13030195 Section Section Vasmington DC Information Required	UNITED STATES ECURITIES AND EXCHANGE COI Washington, D.C. 20549 ANNUAL AUDITED RI FORM X-17A-5 PART III FACING PAGE ed of Brokers and Dealers P schange Act of 1934 and Ru	EPORT Pursuant to Secti	
REPORT FOR THE PERIOD BEGINNI		_AND ENDING	
A	MM/DD/YY REGISTRANT IDENTIFIC.	ATION	MM/DD/YY
NAME OF BROKER-DEALER: M. ADDRESS OF PRINCIPAL PLACE OF 300 East 56th Street	× ×	x No.)	OFFICIAL USE ONLY FIRM I.D. NO.
	(No. and Street)		
New York, New York I (City)	10022 (State)	nya danama kanakaran banda yana da kasharan di matalar nga sanasan si da da kasharan nga	(Zip Code)
NAME AND TELEPHONE NUMBER O Lila Leblang	DF PERSON TO CONTACT IN RE	GARD TO THIS R	EPORT 212-308-5850 (Area Code - Telephone Number)
B. A	CCOUNTANT IDENTIFIC	ATION	(Alex Cose - reception randa)
INDEPENDENT PUBLIC ACCOUNTAD		an sha ba a sa anga sa sa an	
1001 Avenue of America		, New York	
(Address) CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in	(City) nt United States or any of its possess	(State)	
	FOR OFFICIAL USE ON		<u>en an an</u>

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number. SPS-1

M. H. Leblang, Inc. Financial Statements December 31, 2012

# M H Leblang, Inc. Financial Statements

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# December 31, 2012

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Schulman Lobel Wolfson Zand Abruzzo Katzen & Blackman LLP certified public accountants and advisors

www.schulmanlobel.com

Board of Directors M. H. Leblang, Inc. New York, New York

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We have audited the accompanying statement of financial condition of M. H. Leblang, Inc. (Company), as of December 31, 2012, and the related statements of operations, cash flows and changes in stockholder's equity for the year then ended pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements.

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of M. H. Leblang, Inc., as of December 31, 2012, and the results of its operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental information, pages 10, 11, and 12, is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The supplemental information, pages 10, 11, and 12, has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplemental information, pages 10, 11, and 12, are fairly stated in all material respects in relation to the financial statements as a whole.

Schulman Lobel Wolfson Zand Abruzzo Katzen & Blackman LLP

New York, New York February 5, 2013

# Statement of Financial Position December 31, 2012

#### Assets

Current Assets Cash Investment in annuity Commissions receivable Due from stockholder/officer Prepaid taxes	\$ 60,118 9,737 6,876 68 2,776		
Total Assets		\$	79,575
Liabilities and Stockholder's Equity			
Current Liabilities Accrued expenses Payroll taxes payable Total Current Liabilities	\$ 6,000 1,506 7,506		
Total Liabilities		. <u> </u>	7,506
Stockholder's Equity Capital stock, no par value, 200 shares authorized and outstanding Retained earnings Accumulated other comprehensive income	\$ 5,000 59,218 7,851		
Total Stockholder's Equity			72,069
Total Liabilities and Stockholder's Equity		\$	79,575

# Statement of Operations Year Ended December 31, 2012

Revenues Commission income		\$	118,904
Expenses			
Accounting	\$ 9,452		
Administration	7,061		
Commission expense	19,300		
Computer expense	400		
Consultants	50,405		
Entertainment	5,099		
Fees and licenses	2,820		
Insurance	2,293		
Office expense	18,937		
Office salaries	6,039		
Payroll taxes	898		
Postage	1,169		
Rent	19,922		
Telephone	2,521		
Travel	4,093		
Utilities	 1,860		
<u>Total Expenses</u>			152,269
Loss from Operations			(33,365)
Other Income Interest income			436
			(218)
<u>Income Taxes</u>			(218)
Net Loss			(33,147)
Other Comprehensive Income Unrealized income on investment in annuity		<u>.                                    </u>	1,170
Comprehensive Loss		\$	(31,977)

# Statement of Changes in Stockholder's Equity Year Ended December 31, 2012

	Shares	_ <u>A</u>	mount	etained arnings	Other Comprehensive Income (Loss)		Total	
Balance – January 1, 2012	200	\$	5,000	\$ 92,365	\$	6,681	\$	104,046
Net Loss				(33,147)			(	(33,147)
Unrealized gain on investment in annuity				 	•	1,170		1,170
Balance – December 31, 2012	200	<u> </u>	5,000	\$ 59,218	\$	7,851	\$	72,069

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# Statement of Cash Flows Year Ended December 31, 2012

Cash flows from Operating Activities Net Loss Adjustments to reconcile net income to net cash by operating activities:	\$ (33,147)
Changes in operating assets and liabilities:	06404
Decrease in commission receivable	26,494
Increase in prepaid taxes	(2,776)
Increase in payroll tax payable	1,506
Decrease in accrued expenses	(70,316)
Decrease in corporate tax payable	(10,276)
Net cash used in Operating Activities Cash flows from Investing Activities	 (88,515)
Repayments from stockholder/officer	670
Kopujinonio nom otocizionen ontori	 
Net cash provided by Financing Activities	 670
Net Decrease in Cash	(87,845)
Cash – Beginning of year	 147,963
Cash – End of year	\$ 60,118

#### **Notes to Financial Statement**

### 1. OPERATIONS AND ORGANIZATION

M. H. Leblang, Inc. (Company) is a non-clearing broker-dealer (that does not carry customer accounts) registered with the Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority ("FIRA"). The Company is exempt from SEC rule 15c3-3.

The Company derives their revenues from commissions earned primarily from the sales of life insurance, mutual funds and annuities.

The Company was incorporated in 1966 in the State of New York.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The financial statements include all the accounts of the Company.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Investment in annuity

Investment in annuity is reported at fair value.

#### **Commission Income**

Commission income and related expenses are recognized on the effective date of the underlying transaction as reported by the paying company.

#### **Financial Instruments**

The Company considers the carrying amounts of financial instruments, including cash, commissions receivable, due from stockholder/officer and accrued expenses to approximate their fair values because of their relatively short maturities which approximate fair value.

#### **Income Taxes**

The Company classifies income tax assessments, if any, for interest in interest expense and for penalties in general and administrative expenses.

#### Notes to Financial Statement

#### **Recent Accounting Pronouncements**

In February 2013, The Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2013-02 "Comprehensive Income (Topic 220) Reporting of Amounts Reclassified out of Accumulated Other Comprehensive Income". The objective of this Update is to improve the reporting of reclassifications out of accumulated other comprehensive income. The amendments in this Update seek to attain that objective by requiring an entity to report the effect of significant reclassifications out of accumulated other comprehensive line items in net income if the amount being reclassified is required under U.S. generally accepted accounting principles (GAAP) to be reclassified in its entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. The amendment is effective prospectively for reporting periods beginning after December 15, 2012. For nonpublic entities, the amendments are effective prospectively for reporting periods beginning after December 15, 2013. Early adoption is permitted. The adoption of this pronouncement is not anticipated to have a material impact on the Company's financial results or disclosures.

#### 3. INVESTMENT IN ANNUITY

As of December 31, 2012, the investment in annuity consisted of an annuity contract, with underlying equity mutual funds, and a cost basis of \$21,885. Management has classified the investment as available-for-sale and unrealized gains have been excluded from net loss and reported in comprehensive income.

#### 4. DUE FROM STOCKHOLDER/OFFICER

Due from stockholder/officer of the Company was due on demand, without interest, and was repaid in 2012.

#### 5. RELATED PARTY TRANSACTIONS

For the year ended December 31, 2012, the Company paid commissions of \$3,000 to relatives of the stockholder/officer.

#### 6. INCOME TAXES

Management has evaluated and concluded that there are no significant uncertain tax positions requiring recognition in the Company's financial statements as December 31, 2012.

### 7. NET CAPITAL REQUIREMENTS

The Company is subject to the SEC Uniform Net Capital Rule ("SEC Rule 15c3-1"), which requires the maintenance of minimum net capital. At December 31, 2011, the Company had net capital of \$52,612 which was \$47,612 in excess of its required net capital of \$5,000. The Company's net capital ratio was 9.52 to 1.

#### Notes to Financial Statement

# 8. CONSIDERATION OF SUBSEQUENT EVENTS

The Company evaluated all events and transactions occurring after December 31, 2012 through February 5, 2013, the date these financial statements were issued, to identify subsequent events which may need to be recognized or non-recognizable events which would need disclosure. No recognizable events were identified.

#### 9. COMMITMENTS AND CONTINGENCIES

The Company has evaluated its position and found no commitments, contingencies or guarantees which may result in a loss or future obligation at December 31, 2012.

### Supplemental Information Computation of Net Capital under Rule 15c3-1 of The Securities and Exchange Commission December 31, 2012

Total stockholder's equity		\$ 72,069
Deductions Non-allowable assets Commissions receivable Investment annuity Due from officer Prepaid taxes	(6,876) (9,737) (68) (2,776)	
-		(19,457)
Net Capital		\$ 52,612
Net Capital Required		\$ 5,000

Supplemental Information Computation for Determination of Reserve Requirements Under Rule 15c3-3 of The Securities and Exchange Commission December 31, 2012

The provisions of Rule 15c3-3 are not applicable to the Company as of December 31, 2012 in accordance with Rule 15c3-3(k) (2) (ii).

### Supplemental Information Reconciliation under Rule 17a-5(d) (4) of The Securities and Exchange Commission December 31, 2012

### **Reconciliation of Computation of Net Capital**

Net capital, per FOCUS Report, Part 11A	\$	52,612
Reconciling items	<b></b>	None
Net Capital, as defined, per page 8	\$	52,612

OATH OR AFFIRMATION \_, swear (or affirm) that, to the best of Lila Leblang my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of , as M.H.Leblang, Inc. \_\_\_\_\_, are true and correct. I further swear (or affirm) that December 31 2012 of neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: Title EDWARDL MANOWITZ Notary Public, State of New York No. 01MA4853312 Qualified in Nassau County Commission Expires Feb. 17, 2014 This report \*\* contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. (c) Siztement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. X (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. [] (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. [] (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. [x] (1) An Oath or Affirmation. [] (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. \*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Schulman Lobel Wolfson Zand Abruzzo Katzen & Blackman LLP certified public accountants and advisors NEW YORK • 1001 Avenue of the Americas, 10th Floor • New York, NY 10018 Tel 212.868.5781 • Fax 212.868.5782 NEW JERSEY • 2 King Arthur Court • North Brunswick, New Jersey 08902 Tel 908.964.8300 • Fax 908.964.9090

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February 5, 2013

Board of Directors M H Leblang, Inc. 300 East 56th Street, #6F New York, NY 10022

In planning and performing our audit of the financial statements of M H Leblang, Inc.(the Company), as of and for the year ended December 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exempted provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by Rule 17a-13.

2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD and other regulatory agencies that rely on rule 17a 5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

New York, New York

Schulman Lobel Wolfson Zand Abrezzo Katzen & Blackman LLP Schulman Lobel Wolfson Zand Abruzzo Katzen & Blacktown LLP



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February 5, 2013

To the Board of Directors M. H. Leblang, Inc. c/o Lila Leblang M. H. Leblang, Inc. 300 East 56<sup>th</sup> Street, #6F New York, New York 10022

Board of Directors,

In connection with our audit of the financial statements and supplemental information of M. H. Leblang, Inc. (Company), as of and for the year ended December 31, 2012, which we have issued our auditors' report thereon, dated February 5, 2013, we have also reviewed their Anti-Money Laundering (AML) Program as required by the Bank Secrecy Act (BSA) and its implementing regulations and FINRA Rule 3310 (AML Compliance Program).

Our review consisted of the following:

- Reading the Company's AML procedures for 2012 and 2013 and comparing such procedures to the FINRA Updated Small Firm Template – Anti-Money Laundering (AML) Program: Compliance and Supervisory Procedures.
- 2. Considered the Company's use of a risk-based approach to developing their AML policies, procedures, controls and monitoring.
- 3. Discussed with Lila Leblang, the Company's AML compliance officer, the Company's AML procedures, FINRA's suggested template and their compliance, as specifically applicable to the Company.
- 4. In connection with our audit, we consider revenues and customers of the Company.
- 5. The use of a risk based review as allowable under FINRA Rules. The Company has extremely limited risk of AML issues.

Our review discovered the following:

- 1. Although the Company's AML procedures for 2012 and 2013 did not contain all the procedures from the FINRA Updated Small Firm Template, it included all the procedures necessary based on the risks of the Company. We also considered FINRA's comments on the 2012 procedures.
- 2. The Company rarely has new customers as there is no active selling. We discovered no new customers in 2012.

- 3. We determined that Lila Leblang has an understanding of the AML requirements, has implemented satisfactory procedures and monitors such procedures and performs all the monitoring.
- 4. We have been informed that there were no AML issues were discovered and no Forms SAR-SF were filed.
- 5. We considered the requirements of the Bank Secrecy Act's controls.

Based on our review, we are satisfied with the Company's AML Procedures and Compliance.

This information contained in this letter is intended solely for the use of the Board of Directors and management of M. H. Leblang, Inc. and its regulatory agencies and is not intended to be and should not be used for any other purposes or by anyone other than these specified parties.

Upon your review of this letter, please feel free to contact us with any questions.

Very truly yours,

Schulmon Lobel Wolfson Zand abruzzo Katzen & Blackman LLP Schulman Lobel Wolfson Zand Abruzzo Katzen & Blackman LLP