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#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**ANNUAL AUDITED REPORT** FORM X-17A-5. **PART 111** 

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/12	AND ENDING	12/31/12			
	MM/DD/YY		MM/DD/YY			
A. REGISTRA	NT IDENTIF	ICATION				
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY			
E.L.K. Capital Advisors, LLC ADDRESS OF PRINCIPAL PLACE OF BUSINESS	S: (Do not use P.	O. Box No.)	FIRM I.D. NO.			
1033 Skokie Blvd., Suite 430						
•	o. and Street)					
Northbrook	IL		60062			
(City)	(State)		(Zip Code)			
NAME AND TELEPHONE NUMBER OF PERSON	I TO CONTACT	' IN REGARD TO T	HIS REPORT			
Randall S. Winters	· ro contine		7) 919-3544			
Kandan S. Winters			Code - Telephone Number			
B. ACCOUNTA	ANT IDENTIF	FICATION				
INDEPENDENT PUBLIC ACCOUNTANT whose of	opinion is contain	ned in the Report*				
	•	•				
Rubio CPA, PC  (Name - if individua	l. state last, first, n	niddle name)				
(-1,1,1)	., , , , ,	,				
900 Circle 75 Parkway SE, Suite 1100	Atlanta	Georg	ia <u>30339</u>			
(Address)	(City)	(State)	(Zip Code)			
CHECK ONE:						
Certified Public Accountant						
Public Accountant						
Accountant not resident in United Sta	ites or any of its	s possessions.				
FOR OFFICIAL USE ONLY						

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

# OATH OR AFFIRMATION

I,	Ran	dall S. Winters		_, swear (or affirm) that, to the best of
my l	knowledg	ge and belief the accompany	ing financial statement and support	ing schedules pertaining to the firm of
	E.L.	K. Capital Advisors	, LLC	, as
of		December 31	, <b>2012</b> , are true and corr	ect. I further swear (or affirm) that
neith	ner the co	ompany nor any partner, prop	rietor, principal officer or director ha	as any proprietary interest in any account
class	sified solo	ely as that of a customer, exc	ept as follows:	
				2 1 . 10
				Stolature
	NOTARY MY COL	OFFICIAL SEAL RITA COSCOPINE PUBLIC - STATE OF ELIMINE		reside f
		Notary Public	Rik Oskamı 12/14/12	•
This		** contains (check all appli	cable boxes):	
	(b)	Facing Page. Statement of Financial Co Statement of Income (Los Statement of Changes in I	ss).	
:	(e) (f)	Statement of Changes in	Stockholders' Equity or Partners" Liabilities Subordinated to Claims	· · · · · · · · · · · · · · · · · · ·
	(i)	Information Relating to the A Reconciliation, including		
		respect to methods of con	n the audited and unaudited Staten Isolidation.	nents of Financial Condition with
	(m)	An Oath or Affirmation.  A copy of the SIPC Supple A report describing any material date of the previous audit	naterial inadequacies found to exist	st or found to have existed since the

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17z-5(e)(3).

# E.L.K. CAPITAL ADVISORS, LLC FINANCIAL STATEMENTS AND SCHEDULES

For the Year Ended December 31, 2012 With Independent Auditor's Report CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995

Fax: 770 980-1077

#### INDEPENDENT AUDITOR'S REPORT

To the Stockholder E.L.K. Capital Advisors, LLC

#### Report on the Financial Statements

We have audited the accompanying financial statements of E.L.K. Capital Advisors, LLC which comprise the statement of financial condition as of December 31, 2012 and the related statements of operations, stockholder's equity, and cash flows for the year then ended, and the notes to the financial statements that will be filed pursuant to Rule 17a-5 of the Securities Exchange Act of 1934.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of E.L.K. Capital Advisors, LLC as of December 31, 2012 and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Supplemental Information**

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

February 20, 2013 Atlanta, Georgia

RUBIO CPA, PC

Muhis CPA, PC

# E.L.K. CAPITAL ADVISORS, LLC STATEMENT OF FINANCIAL CONDITION December 31, 2012

#### **ASSETS**

Cash and cash equivalents Due from member Office furniture and equipment, net of accumulated depreciation of \$40,105		50,696 3,718 9,179
Deposits and other		8,001
Total assets	<u>\$</u>	71,594
LIABILITIES AND STOCKHOLDER'S EQUITY		
Liabilities:		
Accounts payable	\$	11,968
Accrued retirement plan contribution		2,380
Total liabilities		14,348
Stockholder's equity		57,246
Total liabilities and stockholder's equity	<u>\$</u>	71,594

# E.L.K. CAPITAL ADVISORS, LLC STATEMENT OF OPERATIONS For the Year Ended December 31, 2012

REVENUES:	
Placement fees	\$ 346,698
Total revenue	346,698
EXPENSES:	<u>.</u>
Compensation and benefits	141,865
Communications and data processing	5,028
Regulatory fees	2,662
Occupancy	23,127
Other operating expenses	90,269
Total expenses	262,951
NET INCOME	<u>\$ 83,747</u>

# E.L.K. CAPITAL ADVISORS, LLC STATEMENT OF STOCKHOLDER'S EQUITY For the Year Ended December 31, 2012

		Paid In <u>Capital</u>		Retained <u>Earnings</u>		<u>Total</u>	
Balance, December 31, 2011	\$	175,000	\$	(66,501)	\$	108,499	
Net income				83,747		83,747	
Capital contributions		50,000				50,000	
Distributions to stockholder			<u> </u>	(185,000)	_	(185,000)	
Balance, December 31, 2012	<u>\$</u>	225,000	<u>\$</u>	(167,754)	\$	57,246	

# E.L.K. CAPITAL ADVISORS, LLC STATEMENT OF CASH FLOWS For the Year Ended December 31, 2012

	2012
CASH FLOWS FROM OPERATING ACTIVITIES:	<b>*</b> 00.545
Net income	<u>\$ 83,747</u>
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation and amortization	5,617
Decrease in accounts receivable	47,607
Increase in due from member	(3,718)
Increase in deposits and other	(3,017)
Decrease in accounts payable and accrued expenses	(32,099)
Net cash provided by operating activities	98,137
CASH FLOWS FROM INVESTING ACTIVITIES:	
Purchase of property and equipment	(2,192)
Net cash used by investing activities	(2,192)
CASH FLOWS FROM FINANCING ACTIVITIES:	
Distributions to stockholder	(185,000)
Capital contributions	50,000
Net cash used by financing activities	(135,000)
NET INCREASE IN CASH AND CASH EQUIVALENTS	(39,055)
CASH AND CASH EQUIVALENTS:	
Beginning of year	89,751
End of year	<u>\$ 50,696</u>

### E.L.K. CAPITAL ADVISORS, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2012

NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business: E.L.K. Capital Advisors, LLC (the Company) was organized as an Illinois Limited Liability Company by its sole Stockholder, ELK Investments, Inc., to provide advisory and consulting services related to capital raising activities and mergers and acquisitions for limited partnerships and private equity funds throughout the United States. The Company is an independent registered broker-dealer and a member of the Financial Industry Regulatory Authority.

<u>Income Taxes</u>: The Company has elected to be an S corporation under Internal Revenue Code regulations. Therefore, the income or losses of the Company flow through to and are taxable to its stockholder and no liability for income taxes is reflected in the accompanying financial statements.

The Company has adopted the provisions of FASB ASC 740-10, Accounting for Uncertainty in Income Taxes. Thus, the Company is required to evaluate each of its tax positions to determine if they are more likely than not to be sustained if the taxing authority examines the respective position. A tax position includes an entity's status, including its status as a S corporation, and the decision not to file a return. The Company has evaluated each of its tax positions and has determined that no provision or liability for income taxes is necessary.

The Company, which files income tax returns in the U.S. federal jurisdiction and various state jurisdictions, is no longer subject to U.S. federal income tax examination by tax authorities for years before 2009.

<u>Estimates</u>: The preparation of financial statements in accordance with generally accepted accounting principles requires the use of estimates in determining assets, liabilities, revenues and expenses. Actual results may differ from these estimates.

<u>Cash and Cash Equivalents</u>: The Company considers deposits with maturities of ninety days or less to be cash and cash equivalents.

The Company maintains its cash and cash equivalents in a high credit quality bank. Balances at times may exceed federally insured limits.

<u>Accounts Receivable</u>: Accounts receivable are non-interest bearing uncollateralized obligations receivable in accordance with the terms agreed upon with each client.

## E.L.K. CAPITAL ADVISORS, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2012

NOTE 1 – NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The carrying amount of accounts receivable is reduced by a valuation allowance that reflects management's best estimate of the amounts that will not be collected. Management individually reviews all delinquent accounts receivable balances and based on an assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. Generally, customer receivables are believed to be fully collectible; accordingly, no allowance for doubtful accounts is reflected in the accompanying financial statements.

<u>Property and Equipment:</u> Property and equipment are recorded at cost. Depreciation and amortization is computed using the straight-line method over estimated useful lives of three to seven years.

<u>Date of Management's Review:</u> Subsequent events were evaluated through February 20, 2013, which is the date the financial statements were available to be issued.

Revenue Recognition: Placement fees are recognized in accordance with terms agreed upon with each client and are generally based on (1) a percentage of capital raised or (2) profit allocated and management fees earned by a client on funds received from investors introduced by the Company. Other consulting fees are recognized as billed.

#### NOTE 2 – NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2012, the Company had net capital of \$35,877 which was \$30,877 in excess of its required net capital of \$5,000 and the ratio of aggregate indebtedness to net capital was .40 to 1.0.

#### NOTE 3 – CONCENTRATIONS

Substantially all revenues earned during 2012 were from three customers.

#### NOTE 4 - EMPLOYEE BENEFIT PLAN

The Company maintains a profit sharing and 401(k) plan covering all eligible employees. The plan provides for both discretionary profit sharing contributions and safe harbor matching contributions by the Company as annually determined by its Stockholder. Employer contributions for 2012 amounted to \$2,380.

# E.L.K. CAPITAL ADVISORS, LLC NOTES TO FINANCIAL STATEMENTS December 31, 2012

#### NOTE 5 – LEASES

During 2012, the Company leased office premises under operating leases. The Company's commitment under its office premises leases at December 31, 2012 is approximately the following:

2013 <u>\$ 12,700</u>

\$ 12,700

Rent expense for 2012 was approximately \$23,000.

# E.L.K. CAPITAL ADVISORS, LLC

Supplementary Information Pursuant to Rule 17(a)-5 of the Securities Exchange Act of 1934

**December 31, 2012** 

The accompanying schedule is prepared in accordance with the requirements and general format of FOCUS Form X-17 A-5.

# E.L.K. CAPITAL ADVISORS, LLC

# SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION ACT OF 1934

# **December 31, 2012**

Net Capital	•	
Total stockholder's equity qualified for net capital	\$	57,246
Deduction for non-allowable assets:		·
Deposits and other assets		(8,001)
Due from member		(3,718)
Office furniture and equipment		(9,179)
Office furniture and equipment	-	(291/2)
Net capital before haircuts		36,348
Less haircuts		(471)
Net capital		35,877
Minimum net capital required		5,000
Excess net capital	<u>\$</u>	30,877
Aggregate Indebtedness:		
Liabilities	\$	14,348
Minimum net capital based on aggregate indebtedness	<u>\$</u>	957
Ratio of aggregate indebtedness to net capital		40 to 1.0
•		
RECONCILIATION WITH COMPANY'S COMPUTATION OF NET CAPITAL IN PART IIA OF FORM X-17A-5 AS OF DECEMBER 31, 2012	L INC	CLUDED
Net capital as reported in FOCUS Part II A	\$	38,156
To accrue retirement plan contribution, net of change in haircuts		(2,279)
Net capital as reported above	<u>\$</u>	35,877

#### E.L.K. CAPITAL ADVISORS, LLC

## **SCHEDULE II**

COMPUTATION FOR DETERMINATION OF THE RESERVE REQUIREMENTS UNDER THE SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3 AND INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER SECURITIES AND EXCHANGE COMMISSION RULE 15c3-3 DECEMBER 31, 2012

The Company is not required to file the above schedules pursuant to Securities and Exchange Commission Rule 15c3-3 paragraph (k)(2)(i).

CERTIFIED PUBLIC ACCOUNTANTS

900 Circle 75 Parkway Suite 1100 Atlanta, GA 30339 Office: 770 690-8995

Fax: 770 980-1077

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY RULE 17a-5

To the Stockholder of E.L.K. Capital Advisors, LLC:

In planning and performing our audit of the financial statements of E.L.K. Capital Advisors, LLC for the year ended December 31, 2012 we considered its internal control structure, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including test of compliance with such practices and procedures) followed by E.L.K. Capital Advisors, LLC that we considered relevant to the objective stated in Rule 17a-5(g). We also made a study of the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedure for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company related to the following: (1) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13; (2) in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (3) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, which we consider to be material weaknesses as defined above.

This report recognizes that it is not practicable in an organization the size of the Company to achieve all the division of duties and cross-checks generally included in a system of internal accounting control, and that alternatively, greater reliance must be placed on surveillance by management.

These conditions were considered in determining the nature, timing and extent of procedures performed in our audit of the financial statements for the year ended December 31, 2012 and this report does not effect our report thereon dated February 20, 2013.

In addition, no facts came to our attention indicating that the exemptive provision of Rule 15c3-3 had not been complied with during the year.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the

Company's practices and procedures were adequate at December 31, 2012 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the Financial Industry Regulatory Authority and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

February 20, 2013 Atlanta, Georgia

RUBIO CPA, PC

Muhio CPH, PC