

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/11	AND ENDING	12/31/11		
	MM/DD/YY		MM/DD/YY		
A. REG	ISTRANT IDENTIFICA	TION			
NAME OF BROKER-DEALER: WFS, LLC	:		OFFICIAL USE ONLY		
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		No.)	FIRM I.D. NO.		
One Boston Place - 41st Flo	or				
	(No. and Street)				
Boston	Massachuset	ts	2108		
(City)	(State)	(2	Zip Code)		
NAME AND TELEPHONE NUMBER OF PE Paul G. Martins	RSON TO CONTACT IN REC		(617) 531-3132 (Area Code - Telephone Number		
B. ACCO	OUNTANT IDENTIFICA	TION			
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained in th	is Report*			
Parent, McLaughlin & Nangi			rs. Inc.		
	Le, Certified Publi		25, 1110.		
	Name - if individual, state last, first,				
	Name – if individual, state last, first,	middle name) Massacht (State)	ısetts 02110 (Zip Code)		
160 Federal Street	Name – <i>if individual, state last, first,</i> Boston	Massachu (State) SECURITIES	usetts 02110		
160 Federal Street (Address)	Name – <i>if individual, state last, first,</i> Boston	Massachu (State) SECURITIES	AND EXCHANGE COMMISSION RECEIVED		
160 Federal Street (Address) CHECK ONE:	Name – <i>if individual, state last, first,</i> Boston	Massachu (State) SECURITIES	1setts 02110 (Zip Code) AND EXCHANGE COMMISSION		
160 Federal Street (Address) CHECK ONE: Certified Public Accountant	Name – if individual, state last, first, Boston (City)	Massachu (State) SECURITIES ons.	AND EXCHANGE COMMISSION RECEIVED		

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SEC 1410 (06-02)

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^{*}Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, Paul G. Martins	, swear (or affirm) that, to the best of
my knowledge and belief the accompar	nying financial statement and supporting schedules pertaining to the firm of
WFS, LLC	, as
of December 31	, 20 11 , are true and correct. I further swear (or affirm) that
	proprietor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer,	
None	
None	
	$\overline{}$
	Jan Durky
	Signature
	Chief Financial Officer
	Title
	^,,,,,,
Notary Public	
This report ** contains (check all appli	cable hoves).
(a) Facing Page.	outle boxes).
K (b) Statement of Financial Conditi	on.
☐ (c) Statement of Income (Loss).	
☐ (d) Statement of Changes in Finan	cial Condition.
☐ (e) Statement of Changes in Stock	holders' Equity or Partners' or Sole Proprietors' Capital.
	lities Subordinated to Claims of Creditors.
☐ (g) Computation of Net Capital.	
	n of Reserve Requirements Pursuant to Rule 15c3-3.
	ssession or Control Requirements Under Rule 15c3-3.
	propriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
	n of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
• •	audited and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(I) An Oath or Affirmation. (m) A copy of the SIPC Supplement	ntal Renort
	ital Report. I inadequacies found to exist or found to have existed since the date of the previous audit.

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

PARENT, McLAUGHLIN & NANGLE

WFS, LLC

STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2011 AND 2010

(With Independent Auditor's Report Thereon)

STATEMENT OF FINANCIAL CONDITION AS OF DECEMBER 31, 2011 AND 2010

(With Independent Auditor's Report Thereon)





INDEPENDENT AUDITOR'S REPORT

WFS, LLC Boston, Massachusetts

We have audited the accompanying statements of financial condition of WFS, LLC as of December 31, 2011 and 2010 that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statements of financial condition are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statements of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statements of financial condition presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the statements of financial condition referred to above present fairly, in all material respects, the financial position of WFS, LLC as of December 31, 2011 and 2010, in conformity with accounting principles generally accepted in the United States of America.

Certified Public Accountants, Inc.

Parent. Mc Laughlin + Mangle

February 21, 2012

STATEMENTS OF FINANCIAL CONDITION

	December 31				
		2011		2010	
<u>ASSETS</u>					
Cash Deposits with clearing brokers Receivables from non-customers Due from member Prepaid expenses	\$	43,996 25,000 7,435 2,036 12,794	\$	43,587 25,000 13,613 - 12,222	
	\$	91,261	\$	94,422	
LIABILITIES AND MEMBER'S EQUITY					
Liabilities: Accounts payable and accrued expenses Due to member for administrative services	\$	9,600	\$	9,186 6,516	
		9,600		15,702	
Member's equity		81,661		78,720	
	\$	91,261	\$	94,422	

The accompanying notes are an integral part of this financial statement.



NOTES TO STATEMENTS OF FINANCIAL CONDITION

DECEMBER 31, 2011 AND 2010

A. Organization and Nature of Business:

WFS, LLC (the Company) is a broker-dealer registered with the Securities and Exchange Commission (SEC) and the Financial Industry Regulatory Authority, Inc. (FINRA). The Company is a Delaware Limited Liability Company that is wholly owned by Wainwright Investment Counsel, LLC (WIC).

The Company is engaged in business as a securities broker-dealer. Its primary service lines are agency and principal commissions, performance fees, marketing fees, and Rule 12b-1 fees.

The Company engages other broker-dealers on a fully disclosed basis for the execution and clearance of all trades and the maintenance of customer accounts. The Company does not carry securities accounts for customers and does not perform custodial functions relating to customer securities.

B. Significant Accounting Policies:

Revenue recognition:

Trading income and commission income is recognized on a trade date basis. Performance fees are recognized when received. Marketing fees that can be reasonably estimated are recognized when earned; otherwise, they are recognized when received. Receivables arising from commissions are generally collected in thirty days.

Use of estimates:

The preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ materially from those estimates.

Receivables:

Receivables are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of the individual receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to receivables. No allowance for doubtful accounts was considered necessary as of December 31, 2011 and 2010.



NOTES TO STATEMENTS OF FINANCIAL CONDITION

DECEMBER 31, 2011 AND 2010

(continued)

B. Significant Accounting Policies - (continued):

Income taxes:

The Company is included in the income tax returns of Wainwright Investment Counsel, LLC (WIC), which is classified as a partnership for income tax purposes. Federal and state taxes are not payable or provided by the Company. The members of WIC are individually liable for the taxes on their share of WIC's income.

The Company recognizes and measures its unrecognized tax positions in accordance with FASB ASC 740, *Income Taxes*. Under that guidance the Company assesses the likelihood, based on their technical merit, that tax positions will be sustained upon examination based on the facts, circumstances and information available at the end of each period. The measurement of unrecognized tax positions is adjusted when new information is available, or when an event occurs that requires a change. The Company's policy is to analyze its tax positions for all open tax years. The Company has not identified any uncertain tax positions requiring accrual or disclosure. The tax returns of WIC are subject to review and examination by federal and state taxing authorities for periods within the applicable statutes of limitations, generally no longer than three years after the returns have been filed.

Subsequent events:

The Company has evaluated subsequent events through February 21, 2012, which is the date the financial statements were available to be issued.

C. Related Party Transactions:

Certain administrative business functions are provided by WIC for the Company pursuant to an Administrative Expense-Sharing Agreement (the Agreement). Pursuant to the Agreement, the Company pays WIC for the actual compensation calculated and paid to registered representatives. Additionally, WIC provides other administrative services including: finance, compliance, client servicing, maintenance of books and records, trade processing, licensing, and other operational and administrative duties. The Company pays WIC an Expense-Sharing Service Fee equal to the allocated amount of WIC's operating expenses associated with the administrative services. The allocation is based on the ratio of time spent on Company related matters to the total time spent by WIC. Expense for the administration of registered representative compensation for the year ended December 31, 2011 amounted to \$12,995. Administrative service expenses for the year ended December 31, 2011 amounted to \$51,396.

For the year ended December 31, 2010, expense for the compensation of registered representatives and administrative services expenses amounted to \$23,951 and \$83,438, respectively.



NOTES TO STATEMENTS OF FINANCIAL CONDITION

DECEMBER 31, 2011 AND 2010

(continued)

D. Net Capital Requirements:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital, and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. In addition, the rule of the Company's designated examining authority provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. At December 31, 2011, the Company had net capital of \$66,831, which was \$61,831 in excess of its required net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital at December 31, 2011 was .14 to 1.

E. Reserve Requirements

The Company is exempt from the provisions of the Securities and Exchange Commission Rule 15c3-3 under paragraph (k)(2)(ii) thereof.

F. Concentration of Credit Risk:

The Company is engaged in various trading and brokerage activities in which the counterparties primarily include other broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's practice to review, as necessary, the credit standing of each counterparty.

For the year ended December 31, 2011, 87% and 13% of the Company's gross commission revenue were trades executed by Pershing, LLC. and PCS/Dunbar, respectively.

For the year ended December 31, 2010, 80% and 20% of the Company's gross commission revenue were trades executed by Pershing, LLC. and PCS/Dunbar, respectively.

For the years ended December 31, 2011 and 2010, 100% of the Company's performance fee revenue was derived from one family of investment partnerships.

The Company maintains cash deposits with a financial institution, the balances of which from time to time may exceed the amount insured by the Federal Deposit Insurance Corporation.

