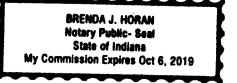
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		A. REGIS	STRANT IDE	NTIFICATION					
• ••	NAME OF BROKER-DEALER:				·	Official Use Only			
in	urston, Springe	r, Miller, Herd & T	i itak inc.			Firm ID No.			
900	ADDRESS OF PRINCIPAL PLACE OF BUSINESS (Do not use P.O. Box No.): 9000 Keystone Crossing, Suite 740 (No. and Street)								
Ind (City)	lianapolis		IN (State)	46240 (Zip Code)					
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS   REPORT: Lynette Herd (317)581-4000   (Area Code - Telephone No.)   B. ACCOUNTANT IDENTIFICATION   INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*   DeMarco Sciaccotta Wilkens & Dunleavy, LLP									
121	e - <i>if individual, state last, fir</i> 11 W. 22 <sup>nd</sup> Stree Ind Street)	. ,			SECURITIES	AND EXCHANGE COMMISSION			
	k Brook		<u>Illinois</u>	<u>60523</u>		. ICOEIVED			
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inde	pendent public a	on from the require accountant must b s for the exemption	ement that the a	nnual report cove a statement of					

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## OATH OR AFFIRMATION

I, Lynette Herd, swear (or affirm) that, to the best of my knowledge and belief, the accompanying financial statement and supporting schedules pertaining to the firm of Thurston, Springer, Miller, Herd & Titak, Inc., as of June 30, 2012, are true and correct. I further swear (or affirm) that neither the Company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except, as follows:

None.



Notary Public

nette Dich Signature

Secretary/Treasurer Title

This report\*\* contains (check all applicable boxes):

- X (a) Facing Page.
- X (b) Statement of Financial Condition.
- X (c) Statement of Income (Loss).
- X (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- X (g) Computation of Net Capital.
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c-3-3.
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c-3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- X (I) An Oath or Affirmation.
- X (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3). Weshington DC a6a

THURSTON, SPRINGER, MILLER, HERD & TITAK, INC.

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

JUNE 30, 2012

SEC Mail Processing Section

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# Weshington DC

THURSTON, SPRINGER, MILLER, HERD & TITAK, INC.

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

JUNE 30, 2012



## INDEPENDENT AUDITORS' REPORT

Board of Directors Thurston, Springer, Miller, Herd & Titak, Inc.

We have audited the accompanying statement of financial condition of Thurston, Springer, Miller, Herd & Titak, Inc. as of June 30, 2012 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to attain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Thurston, Springer, Miller, Herd & Titak, Inc. as of June 30, 2012, in conformity with accounting principles generally accepted in the United States of America.

De Marco Sciacotta Williem & Sunlewy LLP

Oak Brook, Illinois August 23, 2012

1211 West 22nd Street, Suite 110 | Oak Brook, Illinois 60523 | Phone: 708.489.1680 Fax: 847.750.0490 | dscpagroup.com

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# STATEMENT OF FINANCIAL CONDITION

## JUNE 30, 2012

## ASSETS

Cash and cash equivalents Receivable from broker/dealers Concessions and fees receivable Securities owned, at fair value Office furniture, equipment and leasehold improvements (net of accumulated depreciation of \$390,142) Other assets	\$	168,087 225,164 299,851 116 108,183 140,975
TOTAL ASSETS	<u>\$</u>	<u>942,376</u>
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES Accounts payable and accrued expenses Commissions payable Other liabilities Total Liabilities	\$ \$	28,898 230,495 137,957 397,350
SHAREHOLDERS' EQUITY Common stock, no par value; 2,000 shares authorized, 1,000 shares issued and outstanding Additional paid-in capital Retained earnings	\$	25,511 68,048 451,467
Total Shareholders' Equity	<u>\$</u>	545,026
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$</u>	942,376

The accompanying notes are an integral part of this financial statement.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED JUNE 30, 2012

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - Thurston, Springer, Miller, Herd & Titak, Inc. (the "Company") was incorporated in the state of Indiana on September 12, 1980. The Company is registered with the Securities and Exchange Commission and the Commodity Futures Trading Commission and is a member of the National Futures Association and the Financial Industry Regulatory Authority (FINRA). The Company's principal business activities are the sale of securities and providing investment advice.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis, which is the same business day as the transaction date.

Concentrations of Credit Risk - The Company is engaged in various brokerage activities in which the counterparties primarily include broker/dealers, banks, other financial institutions and the Company's own customers. In the event the counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

In addition, most of the Company's cash is on deposit at one financial institution and the balance at times may exceed the federally insured limit. The Company believes it is not exposed to any significant credit risk to cash.

Cash Equivalents - For purposes of the Statement of Cash Flows, the Company has defined cash equivalents as highly liquid investments, with original maturities of less than three months that are not held for sale in the ordinary course of business.

Depreciation - Depreciation of office furniture and equipment is provided for using the straight line method over five and seven year periods. Leasehold improvements are being depreciated over a fifteen year period.

Subsequent Events - The Company has evaluated all significant events or transactions that occurred through the audit report date, the date these financial statements were available to be issued.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

#### YEAR ENDED JUNE 30, 2012

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES - (Continued)

Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## NOTE 2 - FAIR VALUE MEASUREMENT

FASB ASC 820 defines fair value, creates a framework for measuring fair value, and establishes a fair value hierarchy which prioritizes the inputs to valuation techniques. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market. Valuation techniques that are consistent with the market, income or cost approach, as specified by FASB ASC 820, are used to measure fair value.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access.
- Level 2 inputs are inputs (other than quoted prices included within level 1) that are observable for the asset or liability, either directly or indirectly.
- Level 3 inputs are unobservable inputs for the asset or liability and rely on management's own assumptions about the assumptions that market participants would use in pricing the asset or liability. (The unobservable inputs should be developed based on the best information available in the circumstances and may include the Company's own data.)

# NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED JUNE 30, 2012

## NOTE 2 - FAIR VALUE MEASUREMENT - (Continued)

Level 1 inputs have been applied to value cash and cash equivalents, the Company's deposit with its clearing broker/dealer (see Note 5) that is included in receivable from broker/dealers on the statement of financial condition, and to securities owned, which consist of a security issued by the Federal National Mortgage Association (FNMA).

No valuation techniques have been applied to all others assets and liabilities included in the statement of financial condition. Due to the nature of these items, all have been recorded at their historic values.

## NOTE 3 - RELATED PARTY INFORMATION

Included in other assets is \$78,118 due from an officer of the Company.

The Company is required to pay all housing, maintenance and insurance costs associated with an aircraft owned by T-SHMT, LLC, a company owned by an officer of the Company. Total payments to satisfy this requirement were \$1,661 for the year ended June 30, 2012.

## NOTE 4 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the Financial Industry Regulatory Authority and National Futures Association, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 1500%. At June 30, 2012, the Company's net capital and required net capital were \$219,312 and \$50,000, respectively. The ratio of aggregate indebtedness to net capital was 181%.

#### NOTES TO STATEMENT OF FINANCIAL CONDITION

#### YEAR ENDED JUNE 30, 2012

## NOTE 5 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT

The Company enters into various transactions involving derivatives and other off-balance sheet financial instruments. These financial instruments include exchange-traded options. These derivative financial instruments are used to meet the needs of customers and are subject to varying degrees of market and credit risk. In addition, the Company's customers may sell securities that they do not currently own and will, therefore, be obligated to purchase such securities at a future date.

Since the Company enters into the foregoing transactions involving derivatives and other off-balance sheet financial instruments solely for the benefit of its customers, the Company does not bear any of the credit or market risk of those customers, with the exception of the risk to the Company should its customers fail to honor their obligations related to the foregoing derivatives and other offbalance sheet financial instruments, as mentioned hereafter.

In order to facilitate securities transactions, including the aforementioned transactions, the Company entered into an agreement with another broker/dealer (Clearing Broker/dealer). Under the terms of the agreement the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The processing and, if applicable, any financing pertaining to the introduced securities transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. In consideration for introducing customers to the Clearing Broker/dealer, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/dealer. As part of the terms of the agreement between the Company and Clearing Broker/dealer, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer to purchase or sell the securities at a loss.

#### NOTES TO STATEMENT OF FINANCIAL CONDITION

#### YEAR ENDED JUNE 30, 2012

#### NOTE 5 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENT - (Continued)

The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity. The Securities and Exchange Commission, Federal Reserve Board and the Company impose rules to minimize this risk.

Under terms of the agreement the Company is required to maintain a \$25,000 deposit with the Clearing Broker/dealer. In addition, the Company is restricted from entering into another agreement for similar services.

#### NOTE 6 - SHAREHOLDER AGREEMENT

An agreement exists between two shareholders of the Company, representing 948 of the 1,000 outstanding common shares. Pursuant to the terms of the agreement, upon the death of the majority shareholder, the minority shareholder would have the option to sell her shares to either the estate of the majority shareholder or the Company (to be determined by the executor of the estate). The price to be paid is one and one half times the book value at the end of the month prior to the death of the majority shareholder.

#### NOTE 7 - 401(k) PLAN

The Company has adopted a deferred compensation plan commonly referred to as a 401(k) Plan. Employees become eligible for the plan on the date they start their employment. The Company may match employee contributions up to a determinable percentage of an employee's compensation and is permitted to make additional discretionary contributions. Only participants actively employed on the last day of plan year are eligible to share in the discretionary contribution. Company matching contributions and profit sharing contributions to the plan for the year ended June 30, 2012 totaled \$75,178. This amount is included in compensation and related benefits on the statement of income.

#### NOTE 8 - INCOME TAXES

The Company accounts for any potential interest or penalties related to possible future liabilities for unrecognized income tax benefits as interest/other expense. The Company is no longer subject to examination by tax authorities for federal, state or local income taxes for periods before 2009.

## NOTES TO STATEMENT OF FINANCIAL CONDITION

## YEAR ENDED JUNE 30, 2012

#### NOTE 9 - COMMITMENT

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Lease Commitment - Minimum annual rentals under a noncancellable lease for office space, expiring October 31, 2018, exclusive of additional payments which may be required for certain increases in operating and maintenance costs, are as follows:

Year Ending June 30,	Amount		
2013	\$ 137,625		
2014	140,928		
2015	144,231		
2016	147,534		
2017	150,837		
2018	154,140		
2019	51,747		
Total	<u>\$927,042</u>		

Office rent expense resulting from this lease for the year was \$164,743. Included in other liabilities on the statement of financial condition is accrued rent of \$80,317.

A renewal option and termination provisions are included in lease agreement.