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PART III

SEC File Number 8-48718

Washington DC

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

Report for the period beginning 04/01/11 and ending 03/31/12

| A. REGISTRANT IDENTIFICATION   |                     |                     |                   |
|--|---------------------|---------------------|-------------------|
| NAME OF BROKER-DEALER:   | TRANTIDEN           | THE TOPATION        | Official Use Only |
| Sorsby Financial Corp.   |                     |                     | Firm ID No.       |
| ADDRESS OF PRINCIPAL PLACE 676 N. Michigan Avenue, Suite 314 (No. and Street)  |                     | S (Do not use F     | P.O. Box No.):    |
| Chicago<br>(City)  | IL<br>(State)       | 60611<br>(Zip Code) |                   |
| NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT: Charles C. Sorsby (312) 751-0469  (Area Code - Telephone No.)   |                     |                     |                   |
| B. ACCOL   | JNTANT IDE          | NTIFICATION         |                   |
| INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  DeMarco Sciaccotta Wilkens & Dunleavy, LLP  (Name – if individual, state last, first, middle name)  1211 West 22 <sup>nd</sup> Street, Suite 110  (No. and Street) |                     |                     |                   |
| Oak Brook<br>(City)  | Illinois<br>(State) | 60523<br>(Zip Code) |                   |
| CHECK ONE:   |                     |                     |                   |
| X Certified Public Accountant Public Accountant Accountant, not resident in United States ort any of its possessions   |                     |                     |                   |
| FOR OFFICAL USE ONLY   |                     |                     |                   |
|  |                     |                     |                   |

Or ellefte

<sup>\*</sup>Claims for exemption from the requirement that the annual report covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)

# **OATH OR AFFIRMATION**

| cial statement and suppo<br>p., as of March 31, 2012<br>e Company nor any part  | orting schedules pertaining to the<br>, are true and correct. I further so<br>ner, proprietor, principal officer or   | firm of<br>wear (or<br>director  |
|---|---|--|
|   |   |  |
|   |   |  |
|   |   |  |
| AL<br>NEY<br>of itinois<br>Jun 29, 2013   | Signature  President  Title   |  |
| J V   |   |  |
| s (check all applicable box   | (es):   |  |
| hanges in Liabilities Subord Net Capital.  The Determination of Reserve lating to the Possession or Control in the Computation for Conference of the Computation for Conference of Conference of Conference of Conference of Consolidation.  The Computation of Conference of Consolidation.  The Computation of Consolidation.  The Computation of Consolidation of Consolidation. | inated to Claims of Creditors.  Requirements Pursuant to Rule 15c-3  Control Requirements Under Rule 15c  lanation, of the Computation of Net Cor<br>or Determination of the Reserve Requi  | 3-3.<br>-3-3.<br>apital<br>rements<br>on with  |
|   | AL NEY of Illinois Jun 29, 2013  (check all applicable box hanges in Stockholders' Equand the Capital. The Capital. The Capital. The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation.  The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation.  The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation.  The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation.  The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation.  The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation.  The Capital appropriate expects of Rule 15c3-3. The tween audited and unautods of consolidation. | In 18 Signature  President Title  Signature Title  President Title  Signature Title  President Title  President Title  President Title  Signature Title  President Title  President Title  Signature Title  President Title  President Title  President Title  President Title  President Title  Signature Title  President Title  Figure Title Title  Figure Title Title Title  Figure Title Title Title  Figure Title Tit |

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors Sorsby Financial Corp.

We have audited the accompanying statement of financial condition of Sorsby Financial Corp. as of March 31, 2012 and the related statements of income, changes in shareholder's equity/(deficit), changes in liabilities subordinated to claims of general creditors and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to attain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sorsby Financial Corp. as of March 31, 2012 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule included with this report is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

De Marce Sciacotta Wilhers & Dunleavy LLP

Oak Brook, Illinois May 25, 2012

#### STATEMENT OF FINANCIAL CONDITION

# MARCH 31, 2012

#### ASSETS

| Cash and cash equivalents Receivable from broker/dealers Other assets | \$ 153,353<br>48,056<br>3,047 |
|---|-------------------------------|
| TOTAL ASSETS  | <u>\$ 204,456</u>             |

#### LIABILITIES AND SHAREHOLDER'S EQUITY (DEFICIT)

| LIABILITIES                          |                     |
|--------------------------------------|---------------------|
| Accounts payable, accrued expenses   |                     |
| and other liabilities                | \$ 2,861            |
| Subordinated loans                   | 288,100             |
| Total Liabilities                    | \$ 290,961          |
| SHAREHOLDER'S EQUITY (DEFICIT)       |                     |
| Common stock, no par value;          |                     |
| authorized 1,000,000 shares; issued  |                     |
| and outstanding 1,000 shares         | \$ 1,000            |
| Additional paid-in capital           | 56,554              |
| Retained earnings (deficit)          | (144,059)           |
| Total Shareholder's Equity (Deficit) | <u>\$ (86,505</u> ) |
| TOTAL LIABILITIES AND                |                     |
| SHAREHOLDER'S EQUITY (DEFICIT)       | <u>\$ 204,456</u>   |

# STATEMENT OF INCOME

# YEAR ENDED MARCH 31, 2012

| REVENUE Commissions Investment advisory fees Other income   | \$ 145,472<br>74,185<br>3,459           |
|---|---|
| Total Revenue   | \$ 223,116                              |
| EXPENSES  Compensation and related benefits  Communications  Clearing and execution charges  Other expenses | \$ 173,272<br>9,498<br>14,095<br>23,773 |
| Total Expenses  | \$ 220,638                              |
| NET INCOME  | <u>\$ 2,478</u>                         |

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY (DEFICIT)

# YEAR ENDED MARCH 31, 2012

|                                  | Common<br>Stock | Additional<br>Paid In<br>Capital | Retained<br>Earnings<br>(Deficit) | Total Shareholder's Equity (Deficit) |
|----------------------------------|-----------------|----------------------------------|-----------------------------------|--------------------------------------|
|                                  |                 |                                  |                                   |                                      |
| Balance-<br>Beginning<br>of Year | \$ 1,000        | \$ 56,554                        | \$(146,537)                       | \$ (88,983)                          |
| Net Income                       |                 |                                  | 2,478                             | 2,478                                |
| BALANCE-END<br>OF YEAR           | <u>\$ 1,000</u> | <u>\$ 56,554</u>                 | <u>\$ (144,059</u> )              | <u>\$ (86,505</u> )                  |

# STATEMENT OF CASH FLOWS

# YEAR ENDED MARCH 31, 2012

| Cash Flows from Operating Activities                  |             |                |
|---|-------------|----------------|
| Net Income  | \$          | 2,478          |
| Adjustments:  |             | •              |
| Increase in receivable from broker/dealers            |             | (11,035)       |
| Decrease in other liabilities                         |             | (5,181)        |
| Decrease in payable to broker/dealers                 |             | (356)          |
| Other items, net                                      |             | 40             |
| Net Cash Flow Provided (Used) by                      |             |                |
| Operating Activities                                  | <u>\$</u>   | (14,054)       |
| Note Cook When December 1971 and 1971                 |             |                |
| Net Cash Flow Provided (Used) by Investing Activities | \$          | -0-            |
|   |             |                |
| Net Cash Flows Provided (Used) by                     |             |                |
| Financing Activities                                  | \$          | -0-            |
| Net Increase (Decrease) in Cash                       |             |                |
| and Cash Equivalents                                  | \$          | (14,054)       |
|   |             |                |
| Cash and Cash Equivalents                             |             |                |
| Balance at March 31, 2011                             | \$          | 167,407        |
|   |             |                |
| Cash and Cash Equivalents                             |             |                |
| Balance at March 31, 2012                             | <u>\$</u> : | <u>153,353</u> |

# STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

# YEAR ENDED MARCH 31, 2012

| Subordinated liabilities at April 1, 2011  | \$ 288,100 |
|--|------------|
| Increases (Decreases)                      |            |
| Subordinated liabilities at March 31, 2012 | \$ 288 100 |

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED MARCH 31, 2012

# NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - Sorsby Financial Corp. (the "Company") was incorporated in Illinois on August 7, 1995. The Company is registered as a broker/dealer with the Securities and Exchange Commission and an investment advisor with the state of Illinois. The Company is also a member of the Financial Industry Regulatory Authority (FINRA). The Company's principal business activities are the sale of securities and the rendering of investment advice.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis, which is the same business day as the transaction date.

Concentrations of Credit Risk - The Company is engaged in various brokerage activities in which the counterparties primarily include broker/dealers, banks, other financial institutions and the Company's own customers. In the event the counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

In addition, the Company's cash is on deposit at two financial institutions and the balance at times may exceed the federally insured limit. The Company believes it is not exposed to any significant credit risk to cash.

Cash Equivalents - For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months that are not held for sale in the ordinary course of business.

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Subsequent Events - The Company evaluated all significant events or transactions that occurred through the audit report date, the date these financial statements were available to be issued.

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED MARCH 31, 2012

#### NOTE 2 - FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, creates a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

Level 1 inputs have been applied to value cash equivalents on the statement of financial condition. Level 1 inputs has also been applied to funds included in receivable from broker/dealers on the statement of financial condition. These funds are included in a deposit held by the Company's Clearing Broker/dealer (See Note 8) and are invested in a security registered under the Investment Company Act of 1940. No valuation techniques have been applied to all others assets and liabilities included in the statement of financial condition. Due to the nature of these items, all have been recorded at their historical values.

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED MARCH 31, 2012

#### NOTE 3 - RELATED PARTY TRANSACTIONS

The Company is affiliated through common ownership and management with Capital Conservation Corp. (CCC) and Capital Preservation Fund L.P.

The Company entered into an agreement with CCC, effective January 1, 2009, whereby CCC pays monthly required payments under the current occupancy lease in the Company's name. For the year ended March 31, 2012, under the terms of this agreement, CCC paid a total of \$76,400 on the Company's behalf. The current occupancy lease is set to expire December 31, 2012.

For the year ended March 31, 2012, the Company earned \$23,477 in commission revenue from securities transactions made on behalf of Capital Preservation Fund L.P.

Under an agreement held personally, the Company's sole shareholder provided communication services to the Company on a limited basis. For the year ended March 31, 2012, the sole shareholder incurred \$25,500 for these services.

#### NOTE 4 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the Financial Industry Regulatory Authority, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At March 31, 2012 the Company's net capital and required net capital were \$197,743 and \$5,000 respectively. The ratio of aggregate indebtedness to net capital was 1%.

#### NOTE 5 - PROFIT SHARING PLAN

The Company has established a deferred compensation and profit sharing plan commonly referred to as a 401(k) plan. The plan is on a calendar year basis. The Company contribution to this plan for the year ended March 31, 2012 was \$5,516.

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED MARCH 31, 2012

#### NOTE 6 - INCOME TAXES

The Company has elected S Corporation status for federal income tax purposes. Income taxes are therefore the responsibility of the individual shareholder of the Company.

The Company accounts for any potential interest or penalties related to possible future liabilities for unrecognized income tax benefits as interest/other expense. The Company is no longer subject to examination by tax authorities for federal, state or local income taxes for periods before 2008.

#### NOTE 7 - LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The borrowings under subordination agreements at March 31, 2012, are as follows:

| 0% Interest | Expires September 30, 2015 | \$          | 50,000  |
|-------------|----------------------------|-------------|---------|
| 0% Interest | Expires December 31, 2015  |             | 98,100  |
| 0% Interest | Expires May 29, 2020       |             | 50,000  |
| 0% Interest | Expires June 30, 2020      |             | 90,000  |
|             | Total                      | <u>\$ 2</u> | 288,100 |

The subordinated borrowings are covered by agreements approved by FINRA and are thus available in computing net capital under the Securities and Exchange Commission's Uniform Net Capital Rule. To the extent that these borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid. The subordinated lender is the sole shareholder of the Company.

#### NOTE 8 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENTS

The Company's customers may sell securities that they do not currently own (short sales) and will therefore be obligated to purchase such securities at a future date.

# NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED MARCH 31, 2012

# NOTE 8 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENTS - (Continued)

Since the Company enters into the aforementioned transactions solely for the benefit of its customers, the Company does not bear any of the credit or market risk of those customers, with the exception of the risk to the Company should its customers fail to honor their obligations related to these derivative and other off-balance sheet financial instruments, as mentioned below.

To facilitate the above securities transactions, as well as other securities transactions, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced securities transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. In consideration for introducing customers to the Clearing Broker/dealer, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/dealer. As part of the terms of the agreement between the Company and Clearing Broker/dealer, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions.

The Company may therefore be exposed to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

Effective March 2, 2012, the Company replaced its Clearing Broker/dealer and signed a new fully disclosed clearing agreement. Under the terms of the agreement, the Company is prohibited from entering into a similar agreement with another broker/dealer and is required to maintain a deposit of \$36,204 in cash and/or government securities with the Clearing Broker/dealer to assure the Company's performance under the agreement.

**SUPPLEMENTARY INFORMATION** 

NOTE: The Company is exempt from the provisions of SEC Rule 15c3-3 pursuant to subparagraph k(2)(ii) of that rule. Therefore the Computation for Determination of the Reserve Requirements under Exhibit A of Rule 15c3-3 and the Information Relating to the Possession or Control Requirements under Rule 15c3-3 have not been provided.

# COMPUTATION OF NET CAPITAL AND AGGREGATE INDEBTEDNESS

# MARCH 31, 2012

| NET CAPITAL COMPUTATION                      |                    |
|--|--------------------|
| Shareholder's equity (deficit)               | \$ (86,505)        |
| Subordinated loans Deductions:               | 288,100            |
| Nonallowable assets                          | (3,128)            |
| Haircuts                                     | (3,128)            |
|  | //                 |
| NET CAPITAL                                  | <u>\$ 197,743</u>  |
|  |                    |
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENT |                    |
| Minimum net capital required (6 2/3%         |                    |
| of aggregate indebtedness)                   | <u>\$ 191</u>      |
|  |                    |
| Minimum dollar net capital requirement       | <u>\$ 5,000</u>    |
| Net capital requirement                      | ¢ = 000            |
| Net capital reduriement                      | <u>\$ 5,000</u>    |
|  |                    |
| COMPUTATION OF AGGREGATE INDEBTEDNESS        |                    |
| Total liabilities                            | \$ 290,961         |
| Deductions:                                  |                    |
| Subordinated loans                           | 288,100            |
| TOTAL AGGREGATE INDEBTEDNESS                 | \$ 2,861           |
|  | <del>7 2/301</del> |
|  |                    |
| Percentage of Aggregate Indebtedness to      |                    |
| Net Capital                                  | <u> 18</u>         |

NOTE: There are no material differences between the computations above and the computations included in the Company's corresponding unaudited Form X-17A-5 Part IIA filing.

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL



Board of Directors Sorsby Financial Corp.

In planning and performing our audit of the financial statements of Sorsby Financial Corp., (the Company), as of and for the year ended March 31, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in the internal control that might be material weaknesses. However, our study and evaluation disclosed that a lack of segregation of functions exists. Although this condition may be considered to be a material weakness in internal control, it is a common condition in entities of this size. This condition was considered in determining the nature, timing, and extent of the procedures to be performed in our audit of the financial statements of Sorsby Financial Corp. for the year ended March 31, 2012 and this report does not affect our report thereon dated May 25, 2012.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at March 31, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the Securities and Exchange Commission, the Financial Industry Regulatory Authority and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

De Marco Sciacotta Wilhers & Dunlewy LLP

Oak Brook, Illinois May 25, 2012

# FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT PURSUANT TO RULE 17a-5

MARCH 31, 2012