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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

BB 3/19 \*

OMB APPROVAL	
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8-67705

**Information Requested of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2012 AND ENDING 12/31/2012  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER: **Moelis & Company LLC**

OFFICIAL USE ONLY

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

FIRM I.D. NO.

**399 Park Avenue, 5<sup>th</sup> Floor**

(No. and street)

**New York**

**New York**

**10022**

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

**Joseph W. Simon**

**212-883-3837**

(Area Code - Telephone Number)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

**Deloitte & Touche LLP**

(Name - if individual, state last, first, middle name)

**Two World Financial Center**

**New York**

**NY**

**10281**

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

\* Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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3/19

**AFFIRMATION**

I, Joseph Simon, affirm that, to the best of my knowledge and belief, the accompanying financial statements and supplemental schedules pertaining to Moelis & Company LLC as of and for the year ended December 31, 2012, are true and correct. I further affirm that neither the Company nor any officer or director has any proprietary interest in any account classified solely as that of a customer.



Joseph Simon  
Chief Financial Officer

Subscribed and sworn to before me  
this 28th day of February 2013:



Notary Public

WONG EVAN  
NOTARY PUBLIC, State of New York  
No. 01W06130523  
Qualified in Kings County  
Commission Expires 7-18 2013

**MOELIS & COMPANY LLC  
(SEC I.D. No. 8-67705)**

**SEC  
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Section  
MAR 04 2013  
Washington DC  
401**

**STATEMENT OF FINANCIAL CONDITION  
AS OF DECEMBER 31, 2012  
AND  
INDEPENDENT AUDITORS' REPORT  
AND  
SUPPLEMENTAL REPORT ON INTERNAL CONTROL**

**\*\*\*\*\***



Deloitte & Touche LLP  
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USA

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## INDEPENDENT AUDITORS' REPORT

To the Member of Moelis & Company LLC  
New York, NY

We have audited the accompanying statement of financial condition of Moelis & Company LLC (the "Company") as of December 31, 2012, and the related notes (the "financial statement"), that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934.

### Management's Responsibility for the Financial Statement

Management is responsible for the preparation and fair presentation of this financial statement in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statement that is free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on this financial statement based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of Moelis & Company LLC as of December 31, 2012, in accordance with accounting principles generally accepted in the United States of America.

*Deloitte & Touche LLP*

February 28, 2013

**Moelis & Company LLC**  
**Statement of Financial Condition**  
**As of December 31, 2012**

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**Assets**

Cash and cash equivalents	\$ 143,068,723
Accounts receivable (net of allowance for doubtful accounts of \$843,446)	14,384,304
Accrued revenue	5,257,489
Investment at fair value (cost basis \$47,994,615)	47,996,820
Due from affiliates	2,116,244
Other assets	53,794
Total assets	<u>\$ 212,877,374</u>

**Liabilities and member's capital**

Due to affiliates	\$ 141,187,160
Deferred revenue	2,436,465
Accounts payable and accrued expenses	<u>1,650,758</u>
Total liabilities	<u>145,274,383</u>
Member's capital	<u>67,602,991</u>
Total liabilities and member's capital	<u>\$ 212,877,374</u>

See Notes to Statement of Financial Condition

**Moelis & Company LLC**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2012**

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**1. ORGANIZATION AND NATURE OF BUSINESS**

Moelis & Company LLC (the "Company") is a Delaware limited liability company providing financial advisory and capital raising services to a broad client base including corporations, institutions and governments. The Company is a broker-dealer registered with the U.S. Securities and Exchange Commission ("SEC"), is a member of the Financial Industry Regulatory Authority ("FINRA"), and is a wholly-owned subsidiary of Moelis & Company Holdings LP ("Holdings"), a Delaware limited partnership.

In January 2012, the Company transferred its Dubai branch operations to a newly formed branch of Moelis & Company UK LLP ("UK LLP"). Net assets associated with Dubai's operations of \$1,004,733 were distributed to Holdings at their carrying amounts as of January 1, 2012, the date of transfer, which in turn contributed these assets to UK LLP. Beginning January 1, 2012, all future Dubai operations will now fall under UK LLP's jurisdiction and will cease to exist at the Company. The transfer and new branch have been approved and licensed by the Dubai Financial Service Authority ("DFSA").

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

***Basis of Presentation*** – The accompanying Statement of Financial Condition has been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

***Cash and Cash Equivalents*** – Cash and cash equivalents include all short-term highly liquid investments that are readily convertible to known amounts of cash and have original maturities of three months or less from the date of purchase. As of December 31, 2012, the Company had \$129,995,765 invested in U.S. treasury bills and \$7,236,741 invested in a government securities money market fund. Additionally, the Company had cash of \$5,836,217 maintained in one bank account exceeding the FDIC coverage limit of \$250,000.

***Fair Value of Financial Assets and Liabilities*** – The Company's financial assets and liabilities are carried at fair value or amounts approximating fair value. The Company's financial assets and liabilities include cash and cash equivalents, receivables, investments and certain other assets and liabilities. The carrying value of certain instruments has been determined to approximate fair value since they are short-term in nature.

***Investments*** – Investments are reflected on the Statement of Financial Condition at fair value. The fair values assigned to the Company's investments are based upon available market information and may not represent the amount which is ultimately realized. Due to the absence of readily determinable fair values and the inherent uncertainty of valuations, the estimated fair values for private investments may differ significantly from values that would have been used had a ready market for the securities existed, and the differences could be material.

***Accounts Receivable, Accrued Revenue and Allowance for Doubtful Accounts*** – The accounts receivable balance shown in the Statement of Financial Condition is presented net of allowance for doubtful accounts based on the Company's assessment of the collectability of customer accounts. Accrued revenue is recorded for revenue earned, but not billed.

**Moelis & Company LLC**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2012**

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The Company maintains an allowance for doubtful accounts that, in management's opinion, provides for an adequate reserve to cover any losses that may be incurred upon collection. The Company regularly reviews the allowance by considering factors such as historical experience, credit quality, age of the accounts receivable balances, and the current economic conditions that may affect a customer's ability to pay such amounts owed to the Company.

***Revenue Recognition*** – The Company recognizes revenue as follows:

***Investment Banking Revenue***

***Advisory Fees*** – The Company recognizes revenues from providing advisory services for corporate finance transactions when earned. Upfront fees are recognized over the estimated period that the related services are performed. Transaction-related fees are recognized when all services for a transaction have been provided, specified conditions have been met and the transaction closes. Deferred revenue is recorded for fees received that have not yet been earned.

***Underwriting Revenue*** – Underwriting revenue is recognized when the offering of an underwriting transaction is deemed complete.

***Interest and Dividend Income*** – Interest and Dividend Revenue comprises primarily interest and dividend income earned on principal investments held by The Company.

***Trading Gains on Investments*** – The Company holds its investments at fair value. Any increase or decrease in fair value and differences between the initial cost of investments and the settlement value of investments is recorded as a trading gain or loss on investments.

***Equity-based Compensation*** – The Company recognizes the cost of employee services received in exchange for an equity instrument award. The cost is based on its grant-date fair value amortized over the service period required by the award's vesting terms.

***Income Taxes*** – No provision for income taxes have been made in the accompanying financial statement. The Company is a single member LLC, which is a disregarded entity for tax purposes. Holdings, as the Company's sole member, is responsible for reporting income or losses to the extent required by federal, state and local income tax laws and regulations, resulting from its ownership interest in the Company.

Tax years from 2009 through 2011 are subject to examination by U.S. federal, state and local tax authorities. The Company has no open examinations as of December 31, 2012. The Company is organized as a limited liability company, which reports its income and expenses on an accrual basis. Certain state and local tax authorities levy taxes on the Company's parent based on its income.

***Use of Estimates*** – The preparation of the Statement of Financial Condition and related disclosures in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Statement of Financial Condition. Actual results could differ from those estimates. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the period that they are determined to be necessary.

**Moelis & Company LLC**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2012**

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In preparing the Statement of Financial Condition, management makes estimates and assumptions regarding:

- Valuations of financial instruments;
- The adequacy of the allowance for doubtful accounts;
- Measurement of equity-based compensation; and
- Other matters that affect the reported amounts and disclosures of contingencies in the financial statement.

### **3. RECENT ACCOUNTING PRONOUNCEMENTS**

In May 2011, the Financial Accounting Standards Board ("FASB") issued ASU No. 2011-04, "Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS" ("ASU 2011-04"). ASU 2011-04 provides amendments to ASC No. 820 "Fair Value Measurement", which results in a consistent definition of fair value and common requirements for measurement of and disclosure of fair value between U.S. GAAP and IFRS. Certain amendments clarify the FASB's intent about the application of existing fair value measurement requirements, while others change a particular requirement for measuring fair value or for disclosing information about fair value measurements. The amendments in this update are effective prospectively for annual periods beginning after December 15, 2011.

In December 2011, the FASB issued ASU No. 2011-11, "Disclosures about Offsetting Assets and Liabilities" ("ASU 2011-11"). ASU 2011-11 provides amendments to ASC No. 210 "Balance Sheet", which are intended to enhance disclosures required by U.S. GAAP by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with either Section 210-20-45 or Section 815-10-45. This information will enable users of an entity's financial statement to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments in the scope of this update. The amendments in this update are effective retrospectively for interim and annual periods beginning after January 1, 2013. The Company does not expect the adoption of this update to have a material impact on the Company's financial statement.

In January 2013, the FASB issued ASU No. 2013-01 "Clarifying Disclosures about Offsetting Assets and Liabilities" ("ASU 2013-01"). ASU 2013-01 provides amendments to ASU 2011-11 by clarifying the scope of transactions that are subject to the disclosures of offsetting. The amendments in this update are effective retrospectively for interim and annual periods beginning after January 1, 2013. The Company does not expect the adoption of this update to have a material impact on the Company's financial statement.

### **4. INVESTMENTS**

The Company established a fair value hierarchy which prioritizes and ranks the level of market price observability used in measuring investments at fair value.

Market price observability is impacted by a number of factors, including the type of investments, the characteristics specific to the investments, and the state of the marketplace (including the existence

**Moelis & Company LLC**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2012**

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and transparency of transactions between market participants). Investments with readily-available actively quoted prices or for which fair value can be measured from actively-quoted prices in an orderly market will generally have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories (from highest to lowest) based on inputs:

Level 1 – Quoted prices (unadjusted) are available in active markets for identical investments that the Company has the ability to access as of the reporting date. The type of investments which would generally be included in Level 1 include listed equity securities and listed derivatives. The Company, to the extent that it holds such investments, does not adjust the quoted price for these investments, even in situations where the Company holds a large position and a sale could reasonably impact the quoted price.

Level 2 – Pricing inputs are observable for the investments, either directly or indirectly, as of the reporting date, but are not the same as those used in Level 1. Fair value is determined through the use of models or other valuation methodologies. The types of investments which would generally be included in this category include publicly-traded securities with restrictions on disposition.

Level 3 – Pricing inputs are unobservable for the investments and include situations where there is little, if any, market activity for the investments. The inputs into the determination of fair value require significant judgment or estimation by the Company's management. The types of investments which would generally be included in this category include debt and equity securities issued by private entities.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the determination of which category within the fair value hierarchy is appropriate for any given investment is based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

The following table summarizes the levels in the above fair value hierarchy into which the Company's investments fall as of December 31, 2012:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
<u>Included in cash and cash equivalents</u>				
Government securities money market	\$ 7,236,741	\$ -	\$ 7,236,741	\$ -
U.S. dollar treasury liquidity fund	129,995,765	129,995,765	-	-
<u>Investments</u>				
US Treasury Bills	47,996,820	47,996,820	-	-
<b>Total financial assets</b>	<b><u>\$185,229,326</u></b>	<b><u>\$177,992,585</u></b>	<b><u>\$ 7,236,741</u></b>	<b><u>\$ -</u></b>

**Moelis & Company LLC**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2012**

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**5. MEMBER'S CAPITAL**

The total amount of capital contributions recorded by the Company for the year ended December 31, 2012 was \$27,756,044, which represents non-cash contributions in connection with equity based compensation charged back through compensation and benefits in the service agreement ("Agreement").

On January 1, 2012, the Company distributed net assets associated with Dubai's operations of \$1,004,733 to Holdings, which in turn contributed these assets to UK LLP.

**6. RELATED-PARTY TRANSACTIONS**

The Company entered into the Agreement as of April 1, 2010 with Holdings, under which Holdings provides services to the Company relating to office and facilities, clerical and ministerial services, travel and entertainment, recruiting, office equipment and supplies, human resources, compensation, organizational and start-up services. As consideration for such services, Holdings charges the Company agreed-upon service fees, which have been determined based upon the parties' estimate of the value of the goods and services provided. Such fees are subject to periodic adjustment based on good faith negotiation between the parties, taking into consideration the relative costs and benefits of the services. The parties to the Agreement agree that the Company has no obligation to any third party for the services that Holdings provides. Holdings is solely responsible for any amounts owed relating to costs incurred by it in providing services to the Company.

As of December 31, 2012, due to affiliates includes \$137,753,706 owed to Holdings primarily in connection with the Agreement. Additionally, the Company owes \$3,195,954 to UK LLP and \$237,500 to Moelis Australia Holdings in connection with transfer pricing and shared services. Due from affiliates reflects \$2,116,244 owed by Moelis & Company Asia Limited in connection with transfer pricing and shared services. Transfer pricing reflects the allocation of value earned by affiliated entities in multiple cross border transactions.

**Moelis & Company LLC**  
**Notes to Statement of Financial Condition**  
**As of December 31, 2012**

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**7. COMMITMENTS AND CONTINGENCIES**

*Contractual Arrangements* – In the normal course of business, the Company enters into contracts that contain a variety of representations and warranties and which provide general indemnifications. In addition, under the terms of the Limited Liability Company Agreement, the Company has agreed to indemnify its officers, directors, employees, agents or any person who serves on behalf of the Company from any loss, claim, damage, or liability which such person incurs by reason of his performance of activities of the Company, provided they acted in good-faith. Based on experience, the Company's management expects the risk of loss related to these indemnifications to be remote.

*Legal* –There are no legal actions pending or, to management's knowledge, threatened against the Company other than ordinary course of business actions that we believe will not have a material adverse effect on our business or the financial statement.

The Company has been sued in the matter of Rural Metro Corporation Shareholders Litigation (Delaware Chancery Court), a shareholder suit arising out of the sale of Rural Metro seeking quasi appraisal against Rural Metro, claiming breach of fiduciary duty by the directors of Rural Metro and claiming aiding and abetting breach of fiduciary duty against the Company and Royal Bank of Canada Capital Markets. The Company and Royal Bank of Canada Capital Markets acted as financial advisors to Rural Metro in connection with the sale and each rendered a separate fairness opinion. Although the outcome of this matter is currently not determinable, the Company believes it has meritorious defenses.

**8. REGULATORY REQUIREMENTS**

Under the SEC Uniform Net Capital Rule (SEC Rule 15c3-1) Alternative Standard under Section (a)(1)(ii), the minimum net capital requirement is \$250,000. At December 31, 2012, the Company had net capital of \$133,620,400, which was \$133,370,400 in excess of its required net capital.

The Company does not carry customer accounts and does not otherwise hold funds or securities for, or owe money or securities to, customers and accordingly is exempt under Section (k)(2)(ii) of SEC Rule 15c3-3.

**9. SUBSEQUENT EVENTS**

Management has evaluated the impact of all subsequent events on the Company and has determined that there were no subsequent events through the date of issuance of the financial statement requiring recognition or disclosure in the financial statement.



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February 28, 2013

To the Member of Moelis & Company LLC  
New York, NY

In planning and performing our audit of the financial statements of Moelis & Company LLC (the "Company") as of and for the year ended December 31, 2012 (on which we issued our report dated February 28, 2013 and such report expressed an unmodified opinion on those financial statements), in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting ("internal control") as a basis for designing our auditing procedures for the purpose of expressing an opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate debits and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934, and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Member of the Company, management, the SEC, Financial Industry Regulatory Authority, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered broker-dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Yours truly,

*Deloitte & Touche LLP*