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UNITED STATES SECURITIES AND EXCHANGE COMMISSIO Washington, D.C. 20549

PUBLIC DOCUMENT

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

## FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 01/01/12 AND ENDING 12/31/12

MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER:

# M. GRIFFITH INVESTMENT SERVICES, INC.

Official Use Only

FIRM I.D. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

## 555 FRENCH ROAD, BUILDING #2

(No. and Street)

NEW HARTFORD	NEW YORK	13413-0895	
(City)	(State)	(Zip Code)	

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

## DAVID T. GRIFFITH, PRESIDENT

(315) 797-0130

(Area Code - Telephone Number)

### **B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

## **EVANS AND BENNETT, LLP**

•	2112 ERIE BLVD E., STE 100	SYRACUSE	NEW YORK 13224
	(Address)	(City)	(StateCURITIES AND EXCHANGE COMMISSION
CHECK ONE			RECEIVED
X	Certified Public Accountant		FEB 28 2013
	Public Accountant		FED G. LUIJ
	Accountant not resident in United States of	or any of its possessions	16 REGISTRATIONS BRANCH
	FOR C	FFICIAL USE ONLY	

Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

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### OATH OR AFFIRMATION

I. DAVID T. GRIFFITH, swear (or affirm) that to the best of my knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of M. GRIFFITH INVESTMENT SERVICES, INC., as of DECEMBER 31, 2012, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

N/A

JILL M ROTACH Notary Public, State of New York No. 01RO6155885 Appointed in Oneida County Commission Expires November 20, 2014 Notary Public This report \*\* contains (check all applicable boxes): (a) Facing page. (b) Statement of Financial Condition. (c) Statement of Income. (d) Statement of Cash Flows. (e) Statement of Changes in Stockholder's Equity. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital for brokers and dealers Pursuant to Rule 15c3-1. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or control Requirements for brokers and dealers Under Rule 15c3-3. (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition and Net Capital. Image: (m) A copy of the Securities Investor Protection Corporation Supplemental Report. (Bound Separately) (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit. (o) Independent auditors' report on internal accounting control. (p) Schedule of the segregation requirements and funds in segregation - customers regulated futures account Pursuant to Rule 171-5. \*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Signature

President

Title

Evans and Bennett, LLP

CERTIFIED PUBLIC ACCOUNTANTS 2112 Erie Bivd. East, Suite 100 Syracuse, NY 13224 (315) 474-3986 FAX: (315) 474-0716

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Stockholder M. Griffith Investment Services, Inc. New Hartford, New York

### **Report on the Financial Statements**

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We have audited the accompanying statement of financial condition of M. Griffith Investment Services, Inc. (the Company) as of December 31, 2012, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for purposes of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

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In our opinion, the financial statements referred to above presents fairly in all material respect, the financial position of M. Griffith Investment Services, Inc. as of December 31, 2012, in accordance with U.S. generally accepted accounting principles.

Crampand Bennett, KHP Certified Public Accountants

Evans and Bennett, LLP Syracuse, New York February 2, 2013

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### STATEMENT OF FINANCIAL CONDITION

### DECEMBER 31, 2012

### ASSETS

Cash and cash equivalents Receivables from broker, dealers and clearing organizations Investments - at fair value Property and equipment - net Other assets Goodwill	\$ 261,563 346,662 955,033 60,620 60,649 1,050,000
Total assets	\$2,734,527
LIABILITIES AND STOCKHOLDER'S EQUITY	
Liabilities: Accrued expenses and other liabilities Total liabilities	\$ <u>389,268</u> 389,268
Stockholder's equity (Retained earnings, since March 17, 2005)	2,345,259
Total liabilities and stockholder's equity	\$ 2,734,527

A copy of our most recent annual report, Form X-17a-5, is available for examination and copying at the principal office of the firm in New Hartford, New York, as well as the office of the Securities and Exchange Commission in New York, New York.

The accompanying notes are an integral part of these financial statements

## NOTES TO FINANCIAL STATEMENTS

## DECEMBER 31, 2012

### Note 1. Organization and Nature of Business

M. Griffith Investment Services, Inc. (the Company) is a broker-dealer, registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). The Company is a New York corporation and is a wholly owned subsidiary of MGL Associates, Inc. (Parent).

### Note 2. Summary of Significant Accounting Policies

#### Nature of Operations

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The Company is an introducing broker, operating from one location in New Hartford, New York. The broker-dealer is engaged principally in the trading and brokerage of investment company shares (mutual funds), equity securities, bonds, insurance, investment advisory services and other investment products, to customers who are predominately small and middle-market businesses and middle to upper-income individuals.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Cash - Concentration of Credit Risk

The Company maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### Cash and Cash Equivalents - Statement of Cash Flows

For purposes of the statement of cash flows, the Company considers all bank money market accounts and certificates of deposit purchased with original maturities of less than three (3) months to be cash equivalents.

#### Advertising Expense

The Company expenses advertising costs as incurred. The advertising expense was \$43,147 for the current year.

### NOTES TO FINANCIAL STATEMENTS

### DECEMBER 31, 2012

### Note 2. Summary of Significant Accounting Policies (continued)

#### Securities Transactions

Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Customers' securities transactions are reported on a settlement date basis with related commission income and expenses reported on a trade date basis.

#### **Investments**

Marketable securities in the Company's investment account are classified as available for sale and are valued at fair value pricing as those terms are described for financial statement purposes. All securities valuations are from quoted market prices (unadjusted) and are considered Level 1 inputs in the fair value hierarchy as established. For tax purposes, any unrealized gain or loss recognized on the investment account is removed from the calculation of taxable income.

Marketable securities are exposed to various risks such as interest rates, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the Company's account balances and the amounts reported on the balance sheet.

### Property, Equipment and Depreciation

Property and equipment are recorded at cost. Renewals and betterments of property are accounted for as additions to asset accounts. Repairs and maintenance charges are expensed as incurred. Depreciation is computed using accelerated methods for financial reporting and income tax purposes. Estimated useful lives are as follows:

Office equipment	3 - 7 years
Leasehold improvements	10 - 15 years

### <u>Goodwill</u>

The Company has adopted FASB (ASU) 2011-08, Testing Goodwill for Impairment which gives entities the option to qualitatively assess whether they must perform the two-step goodwill impairment test under ASC 350-20, Intangibles – Goodwill and Other. Under the amended guidance, entities have the option to qualitatively assess whether it is more likely than not (defined as a likelihood greater than 50 percent) that the fair value of goodwill is less than its carrying amount. If an entity elects to perform the qualitative assessment and determines that it is not more likely than not that the goodwill's fair value is less than its carrying amount, no further evaluation would be necessary. The Company has performed this qualitative assessment and has determined that the value of the goodwill is fairly stated.

## NOTES TO FINANCIAL STATEMENTS

## DECEMBER 31, 2012

### Note 2. Summary of Significant Accounting Policies (continued)

#### Retained Earnings

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Retained earnings were restated to zero in a "Quasi Reorganization" at the inception of the deemed stock purchase and change of ownership on March 17, 2005. Generally Accepted Accounting Principles requires that this information shall be reported in the financial statements for a period of ten years from the date of restatement.

#### **Commission Income**

Trading, insurance and mutual fund commissions and related clearing expenses are recorded on a trade-date basis as securities transactions occur.

#### Investment Advisory Income

Investment advisory fees are received monthly and are earned on a pro rata basis over the term of the contract.

#### Income Taxes

The Company files consolidated corporate returns with it's Parent. Taxes are calculated as if the companies file on a separate return basis. The Company measures its unrecognized tax benefits in accordance with FASB ASC 740, Income Taxes, which clarifies the accounting and disclosure for uncertainty in tax positions, as defined. The Company has analyzed filing positions in all of the federal and state jurisdictions where it is required to file income tax returns, as well as all open tax years in these jurisdictions. The only periods subject to examination for the Company's federal return are the 2009 through 2011 tax years. The Company believes that its income tax filing positions and deductions would be sustained on audit and does not anticipate any adjustments that would result in a material change to its financial position. Therefore, no reserves for uncertain income tax positions have been recorded.

The Company's policy for recording interest and penalties associated with audits is to record such items as a component of income before taxes. There were no such items during the periods covered in this report.

The Company has elected to be treated as a Subchapter "S" corporation under the Internal Revenue Code and the New York State Corporation Tax Law and files a consolidated return with it's Parent. Under these elections, the income, generally, is taxed directly to the shareholder. New York State has enacted a minimum tax on corporations, which resulted in a corporate level tax of \$3,000 for the year ended December 31, 2012, as is reflected in these financial statements.

#### **Compensated Absences**

The Company has not accrued for compensated absences. The Company recognizes the compensation expense when it is paid to the employees.

# NOTES TO FINANCIAL STATEMENTS

DECEMBER 31, 2012

## Note 2. Summary of Significant Accounting Policies (continued)

### Events Occurring After Reporting Date

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The Company has evaluated the effects of events that have occurred subsequent to January 1, 2013 through February 2, 2013, which is the date the financial statements were available to be issued. During this period, there have been no material events that would require disclosure in the financial statements.

## Note 3. Receivables from Broker, Dealers and Clearing Organizations

Receivables consist principally of commissions and amounts due from the firm's clearing broker, insurance companies and various other mutual funds. Accounts are charged to bad debt expense as they are deemed uncollectible upon a periodic review of the accounts. At December 31, 2012, management deemed that no allowance for uncollectible accounts was considered necessary.

### Note 4. Fair Value Measurement and Investments

### Fair Value Measurement

Generally Accepted Accounting Principles (GAAP), establishes a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach are used to measure fair values.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels: *Level 1 Inputs* are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access; *Level 2 Inputs* are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly; *Level 3 inputs* are unobservable inputs for the asset or liability and rely on management's own assumptions that market participants would use in pricing the asset or liability.

## NOTES TO FINANCIAL STATEMENTS

## DECEMBER 31, 2012

### Note 4. Fair Value Measurement and Investments (continued)

Investments		Level 1 Inputs
Cost and fair value of equity securities:	Cost	Fair Value
Mutual Fund	\$ 160,098	\$ 163,887
Money Market - Mutual Fund	541,617	541,617
Certificate of deposit	249,529	249,529
Total	<u>\$ 951,244</u>	\$ 955,033
Unrealized gains - net		<b>\$</b> 3,789

Investments are recorded at fair value. Cost is determined on the first-in, first-out (FIFO) basis when calculating gains and losses.

The change in net unrealized holding gains (losses) on available for sale securities was \$3,385 for the year ended December 31, 2012.

### Note 5. Property and Equipment - Net

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A schedule of property and equipment at December 31, 2012 is as follows:

Office equipment Leasehold improvements	\$ 316,203 51,710
	367,913
Accumulated depreciation	(307,293)
Property and equipment - net	\$ 60,620

Depreciation expense was \$23,000 for the year ended December 31, 2012.

### Note 6. Retirement Plans

The Company maintains a 401(k) pension and profit sharing plan (the Plan) and contributes to the Plan based on employees' contributions from their annual salary. In addition, the Company may also make discretionary contributions to the Plan, based on profitability. Participation in the Plan is contingent upon certain age and service requirements. There were no discretionary contributions made for 2012. Pension expense was \$70,487 for the year ended December 31, 2012.

# NOTES TO FINANCIAL STATEMENTS

# DECEMBER 31, 2012

### Note 7. Commitments and Contingencies

### **Operating Leases**

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The Company has a month to month lease on its office in New Hartford, New York, with David T. Griffith (President). The lease provides for monthly payments of \$11,719. The contract requires that the tenant is responsible for general repair and maintenance, utilities and real estate taxes above the base year cost. Total rent expense was \$140,625 for the year ended December 31, 2012.

The Company has various operating leases for an automobile and equipment with different terms, lenders and dates of expiration ranging from 2012 through 2015. Total vehicle and equipment lease expense was \$11,872 and \$7,812 for the year ended December 31, 2012, respectively.

The minimum annual rental commitments over the next five years are as follows:

	Equipment	
2013	\$ 6,961	
2014	3,469	
2015	2,771	
2016	-	
2017	-	
Total	<u>\$ 13,201</u>	

### Note 8. Related Party Transactions

### Leases

The Company leases office space from its President, as is mentioned in Note 7. Rent paid under this agreement amounted to \$140,625 for the year ended December 31, 2012.

## Note 9. Off-Balance-Sheet Credit Risk and Concentrations of Credit Risk

In the normal course of business, the Company's customer and correspondent clearance activities involve the execution and settlement of various securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other party is unable to fulfill contractual obligations. In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices to fulfill the customer's obligations. The Company is, therefore, exposed to risk of loss on these transactions. Settlement of these transactions is not expected to have a significant effect upon the Company's financial position.

The Company does not engage in proprietary trading of volatile securities such as short options and futures.

#### NOTES TO FINANCIAL STATEMENTS

#### DECEMBER 31, 2012

#### Note 10. Net Capital Requirements

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As a registered broker-dealer, M. Griffith Investment Services, Inc. is subject to the requirements of the SEC Uniform Net Capital Rule (SEC Rule 15c3-1). The basic concept of the rule is liquidity, its object being to require a broker-dealer to have, at all times, sufficient liquid assets to cover its current indebtedness. Specifically, the rule prohibits a broker-dealer from permitting its "aggregate indebtedness" from exceeding fifteen times its "net capital" as those terms are defined and the rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2012, M. Griffith Investment Services, Inc.'s aggregate indebtedness and net capital were \$389,268 and \$1,078,297, respectively, a ratio of .36 to 1, and net capital exceeded the minimum capital requirement of \$250,000 by \$828,297.

A copy of our most recent annual report Form X-17a-5 is available for examination and copying at the principal office of the firm in New Hartford, New York, as well as the offices of the Securities and Exchange Commission in New York, New York.

SEC Mail Processing Section

M. GRIFFITH INVESTMENT SERVICES, INC. Washington DC NEW HARTFORD, NEW ORK

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INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

DECEMBER 31, 2012

Evans and Bennett, LLP CERTIFIED PUBLIC ACCOUNTANTS 2112 Erie Blvd. East, Suite 100 Syracuse, NY 13224 (315) 474-3986 FAX: (315) 474-0716

Independent Accountants' Report on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

To the Board of Directors of M. Griffith Investment Services, Inc. 555 French Road, Building #2 New Hartford, New York

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In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments [General Assessment Reconciliation (Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended December 31, 2012, which were agreed to by M. Griffith Investment Services, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC, solely to assist you and the other specified parties in evaluating M. Griffith Investment Services, Inc.'s compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). M. Griffith Investment Services, Inc.'s management is responsible for the M. Griffith Investment Services, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash disbursement records entries in the general ledger, noting no differences.
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended December 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended December 31, 2012, noting no differences.
- Compared any adjustments reported in From SIPC-7 with supporting schedules and working papers contained in the SIPC calculation and payment analysis, noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers contained in the SIPC calculation and payment analysis supporting the adjustments, noting no differences.

5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no overpayment.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

Crans and Bernutt, HA

Syracuse, New York February 6, 2013

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# SCHEDULE OF SECURITIES INVESTOR PROTECTION CORPORATION GENERAL ASSESSMENTS RECONCILIATION (FORM SIPC-7)

# FOR THE FISCAL YEAR ENDED DECEMBER 31, 2012

General assessment		\$	9,748
Less payment made July 30, 2012 with SIPC-6 Less prior overpayment applied from SIPC-7	\$ 4,625 		(4,625)
Amount due with Form SIPC-7			5,123
Less payment made January 31, 2013 with SIPC-7			(5,123)
Balance due		<u>\$</u>	-

SIPC Collection Agent: Securities Investor Protection Corporation