;
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments noting no differences; and

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

February 28, 2013

SiPC-7	
(33-REV 7/10)	

#### SECURIT'S INVESTOR PROTECTION CORT RATION J. Box 92185 Washington, D.C. 20090-2 202-371-8300 General Assessment Reconciliation

SIPC-7 (33-REV 7/10)

**WORKING COPY** 

For the fiscal year ended \_\_\_\_\_

(Read carefully the instructions in your Working Copy before completing this Form)

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# TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

1. Name of Member, address, Designated Examining Authority, 1934 Act registration no. and month in which fiscal year ends for purposes of the audit requirement of SEC Rule 17a-5:

Note: If any of the information shown on the mailing label requires correction, please e-mail any corrections to form@sipc.org and so indicate on the form filed.

Name and telephone number of person to contact respecting this form.

2. A	. General Assessment (item 2e from page 2)		<u>\$</u> 101
В	Less payment made with SIPC-6 filed (exclude interest)		<u> </u>
С	Less prior overpayment applied		(;
D	Assessment balance due or (overpayment)		
E	Interest computed on late payment (see instruct	1um	
F	Total assessment balance and interest due (or overpayment carried forward)		\$
G	PAID WITH THIS FORM: Check enclosed, payable to SIPC Total (must be same as F above)	\$	
н	Overpayment carried forward	\$(	)

3. Subsidiaries (S) and predecessors (P) included in this form (give name and 1934 Act registration number).

The SIPC member submitting this form and the person by whom it is executed represent thereby that all information contained herein is true, cor and complete.	rect	Promership or other organization)
Dated the day of January, 20/	<u> </u>	thorized Signeture)
This form and the assessment payment is due for a period of not less than 6 years, the lates	60 days after the end of the fiscal year. R at 2 years in an easily accessible place.	(Title) Setain the Working Copy of this form
Dates: Postmarked Received	Reviewed	
Calculations	Documentation	Forward Copy



Disposition of exceptions:

1

# DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

Amounts for the fiscal	period
beginning	, 20
and ending	, 20

Eliminate cents	
\$ 34,803	

ltem	No

2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)

#### 2b. Additions:

 Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above.

- (2) Net loss from principal transactions in securities in trading accounts.
- (3) Net loss from principal transactions in commodities in trading accounts.
- (4) Interest and dividend expense deducted in determining item 2a.
- (5) Net loss from management of or participation in the underwriting or distribution of securities.
- (6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.
- (7) Net loss from securities in investment accounts.

Total additions

#### 2c. Deductions:

- (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products.
- (2) Revenues from commodity transactions.
- (3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.
- (4) Reimbursements for postage in connection with proxy solicitation.
- (5) Net gain from securities in investment accounts.
- (6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.
- (7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).
- (8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C).

(Deductions in excess of \$100,000 require documentation)

(9) (i) Total interest and dividend expense (FOCUS Line 2	2/PART IIA Line 13,
Code 4075 plus line 2b(4) above) but not in excess	3
of total interest and dividend income.	\$

(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960)

\$		

Enter the greater of line (i) or (ii)

**Total deductions** 

2d. SIPC Net Operating Revenues

2e. General Assessment @ .0025

(to page 1, line 2.A.)