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**ANNUAL AUDITED REPORT FORM X-17A-5** PART III

OMB APPROVAL

MISSION

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Washington DC FACING PAGE
Information Required of Brokers and Dealers Pursuant to Section 17 of the
Section 1934 and Rule 17a-5 Thereunder

Report for the period beginning 10/01/11 and ending 09/30/12

A. REGISTRANT IDENTIFICATION				
NAME OF BROKER-DEALER: James T. Borello & Company		Official Use Only		
James 1. Dorello & Company		Firm ID No.		
ADDRESS OF PRINCIPAL PLACE 151 Dundee Avenue (No. and Street)	OF BUSINESS	G (Do not use P.O. Box No.):		
East Dundee	IL	60118		
(City)	(State)	(Zip Code)		
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT: James T. Borello (847) 426-0200  (Area Code - Telephone No.)				
B. ACCOU	NTANT IDEN	TIFICATION		
INDEPENDENT PUBLIC ACCOUNDEMARCO Sciaccotta Wilkens & Duni (Name - if individual, state last, first, middle name)  1211 West 22 <sup>nd</sup> Street, Suite 110 (No. and Street)		pinion is contained in this Report*		
Oak Brook	Illinois	60523		
(City)	(State)	(Zip Code)		
CHECK ONE:				
X Certified Public Accountant Public Accountant Accountant, not resident in United States or any of its possessions				
FOR OFFICAL USE ONLY				

<sup>\*</sup>Claims for exemption from the requirement that the annual report covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2)

## **OATH OR AFFIRMATION**

accompar James T. swear (or director h	nying financial statement and support Borello & Company as of September affirm) that neither the Company nor a	ne best of my knowledge and belief, the ing schedules pertaining to the firm of 30, 2012, are true and correct. I further ny partner, proprietor, principal officer of account classified solely as that of a
None.		
	CAROLIVAL COLUMN DES	Jamos Growell
Lay.	CAROLYN SCHWARTZ OFFICIAL SEAL Notary Public, State of Illinois My Commission Expires August 11, 2014  Notary Public	Signature  President  Title
This repor	/ rt** contains (check all applicable boxes	o):
X (b) Sta X (c) Sta X (d) Sta X (e) Sta	cing Page.  atement of Financial Condition.  atement of Income (Loss).  atement of Cash Flows.  atement of Changes in Stockholders' Equity	
X (g) Col (h) Col (i) Info Und Und (k) A R res X (l) An X (m) A c X (n) A re	atement of Changes in Liabilities Subordinal Imputation of Net Capital. Imputation for Determination of Reserve Reformation Relating to the Possession or Confeconciliation, including appropriate explander Rule 15c3-1 and the Computation for Dider Exhibit A of Rule 15c3-3.  Reconciliation between audited and unauditing to methods of consolidation.  Oath or Affirmation.  Copy of the SIPC Supplemental Report.  Report describing any material inadequacies ce the date of the previous audit.	quirements Pursuant to Rule 15c-3-3. trol Requirements Under Rule 15c-3-3. ation, of the Computation of Net Capital etermination of the Reserve Requirements ed Statements of Financial Condition with

<sup>\*\*</sup> For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

**SEPTEMBER 30, 2012** 



#### INDEPENDENT AUDITORS' REPORT

Board of Directors James T. Borello & Co.

We have audited the accompanying statement of financial condition of James T. Borello & Co. as of September 30, 2012 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly in all material respects, the financial position of James T. Borello & Co. as of September 30, 2012, in conformity with accounting principles generally accepted in the United States of America.

De Marco Sciencette Willow & Soulang LLP

Oak Brook, Illinois November 19, 2012

# STATEMENT OF FINANCIAL CONDITION

# **SEPTEMBER 30. 2012**

## ASSETS

Cash Commissions receivable Furniture and equipment, at cost, net of	\$ 370,352 96,811
\$211,588 accumulated depreciation	21,304
Automobile, at cost, net of \$54,809 accumulated depreciation	53,789
TOTAL ASSETS	\$ 542,256
LIABILITIES AND SHAREHOLDER'S EQUITY	
LIABILITIES	
Accrued expense	\$ 15,199
Commissions payable	<u>36,855</u>
Total Liabilities	\$ 52,054
SHAREHOLDER'S EQUITY	
Common stock, no par value;	
authorized 10,000 shares; issued	
and outstanding 1,000 shares	\$ 1,000
Additional paid-in capital	160,379
Retained earnings	328,823
Total Shareholder's Equity	\$ 490,202
TOTAL LIABILITIES AND SHAREHOLDER'S EQUITY	<u>\$ 542,256</u>

The accompanying notes are an integral part of these financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 2012

#### NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - James T. Borello & Co. (the "Company") was incorporated in the state of Illinois on February 14, 1990. The Company is registered with the Securities and Exchange Commission and is a member of the Financial Industry Regulatory Authority (FINRA). The Company's principal business activities are the sale of securities and providing accounting and income tax preparation services.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis, which is the same business day as the transaction date.

Depreciation - Depreciation of furniture, equipment and automobile is provided for using various accelerated and straight line methods over five and seven year periods.

Concentration of Risk - The Company's cash is on deposit at one financial institution and the balance at times may exceed the federally insured limit. Due to the strong credit rating of this financial institution, the Company believes it is not exposed to any significant credit risk to cash.

Subsequent Events - The Company evaluated all significant events or transactions that occurred through the audit report date, the date these financial statements were available to be issued.

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 2012

#### **NOTE 2 - INCOME TAXES**

The Company has elected S Corporation status for federal income tax purposes. Income taxes are therefore the responsibility of the Company's sole shareholder.

The Company accounts for any potential interest or penalties related to possible future liabilities for unrecognized income tax benefits as interest/other expense. The Company is no longer subject to examination by tax authorities for federal, state or local income taxes for periods before 2008.

#### NOTE 3 - RETIREMENT PLAN

Effective January 1, 2012, the Company revised its 401(k) profit sharing plan to include all employees that have attained the age of 21 and completed 1,000 hours of service during a 12-month period. The Company will make an annual Safe Harbor Non-elective 3% contribution that is 100% vested immediately. All other discretionary profit sharing contributions made by the Company vest over a six-year period based on years of eligible service. Contributions to the plan for the year ended September 30, 2012 were \$190,095.

## NOTE 4 - CASH BALANCE PENSION PLAN

On January 1, 2012, the Company adopted a cash balance pension plan. The Plan is a noncontributory defined benefit plan and a tax-qualified retirement plan subject to the Employee Retirement Income Security Act of 1974, as amended (ERISA). The Company funds retirement costs through a trust and complies with the applicable minimum funding requirements specified by ERISA. Participants' accrued benefits vest 100% after three years of eligible service and are based on accumulation account balances, which are maintained for each individual. Participants receive an annual pay credit equal to 80% of their compensation and a monthly interest credit at a fixed rate of 5% compounded annually. Contributions to the plan for the year ended September 30, 2012 were \$350,000.

## NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED SEPTEMBER 30, 2012

# NOTE 5 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the Financial Industry Regulatory Authority, the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At September 30, 2012, the Company's net capital and required net capital were \$332,958 and \$25,000 respectively. The ratio of aggregate indebtedness to net capital was 16%.

## NOTE 6 - RELATED PARTIES

During the year ended September 30, 2012, the Company paid \$162,000 in rent for occupancy of its premises to the Company's sole shareholder. No written lease agreement exists between the Company and the shareholder.

In addition, this shareholder is a registered representative of the Company and is responsible for a significant portion of the Company's revenue. The shareholder is not compensated based on a percentage of the revenue produced, but receives a salary.

# NOTE 7 - CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS

The Company has a bank account designated as a Special Bank Account for the Exclusive Benefit of Customers pursuant to Rule 15c3-3 of the Securities and Exchange Commission. At September 30, 2012, this special bank account had a \$0 balance.