

# UNITEDSTATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **ANNUAL AUDITED REPORT FORM X-17A-5** PART III

	APPR	

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SEC FILE NUMBER 8-29005

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	302/	01/11	AND ENDING	01/31/12
		MM/DD/YY		MM/DD/YY
A. RI	EGISTRA	NT IDENTIFICA	TION	
NAME OF BROKER-DEALER: Bates	Securit	ies, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	USINESS:	(Do not use P.O. Box	No.)	FIRM I.D. NO.
8437 Northern Avenue				
		(No. and Street)		
Rockford		IL	611	07
(City)		(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF George E. Bates	PERSON T	O CONTACT IN REC	GARD TO THIS RE	PORT (815) 332-4020
			·	(Area Code - Telephone Number
B. AC	COUNTA	NT IDENTIFICA	ATION	
INDEPENDENT PUBLIC ACCOUNTANT Weinberg & Co. Inc.	whose opin	nion is contained in th	nis Report*	
	(Name - if	individual, state last, first,	middle name)	
1415 East State Street, Sui	te 608	Rockford	IL	61104
(Address)	(City	<i>(</i> )	(State)	(Zip Code)
CHECK ONE:			SECURITIES AND	EXCHANGE COMMISSION COMMISSION
☑ Certified Public Accountant				-OLIVED
☐ Public Accountant			MAR	<b>2 9</b> 2012
☐ Accountant not resident in U	nited States	or any of its possessi	I REGISTRA	ATIONS BRANCH
	FOR OF	FICIAL USE ONL	Y 02	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

# OATH OR AFFIRMATION

My knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of  Bates Securities, Inc.  of January 31  , 20 12 , are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:  OFFICIAL SEAL BARBARA K ONEILL NOTARY PUBLIC: STATE OF ILLNOIS MY COMMISSION EXPIRESOR/27/15  Title  Proprietor: ** contains (check all applicable boxes):  (a) Facing Page. (b) Statement of Financial Condition. (c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	I,Ge	orge E. Bates	, swear (or affirm) that, to the best of
Bates Securities, Inc.  of January 31	my knov	wledge and belief the accompanying financial	statement and supporting schoolules portaining that, to the dest of
of January 31	Ba	tes Securities. Inc	statement and supporting schedules pertaining to the firm of
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<ul> <li>(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.</li> <li>(i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.</li> <li>(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.</li> <li>(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.</li> <li>(l) An Oath or Affirmation.</li> <li>(m) A copy of the SIPC Supplemental Report.</li> </ul>	图 (g)	Computation of Net Capital	act to Claims of Cleditors,
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図 (m) A copy of the SIPC Supplemental Report.			
(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.	(m)	A copy of the SIPC Supplemental Dancet	
2. A response describing any material madequacies found to exist or found to have existed since the date of the previous audit.	$\prod_{n=1}^{\infty} \binom{n}{n}$	A report describing any motorial inclaimed	
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**For conditions of confidential treatment of certain portions of this filing, see section 240,175,5(a)(2)			

ANNUAL AUDITED REPORT
For the Years Ended
January 31, 2012 and 2011



SEC Mail Processing Section

MAR 29 2012

Washington DC 498

BATES SECURITIES, INC.

ANNUAL AUDITED REPORT For the Years Ended January 31, 2012 and 2011

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Certified Public Accountants and Consultants

#### Independent Auditor's Report

Board of Directors
Bates Securities, Inc.
Rockford, Illinois

We have audited the accompanying statements of financial condition of Bates Securities, Inc. as of January 31, 2012 and 2011, and the related statements of income (loss), changes in stockholder's equity and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bates Securities, Inc. as of January 31, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Weinberg + Co.

Rockford, Illinois March 15, 2012

# STATEMENTS OF FINANCIAL CONDITION January 31, 2012 and 2011

# **ASSETS**

	2012	2011
CURRENT:		
Cash and cash equivalents Commissions receivable	\$ 8 219 1 368	\$ 2 642 11 390
Marketable securities, at market Due from affiliates	52 655 10 052	56 341 10 020
TOTAL ASSETS	72 294	80 393
LIABILITIES AND S	TOCKHOLDER'S EQUITY	
CURRENT LIABILITIES:		
Accrued expenses: Salaries and commissions	\$ 903	\$ 7 332
Payroll taxes Profit sharing	692 <u> </u>	544 3 618
TOTAL LIABILITIES	5 062	11 494
STOCKHOLDER'S EQUITY		
Common stock, no par value, 1,000 shares authorized, 360 shares		
issued and outstanding	3 600	3 600
Additional paid-in capital Retained earnings	18 100 45 532	18 100 47 199
TOTAL STOCKHOLDER'S EQUITY	67 232	<u>68 899</u>
TOTAL LIABILITIES AND	h	
STOCKHOLDER'S EQUITY	<u>\$ 72 294</u>	<u>\$ 80 393</u>

# STATEMENTS OF INCOME (LOSS) For the years ended January 31, 2012 and 2011

REVENUE:	2012	2011
Commissions	\$1 472 897	\$1 396 250
Investment income	-	611
Income on investment: Unrealized gain (loss)	(3 686)	5 874
	1 469 211	1 402 735
EXPENSES:		
Salaries and commissions	391 421	366 830
Fees and reimbursement of expenses		
to affiliates	1 038 968	986 437
Payroll taxes	5 358	5 668
Bank charges	99	376
Professional fees	8 275	7 729
Profit-sharing	3 467	3 618
Regulatory fees	23 255	23 988
Miscellaneous	<u>35</u>	<u>456</u>
	1 470 878	1 395 102
NET INCOME (LOSS)	<u>\$ (1 667</u> )	<u>\$ 7 633</u>

# STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY for the years ended January 31, 2012 and 2011

	_	Commo		P	aid	ional in al	Re	tai: rni:		Tota	al
Balance, January 31, 2010	\$	3 6	500	\$	18	100	\$	39	566	\$ 61	266
Net income		-						7	633	7	633
Balance, January 31, 2011		3 6	500		18	100		47	199	68	899
Net loss		444				-		(1	667)	 (1	667)
Balance, January 31, 2012	\$	3 6	00	\$	18	100	\$	45	532	\$ 67	232

# STATEMENTS OF CASH FLOWS for the years ended January 31, 2012 and 2011

	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income (loss)	\$ (1 667)	\$ 7 633
Adjustments to reconcile net income to net cash provided by operating activities:		
Unrealized (gain) loss on investments	3 686	(6 485)
Commissions receivable	10 022	2 376
Marketable securities	-	(290)
Due from affiliates	(32)	317
Accrued expenses	(6 432)	(4 084)
Total adjustments	7 244	(8 166)
NET INCREASE (DECREASE) IN CASH	5 577	(533)
CASH AND CASH EQUIVALENTS, beginning of year	2 642	3 175
CASH AND CASH EQUIVALENTS, end of year	\$ 8 219	\$ 2 642

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Operations

The Company operates as a broker in registered securities and other investments. The Company introduces and forwards, as a broker, all security transactions and accounts to David A. Noyes & Company/First Clearing, LLC and Southwest Securities, Inc., or other qualified investment companies, which carry such accounts on a fully disclosed basis. Commissions receivable consist of amounts due from David A. Noyes & Company/First Clearing, LLC and Southwest Securities, Inc., and other companies for whom the Company has sold annuities or mutual funds.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Depreciation**

Depreciation of furniture and fixtures are calculated using the straight-line method over the estimated useful lives of the related asset. Maintenance and repairs are charged to expense when incurred and renewals and betterments are capitalized. The gain or loss on assets sold or retired is included in income.

#### Deferred income taxes

Deferred income taxes result from timing differences created by the use of the accrual method for financial reporting purposes and the cash basis for income tax purposes. Deferred income taxes have been offset by a net operating loss carryforward (Note 6) and will be reinstated once the net operating loss carryforward has been utilized.

## Recognition of Revenue

All securities and annuity transactions and related revenue and expenses are generally recorded on a trade-date basis.

#### Cash equivalents

All highly liquid securities purchased with an original maturity of three months or less are considered to be cash equivalents.

# NOTES TO FINANCIAL STATEMENTS, Continued

## NOTE 2 - FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820, Fair Value Measurements, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels for the fair value hierarchy under SFAS No. 157 are described below:

#### Level 1

Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets.

#### Level 2

Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

#### Level 3

Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

Marketable equity securities held by the Company at January 31, 2012 and 2011, consist of actively traded mutual funds and money market funds which are valued at the net asset value of the share held by the Company at year end (level 1).

January 31, 2012	Original Cost	Market Value
American funds - mutual funds Southwest securities - cash and money	\$ 33,832	\$ 41,409
market funds	<u>11,246</u> \$ 45,078	11,246 \$ 52,655
January 31, 2011	Original Cost	Market Value
January 31, 2011  American funds - mutual funds Southwest securities - cash and money	Original Cost \$ 33,832	Market Value \$ 45,095

#### NOTES TO FINANCIAL STATEMENTS, Continued

#### NOTE 3 - NET CAPITAL REQUIREMENTS

The Company is subject to the Uniform Net Capital Rule of the Securities and Exchange Commission, which requires the maintenance of a minimum net capital of \$5,000 and that the ratio of aggregated indebtedness to net capital, both of which are defined, should not exceed 15 to 1. Net capital as of January 31, 2012 and 2011, was \$50,742 and \$51,390, respectively, and aggregate indebtedness was \$5,062 and \$11,494, respectively. The ratio of aggregate indebtedness to net capital at January 31, 2012 and 2011, was .10 to 1 and .22 to 1, respectively.

## NOTE 4 - FEES AND REIMBURSEMENT OF EXPENSES TO AFFILIATES

The Company has an operating agreement with an affiliated company. The agreement provides for the affiliated company to pay a substantial portion of Bates Securities, Inc.'s operating expenses in exchange for a fee equal to 99 percent of revenue received after commissions and certain other expenses are paid. This fee (which includes an additional \$4,700 and \$9,000 fee for compliance services in 2012 and 2011, respectively) totaled \$1,038,968 and \$986,437 for the years ended January 31, 2012 and 2011, respectively, and is included on the statement of income under the caption, fees and reimbursement of expenses to affiliates.

#### NOTE 5 - PROFIT SHARING PLAN

The Company has a defined contribution plan which covers all employees who meet the plan's eligibility requirements.

A feature of the plan allows employees of the Company to participate in a salary reduction savings plan whereby the employees may elect to make contributions pursuant to a salary reduction agreement upon meeting age and length-of-service requirements. Electing employee deferrals are eligible for a discretionary company-matching contribution.

The Company's safe harbor contribution was \$3,467 and \$3,618 for the years ended January 31, 2012 and 2011, respectively.

# NOTE 6 - NET OPERATING LOSS CARRYFORWARD

At January 31, 2012, the Company has a net operating loss carryforward of approximately \$18,000 available to offset future taxable income. The carryforward expires in 2027 (\$6,000), 2028 (\$4,000), and 2030 (8,000).

#### NOTES TO FINANCIAL STATEMENTS, Continued

#### NOTE 7 - INCOME TAXES

The Company follows the recognition requirements for uncertain income tax positions as required by generally accepted accounting principles. Income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return, only when it is determined that the income tax positions will more-likely-than-not be sustained upon examination by taxing authorities. The Company has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Company believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Company's financial condition, results of operations or cash flows. Accordingly, the Company has not recorded any reserves or related accruals for interest and penalties for uncertain income tax positions at January 31, 2012 and 2011.

The Company is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods. The Company believes it is no longer subject to income tax examinations for years prior to 2007.

The Company's policy is to classify income tax related interest and penalties in interest expense and other expenses, respectively.

#### NOTE 8 - COMMITMENTS AND CONTINGENCIES

The Company's management has indicated that there are no commitments or guarantees against the assets of the Company. In addition, they have also indicated that there are no contingencies regarding litigation or arbitration.

#### NOTE 9 - SUBSEQUENT EVENTS

The Company's management has evaluated subsequent events through March 15, 2012, the date the financial statements were available to be issued.

Certified Public Accountants and Consultants

# Report of Independent Accountants on Supplementary Information Required by Rule 17a-5 of the Securities and Exchange Commission

Board of Directors Bates Securities, Inc. Rockford, Illinois

We have audited the accompanying financial statements of Bates Securities, Inc. as of and for the years ended January 31, 2012 and 2011, and have issued our report thereon dated March 15, 2012. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Weinberg + Co.

Weinberg & Co. Inc.

Rockford, Illinois March 15, 2012

# COMPUTATION OF NET CAPITAL REQUIRED BY RULE 15c-3-1 OF THE SECURITIES AND EXCHANGE COMMISSION January 31, 2012

# COMPUTATION OF NET CAPITAL

Total stockholder's equity	\$ 67,232
Deduct stockholder's equity not allowable for net capital	
Total stockholder's equity qualified for net capital	67,232
Deduct non-allowable assets, Net aged receivables Due from affiliates	- (10,052)
Net capital before haircuts on securities position	57,180
Deduct haircuts on securities (computed, where applicable, pursuant to Rule 15c3-1(f) other securities)	(6,438)
NET CAPITAL	\$ 50,742

# COMPUTATION OF NET CAPITAL REQUIRED BY RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION January 31, 2012

# COMPUTATION OF BASIC NET REQUIREMENT

Net capital requirement	\$ 5,000
Excess net capital	\$ 45,742
Excess net capital at 1000% (net cap-10% of AI)	\$ 50,236
COMPUTATION OF AGGREGATE INDEBTEDNESS	
Total A.I. liabilities	\$ 5,062
Percentage of aggregate indebtedness to net capital	<u>9.98</u> %

# SUMMARY OF AUDIT ADJUSTMENTS TO COMPUTATION OF NET CAPITAL REQUIREMENT January 31, 2012

Net capital as previously reported in the Financial and Operation Combined Uniform Single Report - Part IIA (unaudited)

\$ 50,742

Net capital as currently reported on Schedule I

\$ 50,742

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS
REQUIRED BY RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION
January 31, 2012

The Company is exempt from Rule 15c3-3 under paragraph (k)(2)(ii). The Company clears all transactions with and for customers on a fully disclosed basis either directly with mutual fund or insurance companies the Company has proper selling agreements with, or with David A. Noyes & Company/First Clearing, LLC or Southwest Securities, Inc., and promptly transmits all customer funds and securities to either each mutual fund or insurance company, or with David A. Noyes & Company/First Clearing, LLC or Southwest Securities, Inc., which carry all of the accounts of such customers and maintains and preserves such books and records pertaining thereto pursuant to the requirements of Rules 17a-3 and 17a-4, as are customarily made and kept by a clearing broker or dealer.

INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS REQUIRED BY RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION January 31, 2012

The Company is exempt from the possession and control requirements of Rule 15c3-3 under paragraph (k)(2)(ii). The Company clears all transactions with and for customers on a fully disclosed basis either directly with mutual fund or insurance companies the Company has proper selling agreements with, or with David A. Noyes & Company/First Clearing, LLC or Southwest Securities, Inc., and promptly transmits all customer funds and securities to either each mutual fund or insurance company, or with David A. Noyes & Company/First Clearing, LLC or Southwest Securities, Inc., which carry all of the accounts of such customers and maintains and preserves such books and records pertaining thereto pursuant to the requirements of Rules 17a-3 and 17a-4, as are customarily made and kept by a clearing broker or dealer.

Certified Public Accountants and Consultants

## Report of Independent Accountants on Internal Control Structure Required by Rule 17a-5 of the Securities and Exchange Commission

Board of Directors Bates Securities, Inc. Rockford, Illinois

In planning and performing our audit of the financial statements of Bates Securities, Inc. for the year ended January 31, 2012, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

We also made a study of the practices and procedures followed by Bates Securities, Inc. in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11). The management of the Company has indicated that the Company was in compliance with the exemptive provisions of Rule 15c3-3 and no facts came to our attention indicating that the exemptive provisions have not been complied with during the year ended January 31, 2012. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recording of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at January 31, 2012, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1923 and should not be used for any other purpose.

Weinberry + (0.

Rockford, Illinois March 15, 2012 Certified Public Accountants and Consultants

# Independent Accountants' Report on Applying Agreed-Upon Procedures Related to an Entity's SIPC Assessment Reconciliation

To the Board of Directors Bates Securities, Inc. Rockford, Illinois

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (General Assessment Payment (Form SIPC-6) and General Reconciliation [Form SIPC-7)] to the Securities Investor Protection Corporation (SIPC) for the year ended January 31, 2012, which were agreed to by Bates Securities, Inc. and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., and SIPC solely to assist you and the other specified parties in evaluation Bates Securities, Inc.'s compliance with the applicable instructions of the General Assessment Payment (Form SIPC-6) and General Assessment Reconciliation (Form SIPC-7). Bates Securities, Inc.'s management is responsible for the Bates Securities, Inc.'s compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payment in Form SIPC-6 and Form SIPC-7 with respective cash disbursement in the general ledger and to a copy of disbursed check, noting no differences;
- 2. Compared the amounts reported on Form X-17A-5 for the year ended December 31, 2011, as applicable, with the amounts reported in Form SIPC-6 and Form SIPC-7 for the year ended January 31, 2012, noting no differences other than those caused by the respective reports covering different time periods (December vs. January year ends).
- 3. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-6 and Form SIPC-7 and with Form X-17A-5 and Bates Securities Statement of Income (Loss), noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be the expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be or should not be used by anyone other than these specified parties.

Weinberry & Co.

March 15, 2012