

## NEW YORX COMMUNITY BANCORP. INC.

Solid Earnings. Superior Assets. Consistent Capital Strength.

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NEW YORK COMMUNITY BANCORP. INC.
Solid Earnings. Superior Assets. Consistent Capital Strength.
2012 ANNUAL REPORT



# New York Communily Bank : Member FDIC and its Divisions: <br> Queens County Savings Bank • Roslyn Savings Bank • Richmond County Savings Bank Roosevell Savings Bank : Garden Stale Community Bank : Ohio Savings Bank : Amfrust Bank New York Commercial Bank : Member FDIC and its Allantic Bank Division 

New yot Conmiunty Bancors is the holding company for New York Community Bank a thift with 240 branches in Metro New York New Jersey Ohio, Forida, and Arizona - and New York Commercial Bank, with 35 branches in Merro New York

With assets of $\$ 44.1$ billion of December 31. 2012 , we are the 20 th largest bank holding company in the nation and with deposits of $\$ 24.9$ billion its 23 ra largest depository.

We also are the leading producer of multi-family toans on rent regulated apartment bullangs in New York City a market we've been lending in for more than 40 years, 102012 , multi-family loans represented $\$ 5.8$ billion of the $\$ 9.0$ bilion of loans we onginated for investment, and $\$ 18.6$ billion of the $\$ 27.3$ billion of loans in our held-for investment porffolo at year-end.

We also ank 13 th among the top aggre gators of one to-four family mortgage loans in the nation with $\$ 10.9$ billion of such loans produced for sale in 2012. In contrast to our multi-family lending niche which, again, is primarily New York City, our market for one-to-four farmily mortgage loans is nationwide.

Largely reflecting the benefits of this fwo pronged approach to lending. we also rank among the top performers in our industry. In 2012, our earmings rose to $\$ 5011$ million generafing a $1.28 \%$ return on aver age tangible assets and a $16.80 \%$ return on ayerage tangible stockholder' equity.

The quality of the loans we produce was another significant factor in ou 2012 per formance, much as it has been throughout our public life Net charge offs represented $0.13 \%$ of average loans, well below the $124 \%$ industry average, similarly, nonperforming non-covered loons represented a well below-average $0.96 \%$ of total non covered loans at December 3ist.

We also are distinguished by the strength of our capital measures, and by the consistency of the dividends we. pay to those who own our shares. At December 31.2012, tangible stockholders equify represented $7.65 \%$ of tangible assets, even affer the payment of our 35 th consecutive quarterly cash dividend of $\$ 0.25$ per share.

To learn more about our performance in 2012, and the strategies that contributed to our performance, we invite you to confinue reading our 2012 Annual Report

ABOUT OUR COVER: Photos from Our Footprint rop: The colorful skyline of Miami, Floride
uef: Phomix, Arizona, where commerce and cacti abound Rignt: Cleveland, Ohio, looking northwest towards Lake Erie borrom: Midtown Mohhatton, looking west toward New Jersey

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FELLOW SHAREHOLDERS:
Recently, we came across an article that advises investors what to look for in a letter to shareholders such as this. The author-a director of research and portfolio manager at the time the article was written-states that in addition to providing information about the company's performance and prospects, "a good shareholder letter describes how the company's strategic planning process anticipates and responds to the ever-changing economic, industry, or competitive environment."

The article also suggests that shareholders look for consistency in management's communications from one year to another, and that they consider how the company's performance measures up to those of its peers.

While these were just a few of the author's observations, they were, in our opinion, very much on the mark. As we approach our 20 th anmiversary as a public company, we welcome this opportunity to discuss not only our 2012 performance but, also, how we compare with our industry peers; the timetested strategies we adhere fo; and the environmental backdrop for the actions we take.

OUR 2012 PERFORMANCE: SOLID EARNINGS, SUPERIOR ASSETS, CONSISTENT CAPTAA STRENGTH

In 2012, our earnings rose $\$ 21.1$ million year-over-year to $\$ 501.1$ million, providing a $1.28 \%$ return on average tangible assets-consistent with the year-earlier measure-and a $16.80 \%$ retum on average tangible stockholders' equity-up 28 basis points. Diluted eamings per share rose to $\$ 1.13 \mathrm{in}$ 2012 from $\$ 3.09$ in 2011, and our tangible stockholders' equity rose to $\$ 3.2$ billion at year-end. The increase in earnings was primarily due to our twopronged approach to lending: We originate multifamily loans for our portfolio, primarily in New Yod City; and origmate one-to-four family loans throughout the U.S., primarily for sale.

Our assets also rose in 2012, to $\$ 44.1$ billion, and we also increased our deposit market share in most of the markets we serve. The increase in deposit market share was due to both organic growth, as we selectively stepped up our pricing, and to the assumption of deposits in an eamings-accretive transaction in June. As a result, total deposits rose $\$ 2.6$ billion year-over-year, to $\$ 24.9$ billion, including a $\$ 1.7$ billion increase in CDs.

The growth of our assets was largely due to robust loan production. Of the $\$ 19.9$ billion of loans we produced in 2012, $\$ 9.0$ billion were for our portfolio (referred to as "loans held for investment"), including $\$ 8.2$ billion of high-quality multi-family and commercial real estate loans. Loans held for investment rose $\$ 1.7$ billion year-over-year, to $\$ 27.3$ billion, with multi-family loans accounting for $\$ 1.2$ billion of the increase and commercial real estate loans accounting for most of the rest. The growth of the multi-family loan portfolio was particularly compelling, given that our largest loan relationship (two loans to a single borrower totaling $\$ 545.5 \mathrm{mil}$ lion) prepaid in the fourth quarter of the year.

The remaining $\$ 10.9$ billion of loans were produced by our mortgage banking operation, and consisted entirely of one to-four family mortgage loans for sale. In contrast to multi-family loans-for $40+$ years, our primary line of business-we've been producing one-to-four family mortgage loans for sale since the first quarter of 2010 . This business line was acquired in late 2009 in connection with our

KEY PROFITABILITY AND ASSET QUALITY MEASURES

- SNLUS. Bamk and Thiftidex Z NYOB


Retumon
Average Tangible Stockholders Equly






[^0]FDIC-assisted AmTrust Bank acquisition, and is led by many of the same seasoned residential mortgage professionals who established it several years before. The merits of having added this business line to oun traditional business model are reflected in our earn ings, as further discussed below.

While our net interest income declined last year, as market interest rates fell to record lows and the fed funds rate held steady, the decrease was more than offset by an increase in income from the origination of one-to-four family mortgage loans fot sale. As residential mortgage interest rates declined, refinancing activity surged and new home purchases increased. As a resuit, mortgage banking income rose $\$ 98.0$ million year-over-year, to $\$ 178.6$ million, exceeding the impact of a $\$ 40.4$ million reduction in net interest income to $\$ 1.2$ billion.

The decline in net interest income was limited by the contribution of prepayment penalty income, which rose to a record $\$ 120.4$ million as the drop in market interest ates prompted an increase in refinancing activity in our multi-family niche. In addition, prepayment penalty income added 33 basis points to our net interest margin, limiting the adverse impact of the decline in average asset yields. In a year when most bank margins were subjected to significant downward pressure, our margin fell 25 basis points to $3.21 \%$.

In the interest of supporting our margin and enhancing our interest rate risk position, we repositioned $\$ 6.0$ billion of wholesale borrowings between mid-December 2012 and mid-January 2013. The result, which will first be reflected in this year's first quarter earnings, was a 117 -basis point decline in the weighted average cost of the funds we repositioned, and the extension of their weighted average call and maturity dates by approximately four years.

Another 2012 highlight was the quality of our assets-a hallmak of our performance throughout our public life. Our loss experience was far less than that of most other banks in the peak years of the Great Recession, and this certainly continued to be the case as the economy improved, albeit sluggishly, in 2012.

For example, while net charge-offs represented $0.35 \%$ of average loans in 2013, they represented $0.13 \%$ of average loans in 2012. Similarly, our nonperforming non-covered loans represented $0.96 \%$ of total non-covered loans at the end of December, reflecting a solid one-year improvement and a 218 basis point improvement from the peak measure recorded at March 31, 2010.

LOANS OUTSTANDING
(आ mbllons)


The quality of our assets is even more apparent when our measures of asset quality are compared to those of our peers. In 2012, net charge-offs represented $1.24 \%$ of average loans for the SNL U.S. Bank \& Thrift Index; non performing non-covered loans represented $2.22 \%$ of total non-covered loans for the Index at December 31st.

Reflecting our earmings and capital strength, we maintained our commitment to enhancing the value of your investment with the payment of an annual dividend of $\$ 1.00$ per share. Our dividends contimue to represent a significant portion of our total return on investment which, at March 31, 2013, was $3,436 \%$ for our charter shareholders and $25.2 \%$ for those who purchased our shares at the start of 2012.

## A CONSISTENT BUSINESS MOOEL

The strategies we pursue today are consistent with the ones we've been pursuing for decadeswith the exception of the addition of producing and selling one-to-four family loans. While to some, our long term consistency may seem somewhat unexciting, to others, that same consistency is a highly investable trait. We would take the latter view, as would be expected; we believe that our consistency has served the Company well.

While it's true that we've grown in the past 20 years from $\$ 1.1$ bilhon to $\$ 4.1$ billion in assetsthat was our intention in 1993 and remains our intention today. We realize that we've said this before, but we think it bears repeating: The motivation for becoming a public company was our belief in our
business model and its ability to generate value for those who would own our shares. We also believed that the value wed create for our own investors would attract other banks to merge with us and, in tum, create greater value for their investors as well as our own. Thus, in 1993, our business model had four key components: the origination of mult-family loans, the maintenance of quality assets, an efficient operation, and acquisition-driven growth. These same components continue to be essential to our performance, as described in more detail below.

## Multi-Family Lending: The Key to Our Profitability, Asset Quality, and Efficiency

Multi-family lending has long been, and continues to be, our primary business, and rent-regulated apartment buildings in New York City have long been, and continue to be, our primary lending niche. While the market for multi-family loans has attracted numerous lenders over the decades, we alone have been constant in our commitment, lending money to deserving borowers in both good times and bad. Our loyalty has been rewarded with a portfolio that contributes meaningfully to our profitability, asset quality, and efficient operation-and also to our overall success as a public company. Let us explain:

First, most of the multi-family loans we produce are secured by rent-regulated apartment buildings, which tend to retain their tenants even when the economy declines. For example, while New York City's unemployment rate reached $9,50 \%$ in 2011 , its overall apartment vacancy rate was a very low $3.12 \%$.

Next, the multi-family loans we make are geneally based on the building's current cash flowsin other words, the actual rents that the borrower receives. In addition, the multi family loans we produce are conservative in nature, featuring loan-to-value ratios that rarely exceed $75 \%$ at the time the loans are made. When LTV ratios are low at the time of origination, they tend to serve as a buffer should the property lose some of its value in a downward cycle turn. These are the primary reasons we've experenced minimal losses over the course of decades: conservative underwriting and the very nature of the buildings that collateralize our loans.

The structure of our multi-family loans is another important feature-typically, our loans are made for terms of ten or twelve years. Nonetheless, the majority of our multi-family loans refinance within three to five years of origination, generating imcome in the form of prepayment penalties.

In addition, multi-family loans contribute sub stantially to the efficiency of our operation-they are not all that costly to service or originate. All of our loans are brought to us by seasoned mortgage brokers, and any fees they receive are paid by our borrowers. In addition, our lending officers are never paid by the loan--therefore, quantity is not an incentive. Our lending officers share our belief that quality rules.

The same can be said of our commercial real estate credits, which also lend themselves to a high level of asset quality and efficiency. We underwrite our commercial real estate loans in much the same
way we underwrite our multi-family credits: by looking at the current cash flows produced, the expertise of the property owner, and the upside potential of the property. We fund our commercial real estate loans in much the same way that we fund our multi-family credits- but typically at even more conservative LTV and debt service coverage ratios. Also, the structure of our commercial real estate loans mirrors the structure of the loans we make on multi-family buildings, and require the payment of the same penalties when they prepay.

## Growth Through Acquisitions

Since November 2000, we've engaged in 11 earnings-accretive transactions-six savings banks, three commercial banks, one branch network, and, in June 2012, the assumption of deposits from Aurora Bank FSB. The Aurora transaction accounted for $\$ 1.3$ billion of our deposits at the end of December; it also contributed to a decline in our funding costs,

While each of our transactions has had certain unique features, certain of their benefits have been very much the same. Each expanded our customer base, as well as our deposits; and each enhanced our capital, as well as our revenue stream. While some provided assets that were consistent with our business model, others added assets that we securitized or sold. Some provided business lines we chose to discontinue, while others brought new businesses we wisely chose to keep. Some were traditional mergers, while others were FDIC-assisted. Some were in our market, and others well beyond. Regardless of location, the integrations have worked.

## DEPOSITS

## (m, Whay, <br> \% CDS <br> S WoW and Money Market Accounts <br> Qavnes Accounts <br> \% Demond Deposits




Our interest in growing larger still is certainly no secret; mention New York Community Bancorp and the speculation begins. Questions such as "who?" and "when?" are, frankly, questions without answers. When the opportunity is right--and that depends on multiple factors--we will do our best to take advantage, while exercising the same level of prudence. we have exercised in the past.

## OUR ECONOMIC, REGULATORY ANO COMPETTVE ENVIRONMENT

The actions we took in 2012 were consistent with our business model, which was designed--several decades ago--to sustain us in times of economic adversity. Before we became a publicly traded bank, we witnessed the devastation caused by the "S\&L Crisis," which resulted in the failure of 747 institutions. More recently, we witnessed the damage done by the Great Recession, as far less risk-averse lenders made too many loans that were based on inflated prices, in too many cases to borrowers who could not possibly repay. As the real estate bubble burst, 325 banks falled throughout the nation-while others were forced to sell at a fraction of their previous worth.

During tough economic times, we have been distinguished by our performance--a fact that we attribute to the strategies we've pursued: We originate most of our held for-investment loans in a niche that is less likely to generate losses, and we structure our loans to mitigate the impact of interest rate volatility. We've diversified our lending mix and our income stream through our mortgage banking
business and, at the same time, have expanded our marketplace to include all 50 states. We've priced our deposits prudently and reduced our higher-cost funding. And we've continued to be prudent in our pursuit of acquisition-driven growth.

We've also wimessed the establishment of more stringent bank regulations - the FOIC Improvement Act in the wake of the S\&L Crisis, and the Dodd Frank Wall Street Reform and Consumer Protection Act in 2010. Much as our actions have been informed by our aversion to economic risk factors, so too have our actions been informed by the drive to adapt and comply when regulations change.

Accordingly, in 2012, we devoted substantial resources to complying with the Dodd-Frank regulations, some of which will not take effect until later in 2013. As a result of the steps we took last year to enhance our capital planning and stress testing framework, we believe we are an even stronger and sounder organization today than we were before. We have always considered ourselves to be risk-averse in our strategies and our decisions. But today, it would not be wrong to say that we are closer to riskobsessed. Such mindset has become a necessity for all banks and thrifts in the wake of the Great Recession and, although it has proved somewhat costly, it is bound to result in our industry regaining credibility.

At the same time, the demands of complying with Dodd-Frank are likely to result in more banks consolidating, thus creating new opportunities for acquisition-driven growth. We firmly believe that the Company will benefit from the trend towards

## TOTAL RETURN ON INVESTMENT

GAGE SINCE OUR IPO =
28.4\%

Ae a resull of nive stock spilis from Sepember 30,1994 to February 17, 2004, our chatter shareholders have 2700 shates of NVCB stock for every 100 shares ofginally purchased.

Wis SuL U. S. Bak and Thrit modex
, NyCB
(d) Bombers
consolidation--and that our shareholders will also benefit as we engage in transactions that are accretive to both earnings and capital.

## IN Closing

As we approach the 20th anniversary of our conversion to stock form, it should be reassuring to realize that we haven't much changed our ways, despite our significant growth. We continue to value quality in our assets and our earnings, and the strength of our capital position has been consistently maintained. We've continued to run more efficiently than most of our peers, even while running eight banking divisions. We've grown through acquisitions, but have passed on far more than we've actually done. We've been flexible when, in doing so, we've enhanced our assets and our earningsbut only after conducting extensive due diligence to ensure that the risks were limited.

For supporting that consistency, and for their expertise and insight, we would like to thank our fellow Directors, as well as the talented and dedicated members of our management team. We also would like to thank our officers and employees for their hard work and commitment. Together we've built a company that exemplifies what, we believe, all public banks should be: a source of safety and sounchess...a producer of quality assets...a provider of financial services that meet its customers' needs... a good corporate neighbor--i.e, one that supports its communities by sharing its resources-and an investment that rewards its shareholders by enhancing the value of their shares.

As always, we thank you for your confidence, as well as your investment.

With all good wishes,


Dominick Clampa
Chaiman


Joseph R. Ficalora
President and Chief Executive Officer

April 9, 2013
James J. Carpenter Senior Executioe Vice President and Chief Lending Officer


MORETHAN A NAME.A COMMTTMENT
The "C" in NYCB
Of all the actions we took last year, perhaps the most gratifing was changing our trading symbol on the New York Stock Exchange. On November 13. 2012, we returned the "C" io its nightful place-between the "NY" for New York and the "B" for Bancorp-to represent the most meaningful part of our name: New York Community Bancorp, Inc.

The decision to make this change was anything but idle In fact, it was part of an ongoing campaign to tuify our brand. While it's true that we operate multiple banks and do so through several divisions, we are one organization - and we take pride in remaining, despite our size, at heart, a community bank.

Reinstating the "C" for Community in 2012 was particularly fitting: Together with our Foundations, we provided more than $\$ 5.8$ million in grants and donations over the course of the year.

> Together weve butl a company that exemplffes What, we bellove, all public banks shoud be a source of safeyy and soundress... a producer of sualty assets. .a provider of tmancial services that meet its customers needs. . a good coporete neghoor ie, one that supports its communties by shamg ils resources-and an imvestment that rewards its sharcholders by enhancing the value of their shares.

Among those receiving our financial support was the Thomas Hartman Foundation for Parkinson's Research, which succeeded in fulfilling its mission-the establishment of a Center for Parkinson's Research at Long Island's Stony Brook University, Another example: Providence House, a shelter for children and infants in Cleveland that has been recognized by the state of Ohio as a model crisis nursery.

Yet another project that received our support was the first off-island exhibit on the history of Staten Island-presented in Manhattan, at the Museum of the City of New York. The exhibit, "From Earm to Clty," traced the evolution of Staten Island from

1661 through the present, and was open to the public from September 2012 through January 2013 We also take particular pride in funding a unique treatment program on Long Island for returning veterans and their families - a collaborative effort between the North Shore LIJ Fealth System and the U.S. Department of Veterans Affairs.

Our interest in children and families is also indicated by our support of organizations like Junior Achievement, various Boys \& Ginls Clubs, schools for special-needs children, and public libraries. In Arizona, for example, we are long-time contributors to the Boys \& Girls Clubs of the East Valley, which serve over 40,000 children every year. In New Jersey, we funded the installation of modified playground equipment at a school for multiply-handicapped children. And in Florida, we contributed to Palm Beach County's Parent-Child Center, a facility that works with families to enhance their behavioral skills.

We also donated volunteer hours as members of various non-profit boards...as mentors to scores of students...by walking and cycling to raise needed funds---and even by shaving our heads! We served meals to the homeless...built two families' homes. sponsored sporting events and a free movie series. We taught classes on financial literacy and preventing identity theft. We also sponsored special events like "Walnut Wednesday" in downtown Cleveland, the "Sounds of the City" outdoor concert series in Newark, and the Hong Kong Dragon Boat races in Queens.

And then, of course, was Hurricane Sandy. While the "storm of the century" had little effect on the Company directly, many of our customers and employees were directly impacted by its wrath. Whether or not we'd lend a hand was, framkly, never

 Cares and Fomily Helping Fomily campagis.
 New Yok, attracts 2,500 compethors from the US. and Canada and an even nore mpressme number of onlookers- $-60,000-$ over Ww days. Ow tean was one of over 170 to compete in 2012.

Gyw. fshal: A weekend of fun, food, and festioities for the whole family, the annual Oyster Festival in Oyster Buy, Long lsland, benefts wore than 20 local noh-profit organtations and attracts wore than 200,000 people every year. In 2012 , we sponsored one of the ewent's most popular features-the Food Court-and welconned wigtors to our information tent.
Habmaf Hommaty: We don't just tend poople noney to buy homes- we also help people build them, as volunteers for Habitat for Humanty th Cloveland, Ohi and Long Island, New York.
a question; within hours of Sandy's departure, we had launched an NYCB Cares campaign. Among the organizations whose efforts to help the victims we gladly supported: The Salvation Army's Greater New York Division, which provided food, clothing, and shelter to thousands.. All Hands Volunteers, who got right to work on Staten Island and Long Island, treating homes for mold...The Rockaway Development \& Revitalization Corporation, which provided grants to cover the costs of needed repairs to local businesses so they could reopen...the Food Bank of Monmouth and Ocean Counties, which provided sustenance to hundreds of hard-hit families in New Jersey... and Rebuilding Together Long Island, whose volunteers provided sweat equity to help their neighbors rebuild their homes.

We also take particular pride in the dedication of our own employees to helping those of their colleagues whose homes were damaged or destroyed in the storm. To the question our employees were quick to ask.--How can we help our colleagues?the answer was the creation of "Family Helping

Family." To help their co-workers as they began the process of rebuilding, employees from all five states we serve donated scores of all purpose gift cards, which were used to purchase basic necessities such as food and clothing, or to hire electricians and carpenters to make essential repairs.

We frankly could write an entire report on our community support and involvement, but we've actually taken a better approach to keeping you, and the public, informed. On April 8, 2013, in connection with the launch of our newly designed and userfriendlier website, we also launched a new feature, "Our Community." In addition to linking those who visit this site to the webstes of our Foundations, the "Our Community" section features stories and news about events taking place throughout the states comprising our footprint, and about the many ways we fulfill our commitment to the communities we serve.

We hope you'll join us in taking pride as we continue to convey that commitment, and emphasize that the " C " in our name stands for "Community."

Balance Sheet Highlights numatied

| tellars in thousands) | Decenber 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| BALANCE SHEET SUMMARY. |  |  |  |
|  |  |  |  |
|  |  |  |  |
| Mati-family | \$18,505,185 | \$17,432,665 | \$16,801,868 |
| Commercial real estate | 7.456,950 | 6,855,808 | 5,438,270 |
| hequstion, development, and construction | 307.28\% | 445,387 | 569.193 |
| One-to tour family | 203,434 | 127.361 | 170.392 |
| Wotal non-covered mortgage loans held for investment | 26.042857 | 24,861,301 | 22,979,723 |
| Other loans held for investment: |  |  |  |
| Commercial and industrial \# \# . |  |  |  |
|  | $49880$ | $69.907$ | $\begin{aligned} & 842,513 \\ & 85,558 \end{aligned}$ |
| Foal other loans held for mevestment |  |  |  |
|  |  |  |  |
| Loans held forsate $\quad$ L |  |  |  |
| Covered loans | 12004,370 | 1036918 | 1,207,077 |
|  | 3.e84. | 3,753,031 | 4,297869 |
| Lotal loans | \$31.172.895 | \$30.322,767 | \$29,212,440 |
| Allowance for losses on non-covered loans | 4. 440,948 | \$ 137,290 | \$ 158.942 |
| Allowance for losses on covered loans | ( 51311 | -33,323 | $11,903$ |
| Securites: |  |  |  |
| Xvallable for sale |  |  |  |
| Held to maturity | - 4184262 | 4, 3 , 815,854 | $\$ 852,956$ |
| Total securities | 919 5 |  |  |
| Deposits: |  |  |  |
| NOW and money market accounts |  |  |  |
| Savings accounts | \$ 8,783.709 | \$8757,198 | \$8,235,825 |
| Certificates of deposit | 4.213972 | 3,953,859 | 3,885,785 |
| Non-interest-bearing accounts | 9.12094 | 7,373,263 | 7,835,161 |
| Total deposits |  | 2,241,334 | 1,933,557 |
| Tosil deposits | \$24.871.521 | \$22,325,654 | \$21,890,328 |
| Borrowed funds: : |  |  |  |
| Wholesale borrowings |  |  |  |
| All other borrowed funds | $312: 211$ | $3,439,193$ 521,220 | $\begin{array}{r} 12,500,659 \\ 1,035,457 \end{array}$ |
| Total borrowed funds | \$13 430191 | 813960413 |  |
| Stockholders' equity | 5 5,656,264 | \$ 5,565,704 | \$5,526220 |

Income Statement Highlights tumationt

| (0)hlors in thousmis except per share duta) | For the Twelve Montrs Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| EARNINGS SUMMARY: |  |  |  |
| Interest income: |  |  |  |
| Mortgage and other loans | 31.597,504 | \$1,638,051 | \$1,669,871 |
| Securties and money market investments | (193.597 | 228,013 | 243,923 |
| Total interest income. | 1,751.101 | 1,866,664 | 1,913,794 |
| Interest expense |  |  |  |
| NOW and money market accounts | 36,609 | 39.285 | 56,991 |
| Savings accounts | 13,677 | 15,488 | 20,833 |
| Certificates of deposit | 93:880 | 102,400 | 138.716 |
| Borrowed funds | 486,91. | 509,070 | 517,291 |
| Lotal interest expense | 631.080 | 666,243 | 733,831 |
| Net interest income | 1.1600221 | 1,200,421 | 1.179 .963 |
| Non-interest income |  |  |  |
| Mortgage banking ncome | 178.643 | 80,674 | 183.883 |
| ree ticome | 38,348 | 44,874 | 54,584 |
| BOLI income | 30.502. | 28,384 | 28.015 |
| Other income | 35,742. | 35,453 | 33,783 |
| All other non-interest income | 14,113 |  | 37,658 |
| Total non-interest income | 297.353 | 235,325 | 337,923 |
| Provision for losses on non covered loans | 45.000 | 79,000. |  |
| Provision for losses on covered loans | 17.988 | 21,420 | 11,903 |
| Non-interest expense: |  |  |  |
| Operating expenses | 593,833. | 574,683 | 546,246 |
| Amortization of core deposit intangibles | 19.644 | 26,066 | 31,266 |
| Total non-interest expense | 6134777 | 600,749 | 577,512 |
| Income tax expense | 279:813 | 254,540 | 296,454 |
| Net income | \$ 501.106 | \$ 480,037 | \$ 541,017 |
| Basic earnings per share | \$1.13 | \$1.09 | \$1.24 |
| Diluted earnings per share | 113 | 1.09 | 1.24 |

## Performance Measures (unmiditea)

|  | For the Twelve Monns Ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | \/ 2113 | 2011 | 2010 |
| PROFIABLITY MEASURES: |  |  |  |
| Returh on average assets | 1.18\%\%. | $117 \%$ | $129 \%$ |
| Ketur on arerage tang te ascets | 1.28 | 128 | 142 |
| Rewm on average stockholders' equity | \000 | 8.73 | 1003 |
| Tetum on average tangblestockholders equity | 16.50. | 16.52 | 1957 |
| Erictency ratio, $\quad$, | \$9.75:/ | 4003 | 3599 |
| Thteret rate spread | \M1. | 3.37 | 3.45 |
| Aetinterest margin | \% 3.11 . | 346 | 345 |
| Dridends pard percommon share | \$\$100\% | \$100 | 8100 |


|  | At or for the Twelve Months Ended December 31. |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| ASSET QUALITY MEASURES: |  |  |  |
| Non-performing non-covered loans to total non-covered loans | 0)9\%10 | $1.28 \%$ | 2.63\% |
| Non-performing non-covered assets to total non-covered assets | U11 | 1.07 | 1.77 |
| Allowance for losses on non-covered loans to non-perfoming non-covered loans | 53.93 | 4214 | 25.45 |
| Allowance for losses on non-covered loans to total non-covered loans | 0.52 | 0.54 | 0.67 |
| Net charge-offs to average loans | OM, | 0.35 | 021 |
| CRPITAL MEASURES: |  |  |  |
| Book value per share | S12.84: | 812.73 | \$12.69 |
| Tangible book value per share ${ }^{\text {( }}$ | 1.26 | 7.04 | 6.91 |
| stockholders equity to total assets | \12.\#1\%) | $1324 \%$ | $13.42 \%$ |
| Tangible stockholders equity to tangible assets ${ }^{\text {¹ }}$ |  |  |  |
| 7.6S. | 778 | 7.79 |  |
| Adjusted tangible stockholders' equity to adjusted tangible assets ${ }^{\text {a }}$ | \TM\%: | 7.95 | 7.90 |
| OTHER BALANCESHEET MEASURES: |  |  |  |
| Non-covered loans held for investment to total loans | \®SM\#. | $84.2 \%$ | 81.2\% |
| Total loans to total assets | \# 70. | 72.2 | 70.9 |
| Securities to total assets | \# 111 / | 10.8 | 11.6 |
| Deposits to total assets | \$5 56.4 | 53.1 | 53.1 |
| Wholesale borrowings to total assets |  |  |  |
| , 2.6 | 32.0 | 30.3 |  |

[^1]
## Reconciliation of GAAP and Non-GAAP Capital Measures anmudiea)

Athough tangible stockholders equity, adjusted tangible stock holders' equity, tangible assets, and adjusted tangible assets are nol calculated in accordance with GAAP management uses these non GAAP capital measures in theit attalysis of our perfomance We believe that these non GAAP capial measures are an mportant indication of our ability to grow both organically and through business combinations, and, with respect to tang ble stock holders equity and adjusted tang ble stockholders' equity, our ability to pay dividends and to engage in various capital management strategies

Tangble stockholders' equity and adjusted tangible stockholders' equity, tangible assets and adjusted tangble assets, and the related capital measures should not be considered in isolation or as a substitute for stockholders' equity, total assets, or any other measure calculated in accordance with GAAP Moreover, the manner in which we calculate these non-GAAP capital measures may differ from that of other companies reporting measures with similar names.

The following table presents the reconciliations of our stock holders' equity, tangible stockholders' equity, and adusted tangble stockholders' equity, total assets, tangible assets, and adjusted tang ble assets; and the related capital measures at or for the twelve months ended December 31, 2012, 2011, and 2010:

| (Inthousmads) | At of for the Twelve Months Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| Total Stockholders Equity <br> Less Goodwill $\qquad$ <br> Core deposit intangibles |  | $\begin{array}{r} \$ 5,565,704 \\ (2,436,131) \\ (51,668) \end{array}$ | $\begin{array}{r} 65,526,220 \\ (2,436,159) \\ \because \quad(77,734) \end{array}$ |
| Tangble stockholders' equity | ¢ 3 . 88.109 | \$3,077.905 | \$3,012,327 |
| Toba Assets <br> Less Goodwill Core deposit intangibles |  | $\begin{array}{r} \$ 42,024,302 \\ (2,436,131) \\ (51,668) \end{array}$ | $\begin{array}{r} \$ 41,190,689 \\ (2,436,159) \\ (77,734) \end{array}$ |
| Tangible assets | \$41676.945 | \$39,536,503 | \$38,676,796 |
| Tangible Stockholders' Equity <br> Add back: Accumulated other comprehensive loss, net of tax |  | $\begin{array}{r} \$ 3,077,905 \\ 71,910 \end{array}$ | $\begin{array}{r} \$ 3,012,327 \\ 45,695 \end{array}$ |
| Adjusted langible stockholders' equity | 3 3241814 | \$3,149,815 | \$3,058,022 |
| Tangible Assets <br> Add back: Accumulated other comprehensive loss, net of tax |  | $\begin{array}{r} \$ 39,536,503 \\ 71,910 \end{array}$ | $\begin{array}{r} \$ 38,676,796 \\ 45,695 \end{array}$ |
| Adiusted tangible assets | 841.738.650 | \$39,608,413 | \$38,722,491 |
| Average Stockholders' Equity <br> Less: Average goodwill and core deposit intangibles |  | $\begin{array}{r} \$ 5,501,639 \\ (2,500,864) \end{array}$ | $\begin{array}{r} \$ 5,392,305 \\ (2,529,993) \end{array}$ |
| Average tangible stockholders' equity |  | \$ 3,000,775 | \$2,862,312 |
| Average Assets <br> Less: Average goodwill and core deposit intangibles | 842.49.45: <br> (2,178,5?3) | $\begin{array}{r} \$ 41,131,010 \\ (2,500,864) \end{array}$ | $\begin{array}{r} \$ 41,843,613 \\ (2,529,993) \end{array}$ |
| Average langible assets | S101014:3\%. | \$38,630,146 | \$39,313,620 |
| Ney Hucome <br> Add back: Amontication of core deposit intangibles, net of tax | stol 115 <br> 11.781 | $\begin{array}{r} \$ 480,037 \\ 15,640 \end{array}$ | $\begin{array}{r} \$ 541,017 \\ 19,073 \end{array}$ |
| Adjusted net income | \$512892 | \$495,677 | \$560,090 |
| Return on average assets <br> Retarn on average tangible assets <br> Retum on average stockholders' equity <br> Return on average tangible stockholders' equity |  | $\begin{aligned} & 1.17 \% \\ & 1.28 \\ & 8.73 \\ & 16.52 \end{aligned}$ | $\begin{aligned} & 1.29 \% \\ & 1.42 \\ & 10.03 \\ & 19.57 \end{aligned}$ |

## Corporate Directory

## NEW YORK COMMUNITY BANCORP, INC.

## 8OARTB OHMDILE TORS. <br> CHSHMMANOH MHEBOABS

Dominick Ciampa ${ }^{(2)}$
Principal and Partner
Ciampa Organization
Mruberes
Maureen E. Clancy ${ }^{(3)}$
Chief Financial Officer and Owner
Clancy \& Clancy Brokerage Ltd
Hanif "Wally" Dahya ${ }^{(4)}$
Chief Executtue Officer
The Y Company LIC
Joseph R. Ficalora( ${ }^{(5)}$
President and Chief Executive Officer
New York Community Bancorp, Inc.
William C. Frederick, M.D. ${ }^{\text {(6) }}$
Surgeon (retired)
St. Vincent's Hospital

## Max L. Kupferberg

Chairman of the Board of Directors
Kерсо, Inc.
Michael J. Levine ${ }^{(7)}$
Principal, Norse Realty Group, Inc. \& Affiliates,
Partner, Levine \& Schmutter, CPAs

## James I. O'Donovan

Senior Executive Vice President and Chief Lending Officer (retired)
New York Community Bancorp, Inc,

## Ronald A. Rosenfeld

Chairman (retired)
Federal Housing Finance Board

## Lawrence J. Savarese

Senior Partner (retired)
KPMG

## John M. Tsimbinos ${ }^{(8)}$

Chairnan and Chief Executive Officer (retired)
TR Financial Corp. and
Roosevelt Savings Bank

## Spiros J. Voutsinas

President and Chief Executive Officer
Atlantic Bank Division
New York Commercial Bank

## Robert Wann

Senior Executive Vice President and
Chief Operating Officer
New York Community Bancorp, Inc.
DUEECOREMERTTUS

## Donald M. Blake

President and Chief Executive Officer (retired)
Joseph J. Blake \& Associates, Inc.

## WMCTETIVLONMCRRS

Joseph R. Ficalora
President and Chief Executive Officer

## Robert Wann

Senior Executive Vice President and
Chief Operating Officer
Thomas R. Cangemi
Senior Executive Vice President and
Chief Einancial Officer

## James J. Carpenter

Senior Executive Vice President and
Chief Lending Officer

## ExCCUTY VICETRESUUETHS

Ilene A. Angarola
Director, Investor Relations

## Robert D. Brown

Chief Information Officer

## William P. DiSalvatore

Chief Risk Officer
Frank Esposito
Director, Loan Administration

## Cynthia Flynn

Chief Administrative Officer

## Robert P. Gillespie

Corporate Director, Employee Development

## Andrew Kaplan

Director, Financial Solutions Group, and
President, CFS Investments, Inc.

## Anthony M. Lewis

Chief Credit Officer

## John I. Pinto

Chief Accounting Officer
R. Patrick Quinn, Esq.

Corporate Secretary and
Chief Corporate Governance Officer

## Bernard A. Terlizzi

Chief Human Resources Officer

## Robert J. Tolomer

Director, Capital Planninig, Stress Testing, and Loss Share Administration

## Thomas J. Zammit

Chief Appraiser
(1) Directors of New York Community Bancorp, Inc. also serve as directors of New York Community Bank and New York Commercial Bank
(2) Mr. Ciampa also serves as Chairman of the Boards of Directors of New York Community Bank and New York Commercial Bank.
(3) Mrs. Clancy chairs the Compensation and Insurance Committees of the Board.
(4) Mr. Dahya chairs the Asset and Liability and Investment Committees of the Board
(5) Mr. Ficalora serves as a director on each of out Divisional Boards
6) Dr. Frederick also serves as a director on the Richmond County Savings Bank Divisional Board.
(7) Mr. Levine choirs the Audit, Risk Assessment, and Nominating and Corporate Governance Committees of the Board.
(8) Mr. Tsimbinos also serves as a director of the Atlantic Bank Divisional Board.

## ALULUATUORUTGULS

## NEW YORK COMMERCIAL BANK

## Spiros I. Voutsinas

President and Chief Executive Officer
Atlantic Bank Dirision
Dennis D.Jurs
Executive Vice President and Chief Lending Officer

## Kenneth M. Scheriff

Executive Vice President and Regional Manager, Commercial Lending

## NEW YORK COMMUNITY BANK

MICB MORTGACBCOMPANY, LIC
Jon K. Baymiller
President and Chief Executioe Officer

## Paul Harris

Executive Vice President and Director,
Residential Loan Administration
BEEERGCENTBU \& CO, WNC

## Joseph B. Werner

Chairman, President, ana Chief Executive Officer
DIVISIONAI DAMK DIURCTORS
CUEENS COUNTYSAVNGSBANK

## Joseph R. Ficalora

President
Hon. Claire Shulman
Queens Borough President (retired);
President \& Chief Executive Officer
Flushing Willets Point Corona LDC

## Michael R. Stoler

Manasing Director
Madison Realty Capital

## RICHMOND COUNTY SAV/NGSBANK

## Michael F. Manzulli

Chamman;
Former Chairman and Chief Executive Officer
Richmond County Bancorp, Inc. and
Richmond County Savings Bank

## Godfrey H. Carstens

president (retired)
Carstens Electrical Supply

## Peter J. Esposito

Senior Mortgage Lending Officer (retired)
New York Community Bank
James L. Kelley, Esq.
Partner
Lahr, Dillon, Manzull, Kelley \& Penett, P.C.

## Hon. Guy V. Molinari

Richmond County Borough President (retired);
Former U.S. Congressman
and New York State Assemblyman;
Managing Partner, The Molinari Group;
Of Counsel, Russo, Scamardella \& D'Amato

## mHMTONAMDHECTOREMEWTUUS

## Robert S. Farrell

President (retired)
HS. Iarrell, inc.
THE ROSTMNSAYINGSUATS
John R. Bransfield, Jr.
President
Former President, Roslyn Bancorp, Inc, and
The Roslyn Savings Bank
Thomas I. Calabrese, Ir.
Vice President, Operations
Daniel Gale Agency

## ATLA NTHCBANK

## Spiros I. Voutsinas

## President

Nicolas Bornozis
President
Capital Link Inc.
John Catsimatidis
Chairman and Chief Executive Officer
Red Apple Group
Andrew I. Jacovides
Former Ambassador, Cyprus

## Savas Konstantinides

President and Chief Executioe Officer
Omega Brokerage

## Spiros Milonas

President
Ionian Management Inc.

## Mitchell Rutter

President
Essex Capital Parthers
OHIOSAVINGS BANK

## Ronald A. Rosenfeld

Chairman
Leslie D. Dunn
Independent Director
Federal Home Loan Bank of Cincinnati

## Robert P. Duvin

Partner
Littler Mendelson, PC

## Keirh V. Mabee

Vice Chairman
Dix E Eaton
Rev. Robert L. Niehoff, S.I.
President
John Carroll University

Shareholder Reference

## CORPORMT CIADOUAWHRS

## 615 Merrick Avenue

Westbury, NY 11590-6607
Phone: (516) 683-4100
Fax: (516) 6838385
Online wwwmyNYCB.com

## M M STOR RELATOR:

Shareholders analysts, and others seeking information about New York Community Bancorp Inc, are invited to contact our Department of Investor Relations at
Phones (516) 683-4420
Fax: (516) 683-4424
E-mail: ir@myNYCB.com
Online: ir.myNYCBicom
Copies of our earnings releases and other financial publications, including ou Amual Report on Form 10-K filed with the U.S. Securities and Exchange Commission ("SEC"), are available without charge upon request.

Information about our financial performance may also be found at ir.myNYCB.com, the Investor Relations portion of our website, under "Strategies \& Results." Eanings releases, dividend announcements, and other press releases are typically available at this site upon issuance, and SEC documents are typically avallable within minutes of being filed. In addition, shareholders wishing to receive e-mall notification each time a press release, SEC filing, or other corporate event is posted to our website may do so by clicking on "Register for E-mail Alerts," and following the prompts.

## ONUNE DELVERYOPFROXY MATERMAS

To arxange to receive next year's Annual Report to Shareholders and proxy materials electronically, rather than in hard copy, please visit ir myNYCB.com, cick on "Request Online Delivery of Proxy Materials," and follow the prompts.

## SHAREWU DER ACOOUNT MOURIFS

To review the status of your shareholder account, expedite a change of address, transfer shaxes, or perform various other account-related functions, please contact our stock registrar, transfer agent, and dividend disbursement agent, Computershare, directly.

Computershare is available to assist you 24 hours a day, seven days a week, through its toll-free Interactive Voice Response system or through its online Investor Centre ${ }^{7 \mathrm{MM}}$. In addition, customer service representatives are available to assist you Monday through Friday, 9:00 a.m. to 7:00 p.m. (Eastern Time), except for New York Stock Exchange holidays.

You may contact Computershare in any of the following ways:

Online:
wwwcomputershare com/investor
By phone:
In the U.S. \& Canada: (866) 293-6077
International: (201) 680-6578
TDD lines for hearing-impaired investors:
In the US. \& Canada: (866) 231-5469
International: (201) 680-6610
In all correspondence with Computershare, be sure to mention New York Community Bancorp and to provide your name as it appears on your sharehoider account, along with your account number, daytime phone number, and current address.

## OIUTUITMUOU UY

We typicaly pay a guartedy cash dividend on or about the Ith dey of February, Mayr, Aucust and November to shareholders of record on or about the 5 hh day of those months. Dividends are ypically declared duming the thind or foum week of handary, Aprl, July and Oetober and announced in our earnings releases. As declaration, record, and payable dates are subject o change, jou may wish to confirm them by visiting in myN / B com and clicking on "Dividend History"

## 

Under our Difidend Reinvestment and Stock Purchase Plan (the Plan'), registered Shareholders may purchase additional shares of New Yonk Commenty Bancorp by remvesting their cash dividends, and by making oplional cosh purchases ranging from a minimum of $\$ 50$ to a maximum of $\$ 10,000$ per transaction, up to a maximum of $\$ 100,000$ per calendar year. In addtion, new investors may purchase ther initial shares through the Dan The Tlan brochure is avallable from Computershare and may also be acessed by clicking on Dividend Reinvestment and Stock Purchase Plan at inmy NYCB.com.

Reglstered shareholders may arrange to have their quarterly sash divicends deposted drectly into ther checking or savings accounts on the payable date Fot more information, please contac Computershare or click on "Shareholder Services' at hrnyNYCB.com.

The 2013 Annual Meeting of Shareholders will be held at 10000 am Eastern Time on Thursday, Une 6th, at the Sheraton LaGuardia East Lotel, 1352039 th Avenue, in Flushing, New York, Shareholders of record as of A pri 9,2013 will be eligible to recelve notice of, and to vote at the 2013 Anmuat Meeting.

## 

## KPMGLLP

345 Park Avenue
New York, Ny 10154 -0102

## SOCK WQWMG

Shares of New York Community Bancorp common stock are traded under the symbol "NYCB" on the New Yock Stock Exchange. Price information appears daily in The Wall Street lournal under "NY CmntyBep" and in other major newspapers under similar abbreviations of the Company's name. Trading information may also be found at ir myNYCB.com under "Stock Information" or by visiting wwwnysecom and entering our trading symbol.

The Bifurated Option Note Unit SecuritESSM ("BONUSES units") issued through the Company's subsidiary, New York Community Capital Trust V, also trade on the New York Stock Exchange, under the symbol "NYCB PR U." Trading information for the BONUSES units may be found at ir.myNYCB.com under "Stock Information,"

#  <br> <br> NEW YORK COMMUNITY <br> <br> NEW YORK COMMUNITY BANCORP INC 

 BANCORP INC}

615 MERRICK AVENUE, WESTBURY. NEW YORK 11590
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(516) 683-4420


NEW YORK COMMUNITY BANCORP, INC.
2012 ANNUAL REPORT ON FORM 10-K

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

FORM 10-K<br>Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended: December 31, 2012
Commission File Number 1-31565

## NEW YORK COMMUNITY BANCORP, INC.

(Exact name of registrant as specified in its charter)


Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes $\boxtimes$ No $\square$ Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or $15(\mathrm{~d})$ of the Act. Yes $\square$ No 区 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\boxtimes$ No $\square$
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K ( $\$ 229.405$ of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$. $\boxtimes$

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes $\boxtimes$ No $\square$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer," and "smaller reporting company" in Rule $12 \mathrm{~b}-$ 2 of the Exchange Act. Large Accelerated Filer $\boxtimes$ Accelerated Filer $\square$ Non-Accelerated Filer $\square$ Smaller Reporting Company $\square$

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Act). Yes $\square$ No $\boxtimes$
As of June 30, 2012, the aggregate market value of the shares of common stock outstanding of the registrant was $\$ 5.3$ billion, excluding $15,295,074$ shares held by all directors and executive officers of the registrant. This figure is based on the closing price of the registrant's common stock on June 29, 2012, \$12.53, as reported by the New York Stock Exchange.

The number of shares of the registrant's common stock outstanding as of February 22, 2013 was $440,353,812$ shares.
Documents Incorporated by Reference
Portions of the definitive Proxy Statement for the Annual Meeting of Shareholders to be held on June 6, 2013 are incorporated by reference into Part III.

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Certifications

For the purpose of this Annual Report on Form 10-K, the words "we," "us," "our," and the "Company" are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank and New York Commercial Bank (the "Community Bank" and the "Commercial Bank," respectively, and collectively, the "Banks").

## FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISK FACTORS

This report, like many written and oral communications presented by New York Community Bancorp, Inc. and our authorized officers, may contain certain forward-looking statements regarding our prospective performance and strategies within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995, and are including this statement for purposes of said safe harbor provisions.

Forward-looking statements, which are based on certain assumptions and describe future plans, strategies, and expectations of the Company, are generally identified by use of the words "anticipate," "believe," "estimate," "expect," "intend," "plan," "project," "seek," "strive," "try," or future or conditional verbs such as "will," "would," "should," "could," "may," or similar expressions. Our ability to predict results or the actual effects of our plans or strategies is inherently uncertain. Accordingly, actual results may differ materially from anticipated results.

There are a number of factors, many of which are beyond our control, that could cause actual conditions, events, or results to differ significantly from those described in our forward-looking statements. These factors include, but are not limited to:

- general economic conditions, either nationally or in some or all of the areas in which we and our customers conduct our respective businesses;
- conditions in the securities markets and real estate markets or the banking industry;
- changes in real estate values, which could impact the quality of the assets securing the loans in our portfolio;
- changes in interest rates, which may affect our net income, prepayment penalty income, mortgage banking income, and other future cash flows, or the market value of our assets, including our investment securities;
- changes in the quality or composition of our loan or securities portfolios;
- changes in our capital management policies, including those regarding business combinations, dividends, and share repurchases, among others;
- our use of derivatives to mitigate our interest rate exposure;
- changes in competitive pressures among financial institutions or from non-financial institutions;
- changes in deposit flows and wholesale borrowing facilities;
- changes in the demand for deposit, loan, and investment products and other financial services in the markets we serve;
- our timely development of new lines of business and competitive products or services in a changing environment, and the acceptance of such products or services by our customers;
- changes in our customer base or in the financial or operating performances of our customers' businesses;
- any interruption in customer service due to circumstances beyond our control;
- our ability to retain key personnel;
- potential exposure to unknown or contingent liabilities of companies we have acquired or may acquire in the future;
- the outcome of pending or threatened litigation, or of other matters before regulatory agencies, whether currently existing or commencing in the future;
- environmental conditions that exist or may exist on properties owned by, leased by, or mortgaged to the Company;
- any interruption or breach of security resulting in failures or disruptions in customer account management, general ledger, deposit, loan, or other systems;
- operational issues stemming from, and/or capital spending necessitated by, the potential need to adapt to industry changes in information technology systems, on which we are highly dependent;
- the ability to keep pace with, and implement on a timely basis, technological changes;
- changes in legislation, regulation, policies, or administrative practices, whether by judicial, governmental, or legislative action, including, but not limited to, the Dodd-Frank Wall Street Reform and Consumer Protection Act, and other changes pertaining to banking, securities, taxation, rent regulation and housing,
financial accounting and reporting, environmental protection, and insurance, and the ability to comply with such changes in a timely manner;
- changes in the monetary and fiscal policies of the U.S. Government, including policies of the U.S. Department of the Treasury and the Board of Governors of the Federal Reserve System;
- changes in accounting principles, policies, practices, or guidelines;
- any breach in performance by the Community Bank under our loss sharing agreements with the FDIC;
- changes in our estimates of future reserves based upon the periodic review thereof under relevant regulatory and accounting requirements;
- changes in regulatory expectations relating to predictive models we use in connection with stress testing and other forecasting or in the assumptions on which such modeling and forecasting are predicated;
- the ability to successfully integrate any assets, liabilities, customers, systems, and management personnel of any banks we may acquire into our operations, and our ability to realize related revenue synergies and cost savings within expected time frames;
- changes in our credit ratings or in our ability to access the capital markets;
- war or terrorist activities; and
- other economic, competitive, governmental, regulatory, technological, and geopolitical factors affecting our operations, pricing, and services.

It should be noted that we routinely evaluate opportunities to expand through acquisitions and frequently conduct due diligence activities in connection with such opportunities. As a result, acquisition discussions and, in some cases, negotiations, may take place at any time, and acquisitions involving cash or our debt or equity securities may occur.

In addition, the timing and occurrence or non-occurrence of events may be subject to circumstances beyond our control.

Please see Item 1A, "Risk Factors," for a further discussion of factors that could affect the actual outcome of future events.

Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which speak only as of the date of this report. Except as required by applicable law or regulation, we undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

## GLOSSARY

## BARGAIN PURCHASE GAIN

A bargain purchase gain exists when the fair value of the assets acquired in a business combination exceeds the fair value of the assumed liabilities. Assets acquired in an FDIC-assisted transaction may include cash payments received from the FDIC.

## BASIS POINT

Throughout this filing, the year-over-year changes that occur in certain financial measures are reported in terms of basis points. Each basis point is equal to one hundredth of a percentage point, or $0.01 \%$.

## BOOK VALUE PER SHARE

As we define it, book value per share refers to the amount of stockholders' equity attributable to each outstanding share of common stock, after any unallocated shares held by our Employee Stock Ownership Plan ("ESOP") have been subtracted from the total number of shares outstanding. Book value per share is determined by dividing total stockholders' equity at the end of a period by the adjusted number of shares at the same date. The following table indicates the number of shares outstanding both before and after the total number of unallocated ESOP shares were subtracted at December 31, 2012, 2011, 2010, 2009, and 2008. As there were no unallocated ESOP shares remaining at December $31,2012,2011$, or 2010 , both numbers were the same at those dates.

|  | 2012 | 2011 | 2010 | 2009 | 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Shares outstanding | $\overline{439,050,966}$ | 437,344,796 | 435,646,845 | 433,197,332 | 344,985,111 |
| Less: Unallocated ESOP shares | -- | -- | -- | $(299,248)$ | $(631,303)$ |
| Shares used for book value per share computation | $\underline{\underline{439,050,966}}$ | $\underline{\text { 437,344,796 }}$ | 435,646,845 | 432,898,084 | 344,353,808 |

## BROKERED DEPOSITS

Refers to funds obtained, directly or indirectly, by or through deposit brokers that are then deposited into one or more deposit accounts at a bank.

## CHARGE-OFF

Refers to the amount of a loan balance that has been written off against the allowance for losses on noncovered loans.

## COMMERCIAL REAL ESTATE ("CRE") LOAN

A mortgage loan secured by either an income-producing property owned by an investor and leased primarily for commercial purposes or, to a lesser extent, an owner-occupied building used for business purposes. The CRE loans in our portfolio are typically secured by office buildings, retail shopping centers, light industrial centers with multiple tenants, or mixed-use properties.

## COST OF FUNDS

The interest expense associated with interest-bearing liabilities, typically expressed as a ratio of interest expense to the average balance of interest-bearing liabilities for a given period.

## COVERED LOANS AND OTHER REAL ESTATE OWNED ("OREO")

Refers to the loans and OREO we acquired in our AmTrust Bank ("AmTrust") and Desert Hills Bank ("Desert Hills") acquisitions, which are "covered" by loss sharing agreements with the FDIC. Please see the definition of "Loss Sharing Agreements" that appears later in this glossary.

## DERIVATIVE

A term used to define a broad base of financial instruments, including swaps, options, and futures contracts, whose value is based upon, or derived from, an underlying rate, price, or index (such as interest rates, foreign currency, commodities, or prices of other financial instruments such as stocks or bonds).

## DIVIDEND PAYOUT RATIO

The percentage of our earnings that is paid out to shareholders in the form of dividends. It is determined by dividing the dividend paid per share during a period by our diluted earnings per share during the same period of time.

## DIVIDEND YIELD

Refers to the yield generated on a shareholder's investment in the form of dividends. The current dividend yield is calculated by annualizing the current quarterly cash dividend and dividing that amount by the current stock price.

## EFFICIENCY RATIO

Measures total operating expenses as a percentage of the sum of net interest income and non-interest income.

## GAAP

This abbreviation is used to refer to U.S. generally accepted accounting principles, on the basis of which financial statements are prepared and presented.

## GOODWILL

Refers to the difference between the purchase price and the fair value of an acquired company's assets, net of the liabilities assumed. Goodwill is reflected as an asset on the balance sheet and is tested at least annually for impairment.

## GOVERNMENT-SPONSORED ENTERPRISES ("GSEs")

Refers to a group of financial services corporations that were created by the United States Congress to enhance the availability, and reduce the cost, of credit to certain targeted borrowing sectors, including home finance. The GSEs include, but are not limited to, the Federal National Mortgage Association ("Fannie Mae"), the Federal Home Loan Mortgage Corporation ("Freddie Mac"), and the Federal Home Loan Banks (the "FHLBs").

## GSE OBLIGATIONS

Refers to GSE mortgage-related securities (both certificates and collateralized mortgage obligations) and GSE debentures.

## INTEREST RATE LOCK COMMITMENTS ("IRLCs")

Refers to commitments we have made to originate new one-to-four family loans at specific (i.e., locked-in) interest rates. The volume of IRLCs at the end of a period is a leading indicator of loans to be originated in the near future.

## INTEREST RATE SENSITIVITY

Refers to the likelihood that the interest earned on assets and the interest paid on liabilities will change as a result of fluctuations in market interest rates.

## INTEREST RATE SPREAD

The difference between the yield earned on average interest-earning assets and the cost of average interestbearing liabilities.

## LOAN-TO-VALUE ("LTV") RATIO

Measures the balance of a loan as a percentage of the appraised value of the underlying property.

## LOSS SHARING AGREEMENTS

Refers to the agreements we entered into with the FDIC in connection with the loans and OREO we acquired in our AmTrust and Desert Hills acquisitions. The agreements call for the FDIC to reimburse us for $80 \%$ of any losses (and share in $80 \%$ of any recoveries) up to specified thresholds and to reimburse us for $95 \%$ of any losses (and share in $95 \%$ of any recoveries) beyond those thresholds with respect to the acquired assets, for specified periods of time. All of the loans and OREO acquired in the AmTrust and Desert Hills acquisitions are subject to
these agreements and are referred to in this report either as "covered loans," "covered OREO," or, when discussed together, "covered assets."

## MORTGAGE BANKING INCOME

Refers to the income generated by our mortgage banking operation, which is recorded in non-interest income. Mortgage banking income has two components: income generated from the origination of one-to-four family loans for sale ("income from originations") and income generated by servicing such loans ("servicing income").

## MORTGAGE SERVICING RIGHTS ("MSRs")

Refers to the asset that the Company recognizes, at fair value, when it sells loans but retains the right to service those loans.

## MULTI-FAMILY LOAN

A mortgage loan secured by a rental or cooperative apartment building with more than four units.

## NET INTEREST INCOME

The difference between the interest and dividends earned on interest-earning assets and the interest paid or payable on interest-bearing liabilities.

## NET INTEREST MARGIN

Measures net interest income as a percentage of average interest-earning assets.

## NON-ACCRUAL LOAN

A loan generally is classified as a "non-accrual" loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income. A loan generally is returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

## NON-COVERED LOANS AND OTHER REAL ESTATE OWNED

Refers to all of the loans and OREO in our portfolio that are not covered by our loss sharing agreements with the FDIC.

## NON-PERFORMING LOANS AND ASSETS

Non-performing loans consist of non-accrual loans and loans over 90 days past due and still accruing interest. Non-performing assets consist of non-performing loans and OREO.

## RENT-CONTROL/RENT-STABILIZATION

In New York City, where the vast majority of the properties securing our multi-family loans are located, the amount of rent that tenants may be charged on the apartments in certain buildings is restricted under certain "rentcontrol" or "rent-stabilization" laws. Rent-control laws apply to apartments in buildings that were constructed prior to February 1947. An apartment is said to be "rent-controlled" if the tenant has been living continuously in the apartment for a period of time beginning prior to July 1971. When a rent-controlled apartment is vacated, it typically becomes "rent-stabilized." Rent-stabilized apartments are generally located in buildings with six or more units that were built between February 1947 and January 1974. Rent-controlled and -stabilized apartments tend to be more affordable to live in because of the applicable regulations, and buildings with a preponderance of such rent-regulated apartments are therefore less likely to experience vacancies in times of economic adversity.

## REPURCHASE AGREEMENTS

Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at an agreed-upon price and date. The Banks' repurchase agreements are primarily collateralized by GSE obligations and other mortgage-related securities, and are entered into with either the FHLBs or various brokerage firms.

## RETURN ON AVERAGE ASSETS

A measure of profitability determined by dividing net income by average assets for a given period.

## RETURN ON AVERAGE STOCKHOLDERS' EQUITY

A measure of profitability determined by dividing net income by average stockholders' equity for a given period.

## TOTAL DELINQUENCIES

Refers to the sum of non-performing loans and loans 30 to 89 days past due.

## WHOLESALE BORROWINGS

Refers to advances drawn by the Banks against their respective lines of credit with the FHLBs, their repurchase agreements with the FHLBs and various brokerage firms, and federal funds purchased.

## YIELD

The interest income associated with interest-earning assets, typically expressed as a ratio of interest income to the average balance of interest-earning assets for a given period.

## PART I

## ITEM 1. BUSINESS

## General

With total assets of $\$ 44.1$ billion at December 31, 2012, we are the 20th largest publicly traded bank holding company in the nation, and operate the nation's second largest public thrift. Reflecting our growth through ten business combinations between November 30, 2001 and March 26, 2010, we currently have 275 branch offices, combined, in five states.

We are organized under Delaware Law as a multi-bank holding company and have two primary subsidiaries: New York Community Bank and New York Commercial Bank (hereinafter referred to as the "Community Bank" and the "Commercial Bank," respectively, and collectively as the "Banks").

## New York Community Bank

Established in 1859 , the Community Bank is a New York State-chartered savings bank with 240 branches that currently operate through seven local divisions.

In New York, we currently serve our Community Bank customers through Roslyn Savings Bank, with 54 branches on Long Island, a suburban market east of New York City comprised of Nassau and Suffolk counties; Queens County Savings Bank, with 33 branches in the New York City borough of Queens; Richmond County Savings Bank, with 22 branches in the borough of Staten Island; and Roosevelt Savings Bank, with eight branches in the borough of Brooklyn. In the Bronx and neighboring Westchester County, we currently have four branches that operate directly under the name "New York Community Bank."

In New Jersey, we serve our Community Bank customers through 51 branches that operate under the name Garden State Community Bank.

In Florida and Arizona, where we have 26 and 14 branches, respectively, we serve our customers through the AmTrust Bank division of the Community Bank.

In Ohio, we serve our Community Bank customers through 28 branches of Ohio Savings Bank.
We compete for depositors in these diverse markets by emphasizing service and convenience, and by offering a comprehensive menu of traditional and non-traditional products and services. Of our 240 Community Bank branches, 222 feature weekend hours, including 57 that are open seven days a week. Of these, 40 are in-store branches in New York and New Jersey that are primarily located in supermarkets. The Community Bank also offers 24-hour banking online and by phone.

We also are a leading producer of multi-family loans in New York City, with an emphasis on non-luxury apartment buildings that feature below-market rents. In addition to multi-family loans, which are our principal asset, we originate commercial real estate loans (primarily in New York City, as well as Long Island and New Jersey) and, to a much lesser extent, acquisition, development, and construction loans, and commercial and industrial loans.

We also originate one-to-four family loans, primarily through our mortgage banking operation, which was acquired in connection with our acquisition of certain assets, and assumption of certain liabilities, of AmTrust Bank ("AmTrust") on December 4, 2009. In 2012, the vast majority of the one-to-four family loans we originated were agency-conforming loans sold to government-sponsored enterprises ("GSEs"), servicing retained. A smaller number of one-to-four family loans were originated for our own portfolio and consisted of hybrid jumbo loans with conservative loan-to-value ratios.

Although the vast majority of the loans we produce for investment (i.e., for our portfolio) are secured by properties or businesses in New York City, and to a lesser extent, Long Island and New Jersey, the one-to-four family loans we originate through our mortgage banking operation are for the purchase or refinancing of homes in all 50 states.

## New York Commercial Bank

Established through an acquisition on December 30, 2005, the Commercial Bank is a New York Statechartered commercial bank with 35 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island, including 18 that operate under the name "Atlantic Bank."

The Commercial Bank competes for customers by emphasizing personal service and by addressing the needs of small and mid-size businesses, professional associations, and government agencies with a comprehensive menu of business solutions, including installment loans, revolving lines of credit, and cash management services. In addition, the Commercial Bank offers 24-hour banking online and by phone.

Customers of the Commercial Bank may transact their business at any of our 240 Community Bank branches, and Community Bank customers may transact their business at any of our 35 Commercial Bank branches. In addition, customers of both Banks have 24-hour access to their accounts through 263 of our 287 ATM locations in the five states we serve.

## Our Websites

We also serve our customers through three connected websites: www.myNYCB.com, www.NewYorkCommercialBank.com, and www.NYCBfamily.com. In addition to providing our customers with 24-hour access to their accounts, and information regarding our products and services, hours of service, and locations, these websites provide extensive information about the Company for the investment community. Earnings releases, dividend announcements, and other press releases are posted upon issuance to the Investor Relations portion of our websites. In addition, our filings with the U.S. Securities and Exchange Commission (the "SEC") (including our annual report on Form $10-\mathrm{K}$; our quarterly reports on Form $10-\mathrm{Q}$; and our current reports on Form 8K), and all amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, are available without charge, typically within minutes of being filed. The websites also provide information regarding our Board of Directors and management team and the number of Company shares held by these insiders, as well as certain Board Committee charters and our corporate governance policies. The content of our websites shall not be deemed to be incorporated by reference into this Annual Report.

## Overview

## Lending

Loans represented $\$ 31.8$ billion, or $72.0 \%$, of total assets at December 31, 2012. Our loan portfolio has three components:

1. Covered Loans - Covered loans refers to the loans we acquired in our FDIC-assisted acquisitions of AmTrust and Desert Hills Bank ("Desert Hills"), and are covered by loss sharing agreements with the FDIC. At December 31, 2012, the balance of covered loans was $\$ 3.3$ billion; of this amount, $\$ 3.0$ billion were one-to-four family loans. To distinguish these "covered loans" from the loans in our portfolio that are not subject to these agreements (and that, for the most part, we ourselves originated), all other loans in our portfolio are referred to as "non-covered loans."
2. Non-Covered Loans Held for Sale - Non-covered loans held for sale refers to the one-to-four family loans that we originate and aggregate for sale, primarily to GSEs. At December 31, 2012, the held-for-sale loan portfolio totaled $\$ 1.2$ billion. In the twelve months ended at that date, we originated $\$ 10.9$ billion of one-to-four family loans for sale.
3. Non-Covered Loans Held for Investment - Referring to the loans we originate for our own portfolio, noncovered loans held for investment totaled $\$ 27.3$ billion at December 31, 2012. The year-end balance consisted primarily of loans secured by multi-family buildings in New York City, most of which are subject to rent regulation and therefore feature below-market rents. In addition to multi-family loans, loans held for investment include commercial real estate loans and, to a much lesser extent, acquisition, development, and construction loans; commercial and industrial loans; and one-to-four family loans.

The components of our held-for-investment loan portfolio are described below:

## Multi-Family Loans

Multi-family loans represented $\$ 18.6$ billion, or $68.2 \%$, of non-covered loans held for investment at December 31, 2012, and represented $\$ 5.8$ billion, or $64.6 \%$, of the loans we originated for investment over the course of the year.

The multi-family loans we originate are typically secured by non-luxury apartment buildings in New York City that are subject to rent regulation and therefore feature below-market rents. Such loans are typically made to long-term property owners with a history of growing their cash flows over time by making improvements to certain apartments which, in turn, enables them to increase the rents their tenants pay. We also make multi-family loans to property owners who are seeking to expand their real estate holdings by purchasing additional properties.

Our typical multi-family loan has a term of ten years, with a fixed rate of interest in years one through five and a rate that either adjusts annually or is fixed for the five years that follow. Loans that prepay in the first five years generate prepayment penalties ranging from five percentage points to one percentage point of the then-current loan balance, depending on the remaining term of the loan. If a loan is still outstanding in the sixth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five percentage points to one percentage point over years six through ten.

We also originate multi-family loans for terms of 12 years, with a fixed rate of interest in years one through seven and a rate that either adjusts annually or is fixed for the next five years. Loans that prepay in the first seven years generate prepayment penalties ranging from five percentage points to one percentage point of the then-current loan balance, depending on the remaining term of the loan. If a loan is still outstanding in the eighth year and the borrower selects the fixed rate option, the prepayment penalties typically reset to the range of five percentage points to one percentage point over years eight through twelve.

Reflecting the structure of our multi-family credits, and the tendency of our borrowers to refinance their loans as their cash flows increase, our average multi-family loan had an expected weighted average life of 2.9 years at December 31, 2012.

## Commercial Real Estate ("CRE") Loans

CRE loans represented $\$ 7.4$ billion, or $27.3 \%$, of non-covered loans held for investment at December 31, 2012 , and $\$ 2.4$ billion, or $26.8 \%$, of loans produced for investment over the course of the year. Our CRE loans feature the same structure as our multi-family credits, and had a weighted average life of 3.4 years at December 31, 2012.

The CRE loans we originate are secured by income-producing properties such as office buildings, retail centers, multi-tenanted light industrial properties, and mixed-use buildings, most of which are located in New York City and, to a lesser extent, on Long Island and in New Jersey.

## Acquisition, Development, and Construction ("ADC") Loans

Our ADC loan portfolio largely consists of loans that were originated for land acquisition, development, and construction of multi-family and residential tract projects in New York City and Long Island, and, to a lesser extent, for the construction of owner-occupied one-to-four family homes and commercial properties.

ADC loans represented $\$ 397.9$ million, or $1.5 \%$, of non-covered loans held for investment at the end of December, reflecting our decision to limit such lending in the current housing market, and the increased deployment of our cash flows into multi-family and CRE loans.

## Commercial and Industrial ("C\&I") Loans

Included in "other loans" in our Consolidated Statements of Condition, C\&I loans represented $\$ 590.0$ million, or $2.2 \%$, of non-covered loans held for investment at December 31, 2012. We offer a broad range of loans to small and mid-size businesses for working capital (including inventory and receivables), business expansion, and the purchase of equipment and machinery.

Non-covered one-to-four family loans totaled $\$ 203.4$ million at the end of this December, and consisted of loans acquired in our business combinations prior to 2009 and loans originated in 2012 for our own portfolio.

## Asset Quality

The quality of our assets improved in 2012, as an improvement in market conditions combined with the efforts of our Loan Workout Unit to reduce the balance of non-performing loans. Non-performing non-covered loans declined $\$ 64.5$ million year-over-year to $\$ 261.3$ million at December 31, 2012, representing $0.96 \%$ of total noncovered loans. Reflecting the decline in non-performing loans, and a $\$ 55.3$ million decline in other real estate owned ("OREO") to $\$ 29.3$ million, non-performing assets fell $\$ 119.8$ million year-over-year to $\$ 290.6$ million, representing $0.71 \%$ of total non-covered assets at December 31, 2012.

At December 31, 2012, the allowance for losses on non-covered loans totaled $\$ 140.9$ million, representing $0.52 \%$ of total non-covered loans at that date. The provision for losses on non-covered loans totaled $\$ 45.0$ million in the twelve months ended December 31, 2012, while net charge-offs totaled $\$ 41.3$ million, representing $0.13 \%$ of average loans.

Notwithstanding the year-over-year improvement in the economy and local market conditions, it should be noted that economic weakness resulting from a further contraction of real estate values and/or an increase in office vacancies, bankruptcies, and/or unemployment, could result in our experiencing an increase in charge-offs and/or an increase in our loan loss provision, either of which could have an adverse impact on our earnings in the future.

## Funding Sources

We have four primary funding sources: the deposits we gather through our branch network or add through acquisitions, and brokered deposits; wholesale borrowings, primarily in the form of Federal Home Loan Bank ("FHLB") advances and repurchase agreements with the FHLB and various brokerage firms; cash flows produced by the repayment and sale of loans; and cash flows produced by securities repayments and sales.

Deposits totaled $\$ 24.9$ billion at December 31, 2012, and included certificates of deposit ("CDs") of $\$ 9.1$ billion; NOW and money market accounts of $\$ 8.8$ billion; savings accounts of $\$ 4.2$ billion; and non-interest-bearing accounts of $\$ 2.8$ billion. Included in the year-end balance of deposits were deposits of $\$ 1.3$ billion that were assumed in a transaction with Aurora Bank FSB, on June 28, 2012.

Borrowed funds totaled $\$ 13.4$ billion at the end of the year, with wholesale borrowings representing $\$ 13.1$ billion, or $97.3 \%$, of that balance and $29.6 \%$ of total assets at December 31, 2012.

Loan repayments and sales generated cash flows of $\$ 18.5$ billion in 2012 , while securities repayments and sales generated cash flows of $\$ 3.7$ billion.

## Revenues

Our primary source of income is net interest income, which is the difference between the interest income generated by the loans we produce and the securities we invest in, and the interest expense produced by our interestbearing deposits and borrowed funds. The level of net interest income we generate is influenced by a variety of factors, some of which are within our control (e.g., our mix of interest-earning assets and interest-bearing liabilities), and some of which are not (e.g., the level of short-term interest rates and market rates of interest, the degree of competition we face for deposits and loans, and the level of prepayment penalty income we receive). In 2012, net interest income fell $\$ 40.4$ million to $\$ 1.2$ billion, as a $\$ 35.2$ million decline in interest expense was exceeded by a $\$ 75.6$ million decline in interest income. Prepayment penalty income added $\$ 120.4$ million to interest income in 2012, as a decline in market interest rates combined with the improvement in local market conditions to trigger an increase in multi-family and CRE loan demand.

While net interest income is our primary source of income, it is supplemented by the non-interest income we produce. In 2012, our largest source of non-interest income was the income generated by our mortgage banking operation, primarily through the origination of loans for sale to GSEs. Mortgage banking income accounted for $\$ 178.6$ million of total non-interest income, as income from originations of $\$ 193.2$ million was tempered by a servicing loss of $\$ 14.6$ million. In addition, fee income from deposits and loans accounted for $\$ 38.3$ million of 2012 non-interest income, while BOLI income and other income accounted for $\$ 30.5$ million and $\$ 35.7$ million, respectively. Included in other income are the revenues from the sale of third-party investment products in our
branches, and revenues from our investment advisory firm, Peter B. Cannell \& Co., Inc., which had $\$ 1.7$ billion of assets under management at December 31, 2012.

## Efficiency

The efficiency of our operation has long been a distinguishing characteristic, stemming from our focus on multi-family lending, which is broker-driven, and from the expansion of our franchise through acquisitions rather than de novo growth. For the twelve months ended December 31, 2012, our efficiency ratio was $40.75 \%$.

## Our Market

Our current market for deposits consists of the 26 counties in the five states that are served by our branch network, including all five boroughs of New York City, Nassau and Suffolk Counties on Long Island, and Westchester County in New York; Essex, Hudson, Mercer, Middlesex, Monmouth, Ocean, and Union Counties in New Jersey; Maricopa and Yavapai Counties in Arizona; Cuyahoga, Lake, and Summit Counties in Ohio; and Broward, Collier, Lee, Miami-Dade, Palm Beach, and St. Lucie Counties in Florida.

The market for the loans we produce varies, depending on the type of loan. For example, the vast majority of our multi-family loans are collateralized by rental apartment buildings in New York City, which is also home to the majority of the properties collateralizing our CRE loans. In contrast, our mortgage banking business originates one-to-four family loans in all 50 states.

## Competition for Deposits

The combined population of the 26 counties where our branches are located is approximately 29.6 million, and the number of banks and thrifts we compete with currently exceeds 350 . With total deposits of $\$ 24.9$ billion at December 31, 2012, we ranked ninth among all bank and thrift depositories serving these 26 counties, and ranked first or second among all thrift depositories in the following counties: Queens, Richmond, and Nassau Counties in New York; Essex County in New Jersey; Cuyahoga County in Ohio; Maricopa County in Arizona; and Broward and Palm Beach Counties in Florida. (Market share information was provided by SNL Financial.) We also compete for deposits with other financial institutions, including credit unions, Internet banks, and brokerage firms.

Our ability to attract and retain deposits is not only a function of short-term interest rates and industry consolidation, but also the competitiveness of the rates being offered by other financial institutions within our marketplace.

Competition for deposits is also influenced by several internal factors, including the opportunity to assume or acquire deposits through business combinations; the cash flows produced through loan and securities repayments and sales; and the availability of attractively priced wholesale funds. In addition, the degree to which we compete for deposits is influenced by the liquidity needed to fund our loan production and other outstanding commitments.

We vie for deposits and customers by placing an emphasis on convenience and service and, from time to time, by offering specific products at highly competitive rates. In addition to our 240 Community Bank branches and 35 Commercial Bank branches, we have 287 ATM locations, including 263 that operate 24 hours a day. Our customers also have 24-hour access to their accounts through our bank-by-phone service and online through our three websites, www.myNYCB.com, www.NewYorkCommercialBank.com, and www.NYCBfamily.com. We also offer certain higher-paying money market accounts through two dedicated websites, myBankingDirect.com and AmTrustDirect.com.

In addition to 192 traditional branches in New York, New Jersey, Florida, Ohio, and Arizona, our Community Bank currently has 40 "in-store" branches in New York and New Jersey-39 in supermarkets and one in a drug store. Because of the proximity of these branches to our traditional locations, our customers have the option of doing their banking seven days a week in many of the communities we serve. This service model is an important component of our efforts to attract and maintain deposits in a highly competitive marketplace. Of the remaining Community Bank locations, four branches are located on corporate campuses in New Jersey and four are customer service centers in New York.

We also compete by complementing our broad selection of traditional banking products with an extensive menu of alternative financial services, including insurance, annuities, and mutual funds of various third-party service providers. Furthermore, customers who come to us seeking a residential mortgage can begin the application process by phone, online, or in any branch.

In addition to checking and savings accounts, Individual Retirement Accounts, and CDs for both businesses and consumers, the Commercial Bank offers a suite of cash management products to address the needs of small and mid-size businesses, municipal and county governments, school districts, and professional associations.

Another competitive advantage is our strong community presence, with April 14, 2012 having marked the 153 rd year of service of our forebear, Queens County Savings Bank. We have found that our longevity, as well as our strong capital position, are especially appealing to customers seeking a strong, stable, and service-oriented bank.

## Competition for Loans

Our success as a producer of multi-family, CRE, ADC, and C\&I loans is substantially tied to the economic health of the markets where we lend. Local economic conditions have a significant impact on loan demand, the value of the collateral securing our credits, and the ability of our borrowers to repay their loans.

The competition we face for loans also varies with the type of loan we are originating. In New York City, where the majority of the buildings collateralizing our multi-family loans are located, we compete for such loans on the basis of timely service and the expertise that stems from being a specialist in our field.

Following the financial crisis in 2008, most of our competitors were either acquired or chose to step away from the multi-family lending space. As the multi-family housing market began to reflect improvement, we began to see new entrants to this market, as well as the return of certain competitors who had opted to step away during the downward cycle turn. Nonetheless, Fannie Mae and Freddie Mac continued to be our primary competition for multifamily loans in 2012, consistent with our experience in 2011 and 2010.

While we anticipate that competition for multi-family loans will continue in the future, we believe that the significant volume of multi-family loans we produced in 2012 is indicative of our ability to compete for such business as conditions in our market continue to improve. That said, no assurances can be made that we will be able to sustain or increase our level of multi-family loan production, given the extent to which it is influenced not only by competition, but also by such factors as the level of market interest rates, the availability and cost of funding, real estate values, market conditions, and the state of the economy.

Similarly, our ability to compete for CRE loans on a go-forward basis depends on the same factors that impact our ability to compete for multi-family credits, and on the degree to which other CRE lenders choose to step up their loan production as local market conditions continue to improve.

While we continue to originate ADC and C\&I loans for investment, such loans represent a much smaller portion of our loan portfolio.

Our mortgage banking operation competes with a significant number of financial and non-financial institutions throughout the nation that also originate and aggregate one-to-four family loans for sale. In 2012, held-for-sale originations totaled $\$ 10.9$ billion; of this amount, $\$ 10.8$ billion, or $99.5 \%$, were agency-conforming loans and $\$ 53.8$ million, or $0.05 \%$, were non-conforming (i.e., jumbo) loans. Reflecting the volume of loans funded in 2012 by our mortgage banking operation, we ranked 13th among the nation's leading aggregators of one-to-four family loans in the United States.

## Environmental Issues

We encounter certain environmental risks in our lending activities. The existence of hazardous materials may make it unattractive for a lender to foreclose on the properties securing its loans. In addition, under certain conditions, lenders may become liable for the costs of cleaning up hazardous materials found on such properties. We attempt to mitigate such environmental risks by requiring either that a borrower purchase environmental insurance or that an appropriate environmental site assessment be completed as part of our underwriting review on the initial granting of CRE and ADC loans, regardless of location, and of any out-of-state multi-family loans we may produce. In addition, we order an updated environmental analysis prior to foreclosing on such properties, and typically maintain ownership of the multi-family, CRE, and ADC properties we acquire through foreclosure in subsidiaries.

Our attention to environmental risks also applies to the properties and facilities that house our bank operations. Prior to acquiring a large-scale property, a Phase 1 Environmental Property Assessment is typically performed by a licensed professional engineer to determine the integrity of, and/or the potential risk associated with, the facility and the property on which it is built. Properties and facilities of a smaller scale are evaluated by qualified in-house assessors, as well as by industry experts in environmental testing and remediation. This two-pronged
approach identifies potential risks associated with asbestos-containing material, above and underground storage tanks, radon, electrical transformers (which may contain PCBs), ground water flow, storm and sanitary discharge, and mold, among other environmental risks. These processes assist us in mitigating environmental risk by enabling us to identify potential issues prior to, and following, our acquisition of bank properties.

## Subsidiary Activities

The Community Bank has formed, or acquired through merger transactions, 33 active subsidiary corporations. Of these, 22 are direct subsidiaries of the Community Bank and 11 are subsidiaries of Community Bank-owned entities.

The 22 direct subsidiaries of the Community Bank are:

| Name | Jurisdiction of <br> Organization | Purpose |
| :--- | :--- | :--- |
| DHB Real Estate, LLC | Arizona | Organized to own interests in real estate |
| Mt. Sinai Ventures, LLC | A joint venture partner in the development, <br> construction, and sale of a 177-unit golf course <br> community in Mt. Sinai, NY, all the units of which <br> were sold by December 31, 2006 |  |
| NYCB Community Development Corp. | Delaware | Formed to invest in community development <br> activities |
| NYCB Mortgage Company, LLC | Delaware | Originates and aggregates one-to-four family loans <br> for sale, primarily servicing retained |
| Realty Funding Company, LLC | Delaware | Holding company for subsidiaries owning an interest <br> in real estate |
| Eagle Rock Investment Corp. | New Jersey | Formed to hold and manage investment portfolios for <br> the Company |
| Pacific Urban Renewal, Inc. | New Jersey | Owns a branch building <br> Somerset Manor Holding Corp. <br> New JerseyHolding company for four subsidiaries that owned <br> and operated two assisted-living facilities in New <br> Jersey in 2005 |
| Synergy Capital Investments, Inc. | New Jersey | Formed to hold and manage investment portfolios for <br> the Company |
| 1400 Corp. | New York | Manages properties acquired by foreclosure while <br> they are being marketed for sale |
| BSR 1400 Corp. | New York | Organized to own interests in real estate |
| Bellingham Corp. | New York | Organized to own interests in real estate |
| Blizzard Realty Corp. | New York | Organized to own interests in real estate |
| CFS Investments, Inc. | New York | Sells non-deposit investment products <br> Main Omni Reality Corp. |
| NYB Realty Holding Company, LLC | New York York | Organized to own interests in real estate <br> Holding company for subsidiaries owning an interest <br> in real estate |
| O.B. Ventures, LLC | New York | A joint venture partner in a 370-unit residential <br> community in Plainview, New York, all the units of <br> which were sold by December 31, 2004 |
| RCBK Mortgage Corp. | Organized to own interests in certain multi-family <br> loans |  |
| RCSB Corporation | Owns a branch building, Ferry Development Holding <br> Company, and Woodhaven Investments, Inc. |  |
| RSB Agency, Inc. | New York | New York |
| Roslymond Enterprises, Inc. | National Mortgage Corporation | New York York |
| Holding company investment products |  |  |
| Formerly operated as a mortgage loan originator and <br> servicer and currently holds an interest in its former <br> orfice space |  |  |

The 11 subsidiaries of Community Bank-owned entities are:

| Name | Jurisdiction of <br> Organization | Purpose |
| :--- | :--- | :--- |
| Columbia Preferred Capital Corporation | Delaware | A real estate investment trust ("REIT") organized for <br> the purpose of investing in mortgage-related assets |
| Ferry Development Holding Company | Delaware | Formed to hold and manage investment portfolios for <br> the Company |
| Peter B. Cannell \& Co., Inc. | Delaware | Advises high net worth individuals and institutions on <br> the management of their assets |
| Roslyn Real Estate Asset Corp. | Delaware | A REIT organized for the purpose of investing in <br> mortgage-related assets |
| Walnut Realty Funding Company, LLC | Delaware | Established to own Bank-owned properties |
| Woodhaven Investments, Inc. | Delaware | Holding company for Roslyn Real Estate Asset Corp. <br> and Ironbound Investment Company, Inc. |
| Your New REO, LLC | Delaware | Owns a website that lists bank-owned properties for <br> sale |
| Ironbound Investment Company, Inc. | New Jersey | A REIT organized for the purpose of investing in <br> mortgage-related assets that also is the principal <br> shareholder of Richmond County Capital Corp. |
| The Hamlet at Olde Oyster Bay, LLC | New York | Organized as a joint venture, part-owned by O.B. <br> Ventures, LLC |
| The Hamlet at Willow Creek, LLC | New York | Organized as a joint venture, part-owned by Mt. Sinai <br> Ventures, LLC |
| Richmond County Capital Corporation | New York | A REIT organized for the purpose of investing in <br> mortgage-related assets that also is the principal <br> shareholder of Columbia Preferred Capital Corp. |

There are 67 additional entities that are subsidiaries of a Community Bank-owned entity organized to own interests in real estate.

The Commercial Bank has four active subsidiary corporations, two of which are subsidiaries of Commercial Bank-owned entities.

The two direct subsidiaries of the Commercial Bank are:

| Name | Jurisdiction of <br> Organization | Purpose |
| :--- | :--- | :--- |
| Beta Investments, Inc. | Delaware | Holding company for Omega Commercial Mortgage <br> Corp. and Long Island Commercial Capital Corp. |
| Gramercy Leasing Services, Inc. | New York | Provides equipment lease financing |

The two subsidiaries of Commercial Bank-owned entities are:

| Name | Jurisdiction of <br> Organization | Purpose |
| :--- | :--- | :--- |
| Omega Commercial Mortgage Corp. | Delaware | A REIT organized for the purpose of investing in <br> mortgage-related assets |
| Long Island Commercial Capital Corp. | New York | A REIT organized for the purpose of investing in <br> mortgage-related assets |

There are two additional entities that are subsidiaries of the Commercial Bank that are organized to own interests in real estate.

The Company owns special business trusts that were formed for the purpose of issuing capital and common securities and investing the proceeds thereof in the junior subordinated debentures issued by the Company. Please see Note 7, "Borrowed Funds," in Item 8, "Financial Statements and Supplementary Data," for a further discussion of the Company's special business trusts.

The Company also has one non-banking subsidiary that was established in connection with the acquisition of Atlantic Bank of New York.

## Personnel

At December 31, 2012, the number of full-time equivalent employees was 3,458. Our employees are not represented by a collective bargaining unit, and we consider our relationship with our employees to be good.

## Federal, State, and Local Taxation

The Company is subject to federal, state, and local income taxes. Please see the discussion of "Income Taxes" in "Critical Accounting Policies" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," later in this report.

## Regulation and Supervision

## General

The Community Bank is a New York State-chartered savings bank and its deposit accounts are insured under the Deposit Insurance Fund (the "DIF") of the Federal Deposit Insurance Corporation (the "FDIC") up to applicable legal limits. The Commercial Bank is a New York State-chartered commercial bank and its deposit accounts also are insured by the DIF up to applicable legal limits. Both the Community Bank and the Commercial Bank are subject to extensive regulation and supervision by the New York State Department of Financial Services (the "NYDFS") (formerly, the New York State Banking Department), as their chartering agency, by the FDIC, as their insurer of deposits, and by the Consumer Financial Protection Bureau (the "CFPB"), which was created under the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd Frank Act") in 2011 to implement and enforce consumer protection laws applying to banks. The Banks must file reports with the NYDFS, the FDIC, and the CFPB concerning their activities and financial condition, in addition to obtaining regulatory approvals prior to entering into certain transactions such as mergers with, or acquisitions of, other depository institutions. Furthermore, the Banks are periodically examined by the NYDFS and the FDIC to assess compliance with various regulatory requirements, including safety and soundness considerations. This regulation and supervision establishes a comprehensive framework of activities in which a savings bank and a commercial bank can engage, and is intended primarily for the protection of the insurance fund and depositors. The regulatory structure also gives the regulatory authorities extensive discretion in connection with their supervisory and enforcement activities and examination policies, including policies with respect to the classification of assets and the establishment of adequate loan loss allowances for regulatory purposes. Any change in such regulation, whether by the NYDFS, the FDIC, or through legislation, could have a material adverse impact on the Company, the Banks, and their operations, and the Company's shareholders.

The Company is required to file certain reports under, and otherwise comply with, the rules and regulations of the Federal Reserve Board of Governors (the "FRB"), the FDIC, the NYDFS, and the SEC under federal securities laws. In addition, the FRB periodically examines the Company. Certain of the regulatory requirements applicable to the Community Bank, the Commercial Bank, and the Company are referred to below or elsewhere herein. However, such discussion is not meant to be a complete explanation of all laws and regulations and is qualified in its entirety by reference to the actual laws and regulations.

## The Dodd-Frank Act

The Dodd-Frank Act has significantly changed the current bank regulatory structure and will continue to affect, into the immediate future, the lending and investment activities and general operations of depository institutions and their holding companies.

In addition to creating the CFPB, the Dodd-Frank Act requires the FRB to establish minimum consolidated capital requirements for bank holding companies that are as stringent as those required for insured depository institutions; the components of Tier 1 capital will be restricted to capital instruments that are currently considered to be Tier 1 capital for insured depository institutions. In addition, the proceeds of trust preferred securities will be excluded from Tier 1 capital unless (i) such securities are issued by bank holding companies with assets of less than $\$ 500$ million, or (ii) such securities were issued prior to May 19, 2010 by bank or savings and loan holding companies with assets of less than $\$ 15$ billion. The exclusion of such proceeds will be phased in over a three-year period beginning in 2013.

The Dodd-Frank Act created a new supervisory structure for oversight of the U.S. financial system, including the establishment of a new council of regulators, the Financial Stability Oversight Council, to monitor and address
systemic risks to the financial system. Non-bank financial companies that are deemed to be significant to the stability of the U.S. financial system and all bank holding companies with $\$ 50$ billion or more in total consolidated assets will be subject to heightened supervision and regulation. The FRB will implement prudential requirements and prompt corrective action procedures for such companies.

The Dodd-Frank Act made many additional changes in banking regulation, including: authorizing depository institutions, for the first time, to pay interest on business checking accounts; requiring originators of securitized loans to retain a percentage of the risk for transferred loans; establishing regulatory rate-setting for certain debit card interchange fees; and establishing a number of reforms for mortgage lending and consumer protection.

The Dodd-Frank Act also broadened the base for FDIC insurance assessments. The FDIC was required to promulgate rules revising its assessment system so that it is based not on deposits, but on the average consolidated total assets less the tangible equity capital of an insured institution. That rule took effect on April 1, 2011. The Dodd-Frank Act also permanently increased the maximum amount of deposit insurance for banks, savings institutions, and credit unions to $\$ 250,000$ per depositor, retroactive to January 1,2008 , and provided non-interestbearing transaction accounts with unlimited deposit insurance through December 31, 2012.

Many of the provisions of the Dodd-Frank Act are not yet effective. The Dodd-Frank Act requires various federal agencies to promulgate numerous and extensive implementing regulations over the next several years. Although it therefore is difficult to predict at this time what impact the Dodd-Frank Act and the implementing regulations will have on the Company and the Banks, they may have a material impact on operations through, among other things, heightened regulatory supervision and increased compliance costs.

## Capital Requirements

## FDIC Capital Requirements

The FDIC has adopted risk-based capital guidelines to which the Community Bank and the Commercial Bank are subject. The guidelines establish a systematic analytical framework that makes regulatory capital requirements sensitive to differences in risk profiles among banking organizations. The Community Bank and the Commercial Bank are required to maintain certain levels of regulatory capital in relation to regulatory risk-weighted assets. The ratio of such regulatory capital to regulatory risk-weighted assets is referred to as a "risk-based capital ratio." Riskbased capital ratios are determined by allocating assets and specified off-balance sheet items to four risk-weighted categories ranging from $0 \%$ to $100 \%$, with higher levels of capital being required for the categories perceived as representing greater risk.

These guidelines divide an institution's capital into two tiers. The first tier ("Tier 1") includes common equity, retained earnings, certain non-cumulative perpetual preferred stock (excluding auction rate issues), and minority interests in equity accounts of consolidated subsidiaries, less goodwill and other intangible assets (except mortgage servicing rights and purchased credit card relationships subject to certain limitations). Supplementary ("Tier 2.') capital includes, among other items, cumulative perpetual and long-term limited-life preferred stock, mandatorily convertible securities, certain hybrid capital instruments, term subordinated debt, and the allowance for loan losses, subject to certain limitations, and up to $45 \%$ of pre-tax net unrealized gains on equity securities with readily determinable fair market values, less required deductions. Savings banks and commercial banks are required to maintain a total risk-based capital ratio of at least $8 \%$, of which at least $4 \%$ must be Tier 1 capital.

In addition, the FDIC has established regulations prescribing a minimum Tier 1 leverage capital ratio (the ratio of Tier 1 capital to adjusted average assets as specified in the regulations). These regulations provide for a minimum Tier 1 leverage capital ratio of $3 \%$ for institutions that meet certain specified criteria, including that they have the highest examination rating and are not experiencing or anticipating significant growth. All other institutions are required to maintain a Tier 1 leverage capital ratio of at least $4 \%$. The FDIC may, however, set higher leverage and risk-based capital requirements on individual institutions when particular circumstances warrant. Institutions experiencing or anticipating significant growth are expected to maintain capital ratios, including tangible capital positions, well above the minimum levels.

As of December 31, 2012, the Community Bank and the Commercial Bank were deemed to be well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, a bank must maintain a minimum Tier 1 leverage capital ratio of $5 \%$, a minimum Tier 1 risk-based capital ratio of $6 \%$, and a minimum total risk-based capital ratio of $10 \%$. A summary of the regulatory capital ratios of the Banks at December 31, 2012 appears in Note 17, "Regulatory Matters" in Item 8, "Financial Statements and Supplementary Data."

The regulatory capital regulations of the FDIC and other federal banking agencies provide that the agencies will take into account the exposure of an institution's capital and economic value to changes in interest rate risk in assessing capital adequacy. According to such agencies, applicable considerations include the quality of the institution's interest rate risk management process, overall financial condition, and the level of other risks at the institution for which capital is needed. Institutions with significant interest rate risk may be required to hold additional capital. The agencies have issued a joint policy statement providing guidance on interest rate risk management, including a discussion of the critical factors affecting the agencies' evaluation of interest rate risk in connection with capital adequacy. Institutions that engage in specified amounts of trading activity may be subject to adjustments in the calculation of the risk-based capital requirement to assure sufficient additional capital to support market risk.

## Federal Reserve Board Capital Requirements

The FRB has adopted capital adequacy guidelines for bank holding companies (on a consolidated basis) that are substantially similar to, but somewhat less stringent than, those of the FDIC for the Community Bank and the Commercial Bank. At December 31, 2012, the Company's consolidated Total and Tier 1 capital exceeded these requirements.

The Dodd-Frank Act required the FRB to issue consolidated regulatory capital requirements for bank holding companies that are at least as stringent as those applicable to insured depository institutions. Such regulations eliminated the use of certain instruments, such as cumulative preferred stock and trust preferred securities, as Tier 1 holding company capital. However, instruments issued before May 19, 2010 by bank holding companies with more than $\$ 15$ billion of consolidated assets are subject to a three-year phase-out from inclusion as Tier 1 capital, beginning January 1, 2013. Based on the December 31, 2012 balance of the cumulative preferred stock and trust preferred securities we issued, and absent any reduction in that balance over the three years ending January 1, 2016, the elimination of such instruments would be expected to reduce our capital by $\$ 345.1$ million, or $9.6 \%$, at the end of the three-year phase-in, and reduce our Tier 1 leverage capital ratio by 85 basis points over that time.

Bank holding companies are generally required to give the FRB prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the net consideration paid for all such purchases or redemptions during the preceding twelve months, is equal to $10 \%$ or more of the Company's consolidated net worth. The FRB may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe or unsound practice, or would violate any law, regulation, FRB order or directive, or any condition imposed by, or written agreement with, the FRB. The FRB has adopted an exception to this approval requirement for well-capitalized bank holding companies that meet certain other conditions.

## Stress Testing

On October 9, 2012, the FDIC and the FRB issued final rules requiring certain large insured depository institutions and bank holding companies to conduct annual capital-adequacy stress tests. Recognizing that banks and their parent holding companies may have different primary federal regulators, the FDIC and FRB have attempted to ensure that the standards of the final rules are consistent and comparable in the areas of scope of application, scenarios, data collection, reporting, and disclosure. To implement section 165 (i) of the Dodd-Frank Act, the rules would apply to FDIC-insured state non-member banks and bank holding companies with total consolidated assets of more than $\$ 10$ billion ("covered institutions"). The final rules delay implementation for covered institutions with total consolidated assets of between $\$ 10$ billion and $\$ 50$ billion until October 2013. The final rule requirement for public disclosure of a summary of the stress testing results for these $\$ 10$ billion- $\$ 50$ billion covered institutions will be implemented starting with the 2014 stress test, with the disclosure occurring by June 30,2015 . The final rules define a stress test as a process to assess the potential impact of economic and financial scenarios on the consolidated earnings, losses, and capital of the covered institution over a set planning horizon, taking into account the current condition of the covered institution and its risks, exposures, strategies, and activities.

Under the rules, each covered institution with between $\$ 10$ billion and $\$ 50$ billion in assets would be required to conduct annual stress tests using the bank's and the bank holding company's financial data as of September 30 of that year to assess the potential impact of different scenarios on the consolidated earnings and capital of that bank and its holding company and certain related items over a nine-quarter forward-looking planning horizon, taking into account all relevant exposures and activities. On or before March 31 of each year, each covered institution, including the Community Bank and the Company, would be required to report to the FDIC and the FRB, respectively, in the manner and form prescribed in the rules, the results of the stress tests conducted by the covered institution during the immediately preceding year. Based on the information provided by a covered institution in the
required reports to the FDIC and the FRB, as well as other relevant information, the FDIC and FRB would conduct an analysis of the quality of the covered institution's stress test processes and related results. The FDIC and FRB envision that feedback concerning such analysis would be provided to a covered institution through the supervisory process.

Consistent with the requirements of the Dodd-Frank Act, the rule would require each covered institution to publish a summary of the results of its annual stress tests within 90 days of the required date for submitting its stress test report to the FDIC and the FRB. As discussed below, if the Company were to exceed $\$ 50$ billion in total consolidated assets, it would become subject to a different set of FRB stress test regulations.

## Stress Testing for Large Bank Holding Companies

If the Company were to exceed $\$ 50$ billion in total consolidated assets (a "covered company"), the Company would become subject to a different set of stress testing regulations administered by the FRB than those outlined above. Under this scenario, the FRB will use its own models to evaluate whether each covered company has the capital, on a total consolidated basis, necessary to continue operating under the economic and financial market conditions of each scenario. The FRB's analysis will include an assessment of the projected losses, net income, and pro forma capital levels and regulatory capital ratio, tier 1 common ratio and other capital ratios for the covered company and use such analytical techniques that the FRB determines to be appropriate to identify, measure, and monitor risks of the covered company that may affect the financial stability of the United States.

The aim of the annual reviews is to ensure that large, complex banking institutions have robust, forwardlooking capital planning processes that account for their unique risks, and to help ensure that institutions have sufficient capital to continue operations throughout times of economic and financial stress. Covered companies will be expected to have credible plans that show they have sufficient capital to continue to lend to households and businesses even under severely adverse conditions, and are well prepared to meet Basel III regulatory capital standards as they are implemented in the United States.

A covered company's capital adequacy will be assessed against a number of quantitative and qualitative criteria, including projected performance under the stress scenarios provided by the FRB and the covered company's internal scenarios. Boards of directors of covered companies are required to review and approve capital plans before submitting them to the FRB.

If the Company were to become a covered company, it would not be subject to these stress test requirements until the following calendar year.

## Standards for Safety and Soundness

Federal law requires each federal banking agency to prescribe, for the depository institutions under its jurisdiction, standards that relate to, among other things, internal controls; information and audit systems; loan documentation; credit underwriting; the monitoring of interest rate risk; asset growth; compensation; fees and benefits; and such other operational and managerial standards as the agency deems appropriate. The federal banking agencies adopted final regulations and Interagency Guidelines Establishing Standards for Safety and Soundness (the "Guidelines") to implement these safety and soundness standards. The Guidelines set forth the safety and soundness standards that the federal banking agencies use to identify and address problems at insured depository institutions before capital becomes impaired. If the appropriate federal banking agency determines that an institution fails to meet any standard prescribed by the Guidelines, the agency may require the institution to provide it with an acceptable plan to achieve compliance with the standard, as required by the Federal Deposit Insurance Act, as amended, (the "FDI Act"). The final regulations establish deadlines for the submission and review of such safety and soundness compliance plans.

## Basel III

In the summer of 2012, our primary federal regulators published two notices of proposed rulemaking (the "2012 Capital Proposals") that would substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and the Banks, compared to the current U.S. risk-based capital rules, which are based on the international capital accords of the Basel Committee on Banking Supervision (the "Basel Committee") which are generally referred to as "Basel I."

One of the 2012 Capital Proposals (the "Basel III Proposal") addresses the components of capital and other issues affecting the numerator in banking institutions' regulatory capital ratios and would implement the Basel Committee's December 2010 framework, known as "Basel III," for strengthening international capital standards.

The other proposal (the "Standardized Approach Proposal") addresses risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios and would replace the existing Basel I-derived risk weighting approach with a more risk-sensitive approach based, in part, on the standardized approach in the Basel Committee's 2004 "Basel II" capital accords. Although the Basel III Proposal was proposed to come into effect on January 1, 2013, the federal banking agencies jointly announced on November 9, 2012 that they did not expect any of the proposed rules to become effective on that date. As proposed, the Standardized Approach Proposal would come into effect on January 1, 2015.

The federal banking agencies have not proposed rules implementing the final liquidity framework of Basel III and have not determined to what extent they will apply to U.S. banks that are not large, internationally active banks.

It is management's belief that, as of December 31, 2012, we would meet all capital adequacy requirements under the Basel III and Standardized Approach Proposals on a fully phased-in basis if such requirements were currently effective. The regulations that are ultimately applicable to financial institutions may be substantially different from the Basel III final framework as published in December 2010 and the proposed rules issued in June 2012. Management will continue to monitor these and any future proposals submitted by our regulators.

In addition, the FDIC has approved issuance of an interagency proposed rulemaking to implement certain provisions of Section 171 of the Dodd-Frank Act ("Section 171 "). Section 171 provides that the capital requirements generally applicable to insured banks shall serve as a floor for other capital requirements the agencies establish. The FDIC has noted that the advanced approaches of Basel III allow for reductions in risk-based capital requirements below those generally applicable to insured banks and, accordingly, need to be modified to be consistent with Section 171.

## FDIC Regulations

The following discussion pertains to FDIC Regulations other than those already discussed on the preceding pages:

## Real Estate Lending Standards

The FDIC and the other federal banking agencies have adopted regulations that prescribe standards for extensions of credit that (i) are secured by real estate, or (ii) are made for the purpose of financing construction or improvements on real estate. The FDIC regulations require each institution to establish and maintain written internal real estate lending standards that are consistent with safe and sound banking practices, and appropriate to the size of the institution and the nature and scope of its real estate lending activities. The standards also must be consistent with accompanying FDIC Guidelines, which include loan-to-value limitations for the different types of real estate loans. Institutions are also permitted to make a limited amount of loans that do not conform to the proposed loan-tovalue limitations so long as such exceptions are reviewed and justified appropriately. The Guidelines also list a number of lending situations in which exceptions to the loan-to-value standard are justified.

The FDIC, the Office of the Comptroller of the Currency, and the Board of Governors of the Federal Reserve System (coilectively, the "Agencies") also have issued joint guidance entitled "Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices" (the "CRE Guidance"). The CRE Guidance, which addresses land development, construction, and certain multi-family loans, as well as CRE loans, does not establish specific lending limits but, rather, reinforces and enhances the Agencies' existing regulations and guidelines for such lending and portfolio management.

## Dividend Limitations

The FDIC has authority to use its enforcement powers to prohibit a savings bank or commercial bank from paying dividends if, in its opinion, the payment of dividends would constitute an unsafe or unsound practice. Federal law prohibits the payment of dividends that will result in the institution failing to meet applicable capital requirements on a pro forma basis. The Community Bank and the Commercial Bank are also subject to dividend declaration restrictions imposed by New York State law as later discussed under "New York State Law."

## Investment Activities

Since the enactment of the Federal Deposit Insurance Corporation Improvement Act of 1991 ("FDICIA"), all state-chartered financial institutions, including savings banks, commercial banks, and their subsidiaries, have generally been limited to such activities as principal and equity investments of the type, and in the amount, authorized for national banks. State law, FDICIA, and FDIC regulations permit certain exceptions to these
limitations. For example, certain state-chartered savings banks, such as the Community Bank, may, with FDIC approval, continue to exercise state authority to invest in common or preferred stocks listed on a national securities exchange and in the shares of an investment company registered under the Investment Company Act of 1940, as amended. Such banks may also continue to sell Savings Bank Life Insurance. In addition, the FDIC is authorized to permit institutions to engage in state-authorized activities or investments not permitted for national banks (other than non-subsidiary equity investments) for institutions that meet all applicable capital requirements if it is determined that such activities or investments do not pose a significant risk to the insurance fund. The Gramm-Leach-Bliley Act of 1999 and FDIC regulations impose certain quantitative and qualitative restrictions on such activities and on a bank's dealings with a subsidiary that engages in specified activities.

The Community Bank received grandfathering authority from the FDIC in 1993 to invest in listed stock and/or registered shares subject to the maximum permissible investments of $100 \%$ of Tier 1 capital, as specified by the FDIC's regulations, or the maximum amount permitted by New York State Banking Law, whichever is less. Such grandfathering authority is subject to termination upon the FDIC's determination that such investments pose a safety and soundness risk to the Community Bank or in the event that the Community Bank converts its charter or undergoes a change in control.

## Prompt Corrective Regulatory Action

Federal law requires, among other things, that federal bank regulatory authorities take "prompt corrective action" with respect to institutions that do not meet minimum capital requirements. For such purposes, the law establishes five capital tiers: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized.

The FDIC has adopted regulations to implement prompt corrective action. Among other things, the regulations define the relevant capital measures for the five capital categories. An institution is deemed to be "well capitalized" if it has a total risk-based capital ratio of $10 \%$ or greater, a Tier 1 risk-based capital ratio of $6 \%$ or greater, and a leverage capital ratio of $5 \%$ or greater, and is not subject to a regulatory order, agreement, or directive to meet and maintain a specific capital level for any capital measure. An institution is deemed to be "adequately capitalized" if it has a total risk-based capital ratio of $8 \%$ or greater, a Tier 1 risk-based capital ratio of $4 \%$ or greater, and generally a leverage capital ratio of $4 \%$ or greater. An institution is deemed to be "undercapitalized" if it has a total risk-based capital ratio of less than $8 \%$, a Tier 1 risk-based capital ratio of less than $4 \%$, or generally a leverage capital ratio of less than $4 \%$. An institution is deemed to be "significantly undercapitalized" if it has a total risk-based capital ratio of less than $6 \%$, a Tier 1 risk-based capital ratio of less than $3 \%$, or a leverage capital ratio of less than $3 \%$. An institution is deemed to be "critically undercapitalized" if it has a ratio of tangible equity (as defined in the regulations) to total assets that is equal to or less than $2 \%$.
"Undercapitalized" institutions are subject to growth, capital distribution (including dividend), and other limitations, and are required to submit a capital restoration plan. An institution's compliance with such a plan is required to be guaranteed by any company that controls the undercapitalized institution in an amount equal to the lesser of $5 \%$ of the bank's total assets when deemed undercapitalized or the amount necessary to achieve the status of adequately capitalized. If an undercapitalized institution fails to submit an acceptable plan, it is treated as if it is "significantly undercapitalized." Significantly undercapitalized institutions are subject to one or more additional restrictions including, but not limited to, an order by the FDIC to sell sufficient voting stock to become adequately capitalized; requirements to reduce total assets, cease receipt of deposits from correspondent banks, or dismiss directors or officers; and restrictions on interest rates paid on deposits, compensation of executive officers, and capital distributions by the parent holding company.

Beginning 60 days after becoming "critically undercapitalized," critically undercapitalized institutions also may not make any payment of principal or interest on certain subordinated debt, extend credit for a highly leveraged transaction, or enter into any material transaction outside the ordinary course of business. In addition, subject to a narrow exception, the appointment of a receiver is required for a critically undercapitalized institution within 270 days after it obtains such status.

## Enforcement

The FDIC has extensive enforcement authority over insured banks, including the Community Bank and the Commercial Bank. This enforcement authority includes, among other things, the ability to assess civil money penalties, to issue cease and desist orders, and to remove directors and officers. In general, these enforcement actions may be initiated in response to violations of laws and regulations and unsafe or unsound practices.

The FDIC has authority under federal law to appoint a conservator or receiver for an insured institution under certain circumstances. The FDIC is required, with certain exceptions, to appoint a receiver or conservator for an insured institution if that institution was critically undercapitalized on average during the calendar quarter beginning 270 days after the date on which the institution became critically undercapitalized. For this purpose, "critically undercapitalized" means having a ratio of tangible equity to total assets of less than $2 \%$. Please see "Prompt Corrective Regulatory Action" earlier in this report.

The FDIC may also appoint a conservator or receiver for an insured institution on the basis of the institution's financial condition or upon the occurrence of certain events, including (i) insolvency (whereby the assets of the bank are less than its liabilities to depositors and others); (ii) substantial dissipation of assets or earnings through violations of law or unsafe or unsound practices; (iii) existence of an unsafe or unsound condition to transact business; (iv) likelihood that the bank will be unable to meet the demands of its depositors or to pay its obligations in the normal course of business; and (v) insufficient capital, or the incurrence or likely incurrence of losses that will deplete substantially all of the institution's capital with no reasonable prospect of replenishment of capital without federal assistance.

## Insurance of Deposit Accounts

The deposits of the Community Bank and the Commercial Bank are insured up to applicable limits by the DIF. The DIF is the successor to the Bank Insurance Fund and the Savings Association Insurance Fund, which were merged in 2006.

Under the FDIC's risk-based assessment system, insured institutions are assigned to one of four risk categories based upon supervisory evaluations, regulatory capital level, and certain other factors, with less risky institutions paying lower assessments. An institution's assessment rate depends upon the category to which it is assigned and certain other factors. Historically, assessment rates ranged from seven to 77.5 basis points of each institution's deposit assessment base. On February 7, 2011, as required by the Dodd-Frank Act, the FDIC published a final rule to revise the deposit insurance assessment system. The rule, which took effect April 1, 2011, changed the assessment base used for calculating deposit insurance assessments from deposits to total assets less tangible (Tier 1) capital. Since the new base is larger than the previous base, the FDIC also lowered assessment rates so that the rule would not significantly alter the total amount of revenue collected from the industry. The range of adjusted assessment rates is now 2.5 to 45 basis points of the new assessment base; the Community Bank's assessment ranged within the low to middle part of that range in 2012, and the Commercial Bank's assessment was in the lower part of that range.

In addition, due to the decline in economic conditions, the deposit insurance provided by the FDIC per account owner was raised to $\$ 250,000$ for all types of accounts. That change, initially intended to be temporary, was made permanent by the Dodd-Frank Act. In addition, the FDIC adopted an optional Temporary Liquidity Guarantee Program ("TLGP") under which, for a fee, non-interest-bearing transaction accounts would receive unlimited insurance coverage until December 31, 2009 (later extended to December 31, 2010), and certain senior unsecured debt issued by institutions and their holding companies between October 13, 2008 and June 30, 2009 (later extended to October 31, 2009) would be guaranteed by the FDIC through June 30, 2012 or, in certain cases, until December 31, 2012. The Banks both participated in the unlimited non-interest-bearing transaction account coverage and, together with the Company, participated in the unsecured debt guarantee program. In December 2008, the Company issued $\$ 90.0$ million of fixed rate senior notes with a maturity date of June 22, 2012. In addition, the Community Bank issued $\$ 512.0$ million of fixed rate senior notes with a maturity date of December 16,2011 , which was repaid on that date. The Dodd-Frank Act also provided for continued unlimited coverage for certain non-interest-bearing transaction accounts until December 31, 2012.

The Dodd-Frank Act increased the minimum target DIF ratio from $1.15 \%$ of estimated insured deposits to $1.35 \%$ of estimated insured deposits. The FDIC must seek to achieve the $1.35 \%$ ratio by September 30, 2020. Insured institutions with assets of $\$ 10$ billion or more are supposed to fund the increase. The Dodd-Frank Act eliminated the $1.5 \%$ maximum fund ratio, leaving it, instead, to the discretion of the FDIC. The FDIC has recently exercised that discretion by establishing a long range fund ratio of $2 \%$, which could result in our paying higher deposit insurance premiums in the future.

In addition to the assessment for deposit insurance, institutions are required to make payments on bonds issued in the late 1980s by the Financing Corporation to recapitalize a predecessor deposit insurance fund. That payment is established quarterly, and is based on assessable deposits for the first three quarters and on assessable assets for the fourth quarter of the year. In the calendar year ending December 31, 2012, the payment averaged 0.66 basis points of assessable deposits and 0.66 basis points of assessable assets, during the respective periods.

Insurance of deposits may be terminated by the FDIC upon a finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order; or condition imposed by the FDIC. Management does not know of any practice, condition, or violation that would lead to termination of the deposit insurance of either of the Banks.

## Holding Company Regulation

## Federal Regulation

The Company is currently subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956, as amended (the "BHCA"), as administered by the FRB.

The Company is required to obtain the prior approval of the FRB to acquire all, or substantially all, of the assets of any bank or bank holding company. Prior FRB approval would be required for the Company to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, it would, directly or indirectly, own or control more than $5 \%$ of any class of voting shares of such bank or bank holding company. In addition, before any bank acquisition can be completed, prior approval thereof may also be required to be obtained from other agencies having supervisory jurisdiction over the bank to be acquired, including the NYDFS.

FRB regulations generally prohibit a bank holding company from engaging in, or acquiring, direct or indirect control of more than $5 \%$ of the voting securities of any company engaged in non-banking activities. One of the principal exceptions to this prohibition is for activities found by the FRB to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Some of the principal activities that the FRB has determined by regulation to be so closely related to banking are: (i) making or servicing loans; (ii) performing certain data processing services; (iii) providing discount brokerage services; (iv) acting as fiduciary, investment, or financial advisor; (v) leasing personal or real property; (vi) making investments in corporations or projects designed primarily to promote community welfare; and (vii) acquiring a savings and loan association.

The FRB has issued a policy statement regarding the payment of dividends by bank holding companies. In general, the FRB's policies provide that dividends should be paid only out of current earnings and only if the prospective rate of earnings retention by the bank holding company appears consistent with the organization's capital needs, asset quality, and overall financial condition. The FRB's policies also require that a bank holding company serve as a source of financial strength to its subsidiary banks by standing ready to use available resources to provide adequate capital funds to those banks during periods of financial stress or adversity, and by maintaining the financial flexibility and capital-raising capacity to obtain additional resources for assisting its subsidiary banks where necessary. The Dodd-Frank Act codifies the source of financial strength policy and requires regulations to facilitate its application. Under the prompt corrective action laws, the ability of a bank holding company to pay dividends may be restricted if a subsidiary bank becomes undercapitalized. These regulatory policies could affect the ability of the Company to pay dividends or otherwise engage in capital distributions.

Under the FDI Act, a depository institution may be liable to the FDIC for losses caused the DIF if a commonly controlled depository institution were to fail. The Community Bank and the Commercial Bank are commonly controlled within the meaning of that law.

The status of the Company as a registered bank holding company under the BHCA does not exempt it from certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the federal securities laws.

The Company, the Community Bank, the Commercial Bank, and their respective affiliates will be affected by the monetary and fiscal policies of various agencies of the United States government, including the Federal Reserve System. In view of changing conditions in the national economy and in the money markets, it is difficult for management to accurately predict future changes in monetary policy or the effect of such changes on the business or financial condition of the Company, the Community Bank, or the Commercial Bank.

## New York State Regulation

With the addition of the Commercial Bank, the Company became subject to regulation as a "multi-bank holding company" under New York State law since it controls two banking institutions. Among other requirements, this means that the Company must receive the approval of the New York State Banking Board prior to the acquisition of $10 \%$ or more of the voting stock of another banking institution, or to otherwise acquire a banking institution by merger or purchase.

## Transactions with Affiliates

Under current federal law, transactions between depository institutions and their affiliates are governed by Sections 23A and 23B of the Federal Reserve Act and the FRB's Regulation W promulgated thereunder. An affiliate of a savings bank or commercial bank is any company or entity that controls, is controlled by, or is under common control with, the institution, other than a subsidiary. Generally, an institution's subsidiaries are not treated as affiliates unless they are engaged in activities as principal that are not permissible for national banks. In a holding company context, at a minimum, the parent holding company of an institution, and any companies that are controlled by such parent holding company, are affiliates of the institution. Generally, Section 23A limits the extent to which the institution or its subsidiaries may engage in "covered transactions" with any one affiliate to an amount equal to $10 \%$ of the institution's capital stock and surplus, and contains an aggregate limit on all such transactions with all affiliates to an amount equal to $20 \%$ of such capital stock and surplus. The term "covered transaction" includes the making of loans or other extensions of credit to an affiliate; the purchase of assets from an affiliate; the purchase of, or an investment in, the securities of an affiliate; the acceptance of securities of an affiliate as collateral for a loan or extension of credit to any person; or issuance of a guarantee, acceptance, or letter of credit on behalf of an affiliate. Section 23A also establishes specific collateral requirements for loans or extensions of credit to, or guarantees or acceptances on letters of credit issued on behalf of, an affiliate. Section 23B requires that covered transactions and a broad list of other specified transactions be on terms substantially the same as, or at least as favorable to, the institution or its subsidiary as similar transactions with non-affiliates.

The Sarbanes-Oxley Act of 2002 generally prohibits loans by the Company to its executive officers and directors. However, the Sarbanes-Oxley Act contains a specific exemption for loans by an institution to its executive officers and directors in compliance with federal banking laws. Section 22(h) of the Federal Reserve Act, and FRB Regulation O adopted thereunder, governs loans by a savings bank or commercial bank to directors, executive officers, and principal shareholders. Under Section $22(\mathrm{~h})$, loans to directors, executive officers, and shareholders who control, directly or indirectly, $10 \%$ or more of voting securities of an institution, and certain related interests of any of the foregoing, may not exceed, together with all other outstanding loans to such persons and affiliated entities, the institution's total capital and surplus. Section $22(\mathrm{~h})$ also prohibits loans above amounts prescribed by the appropriate federal banking agency to directors, executive officers, and shareholders who control $10 \%$ or more of the voting securities of an institution, and their respective related interests, unless such loan is approved in advance by a majority of the board of the institution's directors. Any "interested" director may not participate in the voting. The loan amount (which includes all other outstanding loans to such person) as to which such prior board of director approval is required, is the greater of $\$ 25,000$ or $5 \%$ of capital and surplus or any loans aggregating over $\$ 500,000$. Further, pursuant to Section 22(h), loans to directors, executive officers, and principal shareholders must be made on terms substantially the same as those offered in comparable transactions to other persons. There is an exception for loans made pursuant to a benefit or compensation program that is widely available to all employees of the institution and does not give preference to executive officers over other employees. Section 22(g) of the Federal Reserve Act places additional limitations on loans to executive officers.

## Community Reinvestment Act

## Federal Regulation

Under the Community Reinvestment Act ("CRA"), as implemented by FDIC regulations, an institution has a continuing and affirmative obligation consistent with its safe and sound operation to help meet the credit needs of its entire community, including low and moderate income neighborhoods. The CRA does not establish specific lending requirements or programs for financial institutions, nor does it limit an institution's discretion to develop the types of products and services that it believes are best suited to its particular community, consistent with the CRA. The CRA requires the FDIC, in connection with its examinations, to assess the institution's record of meeting the credit needs of its community and to take such record into account in its evaluation of certain applications by such institution. The CRA requires public disclosure of an institution's CRA rating and further requires the FDIC to provide a written evaluation of an institution's CRA performance utilizing a four-tiered descriptive rating system. While our latest rating in Florida and Ohio, two of the markets we entered in December 2009 in connection with our FDIC-assisted AmTrust acquisition, was "needs improvement," the latest overall CRA rating for the Community Bank was "Satisfactory," as was the latest CRA rating for the Commercial Bank.

## New York State Regulation

The Community Bank and the Commercial Bank are also subject to provisions of the New York State Banking Law that impose continuing and affirmative obligations upon a banking institution organized in New York State to serve the credit needs of its local community (the "NYCRA"). Such obligations are substantially similar to those imposed by the CRA. The NYCRA requires the NYDFS to make a periodic written assessment of an
institution's compliance with the NYCRA, utilizing a four-tiered rating system, and to make such assessment available to the public. The NYCRA also requires the Superintendent of the NYDFS (the "Superintendent") to consider the NYCRA rating when reviewing an application to engage in certain transactions, including mergers, asset purchases, and the establishment of branch offices or ATMs, and provides that such assessment may serve as a basis for the denial of any such application. The latest NYCRA rating received by the Community Bank was "outstanding" and the latest rating received by the Commercial Bank was "satisfactory."

## Federal Reserve System

Under FRB regulations, the Community Bank and the Commercial Bank are required to maintain reserves against their transaction accounts (primarily NOW and regular checking accounts). The FRB regulations generally require that reserves be maintained against aggregate transaction accounts as follows: for that portion of transaction accounts aggregating $\$ 79.5$ million or less (subject to adjustment by the FRB), the reserve requirement is $3 \%$; for amounts greater than $\$ 79.5$ million, the reserve requirement is $10 \%$ (subject to adjustment by the FRB between $8 \%$ and $14 \%$ ). The first $\$ 12.4$ million of otherwise reservable balances (subject to adjustments by the FRB) are exempted from the reserve requirements. The Community Bank and the Commercial Bank are in compliance with the foregoing requirements.

## Federal Home Loan Bank System

The Community Bank and the Commercial Bank are members of the FHLB of New York (the "FHLB-NY"), one of 12 regional FHLBs comprising the FHLB system. Each regional FHLB manages its customer relationships, while the 12 FHLBs use their combined size and strength to obtain their necessary funding at the lowest possible cost. As members of the FHLB-NY, the Community Bank and the Commercial Bank are required to acquire and hold shares of FHLB-NY capital stock. Including $\$ 23.1$ million of FHLB-Cincinnati stock acquired in the AmTrust acquisition and $\$ 2.1$ million of FHLB-San Francisco stock acquired in the Desert Hills acquisition, the Community Bank held total FHLB stock of $\$ 458.8$ million at December 31, 2012. In addition, the Commercial Bank held FHLB-NY stock of $\$ 10.3$ million at that date. FHLB stock continued to be valued at par, with no impairment loss required, at that date.

For the fiscal years ended December 31, 2012 and 2011, dividends from the FHLBs to the Community Bank amounted to $\$ 19.9$ million and $\$ 19.5$ million, respectively. Dividends from the FHLB-NY to the Commercial Bank amounted to $\$ 387,000$ and $\$ 374,000$, respectively, in the corresponding years.

## New York State Law

The Community Bank and the Commercial Bank derive their lending, investment, and other authority primarily from the applicable provisions of New York State Banking Law and the regulations of the NYDFS, as limited by FDIC regulations. Under these laws and regulations, banks, including the Community Bank and the Commercial Bank, may invest in real estate mortgages, consumer and commercial loans, certain types of debt securities (including certain corporate debt securities, and obligations of federal, state, and local governments and agencies), certain types of corporate equity securities, and certain other assets. The lending powers of New York State-chartered savings banks and commercial banks are not subject to percentage-of-assets or capital limitations, although there are limits applicable to loans to individual borrowers.

The exercise by an FDIC-insured savings bank or commercial bank of the lending and investment powers under New York State Banking Law is limited by FDIC regulations and other federal laws and regulations. In particular, the applicable provisions of New York State Banking Law and regulations governing the investment authority and activities of an FDIC-insured state-chartered savings bank and commercial bank have been effectively limited by the FDICIA and the FDIC regulations issued pursuant thereto.

With certain limited exceptions, a New York State-chartered savings bank may not make loans or extend credit for commercial, corporate, or business purposes (including lease financing) to a single borrower, the aggregate amount of which would be in excess of $15 \%$ of the bank's net worth or up to $25 \%$ for loans secured by collateral having an ascertainable market value at least equal to the excess of such loans over the bank's net worth. A commercial bank is subject to similar limits on all of its loans. The Community Bank and the Commercial Bank currently comply with all applicable loans-to-one-borrower limitations.

Under New York State Banking Law, New York State-chartered stock-form savings banks and commercial banks may declare and pay dividends out of their net profits, unless there is an impairment of capital, but approval of the Superintendent is required if the total of all dividends declared by the bank in a calendar year would exceed
the total of its net profits for that year combined with its retained net profits for the preceding two years less prior dividends paid.

New York State Banking Law gives the Superintendent authority to issue an order to a New York Statechartered banking institution to appear and explain an apparent violation of law, to discontinue unauthorized or unsafe practices, and to keep prescribed books and accounts. Upon a finding by the NYDFS that any director, trustee, or officer of any banking organization has violated any law, or has continued unauthorized or unsafe practices in conducting the business of the banking organization after having been notified by the Superintendent to discontinue such practices, such director, trustee, or officer may be removed from office after notice and an opportunity to be heard. The Superintendent also has authority to appoint a conservator or a receiver for a savings or commercial bank under certain circumstances.

## Interstate Branching

Federal law allows the FDIC, and New York State Banking Law allows the Superintendent, to approve an application by a state banking institution to acquire interstate branches by merger, unless, in the case of the FDIC, the state of the target institution has opted out of interstate branching. New York State Banking Law authorizes savings banks and commercial banks to open and occupy de novo branches outside the state of New York. Pursuant to the Dodd-Frank Act, the FDIC is authorized to approve a state bank's establishment of a de novo interstate branch if the intended host state allows de novo branching by banks chartered by that state. The Community Bank currently maintains 51 branches in New Jersey, 26 branches in Florida, 28 branches in Ohio, and 14 branches in Arizona, in addition to its 121 branches in New York State.

In April 2008, the Banking Regulators in New Jersey, New York, and Pennsylvania entered into a Memorandum of Understanding (the "Interstate MOU") to clarify their respective roles, as home and host state regulators, regarding interstate branching activity on a regional basis pursuant to the Riegle-Neal Amendments Act of 1997. The Interstate MOU establishes the regulatory responsibilities of the respective state banking regulators regarding bank regulatory examinations and is intended to reduce the regulatory burden on state-chartered banks branching within the region by eliminating duplicative host state compliance exams.

Under the Interstate MOU, the activities of branches established by the Community Bank or the Commercial Bank in New Jersey or Pennsylvania would be governed by New York State law to the same extent that federal law governs the activities of the branch of an out-of-state national bank in such host states. For the Community Bank and the Commercial Bank, issues regarding whether a particular host state law is preempted are to be determined in the first instance by the NYDFS. In the event that the NYDFS and the applicable host state regulator disagree regarding whether a particular host state law is pre-empted, the NYDFS and the applicable host state regulator would use their reasonable best efforts to consider all points of view and to resolve the disagreement.

## Acquisition of the Holding Company

## Federal Restrictions

Under the Federal Change in Bank Control Act ("CIBCA"), a notice must be submitted to the FRB if any person (including a company), or group acting in concert, seeks to acquire $10 \%$ or more of the Company's shares of outstanding common stock, unless the FRB has found that the acquisition will not result in a change in control of the Company. Under the CIBCA, the FRB generally has 60 days within which to act on such notices, taking into consideration certain factors, including the financial and managerial resources of the acquirer; the convenience and needs of the communities served by the Company, the Community Bank, and the Commercial Bank; and the antitrust effects of the acquisition. Under the BHCA, any company would be required to obtain approval from the FRB before it may obtain "control" of the Company within the meaning of the BHCA. Control generally is defined to mean the ownership or power to vote $25 \%$ or more of any class of voting securities of the Company or the ability to control in any manner the election of a majority of the Company's directors. An existing bank holding company would, under the BHCA, be required to obtain the FRB's approval before acquiring more than $5 \%$ of the Company's voting stock. Please see "Holding Company Regulation" earlier in this report.

## New York State Change in Control Restrictions

In addition to the CIBCA and the BHCA, New York State Banking Law generally requires prior approval of the New York State Banking Board before any action is taken that causes any company to acquire direct or indirect control of a banking institution which is organized in New York.

## Federal Securities Law

The Company's common stock and certain other securities listed on the cover page of this report are registered with the SEC under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). The Company is subject to the information and proxy solicitation requirements, insider trading restrictions, and other requirements under the Exchange Act.

Registration of the shares of the common stock that were issued in the Community Bank's conversion from mutual to stock form under the Securities Act of 1933, as amended (the "Securities Act"), does not cover the resale of such shares. Shares of the common stock purchased by persons who are not affiliates of the Company may be resold without registration. Shares purchased by an affiliate of the Company will be subject to the resale restrictions of Rule 144 under the Securities Act. If the Company meets the current public information requirements of Rule 144 under the Securities Act, each affiliate of the Company who complies with the other conditions of Rule 144 (including those that require the affiliate's sale to be aggregated with those of certain other persons) would be able to sell in the public market, without registration, a number of shares not to exceed in any three-month period the greater of (i) $1 \%$ of the outstanding shares of the Company, or (ii) the average weekly volume of trading in such shares during the preceding four calendar weeks. Provision may be made by the Company in the future to permit affiliates to have their shares registered for sale under the Securities Act under certain circumstances.

## Consumer Protection Regulations

The retail activities of banks, including lending and the gathering of deposits, are subject to a variety of statutes and regulations designed to protect consumers. Interest and other charges collected or contracted for by banks are subject to state usury laws and federal laws concerning interest rates. Loan operations, including our mortgage banking business, are also subject to federal laws applicable to credit transactions, such as:

- The federal Truth-In-Lending Act and Regulation Z issued by the FRB, governing disclosures of credit terms to consumer borrowers;
- The Home Mortgage Disclosure Act and Regulation C issued by the FRB, requiring financial institutions to provide information to enable the public and public officials to determine whether a financial institution is fulfilling its obligation to help meet the housing needs of the community it serves;
- The Equal Credit Opportunity Act and Regulation B issued by the FRB, prohibiting discrimination on the basis of race, creed, or other prohibited factors in extending credit;
- The Fair Credit Reporting Act and Regulation V issued by the FRB, governing the use and provision of information to consumer reporting agencies;
- The Fair Debt Collection Act, governing the manner in which consumer debts may be collected by collection agencies; and
- The guidance of the various federal agencies charged with the responsibility of implementing such federal laws.

Deposit operations also are subject to:

- The Truth in Savings Act and Regulation DD issued by the FRB, which requires disclosure of deposit terms to consumers;
- Regulation CC issued by the FRB, which relates to the availability of deposit funds to consumers;
- The Right to Financial Privacy Act, which imposes a duty to maintain the confidentiality of consumer financial records and prescribes procedures for complying with administrative subpoenas of financial records; and
- The Electronic Funds Transfer Act and Regulation E issued by the FRB, which governs automatic deposits to and withdrawals from deposit accounts and customers' rights and liabilities arising from the use of automated teller machines and other electronic banking services.

In addition, the Banks and their subsidiaries may also be subject to certain state laws and regulations designed to protect consumers.

Many of the foregoing laws and regulations are subject to change resulting from the provisions in the DoddFrank Act, which in many cases calls for revisions to implementing regulations. In addition, oversight responsibilities of these and other consumer protection laws and regulations will, in large measure, transfer from the

Banks' primary regulators to the CFPB. We cannot predict the effect that being regulated by the CFPB, or any new or revised regulations that may result from its establishment, will have on our businesses.

## Consumer Financial Protection Bureau

Created under the Dodd-Frank Act, and given extensive implementation and enforcement powers, the CFPB has broad rulemaking authority for a wide range of consumer financial laws that apply to all banks, including, among other things, the authority to prohibit "unfair, deceptive, or abusive" acts and practices. Abusive acts or practices are defined as those that (1) materially interfere with a consumer's ability to understand a term or condition of a consumer financial product or service, or (2) take unreasonable advantage of a consumer's (a) lack of financial savvy, (b) inability to protect himself in the selection or use of consumer financial products or services, or (c) reasonable reliance on a covered entity to act in the consumer's interests. The CFPB has the authority to investigate possible violations of federal consumer financial law, hold hearings, and commence civil litigation. The CFPB can issue cease-and-desist orders against banks and other entities that violate consumer financial laws. The CFPB may also institute a civil action against an entity in violation of federal consumer financial law in order to impose a civil penalty or an injunction. The CFPB has examination and enforcement authority over all banks with more than $\$ 10$ billion in assets, as well as their affiliates.

## Enterprise Risk Management

The Company's Board of Directors and Senior Management are actively engaged in the process of overseeing the Company's efforts to identify, measure, and mitigate risk. In connection with its efforts to control those risks with the potential to adversely impact its business, the Company uses the COSO Enterprise Risk ManagementIntegrated Framework, which is applied at all levels, from the development of the Enterprise Risk Management ("ERM") Program to the tactical operations of the front-line business team. The framework has eight key elements:

## Internal Environment

The Company recognizes that employees, their individual attributes, including integrity, ethical values, and competence, along with the environment in which they operate, are all critical to setting a proper internal environment.

## Objective Setting

The ERM Program of the Company ensures that management has in place a process to set objectives and that such objectives support and align with the Company's mission.

## Risk Identification

The Company's ERM Program focuses on recognizing and identifying existing risks to its core objectives and also those risks that may arise from time to time from new business initiatives or from changes to its size, businesses, structure, personnel, or other strategic interests.

## Risk Measurement

The Company recognizes that accurate and timely measurement of risks is a critical component of effective risk management. This element takes into account inherent risks (risks before controls are applied), residual risks (the levels of risk remaining after controls are applied), and mitigating factors (e.g., insurance).

## Risk Control

The Company establishes and communicates limits through policies, standards, and/or procedures that define responsibility and authority. These control limits are meaningful management tools that can be adjusted and authorize exceptions when warranted if conditions or risk tolerances change.

## Risk Monitoring

The Company monitors risk levels to ensure timely review of risk positions and exceptions. Reports are produced with such frequency and information as management deems to be warranted. These reports are distributed to appropriate individuals to ensure action, when needed.

Management addresses cases where actual risk levels are approaching or exceeding established limits, and considers alternative risk response options (taking into account appropriate cost/benefit analyses) in order to reduce residual risk to desired risk tolerances.

## Information and Communications

Relevant information is communicated in appropriate form and time frame that enable employees to carry out their responsibilities. Effective communication occurs in a broader sense, flowing down, across, and up the Company, including Executive Management and, if appropriate, the applicable Board of Directors, and other relevant parties across the Company

## Risk Management Roles and Responsibilities

Our ERM Program is driven by our belief that the proper management of risk must start at, and be driven by, the highest organizational level. The following groups/individuals are responsible for ensuring the successful achievement of our ERM Program:

## Board of Directors

Our Board of Directors is responsible for the approval and oversight of the execution of the ERM Program; setting and revising the Company's risk appetite; and reviewing risk indicators against established risk limits, including those identified in the reports presented by the Chief Risk Officer.

## Risk Assessment Committee

The Risk Assessment Committee of the Board is responsible for assisting the Board in its oversight of the Company's risk management framework, including the policies and procedures used to manage the following risks: credit, interest rate, liquidity, market, operational, legal/compliance, loss share compliance, reputational, and strategic.

## Chief Risk Officer

The Chief Risk Officer ensures that the Company's overall ERM Policy is implemented across the Company and oversees the implementation of the ERM Program. This responsibility includes ensuring that each Business Process Owner's self-risk assessment is completed and that recommendations regarding their risk scores are made; aggregating and categorizing risks; and reporting the Company's risk profile and risk indicators to Senior Management, the Risk Assessment Committee of the Board of Directors, and the Board of Directors itself. The Chief Risk Officer has oversight over all risk categories and, in this capacity, attends various management committee and Board of Directors' meetings wherein risk taking activities are vetted. The Chief Risk Officer reviews changes to key Board-level policies prior to submission to the Board for approval, and reviews changes to key financial models prior to moving the change into production. The Chief Risk Officer reports directly to the Risk Assessment Committee of the Board of Directors.

## Executive Oversight Group

The Executive Oversight Group ("EOG") operates within the Office of the Chief Executive Officer. Its members are designated by the Chief Executive Officer or Chief Operating Officer based on their knowledge and understanding of the Company's business model and their expertise in each of the business areas each of them oversees. The members of the EOG are responsible for engaging in discussions with each Business Process Owner regarding new business objectives, material risks that currently exist or may be emerging in the future, and certain risk mitigants. Like the Chief Risk Officer, the EOG Officer reports to the Risk Assessment Committee of the Board.

## Senior Management

Senior Management (defined as the Chief Executive Officer, the Chief Operating Officer, and any other Senior Executive Vice President, or all or any group of them acting collectively) ensures that a risk management process with adequate resources is effectively implemented; that the Company's corporate structure supports risk management goals; and that a risk management process is integrated into the corporate culture.

## Business Process Owners

Business Process Owners are officers of the Company who have primary responsibility for the day-to-day. operations of their respective business units. Each Business Process Owner is responsible for ensuring that proper controls are in place to prudently mitigate risk, and for performing periodic self-assessments of risks and controls.

## Internal Audit

Internal Audit is responsible for validating the controls identified by Business Process Owners when performing internal audits of their respective areas of responsibility. In addition, Internal Audit is responsible for communicating its audit findings to the Chief Risk Officer and the ERM Department, who then revisit the selfassessment performed by each Business Process Owner.

## ITEM 1A. RISK FACTORS

There are various risks and uncertainties that are inherent in our business. Following is a discussion of the material risks and uncertainties that could have a material adverse impact on our financial condition and results of operations, and that could cause the value of our common stock to decline significantly. Additional risks that are not currently known to us, or that we currently believe to be immaterial, may also have a material effect on our financial condition and results of operations. This report is qualified in its entirety by those risk factors.

## Changes in interest rates could reduce our net interest income and mortgage banking income, and negatively impact the value of our loans, securities, and other assets. This could have a material adverse affect on our cash flows, financial condition, results of operations, and capital.

Our primary source of income is net interest income, which is the difference between the interest income generated by our interest-earning assets (consisting primarily of loans and, to a lesser extent, securities) and the interest expense produced by our interest-bearing liabilities (consisting primarily of deposits and wholesale borrowings).

The cost of our deposits and short-term wholesale borrowings is largely based on short-term interest rates, the level of which is driven by the Federal Open Market Committee of the Federal Reserve Board of Governors (the "FRB"). However, the yields generated by our loans and securities are typically driven by intermediate-term (e.g., five-year) interest rates, which are set by the market and generally vary from day to day. The level of net interest income is therefore influenced by movements in such interest rates, and the pace at which such movements occur. If the interest rates on our interest-bearing liabilities increase at a faster pace than the interest rates on our interestearning assets, the result could be a reduction in net interest income and with it, a reduction in our earnings. Our net interest income and earnings would be similarly impacted were the interest rates on our interest-earning assets to decline more quickly than the interest rates on our interest-bearing liabilities.

In addition, such changes in interest rates could affect our ability to originate loans and attract and retain deposits; the fair values of our securities and other financial assets; the fair values of our liabilities; and the average lives of our loan and securities portfolios.

Changes in interest rates could also have an effect on loan refinancing activity which, in turn, would impact the amount of prepayment penalty income we receive on our multi-family and CRE loans, and the amount of mortgage banking income we generate as a result of originating and servicing one-to-four family loans for sale. Because prepayment penalties are recorded as interest income, the extent to which they increase or decrease during any given period could have a significant impact on the level of net interest income and net income we generate during that time.

In addition, changes in interest rates could have an effect on the slope of the yield curve. If the yield curve were to invert or become flat, our net interest income and net interest margin could contract, adversely affecting our net income and cash flows and the value of our assets.

## A decline in the quality of our assets could result in higher losses and the need to set aside higher loan loss provisions, thus reducing our earnings and our stockholders' equity.

The inability of our borrowers to repay their loans in accordance with their terms would likely necessitate an increase in our provision for loan losses and therefore reduce our earnings.

The loans we originate for investment are primarily multi-family loans and, to a lesser extent, CRE loans. Such loans are generally larger, and have higher risk-adjusted returns and shorter maturities, than one-to-four family mortgage loans. Our credit risk would ordinarily be expected to increase with the growth of these loan portfolios.

Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. Accordingly, the ability of our borrowers to repay these loans may be impacted by adverse conditions in the local real estate market and the local economy. While we seek to minimize these risks through our underwriting policies, which generally require that such loans be qualified on the basis of the collateral property's cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that our underwriting policies will protect us from credit-related losses or delinquencies.

We also originate ADC and C\&I loans for investment, although to a far lesser degree than we originate multifamily and CRE loans. ADC financing typically involves a greater degree of credit risk than longer-term financing on multi-family and CRE properties. Risk of loss on an ADC loan largely depends upon the accuracy of the initial estimate of the property's value at completion of construction or development, compared to the estimated costs (including interest) of construction. If the estimate of value proves to be inaccurate, the loan may be under-secured. While we seek to minimize these risks by maintaining consistent lending policies and procedures, and rigorous underwriting standards, an error in such estimates, among other factors, could have a material adverse effect on the quality of our ADC loan portfolio, thereby resulting in material losses or delinquencies.

We seek to minimize the risks involved in C\&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C\&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operations of the business.

Although our losses have been comparatively limited, even during periods of economic weakness in our markets, we cannot guarantee that this record will be maintained in future periods. The ability of our borrowers to repay their loans could be adversely impacted by a decline in real estate values and/or an increase in unemployment, which not only could result in our experiencing an increase in charge-offs, but also could necessitate our further increasing our provision for losses on non-covered loans. Either of these events would have an adverse impact on our net income.

## Sustained or increased economic weakness in the New York metropolitan region, where the majority of the properties collateralizing our multi-family and commercial real estate loans are located, could have an adverse impact on our financial condition and results of operations.

Unlike larger national or superregional banks that serve a broader and more diverse geographic region, our business depends significantly on general economic conditions in the New York metropolitan region, where the majority of the buildings and properties securing the loans we originate for investment, and the businesses of the customers to whom we make C\&I loans, are located.

Accordingly, the ability of our borrowers to repay their loans, and the value of the collateral securing such loans, may be significantly affected by economic conditions in this region or by changes in the local real estate market. A significant decline in general economic conditions caused by inflation, recession, unemployment, acts of terrorism, extreme weather, or other factors beyond our control, could therefore have an adverse effect on our financial condition and results of operations. In addition, because multi-family and CRE loans represent the majority of the loans in our portfolio, a decline in tenant occupancy or rents due to such factors, or for other reasons, could adversely impact the ability of our borrowers to repay their loans on a timely basis, which could have a negative impact on our net income.

## If our covered loan portfolio experiences greater losses than we expected at the time of their acquisition, or experiences losses following the expiration of the FDIC loss sharing agreements to which it is subject, or if those agreements are not properly managed, our financial condition and results of operations could be adversely affected.

The credit risk associated with the loans and OREO we acquired in our AmTrust and Desert Hills acquisitions is largely mitigated by our loss sharing agreements with the FDIC. Nonetheless, these assets are not without risk. Although the loans and OREO we acquired were initially accounted for at fair value, there is no assurance that they
will not become impaired, which could result in their being charged off. Fluctuations in national, regional, and local economic conditions may increase the level of charge-offs on the loans we acquired in these transactions, and would therefore have an adverse impact on our net income. Such fluctuations are not predictable, cannot be controlled, and may have a material adverse impact on our operations and financial condition even if other favorable events occur.

In addition, although our loss sharing agreements call for the FDIC to bear a significant portion of any losses related to the acquired loan portfolios, we are not protected from all losses resulting from charge-offs with respect to the acquired loans. Also, the loss sharing agreements have limited terms. Charge-offs we experience on covered loans after the terms of the loss sharing agreements end may not be fully recoverable and this, too, could have an adverse impact on our net income.

Furthermore, the FDIC has the right to refuse or delay payment for losses on our covered loans if the loss sharing agreements are not managed in accordance with their terms.

## Our allowance for losses on non-covered loans might not be sufficient to cover our actual losses, which would adversely impact our financial condition and results of operations.

In addition to mitigating credit risk through our underwriting processes, we attempt to mitigate such risk through the establishment of an allowance for losses on non-covered loans. The process of determining whether or not this allowance is sufficient to cover potential non-covered loan losses is based on our evaluation of inherent losses in the held-for-investment loan portfolio, which requires that management make certain assumptions, estimates, and judgments regarding several factors, including the current and historical performance of the portfolio; its inherent risk characteristics; the level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

If our assumptions, estimates, and judgments regarding such matters prove to be incorrect, our allowance for losses on such loans might not be sufficient, and additional non-covered loan loss provisions might need to be made. Depending on the amount of such loan loss provisions, the adverse impact on our earnings could be material.

In addition, as we continue to grow our held-for-investment loan portfolio, it may be necessary to increase the allowance for losses on such loans by making additional provisions, which also could adversely impact our operating results. Furthermore, bank regulators may require us to make a provision for non-covered loan losses or otherwise recognize further loan charge-offs following their periodic review of our held-for-investment loan portfolio, our underwriting procedures, and our allowance for losses on such loans. Any increase in the non-covered loan loss allowance or loan charge-offs as required by such regulatory authorities could have a material adverse effect on our financial condition and results of operations.

For more information regarding our allowance for losses on non-covered loans in recent periods, please see "Allowance for Losses on Non-Covered Loans" in the discussion of "Critical Accounting Policies" and the discussion of "Asset Quality" that appear in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" later in this report.

## Failure to maintain an adequate level of liquidity could result in an inability to fulfill our financial obligations and could subject us to material reputation and regulatory risk.

"Liquidity" refers to our ability to generate sufficient cash flows to support our operations and to fulfill our obligations, including commitments to originate loans, to repay our wholesale borrowings and other liabilities, and to satisfy the withdrawal of deposits by our customers.

Our primary sources of liquidity are deposits, including those we gather organically through our branch network, those we acquire in connection with acquisitions, and the brokered deposits we accept; borrowed funds, primarily in the form of wholesale borrowings from the FHLB and various Wall Street brokerage firms; the cash flows generated through the repayment and sale of loans; and the cash flows generated through the repayment and sale of securities. In addition, and depending on current market conditions, we have the ability to access the capital markets from time to time.

Deposit flows, calls of investment securities and wholesale borrowings, and the prepayment of loans and mortgage-related securities are strongly influenced by such external factors as the direction of interest rates, whether actual or perceived; local and national economic conditions; and competition for deposits and loans in the markets we serve. Furthermore, changes to the FHLB's underwriting guidelines for wholesale borrowings or lending policies
may limit or restrict our ability to borrow, and could therefore have a significant adverse impact on our liquidity. In addition, replacing funds in the event of large-scale withdrawals of brokered deposits could require us to pay significantly higher interest rates on retail deposits or other wholesale funding sources, which would have an adverse impact on our net interest income and net income. A decline in available funding could adversely impact our ability to originate loans, invest in securities, and meet our expenses, or to fulfill such obligations as repaying our borrowings or meeting deposit withdrawal demands.

## Inability to fulfill current minimum capital requirements, or the higher minimum capital requirements that have been proposed by the FRB, could limit our ability to conduct or expand our business, pay a dividend, or result in termination of our FDIC deposit insurance, and thus impact our financial condition, our results of operations, and the market value of our stock.

We are subject to the comprehensive, consolidated supervision and regulation set forth by the FRB. Such regulation includes, among other matters, the level of leverage and risk-based capital ratios we are required to maintain. Our capital ratios can change, depending on general economic conditions, our financial condition, our risk profile, and our plans for growth. Compliance with the FRB's capital requirements may limit our ability to engage in operations that require the intensive use of capital and therefore could adversely affect our ability to maintain our current level of business or to expand.

Furthermore, it is possible that future regulatory changes could result in more stringent capital requirements including, among other things, an increase in the levels of regulatory capital we are required to maintain, changes in the way regulatory capital is calculated, and increases in liquidity requirements, any and all of which could adversely affect our business and our ability to expand. For example, the implementation of certain regulatory changes under the Dodd-Frank Act resulted in the disqualification of previously issued and outstanding trust preferred securities as Tier 1 capital over a three-year period beginning in 2013. Any additional requirements to increase our capital ratios or liquidity could have a material adverse effect on our financial condition, as this might necessitate our liquidating certain assets, perhaps on terms that are unfavorable to us or that are contrary to our business plans. Such a requirement could also compel us to issue additional securities, thus diluting the value of our common stock.

In addition, failure to meet the established capital requirements could result in the FRB placing limitations or conditions on our activities and further restricting the commencement of new activities. The failure to meet applicable capital guidelines could subject us to a variety of enforcement remedies available to the federal regulatory authorities, including limiting our ability to pay dividends; issuing a directive to increase our capital; and terminating our FDIC deposit insurance.

## A decline in economic conditions could adversely affect the value of the securities in which we invest.

Although economic and real estate conditions improved in 2012, and although we have taken, and continue to take, steps to reduce our exposure to the risks that stem from such conditions, we nonetheless could be impacted by them to the degree that they affect the loans we originate, the securities we invest in, and our portfolios of covered and non-covered loans.

Declines in the value of our investment securities could result in our recording losses on the other-thantemporary impairment ("OTTI") of securities, which would reduce our earnings and, therefore, our capital. Declines in real estate values and home sales, and an increase in the financial stress on borrowers stemming from high unemployment, among other economic conditions, could have an adverse effect on our borrowers or their customers, which could adversely impact the repayment of the loans we have made. Further deterioration in economic conditions also could subject us and our industry to increased regulatory scrutiny and could result in an increase in loan delinquencies, an increase in problem assets and foreclosures, and a decline in the value of the collateral for our loans, which could reduce our customers' borrowing power. Deterioration in local economic conditions could drive the level of loan losses beyond the level we have provided for in our loan loss allowances; this, in turn, could necessitate an increase in our provisions for loan losses, which would reduce our earnings and capital. Additionally, continued economic weakness could reduce the demand for our products and services, which would adversely impact our liquidity and the revenues we produce.

## Extreme competition for loans and deposits could adversely affect our ability to expand our business and therefore could adversely affect our financial condition and results of operations.

We face significant competition for loans and deposits from other banks and financial institutions, both within and beyond our local markets. We compete with commercial banks, savings banks, credit unions, and investment banks for deposits, and with the same financial institutions and others (including mortgage brokers, finance
companies, mutual funds, insurance companies, and brokerage houses) for loans. We also compete with companies that solicit loans and deposits over the Internet.

Because our profitability stems from our ability to attract deposits and originate loans, our continued ability to compete for depositors and borrowers is critical to our success. Our success as a competitor depends on a number of factors, including our ability to develop, maintain, and build long-term relationships with our customers by providing them with convenience, in the form of multiple branch locations and extended hours of service; access, in the form of alternative delivery channels, such as online banking, banking by phone, and ATMs; a broad and diverse selection of products and services; interest rates and service fees that compare favorably with those of our competitors; and skilled and knowledgeable personnel to assist our customers with their financial needs. External factors that may impact our ability to compete include changes in local economic conditions and real estate values, changes in interest rates, and the consolidation of banks and thrifts within our marketplace.

In addition, our mortgage banking operation competes nationally with other major banks and mortgage brokers that also originate, aggregate, sell, and service one-to-four family loans.

The occurrence of any failure, breach, or interruption in service involving our systems or those of our service providers could damage our reputation, cause losses, increase our expenses, and result in a loss of customers, an increase in regulatory scrutiny, or expose us to civil litigation and possibly financial liability, any of which could adversely impact our financial condition, results of operations, and the market price of our stock.

Communications and information systems are essential to the conduct of our business, as we use such systems to manage our customer relationships, our general ledger, our deposits, and our loans. Our operations rely on the secure processing, storage, and transmission of confidential and other information in our computer systems and networks. Although we take protective measures and endeavor to modify them as circumstances warrant, the security of our computer systems, software, and networks may be vulnerable to breaches, unauthorized access, misuse, computer viruses, or other malicious code and cyber attacks that could have a security impact.

In addition, breaches of security may occur through intentional or unintentional acts by those having authorized or unauthorized access to our confidential or other information or the confidential or other information of our customers, clients, or counterparties. If one or more of such events were to occur, the confidential and other information processed and stored in, and transmitted through, our computer systems and networks could potentially be jeopardized, or could otherwise cause interruptions or malfunctions in our operations or the operations of our customers, clients, or counterparties. This could cause us significant reputational damage or result in our experiencing significant losses.

Furthermore, we may be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures arising from operational and security risks. We also may be subject to litigation and financial losses that are either not insured against or not fully covered through any insurance we maintain.

In addition, we routinely transmit and receive personal, confidential, and proprietary information by e-mail and other electronic means. We have discussed and worked with our customers, clients, and counterparties to develop secure transmission capabilities, but we do not have, and may be unable to put in place, secure capabilities with all of these constituents, and we may not be able to ensure that these third parties have appropriate controls in place to protect the confidentiality of such information.

While we have established policies and procedures to prevent or limit the impact of systems failures and interruptions, there can be no assurance that such events will not occur or that they will be adequately addressed if they do. In addition, we outsource certain aspects of our data processing to certain third-party providers. If our thirdparty providers encounter difficulties, or if we have difficulty in communicating with them, our ability to adequately process and account for customer transactions could be affected, and our business operations could be adversely impacted. Threats to information security also exist in the processing of customer information through various other vendors and their personnel.

## Failure to keep pace with technological changes could have a material adverse impact on our ability to compete for loans and deposits, and therefore on our financial condition and results of operations.

Financial products and services have become increasingly technology-driven. To some degree, our ability to meet the needs of our customers competitively, and in a cost-efficient manner, is dependent on our ability to keep pace with technological advances and to invest in new technology as it becomes available. Many of our competitors
have greater resources to invest in technology than we do and may be better equipped to market new technologydriven products and services.

## The inability to grow through acquisitions, or to realize the anticipated benefits of any acquisition we do engage in, could adversely affect our ability to compete with other financial institutions and therefore our financial condition and results of operations, perhaps materially.

Mergers and acquisitions have contributed significantly to our growth in the past, and remain a component of our business model. Accordingly, it is possible that we could acquire other financial institutions, financial service providers, or branches of banks in the future, either through negotiated transactions or FDIC-assisted acquisitions.

However, our ability to engage in future mergers and acquisitions depends on various factors, including: (1) our ability to identify suitable merger partners and acquisition opportunities; (2) our ability to finance and complete negotiated transactions on acceptable terms and at acceptable prices; (3) our ability to receive the necessary regulatory approvals; and (4) when, required, our ability to receive the necessary shareholder approvals.

Our inability to engage in an acquisition or merger for any of these reasons could have an adverse impact on our financial condition and results of operations. As acquisitions have been a significant source of deposits, the inability to complete a business combination could require that we increase the interest rates we pay on deposits in order to attract such funding through our current branch network, or that we increase our use of wholesale funds. Increasing our cost of funds could adversely impact our net interest income, and therefore our results of operations. Furthermore, the funding we obtain in acquisitions is generally used to fund our loan production or to reduce our higher funding costs. The absence of an acquisition could therefore impact our ability to meet our loan demand.

Furthermore, mergers and acquisitions involve a number of risks and challenges, including:

- Our ability to integrate the branches and operations we acquire, and the internal controls and regulatory functions into our current operations;
- Our ability to limit the outflow of deposits held by our new customers in the acquired branches and to successfully retain and manage the loans we acquire;
- Our ability to attract new deposits, and to generate new interest-earning assets, in geographic areas we have not previously served;
- Our success in deploying any cash received in a transaction into assets bearing sufficiently high yields without incurring unacceptable credit or interest rate risk;
- Our ability to control the incremental non-interest expense from the acquired branches in a manner that enables us to maintain a favorable overall efficiency ratio;
- Our ability to retain and attract the appropriate personnel to staff the acquired branches and conduct any acquired operations;
- Our ability to earn acceptable levels of interest and non-interest income, including fee income, from the acquired branches;
- The diversion of management's attention from existing operations;
- Our ability to address an increase in working capital requirements; and
- Limitations on our ability to successfully reposition the post-merger balance sheet, when deemed appropriate.

Additionally, no assurance can be given that the operation of acquired branches would not adversely affect our existing profitability; that we would be able to achieve results in the future similar to those achieved by our existing banking business; that we would be able to compete effectively in the market areas served by acquired branches; or that we would be able to manage any growth resulting from a transaction effectively. In particular, our ability to compete effectively in new markets is dependent on our ability to understand those markets and their competitive dynamics, and our ability to retain certain key employees from the acquired institution who know those markets better than we do.

Furthermore, the acquisition of assets and liabilities of financial institutions in FDIC-sponsored or assisted transactions involves risks similar to those faced when acquiring existing financial institutions, even though the FDIC might provide assistance to mitigate certain risks, e.g., by entering into loss sharing arrangements. However, because such acquisitions are structured in a manner that does not allow the time normally associated with
evaluating and preparing for the integration of an acquired institution, we face the additional risk that the anticipated benefits of such an acquisition may not be realized fully or at all, or within the time period expected.

## If we continue to grow and our consolidated assets reach or exceed $\$ 50$ billion, we will be subject to stricter prudential standards required by the Dodd-Frank Act for Large Bank Holding Companies.

Pursuant to the requirements of the Dodd-Frank Act, the FRB has proposed rules applying stricter prudential standards to bank holding companies having $\$ 50$ billion or more in total consolidated assets. The stricter prudential standards include risk-based capital and leverage requirements, liquidity requirements, risk-management requirements, annual stress testing conducted by the FRB, credit limits, dividend limits, and early remediation regimes. In addition, the Dodd-Frank Act requires the FRB to adopt rules regarding credit exposure reporting by bank holding companies with consolidated assets of $\$ 50$ billion or more. The Dodd-Frank Act permits, but does not require, the FRB to apply heightened prudential standards in a number of other areas, including short-term debt limits and enhanced public disclosure.

With consolidated assets of $\$ 44.1$ billion at December 31, 2012, it is likely that we will reach or exceed the $\$ 50.0$ billion threshold, whether through organic growth or through continuation of our growth-through-acquisition strategy. When this occurs, we will become subject to the stricter prudential standards required by the Dodd-Frank Act.

## Our results of operations could be adversely affected by further changes in bank regulation, or by our inability to comply with certain existing laws, rules, and regulations governing our industry.

We are subject to regulation, supervision, and examination by the following entities: (1) the NYDFS, the chartering authority for both the Community Bank and the Commercial Bank; (2) the FDIC, as the insurer of the Banks' deposits; (3) the Federal Reserve Bank of New York, in accordance with objectives and standards of the U.S. Federal Reserve System; and (4) the CFPB, which was established in 2011 under the Dodd-Frank Act and given broad authority to regulate financial service providers and financial products.

Such regulation and supervision governs the activities in which a bank holding company and its banking subsidiaries may engage, and is intended primarily for the protection of the DIF, the banking system in general, and customers, and not for the benefit of a company's stockholders. These regulatory authorities have extensive discretion in connection with their supervisory and enforcement activities, including with respect to the imposition of restrictions on the operation of a bank or a bank holding company, the imposition of significant fines, the ability to delay or deny merger or other regulatory applications, the classification of assets by a bank, and the adequacy of a bank's allowance for loan losses, among other matters. Any failure to comply with, or any change in, such regulation and supervision, or change in regulation or enforcement by such authorities, whether in the form of policy, regulations, legislation, rules, orders, enforcement actions, or decisions, could have a material impact on the Company, our subsidiary banks and other affiliates, and our operations.

Our operations are also subject to extensive legislation enacted, and regulation implemented, by other federal, state, and local governmental authorities, and to various laws and judicial and administrative decisions imposing requirements and restrictions on part or all of our operations. While we believe that we are in compliance in all material respects with applicable federal, state, and local laws, rules, and regulations, including those pertaining to banking, lending, and taxation, among other matters, we may be subject to future changes in such laws, rules, and regulations that could have a material impact on our results of operations.

For example, in addition to creating the CFPB, the Dodd-Frank Act established new standards relating to regulatory oversight of systemically important financial institutions, derivatives transactions, asset-backed securitization, and mortgage underwriting, and limited the revenues banks can derive from debit card interchange fees. Extensive regulatory guidance is needed to implement and clarify many of the provisions of the Dodd-Frank Act and, although certain U.S. agencies have begun to initiate the required administrative processes, it is still too early in those processes to fully assess the impact of this legislation on our business, the rest of the banking industry, and the broader financial services industry.

In addition, the Federal Reserve Bank has proposed guidance on incentive compensation at the banking organizations it regulates, and the U.S. Department of the Treasury and the federal banking regulators have issued statements calling for higher capital and liquidity requirements for banks. Complying with any new legislative or regulatory requirements, and any programs established thereunder by federal and state governments to address economic weakness, could have an adverse impact on our results of operations, our ability to fill positions with the most qualified candidates available, and our ability to maintain our dividend.

Furthermore, the current Administration has announced plans to dramatically transform the role of government in the U.S. housing market, including by winding down Fannie Mae and Freddie Mac, and by reducing other government support to such markets. Congressional leaders have voiced similar plans for future legislation. It is too early to determine the nature and scope of any legislation that may develop along these lines, or what roles Fannie Mae and Freddie Mac or the private sector will play in future housing markets. However, it is possible that legislation will be proposed over the near term that would result in the nature of GSE guarantees being considerably limited relative to historical measurements, which could have broad adverse implications for the market and significant implications for our business.

## Our enterprise risk management framework may not be effective in mitigating the risks to which we are subject, or in reducing the potential for losses in connection with such risks.

As a financial institution, we are subject to a number of risks, including credit, interest rate, liquidity, market, operational, legal/compliance, loss sharing compliance, reputational, and strategic. Our ERM framework is designed to minimize the risks to which we are subject, as well as any losses stemming from such risks. Although we seek to identify, measure, monitor, report, and control our exposure to such risks, and employ a broad and diversified set of risk monitoring and mitigation techniques in the process, those techniques are inherently limited because they cannot anticipate the existence or development of risks that are currently unknown and unanticipated.

For example, recent economic conditions, heightened legislative and regulatory scrutiny of the financial services industry, and increases in the overall complexity of our operations, among other developments, have resulted in the creation of a variety of risks that were previously unknown and unanticipated, highlighting the intrinsic limitations of our risk monitoring and mitigation techniques. As a result, the further development of previously unknown or unanticipated risks may result in our incurring losses in the future that could adversely impact our financial condition and results of operations.

Our stress testing processes rely on analytical and forecasting models that may prove to be inadequate or inaccurate, which could adversely affect the effectiveness of our strategic planning and our ability to pursue certain corporate goals.

The processes we use to estimate the effects of changing interest rates, real estate values, and economic indicators such as unemployment on our financial condition and results of operations depend upon the use of analytical and forecasting models. These models reflect assumptions that may not be accurate, particularly in times of market stress or other unforeseen circumstances. Furthermore, even if our assumptions are accurate predictors of future performance, the models they are based on may prove to be inadequate or inaccurate because of other flaws in their design or implementation. If the models we use in the process of managing our interest rate and other risks prove to be inadequate or inaccurate, we could incur increased or unexpected losses which, in turn, could adversely affect our earnings and capital. Furthermore, the assumptions we utilize for our stress tests may not meet with regulatory approval, which could result in our stress testing receiving a failing grade. In addition to adversely affecting our reputation, failing our stress tests would likely preclude or delay our growth through acquisition and would likely lead to a reduction in our quarterly cash dividends.

Our use of derivative financial instruments to mitigate the interest rate exposure that stems from our mortgage banking business may not be effective, and may adversely affect our mortgage banking income, earnings, and stockholders' equity.

Our mortgage banking operation is actively engaged in the origination of one-to-four family loans for sale. In accordance with our operating policies, we may use various types of derivative financial instruments, including forward rate agreements, options, and other derivative transactions, to mitigate or reduce our exposure to losses from adverse changes in interest rates in connection with this business. These activities will vary in scope based on the types of assets held, the level and volatility of interest rates, and other changing market conditions. However, no strategy can completely insulate us from the interest rate risks to which we are exposed, and there is no guarantee that any strategy we implement will have the desired impact. Furthermore, although derivatives are intended to limit losses, they may actually have an adverse impact on our earnings, which could reduce our capital and the cash available to us for distribution to our shareholders in the form of dividends. Our derivative financial instruments also expose us to counterparty risk, which is the risk that other parties to the instruments will not fulfill their contractual obligations.

## If our goodwill were determined to be impaired, it would result in a charge against earnings and thus a reduction in our stockholders' equity.

We test goodwill for impairment on an annual basis, or more frequently, if necessary. Quoted market prices in active markets are the best evidence of fair value and are to be used as the basis for measuring impairment, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. If we were to determine that the carrying amount of our goodwill exceeded its implied fair value, we would be required to write down the value of the goodwill on our balance sheet, adversely affecting our earnings as well as our capital.

## If federal, state, or local tax authorities were to determine that we did not adequately provide for our taxes, our income tax expense could be increased, adversely affecting our earnings.

The amount of income taxes we are required to pay on our earnings is based on federal and state legislation and regulations. We provide for current and deferred taxes in our financial statements, based on our results of operations, business activity, legal structure, interpretation of tax statutes, assessment of risk of adjustment upon audit, and application of financial accounting standards. We may take tax return filing positions for which the final determination of tax is uncertain. Our net income and earnings per share may be reduced if a federal, state, or local authority assesses additional taxes that have not been provided for in our consolidated financial statements. There can be no assurance that we will achieve our anticipated effective tax rate either due to a change in tax law, a change in regulatory or judicial guidance, or an audit assessment that denies previously recognized tax benefits.

## The inability to attract and retain key personnel could adversely impact our financial condition and results of operations.

To a large degree, our success depends on our ability to attract and retain key personnel whose expertise, knowledge of our markets, and years of industry experience would make them difficult to replace. Competition for skilled leaders in our industry can be intense, and we may not be able to hire or retain the people we would like to have working for us. The unexpected loss of services of one or more of our key personnel could have a material adverse impact on our business, given the specialized knowledge of such personnel and the difficulty of finding qualified replacements on a timely basis. To attract and retain personnel with the skills and knowledge to support our business, we offer a variety of benefits that may reduce our earnings.

## Damage to our reputation could significantly harm the businesses we engage in, as well as our competitive position and prospects for growth.

Our ability to attract and retain investors, customers, clients, and employees could be adversely affected if our reputation were damaged. Significant harm to our reputation could arise from many sources, including employee misconduct, litigation or regulatory outcomes, failure to deliver minimum standards of service and quality, compliance failures, unethical behavior, unintended disclosure of confidential information, and the activities of our clients, customers, and/or counterparties. Actions by the financial services industry in general, or by certain entities or individuals within it, also could have a significantly adverse impact on our reputation.

Our actual or perceived failure to address various issues also could give rise to reputational risk that could significantly harm us and our business prospects, including failure to properly address operational risks. These issues include legal and regulatory requirements; privacy; properly maintaining customer and associated personal information; record keeping; protecting against money-laundering; sales and trading practices; ethical issues; and the proper identification of the legal, reputational, credit, liquidity, and market risks inherent in our products and services.

## Reduction or elimination of our quarterly cash dividend could have an adverse impact on the market price of our common stock.

Holders of our common stock are only entitled to receive such dividends as our Board of Directors may declare out of funds available for such payments under applicable law and regulatory guidance, and although we have historically declared cash dividends on our common stock, we are not required to do so. Furthermore, the payment of dividends falls under federal regulations that have grown more stringent in recent years. While we pay our quarterly cash dividend in compliance with current regulations, such regulations could change in the future. In addition, should the Company reach or exceed the threshold for classification as a "Systemically Important Financial Institution" (i.e., consolidated assets of $\$ 50.0$ billion), we would be subject to the stricter prudential standards, including for dividend payments, required by the Dodd-Frank Act. Any reduction of, or the elimination of, our common stock dividend in the future could adversely affect the market price of our common stock.

The inability to receive dividends from our subsidiary banks could have a material adverse effect on our business, our financial condition, and our results of operations, as well as our ability to maintain or increase the current level of cash dividends we pay to our shareholders.

The Parent Company (i.e., the company on an unconsolidated basis) is a separate and distinct legal entity from the Banks, and a substantial portion of the revenues the Parent Company receives consists of dividends from the Banks. These dividends are the primary funding source for the dividends we pay on our common stock and the interest and principal payments on our debt. Various federal and state laws and regulations limit the amount of dividends that a bank may pay to its parent company. In addition, our right to participate in a distribution of assets upon the liquidation or reorganization of a subsidiary may be subject to the prior claims of the subsidiary's creditors. If the Banks are unable to pay dividends to the Company, we might not be able to service our debt, pay our obligations, or pay dividends on our common stock.

## If we were to defer payments on our trust preferred capital debt securities or were in default under the related indentures, we would be prohibited from paying dividends or distributions on our common stock.

The terms of our outstanding trust preferred capital debt securities prohibit us from (1) declaring or paying any dividends or distributions on our capital stock, including our common stock; or (2) purchasing, acquiring, or making a liquidation payment on such stock, under the following circumstances: (a) if an event of default has occurred and is continuing under the applicable indenture; (b) if we are in default with respect to a payment under the guarantee of the related trust preferred securities; or (c) if we have given notice of our election to defer interest payments but the related deferral period has not yet commenced, or a deferral period is continuing. In addition, without notice to, or consent from, the holders of our common stock, we may issue additional series of trust preferred capital debt securities with similar terms, or enter into other financing agreements, that limit our ability to pay dividends on our common stock.

## The market price and liquidity of our common stock could be adversely affected if the economy were to weaken or the capital markets were to experience volatility.

The market price of our common stock could be subject to significant fluctuations due to changes in sentiment in the market regarding our operations or business prospects. Among other factors, these risks may be affected by:

- Operating results that vary from the expectations of our management or of securities analysts and investors;
- Developments in our business or in the financial services sector generally;
- Regulatory or legislative changes affecting our industry generally or our business and operations;
- Operating and securities price performance of companies that investors consider to be comparable to us;
- Changes in estimates or recommendations.by securities analysts or rating agencies;
- Announcements of strategic developments, acquisitions, dispositions, financings, and other material events by us or our competitors;
- Changes or volatility in global financial markets and economies, general market conditions, interest or foreign exchange rates, stock, commodity, credit, or asset valuations; and
- Significant fluctuations in the capital markets.

Although the economy continued to show signs of improvement in 2012, renewed economic or market turmoil could occur in the near or long term, which could negatively affect our business, our financial condition, and our results of operations, as well as volatility in the price and trading volume of our common stock.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## ITEM 2. PROPERTIES

Although we own certain of our branch offices as well as other buildings, the majority of our facilities are leased under various lease and license agreements that expire at various times. (Please see Note 9, "Commitments and Contingencies: Lease and License Commitments" in Item 8, "Financial Statements and Supplementary Data".) We believe that our facilities are adequate to meet our present and immediately foreseeable needs.

## ITEM 3. LEGAL PROCEEDINGS

The Company is involved in various legal actions arising in the ordinary course of its business. All such actions, in the aggregate, involve amounts that are believed by management to be immaterial to the financial condition and results of operations of the Company.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES

The common stock of New York Community Bancorp, Inc. has traded on the New York Stock Exchange (the "NYSE") since December 20, 2002. On November 13, 2012, we changed our NYSE trading symbol from "NYB" to "NYCB."

At December 31, 2012, the number of outstanding shares was $439,050,966$ and the number of registered owners was approximately 13,300 . The latter figure does not include those investors whose shares were held for them by a bank or broker at that date.

## Dividends Declared per Common Share and Market Price of Common Stock

The following table sets forth the dividends declared per common share, and the intra-day high/low price range and closing prices for the Company's common stock, as reported by the NYSE, in each of the four quarters of 2012 and 2011:

|  | Dividends <br>  <br>  <br>  <br> Declared per <br> Common Share |  | Market Price |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |

Please see the discussion of "Liquidity" in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," for information regarding restrictions on the Company's ability to pay dividends.

On June 28, 2012, our President and Chief Executive Officer, Joseph R. Ficalora, submitted to the NYSE his Annual CEO certification confirming our compliance with the NYSE's corporate governance listing standards, as required by Section 303A.12(a) of the NYSE Listed Company Manual.

## Stock Performance Graph

Notwithstanding anything to the contrary set forth in any of the Company's previous filings under the Securities Act of 1933 or the Securities Exchange Act of 1934 that might incorporate future filings, including this Form 10-K, in whole or in part, the following stock performance graph shall not be incorporated by reference into any such filings.

The following graph provides a comparison of total shareholder returns on the Company's common stock since December 31, 2007 with the cumulative total returns of a broad market index and a peer group index. The S\&P Mid-Cap 400 Index was chosen as the broad market index in connection with the Company's trading activity on the NYSE. The peer group index chosen was the SNL U.S. Bank and Thrift Index, which currently is comprised of 458 bank and thrift institutions, including the Company. The data for the indices included in the graph were provided by SNL Financial.

## Comparison of 5-Year Cumulative Total Return Among New York Community Bancorp, Inc., S\&P Mid-Cap 400 Index, and SNL U.S. Bank and Thrift Index



ASSUMES $\$ 100$ INVESTED ON DEC. 31, 2007
ASSUMES DIVIDEND REINVESTED
FISCAL YEAR ENDING DEC. 31, 2012

|  | $\underline{12 / 31 / 2007}$ | $\underline{12 / 31 / 2008}$ | $\underline{12 / 31 / 2009}$ |  | $12 / 31 / 2010$ | $\underline{12 / 31 / 2011}$ | $\underline{12 / 31 / 2012}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| New York Community Bancorp, Inc. | $\$ 100.00$ | $\$ 72.27$ |  | $\$ 95.78$ |  | $\$ 132.15$ |  |
|  | $\$ 100.00$ |  | $\$ 63.76$ |  | $\$ 87.59$ |  | $\$ 110.93$ |

## Share Repurchase Program

From time to time, we repurchase shares of our common stock on the open market or through privately negotiated transactions, and hold such shares in our Treasury account. Repurchased shares may be utilized for various corporate purposes, including, but not limited to, merger transactions and the vesting of restricted stock awards.

During the three months ended December 31, 2012, the Company allocated $\$ 809,000$ toward the repurchase of shares of its common stock, as outlined in the following table:

| Period | (a) <br> Total Number of Shares (or Units) Purchased ${ }^{(1)}$ | (b) Average Price Paid per Share (or Unit) | (c) <br> Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d) <br> Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: |
| Month \#1: <br> October 1, 2012 through October 31, 2012 | -- | \$ -- | -- | 548,338 |
| Month \#2: <br> November 1, 2012 through <br> November 30, 2012 | 361 | 13.84 | 361 | 547,977 |
| Month \#3: <br> December 1, 2012 through December 31, 2012 | 63,075 | 12.75 | 63,075 | 484,902 |
| Total | 63,436 | \$12.75 | 63,436 |  |

(1) All shares were purchased in privately negotiated transactions.
(2) On April 20, 2004, the Board authorized the repurchase of up to an additional five million shares. Of this amount, 484,902 shares were still available for repurchase at December 31, 2012. Under said authorization, shares may be repurchased on the open market or in privately negotiated transactions.

## ITEM 6. SELECTED FINANCIAL DATA

| (dollars in thousands, except share data) | At or For the Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | $2010{ }^{\text {(1) }}$ | $2009{ }^{(2)}$ | 2008 |
| EARNINGS SUMMARY: |  |  |  |  |  |
| Net interest income ${ }^{(3)}$ | \$1,160,021 | \$1,200,421 | \$1,179,963 | \$905,325 | \$675,495 |
| Provision for losses on non-covered loans | 45,000 | 79,000 | 91,000 | 63,000 | 7,700 |
| Provision for losses on covered loans ${ }^{(4)}$ | 17,988 | 21,420 | 11,903 | -- | -- |
| Non-interest income | 297,353 | 235,325 | 337,923 | 157,639 | 15,529 |
| Non-interest expense: |  |  |  |  |  |
| Operating expenses | 593,833 | 574,683 | 546,246 | 384,003 | 320,818 |
| Debt repositioning charges | -- | -- | -- | -- | 285,369 |
| Amortization of core deposit intangibles | 19,644 | 26,066 | 31,266 | 22,812 | 23,343 |
| Income tax expense (benefit) | 279,803 | 254,540 | 296,454 | 194,503 | $(24,090)$ |
| Net income | 501,106 | 480,037 | 541,017 | 398,646 | 77,884 |
| Basic earnings per share | \$1.13 | \$1.09 | \$1.24 | \$1.13 | \$0.23 |
| Diluted earnings per share | 1.13 | 1.09 | 1.24 | 1.13 | 0.23 |
| Dividends paid per common share | 1.00 | 1.00 | 1.00 | 1.00 | 1.00 |
| SELECTED RATIOS: |  |  |  |  |  |
| Return on average assets | 1.18\% | 1.17\% | 1.29\% | 1.20\% | 0.25\% |
| Return on average stockholders' equity | 9.06 | 8.73 | 10.03 | 9.29 | 1.86 |
| Average stockholders' equity to average assets | 13.02 | 13.38 | 12.89 | 12.89 | 13.41 |
| Operating expenses to average assets | 1.40 | 1.40 | 1.31 | 1.15 | 1.03 |
| Efficiency ratio ${ }^{(3)}$ | 40.75 | 40.03 | 35.99 | 36.13 | 46.43 |
| Interest rate spread ${ }^{(3)}$ | 3.11 | 3.37 | 3.45 | 2.98 | 2.25 |
| Net interest margin ${ }^{(3)}$ | 3.21 | 3.46 | 3.45 | 3.12 | 2.48 |
| Dividend payout ratio | 88.50 | 91.74 | 80.65 | 88.50 | 434.78 |
| BALANCE SHEET SUMMARY: |  |  |  |  |  |
| Total assets | \$44,145,100 | \$42,024,302 | \$41,190,689 | \$42,153,869 | \$32,466,906 |
| Loans, net of allowances for loan losses | 31,580,636 | 30,152,154 | 29,041,595 | 28,265,208 | 22,097,844 |
| Allowance for losses on non-covered loans | 140,948 | 137,290 | 158,942 | 127,491 | 94,368 |
| Allowance for losses on covered loans ${ }^{(4)}$ | 51,311 | 33,323 | 11,903 | -- | -- |
| Securities | 4,913,528 | 4,540,516 | 4,788,891 | 5,742,243 | 5,901,493 |
| Deposits | 24,877,521 | 22,325,654 | 21,890,328 | 22,418,384 | 14,623,265 |
| Borrowed funds | 13,430,191 | 13,960,413 | 13,536,116 | 14,164,686 | 13,496,710 |
| Stockholders' equity | 5,656,264 | 5,565,704 | 5,526,220 | 5,366,902 | 4,219,246 |
| Common shares outstanding | 439,050,966 | 437,344,796 | 435,646,845 | 433,197,332 | 344,985,111 |
| Book value per share ${ }^{(5)}$ | \$12.88 | \$12.73 | \$12.69 | \$12.40 | \$12.25 |
| Stockholders' equity to total assets | 12.81\% | 13.24\% | 13.42\% | 12.73\% | 13.00\% |
| ASSET QUALITY RATIOS (excluding covered assets): |  |  |  |  |  |
| Non-performing non-covered loans to total non-covered loans | 0.96\% | 1.28\% | 2.63\% | 2.47\% | 0.51\% |
| Non-performing non-covered assets to total non-covered assets | 0.71 | 1.07 | 1.77 | 1.41 | 0.35 |
| Allowance for losses on non-covered loans to non-performing non-covered loans | 53.93 | 42.14 | 25.45 | 22.05 | 83.00 |
| Allowance for losses on non-covered loans to total non-covered loans | 0.52 | 0.54 | 0.67 | 0.55 | 0.43 |
| Net charge-offs to average loans ${ }^{(6)}$ | 0.13 | 0.35 | 0.21 | 0.13 | 0.03 |
| ASSET QUALITY RATIOS (including covered assets): ${ }^{(4)}$ |  |  |  |  |  |
| Total non-performing loans to total loans | 1.88 | 2.30 | 3.52 | 2.23 | 0.51 |
| Total non-performing assets to total assets | 1.47 | 1.97 | 2.61 | 1.54 | 0.35 |
| Allowances for loan losses to total nonperforming loans | 33.50 | 25.34 | 17.34 | 20.10 | 83.00 |
| Allowances for loan losses to total loans | 0.63 | 0.58 | 0.61 | 0.45 | 0.43 |

(1) The Company acquired certain assets and assumed certain liabilities of Desert Hills Bank on March 26, 2010. Accordingly, the Company's 2010 earnings reflect combined operations from that date.
(2) The Company acquired certain assets and assumed certain liabilities of AmTrust Bank ("AmTrust") on December 4, 2009. Accordingly, the Company's 2009 earnings reflect combined operations from that date.
(3) The 2008 amount/measure reflects the impact of a $\$ 39.6$ million debt repositioning charge that was recorded in interest expense.
(4) Prior to the AmTrust acquisition on December 4, 2009, the Company had no covered loans.
(5) Excludes unallocated Employee Stock Ownership Plan ("ESOP") shares from the number of shares outstanding at December 31, 2009 and 2008. (Please see the definition of "book value per share" in the Glossary earlier in this report.)
(6) Average loans include covered loans.

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS 

For the purpose of this discussion and analysis, the words "we," "us," "our," and the "Company" are used to refer to New York Community Bancorp, Inc. and our consolidated subsidiaries, including New York Community Bank (the "Community Bank") and New York Commercial Bank (the "Commercial Bank") (collectively, the "Banks").

## Executive Summary

In 2012, the U.S. economy showed certain signs of improvement, as the unemployment rate declined from $8.5 \%$ in December 2011 to $7.8 \%$ in December 2012. Although unemployment rates declined year-over-year in Florida, Arizona, and Ohio-three of the five states served by our branch network-unemployment rates rose slightly in New York and New Jersey, the other two. In New York City, where most of our branches and most of the properties and businesses securing our held-for-investment loans are located, unemployment was $8.8 \%$ in December 2011 and 2012.

The changes in certain other local economic indices were mixed in their direction. For example, personal bankruptcy filings throughout Metro New York fell $14.3 \%$ in the twelve months ended September 30, 2012 (the most recent month at which such data was available at this writing), while the number of business bankruptcy filings was essentially unchanged. In Manhattan, which is home to $35.9 \%$ of our multi-family loans and $56.3 \%$ of our commercial real estate credits, the office vacancy rate rose to $11.2 \%$ in the fourth quarter of 2012 from $10.4 \%$ in the year-earlier three months.

Through December 2012, average home prices rose $6.8 \%$ year-over-year throughout the nation, according to the S\&P/Case-Shiller Home Price Indices. While home prices fell $0.5 \%$ in Metro New York, home prices rose in Greater Cleveland, Miami, and Phoenix by $2.9 \%, 10.6 \%$, and $23.0 \%$, respectively. Meanwhile, the volume of new home sales rose nearly $20 \%$ nationwide from the volume reported for 2011 , to an estimated 367,000 in 2012, according to a U.S. Commerce Department report.

In addition, the Consumer Confidence Index ${ }^{\circledR}$ was modestly higher in 2012 than it was in 2011. An index level of 90 or more is considered indicative of a strong economy; the Consumer Confidence Index ${ }^{8}$ was 64.5 in December 2011 and 65.1 in December 2012.

Also, in 2012, the target federal funds rate was maintained by the Federal Open Market Committee (the "FOMC") at a range of zero to 25 basis points-the same range to which it was lowered in the fourth quarter of 2008. Market interest rates, meanwhile, declined to record lows from the already-low levels we saw in 2011, encouraging homeowners throughout the U.S. to refinance or purchase new homes. The low level of market interest rates also prompted an increase in the refinancing of multi-family loans in New York City, where most of our multifamily loans are produced.

Against this backdrop, we delivered a strong financial performance. Earnings rose to $\$ 501.1$ million, or $\$ 1.13$ per diluted share, in 2012 from the level recorded in 2011 , which was $\$ 480.0$ million, or $\$ 1.09$ per diluted share.

We attribute our year-over-year earnings growth to our two-pronged approach to lending: originating multifamily loans for investment, primarily in New York City; and originating one-to-four family loans throughout the U.S., primarily for sale.

In 2012, we originated $\$ 9.0$ billion of held-for-investment loans, including $\$ 5.8$ billion of loans secured by multi-family buildings, the latter amount exceeding the year-earlier volume by $\$ 30.0$ million. While our net interest income and margin declined, as our balance sheet was replenished with lower-yielding assets, the impact was substantially offset by an increase in income from prepayment penalties, as refinancing activity in our multi-family lending niche surged. In 2012, prepayment penalty income contributed $\$ 120.4$ million to our net interest income and 33 basis points to our net interest margin, exceeding the year-earlier measures by $\$ 33.8$ million and eight basis points, respectively. Net interest income declined $\$ 40.4$ million, or $3.4 \%$, year-over-year, to $\$ 1.2$ billion, while our margin declined 25 basis points to $3.21 \%$.

Notwithstanding the volume of loans that prepaid during the year-including two loans to a single borrower totaling $\$ 545.5$ million, our portfolio of held for investment loans rose $\$ 1.7$ billion, or $6.9 \%$, from the balance recorded at December 31, 2011 to $\$ 27.3$ billion at December 31, 2012.

The decline in net interest income was more than offset by an increase in mortgage banking income, as the decline in residential mortgage rates also prompted a surge in the production of one-to-four family loans for sale. As more consumers refinanced or purchased new homes, the volume of one-to-four family loans produced for sale rose $\$ 3.7$ billion, or $51.9 \%$, to $\$ 10.9$ billion. During this time, the income produced by our mortgage banking business rose $\$ 98.0$ million, or $121.4 \%$, to $\$ 178.6$ million.

We also attribute the strength of our 2012 performance to the quality of our assets, which reflected substantial improvement over the course of the year. For example, net charge-offs declined $\$ 59.3$ million year-over-year, to $\$ 41.3$ million, and the ratio of net charge-offs to average loans improved to $0.13 \%$ from $0.35 \%$. In addition, nonperforming non-covered assets totaled $\$ 290.6$ million at the end of December, reflecting a year-over-year reduction of $\$ 119.8$ million, or $29.2 \%$. The balance at December 31, 2012 represented $0.71 \%$ of total non-covered assets, an improvement from $1.07 \%$ at the year-earlier date.

While the improvements in asset quality were partly due to the improvement in economic and market conditions, they also reflect our ability to successfully restructure troubled assets and to dispose of certain other real estate owned ("OREO") without incurring a material loss. In addition, while several of the communities we serve in New Jersey and Metro New York were hurt by Hurricane Sandy, the impact on the properties and businesses securing our loans, and the effect on our branches, was, thankfully, negligible.

Two additional features of our 2012 performance were the growth of our deposits and the strategic reduction of our funding costs. For example, in connection with our assumption of $\$ 2.2$ billion in deposits from Aurora Bank FSB ("Aurora Bank") at the end of the second quarter, we received a payment of $\$ 24.0$ million which was utilized to reduce the cost of the acquired funds. The deposits we assumed were used, in part, to reduce our balance of FHLBNY advances and, with it, the average cost of such funds.

Another important step we took in 2012 was redeeming $\$ 69.2$ million of trust preferred securities at the end of December, and beginning the process of repositioning certain of our wholesale borrowings. In addition to the $\$ 3.5$ billion of wholesale borrowings that were repositioned in late December, another $\$ 2.4$ billion of such funds were repositioned in January 2013. All told, we reduced the weighted average cost of these borrowed funds by 117 basis points, and extended the weighted average call and maturity dates by approximately four years.

Consistent with our interest in returning value to our investors, we distributed total cash dividends of $\$ 438.5$ million over the course of 2012 , in the form of four quarterly dividends of $\$ 0.25$ per share, or $\$ 1.00$ annualized. Stockholders' equity nonetheless rose $\$ 90.6$ million year-over-year to $\$ 5.7$ billion, and tangible stockholders' equity rose $\$ 110.2$ million to $\$ 3.2$ billion at December 31,2012 . (Please see the reconciliations of our GAAP and nonGAAP capital measures that appear on the last page of this discussion and analysis of financial condition and results of operations).

In addition, the Company's regulatory capital ratios each exceeded the minimum levels required, and each of our bank subsidiaries exceeded the regulatory requirements for classification as "well capitalized" banks.

## Recent Events

On January 29, 2013, the Board of Directors declared a quarterly cash dividend of $\$ 0.25$ per share, payable on February 22, 2013 to shareholders of record at the close of business on February 11, 2013.

## Critical Accounting Policies

We consider certain accounting policies to be critically important to the portrayal of our financial condition and results of operations, since they require management to make complex or subjective judgments, some of which may relate to matters that are inherently uncertain. The inherent sensitivity of our consolidated financial statements to these critical accounting policies, and the judgments, estimates, and assumptions used therein, could have a material impact on our financial condition or results of operations.

We have identified the following to be critical accounting policies: the determination of the allowances for loan losses; the valuation of loans held for sale; the determination of whether an impairment of securities is other than temporary; the determination of the amount, if any, of goodwill impairment; and the determination of the valuation allowance for deferred tax assets.

The judgments used by management in applying these critical accounting policies may be influenced by further and prolonged deterioration in the economic environment, which may result in changes to future financial
results. In addition, the current economic environment has increased the degree of uncertainty inherent in our judgments, estimates, and assumptions.

## Allowances for Loan Losses

## Allowance for Losses on Non-Covered Loans

The allowance for losses on non-covered loans is increased by provisions for non-covered loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Although non-covered loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each, the total of the two allowances is available to cover all losses incurred. In addition, except as otherwise noted below, the process for establishing the allowance for losses on non-covered loans is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank's and the Commercial Bank's current business strategies and credit processes, including compliance with guidelines approved by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowance for losses on non-covered loans is established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP, and are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on management's analyses of individual loans that are considered impaired. If a non-covered loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A non-covered loan is classified as "impaired" when, based on current information and events, it is probable that we will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. We apply this classification as necessary to non-covered loans individually evaluated for impairment in our portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective, rather than individual, basis.

We generally measure impairment on an individual loan and determine the extent to which a specific valuation allowance is necessary by comparing the loan's outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan's effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of the estimated costs to sell, or the present value of the expected cash flows is less than the recorded investment in the loan.

We also follow a process to assign general valuation allowances to non-covered loan categories. General valuation allowances are established by applying our loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. This loan loss provisioning methodology considers various factors in determining the appropriate quantified risk factors to use to determine the general valuation allowances. The factors assessed begin with the historical loan loss experience for each of the major loan categories we maintain. Our historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;
- Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments;
- Changes in the nature and volume of the portfolio and in the terms of loans;
- Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;
- Changes in the quality of our loan review system;
- Changes in the value of the underlying collateral for collateral-dependent loans;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations;
- Changes in the experience, ability, and depth of lending management and other relevant staff; and
- The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.

By considering the factors discussed above, we determine quantifiable risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine the general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time periods considered for historical loss experience continue to be the last three years and the current period. We also evaluate the sufficiency of the overall allocations used for the allowance for losses on non-covered loans by considering the loss experience in the current and prior calendar year.

- The process of establishing the allowance for losses on non-covered loans also involves:
- Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;
- Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;
- Assessment of the aforementioned factors by the pertinent members of the Boards of Directors and executive management when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and
- Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.

In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank's Board of Directors (the "Mortgage Committee") or the Credit Committee of the Board of Directors of the Commercial Bank (the "Credit Committee"), as applicable.

We charge off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past the date we received notification that the borrower has filed for bankruptcy.

The level of future additions to the respective non-covered loan loss allowances is based on many factors, including certain factors that are beyond management's control such as changes in economic and local market conditions, including declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain charge-offs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

## Allowance for Losses on Covered Loans

We have elected to account for the loans acquired in the AmTrust Bank ("AmTrust") and Desert Hills Bank ("Desert Hills") acquisitions (i.e., our covered loans) based on expected cash flows. This election is in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" ("ASC 310-30"). In accordance with ASC 310-30, we will maintain the integrity of a pool of multiple loans accounted for as a single asset and with a single composite interest rate and an aggregate expectation of cash flows.

Under our loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, we periodically perform an analysis to estimate the expected cash flows for each of the loan pools. We record
a provision for losses on covered loans to the extent that the expected cash flows from a loan pool have decreased for credit-related items since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for covered loan losses charged to earnings, and the allowance for covered loan losses will be increased. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

Please see Note 5, "Allowances for Loan Losses" for a further discussion of our allowance for losses on covered loans as well as additional information about our allowances for losses on non-covered loans.

## Loans Held for Sale

We carry at fair value the one-to-four family mortgage loans we originate for sale to investors. The fair value of such loans is primarily based on quoted market prices for securities backed by similar types of loans. Changes in fair value, which are recorded as a component of mortgage banking income, are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with mortgage loans held for sale. In addition, we use various derivative instruments to mitigate the economic effect of changes in the fair value of the underlying loans.

## Investment Securities

The securities portfolio primarily consists of mortgage-related securities and, to a lesser extent, debt and equity (together, "other") securities. Securities that are classified as "available for sale" are carried at their estimated fair value, with any unrealized gains or losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. Securities that we have the intent and ability to hold to maturity are classified as "held to maturity" and carried at amortized cost, less the non-credit portion of OTTI recorded in AOCL.

The fair values of our securities-and particularly our fixed-rate securities - are affected by changes in market interest rates and credit spreads. In general, as interest rates rise and/or credit spreads widen, the fair value of fixedrate securities will decline; as interest rates fall and/or credit spreads tighten, the fair value of fixed-rate securities will rise. We regularly conduct a review and evaluation of our securities portfolio to determine if the decline in the fair value of any security below its carrying amount is other than temporary. If we deem any decline in value to be other than temporary, the security is written down to its current fair value, creating a new cost basis, and the resultant loss (other than the OTTI on debt securities attributable to non-credit factors) is charged against earnings and recorded in non-interest income. Our assessment of a decline in fair value includes judgment as to the financial position and future prospects of the entity that issued the investment security, as well as a review of the security's underlying collateral. Broad changes in the overall market or interest rate environment generally will not lead to a write-down.

In accordance with OTTI accounting guidance, unless we have the intent to sell, or it is more likely than not that we may be required to sell a security before recovery, OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. If there is a decline in fair value of a security below its carrying amount and we have the intent to sell it, or it is more likely than not that we may be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

## Goodwill Impairment

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a "triggering event." The goodwill impairment analysis is a two-step test. However, a company can, under Accounting Standards Update ("ASU") No. 2011-08, "Testing Goodwill for Impairment", first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The Company did not elect to perform a qualitative assessment in 2012. The first step ("Step 1") is used to identify potential impairment, and involves comparing each reporting segment's estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step ("Step 2") is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment were being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted.

Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as this segment was acquired in our FDIC-assisted AmTrust acquisition, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, we determined the carrying value of the Banking Operations segment to be the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

We performed our annual goodwill impairment test as of December 31, 2012 and found no indication of goodwill impairment at that date.

## Income Taxes

In estimating income taxes, management assesses the relative merits and risks of the tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of our tax position. In this process, management also relies on tax opinions, recent audits, and historical experience. Although we use the best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing our overall or transaction-specific tax position.

We recognize deferred tax assets and liabilities for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases, and the carryforward of certain tax attributes such as net operating losses. A valuation allowance is maintained for deferred tax assets that we estimate are more likely than not to be unrealizable, based on available evidence at the time the estimate is made. In assessing the need for a valuation allowance, we estimate future taxable income, considering the prudence and feasibility of tax planning strategies and the realizability of tax loss carryforwards. Valuation allowances related to deferred tax assets can be affected by changes to tax laws, statutory tax rates, and future taxable income levels. In the event we were to determine that we would not be able to realize all or a portion of our net deferred tax assets in the future, we would reduce such amounts through a charge to income tax expense in the period in which that determination was made. Conversely, if we were to determine that we would be able to realize our deferred tax assets in the future in excess of the net carrying amounts, we would decrease the recorded valuation allowance through a decrease in income tax expense in the period in which that determination was made. Subséquently recognized tax benefits associated with valuation allowances recorded in a business combination would be recorded as an adjustment to goodwill.

## FINANCIAL CONDITION

## Balance Sheet Summary

At December 31, 2012, our assets totaled $\$ 44.1$ billion, reflecting a year-over-year increase of $\$ 2.1$ billion, or $5.0 \%$. The increase was largely attributable to a $\$ 1.5$ billion increase in total loans to $\$ 31.8$ billion and a $\$ 373.0$ million increase in total securities to $\$ 4.9$ billion.

Total deposits rose $\$ 2.6$ billion year-over-year, to $\$ 24.9$ billion, reflecting the assumption of deposits in the Aurora Bank transaction as well as organic retail deposit growth. Certificates of deposit ("CDs") represented \$9.1 billion, or $36.7 \%$, of the year-end 2012 total, with NOW and money market accounts, savings accounts, and noninterest bearing deposits together representing the remaining $\$ 15.8$ billion, or $63.3 \%$. During this time, borrowed funds declined by $\$ 530.2$ million, reflecting a $\$ 371.2$ million decline in wholesale borrowings to $\$ 13.1$ billion and more modest declines in the balances of junior subordinated debentures and other borrowings.

Stockholders' equity rose $\$ 90.6$ million year-over-year to $\$ 5.7$ billion, representing $12.81 \%$ of total assets and a book value per share of $\$ 12.88$. Tangible stockholders' equity rose $\$ 110.2$ million year-over-year, to $\$ 3.2$ billion, representing $7.65 \%$ of tangible assets and a tangible book value per share of $\$ 7.26$. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related capital measures that appear on the last page of this discussion and analysis of financial condition and results of operations.)

## Loans

Notwithstanding the prepayment of our largest loan relationship in the amount of $\$ 545.5$ million, total loans rose $\$ 1.5$ billion, or $4.8 \%$, year-over-year to $\$ 31.8$ billion, representing $72.0 \%$ of total assets at December 31, 2012. Covered loans represented $\$ 3.3$ billion, or $10.3 \%$, of the year-end 2012 balance, while non-covered loans accounted for the remaining $\$ 28.5$ billion, or $89.7 \%$. Included in non-covered loans were $\$ 27.3$ billion of loans held for investment, representing $85.9 \%$ of the total loan balance, and $\$ 1.2$ billion of loans held for sale.

## Covered Loans

"Covered loans" refers to the loans we acquired in our FDIC-assisted AmTrust Bank ("AmTrust") and Desert Hills Bank ("Desert Hills") acquisitions, and are referred to as such because they are covered by loss sharing agreements with the FDIC. At December 31, 2012, covered loans represented $\$ 3.3$ billion, or $10.3 \%$, of the total loan balance, a $\$ 469.0$ million reduction from the year-earlier amount.

One-to-four family loans represented $\$ 3.0$ billion of total covered loans at the end of this December, with all other types of covered loans representing $\$ 308.0$ million, combined. Covered one-to-four family loans include both fixed and adjustable rate loans. Covered other loans consist of commercial real estate ("CRE") loans; acquisition, development, and construction ("ADC") loans; multi-family loans; commercial and industrial ("C\&I") loans; home equity lines of credit ("HELOCs"); and consumer loans.

At December 31, 2012, $\$ 2.4$ billion, or $72.8 \%$, of the loans in our covered loan portfolio were variable rate loans, with a weighted average interest rate of $3.86 \%$. The remainder of the covered loan portfolio consisted of fixed rate loans.

At December 31, 2012, the interest rates on $88.8 \%$ of our covered variable rate loans were scheduled to reprice within twelve months and annually thereafter. We expect such loans to reprice at lower interest rates. The interest rates on the variable rate loans in the covered loan portfolio are indexed to either the one-year LIBOR or the one-year Treasury rate, plus a spread in the range of $2 \%$ to $5 \%$, subject to certain caps.

The AmTrust and Desert Hills loss sharing agreements each require the FDIC to reimburse us for $80 \%$ of losses up to a specified threshold, and for $95 \%$ of losses beyond that threshold, with respect to covered loans and covered other real estate owned ("OREO").

In 2012, we recorded a provision for losses on covered loans of $\$ 18.0$ million, as compared to $\$ 21.4$ million in the prior year. The reduction was largely attributable to a $\$ 3.3$ million recovery in the fourth quarter, reflecting an increase in expected cash flows from certain pools of acquired loans. The respective provisions were largely offset by FDIC indemnification income of $\$ 14.4$ million and $\$ 17.6$ million, recorded in non-interest income in the corresponding years.

## Geographical Analysis of the Covered Loan Portfolio

The following table presents a geographical analysis of our covered loan portfolio at December 31, 2012:

| (in thousands) |  |
| :--- | ---: |
| California | $\$ 52,924$ |
| Florida | 570,423 |
| Arizona | 273,316 |
| Ohio | 212,511 |
| Massachusetts | 150,275 |
| Michigan | 146,920 |
| Illinois | 113,146 |
| New York | 106,233 |
| Nevada | 83,064 |
| Texas | 80,967 |
| Maryland | 79,173 |
| New Jersey | 75,798 |
| Colorado | 70,190 |
| Washington | 69,594 |
| All other states | 669,527 |
| Total covered loans | $\underline{\$ 3,284,061}$ |

## Loan Maturity and Repricing: Covered Loans

The following table sets forth the maturity or period to repricing of our covered loan portfolio at December 31, 2012. Loans that have adjustable rates are shown as being due or repricing in the period during which the interest rates are next subject to change.

| (in thousands) | Covered Loans at December 31, 2012 |  |  |
| :---: | :---: | :---: | :---: |
|  | One-to-Four Family | All Other Loans | Total <br> Loans |
| Amount due or repricing: |  |  |  |
| Within one year | \$1,706,086 | \$273,858 | \$1,979,944 |
| After one year: |  |  |  |
| One to five years | 25,538 | 25,881 | 51,419 |
| Over five years | 1,244,443 | 8,255 | 1,252,698 |
| Total due or repricing after one year | 1,269,981 | 34,136 | 1,304,117 |
| Total amounts due or repricing, gross | \$2,976,067 | $\underline{\underline{\$ 307,994}}$ | \$3,284,061 |

The following table sets forth, as of December 31, 2012, the dollar amount of all covered loans due or repricing after December 31, 2013, and indicates whether such loans have fixed or adjustable rates of interest.

| (in thousands) | Due or Repricing after December 31, 2013 |  |  |
| :---: | :---: | :---: | :---: |
|  | Fixed | Adjustable | Total |
| One-to-four family | \$964,185 | \$305,796 | \$1,269,981 |
| All other loans | 11,444 | 22,692 | 34,136 |
| Total loans | $\underline{\underline{\$ 975,629}}$ | \$328,488 | \$1,304,117 |

## Non-Covered Loans Held for Investment

At December 31, 2012, non-covered loans held for investment totaled $\$ 27.3$ billion, representing $85.9 \%$ of total loans, $61.8 \%$ of total assets, and a $6.9 \%$ increase from the year-earlier balance of $\$ 25.5$ billion. In addition to multi-family loans and CRE loans, the held-for-investment portfolio includes substantially smaller balances of ADC loans, one-to-four family loans, and other loans, with C\&I loans comprising the bulk of the "other" loan portfolio. The vast majority of our non-covered loans held for investment consist of loans that we ourselves originated or, in some cases, acquired in our business combinations prior to 2009.

Originations of held-for-investment loans totaled $\$ 9.0$ billion in 2012, comparable to the volume produced in the prior year. While portfolio growth was limited by an increase in repayments, we benefited from the related rise
in prepayment penalty income, as further discussed under "Net Interest Income" later in this discussion and analysis of financial condition and results of operations.

## Multi-Family Loans

Multi-family loans are our principal asset, and non-luxury residential apartment buildings with below-market rents in New York City constitute our primary lending niche. Consistent with our emphasis on multi-family lending, multi-family loan originations represented $\$ 5.8$ billion, or $64.6 \%$, of the loans we produced in 2012 for investment, modestly exceeding the year-earlier amount. Although most of the loans we produced in 2012 were the result of borrowers refinancing, an increase in property sales and other transactions also played a part. This was especially true late in the fourth quarter, as many of our borrowers anticipated changes being made to the U.S. tax code that could have an adverse impact on their investments in real estate.

At December 31, 2012, the balance of multi-family loans represented $\$ 18.6$ billion, or $68.2 \%$, of total noncovered loans held for investment, reflecting a year-over-year increase of $\$ 1.2$ billion, despite the prepayment of our then-largest loan relationship in the fourth quarter of the year. The average multi-family loan had a principal balance of $\$ 4.1$ million at the end of this December, comparable to the average principal balance at December 31, 2011.

The vast majority of our multi-family loans are made to long-term owners of buildings with apartments that are subject to rent regulation, and therefore feature below-market rents. Our borrowers typically use the funds we provide to make improvements to certain apartments, as a result of which they are able to increase the rents their tenants pay. In doing so, the borrower creates more cash flows to borrow against in future years. We also make loans to building owners seeking to expand their real estate holdings with the purchase of additional properties.

In addition to underwriting multi-family loans on the basis of the buildings' income and condition, we consider the borrowers' credit history, profitability, and building management expertise. Borrowers are required to present evidence of their ability to repay the loan from the buildings' current rent rolls, their financial statements, and related documents.

Our multi-family loans typically feature a term of ten or twelve years, with a fixed rate of interest for the first five or seven years of the loan, and an alternative rate of interest in years six through ten or eight through twelve. The rate charged in the first five or seven years is generally based on intermediate-term interest rates plus a spread. During the remaining years, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in The New York Times, plus a spread. Alternately, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the Federal Home Loan Bank ("FHLB") of New York (the "FHLB-NY"), plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the thenoutstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five- or seven-year term.

As the rent roll increases, the typical property owner seeks to refinance the mortgage, and generally does so before the loan reprices in year six or eight. Notably, the expected weighted average life of the multi-family loan portfolio was 2.9 years at December 31, 2012, as compared to 3.3 years at December 31, 2011, an indication of the increase in refinancing activity and property transactions over the course of the year.

Multi-family loans that refinance within the first five or seven years are typically subject to an established prepayment penalty schedule. Depending on the remaining term of the loan at the time of prepayment, the penalties normally range from five percentage points to one percentage point of the then-current loan balance. If a loan extends past the fifth or seventh year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten or eight through twelve. For example, a ten-year multi-family loan that prepays in year three would generally be expected to pay a prepayment penalty equal to three percentage points of the remaining principal balance. A twelve-year multi-family loan that prepays in year one or two would generally be expected to pay a penalty equal to five percentage points.

Prepayment penalties are recorded as interest income and are therefore reflected in the average yields on our loans and assets, our interest rate spread and net interest margin, and the level of net interest income we record. No assumptions are involved in the recognition of prepayment penalty income, as such income is only recorded when cash is received.

Our success as a multi-family lender partly reflects the solid relationships we have developed with the market's leading mortgage brokers, who are familiar with our lending practices, our underwriting standards, and our long-standing practice of basing our loans on the cash flows produced by the properties. Because the multi-family
market is largely broker-driven, the process of producing such loans is expedited, with loans generally taking four to six weeks to process, and the related expenses being substantially reduced.

At December 31, 2012, the vast majority of our multi-family loans were secured by rental apartment buildings. In addition, $79.0 \%$ of our multi-family loans were secured by buildings in New York City, with Manhattan accounting for the largest share. Of the loans secured by buildings outside New York City, the State of New York was home to $4.8 \%$, with New Jersey and Pennsylvania accounting for $7.6 \%$ and $3.5 \%$, respectively. The remaining $5.1 \%$ of multi-family loans were secured by buildings outside these markets, including the three other states served by our retail branch offices.

Our emphasis on multi-family loans is driven by several factors, including their structure, which reduces our exposure to interest rate volatility to some degree. Another factor driving our focus on multi-family lending has been the comparative quality of the loans we produce. Reflecting the nature of the buildings securing our loans, our underwriting standards, and the generally conservative LTV ratios our multi-family loans feature at origination, a relatively small percentage of the multi-family loans that have transitioned to non-performing status have actually resulted in losses during the most recent downturn in the credit cycle, as well as historically.

We primarily underwrite our multi-family loans based on the current cash flows produced by the collateral property, with a reliance on the "income" approach to appraising the properties, rather than the "sales" approach. The sales approach is subject to fluctuations in the real estate market, as well as general economic conditions, and is therefore likely to be more risky in the event of a downward credit cycle turn. We also consider a variety of other factors, including the physical condition of the underlying property; the net operating income of the mortgaged premises prior to debt service and depreciation; the debt service coverage ratio, which is the ratio of the property's net operating income to its debt service; and the ratio of the loan amount to the appraised value of the property. The multi-family loans we are originating today generally represent no more than $75 \%$ of the lower of the appraised value or the sales price of the underlying property, and typically feature an amortization period of up to 30 years. In addition to requiring a minimum debt service coverage ratio of $120 \%$ on multi-family buildings, we obtain a security interest in the personal property located on the premises, and an assignment of rents and leases.

Accordingly, while our multi-family lending niche has not been immune to downturns in the credit cycle, we continue to believe that the multi-family loans we produce involve less credit risk than certain other types of loans. In general, buildings that are subject to rent regulation have tended to be stable, with occupancy levels remaining more or less constant over time. Because the rents are typically below market and the buildings securing our loans are generally maintained in good condition, we believe that they are reasonably likely to retain their tenants in adverse economic times. In addition, we underwrite our multi-family loans on the basis of the current cash flows generated by the underlying properties, and exclude any partial property tax exemptions and abatement benefits the property owners receive.

## Commercial Real Estate Loans

In 2012, CRE loans represented $\$ 2.4$ billion, or $26.8 \%$, of loans originated for investment, a $\$ 39.5$ million increase from the year-earlier amount. Although the growth of the portfolio was somewhat tempered by the level of repayments, the balance of CRE loans rose $\$ 581.4$ million, or $8.5 \%$, year-over-year to $\$ 7.4$ billion at the end of this past December, representing 27.3\% of the total held-for-investment portfolio at that date. At December 31, 2012, the average CRE loan had a principal balance of $\$ 4.6$ million, as compared to $\$ 3.9$ million at the prior year-end. The increase in CRE loan production was primarily due to the low level of market interest rates, continued improvement in local market conditions, and the origination of certain larger CRE loans.

The CRE loans we produce are secured by income-producing properties such as office buildings, retail centers, mixed-use buildings, and multi-tenanted light industrial properties. At December 31, 2012, 74.2\% of our CRE loans were secured by properties in New York City, primarily in Manhattan, while properties on Long Island and in New Jersey accounted for $12.4 \%$ and $6.1 \%$, respectively. Another $2.7 \%$ of CRE properties were located in Pennsylvania, while properties outside New York, New Jersey, and Pennsylvania accounted for $2.0 \%$.

The pricing of our CRE loans is similar to the pricing of our multi-family credits, i.e., with a fixed rate of interest for the first five or seven years of the loan that is generally based on intermediate-term interest rates plus a spread. During years six through ten or eight through twelve, the loan resets to an annually adjustable rate that is tied to the prime rate of interest, as reported in The New York Times, plus a spread. Alternately, the borrower may opt for a fixed rate that is tied to the five-year fixed advance rate of the FHLB-NY plus a spread. The fixed-rate option also requires the payment of an amount equal to one percentage point of the then-outstanding loan balance. In either case, the minimum rate at repricing is equivalent to the rate in the initial five-year term.

Prepayment penalties also apply to CRE loans, as they do to our multi-family credits. Depending on the remaining term of the loan at the time of prepayment, the penalties normally range from five percentage points to one percentage point of the then-current loan balance. If a loan extends past the fifth or seventh year and the borrower selects the fixed rate option, the prepayment penalties typically reset to a range of five points to one point over years six through ten or eight through twelve. Our CRE loans tend to refinance within three to four years of origination; in fact, the expected weighted average life of the CRE portfolio was 3.4 years at both December 31, 2012 and 2011.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property's current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower's credit history, profitability, and expertise in property management, and generally requires a minimum debt service coverage ratio of $130 \%$ and a maximum LTV ratio of $65 \%$. In addition, the origination of CRE loans typically requires a security interest in the fixtures, equipment, and other personal property of the borrower and/or an assignment of the rents and/or leases.

## Acquisition, Development, and Construction Loans

In the interest of reducing our exposure to credit risk, we have limited our production of ADC loans to loans that have limited market risk and low LTV ratios, and that are made to reputable borrowers with significant development experience. In 2012, ADC loans represented $\$ 153.2$ million, or $1.7 \%$, of the loans we produced for investment, and the portfolio of such loans declined $\$ 47.8$ million year-over-year, to $\$ 397.9$ million, representing $1.5 \%$ of total loans held for investment, at December 31, 2012.

At December 31, 2012, 60.4\% of the loans in our ADC portfolio were for land acquisition and development; the remaining $39.6 \%$ consisted of loans that were provided for the construction of owner-occupied homes and commercial properties. Such loans are typically originated for terms of 18 to 24 months, and feature a floating rate of interest tied to prime, with a floor. They also generate origination fees that are recorded as interest income and amortized over the lives of the loans.

In addition, $76.2 \%$ of the loans in the ADC portfolio were for properties in New York City, with Manhattan accounting for more than half of New York City's share. Long Island accounted for $12.1 \%$ of our ADC loans, with New Jersey accounting for $8.4 \%$. Reflecting the limited extent to which ADC loans have been originated beyond our immediate market, $3.3 \%$ of our ADC loans are secured by properties beyond New Jersey and New York.

Because ADC loans are generally considered to have a higher degree of credit risk, especially during a downturn in the credit cycle, borrowers are required to provide a guarantee of repayment and completion. In the twelve months ended December 31, 2012, we recovered losses against guarantees of $\$ 3.0$ million, in contrast to $\$ 120,000$ in the prior year. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property's value upon completion of construction; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. If the appraised value proves to be inaccurate, the cost of completion is greater than expected, or the length of time to complete and/or sell or lease the collateral property is greater than anticipated, the property could have a value upon completion that is insufficient to assure full repayment of the loan. Reflecting the disposition of certain non-performing assets, $3.0 \%$ of the loans in our ADC loan portfolio were non-performing at the end of this December, as compared to 6.7\% at December 31, 2011.

When applicable, as a condition to closing an ADC loan, it is our practice to require that residential properties be pre-sold or that borrowers secure permanent financing commitments from a recognized lender for an amount equal to, or greater than, the amount of our loan. In some cases, we ourselves may provide permanent financing. We typically require pre-leasing for ADC loans on commercial properties.

## One-to-Four Family Loans

To meet the needs of our customers, we originate agency-conforming one-to-four family loans through our mortgage banking business in Cleveland or, in some states, directly through the Community Bank. The vast majority of the one-to-four family loans we produce are aggregated for sale with others produced by our mortgage banking clients throughout the country. These loans are generally sold, servicing retained, to government-sponsored enterprises ("GSEs"). (For more detailed information about our production of one-to-four family loans for sale, please see "Non-Covered Loans Held for Sale" later in this section.)

Until last year, the vast majority of the one-to-four family loans we held for investment were loans that we acquired in our merger transactions prior to 2009. However, in 2012, we began to originate hybrid jumbo one-tofour family loans for our own portfolio. As a result, the balance of one-to-four family loans held for investment rose $\$ 76.1$ million year-over-year to $\$ 203.4$ million, representing $0.75 \%$ of total held-for-investment loans at December 31st

## Other Loans

Largely reflecting our focus on the production of multi-family and CRE loans, we originated other loans for investment of $\$ 519.2$ million in 2012, representing a $\$ 196.0$ million decrease from the year-earlier amount. C\&I loans represented $\$ 514.3$ million of the 2012 total, and were down $\$ 191.5$ million year-over-year. As a result, the portfolio of other loans declined $\$ 30.0$ million from the balance at year-end 2011 , to $\$ 639.9$ million, representing $2.3 \%$ of total loans held for investment at December 31, 2012. Included in the latter balance were C\&I loans of $\$ 590.0$ million, reflecting a $\$ 9.9$ million reduction from the year-earlier amount.

The vast majority of our C\&I loans are made to small and mid-size businesses in New York City and Long Island, and are tailored to meet the specific needs of our borrowers. The loans we produce include term loans, demand loans, revolving lines of credit, letters of credit, and, to a lesser extent, loans that are partly guaranteed by the Small Business Administration. A broad range of C\&I loans, both collateralized and unsecured, are made available to businesses for working capital (including inventory and accounts receivable), business expansion, the purchase of machinery and equipment, and other general corporate needs. In determining the term and structure of a C\&I loan, several factors are considered, including its purpose, the collateral, and the anticipated sources of repayment. C\&I loans are typically secured by business assets and personal guarantees of the borrower, and include financial covenants to monitor the borrower's financial stability.

The interest rates on C\&I loans can be fixed or floating, with floating rate loans being tied to prime or some other market index, plus an applicable spread. Our floating rate loans may or may not feature a floor rate of interest. The decision to require a floor on $C \& I$ loans depends on the level of competition we face for such loans from other institutions, the direction of market interest rates, and the profitability of our relationship with the borrower.

A benefit of C\&I lending is the opportunity to establish full-scale banking relationships with our C\&I customers. As a result, many of our borrowers provide us with deposits, and many take advantage of our fee-based cash management, investment, and trade finance services.

The remainder of the portfolio of other loans consists primarily of home equity loans and lines of credit, as well as a variety of consumer loans, most of which were originated by our pre-2009 merger partners prior to their joining the Company. We currently do not offer home equity loans or lines of credit.

## Lending Authority

The loans we originate for investment are subject to federal and state laws and regulations, and are underwritten in accordance with loan underwriting policies and procedures approved by the Mortgage Committee, the Credit Committee, and the respective Boards of Directors.

In accordance with the Banks' policies, all loans are presented to the Mortgage Committee or the Credit Committee, as applicable, for approval, and all loans of $\$ 10.0$ million or more are reported to the respective Boards of Directors. In 2012, 177 loans of $\$ 10.0$ million or more were originated by the Banks, with an aggregate loan balance of $\$ 4.9$ billion at origination. In 2011, 145 loans of $\$ 10.0$ million or more were originated by the Banks, with an aggregate loan balance at origination of $\$ 5.0$ billion.

At December 31, 2012, the largest amount of credit extended to a single borrower was $\$ 500.0$ million; of this amount, $\$ 485.0$ million had been funded at that date. The loan was originated by the Community Bank on July 28 , 2011 to the owner of a commercial property located in Manhattan, and has been current since that date. The interest rate on the loan was $4.375 \%$ at December 31, 2012.

## Geographical Analysis of the Portfolio of Non-Covered Loans Held for Investment ${ }^{(1)}$

The following table presents a geographical analysis of the multi-family, CRE, and ADC loans in our held-for-investment portfolio at December 31, 2012:

|  | At December 31, 2012 |  |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |

(1) The majority of our other loans held for investment are secured by properties andlor businesses in the Metro New York region.

## Loan Maturity and Repricing Analysis of the Portfolio of Non-Covered Loans Held for Investment

The following table sets forth the maturity or period to repricing of our portfolio of non-covered loans held for investment at December 31, 2012. Loans that have adjustable rates are shown as being due in the period during which the interest rates are next subject to change.

| (in thousands) | Non-Covered Loans Held for Investment at December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Multi- <br> Family | Commercial Real Estate | Acquisition, Development, and Construction | One-to-Four Family | Other | Total <br> Loans |
| Amount due: |  |  |  |  |  |  |
| Within one year | \$ 941,982 | \$ 836,222 | \$351,132 | \$ 31,784 | \$261,455 | \$ 2,422,575 |
| After one year: |  |  |  |  |  |  |
| One to five years | 11,610,810 | 3,386,838 | 45,069 | 46,575 | 222,856 | 15,312,148 |
| Over five years | 6,043,041 | 3,213,538 | 1,716 | 125,076 | 155,613 | 9,538,984 |
| Total due or repricing after one year | 17,653,851 | 6,600,376 | 46,785 | 171,651 | 378,469 | 24,851,132 |
| Total amounts due or repricing, gross | \$18,595,833 | \$7,436,598 | \$397,917 | \$203,435 | \$639,924 | \$27,273,707 |

The following table sets forth, as of December 31, 2012, the dollar amount of all non-covered loans held for investment that are due after December 31, 2013, and indicates whether such loans have fixed or adjustable rates of interest:
(in thousands)
Mortgage Loans:
Multi-family
Commercial real estate
Acquisition, development, and construction
One-to-four family
Total mortgage loans
Other loans
Total loans

| Due after December 31, 2013 |  |  |
| :---: | :---: | :---: |
| Fixed | Adjustable | Total |
| \$5,161,455 | \$12,492,396 | \$17,653,851 |
| 2,639,039 | 3,961,337 | 6,600,376 |
| 46,785 | -- | 46,785 |
| 62,971 | 108,680 | 171,651 |
| 7,910,250 | 16,562,413 | 24,472,663 |
| 286,413 | 92,056 | 378,469 |
| \$8,196,663 | \$16,654,469 | \$24,851,132 |

## Non-Covered Loans Held for Sale

Although one-to-four family loans represented $0.75 \%$ of our total loans held for investment, we are actively engaged in the origination of one-to-four family loans for sale. Our mortgage banking business serves approximately 900 clients-community banks, credit unions, mortgage companies, and mortgage brokers-who utilize our proprietary web-accessible mortgage banking platform to originate full-documentation, prime credit one-to-four family loans in all 50 states.

In 2012, we originated one-to-four family loans for sale of $\$ 10.9$ billion, reflecting a year-over-year increase of $\$ 3.7$ billion, or $51.9 \%$. The increase was primarily attributable to refinancing activity and, to a lesser extent, home purchases, which were driven by the nearly year-long decline in mortgage interest rates. The vast majority of the held-for-sale loans we produced were agency-conforming loans sold to GSEs. To a much lesser extent, we utilized our mortgage banking platform to originate jumbo loans under contract for sale to other financial institutions.

At December 31, 2012 and 2011, the respective balances of one-to-four family loans held for sale were $\$ 1.2$ billion and $\$ 1.0$ billion, representing $3.8 \%$ and $3.4 \%$, respectively, of total loans at the corresponding dates.

To mitigate the risks inherent in originating and reselling residential mortgage loans, we utilize processes, proprietary technologies, and third-party software application tools that seek to ensure that the loans meet investors' program eligibility, underwriting, and collateral requirements. In addition, compliance verification and fraud detection tools are utilized throughout the processing, underwriting, and loan closing stages to assist in the determination that the loans we originate and acquire are in compliance with applicable local, state, and federal laws and regulations. Controlling, auditing, and validating the data upon which the credit decision is made (and the loan documents created) substantially mitigates the risk of our originating or acquiring a loan that subsequently is deemed to be in breach of loan sale representations and warranties made by us to loan investors.

We require the use of our proprietary processes, origination systems, and technologies for all loans we close. Collectively, these tools and processes are known internally as our proprietary "Gemstone" system. By mandating usage of Gemstone for all table-funded loan originations, we are able to tightly control key risk aspects across the spectrum of loan origination activities. Our clients access Gemstone via secure Internet protocols, and initiate the process by submitting required loan application data and other required income, asset, debt, and credit documents to us electronically. Key data is then verified by a combination of trusted third-party validations and internal reviews conducted by our loan underwriters and quality control specialists. Once key data is independently verified, it is "locked down" within the Gemstone system to further ensure the integrity of the transaction.

In addition, all "trusted source" third-party vendors are directly connected to the Gemstone system via secure electronic data interfaces. Within the Gemstone system, these trusted sources provide key risk and control services throughout the origination process, including ordering and receipt of credit report information, independent collateral appraisals, and private mortgage insurance, automated underwriting and program eligibility determinations, flood insurance determination, fraud detection, local/state/federal regulatory compliance, predatory or "high cost" loan reviews, and legal document preparation services. Our employees augment the automated system controls by performing audits during the process, which include the final underwriting of the loan file (the credit decision, , and various other pre-funding and post-funding quality control reviews.

Both the agency-conforming and non-conforming (i.e., jumbo) one-to-four family loans we originate for sale require that we make certain representations and warranties with regard to the underwriting, documentation, and legal/regulatory compliance, and we may be required to repurchase a loan or loans if it is found that a breach of the representations and warranties has occurred. In such case, we would be exposed to any subsequent credit loss on the mortgage loans that might or might not be realized in the future.

As governed by our agreements with the GSEs and other third parties to whom we sell loans, the representations and warranties we make relate to several factors, including, but not limited to, the ownership of the loan; the validity of the lien securing the loan; the absence of delinquent taxes or liens against the property securing the loan as of its closing date; the process used to select the loan for inclusion in a transaction; and the loan's compliance with any applicable criteria, including underwriting standards, loan program guidelines, and compliance with applicable federal, state, and local laws.

We record a liability for estimated losses relating to these representations and warranties, which is included in "other liabilities" in the accompanying Consolidated Statements of Condition. The related expense is recorded in "mortgage banking income" in the accompanying Consolidated Statements of Income and Comprehensive Income. At December 31, 2012 and December 31, 2011, the respective liabilities for estimated possible future losses
relating to these representations and warranties were $\$ 8.3$ million and $\$ 5.3$ million. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, including, but not limited to, actual default experience, estimated future defaults, historical loan repurchase rates and the frequency and potential severity of defaults, probability that a repurchase request will be received, and the probability that a loan will be required to be repurchased.

The following table sets forth the activity in our representation and warranty reserve during the periods indicated:

## Representation and Warranty Reserve

|  | For the Years Ended <br> December 31, |  |
| :--- | :---: | ---: |
| (in thousands) | $\frac{2012}{\$ 5,320}$ | $\frac{2011}{\$ 3,537}$ |
| Balance, beginning of period |  |  |
| Provision for repurchase losses: |  |  |
| Loan sales <br> Change in estimates <br> Balance, end of period | $\underline{2,952}$ | 1,783 |
| $\mathbf{\$ 8 , 2 7 2}$ | $\underline{\underline{\$ 5,320}}$ |  |

Because the level of mortgage loan repurchase losses is dependent on economic factors, investor demand strategies, and other external conditions that may change over the lives of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. However, we believe the amount and range of reasonably possible losses in excess of our reserve is not material to our operations or to our financial condition or results of operations.

The following table sets forth our GSE repurchase requests during the periods indicated:

## Repurchase Request Activity

| (dollars in thousands) | For the Twelve Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | Number of Loans | Amount ${ }^{(1)}$ | Number of Loans | Amount ${ }^{(1)}$ |
| Balance, beginning of period | 8 | \$ 1,583 | -1 | \$ 155 |
| New repurchase requests ${ }^{(2)}$ | 100 | 24,443 | 95 | 21,913 |
| Successful rebuttal/rescission | (77) | $(18,427)$ | (82) | $(18,928)$ |
| Indemnifications ${ }^{(3)}$ | (3) | (585) | (5) | $(1,392)$ |
| Loan repurchases ${ }^{(4)}$ | (8) | $(1,941)$ | (1) | (165) |
| Balance, end of period ${ }^{(5)}$ | 20 | \$ 5,073 | 8 | \$ 1,583 |

(1) Represents the loan balance as of the repurchase request date.
(2) All requests are from GSEs and relate to one-to-four family loans originated for sale.
(3) An indemnification agreement is an arrangement whereby the Company protects the GSEs against future losses.
(4) Of the eight loans repurchased during the twelve months ended 2012, two were originated through our mortgage banking operation and six were originated by a bank we acquired in 2007.
(5) Of the twenty period-end requests as of December 31, 2012, all were from Fannie Mae. Effective January 1, 2013, both Fannie Mae and Freddie Mac allow 60 days to respond to a repurchase request. Failure to respond to a request in a timely manner could result in the Company having an obligation to repurchase a loan.

## Indemnified and Repurchased Loan Activity

| (dollars in thousands) | For the Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |  |
|  | Number of Loans | Amount ${ }^{(1)}$ | Number of Loans | Amount |
| Balance, beginning of period | 5 | \$ 1,084 | -- | \$ -- |
| Indemnifications | 3 | 585 | 5 | 1,392 |
| Repurchases | 8 | 1,941 | 1 | 165 |
| Principal payoffs | (4) | $(1,082)$ | (1) | (368) |
| Principal payments | -- | (242) | -- | (105) |
| Balance, end of period ${ }^{(1)}$ | 12 | \$2,286 | 5 | \$1,084 |

(1) Of the twelve indemnified and repurchased loans, all were performing at December 31, 2012.

Please see Item 7A, "Quantitative and Qualitative Disclosures about Market Risk," for a discussion of the strategies we employ to mitigate the interest rate risk associated with our production of one-to-four family loans for sale.

## Loan Origination Analysis

The following table summarizes our production of loans held for investment and loans held for sale in the years ended December 31, 2012 and 2011:
(dollars in thousands)
Mortgage Loan Originations for Investment:
Multi-family
Commercial real estate
Acquisition, development, and construction One-to-four family
Total mortgage loan originations for investment
Other Loan Originations for Investment:
Commercial and industrial
Other
Total other loan originations for investment
Total loan originations for investment
Originations for sale
Total loan originations

| For the Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| 2012 |  | 2011 |  |
| Amount | Percent of Total | Amount | Percent of Total |
| \$ 5,790,590 | 29.11\% | \$ 5,761,004 | 35.69\% |
| 2,401,043 | 12.07 | 2,361,541 | 14.63 |
| 153,230 | 0.77 | 150,363 | 0.93 |
| 104,420 | 0.52 | 147 | 0.01 |
| 8,449,283 | 42.47 | 8,273,055 | 51.26 |
| 514,250 | 2.58 | 705,794 | 4.37 |
| 4,995 | 0.03 | 9,416 | 0.06 |
| 519,245 | 2.61 | 715,210 | 4.43 |
| \$ 8,968,528 | 45.08\% | \$ 8,988,265 | 55.69\% |
| 10,925,837 | 54.92 | 7,151,083 | 44.31 |
| \$19,894,365 | $\underline{\underline{100.00 \%}}$ | \$16,139,348 | 100.00\% |

## Loan Portfolio Analysis

The following table summarizes the composition of our loan portfolio at each year-end for the five years ended December 31, 2012:

| (dollars in thousands) | At December 31, |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  | 2010 |  |  | 2009 |  |  | 2008 |  |
|  | Amount | Percent of Total Loans | Percent of NonCovered Loans | Amount | Percent of Total Loans | Percent of NonCovered Loans | Amount | Percent of Total Loans | $\begin{aligned} & \text { Percent } \\ & \text { of Non- } \\ & \text { Covered } \\ & \text { Loans } \end{aligned}$ | Amount | Percent of Total Loans | Percen of NonCovered | Amount | Percent of Total Loans |
| Non-Covered Mortgage Loans: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Multi-family | \$18,595,833 | 58.55\% | 65.30\% | \$17,430,628 | 57.49\% | 65.61\% | \$16,807,913 | 57.52\% | 67.44\% | \$16,737,721 | 58.94\% | 71.59\% | \$15,728,264 | 70.85\% |
| Commercial real estate | 7,436,598 | 23.41 | 26.11 | 6,855,244 | 22.61 | 25.81 | 5,439,611 | 18.62 | 21.83 | 4,988,649 | 17.57 | 21.34 | 4,553,550 | 20.51 |
| Acquisition, development, and construction | 397,917 | 1.25 | 1.40 | 445,671 | 1.47 | 1.68 | 569,537 | 1.95 | 2.29 | 666,440 | 2.35 | 2.85 | 778,364 | 3.51 |
| One-to-four family | 203,435 | 0.64 | 0.71 | 127,361 | 0.42 | 0.48 | 170,392 | 0.58 | 0.68 | 216,078 | 0.76 | 0.92 | 266,307 | 1.20 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial | 590,044 | 1.86 | 2.07 | 599,986 | 1.98 | 2.26 | 641,663 | 2.20 | 2.58 | 653,159 | 2.30 | 2.79 | 713,099 | 3.21 |
| Other loans | 49,880 | 0.16 | 0.18 | 69,907 | 0.23 | 0.26 | 85,559 | 0.29 | 0.34 | 118,445 | 0.42 | 0.51 | 160,340 | 0.72 |
| Total non-covered other loans | 639,924 | 2.02 | 2.25 | 669,893 | 2.21 | 2.52 | 727,222 | 2.49 | 2.92 | 771,604 | 2.72 | 3.30 | 873,439 | 3.93 |
| Loans held for sale | 1,204,370 | 3.79 | 4.23 | 1,036,918 | 3.42 | 3.90 | 1,207,077 | 4.13 | 4.84 | --- | -- | -- | $\cdots$ | -- |
| Total non-covered loans | \$28,478,077 |  | 100.00\% | \$26,565,715 | 87.62 | $\underline{100.00 \%}$ | \$24,921,752 | 85.29 | 100.00\% | \$23,380,492 | 82.34 | $100.00 \%$ | \$22,199,924 | 100.00 |
| Covered loans | 3,284,061 | 10.34 |  | 3,753,031 | 12.38 |  | 4,297,869 | 14.71 |  | 5,016,100 | 17.66 |  |  | -- |
| Total loans | \$31,762,138 | $\underline{\underline{100.00 \%}}$ |  | \$30,318,746 | $\underline{\underline{100.00 \%}}$ |  | $\overline{\$ 29,219,621}$ | $\underline{\underline{100.00 \%}}$ |  | \$28,396,592 | $\underline{ }$ |  | $\overline{\text { \$22,199,924 }}$ | $\underline{ }$ |
| Net deferred loan origination costs/(fees) | 10,757 |  |  | 4,021 |  |  | $(7,181)$ |  |  | $(3,893)$ |  |  | $(7,712)$ |  |
| Allowance for losses on non-covered loans | ( 140,948 ) |  |  | $(137,290)$ |  |  | (158,942) |  |  | (127,491) |  |  | $(94,368)$ |  |
| Allowance for losses on covered loans | ( 51,311 ) |  |  | (33,323) |  |  | (11,903) |  |  | (127, |  |  |  |  |
| Total loans, net | $\xlongequal{\text { \$31,580,636 }}$ |  |  | 830,152,154 |  |  | \$29,041,595 |  |  | \$28,265,208 |  |  | $\underline{\underline{\$ 22,097,844}}$ |  |

## Outstanding Loan Commitments

At December 31, 2012, we had outstanding loan commitments of $\$ 3.0$ billion, a year-over-year increase of $\$ 208.5$ million. Included in the current year-end amount were commitments to originate loans for investment of $\$ 1.4$ billion and commitments to originate loans for sale of $\$ 1.6$ billion, as compared to $\$ 1.6$ billion and $\$ 1.1$ billion, respectively, at the prior year-end. Multi-family and CRE loans together represented $\$ 946.6$ million of held-forinvestment loan commitments at December 31, 2012, while ADC loans and other loans represented $\$ 103.5$ million, and $\$ 278.6$ million, respectively.

In addition to loan commitments, we had commitments to issue financial stand-by, performance, and commercial letters of credit totaling $\$ 188.9$ million at December 31,2012 , as compared to $\$ 172.9$ million at December 31, 2011.

Financial stand-by letters of credit primarily are issued for the benefit of other financial institutions or municipalities, on behalf of certain of our current borrowers, and obligate us to guarantee payment of a specified financial obligation.

Performance letters of credit are primarily issued for the benefit of local municipalities on behalf of certain of our borrowers. These borrowers are mainly developers of residential subdivisions with whom we currently have a lending relationship. Performance letters of credit obligate us to make payments in the event that a specified third party fails to perform under non-financial contractual obligations.

Commercial letters of credit act as a means of ensuring payment to a seller upon shipment of goods to a buyer. Although commercial letters of credit are used to effect payment for domestic transactions, the majority are used to settle payments in international trade. Typically, such letters of credit require the presentation of documents that describe the commercial transaction, and provide evidence of shipment and the transfer of title.

The fees we collect in connection with the issuance of letters of credit are included in "fee income" in the Consolidated Statements of Income and Comprehensive Income.

## Asset Quality

## Non-Covered Loans Held for Investment and Non-Covered Other Real Estate Owned

In 2012, the quality of our assets improved from the year-earlier level as our primary markets continued to recover, albeit slowly, from the economic crisis, enabling more of our delinquent borrowers to bring their loans current and facilitating the disposition and sale of certain foreclosed loans and properties.

Specifically, non-performing non-covered loans declined $\$ 64.5$ million, or $19.8 \%$, year-over-year to $\$ 261.3$ million at December 31, 2012, representing $0.96 \%$ of total non-covered loans at that date. At the prior year-end, non-performing non-covered loans totaled $\$ 325.8$ million and represented $1.28 \%$ of total non-covered loans.

Non-performing multi-family loans accounted for the bulk of this improvement, having declined $\$ 41.6$ million year-over-year to $\$ 163.5$ million. Non-performing ADC and CRE loans declined $\$ 17.8$ million and $\$ 11.2$ million, respectively, from the balances at December 31, 2011, and non-performing one-to-four family loans declined more modestly. Non-accrual mortgage loans thus declined $\$ 71.5$ million year-over-year, to $\$ 243.4$ million, at December 31, 2012. The only offset was a $\$ 7.0$ million increase in the balance of non-accrual other loans, to $\$ 18.0$ million, primarily reflecting non-performance in the C\&I loan portfolio.

The following table sets forth the changes in non-performing loans for the twelve months ended December 31, 2012:

| (in thousands) |  |
| :--- | ---: |
| Balance at December 31, 2011 | $\$ 325,815$ |
| New non-accrual in the period | 128,495 |
| Charge-offs | $(21,311)$ |
| Transferred to other real estate owned | $(17,108)$ |
| Loan payoffs, including dispositions and principal amortization | $(125,492)$ |
| Restored to performing status | $(29,069)$ |
| Balance at December 31, 2012 | $\$ 261,330$ |

A loan generally is classified as a "non-accrual" loan when it is over 90 days past due. When a loan is placed on non-accrual status, we cease the accrual of interest owed, and previously accrued interest is reversed and charged against interest income. At December 31, 2012 and 2011, all of our non-performing loans were non-accrual loans. A loan is generally returned to accrual status when the loan is less than 90 days past due and we have reasonable assurance that the loan will be fully collectible.

We monitor non-accrual loans both within and beyond our primary lending area in the same manner. Monitoring loans generally involves inspecting and re-appraising the collateral properties; holding discussions with the principals and managing agents of the borrowing entities and/or retained legal counsel, as applicable; requesting financial, operating, and rent roll information; confirming that hazard insurance is in place or force-placing such insurance; monitoring tax payment status and advancing funds as needed; and appointing a receiver, whenever possible, to collect rents, manage the operations, provide information, and maintain the collateral properties.

It is our policy to order updated appraisals for all non-performing loans, irrespective of loan type, that are collateralized by multi-family buildings, CRE properties, or land, in the event that such a loan is more than 90 days past due, and if the most recent appraisal on file for the property is more than one year old. Appraisals are ordered annually until such time as the loan becomes performing and is returned to accrual status. It is not our policy to obtain updated appraisals for performing loans. However, appraisals may be ordered for performing loans when a borrower requests an increase in the loan amount, or when a borrower requests an extension of a maturing loan. We do not analyze current LTV ratios on a portfolio-wide basis.

Non-performing loans are reviewed regularly by management and reported on a monthly basis to the Mortgage Committee, the Credit Committee, and the Boards of Directors of the Banks. In accordance with our charge-off policy, non-performing loans are written down to their current appraised values, less certain transaction costs. Workout specialists from our Loan Workout Unit actively pursue borrowers who are delinquent in repaying their loans in an effort to collect payment. In addition, outside counsel with experience in foreclosure proceedings are retained to institute such action with regard to such borrowers.

Properties that are acquired through foreclosure are classified as OREO, and are recorded at the lower of the unpaid principal balance or fair value at the date of acquisition, less the estimated cost of selling the property. It is our policy to require an appraisal and environmental assessment of properties classified as OREO before foreclosure, and to re-appraise the properties on an as-needed basis until they are sold. We dispose of such properties as quickly and prudently as possible, given current market conditions and the property's condition.

At December 31, 2012, OREO totaled $\$ 29.3$ million, reflecting a year-over-year reduction of $\$ 55.3$ million, or $65.4 \%$. As a result, the balance of non-performing assets improved to $\$ 290.6$ million at December 31, 2012 from $\$ 410.4$ million at December 31, 2011, a year-over-year reduction of $29.2 \%$. Non-performing non-covered assets thus represented $0.71 \%$ and $1.07 \%$ of total non-covered assets at December 31, 2012 and 2011, respectively.

The improvement in asset quality also was reflected in the improvement in loans 30 to 89 days past due at December 31, 2012. Loans $30-89$ days past due totaled $\$ 27.6$ million at that date, in contrast to $\$ 111.7$ million at December 31, 2011, primarily reflecting a $\$ 52.1$ million decline in CRE loans 30 to 89 days past due to $\$ 1.7$ million and a $\$ 26.8$ million decline in multi-family loans 30 to 89 days past due to $\$ 19.9$ million. In addition, the balance of 30 -to- 89 days past due ADC loans fell $\$ 5.3$ million year-over-year, to $\$ 1.2$ million, while one-to-four family loans 30 to 89 days past due declined a more modest amount.

The reductions in loans 30 to 89 days past due were due to the migration of certain loans to non-accrual status, certain other loans being brought current, and the general improvement in the local economy. Reflecting the improvement in non-performing loans and the improvement in loans 30 to 89 days delinquent, total delinquencies declined $\$ 203.8$ million, or $39.0 \%$, year-over-year to $\$ 318.2$ million at December 31, 2012.

To mitigate the potential for credit losses, we underwrite our loans in accordance with credit standards that we consider prudent. In the case of multi-family and CRE loans, we look first at the consistency of the cash flows being generated by the property to determine its economic value, and then at the market value of the property that collateralizes the loan. The amount of the loan is then based on the lower of the two values, with the economic value more typically used.

The condition of the collateral property is another critical factor. Multi-family buildings and CRE properties are inspected from rooftop to basement as a prerequisite to approval by management and the Mortgage or Credit Committee, as applicable. A member of the Mortgage or Credit Committee participates in inspections on multi-
family loans to be originated in excess of $\$ 4.0$ million. Similarly, a member of the Mortgage or Credit Committee participates in inspections on CRE loans to be originated in excess of $\$ 2.5$ million. Furthermore, independent appraisers, whose appraisals are carefully reviewed by our experienced in-house appraisal officers, perform appraisals on collateral properties. When the amount of the loan exceeds $\$ 5.0$ million, a second independent appraisal is performed.

In addition, we work with a select group of mortgage brokers who are familiar with our credit standards and whose track record with our lending officers is typically greater than ten years. Furthermore, in New York City, where the majority of the buildings securing our multi-family loans are located, the rents that tenants may be charged on certain apartments are typically restricted under certain rent-control or rent-stabilization laws. As a result, the rents that tenants pay for such apartments are generally lower than current market rents. Buildings with a preponderance of such rent-regulated apartments are less likely to experience vacancies in times of economic adversity.

To further manage our credit risk, our lending policies limit the amount of credit granted to any one borrower, and typically require a minimum debt service coverage ratio of $120 \%$ for multi-family loans and $130 \%$ for CRE loans. Although we typically will lend up to $75 \%$ of the appraised value on multi-family buildings and up to $65 \%$ on commercial properties, the average LTV ratios of such credits at origination were below those amounts at December 31, 2012. Exceptions to these LTV limitations are reviewed on a case-by-case basis, and require the approval of the Mortgage or Credit Committee, as applicable.

The repayment of loans secured by commercial real estate is often dependent on the successful operation and management of the underlying properties. To minimize our credit risk, we originate CRE loans in adherence with conservative underwriting standards, and require that such loans qualify on the basis of the property's current income stream and debt service coverage ratio. The approval of a loan also depends on the borrower's credit history, profitability, and expertise in property management.

Although the reasons for a loan to default will vary from credit to credit, our multi-family and CRE loans, in particular, typically have not resulted in significant losses. Such loans are generally originated at conservative LTV ratios, as previously stated. Furthermore, in the case of multi-family loans, the cash flows generated by the properties generally have significant value.

The Boards of Directors also take part in the ADC lending process, with all ADC loans requiring the approval of the Mortgage or Credit Committee, as applicable. In addition, a member of the pertinent committee participates in inspections when the loan amount exceeds $\$ 2.5$ million. ADC loans primarily have been made to well-established builders who have borrowed from us in the past. We typically lend up to $75 \%$ of the estimated as-completed market value of multi-family and residential tract projects; however, in the case of home construction loans to individuals, the limit is $80 \%$. With respect to commercial construction loans, which are not our primary focus, we typically lend up to $65 \%$ of the estimated as-completed market value of the property. Credit risk is also managed through the loan disbursement process. Loan proceeds are disbursed periodically in increments as construction progresses, and as warranted by inspection reports provided to us by our own lending officers and/or consulting engineers.

Our loan portfolio has been structured to manage our exposure to both credit and interest rate risk. The vast majority of the loans in our portfolio are intermediate-term credits, with multi-family and CRE loans typically repaying or refinancing within three to four years of origination, and the duration of ADC loans ranging up to 36 months, with 18 to 24 months more the norm. Furthermore, our multi-family loans are largely secured by buildings with rent-regulated apartments that tend to maintain a high level of occupancy, regardless of economic conditions in our marketplace.

C\&I loans are typically underwritten on the basis of the cash flows produced by the borrower's business, and are generally collateralized by various business assets, including, but not limited to, inventory, equipment, and accounts receivable. As a result, the capacity of the borrower to repay is substantially dependent on the degree to which the business is successful. Furthermore, the collateral underlying the loan may depreciate over time, may not be conducive to appraisal, and may fluctuate in value, based upon the operating results of the business. Accordingly, personal guarantees are also a normal requirement for C\&I loans.

The procedures we follow with respect to delinquent loans are generally consistent across all categories, with late charges assessed, and notices mailed to the borrower, at specified dates. We attempt to reach the borrower by telephone to ascertain the reasons for delinquency and the prospects for repayment. When contact is made with a borrower at any time prior to foreclosure or recovery against collateral property, we attempt to obtain full payment,
and will consider a repayment schedule to avoid taking such action. Delinquencies are addressed by our Loan Workout Unit and every effort is made to collect rather than initiate foreclosure proceedings.

Fair values for all multi-family buildings, CRE properties, and land are determined based on the appraised value. If an appraisal is more than one year old and the loan is classified as either non-performing or as an accruing troubled debt restructuring ("TDR"), then an updated appraisal is required to determine fair value. Estimated disposition costs are deducted from the fair value of the property to determine estimated net realizable value. In the instance of an outdated appraisal on an impaired loan, we adjust the original appraisal by using a third-party index value to determine the extent of impairment until an updated appraisal is received.

While we strive to originate loans that will perform fully, changes in the economy and market conditions, among other factors, can adversely impact a borrower's ability to repay. In 2012, net charge-offs declined $\$ 59.3$ million, or $58.9 \%$, year-over-year, to $\$ 41.3$ million; during this time, the ratio of net charge-offs to average loans improved to $0.13 \%$ from $0.35 \%$. In 2012, multi-family loans represented $\$ 26.4$ million of total net charge-offs, while CRE, ADC, and other loans represented $\$ 4.9$ million, $\$ 6.0$ million, and $\$ 4.0$ million, respectively.

Reflecting the $\$ 45.0$ million provision for losses on non-covered loans recorded in 2012 and the year's net charge-offs, our allowance for losses on non-covered loans rose to $\$ 140.9$ million at the end of December from $\$ 137.3$ million at the prior year-end. The respective balances were equivalent to $53.93 \%$ and $42.14 \%$ of nonperforming non-covered loans.

Although our asset quality improved in 2012, the allowance for losses on non-covered loans was modestly increased to a level deemed sufficient to cover losses inherent in the loan portfolio. Based upon all relevant and available information at the end of this December, management believes that the allowance for losses on noncovered loans was appropriate at that date.

Historically, our level of charge-offs has been relatively low in adverse credit cycles, even when the volume of non-performing loans has increased. This distinction has largely been due to the nature of our primary lending niche (multi-family loans collateralized by non-luxury apartment buildings in New York City that feature below-market rents), and to our conservative underwriting practices that require, among other things, low LTV ratios.

Reflecting the strength of the underlying collateral for these loans and the collateral structure, a relatively small percentage of our non-performing multi-family loans have resulted in losses over time. Low LTV ratios provide a greater likelihood of full recovery and reduce the possibility of incurring a severe loss on a credit. Furthermore, in many cases, low LTV ratios result in our having fewer loans with a potential for the borrower to "walk away" from the property. Although borrowers may default on loan payments, they have a greater incentive to protect their equity in the collateral property and to return their loans to performing status.

Given that our CRE loans are underwritten in accordance with underwriting standards that are similar to those that apply to our multi-family credits, an increase in non-performing CRE loans historically has not resulted in a corresponding increase in losses on such loans.

In addition, at December 31, 2012, ADC loans, other loans, and one-to-four family loans represented $1.46 \%$, $2.34 \%$, and $0.75 \%$, respectively, of total non-covered loans held for investment, as compared to $1.75 \%, 2.62 \%$, and $0.50 \%$, respectively, at the prior year-end. At the current year-end, $3.04 \%, 2.81 \%$, and $5.38 \%$ of ADC loans, other loans, and one-to-four family loans, respectively, were non-performing loans.

In view of these factors, we do not believe that the level of our non-performing non-covered loans will result in a comparable level of loan losses and will not necessarily require a significant increase in our loan loss provision or allowance for non-covered loans in any given period. As indicated, non-performing non-covered loans represented $0.96 \%$ of total non-covered loans at December 31, 2012; the ratio of net charge-offs to average loans for the twelve months ended at that date was $0.13 \%$.

The following tables present the number and amount of non-accrual CRE and multi-family loans by originating bank at December 31, 2012 and December 31, 2011 :

As of December 31, 2012
(dollars in thousands)
New York Community Bank
New York Commercial Bank
Total for New York Community Bancorp

As of December 31, 2011
(dollars in thousands)
New York Community Bank
New York Commercial Bank
Total for New York Community Bancorp

| Non-Performing Multi-Family Loans |  |
| :---: | :---: |
| Number | Amount |
| 73 | \$162,513 |
| 2 | 947 |
| 75 | \$163,460 |

## Non-Performing Multi-Family <br> Loans

| Number | Amount |
| :---: | ---: |
|  | $\$ 204,116$ <br> 25 |
| $\underline{\underline{87}}$ | $\underline{9205,064}$ |

Non-Performing
Commercial
Real Estate Loans

| Number | Amount |
| :---: | :---: |
| 37 | \$45,418 |
| 8 | 11,445 |
| 45 | \$56,863 |

Non-Performing
Commercial
Real Estate Loans

| Number |  | Amount |
| :---: | ---: | ---: |
| 49 |  | $\$ 58,437$ |
| $\underline{6}$ |  | 9,595 |
| $\underline{55}$ | $\underline{\$ 68,032}$ |  |

The following table presents information about our five largest non-performing loans at December 31, 2012, all of which are non-covered held-for-investment loans:

|  | Loan No. 1 | Loan No. 2 | Loan No. 3 | Loan No. 4 | Loan No. 5 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Type of Loan | Multi-Family | Multi-Family | C\&I | C\&I | CRE |
| Origination Date | $6 / 29 / 05$ | $6 / 30 / 04$ | $11 / 30 / 05$ | $12 / 17 / 04$ | $9 / 11 / 08$ |
| Origination Balance | $\$ 41,116,000$ | $\$ 11,250,000$ | $\$ 16,360,000$ | $\$ 8,176,198$ | $\$ 6,300,000$ |
| Full Commitment Balance | $\$ 45,531,750$ | $\$ 11,250,000$ | $\$ 16,360,000$ | $\$ 8,176,198$ | $\$ 6,300,000$ |
| Balance at December 31, 2012 | $\$ 41,636,000$ | $\$ 9,371,972$ | $\$ 7,137,625$ | $\$ 7,100,777$ | $\$ 6,197,016$ |
| Associated Allowance | None | $\$ 7,160$ | $\$ 1,199,000$ | None | None |
| Non-Accrual Date | February 2009 | December 2012 | September 2012 | September 2012 | May 2010 |
| Origination LTV Ratio | $76 \%$ | $75 \%$ | N/A | $39 \%$ | $75 \%$ |
| Current LTV Ratio | $78 \%$ | $95 \%$ | N/A | $24 \%$ | $69 \%$ |
| Last Appraisal | August 2012 | October 2012 | N/A | March 2012 | April 2012 |

The following is a description of the five loans identified in the preceding table:
No. 1 - The borrower is an owner of real estate throughout the nation, and is based in New Jersey. This loan is collateralized by a complex of four multi-family buildings containing 672 residential and four commercial units in Washington, D.C. No allocation for the allowance for losses on non-covered loans was deemed necessary, as determined by using the fair value of collateral method in accordance with ASC 310-10/40.
No. 2 - The borrower is an owner of real estate and is based in Florida. This loan is collateralized by a multifamily complex containing 248 residential units in Daytona, Florida. An allocation of \$7,160 for the allowance for losses on non-covered loans was deemed necessary, as determined by using the fair value of collateral method in accordance with ASC 310-10/40.
No. 3 - The borrower is an owner and operator of fuel terminals and distribution centers and is based in New York. This loan is collateralized by accounts receivable, inventory, and intangible assets. An allocation of $\$ 1,199,000$ for the allowance for losses on non-covered loans was deemed necessary, as determined by an internally calculated value using an estimated liquidation schedule in accordance with ASC 310-10/40.
No. 4 - The borrower is an owner and operator of fuel terminals and distribution centers and is based in New York. This loan is collateralized by a fuel storage facility containing several small industrial buildings in Brooklyn, New York. No allocation for the allowance for losses on non-covered loans was deemed necessary, as determined by using the fair value of collateral method in accordance with ASC 31010/40.

No. 5 - The borrower is an owner of real estate and is based in New York. The loan is collateralized by an 11,000 -square foot commercial building with excess development rights in Manhattan. No allocation for the allowance for losses on non-covered loans was deemed necessary, as determined by using the fair value of collateral method in accordance with ASC 310-10/40.

## Troubled Debt Restructurings

In an effort to proactively manage delinquent loans, we have selectively extended to certain borrowers concessions such as rate reductions and extension of maturity dates, as well as forbearance agreements. As of December 31, 2012, loans on which concessions were made with respect to rate reductions and/or extension of maturity dates amounted to $\$ 239.2$ million; loans in connection with which forbearance agreements were reached amounted to $\$ 21.1$ million. At December 31, 2012, the Company had success rates for multi-family, CRE, and all other loans (including ADC loans) of $77 \%, 91 \%$, and $100 \%$, respectively.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment regarding the likelihood that the concession will result in the maximum recovery for the Company.

In accordance with GAAP, we are required to account for certain loan modifications or restructurings as TDRs. In general, a modification or restructuring of a loan constitutes a TDR if we grant a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until we determine that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for at least six consecutive months.

Loans modified as TDRs totaled $\$ 260.3$ million at December 31, 2012, including accruing loans of $\$ 105.0$ million and non-accrual loans of $\$ 155.3$ million.

## Analysis of Troubled Debt Restructurings

The following table presents information regarding our TDRs as of December 31, 2012:

| (in thousands) | Accruing | Non-Accrual | Total |
| :---: | :---: | :---: | :---: |
| Multi-family | \$ 66,092 | \$114,556 | \$180,648 |
| Commercial real estate | 37,457 | 39,127 | 76,584 |
| Acquisition, development, and construction | -- | 510 | 510 |
| Commercial and industrial | 1,463 | -- | 1,463 |
| One-to-four family | -- | 1,101 | 1,101 |
| Total | \$105,012 | \$155,294 | \$260,306 |

The following table presents information regarding our TDRs as of December 31, 2011:

| (in thousands) | Accruing | Non-Accrual | Total |
| :---: | :---: | :---: | :---: |
| Multi-family | \$60,454 | \$166,248 | \$226,702 |
| Commercial real estate | 3,389 | 39,054 | 42,443 |
| Acquisition, development, and construction | -- | 15,886 | 15,886 |
| Commercial and industrial | -- | 667 | 667 |
| One-to-four family | -- | 1,411 | 1,411 |
| Total | \$63,843 | \$223,266 | \$287,109 |

The following table sets forth the changes in TDRs for the twelve months ended December 31, 2012:

| (in thousands) | Accruing | Non-Accrual | Total |
| :---: | :---: | :---: | :---: |
| Balance at December 31, 2011 | \$ 63,843 | \$223,266 | \$287,109 |
| New loans | 53,065 | 11,134 | 64,199 |
| Charge-offs | -- | $(14,675)$ | $(14,675)$ |
| Transferred to other real estate owned | -- | (261) | (261) |
| Loan payoffs, including dispositions and principal amortization | $(10,847)$ | $(53,437)$ | $(64,284)$ |
| Loans transferred to accruing troubled debt restructurings | -- | $(10,733)$ | $(10,733)$ |
| Loans transferred to non-accrual troubled debt restructurings | $(1,049)$ | -- | $(1,049)$ |
| Balance at December 31, 2012 | \$105,012 | \$155,294 | \$260,306 |

The year-over-year increase in accruing loans reflected in the preceding table was primarily attributable to a single CRE loan in the amount of $\$ 35.2$ million that was placed on accruing TDR status in the second quarter of 2012.

On a limited basis, we may lend additional credit to a borrower after the loan has been placed on non-accrual status or modified as a TDR if, in management's judgment, the value of the property after the additional loan funding is greater than the initial value of the property plus the additional loan funding amount. In 2012, the number and amounts of such additions were immaterial. In addition, the terms of our restructured loans typically would not restrict us from cancelling outstanding commitments for other credit facilities in the event of non-payment of the restructured loan.

Except for the non-accrual loans, loans over 90 days past due and still accruing interest, and TDRs disclosed in this filing, we did not have any potential problem loans at December 31, 2012 that would have caused management to have serious doubts as to the ability of a borrower to comply with present loan repayment terms and that would have resulted in such disclosure if that were the case.

## Asset Quality Analysis (Excluding Covered Loans, Covered OREO, and Non-Covered Loans Held for Sale)

The following table presents information regarding our consolidated allowance for losses on non-covered loans, our non-performing non-covered assets, and our non-covered loans 30 to 89 days past due at each year-end in the five years ended December 31, 2012. Covered loans are considered to be performing due to the application of the yield accretion method, as discussed elsewhere in this report. Therefore, covered loans are not reflected in the amounts or ratios provided in this table.

| (dollars in thousands) | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 | 2009 | 2008 |
| Allowance for Losses on Non-Covered Loans: |  |  |  |  |  |
| Balance at beginning of year | \$137,290 | \$ 158,942 | \$127,491 | \$ 94,368 | \$92,794 |
| Provision for losses on non-covered loans | 45,000 | 79,000 | 91,000 | 63,000 | 7,700 |
| Charge-offs: |  |  |  |  |  |
| Multi-family | $(27,939)$ | $(71,187)$ | $(27,042)$ | $(15,261)$ | (175) |
| Commercial real estate | $(5,046)$ | $(11,900)$ | $(3,359)$ | (530) | (16) |
| Acquisition, development, and construction | $(5,974)$ | $(9,153)$ | $(9,884)$ | $(5,990)$ | $(2,517)$ |
| One-to-four family | (574) | $(1,208)$ | (931) | (322) | (2, |
| Other loans | $(6,685)$ | $(12,462)$ | $(19,569)$ | $(7,828)$ | $(3,460)$ |
| Total charge-offs | $(46,218)$ | $(105,910)$ | $(60,785)$ | $(29,931)$ | $(6,168)$ |
| Recoveries | 4,876 | 5,258 | 1,236 | 54 | 42 |
| Net charge-offs | $(41,342)$ | $(100,652)$ | $(59,549)$ | $(29,877)$ | (6,126) |
| Balance at end of year | \$140,948 | \$ 137,290 | \$158,942 | \$127,491 | \$94,368 |
| Non-Performing Non-Covered Assets: |  |  |  |  |  |
| Non-accrual non-covered mortgage loans: |  |  |  |  |  |
| Multi-family | \$163,460 | \$205,064 | \$327,892 | \$393,113 | \$ 53,153 |
| Commercial real estate | 56,863 | 68,032 | 162,400 | 70,618 | 12,785 |
| Acquisition, development, and construction | 12,091 | 29,886 | 91,850 | 79,228 | 24,839 |
| One-to-four family | 10,945 | 11,907 | 17,813 | 14,171 | 11,155 |
| Total non-accrual non-covered mortgage loans | 243,359 | 314,889 | 599,955 | 557,130 | 101,932 |
| Other non-accrual non-covered loans | 17,971 | 10,926 | 24,476 | 20,938 | 11,765 |
| Loans 90 days or more past due and still accruing interest | -- | -- | -- | -- | -- |
| Total non-performing non-covered loans ${ }^{(1)}$ | \$261,330 | \$325,815 | \$624,431 | \$578,068 | \$113,697 |
| Other real estate owned ${ }^{(2)}$ | 29,300 | 84,567 | 28,066 | 15,205 | 1,107 |
| Total non-performing non-covered assets | \$290,630 | \$410,382 | \$652,497 | \$593,273 | \$114,804 |
| Asset Quality Measures: |  |  |  |  |  |
| Non-performing non-covered loans to total noncovered loans | 0.96\% | 1.28\% | 2.63\% | 2.47\% | 0.51\% |
| Non-performing non-covered assets to total noncovered assets | 0.71 | 1.07 | 1.77 | 1.41 | 0.35 |
| Allowance for losses on non-covered loans to non-performing non-covered loans | 53.93 | 42.14 | 25.45 | 22.05 | 83.00 |
| Allowance for losses on non-covered loans to total non-covered loans | 0.52 | 0.54 | 0.67 | 0.55 | 0.43 |
| Net charge-offs during the period to average loans outstanding during the period | 0.13 | 0.35 | 0.21 | 0.13 | 0.03 |
| Loans 30-89 Days Past Due: |  |  |  |  |  |
| Multi-family | \$19,945 | \$ 46,702 | \$121,188 | \$155,790 | \$ 37,266 |
| Commercial real estate | 1,679 | 53,798 | 8,207 | 42,324 | 29,090 |
| Acquisition, development, and construction | 1,178 | 6,520 | 5,194 | 48,838 | 21,380 |
| One-to-four family | 2,645 | 2,712 | 5,723 | 5,019 | 4,885 |
| Other loans | 2,138 | 1,925 | 10,728 | 21,036 | 10,170 |
| Total loans 30-89 days past due ${ }^{(3)}$ | \$27,585 | \$111,657 | \$151,040 | \$273,007 | \$102,791 |

[^2]
## Summary of the Allowance for Losses on Non-Covered Loans

The following table sets forth the allocation of the consolidated allowance for losses on non-covered loans at each year-end in the five years ended December 31, 2012. At December 31, 2008, all of our loans were non-covered loans.

|  | 2012 |  | 2011 |  | 2010 |  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Percent of |  | Percent of |  | Percent of |  | Percent of |  |  |
|  |  | Loans in Each |  | Loans in Each |  | Loans in Each |  | Loans in Each |  |  |
|  |  | Category |  | Category |  | Category |  | Category |  | Percent of |
|  |  | to Total |  | to Total |  | to Total Non- |  | to Total <br> Non- |  | Loans in |
|  |  | Covered |  | Covered |  | Covered |  | Covered |  | Each |
|  |  | Loans Held for Investment |  | Loans Held for Investment | Amount | Loans Held for <br> Investment | Amount | Loans Held for Investment | Amount | Category to Total Loans |
| (dollars in thousands) Multi-family loans | Amount | $\frac{\text { Investment }}{68.18 \%}$ | $\frac{\text { Amount }}{\$ 66,745}$ | $\frac{\text { Investment }}{68.28 \%}$ | \$ 75,314 | -70.88\% | \$ 75,567 | 71.59\% | \$43,908 | 70.85\% |
| Commercial real estate loans | 38,426 | 27.27 | 43,262 | 26.85 | 42,145 | 22.94 | 32,079 | 21.34 | 29,622 | 20.51 |
| Acquisition, development, and construction loans | 8,418 | 1.46 | 11,016 | 1.75 | 20,302 | 2.40 | 8,276 | 2.85 | 10,289 1,685 | 3.51 |
| One-to-four family loans | 1,519 | 0.75 | 972 | 0.50 | 1,190 | 0.72 3.06 | 1,530 10,039 | 0.92 3.30 | 1,685 8,864 | 1.20 3.93 |
| Other loans | 12,967 | 2.34 | 15,295 | 2.62 | - 19,991 | $\frac{3.06}{100.00 \%}$ | 10,039 $\$ 127491$ | $\frac{3.30}{100.00 \%}$ | - 8,864 | 100.00\% |
| Total loans | \$140,948 | 100.00\% | \$137,290 | 100.00\% | \$158,942 | 100.00\% | \$127,491 | 100.00\% | $\underline{\underline{\$ 94,368}}$ | 100.00\% |

The preceding allocation is based upon an estimate of various factors, as discussed in "Critical Accounting Policies" earlier in this report, and a different allocation methodology may be deemed to be more appropriate in the future. In addition, it should be noted that the portion of the allowance for losses on noncovered loans allocated to each non-covered loan category does not represent the total amount available to absorb losses that may occur within that category, since the total loan loss allowance is available for the entire non-covered loan portfolio.

## Covered Loans and Covered Other Real Estate Owned

The credit risk associated with the assets acquired in our AmTrust and Desert Hills transactions has been substantially mitigated by our loss sharing agreements with the FDIC. Under the terms of the loss sharing agreements, the FDIC agreed to reimburse us for $80 \%$ of losses (and share in $80 \%$ of any recoveries) up to a specified threshold with respect to the loans and OREO acquired in the transactions, and to reimburse us for $95 \%$ of any losses (and share in $95 \%$ of any recoveries) with respect to the acquired assets beyond that threshold. The loss sharing (and reimbursement) agreements applicable to one-to-four family mortgage loans and HELOCs are effective for a ten-year period from the date of acquisition. Under the loss sharing agreements applicable to other loans and OREO, the FDIC will reimburse us for losses for a five-year period from the date of acquisition; the period for sharing in recoveries on other loans and OREO extends for a period of eight years.

We consider our covered loans to be performing due to the application of the yield accretion method under ASC 310-30, which allows us to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified as non-performing loans by AmTrust or Desert Hills were no longer classified as non-performing at the respective dates of acquisition because we believed at that time that we would fully collect the new carrying value of those loans. The new carrying value represents the contractual balance, reduced by the portion expected to be uncollectible (referred to as the "non-accretable difference") and by an accretable yield (discount) that is recognized as interest income. It is important to note that management's judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if a loan is contractually past due.

In connection with the AmTrust and Desert Hills loss sharing agreements, we established FDIC loss share receivables of $\$ 740.0$ million and $\$ 69.6$ million, which were the acquisition date fair values of the respective loss sharing agreements (i.e., the expected reimbursements from the FDIC over the terms of the agreements). The loss share receivables may increase if the losses increase, and may decrease if the losses fall short of the expected amounts. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and that the allowance for losses on the related covered loans is recognized. In 2012, indemnification income of $\$ 14.4$ million was recorded in "non-interest income" as a result of an increase in expected reimbursements from the FDIC under our loss sharing agreements. This benefit partially offset a provision for losses on covered loans of $\$ 18.0$ million.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the life of the related covered loans (or, if shorter, over the remaining term of the loss sharing agreement). Related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Gains and recoveries on covered assets will offset losses, or be paid to the FDIC at the applicable loss share percentage at the time of recovery.

The loss share receivables may also increase due to accretion, or decrease due to amortization. In 2012, we recorded net amortization of $\$ 2.1$ million and in 2011 we recorded net accretion of $\$ 24.0$ million. Accretion of the FDIC loss share receivable relates to the difference between the discounted, versus the undiscounted, expected cash flows of covered loans subject to the FDIC loss sharing agreements. Amortization occurs when the expected cash flows from the covered loan portfolio improves, thus reducing the amounts receivable from the FDIC. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. In the twelve months ended December 31, 2012, we received FDIC reimbursements of $\$ 141.0$ million, as compared to $\$ 160.5$ million in the prior year.

## Asset Quality Analysis (Including Covered Loans and Covered OREO)

The following table presents information regarding our non-performing assets and loans past due at December 31, 2012 and December 31, 2011, including covered loans and covered OREO (collectively, "covered assets"):

| (dollars in thousands) | At or For the Year Ended December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Covered Loans 90 Days or More Past Due: |  |  |
| Multi-family | \$ -- |  |
| Commercial real estate | 2,501 | 8,599 |
| Acquisition, development, and construction | 1,249 | 5,082 |
| One-to-four family | 297,265 | 314,821 |
| Other | 11,558 | 18,779 |
| Total covered loans 90 days or more past due | 312,573 | 347,442 |
| Covered other real estate owned | 45,115 | 71,400 |
| Total covered non-performing assets | \$357,688 | \$418,842 |
| Total Non-Performing Assets (including covered assets): |  |  |
| Non-performing loans: |  |  |
| Multi-family | \$163,460 | \$205,225 |
| Commercial real estate | 59,364 | 76,631 |
| Acquisition, development, and construction | 13,340 | 34,968 |
| One-to-four family | 308,210 | 326,728 |
| Other | 29,529 | 29,705 |
| Total non-performing loans | 573,903 | 673,257 |
| Other real estate owned | 74,415 | 155,967 |
| Total non-performing assets (including covered assets) | \$648,318 | \$829,224 |
| Asset Quality Ratios (including covered loans and the allowance for losses on covered loans): |  |  |
| Total non-performing loans to total loans | 1.88\% |  |
| Total non-performing assets to total assets. | 1.47 | 1.97 |
| Allowance for loan losses to non-performing loans | 33.50 | $\begin{array}{r}25.34 \\ 0.58 \\ \hline\end{array}$ |
| Allowance for loan losses to total loans | 0.63 | 0.58 |
| Covered Loans 30-89 Days Past Due: |  |  |
| Multi-family | \$ 517 |  |
| Commercial real estate | 137 | 1,054 |
| Acquisition, development, and construction | 463 | 272 103495 |
| One-to-four family | 75,129 | 103,495 |
| Other loans | 4,940 | 7,168 |
| Total covered loans 30-89 days past due | \$81,186 | \$111,989 |
| Total Loans 30-89 Days Past Due (including covered loans): |  |  |
| Multi-family | \$ 20,462 | \$ 46,702 |
| Commercial real estate | 1,816 | 54,852 |
| Acquisition, development, and construction | 1,641 | 6,792 |
| One-to-four family | 77,774 | 106,207 |
| Other loans | 7,078 | 9,093 |
| Total loans 30-89 days past due (including covered loans) | \$108,771 | \$223,646 |

## Geographical Analysis of Total Non-Performing Loans (Covered and Non-Covered)

The following table presents a geographical analysis of our non-performing loans at December 31, 2012:

| (in thousands) |  |
| :--- | ---: |
| New York | $\$ 172,233$ |
| Florida | 118,807 |
| New Jersey | 51,656 |
| Washington, D.C. | 41,865 |
| California | 31,966 |
| Connecticut | 21,654 |
| Arizona | 19,162 |
| Ohio | 19,004 |
| Nevada | 15,435 |
| Massachusetts | 13,827 |
| All other states | $\underline{68,294}$ |
| Total non-performing loans | $\underline{\underline{\$ 573,903}}$ |

## Securities

At December 31, 2012, securities represented $\$ 4.9$ billion, or $11.1 \%$, of total assets, as compared to $\$ 4.5$ billion, or $10.8 \%$, of total assets at the prior year-end.

The investment policies of the Company and the Banks are established by the respective Boards of Directors and implemented by their respective Investment Committees, in concert with the respective Asset and Liability Management Committees. The Investment Committees generally meet quarterly or on an as-needed basis to review the portfolios and specific capital market transactions. In addition, the securities portfolios are reviewed monthly by the Boards of Directors as a whole. Furthermore, the policies guiding the Company's and the Banks' investments are reviewed at least annually by the respective Investment Committees, as well as by the respective Boards. While the policies permit investment in various types of liquid assets, neither the Company nor the Banks currently maintain a trading portfolio.

Our general investment strategy is to purchase liquid investments with various maturities to ensure that our overall interest rate risk position stays within the required limits of our investment policies. We generally limit our investments to GSE obligations (defined as GSE certificates; GSE collateralized mortgage obligations, or "CMOs"; and GSE debentures). At December 31, 2012 and 2011, GSE obligations represented $91.3 \%$ and $93.7 \%$, respectively, of total securities. The remainder of the portfolio was comprised of private label CMOs, corporate bonds, trust preferred securities, corporate equities, and municipal obligations. We have no investment securities that are backed by subprime or Alt-A loans.
;
Depending on management's intent at the time of purchase, securities are classified as either "available for sale" or "held to maturity." While available-for-sale securities are intended to generate earnings, they also represent a significant source of cash flows and liquidity for future loan production, the reduction of higher-cost funding, and general operating activities. These cash flows stem from the repayment of principal and interest, in addition to the sale of such securities. Held-to-maturity securities also generate cash flows from repayments and serve as a source of earnings.

Securities that management intends to hold for an indefinite period of time are classified as available for sale. A decision to purchase or sell these securities is based on economic conditions, including changes in interest rates, liquidity, and our asset and liability management strategy. At December 31, 2012, available-for-sale securities represented $\$ 429.3$ million, or $8.7 \%$, of total securities, down from $\$ 724.7$ million, or $16.0 \%$, at the prior year-end. Included in the respective year-end amounts were mortgage-related securities of $\$ 177.3$ million and $\$ 192.0$ million, and other securities of $\$ 252.0$ million and $\$ 532.7$ million, respectively.

Primarily reflecting calls of agency debentures that occurred in 2012, the estimated weighted average life of the available-for-sale securities portfolio rose to 9.4 years at December 31, 2012 from 3.0 years at December 31, 2011. Held-to-maturity securities, which are securities that management has the positive intent to hold to maturity, represented $\$ 4.5$ billion, or $91.3 \%$ of total securities at December 31,2012 , as compared to $\$ 3.8$ billion, or $84.0 \%$, of total securities at the prior year-end. At the current year-end, the fair value of securities held to maturity represented $104.94 \%$ of their carrying value, as compared to $103.94 \%$ at December 31, 2011. Mortgage-related securities accounted for $\$ 3.2$ billion and $\$ 3.0$ billion of securities held to maturity at the end of December 2012 and 2011,
while other securities represented $\$ 1.3$ billion and $\$ 819.6$ million at the respective year-ends. Included in the yearend 2012 and 2011 amounts were GSE obligations of $\$ 4.3$ billion and $\$ 3.6$ billion; capital trust notes of $\$ 109.9$ million and $\$ 131.6$ million; and corporate bonds of $\$ 72.5$ million and $\$ 54.8$ million, respectively. The estimated weighted average lives of the held-to-maturity securities portfolio were 4.6 years and 4.7 years at the corresponding dates.

## Federal Home Loan Bank Stock

The Community Bank and the Commercial Bank are members of the FHLB-NY, one of 12 regional FHLBs comprising the FHLB system. Each regional FHLB manages its customer relationships, while the 12 FHLBs use their combined size and strength to obtain their necessary funding at the lowest possible cost.

As members of the FHLB-NY, the Community Bank and the Commercial Bank are required to acquire and hold shares of its capital stock. In addition, the Community Bank acquired shares of the capital stock of the FHLBCincinnati and the FHLB-San Francisco in connection with the AmTrust and Desert Hills acquisitions, respectively.

At December 31, 2012, the Community Bank held $\$ 458.8$ million of FHLB stock, including $\$ 433.6$ million of stock in the FHLB-NY, $\$ 23.1$ million of stock in the FHLB-Cincinnati, and $\$ 2.1$ million of stock in the FHLB-San Francisco. The Commercial Bank had $\$ 10.3$ million of FHLB stock at December 31, 2012, all of which was with the FHLB-NY. FHLB stock continued to be valued at par, with no impairment required, at that date.

In 2012 and 2011, dividends from the FHLB to the Community Bank totaled $\$ 19.9$ million and $\$ 19.5$ million, respectively. Dividends from the FHLB-NY to the Commercial Bank were $\$ 387,000$ and $\$ 374,000$, respectively, in the corresponding years.

## Bank-Owned Life Insurance

At December 31, 2012, our investment in bank-owned life insurance ("BOLI") was $\$ 867.3$ million, as compared to $\$ 769.0$ million at December 31, 2011. The increase reflects the purchase of additional BOLI totaling $\$ 80.0$ million in the fourth quarter, and the rise in the cash surrender value of the underlying policies over the course of the year.

BOLI is recorded at the total cash surrender value of the policies in the Consolidated Statements of Condition, and the income generated by the increase in the cash surrender value of the policies is recorded in "non-interest income" in the Consolidated Statements of Income and Comprehensive Income.

## FDIC Loss Share Receivable

In connection with our loss sharing agreements with the FDIC with respect to the loans and OREO acquired in the AmTrust and Desert Hills acquisitions, we recorded FDIC loss share receivables of $\$ 566.5$ million and $\$ 695.2$ million, respectively, at December 31, 2012 and 2011. The loss share receivables represent the present values of the reimbursements we expected to receive under the combined loss sharing agreements at those dates.

## Goodwill and Core Deposit Intangibles

We record goodwill and core deposit intangibles ("CDI") in our Consolidated Statements of Condition in connection with our various business combinations.

Goodwill totaled $\$ 2.4$ billion at both December 31, 2012 and 2011. Reflecting amortization, CDI declined $\$ 19.6$ million year-over-year, to $\$ 32.0$ million.

## Sources of Funds

The Parent Company (i.e., the Company on an unconsolidated basis) has four primary funding sources for the payment of dividends, share repurchases, and other corporate uses: dividends paid to the Company by the Banks; capital raised through the issuance of stock; funding raised through the issuance of debt instruments; and repayments of, and income from, investment securities.

On a consolidated basis, our funding primarily stems from a combination of the following sources: the deposits we gather through our branch network or acquire in business combinations, as well as brokered deposits; borrowed funds, primarily in the form of wholesale borrowings; the cash flows generated through the repayment and sale of loans; and the cash flows generated through the repayment and sale of securities.

Loan repayments and sales totaled $\$ 18.5$ billion in 2012, as compared to $\$ 15.0$ billion in 2011 . Repayments and sales accounted for $\$ 7.7$ billion and $\$ 10.8$ billion, respectively, of the 2012 total and for $\$ 7.7$ billion and $\$ 7.3$ billion, respectively, of the year-earlier amount. The increase in cash flows from sales is indicative of the aforementioned increase in the production of one-to-four family loans for sale during the year.

In 2012, cash flows from the repayment and sale of securities respectively totaled $\$ 2.9$ billion and $\$ 822.6$ million, while purchases of securities totaled $\$ 4.1$ billion over the course of the year. In 2011, the cash flows from the repayment and sale of securities totaled $\$ 3.0$ billion and $\$ 1.1$ billion, respectively, and were partially offset by purchases of securities totaling $\$ 3.9$ billion.

Consistent with our business model, the cash flows from loans and securities were primarily deployed into loan production and, to a much lesser extent, the purchase of GSE obligations and other securities.

## Deposits

Our ability to retain and attract deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay, the types of products we offer, and the attractiveness of their terms. There are times we may choose not to compete aggressively for deposits, depending on our access to deposits through acquisitions, the availability of lower-cost funding sources, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund our loan demand.

While the vast majority of our deposits have been acquired through business combinations or gathered through our branch network, our mix of deposits has also included brokered deposits. Depending on the availability and pricing of such wholesale funding sources, we typically refrain from pricing our retail deposits at the higher end of the market, in order to contain or reduce our funding costs.

Deposits rose from $\$ 22.3$ billion at December 31, 2011 to $\$ 24.9$ billion at December 31, 2012. While some of the growth in deposits was organic in nature, the increase also reflects deposits assumed in the aforementioned transaction with Aurora Bank. At the time of the transaction, we acquired $\$ 2.2$ billion of deposits, including $\$ 1.4$ billion of brokered CDs, $\$ 766.7$ million of retail CDs, and $\$ 11.3$ million of retail money market accounts. At December 31, 2012, the Aurora Bank transaction accounted for $\$ 1.3$ billion of total deposits, including brokered CDs of $\$ 793.8$ million. We had no brokered CDs at the prior year-end.

CDs rose $\$ 1.7$ billion year-over-year, to $\$ 9.1$ billion, representing $36.7 \%$ of total deposits at December 31, 2012. NOW and money market accounts represented $\$ 8.8$ billion of total deposits at that date, reflecting a modest year-over-year increase, while savings accounts and non-interest-bearing deposits rose more meaningfully. At December 31, 2012, savings accounts and non-interest-bearing deposits respectively totaled $\$ 4.2$ billion and $\$ 2.8$ billion, reflecting year-over-year increases of $\$ 260.1$ million and $\$ 517.5$ million.

Included in the year-end balances of money market accounts and non-interest-bearing deposits were brokered deposits of $\$ 3.7$ billion and $\$ 189.2$ million, as compared to $\$ 3.8$ billion and $\$ 61.6$ million, respectively, at December 31, 2011.

## Borrowed Funds

Borrowed funds consist primarily of wholesale borrowings (i.e., FHLB advances, repurchase agreements, and federal funds purchased); junior subordinated debentures; and other borrowings (consisting of preferred stock of subsidiaries and senior notes). At December 31, 2012, borrowed funds totaled $\$ 13.4$ billion, reflecting a $\$ 530.2$ million reduction from the year-earlier amount.

## Wholesale Borrowings

Wholesale borrowings declined \$371.2 million year-over-year, to \$13.1 billion, representing $29.6 \%$ of total assets at December 31, 2012. FHLB advances accounted for $\$ 8.8$ billion of the year-end 2012 total, and were down $\$ 471.2$ million from the year-earlier amount. In addition to FHLB-NY advances, the year-end 2012 balance included FHLB-Cincinnati advances of $\$ 602.4$ million that were acquired in the AmTrust acquisition in December 2009.

The Community Bank and the Commercial Bank are both members of, and have lines of credit with, the FHLB-NY. Pursuant to blanket collateral agreements with the Banks, our FHLB advances and overnight advances are secured by pledges of certain eligible collateral in the form of loans and securities.

Also included in wholesale borrowings at December 31, 2012 were repurchase agreements of $\$ 4.1$ billion, consistent with the balance at the prior year-end. Repurchase agreements are contracts for the sale of securities owned or borrowed by the Banks with an agreement to repurchase those securities at agreed-upon prices and dates. Our repurchase agreements are primarily collateralized by GSE obligations, and may be entered into with the FHLB-NY or certain brokerage firms. The brokerage firms we utilize are subject to an ongoing internal financial review to ensure that we borrow funds only from those dealers whose financial strength will minimize the risk of loss due to default. In addition, a master repurchase agreement must be executed and on file for each of the brokerage firms we use.

In late December 2012, we began the process of repositioning certain wholesale borrowings. Reflecting the repositioning and the redemption of certain trust preferred securities at the end of December, we reduced the weighted average interest rate on $\$ 6.0$ billion of borrowed funds by 117 basis points, and extended the weighted average call and maturity dates by approximately four years. At December 31, 2012, $\$ 8.0$ billion of our wholesale borrowings were callable in 2013, including $\$ 2.4$ billion that were subsequently repositioned in January 2013. Given the current interest rate environment, we do not expect our callable wholesale borrowings to be called.

## Junior Subordinated Debentures

Reflecting the redemption of certain trust preferred securities in the fourth quarter, as mentioned, junior subordinated debentures declined $\$ 69.0$ million from the balance at December 31, 2011 to $\$ 357.9$ million at December 31, 2012.

## Other Borrowings

Other borrowings declined from $\$ 94.3$ million at December 31, 2011 to $\$ 4.3$ million at December 31, 2012. The reduction reflects the maturity of fixed rate senior notes that had been issued in 2008 under the Temporary Liquidity Guarantee Program on June 22, 2012.

Please see Note 7, "Borrowed Funds," in Item 8, "Financial Statements and Supplementary Data" for a further discussion of our wholesale borrowings, junior subordinated debentures, and other borrowings.

## Liquidity, Contractual Obligations and Off-Balance Sheet Commitments, and Capital Position

## Liquidity

We manage our liquidity to ensure that cash flows are sufficient to support our operations, and to compensate for any temporary mismatches between sources and uses of funds caused by variable loan and deposit demand.

We monitor our liquidity daily to ensure that sufficient funds are available to meet our financial obligations. Our most liquid assets are cash and cash equivalents, which totaled $\$ 2.4$ billion and $\$ 2.0$ billion, respectively, at December 31, 2012 and 2011. In 2012, as in the prior year, our portfolios of loans and securities were meaningful sources of liquidity, with cash flows from the repayment and sale of loans totaling $\$ 18.5$ billion and cash flows from the repayment and sale of securities totaling $\$ 3.7$ billion.

Additional liquidity stems from the deposits we gather through our branches or acquire in business combinations, and from our use of wholesale funding sources, including brokered deposits and wholesale borrowings. We also have access to the Banks' approved lines of credit with various counterparties, including the FHLB-NY. The availability of these wholesale funding sources is generally based on the amount of mortgage loan collateral available under a blanket lien we have pledged to the respective institutions and, to a lesser extent, the amount of available securities that may be pledged to collateralize our borrowings. At December 31, 2012, our available borrowing capacity with the FHLB-NY was $\$ 5.8$ billion. In addition, the Community Bank and the Commercial Bank had $\$ 426.6$ million in available-for-sale securities, combined, at that date.

Furthermore, in the fourth quarter of 2012, the Community Bank entered into an agreement with the Federal Reserve Bank of New York (the "FRB-NY") that will enable it to access the discount window as a further means of enhancing its liquidity if need be. In connection with this agreement, the Community Bank has pledged certain loans to collateralize any funds it may borrow. While the Community Bank had not yet borrowed any funds from the FRB-NY at the end of December, the maximum amount it could borrow at that date was $\$ 166.0$ million.

Our primary investing activity is loan production, and in 2012, the volume of loans originated for sale and for investment totaled $\$ 19.9$ billion. During this time, the net cash used in investing activities totaled $\$ 1.7$ billion. Our
financing activities provided net cash of $\$ 1.6$ billion and our operating activities provided net cash of \$576.0 million.

CDs due to mature in one year or less from December 31, 2012 totaled $\$ 5.6$ billion, representing $61.2 \%$ of total CDs at that date. Our ability to retain these CDs and to attract new deposits depends on numerous factors, including customer satisfaction, the rates of interest we pay on our deposits, the types of products we offer, and the attractiveness of their terms. However, there are times when we may choose not to compete for deposits, depending on the availability of lower-cost funding, the competitiveness of the market and its impact on pricing, and our need for such deposits to fund loan demand.

On a stand-alone basis, the Company (the "Parent Company") is a separate legal entity from each of the Banks and must provide for its own liquidity. In addition to operating expenses and any share repurchases, the Parent Company is responsible for paying any dividends declared to our shareholders. As a Delaware corporation, the Parent Company is able to pay dividends either from surplus or, in case there is no surplus, from net profits for the fiscal year in which the dividend is declared and/or the preceding fiscal year. In addition, the Parent Company is not required to obtain prior Federal Reserve approval to pay a dividend unless the declaration and payment of a dividend could raise supervisory concerns about the safe and sound operation of the Company and the Banks, where the dividend declared for a period is not supported by earnings for that period, or where the Company plans to declare an increase in its dividend.

The Parent Company's ability to pay dividends may depend, in part, upon dividends it receives from the Banks. The ability of the Community Bank and the Commercial Bank to pay dividends and other capital distributions to the Parent Company is generally limited by New York State banking law and regulations, and by certain regulations of the FDIC. In addition, the Superintendent of the New York State Department of Financial Services (the "Superintendent"), the FDIC, and the Federal Reserve, for reasons of safety and soundness, may prohibit the payment of dividends that are otherwise permissible by regulations.

Under New York State Banking Law, a New York State-chartered stock-form savings bank or commercial bank may declare and pay dividends out of its net profits, unless there is an impairment of capital. However, the approval of the Superintendent is required if the total of all dividends declared in a calendar year would exceed the total of a bank's net profits for that year, combined with its retained net profits for the preceding two years. In 2012, the Banks paid dividends totaling $\$ 485.0$ million to the Parent Company, leaving $\$ 301.8$ million that they could dividend to the Parent Company without regulatory approval at year-end. Additional sources of liquidity available to the Parent Company at December 31, 2012 included $\$ 113.7$ million in cash and cash equivalents and $\$ 2.7$ million of available-for-sale securities. If either of the Banks were to apply to the Superintendent for approval to make a dividend or capital distribution in excess of the dividend amounts permitted under the regulations, there can be no assurance that such application would be approved.

## Contractual Obligations and Off-Balance Sheet Commitments

In the normal course of business, we enter into a variety of contractual obligations in order to manage our assets and liabilities, fund loan growth, operate our branch network, and address our capital needs.

For example, we offer CDs with contractual terms to our customers, and borrow funds under contract from the FHLB and various brokerage firms. These contractual obligations are reflected in the Consolidated Statements of Condition under "deposits" and "borrowed funds," respectively. At December 31, 2012, we had CDs of \$9.1 billion and long-term debt (defined as borrowed funds with an original maturity in excess of one year) of $\$ 12.2$ billion.

We also are obligated under certain non-cancelable operating leases on the buildings and land we use in operating our branch network and in performing our back-office responsibilities. These obligations are not included in the Consolidated Statements of Condition and totaled $\$ 135.5$ million at December 31, 2012.

## Contractual Obligations

The following table sets forth the maturity profile of the aforementioned contractual obligations:

| (in thousands) | Certificates of Deposit | Long-Term Debt ${ }^{(1)}$ | Operating Leases | Total |
| :---: | :---: | :---: | :---: | :---: |
| One year or less | \$5,581,619 | \$ 785,265 | \$ 24,701 | \$ 6,391,585 |
| One to three years | 2,865,483 | 804,565 | 40,153 | 3,710,201 |
| Three to five years | 619,671 | 3,918,517 | 30,060 | 4,568,248 |
| More than five years | 54,141 | 6,671,844 | 40,547 | 6,766,532 |
| Total | \$9,120,914 | \$12,180,191 | \$135,461 | \$21,436,566 |

(1) Includes FHLB advances, repurchase agreements, junior subordinated debentures, and preferred stock of subsidiaries.

At December 31, 2012, we had contractual obligations to purchase $\$ 22.4$ million of GSE securities. We also had commitments to extend credit in the form of mortgage and other loan originations. These off-balance sheet commitments consist of agreements to extend credit, as long as there is no violation of any condition established in the contract under which the loan is made. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee.

At December 31, 2012, commitments to originate mortgage loans totaled $\$ 2.7$ billion, including $\$ 1.6$ billion of one-to-four family loans held for sale. Commitments to originate other loans totaled $\$ 278.6$ million, including unadvanced lines of credit. The majority of our loan commitments were expected to be funded within 90 days of year-end. We also had off-balance sheet commitments to issue commercial, performance, and financial stand-by letters of credit of $\$ 132.3$ million, $\$ 13.1$ million, and $\$ 43.5$ million, respectively.

The following table sets forth our off-balance sheet commitments relating to outstanding loan commitments and letters of credit at December 31, 2012:

## (in thousands)

Mortgage Loan Commitments:

| Multi-family and commercial real estate | $\$ 946,630$ |
| :--- | ---: | ---: |
| Acquisition, development, and construction | 103,534 |
| One-to-four family held for sale | $\underline{1,622,463}$ |
| Total mortgage loan commitments | $\$ 2,672,627$ |
| Other loan commitments | $\underline{278,644}$ |
| Total loan commitments | $\underline{188,271}$ |
| Commercial, performance, and financial stand-by letters of credit | $\underline{\$ 3,140,204}$ |
| Total commitments |  |

Based upon the current strength of our liquidity position, we expect that our funding will be sufficient to fulfill these obligations and commitments when they are due.

## Derivative Financial Instruments

We use various financial instruments, including derivatives, in connection with our strategies to reduce market risk resulting from changes in interest rates. Our derivative financial instruments consist of financial forward and futures contracts, IRLCs, swaps, and options. These derivatives relate to our mortgage banking operation, MSRs, and other risk management activities, and seek to mitigate or reduce our exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the types of assets held, and other changing market conditions. At December 31, 2012, we held derivative financial instruments with a notional value of $\$ 5.8$ billion. (Please see Note 14, "Derivative Financial Instruments," in Item 8, "Financial Statements and Supplementary Data" for a further discussion of our use of such financial instruments.)

## Capital Position

Notwithstanding the distribution of cash dividends totaling $\$ 438.5$ million, our stockholders' equity rose $\$ 90.6$ million year-over-year, to $\$ 5.7$ billion, and our tangible stockholders' equity rose $\$ 110.2$ million to $\$ 3.2$ billion, at December 31, 2012. (Please see the discussion and reconciliations of stockholders' equity and tangible stockholders' equity, total assets and tangible assets, and the related capital measures that appear on the last page of this discussion and analysis of financial condition and results of operations.)

At December 31, 2012, stockholders' equity represented $12.81 \%$ of total assets and a book value per share of $\$ 12.88$. At the prior year-end, stockholders' equity represented $13.24 \%$ of total assets and a book value per share of $\$ 12.73$. Our calculations of book value per share are based on the number of shares outstanding at the end of each December: $439,050,966$ shares at December 31, 2012 and $437,344,796$ shares at December 31, 2011. (Please see the definition of book value per share that appears in the Glossary earlier in this report.)

We calculate tangible stockholders' equity by subtracting the amount of goodwill and CDI recorded at the end of a period from the amount of stockholders' equity recorded at the same date. At December 31, 2012, we recorded goodwill of $\$ 2.4$ billion, consistent with the balance at the prior year-end. CDI totaled $\$ 32.0$ million at the end of this December, reflecting a $\$ 19.6$ million reduction from the balance at December 31, 2011.

At December 31, 2012, tangible stockholders' equity represented $7.65 \%$ of tangible assets and a tangible book value per share of $\$ 7.26$. By comparison, tangible stockholders' equity represented $7.78 \%$ of tangible assets and a tangible book value per share of $\$ 7.04$ at December 31, 2011. Excluding AOCL from the calculations, the ratio of adjusted tangible stockholders' equity to adjusted tangible assets was $7.79 \%$ at December 31, 2012 and $7.95 \%$ at the prior year-end. (Please see the discussion and reconciliations of our GAAP and non-GAAP capital measures that appear on the last page of this discussion and analysis of financial condition and results of operations.)

AOCL fell $\$ 10.2$ million year-over-year, to $\$ 61.7$ million, as the net unrealized gain on available-for-sale securities rose $\$ 11.3$ million year-over-year, to $\$ 12.6$ million, far exceeding the impact of a $\$ 1.2$ million increase in the net unrealized loss on pension and post-retirement obligations, net of tax.

At December 31, 2012, our capital measures continued to exceed the minimum federal requirements for a bank holding company, as reflected in the following table. The table sets forth our total risk-based, Tier 1 risk-based, and leverage capital amounts and ratios on a consolidated basis at December 31, 2012 and 2011, as well as the respective minimum regulatory capital requirements:

## Regulatory Capital Analysis

At December 31, 2012 (dollars in thousands)
Total risk-based capital
Tier 1 risk-based capital
Leverage capital

| Actual |  |
| :---: | :---: |
| Amount | Ratio |
| $\$ 3,800,221$ | $14.11 \%$ |
| $3,605,671$ | 13.38 |
| $3,605,671$ | 8.84 |


| Minimum <br> Required Ratio |
| :---: |
| $8.00 \%$ |
| 4.00 |
| $\underline{4.00}$ |

At December 31, 2011 (dollars in thousands)
Total risk-based capital
Tier 1 risk-based capital Leverage capital

| Actual |  |
| :---: | :---: |
| $\frac{\text { Amount }}{}$ | Ratio |
| $\$ 3,750,915$ | $14.23 \%$ |
| $3,580,302$ | 13.59 |
| $3,580,302$ | 9.09 |


| Minimum <br> Required Ratio |
| :---: |
| $8.00 \%$ |
| 4.00 |
| $\underline{4.00}$ |

In addition, the capital ratios for the Community Bank and the Commercial Bank continued to exceed the minimum levels required for classification as "well capitalized" institutions at December 31, 2012, as defined under the Federal Deposit Insurance Corporation Improvement Act of 1991, and as further discussed in Note 17, "Regulatory Matters," in Item 8, "Financial Statements and Supplementary Data."

## Basel III Proposal

In the summer of 2012, our primary federal regulators published two notices of proposed rulemaking (the "2012 Capital Proposals") that would substantially revise the risk-based capital requirements applicable to bank holding companies and depository institutions, including the Company and the Banks, compared to the current U.S. risk-based capital rules, which are based on the international capital accords of the Basel Committee on Banking Supervision (the "Basel Committee") which are generally referred to as "Basel I."

One of the 2012 Capital Proposals (the "Basel III Proposal") addresses the components of capital and other issues affecting the numerator in banking institutions' regulatory capital ratios, and would implement the Basel Committee's December 2010 framework, known as "Basel III," for strengthening international capital standards. The other proposal (the "Standardized Approach Proposal") addresses risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios, and would replace the existing Basel I-derived risk
weighting approach with a more risk-sensitive approach based, in part, on the standardized approach in the Basel Committee's 2004 "Basel II" capital accords. Although the Basel III Proposal was proposed to come into effect on January 1,2013 , the federal banking agencies jointly announced on November 9, 2012 that they did not expect any of the proposed rules to become effective on that date. As proposed, the Standardized Approach Proposal would come into effect on January $1,2015$.

The federal banking agencies have not proposed rules implementing the final liquidity framework of Basel III, and have not determined to what extent they will apply to U.S. banks that are not large, internationally active banks.

We believe that, as of December 31, 2012, the Company, the Community Bank, and the Commercial Bank would meet all capital adequacy requirements under the Basel III and Standardized Approach Proposals on a fully phased-in basis if such requirements were currently effective. The regulations ultimately applicable to financial institutions may be substantially different from the Basel III final framework as published in December 2010 and the proposed rules issued in June 2012. Management will continue to monitor these and any future proposals submitted by our regulators.

## RESULTS OF OPERATIONS: 2012 and 2011

## Earnings Summary

In 2012, our earnings rose $\$ 21.1$ million year-over-year, to $\$ 501.1$ million, equivalent to a $\$ 0.04$ increase in diluted earnings per share to $\$ 1.13$. The increase was primarily due to a $\$ 98.0$ million, or $121.4 \%$, rise in mortgage banking income to $\$ 178.6$ million, which more than offset the impact of a $\$ 40.4$ million, or $3.4 \%$, decline in net interest income to $\$ 1.2$ billion and a $\$ 12.7$ million, or $2.1 \%$, increase in non-interest expense to $\$ 613.5$ million.

The increase in mortgage banking income was attributable to the decline in mortgage interest rates from the levels in 2011, which triggered a significant increase in the production of one-to-four family loans for sale through most of 2012. At the same time, the decline in market interest rates was largely responsible for the decline in net interest income, as our balance sheet was replenished with assets that featured lower yields. Reflecting the increase in refinancing activity in our multi-family market, prepayment penalty income contributed a record $\$ 120.4$ million to our 2012 net interest income, tempering the impact of the decline in asset yields.

Partly reflecting the aforementioned improvement in the quality of our assets, we also reduced our provision for losses on non-covered loans from $\$ 79.0$ million in 2011 to $\$ 45.0$ million in 2012. In addition, the provision for losses on covered loans fell $\$ 3.4$ million year-over-year, to $\$ 18.0$ million. In connection with the latter decline, we recorded FDIC indemnification income of $\$ 14.4$ million in non-interest income, down $\$ 3.2$ million from the yearearlier amount.

Primarily reflecting the increase in mortgage banking income, non-interest income rose from $\$ 235.3$ million in 2011 to $\$ 297.4$ million in 2012. In addition to the decline in FDIC indemnification income, the benefit of the increase in mortgage banking income was tempered by a $\$ 4.1$ million decline in the combined total of fee income, BOLI income, and other income to $\$ 104.6$ million; a $\$ 34.6$ million decline in net securities gains to $\$ 2.0$ million; and a $\$ 2.3$ million loss on the redemption of trust preferred securities in the fourth quarter of the year.

Reflecting these factors, and others discussed in the following pages, pre-tax income rose $\$ 46.3$ million year-over-year to $\$ 780.9$ million, and the effective tax rate rose from $34.7 \%$ in 2011 to $35.8 \%$ in 2012.

## Net Interest Income

Net interest income is our primary source of income. Its level is a function of the average balance of our interest-earning assets, the average balance of our interest-bearing liabilities, and the spread between the yield on such assets and the cost of such liabilities. These factors are influenced by both the pricing and mix of our interestearning assets and our interest-bearing liabilities which, in turn, are impacted by various external factors, including the local economy, competition for loans and deposits, the monetary policy of the Federal Open Market Committee of the Federal Reserve Board of Governors (the "FOMC"), and market interest rates.

The cost of our deposits and borrowed funds is largely based on short-term rates of interest, the level of which is partially impacted by the actions of the FOMC. The FOMC reduces, maintains, or increases the target fed funds rate (the rate at which banks borrow funds overnight from one another) as it deems necessary. The target fed funds rate has been maintained at a range of zero to $0.25 \%$ since the fourth quarter of 2008 .

While the target fed funds rate generally impacts the cost of our short-term borrowings and deposits, the yields on our held-for-investment loans and other interest-earning assets are typically impacted by intermediate-term market interest rates.

Net interest income is also influenced by the level of prepayment penalty income generated, primarily in connection with the prepayment of our multi-family and CRE loans. Since prepayment penalty income is recorded as interest income, an increase or decrease in its level will also be reflected in the average yields on our loans and other interest-earning assets, and therefore, in our interest rate spread and net interest margin.

In 2012, we generated net interest income of $\$ 1.2$ billion, which was $\$ 40.4$ million, or $3.4 \%$, less than the year-earlier amount. While interest expense declined $\$ 35.2$ million year-over-year, to $\$ 631.1$ million, the benefit was exceeded by the impact of a $\$ 75.6$ million decrease in interest income to $\$ 1.8$ billion. Similarly, our net interest margin declined to $3.21 \%$ in 2012 from $3.46 \%$ in 2011 , as a 16 -basis point decline in the average cost of interestbearing liabilities was exceeded by a 42 -basis point decline in the average yield on our interest-earning assets, as further discussed below.

The following factors contributed to the changes in net interest income and margin in the twelve months ended December 31, 2012:

- The five- and ten-year Constant Maturity Treasury ("CMT") rates averaged $1.52 \%$ and $2.78 \%$ in the twelve months ended December 31, 2011, and declined to $0.76 \%$ and $1.80 \%$, respectively, in 2012. The result was an increase in refinancing activity and property transactions in the markets for our multi-family and CRE loans. Although prepayment penalty income rose dramatically as refinancing activity increased, our balance sheet was replenished with loans that featured lower yields. The average yield on loans declined to $5.17 \%$ in 2012 from $5.64 \%$ in 2011 , and the average yield on interest-earning assets fell to $4.96 \%$ from 5.38\%.
- The reduction in interest-earning asset yields was substantially tempered by a $\$ 33.8$ million, or $35.0 \%$, increase in prepayment penalty income to $\$ 1,20.4$ million in 2012.
- In addition, prepayment penalty income added 33 basis points to our net interest margin, as compared to 25 basis points in the prior year.
- The year-over-year declines in our net interest income and margin were also tempered by a $\$ 1.4$ billion increase in the average balance of interest-earning assets to $\$ 36.1$ billion, including a $\$ 1.8$ billion increase in the average balance of loans to $\$ 30.9$ billion.
- In addition, the year-over-year decline in our net interest income and margin were tempered by a 16-basis point decline in the average cost of our interest-bearing liabilities to $1.85 \%$, even as the average balance of such funds rose $\$ 954.4$ million to $\$ 34.1$ billion. The degree to which we reduced our average cost of funds was partially due to the payment received from Aurora Bank for assuming their deposits, as well as the downward repricing of our own depository accounts.

It should be noted that the level of prepayment penalty income recorded in any given period depends on the volume of loans that refinance or prepay during that time. Such activity is largely dependent on such external factors as current market conditions, including real estate values, and the perceived or actual direction of market interest rates. In addition, while a decline in market interest rates may trigger an increase in refinancing and, therefore, prepayment penalty income, so too may an increase in market interest rates. It is not unusual for borrowers to lock in lower interest rates when they expect, or see, that market interest rates are rising rather than risk refinancing later at a still higher interest rate.

Furthermore, the level of prepayment penalty income recorded when a loan prepays is a function of the remaining principal balance as well as the number of years remaining on the loan. The number of years dictates the number of prepayment penalty points that are charged on the remaining principal balance, based on a sliding scale of five percentage points to one, as discussed under "Multi-Family Loans" and "Commercial Real Estate Loans" earlier in this report. Among the loans prepaying in 2012 were two loans to a single borrower totaling $\$ 545.5$ million; the prepayment of these loans accounted for $\$ 17.9$ million of the prepayment penalty income recorded in 2012.

## Net Interest Income Analysis

The following table sets forth certain information regarding our average balance sheet for the years indicated, including the average yields on our interestearning assets and the average costs of our interest-bearing liabilities. Average yields are calculated by dividing the interest income produced by the average balance of interest-earning assets. Average costs are calculated by dividing the interest expense produced by the average balance of interest-bearing liabilities. The average balances for the year are derived from average balances that are calculated daily. The average yields and costs include fees, as well as premiums and discounts (including mark-to-market adjustments from acquisitions), that are considered adjustments to such average yields and costs.
fdollars in thousands
ASSETS:
Interest-earning assets:
Mortgage and other loans, net ${ }^{(1)}$
Securities and money market investments ${ }^{(2)(3)}$
Total interest-earning assets
Non-interest-earning assets
Total assets
LIABILITIES AND STOCKHOLDERS' EQUITY: Interest-bearing liabilities:
NOW and money market accounts
Savings accounts
Certificates of deposit
Total interest-bearing deposits
Borrowed funds
Total interest-bearing liabilities
Non-interest-bearing deposits
Other liabilities
Total liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest income/interest rate spread
Net interest margin
Ratio of interest-earning assets to interest-bearing liabilities

For the Years Ended December 31,

| 2012 |  |  | 2011 |  |  | 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Balance | Interest | Average <br> Yield/ <br> Cost | Average Balance | Interest | Average Yield/ Cost | Average Balance | Interest | Average Yield/ Cost |
| \$30,906,145 | \$1,597,504 | 5.17\% | \$29,079,468 | \$1,638,651 | 5.64\% | \$28,735,155 | \$1,669,871 | 5.81\% |
| 5,210,297 | 193,597 | 3.72 | 5,608,502 | 228,013 | 4.07 | 5,437,610 | 243,923 | 4.49 |
| 36,116,442 | 1,791,101 | 4.96 | 34,687,970 | 1,866,664 | 5.38 | 34,172,765 | 1,913,794 | 5.60 |
| 6,377,013 |  |  | 6,443,040 |  |  | 7,670,848 |  |  |
| \$42,493,455 |  |  | \$41,131,010 |  |  | \$41,843,613 |  |  |
| \$ 8,833,412 | \$ 36,609 | 0.41\% | \$ 8,641,022 | \$ 39,285 | 0.45\% | \$ 8,210,197 | \$ 56,991 | 0.69\% |
| 4,089,019 | 13,677 | 0.33 | 3,946,965 | 15,488 | 0.39 | 3,883,327 | 20,833 | 0.54 |
| 8,405,143 | 93,880 | 1.12 | 7,420,397 | 102,400 | 1.38 | 8,575,238 | 138,716 | 1.62 |
| 21,327,574 | 144,166 | 0.68 | 20,008,384 | 157,173 | 0.79 | 20,668,762 | 216,540 | 1.05 |
| 12,771,311 | 486,914 | 3.81 | 13,136,067 | 509,070 | 3.88 | 13,535,790 | 517,291 | 3.82 |
| 34,098,885 | 631,080 | 1.85 | 33,144,451 | 666,243 | 2.01 | 34,204,552 | 733,831 | 2.15 |
| 2,575,841 |  |  | 2,222,280 |  |  | 1,914,842 |  |  |
| 287,674 |  |  | 262,640 |  |  | 331,914 |  |  |
| 36,962,400 |  |  | 35,629,371 |  |  | 36,451,308 |  |  |
| 5,531,055 |  |  | 5,501,639 |  |  | 5,392,305 |  |  |
| \$42,493,455 |  |  | \$41,131,010 |  |  | \$41,843,613 |  |  |
|  | $\underline{\$ 1,160,021}$ | 3.11\% |  | $\underline{\$ 1,200,421}$ | 3.37\% |  | \$1,179,963 | 3.45\% |
|  |  | $\underline{\underline{3.21 \%}}$ |  |  | 3.46\% |  |  | 3.45\% |
|  |  | 1.06 x |  |  | 1.05 x |  |  | 1.00 x |

(1) Amounts are net of net deferred loan origination costs/(fees) and the allowances for loan losses, and include loans held for sale and non-performing loans.
(2) Amounts are at amortized cost.
(3) Includes FHLB stock.

## Rate/Volume Analysis

The following table presents the extent to which changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected our interest income and interest expense during the periods indicated. Information is provided in each category with respect to (i) the changes attributable to changes in volume (changes in volume multiplied by prior rate); (ii) the changes attributable to changes in rate (changes in rate multiplied by prior volume); and (iii) the net change. The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.

|  | Year Ended <br> December 31, 2012 <br> Compared to Year Ended December 31, 2011 |  |  | Year Ended <br> December 31, 2011 <br> Compared to Year Ended <br> December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Increase/(Decrease) |  |  | Increase/(Decrease) |  |  |
|  | Due to |  | Net | Due to |  |  |
| (in thousands) | Volume | Rate |  | Volume | Rate | Net |
| INTEREST-EARNING ASSETS: |  |  |  |  |  |  |
| Mortgage and other loans, net | \$ 129,798 | \$(170,945) | \$ $(41,147)$ | \$ 20,405 | \$(51,625) | \$(31,220) |
| Securities and money market investments | $(15,559)$ | $(18,857)$ | $(34,416)$ | 8,028 | $(23,938)$ | $(15,910)$ |
| Total | 114,239 | $(189,802)$ | $(75,563)$ | 28,433 | $(75,563)$ | $(47,130)$ |
| INTEREST-BEARING LIABILITIES: |  |  |  |  |  |  |
| NOW and money market accounts | \$ 901 | \$ $(3,577)$ | \$ $(2,676)$ | \$ 3,176 | \$ $(20,882)$ | \$(17,706) |
| Savings accounts | 584 | $(2,395)$ | $(1,811)$ | 347 | $(5,692)$ | $(5,345)$ |
| Certificates of deposit | 19,526 | $(28,046)$ | $(8,520)$ | $(17,369)$ | $(18,947)$ | $(36,316)$ |
| Borrowed funds | $(13,991)$ | $(8,165)$ | $(22,156)$ | $(15,686)$ | 7,465 | $(8,221)$ |
| Total | 7,020 | $(42,183)$ | $(35,163)$ | $(29,532)$ | $(38,056)$ | $(67,588)$ |
| Change in net interest income | \$107,219 | \$(147,619) | \$(40,400) | \$ 57,965 | \$(37,507) | \$20,458 |

## Provisions for Loan Losses

## Provision for Losses on Non-Covered Loans

The provision for losses on non-covered loans is based on management's periodic assessment of the adequacy of the allowance for losses on such loans which, in turn, is based on its evaluation of inherent losses in the held-forinvestment loan portfolio in accordance with GAAP. This evaluation considers several factors, including the current and historical performance of the portfolio; its inherent risk characteristics; the level of non-performing non-covered loans and charge-offs; delinquency levels and trends; local economic and market conditions; declines in real estate values; and the levels of unemployment and vacancy rates.

As a result of management's assessment of these factors, including the year-over-year decline in nonperforming non-covered loans and assets, we reduced our provision for losses on non-covered loans from $\$ 79.0$ million in 2011 to $\$ 45.0$ million in 2012. Nonetheless, the allowance for losses on non-covered loans rose $\$ 3.7$ million year-over-year, to $\$ 140.9$ million, as the $\$ 34.0$ million reduction in the provision for non-covered loan losses occurred in tandem with a $\$ 59.3$ million decrease in net charge-offs to $\$ 41.3$ million.

## Provision for Losses on Covered Loans

A provision for losses on covered loans is recorded when the cash flows from certain loan portfolios acquired in our FDIC-assisted acquisitions are expected to be less than the cash flows we expected at the time of acquisition, as a result of a deterioration in credit quality. If we had reason to believe that the cash flows from acquired loans would exceed our original expectations, we would reverse the previously established covered loan loss allowance and increase our interest income as a prospective yield adjustment over the remaining life of the loan or pool of loans.

Primarily reflecting a recovery of $\$ 3.3$ million in the fourth quarter, the provision for losses on covered loans fell $\$ 3.4$ million year-over-year to $\$ 18.0$ million in the twelve months ended December 31, 2012.

For additional information about our provisions for loan losses, please see the discussion of the respective loan loss allowances under "Critical Accounting Policies" and the discussion of "Asset Quality" that appear earlier in this report.

## Non-Interest Income

Non-interest income rose $\$ 62.0$ million, or $26.4 \%$, from the level recorded in 2011 to $\$ 297.4$ million in 2012. The non-interest income we produce stems from several sources, some of which are recurring and some of which are not.

Our primary source of non-interest income is mortgage banking income, which includes income from the origination of one-to-four family loans for sale, and income from the servicing of these and other one-to-four family loans. In 2012, mortgage banking income accounted for $\$ 178.6$ million of total non-interest income, and exceeded the year-earlier level by $\$ 98.0$ million or $121.4 \%$. The increase was largely due to the rise in income from originations, as the low level of mortgage interest rates encouraged a high level of refinancing activity and home purchases through most of the year. While income from originations rose $\$ 113.1$ million year-over-year to $\$ 193.2$ million, we also recorded a servicing loss of $\$ 14.6$ million in 2012. By comparison, income from originations totaled $\$ 80.2$ million in 2011 , and was complemented by servicing income of $\$ 517,000$. The servicing loss in 2012 reflects a decrease in the fair value of MSRs due to the accelerated refinancing of residential mortgage loans noted in the "Loans Held for Sale" discussion, and was partially offset by a gain on derivatives and servicing fee income.

Our other recurring sources of non-interest income are fee income (in the form of retail deposit fees and charges on loans); income from our investment in BOLI; and other income, which is derived from various sources, including the sale of third-party investment products in our branches, and the revenues from our wholly-owned subsidiary, Peter B. Cannell \& Co., Inc.. an investment advisory firm. In 2012, the non-interest income produced by fee income, BOLI income, and other income together totaled $\$ 104.6$ million, reflecting a $\$ 4.1$ million decline from the year-earlier amount.

We also generated non-interest income in the form of net securities gains and FDIC indemnification income, which fell from $\$ 36.6$ million and $\$ 17.6$ million, respectively in 2011 to $\$ 2.0$ million and $\$ 14.4$ million, respectively, in 2012. In addition, our non-interest income was reduced in 2012 by a $\$ 2.3$ million loss on the redemption of certain trust preferred securities in the fourth quarter, and in 2011 by an $\$ 18.1$ million OTTI loss on certain securities. The OTTI loss was somewhat offset by a $\$ 9.8$ million gain on the disposition of our insurance premium financing business.

The following table summarizes our sources of non-interest income in 2012, 2011, and 2010:

## Non-Interest Income Analysis

| (in thousands) | For the Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| Mortgage banking income | \$178,643 | \$ 80,674 | \$183,883 |
| Fee income | 38,348 | 44,874 | 54,584 |
| BOLI | 30,502 | 28,384 | 28,015 |
| Net gain on sales of securities | 2,041 | 36,608 | 22,430 |
| FDIC indemnification income | 14,390 | 17,633 | 11,308 |
| Gain on business disposition | . -- | 9,823 | -- |
| Loss on OTTI loss of securities | -- | $(18,124)$ | $(1,971)$ |
| Gain on business acquisitions | -- | -- | 2,883 |
| (Loss)/gain on debt redemptions | $(2,313)$ | -- | 3,008 |
| Other income: |  |  |  |
| Peter B. Cannell \& Co., Inc. | 14,837 | 14,022 | 12,711 |
| Third-party investment product sales | 15,422 | 13,387 | 10,486 |
| Other | 5,483 | 8,044 | 10,586 |
| Total other income | 35,742 | 35,453 | 33,783 |
| Total non-interest income | \$297,353 | \$235,325 | \$337,923 |

While we expect mortgage banking income to remain our single largest source of non-interest income, it should be noted that the amount we record in any given year or quarter is likely to vary and therefore is difficult to predict. The mortgage banking income we record depends in large part on the volume of loans originated which, in turn, depends on a variety of factors, including changes in market interest rates and economic conditions, competition, refinancing activity, and loan demand.

## Non-Interest Expense

Non-interest expense has two primary components: operating expenses, which include compensation and benefits, occupancy and equipment, and general and administrative ("G\&A") expenses; and the amortization of the CDI stemming from certain of our business combinations prior to 2009. In 2012, non-interest expense rose $\$ 12.7$ million year-over-year, to $\$ 613.5$ million, the net effect of a $\$ 19.2$ million increase in operating expenses to $\$ 593.8$ million and a $\$ 6.4$ million reduction in CDI amortization to $\$ 19.6$ million.

Compensation and benefits expense accounted for $\$ 296.9$ million of 2012 operating expenses, $1.2 \%$ higher than the $\$ 293.3$ million recorded in the prior year. Occupancy and equipment expense rose $\$ 3.8$ million year-overyear, to $\$ 90.7$ million, while G\&A expenses rose $\$ 11.8$ million to $\$ 206.2$ million.

The increase in G\&A expense was due to a combination of factors, including higher deposit insurance assessments, a rise in OREO write-downs, and an increase in expenses related to our mortgage banking business as one-to-four family loan production rose year-over-year.

## Income Tax Expense

Income tax expense includes federal, New York State, and New York City income taxes, as well as nonmaterial income taxes from other jurisdictions where we have branch operations and/or conduct our mortgage banking business.

In 2012, income tax expense rose $\$ 25.3$ million year-over-year to $\$ 279.8$ million as pre-tax income rose $\$ 46.3$ million to $\$ 780.9$ million, and the effective tax rate rose to $35.8 \%$ from $34.7 \%$. The increase in the effective tax rate reflects the increase in pre-tax income as well as the expiration of certain tax credits.

## RESULTS OF OPERATIONS: 2011 and 2010

## Earnings Summary

In the twelve months ended December 31, 2011, we generated earnings of $\$ 480.0$ million, or $\$ 1.09$ per diluted share, as compared to $\$ 541.0$ million, or $\$ 1.24$ per diluted share, in the twelve months ended December 31, 2010.

Although our 2011 performance benefited from a modest increase in net interest income and a decline in our non-covered loan loss provision, these benefits were exceeded by the impact of a substantial decline in non-interest income and a more modest increase in non-interest expense.

Net interest income rose $\$ 20.5$ million year-over-year to $\$ 1.2$ billion, as a $\$ 47.1$ million decline in interest income was exceeded by a $\$ 67.6$ million reduction in interest expense. Among the factors contributing to the rise in net interest income were an increase in the average balance of interest-earning assets and a significant rise in prepayment penalty income, as a decline in market interest rates triggered an increase in property transactions and refinancing activity in our multi-family space. The rise in net interest income was also fueled by a decline in the average balance and cost of our interest-bearing deposits, together with a decline in the average balance of borrowed funds. In view of our liquidity, which was fueled by an increase in cash flows from loans and securities, we were able to reduce certain higher-cost funding sources and to refrain from competing for deposits by paying higher interest rates.

The year-over-year decline in the non-covered loan loss provision was attributable to the significant improvement in the quality of our assets. Specifically, in 2011, the provision for losses on non-covered loans totaled $\$ 79.0$ million, reflecting a $\$ 12.0$ million reduction from the year-earlier amount.

In contrast to the modest increase in net interest income, non-interest income declined to $\$ 235.3$ million in 2011 from $\$ 337.9$ million in 2010 . The reduction was primarily due to a $\$ 103.2$ million decrease in mortgage banking income to $\$ 80.7$ million, as the volume of one-to-four family loans produced for sale declined from the prior year's level, the result of continued weakness in the U.S. housing market and an increase in residential mortgage interest rates in the first six months of the year. Servicing income also declined in 2011, reflecting the expiration of our mortgage servicing arrangement with the FDIC in the fourth quarter of 2010.

While non-interest income was also reduced by a $\$ 9.7$ million decline in fee income and an OTTI loss of $\$ 18.1$ million, these declines were somewhat offset by a $\$ 14.2$ million increase in net securities gains to $\$ 36.6$ million and a $\$ 9.8$ million gain on the disposition of our insurance premium financing subsidiary during the year. On an after-tax basis, the respective gains were equivalent to $\$ 21.8$ million and $\$ 5.9$ million, or $\$ 0.05$ and $\$ 0.01$ per
diluted share, respectively. By comparison, the OTTI loss was equivalent to $\$ 10.8$ million, or $\$ 0.02$ per diluted share, after-tax. In 2010, net securities gains added $\$ 22.4$ million to non-interest income, while a gain on the Desert Hills acquisition added $\$ 2.9$ million. On an after-tax basis, the respective gains were $\$ 13.5$ million and $\$ 1.8$ million, equivalent to $\$ 0.03$ and $\$ 0.01$ per diluted share, respectively.

Non-interest expense rose $\$ 23.2$ million year-over-year, to $\$ 600.7$ million, as a $\$ 28.4$ million increase in operating expenses to $\$ 574.7$ million exceeded a $\$ 5.2$ million reduction in the amortization of CDI to $\$ 26.1$ million. Compensation and benefits expense accounted for $\$ 18.5$ million of the year-over-year increase in operating expenses, while G\&A expense accounted for $\$ 11.1$ million of this increase. In addition to reflecting normal salary increases and incentive stock award grants, the rise in 2011 compensation and benefits expense reflected severance charges of $\$ 2.3$ million (or $\$ 1.4$ million after-tax) in connection with a reduction in staff in the fourth quarter of the year.

The year-over-year increase in G\&A expense for the twelve months ended December 31, 2011 was primarily due to legal and other expenses stemming from the acquisition and management of foreclosed real estate. Although such expenses were also incurred in 2010 , the level of G\&A expense during that year was increased by acquisitionrelated costs of $\$ 11.5$ million stemming from the FDIC-assisted acquisitions of AmTrust and Desert Hills. On an after-tax basis, these costs were equivalent to $\$ 7.0$ million, or $\$ 0.02$ per diluted share.

Reflecting the resultant decline in pre-tax income, income tax expense fell to $\$ 254.5$ million in 2011 from $\$ 296.5$ million in 2010.

## Net Interest Income

In 2011, we recorded net interest income of $\$ 1.2$ billion, reflecting a year-over-year increase of $\$ 20.5$ million. Although interest income declined $\$ 47.1$ million year-over-year to $\$ 1.9$ billion, the decline was exceeded by a $\$ 67.6$ million reduction in interest expense to $\$ 666.2$ million.

A description of the factors contributing to the modest growth of our net interest income follows:

## Interest Income

Notwithstanding a $\$ 515.2$ million rise in the average balance of interest-earning assets to $\$ 34.7$ billion, interest income declined $\$ 47.1$ million in 2011 to $\$ 1.9$ billion, as the average yield on interest-earning assets fell 22 basis points to $5.38 \%$.

The yields generated by our loans and other interest-earning assets are typically driven by intermediate-term interest rates, which are set by the market and generally vary from day to day. Reflecting a decline in market interest rates from the year-earlier level, the average yield on loans fell 17 basis points to $5.64 \%$ in 2011 and the average yield on securities and money market investments fell 42 basis points to $4.07 \%$. The impact of the respective declines was tempered by a $\$ 344.3$ million increase in the average balance of loans to $\$ 29.1$ billion, and a $\$ 170.9$ million increase in the average balance of securities and money market investments to $\$ 5.6$ billion.

The increase in the average balance of loans was driven by multi-family and CRE loan production, as the decline in market interest rates triggered an increase in property transactions, together with a significant increase in refinancing activity. As a result, prepayment penalty income rose $\$ 63.9$ million, or $282.4 \%$, in 2011 from the yearearlier level, adding $\$ 86.6$ million to the interest income generated by loans and 30 basis points to their average yield. In contrast, prepayment penalty income added $\$ 22.6$ million to the interest income generated by loans in 2010, and eight basis points to the average yield on loans.

Although the purchase of GSE securities contributed to the increase in the average balance of securities and money market investments, the benefit was largely tempered by calls and repayments as the level of market interest rates declined over the course of the year.

## Interest Expense

The year-over-year decline in interest expense was the result of a $\$ 1.1$ billion decrease in the average balance of interest-bearing liabilities to $\$ 33.1$ billion and a 14-basis point decrease in the average cost of such funds to 2.01\%.

The average balance of interest-bearing deposits fell $\$ 660.4$ million year-over-year to $\$ 20.0$ billion, as a $\$ 1.2$ billion reduction in the average balance of CDs, to $\$ 7.4$ billion, exceeded more modest increases in the average
balances of NOW and money market accounts and savings accounts. In addition, the average balance of borrowed funds fell $\$ 399.7$ million year-over-year to $\$ 13.1$ billion. Both declines were consistent with our efforts to reduce our higher-cost funding sources while, at the same time, increasing the balances of lower-cost deposits and non-interest-bearing accounts.

The cost of our deposits and borrowed funds is largely based on short-term rates of interest, the level of which is partially impacted by the actions of the FOMC. The FOMC reduces, maintains, or increases the target federal funds rate (the rate at which banks borrow from one another) as it deems necessary to promote the health of the U.S. economy. Although economic conditions reflected modest improvement in certain markets, the pace of economic recovery continued to be slow. Real estate values remained well below pre- 2007 levels, and unemployment rates ranged from a high of $9.1 \%$ in January and the entire third quarter to a low of $8.5 \%$ in December 2011. As a result, the FOMC maintained the target federal funds rate at the same historically low level it initially established in the fourth quarter of 2008 , zero to $0.25 \%$.

Although the degree to which we reduced our funding costs was greater in 2010 than in 2011, the average cost of our CDs fell 24 basis points year-over-year to $1.38 \%$, while the average costs of our NOW and money market accounts and savings accounts fell 24 and 15 basis points, respectively, to $0.45 \%$ and $0.39 \%$. The benefit of these declines was partly tempered by a six-basis point rise in the average cost of borrowed funds to $3.88 \%$.

In addition to the low level of short-term interest rates, the decline in the average cost of our interest-bearing deposits reflects our ability to refrain from paying higher rates for deposits. In 2011, that ability was reinforced by the liquidity provided by our other funding sources, including the cash flows from the repayment and sale of loans and the repayment and sale of securities.

## Interest Rate Spread and Net Interest Margin

The same factors that contributed to the modest increase in net interest income in 2011 contributed to a modest increase in our net interest margin. At $3.46 \%$, our margin was one basis point higher than the year-earlier measure, even as our interest rate spread fell eight basis points to $3.37 \%$.

While our margin and spread typically move in the same direction, the increase in our margin, albeit modest, reflects the benefits of having grown our average interest-earning assets while, at the same time, having reduced our average interest-bearing liabilities.

Prepayment penalty income contributed 25 basis points each to our margin and spread in 2011; in 2010, prepayment penalty income added six basis points to our margin and seven basis points to our spread.

## Provisions for Loan Losses

## Provision for Losses on Non-Covered Loans

Reflecting management's assessment of the adequacy of the allowance for losses on non-covered loans, we reduced our losses on non-covered loans to $\$ 79.0$ million in 2011 from $\$ 91.0$ million in 2010 . The allowance for losses on non-covered loans declined to $\$ 137.3$ million as a result of this reduction and the $\$ 41.1$ million increase in net charge-offs during the year.

## Provision for Losses on Covered Loans

The provision for losses on covered loans grew to $\$ 21.4$ million in 2011 from $\$ 11.9$ million in the prior year. Reflecting the $\$ 9.5$ million increase in this provision, the allowance for losses on covered loans rose to $\$ 33.3$ million at December 31, 2011 from $\$ 11.9$ million at December 31, 2010.

## Non-Interest Income

In 2011, as in 2010, the income generated by our mortgage banking operation was our largest source of noninterest income, totaling $\$ 80.7$ million in the current twelve-month period and $\$ 183.9$ million in the year-earlier twelve months. Income from originations accounted for $\$ 80.2$ million and $\$ 136.5$ million of the respective totals, while servicing income accounted for $\$ 517,000$ and $\$ 47.4$ million, respectively.

The decline in income from originations was attributable to ongoing weakness in the U.S. housing market as the nation continued to be faced with high levels of unemployment and the inventory of one-to-four family homes continued to exceed demand. In addition, residential mortgage interest rates were higher in the first half of 2011 than they were in the prior period, discouraging both the purchase and the refinancing of one-to-four family homes. The
decline in servicing income was largely due to the expiration of a loan servicing arrangement with the FDIC in the fourth quarter of 2010.

Fee income declined $\$ 9.7$ million year-over-year, to $\$ 44.9$ million, primarily reflecting a reduction in lending fee income in connection with accounts serviced for the FDIC. The reductions in mortgage banking income and fee income were nominally tempered by modest increases in BOLI income and other income over the course of the year.

In 2011, the non-interest income generated by our ongoing sources was complemented by net securities gains of $\$ 36.6$ million, exceeding the year-earlier level by $\$ 14.2$ million. In addition, FDIC indemnification income contributed $\$ 17.6$ million to non-interest income in 2011 , exceeding the year-earlier level by $\$ 6.3$ million. While non-interest income was also increased by a $\$ 9.8$ million gain on the disposition of our insurance premium financing business in the second quarter, the benefit was exceeded by an OTTI loss of $\$ 18.1$ million, as compared to an OTTI loss of $\$ 2.0$ million in 2010.

Reflecting these factors, non-interest income totaled $\$ 235.3$ million in the twelve months ended December 31, 2011, as compared to $\$ 337.9$ million in the twelve months ended December 31, 2010.

## Non-Interest Expense

In 2011 , non-interest expense totaled $\$ 600.7$ million, reflecting a year-over-year increase of $\$ 23.2$ million, or $4.0 \%$. While operating expenses rose $\$ 28.4$ million to $\$ 574.7$ million, representing $1.40 \%$ of average assets, the impact was somewhat tempered by a $\$ 5.2$ million decline in the amortization of CDI to $\$ 26.1$ million.

Although occupancy and equipment expense declined $\$ 1.2$ million year-over-year, to $\$ 86.9$ million, the decline was far exceeded by an $\$ 18.5$ million increase in compensation and benefits expense to $\$ 293.3$ million and an $\$ 11.1$ million increase in G\&A expense to $\$ 194.4$ million. Included in 2010's G\&A expense were acquisitionrelated costs of $\$ 11.5$ million stemming from the AmTrust and Desert Hills transactions in December 2009 and March 2010, respectively.

In addition to normal salary increases, the year-over-year increase in compensation and benefits expense reflects stock awards that were granted to employees in accordance with our shareholder-approved stock incentive plan. Also included in 2011 compensation and benefits expense were severance charges of $\$ 2.3$ million in connection with a reduction in staff that was primarily necessitated by changes in the way our customers do their banking as a result of advances in technology.

While several factors contributed to the rise in G\&A expense-including a $\$ 5.6$ million increase in FDIC deposit insurance premiums to $\$ 54.3$ million-primary among them was an increase in legal and other expenses incurred in the acquisition and management of foreclosed property.

Reflecting the levels of net interest income, non-interest income, and operating expenses recorded in 2011, our efficiency ratio was $40.03 \%$.

## Income Tax Expense

Income tax expense declined $\$ 41.9$ million year-over-year to $\$ 254.5$ million in the twelve months ended December 31, 2011. In addition to reflecting a $\$ 102.9$ million reduction in pre-tax income to $\$ 734.6$ million, the level of income tax expense recorded in 2011 reflects a decline in the effective tax rate to $34.7 \%$ from $35.4 \%$.

## QUARTERLY FINANCIAL DATA

The following table sets forth selected unaudited quarterly financial data for the years ended December 31, 2012 and 2011:

| (in thousands, except per share data) | 2012 |  |  |  | 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4th | 3rd | 2nd | 1st | 4th | 3rd | 2nd | 1 st |
| Net interest income | \$290,001 | \$284,950 | \$296,656 | $\overline{\$ 288,414}$ | \$300,258 | \$294,967 | \$301,944 | \$303,252 |
| Provisions for loan losses | 1,720 | 12,820 | 33,448 | 15,000 | 32,712 | 18,000 | 23,708 | 26,000 |
| Non-interest income | 55,495 | 81,657 | 98,205 | 61,996 | 59,758 | 58,069 | 58,888 | 58,610 |
| Non-interest expense | 154,550 | 153,321 | 155,429 | 150,177 | 146,387 | 152,616 | 155,044 | 146,702 |
| Income before income taxes | 189,226 | 200,466 | 205,984 | 185,233 | 180,917 | 182,420 | 182,080 | 189,160 |
| Income tax expense | 66,383 | 71,668 | 74,772 | 66,980 | 63,265 | 62,670 | 62,621 | 65,984 |
| Net income | \$122,843 | \$128,798 | \$131,212 | \$118,253 | \$117,652 | \$119,750 | \$119,459 | \$123,176 |
| Basic earnings per share | \$0.28 | \$0.29 | \$0.30 | \$0.27 | \$0.27 | \$0.27 | \$0.27 | \$0.28 |
| Diluted earnings per share | \$0.28 | \$0.29 | \$0.30 | \$0.27 | \$0.27 | \$0.27 | \$0.27 | \$0.28 |

## IMPACT OF INFLATION

The consolidated financial statements and notes thereto presented in this report have been prepared in accordance with GAAP, which requires that we measure our financial condition and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time due to inflation. The impact of inflation is reflected in the increased cost of our operations. Unlike industrial companies, nearly all of a bank's assets and liabilities are monetary in nature. As a result, the impact of interest rates on our performance is greater than the impact of general levels of inflation. Interest rates do not necessarily move in the same direction, or to the same extent, as the prices of goods and services.

## IMPACT OF ACCOUNTING PRONOUNCEMENTS

Please refer to Note 2, "Summary of Significant Accounting Policies," in Item 8, "Financial Statements and Supplementary Data," for a discussion of the impact of recent accounting pronouncements on our financial condition and results of operations.

## RECONCILIATIONS OF STOCKHOLDERS' EQUITY AND TANGIBLE STOCKHOLDERS' EQUITY, TOTAL ASSETS AND TANGIBLE ASSETS, AND THE RELATED MEASURES

Although tangible stockholders' equity, adjusted tangible stockholders' equity, tangible assets, and adjusted tangible assets are not measures that are calculated in accordance with GAAP, management uses these non-GAAP measures in their analysis of our performance. We believe that these non-GAAP measures are important indications of our ability to grow both organically and through business combinations and, with respect to tangible stockholders' equity and adjusted tangible stockholders' equity, our ability to pay dividends and to engage in various capital management strategies.

We calculate tangible stockholders' equity by subtracting from stockholders' equity the sum of our goodwill and CDI, and calculate tangible assets by subtracting the same sum from our total assets. To calculate our ratio of tangible stockholders' equity to tangible assets, we divide our tangible stockholders' equity by our tangible assets, both of which include AOCL. AOCL consists of after-tax net unrealized losses on securities and pension and postretirement obligations, and is recorded in our Consolidated Statements of Condition. We also calculate our ratio of tangible stockholders' equity to tangible assets excluding AOCL, as its components are impacted by changes in market conditions, including interest rates, which fluctuate. This ratio is referred to earlier in this report and below as the ratio of "adjusted tangible stockholders' equity to adjusted tangible assets."

Tangible stockholders' equity, adjusted tangible stockholders' equity, tangible assets, adjusted tangible assets, and the related tangible capital measures, should not be considered in isolation or as a substitute for stockholders' equity or any other capital measure prepared in accordance with GAAP. Moreover, the manner in which we calculate these non-GAAP capital measures may differ from that of other companies reporting measures of capital with similar names.

Reconciliations of our stockholders' equity, tangible stockholders' equity, and adjusted tangible stockholders' equity; our total assets, tangible assets, and adjusted tangible assets; and the related capital measures at December 31, 2012 and December 31, 2011 follow:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| (dollars in thousands) |  |  |
| Stockholders' Equity | \$ 5,656,264 | \$ 5,565,704 |
| Less: Goodwill | $(2,436,131)$ | $(2,436,131)$ |
| Core deposit intangibles | $(32,024)$ | $(51,668)$ |
| Tangible stockholders' equity | \$ 3,188,109 | \$ 3,077,905 |
| Total Assets | \$44,145,100 | \$42,024,302 |
| Less: Goodwill | $(2,436,131)$ | $(2,436,131)$ |
| Core deposit intangibles | $(32,024)$ | $(51,668)$ |
| Tangible assets | \$41,676,945 | \$39,536,503 |
| Stockholders' equity to total assets | 12.81\% | 13.24\% |
| Tangible stockholders' equity to tangible assets | 7.65\% | 7.78\% |
| Tangible Stockholders' Equity | \$3,188,109 | \$3,077,905 |
| Add back: Accumulated other comprehensive loss, net of tax | 61,705 | 71,910 |
| Adjusted tangible stockholders' equity | \$3,249,814 | \$3,149,815 |
| Tangible Assets | \$41,676,945 | \$39,536,503 |
| Add back: Accumulated other comprehensive loss, net of tax | 61,705 | 71,910 |
| Adjusted tangible assets | \$41,738,650 | \$39,608,413 |
| Adjusted stockholders' equity to adjusted tangible assets | 7.79\% | 7.95\% |

## ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We manage our assets and liabilities to reduce our exposure to changes in market interest rates. The asset and liability management process has three primary objectives: to evaluate the interest rate risk inherent in certain balance sheet accounts; to determine the appropriate level of risk, given our business strategy, operating environment, capital and liquidity requirements, and performance objectives; and to manage that risk in a manner consistent with guidelines approved by the Boards of Directors of the Company, the Community Bank, and the Commercial Bank.

## Market Risk

As a financial institution, we are focused on reducing our exposure to interest rate volatility, which represents our primary market risk. Changes in market interest rates represent the greatest challenge to our financial performance, as such changes can have a significant impact on the level of income and expense recorded on a large portion of our interest-earning assets and interest-bearing liabilities, and on the market value of all interest-earning assets, other than those possessing a short term to maturity. To reduce our exposure to changing rates, the Boards of Directors and management monitor interest rate sensitivity on a regular or as needed basis so that adjustments to the asset and liability mix can be made when deemed appropriate.

The actual duration of held-for-investment mortgage loans and mortgage-related securities can be significantly impacted by changes in prepayment levels and market interest rates. The level of prepayments may be impacted by a variety of factors, including the economy in the region where the underlying mortgages were originated; seasonal factors; demographic variables; and the assumability of the underlying mortgages. However, the largest determinants of prepayments are market interest rates and the availability of refinancing opportunities.

In 2012, we continued to pursue the core components of our business model in order to reduce our interest rate risk: (1) We continued to emphasize the origination and retention of intermediate-term assets, primarily in the form of multi-family and CRE loans; (2) We continued to deploy the cash flows from loan and securities repayments and sales to fund our loan production, as well as our more limited investments in GSE securities; (3) We continued to capitalize on the historically low level of the target federal funds rate to reduce our retail funding costs; and (4) We received a payment of $\$ 24.0$ million from Aurora Bank for having assumed $\$ 2.2$ billion in deposits, which reduced the average cost of those funds. In addition, we began the process of repositioning certain wholesale borrowings in late December and redeemed certain trust preferred securities at the end of that month. Reflecting these actions, and the continuation of the repositioning in January 2013, we reduced the weighted average interest rate on $\$ 6.0$ billion of borrowed funds by 117 basis points, and extended the weighted average call and maturity dates by approximately four years.

In connection with the activities of our mortgage banking operation, we enter into contingent commitments to fund residential mortgage loans by a specified future date at a stated interest rate and corresponding price. Such commitments, which are generally known as interest rate lock commitments ("IRLCs"), are considered to be financial derivatives and, as such, are carried at fair value.

To mitigate the interest rate risk associated with our IRLCs, we enter into forward commitments to sell mortgage loans or mortgage-backed securities ("MBS") by a specified future date and at a specified price. These forward sale agreements are also carried at fair value. Such forward commitments to sell generally obligate us to complete the transaction as agreed, and therefore pose a risk to us if we are not able to deliver the loans or MBS pursuant to the terms of the applicable forward-sale agreement. For example, if we are unable to meet our obligation, we may be required to pay a "make whole" fee to the counterparty.

When we retain the servicing on the loans we sell, we capitalize a mortgage servicing right ("MSR") asset. MSRs are recorded at fair value, with changes in fair value recorded as a component of non-interest income. We estimate the fair value of the MSR asset based upon a number of factors, including current and expected loan prepayment rates, economic conditions, and market forecasts, as well as relevant characteristics of the associated underlying loans. Generally, when market interest rates decline, loan prepayments increase as customers refinance their existing mortgages to take advantage of more favorable interest rate terms. When a mortgage prepays, or when loans are expected to prepay earlier than originally expected, a portion of the anticipated cash flows associated with servicing these loans is terminated or reduced, which can result in a reduction in the fair value of the capitalized MSRs and a corresponding reduction in earnings.

To mitigate the prepayment risk inherent in MSRs, we could sell the servicing of the loans we originate, and thus minimize the potential for earnings volatility.

We also invest in exchange-traded derivative financial instruments that are expected to experience opposite and offsetting changes in fair value as related to the value of our MSRs.

## Interest Rate Sensitivity Analysis

The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest rate sensitive" and by monitoring a bank's interest rate sensitivity "gap." An asset or liability is said to be interest rate sensitive within a specific time frame if it will mature or reprice within that period of time. The interest rate sensitivity gap is defined as the difference between the amount of interest-earning assets maturing or repricing within a specific time frame and the amount of interest-bearing liabilities maturing or repricing within that same period of time.

In a rising interest rate environment, an institution with a negative gap would generally be expected, absent the effects of other factors, to experience a greater increase in the cost of its interest-bearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income. Conversely, in a declining rate environment, an institution with a negative gap would generally be expected to experience a lesser reduction in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income.

In a rising interest rate environment, an institution with a positive gap would generally be expected to experience a greater increase in the yield on its interest-earning assets than it would in the cost of its interest-bearing liabilities, thus producing an increase in its net interest income. Conversely, in a declining rate environment, an institution with a positive gap would generally be expected to experience a lesser reduction in the cost of its interestbearing liabilities than it would in the yield on its interest-earning assets, thus producing a decline in its net interest income.

At December 31, 2012, our one-year gap was a negative 3.69\%, as compared to a negative $0.92 \%$ at December 31, 2011. The difference in our one-year gap was attributable to a decline in the balance of loans maturing or repricing in less than one year; an increase in the balance of borrowed funds maturing in less than one year; and an increase in the balance of CDs maturing in less than one year.

The table on the following page sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2012 which, based on certain assumptions stemming from our historical experience, are expected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown as repricing or maturing during a particular time period were determined in accordance with the earlier of (1) the term to repricing, or (2) the contractual terms of the asset or liability. The table provides an approximation of the projected repricing of assets and liabilities at December 31, 2012 on the basis of contractual maturities, anticipated prepayments, and scheduled rate adjustments within a three-month period and subsequent selected time intervals. For residential mortgage-related securities, prepayment rates are forecasted at a weighted average constant prepayment rate ("CPR") of 31 ; for multi-family and CRE loans, prepayment rates are forecasted at weighted average CPRs of 21 and 17, respectively. Borrowed funds were not assumed to prepay. Savings, NOW, and money market accounts were assumed to decay based on a comprehensive statistical analysis that incorporates our historical deposit experience. Based on the results of this analysis, savings accounts were assumed to decay at $32 \%$ for the first five years, $18 \%$ for years five through ten, and $51 \%$ for the years thereafter. NOW accounts were assumed to decay at $36 \%$ for the first five years, $26 \%$ for years five through ten, and $37 \%$ for the years thereafter. Including those accounts having specified repricing dates, money market accounts were assumed to decay at $93 \%$ for the first five years and 7\% for years five through ten.

Prepayment and deposit decay rates can have a significant impact on our estimated gap. While we believe our assumptions to be reasonable, there can be no assurance that the assumed prepayment and decay rates noted above will approximate actual future loan and securities prepayments and deposit withdrawal activity.

To validate our prepayment assumptions for our multi-family and CRE loan portfolios, we perform a monthly analysis, during which we review our historical prepayment rates and compare them to our projected prepayment rates. We continually review the actual prepayment rates to ensure that our projections are as accurate as possible, since prepayments on these types of loans are not as closely correlated to changes in interest rates as prepayments on one-to-four family loans would be. In addition, we review the call provisions in our borrowings and investment portfolios and, on a monthly basis, compare the actual calls to our projected calls to ensure that our projections are reasonable.

As of December 31,2012, the impact of a 100-basis point decline in market interest rates would have increased our projected prepayment rates by a constant prepayment rate of one. Conversely, the impact of a 100basis point increase in market interest rates would have reduced our projected prepayment rates by a constant prepayment rate of two.

## Interest Rate Sensitivity Analysis

|  |  |  |  | cember 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) | Three Months or Less | Four to Twelve Months | More Than One Year to Three Years | More Than Three Years to Five Years | More Than Five Years to 10 Years | More Than 10 Years | Total |
| INTEREST-EARNING ASSETS: <br> Mortgage and other loans ${ }^{(1)}$ | \$ 4,617,588 | \$5,298,672 | \$ 9,876,160 | \$7,370,185 | \$ 3,823,815 | \$ 525,145 | \$31,511,565 |
| Mortgage-related securities ${ }^{(2)(3)}$ | 168,348 | 385,756 | 645,702 | 390,284 | 1,600,200 | 142,182 | 3,332,472 |
| Other securities and money market investments ${ }^{(2)}$ | 1,243,117 | 461,408 | 25,244 | 1,977 | 68,178 | 259,894 | 2,059,818 |
| Total interest-earning assets | 6,029,053 | 6,145,836 | 10,547,106 | 7,762,446 | 5,492,193 | 927,221 | 36,903,855 |
| INTEREST-BEARING LIABILITES: <br> NOW and money market accounts | 3,989,166 | 526,857 | 881,218 | 1,606,127 | 997,359 | 783,068 | 8,783,795 |
| Savings accounts | 653,393 | 67,133 | 288,575 | 332,370 | 741,086 | 2,131,415 | 4,213,972 |
| Certificates of deposit | 1,900,945 | 3,680,674 | 2,865,483 | 619,671 | 41,640 | 12,501 | 9,120,914 |
| Borrowed funds | 2,225,542 | 760,751 | 701,080 | 2,830,452 | 5,938,014 | 974,352 | 13,430,191 |
| Total interest-bearing liabilities | 8,769,046 | 5,035,415 | 4,736,356 | 5,388,620 | 7,718,099 | 3,901,336 | 35,548,872 |
| Interest rate sensitivity gap per period ${ }^{(4)}$ | \$(2,739,993) | \$1,110,421 | \$ 5,810,750 | \$2,373,826 | \$(2,225,906) | \$(2,974,115) | \$ 1,354,983 |
| Cumulative interest rate sensitivity gap | \$(2,739,993) | \$(1,629,572) | \$4,181,178 | \$6,555,004 | \$4,329,098 | \$1,354,983 |  |
| Cumulative interest rate sensitivity gap as a percentage of total assets | (6.21)\% | (3.69)\% | 9.47\% | 14.85\% | 9.81\% | 3.07\% |  |
| Cumulative net interest-earning assets as a percentage of net interest-bearing liabilities | 68.75 \% | 88.20 \% | 122.55\% | 127.39\% | 113.68\% | 103.81\% |  |

(1) For the purpose of the gap analysis, non-performing non-covered loans and the allowances for loan losses have been excluded.
(2) Mortgage-related and other securities, including FHLB stock, are shown at their respective carrying amounts.
(3) Expected amount based, in part, on historical experience.
(4) The interest rate sensitivity gap per period represents the difference between interest-earning assets and interest-bearing liabilities.

Certain shortcomings are inherent in the method of analysis presented in the preceding Interest Rate Sensitivity Analysis. For example, although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of the market, while interest rates on other types may lag behind changes in market interest rates. Additionally, certain assets, such as adjustable-rate loans, have features that restrict changes in interest rates both on a short-term basis and over the life of the asset. Furthermore, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate from those assumed in calculating the table. Also, the ability of some borrowers to repay their adjustable-rate loans may be adversely impacted by an increase in market interest rates.

Interest rate sensitivity is also monitored through the use of a model that generates estimates of the change in our net portfolio value ("NPV") over a range of interest rate scenarios. NPV is defined as the net present value of expected cash flows from assets, liabilities, and off-balance sheet contracts. The NPV ratio, under any interest rate scenario, is defined as the NPV in that scenario divided by the market value of assets in the same scenario. The model assumes estimated loan prepayment rates, reinvestment rates, and deposit decay rates similar to those utilized in formulating the preceding Interest Rate Sensitivity Analysis.

The following table sets forth our NPV as of December 31, 2012:
(dollars in thousands)

| Change in Interest Rates (in basis points) ${ }^{(1)}$ | Market Value of Assets | Market Value of Liabilities | Net Portfolio Value | Net Change | Portfolio Market Value Projected \% Change to Base |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\xrightarrow[-]{-}$ | \$44,734,814 | \$40,022,871 | \$4,711,943 | \$ -- | -- \% |
| +100 | 44,184,245 | 39,462,105 | 4,722,140 | 10,197 | 0.22 |
| $\underline{+200}$ | 43,581,398 | 38,984,096 | 4,597,302 | $(114,641)$ | (2.43) |

(1) The impact of 100- and 200-basis point reductions in interest rates is not presented in view of the current level of the federal funds rate and other short-term interest rates.

The net changes in NPV presented in the preceding table are within the parameters approved by the Boards of Directors of the Company and the Banks.

As with the Interest Rate Sensitivity Analysis, certain shortcomings are inherent in the methodology used in the preceding interest rate risk measurements. Modeling changes in NPV requires that certain assumptions be made which may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV Analysis presented above assumes that the composition of our interest rate sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured, and also assumes that a particular change in interest rates is reflected uniformly across the yield curve, regardless of the duration to maturity" or repricing of specific assets and liabilities. Furthermore, the model does not take into account the benefit of any strategic actions we may take to further reduce our exposure to interest rate risk. Accordingly, while the NPV Analysis provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to, and do not, provide a precise forecast of the effect of changes in market interest rates on our net interest income, and may very well differ from actual results.

We also utilize an internal net interest income simulation to manage our sensitivity to interest rate risk. The simulation incorporates various market-based assumptions regarding the impact of changing interest rates on future levels of our financial assets and liabilities. The assumptions used in the net interest income simulation are inherently uncertain. Actual results may differ significantly from those presented in the following table, due to the frequency, timing, and magnitude of changes in interest rates; changes in spreads between maturity and repricing categories; and prepayments, among other factors, coupled with any actions taken to counter the effects of any such changes.

Based on the information and assumptions in effect at December 31, 2012, the following table reflects the estimated percentage change in future net interest income for the next twelve months, assuming the changes in interest rates noted:

| Change in Interest Rates <br> (in basis points) ${ }^{(1)(2)}$ |
| :--- |
| +100 over one year |
| +200 over one year |

(1) In general, short- and long-term rates are assumed to increase in parallel fashion across all four quarters and then remain
unchanged.
(2) The impact of 100 - and 200-basis point reductions in interest rates income not presented in view of the current level of the federal
funds rate and other short-term interest rates.

Future changes in our mix of assets and liabilities may result in greater changes to our gap, NPV, and/or net interest income simulation

In the event that our interest rate sensitivity gap analysis or net interest income simulation were to indicate a variance in our NPV in excess of our internal policy limits, we would undertake the following actions to ensure that appropriate remedial measures were put in place:

- Our Management Asset/Liability Committee (the "ALCO Committee") would inform the Board of Directors of the variance, and present recommendations to the Board regarding proposed courses of action to restore conditions to within-policy tolerances.
- In formulating appropriate strategies, the ALCO Committee would ascertain the primary causes of the variance from policy tolerances, the expected term of such conditions, and the projected effect on capital and earnings.

Where temporary changes in market conditions or volume levels result in significant increases in risk, strategies may involve reducing open positions or employing synthetic hedging techniques to more immediately reduce risk exposure. Where variance from policy tolerances is triggered by more fundamental imbalances in the risk profiles of core loan and deposit products, a remedial strategy may involve restoring balance through natural hedges to the extent possible before employing synthetic hedging techniques. Other strategies might include:

- Asset restructuring, involving sales of assets having higher risk profiles, or a gradual restructuring of the asset mix over time to affect the maturity or repricing schedule of assets;
- Liability restructuring, whereby product offerings and pricing are altered or wholesale borrowings are employed to affect the maturity structure or repricing of liabilities;
- Expansion or shrinkage of the balance sheet to correct imbalances in the repricing or maturity periods between assets and liabilities; and/or
- Use or alteration of off-balance sheet positions, including interest rate swaps, caps, floors, options, and forward purchase or sales commitments.

Based on our current interest rate risk position, our analyses indicate that a 100 -basis point increase in interest rates within the range of assumptions could result in an increase in our NPV, while our net interest income analysis could result in a simultaneous decrease, due to the following factors:

- Different time measurement periods: The net interest income analysis is measured over a twelve-month time period, whereas the NPV analysis is measured over the life of each applicable instrument.
- Different rate change sensitivities: In the net interest income analysis, the interest rate curve is projected to move in a parallel fashion over a twelve-month period, while the NPV analysis assumes an immediate rate shock.
- Growth assumptions: The net interest income analysis assumes new loan, security, deposit, and borrowing growth assumptions, whereas the NPV analysis is a point-in-time analysis that does not incorporate any new growth assumptions.

In connection with our net interest income simulation modeling, we also evaluate the impact of changes in the slope of the yield curve. At December 31, 2012, our analysis indicated that an immediate inversion of the yield
curve would be expected to result in a $6.38 \%$ decrease in net interest income; conversely, an immediate steepening of the yield curve would be expected to result in a $4.97 \%$ increase.

## ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Our Consolidated Financial Statements and notes thereto and other supplementary data begin on the following page.

## NEW YORK COMMUNITY BANCORP, INC. <br> CONSOLIDATED STATEMENTS OF CONDITION

| (in thousands, except share data) | December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| ASSETS: |  |  |
| Cash and cash equivalents | \$ 2,427,258 | \$ 2,001,737 |
| Securities: |  |  |
| Available-for-sale (\$196,300 and \$590,488 pledged, respectively) | 429,266 | 724,662 |
| Held-to-maturity ( $\$ 4,084,380$ and $\$ 3,610,172$ pledged, respectively) (fair value of $\$ 4,705,960$ and $\$ 3,966,185$, respectively) | 4,484,262 | 3,815,854 |
| Total securities | 4,913,528 | 4,540,516 |
| Non-covered loans held for sale | 1,204,370 | 1,036,918 |
| Non-covered loans held for investment, net of deferred loan fees and costs | 27,284,464 | 25,532,818 |
| Less: Allowance for losses on non-covered loans | $(140,948)$ | $(137,290)$ |
| Non-covered loans held for investment, net | 27,143,516 | 25,395,528 |
| Covered loans | 3,284,061 | 3,753,031 |
| Less: Allowance for losses on covered loans | $(51,311)$ | $(33,323)$ |
| Covered loans, net | 3,232,750 | 3,719,708 |
| Total loans, net | 31,580,636 | 30,152,154 |
| Federal Home Loan Bank stock, at cost | 469,145 | 490,228 |
| Premises and equipment, net | 264,149 | 250,859 |
| FDIC loss share receivable | 566,479 | 695,179 |
| Goodwill | 2,436,131 | 2,436,131 |
| Core deposit intangibles | 32,024 | 51,668 |
| Mortgage servicing rights | 144,713 | 117,012 |
| Bank-owned life insurance | 867,250 | 768,996 |
| Other real estate owned (includes $\$ 45,115$ and $\$ 71,400$, respectively, covered by loss sharing agreements) | 74,415 | 155,967 |
| Other assets . | 369,372 | 363,855 |
| Total assets | \$44,145,100 | \$42,024,302 |
| LIABILITIES AND STOCKHOLDERS' EQUITY: |  |  |
| Deposits: |  |  |
| NOW and money market accounts | \$ 8,783,795 | \$8,757,198 |
| Savings accounts | 4,213,972 | 3,953,859 |
| Certificates of deposit | 9,120,914 | 7,373,263 |
| Non-interest-bearing accounts | 2,758,840 | 2,241,334 |
| Total deposits | 24,877,521 | 22,325,654 |
| Borrowed funds: |  |  |
| Wholesale borrowings: |  |  |
| Federal Home Loan Bank advances | 8,842,974 | 9,314,193 |
| Repurchase agreements | 4,125,000 | 4,125,000 |
| Fed funds purchased | 100,000 | - -- |
| Total wholesale borrowings | 13,067,974 | 13,439,193 |
| Junior subordinated debentures | 357,917 | 426,936 |
| Other borrowings | 4,300 | 94,284 |
| Total borrowed funds | 13,430,191 | 13,960,413 |
| Other liabilities | 181,124 | 172,531 |
| Total liabilities | 38,488,836 | 36,458,598 |
| Stockholders' equity: |  |  |
| Preferred stock at par \$0.01 ( $5,000,000$ shares authorized; none issued) | -- | -- |
| Common stock at par $\$ 0.01$ ( $600,000,000$ shares authorized; $439,133,951$ and 437,426,665 shares issued, and $439,050,966$ and $437,344,796$ shares outstanding, respectively) | 4,391 | 4,374 |
| Paid-in capital in excess of par | 5,327,111 | 5,309,269 |
| Retained earnings | 387,534 | 324,967 |
| Treasury stock, at cost ( 82,985 and 81,869 shares, respectively) | $(1,067)$ | (996) |
| Accumulated other comprehensive loss, net of tax: |  |  |
| Net unrealized gain on securities available for sale, net of tax | 12,614 | 1,321 |
| Net unrealized loss on the non-credit portion of other-than-temporary impairment ("OTTI") losses on securities, net of tax | $(13,525)$ | $(13,627)$ |
| Net unrealized loss on pension and post-retirement obligations, net of tax | $(60,794)$ | $(59,604)$ |
| Total accumulated other comprehensive loss, net of tax | $(61,705)$ | $(71,910)$ |
| Total stockholders' equity | 5,656,264 | 5,565,704 |
| Total liabilities and stockholders' equity | \$44,145,100 | \$42,024,302 |

## NEW YORK COMMUNITY BANCORP, INC. <br> CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

(in thousands, except per share data)
INTEREST INCOME:
Mortgage and other loans
Securities and money market investments
Total interest income

## INTEREST EXPENSE:

NOW and money market accounts
Savings accounts
Certificates of deposit
Borrowed funds
Total interest expense Net interest income
Provision for losses on non-covered loans
Provision for losses on covered loans
Net interest income after provisions for loan losses
NON-INTEREST INCOME:
Total loss on OTTI of securities
Less: Non-credit portion of OTTI recorded in other comprehensive income (before taxes)
Net loss on OTTI recognized in earnings
Mortgage banking income
Fee income
Bank-owned life insurance
Net gain on sales of securities
FDIC indemnification income
Gain on business disposition
Gain on business acquisition
(Loss)/gain on debt redemptions
Other
Total non-interest income
NON-INTEREST EXPENSE:
Operating expenses:
Compensation and benefits
Occupancy and equipment
General and administrative
Total operating expenses
Amortization of core deposit intangibles
Total non-interest expense
Income before income taxes
Income tax expense
Net income
Other comprehensive income (loss), net of tax:
Change in net unrealized gain/loss on securities available for sale, net of tax of $\$ 8,473$; $\$ 366$; and $\$ 17,134$
Change in the non-credit portion of OTTI losses recognized in other comprehensive income, net of tax of $\$ 65 ; \$ 4,857$; and $\$ 9,656$
Amortization of net unrealized loss on securities transferred from available for sale to held to maturity, net of tax of $\$ 2,557$
Change in pension and post-retirement obligations, net of tax of $\$ 807$;

$$
\$ 14,993 ; \text { and } \$ 1,334
$$

Less: Reclassification adjustment for sales of available for sale securities and loss on OTTI of securities, net of tax of $\$ 801 ; \$ 7,439$; and $\$ 8,186$
Total other comprehensive income (loss), net of tax
Total comprehensive income, net of tax
Basic earnings per share
Diluted earnings per share
See accompanying notes to the consolidated financial statements.

## NEW YORK COMMUNITY BANCORP, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY



See accompanying notes to the consolidated financial statements.

## NEW YORK COMMUNITY BANCORP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

| (in thousands) | Years Ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 | 2010 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |  |
| Net income | \$ | 501,106 | \$ 480,037 | \$ | 541,017 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |  |  |
| Provision for loan losses |  | 62,988 | 100,420 |  | 102,903 |
| Depreciation and amortization |  | 25,471 | 23,535 |  | 20,112 |
| (Accretion of discounts) amortization of premiums, net |  | $(2,788)$ | $(1,337)$ |  | 3,642 |
| Amortization of core deposit intangibles |  | 19,644 | 26,066 |  | 31,266 |
| Net gain on sales of securities |  | $(2,041)$ | $(36,608)$ |  | $(22,430)$ |
| Net gain on sales of loans |  | $(193,227)$ | $(80,304)$ |  | $(137,361)$ |
| Gain on business disposition |  | -- | $(9,823)$ |  | -- |
| Gain on business acquisition |  | -- | -- |  | $(2,883)$ |
| Stock plan-related compensation |  | 20,721 | 16,735 |  | 15,764 |
| Loss on OTTI of securities recognized in earnings |  | -- | 18,124 |  | 1,971 |
| Changes in assets and liabilities: |  |  |  |  |  |
| Decrease in deferred tax asset, net |  | 38,713 | 28,270 |  | 36,396 |
| Decrease in other assets |  | 33,108 | 126,654 |  | 59,774 |
| Increase (decrease) in other liabilities |  | 6,597 | $(126,812)$ |  | 9,214 |
| Origination of loans held for sale |  | $(10,925,837)$ | $(7,151,083)$ |  | $(10,864,188)$ |
| Proceeds from sales of loans originated for sale |  | 10,991,561 | 7,416,333 |  | 10,135,124 |
| Net cash provided by (used in) operating activities |  | 576,016 | 830,207 |  | $(69,679)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |  |
| Proceeds from repayment of securities held to maturity |  | 2,468,377 | 2,799,160 |  | 4,117,849 |
| Proceeds from repayment of securities available for sale |  | 426,258 | 221,077 |  | 872,548 |
| Proceeds from sale of securities held to maturity |  | -- | 284,406 |  | -- |
| Proceeds from sale of securities available for sale |  | 822,618 | 862,755 |  | 23,098 |
| Purchase of securities held to maturity |  | $(3,133,279)$ | (2,753,777) |  | $(4,034,384)$ |
| Purchase of securities available for sale |  | $(932,997)$ | $(1,151,639)$ |  | -- |
| Net redemption (purchase) of Federal Home Loan Bank stock |  | 21,083 | $(44,214)$ |  | 54,315 |
| Net (increase) decrease in loans |  | $(1,363,967)$ | $(1,488,025)$ |  | 173,459 |
| Purchase of premises and equipment, net |  | $(38,761)$ | $(40,746)$ |  | $(48,641)$ |
| Net cash acquired in business transactions |  | --- | 100,027 |  | 140,895 |
| Net cash (used in) provided by investing activities |  | $(1,730,668)$ | (1,210,976) |  | 1,299,139 |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |  |
| Net increase (decrease) in deposits |  | 2,551,867 | 465,079 |  | $(898,001)$ |
| Net (decrease) increase in short-term borrowed funds |  | $(312,000)$ | 1,062,000 |  | 500,000 |
| Net decrease in long-term borrowed funds |  | $(218,222)$ | $(637,703)$ |  | $(1,173,074)$ |
| Tax effect of stock plans |  | 589 | 2,679 |  | 2,349 |
| Cash dividends paid on common stock |  | $(438,539)$ | $(436,914)$ |  | $(434,366)$ |
| Treasury stock purchases |  | $(3,522)$ | $(3,696)$ |  | $(4,054)$ |
| Net cash received from stock option exercises |  | -- | 3,519 |  | 5,436 |
| Proceeds from issuance of common stock, net |  | -- | -- |  | 28,935 |
| Net cash provided by (used in) financing activities |  | 1,580,173 | 454,964 |  | $(1,972,775)$ |
| Net increase (decrease) in cash and cash equivalents |  | 425,521 | 74,195 |  | $(743,315)$ |
| Cash and cash equivalents at beginning of year |  | 2,001,737 | 1,927,542 |  | 2,670,857 |
| Cash and cash equivalents at end of year | \$ | 2,427,258 | \$2,001,737 | \$ | 1,927,542 |
| Supplemental information: |  |  |  |  |  |
| Cash paid for interest |  | \$667,905 | \$686,245 |  | \$790,233 |
| Cash paid for income taxes |  | 286,550 | 152,115 |  | 307,850 |
| Non-cash investing and financing activities: |  |  |  |  |  |
| Transfers to other real estate owned from loans |  | \$91,441 | \$230,677 |  | \$82,374 |

Note: Excluding the core deposit intangible and FDIC loss share receivable, the fair values of non-cash assets acquired, and of liabilities assumed, in the acquisition of Desert Hills Bank on March 26, 2010 were $\$ 230.5$ million and $\$ 442.5$ million, respectively.

See accompanying notes to the consolidated financial statements.

## NOTE 1: ORGANIZATION AND BASIS OF PRESENTATION

## Organization

Formerly known as Queens County Bancorp, Inc., New York Community Bancorp, Inc. (on a stand-alone basis, the "Parent Company" or, collectively with its subsidiaries, the "Company") was organized under Delaware law on July 20, 1993 and is the holding company for New York Community Bank and New York Commercial Bank (hereinafter referred to as the "Community Bank" and the "Commercial Bank," respectively, and collectively as the "Banks"). In addition, for the purpose of these Consolidated Financial Statements, the "Community Bank" and the "Commercial Bank" refer not only to the respective banks but also to their respective subsidiaries.

The Community Bank is the primary banking subsidiary of the Company. Founded on April 14, 1859 and formerly known as Queens County Savings Bank, the Community Bank converted from a state-chartered mutual savings bank to the capital stock form of ownership on November 23, 1993, at which date the Company issued its initial offering of common stock (par value: $\$ 0.01$ per share) at a price of $\$ 25.00$ per share. The Commercial Bank was established on December 30, 2005.

Reflecting nine stock splits, the Company's initial offering price adjusts to $\$ 0.93$ per share. All share and per share data presented in this report have been adjusted to reflect the impact of the stock splits.

The Company changed its name to New York Community Bancorp, Inc. on November 21, 2000 in anticipation of completing the first of eight business combinations that expanded its footprint well beyond Queens County to encompass all five boroughs of New York City, Long Island, and Westchester County in New York, and seven counties in the northern and central parts of New Jersey. The Company expanded beyond this region to south Florida, northeast Ohio, and central Arizona through its FDIC-assisted acquisition of certain assets and its assumption of certain liabilities of AmTrust Bank ("AmTrust") in December 2009, and extended its Arizona franchise through its FDIC-assisted acquisition of certain assets and its assumption of certain liabilities of Desert Hills Bank ("Desert Hills") in March 2010. On June 28, 2012, the Company completed its 11 th transaction when it assumed the deposits of Aurora Bank FSB.

Reflecting this strategy of growth through acquisitions, the Community Bank currently operates 240 branches, four of which operate directly under the Community Bank name. The remaining 236 Community Bank branches operate through seven divisional banks-Queens County Savings Bank, Roslyn Savings Bank, Richmond County Savings Bank, and Roosevelt Savings Bank (in New York), Garden State Community Bank in New Jersey, AmTrust Bank in Florida and Arizona, and Ohio Savings Bank in Ohio.

The Commercial Bank currently operates 35 branches in Manhattan, Queens, Brooklyn, Westchester County, and Long Island (all in New York), including 18 branches that operate under the name "Atlantic Bank."

## Basis of Presentation

The following is a description of the significant accounting and reporting policies that the Company and its wholly-owned subsidiaries follow in preparing and presenting their consolidated financial statements, which conform to U.S. generally accepted accounting principles ("GAAP") and to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires the Company to make estimates and judgments that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Estimates that are particularly susceptible to change in the near term are used in connection with the determination of the allowances for loan losses; the valuation of loans held for sale; the valuation of interest rate lock commitments; the evaluation of goodwill for impairment; the evaluation of other-thantemporary impairment ("OTTI") of securities; and the evaluation of the need for a valuation allowance on the Company's deferred tax assets. The current economic environment has increased the degree of uncertainty inherent in these material estimates.

The accompanying consolidated financial statements include the accounts of the Company and its whollyowned subsidiaries. All inter-company accounts and transactions are eliminated in consolidation. The Company currently has unconsolidated subsidiaries in the form of four wholly-owned statutory business trusts, which were formed to issue guaranteed capital debentures ("capital securities"). Please see Note 7, "Borrowed Funds," for additional information regarding these trusts.

When necessary, certain reclassifications have been made to prior-year amounts to conform to the current-year presentation.

## NOTE 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Cash and Cash Equivalents

For cash flow reporting purposes, cash and cash equivalents include cash on hand, amounts due from banks, and money market investments, which include federal funds sold and reverse repurchase agreements with original maturities of less than 90 days. At December 31, 2012 and 2011, the Company's cash and cash equivalents totaled $\$ 2.4$ billion and $\$ 2.0$ billion, respectively. Included in cash and cash equivalents at those dates were $\$ 1.7$ billion and $\$ 1.2$ billion of interest-bearing deposits in other financial institutions, primarily consisting of balances due from the Federal Reserve Bank of New York. Also included in cash and cash equivalents at December 31, 2012 and 2011 were federal funds sold of $\$ 8.9$ million and $\$ 5.8$ million, respectively. In addition, the Company had $\$ 549.7$ million and $\$ 646.5$ million in pledged reverse repurchase agreements outstanding at December 31, 2012 and 2011, respectively.

In accordance with the monetary policy of the Board of Governors of the Federal Reserve System, the Company was required to maintain reserves with the Federal Reserve Bank of New York of $\$ 134.3$ million and $\$ 115.6$ million, respectively, at December 31, 2012 and 2011, in the form of deposits and vault cash. The Company was in compliance with this requirement at both dates.

## Securities Held to Maturity and Available for Sale

The securities portfolio consists of mortgage-backed securities and collateralized mortgage obligations (together, "mortgage-related securities") and debt and equity securities (together, "other securities"). Securities that are classified as "available for sale" are carried at estimated fair value, with any unrealized gains and losses, net of taxes, reported as accumulated other comprehensive income or loss in stockholders' equity. Securities that the Company has the positive intent and ability to hold to maturity are classified as "held to maturity" and are carried at amortized cost.

The fair values of the Company's securities are affected by changes in interest rates, credit spreads, and market illiquidity. In general, as interest rates rise, the fair value of fixed-rate securities will decline; as interest rates fall, the fair value of fixed-rate securities will increase. The Company conducts a periodic review and evaluation of the securities portfolio to determine if the decline in the fair value of any security below its carrying value is other than temporary.

Under OTTI accounting requirements issued by the Financial Accounting Standards Board (the "FASB"), unless the Company has the intent to sell, or it is more likely than not that it will be required to sell a security before recovery, an OTTI is recognized as a realized loss on the income statement to the extent that the decline in fair value is credit-related. The decline in value attributable to factors other than credit is charged to accumulated other comprehensive loss, net of tax ("AOCL"). If there is a decline in fair value of a security below its carrying amount and the Company has the intent to sell it, or it is more likely than not that it will be required to sell the security before recovery, the entire amount of the decline in fair value is charged to earnings.

Premiums and discounts on securities are amortized to expense and accreted to income over the remaining period to contractual maturity, using a method that approximates the interest method, and are adjusted for anticipated prepayments. Dividend and interest income are recognized when earned. The cost of securities sold is based on the specific identification method.

## Federal Home Loan Bank Stock

As a member of the Federal Home Loan Bank ("FHLB") of New York (the "FHLB-NY"), the Company is required to hold shares of FHLB stock, which is carried at cost. The Company's holding requirement varies based on certain factors, primarily including its outstanding borrowings from the FHLB-NY. In connection with the FDICassisted acquisitions of AmTrust and Desert Hills, the Company acquired stock in the FHLBs of Cincinnati and San Francisco, respectively. The Company conducts a periodic review and evaluation of its FHLB stock to determine if any impairment exists. The factors considered in this process include, among other things, significant deterioration in earnings performance, credit rating, or asset quality; significant adverse changes in the regulatory or economic environment; and other factors that raise significant concerns about the creditworthiness and the ability of an FHLB to continue as a going concern.

## Loans

Loans, net, are carried at unpaid principal balances, including unearned discounts, purchase accounting (i.e., acquisition-date fair value) adjustments, net deferred loan origination costs or fees, and the allowance for loan losses.

One-to-four family loans held for sale are originated through the mortgage banking operation acquired in the AmTrust acquisition and are sold primarily to government-sponsored enterprises ("GSEs"), with the servicing typically retained. The loans originated by the mortgage banking operation are carried at fair value. The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage loans held for sale.

The Company recognizes interest income on non-covered loans using the interest method over the life of the loan. Accordingly, the Company defers certain loan origination and commitment fees, and certain loan origination costs, and amortizes the net fee or cost as an adjustment to the loan yield over the term of the related loan. When a loan is sold or repaid, the remaining net unamortized fee or cost is recognized in interest income.

Prepayment penalty income is recorded in interest income and only when cash is received. Accordingly, there are no assumptions involved in the recognition of prepayment penalty income.

Two factors are considered in determining the amount of prepayment penalty income: the prepayment penalty percentage set forth in the loan documents and the principal balance of the loan at the time of prepayment. The volume of loans prepaying may vary from one period to another, often in connection with actual or perceived changes in the direction of market interest rates. In a low interest rate environment, or when interest rates are declining, prepayment penalties may increase as more borrowers opt to refinance. In a rising interest rate environment, or when rates are perceived to be rising, prepayment penalties may increase as borrowers seek to lock in current rates before they go up more.

A loan generally is classified as a "non-accrual" loan when it is over 90 days past due. When a loan is placed on non-accrual status, the Company ceases the accrual of interest owed, and previously accrued interest is charged against interest income. A loan is generally returned to accrual status when the loan is no longer past due and/or the Company has reasonable assurance that the loan will be fully collectible. Interest income on non-accrual loans is recorded when received in cash.

## Allowances for Loan Losses

## Allowance for Losses on Non-Covered Loans

The allowance for losses on non-covered loans is increased by provisions for non-covered loan losses that are charged against earnings, and is reduced by net charge-offs and/or reversals, if any, that are credited to earnings. Although loans are held by either the Community Bank or the Commercial Bank, and a separate loan loss allowance is established for each, the total of the two allowances is available to cover all losses incurred. In addition, except as otherwise noted below, the process for establishing the allowance for losses on non-covered loans is the same for each of the Community Bank and the Commercial Bank. In determining the respective allowances for loan losses, management considers the Community Bank's and the Commercial Bank's current business strategies and credit processes, including compliance with guidelines approved by the respective Boards of Directors with regard to credit limitations, loan approvals, underwriting criteria, and loan workout procedures.

The allowances for losses on non-covered loans are established based on our evaluation of the probable inherent losses in our portfolio in accordance with GAAP, and are comprised of both specific valuation allowances and general valuation allowances.

Specific valuation allowances are established based on management's analyses of individual loans that are considered impaired. If a loan is deemed to be impaired, management measures the extent of the impairment and establishes a specific valuation allowance for that amount. A loan is classified as "impaired" when, based on current information and events, it is probable that the Company will be unable to collect both the principal and interest due under the contractual terms of the loan agreement. The Company applies this classification as necessary to loans that are individually evaluated for impairment in its portfolios of multi-family; commercial real estate; acquisition, development, and construction; and commercial and industrial loans. Smaller balance homogenous loans and loans carried at the lower of cost or fair value are evaluated for impairment on a collective, rather than individual, basis.

The Company generally measures impairment on an individual loan and determines the extent to which a specific valuation allowance is necessary by comparing the loan's outstanding balance to either the fair value of the collateral, less the estimated cost to sell, or the present value of expected cash flows, discounted at the loan's effective interest rate. A specific valuation allowance is established when the fair value of the collateral, net of the estimated costs to sell, or the present value of the expected cash flows, is less than the recorded investment in the loan.

The Company also follows a process to assign general valuation allowances to non-covered loan categories. General valuation allowances are established by applying its loan loss provisioning methodology, and reflect the inherent risk in outstanding held-for-investment loans. This loan loss provisioning methodology assesses various factors in the process of determining which quantified risk factors are appropriate to use in arriving at the general valuation allowances. The factors assessed begin with the historical loan loss experience for each of the major loan categories the Company maintains. The Company's historical loan loss experience is then adjusted by considering qualitative or environmental factors that are likely to cause estimated credit losses associated with the existing portfolio to differ from historical loss experience, including, but not limited to:

- Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices;
- Changes in international, national, regional, and local economic and business conditions, and developments that affect the collectability of the portfolio, including the condition of various market segments;
- Changes in the nature and volume of the portfolio and in the terms of loans;
- Changes in the volume and severity of past due loans, the volume of non-accrual loans, and the volume and severity of adversely classified or graded loans;
- Changes in the quality of the Company's loan review system;
- Changes in the value of the underlying collateral for collateral-dependent loans;
- The existence and effect of any concentrations of credit, and changes in the level of such concentrations;
- Changes in the experience, ability, and depth of lending management and other relevant staff, and
- The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the existing portfolio.

By considering the factors discussed above, the Company determines quantified risk factors that are applied to each non-impaired loan or loan type in the loan portfolio to determine the general valuation allowances.

In recognition of prevailing macroeconomic and real estate market conditions, the time periods considered for historical loss experience continue to be the last three years and the current period. The Company also evaluates the sufficiency of the overall allocations used for the allowance for losses on non-covered loans by considering the loss experience in the current and prior calendar year.

The process of establishing the allowances for losses on non-covered loans also involves:

- Periodic inspections of the loan collateral by qualified in-house and external property appraisers/inspectors, as applicable;
- Regular meetings of executive management with the pertinent Board committee, during which observable trends in the local economy and/or the real estate market are discussed;
- Assessment of the aforementioned factors by the pertinent members of the Boards of Directors and executive management when making a business judgment regarding the impact of anticipated changes on the future level of loan losses; and
- Analysis of the portfolio in the aggregate, as well as on an individual loan basis, taking into consideration payment history, underwriting analyses, and internal risk ratings.

In order to determine their overall adequacy, each of the respective loan loss allowances is reviewed quarterly by management and by the Mortgage and Real Estate Committee of the Community Bank's Board of Directors (the "Mortgage Committee") or the Credit Committee of the Board of Directors of the Commercial Bank (the "Credit Committee"), as applicable.

The Company charges off loans, or portions of loans, in the period that such loans, or portions thereof, are deemed uncollectible. The collectability of individual loans is determined through an assessment of the financial condition and repayment capacity of the borrower and/or through an estimate of the fair value of any underlying collateral. Generally, the time period in which this assessment is made is within the same quarter that the loan is considered impaired and quarterly thereafter. For non-real estate-related consumer credits, the following past-due time periods determine when charge-offs are typically recorded: (1) closed-end credits are charged off in the quarter that the loan becomes 120 days past due; (2) open-end credits are charged off in the quarter that the loan becomes 180 days past due; and (3) both closed-end and open-end credits are typically charged off in the quarter that the credit is 60 days past the date we received notification that the borrower has filed for bankruptcy is received.

The level of future additions to the respective non-covered loan loss allowances is based on many factors, including certain factors that are beyond management's control. These include changes in economic and local market conditions, including declines in real estate values, and increases in vacancy rates and unemployment. Management uses the best available information to recognize losses on loans or to make additions to the loan loss allowances; however, the Community Bank and/or the Commercial Bank may be required to take certain chargeoffs and/or recognize further additions to their loan loss allowances, based on the judgment of regulatory agencies with regard to information provided to them during their examinations of the Banks.

## Allowance for Losses on Covered Loans

The Company has elected to account for the loans acquired in the AmTrust and Desert Hills acquisitions (i.e., its covered loans) based on expected cash flows (Please see Note 4, "Loans," for further information regarding these acquisitions). This election is in accordance with FASB Accounting Standards Codification ("ASC") Topic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" ("ASC 310-30"). In accordance with ASC $310-30$, the Company will maintain the integrity of a pool of multiple loans accounted for as a single asset and with a single composite interest rate and an aggregate expectation of cash flows.

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for losses on covered loans to the extent that the expected cash flows from a loan pool have decreased since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows will be recorded as a provision for covered loan losses charged to earnings, and the allowance for covered loan losses will be increased. A related credit to non-interest income and an increase in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages. Conversely, if there is an increase in expected cash flows due to a decrease in estimated credit losses compared to the estimates made at the respective acquisition dates, the increase in the present value of expected cash flows will be recorded as a recovery for covered loan losses credited to earnings, and the allowance for covered loan losses will be decreased to the extent previously recognized. A related debit to noninterest income and a decrease in the FDIC loss share receivable will be recognized at the same time, and will be measured based on the loss sharing agreement percentages.

## FDIC Loss Share Receivable

The FDIC loss share receivable is initially recorded at fair value and is measured separately from the covered loans acquired in the AmTrust and Desert Hills acquisitions as it is not contractually embedded in any of the covered loans. The loss share receivable related to estimated future loan losses is not transferable should the Company sell a loan prior to foreclosure or maturity. The fair value of the loss share receivable represents the present value of the estimated cash payments expected to be received from the FDIC for future losses on covered assets, based on the credit adjustment estimated for each covered asset and the loss sharing percentages. These cash flows are then discounted at a market-based rate to reflect the uncertainty of the timing and receipt of the loss sharing reimbursements from the FDIC. The amount ultimately collected for this asset is dependent upon the performance of the underlying covered assets, the passage of time, and claims submitted to the FDIC.

The FDIC loss share receivable will be reduced as losses are recognized on covered loans and loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than acquisition-date estimates, the FDIC loss share receivable will be reduced.

Decreases in estimated reimbursements from the FDIC, if any, will be recognized in income prospectively over the life of the related covered loans (or, if shorter, over the remaining term of the related loss sharing agreement); related additions to the accretable yield on the covered loans will be recognized in income prospectively over the lives of the loans. Increases in estimated reimbursements will be recognized in income in the same period that they are identified and an allowance for loan losses for the related loans will be recorded.

## Goodwill Impairment

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. In addition to being tested annually, goodwill would be tested if there were a "triggering event." The goodwill impairment analysis is a two-step test. However, a company can, under Accounting Standards Update ("ASU") No. 2011-08, "Testing Goodwill for Impairment", first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The Company did not elect to perform a qualitative assessment in 2012. The first step ("Step 1") is used to identify potential impairment, and involves comparing each reporting segment's estimated fair value to its carrying amount, including goodwill. If the estimated fair value of a reporting segment exceeds its carrying amount, goodwill is considered not to be impaired. If the carrying amount exceeds the estimated fair value, there is an indication of potential impairment and the second step ("Step 2") is performed to measure the amount.

Step 2 involves calculating an implied fair value of goodwill for each reporting segment for which impairment was indicated in Step 1. The implied fair value of goodwill is determined in a manner similar to the amount of goodwill calculated in a business combination, i.e., by measuring the excess of the estimated fair value of the reporting segment, as determined in Step 1, over the aggregate estimated fair values of the individual assets, liabilities, and identifiable intangibles, as if the reporting segment were being acquired in a business combination at the impairment test date. If the implied fair value of goodwill exceeds the carrying amount of goodwill assigned to the reporting segment, there is no impairment. If the carrying amount of goodwill assigned to a reporting segment exceeds the implied fair value of the goodwill, an impairment charge is recorded for the excess. An impairment loss cannot exceed the carrying amount of goodwill assigned to a reporting segment, and the loss establishes a new basis in the goodwill. Subsequent reversal of goodwill impairment losses is not permitted.

Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, when available. Other acceptable valuation methods include present-value measurements based on multiples of earnings or revenues, or similar performance measures. Differences in the identification of reporting units and in valuation techniques could result in materially different evaluations of impairment.

For the purpose of goodwill impairment testing, management has determined that the Company has two reporting segments: Banking Operations and Residential Mortgage Banking. All of our recorded goodwill has resulted from prior acquisitions and, accordingly, is attributed to Banking Operations. There is no goodwill associated with Residential Mortgage Banking, as this segment was acquired in our FDIC-assisted AmTrust acquisition, which resulted in a bargain purchase gain. In order to perform our annual goodwill impairment test, we determined the carrying value of the Banking Operations segment to be the carrying value of the Company and compared it to the fair value of the Banking Operations segment as the fair value of the Company.

The Company performed its annual goodwill impairment test as of December 31, 2012 and found no indication of goodwill impairment at that date.

## Core Deposit Intangibles

Core deposit intangible ("CDI") is a measure of the value of checking and savings deposits acquired in a business combination. The fair value of the CDI stemming from any given business combination is based on the present value of the expected cost savings attributable to the core deposit funding, relative to an alternative source of funding. CDI is amortized over the estimated useful lives of the existing deposit relationships acquired, but does not exceed 10 years. The Company evaluates such identifiable intangibles for impairment when an indication of impairment exists. No impairment charges were required to be recorded in 2012, 2011, or 2010. If an impairment loss is determined to exist in the future, the loss will be reflected as an expense in the Consolidated Statement of Income and Comprehensive Income for the period in which such impairment is identified.

## Premises and Equipment, Net

Premises, furniture, fixtures, and equipment are carried at cost, less the accumulated depreciation computed on a straight-line basis over the estimated useful lives of the respective assets (generally 20 years for premises and three to ten years for furniture, fixtures, and equipment). Leasehold improvements are carried at cost less the accumulated amortization computed on a straight-line basis over the shorter of the related lease term or the estimated useful life of the improvement.

Depreciation and amortization are included in "occupancy and equipment expense" in the Consolidated Statements of Income and Comprehensive Income, and amounted to $\$ 25.5$ million, $\$ 23.5$ million, and $\$ 20.1$ million, respectively, in the years ended December 31, 2012, 2011, and 2010.

## Mortgage Servicing Rights

The Company recognizes the right to service mortgage loans for others as a separate asset referred to as mortgage servicing rights ("MSRs"). The Company has two classes of MSRs for which it separately manages the economic risk: residential and securitized. (Please see Note 10, "Intangible Assets," for additional information regarding residential and securitized MSRs.) MSRs are generally obtained through the sale of one-to-four family mortgage loans with servicing retained. The Company initially records MSRs at fair value. Subsequently, residential MSRs are carried at fair value, with changes in fair value recorded as a component of non-interest income. Securitized MSRs are subsequently carried at the lower of the initial carrying value, adjusted for amortization, or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSRs are periodically evaluated for impairment, based on the difference between the carrying amount and current fair value of the MSR. If it is determined that impairment exists, the resultant loss is charged against earnings.

The Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

Changes in the fair value of MSRs primarily occur in connection with the collection/realization of expected cash flows, as well as changes in valuation inputs and assumptions.

## Offsetting Derivative Positions

In accordance with the applicable accounting guidance, the Company takes into account the impact of collateral and master netting agreements that allow it to settle all derivative contracts held with a single counterparty on a net basis, and to offset the net derivative position with the related collateral when recognizing derivative assets and liabilities. As a result, the Company's Statements of Financial Condition could reflect derivative contracts with negative fair values included in derivative assets, and contracts with positive fair values that are included in derivative liabilities.

## Bank-Owned Life Insurance

The Company has purchased life insurance policies on certain employees. These bank-owned life insurance ("BOLI") policies are recorded in the Consolidated Statements of Condition at their cash surrender value. Income from these policies and changes in the cash surrender value are recorded in "non-interest income" in the Consolidated Statements of Income and Comprehensive Income. At December 31, 2012 and 2011, the Company's investment in BOLI was $\$ 867.3$ million and $\$ 769.0$ million, respectively. Included in the December 31, 2012 amount was $\$ 80.0$ million of BOLI purchased during the year. The Company's investment in BOLI generated income of $\$ 30.5$ million, $\$ 28.4$ million, and $\$ 28.0$ million, respectively, during the years ended December 31, 2012, 2011, and 2010.

## Other Real Estate Owned

Real estate properties acquired through, or in lieu of, foreclosure are to be sold or rented, and are reported at the lower of cost or fair value, less the estimated selling costs, at the date of acquisition. "Cost" represents the unpaid balance of the loan at the acquisition date plus the expenses incurred to bring the property to a saleable condition, when appropriate. Following foreclosure, management periodically performs a valuation of the property, and the real estate is carried at the lower of the carrying amount or fair value, less the estimated selling costs.

Expenses and revenues from operations and changes in valuation, if any, are included in general and administrative expense in the Consolidated Statements of Income and Comprehensive Income. At December 31, 2012 and 2011, the Company had other real estate owned ("OREO") of $\$ 74.4$ million and $\$ 156.0$ million, respectively. The respective amounts include OREO of $\$ 45.1$ million and $\$ 71.4$ million that is covered under the Company's FDIC loss sharing agreements.

## Income Taxes

Income tax expense (benefit) consists of income taxes that are currently payable and deferred income taxes. Deferred income tax expense (benefit) is determined by recognizing deferred tax assets and liabilities for future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates that are expected to apply to taxable income in years in which those temporary differences are expected to be recovered or settled. The Company assesses the deferred tax assets and establishes a valuation allowance when realization of a deferred asset is not considered to be "more likely than not." The Company considers its expectation of future taxable income in evaluating the need for a valuation allowance.

The Company estimates income taxes payable based on the amount it expects to owe the various tax authorities (i.e., federal, state, and local). Income taxes represent the net estimated amount due to, or to be received from, such tax authorities. In estimating income taxes, management assesses the relative merits and risks of the appropriate tax treatment of transactions, taking into account statutory, judicial, and regulatory guidance in the context of the Company's tax position. In this process, management also relies on tax opinions, recent audits, and historical experience. Although the Company uses the best available information to record income taxes, underlying estimates and assumptions can change over time as a result of unanticipated events or circumstances such as changes in tax laws and judicial guidance influencing its overall tax position.

## Stock Options and Incentives

The Company did not grant any stock options during the years ended December 31, 2012, 2011, or 2010. As all previously issued stock options had vested prior to 2008 , there were no unvested stock options outstanding at any time during those years, and, accordingly, no compensation and benefits expense relating to stock options was recorded.

Under the New York Community Bancorp, Inc. 2012 Stock Incentive Plan (the "2012 Stock Incentive Plan"), which was approved by the Company's shareholders at its Annual Meeting on June 7, 2012, shares are available for grant as stock options, restricted stock, or other forms of related rights.

At December 31, 2012, the Company had 18,987,673 shares available for grant under the 2012 Stock Incentive Plan, including $1,030,673$ shares that were transferred from the New York Community Bancorp, Inc. 2006 Stock Incentive Plan (the " 2006 Stock Incentive Plan"), which was approved by the Company's shareholders at its Annual Meeting on June 7, 2006 and reapproved at its Annual Meeting on June 2, 2011. Compensation cost related to restricted stock grants is recognized on a straight-line basis over the vesting period. For a more detailed discussion of the Company's stock-based compensation, please see Note 12, "Stock-Related Benefit Plans."

## Retirement Plans

The Company's pension benefit obligations and post-retirement health and welfare benefit obligations, and the related costs, are calculated using actuarial concepts in accordance with GAAP. The measurement of such obligations and expenses requires that certain assumptions be made regarding several factors, most notably including the discount rate and the expected return on plan assets. The Company evaluates these critical assumptions on an annual basis. Other factors considered by the Company in its evaluation include retirement patterns, mortality, turnover, and the rate of compensation increase.

Under GAAP, actuarial gains and losses, prior service costs or credits, and any remaining transition assets or obligations that have not been recognized under previous accounting standards must be recognized in AOCL, until they are amortized as a component of net periodic benefit cost. In addition, the measurement date (i.e., the date at which plan assets and the benefit obligation are measured for financial reporting purposes) is required to be the Company's fiscal year-end, December 31st.

## Earnings per Share (Basic and Diluted)

Basic earnings per share ("EPS") is computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted EPS is computed using the same method as basic EPS, however, the computation reflects the potential dilution that would occur if outstanding in-the-money stock options were exercised and converted into common stock.

Unvested stock-based compensation awards containing non-forfeitable rights to dividends are considered participating securities and therefore are included in the two-class method for calculating EPS. Under the two-class method, all earnings (distributed and undistributed) are allocated to common shares and participating securities based on their respective rights to receive dividends. The Company grants restricted stock to certain employees under its stock-based compensation plans. Recipients receive cash dividends during the vesting periods of these awards (i.e., including on the unvested portion of such awards). Since these dividends are non-forfeitable, the unvested awards are considered participating securities and have earnings allocated to them. The following table presents the Company's computation of basic and diluted EPS for the years ended December 31, 2012, 2011, and 2010:

## (in thousands, except share and per share amounts)

Net income
Less: Dividends paid on and earnings allocated to participating securities
Earnings applicable to common stock
Weighted average common shares outstanding
Basic earnings per common share
Earnings applicable to common stock
Weighted average common shares outstanding Potential dilutive common shares ${ }^{(1)}$
Total shares for diluted earnings per share computation
Diluted earnings per common share and common share equivalents

| Years Ended December 31, |  |  |
| :---: | :---: | :---: |
| 2012 | 2011 | 2010 |
| \$501,106 | \$480,037 | \$541,017 |
| $(4,702)$ | $(3,614)$ | $(3,116)$ |
| \$496,404 | \$476,423 | \$537,901 |
| 437,706,702 | 436,018,938 | 433,740,639 |
| \$1.13 | \$1.09 | \$1.24 |
| \$496,404 | \$476,423 | \$537,901 |
| 437,706,702 | 436,018,938 | 433,740,639 |
| 5,540 | 124,196 | 445,860 |
| 437,712,242 | 436,143,134 | 434,186,499 |
| \$1.13 | \$1.09 | \$1.24 |

(1) Options to purchase $2,542,227$ shares, $6,302,302$ shares, and $2,815,862$ shares, respectively, of the Company's common stock that were outstanding as of December 31, 2012, 2011, and 2010, at respective weighted average exercise prices of $\$ 16.86, \$ 16.30$, and $\$ 19.19$, were excluded from the respective computations of diluted EPS because their inclusion would have had an antidilutive effect.

## Impact of Recent Accounting Pronouncements

In February 2013, the FASB issued ASU No. 2013-02, "Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income," ("ASU No. 2013-02"). ASU 2013-02 does not change the current requirements for reporting net income or other comprehensive income in financial statements; however, the amendments require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes thereto, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under GAAP to be reclassified in their entirety to net income, an entity is required to cross-reference to other disclosures required under GAAP that provide additional detail about those amounts. ASU No. 2013-02 is effective prospectively for reporting periods beginning after December 15, 2012. The adoption of ASU 2013-02 is not expected to have an effect on the Company's consolidated statement of condition or results of operations.

In January 2013, the FASB issued ASU No. 2013-01, "Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities," ("ASU No. 2013-01"). ASU No. 2013-01 clarifies that ordinary trade receivables and receivables are not in the scope of ASU No. 2011-11, "Disclosures about Offsetting Assets and Liabilities," and that ASU 2011-11 applies only to derivatives, repurchase agreements and reverse purchase agreements, and securities borrowing and securities lending transactions that are either offset in accordance with specific criteria contained in the ASC or subject to a master netting arrangement or similar agreement. ASU 2013-01 is effective for fiscal years beginning on or after January 1, 2013, and interim periods within those annual periods.

An entity should provide the required disclosures retrospectively for all comparative periods presented. The adoption of ASU 2013-01 is not expected to have an effect on the Company's consolidated statement of condition or results of operations.

In October 2012, the FASB issued ASU No. 2012-06, "Business Combinations (Topic 805): Subsequent Accounting for an Indemnification Asset Recognized at the Acquisition Date as a Result of a Government-Assisted Acquisition of a Financial Institution (a consensus of the FASB Emerging Issues Task Force)," ("ASU No. 2012$06 "$ ". ASU No. 2012-06 amends FASB ASC 805-20, "Business Combinations-Identifiable Assets and Liabilities, and Any Non-controlling Interest, formerly, SFAS No. 141(R)," by adding guidance specifically related to the accounting for the support the Federal Deposit Insurance Corp. or the National Credit Union Administration provide to buyers of failed banks. When a reporting entity recognizes an indemnification asset (in accordance with Subtopic 805-20) as a result of a government-assisted acquisition of a financial institution, and a change in the cash flows expected to be collected on the indemnification asset subsequently occurs (as a result of a change in cash flows expected to be collected on the assets subject to indemnification), the reporting entity should subsequently account for the change in the measurement of the indemnification asset on the same basis as the change in the assets subject to indemnification. Any amortization of changes in value should be limited to the contractual term of the indemnification agreement (that is, the lesser of the term of the indemnification agreement or the remaining life of the indemnified assets).

The amendments in ASU No. 2012-06 are effective for fiscal years, and interim periods within those years, beginning on or after December 15,2012. The amendments should be applied prospectively to any new indemnification assets acquired after the date of adoption and to indemnification assets existing as of the date of adoption arising from a government-assisted acquisition of a financial institution. The adoption of ASU No. 2012-06 is not expected to have a material effect on the Company's consolidated statement of condition or results of operations.

In July 2012, the FASB issued ASU No. 2012-02, "Intangibles-Goodwill and Other (Topic 350): Testing Indefinite-Lived Intangible Assets for Impairment." ASU 2012-02 simplifies the guidance for testing the decline in the realizable value (impairment) of indefinite-lived intangible assets other than goodwill. Examples of intangible assets subject to the guidance include indefinite-lived trademarks, licenses, and distribution rights. The amendments allow an organization the option to first assess qualitative factors to determine whether or not it is necessary to perform the quantitative impairment test. An organization electing to perform a qualitative assessment is no longer required to calculate the fair value of an indefinite-lived intangible asset unless the organization determines, based on a qualitative assessment, that it is "more likely than not" that the asset is impaired. ASU 2012-02 is effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012. The adoption of ASU 2012-02 did not have an effect on the Company's consolidated statement of condition or results of operations.

In September 2011, the FASB issued ASU No. 2011-08, "Testing Goodwill for Impairment." Under ASU 2011-08, entities can first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative goodwill impairment test. Under this amendment, an entity would not be required to calculate the fair value of a reporting unit unless the entity determined, based on a qualitative assessment, that it was more likely than not that its fair value was less than its carrying amount. The amendment includes a number of events and circumstances for an entity to consider in conducting the qualitative assessment. ASU 2011-08 is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The adoption of ASU 2011-08 on January 1, 2012 did not have an effect on the Company's consolidated statement of condition or results of operations.

In June 2011, the FASB issued ASU No. 2011-05, "Presentation of Comprehensive Income." Under ASU 2011-05, an entity has the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. For both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity, but does not change the items that must be reported in other comprehensive income, or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and should be applied retroactively. The application of this guidance only affects the presentation of the Company's consolidated financial statements and has no impact on its consolidated statement of condition or results of operations. In December 2011, the FASB delayed certain aspects of ASU 2011-05 that pertain to how and where reclassification adjustments are presented. The adoption of

ASU No. 2011-05 is reflected in the Company's Consolidated Statements of Income and Comprehensive Income for the twelve months ended December 31, 2012.

## NOTE 3: SECURITIES

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2012:

(1) Collateralized mortgage obligations
(2) At December 31, 2012, the non-credit portion of OTTI recorded in AOCL was $\$ 570,000$ (before taxes).

As of December 31,2012, the fair value of marketable equity securities included common stock of $\$ 42.3$ million, corporate preferred stock of $\$ 124.7$ million, and FHLMC preferred stock of $\$ 284,000$. Common stock primarily consisted of an investment in a large cap equity fund and certain other funds that are Community Reinvestment Act ("CRA") eligible. The FHLMC preferred stock was recognized by the Company as other-thantemporarily impaired in the fourth quarter of 2008. At December 31, 2012, the fair value of municipal bonds included $\$ 45.1$ million of municipal bonds backed by FHLMC.

The following table summarizes the Company's portfolio of securities available for sale at December 31, 2011:

|  | December 31, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized $\qquad$ | Gross Unrealized Gain | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Loss } \\ \hline \end{gathered}$ | Fair Value |
| Mortgage-Related Securities: |  |  |  |  |
| GSE certificates | \$ 97,642 | \$ 5,013 | \$ 10 | \$102,645 |
| GSE CMOs | 62,373 | 2,903 | -- | 65,276 |
| Private label CMOs | 25,306 | -- | 1,265 | 24,041 |
| Total mortgage-related securities | \$185,321 | \$7,916 | \$ 1,275 | \$191,962 |
| Other Securities: |  |  |  |  |
| GSE debentures | \$456,969 | \$ 1,797 | \$ | \$458,766 |
| Municipal bonds | 1,188 | 97 | -- | 1,285 |
| Capital trust notes | 36,754 | 141 | 4,692 | 32,203 |
| Preferred stock | -- | 195 | -- | 195 |
| Common stock | 42,863 | 1,604 | 4,216 | 40,251 |
| Total other securities | \$537,774 | \$ 3,834 | \$ 8,908 | \$532,700 |
| Total securities available for sale ${ }^{(1)}$ | \$723,095 | \$11,750 | \$10,183 | \$724,662 |

[^3]The following tables summarize the Company's portfolio of securities held to maturity at December 31, 2012 and 2011:


## (1) Held-to-maturity securities are reported at a carrying amount equal to amortized cost less the non-credit portion of OTTI recorded in AOCL. At December 31, 2012, the non-credit portion of OTTI recorded in AOCL was $\$ 21.6$ million (before taxes).

| (in thousands) | December 31, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Carrying <br> Amount | Gross <br> Unrealized <br> Gain | $\begin{gathered} \text { Gross } \\ \text { Unrealized } \\ \text { Loss } \end{gathered}$ | Fair Value |
| Mortgage-Related Securities: |  |  |  |  |  |
| GSE certificates | \$ 660,945 | \$ 660,945 | \$ 47,064 | \$ | \$ 708,009 |
| GSE CMOs | 2,331,916 | 2,331,916 | 93,216 | -- | 2,425,132 |
| Other mortgage-related securities | 3,379 | 3,379 | -- | -- | 3,379 |
| Total mortgage-related securities | \$2,996,240 | \$2,996,240 | \$140,280 | \$ -- | \$3,136,520 |
| Other Securities: |  |  |  |  |  |
| GSE debentures | \$ 633,258 | \$ 633,258 | \$ 14,878 | \$ 146 | \$ 647,990 |
| Corporate bonds | 54,759 | 54,759 | 2,826 | 12 | 57,573 |
| Capital trust notes | 153,334 | 131,597 | 12,362 | 19,857 | 124,102 |
| Total other securities | \$ 841,351 | \$ 819,614 | \$ 30,066 | \$20,015 | \$ 829,665 |
| Total securities held to maturity ${ }^{(1)}$ | \$3,837,591 | \$3,815,854 | \$170,346 | \$20,015 | \$3,966,185 |

(1) At December 31, 2011, the non-credit portion of OTTI recorded in AOCL was $\$ 21.7$ million (before taxes).

The Company had $\$ 469.1$ million and $\$ 490.2$ million of FHLB stock, at cost, at December 31, 2012 and 2011, respectively. The Company is required to maintain this investment in order to have access to the funding resources provided by the FHLB.

The following table summarizes the gross proceeds, gross realized gains, and gross realized losses from the sale of available-for-sale securities during the years ended December 31, 2012, 2011, and 2010:
(in thousands)
Gross proceeds
Gross realized gains
Gross realized losses

| December 31, |  |  |
| :---: | :---: | :---: |
| 2012 | 2011 | 2010 |
| \$822,618 | \$862,755 | \$23,098 |
| 2,041 | 28,116 | 22,438 |
| -- | 11 | 8 |

In addition, during the twelve months ended December 31, 2011, the Company sold held-to-maturity securities with gross proceeds of $\$ 284.4$ million and gross realized gains of $\$ 8.5$ million. These sales occurred because the Company had either collected a substantial portion (at least $85 \%$ ) of the initial principal balance or because there was evidence of significant deterioration in the issuers' creditworthiness.

The $\$ 149.0$ million market value of the capital trust note portfolio at December 31, 2012 included three pooled trust preferred securities. The following table details the pooled trust preferred securities that had at least one credit rating below investment grade as of December 31, 2012:

| (dollars in thousands) | Class B-2 Notes | Class C-1 Notes | Mezzanine Notes |
| :---: | :---: | :---: | :---: |
| Book value | \$14,964 | \$ 553 | \$494 |
| Fair value | 18,233 | 336 | 781 |
| Unrealized gain (loss) | 3,269 | (217) | 287 |
| Lowest credit rating assigned to security | CCC | C | C |
| Number of banks/insurance companies currently performing | 23 | 58 | 24 |
| Actual deferrals and defaults as a percentage of original collateral | 9\% | 18\% | 34\% |
| Expected deferrals and defaults as a percentage of remaining performing collateral | 22 | 25 | 19 |
| Expected recoveries as a percentage of remaining performing collateral | -- | -- | 2 |
| Excess subordination as a percentage of remaining performing collateral | 21 | -- | -- |

At December 31, 2012, after taking into account the Company's best estimates of future deferrals, defaults, and recoveries, two of its pooled trust preferred securities had no excess subordination in the classes it owns and one had excess subordination of $21 \%$. Excess subordination is calculated after taking into account the deferrals, defaults, and recoveries noted in the table above, and indicates whether there is sufficient additional collateral to cover the outstanding principal balance of the class owned, after taking into account these projected deferrals, defaults, and recoveries.

As the following table indicates, there was no activity from December 31, 2011 through December 31, 2012 in the credit loss component of OTTI on debt securities for which a non-credit component of OTTI was recognized in AOCL. The beginning balance represents the credit loss component for debt securities for which OTTI occurred prior to January 1, 2012. For credit-impaired debt securities, OTTI recognized in earnings after that date is presented as an addition in two components, based upon whether the current period is the first time a debt security was creditimpaired (initial credit impairment) or is not the first time a debt security was credit-impaired (subsequent credit impairment).

## (in thousands)

Beginning OTTI credit loss amount as of December 31, 2011
Add: Initial other-than-temporary credit losses
Subsequent other-than-temporary credit losses
Amount previously recognized in AOCL --
Less: Realized losses for securities sold --
Securities intended or required to be sold -Increases in expected cash flows on debt securities
Ending OTTI credit loss amount as of December 31, 2012

| December 31, 2012 |
| :---: |
| $\$ 219,978$ |
| -- |
| -- |
| -- |
| -- |
| -- |
| 219,978 |

For the Twelve Months Ended
December 31, 2012

## \$219,978

--

The following table summarizes the carrying amounts and estimated fair values of held-to-maturity debt securities, and the amortized costs and estimated fair value of available-for-sale debt securities, at December 31, 2012, by contractual maturity. Mortgage-related securities held to maturity and available for sale, all of which have prepayment provisions, are distributed to a maturity category based on the ends of the estimated average lives of such securities. Principal and amortization prepayments are not shown in maturity categories as they occur, but are considered in the determination of estimated average life.

(1) Not presented on a tax-equivalent basis.
(2) Includes corporate bonds and capital trust notes. Included in capital trust notes are $\$ 15.5$ million and $\$ 494,000$ of pooled trust preferred securities available for sale and held to maturity, respectively, all of which are due after ten years. The remaining capital trust notes consist of single-issue trust preferred securities.
(3) As equity securities have no contractual maturity, they have been excluded from this table.

At December 31, 2012, the Company had commitments to purchase $\$ 22.4$ million of securities, all of which were GSE securities.

The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months or for twelve months or longer as of December 31, 2012:

| At December 31, 2012 (in thousands) | Less than Twelve Months |  | Twelve Months or Longer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| Temporarily Impaired Held-to-Maturity Debt Securities: |  |  |  |  |  |  |
| GSE debentures | \$ | \$ -- | \$ | \$ | \$ -- | \$ |
| GSE certificates | 2,238 | 5 | -- | -- | 2,238 | 5 |
| GSE CMOs | -- | -- | -- | -- | -- | -- |
| Corporate bonds | -- | -- | -- | -- | --- | --- |
| Capital trust notes | -- | -- | 32,148 | 13,997 | 32,148 | 13,997 |
| Total temporarily impaired held-to-maturity debt securities | \$ 2,238 | \$ 5 | \$32,148 | \$13,997 | \$34,386 | $\underline{\text { \$14,002 }}$ |
| Temporarily Impaired Available-for-Sale Securities: |  |  |  |  |  |  |
| Debt Securities: |  |  |  |  |  |  |
| GSE certificates | \$ 297 | \$ 5 | \$ 53 | \$ 1 | \$ 350 | \$ 6 |
| Private label CMOs | -- | -- | -- | -- | -- | -- |
| Corporate bonds | -- | -- | -- | -- | -- | -- |
| State, county, and municipal | 45,096 | 120 | -- | -- | 45,096 | 120 |
| Capital trust notes | -- | -- | 4,371 | 4,159 | 4,371 | 4,159 |
| Total temporarily impaired available-for-sale debt securities | \$45,393 | \$125 | \$ 4,424 | \$ 4,160 | \$49,817 | \$ 4,285 |
| Equity securities | 15,262 | 30 | 28,989 | 2,913 ${ }^{(1)}$ | 44,251 | 2,943 |
| Total temporarily impaired available-for-sale securities | \$60,655 | \$155 | \$33,413 | \$ 7,073 | \$94,068 | \$ 7,228 |
| (1) The twelve months or longer unrealized losses on equity securities of $\$ 2.9$ million at December 31, 2012 relate to available-for-sale equity securities that consisted of a large cap equity fund and investments in certain financial institutions at that date. The principal balance of the large cap equity fund was $\$ 30.2$ million and the twelve months or longer unrealized loss was $\$ 2.2$ million. The principal balance of investments in financial institutions totaled $\$ 1.7$ million and the twelve months or longer unrealized loss was $\$ 709,000$. |  |  |  |  |  |  |

The following tables present held-to-maturity and available-for-sale securities having a continuous unrealized loss position for less than twelve months or for twelve months or longer as of December 31, 2011 :

| At December 31, 2011 | Less than | welve Months | Twelve M | nths or Longer |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| Temporarily Impaired Held-to-Maturity Debt Securities: |  |  |  |  |  |  |
| GSE debentures | \$ 62,601 | \$ 146 | \$ | \$ | \$ 62,601 | \$ 146 |
| GSE certificates | -- | -- | -- | -- | -- | -- |
| GSE CMOs | -- | -- | -- | -- | -- | -- |
| Corporate bonds | 4,987 | 12 | -- | -- | 4,987 | 12 |
| Capital trust notes | 971 | 43 | 68,570 | 19,814 | 69,541 | 19,857 |
| Total temporarily impaired held-to-maturity debt securities | \$68,559 | \$ 201 | \$68,570 | \$19,814 | \$137,129 | $\underline{\underline{\$ 20,015}}$ |
| Temporarily Impaired Available-for-Sale Securities: |  |  |  |  |  |  |
| Debt Securities: |  |  |  |  |  |  |
| GSE certificates | \$ 181 | \$ 9 | \$ 13 | \$ | \$ 194 | \$ 10 |
| Private label CMOs | 24,041 | 1,265 | -- | -- | 24,041 | 1,265 |
| Corporate bonds | -- | -- | -- | -- | -- | -- |
| State, county, and municipal | -- | -- | -- | -- | -- | -- |
| Capital trust notes | 15,154 | 363 | 9,810 | 4,329 | 24,964 | 4,692 |
| Total temporarily impaired available-for-sale debt securities | \$ 39,376 | \$ 1,637 | \$ 9,823 | \$ 4,330 | \$ 49,199 | \$ 5,967 |
| Equity securities | 784 | 40 | 26,651 | 4,176 | 27,435 | 4,216 |
| Total temporarily impaired available-for-sale securities | \$40,160 | \$1,677 | \$36,474 | \$8,506 | \$76,634 | \$10,183 |

An OTTI loss on impaired securities must be fully recognized in earnings if an investor has the intent to sell the debt security or if it is more likely than not that the investor will be required to sell the debt security before recovery of its amortized cost. However, even if an investor does not expect to sell a debt security, it must evaluate the expected cash flows to be received and determine if a credit loss has occurred. In the event that a credit loss occurs, only the amount of impairment associated with the credit loss is recognized in earnings. Amounts relating to factors other than credit losses are recorded in AOCL. FASB guidance also requires additional disclosures regarding the calculation of credit losses, as well as factors considered by the investor in reaching a conclusion that an investment is not other-than-temporarily impaired.

Available-for-sale securities in unrealized loss positions are analyzed as part of the Company's ongoing assessment of OTTI. When the Company intends to sell such available-for-sale securities, the Company recognizes an impairment loss equal to the full difference between the amortized cost basis and the fair value of those securities. When the Company does not intend to sell available-for-sale equity or debt securities in an unrealized loss position, potential OTTI is considered based on a variety of factors, including the length of time and extent to which the fair value has been less than the cost; adverse conditions specifically related to the industry, the geographic area, or financial condition of the issuer, or the underlying collateral of a security; the payment structure of the security; changes to the rating of the security by a rating agency; the volatility of the fair value changes; and changes in fair value of the security after the balance sheet date. For debt securities, the Company estimates cash flows over the remaining life of the underlying collateral to assess whether credit losses exist and, where applicable, to determine if any adverse changes in cash flows have occurred. The Company's cash flow estimates take into account expectations of relevant market and economic data as of the end of the reporting period. As of December 31, 2012, the Company did not intend to sell the securities with an unrealized loss position in AOCL, and it was more likely than not that the Company would not be required to sell these securities before recovery of their amortized cost basis. The Company believes that the securities with an unrealized loss position in AOCL were not other-than-temporarily impaired as of December 31, 2012.

Other factors considered in determining whether a loss is temporary include the length of time and the extent to which fair value has been below cost; the severity of the impairment; the cause of the impairment; the financial condition and near-term prospects of the issuer; activity in the market of the issuer that may indicate adverse credit conditions; and the forecasted recovery period using current estimates of volatility in market interest rates (including liquidity and risk premiums).

Management's assertion regarding its intent not to sell, or that it is not more likely than not that the Company will be required to sell a security before its anticipated recovery, is based on a number of factors, including a quantitative estimate of the expected recovery period (which may extend to maturity) and management's intended strategy with respect to the identified security or portfolio. If management does have the intent to sell, or believes it is more likely than not that the Company will be required to sell the security before its anticipated recovery, the unrealized loss is charged directly to earnings in the Consolidated Statement of Income and Comprehensive Income.

The Company reviews quarterly financial information related to its investments in capital trust notes as well as other information that is released by each of the financial institutions that issued the notes to determine their continued creditworthiness. The contractual terms of these investments do not permit settling the securities at prices that are less than the amortized costs of the investments; therefore, the Company expects that these investments will not be settled at prices that are less than their amortized costs. The Company continues to monitor these investments and currently estimates that the present value of expected cash flows is not less than the amortized cost of the securities. Because the Company does not have the intent to sell the investments, and it is not more likely than not that the Company will be required to sell them before the anticipated recovery of fair value, which may be at maturity, it did not consider these investments to be other-than-temporarily impaired at December 31, 2012. It is possible that these securities will perform worse than is currently expected, which could lead to adverse changes in cash flows from these securities and potential OTTI losses in the future. Events that may occur in the future at the financial institutions that issued these securities could trigger material unrecoverable declines in the fair values of the Company's investments and therefore could result in future potential OTTI losses. Such events include, but are not limited to, government intervention, deteriorating asset quality and credit metrics, significantly higher levels of default and loan loss provisions, losses in value on the underlying collateral, deteriorating credit enhancement, net operating losses, and further illiquidity in the financial markets.

At December 31, 2012, the Company's equity securities portfolio consisted of perpetual preferred and common stock, and mutual funds. The Company considers a decline in the fair value of available-for-sale equity securities to be other than temporary if the Company does not expect to recover the entire amortized cost basis of the security. The unrealized losses on the Company's equity securities were primarily caused by market volatility. The

Company evaluated the near-term prospects of a recovery of fair value for each security in the portfolio, together with the severity and duration of impairment to date. Based on this evaluation, and the Company's ability and intent to hold these investments for a reasonably sufficient period of time to realize a near-term forecasted recovery of fair value, the Company did not consider these investments to be other-than-temporarily impaired at December 31, 2012. Nonetheless, it is possible that these equity securities will perform worse than is currently expected, which could lead to adverse changes in their fair values, or the failure of the securities to fully recover in value as presently forecasted by management, causing the Company to potentially record OTTI losses in future periods. Events that could trigger material declines in the fair values of these securities include, but are not limited to, deterioration in the equity markets; a decline in the quality of the loan portfolios of the issuers in which the Company has invested; and the recording of higher loan loss provisions and net operating losses by such issuers.

The investment securities designated as having a continuous loss position for twelve months or more at December 31, 2012 consisted of seven capital trust notes, three equity securities and one mortgage-backed security. At December 31, 2011, the investment securities designated as having a continuous loss position for twelve months or more consisted of one mortgage-related security, eleven capital trust notes, and six equity securities. At December 31, 2012 and December 31, 2011, the combined market value of the respective securities represented unrealized losses of $\$ 21.1$ million and $\$ 28.3$ million. At December 31, 2012, the fair value of securities having a continuous loss position for twelve months or more was $24.5 \%$ below the collective amortized cost of $\$ 86.1$ million. At December 31, 2011, the fair value of such securities was $21.2 \%$ below the collective amortized cost of $\$ 133.4$ million.

## NOTE 4: LOANS

The following table sets forth the composition of the loan portfolio at December 31, 2012 and 2011:

| (dollars in thousands) | December 31, 2012 |  | December 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percent of Non-Covered Loans Held for Investment | Amount | Percent of Non-Covered Loans Held for " Investment |
| Non-Covered Loans Held for Investment: |  |  |  |  |
| Mortgage Loans: |  |  | \$17,430,628 | 68.28\% |
| Multi-family | \$18,595,833 | 68.18\% | $\$ 17,430,628$ <br> 6,855,244 | 26.85 |
| Commercial real estate | 7,436,598 | 27.27 | 6,855,244 | 26.85 1.75 |
| Acquisition, development, and construction | 397,917 | 1.46 | 445,671 | 1.75 0.50 |
| One-to-four family | 203,435 | 0.75 | 127,361 | 0.50 |
| Total mortgage loans held for investment | 26,633,783 | 97.66 | 24,858,904 | 97.38 |
| Other Loans: |  |  |  | 2.35 |
| Commercial and industrial | 590,044 | 2.16 | 599,986 | $\begin{aligned} & 2.55 \\ & 0.27 \end{aligned}$ |
| Other | 49,880 | 0.18 | 69,907 | 2.62 |
| Total other loans held for investment | 639,924 | 2.34 | 669,893 |  |
| Total non-covered loans held for investment | \$27,273,707 | 100.00\% | \$25,528,797 | 100.00\% |
| Net deferred loan origination costs | $\begin{gathered} 10,757 \\ (140,948) \end{gathered}$ |  | $\begin{gathered} 4,021 \\ (137,290) \end{gathered}$ |  |
| Allowance for losses on non-covered loans | $\frac{(140,948)}{\$ 27,143,516}$ |  | $\frac{(137,290}{\$ 25,395,528}$ |  |
| Non-covered loans held for investment, net | \$27,143,516 |  |  |  |
| Covered loans | 3,284,061 |  | $\begin{array}{r} 3,753,031 \\ (33,323) \end{array}$ |  |
| Allowance for losses on covered loans | (51,311) |  |  |  |
| Total covered loans, net | \$ 3,232,750 |  | \$ 3,719,708 |  |
| Loans held for sale | 1,204,370 |  | 1,036,918 |  |
| Total loans, net | \$31,580,636 |  | \$30,152,154 |  |

## Non-Covered Loans

## Loans Held for Investment

The vast majority of the loans the Company originates for investment are multi-family loans, most of which are collateralized by non-luxury apartment buildings in New York City that feature below-market rents. In addition, the Company originates commercial real estate ("CRE") loans, most of which are collateralized by properties located in New York City and, to a lesser extent, on Long Island and in New Jersey.

While multi-family and CRE loans represent the majority of the loans it originates for investment, the Company also originates acquisition, development, and construction ("ADC") loans, commercial and industrial ("C\&I") loans, and one-to-four family loans for portfolio. ADC loans are primarily originated for multi-family and residential tract projects in New York City and on Long Island, while secured and unsecured C\&I loans are made to small and mid-size businesses in New York City, Long Island, New Jersey, and, to a lesser extent, Arizona, for working capital, business expansion, and the purchase of machinery and equipment.

Payments on multi-family and CRE loans generally depend on the income produced by the underlying properties which, in turn, depends on their successful operation and management. Accordingly, the ability of the Company's borrowers to repay these loans may be impacted by adverse conditions in the local real estate market and the local economy. While the Company generally requires that such loans be qualified on the basis of the collateral property's current cash flows, appraised value, and debt service coverage ratio, among other factors, there can be no assurance that its underwriting policies will protect the Company from credit-related losses or delinquencies.

ADC loans typically involve a higher degree of credit risk than loans secured by improved or owner-occupied real estate. Accordingly, borrowers are required to provide a guarantee of repayment and completion, and loan proceeds are disbursed as construction progresses, as certified by in-house or third-party engineers. The risk of loss on an ADC loan is largely dependent upon the accuracy of the initial appraisal of the property's value upon completion of construction or development; the estimated cost of construction, including interest; and the estimated time to complete and/or sell or lease such property. The Company seeks to minimize these risks by maintaining conservative lending policies and rigorous underwriting standards. However, if the estimate of value proves to be inaccurate, the cost of completion is greater than expected, the length of time to complete and/or sell or lease the collateral property is greater than anticipated, or if there is a downturn in the local economy or real estate market, the property could have a value upon completion that is insufficient to assure full repayment of the loan. This could have a material adverse effect on the quality of the ADC loan portfolio, and could result in significant losses or delinquencies.

The Company seeks to minimize the risks involved in C\&I lending by underwriting such loans on the basis of the cash flows produced by the business; by requiring that such loans be collateralized by various business assets, including inventory, equipment, and accounts receivable, among others; and by requiring personal guarantees. However, the capacity of a borrower to repay a C\&I loan is substantially dependent on the degree to which his or her business is successful. In addition, the collateral underlying such loans may depreciate over time, may not be conducive to appraisal, or may fluctuate in value, based upon the results of operations of the business.

The ability of the Company's borrowers to repay their loans, and the value of the collateral securing such loans, could be adversely impacted by continued or more significant economic weakness in its local markets as a result of increased unemployment, declining real estate values, or increased residential and office vacancies. This not only could result in the Company experiencing an increase in charge-offs and/or non-performing assets, but also could necessitate an increase in the provision for loan losses. These events, if they were to occur, would have an adverse impact on the Company's results of operations and its capital.

Until last year, the vast majority of the one-to-four family loans the Company held for investment were loans that were acquired in merger transactions prior to 2009. However, in 2012, the Company began to originate hybrid jumbo one-to-four family loans for investment that feature conservative loan-to-value ratios.

## Loans Held for Sale

The Community Bank's mortgage banking operation is one of the largest aggregators of one-to-four family loans for sale in the nation. Community banks, credit unions, mortgage companies, and mortgage brokers use its proprietary web-accessible mortgage banking platform to originate and close one-to-four family loans in all 50 states. These loans are generally sold, servicing retained, to GSEs. To a much lesser extent, the Community Bank uses its mortgage banking platform to originate jumbo loans under contract for sale to other financial institutions. Although the volume of jumbo loan originations has been immaterial to date, and the Company does not expect the origination of such loans to represent a material portion of the held-for-sale loans it produces, it decided to originate jumbo loans to complement its position in the residential loan origination marketplace.

The Company also services mortgage loans for various third parties. The unpaid principal balance of serviced loans was $\$ 17.6$ billion at December 31, 2012 and $\$ 13.1$ billion at December 31, 2011.

## Asset Quality

The following table presents information regarding the quality of the Company's non-covered loans held for investment at December 31, 2012:
(in thousands)
Multi-family
Commercial real estate
Acquisition, development, and
$\quad$ construction
One-to-four family
Commercial and industrial
Other
Total

|  |  | Loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 90 Days or More |  |  |  |
| Loans | Non- | Delinquent and |  |  |  |
| 30-89 Days | Accrual | Still Accruing | Total Past | Current | Total Loans <br> Receivable |
| Past Due | Loans | Interest | Due Loans | Loans |  |
| \$19,945 | \$163,460 | \$-- | \$183,405 | \$18,412,428 | \$18,595,833 |
| 1,679 | 56,863 | -- | 58,542 | 7,378,056 | 7,436,598 |
| 1,178 | 12,091 | -- | 13,269 | 384,648 | 397,917 |
| 2,645 | 10,945 | -- | 13,590 | 189,845 | 203,435 |
| 262 | 17,372 | -- | 17,634 | 572,410 | 590,044 |
| 1,876 | 599 | -- | 2,475 | 47,405 | 49,880 |
| \$27,585 | \$261,330 | \$-- | \$288,915 | \$26,984,792 | \$27,273,707 |

The following table presents information regarding the quality of the Company's non-covered loans held for investment at December 31, 2011:


The following table summarizes, by credit quality indicator, the Company's portfolio of non-covered loans held for investment at December 31, 2012:

|  | Multi-Family | Commercial Real Estate | Acquisition, Development, and Construction | One-to-Four Family | Total <br> Mortgage <br> Segment | $\begin{gathered} \text { Commercial } \\ \text { and } \\ \text { Industrial } \\ \hline \end{gathered}$ | Other | Total Other Loan Segment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Quality Indicator: |  |  | \$383,557 | \$195,232 | \$26,201,437 | \$561,541 | \$49,281 | \$610,822 |
| Pass | $\begin{array}{r} , 285,333 \\ 55780 \end{array}$ | $\$ 7,337,315$ 26,523 | 3383,35 | \$195,294 | -82,097 | 10,211 | -- | 10,211 |
| Special mention Substandard | $\begin{array}{r}55,280 \\ 253,794 \\ \hline\end{array}$ | 26,523 72,260 | 11,277 | 7,909 | 345,240 | 18,292 | 599 | 18,891 |
| Doubtful | $\begin{array}{r}\text { 25,426 } \\ \hline 1\end{array}$ | 500 | 3,083 | -- | 5,009 |  | --- | - --- |
| Total | \$18,595,833 | \$7,436,598 | \$397,917 | \$203,435 | \$26,633,783 | \$590,044 | \$49,880 | \$639,924 |

The following table summarizes, by credit quality indicator, the Company's non-covered loan portfolio at December 31, 2011:

|  | Multi-Family | Commercial Real Estate | Acquisition, Development, and Construction | One-to-Four Family | Total Mortgage Segment | Commercial and Industrial | Other | Total Other Loan Segment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit Quality Indicator: | \$17,135461 | \$6,704,824 | \$399,811 | \$118,293 | \$24,358,389 | \$570,442 | \$67,808 | \$638,250 |
| Pass | \$17,135,461 | \$6, 64,802 | 6,489 | - .- | 129,425 | 13,234 | -- | 13,234 |
| Spectial mention Substandard | 237,033 | 64,202 85,618 | 39,371 | 9,068 | 371,090 | 15,928 | 2,099 | 18,027 382 |
| Doubtful | -- |  | --- | --- | $\stackrel{--}{\square}$ | - $\quad 382$ | \$69, --7 | - $\quad \mathbf{6 8 6 9} \mathbf{8 9 3}$ |
| Total | \$17,430,628 | \$6,855,244 | \$445,671 | $\underline{\text { \$127,361 }}$ | $\underline{\text { \$24,858,904 }}$ | \$599,9 | \$69,9 | $\underline{\text { \$669,893 }}$ |

The preceding classifications follow regulatory guidelines and can be generally described as follows: pass loans are of satisfactory quality; special mention loans have a potential weakness or risk that may result in the deterioration of future repayment; substandard loans are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged (these loans have a well-defined weakness and there is a distinct
possibility that the Company will sustain some loss); and doubtful loans, based on existing circumstances, have weaknesses that make collection or liquidation in full highly questionable and improbable. In addition, one-to-four family residential loans are classified utilizing an inter-regulatory agency methodology that incorporates the extent of delinquency and the loan-to-value ratios. These classifications are the most current available and generally have been updated within the last twelve months.

The interest income that would have been recorded under the original terms of non-accrual loans at the respective year-ends, and the interest income actually recorded on these loans in the respective years is summarized below:

## (in thousands)

Interest income that would have been recorded Interest income actually recorded
Interest income foregone

| December 31, |  |  |
| :---: | :---: | :---: |
| $\frac{2012}{\$ 11,814}$ | $\frac{2011}{\$ 14,072}$ |  |
|  | $\$ 32,943$ |  |
| $\frac{(5,506)}{2010}$ | $\frac{(6,484)}{\$ 7,588}$ | $\frac{(7,055)}{\$ 25,888}$ |

## Troubled Debt Restructurings

In accordance with GAAP, the Company is required to account for certain held-for-investment loan modifications or restructurings as Troubled Debt Restructurings ("TDRs"). In general, a modification or restructuring of a loan constitutes a TDR if the Company grants a concession to a borrower experiencing financial difficulty. Loans modified as TDRs are placed on non-accrual status until the Company determines that future collection of principal and interest is reasonably assured, which generally requires that the borrower demonstrate performance according to the restructured terms for a period of at least six consecutive months.

The following table presents information regarding the Company's TDRs as of December 31, 2012 and December 31, 2011:

| (in thousands) | December 31, 2012 |  |  | December 31, 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accruing | Non-Accrual | Total | Accruing | Non-Accrual | Total |
| Loan Category: |  |  |  |  |  |  |
| Multi-family | \$ 66,092 | \$114,556 | \$180,648 | \$60,454 | \$166,248 | \$226,702 |
| Commercial real estate | 37,457 | 39,127 | 76,584 | 3,389 | 39,054 | 42,443 |
| Acquisition, development, and construction | 37, | 510 | 510 | 3,389 | 15,886 | 15,886 |
| Commercial and industrial | 1,463 | -- | 1,463 | -- | $\begin{array}{r}15,887 \\ \hline 107\end{array}$ | 15,887 667 |
| One-to-four family | \$105012 | 1,101 | 1,101 | -- | 1,411 | 1,411 |
| Total | \$105,012 | \$155,294 | \$260,306 | \$63,843 | \$223,266 | $\underline{\$ 287,109}$ |

In an effort to proactively manage delinquent loans, the Company has selectively extended to certain borrowers concessions such as rate reductions, extension of maturity dates, and forbearance agreements. As of December 31, 2012, loans on which concessions were made with respect to rate reductions and/or extensions of maturity dates amounted to $\$ 239.2$ million, and loans on which forbearance agreements were reached amounted to $\$ 21.1$ million.

The eligibility of a borrower for work-out concessions of any nature depends upon the facts and circumstances of each transaction, which may change from period to period, and involve judgment by Company personnel regarding the likelihood that the concession will result in the maximum recovery for the Company.

The financial effects of TDRs granted for the twelve months ended December 31, 2012 were as follows:

| (dollars in thousands) | For the Twelve Months Ended December 31, 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Weighted Average Interest Rate |  |  | Charge-off Amount |
|  | Number of Loans | Pre- <br> Modification | Post- <br> Modification |  |
| Loan Category: |  |  |  |  |
| Multi-family | 4 | 6.19\% | 5.32\% | \$ 188 |
| Commercial real estate | 3 | 6.30 | 4.50 | \$188 |
| Acquisition, development, and construction | -- | 6.30 | . 50 |  |
| Other | 1 | 7.00 | 7.00 |  |
| Total/average | $\underline{8}$ | 6.30\% | 4.76\% | \$188 |

During the twelve months ended December 31,2012, there were no payment defaults on any loans that had been modified as TDRs during the preceding twelve months. A loan is considered to be in payment default once it is 30 days contractually past due under the modified terms.

The Company does not consider a payment to be in default when the loan is in forbearance, or otherwise granted a delay of payment, when the agreement to forebear or allow a delay of payment is part of a modifieation. Subsequent to the modification, the loan is not considered to be in default until payment is contractually past due in accordance with the modified terms. However, the Company does consider a loan with multiple modifications or forbearance periods to be in default, and would also consider a loan to be in default if it were in bankruptcy or, subsequent to modification, was partially charged off.

## Covered Loans

The following table presents the carrying balance of covered loans acquired in the AmTrust and Desert Hills acquisitions as of December 31, 2012:

|  | Amount |  |
| :--- | :---: | :---: |
| Percent of <br> (dollars in thousands) <br> Loan Category: |  |  |
| One-to-four family | $\$ 2,976,067$ |  |
| All other loans | $\underline{307,994}$ |  |
| Total covered loans | $\underline{\$ 3,284,061}$ |  |

The Company refers to the loans acquired in the AmTrust and Desert Hills acquisitions as "covered loans" because the Company is being reimbursed for a substantial portion of losses on these loans under the terms of the FDIC loss sharing agreements. Covered loans are accounted for under ASC Topic 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" ("ASC 310-30"), and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the lives of the loans. Under ASC 310-30, purchasers are permitted to aggregate acquired loans into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows.

At December 31, 2012 and 2011, the outstanding balance of covered loans (representing amounts owed to the Company) totaled $\$ 3.9$ billion and $\$ 4.5$ billion, respectively. The carrying values of such loans were $\$ 3.3$ billion and $\$ 3.8$ billion, respectively, at the corresponding dates.

At the respective acquisition dates, the Company estimated the fair values of the AmTrust and Desert Hills loan portfolios, which represented the expected cash flows from the portfolios discounted at market-based rates. In estimating such fair value, the Company (a) calculated the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows"); and (b) estimated the expected amount and timing of undiscounted principal and interest payments (the "undiscounted expected cash flows"). The amount by which the undiscounted expected cash flows exceed the estimated fair value (the "accretable yield") is accreted into interest income over the lives of the loans. The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is referred to as the "non-accretable difference." The non-accretable difference represents an estimate of the credit risk in the loan portfolios at the acquisition date.

The accretable yield is affected by changes in interest rate indices for variable rate loans, changes in prepayment assumptions, and changes in expected principal and interest payments over the estimated lives of the loans. Changes in interest rate indices for variable rate loans increase or decrease the amount of interest income expected to be collected, depending on the direction of interest rates. Prepayments affect the estimated lives of covered loans and could change the amount of interest income and principal expected to be collected. Changes in expected principal and interest payments over the estimated lives of covered loans are driven by the credit outlook and actions that may be taken with borrowers.

The Company periodically evaluates the estimates of the cash flows it expects to collect. Expected future cash flows from interest payments are based on variable rates at the time of the periodic evaluation. Estimates of expected cash flows that are impacted by changes in interest rate indices for variable rate loans and prepayment assumptions are treated as prospective yield adjustments and included in interest income.

Changes in the accretable yield for covered loans for the twelve months ended December 31, 2012 were as follows:
(in thousands)
Balance at beginning of period
Reclassification from non-accretable difference Accretion
Balance at end of period

| Accretable Yield |
| :---: |
| $\$ 1,365,978$ |
| 13,633 |
| $(178,439)$ |
| $\underline{\$ 1,201,172}$ |

In the preceding table, the line item "reclassification from non-accretable difference" includes changes in cash flows that the Company expects to collect due to changes in prepayment assumptions and changes in interest rates on variable rate loans. As of the Company's last periodic evaluation, prepayment assumptions decreased and, accordingly, future expected interest cash flows increased. This resulted in an increase in the accretable yield. In addition, these increases were partially offset by additional reductions in the expected cash flows from interest payments, as interest rates continued to be very low. As a result, a large percentage of the Company's covered variable rate loans continue to reset at lower interest rates. In addition, the accretable yield increased due to increases in the expected principal and interest payments driven by better expectations relating to credit.

In connection with the AmTrust and Desert Hills transactions, the Company has acquired OREO, all of which is covered under FDIC loss sharing agreements. Covered OREO is initially recorded at its estimated fair value on the acquisition date, based on independent appraisals less the estimated selling costs. Any subsequent write-downs due to declines in fair value are charged to non-interest expense, and partially offset by loss reimbursements under the FDIC loss sharing agreements. Any recoveries of previous write-downs are credited to non-interest expense and partially offset by the portion of the recovery that is due to the FDIC.

The FDIC loss share receivable represents the present value of the estimated losses on covered loans to be reimbursed by the FDIC. The estimated losses were based on the same cash flow estimates used in determining the fair value of the covered loans. The FDIC loss share receivable is reduced as losses on covered loans are recognized and as loss sharing payments are received from the FDIC. Realized losses in excess of acquisition-date estimates will result in an increase in the FDIC loss share receivable. Conversely, if realized losses are less than the acquisition-date estimates, the FDIC loss share receivable will be reduced.

The following table presents information regarding the Company's covered loans 90 days or more past due at December 31, 2012 and 2011:

| (in thousands) | December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Covered Loans 90 Days or More Past Due: |  |  |
| One-to-four family | \$297,265 | \$314,821 |
| Other loans | 15,308 | 32,621 |
| Total covered loans 90 days or more past due | \$312,573 | \$347,442 |

The following table presents information regarding the Company's covered loans that were 30 to 89 days past due at December 31, 2012 and 2011:

## (in thousands) <br> Covered Loans 30-89 Days Past Due: One-to-four family <br> Other loans <br> Total covered loans 30-89 days past due

| December 31, |  |
| ---: | ---: |
| 2012 | 2011 |
| $\$ 75,129$ | $\$ 103,495$ |
| 6,057 | 8,494 |
| $\$ 81,186$ | $\$ 111,989$ |

At December 31, 2012, the Company had $\$ 81.2$ million of covered loans that were 30 to 89 days past due, and covered loans of $\$ 312.6$ million that were 90 days or more past due but considered to be performing due to the application of the yield accretion method under ASC 310-30. The remaining portion of the Company's covered loan portfolio totaled $\$ 2.9$ billion at December 31, 2012 and was considered current at that date. ASC 310-30 allows the Company to aggregate credit-impaired loans acquired in the same fiscal quarter into one or more pools, provided that the loans have common risk characteristics. A pool is then accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. Accordingly, loans that may have been classified
as non-performing loans by AmTrust or Desert Hills are no longer classified as non-performing because, at the respective dates of acquisition, the Company believed that it would fully collect the new carrying value of these loans. The new carrying value represents the contractual balance, reduced by the portion that is expected to be uncollectible (referred to as the "non-accretable difference") and by an accretable yield (discount) that is recognized as interest income. It is important to note that management's judgment is required in reclassifying loans subject to ASC 310-30 as performing loans, and its judgment is dependent on having a reasonable expectation about the timing and amount of the cash flows to be collected, even if the loan is contractually past due.

The primary credit quality indicator for covered loans is the expectation of underlying cash flows. The Company recorded provisions for losses on covered loans of $\$ 18.0$ million and $\$ 21.4$ million during the twelve months ended December 31, 2012 and 2011, respectively. These provisions were largely due to credit deterioration in the acquired portfolios of one-to-four family and home equity loans. The provisions for losses on covered loans were largely offset by FDIC indemnification income of $\$ 14.4$ million and $\$ 17.6$ million, respectively, recorded in non-interest income for the twelve months ended December 31, 2012 and 2011.

## NOTE 5: ALLOWANCES FOR LOAN LOSSES

The following table provides additional information regarding the Company's allowances for losses on noncovered loans and covered loans, based upon the method of evaluating loan impairment:

| (in thousands) | Mortgage | Other | Total |
| :---: | :---: | :---: | :---: |
| Allowance for Loan Losses at December 31, 2012: |  |  |  |
| Individually evaluated for impairment | \$ 1,486 | \$ 1,199 | \$ 2,685 |
| Collectively evaluated for impairment | 126,448 | 11,815 | 138,263 |
| Acquired loans with deteriorated credit quality | 32,593 | 18,718 | 51,311 |
| Total | \$160,527 | \$31,732 | \$192,259 |
| (in thousands) | Mortgage | Other | Total |
| Allowance for Loan Losses at December 31, 2011: |  |  |  |
| Individually evaluated for impairment | \$ 490 | \$ 15.295 | \$ $\begin{array}{r}136,800\end{array}$ |
| Collectively evaluated for impairment | 121,505 | 15,295 | 136,800 33,323 |
| Acquired loans with deteriorated credit quality | 14,227 | $\frac{19,096}{\$ 34391}$ | $\begin{array}{r}\text { 33,323 } \\ \hline 170,613\end{array}$ |
| Total | \$136,222 | $\underline{\text { \$34,391 }}$ | $\underline{\underline{\$ 170,613}}$ |

The following table provides additional information regarding the methods used to evaluate the Company's loan portfolio for impairment:

```
(in thousands)
Loans Receivable at December 31, 2012:
    Individually evaluated for impairment
    Collectively evaluated for impairment
    Acquired loans with deteriorated credit quality
Total
(in thousands)
Loans Receivable at December 31, 2011:
        Individually evaluated for impairment
        Collectively evaluated for impairment
        Acquired loans with deteriorated credit quality
    Total
```

| Mortgage | Other | Total |
| :---: | :---: | :---: |
| \$ 309,694 | \$ 17,702 | \$ 327,396 |
| 26,324,088 | 622,223 | 26,946,311 |
| 2,976,067 | 307,994 | 3,284,061 |
| \$29,609,849 | \$ 947,919 | \$30,557,768 |
| Mortgage | Other | Total |
| \$ 324,427 | \$ 5,995 | \$ 330,422 |
| 24,534,477 | 663,898 | 25,198,375 |
| 3,366,456 | 386,575 | 3,753,031 |
| \$28,225,360 | \$1,056,468 | \$29,281,828 |

## Non-Covered Loans

The following table summarizes activity in the allowance for losses on non-covered loans for the twelve months ended December 31, 2012 and 2011:

December 31,
(in thousands)
Balance, beginning of period
Charge-offs
Recoveries
Provision for loan losses
Balance, end of period

| December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 |  |  | 2011 |  |  |
| Mortgage | Other | Total | Mortgage | Other | Total |
| \$121,995 | \$15,295 | \$137,290 | \$140,834 | \$18,108 | \$158,942 |
| $(39,533)$ | $(6,685)$ | $(46,218)$ | $(93,448)$ | $(12,462)$ | $(105,910)$ |
| 2,012 | 2,864 | 4,876 | 2,530 | 2,728 | 5,258 |
| 43,460 | 1,540 | 45,000 | 72,079 | 6,921 | 79,000 |
| \$127,934 | \$13,014 | \$140,948 | \$121,995 | \$15,295 | \$137,290 |

Please see Note 2, "Summary of Significant Accounting Polices" for additional information regarding the Company's allowance for losses on non-covered loans.

The following table presents additional information about the Company's impaired non-covered loans at December 31, 2012:

| (in thousands) | Recorded <br> Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest <br> Income Recognized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Loans with No Related Allowance: $\quad$ Balan |  |  |  |  |  |
| Multi-family | \$193,500 | \$211,329 | \$ -- | \$189,510 | \$ 4,929 |
| Commercial real estate | 80,453 | 81,134 | -- | 72,271 | 1,705 |
| Acquisition, development, and construction | 10,203 | 14,297 | -- | 20,954 | 790 |
| One-to-four family | 1,101 | 1,147 | -- | 1,114 | 7 |
| Commercial and industrial | 10,564 | 14,679 | -- | 10,021 | 380 |
| Total impaired loans with no related allowance | \$295,821 | \$322,586 | \$-- | \$293,870 | \$ 7,804 |
| Impaired Loans with An Allowance Recorded: |  |  |  |  |  |
| Multi-family | \$ 20,307 | \$ 21,620 | \$1,055 | \$ 27,894 | \$ 802 |
| Commercial real estate | 2,914 | 2,940 | 402 | 3,693 | 98 |
| Acquisition, development, and construction | 1,216 | 1,494 | 29 | 1,877 | -- |
| One-to-four family | , | -- | - | 1,87 |  |
| Commercial and industrial | 7,138 | 10,252 | 1,199 | 1,785 | 1,405 |
| Total impaired loans with an allowance recorded | \$ 31,575 | \$ 36,306 | \$2,685 | - $\mathbf{}$ 1,785,249 | \$ 2,305 |
| Total Impaired Loans: |  |  |  |  |  |
| Multi-family | \$213,807 | \$232,949 | \$1,055 | \$217,404 | \$ 5,731 |
| Commercial real estate | 83,367 | 84,074 | 402 | 75,964 | 1,803 |
| Acquisition, development, and construction | 11,419 | 15,791 | 29 | 22,831 | 1,790 |
| One-to-four family | 1,101 | 1,147 | -- | 1,114 | -- |
| Commercial and industrial | 17,702 | 24,931 | 1,199 | 11,806 | 1,785 |
| Total impaired loans | $\underline{\$ 327,396}$ | $\underline{\underline{\$ 358,892}}$ | \$2,685 | \$329,119 | \$10,109 |

The following table presents additional information about the Company's impaired non-covered loans at December 31, 2011:

| (in thousands) | Recorded <br> Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest <br> Income <br> Recognized |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired Loans with No Related Allowance: Multi-family | \$235,100 | \$244,684 | \$ -- | \$321,994 | \$3,435 |
| Commercial real estate | 49,258 | 52,152 | -- | 63,032 | 1,397 |
| Acquisition, development, and construction | 26,680 | 27,143 | -- | 42,600 | 1,141 |
| One-to-four family | 1,127 | 1,520 | -- | 2,649 | 10 |
| Commercial and industrial | 5,995 | 10,240 | -- | 6,442 | 60 |
| Total impaired loans with no related allowance | \$318,160 | \$335,739 | \$ -- | \$436,717 | \$6,043 |
| Impaired Loans with An Allowance Recorded: Multi-family | \$ 6,329 | \$ 6,899 | \$408 | \$ 10,893 | \$ 187 |
| Commercial real estate | 5,648 | 5,857 | 53 | 10,297 | -- |
| Acquisition, development, and construction | -- | -- | -- | 14,495 |  |
| One-to-four family | 285 | 373 | 29 | 71 |  |
| Commercial and industrial | -- | -- | -- | 1,837 |  |
| Total impaired loans with an allowance recorded | \$ 12,262 | \$ 13,129 | \$490 | \$ 37,593 | \$ 187 |
| Total Impaired Loans: |  |  |  |  |  |
| Multi-family | \$241,429 | \$251,583 | \$408 | \$332,887 | $\$ 3,622$ 1 |
| Commercial real estate | 54,906 | 58,009 | 53 | 73,329 | 1,397 |
| Acquisition, development, and construction | 26,680 | 27,143 | -- | 57,095 | 1,141 |
| One-to-four family | 1,412 | 1,893 | 29 | 2,720 | 10 |
| Commercial and industrial | 5,995 | 10,240 | -- | 8,279 | 60 |
| Total impaired loans | \$330,422 | \$348,868 | \$490 | \$474,310 | \$6,230 |

## Covered Loans

Under the loss sharing agreements with the FDIC, covered loans are reported exclusive of the FDIC loss share receivable. The covered loans acquired in the AmTrust and Desert Hills acquisitions are, and will continue to be, reviewed for collectability based on the expectations of cash flows from these loans. Covered loans have been aggregated into pools of loans with common characteristics. In determining the allowance for losses on covered loans, the Company periodically performs an analysis to estimate the expected cash flows for each of the loan pools. The Company records a provision for loan losses on covered loans to the extent that the expected cash flows from a loan pool have decreased since the acquisition date. Accordingly, if there is a decrease in expected cash flows due to an increase in estimated credit losses, as compared to the estimates made at the respective acquisition dates, the decrease in the present value of expected cash flows is recorded as a provision for covered loan losses charged to earnings, and an allowance for covered loan losses is established. A related credit to non-interest income and an increase in the FDIC loss share receivable is recognized at the same time, and measured based on the loss sharing agreement percentages.

The following table summarizes activity in the allowance for losses on covered loans for the years ended December 31, 2012 and 2011:

## (in thousands)

Balance, beginning of period Provision for losses on covered loans Balance, end of period

| December 31, |  |
| :---: | :---: |
| 2012 | 2011 |
| \$33,323 | \$11,903 |
| 17,988 | 21,420 |
| \$51,311 | \$33,323 |

## NOTE 6: DEPOSITS

The following table sets forth a summary of the weighted average interest rates for each type of deposit at December 31, 2012 and 2011:

|  | December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2012 |  |  | 2011 |  |  |
| (dollars in thousands) | Amount | Percent of Total | Weighted Average Rate ${ }^{\text {(1) }}$ | Amount | Percent of Total | Weighted <br> Average <br> Rate ${ }^{(1)}$ |
| NOW and money market accounts | \$8,783,795 | 35.31\% | 0.41\% | \$8,757,198 | 39.22\% | 0.39\% |
| Savings accounts | 4,213,972 | 16.94 | 0.31 | 3,953,859 | 17.71 | 0.34 |
| Certificates of deposit | 9,120,914 | 36.66 | 1.18 | 7,373,263 | 33.03 | 1.33 |
| Non-interest-bearing accounts | 2,758,840 | 11.09 | -- | 2,241,334 | 10.04 | -- |
| Total deposits | \$24,877,521 | 100.00\% | $\overline{0.63 \%}$ | \$22,325,654 | 100.00\% | 0.65\% |

(1) Excludes the effect of purchase accounting adjustments for certificates of deposits ("CDs").

At December 31, 2012 and 2011, the aggregate amounts of deposits that had been reclassified as loan balances (i.e., overdrafts) were $\$ 5.2$ million and $\$ 8.9$ million, respectively.

The scheduled maturities of CDs at December 31, 2012 were as follows:

## (in thousands)

| 1 year or less | $\$ 5,581,619$ |
| :--- | ---: |
| More than 1 year through 2 years | $2,045,703$ |
| More than 2 years through 3 years | 819,780 |
| More than 3 years through 4 years | 391,625 |
| More than 4 years through 5 years | 228,046 |
| Over 5 years | 54,141 |
| Total CDs | $\$ 9,120,914$ |

The following table presents a summary of CDs in amounts of $\$ 100,000$ or more, by remaining term to maturity, at December 31, 2012:

| (in thousands) | CDs of \$100,000 or More Maturing Within |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $0-3$ | Over 3 to | Over 6 to | Over 12 |  |
|  |  | 6 Months | 12 Months | Months | Total |
| Total | \$955,537 | \$825,245 | $\underline{\$ 1,019,888}$ | $\underline{\text { \$1,859,414 }}$ | \$4,660,084 |

At December 31, 2012 and 2011, the aggregate amounts of CDs of $\$ 100,000$ or more were $\$ 4.7$ billion and $\$ 3.0$ billion, respectively.

Included in total deposits at December 31, 2012 and 2011 were brokered deposits of $\$ 4.7$ billion and $\$ 3.9$ billion, respectively. Excluding purchase accounting adjustments, brokered deposits had weighted average interest rates of $0.39 \%$ and $0.35 \%$ at the respective year-ends. Brokered money market accounts represented $\$ 3.7$ billion and $\$ 3.8$ billion, respectively, of the year-end 2012 and 2011 totals and brokered non-interest bearing accounts represented $\$ 189.2$ million and $\$ 61.6$ million, respectively. Brokered CDs represented $\$ 793.8$ million of brokered deposits at December 31, 2012. There were no brokered CDs at December 31, 2011.

## NOTE 7: BORROWED FUNDS

The following table summarizes the Company's borrowed funds at December 31, 2012 and 2011:

| (in thousands) | December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Wholesale borrowings: |  |  |
| FHLB advances | \$ 8,842,974 | \$ 9,314,193 |
| Repurchase agreements | 4,125,000 | 4,125,000 |
| Fed funds purchased | 100,000 |  |
| Total wholesale borrowings | 13,067,974 | 13,439,193 |
| Junior subordinated debentures | 357,917 | 426,936 |
| Senior notes | --- | 89,984 |
| Preferred stock of subsidiaries | 4,300 | 4,300 |
| Total borrowed funds | \$13,430,191 | \$13,960,413 |

FHLB advances at December 31, 2012 include acquisition accounting adjustments of $\$ 24.9$ million.
Accrued interest on borrowed funds is included in "other liabilities" in the Consolidated Statements of Condition, and amounted to $\$ 28.8$ million and $\$ 48.0$ million, respectively, at December 31, 2012 and 2011.

## FHLB Advances

The contractual maturities and the next call dates of FHLB advances outstanding at December 31, 2012 were as follows:

| (dollars in thousands) | Contractual Maturity |  | Earlier of Contractual Maturity or Next Call Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Weighted |  | Weighted |
|  |  | Average |  | Average |
| Year of Maturity | Amount | Interest Rate | Amount | Interest Rate |
| 2013 | $\overline{\$ 1,235,265}$ | 0.53\% | \$5,365,361 | 2.89\% |
| 2014 | 103,802 | 1.99 | 466 | 0.66 |
| 2015 | 600,763 | 3.50 | 1,515,763 | 3.13 |
| 2016 | 250,000 | 4.16 | 550,000 | 3.20 |
| 2017 | 2,243,517 | 3.87 | 1,410,000 | 3.41 |
| 2018 | 934,384 | 3.03 | 1,141 | 3.01 |
| 2019 | 1,865,000 | 3.15 | -- | -- |
| 2022 | 1,410,000 | 3.41 | -- | - |
| 2023 | 200,000 | 3.22 | -- | 7-82 |
| 2025 | 243 | 7.82 | 243 | 7.82 |
| Total FHLB advances | \$8,842,974 | 3.04\% | \$8,842,974 | 3.04\% |

FHLB advances include both straight fixed-rate advances and advances under the FHLB convertible advance program, which gives the FHLB the option of either calling the advance after an initial lock-out period of up to five years and quarterly thereafter until maturity, or a one-time call at the initial call date.

At December 31, 2012, the Company had $\$ 1.2$ billion in short-term FHLB advances with a weighted average interest rate of $0.32 \%$. During 2012, the average balance of short-term FHLB advances was $\$ 382.4$ million, with a weighted average interest rate of $0.36 \%$, generating interest expense of $\$ 1.4$ million. At December 31, 2011, the Company had $\$ 1.6$ billion in short-term FHLB advances with a weighted average interest rate of $0.31 \%$. During 2011, the average balance of short-term FHLB advances was $\$ 164.8$ million with a weighted average interest rate of $0.39 \%$, generating interest expense of $\$ 650,000$.

At December 31, 2012 and 2011, the Banks had combined unused lines of available credit of up to $\$ 5.8$ billion and $\$ 3.7$ billion, respectively, with the FHLB-NY; the respective amounts exclude repurchase agreements. There were no overnight advances outstanding at December 31, 2012 or 2011. At December 31, 2010, the Company had $\$ 100.0$ million outstanding in overnight advances with the FHLB-NY. In 2010 , the average balances of overnight advances amounted to $\$ 1.1$ million and had a weighted average interest rate of $0.62 \%$. FHLB-NY advances and overnight advances are secured by pledges of certain eligible collateral, which may consist of eligible loans or mortgage-related securities.

The interest expense on FHLB advances was $\$ 311.8$ million, $\$ 313.4$ million, and $\$ 318.8$ million, respectively, in the years ended December 31, 2012, 2011, and 2010.

## Repurchase Agreements

The following table presents an analysis of the contractual maturities and the next call dates of the Company's outstanding repurchase agreements at December 31, 2012:

| (dollars in thousands) Year of Maturity | Contractual Maturity |  | Earlier of Contractual Maturity or Next Call Date |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Weighted Average Interest Rate | Amount | Weighted Average Interest Rate |
| 2013 | \$ 700,000 | 3.04\% | \$3,843,000 | 3.57\% |
| 2015 | 100,000 | 2.23 | 100,000 | 2.23 |
| 2016 | 345,000 | 3.95 | 182,000 | 3.31 |
| 2017 | 1,080,000 | 4.08 | -- | .- |
| 2018 | 1,600,000 | 3.48 | -- | -- |
| 2020 | 300,000 | 2.93 | -- | -- |
|  | \$4,125,000 | 3.53\% | \$4,125,000 | 3.53\% |

The following table provides the contractual maturity and weighted average interest rate of repurchase agreements, and the amortized cost and fair value (including accrued interest) of the securities collateralizing the repurchase agreements, at December 31, 2012:

| (dollars in thousands) |  | Weighted Average Interest Rate | Mortgage-Related and Other Securities |  | GSE Debentures and U.S. Treasury Obligations |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amortized |  | Amortized |  |
| Contractual Maturity | Amount |  | Cost | Fair Value | Cost | Fair Value |
| Over 90 days | \$4,125,000 | 3.53\% | $\underline{\text { \$3,292,741 }}$ | \$3,494,445 | \$935,084 | \$949,946 |

The Company had no short-term repurchase agreements outstanding at or during the years ended December 31, 2012, 2011, or 2010.

At December 31, 2012 and 2011, the accrued interest on repurchase agreements amounted to $\$ 13.9$ million and $\$ 13.8$ million, respectively. The interest expense on repurchase agreements was $\$ 148.3$ million, $\$ 147.1$ million, and $\$ 148.4$ million, respectively, in the years ended December 31, 2012, 2011, and 2010.

## Federal Funds Purchased

At December 31, 2012, federal funds purchased outstanding amounted to $\$ 100.0$ million. There were no federal funds purchased outstanding at December 31, 2011.

In 2012, the average balance of federal funds purchased amounted to $\$ 21.6$ million and had a weighted average interest rate of $0.27 \%$, generating interest expense of $\$ 58,000$. There were no federal funds purchased outstanding at or during the twelve months ended December 31, 2011 and 2010.

## Junior Subordinated Debentures

Át December 31, 2012 and 2011, the Company had $\$ 357.9$ million and $\$ 426.9$ million, respectively, of outstanding junior subordinated deferrable interest debentures ("junior subordinated debentures") held by statutory business trusts (the "Trusts") that issued guaranteed capital securities. The capital securities qualified as Tier 1 capital of the Company at that date. However, with the passage of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, (the "Dodd-Frank Act") in July 2010, the qualification of capital securities as Tier 1 capital is expected to be phased out over a three-year period beginning January 1, 2013 and ending January 1, 2016.

The Trusts are accounted for as unconsolidated subsidiaries in accordance with GAAP. The proceeds of each issuance were invested in a series of junior subordinated debentures of the Company and the underlying assets of each statutory business trust are the relevant debentures. The Company has fully and unconditionally guaranteed the obligations under each trust's capital securities to the extent set forth in a guarantee by the Company to each trust. The Trusts' capital securities are each subject to mandatory redemption, in whole or in part, upon repayment of the debentures at their stated maturity or earlier redemption.

The following junior subordinated debentures were outstanding at December 31, 2012:

| Issuer | Interest Rate of Capital Securities and Debentures | Junior Subordinated Debentures Amount Outstanding | Capital Securities Amount Outstanding | Date of Original Issue | Stated Maturity | First Optional Redemption Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollars in thousands) |  |  |  |  |  |  |
| New York Community Capital Trust V (BONUSES ${ }^{\text {SM }}$ Units) | 6.000\% | \$143,991 | \$137,640 | November 4, 2002 | November 1, 2051 | November 4, $2007{ }^{(1)}$ |
| New York Community Capital Trust X | 1.908 | 123,712 | 120,000 | December 14, 2006 | December 15, 2036 | December 15, $2011{ }^{(2)}$ |
| PennFed Capital Trust III | 3.558 | 30,928 | 30,000 | June 2, 2003 | June 15, 2033 | June 15, $2008{ }^{(2)}$ |
| New York Community Capital Trust XI | 1.961 | 59,286 | 57,500 | April 16, 2007 | June 30, 2037 | June 30, $2012{ }^{(2)}$ |
| Total junior subordinated |  |  |  |  |  |  |

Total junior subordinated debentures $\qquad$ \$345,140
(1) Callable subject to certain conditions as described in the prospectus filed with the SEC on November 4, 2002.
(2) Callable from this date forward.

On December 31, 2012, the Company redeemed the following junior subordinated debentures totaling $\$ 69.2$ million: Haven Capital Trust II, Queens County Capital Trust I, Queens Statutory Trust I, LIF Statutory Trust I, and PennFed Capital Trust II. A $\$ 2.3$ million loss on debt redemption was recorded in non-interest income in the fourth quarter of 2012.

On November 4, 2002, the Company completed a public offering of 5,500,000 Bifurcated Option Note Unit SecuritiES ${ }^{5 M}$ ("BONUSES units"), including 700,000 that were sold pursuant to the exercise of the underwriters' over-allotment option, at a public offering price of $\$ 50.00$ per share. The Company realized net proceeds from the offering of approximately $\$ 267.3$ million. Each BONUSES unit consists of a capital security issued by New York Community Capital Trust V, a trust formed by the Company, and a warrant to purchase 2.4953 shares of the common stock of the Company (for a total of approximately 13.7 million common shares) at an effective exercise price of $\$ 20.04$ per share. Each capital security has a maturity of 49 years, with a coupon, or distribution rate, of $6.00 \%$ on the $\$ 50.00$ per share liquidation amount. The warrants and capital securities were non-callable for five years from the date of issuance and were not called by the Company when the five-year period passed on November 4, 2007.

The gross proceeds of the BONUSES units totaled $\$ 275.0$ million and were allocated between the capital security and the warrant comprising such units in proportion to their relative values at the time of issuance. The value assigned to the warrants, $\$ 92.4$ million, was recorded as a component of additional "paid-in capital" in the Company's Consolidated Statement of Condition. The value assigned to the capital security component was $\$ 182.6$ million. The $\$ 92.4$ million difference between the assigned value and the stated liquidation amount of the capital securities is treated as an original issue discount, and amortized to interest expense over the 49-year life of the capital securities on a level-yield basis. At December 31, 2012, this discount totaled $\$ 67.7$ million, reflecting the exchange offer described below.

On July 29, 2009, the Company announced the commencement of an offer to exchange shares of its common stock for any and all of the 5,498,544 outstanding BONUSES units (the "Offer to Exchange"). All holders of BONUSES units were eligible to participate in the exchange offer. A total of $1,393,063$ BONUSES units were validly tendered, not withdrawn, and accepted in the exchange offer, representing $25.3 \%$ of the $5,498,544$ BONUSES units outstanding at the exchange offer's expiration date. As a result, trust preferred securities totaling $\$ 48.6$ million were extinguished in August 2009. In accordance with the terms of the Offer to Exchange, the Company issued 3.4144 shares (the "Exchange Ratio") of its common stock for each BONUSES unit that was tendered, not withdrawn, and accepted. The Exchange Ratio was determined by adding (i) 2.4953 common shares to (ii) 0.9191 common shares. The latter number was determined by dividing $\$ 10.00$ by $\$ 10.88$, the average of the daily volume-weighted average price of the Company's common stock during the five consecutive trading days ending on August 21,2009. The Company issued 4.8 million shares of its common stock as a result of the Offer to Exchange.

In addition to the trust established in connection with the issuance of the BONUSES units, the Company has three business trusts of which it owns all of the common securities: New York Community Capital Trust X, PennFed Capital Trust III, and New York Community Capital Trust XI (the "Trusts"). The Trusts were formed for the purpose of issuing Company Obligated Mandatorily Redeemable Capital Securities of Subsidiary Trusts Holding Solely Junior Subordinated Debentures (collectively, the "Capital Securities"), and are described in the table on the preceding page. Dividends on the Capital Securities are payable either quarterly or semi-annually and are deferrable, at the Company's option, for up to five years. As of December 31, 2012, all dividends were current. As each of the Capital Securities was issued, the Trusts used the offering proceeds to purchase a like amount of Junior Subordinated Deferrable Interest Debentures (the "Debentures") of the Company. The Debentures bear the same terms and interest rates as the related Capital Securities. The Company has fully and unconditionally guaranteed all of the obligations of the Trusts. Under current applicable regulatory guidelines, a portion of the Capital Securities qualifies as Tier I capital, and the remainder qualifies as Tier II capital.

Interest expense on junior subordinated debentures was $\$ 25.0$ million, $\$ 24.4$ million, and $\$ 24.4$ million, respectively, for the years ended December 31, 2012, 2011, and 2010.

## Senior Notes

On December 22, 2008, the Company (on a stand-alone basis) completed an offering of $\$ 90.0$ million of $2.55 \%$ Fixed Rate Senior Notes, due June 22, 2012, at a price of $99.875 \%$. Interest was payable semi-annually in arrears on June 22nd and December 22nd of each year, commencing on June 22, 2009. These notes were guaranteed by the FDIC (for an annual assessment rate of 100 basis points, which was included in interest expense over the life of the debt) under the Temporary Liquidity Guarantee Program (the "TLGP") and were backed by the full faith and credit of the United States. The senior note issued by the Company was its direct, unconditional, unsecured, and general obligation, and ranked equally with all other senior unsecured indebtedness of the Company. On June 22, 2012, the Company repaid these notes in entirety upon maturity.

Interest expense on senior notes amounted to $\$ 1.6$ million, $\$ 23.8$ million, and $\$ 24.1$ million in the years ended December 31, 2012, 2011, and 2010, respectively.

## Preferred Stock of Subsidiaries

On April 7, 2003, the Company, through its then second-tier subsidiary, CFS Investments New Jersey, Inc., completed the sale of $\$ 60.0$ million of capital securities of Richmond County Capital Corporation ("RCCC"), a wholly-owned real estate investment trust ("REIT") of the Company, in a private placement transaction. The private placement was made to "Qualified Institutional Buyers," as defined in Rule 144A of the Rules and Regulations promulgated under the Securities Act of 1933, as amended (the " 33 Act"). The capital securities consisted of $\$ 50.0$ million, or 500 shares, of Richmond County Capital Corporation Series C Non-Cumulative Exchangeable FloatingRate Preferred Stock, stated value of $\$ 100,000$ per share (the "Series C Preferred Stock"). Dividends on the Series C Preferred Stock are payable quarterly at an annual rate equal to LIBOR plus $3.25 \%$ of its stated value. The Series C Preferred Stock may be redeemed by the Company on or after July 15, 2008. The dividend rate on the Series C Preferred Stock resets quarterly.

In 2010, RCCC repurchased 202 shares, or $\$ 20.2$ million, of its previously issued Series C Preferred Stock, as a result of which the Company recorded a pre-tax gain of $\$ 1.5$ million in non-interest income. In 2009, RCCC repurchased 30 shares, or $\$ 3.0$ million, of its previously issued Series C Preferred Stock, as a result of which the Company recorded a pre-tax gain of $\$ 300,000$ in non-interest income.

Dividends on preferred stock of subsidiaries are recorded as interest expense and amounted to $\$ 164,000$; $\$ 223,000$; and $\$ 1.3$ million, respectively, for the years ended December 31, 2012, 2011, and 2010.

## NOTE 8: FEDERAL, STATE, AND LOCAL TAXES

The following table summarizes the components of the Company's net deferred tax asset at December 31, 2012 and 2011:


The net deferred tax asset, which is included in "other assets" in the Consolidated Statements of Condition at December 31, 2012 and 2011, represents the anticipated federal, state, and local tax benefits that are expected to be realized in future years upon the utilization of the underlying tax attributes comprising this balance.

The Company has determined that at December 31, 2012, all deductible temporary differences are more likely than not to provide a benefit in reducing future federal, state, and local tax liabilities, as applicable.

The following table summarizes the Company's income tax expense (benefit) for the years ended December 31, 2012, 2011, and 2010:

## (in thousands)

Federal - current
State and local - current
Total current
Federal - deferred
State and local - deferred
Total deferred
Total income tax expense

| December 31, |  |  |
| :---: | :---: | :---: |
| 2012 | 2011 | 2010 |
| \$206,748 | \$186,936 | \$220,785 |
| 30,070 | 41,000 | 33,636 |
| 236,818 | 227,936 | 254,421 |
| 34,275 | 2,8,672 | 34,862 |
| 8,710 | $(2,068)$ | 7,171 |
| 42,985 | 26,604 | 42,033 |
| \$279,803 | \$254,540 | \$296,454 |

The following table presents a reconciliation of statutory federal income tax expense (benefit) to combined actual income tax expense (benefit) for the years ended December 31, 2012, 2011, and 2010:

## (in thousands)

Statutory federal income tax expense at $35 \%$
State and local income taxes, net of federal income tax effect Effect of tax deductibility of ESOP
Non-taxable income and expense of BOLI
Federal tax credits
Adjustments relating to prior tax years
Other, net
Total income tax expense

| December 31, |  |  |
| :---: | :---: | :---: |
| 2012 | 2011 | 2010 |
| \$273,318 | \$257,102 | \$293,115 |
| 25,207 | 25,306 | 26,525 |
| $(6,910)$ | $(6,739)$ | $(5,243)$ |
| $(10,578)$ | $(9,848)$ | $(9,805)$ |
| $(2,083)$ | $(6,194)$ | $(5,955)$ |
| 86 | $(5,152)$ | $(1,342)$ |
| 763 | 65 | (841) |
| \$279,803 | \$254,540 | \$296,454 |

FASB guidance prescribes a recognition threshold and measurement attribute for use in connection with the obligation of a company to recognize, measure, present, and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return.

As of December 31, 2012, the Company had $\$ 24.2$ million of unrecognized gross tax benefits. Gross tax benefits do not reflect the federal tax effect associated with state tax amounts.

The total amount of net unrecognized tax benefits at December 31, 2012 that would affect the effective tax rate, if recognized, was $\$ 15.7$ million.

Interest and penalties (if any) related to the underpayment of income taxes are classified as a component of income tax expense in the Consolidated Statements of Income and Comprehensive Income. During the years ended December 31, 2012, 2011, and 2010, the Company recognized income tax expense (benefit) attributed to interest and penalties of $\$ 1.0$ million, $\$(2.5)$ million, and $\$(1.1)$ million, respectively. Accrued interest and penalties on tax liabilities were $\$ 2.5$ million at December 31, 2012 and $\$ 1.1$ million at December 31, 2011.

The following table summarizes changes in the liability for unrecognized gross tax benefits for the years ended December 31, 2012, 2011, and 2010:

## (in thousands)

Uncertain tax positions at beginning of year
Additions for tax positions relating to current-year operations
Additions for tax positions relating to prior tax years
Subtractions for tax positions relating to prior tax years
Reductions in balance due to settlements
Uncertain tax positions at end of year


The Company and its acquired companies have filed tax returns in many states. The following are the more significant tax filings that are open for examination:

- Federal tax filings of the Company for tax years 2009 through the present;
- New York State tax filings of the Company for tax years 2007 through the present;
- New York City tax filings of the Company for tax years 2011 through the present; and
- New Jersey tax filings of the Company and certain acquired companies for tax years 2008 through the present.

It is reasonably possible that there will be developments within the next twelve months that would necessitate an adjustment to the balance of unrecognized tax benefits. Such adjustments include settlements of audits covering federal taxes for years 2009 and 2010 and New York State taxes for years 2007 through 2009. The Company does not expect that such settlements will have a material impact on tax expense. In addition, the Company does not believe that the ranges of possible adjustments for each federal, state, and local tax position would be material.

As a savings institution, the Community Bank is subject to a special federal tax provision regarding its frozen tax bad debt reserve. At December 31, 2012, the Community Bank's federal tax bad debt base-year reserve was $\$ 61.5$ million, with a related net deferred tax liability of $\$ 21.5$ million, which has not been recognized since the Community Bank does not expect that this reserve will become taxable in the foreseeable future. Events that would result in taxation of this reserve include redemptions of the Community Bank's stock or certain excess distributions by the Community Bank to the Company.

## NOTE 9: COMMITMENTS AND CONTINGENCIES

## Pledged Assets

At December 31, 2012 and 2011, the Company had pledged mortgage-related securities held to maturity with carrying values of $\$ 3.1$ billion and $\$ 3.0$ billion, respectively. The Company also had pledged other securities held to maturity with carrying values of $\$ 946.8$ million and $\$ 617.8$ million at the respective dates. In addition, the Company had pledged available-for-sale mortgage-related securities and other securities with respective carrying values of $\$ 151.2$ million and $\$ 45.1$ million at December 31, 2012, and of $\$ 158.0$ million and $\$ 432.5$ million at December 31, 2011. The pledged securities primarily serve as collateral for the Company's repurchase agreements.

## Loan Commitments and Letters of Credit

At December 31, 2012 and 2011, the Company had commitments to originate loans, including unused lines of credit, of $\$ 3.0$ billion and $\$ 2.7$ billion, respectively. The majority of the outstanding loan commitments at December 31, 2012 and 2011 had adjustable interest rates and were expected to close within 90 days of the respective dates.

The following table sets forth the Company's off-balance sheet commitments relating to outstanding loan commitments and letters of credit at December 31, 2012:

## (in thousands)

Mortgage Loan Commitments:

| Multi-family and commercial real estate | $\$ 946,630$ |
| :--- | ---: |
| Acquisition, development, and construction | 103,534 |
| One-to-four family held for sale | $\underline{1,622,463}$ |
| Total mortgage loan commitments | $\underline{\$ 2,672,627}$ |
| Other loan commitments | $\underline{278,644}$ |
| Total loan commitments | $\underline{188,933}$ |
| Commercial, performance, and financial stand-by letters of credit | $\underline{\$ 3,140,204}$ |

## Lease and License Commitments

At December 31, 2012, the Company was obligated under various non-cancelable operating lease and license agreements with renewal options on properties used primarily for branch operations. The Company currently expects to renew such agreements upon their expiration in the normal course of business. The agreements contain periodic escalation clauses that provide for increases in the annual rent, commencing at various times during the lives of the agreements, which are primarily based on increases in real estate taxes and cost-of-living indices.

The projected minimum annual rental commitments under these agreements, exclusive of taxes and other charges, are summarized as follows:

| (in thousands) |  |
| :--- | ---: |
| 2013 | $\$ 24,701$ |
| 2014 | 22,245 |
| 2015 | 17,908 |
| 2016 | 16,124 |
| 2017 | 13,936 |
| 2018 and thereafter | 40,547 |
| Total minimum future rentals | $\underline{\$ 135,461}$ |

The rental expense under these leases is included in "occupancy and equipment expense" in the Consolidated Statements of Income and Comprehensive Income, and amounted to approximately $\$ 32.5$ million, $\$ 28.1$ million, and $\$ 34.0$ million, respectively, in the years ended December 31, 2012, 2011, and 2010. Rental income on bankowned properties, netted in occupancy and equipment expense, was approximately $\$ 3.4$ million, $\$ 3.8$ million, and $\$ 2.7$ million in the corresponding periods. There was no minimum future rental income under non-cancelable sublease agreements at December 31, 2012.

## Financial Guarantees

The Company provides guarantees and indemnifications to its customers to enable them to complete a variety of business transactions and to enhance their credit standings. These guarantees are recorded at their respective fair values in "other liabilities" in the Consolidated Statements of Condition. The Company deems the fair value of the guarantees to equal the consideration received.

The following table summarizes the Company's guarantees and indemnifications at December 31, 2012:

## (in thousands)

Financial stand-by letters of credit
Performance stand-by letters of credit
Commercial letters of credit

| Expires | Expires | Total | Maximum Potential |
| :---: | :---: | :---: | :---: |
| Within One | After One | Outstanding | Amount of |
| Year | Year | Amount | Future Payments |
| \$24,039 | \$237 | \$24,276 | \$ 43,545 |
| 10,083 | -- | 10,083 | 13,124 |
| 17,481 | -- | 17,481 | 132,264 |
| \$51,603 | \$237 | \$51,840 | \$188,933 |

The maximum potential amount of future payments represents the notional amounts that could be funded and lost under the guarantees and indemnifications if there were a total default by the guaranteed parties or indemnification provisions were triggered, as applicable, without consideration of possible recoveries under recourse provisions or from collateral held or pledged.

The Company collects a fee upon the issuance of letters of credit. These fees are initially recorded by the Company as a liability and are recognized as income at the expiration date of the respective guarantees. In addition, the Company requires adequate collateral, typically in the form of real property or personal guarantees, upon its issuance of performance, financial stand-by, and commercial letters of credit. In the event that a borrower defaults, loans with recourse or indemnification obligate the Company to purchase loans that it has sold or otherwise transferred to a third party. Also outstanding at December 31, 2012 were $\$ 96,000$ of bankers' acceptances.

In October 2007, Visa U.S.A., a subsidiary of Visa Inc. ("Visa") completed a reorganization in contemplation of its initial public offering, which was subsequently completed in March 2008. As part of that reorganization, the Community Bank and the former Synergy Bank, along with many other banks across the nation, received shares of common stock of Visa. In accordance with GAAP, the Company did not recognize any value for this common stock ownership interest.

Visa claims that all Visa U.S.A. member banks are obligated to share with it in losses stemming from certain litigation against it and certain other named member banks (the "Covered Litigation"). Visa continues to set aside amounts in an escrow account to fund any judgments or settlements that may arise from the Covered Litigation, and reduced the amount of shares allocated to the Visa U.S.A. member banks by amounts necessary to cover such liability. Nevertheless, Visa U.S.A. member banks were required to record a liability for the fair value of their related contingent obligation to Visa U.S.A., based on the percentage of their membership interest. The Company
has a $\$ 1.9$ million liability based on its best estimate of the combined membership interest of the Community Bank and the former Synergy Bank with regard to both settled and pending litigation in which Visa is involved. Depending on the outcome of the Covered Litigation, the Company could incur an increase or a reduction in the value of its membership interest in Visa, the amount of which is not expected to be material.

## Derivative Financial Instruments

The Company uses various financial instruments, including derivatives, in connection with its strategies to mitigate or reduce price risk resulting from changes in interest rates. The Company's derivative financial instruments consist of financial forward and futures contracts, interest rate lock commitments ("IRLCs"), swaps, and options, and relate to mortgage banking operations, MSRs, and other risk management activities. These activities vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions. Please see Note 14, "Derivative Financial Instruments."

## Legal Proceedings

The Company is involved in various legal actions arising in the ordinary course of its business. All such actions, in the aggregate, involve amounts that are believed by management to be immaterial to the financial condition and results of operations of the Company.

## NOTE 10: INTANGIBLE ASSETS

## Goodwill

Goodwill is presumed to have an indefinite useful life and is tested for impairment, rather than amortized, at the reporting unit level, at least once a year. The changes in the carrying amount of goodwill for the years ended December 31, 2012 and 2011 are as follows:

## (in thousands)

Balance at beginning of year
Accounting adjustments
Balance at end of year

| December 31, |  |
| :---: | :---: |
| 2012 | 2011 |
| \$2,436,131 | \$2,436,159 |
| -- | (28) |
| \$2,436,131 | \$2,436,131 |

## Core Deposit Intangibles

As previously noted, the Company has CDI stemming from its various business combinations with other banks and thrifts. CDI is a measure of the value of checking and savings deposits acquired in a business combination. The fair value of the CDI stemming from any given business combination is based on the present value of the expected cost savings attributable to the core deposit funding, relative to an alternative source of funding. CDI is amortized over the estimated useful lives of the existing deposit relationships acquired, but does not exceed 10 years. The Company evaluates such identifiable intangibles for impairment when an indication of impairment exists. No impairment charges were required to be recorded in 2012, 2011, or 2010. If an impairment loss is determined to exist in the future, the loss will be recorded in non-interest expense in the Consolidated Statement of Income and Comprehensive Income for the period in which such impairment is identified.

## Mortgage Servicing Rights

The Company had MSRs of $\$ 144.7$ million and $\$ 117.0$ million, respectively, at December 31, 2012 and 2011. The Company has two classes of MSRs for which it separately manages the economic risk: residential and securitized.

Residential MSRs are carried at fair value, with changes in fair value recorded as a component of non-interest income in each period. The Company uses various derivative instruments to mitigate the income statement-effect of changes in fair value due to changes in valuation inputs and assumptions regarding its residential MSRs. MSRs do not trade in an active open market with readily observable prices. Accordingly, the Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset.

The value of residential MSRs at any given time is significantly affected by the mortgage interest rates that are then currently available in the marketplace which, in turn, influence mortgage loan prepayment speeds. During periods of declining interest rates, the value of MSRs generally declines as an increase in mortgage refinancing activity results in an increase in prepayments. Conversely, during periods of rising interest rates, the value of MSRs generally increases as mortgage refinancing activity declines.

Securitized MSRs are carried at the lower of the initial carrying value, adjusted for amortization or fair value, and are amortized in proportion to, and over the period of, estimated net servicing income. Such MSRs are periodically evaluated for impairment, based on the difference between their carrying amount and their current fair value. If it is determined that impairment exists, the resultant loss is charged against earnings.

The following table sets forth the changes in the balances of residential and securitized MSRs for the years ended December 31, 2012 and 2011:
(in thousands)
Carrying value, beginning of year
Additions
Increase (decrease) in fair value:
Due to changes in interest rates and valuation assumptions
Due to other changes ${ }^{(1)}$
Amortization
Carrying value, end of period

| 2012 |  | 2011 |  |
| :---: | :---: | :---: | :---: |
| Residential | Securitized | Residential | Securitized |
| \$116,416 | \$ 596 | \$106,186 | \$1,192 |
| 116,407 | -- | 82,060 | -- |
| $(20,938)$ | -- | $(24,537)$ | -- |
| $(67,365)$ | -- | $(47,293)$ | -- |
| -- | (403) | --- | (596) |
| \$144,520 | \$193 | \$116,416 | \$ 596 |

## (1) Includes net servicing cash flows and the passage of time.

The following table presents the key assumptions used in calculating the fair value of the Company's residential MSRs at the dates indicated:

|  | December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Weighted Average Expected Life | 64 months | 69 months |
| Constant Prepayment Speed | 15.4\% | 14.2\% |
| Discount Rate | 10.5 | 10.0 |
| Primary Mortgage Rate to Refinance | 3.6 | 4.1 |
| Cost to Service (per loan per year): |  |  |
| Current | \$ 53 | \$ 53 |
| 30-59 days delinquent | 103 | 103 |
| 60-89 days delinquent | 203 | 203 |
| 90-119 days delinquent | 303 | 303 |
| Over 120 days delinquent | 553 | 553 |

As noted above, there were no changes in the assumed servicing costs.

## Analyses of CDI and MSRs

The following table summarizes the gross carrying and accumulated amortization amounts of the Company's CDI and MSRs as of December 31, 2012:
$\left.\begin{array}{lcccc}\text { (in thousands) } & \begin{array}{c}\text { Gross Carrying } \\ \text { Amount }\end{array} & & \begin{array}{c}\text { Accumulated } \\ \text { Amortization }\end{array} & \end{array} \begin{array}{c}\text { Net Carrying } \\ \text { Amount }\end{array}\right]$

For the year ended December 31, 2012, amortization expenses related to CDI totaled $\$ 19.6$ million. The Company assessed the useful lives of its intangible assets at December 31, 2012 and deemed them to be appropriate. There were no impairment losses recorded for the years ended December 31, 2012, 2011, or 2010.

The following table summarizes the estimated future expense stemming from the amortization of the Company's CDI and MSRs:

| (in thousands) | Core Deposit Intangibles | Mortgage Servicing Rights | Total |
| :---: | :---: | :---: | :---: |
| 2013 | \$15,784 | \$161 | \$15,945 |
| 2014 | 8,307 | 32 | 8,339 |
| 2015 | 5,354 | -- | 5,354 |
| 2016 | 2,400 | -- | 2,400 |
| 2017 and thereafter | 179 | -- | 179 |
| Total remaining intangible assets | \$32,024 | \$193 | \$32,217 |

## NOTE 11: EMPLOYEE BENEFITS

## Retirement Plans

On April 1, 2002, three separate pension plans for employees of the former Queens County Savings Bank, the former CFS Bank, and the former Richmond County Savings Bank were merged together and renamed the "New York Community Bancorp Retirement Plan" (the "New York Community Plan"). The pension plan for employees of the former Roslyn Savings Bank was merged into the New York Community Plan on September 30, 2004. The pension plan for employees of the former Atlantic Bank of New York was merged into the New York Community Plan on March 31, 2008. The New York Community Plan covers substantially all employees who had attained minimum age, service, and employment status requirements prior to the date when the individual plans were frozen by the banks of origin. Once frozen, the plans ceased to accrue additional benefits, service, and compensation factors, and became closed to employees who would otherwise have met eligibility requirements after the "freeze" date. The New York Community Plan is subject to the provisions of ERISA.

The following tables set forth certain information regarding the New York Community Plan as of the dates indicated:

|  | December 31, |  |
| :---: | :---: | :---: |
| (in thousands) | 2012 | 2011 |
| Change in Benefit Obligation: |  |  |
| Benefit obligation at beginning of year | \$134,159 | \$116,566 |
| Interest cost | 5,885 | 5,964 |
| Actuarial loss | 11,865 | 19,852 |
| Annuity payments | $(6,252)$ | $(5,931)$ |
| Settlements | $(3,043)$ | $(2,292)$ |
| Benefit obligation at end of year | \$142,614 | \$134,159 |
| Change in Plan Assets: |  |  |
| Fair value of assets at beginning of year | \$150,671 | \$142,204 |
| Actual return (loss) on plan assets | 16,247 | $(7,310)$ |
| Contributions | 30,000 | 24,000 |
| Annuity payments | $(6,252)$ | $(5,931)$ |
| Settlements | $(3,043)$ | $(2,292)$ |
| Fair value of assets at end of year | \$187,623 | \$150,671 |
| Funded status (included in other assets) | \$45,009 | \$ 16,512 |
| Changes recognized in other comprehensive income for the year ended December 31: |  |  |
| Amortization of prior service cost | \$ | \$ |
| Amortization of actuarial gain | $(9,737)$ | $(4,758)$ |
| Net actuarial loss arising during the year | 8,874 | 39,693 |
| Total recognized in other comprehensive loss for the year (pre-tax) | \$ (863) | \$34,935 |
| Accumulated other comprehensive loss (pre-tax) not yet recognized in net periodic benefit cost at December 31: |  |  |
| Prior service cost | \$ -- | \$ |
| Actuarial loss, net | 92,879 | 93,742 |
| Total accumulated other comprehensive loss (pre-tax) | \$92,879 | \$93,742 |

In 2013, an estimated $\$ 9.4$ million of unrecognized net actuarial loss for the defined benefit pension plan will be amortized from AOCL into net periodic benefit cost. The comparable amount recognized as net periodic benefit cost in 2012 was $\$ 9.7$ million. No prior service cost will be amortized in 2013 and none was amortized in 2012. The discount rates used to determine the benefit obligation at December 31, 2012 and 2011 were $3.9 \%$ and $4.5 \%$, respectively.

The discount rate reflects rates at which the benefit obligation could be effectively settled. To determine this rate, the Company considers rates of return on high-quality fixed-income investments that are currently available and are expected to be available during the period until payment of the pension benefits. The expected future payments are discounted based on a portfolio of high-quality rated bonds (above-median AA curve) for which the Company relies on the Citigroup Pension Liability Index published as of the measurement date.

The components of net periodic pension expense (credit) were as follows for the years indicated:

|  | Yea | nded Dec | r 31, |
| :---: | :---: | :---: | :---: |
| (in thousands) | 2012 | 2011 | 2010 |
| Components of Net Periodic Pension Expense (Credit): |  |  |  |
| Interest cost | S 5,885 | \$ 5,964 | \$ 6,057 |
| Expected return on plan assets | $(13,256)$ | $(12,531)$ | $(11,463)$ |
| Amortization of prior service cost | -- | -- | 196 |
| Amortization of unrecognized actuarial loss | 9,737 | 4,758 | 5,145 |
| Net periodic pension expense (credit) | \$ 2,366 | \$ (1,809) | \$ (65) |

The following table indicates the weighted average assumptions used in determining the net periodic benefit cost for the years indicated:

Discount rate

| 2012 | 2011 | 2010 |
| :---: | :---: | :---: |
| 4.5\% | 5.3\% | 5.8\% |
| 9.0 | 9.0 | 9.0 |

New York Community Plan assets are invested in diversified investment funds of the RSI Retirement Trust (the "Trust"), a private placement fund, and in the Company's common stock. At December 31, 2012 and 2011, the amounts of New York Community Plan assets invested in the Company's common stock were $\$ 18.9$ million and $\$ 15.5$ million, respectively.

The Trust has been given discretion by the Plan Sponsor to determine the appropriate strategic asset allocation versus plan liabilities, as governed by the Trust's Statement of Investment Objectives and Guidelines (the "Guidelines"). The investment funds include a series of equity and bond mutual funds or commingled trust funds, each with its own investment objectives, strategies, and risks, as detailed in the Guidelines.

The long-term investment objectives are to maintain plan assets at a level that will sufficiently cover longterm obligations and to generate a return on plan assets that will meet or exceed the rate at which long-term obligations grow. A broadly diversified combination of equity and fixed income portfolios and various risk management techniques are used to help achieve these objectives.

In addition, significant consideration is given to the Plan's funding levels when determining the overall asset allocation. If the New York Community Plan is considered to be well funded, approximately $65 \%$ of its assets are allocated to equity securities (i.e., equity mutual funds) and approximately $35 \%$ to debt securities (i.e., bond mutual funds). These were the allocations at December 31, 2012. If the New York Community Plan does not satisfy the criteria for a well funded plan, approximately $50 \%$ of the Plan's assets are allocated to equity securities and approximately $50 \%$ are allocated to debt securities. Asset rebalancing is scheduled when the investment mix varies more than $10 \%$ in either direction from the target.

The investment goal of the New York Community Plan is to achieve investment results that will contribute to the proper funding of the pension plan by exceeding the rate of inflation over the long-term. In addition, investment managers for the Trust are expected to provide above-average performance when compared to their peers. Performance volatility is monitored, and risk and volatility are further managed by the distinct investment objectives of each of the Trust funds and by the diversification within each fund.

The following table presents information about the investments held by the New York Community Plan as of December 31, 2012:

| (in thousands) | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| :---: | :---: | :---: | :---: | :---: |
| Mutual Funds - Equity: |  |  |  |  |
| Large-cap value ${ }^{(1)}$ | \$ 15,237 | \$15,237 | \$ | \$-- |
| Small-cap core ${ }^{(2)}$ | 19,107 | 19,107 | -- | -- |
| Large-cap growth ${ }^{(3)}$ | 11,045 | 11,045 | -- | -- |
| International core ${ }^{(4)}$ | 20,360 | 20,360 | -- | -- |
| Common/Collective Trusts - Equity: |  |  |  |  |
| Large-cap core ${ }^{(5)}$ | 17,386 | -- | 17,386 | -- |
| Large-cap value ${ }^{(6)}$ | 8,936 | -- | 8,936 | -- |
| Large-cap growth ${ }^{(7)}$ | 11,743 | -- | 11,743 | -- |
| Common/Collective Trusts - Fixed Income: <br> Market duration fixed ${ }^{(8)}$ | 64,953 | -- | 64,953 | -- |
| Equity Securities: |  |  |  |  |
| Company common stock | 18,856 | 18,856 | -- | -- |
|  | \$187,623 | \$84,605 | \$103,018 | \$-- |

(1) This category consists of investments whose sector and industry exposures are maintained within a narrow band around the Russell 1000 Index. The portfolio holds approximately 150 stocks.
(2) This category contains stocks whose sector weightings are maintained within a narrow band around those of the Russell 2000 Index. The portfolio will typically hold more than 150 stocks.
(3) This category consists of a mutual fund that seeks fast growing large-cap companies with sustainable franchises and positive price momentum. The portfolio holds 60 to 90 stocks.
(4) This category has investments in medium to large non-US companies, including high quality, durable growth companies and companies based in countries with stable economic and political systems.
(5) This fund tracks the performance of the $S \& P 500$ Index by purchasing the securities represented in the Index in approximately the same weightings as the Index.
(6) This category contains large-cap stocks with above-average yield. The portfolio typically holds between 60 and 70 stocks.
(7) This category consists of a portfolio of between 35 and 55 stocks of fast-growing, predictable, and cyclical large cap growth companies.
(8) This category consists of an index fund that tracks the Barclays Capital U. S. Aggregate Bond Index. The fund invests in treasury, agency, corporate, mortgage-backed, and asset-backed securities.

## Current Asset Allocation

The weighted average asset allocations for the New York Community Plan as of December 31, 2012 and 2011 were as follows:

|  | At December 31, |  |
| :--- | :---: | :---: |
| Equity securities | $\frac{\square}{2012}$ | $\frac{2011}{65 \%}$ |
| Debt securities | $\underline{35}$ |  |
| Total | $\underline{100 \%}$ | $\underline{37}$ |

## Determination of Long-Term Rate of Return

The long-term rate of return on assets assumption was set based on historical returns earned by equities and fixed income securities, and adjusted to reflect expectations of future returns as applied to the New York Community Plan's target allocation of asset classes. Equity securities and fixed income securities were assumed to earn real rates of return in the ranges of $5 \%$ to $9 \%$ and $2 \%$ to $6 \%$, respectively. The long-term inflation rate was estimated to be $3 \%$. When these overall return expectations are applied to the New York Community Plan's target allocation, the result is an expected rate of return of $7 \%$ to $11 \%$.

## Expected Contributions

The Company does not expect to contribute to the New York Community Plan in 2013.

## Expected Future Annuity Payments

The following annuity payments, which reflect expected future service, as appropriate, are expected to be paid by the New York Community Plan during the years indicated:

| (in thousands) |  |
| :--- | ---: |
| 2013 | $\$ 6,871$ |
| 2014 | 6,955 |
| 2015 | 7,029 |
| 2016 | 7,061 |
| 2017 | 7,200 |
| 2018 and thereafter | $\underline{37,166}$ |
| Total | $\underline{\$ 72,282}$ |

## Qualified Savings Plan

The Company maintains a defined contribution qualified savings plan (the "New York Community Bank Employee Savings Plan") in which all full-time employees are able to participate after one year of service and having attained age 21. No matching contributions have been made by the Company to this plan since 1993.

## Post-Retirement Health and Welfare Benefits

The Company offers certain post-retirement benefits, including medical, dental, and life insurance (the "Health \& Welfare Plan") to retired employees, depending on age and years of service at the time of retirement. The costs of such benefits are accrued during the years that an employee renders the necessary service.

The following tables set forth certain information regarding the Health \& Welfare Plan as of the dates indicated:

|  | December 31, |  |
| :---: | :---: | :---: |
| (in thousands) | 2012 | 2011 |
| Change in Benefit Obligation: |  |  |
| Benefit obligation at beginning of year | \$ 17,155 | \$ 15,998 |
| Service cost | 7 | 5 |
| Interest cost | 641 | 720 |
| Actuarial loss | 3,293 | 1,291 |
| Premiums/claims paid | (777) | (859) |
| Benefit obligation at end of year | \$ 20,319 | \$ 17,155 |
| Change in Plan Assets: |  |  |
| Fair value of assets at beginning of year | \$ | \$ |
| Employer contribution | 777 | 859 |
| Premiums/claims paid | (777) | (859) |
| Fair value of assets at end of year | \$ | \$ |
| Funded status (included in other liabilities) | \$(20,319) | \$(17,155) |
| Changes recognized in other comprehensive income for the year ended December 31: |  |  |
| Amortization of prior service cost | \$ 249 | \$ 249 |
| Amortization of actuarial gain | (505) | (411) |
| Net loss arising during the year | 3,293 | 1,292 |
| Total recognized in other comprehensive loss for the year (pre-tax) | \$3,037 | \$1,130 |
| Accumulated other comprehensive loss (pre-tax) not yet recognized in net periodic benefit cost at December 31: |  |  |
| Prior service cost | \$ $(2,280)$ | \$ $(2,529)$ |
| Actuarial loss, net | 10,265 | 7,477 |
| Total accumulated other comprehensive loss (pre-tax) | \$ 7,985 | \$ 4,948 |

The discount rates used in the preceding table were $3.5 \%$ and $3.9 \%$, respectively, at December 31, 2012 and 2011.

The estimated net actuarial loss and the prior service liability that will be amortized from AOCL into net periodic benefit cost over the next fiscal year are $\$ 657,000$ and $\$ 249,000$, respectively.

The following table indicates the components of net periodic benefit cost for the years indicated:

| (in thousands) | Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| Components of Net Periodic Benefit Cost: |  |  |  |
| Service cost | \$ 7 | \$ 5 | \$ 4 |
| Interest cost | 641 | 720 | 793 |
| Amortization of prior service cost | (249) | (249) | (249) |
| Amortization of unrecognized actuarial loss | 505 | 411 | 313 |
| Net periodic benefit cost | \$ 904 | \$887 | \$861 |

The following table indicates the weighted average assumptions used in determining the net periodic benefit cost for the years indicated:

Discount rate
Current medical trend rate
Ultimate trend rate
Year when ultimate trend rate will be reached

| Years Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: |
| $\frac{2012}{3.9 \%}$ |  | 2011 | $4.7 \%$ |
|  | 2010 |  |  |
| 8.0 |  | $5.3 \%$ | 9.0 |
| 5.0 | 5.0 | 5.0 |  |
| 2018 | $\underline{2015}$ | $\underline{2014}$ |  |

Had the assumed medical trend rate at December 31, 2012 increased by $1 \%$ for each future year, the accumulated post-retirement benefit obligation at that date would have increased by $\$ 935,000$, and the aggregate of the benefits earned and the interest components of 2012 net post-retirement benefit cost would each have increased by $\$ 22,000$. Had the assumed medical trend rate decreased by $1 \%$ for each future year, the accumulated postretirement benefit obligation at December 31,2012 would have declined by $\$ 790,000$, and the aggregate of the benefits earned and the interest components of 2012 net post-retirement benefit cost would each have declined by $\$ 18,000$.

## Investment Policies and Strategies

The Health \& Welfare Plan is an unfunded non-qualified pension plan and is not expected to hold assets for investment at any time. Any contributions made to the Health \& Welfare Plan will be used to immediately pay plan premiums and claims as they come due. .

## Expected Contributions

The Company expects to contribute $\$ 1.5$ million to the Health \& Welfare Plan to pay premiums and claims for the fiscal year ending December 31, 2013.

## Expected Future Payments for Premiums and Claims

The following amounts are currently expected to be paid for premiums and claims during the years indicated under the Health \& Welfare Plan:

| (in thousands) |  |
| :--- | ---: |
| 2013 | $\$ 1,515$ |
| 2014 | 1,499 |
| 2015 | 1,472 |
| 2016 | 1,449 |
| 2017 | 1,416 |
| 2018 and thereafter | $\mathbf{6 , 4 6 0}$ |
| Total | $\$ 13,811$ |

## NOTE 12: STOCK-RELATED BENEFIT PLANS

## New York Community Bank Employee Stock Ownership Plan

All full-time employees who have attained 21 years of age and who have completed twelve consecutive months of credited service are eligible to participate in the ESOP, with benefits vesting on a seven-year basis, starting with $20 \%$ in the third year of employment and continuing in $20 \%$ increments in each successive year. Benefits are payable upon death, retirement, disability, or separation from service, and may be paid in stock. However, in the event of a change in control, as defined in the ESOP, any unvested portion of benefits shall vest immediately.

At the time of the Community Bank's conversion to stock form, the Company loaned $\$ 19.4$ million to the ESOP to purchase $18,583,440$ shares of the Company's common stock. In the second quarter of 2002, the Company loaned an additional $\$ 14.8$ million to the ESOP for the purchase of 906,667 shares of the common stock that were sold in a secondary offering on May 14, 2002. In 2002, the two loans were consolidated into a single loan which was being repaid at a fixed interest rate of $4.75 \%$ over a period of time not to exceed 30 years. In 2010, the loan was fully repaid and all the remaining shares were released from the suspense account and allocated to participants.

In 2012, 2011, and 2010, the Company allocated 644,$007 ; 526,800$; and 472,841 shares, respectively, to participants in the ESOP. For the years ended December 31, 2012, 2011, and 2010, the Company recorded ESOPrelated compensation expense of $\$ 8.4$ million, $\$ 7.0$ million, and $\$ 9.1$ million, respectively.

## Supplemental Executive Retirement Plan

In 1993, the Community Bank established a Supplemental Executive Retirement Plan ("SERP"), which provided additional unfunded, non-qualified benefits to certain participants in the ESOP in the form of Company common stock. The SERP was frozen in 1999. Trust-held assets, consisting entirely of Company common stock, amounted to $1,369,311$ and $1,268,102$ shares at December 31,2012 and 2011, respectively. The cost of these shares is reflected as a reduction of paid-in capital in excess of par in the Consolidated Statements of Condition. The Company recorded no SERP-related compensation expense in 2012, 2011, or 2010.

## Stock Incentive and Stock Option Plans

At December 31, 2012, the Company had a total of $18,987,673$ shares available for grants as options, restricted stock, or other forms of related rights under the New York Community Bancorp, Inc. 2012 Stock Incentive Plan (the "2012 Stock Incentive Plan"), which was approved by the Company's shareholders at its Annual Meeting on June 7, 2012. Included in this amount were $1,030,673$ shares that were transferred from the New York Community Bancorp, Inc. 2006 Stock Incentive Plan (the " 2006 Stock Incentive Plan"), which was approved by the Company's shareholders at its Annual Meeting on June 7, 2006 and reapproved at its Annual Meeting on June 2, 2011. Under the 2012 Stock Incentive Plan, the Company granted 43,000 shares of restricted stock during the twelve months ended December 31, 2012 with an average fair value of $\$ 12.53$ per share on the date of grant. During 2012, 2011, and 2010, respectively, $2,040,425,1,693,000$, and 463,000 shares of restricted stock were granted under the 2006 Stock Incentive Plan. The respective shares had average fair values of $\$ 12.78, \$ 18.30$, and $\$ 16.29$ per share on the respective grant dates. The shares of restricted stock that were granted during the years ended December 31, 2012, 2011, and 2010 vest over a period of five years. Compensation and benefits expense related to the restricted stock grants is recognized on a straight-line basis over the vesting period, and totaled $\$ 20.7$ million, $\$ 16.7$ million, and $\$ 10.9$ million, respectively, for the years ended December 31, 2012, 2011, and 2010.

The following table provides a summary of activity with regard to restricted stock awards in the year ended December 31, 2012:

|  | For the Year Ended <br> December 31, 2012 |  |
| :--- | :---: | :---: |
|  |  | Weighted Average <br> Grant Date |
|  |  | Fair Value |
| Number of Shares | 16.11 |  |
| Granted | $3,429,440$ | 12.78 |
| Vested | $2,083,425$ | 15.45 |
| Cancelled | $(1,034,420)$ | 14.02 |
| Unvested at end of year | $\underline{(92,200)}$ | 14.73 |

As of December 31, 2012, unrecognized compensation cost relating to unvested restricted stock totaled $\$ 50.1$ million. This amount will be recognized over a remaining weighted average period of 3.2 years.

In addition, the Company had eight stock option plans at December 31, 2012: the 1993 and 1997 New York Community Bancorp, Inc. Stock Option Plans; the 1993 Haven Bancorp, Inc. Stock Option Plan; the 1998 Richmond County Financial Corp. Stock Compensation Plan; the 2001 Roslyn Bancorp, Inc. Stock-based Incentive Plan; the 1998 Long Island Financial Corp. Stock Option Plan; and the 2003 and 2004 Synergy Financial Group Stock Option Plans (all eight plans collectively referred to as the "Stock Option Plans"). All stock options granted under the Stock Option Plans expire ten years from the date of grant.

The Company uses the modified prospective approach to recognize compensation costs related to share-based payments at fair value on the date of grant, and recognizes such costs in the financial statements over the vesting period during which the employee provides service in exchange for the award. As there were no unvested options at any time during 2012, 2011, or 2010, the Company did not record any compensation and benefits expense relating to stock options during those years.

The Company either issues new shares of common stock to satisfy the exercise of options or the Company may also use common stock held in Treasury to satisfy the exercise of options. In the event that Treasury stock is used, the difference between the average cost of Treasury shares and the exercise price is recorded as an adjustment to retained earnings or paid-in capital on the date of exercise. At December 31, 2012, 2011, and 2010, respectively, there were $2,641,344 ; 9,006,944$; and $12,443,676$ stock options outstanding. The number of shares available for future issuance under the Stock Option Plans was 11,840 at December 31, 2012.

The status of the Stock Option Plans at December 31, 2012 and changes that occurred during the year ended at that date are summarized below:

Stock options outstanding, beginning of year Granted

For the Year Ended December 31, 2012

Exercised

| Number of Stock <br> Options |  | Weighted Average <br> Exercise Price |
| :---: | :---: | :---: |
| $9,006,944$ | $\$ 15.60$ |  |
| -- | -- |  |
| -- | -- |  |
| $\frac{(6,365,600)}{2,641,344}$ | 15.15 |  |
| $2,641,344$ | 16.68 |  |

The intrinsic value of stock options outstanding and exercisable at December 31,2012 was $\$ 96,000$. There were no stock options exercised during the twelve months ended December 31, 2012. The intrinsic values of options exercised during the years ended December 31,2011 and 2010 were $\$ 1.9$ million and $\$ 3.1$ million, respectively.

## NOTE 13: FAIR VALUE MEASUREMENTS

FASB issued guidance that, among other things, defined fair value, established a consistent framework for measuring fair value, and expanded disclosure for each major asset and liability category measured at fair value on either a recurring or non-recurring basis. The guidance clarified that fair value is an "exit" price, representing the amount that would be received when selling an asset, or paid when transferring a liability, in an orderly transaction between market participants. Fair value is thus a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. As a basis for considering such assumptions, the FASB established a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

- Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 - Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 - Inputs to the valuation methodology are significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants use in pricing an asset or liability.

A financial instrument's categorization within this valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

The following tables present assets and liabilities that were measured at fair value on a recurring basis as of December 31, 2012 and 2011, and that were included in the Company's Consolidated Statements of Condition at those dates:

| (in thousands) | Fair Value Measurements at December 31, 2012 Using |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets _ (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Netting Adjustments | Total <br> Fair Value |
| Mortgage-Related Securities |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |
| GSE certificates | \$ | \$ 92,679 | \$ | \$ | \$ 92,679 |
| GSE CMOs | -- | 67,160 | -- | -- | 67,160 |
| Private label CMOs | -- | 17,416 | -- | -- | 17,416 |
| Total mortgage-related securities | \$ | \$ 177,255 | \$ -- | \$ -- | \$ 177,255 |
| Other Securities Available for Sale: |  |  |  |  |  |
| GSE debentures | \$ | \$ | \$ | \$ | \$ |
| Corporate bonds | -- | -- | -- | -- | -- |
| U. S. Treasury obligations | -- | -- | -- | -- | -- |
| State, county, and municipal | -- | 46,296 | -- | -- | 46,296 |
| Capital trust notes | -- | 19,866 | 18,569 | -- | 38,435 |
| Preferred stock | 124,734 | 284 | -- | -- | 125,018 |
| Common stock | 39,682 | 2,580 | -- | -- | 42,262 |
| Total other securities | \$164,416 | \$ 69,026 | \$ 18,569 | \$ | \$ 252,011 |
| Total securities available for sale | \$164,416 | \$ 246,281 | \$ 18,569 | \$ | \$ 429,266 |
| Other Assets: |  |  |  |  |  |
| Loans held for sale | \$ -- | \$1,204,370 | \$ -- | \$ -- | \$1,204,370 |
| Mortgage servicing rights | -- | - -- | 144,520 | -- | 144,520 |
| Interest rate lock commitments | -- | -- | 21,446 | -- | 21,446 |
| Derivative assets-other ${ }^{(1)}$ | 5,939 | 2,910 | -- | $(4,730)$ | 4,119 |
| Liabilities: |  |  |  |  |  |
| Derivative liabilities | \$ $(2,303)$ | \$ $(5,808)$ | \$ -- | \$ 4,730 | \$ (3,381) |
| (I) Includes the $\$ 5.3$ million cost to pu | rchase Treasury op |  |  |  |  |

Fair Value Measurements at December 31, 2011 Using

| (in thousands) | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Netting Adjustments | Total <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-Related Securities |  |  |  |  |  |
| Available for Sale: |  |  |  |  |  |
| GSE certificates | \$ -- | \$ 102,645 | \$ | \$-- | \$ 102,645 |
| GSE CMOs | -- | 65,276 | -- | -- | 65,276 |
| Private label CMOs | -- | 24,041 | -- | -- | 24,041 |
| Total mortgage-related securities | \$ -- | \$ 191,962 | \$ -- | \$-- | \$ 191,962 |
| Other Securities Available for Sale: |  |  |  |  |  |
| GSE debentures | \$ | \$ 458,766 | \$ | \$-- | \$ 458,766 |
| State, county, and municipal | -- | 1,285 | -- | -- | 1,285 |
| Capital trust notes | -- | 14,125 | 18,078 | -- | 32,203 |
| Preferred stock | -- | 195 | -- | -- | 195 |
| Common stock | 37,026 | 3,225 | -- | -- | 40,251 |
| Total other securities | \$37,026 | \$ 477,596 | \$ 18,078 | \$-- | \$ 532,700 |
| Total securities available for sale | \$37,026 | \$ 669,558 | \$ 18,078 | \$-- | \$ 724,662 |
| Other Assets: |  |  |  |  |  |
| Loans held for sale | \$ -- | \$1,036,918 | \$ | \$-- | \$1,036,918 |
| Mortgage servicing rights | -- | -- | 116,416 | -- | 116,416 |
| Interest rate lock commitments | -- | -- | 15,633 | -- | 15,633 |
| Derivative assets-other | 9,004 | 762 | -- | -- | 9,766 |
| Liabilities: |  |  |  |  |  |
| Derivative liabilities | \$ (20) | \$ (11,742) | \$ -- | \$-- | \$ (11,762) |

The Company reviews and updates the fair value hierarchy classifications for its assets on a quarterly basis. Changes from one quarter to the next that are related to the observability of inputs to a fair value measurement may result in a reclassification from one hierarchy level to another.

A description of the methods and significant assumptions utilized in estimating the fair values of available-forsale securities follows:

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include highly liquid government securities, exchange-traded securities, and derivatives.

If quoted market prices are not available for the specific security, then fair values are estimated by using pricing models. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, models incorporate transaction details such as maturity and cash flow assumptions. Securities valued in this manner would generally be classified within Level 2 of the valuation hierarchy, and primarily include such instruments as mortgage-related and corporate debt securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. In valuing capital trust notes, which may include pooled trust preferred securities, collateralized debt obligations ("CDOs"), and certain single-issue capital trust notes, the determination of fair value may require benchmarking to similar instruments or analyzing default and recovery rates. Therefore, capital trust notes are valued using a model based on the specific collateral composition and cash flow structure of the securities. Key inputs to the model consist of market spread data for each credit rating, collateral type, and other relevant contractual features. In instances where quoted price information is available, the price is considered when arriving at a security's fair value. Where there is limited activity or less transparency around the inputs to the valuation of preferred stock, the valuation is based on a discounted cash flow model.

Periodically, the Company uses fair values supplied by independent pricing services to corroborate the fair values derived from the pricing models. In addition, the Company reviews the fair values supplied by independent
pricing services, as well as their underlying pricing methodologies, for reasonableness. The Company challenges pricing services' valuations that appear to be unusual or unexpected.

The Company carries loans held for sale originated by the Residential Mortgage Banking segment at fair value, in accordance with ASC 825 , "Financial Instruments." The fair value of held-for-sale loans is primarily based on quoted market prices for securities backed by similar types of loans. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding, and changes in the fair value of servicing associated with the mortgage loans held for sale. Loans held for sale are classified within Level 2 of the valuation hierarchy.

MSRs do not trade in an active open market with readily observable prices. The Company bases the fair value of its MSRs on the present value of estimated future net servicing income cash flows, utilizing an internal valuation model. The Company estimates future net servicing income cash flows with assumptions that market participants would use to estimate fair value, including estimates of prepayment speeds, discount rates, default rates, refinance rates, servicing costs, escrow account earnings, contractual servicing fee income, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect market conditions and assumptions that a market participant would consider in valuing the MSR asset. MSR fair value measurements use significant unobservable inputs and, accordingly, are classified within Level 3.

Exchange-traded derivatives that are valued using quoted prices are classified within Level 1 of the valuation hierarchy. The majority of the Company's derivative positions are valued using internally developed models that use readily observable market parameters as their basis. These are parameters that are actively quoted and can be validated by external sources, including industry pricing services. Where the types of derivative products have been in existence for some time, the Company uses models that are widely accepted in the financial services industry. These models reflect the contractual terms of the derivatives, including the period to maturity, and market-based parameters such as interest rates, volatility, and the credit quality of the counterparty. Furthermore, many of these models do not contain a high level of subjectivity, as the methodologies used in the models do not require significant judgment, and inputs to the models are readily observable from actively quoted markets, as is the case for "plain vanilla" interest rate swaps and option contracts. Such instruments are generally classified within Level 2 of the valuation hierarchy. Derivatives that are valued based on models with significant unobservable market parameters, and that are normally traded less actively, have trade activity that is one-way, and/or are traded in less-developed markets, are classified within Level 3 of the valuation hierarchy.

The fair value of IRLCs for residential mortgage loans that the Company intends to sell is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans' expected settlement dates and the projected values of the MSRs, loan level price adjustment factors, and historical IRLC closing ratios. The closing ratio is computed by the Company's mortgage banking operation and is periodically reviewed by management for reasonableness. Such derivatives are classified as Level 3.

While the Company believes its valuation methods are appropriate and consistent with those of other market participants, the use of different methodologies or assumptions to determine the fair values of certain financial instruments could result in different estimates of fair values at the reporting date.

## Changes in Level 3 Fair Value Measurements

The following tables present a roll-forward of the balance sheet amounts for the years ended December 31, 2012 and 2011 (including the change in fair value) for financial instruments classified in Level 3 of the valuation hierarchy.

| (in thousands) | Fair Value January 1, 2012 | Total Rea Gains/(Lo <br> Income | zed/Unrealized <br> ses) Recorded in <br> Comprehensive <br> (Loss) Income | Issuances | Settlements | Transfers to/(from) Level 3 | $\begin{gathered} \text { Fair Value } \\ \text { at Dec. 31, } \\ 2012 \end{gathered}$ | Change in Unrealized Gains/ (Losses) Related to Instruments Held at December 31, 2012 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale capital securities | \$ 18,078 | \$ -- | \$3,545 | \$ | \$ -- | \$(3,054) | \$ 18,569 | \$ 3,415 |
| Mortgage servicing rights | 116,416 | $(88,303)$ | -- | 116,407 | -- | -- | 144,520 | $(20,938)$ |
| Interest rate lock commitments | 15,633 | 5,813 | -- | -- | -- | -- | 21,446 | 21,446 |
|  | Fair Value | Total Rea Gains/(Lo | zed/Unrealized <br> ses) Recorded in |  |  | Transfers | Fair Value | Change in Unrealized Gains/ (Losses) Related to |
| (in thousands) | $\begin{gathered} \text { January } 1 \\ 2011 \\ \hline \end{gathered}$ | Income | Comprehensive (Loss) Income | Issuances | Settlements | $\begin{gathered} \text { to/(from) } \\ \text { Level } 3 \\ \hline \end{gathered}$ | $\begin{gathered} \text { at Dec. 31, } \\ 2011 \\ \hline \end{gathered}$ | Instruments Held at December 31, 2011 |
| Available-for-sale capital securities and preferred stock | \$ 34,808 | \$ (6,160) | \$(8,479) | \$ | \$-- | \$(2,091) | \$ 18,078 | \$(14,639) |
| Mortgage servicing rights | 106,186 | $(71,830)$ | -- | 82,060 | -- | -- | 116,416 | $(71,830)$ |
| Interest rate lock commitments | 53 | 15,580 | -- | -- | -- | -- | 15,633 | 15,580 |

The Company's policy is to recognize transfers in and out of Levels 1,2 , and 3 as of the end of the reporting period. During the years ended December 31, 2012 and 2011, the Company transferred certain trust preferred securities from Level 3 to Level 2 as a result of increased observable market activity for these securities. In addition, during the twelve months ended December 31, 2011, $\$ 18.1$ million of OTTI was recognized on certain preferred stock that had been classified as Level 3. There were no gains or losses recognized as a result of the transfer of securities during the years ended December 31, 2012 and 2011. There were no transfers of securities between Levels 1 and 2 for the years ended December 31, 2012 or 2011.

For Level 3 assets and liabilities measured at fair value on a recurring basis as of December 31, 2012, the significant unobservable inputs used in the fair value measurements were as follows:

(1) Derived from multiple interest rate scenarios that incorporate a spread to the London Interbank Offered Rate swap curve and market volatility.
(2) Represents annualized loan repayment rate assumptions.

The significant unobservable input used in the fair value measurement of the Company's capital trust notes is the weighted average discount rate. The fair value of the capital trust notes will move in the opposite direction of the discount rate (i.e., if the discount rate decreases, the value of the capital trust notes will increase). The Company estimates the expected cash flows for such securities, and discounts them using the weighted average discount rates above to arrive at the estimated fair value.

The significant unobservable inputs used in the fair value measurement of the Company's MSRs are the weighted average constant prepayment rate and the weighted average discount rate. Significant increases (decreases) in any of those inputs in isolation could result in significantly lower or higher fair value measurements. Although the constant prepayment rate and the discount rate are not directly interrelated, they will generally move in opposite directions.

The significant unobservable input used in the fair value measurement of the Company's IRLCs is the closing ratio, which represents the percentage of loans currently in a lock position that management estimates will ultimately close. Generally, the fair value of an IRLC is positive if the prevailing interest rate is lower than the IRLC rate, and the fair value of an IRLC is negative if the prevailing interest rate is higher than the IRLC rate. Therefore, an increase in the closing ratio (i.e., higher percentage of loans estimated to close) will result in the fair value of the IRLC increasing if in a gain position, or decreasing if in a loss position. The closing ratio is largely dependent on the stage of processing that a loan is currently in, and the change in prevailing interest rates from the time of the rate lock.

## Assets Measured at Fair Value on a Non-Recurring Basis

Certain assets are measured at fair value on a non-recurring basis. Such instruments are subject to fair value adjustments under certain circumstances (e.g., when there is evidence of impairment). The following tables present assets and liabilities that were measured at fair value on a non-recurring basis as of December 31, 2012 and 2011, and that were included in the Company's Consolidated Statements of Condition at those dates:

|  | Fair Value Measurements at December 31, 2012 Using |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair Value |
| Certain impaired loans | \$-- | \$ -- | \$76,704 | \$76,704 |
| Other assets ${ }^{(1)}$ | -- | 22,664 | -- | 22,664 |
| Total | \$-- | \$22,664 | \$76,704 | \$99,368 |

[^4] OREO.

Fair Value Measurements at December 31, 2011 Using

|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other <br> Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Fair Value |
| Certain impaired loans | \$-- | \$ -- | \$72,582 | \$72,582 |
| Other assets ${ }^{(1)}$ | -- | 26,810 | -- | 26,810 |
| Total | \$-- | \$26,810 | \$72,582 | \$99,392 |

(1) Represents the fair value of OREO, based on the appraised value of the collateral subsequent to its initial classification as OREO.

The fair values of collateral-dependent impaired loans are determined using various valuation techniques, including consideration of appraised values and other pertinent real estate market data.

## Other Fair Value Disclosures

Certain FASB guidance requires the disclosure of fair value information about the Company's on- and offbalance sheet financial instruments. When available, quoted market prices are used as the measure of fair value. In cases where quoted market prices are not available, fair values are based on present-value estimates or other valuation techniques. Such fair values are significantly affected by the assumptions used, the timing of future cash flows, and the discount rate.

Because assumptions are inherently subjective in nature, estimated fair values cannot be substantiated by comparison to independent market quotes. Furthermore, in many cases, the estimated fair values provided would not necessarily be realized in an immediate sale or settlement of such instruments.

The following tables summarize the carrying values, estimated fair values, and the fair value measurement levels of financial instruments that were not carried at fair value on the Company's Consolidated Statements of Condition at December 31, 2012 and 2011:

December 31, 2012

| (in thousands) | Carrying Value | Estimated Fair Value | Fair Value Measurement Using |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial Assets: |  |  |  |  |  |
| Cash and cash equivalents | \$ 2,427,258 | \$ 2,427,258 | \$ 2,427,258 | \$ -- | \$ |
| Securities held to maturity | 4,484,262 | 4,705,960 | -- | 4,648,766 | 57,194 |
| FHLB stock ${ }^{(1)}$ | 469,145 | 469,145 | -- | 469,145 | -- |
| Loans, net | 31,580,636 | 31,977,472 | -- | -- | 31,977,472 |
| Mortgage servicing rights | 193 | 193 | -- | -- | 193 |
| Financial Liabilities: |  |  |  |  |  |
| Deposits | \$24,877,521 | \$24,909,496 | \$15,756,607 ${ }^{(2)}$ | \$ 9,152,889 ${ }^{(3)}$ | \$ |
| Borrowed funds | 13,430,191 | 14,935,580 | -- | 14,935,580 | -- |

(1) Carrying value and estimated fair value are at cost.
(2) Includes NOW and money market accounts, savings accounts, and non-interest-bearing accounts.
(3) Represents certificates of deposit.

| (in thousands) | December 31, 2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying Value | Estimated <br> Fair Value | Fair Value Measurement Using |  |  |
|  |  |  | Quoted Prices in <br> Active Markets <br> for Identical <br> Assets <br> (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Financial Assets: |  |  |  |  |  |
| Cash and cash equivalents | \$ 2,001,737 | \$ 2,001,737 | \$ 2,001,737 | \$ | \$ |
| Securities held to maturity | 3,815,854 | 3,966,185 | -- | 3,890,970 | 75,215 |
| FHLB stock ${ }^{(1)}$ | 490,228 | 490,228 | -- | 490,228 | -- |
| Loans, net | 30,152,154 | 30,755,121 | . -- | -- | 30,755,121 |
| Mortgage servicing rights | 596 | 596 | -- | -- | 596 |
| Financial Liabilities: |  |  |  |  |  |
| Deposits | \$22,325,654 | \$22,372,535 | \$14,952,391 ${ }^{(2)}$ | \$ $7,420,144^{(3)}$ | \$ |
| Borrowed funds | 13,960,413 | 15,423,474 | -- | 15,423,474 | -- |

(1) Carrying value and estimated fair value are at cost.
(2) Includes NOW and money market accounts, savings accounts, and non-interest-bearing accounts.
(3) Represents certificates of deposit.

The methods and significant assumptions used to estimate fair values for the Company's financial instruments follow:

## Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks and fed funds sold. The estimated fair values of cash and cash equivalents are assumed to equal their carrying values, as these financial instruments are either due on demand or have short-term maturities.

## Securities

If quoted market prices are not available for a specific security, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. These pricing models primarily use market-based or independently sourced market parameters as inputs, including, but not limited to, yield curves, interest rates, equity or debt prices, and credit spreads. In addition to observable market information, pricing models also incorporate transaction details such as maturity and cash flow assumptions.

## Federal Home Loan Bank Stock

Ownership in equity securities of the FHLB is restricted and there is no established market for their resale.

## Loans

The loan portfolio is segregated into various components for valuation purposes in order to group loans based on their significant financial characteristics, such as loan type (mortgages or other) and payment status (performing or non-performing). The estimated fair values of mortgage and other loans are computed by discounting the anticipated cash flows from the respective portfolios. The discount rates reflect current market rates for loans with similar terms to borrowers of similar credit quality. The estimated fair values of non-performing mortgage and other loans are based on recent collateral appraisals.

The methods used to estimate the fair value of loans are extremely sensitive to the assumptions and estimates used. While management has attempted to use assumptions and estimates that best reflect the Company's loan portfolio and current market conditions, a greater degree of subjectivity is inherent in these values than in those determined in active markets. Accordingly, readers are cautioned in using this information for purposes of evaluating the financial condition and/or value of the Company in and of itself or in comparison with any other company.

In addition, these methods of estimating fair value do not incorporate the exit-price concept of fair value described in ASC 820-10, "Fair Value Measurements and Disclosures."

## Loans Held for Sale

Fair value is based on independent quoted market prices, where available, and adjusted as necessary for such items as servicing value, guaranty fee premiums, and credit spread adjustments.

## Mortgage Servicing Rights

MSRs do not trade in an active market with readily observable prices. Accordingly, the Company utilizes a valuation model that calculates the present value of estimated future cash flows. The model incorporates various assumptions, including estimates of prepayment speeds, discount rates, refinance rates, servicing costs, and ancillary income. The Company reassesses and periodically adjusts the underlying inputs and assumptions in the model to reflect current market conditions and assumptions that a market participant would consider in valuing the MSR asset.

## Derivative Financial Instruments

For exchange-traded futures and exchange-traded options, the fair value is based on observable quoted market prices in an active market. For forward commitments to buy and sell loans and mortgage-backed securities, the fair value is based on observable market prices for similar securities in an active market. The fair value of IRLCs for one-to-four family mortgage loans that the Company intends to sell is based on internally developed models. The key model inputs primarily include the sum of the value of the forward commitment based on the loans' expected settlement dates, the value of MSRs arrived at by an independent MSR broker, government agency price adjustment factors, and historical IRLC fall-out factors.

## Deposits

The fair values of deposit liabilities with no stated maturity (i.e., NOW and money market accounts, savings accounts, and non-interest-bearing accounts) are equal to the carrying amounts payable on demand. The fair values of CDs represent contractual cash flows, discounted using interest rates currently offered on deposits with similar characteristics and remaining maturities. These estimated fair values do not include the intangible value of core deposit relationships, which comprise a significant portion of the Company's deposit base.

## Borrowed Funds

The estimated fair value of borrowed funds is based either on bid quotations received from securities dealers or the discounted value of contractual cash flows with interest rates currently in effect for borrowed funds with similar maturities and structures.

## Off-Balance Sheet Financial Instruments

The fair values of commitments to extend credit and unadvanced lines of credit are estimated based on an analysis of the interest rates and fees currently charged to enter into similar transactions, considering the remaining terms of the commitments and the creditworthiness of the potential borrowers. The estimated fair values of such offbalance sheet financial instruments were insignificant at December 31, 2012 and 2011.

## NOTE 14: DERIVATIVE FINANCIAL INSTRUMENTS

The Company's derivative financial instruments consist of financial forward and futures contracts, IRLCs, and options. These derivatives relate to mortgage banking operations, MSRs, and other risk management activities, and seek to mitigate or reduce the Company's exposure to losses from adverse changes in interest rates. These activities will vary in scope based on the level and volatility of interest rates, the type of assets held, and other changing market conditions.

In accordance with the applicable accounting guidance, the Company takes into account the impact of collateral and master netting agreements that allow it to settle all derivative contracts held with a single counterparty on a net basis, and to offset the net derivative position with the related collateral when recognizing derivative assets and liabilities. As a result, the Company's Statements of Financial Condition could reflect derivative contracts with negative fair values included in derivative assets, and contracts with positive fair values included in derivative liabilities.

The Company held derivatives with a notional amount of $\$ 5.8$ billion at December 31, 2012. Changes in the fair value of these derivatives are reflected in current-period earnings. None of these derivatives are designated as hedges for accounting purposes.

The following table sets forth information regarding the Company's derivative financial instruments at December 31, 2012:
(in thousands)
Treasury options
Eurodollar futures
Forward commitments to sell loans/mortgage-backed securities
Forward commitments to buy loans/mortgage-backed securities
Interest rate lock commitments
Total derivatives

| December 31, 2012 |  |  |
| :---: | :---: | :---: |
| Notional Amount | Unrealized ${ }^{(1)}$ |  |
|  | Gain | Loss |
| \$ 685,000 | \$ 575 | \$2,230 |
| 150,000 | 6 | 73 |
| 2,484,500 | 1,805 | 5,712 |
| 870,000 | 1,105 | 96 |
| 1,568,027 | 21,446 | -- |
| \$5,757,527 | \$24,937 | \$8,111 |

[^5]The Company uses various financial instruments, including derivatives, in connection with its strategies to reduce pricing risk resulting from changes in interest rates. Derivative instruments may include IRLCs entered into with borrowers or correspondents/brokers to acquire agency-conforming fixed and adjustable rate residential mortgage loans that will be held for sale. Other derivative instruments include Treasury options and Eurodollar futures. Gains or losses due to changes in the fair value of derivatives are recognized in current-period earnings.

The Company enters into forward contracts to sell fixed rate mortgage-backed securities to protect against changes in the prices of agency-conforming fixed rate loans held for sale. Forward contracts are entered into with securities dealers in an amount related to the portion of IRLCs that is expected to close. The value of these forward sales contracts moves inversely with the value of the loans in response to changes in interest rates.

To manage the price risk associated with fixed rate non-conforming mortgage loans, the Company generally enters into forward contracts on mortgage-backed securities or forward commitments to sell loans to approved investors. Short positions in Eurodollar futures contracts are used to manage price risk on adjustable rate mortgage loans held for sale.

The Company also purchases put and call options to manage the risk associated with variations in the amount of IRLCs that ultimately close.

In addition, the Company mitigates a portion of the risk associated with changes in the value of MSRs. The general strategy for mitigating this risk is to purchase derivative instruments, the value of which changes in the opposite direction of interest rates, thus partially offsetting changes in the value of our servicing assets, the value of which tends to move in the same direction as interest rates. Accordingly, the Company purchases Eurodollar futures and call options on Treasury securities and enters into forward contracts to purchase mortgage-backed securities.

The following table sets forth the effect of derivative instruments on the Consolidated Statements of Income and Comprehensive Income for the twelve months ended December 31, 2012 and 2011:

```
(in thousands)
    Treasury options
    Eurodollar futures
    Forward commitments to buy/sell
        loans/mortgage-backed securities
Total gain (loss)
```

| $\frac{\text { Gain (Loss) Included in Mortgage Banking Income }}{\text { For the Twelve Months Ended December 31, }}$ |
| :---: |
| 2012 |
| $\$(120)$ <br> $(1,468)$ |
|  |
| $\frac{3,026}{\$ 1,438}$ |

## NOTE 15: DIVIDEND RESTRICTIONS ON SUBSIDIARY BANKS

Various legal restrictions limit the extent to which the Company's subsidiary banks can supply funds to the Parent Company and its non-bank subsidiaries. The Company's subsidiary banks would require the approval of the Superintendent of the New York State Department of Financial Services (the "NYDFS") if the dividends they declared in any calendar year were to exceed the total of their respective net profits for that year combined with their respective retained net profits for the preceding two calendar years, less any required transfer to paid-in capital. The term "net profits" is defined as the remainder of all earnings from current operations plus actual recoveries on loans, investments, and other assets, after deducting from the total thereof all current operating expenses, actual losses, if any, and all federal, state, and local taxes. In 2012 , dividends of $\$ 485.0$ million were paid by the Banks to the Parent Company. At December 31, 2012, the Banks could have paid additional dividends of $\$ 301.8$ million to the Parent Company without regulatory approval.

## NOTE 16: PARENT COMPANY-ONLY FINANCIAL INFORMATION

The following tables present the condensed financial statements for New York Community Bancorp, Inc. (parent company only):

## Condensed Statements of Condition

| (in thousands) | December 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| ASSETS: |  |  |
| Cash and cash equivalents | \$ 113,745 | \$ 241,268 |
| Securities available for sale | 2,662 | 3,815 |
| Investments in subsidiaries | 5,890,134 | 5,839,263 |
| Receivables from subsidiaries | 6,580 | 6,171 |
| Other assets | 28,617 | 28,463 |
| Total assets | \$6,041,738 | $\underline{\text { \$6,118,980 }}$ |
| LIABILITIES AND STOCKHOLDERS' EQUITY: |  |  |
| Senior notes | \$ -- | \$ 89,984 |
| Junior subordinated debentures | 357,917 | 426,936 |
| Other liabilities | 27,557 | 36,356 |
| Total liabilities | 385,474 | 553,276 |
| Stockholders' equity | 5,656,264 | 5,565,704 |
| Total liabilities and stockholders' equity | \$6,041,738 | $\underline{\underline{\$ 6,118,980}}$ |

## Condensed Statements of Income

|  | Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
| (in thousands) | 2012 | 2011 | 2010 |
| Interest income | \$ 1,121 | \$ 1,064 | \$ 969 |
| Dividends received from subsidiaries | 485,000 | 555,000 | 335,000 |
| Loss on debt redemption | $(2,313)$ | -- | -- |
| Other income | 1,174 | 753 | 767 |
| Gross income | 484,982 | 556,817 | 336,736 |
| Operating expenses | 44,651 | 42,185 | 39,394 |
| Income before income tax benefit and equity in undistributed (overdistributed) earnings of subsidiaries | 440,331 | 514,632 | 297,342 |
| Income tax benefit | 20,029 | 16,445 | 17,127 |
| Income before equity in undistributed (overdistributed) earnings of subsidiaries | 460,360 | 531,077 | 314,469 |
| Equity in undistributed (overdistributed) earnings of subsidiaries | 40,746 | $(51,040)$ | 226,548 |
| Net income | \$501,106 | \$480,037 | \$541,017 |

## Condensed Statements of Cash Flows

| (in thousands) | Years Ended December 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 | 2011 | 2010 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| Net income | \$ 501,106 | \$ 480,037 | \$ 541,017 |
| Change in other assets | (154) | 23,990 | 3,004 |
| Change in other liabilities | $(8,799)$ | 15,352 | $(3,420)$ |
| Other, net | 21,474 | 21,530 | 8,038 |
| Equity in (undistributed) overdistributed earnings of subsidiaries | $(40,746)$ | 51,040 | $(226,548)$ |
| Net cash provided by operating activities | 472,881 | 591,949 | 322,091 |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| Proceeds from sales and repayments of securities | 1,276 | 2,459 | 634 |
| Change in receivable from subsidiaries, net | (409) | 1,870 | $(4,423)$ |
| Net cash provided by (used in) investing activities | 867 | 4,329 | $(3,789)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| Proceeds from issuance of common stock, net | -- | . -- | 28,935 |
| Treasury stock purchases | $(3,522)$ | $(3,696)$ | $(4,054)$ |
| Cash dividends paid on common stock | $(438,539)$ | $(436,914)$ | $(434,366)$ |
| Net cash received from exercise of stock options | -- | 3,519 | 5,436 |
| Payments for debt redemptions | (159,210) | -- | --- |
| Net cash used in financing activities | $(601,271)$ | $(437,091)$ | $(404,049)$ |
| Net (decrease) increase in cash and cash equivalents | $(127,523)$ | 159,187 | $(85,747)$ |
| Cash and cash equivalents at beginning of year | \$ 241,268 | 82,081 | 167,828 |
| Cash and cash equivalents at end of year | \$ 113,745 | \$241,268 | \$ 82,081 |

## NOTE 17: REGULATORY MATTERS

The Company is subject to examination, regulation, and periodic reporting under the Bank Holding Company Act of 1956, as amended, which is administered by the Federal Reserve Board of Governors (the "FRB"). The FRB has adopted capital adequacy guidelines for bank holding companies (on a consolidated basis) that are substantially similar to those of the FDIC.

The following tables present the regulatory capital ratios for the Company at December 31, 2012 and 2011, in comparison with the minimum amounts and ratios required by the FRB for capital adequacy purposes:

At December 31, 2012
(dollars in thousands)
Total regulatory capital
Minimum for capital adequacy purposes Excess

| Leverage Capital |  |
| :---: | :---: |
| Amount | Ratio |
| \$3,605,671 | 8.84\% |
| 1,631,267 | 4.00 |
| \$1,974,404 | 4.84\% |

Risk-Based Capital

| Risk-Based Capital |  |  |  |
| :---: | :---: | :---: | :---: |
| Tier 1 |  | Total |  |
| Amount | Ratio | Amount | Ratio |
| \$3,605,671 | 13.38\% | \$3,800,221 | 14.11\% |
| 1,077,615 | 4.00 | 2,155,230 | 8.00 |
| \$2,528,056 | 9.38\% | \$1,644,991 | 6.11\% |
| Risk-Based Capital |  |  |  |
| Tier 1 |  | Total |  |
| Amount | Ratio | Amount | Ratio |
| \$3,580,302 | 13.59\% | \$3,750,915 | 14.23\% |
| 1,054,144 | 4.00 | 2,108,287 | 8.00 |
| \$2,526,158 | 9.59\% | \$1,642,628 | 6.23\% |

The Banks are subject to regulation, examination, and supervision by the NYDFS and the FDIC (the "Regulators"). The Banks are also governed by numerous federal and state laws and regulations, including the FDIC Improvement Act of 1991, which established five categories of capital adequacy ranging from well capitalized to critically undercapitalized. Such classifications are used by the FDIC to determine various matters, including prompt corrective action and each institution's FDIC deposit insurance premium assessments. Capital amounts and classifications are also subject to the Regulators' qualitative judgments about the components of capital and risk weightings, among other factors.

The quantitative measures established to ensure capital adequacy require that banks maintain minimum amounts and ratios of leverage capital to average assets, and of Tier 1 and total risk-based capital to risk-weighted
assets (as such measures are defined in the regulations). At December 31, 2012,the Banks exceeded all the capital adequacy requirements to which they were subject.

As of December 31, 2012, the most recent notifications from the FDIC categorized the Community Bank and the Commercial Bank as "well capitalized" under the regulatory framework for prompt corrective action. To be categorized as well capitalized, a bank must maintain a minimum leverage capital ratio of $5.00 \%$; a minimum Tier 1 risk-based capital ratio of $6.00 \%$; and a minimum total risk-based capital ratio of $10.00 \%$. In the opinion of management, no conditions or events have transpired since said notification to change these capital adequacy classifications.

The following tables present the actual capital amounts and ratios for the Community Bank at December 31, 2012 and 2011 in comparison to the minimum amounts and ratios required for capital adequacy purposes:

| At December 31, 2012 | Leverage Capital |  | Risk-Based Capital |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Tier 1 |  | Total |  |
| (dollars in thousands) | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Total regulatory capital | \$3,156,127 | 8.33\% | \$3,156,127 | 12.50\% | \$3,338,196 | 13.22\% |
| Minimum for capital adequacy purposes | 1,514,709 | 4.00 | 1,010,199 | 4.00 | 2,020,397 | 8.00 |
| Excess | \$1,641,418 | 4.33\% | \$2,145,928 | 8.50\% | \$1,317,799 | 5.22\% |

Risk-Based Capital
At December 31, 2011
(dollars in thousands)
Total regulatory capital
Minimum for capital adequacy purposes
Excess

| Leverage Capital |  | Risk-Based Capital |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Tier 1 |  | Total |  |
| Amount | Ratio | Amount | Ratio | Amount | Ratio |
| \$3,125,359 | 8.46\% | \$3,125,359 | 12.78\% | \$3,283,502 | 13.42\% |
| 1,478,304 | 4.00 | 978,548 | 4.00 | 1,957,097 | 8.00 |
| \$1,647,055 | 4.46\% | \$2,146,811 | 8.78\% | \$1,326,405 | 5.42\% |

The following tables present the actual capital amounts and ratios for the Commercial Bank at December 31, 2012 and 2011 in comparison to the minimum amounts and ratios required for capital adequacy purposes:

At December 31, 2012
(dollars in thousands)
Total regulatory capital
Minimum for capital adequacy purposes Excess

At December 31, 2011
(dollars in thousands)
Total regulatory capital
Minimum for capital adequacy purposes Excess


| Risk-Based Capital |  |  |  |
| :---: | :---: | :---: | :---: |
| Tier 1 |  | Total |  |
| Amount | Ratio | Amount | Ratio |
| \$345,111 | 16.64\% | \$357,504 | 17.24\% |
| 82,966 | 4.00 | 165,932 | 8.00 |
| \$262,145 | 12.64\% | \$191,572 | 9.24\% |

Risk-Based Capital

| Leverage Capital |  |
| :---: | :---: |
| Amount | Ratio |
| $\$ 322,611$ | $13.01 \%$ |
| 99,219 | 4.00 |
| $\$ 223,392$ | $9.01 \%$ |


| Risk-Based Capital |  |  |  |
| :---: | :---: | :---: | :---: |
| Tier 1 |  | Total |  |
| Amount | Ratio | Amount | Ratio |
| \$322,611 | 17.01\% | \$335,509 | 17.69\% |
| 75,862 | 4.00 | 151,724 | 8.00 |
| \$246,749 | 13.01\% | \$183,785 | 9.69\% |

## NOTE 18: SEGMENT REPORTING

The Company's operations are divided into two reportable business segments: Banking Operations and Residential Mortgage Banking. These operating segments have been identified based on the Company's organizational structure. The segments require unique technology and marketing strategies and offer different products and services. While the Company is managed as an integrated organization, individual executive managers are held accountable for the operations of these business segments.

The Company measures and presents information for internal reporting purposes in a variety of ways. The internal reporting system presently used by management in the planning and measurement of operating activities, and to which most managers are held accountable, is based on organizational structure.

The management accounting process uses various estimates and allocation methodologies to measure the performance of the operating segments. To determine financial performance for each segment, the Company allocates capital, funding charges and credits, certain non-interest expenses, and income tax provisions to each segment, as applicable. Allocation methodologies are subject to periodic adjustment as the internal management accounting system is revised and/or as business or product lines within the segments change. In addition, because the development and application of these methodologies is a dynamic process, the financial results presented may be periodically revised.

The Company's overall objective is to maximize shareholder value by, among other things, optimizing return on equity and managing risk. Capital is assigned to each segment, the total of which is equivalent to the Company's consolidated total, on an economic basis, using management's assessment of the inherent risks associated with the segment. Capital allocations are made to cover the following risk categories: credit risk, liquidity risk, interest rate risk, option risk, basis risk, market risk, and operational risk.

The Company allocates expenses to the reportable segments based on various factors, including the volume and amount of loans produced and the number of full-time equivalent employees. Income taxes are allocated to the various segments based on taxable income and statutory rates applicable to the segment.

## Banking Operations Seqment

The Banking Operations Segment serves individual and business customers by offering and servicing a variety of loan and deposit products and other financial services.

## Residential Mortgage Banking Segment

The Residential Mortgage Banking segment originates, sells, aggregates, and services one-to-four family mortgage loans. Mortgage loan products include conventional and jumbo fixed- and adjustable-rate loans for the purpose of purchasing or refinancing one-to-four family residential properties. The Residential Mortgage Banking segment earns interest on loans held in the warehouse and non-interest income from the origination and servicing of loans. It also recognizes gains or losses from the sale of such loans.

The following tables provide a summary of the Company's segment results for the years ended December 31, 2012 and 2011, on an internally managed accounting basis:
(in thousands)
Non-interest income - third party ${ }^{(1)}$
Non-interest income - inter-segment
Total non-interest income
Net interest income
Total net revenues
Provision for loan losses
Non-interest expense ${ }^{(2)}$
Income before income tax expense
Income tax expense
Net income
Identifiable segment assets (period-end)

For the Twelve Months Ended December 31, 2012

| Banking Operations | Residential Mortgage Banking | Total Company |
| :---: | :---: | :---: |
| \$ 116,063 | \$ 181,290 | \$ 297,353 |
| $(14,795)$ | 14,795 | -- |
| 101,268 | 196,085 | 297,353 |
| 1,128,591 | 31,430 | 1,160,021 |
| 1,229,859 | 227,515 | 1,457,374 |
| 62,988 | -- | 62,988 |
| 533,911 | 79,566 | 613,477 |
| 632,960 | 147,949 | 780,909 |
| 222,325 | 57,478 | 279,803 |
| \$ 410,635 | \$ 90,471 | \$ 501,106 |
| \$42,680,290 | \$1,464,810 | \$44,145,100 |

(1) Includes ancillary fee income.
(2) Includes both direct and indirect expenses.
(in thousands)
Non-interest income - third party ${ }^{(1)}$
Non-interest income - inter-segment
Total non-interest income
Net interest income
Total net revenues
Provision for loan losses
Non-interest expense ${ }^{(2)}$
Income before income tax expense
Income tax expense
Net income
Identifiable segment assets (period-end)

| Banking Operations | Residential Mortgage Banking | Total Company |
| :---: | :---: | :---: |
| \$ 153,307 | \$ 82,018 | \$ 235,325 |
| $(16,699)$ | 16,699 | -- |
| 136,608 | 98,717 | 235,325 |
| 1,176,137 | 24,284 | 1,200,421 |
| 1,312,745 | 123,001 | 1,435,746 |
| 100,420 | -- | 100,420 |
| 531,264 | 69,485 | 600,749 |
| 681,061 | 53,516 | 734,577 |
| 233,963 | 20,577 | 254,540 |
| \$ 447,098 | \$ 32,939 | \$ 480,037 |
| \$40,796,101 | \$1,228,201 | \$42,024,302 |

(1) Includes ancillary fee income.
(2) Includes both direct and indirect expenses.

## NOTE 19: SUBSEQUENT EVENTS

The Company evaluated whether any subsequent events that require recognition or disclosure in the accompanying financial statements and notes thereto took place through the date these financial statements were issued (March 1, 2013) and determined that no such subsequent events occurred during this time.

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders
New York Community Bancorp, Inc.:
We have audited the accompanying consolidated statements of condition of New York Community Bancorp, Inc. and subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2012. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion. .

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of New York Community Bancorp, Inc. and subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2012, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Company's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 1, 2013 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

New York, New York
March 1, 2013

## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders New York Community Bancorp, Inc.:

We have audited New York Community Bancorp, Inc. and subsidiaries' (the "Company's") internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated statements of condition of the Company as of December 31, 2012 and 2011, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2012, and our report dated March 1, 2013 expressed an unqualified opinion on those consolidated financial statements.

## KPMG LLP

New York, New York
March 1, 2013

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A. CONTROLS AND PROCEDURES

## (a) Evaluation of Disclosure Controls and Procedures

Under the supervision, and with the participation, of our Chief Executive Officer and Chief Financial Officer, our management evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rule 13a-15(b), as adopted by the Securities and Exchange Commission (the "SEC") under the Securities Exchange Act of 1934 (the "Exchange Act"). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this annual report.

Disclosure controls and procedures are the controls and other procedures that are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

## (b) Management's Report on Internal Control over Financial Reporting

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. Our system of internal control is designed under the supervision of management, including our Chief Executive Officer and Chief Financial Officer, to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles ("GAAP").

Our internal control over financial reporting includes policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of assets; provide reasonable assurances that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that receipts and expenditures are made only in accordance with the authorization of management and the Boards of Directors of the Company and the Banks; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on our financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that the controls may become inadequate because of changes in conditions or that the degree of compliance with policies and procedures may deteriorate.

As of December 31, 2012, management assessed the effectiveness of the Company's internal control over financial reporting based upon the framework established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based upon its assessment, management concluded that the Company's internal control over financial reporting as of December 31, 2012 was effective using these criteria.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2012 has been audited by KPMG LLP, an independent registered public accounting firm that audited the Company's consolidated financial statements as of and for the year ended December 31, 2012, as stated in their report, included in Item 8 on the preceding page, which expresses an unqualified opinion on the effectiveness of the Company's internal control over financial reporting as of December 31, 2012.

## (c) Changes in Internal Control over Financial Reporting

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## ITEM 9B. OTHER INFORMATION

None.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS, AND CORPORATE GOVERNANCE

Information regarding our directors, executive officers, and corporate governance appears in our Proxy Statement for the Annual Meeting of Shareholders to be held on June 6, 2013 (hereafter referred to as our " 2013 Proxy Statement") under the captions "Information with Respect to Nominees, Continuing Directors, and Executive Officers," "Section 16(a) Beneficial Ownership Reporting Compliance," "Meetings and Committees of the Board of Directors," and "Corporate Governance," and is incorporated herein by this reference.

A copy of our Code of Business Conduct and Ethics, which applies to our Chief Executive Officer, Chief Operating Officer, Chief Financial Officer, and Chief Accounting Officer as officers of the Company, and all other senior financial officers of the Company designated by the Chief Executive Officer from time to time, is available at our websites, www.myNYCB.com, www.NewYorkCommercialBank.com, and www.NYCBfamily.com, and will be provided, without charge, upon written request to the Corporate Secretary at 615 Merrick Avenue, Westbury, NY 11590.

## ITEM 11. EXECUTIVE COMPENSATION

Information regarding executive compensation appears in our 2013 Proxy Statement under the captions "Compensation Committee Report," "Compensation Committee Interlocks and Insider Participation," "Compensation Discussion and Analysis," "Executive Compensation and Related Information," and "Director Compensation," and is incorporated herein by this reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The following table provides information regarding the Company's equity compensation plans at December 31, 2012:

|  | Number of securities to be <br> issued upon exercise of <br> outstanding options, <br> warrants, and rights | Weighted-average exercise <br> price of outstanding <br> options, warrants, and <br> rights | Number of securities <br> remaining available for <br> future issuance under <br> equity compensation plans <br> (excluding securities <br> reflected in column (a)) <br> (c) |
| :--- | :--- | :--- | :--- |
| (a) | (b) |  |  |
| Plan category |  |  |  |

Information relating to the security ownership of certain beneficial owners and management appears in our 2013 Proxy Statement under the captions "Security Ownership of Certain Beneficial Owners" and "Information with Respect to Nominees, Continuing Directors, and Executive Officers."

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Information regarding certain relationships and related transactions appears in our 2013 Proxy Statement under the captions "Transactions with Certain Related Persons" and "Corporate Governance," and is incorporated herein by this reference.

## ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Information regarding principal accountant fees and services appears in our 2013 Proxy Statement under the caption "Audit and Non-Audit Fees," and is incorporated herein by this reference.

## PART IV

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

(a) Documents Filed As Part of This Report

## 1. Financial Statements

The following are incorporated by reference from Item 8 hereof:

- Reports of Independent Registered Public Accounting Firm;
- Consolidated Statements of Condition at December 31, 2012 and 2011;
- Consolidated Statements of Income and Comprehensive Income for each of the years in the three-year period ended December 31, 2012;
- Consolidated Statements of Changes in Stockholders' Equity for each of the years in the three-year period ended December 31, 2012;
- Consolidated Statements of Cash Flows for each of the years in the three-year period ended December 31, 2012; and
- Notes to the Consolidated Financial Statements.

The following are incorporated by reference from Item 9A hereof:

- Management's Report on Internal Control over Financial Reporting; and
- Changes in Internal Control over Financial Reporting.


## 2. Financial Statement Schedules

Financial statement schedules have been omitted because they are not applicable or because the required information is provided in the Consolidated Financial Statements or Notes thereto.

## 3. Exhibits Required by Securities and Exchange Commission Regulation S-K

The following exhibits are filed as part of this Form 10-K and this list includes the Exhibit Index.

## Exhibit No.

3.1 Amended and Restated Certificate of Incorporation ${ }^{(1)}$
3.2 Certificates of Amendment of Amended and Restated Certificate of Incorporation ${ }^{(2)}$
3.3 Amended and Restated Bylaws ${ }^{(3)}$
4.1 Specimen Stock Certificate ${ }^{(4)}$
4.2 Registrant will furnish, upon request, copies of all instruments defining the rights of holders of longterm debt instruments of the registrant and its consolidated subsidiaries.
10.1 Form of Employment Agreement between New York Community Bancorp, Inc. and Joseph R. Ficalora, Robert Wann, Thomas R. Cangemi, James J. Carpenter, and John J. Pinto ${ }^{(5)}$
10.2 Retirement Agreement between New York Community Bancorp, Inc. and Michael F. Manzulli ${ }^{(6)}$
10.3 Retirement Agreement between New York Community Bancorp, Inc. and James J. O’Donovan ${ }^{(6)}$
10.4 Synergy Financial Group, Inc. 2003 Stock Option Plan (as assumed by New York Community Bancorp, Inc. effective October 1, 2007) ${ }^{(7)}$
10.13 Supplemental Benefit Plan of Queens County Savings Bank ${ }^{\text {(11) }}$
10.14 Excess Retirement Benefits Plan of Queens County Savings Bank ${ }^{(8)}$
10.15 Queens County Savings Bank Directors' Deferred Fee Stock Unit Plan ${ }^{(8)}$
10.16 New York Community Bancorp, Inc. 1997 Stock Option Plan ${ }^{(12)}$
10.17 Richmond County Financial Corp. 1998 Stock-Based Incentive Plan ${ }^{\text {(13) }}$
10.18 Amended and Restated Roslyn Bancorp, Inc. 1997 Stock-Based Incentive Plan ${ }^{(14)}$
10.19 Roslyn Bancorp, Inc. 2001 Stock-Based Incentive Plan ${ }^{\text {(14) }}$
10.20 Long Island Financial Corp. 1998 Stock Option Plan, as amended ${ }^{(15)}$
10.21 TR Financial Corp. 1993 Incentive Stock Option Plan, as amended and restated ${ }^{(14)}$
10.22 Haven Bancorp, Inc. Incentive Stock Option Plan, as amended and restated ${ }^{(16)}$
10.23 Haven Bancorp, Inc. Stock Option Plan for Outside Directors, as amended and restated ${ }^{(16)}$
10.24 Amended and Restated Bayonne Bancshares 1995 Stock Option Plan (as assumed by Richmond County Financial Corp.) ${ }^{(15)}$
10.25 New York Community Bancorp, Inc. Management Incentive Compensation Plan ${ }^{(17)}$
10.26 New York Community Bancorp, Inc. 2006 Stock Incentive Plan ${ }^{\text {(17) }}$
10.27 New York Community Bancorp, Inc. 2012 Stock Incentive Plan ${ }^{(18)}$
11.0 Statement Re: Computation of Per Share Earnings (See Note 2 to the Consolidated Financial Statements.)
12.0 Statement Re: Ratio of Earnings to Fixed Charges (attached hereto)
21.0 Subsidiaries information incorporated herein by reference to Part I, "Subsidiaries"
23.0 Consent of KPMG LLP, dated March 1, 2013 (attached hereto)
31.1 Rule 13a-14(a) Certification of Chief Executive Officer of the Company in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (attached hereto)
31.2 Rule 13a-14(a) Certification of Chief Financial Officer of the Company in accordance with Section 302 of the Sarbanes-Oxley Act of 2002 (attached hereto)
32.0 Section 1350 Certifications of the Chief Executive Officer and Chief Financial Officer of the Company in accordance with Section 906 of the Sarbanes-Oxley Act of 2002 (attached hereto)

101 The following materials from the Company's Annual Report on Form 10-K for the year ended December 31, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Condition, (ii) the Consolidated Statements of Income and Comprehensive Income, (iii) the Consolidated Statements of Changes in Stockholders' Equity, (iv) the Consolidated Statements of Cash Flows, and (v) the Notes to Consolidated Financial Statements.
(1) Incorporated by reference to Exhibits filed with the Company's Form 10-Q for the quarterly period ended March 31, 2001 (File No. 0-22278)
(2) Incorporated by reference to Exhibits filed with the Company's Form 10-K for the year ended December 31, 2003 (File No. 1-31565)
(3) Incorporated by reference to Exhibits to the Company's Form 8-K filed with the Securities and Exchange Commission on August 27, 2012
(4) Incorporated by reference to Exhibits filed with the Company's Registration Statement on Form S-1, Registration No. 33-66852
(5) Incorporated by reference to Exhibits filed with the Company's Form 8-K filed with the Securities and Exchange Commission on March 9, 2006
(6) Incorporated by reference to Exhibits filed with the Company's Form 10-Q for the quarterly period ended March 31, 2007 (File No. 001-31565)
(7) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on October 4, 2007, Registration No. 333-146512
(8) Incorporated by reference to Exhibits filed with the Company's Registration Statement on Form S-1, Registration No. 33-66852
(9) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on October 27, 1994, Registration No. 33-85684
(10) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on October 27, 1994, Registration No. 33-85682
(11) Incorporated by reference to Exhibits filed with the 1995 Proxy Statement for the Annual Meeting of Shareholders held on April 19, 1995
(12) Incorporated by reference to Exhibit A filed with the 1997 Proxy Statement for the Annual Meeting of Shareholders held on April 16, 1997, as amended, as reflected in the Company's Proxy Statement for the Annual Meeting of Shareholders held on May 15, 2002
(13) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on July 31, 2001, Registration No. 333-66366
(14) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on November 10, 2003, Registration No. 333-110361
(15) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on January 9, 2006, Registration No. 333-130908
(16) Incorporated by reference to Exhibits to Form S-8, Registration Statement filed on December 15, 2000, Registration No. 333-51998
(17) Incorporated by reference to Exhibits filed with the 2006 Proxy Statement for the Annual Meeting of Shareholders held on June 7, 2006
(18) Incorporated by reference to Exhibits filed with the 2012 Proxy Statement for the Annual Meeting of Shareholders held on June 7, 2012

## SIGNATURES

Pursuant to the requirements of Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

March 1, 2013
New York Community Bancorp, Inc. (Registrant)
/s/ Joseph R. Ficalora
Joseph R. Ficalora
President and Chief Executive Officer
(Principal Executive Officer)
Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.


## STATEMENT RE: RATIO OF EARNINGS TO FIXED CHARGES



## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## The Board of Directors

New York Community Bancorp, Inc.:
We consent to the incorporation by reference in the registration statements (Nos. 333,182334, 333-146512, 333-$135279,333-130908,333-110361,333-105901,333-89826,333-66366,333-51998$, and 333-32881) on Form S-8, and the registration statements (Nos. 333-129338, 333-105350, 333-100767, 333-86682, 333-150442, 333-152147 and 333-166080) on Form S-3 of New York Community Bancorp, Inc. and subsidiaries (the "Company") of our reports dated March 1, 2013 relating to (i) the consolidated statements of condition of New York Community Bancorp, Inc. and subsidiaries as of December 31, 2012 and 2011, and the related consolidated statements of income and comprehensive income, changes in stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2012, and (ii) the effectiveness of internal control over financial reporting as of December 31, 2012, which reports appear in the December 31, 2012 annual report on Form 10-K of New York Community Bancorp, Inc.
KPMG LP
New York, New York
March 1, 2013

## NEW YORK COMMUNITY BANCORP, INC.

## CERTIFICATIONS

I, Joseph R. Ficalora, certify that:

1. I have reviewed this annual report on Form 10-K of New York Community Bancorp, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and F are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

DATE: March 1, 2013
BY: /s/ Joseph R. Ficalora
Joseph R. Ficalora
President and Chief Executive Officer
(Duly Authorized Officer)

## NEW YORK COMMUNITY BANCORP, INC.

## CERTIFICATIONS

I, Thomas R. Cangemi, certify that:

1. I have reviewed this annual report on Form $10-\mathrm{K}$ of New York Community Bancorp, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

DATE: March 1,2013
BY: /s/ Thomas R. Cangemi
Thomas R. Cangemi
Senior Executive Vice President and
Chief Financial Officer
(Principal Financial Officer)

## NEW YORK COMMUNITY BANCORP, INC.

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADDED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of New York Community Bancorp, Inc. (the "Company") on Form 10-K for the fiscal year ended December 31, 2012 as filed with the Securities and Exchange Commission (the "Report"), the undersigned certify, pursuant to 18 U.S.C. Section 1350, as added by Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934; and
2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of and for the period covered by the Report.

DATE: March 1, 2013
BY: /s/ Joseph R. Ficalora
Joseph R. Ficalora
President and Chief Executive Officer
(Duly Authorized Officer)

DATE: March 1, 2013
BY: /s/ Thomas R. Cangemi
Thomas R. Cangemi
Senior Executive Vice President and
Chief Financial Officer
(Principal Financial Officer)
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NEW YORK COMMUNITY BANCORP, INC.


## NEW YORK COMMUNITY BANCORP:INC


[^0]:     Mence see the discuscon whd reonchintions of om $G A A P$ and nof-GAAD wifital mosures on phe 13.

[^1]:     reoncilations of our GAAP and non-GAAP capitat measures on page 13.

[^2]:    (1) The December 31, 2012, 2011, 2010, and 2009 amounts exclude loans 90 days or more past due of $\$ 312.6$ million, $\$ 347.4$ million, $\$ 360.8$ million, and $\$ 56.2$ million, respectively, that are covered by FDIC loss sharing agreements.
    (2) The December 31, 2012, 2011, and 2010 amounts exclude OREO totaling $\$ 45.1$ million, $\$ 71.4$ million, and $\$ 62.4$ million, respectively, that is covered by FDIC loss sharing agreements.
    (3) The December 31, 2012, 2011, 2010, and 2009 amounts exclude loans 30 to 89 days past due of $\$ 81.2$ million, $\$ 112.0$ million, $\$ 130.5$ million, and $\$ 110.1$ million, respectively, that are covered by FDIC loss sharing agreements.

[^3]:    (1) At December 31, 2011, the non-credit portion of OTTI recorded in AOCL was $\$ 570,000$ (before taxes).

[^4]:    (1) Represents the fair value of OREO, based on the appraised value of collateral subsequent to its initial classification as

[^5]:    (1) Derivatives in a net gain position are recorded as "other assets" and derivatives in a net loss position are recorded as "other liabilities" in the Consolidated Statements of Condition.

