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**ANNUAL AUDITED REPORT**  
**FORM X-17A-5**  
**PART III**

SEC  
Mail Processing  
Section

NOV 27 2013

SEC FILE NUMBER
8- 41498

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING October 1, 2012 AND ENDING September 30, 2013  
(MM/DD/YY) (MM/DD/YY)

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

Minnesota Valley Investments, [REDACTED]

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

600 East Bridge Street  
(No. and Street)  
Redwood Falls MN 56283  
(City) (State) (Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Jim Nelson  
(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Mayer Hoffman McCann P.C.  
(Name - if individual, state last, first, middle name)  
222 South 9<sup>th</sup> Street, Suite 1000 Minneapolis MN 55402  
(Address) (City) (State) (Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions

FOR OFFICIAL USE ONLY

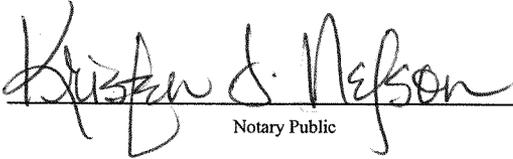
\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

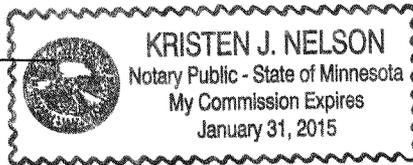
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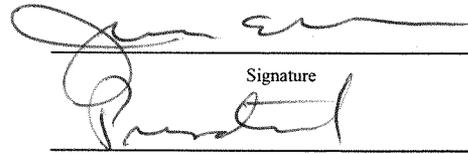
## OATH OR AFFIRMATION

I, Jim Nelson, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Minnesota Valley Investments, Inc. as of September 30, 2013, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

  
Notary Public



  
Signature

\_\_\_\_\_  
Title

This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Changes in Financial Condition
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c-3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**MINNESOTA VALLEY INVESTMENTS, INC.**

**FINANCIAL STATEMENTS**

Year Ended September 30, 2013



Mayer Hoffman McCann P.C.

An Independent CPA Firm

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Minneapolis, Minnesota 55402  
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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Minnesota Valley Investments, Inc.

### ***Report on the Financial Statements***

We have audited the accompanying financial statements of Minnesota Valley Investments, Inc. which comprise the statement of financial condition as of September 30, 2013 for the year then ended, and the related notes to the financial statements that you are filing pursuant to Rule 17a-5(g) under the Securities Exchange Act.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Minnesota Valley Investments, Inc. as of September 30, 2013 for the year then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in cursive script that reads "Mayer Hoffman McCann P.C.".

Minneapolis, Minnesota  
November 25, 2013

MINNESOTA VALLEY INVESTMENTS, INC.

STATEMENT OF FINANCIAL CONDITION

September 30, 2013

	<u>2013</u>
<b><u>ASSETS</u></b>	
ASSETS	
Cash	\$ 38,792
Commission receivable	14,488
Income tax deposit	587
Investment securities	19,266
Furniture and equipment, at cost, less accumulated depreciation; \$61,077	<u>2,309</u>
 TOTAL ASSETS	 <u><u>\$ 75,442</u></u>
<b><u>LIABILITIES</u></b>	
LIABILITIES	
Accounts payable and accrued expenses	\$ 14,916
Payable to clearing broker	<u>1,151</u>
TOTAL LIABILITIES	16,067
<b><u>STOCKHOLDERS' EQUITY</u></b>	
CAPITAL CONTRIBUTED	
Common stock, par value \$.01, authorized 400,000 shares, issued and outstanding 100,000 shares	1,000
Additional paid-in capital	<u>94,972</u>
TOTAL CAPITAL CONTRIBUTED	95,972
RETAINED EARNINGS (DEFICIT)	<u>(36,597)</u>
TOTAL STOCKHOLDERS' EQUITY	<u>59,375</u>
 TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	 <u><u>\$ 75,442</u></u>

See Notes to Financial Statements

# MINNESOTA VALLEY INVESTMENTS, INC.

## NOTES TO FINANCIAL STATEMENTS

### ( 1 ) Nature of business and significant accounting policies

**Nature of business** - Minnesota Valley Investments, Inc. (the Company) acts as an introducing broker and dealer in securities primarily consisting of stocks, bonds and mutual funds. It clears all transactions with and for customers on a fully disclosed basis with a clearing broker or dealer, who carries all the customer accounts and maintains the records pertaining thereto. The Company's customers consist primarily of individuals located in the upper Midwest area. The Company's principal source of business is the execution of security trades as directed by RBC Dain managed accounts.

#### **A summary of the Company's significant accounting policies follows:**

**Cash and cash equivalents** - The Company considers cash in demand deposit accounts and temporary investments purchased with an original maturity of three months or less to be cash equivalents. The Company maintains its cash and cash equivalents with high credit quality financial institutions. From time to time, the Company's balances in its bank accounts exceed Federal Deposit Insurance Corporation limits. The Company periodically evaluates the risk of exceeding insurance levels and may transfer funds as it deems appropriate. The Company has not experienced any losses with regards to balances in excess of insured limits or as a result of other concentrations of credit risk.

**Use of estimates** - The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Receivables and credit policies** - Receivables from clearing organizations for commissions earned by the Company are paid within 30 days of the close of business.

The carrying amounts of commissions are reduced by a valuation allowance that reflects management's best estimate of the amounts that will not be collected. Management individually reviews all commissions balances monthly and based on an assessment of current creditworthiness, estimates the portion, if any, of the balance that will not be collected. Management believes that all the receivables are collectible at September 30, 2013.

**Investment Policy** - Investments consist of equity securities and are recorded at their aggregate fair value.

# MINNESOTA VALLEY INVESTMENTS, INC.

## NOTES TO FINANCIAL STATEMENTS

### (1) Nature of business and significant accounting policies (continued)

A summary of the Company's significant accounting policies follows:  
(continued)

**Fair value measurement definition and hierarchy** - ASC Topic 820 establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring assets and liabilities at fair value. Market price observability is affected by a number of factors, including the type of investment, the characteristics specific to the investment and the state of the marketplace including the existence and transparency of transactions between market participants. Assets and liabilities with readily available active quoted prices or for which fair value can be measured from actively quoted prices in an orderly market generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value. SFAS No. 157 establishes a three-level valuation hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing the asset or liability developed based on market data obtained from sources independent of the Company. Unobservable inputs are inputs that reflect the Company's assumptions about the assumptions market participants would use in pricing the asset or liability developed based on the best information available in the circumstances. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., the "exit price") in an orderly transaction between market participants at the measurement date.

The hierarchy is broken down into three levels based on the observability of inputs as follows:

- Level 1 - Valuations based on quoted prices in active markets for identical assets or liabilities that the Company has the ability to access. Valuation adjustments and block discounts are not applied to Level 1 instruments. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these products does not entail a significant degree of judgment.
- Level 2 - Valuations based on one or more quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.
- Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

# MINNESOTA VALLEY INVESTMENTS, INC.

## NOTES TO FINANCIAL STATEMENTS

### ( 1 ) Nature of business and significant accounting policies (continued)

#### **Fair value measurement definition and hierarchy (continued)**

The availability of observable inputs can vary by types of assets and liabilities and is affected by a wide variety of factors, including, for example, whether the investment is established in the marketplace, the liquidity of markets and other characteristics particular to the transaction. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by management in determining fair value is greatest for assets and liabilities categorized in Level 3.

**Furniture and equipment** - Furniture and equipment are recorded at cost. Expenditures for additions and improvements are capitalized, while repairs and maintenance costs are charged to expense.

The cost of furniture and fixtures is depreciated on a straight-line basis over the estimated useful lives of three to seven years. Total depreciation expense was \$2,400 for the year ended 2013.

**Income recognition** - Security transactions and their related commission revenue are recognized for accounting purposes on the trade date.

Investment income reflected on the statement of operations includes realized and unrealized gains and losses.

**Income taxes** - Effective November 1, 2004 the Company elected, with the consent of its stockholders, to be taxed under sections of the federal and state income tax laws which provide that, in lieu of corporation income taxes, the stockholders separately account for the Company's items of income, deductions, losses, and credits, therefore, these statements do not include any provision for corporate income taxes.

On January 1, 2009, the Company adopted new accounting guidance on accounting for uncertainty in income taxes. The Company recognizes a liability for uncertain tax matters using a "more likely than not" threshold. Uncertain tax positions are identified and evaluated based on the likelihood that the position will be sustained after scrutiny by the applicable taxing authority.

When tax positions do not meet the "more likely than not" threshold a cumulative probability assessment is performed in the aggregate to determine the estimated tax liability for all uncertain tax positions. Interest and penalties assessed, if any, are accrued as income tax expense.

MINNESOTA VALLEY INVESTMENTS, INC.

NOTES TO FINANCIAL STATEMENTS

( 1 ) Nature of business and significant accounting policies (continued)

A summary of the Company's significant accounting policies follows:  
(continued)

**Income taxes (continued)** - The Company has identified its tax status as a corporation electing to be taxed as a pass through entity as a tax position; the Company has determined that such tax position does not result in an uncertainty requiring recognition.

The Company files tax returns in the United States (U.S.) federal jurisdiction and in various state jurisdictions. Uncertain tax positions include those related to tax years that remain subject to examination. U.S. tax returns for the years ended September 30, 2010 through 2013 remain subject to examination. Tax returns for state jurisdictions for years ended September 30, 2010 through 2013 remain subject to examination.

**Impairment of tangibles and other long-lived assets** - Management reviews the carrying value of intangible and other long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of assets to undiscounted future net cash flows expected to be generated by the assets. An impairment loss would be measured by the amount by which the carrying value of the asset group exceeds the fair value of the asset group based on discounted estimated future cash flows. Management does not believe impairment indicators are present at September 30, 2013.

**Subsequent events policy** - Subsequent events have been evaluated through November 25, 2013 which is the date the financial statements were available to be issued.

( 2 ) Investment securities

Cost, fair value and aggregate unrealized gains and losses for investment securities measured on a recurring basis at September 30, 2013 are as follows:

2013	<u>Fair Market</u>	<u>Cost</u>	<u>Unrealized Gains</u>
Common stock	\$ 19,266	\$ 6,600	\$ 12,666
Total investment securities	<u>\$ 19,266</u>	<u>\$ 6,600</u>	<u>\$ 12,666</u>

The fair values of all the investments (Level 1) are measured using quoted prices in active markets for identical assets.

# MINNESOTA VALLEY INVESTMENTS, INC.

## NOTES TO FINANCIAL STATEMENTS

### ( 3 ) Customer transactions

The Company does not hold customer funds or securities and does not execute open market transactions for its customers. Accordingly, the Company is exempt from the requirement to maintain a "Special Reserve Account for the Exclusive Benefit of Customers" under provisions of SEC Rule 15c3-3 based on Paragraph k(2)(ii) of the rule.

### ( 4 ) Net capital requirements

The Company is subject to the Securities and Exchange Commission's uniform net capital rule (Rule 15c3-1), which requires the maintenance of a minimum amount of net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15-to-1. The rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10-to-1.

At September 30, 2013, the Company had net capital and net capital requirements of \$49,652 and \$5,000, respectively. The Company's ratio of aggregate indebtedness to net capital was .3004 to 1 at September 30, 2013.

### ( 5 ) Related party transaction

The Company receives fees for advisory services and certain shared expenses from an Investment advisory firm owned and operated by the president of the Company. The Company received \$92,957 for these services during 2013. There were no amounts outstanding at September 30, 2013.

### ( 6 ) Financial instruments

**Off-balance-sheet credit risk** - In the normal course of business, the Company's activities involve the execution and settlement of various securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations.

The Company's customer securities activities are transacted on a cash basis.

As a securities broker and dealer, the Company is engaged in various brokerage activities servicing primarily individual investors. The Company's exposure to credit risk associated with the nonperformance of these customers in fulfilling their contractual obligations pursuant to securities transactions can be directly impacted by volatile trading markets which may impair the customer's ability to satisfy their obligations to the Company.

MINNESOTA VALLEY INVESTMENTS, INC.

NOTES TO FINANCIAL STATEMENTS

(7) Operating Leases

The Company leases office space under an operating lease. The lease required monthly lease payments of \$763 during the year ended September 30, 2013. The lease is on a month to month basis and can be canceled by either party with 30 day notice therefore there are no future minimum lease payments.

Total rental expenses for the year ended September 30, 2013 were \$9,156.