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ANNUAL AUDITED REPORT

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Westington Dennie Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	October 1, 2011	AND ENDING	September 30, 2012
<u></u>	MM/DD/YY		MM/DD/YY
A. REC	GISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Pension	Dynamics Securities	Corporation	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	SINESS: (Do not use P.O. I	Box No.)	FIRM I.D. NO.
2300 Contra Costa Blvd., Suite 400			
	(No. and Street)		
Pleasant Hill	California	l ·	94523
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PI Stephen J. Butler	ERSON TO CONTACT IN		REPORT 25) 956-0505
			(Area Code - Telephone Number
B. ACC	COUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT V	whose opinion is contained	in this Report*	
Breard & Associates, Inc. Certified F	Public Accountants		
	(Name - if individual, state last,	first, middle name)	
9221 Corbin Avenue, Suite 170	Northridge	California	91324
(Address)	(City)	(State	e) (Zip Code)
CHECK ONE:			
☐ Public Accountant			
☐ Accountant not resident in Uni	ted States or any of its poss	sessions.	
	FOR OFFICIAL USE	ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



### OATH OR AFFIRMATION

$_{ m I,}$ St	ephen J. Butler	, swear (or affirm) that, to the best of
my kno	wledge and belief the accompanying financial s  Pension Dynamics Securities Co	tatement and supporting schedules pertaining to the firm of rporation, as
of	September 30	, 20_12, are true and correct. I further swear (or affirm) that
neither		pal officer or director has any proprietary interest in any account
Subscrib this 1	f CONTA COSTA  ed ans sworn to (or affirmed) before me on day of NONTA COSTA  L. AUMINO proved to me on of satisfactory evidences to be the person eared beofre me.  Notary Public	Title  M. L. AQUING  Commission # 1869826
(a) (b) (c)	port ** contains (check all applicable boxes): Facing Page. Statement of Financial Condition. Statement of Income (Loss).	My Comm. Expires Oct 29, 2013
(e) (x) (f) (x) (g)	Statement of Changes in Cash Flows. Statement of Changes in Stockholders' Equity Statement of Changes in Liabilities Subordinat Computation of Net Capital. Computation for Determination of Reserve Rec	red to Claims of Creditors.
X (i)	Information Relating to the Possession or Cont A Reconciliation, including appropriate explana	
X (l) □ (m	A Reconciliation between the audited and unau consolidation. An Oath or Affirmation. A copy of the SIPC Supplemental Report.	adited Statements of Financial Condition with respect to methods of bound to exist or found to have existed since the date of the previous audit.
山 (n)	A report describing any material madequacies is	build to exist of found to have existed since the date of the previous addit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

SEC Mail Processing Section

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Washington DC 401

Pension Dynamics Securities Corporation
Report Pursuant to Rule 17a-5 (d)
Financial Statements
For the Year Ended September 30, 2012



### Independent Auditor's Report

Board of Directors Pension Dynamics Securities Corporation:

We have audited the accompanying statement of financial condition of Pension Dynamics Securities Corporation (the Company) as of September 30, 2012, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pension Dynamics Securities Corporation as of September 30, 2012, and the results of its income and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

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Breard & Associates, Inc. Certified Public Accountants

Oakland, California November 8, 2012

### Pension Dynamics Securities Corporation Statement of Financial Condition September 30, 2012

### **Assets**

Cash Accounts receivable Commissions receivable Prepaid income taxes Total assets	\$ <u>\$</u>	44,439 5,666 698 481 51,284
Liabilities and Stockholder's Equity		
Liabilities	٠	
Accounts payable and accrued expenses	\$	6,363
Total liabilities		6,363
Stockholder's equity		
Common stock, no par value, 10,000,000 shares authorized,		
10,000 shares issued and outstanding		72,600
Additional paid-in capital		3,100
Accumulated deficit		(30,779)
Total stockholder's equity		44,921
Total liabilities and stockholder's equity	<u>\$</u>	51,284

### Pension Dynamics Securities Corporation Statement of Income For the Year Ended September 30, 2012

### Revenues

Commission income Other income	\$	134,252 5,693
Total revenues		139,945
Expenses		
Consulting service		95,994
Occupancy and equipment rental		17,500
Other operating expenses		16,961
Total expenses		130,455
Net income (loss) before income tax provision		9,490
Income tax provision		800
Net income (loss)	<u>\$</u>	8,690

### Pension Dynamics Securities Corporation Statement of Changes in Stockholder's Equity For the Year Ended September 30, 2012

	_	ommon Stock	Additional Paid-in Capital		Accumulated  Deficit		Total	
Balance at September 31, 2011	\$	72,600	\$	3,100	\$	(39,469)	\$	36,231
Net income (loss)	-			<u>-</u>	·	8,690		8,690
Balance at September 30, 2012	\$	72,600	\$	3,100	\$	(30,779)	\$	44,921

### Pension Dynamics Securities Corporation Statement of Changes in Liabilities Subordinated to the Claims of General Creditors For the Year Ended September 30, 2012

		Amou	ınt
Balance at Sept	tember 31, 2011	\$	-
Increase:			-
Decrease:		· · · · · · · · · · · · · · · · · · ·	
Balance at Sept	tember 30, 2012	\$	-

### Pension Dynamics Securities Corporation Statement of Cash Flows For the Year Ended September 30, 2012

Cash flow from operating activities:			
Net income (loss)		\$	8,690
Adjustments to reconcile net income (loss) to net			
cash provided by (used in) operating activities:			
(Increase) decrease in assets:			
Accounts receivable	\$ 5,515		
Commissions receivable	(406)		
Increase (decrease) in liabilities:			
Accounts payable and accrued expenses	 (9,460)		
Total adjustments			(4,351)
Net cash provided by (used in) operating activities			4,339
Net cash provided by (used in) in investing activities			-
Net cash provided by (used in) financing activities		<del></del>	
Net increase (decrease) in cash			4,339
Cash at beginning of year			40,100
Cash at end of year		\$	44,439
Supplemental disclosure of cash flow information:			
Cash paid during the year for:			
Interest	\$ -		
Income taxes	\$ 800		

#### Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### General

Pension Dynamics Securities Corporation (the "Company") was incorporated in the state of California on September 17, 1999. The Company is registered as a broker/dealer in securities under the Securities Exchange Act of 1934, as amended and is a member of the Financial Industry Regulatory Authority ("FINRA").

The Company operates as a retail broker/dealer in mutual funds, on a fully disclosed basis, whereby the Company does not hold customer funds or securities. The majority of the clients are located in the San Francisco area.

Under its membership agreement with FINRA and pursuant to Rule 15c3-3(k)(2)(i), the Company conducts business on a fully disclosed basis and does not execute or clear securities transactions for customers. Accordingly, the Company is exempt from the requirement of Rule 15c3-3 under the Securities Exchange Act of 1934 pertaining to the possession or control of customer assets and reserve requirements.

### Summary of Significant Accounting Policies

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Accounts receivable are stated at face amount with no allowance for doubtful accounts. An allowance for doubtful accounts is not considered necessary because probable uncollectible accounts are immaterial.

Commissions receivable represent commissions earned on security transactions, which are recorded on a trade date basis. Commissions receivable are stated at face amount with no allowance for doubtful accounts. An allowance for doubtful accounts is not considered necessary because probable uncollectible accounts are immaterial.

### Note 1: GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company is treated as an S Corporation under Subchapter S of the Internal Revenue Code. Subchapter S of the Code provides that in lieu of corporate income taxes, the stockholders are individually taxed on the Company's taxable income; therefore, no provision or liability for Federal Income Taxes is included in these financial statements. The State of California has similar regulations, although there exists a provision for a minimum franchise tax and a tax rate of 1.5% over the minimum franchise fee of \$800.

The Company has evaluated events subsequent to the balance sheet date for items requiring recording or disclosure in the financial statements. The evaluation was performed through November 8, 2012, which is the date the financial statements were available to be issued. Based upon this review, the Company has determined that there were no events which took place that would have a material impact on its financial statements.

#### **Note 2: INCOME TAXES**

As discussed in Note 1, the Company is treated as a S Corporate tax status; therefore, no federal income tax provision is included in these financial statements. The tax provision reported is the California minimum franchise tax of \$800.

#### **Note 3: RELATED PARTY TRANSACTIONS**

In December of 2000, the Company entered into a written agreement with Pension Dynamics Corporation ("PDC"), a company under common control, whereby PDC provides office space, equipment, accounting, and staffing to maintain the Company's operations. The Company agreed to pay PDC a variable amount for rent and administrative costs which can be altered quarterly as conditions require. For the year ended September 30, 2012, the Company paid \$115,271 under this agreement for the following expenses:

Consulting service - related party	\$ 91,771
Occupancy and equipment rental	17,500
Other operating expenses	 6,000
	\$ 115,271

The Company receives a significant portion of its revenue through client referral from PDC. In the year ending September 30, 2012, this represented approximately \$134,252 in income.

### Note 3: RELATED PARTY TRANSACTIONS (Continued)

It is possible that the terms of certain of the related party transactions are not the same as those that would result for transactions among wholly unrelated parties.

### **Note 4: COMMITMENTS AND CONTINGENCIES**

The Company has received notice from the Internal Revenue Service ("IRS") that it had filed its Federal tax returns for numerous years improperly. The Company used Federal Form 1120, which requires the Company pay taxes on its income directly to the Internal Revenue Service. The IRS contends they should have used Form 1120 S, which effectively passes corporate income through to individual shareholders, who are then required to report that income on their personal tax returns. The Company has used Form 1120 since its inception and is seeking to revoke its S corporation status. In the meantime, the Company has appealed to the Internal Revenue Service for a ruling on how best to resolve the issue for prior years. Any possible effect of this ruling has not been provided for in these financial statements.

### **Note 5: CONCENTRATIONS OF CREDIT RISK**

The Company is engaged in various trading and brokerage activities in which counter-parties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counter-party or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counter-party.

### Note 6: RECENTLY ISSUED ACCOUNTING STANDARDS

In June of 2009, the Financial Accounting Standards Board (the "FASB") implemented a major restructuring of U.S. accounting and reporting standards. This restructuring established the Accounting Standards Codification ("Codification" or "ASC") as the source of authoritative accounting principles ("GAAP") recognized by the FASB. The principles embodied in the Codification are to be applied by nongovernmental entities in the preparation of financial statements in accordance with generally accepted accounting principles in the United States. New accounting pronouncements are incorporated into the ASC through the issuance of Accounting Standards Updates ("ASUs")

### Note 6: RECENTLY ISSUED ACCOUNTING STANDARDS (Continued)

For the year ending September 30, 2012, various ASUs issued by the FASB were either newly issued or had effective implementation dates that would require their provisions to be reflected in the financial statements for the year then ended. The Company has reviewed the following ASU releases to determine relevance to the Company's operations:

ASU No.	<u>Title</u>	<b>Effective Date</b>
2010-29	Business Combinations (Topic 805): Disclosure of Supplementary Pro Forma Information for Business Combinations (December 2010).	After December 15, 2010
2011-04	Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IRFSs (May 2011).	After December 15, 2011
2011-05	Comprehensive Income (Topic 220): Presentation of Comprehensive Income (June 2011).	After December 15, 2011
2011-08	Intangibles - Goodwill and Other (Topic 350): Testing Goodwill for Impairment (September 2011).	After December 15, 2011

The Company has either evaluated or is currently evaluating the implications, if any, of each of these pronouncements and the possible impact they may have on the Company's financial statements. In most cases, management has determined that the pronouncement has either limited or no application to the company and, in all cases, implementation would not have a material impact on the financial statements taken as a whole.

### **Note 7: NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. Net capital and aggregate indebtedness change day to day, but on September 30, 2012, the Company had net capital of \$44,440 which was \$19,440 in excess of its required net capital of \$25,000; and the Company's ratio of aggregate indebtedness (\$6,363) to net capital was 0.14 to 1, which is less than the 15 to 1 maximum allowed.

### Note 8: RECONCILIATION OF AUDITED NET CAPITAL TO UNAUDITED FOCUS

There is a difference of \$804 between the computation of net capital under net capital SEC Rule 15c3-1 and the corresponding unaudited FOCUS part IIA.

Net capital per unaudited schedule		\$ 45,244
Adjustments:		
Accumulated deficit	\$ (804)	
Total adjustments		(804)
Net capital per audited statements		\$ 44,440

# Pension Dynamics Securities Corporation Schedule I - Computation of Net Capital Requirements Pursuant to Rule 15c3-1 As of September 30, 2012

### Computation of net capital

\$ 72,600	
3,100	
(30,779)	
	\$ 44,921
(481)	
	(481)
	44,440
\$ 424	
\$ 25,000	
	(25,000)
	\$ 19,440
0.14:1	
	3,100 (30,779) (481)

There was a difference of \$804 between net capital computation shown here and the net capital computation shown on the Company's unaudited Form X-17A-5 report dated September 30, 2012 (See Note 8).

# Pension Dynamics Securities Corporation Schedule II - Computation for Determining of Reserve Requirements Pursuant to Rule 15c3-3 As of September 30, 2012

A computation of reserve requirements is not applicable to Pension Dynamics Securities Corporation as the Company qualifies for exemption under Rule 15c3-3(k)(2)(i).

# Pension Dynamics Securities Corporation Schedule III - Information Relating to Possession or Control Requirements Pursuant to Rule 15c3-3 As of September 30, 2012

Information relating to possession or control requirements is not applicable to Pension Dynamics Securities Corporation as the Company qualifies for exemption under Rule 15c3-3(k)(2)(i).

Pension Dynamics Securities Corporation

Supplementary Accountant's Report

on Internal Accounting Control

Report Pursuant to Rule 17a-5

For the Year Ended September 30, 2012



Board of Directors Pension Dynamics Securities Corporation:

In planning and performing our audit of the financial statements of Pension Dynamics Securities Corporation (the Company), as of and for the year ended September 30, 2012, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at September 30, 2012, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Authority, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Breard & Associates, Inc.

Certified Public Accountants

Bearly associates Inc.

Oakland, California

November 8, 2012

Pension Dynamics Securities Corporation
Report on the SIPC Annual Assessment
Pursuant to Rule 17a-5 (e) 4
For the Year Ended September 30, 2012



### Independent Auditor's Report

Board of Directors Pension Dynamics Securities Corporation:

We have audited the accompanying statement of financial condition of Pension Dynamics Securities Corporation (the Company) as of September 30, 2012, and the related statements of income, changes in stockholder's equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pension Dynamics Securities Corporation as of September 30, 2012, and the results of its income and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Breard & Associates, Inc.

Certified Public Accountants

Oakland, California November 8, 2012

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