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DIVISION OF TRADING & MARKETS

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

**SEC FILE NUMBER**  
8-28900

**FACING PAGE**

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2012 AND ENDING 12/31/2012  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

**Westminster Research Associates LLC**

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

**1633 Broadway, 48<sup>th</sup> Floor**

FIRM ID. NO.

**New York**

(No. and Street)  
**NY**

**10019**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**CHRISTOPHER M. SPRINGER**

**(212) 468-7560**

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**Ernst & Young LLP**

**5 Times Square**

(Name - of individual, state last, first, middle name)

**New York**

**NY**

**10036**

(Address)

(City)

(State)

(Zip Code)

**CHECK ONE:**

Certified Public Accountant

Public Accountant

Accountant not resident in United States or any of its possessions.

**FOR OFFICIAL USE ONLY**

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

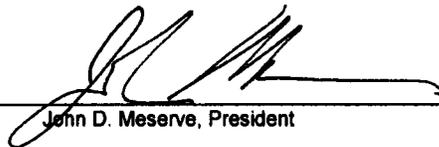
SEC 1410 (06-02)

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**OATH OR AFFIRMATION**

We, John D. Meserve and Christopher M. Springer, affirm that, to the best of our knowledge and belief the accompanying statement of financial condition pertaining to the firm of Westminster Research Associates LLC, as of December 31st, 2012, are true and correct. We further affirm that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer.

  
 \_\_\_\_\_  
 John D. Meserve, President

  
 \_\_\_\_\_  
 Christopher M. Springer, Chief Financial Officer

  
 \_\_\_\_\_  
 Notary Public



- This report\*\* contains (check all applicable boxes)
- (a) Facing Page.
  - (b) Statement of Financial Condition.
  - (c) Statement of Income (Loss).
  - (d) Statement of Changes in Financial Condition.
  - (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
  - (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
  - (g) Computation of Net Capital Pursuant to Rule 15c3-1.
  - (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
  - (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
  - (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
  - (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
  - (l) An Oath or Affirmation.
  - (m) A copy of the SIPC Supplemental Report.
  - (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
  - (o) Supplementary Report of Independent Registered Public Accounting Firm required by SEC Rule 17a-5(g)(1).

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Westminster Research Associates LLC

Statement of Financial Condition

December 31, 2012

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Facing Page and Oath or Affirmation

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## Report of Independent Registered Public Accounting Firm

The Member and Board of Managers of  
Westminster Research Associates LLC

We have audited the accompanying statement of financial condition of Westminster Research Associates LLC (the “Company”) as of December 31, 2012, and the related notes to the statement of financial condition.

### **Management’s Responsibility for the Financial Statement**

Management is responsible for the preparation and fair presentation of the statement of financial condition in conformity with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of a statement of financial condition that is free from material misstatement, whether due to fraud or error.

### **Auditor’s Responsibility**

Our responsibility is to express an opinion on the statement of financial condition based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor’s judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company’s preparation and fair presentation of the statement of financial condition in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company’s internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the statement of financial condition.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



**Opinion**

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Westminster Research Associates LLC at December 31, 2012, in conformity with U.S. generally accepted accounting principles.

*Ernst & Young LLP*

February 25, 2013

Westminster Research Associates LLC

Statement of Financial Condition

December 31, 2012

**Assets**

Cash and cash equivalents	\$ 40,611,971
Cash and cash equivalents segregated in compliance with federal regulations and other restricted deposits	23,718,885
Receivables from brokers	14,844,717
Prepaid research, net of allowance of \$248,750	17,394,440
Fixed assets, at cost, net of accumulated depreciation and amortization of \$840,345	254,926
Goodwill	52,928,162
Other assets	73,650
Total assets	<u>\$ 149,826,751</u>

**Liabilities and member's equity**

Liabilities:

Due to banks	\$ 1,904,037
Commission management payable	58,231,705
Accrued compensation and other liabilities	4,764,310
Total liabilities	<u>64,900,052</u>
Member's equity	<u>84,926,699</u>
Total liabilities and member's equity	<u>\$ 149,826,751</u>

*The accompanying notes are an integral part of this statement of financial condition.*

# Westminster Research Associates LLC

## Notes to Statement of Financial Condition

December 31, 2012

### **1. Organization and Description of Business**

Westminster Research Associates LLC (the “Company”) is a registered broker-dealer under the Securities Exchange Act of 1934. The Company’s principal operations include providing soft dollar research to U.S. investment advisors and commission recapture services to pension plan sponsor clients. Revenues are primarily derived from soft dollar commission transactions. The Company is a member of the Financial Industry Regulatory Authority, Inc. (“FINRA”). FINRA serves as the Company’s self-regulatory organization.

The Company is a wholly owned subsidiary of ConvergeEx Group, LLC (“Group”). ConvergeEx Holdings LLC (“Holdings”) and its wholly owned subsidiary Eze Castle Software, Inc. (“Eze Castle”) own all of the membership interests in Group (together, Holdings, Group, and Eze Castle to be referred to as “ConvergeEx”). The Bank of New York Mellon Corporation (“BNY Mellon”) (through its wholly owned subsidiary, Agency Brokerage Holding, LLC) and private investment funds managed by GTCR Golder Rauner, LLC, a private equity firm, each hold a 33.2 percent ownership stake in Holdings. The remaining ownership stakes are held by ConvergeEx’s management as well as current and former directors and employees.

### **2. Significant Accounting Policies**

The statement of financial condition has been prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) and codified in the Accounting Standards Codification (“ASC”), as set forth by the Financial Accounting Standards Board (“FASB”). Significant accounting policies are as follows:

#### **Use of Estimates**

The preparation of the statement of financial condition, in conformity with U.S. GAAP, requires management to make estimates and assumptions that affect the reported amounts in the statement of financial condition and the accompanying notes. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

All unrestricted highly liquid investments with initial or remaining maturities of less than 90 days when purchased are considered cash and cash equivalents. As of December 31, 2012 these investments include demand deposits of \$8,504,107 and money market accounts of \$32,107,864.

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### **2. Significant Accounting Policies (continued)**

##### **Cash and Cash Equivalents Segregated In Compliance with Federal Regulations and Other Restricted Deposits**

Cash and cash equivalents segregated in compliance with federal regulations consists of cash and cash equivalents deposited in a special bank account for the benefit of customers under the U.S. Securities and Exchange Commission (“SEC”) Rule 15c3-3 and cash pledged as security for an outstanding letter of credit. As of December 31, 2012 the cash pledged as security for an outstanding letter of credit was \$702,181.

##### **Commission Management Arrangements**

Receivables from brokers consist of commissions receivable related to the Commission Management arrangements. Accrued soft dollar research and commission recapture payable is classified as commission management payable on the statement of financial condition.

A prepaid research asset is established for research and research related services disbursed in advance of anticipated customer commission volumes. Such receivables may not be evidenced by contractual obligations. Prepaid research is included in prepaid soft dollar research, net of allowance on the statement of financial condition. One customer accounts for approximately 64% of the prepaid research, net of allowance on the statement of financial condition.

The allowance for doubtful accounts is based on the Company’s assessment of the collectability of receivables from brokers, prepaid research, and other receivables. For prepaid research, the Company considers the customer’s financial condition and business operations as well as its historical, current, and anticipated trading activity when determining the allowance for doubtful accounts.

##### **Fair Value of Financial Instruments**

The carrying amounts reported on the statement of financial condition for cash and cash equivalents approximate fair value based on the on-demand nature of cash and the short-term maturity and the daily pricing mechanisms for cash equivalents. Other assets and liabilities with short and intermediate-term maturities and defined settlement amounts, including receivables, payables, and accrued liabilities, are reported at their contractual amounts, which approximate fair value.

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### **2. Significant Accounting Policies (continued)**

##### **Fixed Assets**

Fixed assets are reported at cost, net of accumulated depreciation and amortization. Furniture and equipment and computer hardware are depreciated on a straight-line basis over estimated useful lives between three and ten years. Purchased software costs are amortized on a straight-line basis over five years. Leasehold improvements are amortized on a straight-line basis over the life of the lease or the improvement, whichever is shorter.

The Company capitalizes certain costs incurred in connection with developing or modifying software for internal use. Qualifying internally developed software costs are capitalized and amortized over the estimated useful life of the software ranging from five to seven years. The Company evaluates internally developed software for impairment on at least an annual basis and whenever changes in circumstances indicate impairment could exist.

##### **Goodwill**

Goodwill is not amortized, but is reviewed for impairment on at least an annual basis or whenever circumstances indicate impairment could exist. An impairment loss is recognized if the estimated fair value of the reporting unit is less than its book value. The Company completed its annual evaluation of goodwill as of May 1, 2012 and determined no impairment charge was required. Subsequent to May 1, 2012, no events have occurred or circumstances have changed that would indicate that the fair value of goodwill had fallen below its carrying value.

##### **Other Assets**

Other assets consist primarily of receivables from related parties (Note 5) and prepaid expenses.

##### **Accrued Compensation and Other Liabilities**

Accrued compensation and other liabilities primarily consist of accrued bonuses, employee incentives, other employee benefit expenses, accrued expenses, and payables to related parties for management and technical services or expenses affiliates have paid on behalf of the Company (Note 5).

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### **2. Significant Accounting Policies (continued)**

##### **Income Taxes**

The Company is a single member limited liability company for tax purposes and, as such, is disregarded for federal, state and local income tax purposes. The Company has recorded its apportioned share of state and local income taxes, including the New York City unincorporated business tax, pursuant to a tax sharing agreement (“TSA”) between Group and the Company. Group, as the taxpayer of record, is responsible for payment of state and local income taxes to the taxing authorities. The tax provision for the Company has been computed in accordance with the TSA. There is no provision for federal income tax because the Company’s single member, Group, is a partnership for U.S. tax purposes. A partnership is generally not subject to federal, state or local income taxes with the exception of certain unincorporated business taxes and minimum state taxes. For federal and state income tax purposes, the ultimate members of Group are responsible for reporting their allocable share of the Company’s income, gain, losses, deductions and credits on their tax returns.

##### **Recent Accounting Developments**

In September 2011, the FASB issued ASU No. 2011-08, Testing Goodwill for Impairment, which is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, although early adoption is permitted. The amendments in the update permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. The Company adopted the provisions in this update for the evaluation of goodwill for impairment as of January 1, 2012 and it did not have a material impact on the Company’s statement of financial condition.

#### **3. Financial Instruments**

All financial instruments are measured and reported on a fair value basis. The ASC defines fair value and establishes a framework for measuring fair value, as well as a fair value hierarchy based on inputs used to measure fair value.

This hierarchy requires the Company to use observable market data, when available, and to minimize the use of unobservable inputs when determining fair value.

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### 3. Financial Instruments (continued)

##### Fair Value Hierarchy

Financial assets and liabilities are classified based on inputs used to establish fair value as follows:

- Level 1: Valuation inputs are unadjusted quoted market prices for identical assets or liabilities in active markets;
- Level 2: Valuation inputs are quoted prices for identical assets or liabilities in markets that are not active, quoted market prices for similar assets and liabilities in active markets and other valuation techniques utilizing observable inputs directly or indirectly related to the asset or liability being measured;
- Level 3: Valuation techniques utilize inputs that are unobservable and significant to the fair value measurement.

At December 31, 2012, the Company did not own any assets or liabilities other than cash and cash equivalents or other assets and liabilities with short and intermediate term maturities and defined settlement amounts. Per the Company's accounting policies (Note 2), the carrying amounts of cash and other assets and liabilities with defined settlement amounts are reported at their contractual amounts, which approximate fair value.

#### 4. Fixed Assets

At December 31, 2012, fixed assets were comprised of:

	<b>Cost or Acquisition Value</b>	<b>Accumulated Depreciation and Amortization</b>	<b>Net Book Value</b>
Internally developed software	\$ 944,488	\$ (753,342)	\$ 191,146
Computer hardware	74,942	(35,959)	38,983
Leasehold improvements	33,537	(30,062)	3,475
Software	34,556	(19,178)	15,378
Furniture and equipment	7,748	(1,804)	5,944
Total	<u>\$ 1,095,271</u>	<u>\$ (840,345)</u>	<u>\$ 254,926</u>

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### 4. Fixed Assets (continued)

The Company removed fully depreciated fixed assets totaling \$7,512 from purchased software and computer hardware during the year. The Company did not capitalize any internally developed software during the year ended December 31, 2012.

#### 5. Related-Party Transactions

In the normal course of business, the Company enters into related party transactions with affiliates, including ConvergEx, and certain other affiliated entities.

ConvergEx Execution Solutions LLC (“CES”, a wholly owned subsidiary of Group), G-Trade Services LLC (“G-Trade”, a wholly owned subsidiary of Group), and Pershing LLC (“Pershing”, an indirect subsidiary of BNY Mellon) provide trade execution and clearing services for the Company pursuant to the terms contained in fully disclosed clearing agreements. The Company collects referral fees for each trade executed as part of the introducing broker agreement.

Receivables from brokers include \$1,428,703 related to these transactions.

The Company provides commission management tools and payment processing services for Pershing and ConvergEx Prime Services LLC (“CPS”, a wholly owned subsidiary of Group). The other assets balance on the statement of financial condition includes a receivable from these entities of \$32,250 related to these services.

The Company receives certain management, administrative and technical services from Group and other ConvergEx entities. Included in accrued compensation and other liabilities on the statement of financial condition are reimbursable expenses paid by affiliates on behalf of the Company in the amount of \$113,168.

The Company leases office space in New York City where CES is the tenant of record. The Company and several related party entities under common control, are party to an agreement with CES, that permits CES to allocate a portion of its lease commitment to each entity, based on the portion that each entity is permitted to use and occupy as determined by CES.

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### **6. Regulatory Requirements**

The Company is subject to the SEC's Uniform Net Capital Rule ("Rule 15c3-1"). The Company computes net capital under the alternative method, which requires the maintenance of net capital, as defined, equal to the greater of \$250,000 or 2% of aggregate debits arising from customer transactions, as defined. At December 31, 2012, the Company had net capital of \$8,891,717 and its net capital requirement was \$250,000. In accordance with the requirements of SEC Rule 15c3-3, the Company has segregated \$23,016,704 in a special bank account for the benefit of customers, which was in excess of its required deposit of \$14,513,554. To the extent required to maintain the Company's compliance with regulatory requirements, dividends, distributions, advances and other withdrawals of capital could be limited.

Advances to affiliates, repayment of borrowings, distributions, dividend payments and other equity withdrawals are subject to certain notification and other requirements of Rule 15c3-1 and other regulatory bodies.

#### **7. Commitments and Contingencies**

The Company is involved in legal proceedings concerning matters arising in connection with the conduct of the Company's businesses. The Company believes, based on currently available information and advice of counsel, that the results of such proceedings, in the aggregate, will not have a material adverse effect on the Company's statement of financial condition. The Company intends to defend itself vigorously against all claims asserted in these matters.

#### **8. Deferred Compensation**

ConvergEx provides a portion of each executive's and other highly compensated individual's annual bonus as a long-term cash award. Employees vest over 40 months of service, including the year for which the award was granted, and are payable at the end of that period. Compensation expense is accrued ratably over that period. As part of the programs, employees can elect to index their deferral to various investment options. Payments to the employees are made on the payment date in the amount of the initial award adjusted by the percentage change in value of any elected investment options. In order to hedge the risk associated with changes in the amounts due to employees upon vesting, Group has purchased investments similar to the elected options. The plan had no material effect on the Company's financial position in 2012. Based on performance of the employees' elections to date, the Company plans to make payments related to these deferred bonus programs of \$687,689 in 2013, \$731,369 in 2014, and \$794,751 in 2015, respectively.

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### **9. Retirement Savings Plan**

All employees of the Company that meet eligibility requirements have the option of participating in the retirement savings plan of the Company. This plan has two components, a defined contribution profit sharing plan and a 401(k) match program. The Company is required to make annual contributions to the plan on behalf of its employees. The Company's retirement savings plan liability recorded in accrued compensation and other liabilities on the statement of financial condition was \$51,044.

#### **10. Off-Balance Sheet Credit Risk**

##### **Guarantees**

At December 31, 2012, Group and Eze Castle had \$706,022,729 of debt outstanding. Group's ownership interest in the Company was pledged as security against the debt.

In the normal course of business, certain activities of the Company involve the execution and clearance of customer securities transactions through clearing brokers. These activities may expose the Company to off-balance-sheet risk in the event a customer or counterparty is unable to fulfill its contractual obligation since, pursuant to the clearing agreement, the Company has agreed to indemnify the clearing brokers without limit for losses that the clearing brokers may sustain from clients introduced by the Company. However, the transactions are collateralized by the underlying security, thereby reducing the associated risk to changes in the market value of the security through the settlement date. As a result of the settlement of these transactions, there were no amounts to be indemnified to clearing brokers for these customer accounts at December 31, 2012.

#### **11. Concentration of Credit Risk**

The Company may maintain cash and cash equivalents at financial institutions in excess of federally insured limits. The Company has not experienced any losses in such accounts and does not believe it is exposed to significant credit risks.

## Westminster Research Associates LLC

### Notes to Statement of Financial Condition (continued)

#### **12. Subsequent Events**

The Company makes monthly distributions to Group based on estimated monthly profits. The distribution paid in January 2013 was \$500,000. There are no other capital withdrawals anticipated within the next six months other than normal monthly distributions to Group based on estimated monthly profits. The Company has evaluated all subsequent events through the date of issuance of the statement of financial condition and has determined that no other subsequent events have occurred that would require disclosure in the statement of financial condition or accompanying notes.

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