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	ANNUAL AUDITED REPO FORM X-17A-5 PART III	RTrocessing Section NR 0 1 2013	SEC FILE NUMBEF
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REPORT FOR THE PERIOD B	EGINNING01/01/12ANI	DENDING1	2/31/12
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT IDENTIFICATIO	N	
NAME OF BROKER-DEALER	Canterbury Consulting, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PL	ACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
660 Newport Cent	er Drive, Suite 300		
	(No. and Street)		
Newport Beach	Ca.	9	2660
(City)	(State)	(Zi	ip Code)
NAME AND TELEPHONE NU	MBER OF PERSON TO CONTACT IN REGAR	D TO THIS REPO	ORT 949-718-2257
		(.	Area Code – Telephone Numbe
	B. ACCOUNTANT IDENTIFICATIO	DN	nan mana kababanan kabu paganan sara san kabu pana san kabu pana san kabu pana kabu pana kabu pana kabu pana k
INDEPENDENT PUBLIC ACC MOSS ADAMS LLP	OUNTANT whose opinion is contained in this R	eport*	
	(Name – if individual, state last, first, mida	le name)	
2030 Main Stree	t, Suite 1400 Irvine	Ca.	92614
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
🖾 Certified Public A	Accountant		
Public Accountar	ıt		
Accountant not re	esident in United States or any of its possessions.		
	FOR OFFICIAL USE ONLY		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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OATH OR AFFIRMATION

I.	Paul M. Newton		, swear (or affirm) that, to the best of
my	knowledge and belief the accompanying financial staten Canterbury Consulting Incorporat		
of	December 31 ,20	12	, are true and correct. I further swear (or affirm) that
	ther the company nor any partner, proprietor, principal c ssified solely as that of a customer, except as follows:	office	r or director has any proprietary interest in any account
			Signature
			Chief Financial Officer
		-	Title
Thi ISI ISI ISI	Notary Public is report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss).		TERESA D. BATRES Commission # 1981044 Notary Public - California Orange County My Comm. Expires Jul 2, 2016
図内日辺	 (d) Statement of Income (LUSS). (d) Statement of Changes in Stockholders' Equity or Particle Statement of Changes in Liabilities Subordinated to (g) Computation of Net Capital. 	artne	
X X X	(h) Computation for Determination of Reserve Require(i) Information Relating to the Possession or Control F	Requi of th	irements Under Rule 15c3-3. The Computation of Net Capital Under Rule 15c3-1 and the
	 (k) A Reconciliation between the audited and unaudited consolidation. 	d Sta	atements of Financial Condition with respect to methods of
Å	(1) An Oath or Affirmation.		
		to ex	ist or found to have existed since the date of the previous audit.

** For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Report of Independent Registered Public Accounting Firm and Financial Statements with Supplemental Information for

Canterbury Consulting Incorporated

December 31, 2012

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Certified Public Accountants | Business Consultants

Acumen. Agility. Answers.

Report of Independent Registered Public Accounting Firm and Financial Statements with Supplemental Information for

Canterbury Consulting Incorporated

December 31, 2012

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MOSS ADAMS LLP Certified Public Accountants | Business Consultants

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors Canterbury Consulting Incorporated

Report on Financial Statements

We have audited the accompanying financial statements of Canterbury Consulting Incorporated (the "Company"), which comprise the statement of financial condition as of December 31, 2012, and the related statements of income, stockholders' equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under Securities Exchange Act of 1934, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.



MOSS-ADAMS LLP

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Canterbury Consulting Incorporated as of December 31, 2012, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information contained on pages 13 to 16 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplemental information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information is the responsibility of the Company's management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information on pages 13 to 16 has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with audit standards generally accepted in the United States of America. In our opinion, the information on pages 13 to 16 is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Moss Adams LLP

Irvine, California February 26, 2013

CANTERBURY CONSULTING INCORPORATED STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2012

ASSETS

Cash and cash equivalents Receivables from clearing organizations, net Customer and other receivables Prepaid expenses Deposits Property and equipment, net	\$ 380,920 26,900 3,019,800 108,998 249,630 265,025
Total assets	\$ 4,051,273
LIABILITIES AND STOCKHOLDERS' EQUITY	
Accounts payable and accrued expenses Accrued payroll and payroll taxes Capital lease obligations Notes payable	\$ 189,518 1,397,835 77,374 66,800
Total liabilities	 1,731,527
Stockholders' equity Class A voting common stock; no par value; 500,000 shares authorized; 171,736 shares issued and outstanding Retained earnings	 1,330,448 989,298
Total stockholders' equity	 2,319,746
Total liabilities and stockholders' equity	\$ 4,051,273

CANTERBURY CONSULTING INCORPORATED STATEMENT OF INCOME YEAR ENDED DECEMBER 31, 2012

REVENUES	
Commissions on securities transactions	\$ 1,532,220
Consulting fee income	10,934,307
Other fees and income	 748,314
Total revenues	13,214,841
EXPENSES	
Employee compensation and benefits	9,720,739
General and administrative	2,125,110
Floor brokerage and clearance fees	201,615
Communications	454,784
Occupancy	559,953
Interest	 21,382
Total expenses	13,083,583
INCOME BEFORE INCOME TAX PROVISION	131,258
PROVISION FOR INCOME TAX	 4,479
NET INCOME	\$ 126,779

CANTERBURY CONSULTING INCORPORATED STATEMENT OF STOCKHOLDERS' EQUITY YEAR ENDED DECEMBER 31, 2012

	Comm	Common Stock				
	Shares Outstanding		Common Stock		Retained Earnings	 Total
BALANCE, December 31, 2011	175,723	\$	1,143,401	\$	1,259,565	\$ 2,402,966
Net income			-		126,779	126,779
Distributions	-		-		(83,600)	(83,600)
Stock redeemed	(18,549)		(119,774)		(313,446)	(433,220)
Stock issued	14,562		306,821		**	 306,821
BALANCE, December 31, 2012	171,736	\$	1,330,448	\$	989,298	\$ 2,319,746

CANTERBURY CONSULTING INCORPORATED STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2012

CASH FLOWS FROM OPERATING ACTIVITIES Net income Adjustments to reconcile net income to net cash	\$	126,779
provided by operating activities: Depreciation and amortization Changes in operating assets and liabilities:		158,426
Receivables from clearing organizations, net Customer and other receivables Due from stockholder Prepaid expenses Deposits Accounts payable and accrued expenses Accrued payroll and payroll taxes		5,191 (505,539) 33,285 12,741 (47,383) 52,847 239,813
Net cash provided by operating activities	. <u></u>	76,160
CASH FLOWS USED IN INVESTING ACTIVITIES Purchase of property and equipment		(106,700)
CASH FLOWS FROM FINANCING ACTIVITIES Principal repayments on notes payable Principal repayments on capital lease obligations Distributions to stockholders Redemption of common stock Proceeds from issuance of common stock		(35,839) (76,210) (83,600) (366,420) 306,821
Net cash used in financing activities		(255,248)
DECREASE IN CASH AND CASH EQUIVALENTS		(285,788)
CASH AND CASH EQUIVALENTS - beginning of year	. <u></u>	666,708
CASH AND CASH EQUIVALENTS - end of year	\$	380,920
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATIO	N	
Income taxes paid during the year	\$	4,479
Interest paid during the year	\$	21,382
NONCASH FINANCING AND INVESTING ACTIVITY		
Note payable issued for redemption of common stock	\$	66,800

Note 1 - Nature of Business

Canterbury Consulting Incorporated (the "Company"), was incorporated in June 1988 under the laws of the state of California under the name of Flint, Krueger, Beimfohr & Cluck, Incorporated. The Company is an independent investment consulting firm that provides investment advice to institutional clients and high net worth individuals. The Company is a member of the Financial Industry Regulatory Authority ("FINRA") and is a registered broker-dealer in over thirty states. The Company is also a registered investment advisor under the Investment Company Act of 1940, as amended, and a member of the Securities Investors Protection Corporation ("SIPC").

All transactions on behalf of customers are cleared on a fully disclosed basis with a clearing broker.

Note 2 - Summary of Significant Accounting Policies

Cash and cash equivalents - Cash and cash equivalents generally consist of balances on deposit in banks and other financial institutions and short-term investments that have a maturity of ninety days or less. As of December 31, 2012, and at various times throughout the year then ended, the Company had cash on deposit in banks in excess of Federal Deposit Insurance Corporation insurance limits. The Company considers all highly liquid investments purchased with an original maturity date of ninety days or less to be cash equivalents. As of December 31, 2012, the Company had no short term investments.

Accounts receivable - Accounts receivable, including amounts due from the clearing organization and the Company's customers, are stated at the amount that management expects to collect. No allowance is recorded as no material losses are expected.

Property and equipment - Property and equipment is stated at cost, net of accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets ranging from three to seven years. Leasehold improvements are amortized over the lesser of the economic useful life of the improvement or the term of the lease. Upon disposal of property and equipment, the Company records a gain or loss based upon the difference between the proceeds received and the net book value of the asset disposed.

Revenue recognition - Commissions on securities transactions and related clearing expenses are recorded on a trade-date basis as securities transactions occur. Consulting fee income arising from investment advisory services is recognized as the services are performed pursuant to contracts and customer arrangements. Other fees and income are recognized as received, which primarily include mutual fund income.

CANTERBURY CONSULTING INCORPORATED NOTES TO FINANCIAL STATEMENTS

Note 2 - Summary of Significant Accounting Policies (continued)

Income taxes - Effective July 1, 2004, the Company elected to be taxed under the provisions of subchapter S of the Internal Revenue Code for federal and state purposes. Under these provisions, the Company does not pay corporate income taxes on its taxable income. However, the Company is subject to a 1.5% California franchise tax. In addition, the stockholders are liable for individual federal and state income taxes on the Company's taxable income. The Company may distribute funds necessary to satisfy the stockholders' estimated personal income tax liabilities. The provision for income tax in the current period consists entirely of the California franchise tax.

Uncertain tax positions - Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 740-10, relating to accounting for uncertain tax positions, prescribes a recognition threshold and measurement process for accounting for uncertain tax positions and also provides guidance on various related matters such as derecognition, interest, penalties and disclosures required. The Company does not have any entity-level uncertain tax positions.

Use of estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Fair value of financial instruments - The Company's financial instruments, including cash and cash equivalents, accounts receivable, accounts payable, and accrued liabilities are carried at cost, which approximates fair value, due to the relatively short maturity of these instruments. As of December 31, 2012, the Company's notes payable have stated borrowing rates that are consistent with those currently available to the Company and, accordingly, the Company believes the carrying value of these debt instruments approximates their fair value.

Concentration of credit risk - The Company currently maintains substantially all of its cash with certain major financial institutions. At times, cash balances may be in excess of the amounts insured by the Federal Deposit Insurance Corporation. The Company's customer receivables are due from customers throughout the United States and collateral is not required. Historically, the Company's credit-related losses have been insignificant.

Note 2 - Summary of Significant Accounting Policies (continued)

Subsequent events - Subsequent events are events or transactions that occur after the date of the statement of financial condition but before financial statements are available to be issued. The Company recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial condition, including the estimates inherent in the process of preparing the financial statements. The Company's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial statements are available to be issued.

The Company has evaluated subsequent events through February 26, 2013, which is the date the financial statements were available to be issued.

Note 3 - Clearing Agreements and Commissions Receivable

On August 1, 2012, the Company entered into a clearing agreement with National Financial Services ("NFS"), whereby NFS acts as a clearing broker providing various services on behalf of the Company's customers. As of December 31, 2012, the Company was in transition from First Clearing Corporation to NFS. These services include execution of orders, preparation of confirmations and reports of activity, settlement of contracts and transactions in securities, all cashiering functions, and constructing and maintaining all prescribed books and records. The Company has agreed to indemnify this clearing broker for losses that the clearing broker may sustain from customer accounts introduced by the Company.

The Guarantees topic of the ASC (ASC 460), requires that upon issuance of a guarantee, the guarantor must recognize a liability for the fair value of the obligations it assumes under that guarantee. The maximum amount of potential indemnification is limited to the assets under management; however, in connection with this clearing agreement, the Company is required to: (i) maintain a minimum interest bearing security deposit of \$75,000 with NFS and \$100,000 deposit at First Clearing, which is included in deposits at December 31, 2012, and (ii) maintain blanket brokers indemnity bond insurance of at least 120% of its required minimum net capital. At December 31, 2012, the Company has \$1,000,000 of blanket brokers' bond insurance in effect. This insurance limits the Company's exposure and may enable it to recover a portion of any future amounts paid. The Company believes that the fair value of these indemnification obligations is minimal. Accordingly, the Company has not recognized any liabilities relating to these obligations as of December 31, 2012.

On a monthly basis, NFS remits commissions earned by the Company on securities transactions with customers net of charges for floor brokerage and clearance fees. At December 31, 2012, amounts held by and receivable from NFS totaled \$26,900.

Note 4 - Property and Equipment

Property and equipment consists of the following as of December 31, 2012:

Furniture and equipment	\$	799,624
Leasehold improvements		50,909
Computer equipment and software		537,103
		1,387,636
Less accumulated depreciation and amortization		(1,122,611)
	<u>\$</u>	265,025

Depreciation and amortization expense totaled \$158,426 for year ended December 31, 2012. At December 31, 2012, the gross amount of leased assets included in property and equipment is \$343,742 with related accumulated amortization of \$270,637.

Note 5 - Capital Lease Obligations

The Company leases certain equipment under capital leases. The leases are non-recourse and lease payments are based on the fair market value of acquired assets plus interest over the original lease terms of three to five year periods. The Company is also responsible for the cost of repairs, insurance, and property taxes.

Future minimum payments for assets under capital leases as of December 31, 2012 are as follows:

Year Ending December 31:	_	
2013	\$	30,810
2014		25,721
2015		25,721
2016		7,359
		89,611
Amount representing interest		(12,237)
	\$	77,374

Note 6 - Notes Payable

The Company entered into a promissory note during 2012 relating to the repurchase of the Company's common stock from a former employee. The note has a four-year maturity payable in four equal annual installments of \$16,700 through September 2016. Interest on unpaid principal accrues at the rate of 3.25% per annum.

Note 7 - Commitments and Contingencies

Leases - The Company leases its principal office space in Newport Beach, California under a noncancelable operating lease agreement. The minimum commitment under the lease approximates \$39,600 per month, with annual increases, through its expiration. The Company recognizes such lease expense on a straight-line basis. The Company also leases additional office space in Seattle, Washington under a non-cancelable operating lease of approximately \$7,500 per month that expires in September 2015. The commitment under the additional office space lease escalates on the anniversary of the lease agreement. The Company is responsible for executory costs such as property taxes and common area operating costs under both of these operating leases. Net rental expense for the year ended December 31, 2012 was \$559,953, which is included in occupancy expenses in the statement of income.

Future minimum rental payments required under these operating leases as of December 31, 2012, are as follows:

Year Ending December 31:	_	
2013	\$	588,000
2014		610,000
2015		606,000
2016		555,000
2017		576,000
Thereafter	1 62	650,000
	\$	3,585,000

The Company sub-leased a portion of its office space to two tenants under month-to-month leases during the year ended December 31, 2012. Monthly rent totaled \$3,694 for the two tenants as of December 31, 2012. Rental income received from the tenants for the year ended December 31, 2012, totaled approximately \$44,052, which offsets occupancy expense.

Other - The Company's commitments and contingencies include the usual obligations of a registered broker-dealer in the normal course of business. In the opinion of management, such matters are not expected to have a material adverse effect on the Company's financial position or results of operations.

Note 8 - Profit Sharing Plan

The Company has a defined contribution profit sharing plan (the "Plan") where eligible employees can make voluntary salary deferral contributions. The Plan conforms to the requirements of Internal Revenue Code Section 401(k) and covers substantially all employees of the Company. Employees are eligible for participation in the Plan the first day of the month following 30 days of employment. Employer contributions are discretionary up to a maximum amount allowed by law. For certain Plan years, the Company may elect to make a Qualified Matching Contribution to satisfy certain non-discrimination tests required by the IRS. This contribution may or may not be made for all participants. If a contribution is made on behalf of a participant, it will be 100% after one year of employment. For the year ended December 31, 2012, the Company contributed \$453,465 to the Plan.

Note 9 - Reserve Requirement

The Company does not hold funds or securities for customers; accordingly it is exempt from the provisions of Rule 15c3-3 under the Securities and Exchange Act of 1934, pursuant to Paragraph (k) (2) (ii) of such rule. Rule 15c3-3 provides for the maintenance by broker dealers of basic reserves with respect to customers' cash and securities and enumerates standards relating to the physical possession of customer securities. The Company carries no customer regulated commodities futures accounts; therefore, the computation of segregated funds pursuant to Section 4d (2) of the Commodity Exchange Act is not applicable.

Note 10 - Net Capital Requirement

As a registered broker-dealer, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital of \$100,000 and the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Uniform Net Capital Rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting ratio of aggregate indebtedness to net capital would exceed 10 to 1.

At December 31, 2012, the Company had net capital of \$153,057, which was \$42,725 in excess of its required minimum net capital of \$111,812. The Company's aggregate indebtedness to net capital ratio at December 31, 2012, was 10.96 to 1.

Note 11 - Notes Receivable from Stockholders

During 2010, the Company entered into a promissory note with a stockholder for \$150,000. Interest on unpaid principal accrues at an annualized rate of 0.53%. The outstanding principal balance on the note was paid in full in January 2012.

SUPPLEMENTAL INFORMATION

CANTERBURY CONSULTING INCORPORATED SCHEDULE I - COMPUTATION OF NET CAPITAL PURSUANT TO SEC RULE 15c3-1 DECEMBER 31, 2012

COMPUTATION OF NET C	APITAL		
NET CAPITAL Total stockholders' equity			\$ 2,319,746
Deductions and/or charges Nonallowable assets: Prepaid expenses Deposits Property and equipment, net Customer and other receivables	\$	108,998 56,403 265,025 1,790,609	 2,221,035
Other additions and/or allowable credits (long-term portio Long-term portion of capital leases	on of capi	tal leases)	54,346
Net capital before haircuts on securities positions			 153,057
Net capital			\$ 153,057
COMPUTATION OF AGGREGATE	INDEBTI	EDNESS	
AGGREGATE INDEBTEDNESS Items included in statement of financial condition: Total liabilities Less: Non-recourse capital lease obligations			\$ 1,731,527 (54,346)
Total aggregate indebtedness			\$ 1,677,181
COMPUTATION OF BASIC NET CAPI	TAL REQ	UIREMENT	
Minimum dollar net capital required			\$ 111,812
Minimum net capital required (ratio 15 to 1)			\$ 111,812
Minimum net capital required			\$ 111,812
Excess net capital			\$ 41,245
Excess net capital over 10% of total aggregate indebtedness			\$ (14,661)
Ratio: Aggregate indebtedness to net capital			10.96

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See accompanying report of independent registered public accounting firm.

CANTERBURY CONSULTING INCORPORATED SCHEDULE I - COMPUTATION OF NET CAPITAL PURSUANT TO SEC RULE 15c3-1 DECEMBER 31, 2012 (CONTINUED)

RECONCILIATION WITH COMPANY'S COMPUTATION INCLUDED IN PART II FORM X-17A-5 AS OF DECEMBER 31, 2012

Net capital, as reported in Company's Part IIA (Unaudited) FOCUS Report Immaterial rounding differences	\$ 153,056 <u>1</u>
	\$ 153,057

CANTERBURY CONSULTING INCORPORATED SCHEDULE II - COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISION DECEMBER 31, 2012

The Company is exempt from Rule 15c3-3 under Section (k)(2)(ii), in that all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

See accompanying report of independent registered public accounting firm.

CANTERBURY CONSULTING INCORPORATED SCHEDULE III - INFORMATION RELATING TO THE POSSESION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISION DECEMBER 31, 2012

The Company is exempt from Rule 15c3-3 under section (k)(2)(ii), in that all customer transactions are cleared through another broker-dealer on a fully disclosed basis.

INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM'S REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5 FOR A BROKER-DEALER CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

To the Board of Directors Canterbury Consulting Incorporated

MOSS-ADAMS LLP Certified Public Accountants | Business Consultants

In planning and performing our audit of the financial statements and supplemental schedules of Canterbury Consulting Incorporated (the "Company"), as of and for the year ended December 31, 2012 in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



$MOSS\text{-}ADAMS_{\text{LLP}}$

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A *control deficiency* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect misstatements on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control, that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Moss Adams LLP

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