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REPORT FOR THE PERIOD BEC			SEUT	/31/11
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	A. REGISTRANT	IDENTIFICATION		
NAME OF BROKER-DEALER:				FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLAC LEGEND EQUITES C	•	•	PARK DRIVE	FIRM I.D. NO.
PALM BEACH GARDE	NS (No.	and Street) FL	33	410
(City)	<u> </u>	(State)	(Zip Ço	de)
NAME AND TELEPHONE NUMI JIM JOHNSTON	BER OF PERSON TO CO	NTACT IN REGARD 1	TO THIS REPORT	2-7468
· · · · · · · · · · · · · · · · · · ·				Code - Telephone Number)
	B. ACCOUNTANT	IDENTIFICATION	<u> </u>	
INDEPENDENT PUBLIC ACCOU KPMG LLP	JNTANT whose opinion i	s contained in this Repo	ort•	
1000 WALNUT STRE	(Name - If individ ET SUITE 1000	hual, state last, first, middle n KANSAS CITY		64106
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:				
Certified Public Acc	ountant			
Public Accountant				
Accountant not resid	lent in United States or an	y of its possessions.		
				and the second

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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D 11/16/2015

SEC 1410 (06-02)

OATH OR AFFIRMATION

Glenn Ferris I, , swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of LEGEND EQUITIES CORPORATION . as oſ DECEMBER 31 , 20<u>11</u> _, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows: 0 Signature Presiden Notary Public This report ** contains (check all applicable boxes): (a) Facing Page. (b) Statement of Financial Condition. 5 (c) Statement of Income (Loss). 2 (d) Statement of Changes in Financial Condition. (c) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital. (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors. (g) Computation of Net Capital. (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3. () A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. 🗹 (1) An Oath or Affirmation. 2 (m) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
 (o) Independent Auditors' Report on Internal Accounting Control. ** For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



KPMG LLP Suite 1000 1000 Walnut Street Kansas City, MO 64106-2162

Report of Independent Registered Public Accounting Firm

The Board of Directors Legend Equities Corporation:

We have audited the accompanying balance sheet of Legend Equities Corporation (the Company), a wholly owned indirect subsidiary of Waddell & Reed Financial, Inc., as of December 31, 2011, and the related statements of earnings, comprehensive loss, stockholder's equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Legend Equities Corporation as of December 31, 2011, and the results of its operations and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information contained in Schedule I required by Rule 17a-5 under the Securities Exchange Act of 1934 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements taken as a whole.



Kansas City, Missouri February 27, 2012

> KPMG LLP is a Delaware limited liability partnership, the U.S. member firm of KPMG International Cooperative ("KPMG International"), a Swiss entity.

Balance Sheet

December 31, 2011

Assets

Assets:		
Cash and cash equivalents	\$	3,321,306
Accounts receivable		2,519,553
Receivable from affiliates		338,177 305,196
Prepaid expenses and other current assets		305,196
Income taxes receivable		
Total current assets		6,791,106
Deferred income taxes		519,952
Deposits		146,432
Other assets	_	17,497
Total assets	\$	7,474,987
Liabilities and Stockholder's Equity		
Liabilities:		
Commissions payable	\$	2,117,780
Accounts payable and accrued expenses		267,059
Payable to affiliates		669,976
Deferred income taxes	. —	51,662
Total current liabilities		3,106,477
Accrued pension and postretirement costs	_	659,979
Total liabilities		3,766,456
Contingencies		
Stockholder's equity:		
Common stock, no par. Authorized 1,500 shares; issued and outstanding 100 shares		• •
Additional paid-in capital		2,716,370
Retained earnings		1,480,814
Accumulated other comprehensive loss		(488,653)
Total stockholder's equity		3,708,531
Total liabilities and stockholder's equity	\$	7,474,987

Statement of Earnings

Year ended December 31, 2011

Revenues: Distribution fees Marketing and other fees	\$	34,113,825 907,199
Total revenues	-	35,021,024
Expenses: Commission expense Selling expense General and administrative		27,884,978 668,882 6,592,628
Total expenses	_	35,146,488
Operating loss		(125,464)
Investment and other income	_	19
Loss before provision for income taxes		(125,445)
Income tax benefit	_	(27,576)
Net loss	\$ =	(97,869)

Statement of Comprehensive Loss

Year ended December 31, 2011

Net loss	\$ (97,869)
Other comprehensive loss: Pension and postretirement benefits, net of income taxes of \$(184,295)	 (263,351)
Comprehensive loss	\$ (361,220)

Statement of Stockholder's Equity

Year ended December 31, 2011

	_	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive loss	Total stockholder's equity
Balance at December 31, 2010	\$	_	1,142,747	3,078.683	(225,302)	3,996,128
Net loss		—		(97,869)	· · · ·	(97,869)
Excess tax benefits from						
share-based payment arrangements		_	73,623		_	73.623
Dividends paid to parent				(1.500,000)	—	(1,500.000)
Capital contribution from parent		—	1.500,000			1,500,000
Pension and postretirement benefits	_				(263.351)	(263,351)
Balance at December 31, 2011	\$_		2,716,370	1,480,814	(488.653)	3,708.531

See accompanying notes to financial statements.

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Statement of Cash Flows

Year ended December 31, 2011

Cash flows from operating activities:		
Net loss	\$	(97,869)
Adjustments to reconcile net loss to net cash used in operating activities:		
Excess tax benefits from share-based payment arrangements		(73,623)
Changes in assets and liabilities:		
Accounts receivable		(55,506)
Receivable from affiliates		(338,177)
Prepaid expenses and other current assets		(28,094)
Deferred income taxes		126,620
Income tax receivable		96,764
Deposits and other assets		(130,304)
Commissions payable		189,467
Payable to affiliates		167,153
Accounts payable and accrued expenses		142,441
Accrued pension and postretirement costs		(7,237)
Other liabilities	_	(666)
Net cash used in operating activities		(9,031)
Cash flows from financing activities:		
Excess tax benefits from share-based payment arrangements		73,623
Dividends paid to parent		(1,500,000)
Capital contribution from parent		1,500,000
Net cash provided by financing activities		73,623
Net increase in cash and cash equivalents	_	64,592
Cash and cash equivalents at beginning of year		3,256,714
Cash and cash equivalents at end of year	\$	3,321,306
Cash and cash equivalents at end of year	° =	5,521,500
Supplemental disclosure:	٠	0.40 (05
Cash received during the year for income taxes	\$	240,625

LEGEND EQUITIES CORPORATION

(A Wholly Owned Subsidiary of Waddell & Reed Financial, Inc.)

Notes to Financial Statements

December 31, 2011

(1) Summary of Significant Accounting Policies

(a) Organization

Legend Equities Corporation (the Company, we, our, and us) is a wholly owned subsidiary of Legend Group Holdings, LLC (the Parent). The Company is a broker-dealer registered with the Securities and Exchange Commission (SEC) and a member of the Financial Industry Regulatory Authority, Inc. (FINRA). In addition, the Company is also a licensed insurance agency. The Company is an indirect wholly owned subsidiary of Waddell & Reed Financial, Inc. (WDR), a publicly traded company.

The Company sells mutual funds, variable annuity products, stocks, and insurance products. The Company also enters into securities and insurance transactions in its capacity as an agent for customers. The Company's major sources of revenues consist of commissions earned on new sales of mutual fund products and Rule 12b-1 distribution fees on existing eligible assets. Other sources of revenue include fees for marketing, meeting support, networking fees, and insurance commissions. The Company's clients are located throughout the United States of America.

(b) Basis of Presentation

The accompanying financial statements are prepared in accordance with accounting principles generally accepted in the United States of America (GAAP). The Company has evaluated subsequent events through February 27, 2012, the date that these financial statements were issued, and determined there are no other items to disclose.

(c) Use of Estimates

GAAP requires the Company to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, and expenses in the financial statements and accompanying notes, and related disclosures of commitments and contingencies. Estimates are used for, but are not limited to, taxes, valuation of assets, pension obligations, and contingencies. Actual results could differ from those estimates.

(d) Cash and Cash Equivalents

Cash and cash equivalents include cash on hand and short-term investments. We consider all highly liquid investments with original or remaining maturities of 90 days or less at the date of purchase to be cash equivalents.

(e) Disclosures about Fair Value of Financial Instruments

The fair value of cash and cash equivalents, receivables, and payables approximates carrying value.

(f) Revenue Recognition

Rule 12b-1 distribution fees and related expense (and the related receivables and payables) resulting from securities transactions are recorded in the period the revenue is earned. Marketing, meeting support, and networking fees are also recorded in the period they are earned.

Notes to Financial Statements

December 31, 2011

(g) Income Taxes

The Company files consolidated federal income tax returns with WDR. The Company's provision for income taxes has been made on the same basis as if the Company filed a separate federal income tax return using the maximum statutory rate applicable to the consolidated group. The Company is included in the combined state returns filed by WDR and also files separate state income tax returns in other state jurisdictions in which the Company operates that do not allow or require the affiliated group to file on a combined basis.

Income tax expense is based on pretax financial accounting income, including adjustments made for the recognition or derecognition related to uncertain tax positions. The recognition or derecognition of income tax expense related to uncertain tax positions is determined under the guidance as prescribed by Accounting Standards Codification (ASC), *Income Taxes Topic*, ASC 740. Deferred tax assets and deferred tax liabilities are recognized for the future tax attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and deferred tax liabilities are measured using enacted tax rates expected to be recovered or settled. The effect of a change in tax rates on deferred tax assets and deferred tax liabilities is recognized in earnings in the period that includes the enactment date.

The Company recognizes tax benefits from equity awards in WDR stock granted to its employees. These tax benefits are reflected as an increase to additional paid-in capital with a corresponding increase to income taxes receivable. The excess tax benefits from share-based payments were \$73,623 for 2011.

(2) Income Taxes

The provision for income taxes for the year ended December 31, 2011 consists of the following:

Currently payable: Federal State and local	\$ (122,583) (32,854)
	(155,437)
Deferred taxes	 127,861
Provision for income tax benefit	\$ (27,576)

The following table reconciles the statutory federal income tax rate to the Company's effective income tax rate:

Statutory federal income tax rate	35.0%
State income tax benefits, net of federal taxes	3.1%
Nondeductible expenses for income tax purposes	-17.4%
Other items	1.3%
	22.0%

(Continued)

LEGEND EQUITIES CORPORATION

(A Wholly Owned Subsidiary of Waddell & Reed Financial, Inc.)

Notes to Financial Statements

December 31, 2011

The difference between the expected income tax benefit computed at the U.S. statutory income tax rate and the Company's actual income tax benefit is primarily due to state income taxes as well as meals and entertainment expenses that are nondeductible for income tax purposes.

The tax effect of temporary differences that give rise to significant portions of deferred tax liabilities and deferred tax assets at December 31, 2011 is as follows:

Deferred tax liabilities:		
Prepaid expenses	. \$	(125,465)
Benefit plans		(83,646)
Federal liability on unrecognized state benefits		(5,229)
Total gross deferred liabilities		(214,340)
Deferred tax assets:		
Nonvested stock		263,464
Accrued expenses		65,536
Additional pension and postretirement liability		341,120
Other		12,510
Total gross deferred assets		682,630
Net deferred tax assets	\$	468,290

A valuation allowance for deferred tax assets was not necessary at December 31, 2011.

(3) Pension Plan and Postretirement Benefits Other Than Pension

The Company participates in the WDR sponsored noncontributory retirement plan (the Plan) that covers substantially all employees. Benefits payable under the Plan are based on an employee's years of service and compensation during the final 10 years of employment. WDR allocates pension expense to the Company for the Plan and such costs for 2011 were \$147,030.

The total projected benefit obligation of the Plan is \$148,411,466, of which \$1,652,151 relates to the Company. The total pension benefits liability (representing the projected benefit obligations in excess of pension plan assets) recorded on the balance sheet of WDR at December 31, 2011 was \$45,007,833, of which \$598,089 relates to the Company.

The Company also participates in the WDR sponsored unfunded defined benefit postretirement medical plan (medical plan) that covers substantially all employees. The medical plan is contributory with retiree contributions adjusted annually. All contributions to the medical plan are voluntary as it is not funded and is not subject to any minimum regulatory funding requirements. The contributions for each year represent claims paid for medical expenses. Net accrued medical plan costs in the amount of \$8,144,625 are recorded on the balance sheet of WDR at December 31, 2011, of which \$61,890 relates to the Company. The liability at December 31, 2011 is long term in nature. During 2011, WDR allocated \$18,079 of expense to the Company for the medical plan.

Notes to Financial Statements

December 31, 2011

(4) Employee Savings Plan

The Company participates in the WDR sponsored defined contribution plan that qualifies under Section 401(k) of the Internal Revenue Code to provide retirement benefits for employees following the completion of an eligibility period. As allowed under Section 401(k), the plan provides tax-deferred salary deductions for eligible employees. The Company's matching contributions to the plan for the year ended December 31, 2011 were \$81,603.

(5) Net Capital Requirements

The Company is subject to the SEC Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15.0 to 1.0. At December 31, 2011, the Company had net capital of \$1,653,855, which was \$1,402,708 in excess of its required net capital of \$251,147. The Company's ratio of aggregate indebtedness to net capital was 2.28 to 1.0 at December 31, 2011. The difference between net capital and stockholder's equity is nonallowable assets, which are excluded from net capital. See schedule I for additional information regarding net capital.

(6) **Rule 15c3-3 Exemption**

The Company is not required to file a schedule pursuant to Rule 15c3-3, as they are exempt from Rule 15c3-3 under the provisions of Rule 15c3-3(k)(2)(ii), as all broker/dealer transactions are cleared on a fully disclosed basis with a clearing broker or dealer. In addition, the Company promptly transmits all funds and delivers securities received in connection with the Company's activities as a broker or dealer and does not otherwise hold funds or securities for, or owe money or securities to, customers. Under this exemption, the "Computation for Determination of Reserve Requirements" and "Information Relating to the Possession or Control Requirements" are not required.

(7) Share-Based Compensation

WDR allocates expenses for nonvested shares of WDR stock to the Company that, in turn, are granted to certain key personnel of the Company under its stock incentive plans. Nonvested stock awards are valued on the date of grant, have no purchase price, and vest over four years in 33¹/₃% increments on the second, third, and fourth anniversaries of the grant date. Under the WDR's stock plans, shares of nonvested stock may be forfeited upon the termination of employment with the Company, dependent upon the circumstances of termination. Except for restrictions placed on the transferability of nonvested stock, holders of nonvested stock have full stockholders' rights during the term of restriction, including voting rights and the rights to receive cash dividends. The Company pays the expense related to these awards. For the year ended December 31, 2011, the Company recorded share-based compensation expense totaling \$416,923, which is included in general and administrative in the statement of earnings.

(8) Transactions with Related Parties

Affiliated companies include Advisory Services Corporation (ASC), WDR, and Legend Advisory Corporation (LAC). ASC pays expenses, which include home office overhead expenses, salaries, benefits, and federal and state income taxes for all subsidiaries of the Parent, including the Company. The Company

Notes to Financial Statements

December 31, 2011

then reimburses ASC for expenses paid on the Company's behalf. The current amount due to affiliates at December 31, 2011 includes current operating expenses in the amount of \$669,976. The current amount due from affiliates at December 31, 2011 in the amount of \$338,177 includes noninterest-bearing advances for current operating expenses and an intercompany tax payment associated with the intercompany tax sharing agreement with WDR.

Costs are incurred by several entities in the WDR affiliated group that benefit the Company. These costs are allocated to the Company and other members and consist of legal, internal audit, finance and accounting, human resource, IT support, and other shared costs. The Company incurred administrative expenses allocated by WDR of \$282,766 in 2011. The Company received commission and Rule 12b-1 distribution fee revenue from WDR of \$3,401,018 in 2011.

(9) Rental Expense and Lease Commitments

The Company leases home office buildings and certain sales and other office space under long-term operating leases. Rent expense for the year ended December 31, 2011 was \$566,850. Future minimum rental commitments under noncancelable operating leases for the years ending December 31 are as follows:

2012	\$ 414,618
2013	297,147
2014	284,246
2015	 134,073
	\$ 1,130,084

New leases are expected to be executed as existing leases expire.

(10) Concentrations

The Company has dealer agreements with several hundred broker-dealer firms. During the year ended December 31, 2011, four firms, one of which is an affiliate, were responsible for approximately 53% of the Company's mutual fund sales.

Of the Company's total revenue, 11% is earned from transactions with Security Benefit Funds, 11% is earned from transactions with Oppenheimer Funds, 10% is earned from transactions with Waddell & Reed Funds, and 6% is earned from transactions with Franklin Templeton Funds. A decline in the performance of these mutual funds, or the securities markets in general, could have an adverse effect on the Company's revenues.

(11) Contingencies

The Company is involved from time to time in various legal proceedings, regulatory investigations, and claims incident to the normal conduct of business, which may include proceedings that are specific to us and others generally applicable to business practices within the industries in which we operate. A substantial legal liability or a significant regulatory action against us could have an adverse effect on our business, financial condition, and on the results of operations in a particular year.

Schedule I

LEGEND EQUITIES CORPORATION

(A Wholly Owned Subsidiary of Waddell & Reed Financial, Inc.)

Computation of Net Capital Requirement – Rule 15c3-1 of the Securities and Exchange Commission

December 31, 2011

Computation of net capital:		
Total stockholder's equity from balance sheet Deduct – total nonallowable assets	\$	3,708,531 2,054,676
Net capital	\$	1,653,855
Computation of aggregate indebtedness: Total liabilities from balance sheet	\$	3,766,456
Aggregate indebtedness	\$	3,766,456
Computation of basic net capital requirement: Minimum net capital Excess net capital Ratio aggregate indebtedness to net capital	\$	251,147 1,402,708 2.28
Nonallowable assets and other deductions: Receivables and other current assets	\$	2,054,676
Note: A reconciliation of the Company's net conital computation w	nder Pula 1562 1 is not noon	000

Note: A reconciliation of the Company's net capital computation under Rule 15c3-1 is not necessary pursuant to Rule 17a-5(d)(4).

See accompanying report of independent registered public accounting firm.



KPMG LLP Suite 1000 1000 Walnut Street Kansas City, MO 64106-2162

Report of Independent Registered Public Accounting Firm on Internal Control Pursuant to Securities and Exchange Commission Rule 17a-5

The Board of Directors Legend Equities Corporation:

In planning and performing our audit of the financial statements of Legend Equities Corporation (the Company) as of and for the year ended December 31, 2011, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13, and
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's previously mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the company's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined previously.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2011 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be, used by anyone other than these specified parties.

KPMG LIP

Kansas City, Missouri February 27, 2012

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DETERMINATION OF "SIPC NET OPERATING REVENUES" AND GENERAL ASSESSMENT

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		Amounts for the fiscal period beginning <u>Name</u> , 20// and ending <u>Nec-3/</u> , 20//
		Eliminate cents
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)		\$ 35,021,043
2b. Additions: (1) Total revenues from the securities business of subsidiaries (predecessors not included above.	except foreign subsidiaries) and	
(2) Net loss from principal transactions in securities in trading a	ccounts.	•
(3) Net loss from principal transactions in commodities in trading	g accounts.	
(4) Interest and dividend expense deducted in determining item	2a.	
(5) Net loss from management of or participation in the underwri	iting or distribution of securities.	
(6) Expenses other than advertising, printing, registration fees a profit from management of or participation in underwriting or		
(7) Net loss from securities in investment accounts.		
Total additions		
 2c. Deductions: (1) Revenues from the distribution of shares of a registered ope investment trust, from the sale of variable annuities, from th advisory services rendered to registered investment compan accounts, and from transactions in security futures products 	e business of insurance, from investment les or insurance company separate	32,103,245
(2) Revenues from commodity transactions.		
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.		25,698
(4) Reimbursements for postage in connection with proxy solicity	ation.	
(5) Net gain from securities in investment accounts.		
 (6) 100% of commissions and markups earned from transactions (ii) Treasury bills, bankers acceptances or commercial paper from issuance date. 		
(7) Direct expenses of printing advertising and legal fees incurrent related to the securities business (revenue defined by Section	ed in connection with other revenue on 16(9)(L) of the Act).	
(8) Other revenue not related either directly or indirectly to the s (See Instruction C):	securities business.	
PLEASE SEE ATTACHED.		2,832,081
(Deductions in excess of \$100,000 require documentation) (9) (i) Total interest and dividend expense (FOCUS Line 22/PAR Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income.		
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	s0	
Enter the greater of line (i) or (ii)		0
Total deductions		34,961,024
2d. SIPC Net Operating Revenues		\$60,019
2e. General Assessment @ .0025		\$(to page 1, line 2.A.)