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FEB 2 8 2013 ANNUAL AUDITED REPORT **FORM X-17A-5** Washington DC PART III 401

Section

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	G	01/01/12 MM/DD/YY	AND ENDING	12/31/12 MM/DD/YY			
A. REGISTRANT IDENTIFICATION							
NAME OF BROKER-DEALER: Count	ry Cl	ub Financial	Services, Inc	. OFFICIAL USE ONLY			
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)							
414 Nichols Rd.							
		(No. and Street)					
Kansas City		MO	64	4112-2067			
(City)		(State)		(Zip Code)			
NAME AND TELEPHONE NUMBER OF John Ye	PERSO	N TO CONTACT IN	REGARD TO THIS RE	EPORT 816-751-4221			
				(Area Code - Telephone Number			
B. Ac	CCOUN	TANT IDENTIF	ICATION				
INDEPENDENT PUBLIC ACCOUNTAN Miller Haviland Ketter		•	in this Report*				
Miller haviland ketter		– if individual, state last,	first, middle name)				
1001 W 47th Dlago Cuito	`	•		66005			
(Address)		(City)	(State)	(Zip Code)			
CHECK ONE:							
☑ Certified Public Accountant							
_							
	Inited Sta	ites or any of its noss	essions	•			
	FOR	OFFICIAL USE C	NLY				
(Address)  CHECK ONE:  Certified Public Accountant  Public Accountant  Accountant not resident in U	Inited Sta		essions.	66205 (Zip Code)			

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

I.		John Ye, swear (or affirm) that, to the best of			
my	/ kno	wledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of			
		Country Club Financial Services, Inc. , as			
of		DECEMBER 31 , 20 12 , are true and correct. I further swear (or affirm) that			
		the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account			
		ed solely as that of a customer, except as follows:			
CIZ	ISSIII	ed solely as that of a customer, except as follows.			
		ZHOW MISS			
		Signature			
		(10.01.01.00			
		President, cto			
		Title			
_	7.				
		Notary Public A NOTARY PUBLIC-STATE OF KANSAS			
		Notary Public ROTARY PUBLIC-STATE OF MANAGE AND LAURIE BOSSOLONO			
Th	is rer	port ** contains (check all applicable boxes):			
X	-	Facing Page.			
$\overline{\mathbf{x}}$		Statement of Financial Condition.			
		Statement of Income (Loss).			
		Statement of Changes in Financial Condition.			
		Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.			
X	(g)	Computation of Net Capital.			
X	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.			
X	(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.				
A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the					
	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.				
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of			
		consolidation.			
図	` '	An Oath or Affirmation.			
		A copy of the SIPC Supplemental Report.			
X	(n)	A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.			

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### COUNTRY CLUB FINANCIAL SERVICES, INC.

STATEMENTS OF FINANCIAL CONDITION AND SUPPLEMENTARY INFORMATION AS OF DECEMBER 31, 2012 AND 2011 AND FOR THE YEARS THEN ENDED WITH INDEPENDENT AUDITORS' REPORT



### COUNTRY CLUB FINANCIAL SERVICES, INC.

STATEMENTS OF FINANCIAL CONDITION AND SUPPLEMENTARY INFORMATION AS OF DECEMBER 31, 2012 AND 2011 AND FOR THE YEARS THEN ENDED WITH INDEPENDENT AUDITORS' REPORT Filed in accordance with Rule 17a-5(e)(3) As a Public Document COUNTRY CLUB FINANCIAL SERVICES, INC.
STATEMENTS OF FINANCIAL CONDITION AND
SUPPLEMENTARY INFORMATION
AS OF DECEMBER 31, 2012 AND 2011
AND FOR THE YEARS THEN ENDED
WITH INDEPENDENT AUDITORS' REPORT

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Country Club Financial Services, Inc.

#### Report on the Financial Statements

We have audited the accompanying statements of financial condition of

#### COUNTRY CLUB FINANCIAL SERVICES, INC.

as of December 31, 2012 and 2011 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above presents fairly, in all material respects, the financial position of Country Club Financial Services, Inc., as of December 31, 2012 and 2011, in conformity with accounting principles generally accepted in the United States of America.

#### **Supplemental Information**

Our audit was conducted for the purpose of forming an opinion on the statement of financial condition. The supplementary information contained on pages 8 to 10 required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for the purpose of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

CERTIFIED PUBLIC ACCOUNTANTS

Westwood, Kansas February 21, 2013

## COUNTRY CLUB FINANCIAL SERVICES, INC. STATEMENTS OF FINANCIAL CONDITION AS OF DECEMBER 31, 2012 AND 2011

		2012		2011		
<u>ASSETS</u>						
Cash Commissions Receivable Accounts Receivable Equity Securities - Not Readily Marketable Prepaid Expenses Furniture, Fixtures and Equipment - net	\$	930,096 90,507 26,337 3,300 18,240 21,647	\$	1,096,748 73,114 30,816 3,300 16,909 21,186		
TOTAL ASSETS	\$	1,090,127	\$	1,242,073		
LIABILITIES AND STOCKHOLDER'S EQUITY  LIABILITIES						
Accounts Payable	_\$_	159,355	\$	180,997		
TOTAL LIABILITIES	***************************************	159,355		180,997		
STOCKHOLDER'S EQUITY						
Paid In Capital Common stock, par value \$.10, authorized 100,000 shares, 1,000 shares issued and outstanding Additional paid in capital Retained earnings (deficit)		100 4,417,900 (3,487,228)		100 3,667,900 (2,606,924)		
TOTAL STOCKHOLDER'S EQUITY		930,772		1,061,076		

\$ 1,090,127 \$ 1,242,073

TOTAL LIABILITIES AND STOCKHOLDER'S EQUITY

## COUNTRY CLUB FINANCIAL SERVICES, INC. NOTES TO FINANCIAL STATEMENTS

#### **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

#### Nature of Business

Country Club Financial Services, Inc. ("the Company") is a limited services securities broker engaged in the sale of stocks, bonds, mutual funds, unit investment trusts, insurance and annuity products, investment banking services and institutional non-interest fee income products under its own name and also under the names of Wheatland Advisors and Country Club Capital Advisors. The Company employs 42 representatives at offices in 18 locations in Kansas, Missouri and Oklahoma. The Company is licensed in 46 states and the District of Columbia, and is a member in good standing of the Financial Industry Regulatory Authority ("FINRA") and various state agencies. All general securities are insured by Securities Investor Protection Corporation. The Company is registered with the Securities and Exchange Commission ("SEC") and is subject to the net capital requirements of SEC Rule 15c3-3 and is exempt from the reserve requirements and possession or control requirements of SEC Rule 15c3-3.

The Company is a wholly owned subsidiary of Country Club Bank ("Parent"), and the Parent is a wholly-owned subsidiary of CCB Financial Corporation ("Holding Company"); as such, the Company files a consolidated S corporation income tax return with both its Parent and the Holding Company; the accounts of the Parent and the Holding Company are not presented or otherwise included in these financial statements, nor are the accounts of other subsidiaries of the Parent and the Holding Company, such as Country Club Trust Company and Tower Wealth Managers, among others.

#### Subsequent Events

Subsequent events have been evaluated through February 21, 2013, which is the date the accompanying financial statements were available to be issued.

#### Use of Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### Revenue Recognition

Revenue is recorded on a trade-date basis.

#### Cash

Cash consists of demand deposit checking accounts, money market funds, and deposits with clearinghouses. From time to time, the Company maintains cash balances with financial institutions in excess of FDIC limits.

## COUNTRY CLUB FINANCIAL SERVICES, INC. NOTES TO FINANCIAL STATEMENTS

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### Equity Securities - Not Readily Marketable

Equity securities not readily marketable consist of 300 shares of Nasdaq Stock Market, Inc. common stock which is not actively traded in any financial markets. These securities are stated at estimated fair value equal to cost that does not exceed estimated net realizable value.

#### Furniture, Fixtures and Equipment

The cost of furniture, fixtures and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is calculated on the straight-line method for financial reporting purposes and on the modified accelerated cost recovery system (MACRS) for income tax purposes. The useful life of furniture, fixtures, and equipment for purposes of computing depreciation and amortization is 3 to 10 years.

#### Income Taxes

The provision for income tax (benefit) includes state tax liabilities and benefits receivable. In 2012 and 2011, the Company paid zero income taxes. The Company's Parent and Holding Company have elected S-corporation status for the consolidated group. Provisions for income tax (benefit) and income taxes receivable currently from the Parent relate entirely to state income taxes. Income tax returns filed by the Holding Company are subject to examination by the Internal Revenue Service (IRS) for three years after the date filed, with the result that the years 2012, 2011, 2010 and 2009 remain open as of February 21, 2013, although no returns have been selected for examination by the IRS. Management has evaluated tax positions taken or expected to be taken in the course of preparing the Holding Company's consolidated income tax returns with assistance from the Holding Company's tax preparer to determine whether its tax positions are more likely than not to be sustained by applicable taxing authorities; likely tax positions are reported in these financial statements and management is not aware of any unlikely tax positions, with the result that none are reported.

#### NOTE B - FURNITURE, FIXTURES AND EQUIPMENT

At December 31, 2012 and 2011, furniture, fixtures and equipment consisted of the following:

	2012		 2011	
Furniture, Fixtures and Equipment Less: Accumulated Depreciation	\$	112,731 (91,084)	\$ 101,822 (80,636)	
TOTAL FURNITURE, FIXTURES AND EQUIPMENT - net	\$	21,647	\$ 21,186	

## COUNTRY CLUB FINANCIAL SERVICES, INC. NOTES TO FINANCIAL STATEMENTS

#### **NOTE C** - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule 15c3-1, which requires (1) maintenance of minimum net capital, and (2) that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1; and the rule of "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. Net capital requirements at December 31, 2012 and 2011 are summarized as follows:

	2012		2011
Net Capital	\$ 813,39	92 \$	945,994
Aggregate Indebtedness	159,35	55	180,997
Minimum Net Capital Required	50,00	00	50,000
Excess Net Capital at 1500%	763,39	92	895,994
Excess Net Capital at 1000%	753,39	92	885,994
Net Capital Ratio	0.2	23 to 1	0.19 to 1

The Company is also subject to the net capital requirements of their clearinghouse and of the State of Oklahoma, who require net capital of \$100,000 and \$10,000, respectively. At December 31, 2012 and 2011, the Company was in compliance with these requirements.

#### **NOTE D** - RELATED PARTY TRANSACTIONS

The Parent provides office space and management services as needed at a cost to the Company of \$435,000 and \$420,000 for 2012 and 2011, respectively. For 2012 and 2011, the Company received insurance commissions income of \$95,993 and \$110,341, respectively, from premiums paid by the Parent.

The Company shares revenue with Tower Wealth Managers and Country Club Trust Company under the terms of a formal subadvisory agreement applicable to specific categories and types of transactions; for 2012 and 2011, the Company recognized revenue-sharing income of \$254,524 and \$300,897 that is reported as Other Revenues in the Statements of Income.

SUPPLEMENTARY INFORMATION

# COUNTRY CLUB FINANCIAL SERVICES, INC. SCHEDULE I - COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2012 AND 2011

	2012	2011
NET CAPITAL Total Stockholder's Equity Deductions and/or charges:	\$ 930,772	\$ 1,061,076
A. Non-allowable assets		
Equity securities not readily marketable	3,300	3,300
Commissions and other receivables	12,649	4,150
Income taxes receivable currently from Parent	26,337	30,816
Fixed assets and prepaid items	39,887	38,095
	82,173	76,361
Fidelity Bond Deductible Over \$6,000	19,000	19,000
Net Capital Before Haircuts on Securities Positions	829,599	965,715
Haircuts on securities (computed, where applicable, pursuant to rule 15c3-1(f))		
A. Money Market Instruments	16,207	19,721
Net Capital	\$ 813,392	\$ 945,994
AGGREGATE INDEBTEDNESS Items Included in Statements of Financial Condition Accounts Payable and Taxes Payable	\$ 159,355	\$ 180,997_
Total Aggregate Indebtedness	\$ 159,355	\$ 180,997
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT		
Minimum Net Capital Required	\$ 50,000	\$ 50,000
Excess Net Capital	\$ 763,392	\$ 895,994
Net Capital Less 120% of Requirement	\$ 753,392	\$ 885,994
Ratio: Aggregate Indebtedness to Net Capital	to 1	0.19 to 1
RECONCILIATION WITH COMPANY'S COMPUTATION		
(included in Part II of Form X-17A-5 as of December 31, 2012 and 2011)		
Net Capital, as reported in Part II of		
Company's unaudited FOCUS report	\$ 813,392	\$ 945,994
Not Capital, as computed above	\$ 813.392	\$ 04F 004
Net Capital, as computed above	\$ 813,392	\$ 945,994

COUNTRY CLUB FINANCIAL SERVICES, INC.
SCHEDULE II - COMPUTATION FOR
DETERMINATION OF RESERVE REQUIREMENTS UNDER
RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION
FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

The Company operated under the exemptive provisions of paragraph (k)(2)(ii) of Securities and Exchange Commission Rule 15c3-3 throughout the years ended December 31, 2012 and 2011.

COUNTRY CLUB FINANCIAL SERVICES, INC.
SCHEDULE III - INFORMATION RELATING TO
POSSESSION OR CONTROL REQUIREMENT UNDER
RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION
FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

The Company has complied with the exemptive requirements of Rule 15c3-3 of the Securities and Exchange Commission and did not maintain possession or control of any customer funds or securities as of December 31, 2012 and 2011.



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5(g)(1)

Board of Directors Country Club Financial Services, Inc.

In planning and performing our audit of the financial statements of Country Club Financial Services, Inc., as of and for the years ended December 31, 2012 and 2011 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods

is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in enternal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statement will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012 and 2011, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

**CERTIFIED PUBLIC ACCOUNTANTS** 

Westwood, Kansas February 21, 2013