

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT **FORM X-17A-5 PART III**

OMB APPROVAL

OMB Number: 3235-0123

Expires:

April 30, 2013 Estimated average burden hours per response..... 12.00

SEC FILE NUMBER

8-41760

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 09	/01/2011	_ AND ENDIR	NG <u>08/31/2012</u>
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTII	CATION	
NAME OF BROKER-DEALER: WESTHOF			OFFICIAL USE ONLY 25502
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)			FIRM I.D. NO.
500 YGNACIO VALLEY ROAD, SUI	TE 380		
	(No. and Street)		
WALNUT CREEK	CA		94596
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PER MARK HOLMSTEDT (925) 472-874		REGARD TO TH	
			(Area Code – Telephone Number)
B. ACC	OUNTANT IDENTI	FICATION	
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in	this Report*	
CROPPER ACCOUNTANCY CORPORATION	ON		
(Name – if	individual, state last, first	, middle name)	
2977 YGNACIO VALLEY ROAD, #460	WALNUT CREEK	CA	SFCUDIT 94598
(Address) (City CHECK ONE:)	(State)	SECURITIES AND EXCHANGE COMMISSION RECEIVED
X Certified Public Accountant			OCT 3 1 2012
☐ Public Accountant☐ Accountant not resident in United St	ates or any of its nossessic	nne .	8
	aces of any of its possession	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	14 REGISTRATIONS SHARGH
F	OR OFFICIAL USE O	NLY	Halleh
			

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



OATH OR AFFIRMATION

I, MA	RK A. HOLMSTEDT		, swear (or affirm) that, to the best of
mv kı	my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm		nd supporting schedules pertaining to the firm of
•	THOFF, CONE & HOLMSTEDT, A CALIFO		, as
	GUST 31		, are true and correct. I further swear (or affirm) that
			or director has any proprietary interest in any account
	• • • • • • • • • • • • • • • • • • • •		of uncetof has any proprietary interest in any account
classi	fied solely as that of a customer, excep	pt as follows:	
NO EX	(CEPTIONS		
· · · · · ·			1 10
			MALLA
			Signature
			Treasurer
			Title
			THE
	Notary Public	ce all attac	ched
	eport ** contains (check all applicable	boxes):	•
	a) Facing Page.b) Statement of Financial Condition.		
	s) Statement of Income (Loss)		
	Statement of Income (Loss) Statement of Changes in Financial	Condition	
	statement of Changes in Stockhold		s' or Sole Proprietors' Capital
(f	· —		
\mathbf{X} (g	(c) Computation of Net Capital.	·	
(h) Computation for Determination of	Reserve Requirements	Pursuant to Rule 15c3-3.
	Information Relating to the Possess	ion or Control Require	ements Under Rule 15c3-3.
\mathbf{X} (\mathbf{j})		riate explanation of the	e Computation of Net Capital Under Rule 15c3-1
☐ (k			ements of Financial Condition with respect to methods of
	consolidation.		-
X (1)	An Oath or Affirmation.		
□ (m	n) A copy of the SIPC Supplemental F		
			tist or found to have existed since the date of the previous
	audit.		

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



Jurat Certificate California only

County of Coatta Costa
Subscribed and sworn to (or affirmed) before me on this
day of OctOBER, 2012, by MARKE HOLM Stedt
proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.
Place Seal Here Signature Multis



OATH OR AFFIRMATION

I,	MAR	K A. HOLMSTEDT		, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial statement and		financial statement a		
		OFF, CONE & HOLMSTEDT, A CALIFO		
of	AUG	UST 31	, 2012	, are true and correct. I further swear (or affirm) that
ne	ither	the company nor any partner, propri		or director has any proprietary interest in any account
		ed solely as that of a customer, excer		are the day proprietary interest in any account
		•		
<u>NC</u>) EXC	CEPTIONS		
				A(A)
				WALL
				Signature
				TREXSURER
				Title
		Notary Public		
		1.000.9 1 00.10		
Th		oort ** contains (check all applicable	boxes):	
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X		Statement of Financial Condition.		
X		Statement of Income (Loss)	a	
X		Statement of Changes in Financial (
X.		Statement of Changes in Stockhold		
		Statement of Changes in Liabilities	Subordinated to Clai	ms of Creditors.
X		Computation of Net Capital.		D D 1 42 42
	(h)	Computation for Determination of I	Reserve Requirement	s Pursuant to Rule 15c3-3.
		Information Relating to the Possess		
K □				ne Computation of Net Capital Under Rule 15c3-1 ements of Financial Condition with respect to methods of
K	(1)	An Oath or Affirmation.		
		A copy of the SIPC Supplemental R	Report. (SEE SEPAR.	ATE REPORT)
K	(n)	A report describing any material ina audit.	adequacies found to e	xist or found to have existed since the date of the previous

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

TO THE COMMISSIONER OF CORPORATION OF THE STATE OF CALIFORNIA AND FINANCIAL INDUSTRY REGULATORY AUTHORITY (FINRA)

VERIFICATION FORM PURSUANT TO RULES 260.241.2(b) and 350.535(b) – CALIFORNIA AND SEA RULE 17A-5 - FINRA

(Executed Within the State of California)

I, Mark A. Holmstedt, certify under penalty of perjury, that I have read the foregoing and annexed financial report and supporting schedules and know the contents thereof; that the same are true and correct to my best knowledge and belief; and that neither the license nor any partner, officer, or director thereof have any proprietary interest in any account classified solely as that of a customer.

Executed thisat Walnut Creek, C	Po ⁷	day of _	OCTOBER	, 2012
at wainut Creek, C	amornia.			
	All			
Mark A. Holmstedt Treasurer				

Westhoff, Cone & Holmstedt

Financial Statements and Supplementary Information Year Ended August 31, 2012

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Westhoff, Cone & Holmstedt Walnut Creek, California

We have audited the accompanying statement of financial condition of Westhoff, Cone & Holmstedt as of August 31, 2012 and the related statements of operations, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Westhoff, Cone & Holmstedt as of August 31, 2012 and the results of their operations and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17A-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cropper accountancy Corporation

Walnut Creek, CA October 26, 2012



Statement of Financial Condition August 31, 2012

ASSETS

ASSETS: Cash and cash equivalents Deposit with clearing broker-dealer Remarketing fees receivable Prepaid income taxes	\$ 290,464 128,721 174,794 3,800
Prepaid expenses and deposits Furniture and equipment, net of accumulated depreciation of \$7,340	 5,154 9,486
TOTAL ASSETS	\$ 612,419
LIABILITIES AND STOCKHOLDERS' EQUITY	
LIABILITIES: Accounts payable and accrued liabilities Deferred income tax liability	\$ 391,293 3,279
Total liabilities	 394,572
SHAREHOLDERS' EQUITY: Common stock - no par value; authorized 100,000 shares; issued and outstanding, 27,735 shares Retained earnings	 27,735 190,112
Total shareholders' equity	 217,847
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 612,419

Statement of Operations Year Ended August 31, 2012

REVENUES:	
Underwriting	\$1,209,384
Remarketing fees	1,163,037
Commissions	37,931
Interest	220
Other	282,272
Total revenues	2,692,844
OPERATING EXPENSES:	
Compensation and benefits	1,888,542
Commissions paid to other broker-dealers	445,134
Communications	27,391
Occupancy	96,114
Promotional	122,777
Regulatory fees	13,009
Professional services and other	62,929
Deal expenses	26,186
Total operating expenses	_2,682,082
INCOME BEFORE INCOME TAXES	10,762
INCOME TAX EXPENSE:	
State .	2,200
Federal	3,400
Total income tax expense	5,600
NET INCOME	\$ 5,162

Statement of Changes in Stockholders' Equity Year Ended August 31, 2012

	Common Stock		Retained				
	# Shares		mount		Earnings		Total
BALANCES, BEGINNING OF YEAR	27,735	\$	27,735	\$	184,950	\$	212,685
NET INCOME	_				5,162	\$	5,162
BALANCES, END OF YEAR	27,735	\$	27,735	\$	190,112	\$	217,847

Statement of Cash Flows Year Ended August 31, 2012

CASH FLOWS FROM OPERATING ACTIVITIES: Net income	\$ 5,162
Adjustments to reconcile net income to	
cash provided by operating activities:	
Depreciation	2,709
Changes in operating accounts:	
Receivable from broker-dealer	8,954
Remarketing fees receivable	46,355
Other receivables	37
Accounts payable and accrued liabilities	22,402
Income taxes payable (prepaid)	(3,008)
Deferred income tax liability	 379
Net cash used in operating activities	 82,990
CASH FLOWS FROM INVESTING ACTIVITIES -	
Purchases of furniture and equipment	
NET DECREASE IN CASH AND CASH EQUIVALENTS	82,990
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 207,474
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 290,464
SUPPLEMENTARY CASH FLOW INFORMATION: Income taxes paid	\$ 8,229

WESTHOFF, CONE & HOLMSTEDT

(A California Corporation)

Notes to Financial Statements Year Ended August 31, 2012

1. General Information and Summary of Significant Accounting Policies

The Company

Westhoff, Cone & Holmstedt (the "Company") was incorporated October 2, 1989 and began business as a broker-dealer in November 1989. The Company is registered as a broker and dealer in securities under the Securities Exchange Act of 1934. It transacts trades in stocks and bonds through brokers on a "fully-disclosed" basis and is a member of Financial Industry Regulatory Authority (FINRA).

The Company's primary business is to underwrite municipal securities.

Basis of Accounting

The financial statements are prepared on the accrual basis of accounting wherein income is recognized as earned and expenses are recognized when incurred.

Furniture and Equipment

Furniture and equipment are recorded at cost. Depreciation is provided over the estimated useful lives of the assets.

Securities Transactions

Transactions are recorded on the accrual basis of accounting (i.e. trade date basis).

Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management.

Income Taxes

The Company provides taxes on those due currently and those deferred to future periods as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits are recognized in the financial statements for the changes in deferred tax liabilities or assets between years. The deferred income tax liability of \$3,279 is due to differences in the timing of deducting depreciation expense and other prepaid expenses.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

WESTHOFF, CONE & HOLMSTEDT

(A California Corporation)

Notes to Financial Statements Year Ended August 31, 2012

2. Income Taxes

The following is a summary of the income taxes for the year ended August 31, 2012:

	Y	ear Ended				
	<u>Aug</u>	gust 31, 2012	Cor	<u>Combined</u>		
	State	Federal	Prepaid Taxes	Current Tax Provision		
Net income before taxes	\$ 10,70	\$ 10,762				
Adjustments:						
Non-deductible expenses	14,12	21 14,121				
California tax paid		_ (2,200)				
Taxable income	24,88	<u>22,683</u>				
Tax thereon (rounded)	2,20	3,402				
To round provision	Application and the second	(2)				
Income tax provision	2,20	3.400		<u>\$ 5,600</u>		
Less: payments applied	(3,20	<u>(6,200)</u>				
Prepaid income taxes at year end	<u>\$ 100</u>	<u>\$ 2,800</u>	<u>\$ 3,800</u>			

In addition, a deferred tax liability of \$3,279 has been accrued on differences in the timing of deductions (primarily depreciation).

3. Net Capital Requirements

As a registered broker and dealer in securities, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1).

The Company's ratio of aggregate indebtedness to net capital as defined in the Uniform Net Capital Rule was 1.96 to 1 at August 31, 2012. Aggregate indebtedness and net capital change from day to day. However, the ratio is not to exceed 15 to 1.

As of August 31, 2012, the Company had net capital as defined of \$199,407, which is compared to the minimum requirement of \$100,000.

4. Exemption from Rule 15c3-3

The Company is exempt from certain provisions of Rule 15c3-3 since it places securities transactions on a "fully-disclosed" basis with clearing broker-dealers and carries no margin accounts, promptly transmits all customer funds, delivers all customer securities and will not otherwise hold funds or securities of customers.

WESTHOFF, CONE & HOLMSTEDT

(A California Corporation)

Notes to Financial Statements Year Ended August 31, 2012

5. Lease Commitments

The Company entered in a lease agreement to rent its office space for a term of five years commencing November 2008. The following is the remaining commitment of minimum rents by fiscal year ending in October 2014:

Fiscal Year	Minimum	No. of
August 31	Obligation	Months
2013	66,385	12
2014	11,110	2

6. Concentration of Credit Risk

As of August 31, 2012, the Company has \$290,464 deposited in a money market account with Wells Fargo Bank. This amount is protected by deposit insurance through the Federal Deposit Insurance Corporation.

In accordance with Statement of Financial Accounting Standards No. 157 by the Financial Accounting Standards Board (FASB), fair values of cash investments and deposits are entirely categorized as level 1 (quoted prices in active markets).

7. Pension Plan

In 2002, the Company established a defined contribution pension and profit sharing and salary deferral plan. The Company may make a discretionary contribution to the plan. Eligible employees of the Company may also elect to participate in a salary tax deferral plan. For the year ended August 31, 2012, the Company contributed \$18,960 to the profit-sharing plan.

8. Subsequent Events

Management has evaluated subsequent events through October 26, 2012, the date on which the financial statements were available to be issued.

Schedule 1 - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

August 31, 2012

Shareholders' equity			\$ 217,847
Non-allowable assets and charges against net capital: Prepaid income taxes Deposits Furniture and equipment			3,800 5,154 9,486 18,440
Net capital, as defined			199,407 (A)
Minimum requirement of net capital			100,000
Excess of net capital over requirement			\$ 99,407
Aggregate indebtedness: Total liabilities (net of deferred tax liability of \$3,279, whi	\$ 391,293 (B)		
Ratio of aggregate indebtedness to net capital (B/A)	1.96 to 1		
Reconciliation of computation of net capital from FOCUS P to audited amounts.	Part II (A) as submitted	by Company	
	Net Capital	Aggregate Indebtedness	Ratio
Amounts originally submitted by Company Increase in prepaid income taxes	\$ 202,686 (3,279)	\$ 391,293	1.93 to 1
Net capital, as adjusted	\$ 199,407	\$ 391,293	1.96 to 1

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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17A-5

To the Board of Directors of Westhoff, Cone & Holmstedt Walnut Creek, California

In planning and performing our audit of the financial statements and supplementary schedule of Westhoff, Cone & Holmstedt (the Company), for the year ended August 31, 2012, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exceptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A *significant* deficiency is a control deficiency, or a combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at August 31, 2012 to meet the commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission the Financial Regulatory Authority (FINRA), and other regulatory agencies which rely on Rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Cropper accountancy Corporation
CROPPER ACCOUNTANCY CORPORATION

October 26, 2012

office location 2700 Ygnacio Valley Rd, Ste 230 Walnut Creek, CA 94598

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INDEPENDENT ACCOUNTANTS' REPORT ON APPLYING AGREED-UPON PROCEDURES RELATED TO AN ENTITY'S SIPC ASSESSMENT RECONCILIATION

To the Board of Directors Westhoff, Cone & Holmstedt Walnut Creek, California

In accordance with Rule 17a-5(e)(4) under the Securities Exchange Act of 1934, we have performed the procedures enumerated below with respect to the accompanying Schedule of Assessment and Payments (Form SIPC-7) to the Securities Investor Protection Corporation (SIPC) for the year ended August 31, 2012, which were agreed to by Westhoff, Cone & Holmstedt (the Company) and the Securities and Exchange Commission, Financial Industry Regulatory Authority, Inc., (FINRA) and SIPC, solely to assist you and the other specified parties in evaluating the Company's compliance with the applicable instructions of the General Assessment Reconciliation (Form SIPC-7). Management of Westhoff, Cone & Holmstedt is responsible for its compliance with those requirements. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in this report. Consequently, we make no representation regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose. The procedures we performed and our findings are as follows:

- 1. Compared the listed assessment payments in Form SIPC-7 with respective cash entries, noting no differences.
- 2. Compared the amounts reported on the audited Form X-17A-5 for the year ended August 31, 2012, as applicable, with the amounts reported in Form SIPC-7 for the year ended August 31, 2012, noting no differences.
- 3. Compared any adjustments reported in Form SIPC-7 with supporting schedules and working papers, noting no differences.
- 4. Proved the arithmetical accuracy of the calculations reflected in Form SIPC-7 and in the related schedules and working papers supporting the adjustments, noting no differences; and
- 5. Compared the amount of any overpayment applied to the current assessment with the Form SIPC-7 on which it was originally computed, noting no differences.

We were not engaged to, and did not conduct an examination, the objective of which would be an expression of an opinion on compliance. Accordingly, we do not express such an opinion. Had we

professional, personalized, service.

performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use of the specified parties listed above and is not intended to be and should not be used by anyone other than these specified parties.

CROPPER ACCOUNTANCY CORPORATION

Cropper accountances Corporation

Walnut Creek, CA October 26, 2012

(33-REV 7/10)

SECURITIES INVESTOR PROTECTION CORPORATION P.O. Box 92185 Washington, D.C. 20090-2185 202-371-8300

General Assessment Reconciliation

For the fiscal year ended <u>August 31</u>, 20<u>12</u> (Read carefully the instructions in your Working Copy before completing this Form)

TO BE FILED BY ALL SIPC MEMBERS WITH FISCAL YEAR ENDINGS

(33-REV 7/10)

1. Name purposes	of Member, addres of the audit requir	ement of SEC Rule	; 17a-5:		ogiotiation in	o. and mond	i ili willon nadai yoar o	nds for
	500 YGNAC	FINRA CONE & HOLMS IO VALLEY RD	TEDT _STE_380	11/9/1989		mailing label any correction	of the information shown requires correction, pleading to form@sipc.org and he form filed.	ase e-ma
	WALNUT CR	EEK, CA 945	96-5041			Name and te	lephone number of perso ecting this form.	n to
							en Kinkade 4	15-225
t	w • •					1		
2. A. Ge	neral Assessment	(item 2e from page	2)				\$5 <u>,55</u>	-3
B. Les	B. Less payment made with SIPC-6 filed (exclude interest)				(2,7/	7		
	3 21 12 Date Paid						,	
	ss prior overpayme	nt applied due or (overpaymer	n+)				2,8	36
		late payment (see	•	for day	s at 20% per	annum		, 0
	•	ince and interest d	·		,		\$ 2,83	36
Che	D WITH THIS FOR eck enclosed, paya al (must be same a	ble to SIPC		\$	283	6		
I	rpayment carried f			\$()		
3. Subsidia	aries (S) and prede	cessors (P) include	ed in this form	(give name a	and 1934 Act	registration	number):	
person by w	rmation contained	this form and the I represent thereby herein is true, corr		We	Sthoff (Name of Corp	Cone 4 oration, Partnersh	Holmstedt ip or other organization)	
Dated the	15 th	tober , 20 17	Z .		Fina	(Authorized Sig	, ·	
This form a	ınd the assessmer		60 days after		he fiscal yea	(Title) r. Retain th	/ ie Working Copy of th	is form
for a perioc								
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	Postmarked tions ons: tion of exceptions:	Received					Forward Copy	** Market Propaga

DETERMINATION OF "SIPC NET OPERATING REVENUES"

AND GENERAL ASSESSMENT

AND GENERAL ASSESSMENT	Amounts for the fiscal period beginning, 20 1/2 and ending, 20 1/2
Item No. 2a. Total revenue (FOCUS Line 12/Part IIA Line 9, Code 4030)	Eliminate cents \$ 2692,844
 2b. Additions: (1) Total revenues from the securities business of subsidiaries (except foreign subsidiaries) and predecessors not included above. 	
(2) Net loss from principal transactions in securities in trading accounts.	
(3) Net loss from principal transactions in commodities in trading accounts.	
(4) Interest and dividend expense deducted in determining item 2a.	
(5) Net loss from management of or participation in the underwriting or distribution of securities.	g-47-14-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1
(6) Expenses other than advertising, printing, registration fees and legal fees deducted in determining net profit from management of or participation in underwriting or distribution of securities.	
(7) Net loss from securities in investment accounts.	
Total additions	
 2c. Deductions: (1) Revenues from the distribution of shares of a registered open end investment company or unit investment trust, from the sale of variable annuities, from the business of insurance, from investment advisory services rendered to registered investment companies or insurance company separate accounts, and from transactions in security futures products. 	
(2) Revenues from commodity transactions.	
(3) Commissions, floor brokerage and clearance paid to other SIPC members in connection with securities transactions.	445,134
(4) Reimbursements for postage in connection with proxy solicitation.	
(5) Net gain from securities in investment accounts.	
(6) 100% of commissions and markups earned from transactions in (i) certificates of deposit and (ii) Treasury bills, bankers acceptances or commercial paper that mature nine months or less from issuance date.	
(7) Direct expenses of printing advertising and legal fees incurred in connection with other revenue related to the securities business (revenue defined by Section 16(9)(L) of the Act).	26,474
(8) Other revenue not related either directly or indirectly to the securities business. (See Instruction C):	
(Deductions in excess of \$100,000 require documentation)	April
(9) (i) Total interest and dividend expense (FOCUS Line 22/PART IIA Line 13, Code 4075 plus line 2b(4) above) but not in excess of total interest and dividend income. \$	
(ii) 40% of margin interest earned on customers securities accounts (40% of FOCUS line 5, Code 3960).	
Enter the greater of line (i) or (ii)	
Total deductions	471,608
2d. SIPC Net Operating Revenues	471,608 \$ 2221,236 \$ 5,553
2e. General Assessment @ .0025	
	(to page 1, line 2.A.)



WESTHOFF, CONE & HOLMSTEDT FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION YEAR ENDED AUGUST 31, 2012 (WITH AUDITORS' REPORT THEREON)

